

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

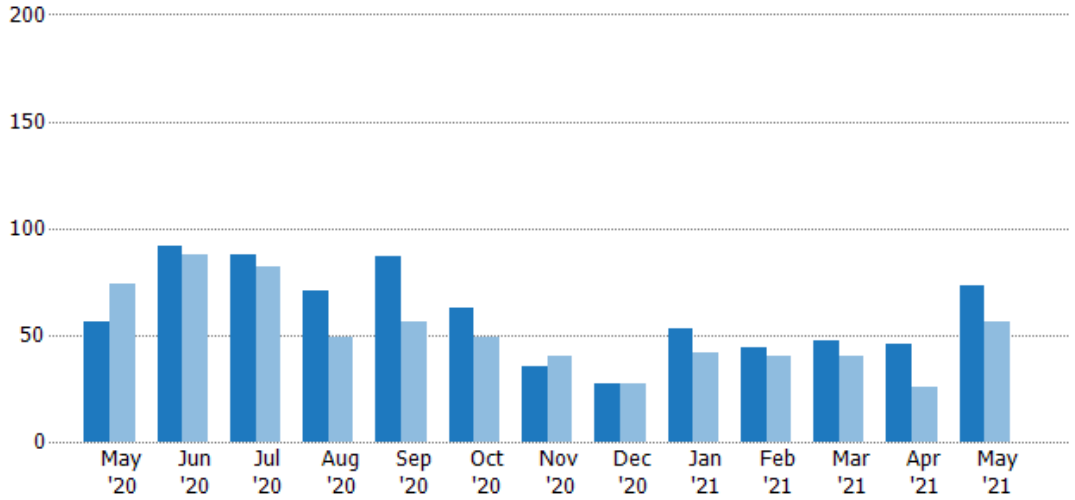
Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	73	56	+30.4%	263	204	+28.9%
New Listing Volume	\$28,890,900	\$20,876,750	+38.4%	\$100,393,348	\$82,758,610	+21.3%
Active Listing Count	58	307	-81.1%	N/A	N/A	
Active Listing Volume	\$33,249,800	\$146,561,490	-77.3%	N/A	N/A	
Average Listing Price	\$573,272	\$477,399	+20.1%	\$599,397	\$452,021	+32.6%
Median Listing Price	\$380,000	\$325,000	+16.9%	\$338,682	\$317,642	+6.6%
Median Days in RPR	15.5	191	-91.9%	99.56	205.38	-51.5%
Months of Inventory	1	12.3	-92.3%	4.1	10.8	-62.4%
Absorption Rate	105.17%	8.14%	+97%	24.6%	9.25%	+15.4%
Sales Activity Charts Metrics						
New Pending Sales Count	76	49	+55.1%	314	198	+58.6%
New Pending Sales Volume	\$27,706,100	\$15,894,000	+74.3%	\$114,146,199	\$57,769,911	+97.6%
Pending Sales Count	29	72	-59.7%	N/A	N/A	
Pending Sales Volume	\$11,800,000	\$21,739,660	-45.7%	N/A	N/A	
Closed Sales Count	43	31	+38.7%	224	140	+60%
Closed Sales Volume	\$18,337,150	\$8,171,800	+124.4%	\$81,963,546	\$42,110,293	+94.6%
Average Sales Price	\$426,445	\$263,606	+61.8%	\$365,909	\$300,788	+21.7%
Median Sales Price	\$320,000	\$230,000	+39.1%	\$261,659	\$253,589	+3.2%

New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



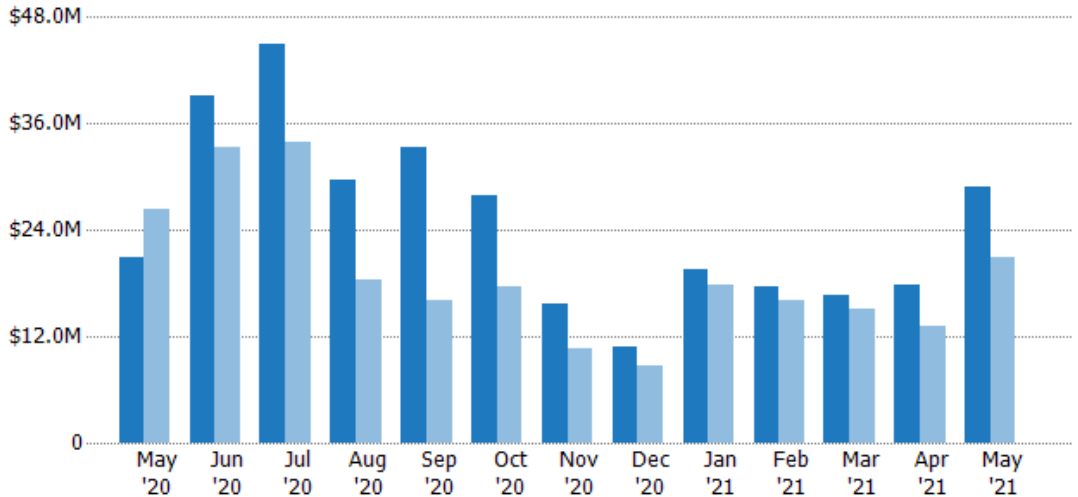
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	56	92	88	71	87	63	35	27	53	44	47	46	73
Prior Year	74	88	82	49	56	49	40	27	42	40	40	26	56
Percent Change from Prior Year	-24%	5%	7%	45%	55%	29%	-13%	0%	26%	10%	18%	77%	30%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$20.9M	\$39.1M	\$44.9M	\$29.7M	\$33.3M	\$27.9M	\$15.8M	\$10.8M	\$19.5M	\$17.6M	\$16.6M	\$17.8M	\$28.9M
Prior Year	\$26.3M	\$33.4M	\$33.8M	\$18.3M	\$16.1M	\$17.6M	\$10.6M	\$8.71M	\$17.7M	\$16M	\$15M	\$13.1M	\$20.9M
Percent Change from Prior Year	-21%	17%	33%	62%	107%	59%	48%	24%	10%	10%	10%	36%	38%

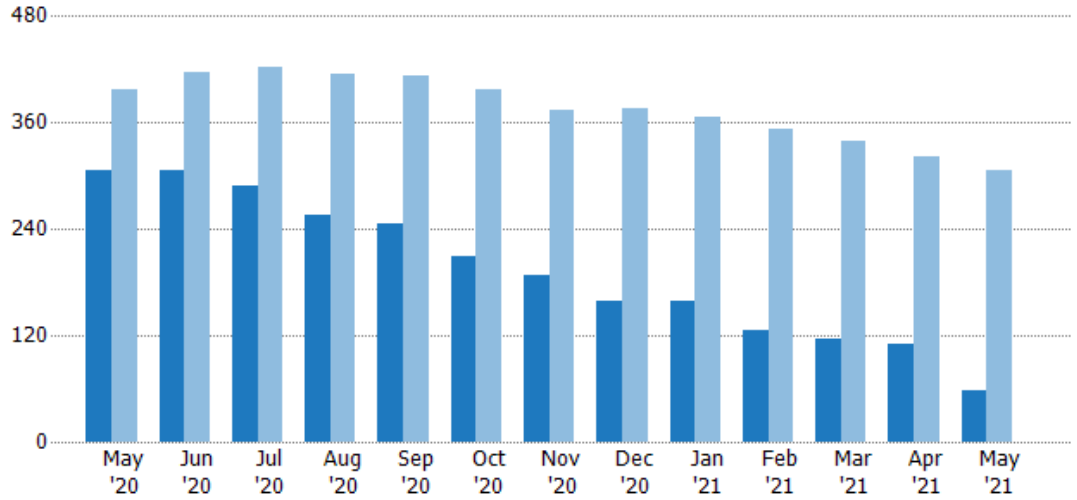
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	58	-81.1%
May '20	307	-22.7%
May '19	397	5.8%



