

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
ting Activity Charts Metrics						
New Listing Count	18	15	+20%	74	48	+54.2%
New Listing Volume	\$3,767,900	\$2,853,850	+32%	\$17,166,450	\$8,307,950	+106.6%
Active Listing Count	15	67	-77.6%	N/A	N/A	
Active Listing Volume	\$3,680,900	\$14,861,650	-75.2%	N/A	N/A	
Average Listing Price	\$245,393	\$221,816	+10.6%	\$267,206	\$216,785	+23.3%
Median Listing Price	\$169,900	\$163,500	+3.9%	\$184,052	\$157,237	+17.1%
Median Days in RPR	37	222	-83.3%	98.53	216.73	-54.5%
Months of Inventory	0.8	9.6	-92.2%	3.4	9	-62.7%
Absorption Rate	133.33%	10.45%	+122.9%	29.85%	11.14%	+18.7%
les Activity Charts Metrics						
New Pending Sales Count	22	17	+29.4%	94	64	+46.9%
New Pending Sales Volume	\$5,323,000	\$3,185,600	+67.1%	\$21,739,350	\$10,708,451	+103%
Pending Sales Count	10	25	-60%	NA	N/A	
Pending Sales Volume	\$2,031,200	\$4,540,800	-55.3%	NA	N/A	
Closed Sales Count	12	9	+33.3%	65	40	+62.5%
Closed Sales Volume	\$2,392,800	\$1,504,900	+59%	\$16,177,099	\$6,805,551	+137.7%
Average Sales Price	\$199,400	\$167,211	+19.3%	\$248,878	\$170,139	+46.3%
Median Sales Price	\$187,950	\$139,900	+34.3%	\$182,617	\$148,378	+23.1%





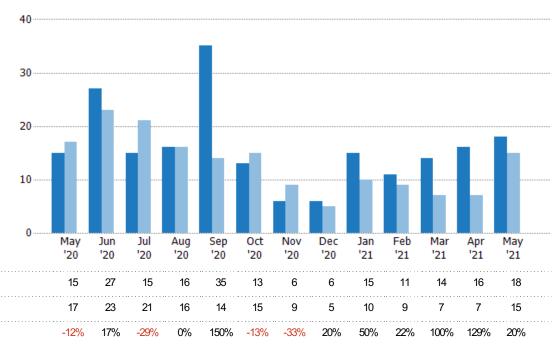


New Listings

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
May '21	18	20%
May '20	15	-11.8%
May '19	17	76.5%



New Listing Volume

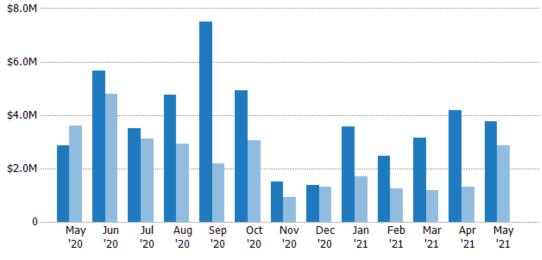
Percent Change from Prior Year

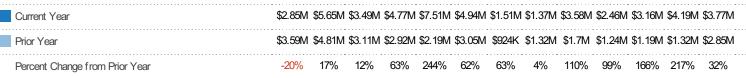
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
May '21	\$3.77M	32%
May '20	\$2.85M	-20.5%
May '19	\$3.59M	61.4%



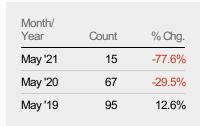




Active Listings

The number of active residential listings at the end of each month.







