Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	11	-18.2%	21	26	-19.2%
New Listing Volume	\$3,833,900	\$3,285,900	+16.7%	\$7,620,700	\$7,774,500	-2%
Active Listing Count	5	24	-79.2%	NA	NA	
Active Listing Volume	\$5,650,800	\$8,051,800	-29.8%	NA	NA	
Average Listing Price	\$1,130,160	\$335,492	+236.9%	\$712,778	\$371,534	+91.8%
Median Listing Price	\$635,000	\$287,250	+121.1%	\$379,490	\$274,414	+38.3%
Median Daysin RPR	10	39	-74.4%	162.58	148.31	+9.6%
Months of Inventory	1.7	12	-86.1%	3.8	6.4	-40.9%
Absorption Rate	60%	8.33%	+51.7%	26.53%	15.69%	+10.8%
Sales Activity Charts Metrics						
New Pending Sales Count	8	9	-11.1%	28	22	+27.3%
New Pending Sales Volume	\$2,554,000	\$2,285,800	+11.7%	\$9,057,800	\$5,110,000	+77.3%
Pending Sales Count	6	8	-25%	N/A	N/A	
Pending Sales Volume	\$2,048,900	\$1,946,400	+5.3%	N/A	NA	
Cloœd Sales Count	5	3	+66.7%	19	13	+46.2%
Closed Sales Volume	\$1,369,000	\$415,900	+229.2%	\$5,485,415	\$2,933,400	+87%
Average Sales Price	\$273,800	\$138,633	+97.5%	\$288,706	\$225,646	+27.9%
Median Sales Price	\$270,000	\$124,900	+116.2%	\$300,461	\$229,785	+30.8%

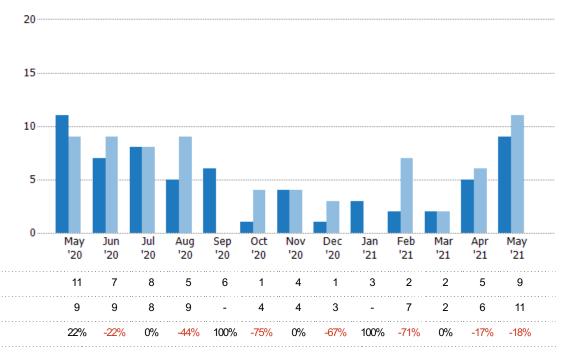




New Listings

The number of new residential listings that were added each month.





New Listing Volume

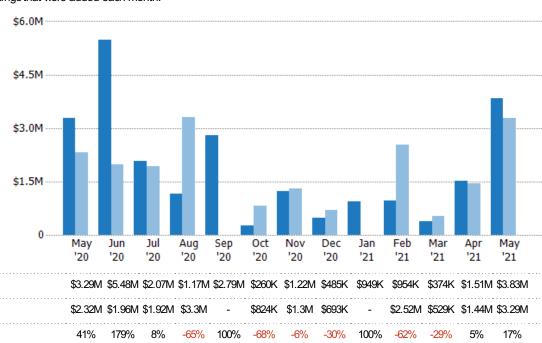
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family





Current Year

Percent Change from Prior Year

Prior Year



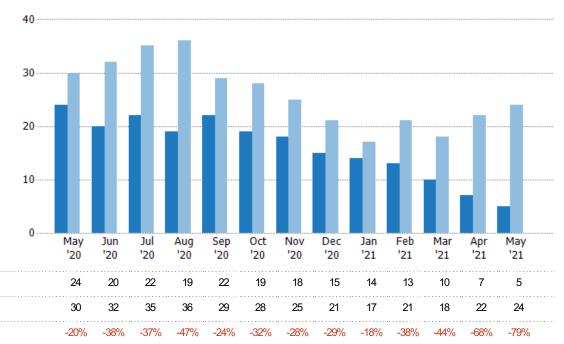


Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
May '21	5	-79.2%
May '20	24	-20%
May '19	30	-13.3%