Current Year	307	307	288	256	246	209	187	159	159	126	116	110	58
Prior Year	397	417	422	415	412	398	374	375	366	353	339	321	307
Percent Change from Prior Year	-23%	-26%	-32%	-38%	-40%	-47%	-50%	-58%	-57%	-64%	-66%	-66%	-81%

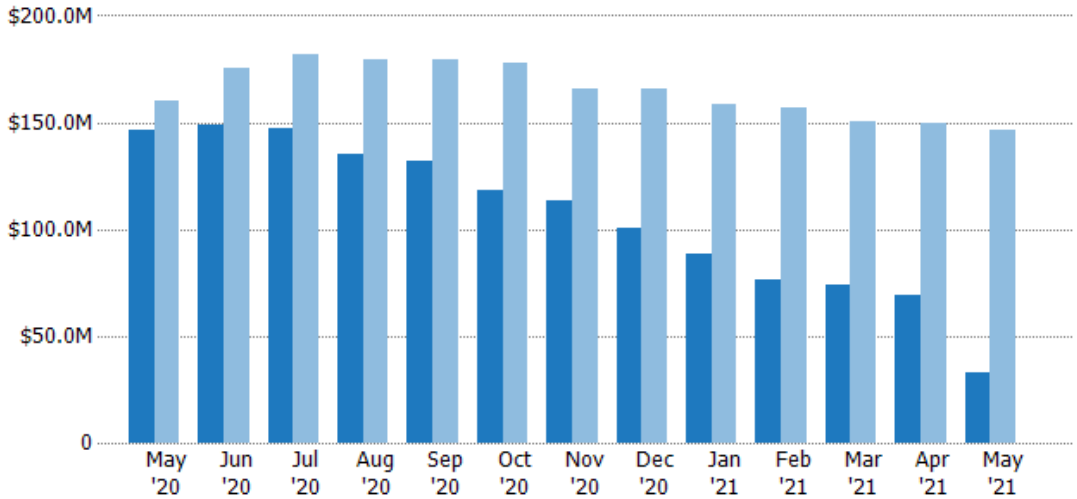
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$33.2M	-77.3%
May '20	\$147M	-8.6%
May '19	\$160M	-3.8%



Current Year	\$147M	\$149M	\$147M	\$135M	\$132M	\$118M	\$114M	\$100M	\$88.7M	\$76.2M	\$74M	\$68.9M	\$33.2M
Prior Year	\$160M	\$175M	\$182M	\$179M	\$179M	\$178M	\$166M	\$166M	\$159M	\$157M	\$151M	\$149M	\$147M
Percent Change from Prior Year	-9%	-15%	-19%	-25%	-26%	-33%	-31%	-39%	-44%	-51%	-51%	-54%	-77%

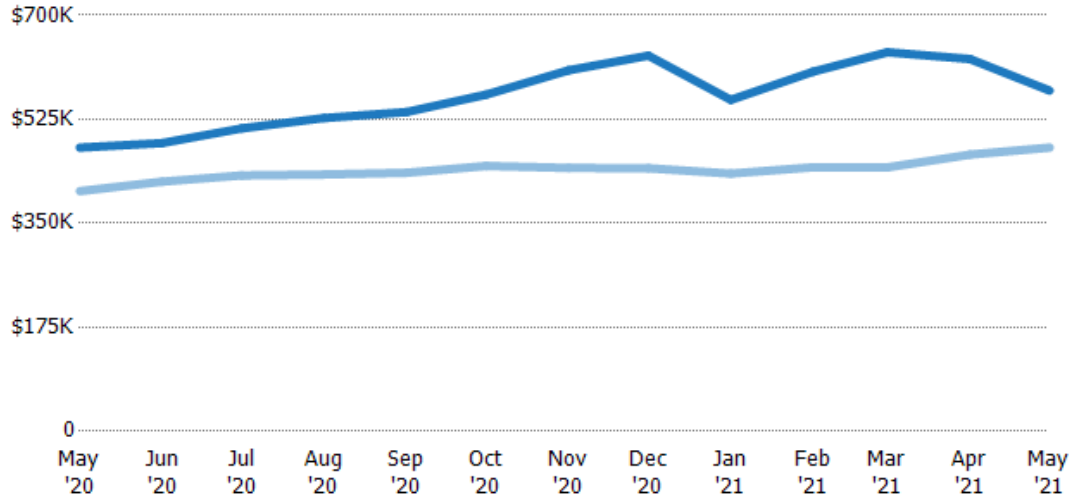
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$573K	20.1%
May '20	\$477K	18.1%
May '19	\$404K	-9.1%



Current Year	\$477K	\$485K	\$510K	\$527K	\$537K	\$567K	\$607K	\$632K	\$558K	\$605K	\$638K	\$626K	\$573K
Prior Year	\$404K	\$420K	\$431K	\$432K	\$435K	\$446K	\$443K	\$443K	\$434K	\$444K	\$444K	\$466K	\$477K
Percent Change from Prior Year	18%	15%	18%	22%	23%	27%	37%	43%	29%	36%	44%	35%	20%

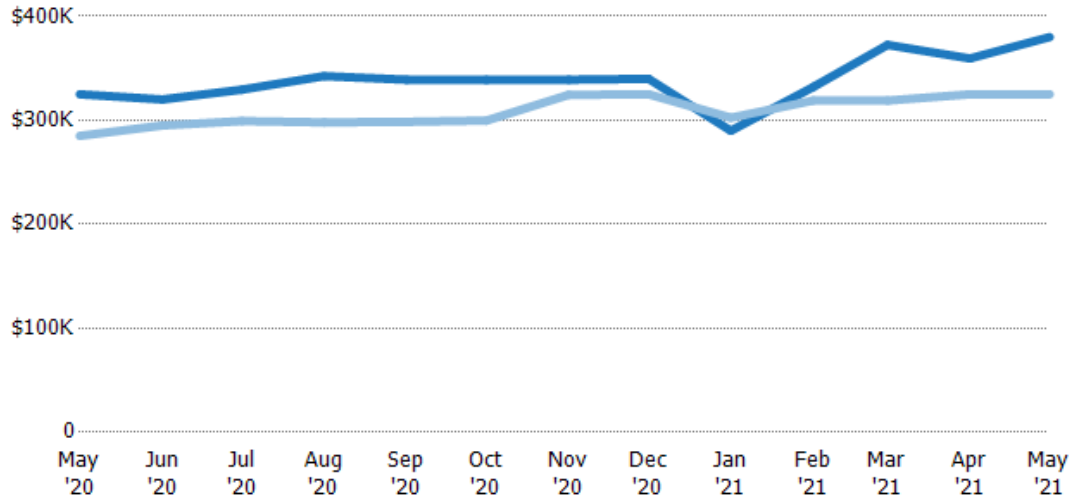
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$380K	16.9%
May '20	\$325K	14%
May '19	\$285K	-5.3%



