

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	3	+200%	33	37	-10.8%
New Listing Volume	\$2,314,900	\$813,500	+184.6%	\$10,854,199	\$8,307,900	+30.6%
Active Listing Count	2	28	-92.9%	N/A	N/A	
Active Listing Volume	\$318,900	\$8,471,200	-96.2%	N/A	N/A	
Average Listing Price	\$159,450	\$302,543	-47.3%	\$379,262	\$299,272	+26.7%
Median Listing Price	\$159,450	\$272,000	-41.4%	\$311,075	\$253,676	+22.6%
Median Days in RPR	7	106.5	-93.4%	69.83	129.28	-46%
Months of Inventory	0.3	3.1	-92%	0.8	5.3	-84.3%
Absorption Rate	400%	32.14%	+367.9%	120.83%	18.97%	+101.9%
Sales Activity Charts Metrics						
New Pending Sales Count	12	9	+33.3%	41	41	+/-
New Pending Sales Volume	\$5,358,900	\$2,057,900	+160.4%	\$13,725,299	\$9,574,500	+43.4%
Pending Sales Count	25	18	+38.9%	N/A	N/A	
Pending Sales Volume	\$9,206,599	\$4,178,100	+120.4%	N/A	N/A	
Closed Sales Count	6	6	+/-	24	29	-17.2%
Closed Sales Volume	\$2,024,505	\$1,787,900	+13.2%	\$6,377,805	\$6,501,900	-1.9%
Average Sales Price	\$337,418	\$297,983	+13.2%	\$265,742	\$224,203	+18.5%
Median Sales Price	\$345,753	\$229,950	+50.4%	\$248,605	\$193,766	+28.3%

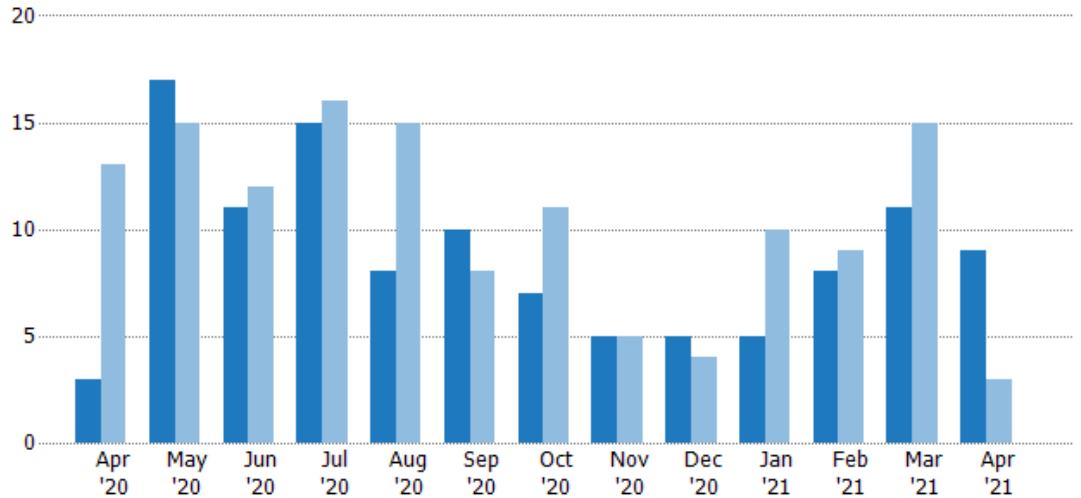
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	9	200%
Apr '20	3	-76.9%
Apr '19	13	-30.8%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	3	17	11	15	8	10	7	5	5	5	8	11	9
Prior Year	13	15	12	16	15	8	11	5	4	10	9	15	3
Percent Change from Prior Year	-77%	13%	-8%	-6%	-47%	25%	-36%	0%	25%	-50%	-11%	-27%	200%

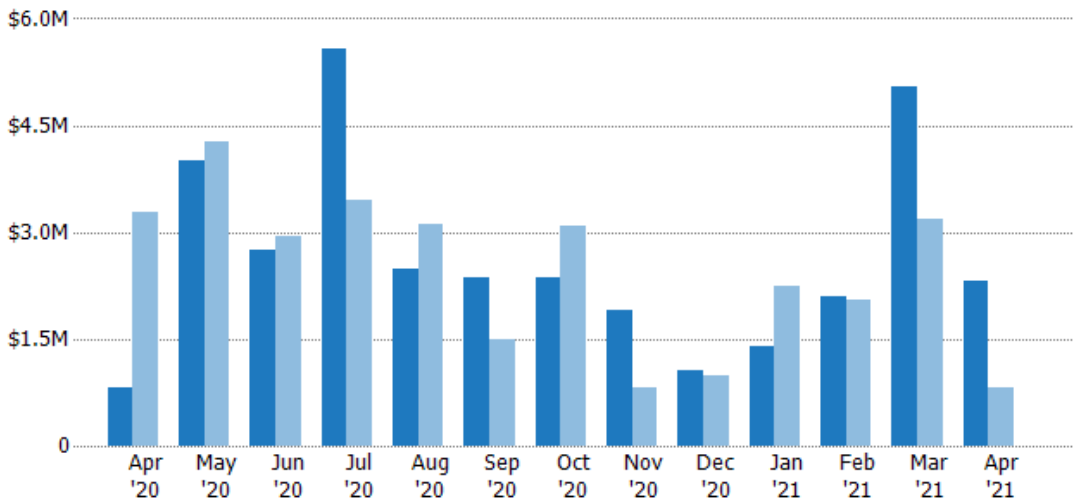
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$2.31M	184.6%
Apr '20	\$814K	-75.2%
Apr '19	\$3.27M	-36%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$814K	\$4M	\$2.74M	\$5.56M	\$2.48M	\$2.37M	\$2.35M	\$1.9M	\$1.06M	\$1.41M	\$2.1M	\$5.04M	\$2.31M
Prior Year	\$3.27M	\$4.28M	\$2.93M	\$3.44M	\$3.11M	\$1.5M	\$3.08M	\$824K	\$994K	\$2.25M	\$2.05M	\$3.19M	\$814K
Percent Change from Prior Year	-75%	-7%	-6%	62%	-20%	57%	-24%	130%	7%	-38%	2%	58%	185%

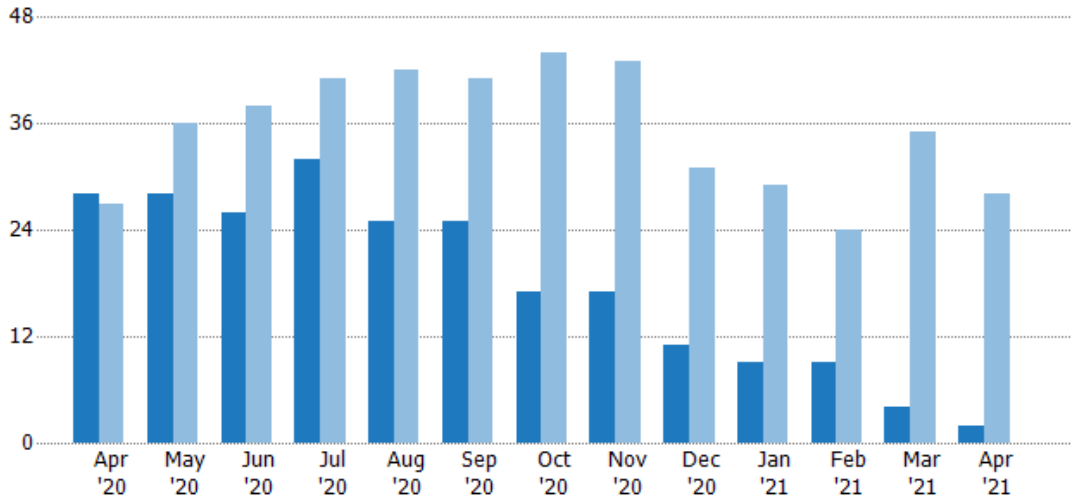
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	2	-92.9%
Apr '20	28	3.7%
Apr '19	27	11.1%



