

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2020	YTD 2021	+ / -	May 2020	May 2021	Key Metrics
						Listing Activity Charts Metrics
+36%	89	121	+13.8%	29	33	New Listing Count
+69.1%	\$37,082,799	\$62,696,299	+39.5%	\$13,672,999	\$19,070,600	New Listing Volume
	NA	N/A	-59.1%	44	18	Active Listing Count
	NA	N/A	-49%	\$20,649,599	\$10,521,600	Active Listing Volume
+19.2%	\$420,773	\$501,409	+24.6%	\$469,309	\$584,533	Average Listing Price
+21.9%	\$365,316	\$445,327	+38.9%	\$387,000	\$537,450	Median Listing Price
-26.3%	96.23	70.92	-83.6%	82.5	13.5	Median Daysin RPR
-48.7%	2.9	1.5	-75.5%	4.9	1.2	Months of Inventory
+33%	34.68%	67.68%	+62.9%	20.45%	83.33%	Absorption Rate
						Sales Activity Charts Metrics
+38.8%	85	118	+10.3%	29	32	New Pending Sales Count
+92%	\$30,491,495	\$58,558,499	+48.2%	\$11,526,600	\$17,084,200	New Pending Sales Volume
	N/A	NA	-53.3%	30	14	Pending Sales Count
	NA	N/A	-2.1%	\$10,640,600	\$10,412,700	Pending Sales Volume
+7.5%	67	72	+	15	15	Closed Sales Count
+30.2%	\$24,097,722	\$31,381,086	+24.6%	\$5,992,300	\$7,466,140	Cloæd Sales Volume
+21.2%	\$359,667	\$435,848	+24.6%	\$399,487	\$497,743	Average Sales Price
+13.7%	\$329,165	\$374,313	+15.7%	\$350,000	\$405,000	Median Sales Price



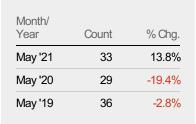


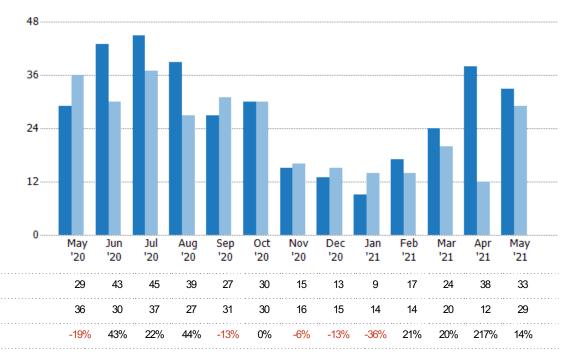


New Listings

The number of new residential listings that were added each month.







New Listing Volume

Percent Change from Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used

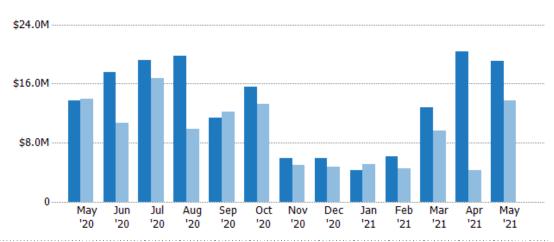
Current Year

Prior Year

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single

Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
May '21	\$19.1M	39.5%
May '20	\$13.7M	-2.3%
May '19	\$14M	0.7%







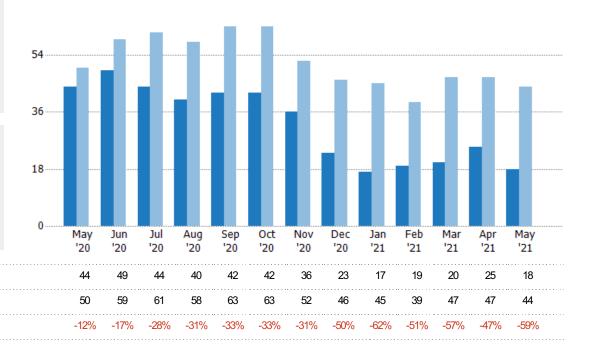


Active Listings

The number of active residential listings at the end of each month.