Active Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

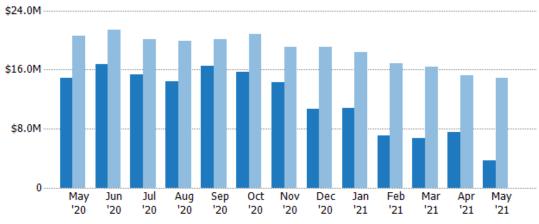
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$3.68M	-75.2%
May '20	\$14.9M	-27.8%
May '19	\$20.6M	14.1%



Current Year \$14.9M \$16.7M \$15.3M \$14.5M \$16.5M \$15.7M \$14.3M \$10.7M \$10.8M \$7.08M \$6.71M \$7.49M \$3.68M

Prior Year \$20.6M \$21.4M \$20.1M \$19.8M \$20.1M \$20.8M \$19.1M \$19.1M \$18.4M \$16.9M \$16.3M \$15.2M \$14.9M

Percent Change from Prior Year -28% -22% -24% -27% -18% -24% -25% -44% -41% -58% -59% -51% -75%



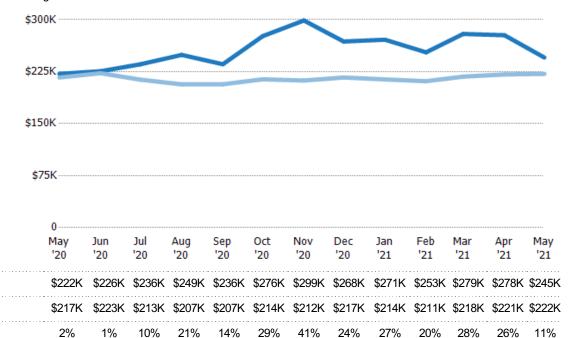


Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used	
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family	

Month/ Year	Price	% Chg.
May '21	\$245K	10.6%
May '20	\$222K	2.4%
May '19	\$217K	1.3%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

\$200K

-1%

-2%

7%

1%

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
May '21	\$170K	3.9%
May '20	\$164K	-0.9%
May '19	\$165K	3%

Percent Change from Prior Year

00K	 										
50K	 										
0											
0 May '20		Aug '20			Nov	Dec '20	Jan		Mar '21	Apr '21	 May '21
May '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	Ma '21

10%

24%

21%

23%

23%

22%



Current Year

Prior Year



4%

9%

Avg Est Value

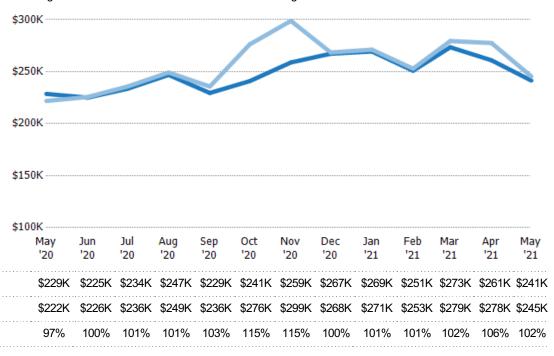
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



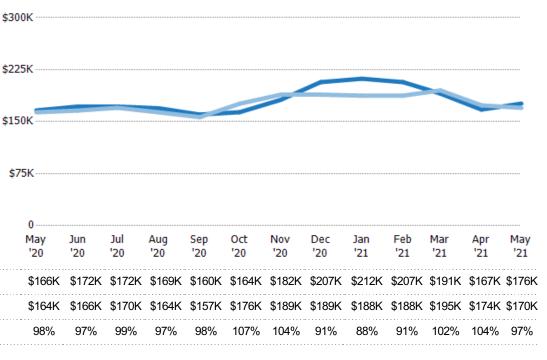


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR



Month/ Year	Days	% Chg.
May '21	37	-83.3%
May '20	222	30.6%
May '19	170	-32.4%



Months of Inventory

Percent Change from Prior Year

Current Year

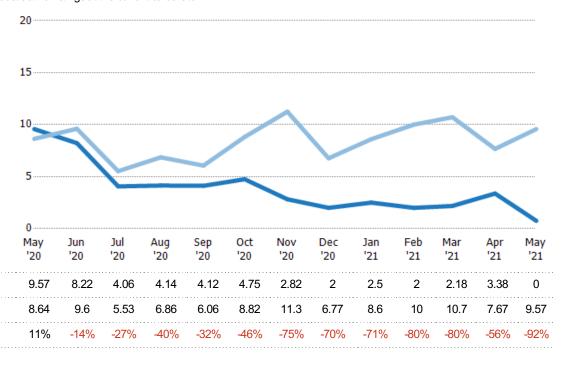
Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Months	% Chg.
May '21	0	-92.2%
May '20	9.57	10.8%
May '19	8.64	77%