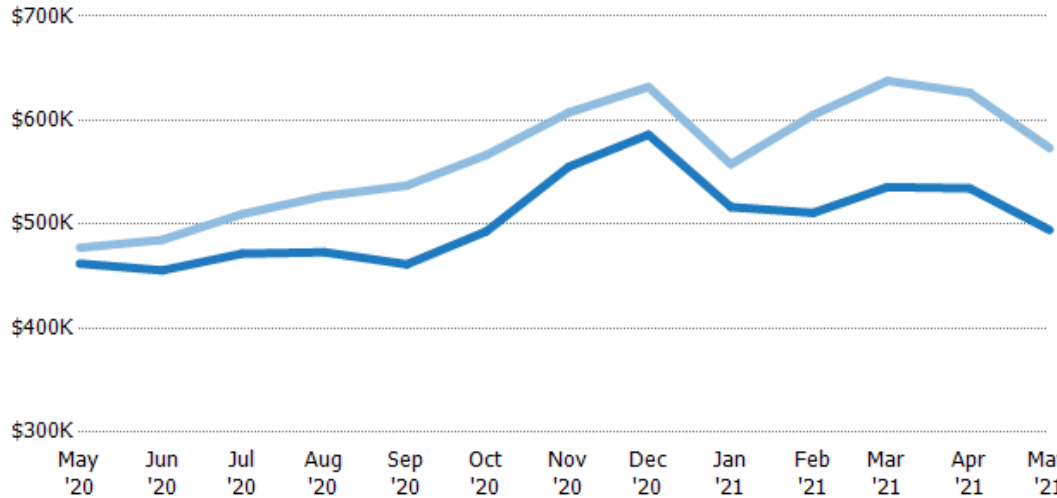
Current Year	\$325K	\$320K	\$329K	\$342K	\$339K	\$339K	\$339K	\$340K	\$290K	\$332K	\$372K	\$359K	\$380K
Prior Year	\$285K	\$295K	\$299K	\$298K	\$299K	\$300K	\$325K	\$325K	\$302K	\$319K	\$319K	\$325K	\$325K
Percent Change from Prior Year	14%	8%	10%	15%	14%	13%	4%	5%	-4%	4%	17%	11%	17%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



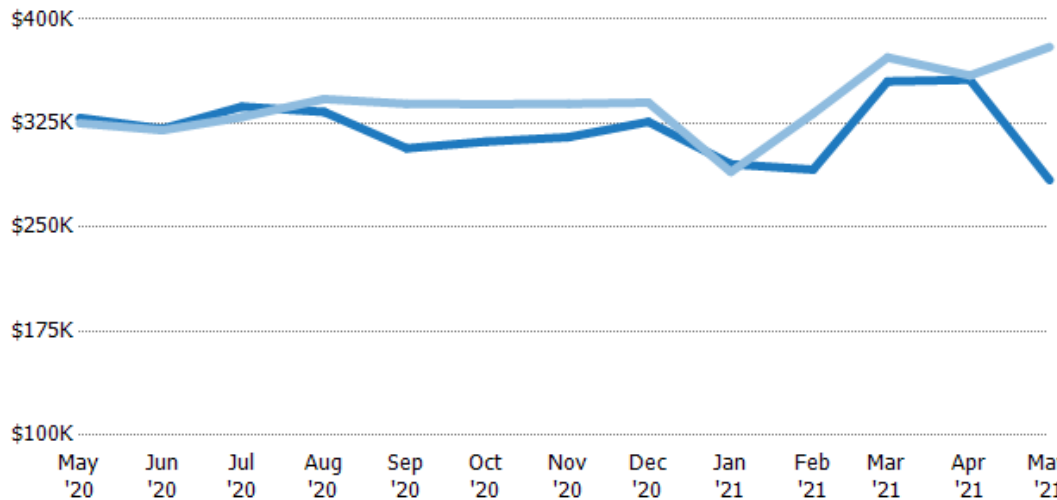
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$462K	\$456K	\$472K	\$473K	\$461K	\$493K	\$555K	\$586K	\$517K	\$511K	\$536K	\$534K	\$494K
Avg Listing Price	\$477K	\$485K	\$510K	\$527K	\$537K	\$567K	\$607K	\$632K	\$558K	\$605K	\$638K	\$626K	\$573K
Avg Listing Price as a % of Avg Est Value	103%	106%	108%	111%	116%	115%	109%	108%	108%	118%	119%	117%	116%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$329K	\$321K	\$337K	\$333K	\$307K	\$312K	\$315K	\$326K	\$296K	\$292K	\$355K	\$356K	\$284K
Median Listing Price	\$325K	\$320K	\$329K	\$342K	\$339K	\$339K	\$339K	\$340K	\$290K	\$332K	\$372K	\$359K	\$380K
Med Listing Price as a % of Med Est Value	99%	100%	98%	103%	110%	109%	108%	104%	98%	114%	105%	101%	134%

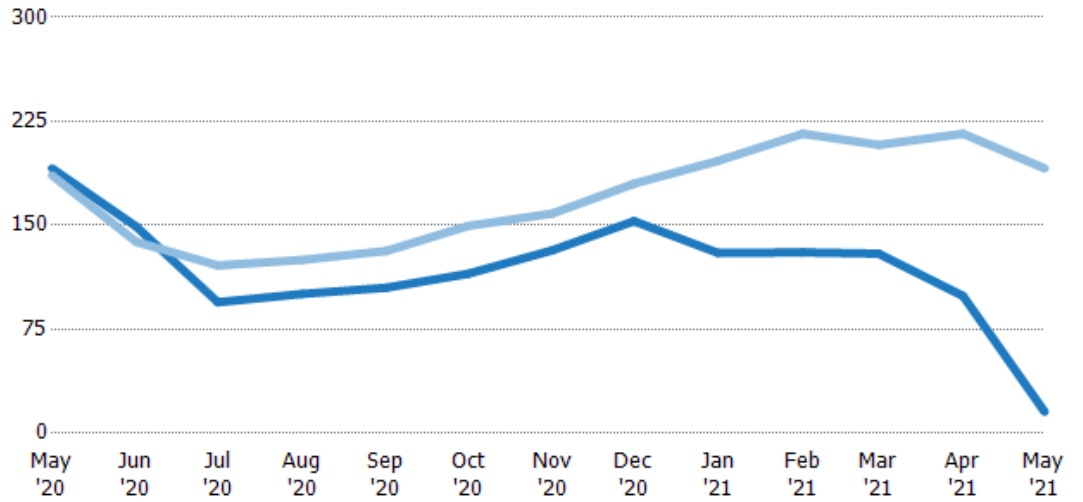
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
May '21	15.5	-91.9%
May '20	191	2.7%
May '19	186	-16.7%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	191	149	94.5	101	105	115	132	153	130	131	130	99	15.5
Prior Year	186	138	121	125	132	150	159	180	197	216	208	216	191
Percent Change from Prior Year	3%	8%	-22%	-20%	-20%	-23%	-17%	-15%	-34%	-40%	-38%	-54%	-92%

