

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	26	19	+36.8%	103	73	+41.1%
New Listing Volume	\$7,451,700	\$4,366,700	+70.6%	\$27,767,700	\$16,030,750	+73.2%
Active Listing Count	15	47	-68.1%	N/A	N/A	
Active Listing Volume	\$5,368,700	\$11,954,650	-55.1%	N/A	N/A	
Average Listing Price	\$357,913	\$254,354	+40.7%	\$294,376	\$236,160	+24.7%
Median Listing Price	\$296,900	\$246,000	+20.7%	\$260,472	\$217,006	+20%
Median Days in RPR	16	117	-86.3%	46.25	113.13	-59.1%
Months of Inventory	0.8	6.7	-87.6%	2.5	5.9	-58.1%
Absorption Rate	120%	14.89%	+105.1%	40.46%	16.94%	+23.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	22	28	-21.4%	116	88	+31.8%
New Pending Sales Volume	\$5,548,200	\$5,856,350	-5.3%	\$28,844,700	\$18,637,100	+54.8%
Pending Sales Count	19	44	-56.8%	N/A	N/A	
Pending Sales Volume	\$4,771,300	\$9,404,400	-49.3%	N/A	N/A	
Closed Sales Count	18	10	+80%	65	53	+22.6%
Closed Sales Volume	\$4,369,700	\$1,773,800	+146.3%	\$16,139,150	\$10,175,296	+58.6%
Average Sales Price	\$242,761	\$177,380	+36.9%	\$248,295	\$191,987	+29.3%
Median Sales Price	\$234,000	\$174,500	+34.1%	\$236,619	\$188,208	+25.7%

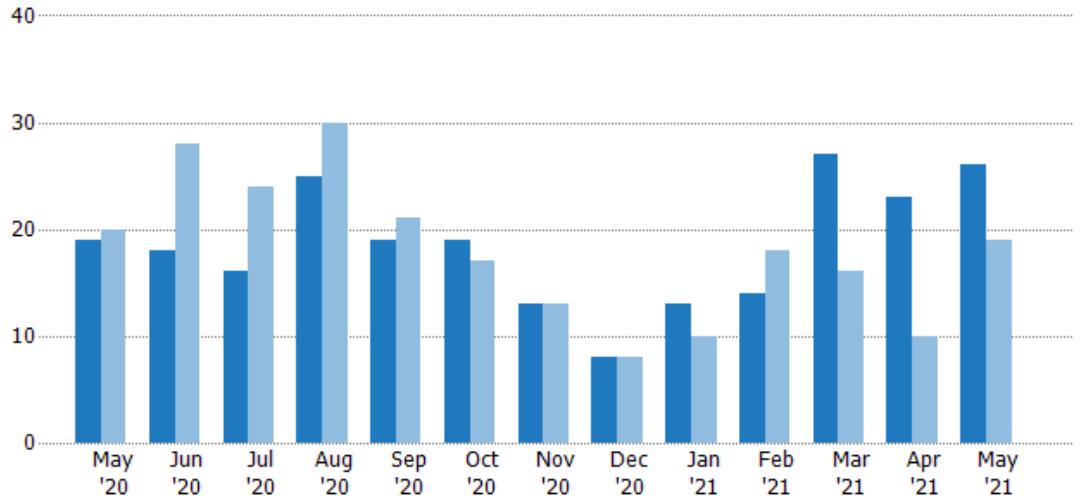
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
May '21	26	36.8%
May '20	19	-5%
May '19	20	50%



Current Year	19	18	16	25	19	19	13	8	13	14	27	23	26
Prior Year	20	28	24	30	21	17	13	8	10	18	16	10	19
Percent Change from Prior Year	-5%	-36%	-33%	-17%	-10%	12%	0%	0%	30%	-22%	69%	130%	37%

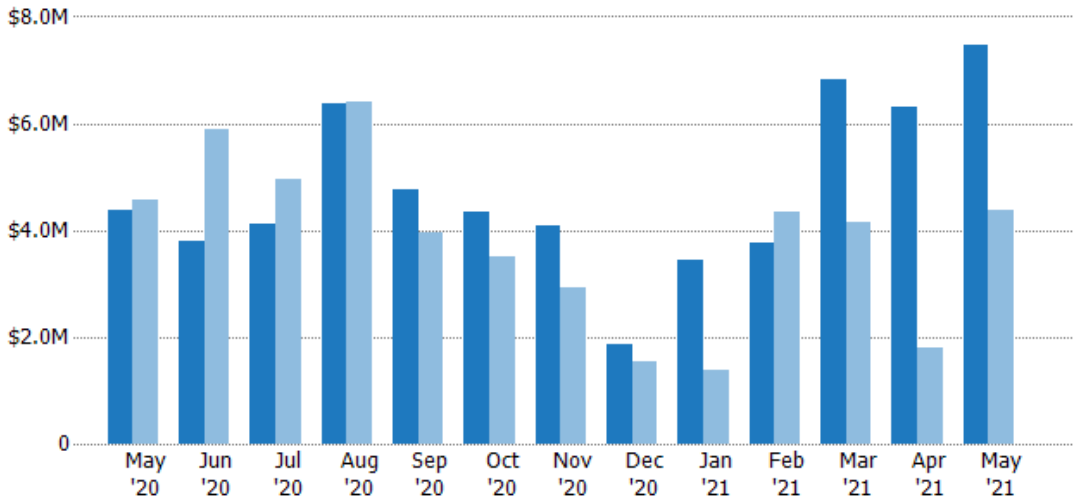
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
May '21	\$7.45M	70.6%
May '20	\$4.37M	-4.4%
May '19	\$4.57M	37.5%



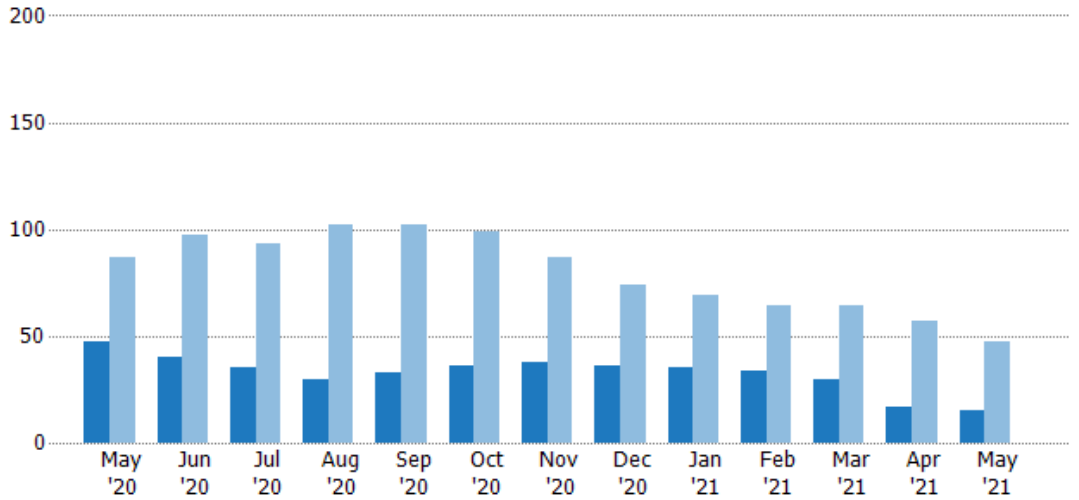
Current Year	\$4.37M	\$3.79M	\$4.13M	\$6.36M	\$4.76M	\$4.33M	\$4.08M	\$1.87M	\$3.43M	\$3.76M	\$6.81M	\$6.31M	\$7.45M
Prior Year	\$4.57M	\$5.9M	\$4.95M	\$6.42M	\$3.95M	\$3.52M	\$2.92M	\$1.54M	\$1.38M	\$4.34M	\$4.14M	\$1.8M	\$4.37M
Percent Change from Prior Year	-4%	-36%	-17%	-1%	20%	23%	40%	22%	149%	-13%	65%	250%	71%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