Percent Change from Prior Year



Current Year

Prior Year



Current Year

Prior Year

Change from Prior Year

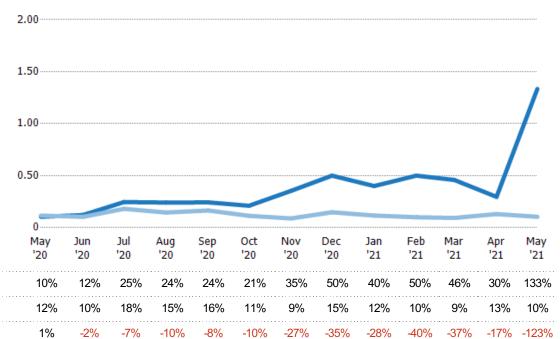
Market Data Report

Absorption Rate

The percentage of inventory sold per month.



Month/ Year	Rate	Chg.
May '21	133%	-122.9%
May '20	10%	1.1%
May '19	12%	-43.5%



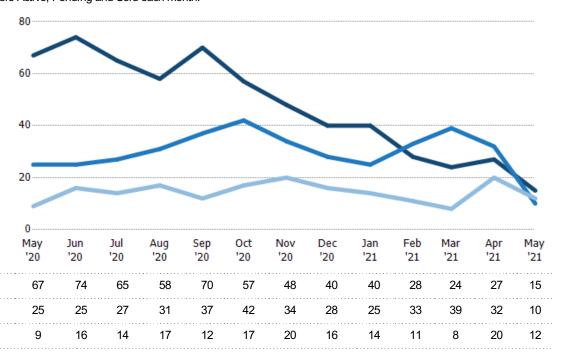
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family



Active

Sold

Pending



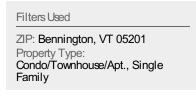
Current Year

Prior Year

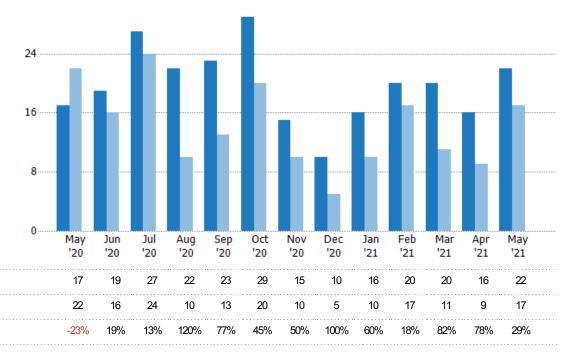
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
May '21	22	29.4%
May '20	17	-22.7%
May '19	22	-9.1%

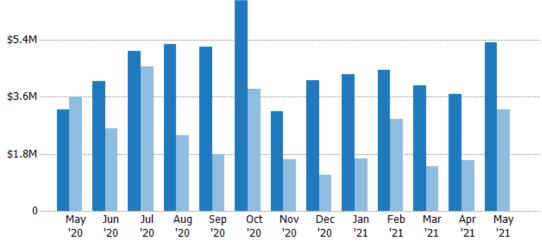


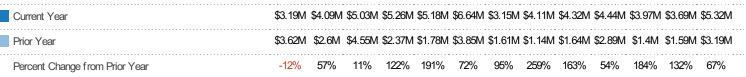
New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
May '21	\$5.32M	67.1%
May '20	\$3.19M	-12%
May '19	\$3.62M	-3.2%