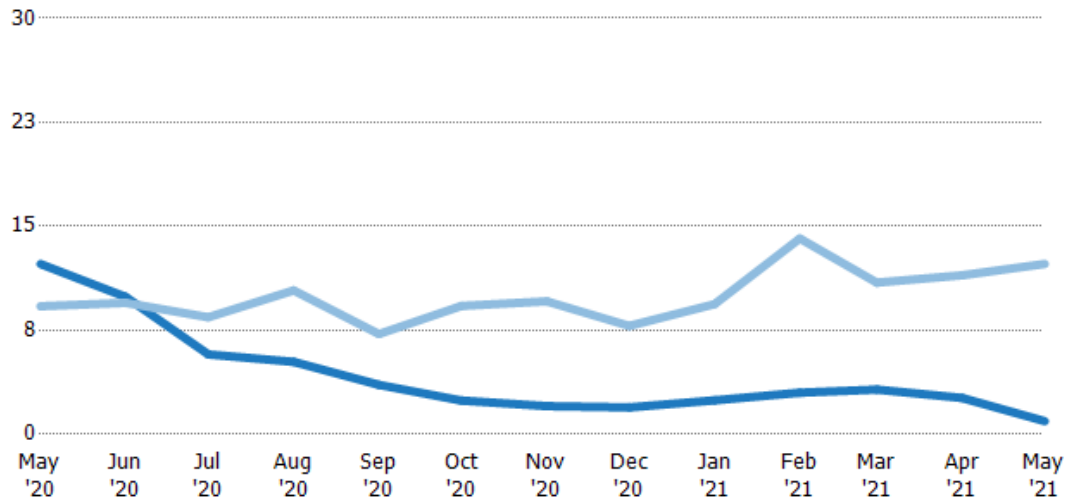
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
May '21	0	-92.3%
May '20	12.3	33%
May '19	9.23	127.5%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	12.3	9.9	5.76	5.22	3.57	2.43	2.03	1.94	2.45	3	3.22	2.62	0
Prior Year	9.23	9.48	8.44	10.4	7.23	9.26	9.59	7.81	9.38	14.1	10.9	11.5	12.3
Percent Change from Prior Year	33%	4%	-32%	-50%	-51%	-74%	-79%	-75%	-74%	-79%	-71%	-77%	-92%

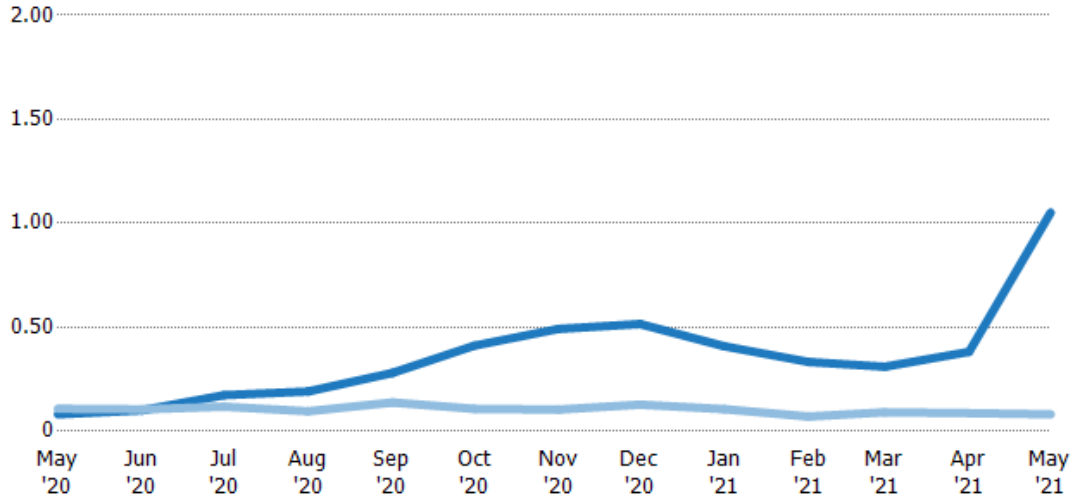
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
May '21	105%	-97%
May '20	8%	2.7%
May '19	11%	-56%



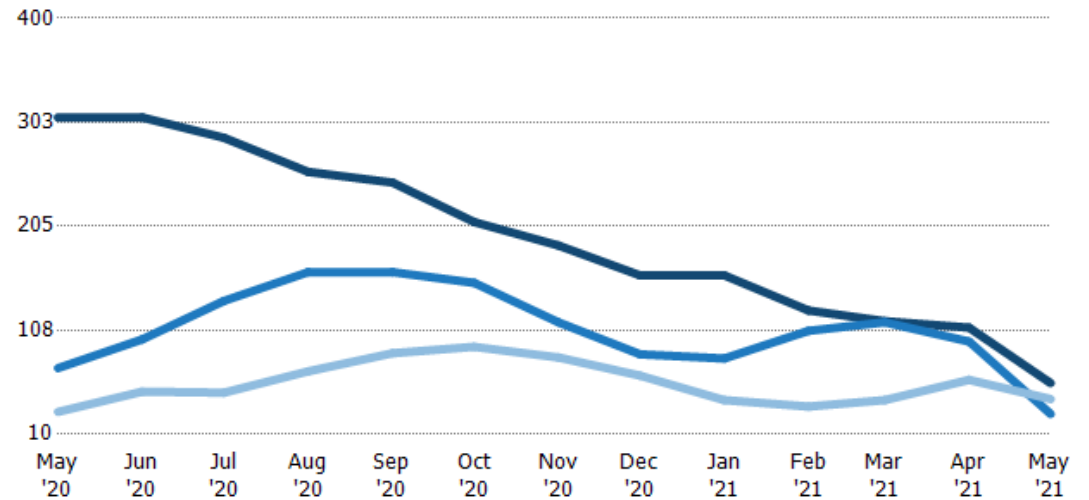
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	8%	10%	17%	19%	28%	41%	49%	52%	41%	33%	31%	38%	105%
Prior Year	11%	11%	12%	10%	14%	11%	10%	13%	11%	7%	9%	9%	8%
Change from Prior Year	3%	0%	-6%	-10%	-14%	-30%	-39%	-39%	-30%	-26%	-22%	-29%	-97%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Active	307	307	288	256	246	209	187	159	159	126	116	110	58
Pending	72	99	135	162	162	152	115	85	81	107	115	97	29
Sold	31	50	49	69	86	92	82	65	42	36	42	61	43