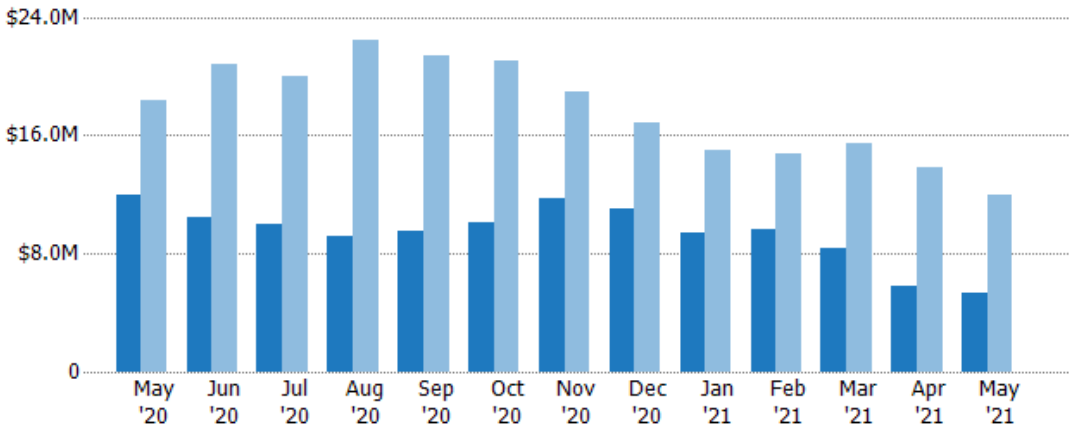
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	47	40	35	30	33	36	38	36	35	34	30	17	15
Prior Year	87	97	93	102	102	99	87	74	69	64	64	57	47
Percent Change from Prior Year	-46%	-59%	-62%	-71%	-68%	-64%	-56%	-51%	-49%	-47%	-53%	-70%	-68%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$12M	\$10.4M	\$10M	\$9.18M	\$9.53M	\$10.1M	\$11.7M	\$11M	\$9.35M	\$9.64M	\$8.4M	\$5.81M	\$5.37M
Prior Year	\$18.4M	\$20.8M	\$20M	\$22.4M	\$21.4M	\$21.1M	\$19M	\$16.8M	\$15M	\$14.8M	\$15.5M	\$13.8M	\$12M
Percent Change from Prior Year	-35%	-50%	-50%	-59%	-55%	-52%	-38%	-35%	-38%	-35%	-46%	-58%	-55%

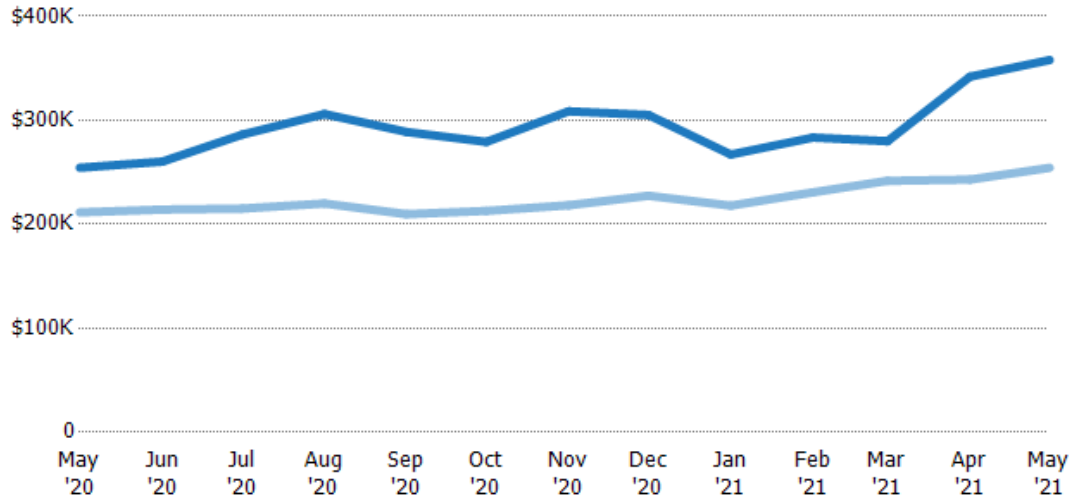
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
May '21	\$358K	40.7%
May '20	\$254K	20.3%
May '19	\$211K	-0.6%



Current Year	\$254K	\$260K	\$286K	\$306K	\$289K	\$279K	\$309K	\$305K	\$267K	\$283K	\$280K	\$342K	\$358K
Prior Year	\$211K	\$214K	\$215K	\$220K	\$210K	\$213K	\$218K	\$227K	\$218K	\$231K	\$242K	\$243K	\$254K
Percent Change from Prior Year	20%	22%	33%	39%	38%	31%	41%	34%	23%	23%	16%	41%	41%

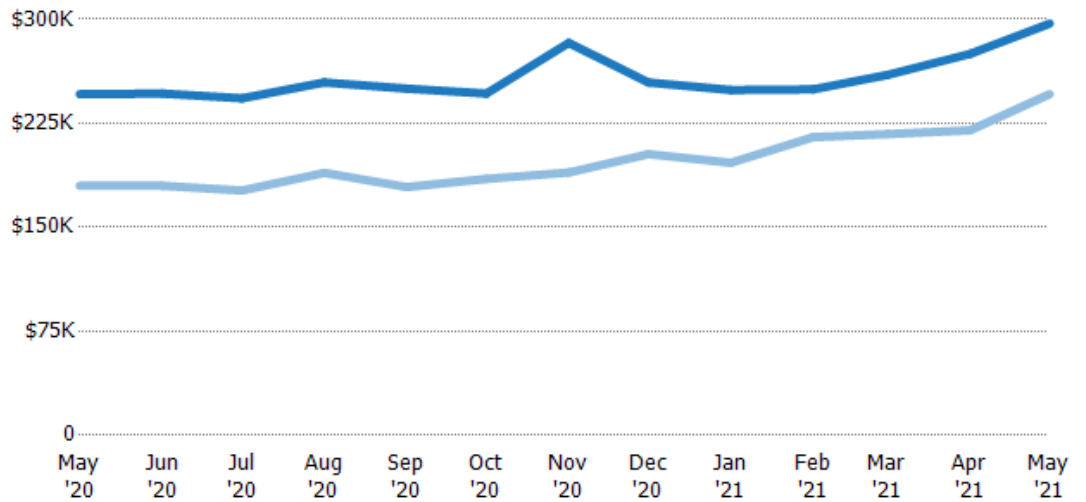
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
May '21	\$297K	20.7%
May '20	\$246K	36.7%
May '19	\$180K	-2.7%



