

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

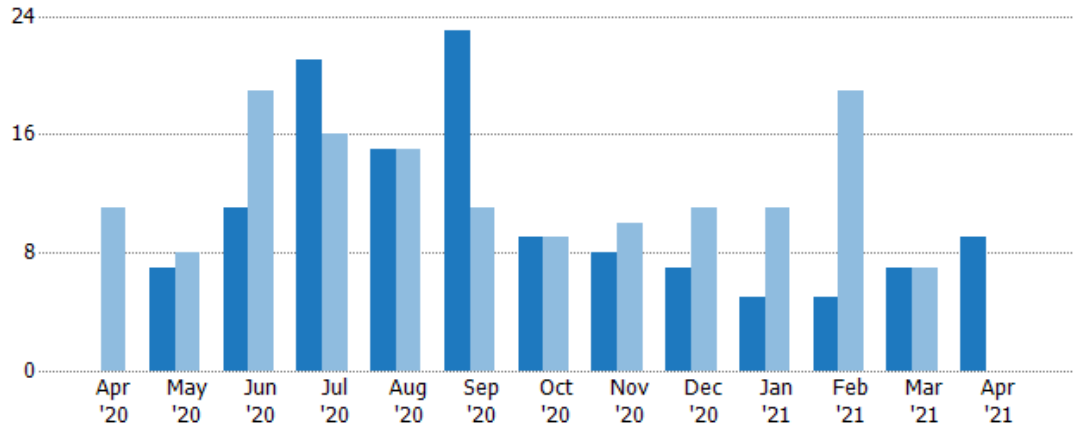
| Key Metrics                            | Apr 2021    | Apr 2020     | + / -   | YTD 2021     | YTD 2020     | + / -  |
|--|-------------|--------------|---------|--------------|--------------|--------|
| <b>Listing Activity Charts Metrics</b> |             |              |         |              |              |        |
| New Listing Count                      | 9           | –            | –       | 26           | 37           | -29.7% |
| New Listing Volume                     | \$2,791,900 | –            | –       | \$9,816,300  | \$12,882,000 | -23.8% |
| Active Listing Count                   | 16          | 62           | -74.2%  | N/A          | N/A          |        |
| Active Listing Volume                  | \$9,136,000 | \$25,093,200 | -63.6%  | N/A          | N/A          |        |
| Average Listing Price                  | \$571,000   | \$404,729    | +41.1%  | \$512,527    | \$405,600    | +26.4% |
| Median Listing Price                   | \$207,000   | \$307,500    | -32.7%  | \$151,810    | \$309,531    | -51%   |
| Median Days in RPR                     | 92.5        | 146.5        | -36.9%  | 112.52       | 144.28       | -22%   |
| Months of Inventory                    | 1.8         | 6.2          | -71.3%  | 2.7          | 8.9          | -69.5% |
| Absorption Rate                        | 56.25%      | 16.13%       | +40.1%  | 36.71%       | 11.19%       | +25.5% |
| <b>Sales Activity Charts Metrics</b>   |             |              |         |              |              |        |
| New Pending Sales Count                | 10          | 3            | +233.3% | 34           | 32           | +6.3%  |
| New Pending Sales Volume               | \$2,920,300 | \$1,794,000  | +62.8%  | \$12,359,500 | \$11,513,000 | +7.4%  |
| Pending Sales Count                    | 15          | 2            | +650%   | N/A          | N/A          |        |
| Pending Sales Volume                   | \$4,516,200 | \$1,019,000  | +343.2% | N/A          | N/A          |        |
| Closed Sales Count                     | 8           | 10           | -20%    | 23           | 29           | -20.7% |
| Closed Sales Volume                    | \$3,727,000 | \$4,240,500  | -12.1%  | \$8,598,250  | \$8,394,500  | +2.4%  |
| Average Sales Price                    | \$465,875   | \$424,050    | +9.9%   | \$373,837    | \$289,466    | +29.1% |
| Median Sales Price                     | \$368,000   | \$370,000    | -0.5%   | \$298,826    | \$239,138    | +25%   |