Current Year	28	28	26	32	25	25	17	17	11	9	9	4	2
Prior Year	27	36	38	41	42	41	44	43	31	29	24	35	28
Percent Change from Prior Year	4%	-22%	-32%	-22%	-40%	-39%	-61%	-60%	-65%	-69%	-63%	-89%	-93%

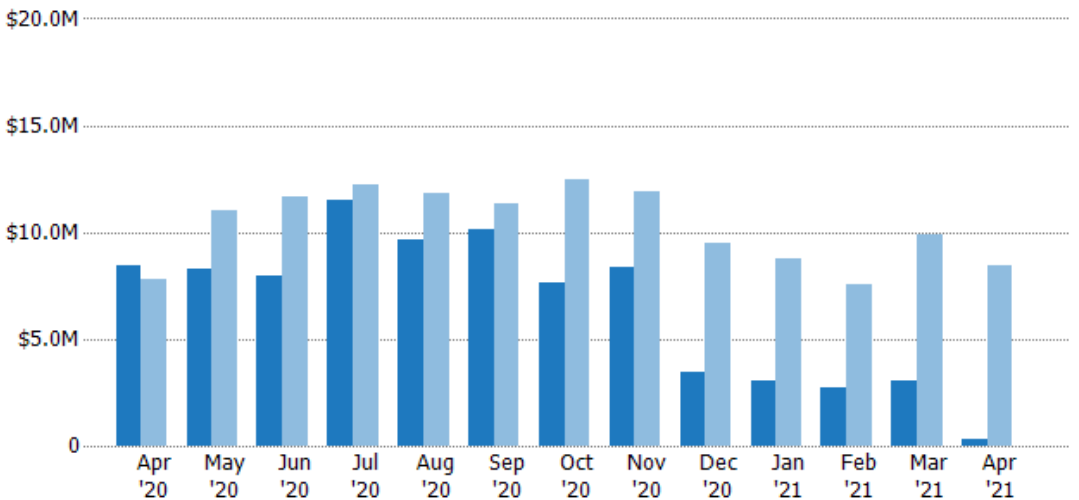
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$319K	-96.2%
Apr '20	\$8.47M	8.6%
Apr '19	\$7.8M	6.4%



Current Year	\$8.47M	\$8.28M	\$8M	\$11.5M	\$9.65M	\$10.1M	\$7.62M	\$8.35M	\$3.41M	\$3.05M	\$2.71M	\$3.03M	\$319K
Prior Year	\$7.8M	\$11M	\$11.7M	\$12.2M	\$11.8M	\$11.3M	\$12.5M	\$11.9M	\$9.53M	\$8.8M	\$7.58M	\$9.87M	\$8.47M
Percent Change from Prior Year	9%	-25%	-31%	-6%	-18%	-11%	-39%	-30%	-64%	-65%	-64%	-69%	-96%

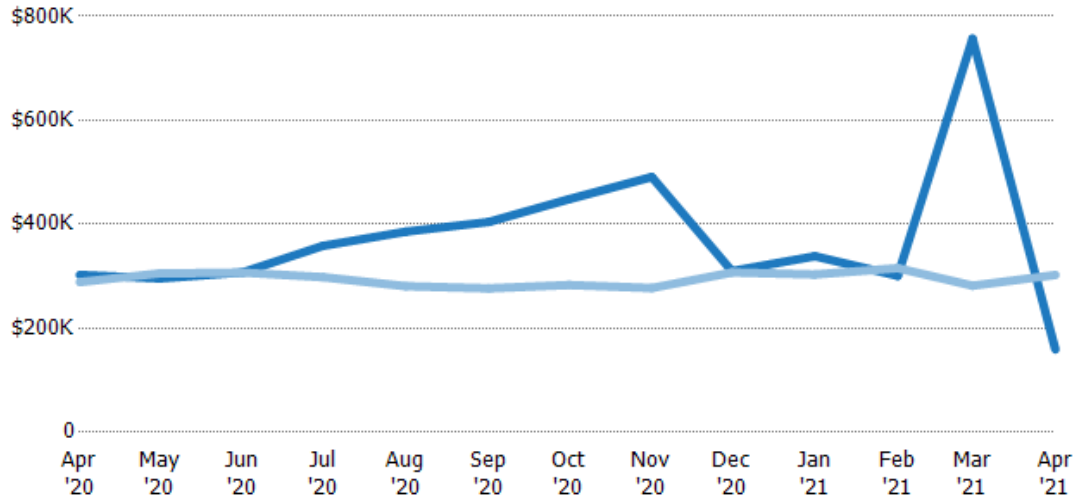
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$159K	-47.3%
Apr '20	\$303K	4.7%
Apr '19	\$289K	-4.2%



Current Year	\$303K	\$296K	\$308K	\$359K	\$386K	\$404K	\$448K	\$491K	\$310K	\$339K	\$301K	\$757K	\$159K
Prior Year	\$289K	\$306K	\$307K	\$298K	\$281K	\$277K	\$283K	\$277K	\$307K	\$304K	\$316K	\$282K	\$303K
Percent Change from Prior Year	5%	-3%	0%	20%	37%	46%	58%	77%	1%	12%	-5%	169%	-47%

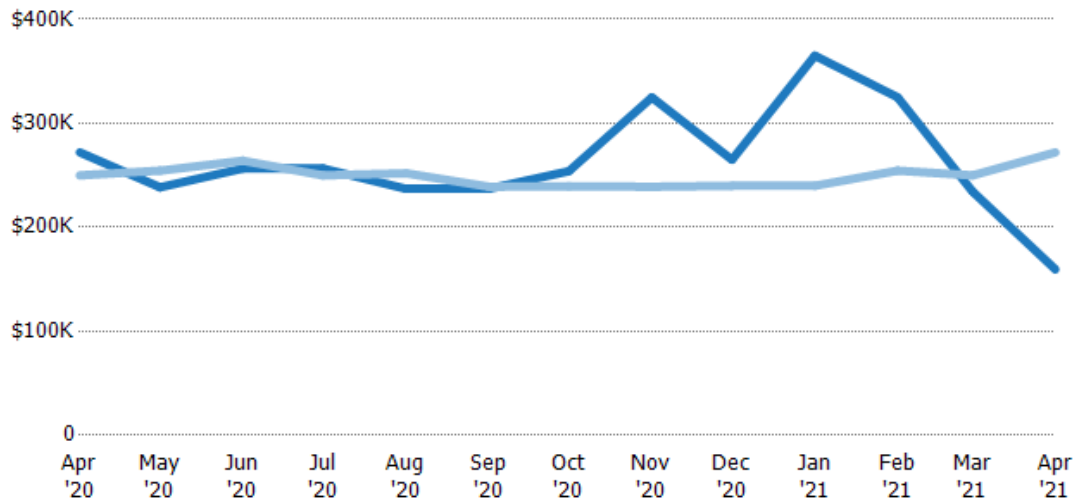
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$159K	-41.4%
Apr '20	\$272K	8.8%
Apr '19	\$250K	-15%