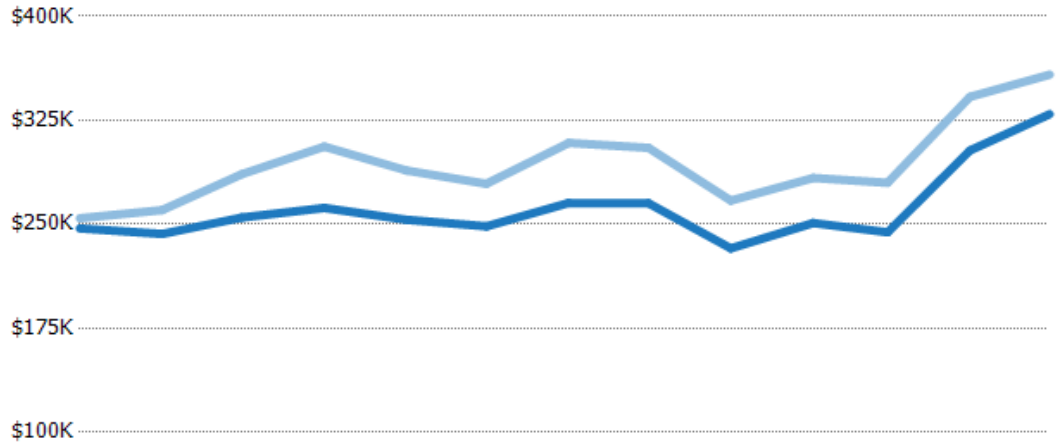
Current Year	\$246K	\$246K	\$243K	\$254K	\$250K	\$246K	\$283K	\$254K	\$249K	\$249K	\$260K	\$275K	\$297K
Prior Year	\$180K	\$180K	\$177K	\$189K	\$179K	\$185K	\$190K	\$203K	\$197K	\$215K	\$217K	\$220K	\$246K
Percent Change from Prior Year	37%	37%	38%	34%	40%	33%	49%	25%	27%	16%	20%	25%	21%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



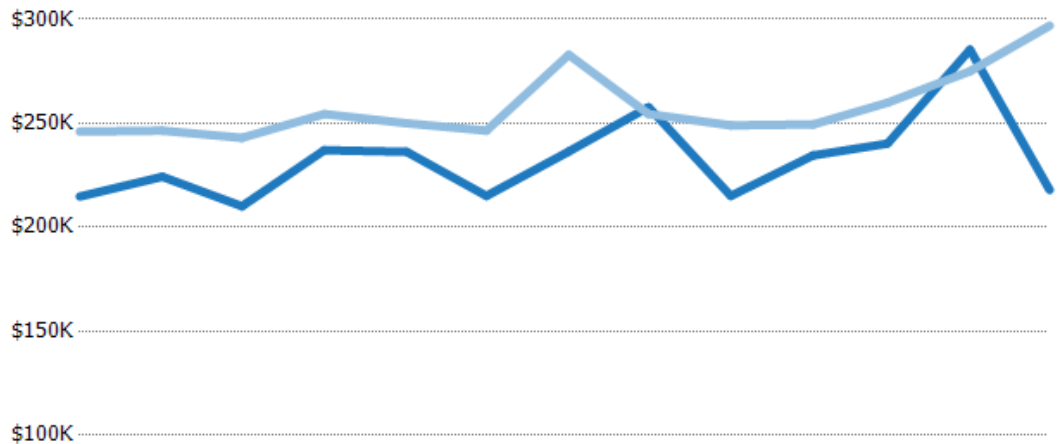
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$247K	\$243K	\$255K	\$262K	\$253K	\$249K	\$265K	\$265K	\$233K	\$251K	\$244K	\$303K	\$329K
Avg Listing Price	\$254K	\$260K	\$286K	\$306K	\$289K	\$279K	\$309K	\$305K	\$267K	\$283K	\$280K	\$342K	\$358K
Avg Listing Price as a % of Avg Est Value	103%	107%	112%	117%	114%	112%	116%	115%	115%	113%	115%	113%	109%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



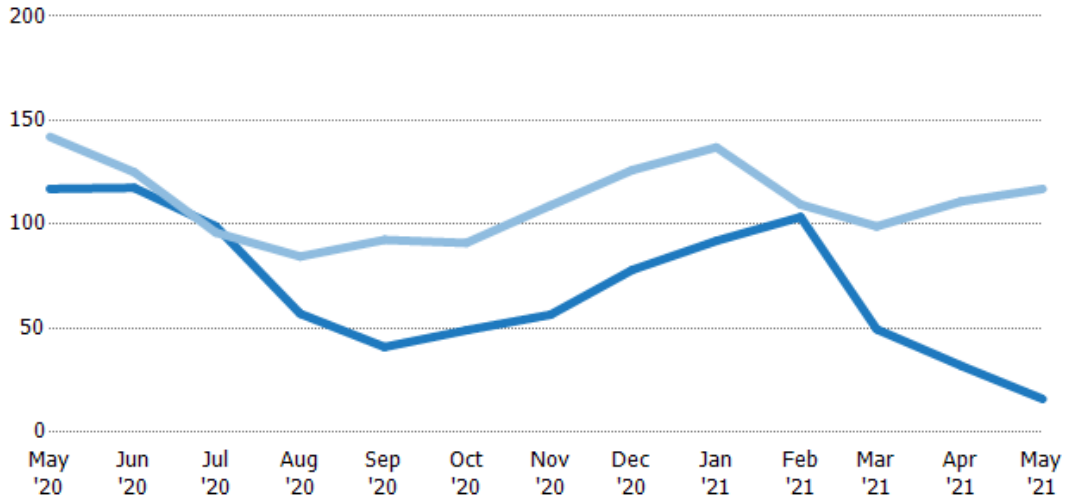
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$215K	\$224K	\$210K	\$237K	\$236K	\$215K	\$236K	\$258K	\$215K	\$235K	\$240K	\$285K	\$218K
Median Listing Price	\$246K	\$246K	\$243K	\$254K	\$250K	\$246K	\$283K	\$254K	\$249K	\$249K	\$260K	\$275K	\$297K
Med Listing Price as a % of Med Est Value	115%	110%	116%	107%	106%	115%	120%	99%	116%	106%	108%	96%	136%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Barre, VT 05641  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
May '21	16	-86.3%
May '20	117	-17.6%
May '19	142	-50%