## New Listings

The number of new residential listings that were added each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



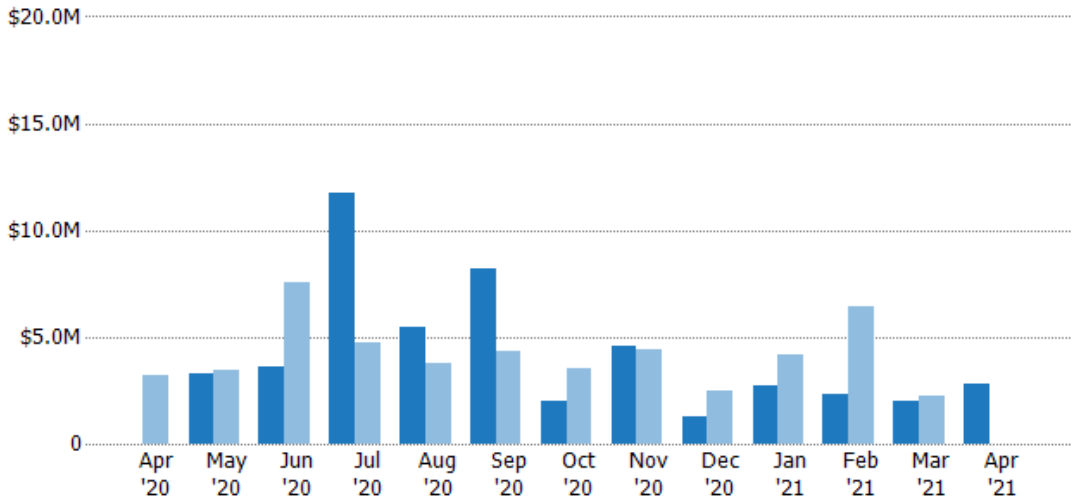
|                                |       |      |      |     |    |      |    |      |      |      |      |    |      |
|--------------------------------|-------|------|------|-----|----|------|----|------|------|------|------|----|------|
| Current Year                   | -     | 7    | 11   | 21  | 15 | 23   | 9  | 8    | 7    | 5    | 5    | 7  | 9    |
| Prior Year                     | 11    | 8    | 19   | 16  | 15 | 11   | 9  | 10   | 11   | 11   | 19   | 7  | -    |
| Percent Change from Prior Year | -100% | -13% | -42% | 31% | 0% | 109% | 0% | -20% | -36% | -55% | -74% | 0% | 100% |

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



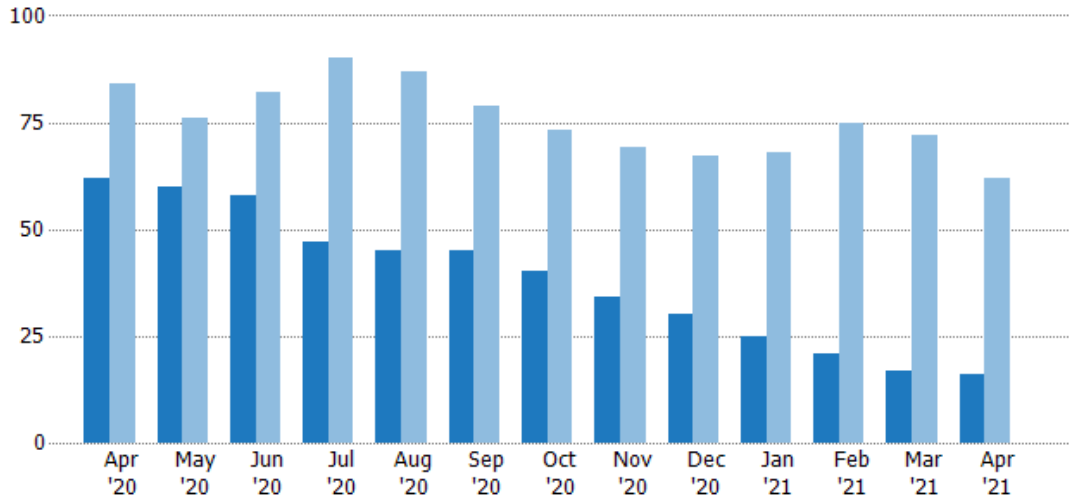
|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | -       | \$3.27M | \$3.65M | \$11.7M | \$5.48M | \$8.18M | \$2.02M | \$4.54M | \$1.24M | \$2.73M | \$2.29M | \$2.01M | \$2.79M |
| Prior Year                     | \$3.22M | \$3.48M | \$7.56M | \$4.75M | \$3.78M | \$4.3M  | \$3.53M | \$4.4M  | \$2.49M | \$4.2M  | \$6.45M | \$2.23M | -       |
| Percent Change from Prior Year | -100%   | -6%     | -52%    | 147%    | 45%     | 90%     | -43%    | 3%      | -50%    | -35%    | -65%    | -10%    | 100%    |