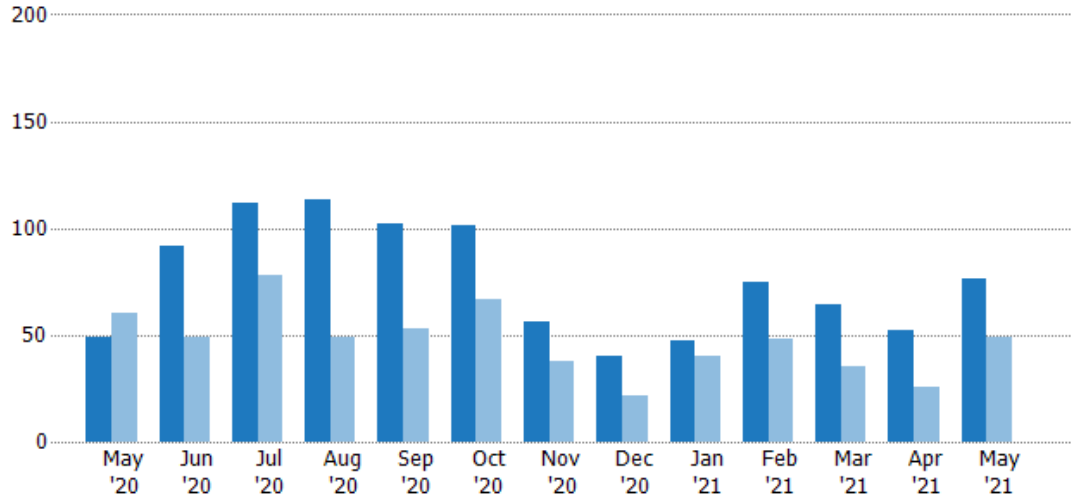
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	76	55.1%
May '20	49	-18.3%
May '19	60	-3.3%



Current Year	49	92	112	113	102	101	56	40	47	75	64	52	76
Prior Year	60	49	78	49	53	67	38	22	40	48	35	26	49
Percent Change from Prior Year	-18%	88%	44%	131%	92%	51%	47%	82%	18%	56%	83%	100%	55%

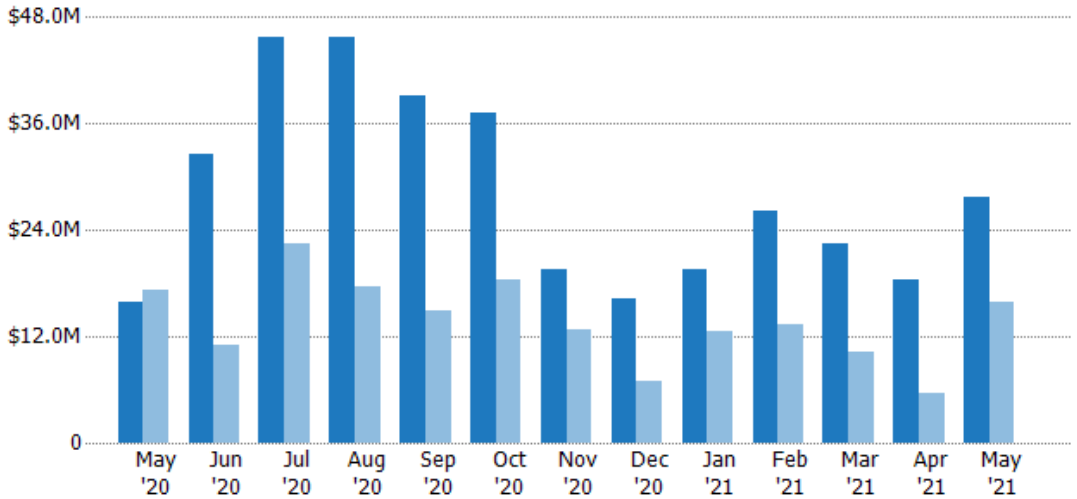
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$27.7M	74.3%
May '20	\$15.9M	-7.3%
May '19	\$17.2M	-16.6%



Current Year	\$15.9M	\$32.6M	\$45.8M	\$45.6M	\$39.2M	\$37.2M	\$19.6M	\$16.3M	\$19.5M	\$26.1M	\$22.4M	\$18.4M	\$27.7M
Prior Year	\$17.2M	\$11.1M	\$22.4M	\$17.5M	\$14.8M	\$18.3M	\$12.7M	\$6.93M	\$12.5M	\$13.4M	\$10.3M	\$5.67M	\$15.9M
Percent Change from Prior Year	-7%	194%	104%	160%	164%	103%	54%	136%	56%	95%	118%	224%	74%

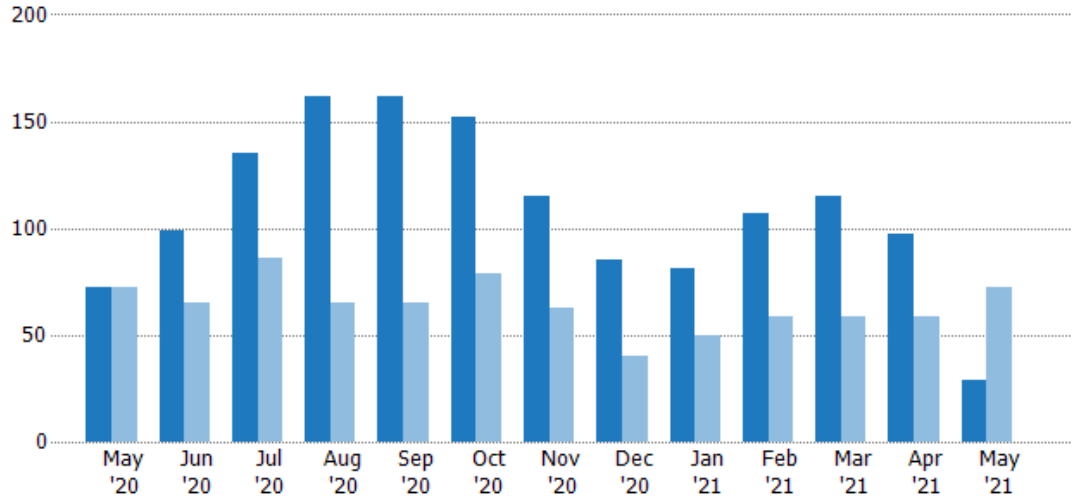
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	29	-59.7%
May '20	72	0%
May '19	72	11.1%



Current Year	72	99	135	162	162	152	115	85	81	107	115	97	29
Prior Year	72	65	86	65	65	79	63	40	50	59	59	59	72
Percent Change from Prior Year	0%	52%	57%	149%	149%	92%	83%	113%	62%	81%	95%	64%	-60%