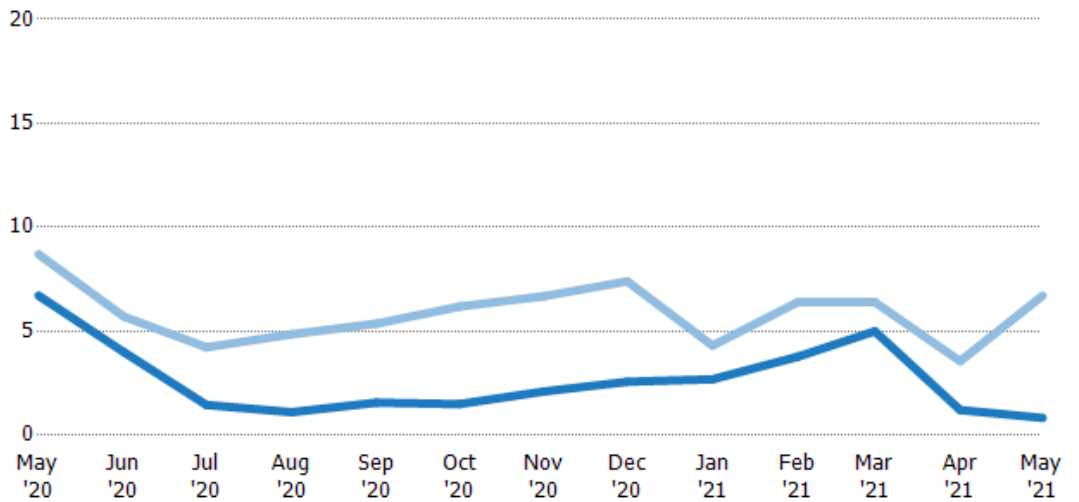
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	117	118	99	57	41	49	56.5	78	92	104	49.5	32	16
Prior Year	142	125	96	84.5	92.5	91	109	126	137	110	99	111	117
Percent Change from Prior Year	-18%	-6%	3%	-33%	-56%	-46%	-48%	-38%	-33%	-5%	-50%	-71%	-86%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Barre, VT 05641  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
May '21	0	-87.6%
May '20	6.71	-22.8%
May '19	8.7	22.6%

	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	6.71	4	1.46	1.11	1.57	1.5	2.11	2.57	2.69	3.78	5	1.21	0
Prior Year	8.7	5.71	4.23	4.86	5.37	6.19	6.69	7.4	4.31	6.4	6.4	3.56	6.71
Percent Change from Prior Year	-23%	-30%	-66%	-77%	-71%	-76%	-68%	-65%	-38%	-41%	-22%	-66%	-88%

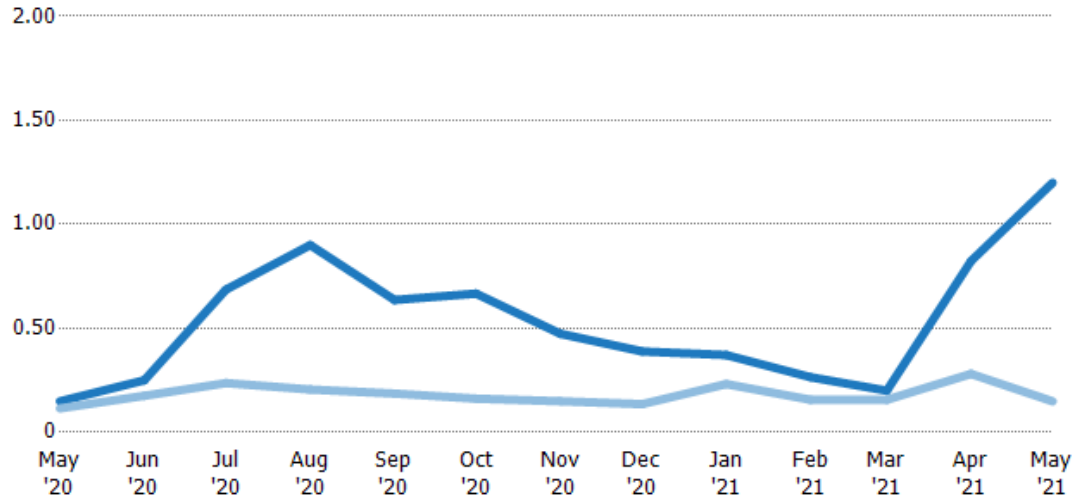
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
May '21	120%	-105.1%
May '20	15%	-3.4%
May '19	11%	-18.5%



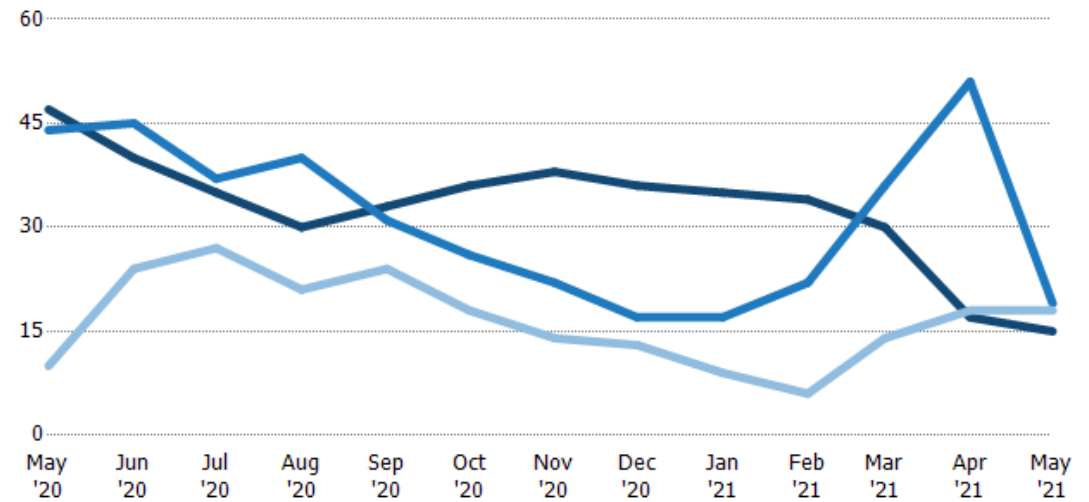
Current Year	15%	25%	69%	90%	64%	67%	47%	39%	37%	26%	20%	82%	120%
Prior Year	11%	18%	24%	21%	19%	16%	15%	14%	23%	16%	16%	28%	15%
Change from Prior Year	-3%	-7%	-45%	-69%	-45%	-51%	-32%	-25%	-14%	-11%	-4%	-54%	-105%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Active	47	40	35	30	33	36	38	36	35	34	30	17	15
Pending	44	45	37	40	31	26	22	17	17	22	36	51	19
Sold	10	24	27	21	24	18	14	13	9	6	14	18	18