Active Listing Volume

Percent Change from Prior Year

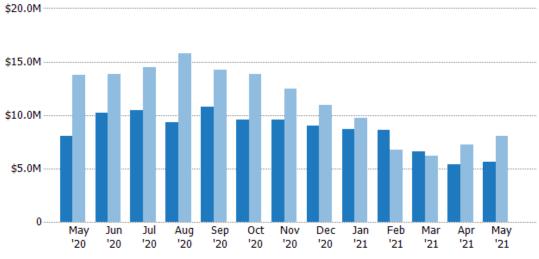
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used
ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$5.65M	-29.8%
May '20	\$8.05M	-41.4%
May '19	\$13.7M	-16.5%



 Current Year
 \$8.05M \$10.2M \$10.4M \$9.34M \$10.8M \$9.6M \$9.6M \$8.97M \$8.71M \$8.6M \$6.58M \$5.38M \$5.65M

 Prior Year
 \$13.7M \$13.8M \$14.5M \$15.8M \$14.2M \$13.9M \$12.5M \$10.9M \$9.71M \$6.73M \$6.16M \$7.25M \$8.05M

Percent Change from Prior Year -41% -26% -28% -41% -24% -31% -23% -18% -10% 28% 7% -26% -30%

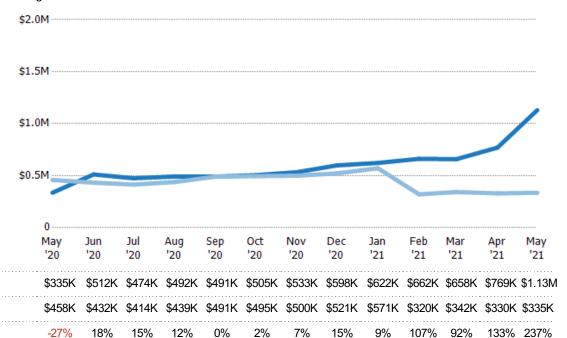


Average Listing Price

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
May '21	\$1.13M	236.9%
May '20	\$335K	-26.8%
May '19	\$458K	-3.7%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
May '21	\$635K	121.1%
May '20	\$287K	2.6%
May '19	\$280K	-8.1%

Percent Change from Prior Year

\$70	0K												/
\$52	5K												-
\$35	0K												
\$17	5K												
	0												
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
	#2071 /	¢ኅኅብ/	# 0001/	#07 517	#040 1/	\$215K	¢333K	\$365K	\$355K	\$360K	\$350K	¢つつEIV	¢6251/
	\$287K	⊅32UN	\$300K	\$275K	\$312K	φυτυκ	ψυσυιν	ψυσοιν	ψοσοιτ	ψοσοιτ	ψοσοιν	φοzor	λοσοιν



Current Year
Prior Year



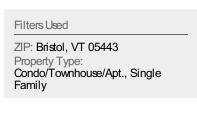
Avg Est Value

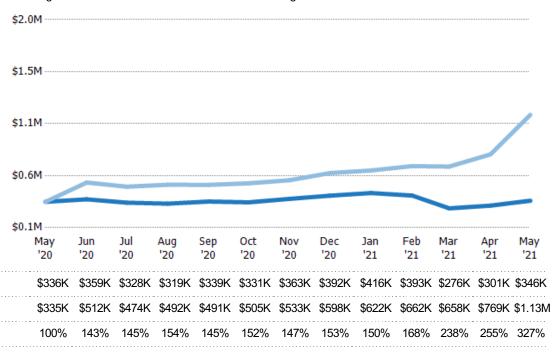
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