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



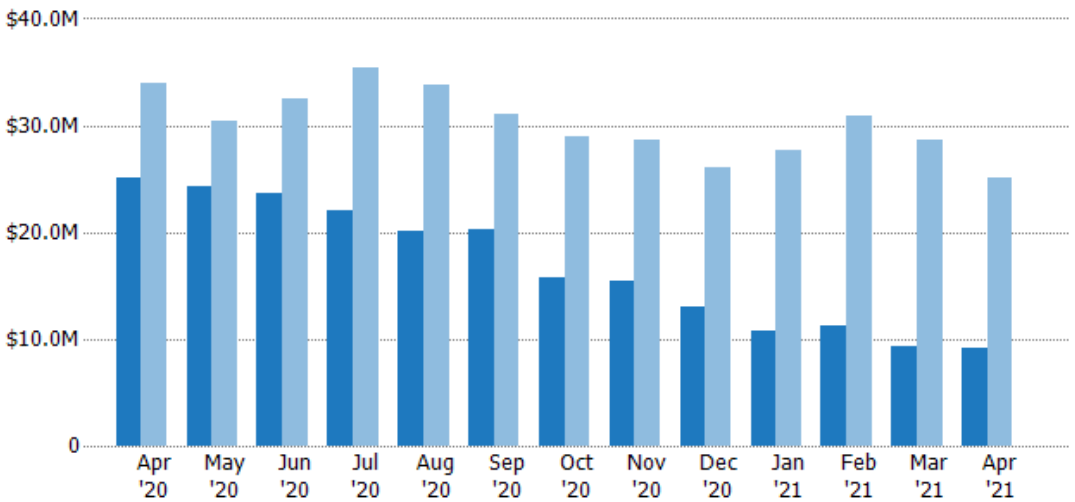
| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Apr '21    | 16    | -74.2% |
| Apr '20    | 62    | -26.2% |
| Apr '19    | 84    | 2.4%   |

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Apr '21    | \$9.14M | -63.6% |
| Apr '20    | \$25.1M | -25.9% |
| Apr '19    | \$33.9M | -11.6% |