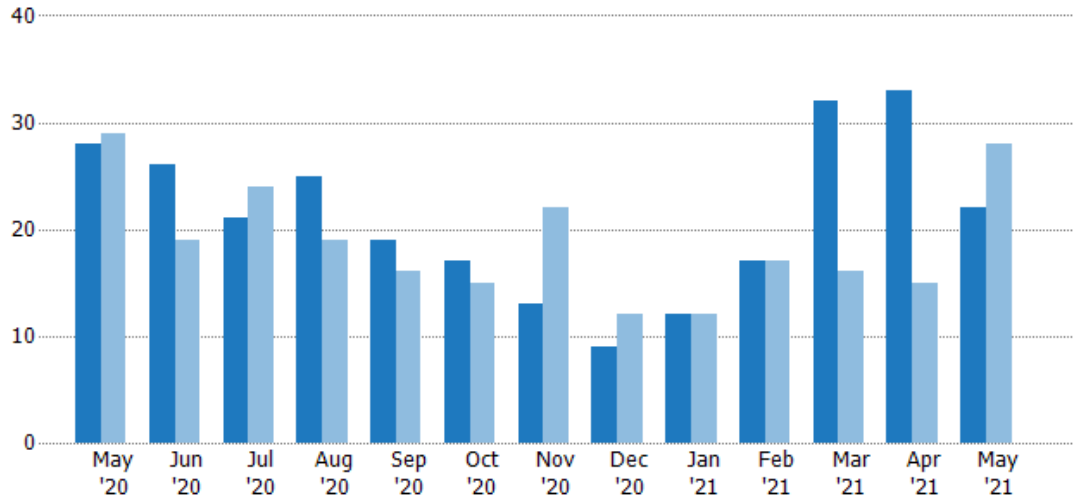
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
May '21	22	-21.4%
May '20	28	-3.4%
May '19	29	-51.7%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	28	26	21	25	19	17	13	9	12	17	32	33	22
Prior Year	29	19	24	19	16	15	22	12	12	17	16	15	28
Percent Change from Prior Year	-3%	37%	-13%	32%	19%	13%	-41%	-25%	0%	0%	100%	120%	-21%

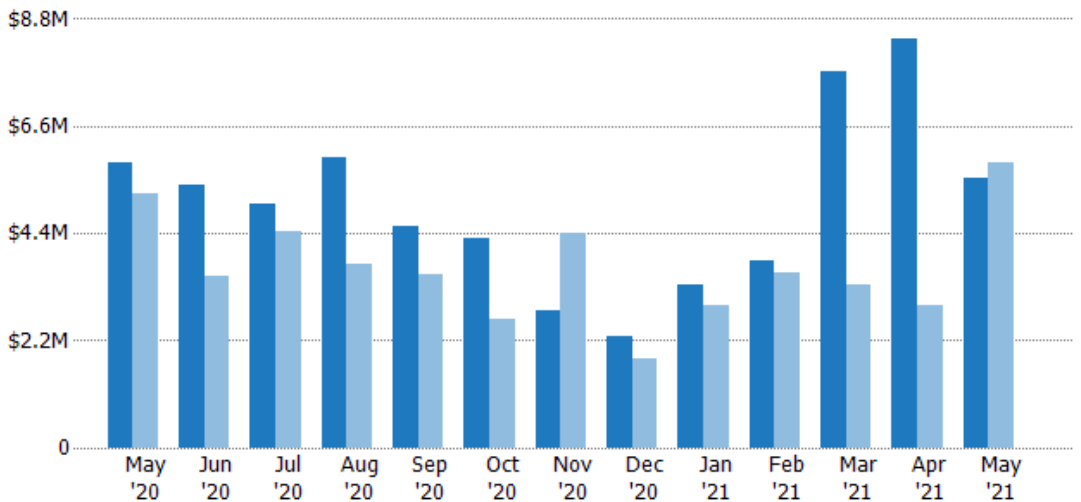
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
May '21	\$5.55M	-5.3%
May '20	\$5.86M	12.3%
May '19	\$5.22M	-48.3%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M	\$2.82M	\$2.3M	\$3.36M	\$3.84M	\$7.71M	\$8.38M	\$5.55M
Prior Year	\$5.22M	\$3.52M	\$4.43M	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.6M	\$3.35M	\$2.91M	\$5.86M
Percent Change from Prior Year	12%	53%	13%	58%	28%	61%	-36%	26%	15%	7%	131%	188%	-5%



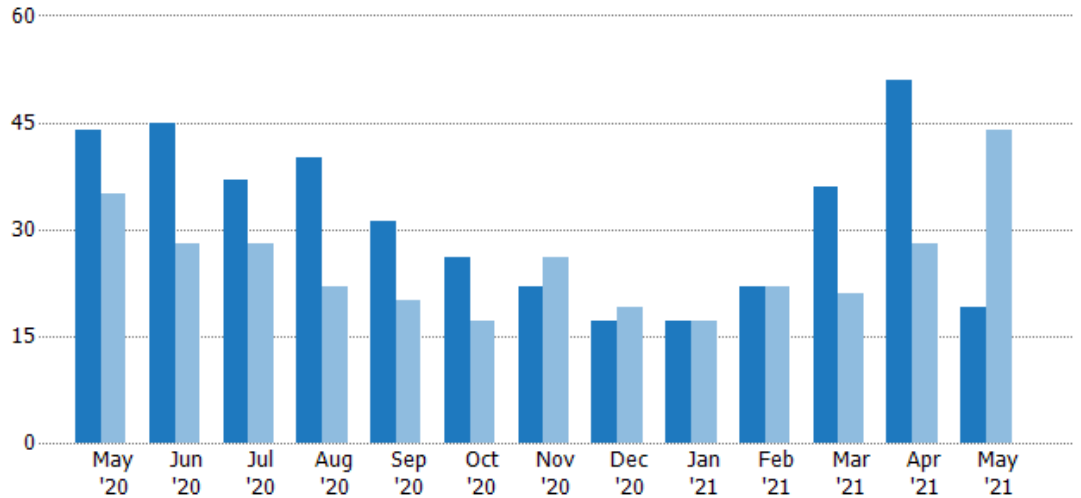
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
May '21	19	-56.8%
May '20	44	25.7%
May '19	35	-42.9%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	44	45	37	40	31	26	22	17	17	22	36	51	19
Prior Year	35	28	28	22	20	17	26	19	17	22	21	28	44
Percent Change from Prior Year	26%	61%	32%	82%	55%	53%	-15%	-11%	0%	0%	71%	82%	-57%