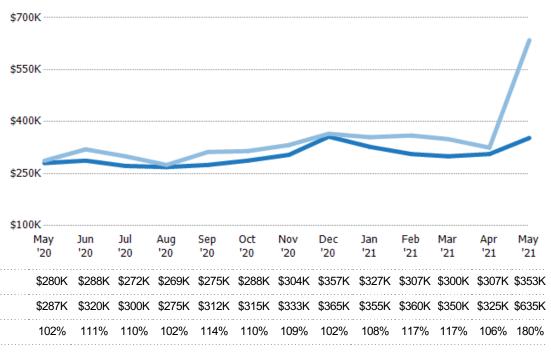


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR







Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family





Current Year

Percent Change from Prior Year

Prior Year

Current Year

Prior Year

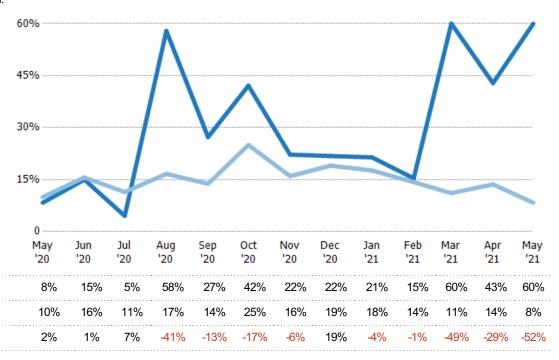
Change from Prior Year

Market Data Report

Absorption Rate

The percentage of inventory sold per month.

Filters Used
ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single Family

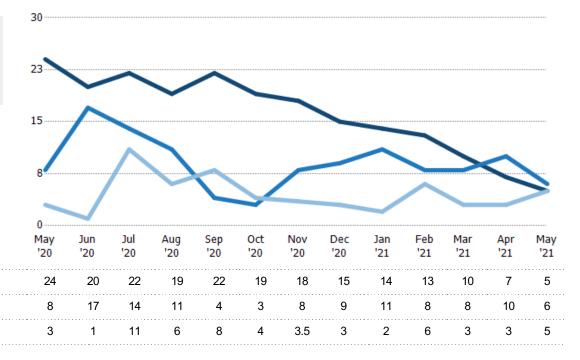


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used
ZIP: Bristol, VT 05443
Property Type:

Property Type:
Condo/Townhouse/Apt., Single
Family



Active

Sold

Pending



Current Year

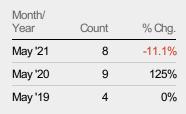
Prior Year

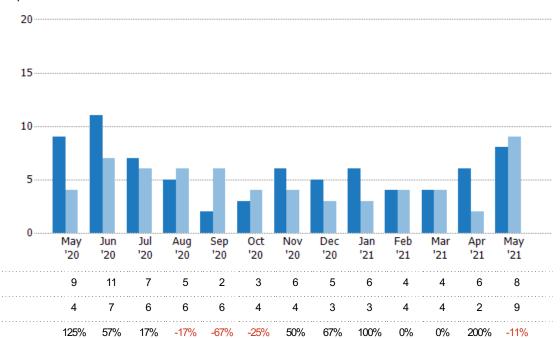
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.







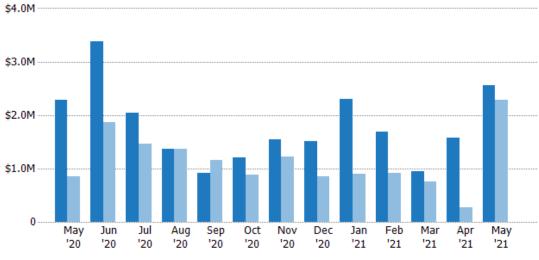
New Pending Sales Volume

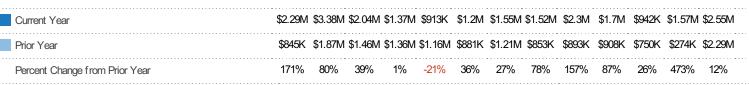
The sum of the sales price of residential properties with accepted offers that were added each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Percent Change from Prior Year

Month/ Year	Volume	% Chg.
May '21	\$2.55M	11.7%
May '20	\$2.29M	170.5%
May '19	\$845K	-6.9%