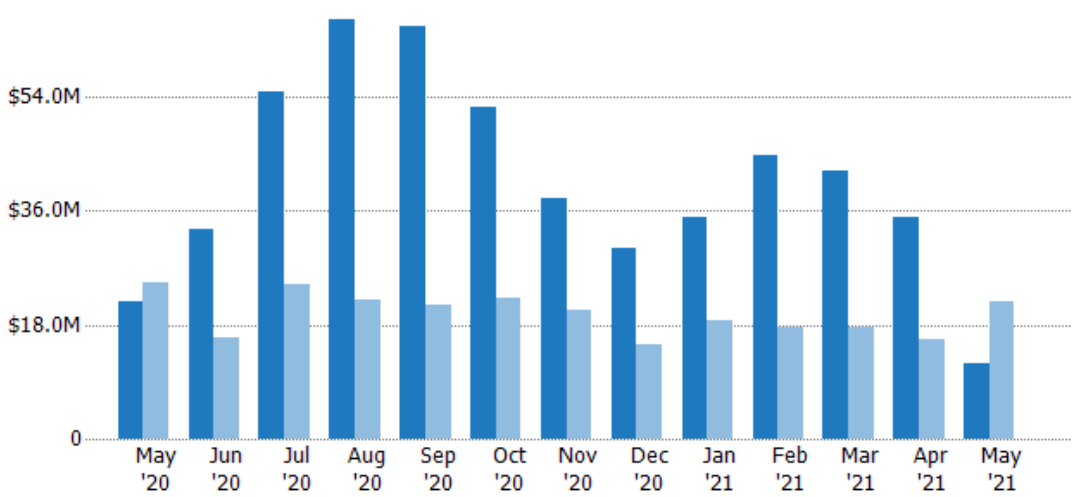
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$11.8M	-45.7%
May '20	\$21.7M	-11.9%
May '19	\$24.7M	-10.4%



Current Year	\$21.7M	\$33M	\$54.8M	\$66.2M	\$65.1M	\$52.3M	\$38M	\$30.1M	\$35M	\$44.8M	\$42.2M	\$34.9M	\$11.8M
Prior Year	\$24.7M	\$15.9M	\$24.5M	\$22M	\$21.2M	\$22.1M	\$20.3M	\$14.9M	\$18.8M	\$17.7M	\$17.6M	\$15.7M	\$21.7M
Percent Change from Prior Year	-12%	108%	124%	200%	207%	136%	87%	102%	86%	153%	140%	123%	-46%

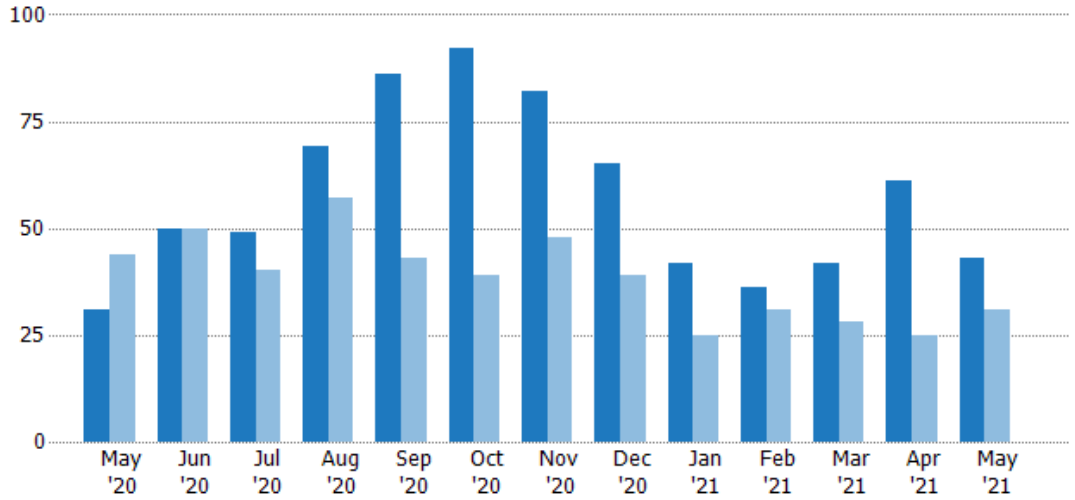
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	43	38.7%
May '20	31	-29.5%
May '19	44	-22.7%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	31	50	49	69	86	92	82	65	42	36	42	61	43
Prior Year	44	50	40	57	43	39	48	39	25	31	28	25	31
Percent Change from Prior Year	-30%	0%	23%	21%	100%	136%	71%	67%	68%	16%	50%	144%	39%

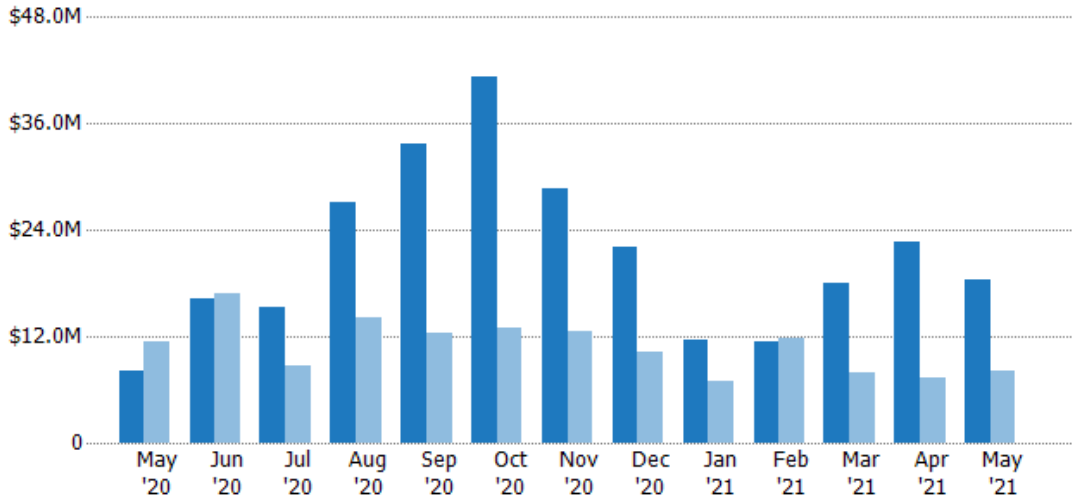
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$18.3M	124.4%
May '20	\$8.17M	-28.2%
May '19	\$11.4M	-28.8%