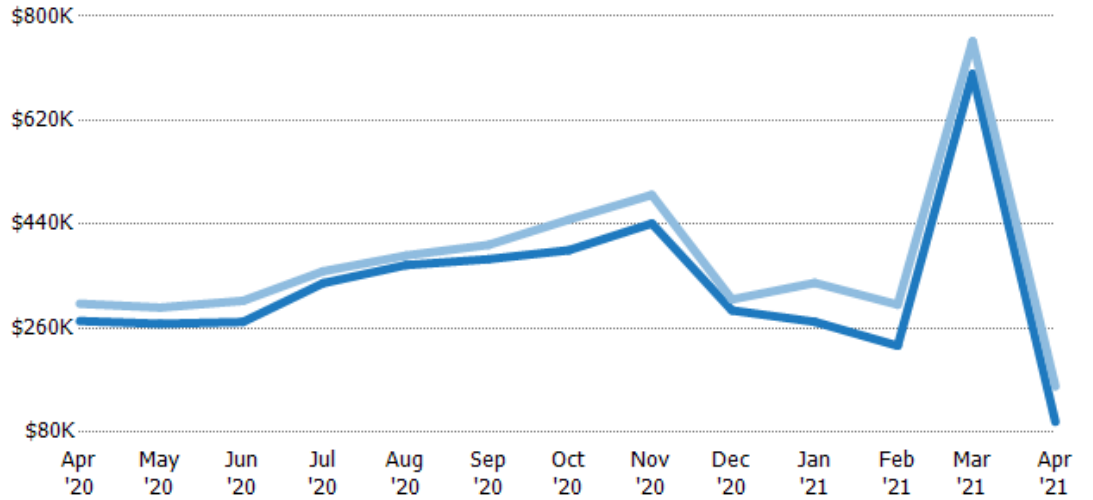
Current Year	\$272K	\$238K	\$257K	\$257K	\$237K	\$237K	\$254K	\$325K	\$265K	\$365K	\$325K	\$234K	\$159K
Prior Year	\$250K	\$254K	\$264K	\$250K	\$252K	\$239K	\$239K	\$239K	\$240K	\$240K	\$254K	\$250K	\$272K
Percent Change from Prior Year	9%	-6%	-3%	3%	-6%	-1%	6%	36%	10%	52%	28%	-6%	-41%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type: Condo/Townhouse/Apt., Single Family



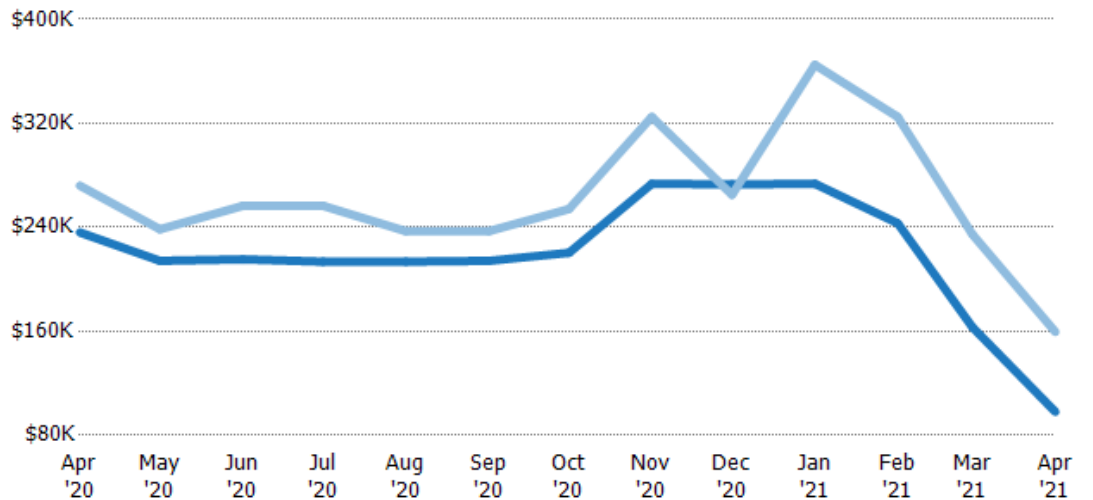
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$272K	\$268K	\$271K	\$338K	\$369K	\$380K	\$395K	\$441K	\$291K	\$271K	\$230K	\$700K	\$98K
Avg Listing Price	\$303K	\$296K	\$308K	\$359K	\$386K	\$404K	\$448K	\$491K	\$310K	\$339K	\$301K	\$757K	\$159K
Avg Listing Price as a % of Avg Est Value	111%	110%	114%	106%	105%	107%	113%	111%	107%	125%	131%	108%	163%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type: Condo/Townhouse/Apt., Single Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$236K	\$214K	\$215K	\$214K	\$214K	\$214K	\$220K	\$273K	\$273K	\$273K	\$243K	\$163K	\$98K
Median Listing Price	\$272K	\$238K	\$257K	\$257K	\$237K	\$237K	\$254K	\$325K	\$265K	\$365K	\$325K	\$234K	\$159K
Med Listing Price as a % of Med Est Value	115%	111%	119%	120%	111%	111%	115%	119%	97%	133%	134%	144%	163%

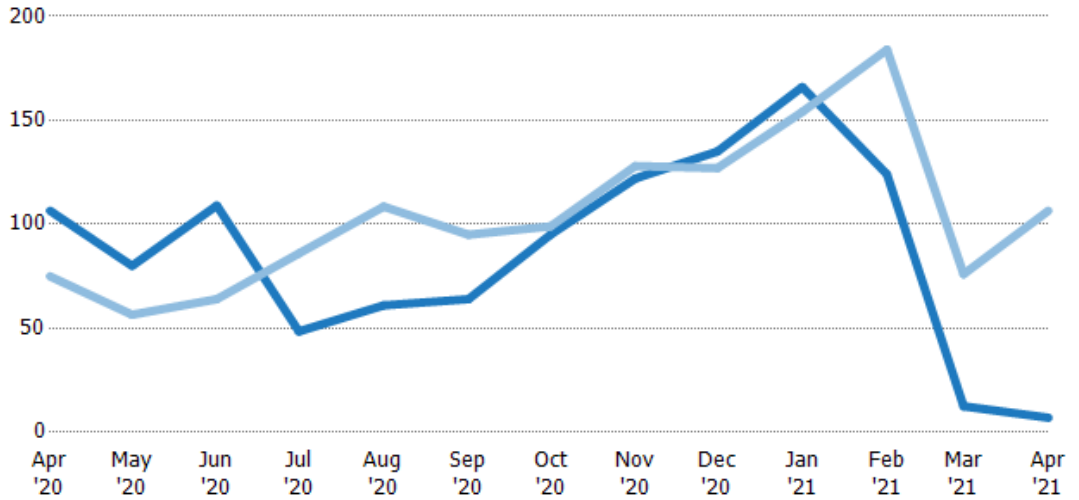
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Apr '21	7	-93.4%
Apr '20	107	42%
Apr '19	75	-18.7%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	107	80	109	48.5	61	64	95	122	135	166	124	12.5	7
Prior Year	75	56.5	64	86	109	95	99	128	127	154	184	76	107
Percent Change from Prior Year	42%	42%	70%	-44%	-44%	-33%	-4%	-5%	6%	8%	-33%	-84%	-93%