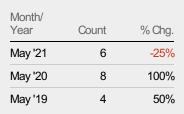


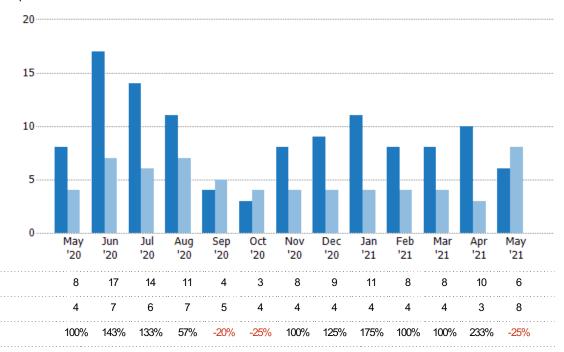


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.







Pending Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

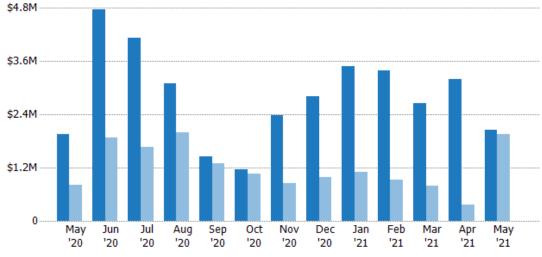
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

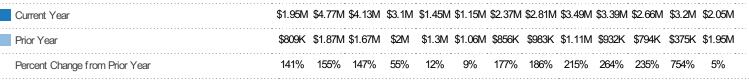
Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$2.05M	5.3%
May '20	\$1.95M	140.7%
May '19	\$809K	54.1%

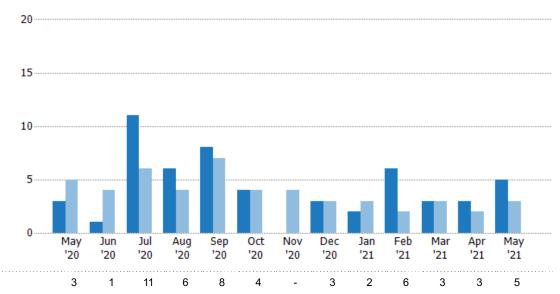




Closed Sales

The total number of residential properties sold each month.





4

-100%

3

0%

3

-33%

2

200%

3

0%

2

50%

3

67%

Closed Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

5

-40%

4

-75%

6

83%

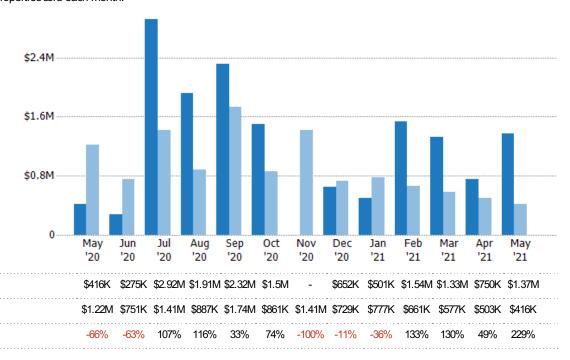
4

50%

14%

0%

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

Percent Change from Prior Year

Prior Year

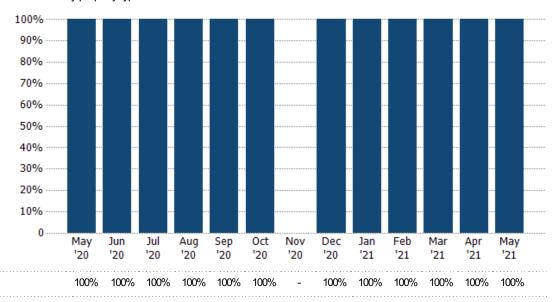


Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family



Average Sales Price

Single Family Residence

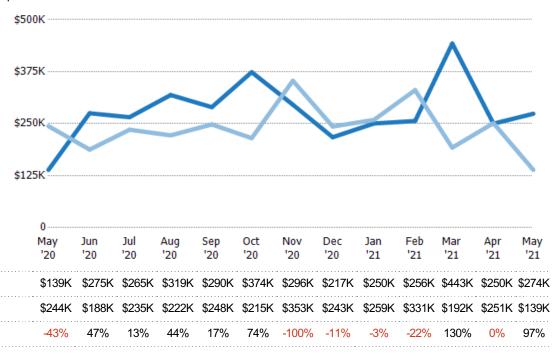
The average sales price of the residential properties sold each month.