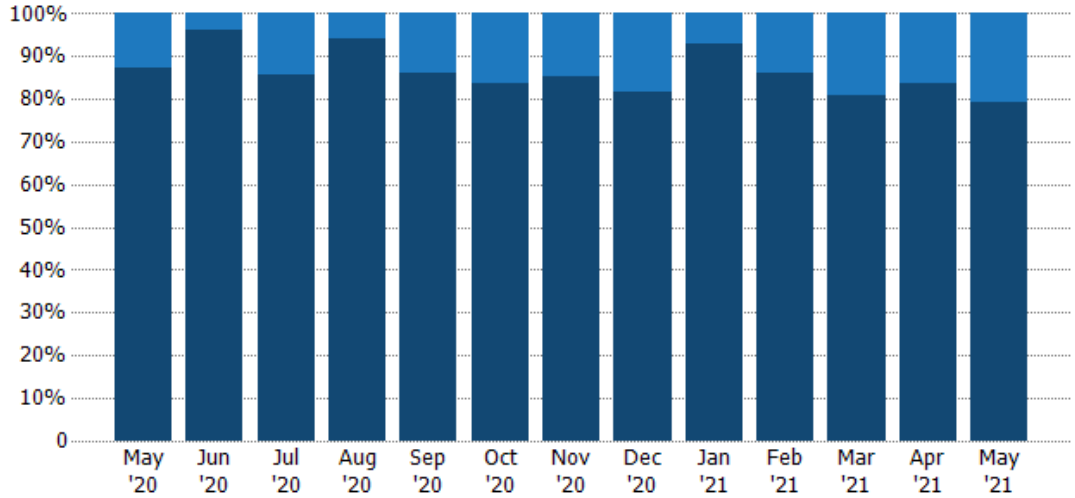
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$8.17M	\$16.3M	\$15.3M	\$27.1M	\$33.6M	\$41.3M	\$28.6M	\$22.1M	\$11.5M	\$11.4M	\$18M	\$22.7M	\$18.3M
Prior Year	\$11.4M	\$16.9M	\$8.61M	\$14.1M	\$12.4M	\$12.9M	\$12.6M	\$10.3M	\$7.04M	\$11.7M	\$7.9M	\$7.28M	\$8.17M
Percent Change from Prior Year	-28%	-4%	77%	93%	171%	220%	126%	115%	64%	-3%	128%	213%	124%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



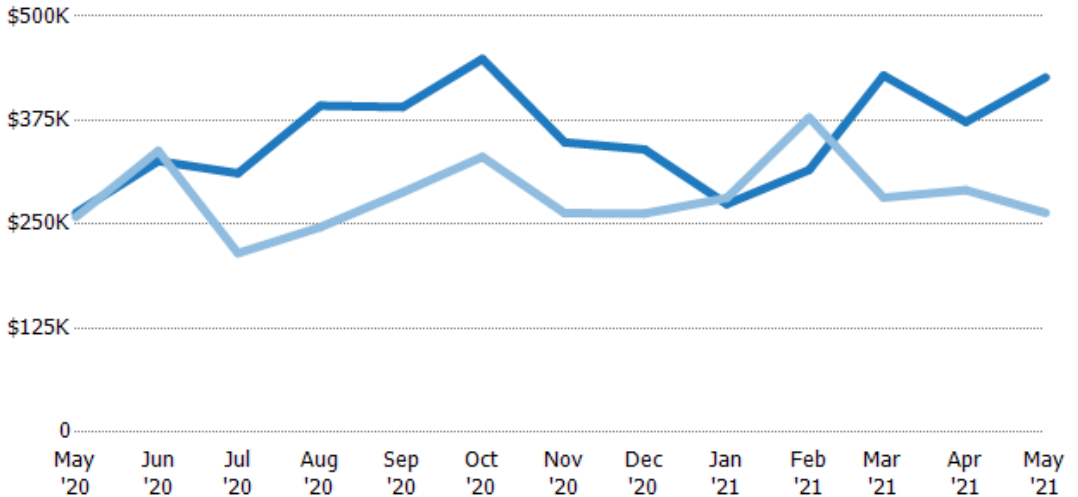
Condo/Townhouse	13%	4%	14%	6%	14%	16%	15%	18%	7%	14%	19%	16%	21%
Single Family Residence	87%	96%	86%	94%	86%	84%	85%	82%	93%	86%	81%	84%	79%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
May '21	\$426K	61.8%
May '20	\$264K	1.9%
May '19	\$259K	-7.8%

Current Year	\$264K	\$326K	\$311K	\$392K	\$391K	\$449K	\$348K	\$340K	\$274K	\$315K	\$429K	\$373K	\$426K
Prior Year	\$259K	\$338K	\$215K	\$247K	\$288K	\$331K	\$263K	\$263K	\$282K	\$378K	\$282K	\$291K	\$264K
Percent Change from Prior Year	2%	-4%	45%	59%	36%	36%	32%	29%	-3%	-17%	52%	28%	62%

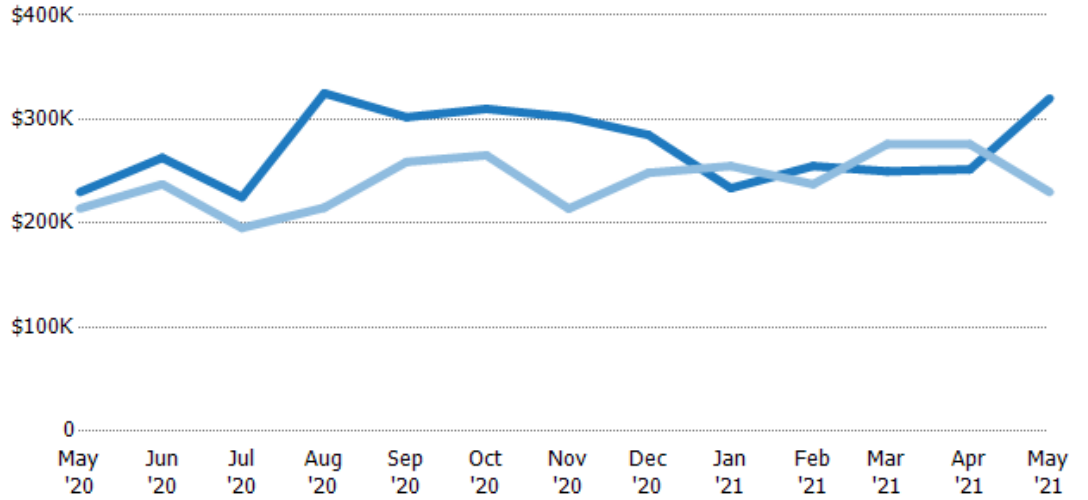
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$320K	39.1%
May '20	\$230K	7.4%
May '19	\$214K	-9%



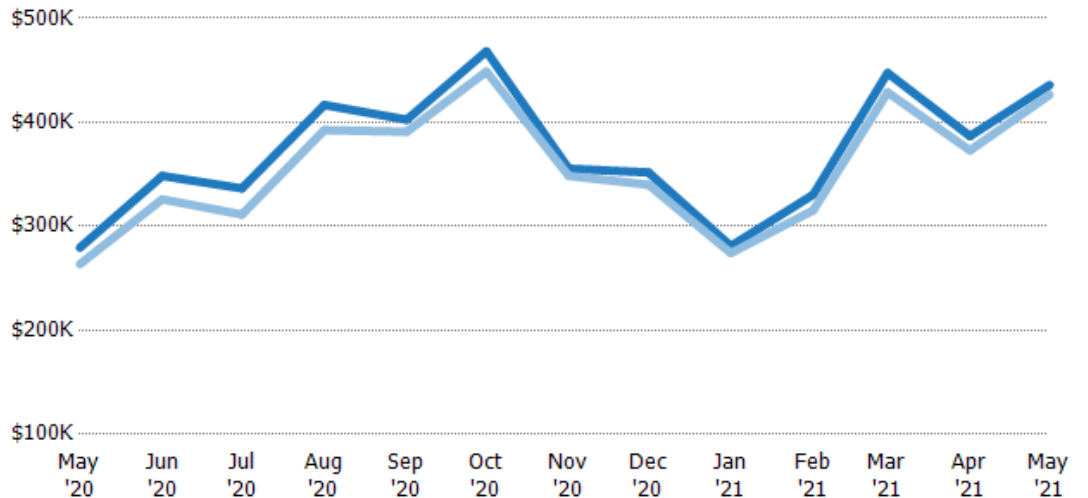
Current Year	\$230K	\$263K	\$225K	\$325K	\$302K	\$310K	\$302K	\$285K	\$234K	\$255K	\$250K	\$252K	\$320K
Prior Year	\$214K	\$238K	\$196K	\$215K	\$259K	\$265K	\$214K	\$249K	\$255K	\$238K	\$276K	\$276K	\$230K
Percent Change from Prior Year	7%	11%	15%	51%	17%	17%	41%	15%	-8%	7%	-10%	-9%	39%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