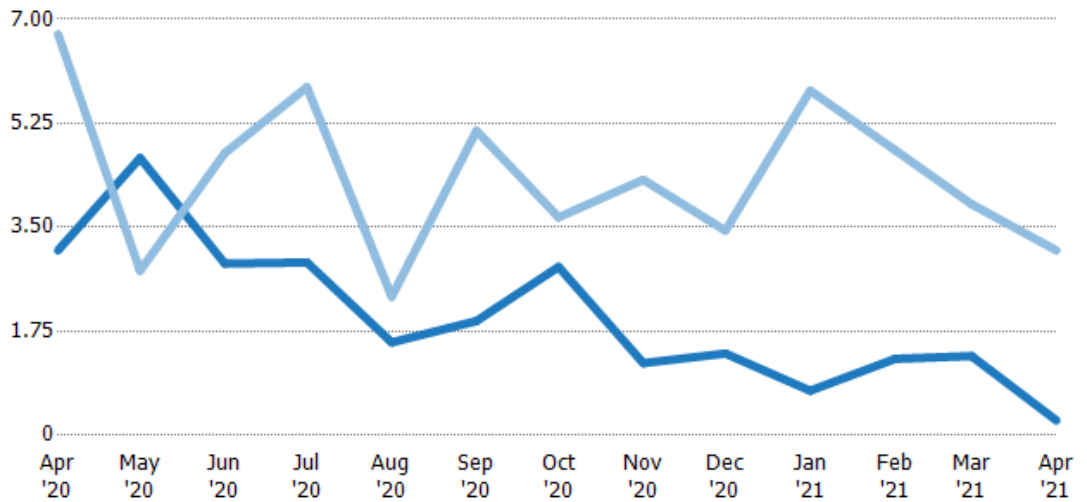
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Apr '21	0	-92%
Apr '20	3.11	-53.9%
Apr '19	6.75	-11.1%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	3.11	4.67	2.89	2.91	1.56	1.92	2.83	1.21	1.38	0	1.29	1.33	0
Prior Year	6.75	2.77	4.75	5.86	2.33	5.13	3.67	4.3	3.44	5.8	4.8	3.89	3.11
Percent Change from Prior Year	-54%	69%	-39%	-50%	-33%	-62%	-23%	-72%	-60%	-87%	-73%	-66%	-92%

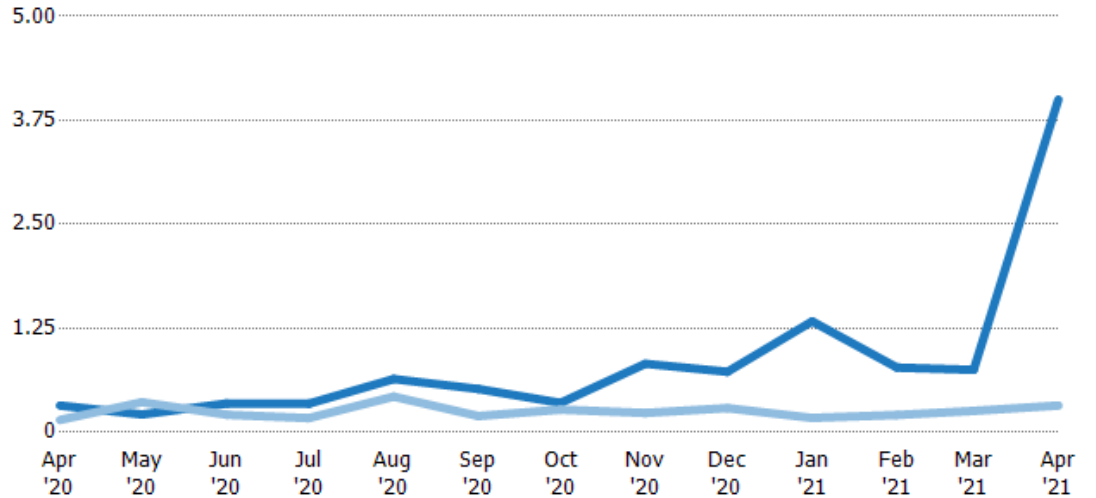
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Apr '21	400%	-367.9%
Apr '20	32%	-17.3%
Apr '19	15%	12.5%



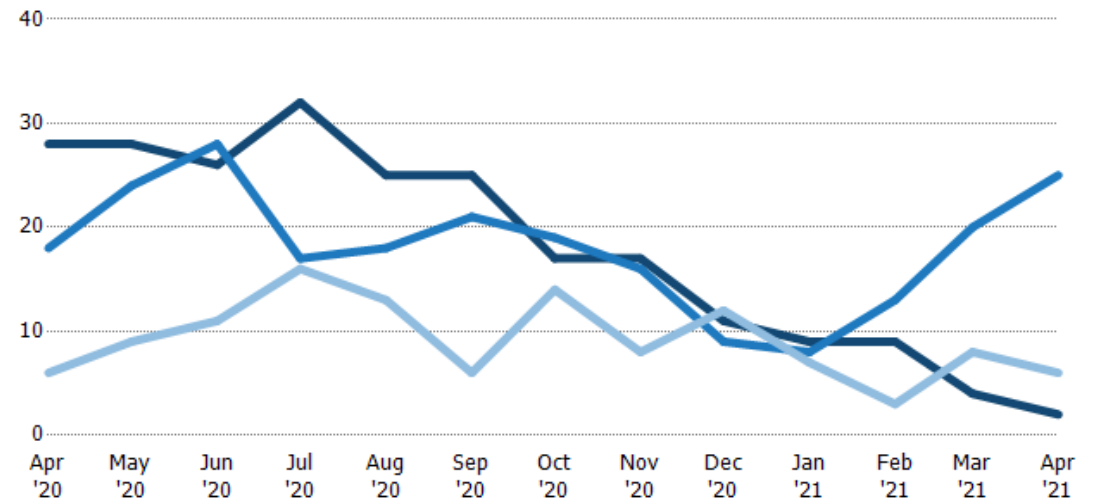
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	32%	21%	35%	34%	64%	52%	35%	82%	73%	133%	78%	75%	400%
Prior Year	15%	36%	21%	17%	43%	20%	27%	23%	29%	17%	21%	26%	32%
Change from Prior Year	-17%	15%	-14%	-17%	-21%	-32%	-8%	-59%	-44%	-116%	-57%	-49%	-368%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Active	28	28	26	32	25	25	17	17	11	9	9	4	2
Pending	18	24	28	17	18	21	19	16	9	8	13	20	25
Sold	6	9	11	16	13	6	14	8	12	7	3	8	6