Filters Used

Current Year
Prior Year

Percent Change from Prior Year

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt., Single Family







Current Year

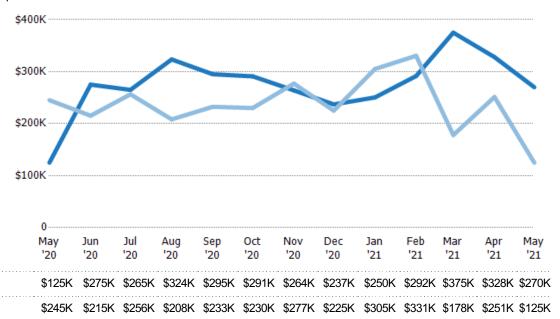
Prior Year

Market Data Report

Median Sales Price

The median sales price of the residential properties sold each month.





Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

-49%

28%

3%

55%

27%

27%

-100%

5%

-18%

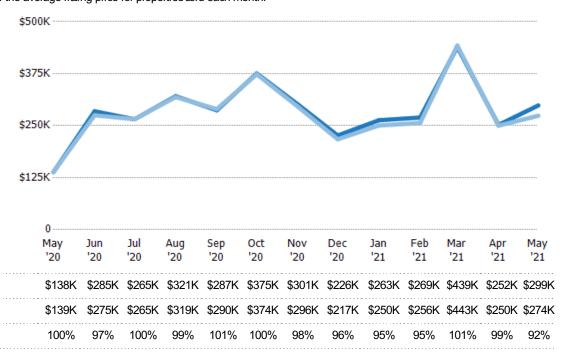
-12%

111%

31% 116%

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Percent Change from Prior Year





Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price



Median List Price

Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



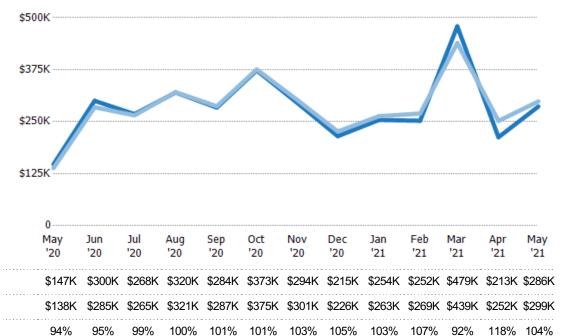


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bristol, VT 05443
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



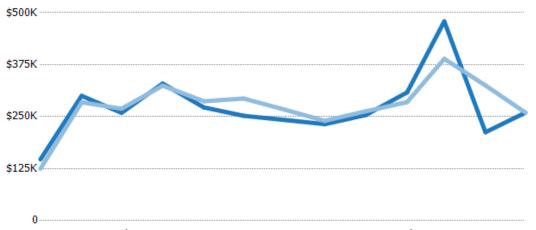
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443

Property Type:
Condo/Townhouse/Apt., Single
Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$147K	\$300K	\$259K	\$330K	\$272K	\$252K	\$242K	\$232K	\$254K	\$308K	\$479K	\$213K	\$260K
Median Sales Price	\$125K	\$285K	\$269K	\$324K	\$287K	\$294K	\$267K	\$240K	\$263K	\$285K	\$389K	\$325K	\$260K
Med Sales Price as a % of Med Est Value	85%	95%	104%	98%	105%	116%	110%	103%	103%	92%	81%	153%	100%