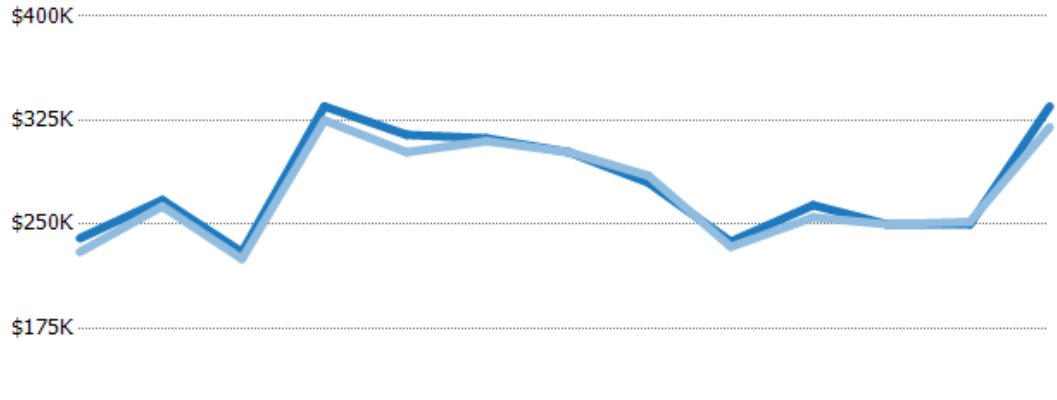
Avg List Price	\$279K	\$348K	\$336K	\$417K	\$403K	\$468K	\$355K	\$352K	\$281K	\$330K	\$447K	\$387K	\$436K
Avg Sales Price	\$264K	\$326K	\$311K	\$392K	\$391K	\$449K	\$348K	\$340K	\$274K	\$315K	\$429K	\$373K	\$426K
Avg Sales Price as a % of Avg List Price	94%	94%	93%	94%	97%	96%	98%	97%	98%	95%	96%	96%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



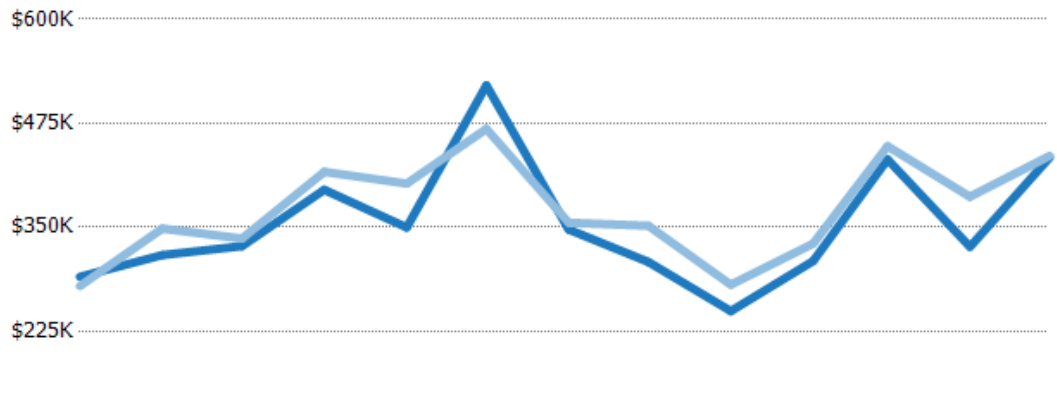
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median List Price	\$240K	\$267K	\$230K	\$335K	\$315K	\$312K	\$302K	\$280K	\$238K	\$264K	\$250K	\$250K	\$335K
Median Sales Price	\$230K	\$263K	\$225K	\$325K	\$302K	\$310K	\$302K	\$285K	\$234K	\$255K	\$250K	\$252K	\$320K
Med Sales Price as a % of Med List Price	96%	98%	98%	97%	96%	99%	100%	102%	98%	97%	100%	101%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



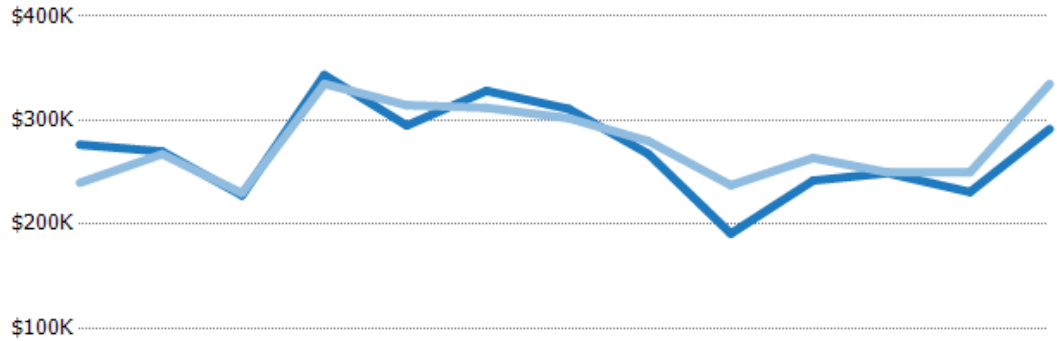
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$290K	\$317K	\$327K	\$395K	\$350K	\$521K	\$347K	\$308K	\$249K	\$309K	\$432K	\$327K	\$434K
Avg Sales Price	\$279K	\$348K	\$336K	\$417K	\$403K	\$468K	\$355K	\$352K	\$281K	\$330K	\$447K	\$387K	\$436K
Avg Sales Price as a % of Avg Est Value	96%	110%	103%	105%	115%	90%	102%	114%	113%	107%	104%	118%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$276K	\$270K	\$228K	\$344K	\$295K	\$328K	\$311K	\$268K	\$191K	\$242K	\$249K	\$231K	\$292K
Median Sales Price	\$240K	\$267K	\$230K	\$335K	\$315K	\$312K	\$302K	\$280K	\$238K	\$264K	\$250K	\$250K	\$335K
Med Sales Price as a % of Med Est Value	87%	99%	101%	98%	107%	95%	97%	105%	124%	109%	100%	108%	115%