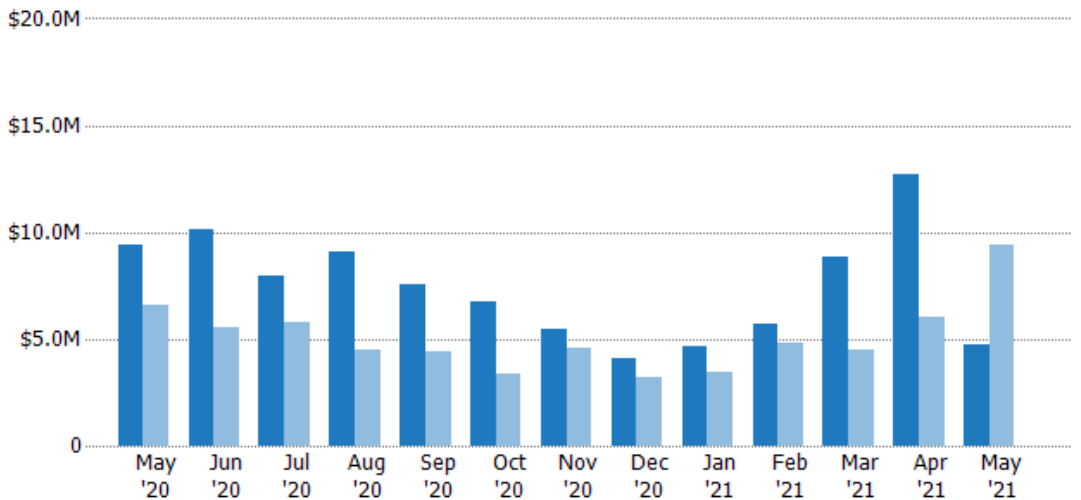
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
May '21	\$4.77M	-49.3%
May '20	\$9.4M	43.4%
May '19	\$6.56M	-39.1%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$9.4M	\$10.1M	\$7.97M	\$9.12M	\$7.58M	\$6.79M	\$5.45M	\$4.1M	\$4.64M	\$5.73M	\$8.87M	\$12.7M	\$4.77M
Prior Year	\$6.56M	\$5.57M	\$5.75M	\$4.47M	\$4.42M	\$3.39M	\$4.56M	\$3.17M	\$3.44M	\$4.82M	\$4.53M	\$6.04M	\$9.4M
Percent Change from Prior Year	43%	82%	39%	104%	72%	100%	19%	30%	35%	19%	96%	110%	-49%

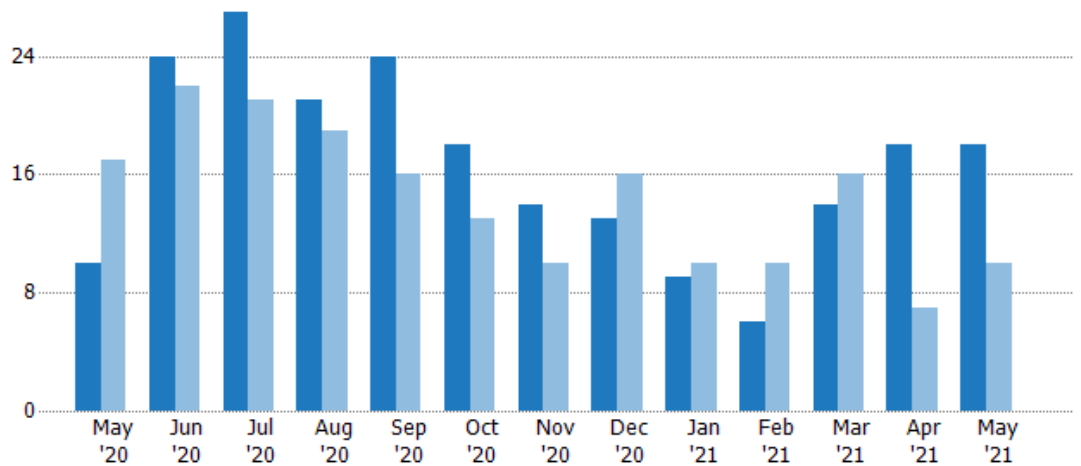
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
May '21	18	80%
May '20	10	-41.2%
May '19	17	5.9%



Current Year	10	24	27	21	24	18	14	13	9	6	14	18	18
Prior Year	17	22	21	19	16	13	10	16	10	10	16	7	10
Percent Change from Prior Year	-41%	9%	29%	11%	50%	38%	40%	-19%	-10%	-40%	-13%	157%	80%

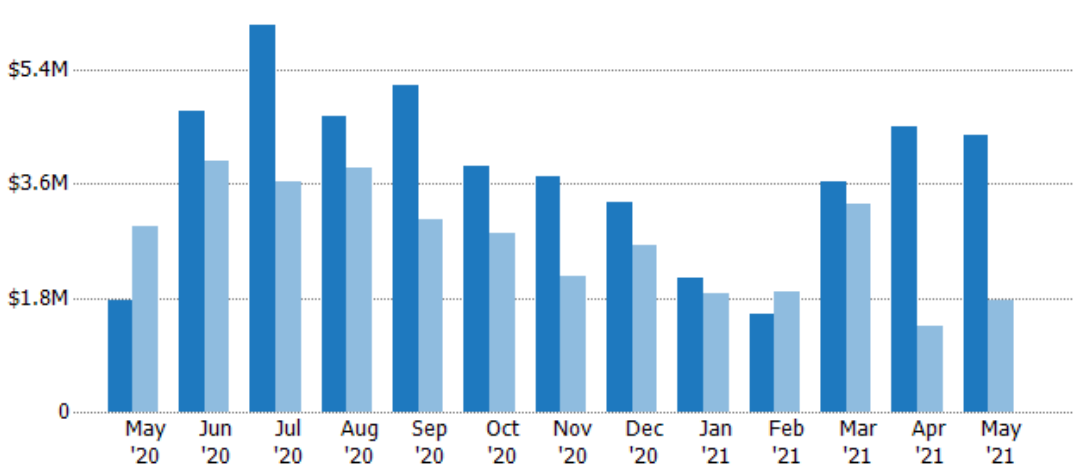
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
May '21	\$4.37M	146.3%
May '20	\$1.77M	-39.4%
May '19	\$2.93M	3.4%



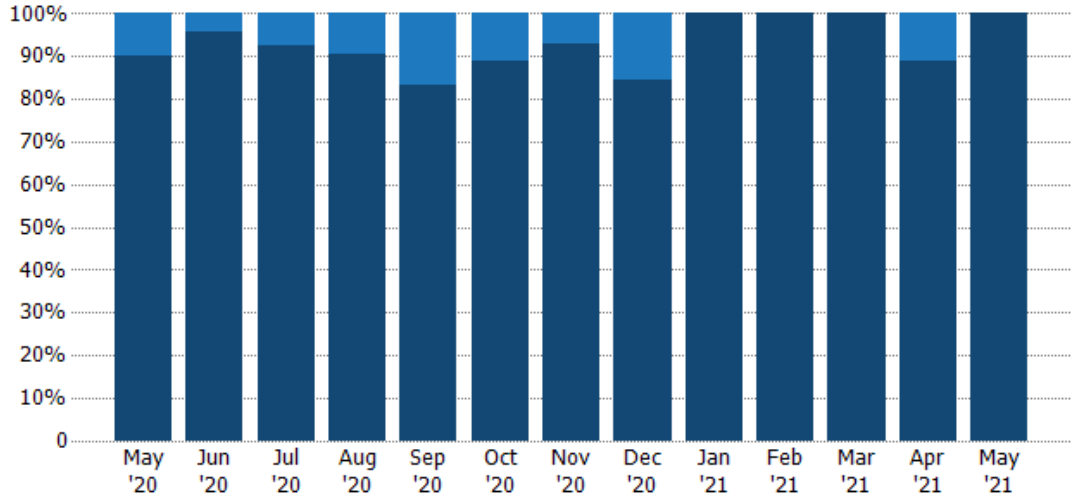
Current Year	\$1.77M	\$4.73M	\$6.1M	\$4.66M	\$5.16M	\$3.89M	\$3.71M	\$3.31M	\$2.12M	\$1.53M	\$3.63M	\$4.49M	\$4.37M
Prior Year	\$2.93M	\$3.95M	\$3.65M	\$3.85M	\$3.02M	\$2.83M	\$2.14M	\$2.64M	\$1.87M	\$1.88M	\$3.29M	\$1.36M	\$1.77M
Percent Change from Prior Year	-39%	20%	67%	21%	71%	38%	74%	25%	13%	-19%	10%	231%	146%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