Filters Used	
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family	

Month/ Year	Count	% Chg.
May '21	18	-59.1%
May '20	44	-12%
May '19	50	-6%



Active Listing Volume

Percent Change from Prior Year

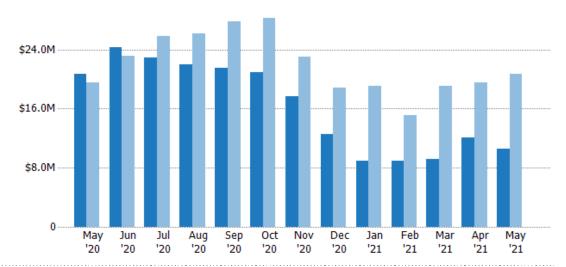
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
May '21	\$10.5M	-49%
May '20	\$20.6M	5.5%
May '19	\$19.6M	5.6%







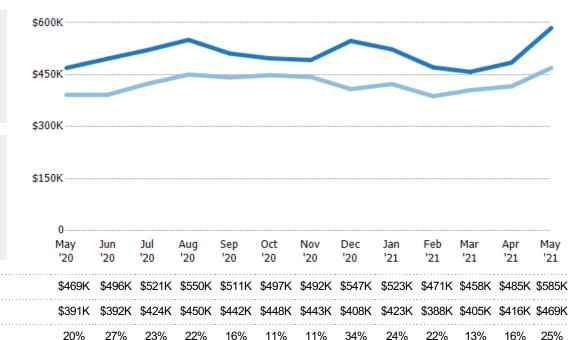


Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
May '21	\$585K	24.6%
May '20	\$469K	19.9%
May '19	\$391K	12.4%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used	
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family	

Month/ Year	Price	% Chg.
May '21	\$537K	38.9%
May '20	\$387K	9%
May '19	\$355K	5.1%

Percent Change from Prior Year

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0K 0 May	Jun					Nov	Dec		Feb	Mar	Apr	May
0			Aug '20			Nov		Jan		Mar '21	Apr '21	May '21
0 May '20	Jun	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	'21	'21	'21	'21
0 May '20	Jun '20	Jul '20 \$387K	Aug '20 \$460K	Sep '20 \$438K	Oct '20 \$425K	Nov '20 \$432K	Dec '20 \$460K	Jan '21 \$460K	'21 \$410K	'21 \$409K	'21 \$425K	'21 \$537F



Current Year

Prior Year



Avg Est Value

Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

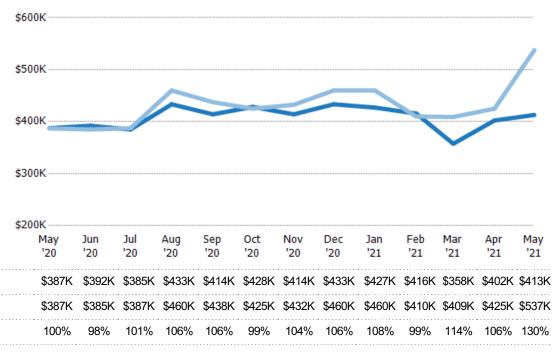
Filters Used ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family



Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Median Days in RPR

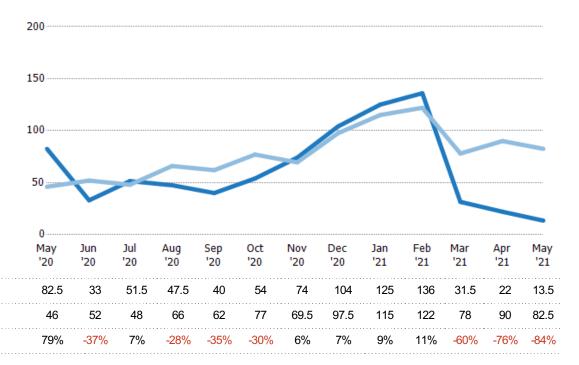
The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
May '21	13.5	-83.6%
May '20	82.5	79.3%
May '19	46	-23.9%



Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Current Year

Prior Year

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single

Condo/Townhouse/Apt., Single Family

Month/ Year	Months	% Chg.
May '21	1.2	-75.5%
May '20	4.89	134.7%
May '19	2.08	73.5%

Percent Change from Prior Year

	3.75										<u> </u>		/
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1	0 May '20	Jun '20	Jul '20	Aug	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	 May '21
	4.89	3.27	2.2	0	1	1.27	1.33	1.1	0	1.06	1.33	2.78	1.2
	2.08	2.81	1.91	3.05	1.97	2.33	2.17	2.19	1.5	2.79	3.92	2.76	4.89
	135%	16%	15%	-68%	-49%	-45%	-38%	-50%	-60%	-62%	-66%	0%	-75%

Current Year

Prior Year



Absorption Rate

The percentage of inventory sold per month.

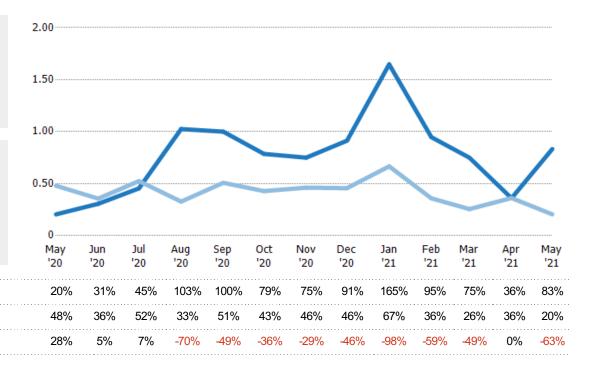
Filters Used
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408
Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Rate	Chg.
May '21	83%	-62.9%
May '20	20%	27.6%
May '19	48%	-42.4%

Current Year

Change from Prior Year

Prior Year



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family	45 30 15												
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Active	44	49	44	40	42	42	36	23	17	19	20	25	18
Pending	30	45	56	49	39	38	34	25	17	13	24	42	14
Sold	15	20	41	42	33	27	21	28	18	15	9	15	15

6/9/2021

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New Pending Sales

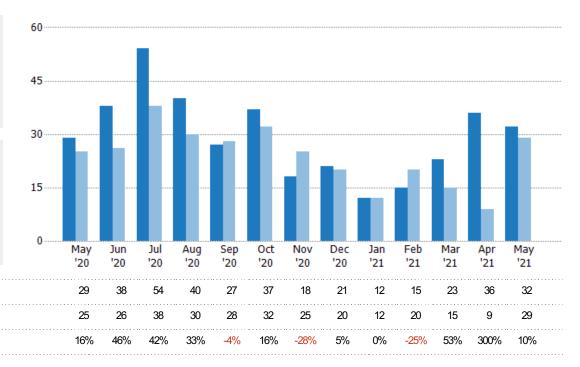
The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
May '21	32	10.3%
May '20	29	16%
May '19	25	-8%

Current Year

Prior Year



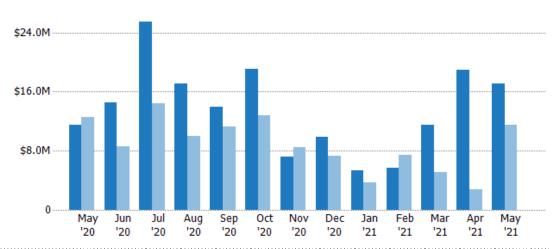
New Pending Sales Volume

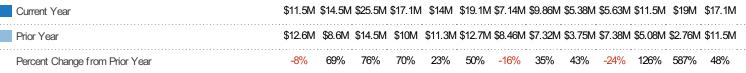
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Volume	% Chg.
\$17.1M	48.2%
\$11.5M	-8.4%
\$12.6M	-42.7%
	\$17.1M \$11.5M