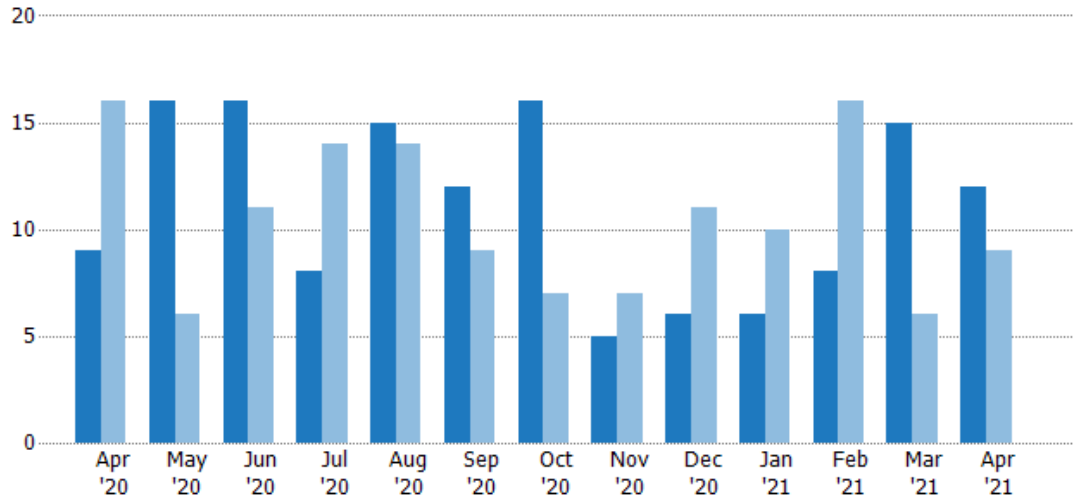
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	12	33.3%
Apr '20	9	-43.8%
Apr '19	16	-37.5%



Current Year	9	16	16	8	15	12	16	5	6	6	8	15	12
Prior Year	16	6	11	14	14	9	7	7	11	10	16	6	9
Percent Change from Prior Year	-44%	167%	45%	-43%	7%	33%	129%	-29%	-45%	-40%	-50%	150%	33%

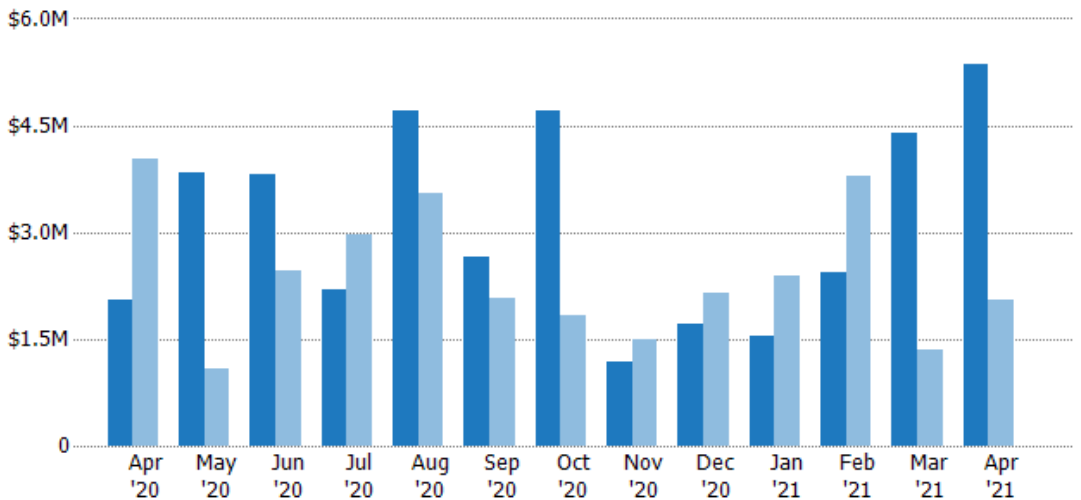
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$5.36M	160.4%
Apr '20	\$2.06M	-48.9%
Apr '19	\$4.03M	-56.5%



Current Year	\$2.06M	\$3.84M	\$3.82M	\$2.21M	\$4.71M	\$2.65M	\$4.71M	\$1.17M	\$1.7M	\$1.54M	\$2.43M	\$4.39M	\$5.36M
Prior Year	\$4.03M	\$1.09M	\$2.46M	\$2.97M	\$3.55M	\$2.07M	\$1.83M	\$1.49M	\$2.15M	\$2.39M	\$3.78M	\$1.35M	\$2.06M
Percent Change from Prior Year	-49%	252%	55%	-26%	33%	28%	157%	-22%	-21%	-36%	-36%	225%	160%

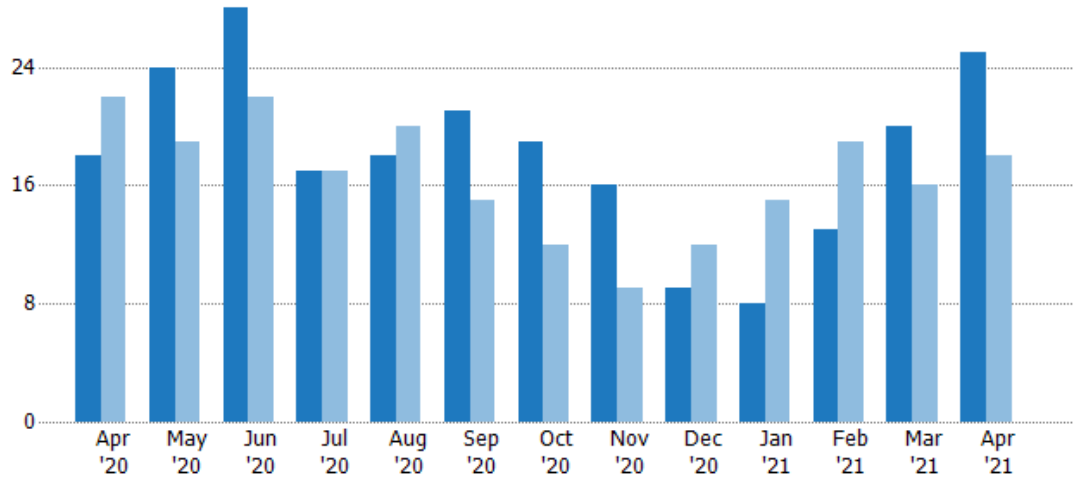
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	25	38.9%
Apr '20	18	-18.2%
Apr '19	22	-27.3%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	18	24	28	17	18	21	19	16	9	8	13	20	25
Prior Year	22	19	22	17	20	15	12	9	12	15	19	16	18
Percent Change from Prior Year	-18%	26%	27%	0%	-10%	40%	58%	78%	-25%	-47%	-32%	25%	39%