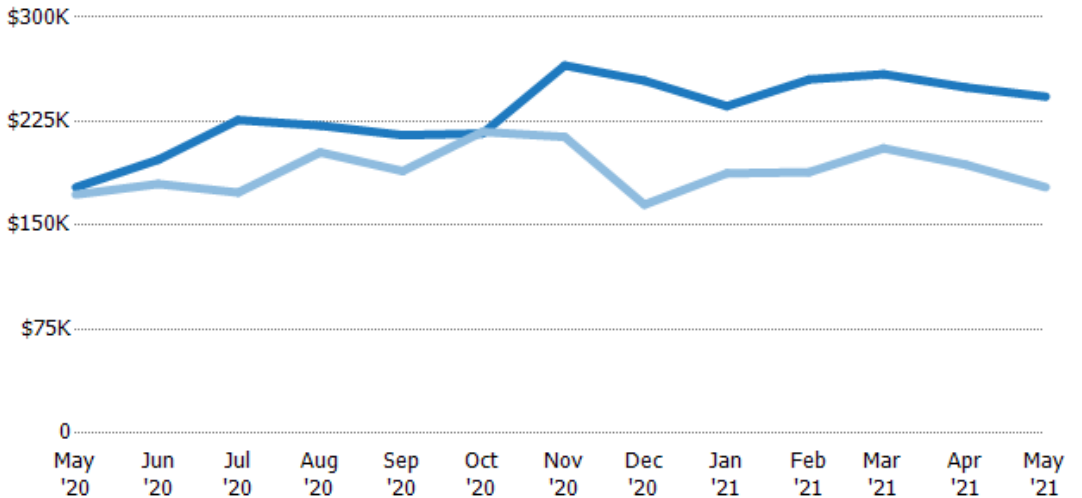
Condo/Townhouse	10%	4%	7%	10%	17%	11%	7%	15%	-	-	-	11%	-
Single Family Residence	90%	96%	93%	90%	83%	89%	93%	85%	100%	100%	100%	89%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$177K	\$197K	\$226K	\$222K	\$215K	\$216K	\$265K	\$254K	\$236K	\$255K	\$259K	\$249K	\$243K
Prior Year	\$172K	\$180K	\$174K	\$203K	\$189K	\$217K	\$214K	\$165K	\$187K	\$188K	\$206K	\$194K	\$177K
Percent Change from Prior Year	3%	10%	30%	10%	14%	-1%	24%	54%	26%	36%	26%	29%	37%

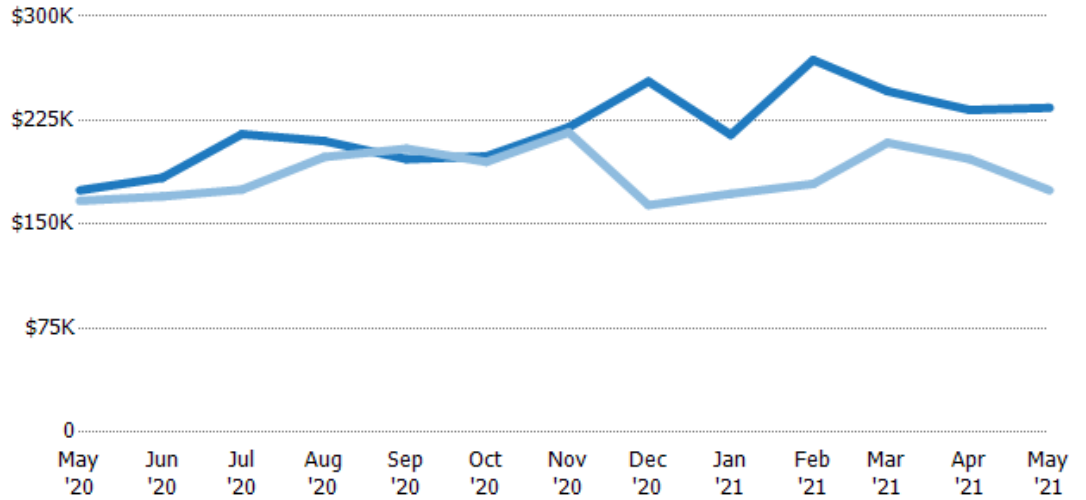
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
May '21	\$234K	34.1%
May '20	\$175K	4.6%
May '19	\$167K	2.5%



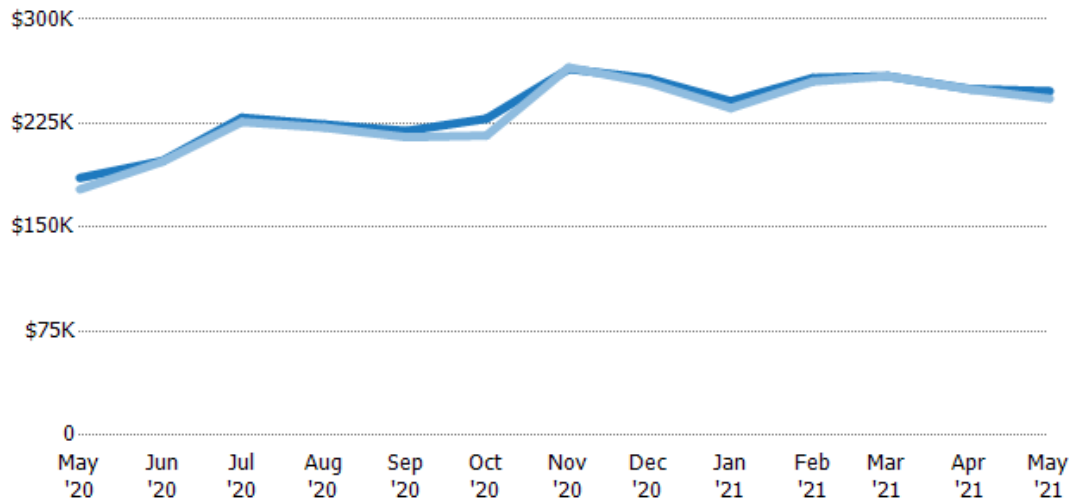
Current Year	\$175K	\$184K	\$215K	\$210K	\$197K	\$199K	\$220K	\$253K	\$215K	\$269K	\$246K	\$232K	\$234K
Prior Year	\$167K	\$170K	\$175K	\$199K	\$205K	\$195K	\$216K	\$164K	\$172K	\$179K	\$209K	\$197K	\$175K
Percent Change from Prior Year	5%	8%	23%	6%	-4%	2%	2%	55%	25%	50%	18%	18%	34%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