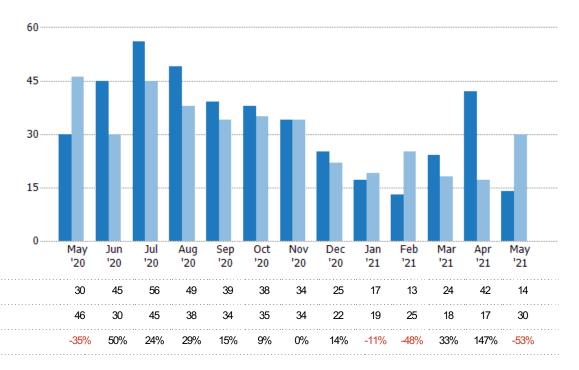


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
May '21	14	-53.3%
May '20	30	-34.8%
May '19	46	-34.8%



Pending Sales Volume

Percent Change from Prior Year

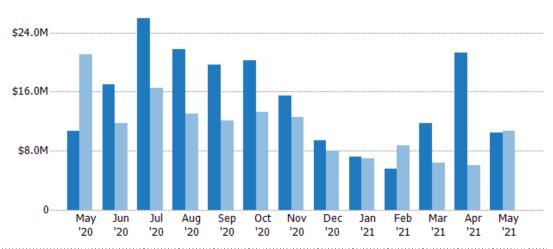
Current Year

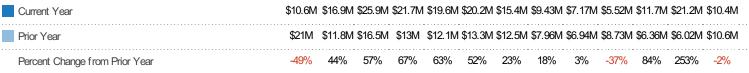
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used	
Burlington, VT 05406, I Property Ty	ton, VT 05401, VT 05402, Burlington, Burlington, VT 05408 De: hhouse/Apt., Single

Month/ Year	Volume	% Chg.
May '21	\$10.4M	-2.1%
May '20	\$10.6M	-49.3%
May '19	\$21M	-54.9%







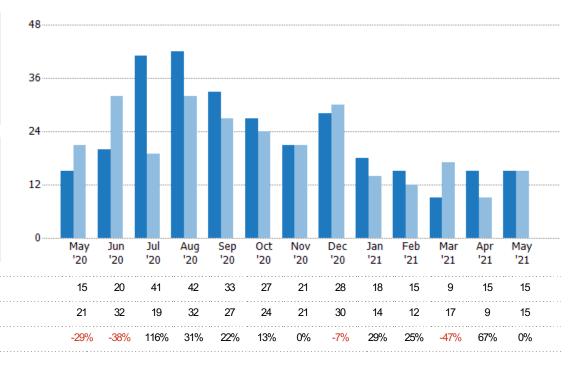


Closed Sales

The total number of residential properties sold each month.

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
May '21	15	0%
May '20	15	-28.6%
May '19	21	4.8%



Closed Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408

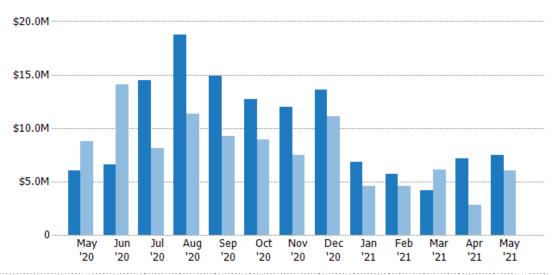
Property Type:
Condo/Townhouse/Apt., Single
Family

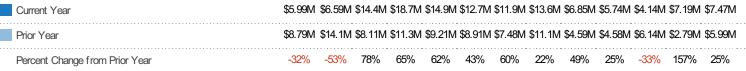
 Month/ Year
 Volume
 % Chg.