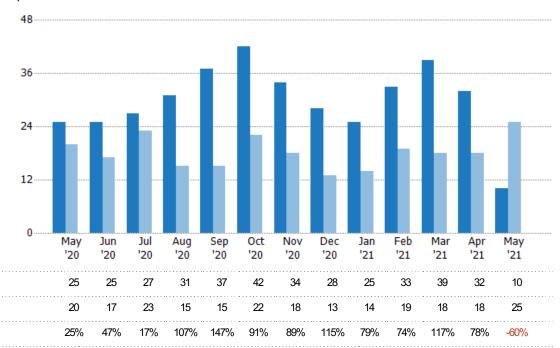


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
May '21	10	-60%
May '20	25	25%
May '19	20	5%



Pending Sales Volume

Percent Change from Prior Year

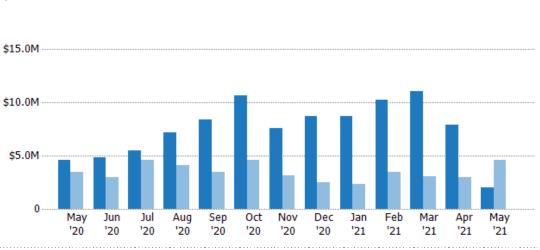
Current Year

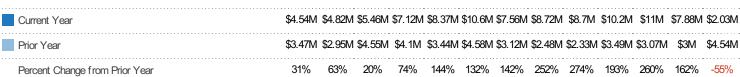
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

\$20.0M

Month/ Year	Volume	% Chg.
May '21	\$2.03M	-55.3%
May '20	\$4.54M	30.7%
May '19	\$3.47M	11.7%







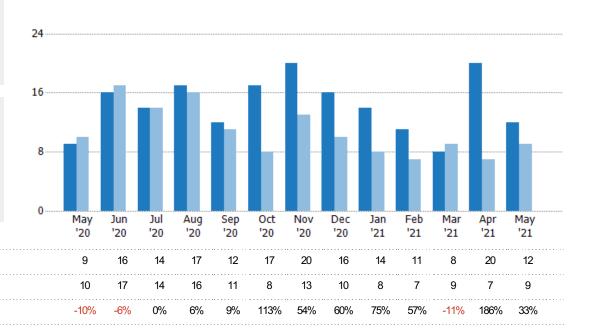


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
May '21	12	33.3%
May '20	9	-10%
May '19	10	0%



Closed Sales Volume

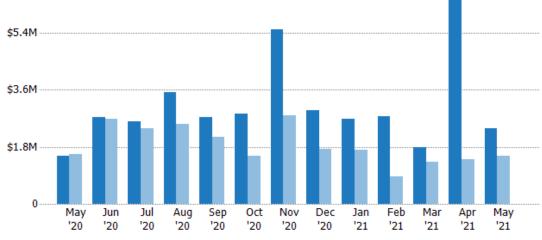
Percent Change from Prior Year

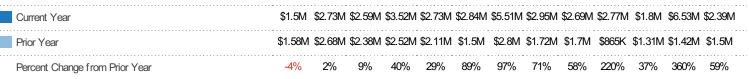
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
May '21	\$2.39M	59%
May '20	\$1.5M	-4.5%
May '19	\$1.58M	-10.7%



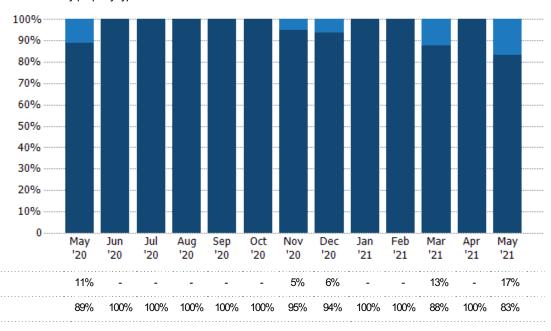




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single Family



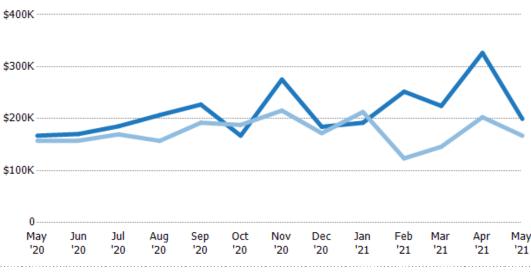
Average Sales Price

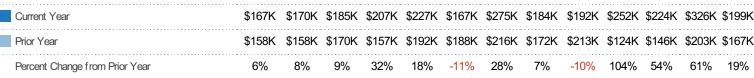
Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Month/ Year	Price	% Chg.
May '21	\$199K	19.3%
May '20	\$167K	6.2%
May '19	\$158K	-10.7%