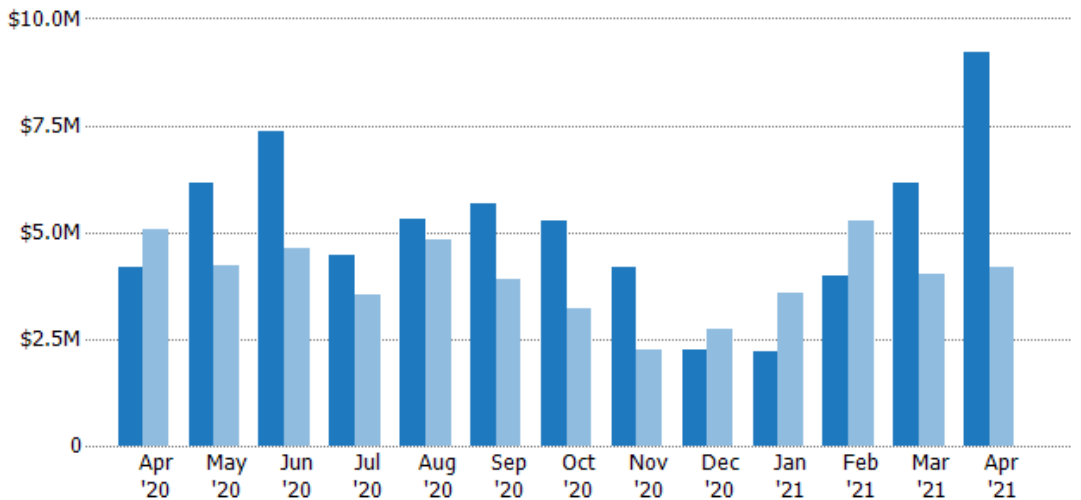
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$9.21M	120.4%
Apr '20	\$4.18M	-17.4%
Apr '19	\$5.06M	-21.8%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$4.18M	\$6.14M	\$7.37M	\$4.47M	\$5.32M	\$5.67M	\$5.26M	\$4.19M	\$2.25M	\$2.22M	\$3.97M	\$6.15M	\$9.21M
Prior Year	\$5.06M	\$4.24M	\$4.63M	\$3.54M	\$4.83M	\$3.88M	\$3.2M	\$2.26M	\$2.75M	\$3.59M	\$5.28M	\$4.01M	\$4.18M
Percent Change from Prior Year	-17%	45%	59%	26%	10%	46%	65%	85%	-18%	-38%	-25%	53%	120%

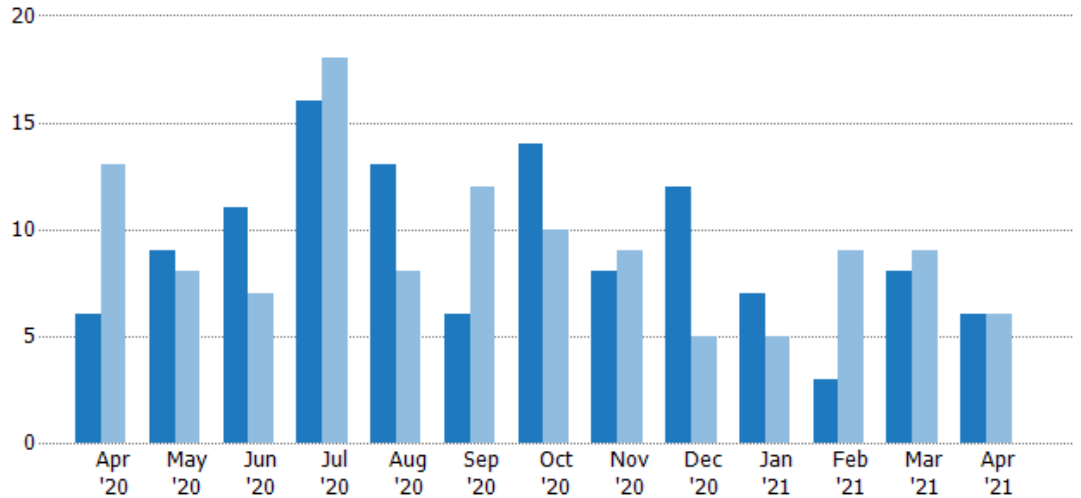
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	6	0%
Apr '20	6	-53.8%
Apr '19	13	0%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	6	9	11	16	13	6	14	8	12	7	3	8	6
Prior Year	13	8	7	18	8	12	10	9	5	5	9	9	6
Percent Change from Prior Year	-54%	13%	57%	-11%	63%	-50%	40%	-11%	140%	40%	-67%	-11%	0%

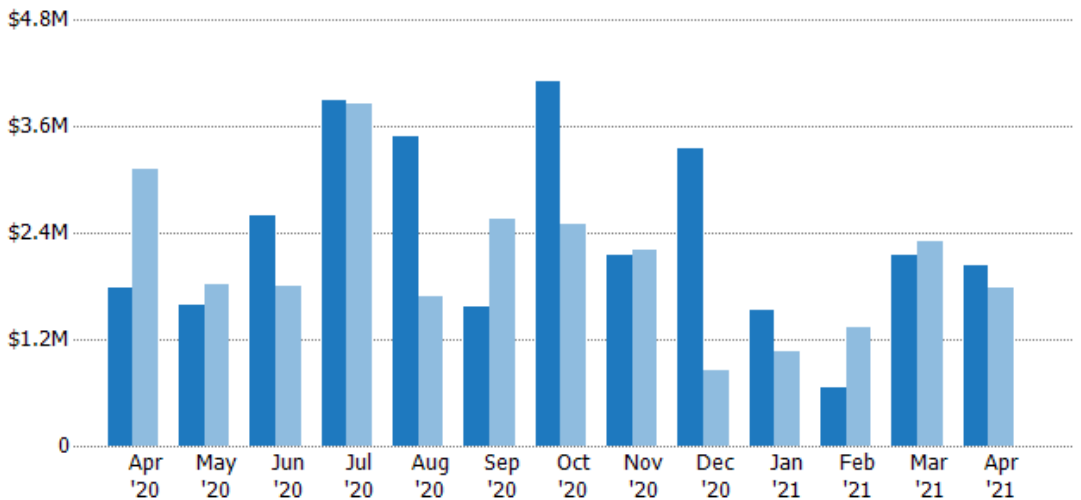
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$2.02M	13.2%
Apr '20	\$1.79M	-42.6%
Apr '19	\$3.11M	-19.5%



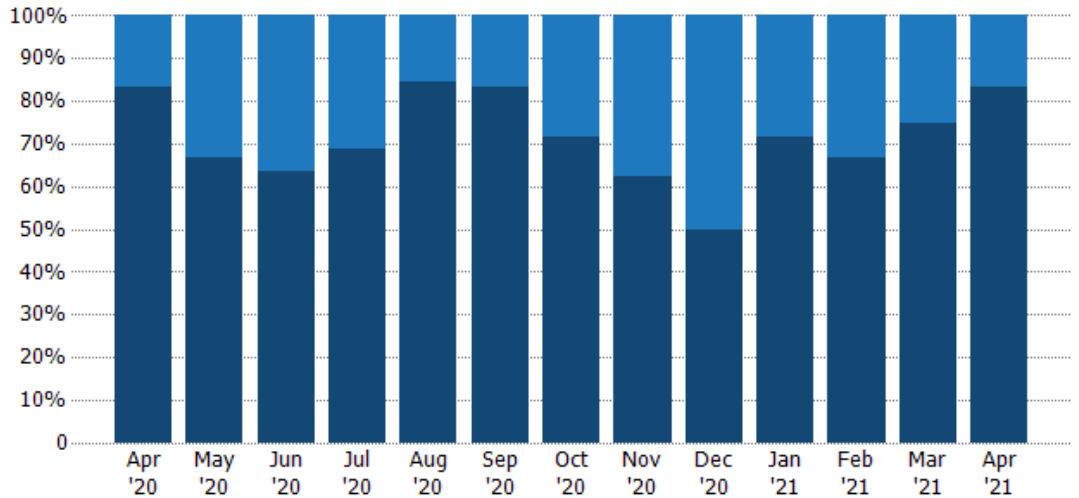
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$1.79M	\$1.58M	\$2.59M	\$3.89M	\$3.49M	\$1.57M	\$4.1M	\$2.15M	\$3.36M	\$1.53M	\$665K	\$2.16M	\$2.02M
Prior Year	\$3.11M	\$1.82M	\$1.81M	\$3.86M	\$1.68M	\$2.55M	\$2.5M	\$2.21M	\$852K	\$1.07M	\$1.33M	\$2.31M	\$1.79M
Percent Change from Prior Year	-43%	-13%	43%	1%	108%	-38%	64%	-3%	294%	43%	-50%	-7%	13%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