 May '21
 \$7.47M
 24.6%

 May '20
 \$5.99M
 -31.8%

 May '19
 \$8.79M
 -23.1%





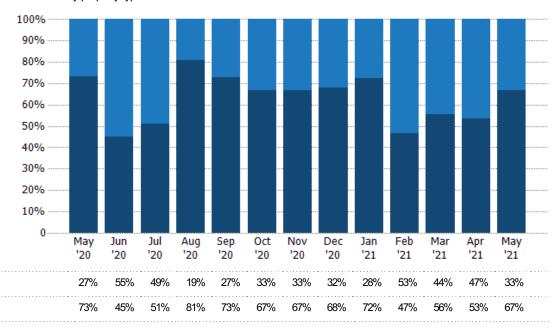




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family



Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

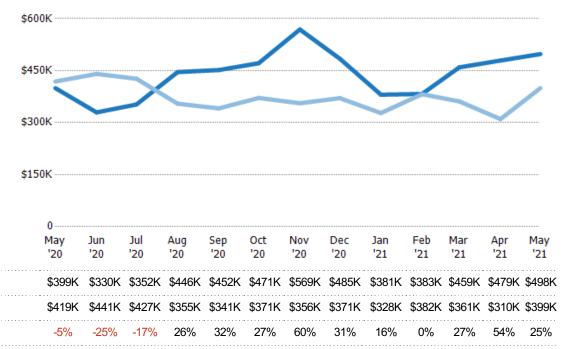
Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
May '21	\$498K	24.6%
May '20	\$399K	-4.6%
May '19	\$419K	-26.6%

Percent Change from Prior Year





Current Year

Prior Year





Median Sales Price

The median sales price of the residential properties sold each month.

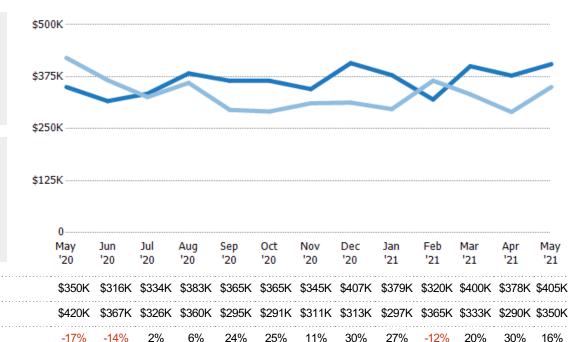
Filters Used
ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408
Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
May '21	\$405K	15.7%
May '20	\$350K	-16.7%
May '19	\$420K	-28.8%

Percent Change from Prior Year

Current Year

Prior Year



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05401,
Burlington, VT 05402, Burlington,
VT 05406, Burlington, VT 05408

Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Sales Price as a % of Avg List Price





Avg List Price

Avg Sales Price



Median List Price

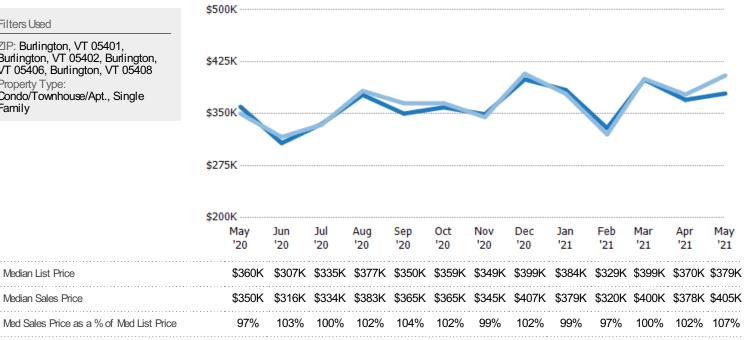
Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family



Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Burlington, VT 05401, Burlington, VT 05402, Burlington, VT 05406, Burlington, VT 05408 Property Type: Condo/Townhouse/Apt., Single Family



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