Current Year

Prior Year

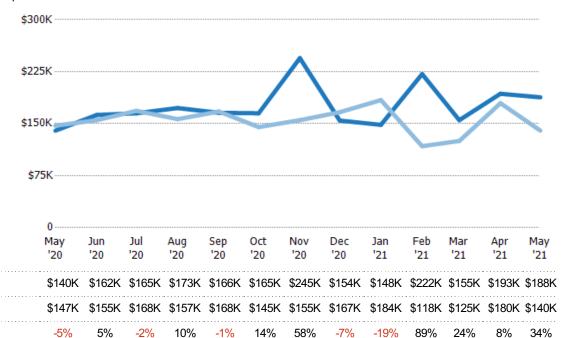
Market Data Report

Median Sales Price

The median sales price of the residential properties sold each month.



Month/	Div	0/ 01
Year	Price	% Chg.
May '21	\$188K	34.3%
May '20	\$140K	-4.8%
May '19	\$147K	15.3%

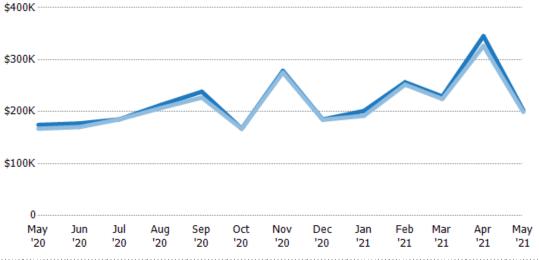


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Percent Change from Prior Year



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg List Price	\$175K	\$177K	\$185K	\$213K	\$238K	\$167K	\$278K	\$185K	\$201K	\$257K	\$229K	\$345K	\$203K
Avg Sales Price	\$167K	\$170K	\$185K	\$207K	\$227K	\$167K	\$275K	\$184K	\$192K	\$252K	\$224K	\$326K	\$199K
Avg Sales Price as a % of Avg List Price	96%	96%	100%	97%	95%	100%	99%	100%	95%	98%	98%	95%	98%





Median List Price

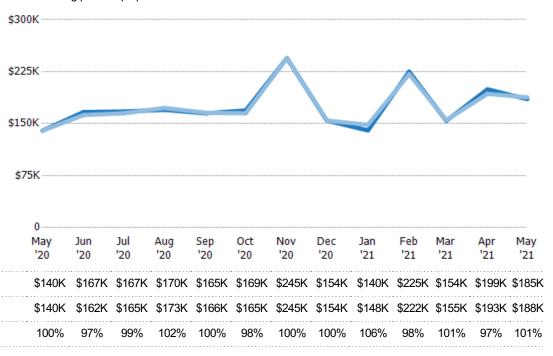
Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



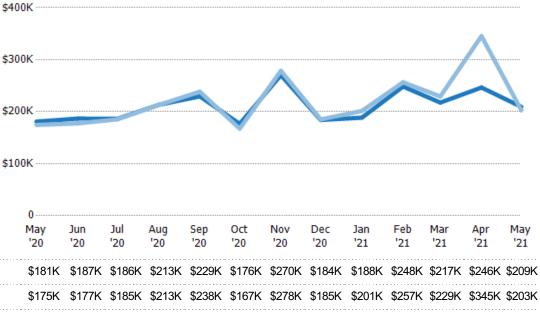


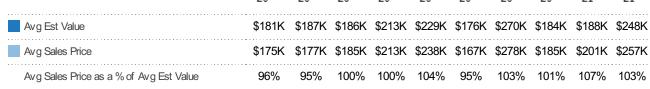
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price







105%



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