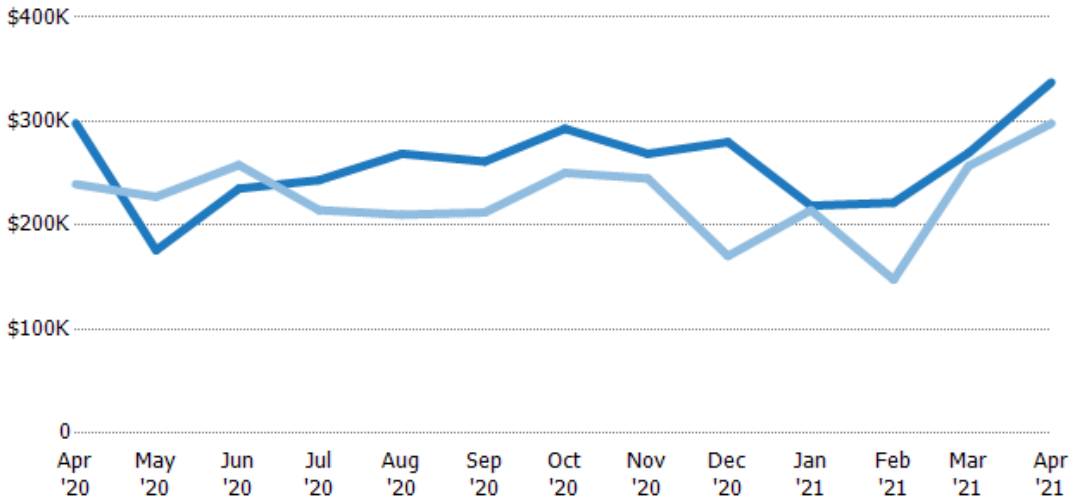
Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Condo/Townhouse	17%	33%	36%	31%	15%	17%	29%	38%	50%	29%	33%	25%	17%
Single Family Residence	83%	67%	64%	69%	85%	83%	71%	63%	50%	71%	67%	75%	83%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Apr '21	\$337K	13.2%
Apr '20	\$298K	24.4%
Apr '19	\$239K	-19.5%

Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$298K	\$176K	\$235K	\$243K	\$269K	\$261K	\$293K	\$269K	\$280K	\$219K	\$222K	\$270K	\$337K
Prior Year	\$239K	\$227K	\$258K	\$215K	\$210K	\$212K	\$250K	\$245K	\$170K	\$215K	\$148K	\$257K	\$298K
Percent Change from Prior Year	24%	-23%	-9%	13%	28%	23%	17%	10%	64%	2%	50%	5%	13%

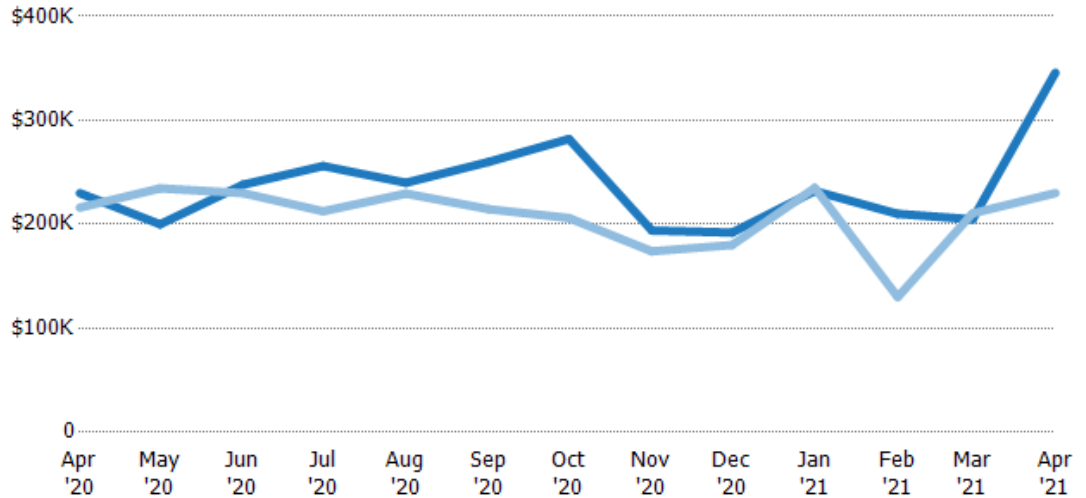
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$346K	50.4%
Apr '20	\$230K	6.5%
Apr '19	\$216K	-19%



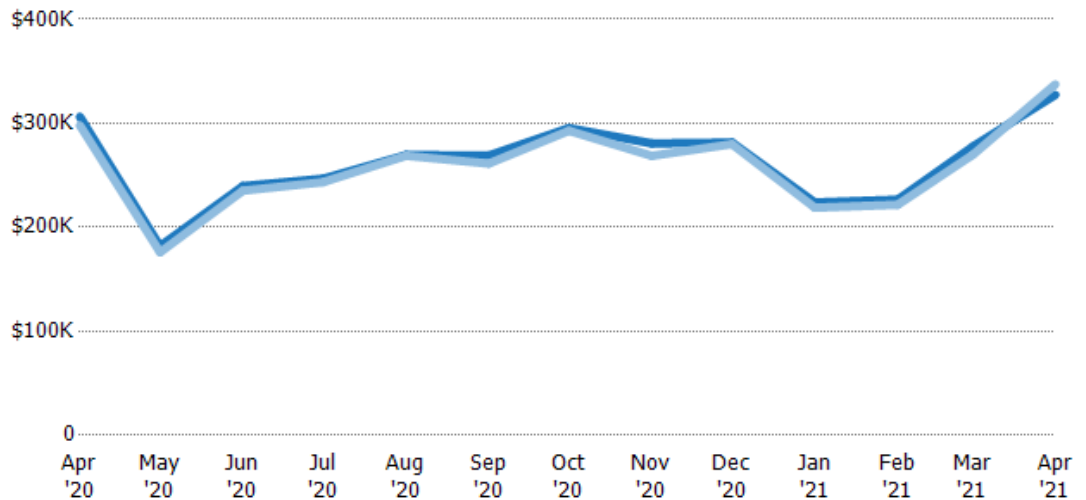
Current Year	\$230K	\$200K	\$238K	\$256K	\$240K	\$260K	\$282K	\$194K	\$192K	\$232K	\$210K	\$205K	\$346K
Prior Year	\$216K	\$235K	\$230K	\$213K	\$230K	\$215K	\$206K	\$174K	\$180K	\$235K	\$130K	\$211K	\$230K
Percent Change from Prior Year	6%	-15%	3%	20%	5%	21%	37%	11%	7%	-1%	62%	-3%	50%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