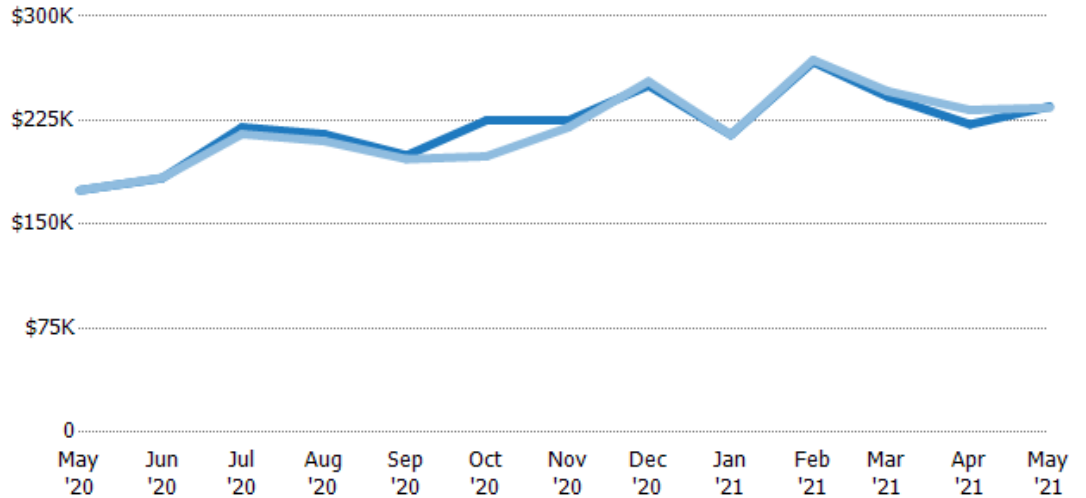
Avg List Price	\$186K	\$198K	\$229K	\$224K	\$220K	\$228K	\$264K	\$257K	\$241K	\$258K	\$259K	\$250K	\$248K
Avg Sales Price	\$177K	\$197K	\$226K	\$222K	\$215K	\$216K	\$265K	\$254K	\$236K	\$255K	\$259K	\$249K	\$243K
Avg Sales Price as a % of Avg List Price	96%	100%	99%	99%	98%	95%	100%	99%	98%	99%	100%	100%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



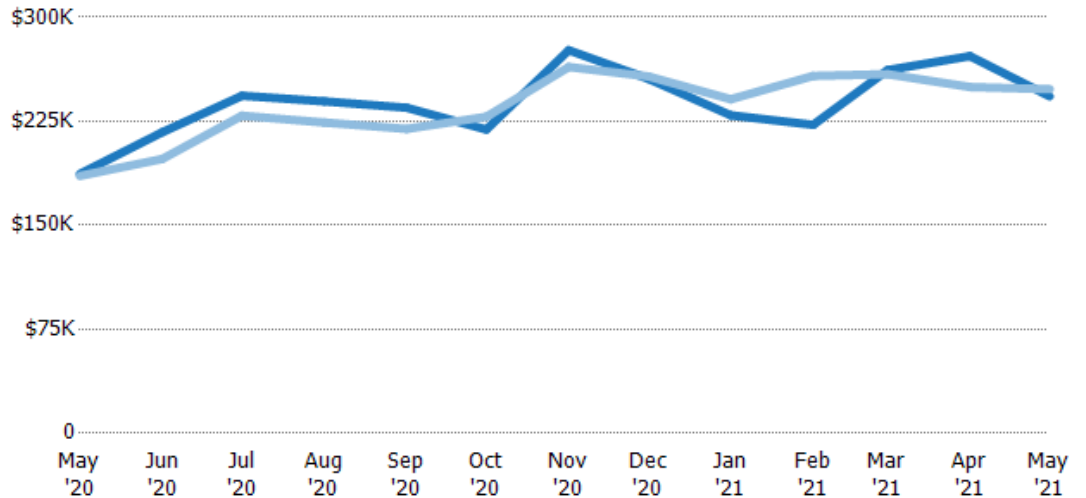
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median List Price	\$175K	\$183K	\$220K	\$215K	\$200K	\$225K	\$225K	\$250K	\$215K	\$267K	\$242K	\$222K	\$235K
Median Sales Price	\$175K	\$184K	\$215K	\$210K	\$197K	\$199K	\$220K	\$253K	\$215K	\$269K	\$246K	\$232K	\$234K
Med Sales Price as a % of Med List Price	100%	100%	98%	98%	99%	88%	98%	101%	100%	101%	102%	105%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



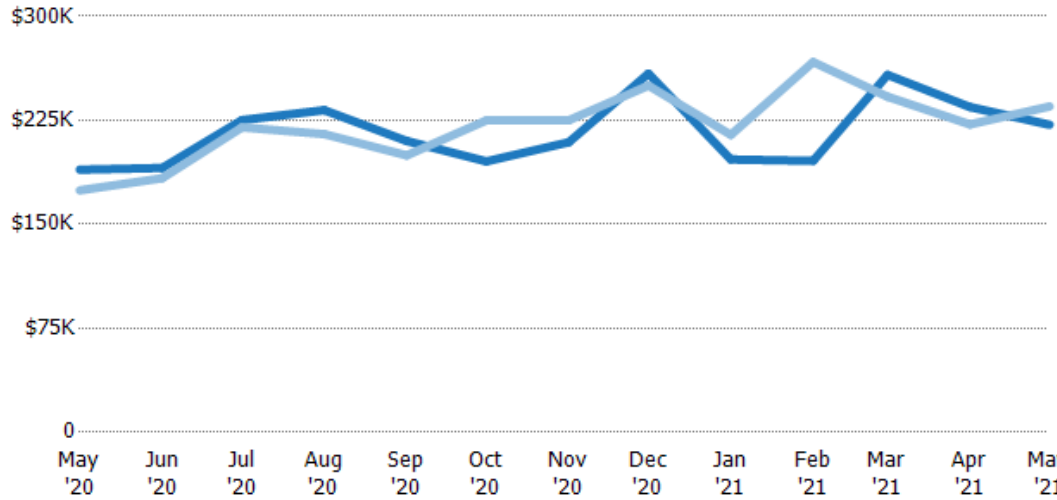
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$187K	\$217K	\$243K	\$239K	\$235K	\$219K	\$276K	\$256K	\$229K	\$222K	\$262K	\$272K	\$243K
Avg Sales Price	\$186K	\$198K	\$229K	\$224K	\$220K	\$228K	\$264K	\$257K	\$241K	\$258K	\$259K	\$250K	\$248K
Avg Sales Price as a % of Avg Est Value	99%	91%	94%	94%	93%	104%	96%	101%	105%	116%	99%	92%	102%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$189K	\$191K	\$225K	\$232K	\$210K	\$195K	\$209K	\$259K	\$197K	\$196K	\$258K	\$235K	\$222K
Median Sales Price	\$175K	\$183K	\$220K	\$215K	\$200K	\$225K	\$225K	\$250K	\$215K	\$267K	\$242K	\$222K	\$235K
Med Sales Price as a % of Med Est Value	92%	96%	98%	93%	95%	115%	108%	97%	109%	136%	94%	95%	106%