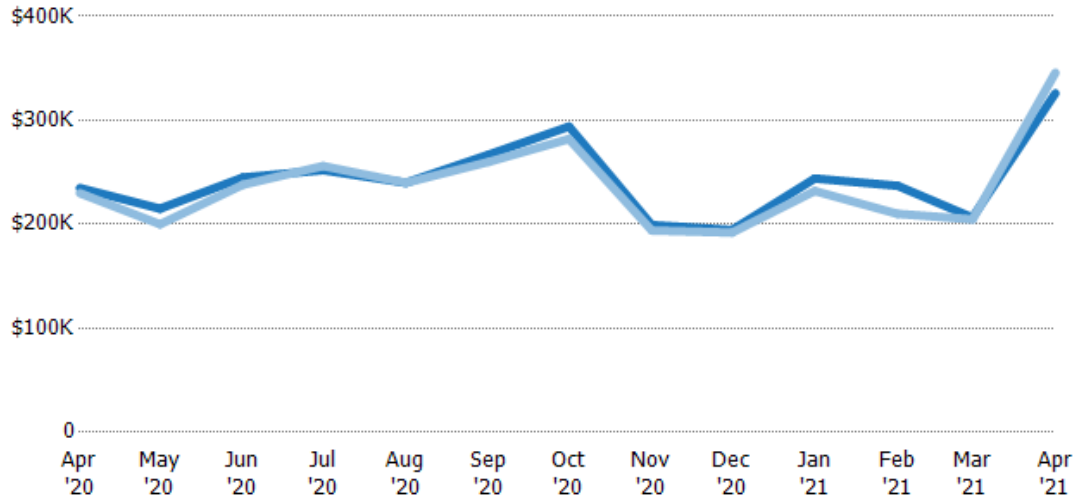
Avg List Price	\$306K	\$182K	\$240K	\$247K	\$269K	\$269K	\$295K	\$281K	\$281K	\$224K	\$227K	\$277K	\$327K
Avg Sales Price	\$298K	\$176K	\$235K	\$243K	\$269K	\$261K	\$293K	\$269K	\$280K	\$219K	\$222K	\$270K	\$337K
Avg Sales Price as a % of Avg List Price	97%	97%	98%	99%	100%	97%	99%	96%	99%	98%	98%	97%	103%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



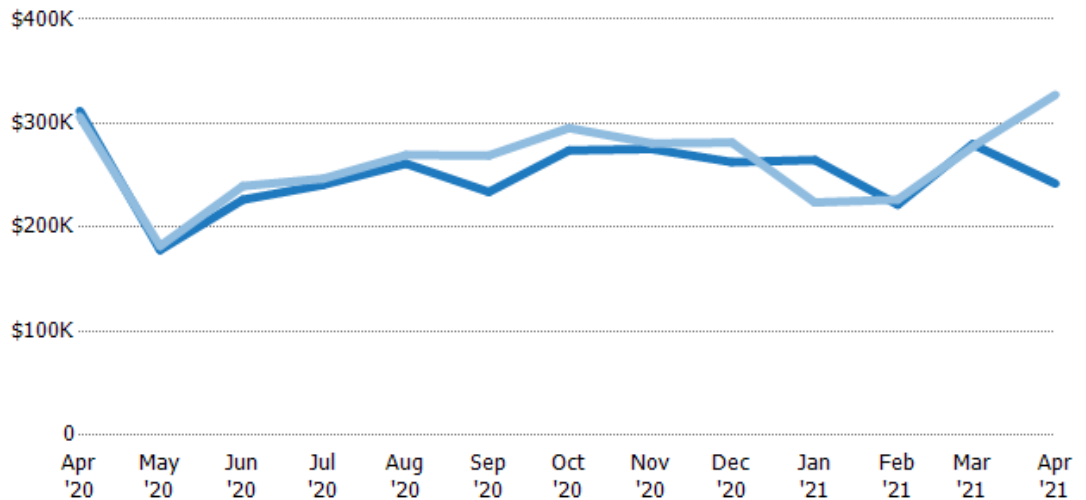
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median List Price	\$235K	\$215K	\$245K	\$252K	\$240K	\$267K	\$294K	\$199K	\$195K	\$244K	\$237K	\$206K	\$326K
Median Sales Price	\$230K	\$200K	\$238K	\$256K	\$240K	\$260K	\$282K	\$194K	\$192K	\$232K	\$210K	\$205K	\$346K
Med Sales Price as a % of Med List Price	98%	93%	97%	102%	100%	97%	96%	97%	99%	95%	89%	99%	106%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



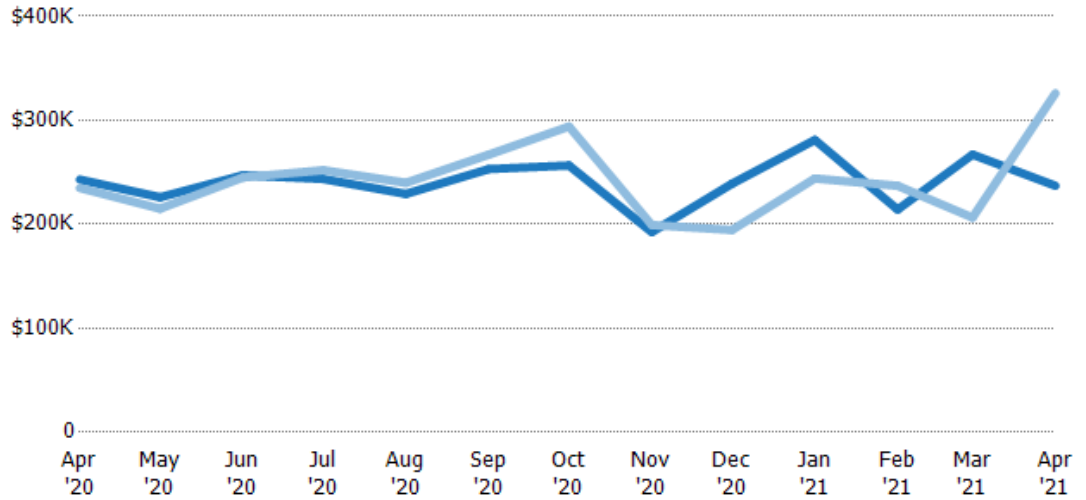
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$312K	\$178K	\$227K	\$241K	\$261K	\$234K	\$274K	\$275K	\$263K	\$265K	\$222K	\$280K	\$242K
Avg Sales Price	\$306K	\$182K	\$240K	\$247K	\$269K	\$269K	\$295K	\$281K	\$281K	\$224K	\$227K	\$277K	\$327K
Avg Sales Price as a % of Avg Est Value	98%	102%	106%	102%	103%	115%	108%	102%	107%	85%	102%	99%	135%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$243K	\$226K	\$247K	\$244K	\$229K	\$253K	\$257K	\$193K	\$239K	\$281K	\$214K	\$267K	\$237K
Median Sales Price	\$235K	\$215K	\$245K	\$252K	\$240K	\$267K	\$294K	\$199K	\$195K	\$244K	\$237K	\$206K	\$326K
Med Sales Price as a % of Med Est Value	97%	95%	99%	103%	105%	106%	115%	103%	81%	87%	111%	77%	138%