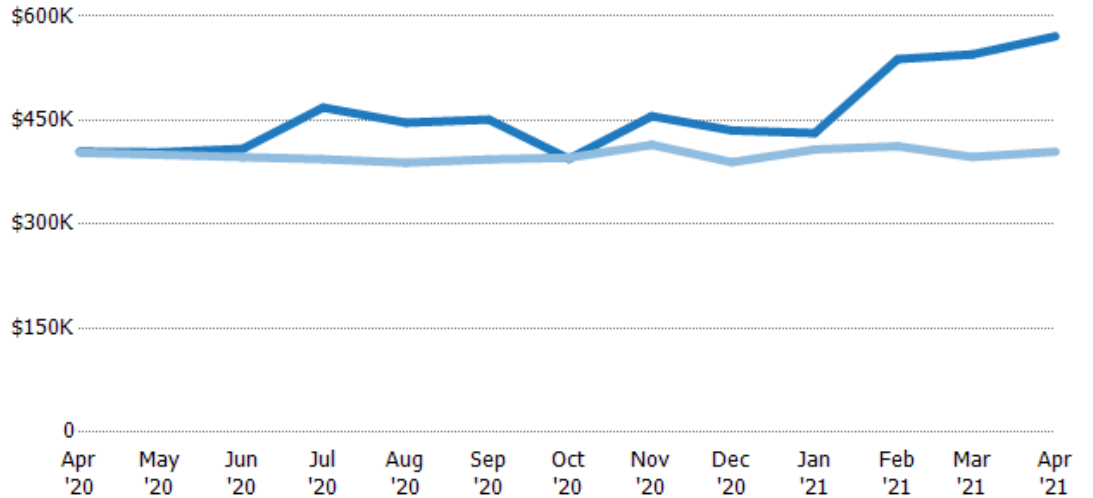
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Apr '21    | \$571K | 41.1%  |
| Apr '20    | \$405K | 0.4%   |
| Apr '19    | \$403K | -13.6% |



|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$405K | \$404K | \$409K | \$468K | \$447K | \$451K | \$394K | \$456K | \$435K | \$432K | \$538K | \$545K | \$571K |
| Prior Year                     | \$403K | \$400K | \$397K | \$394K | \$389K | \$394K | \$396K | \$415K | \$390K | \$408K | \$412K | \$397K | \$405K |
| Percent Change from Prior Year | 0%     | 1%     | 3%     | 19%    | 15%    | 15%    | 0%     | 10%    | 12%    | 6%     | 30%    | 37%    | 41%    |

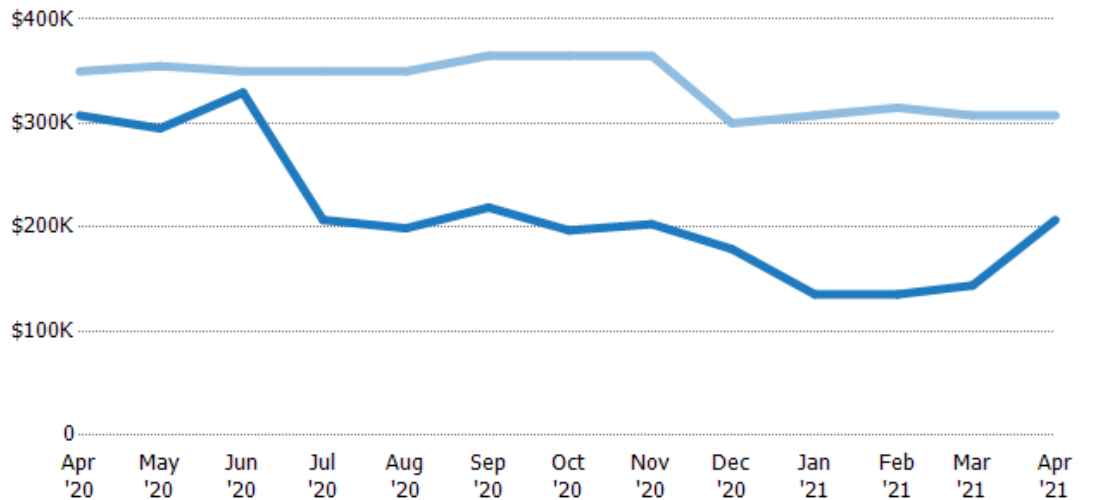
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Apr '21    | \$207K | -32.7% |
| Apr '20    | \$308K | -12.1% |
| Apr '19    | \$350K | -20%   |



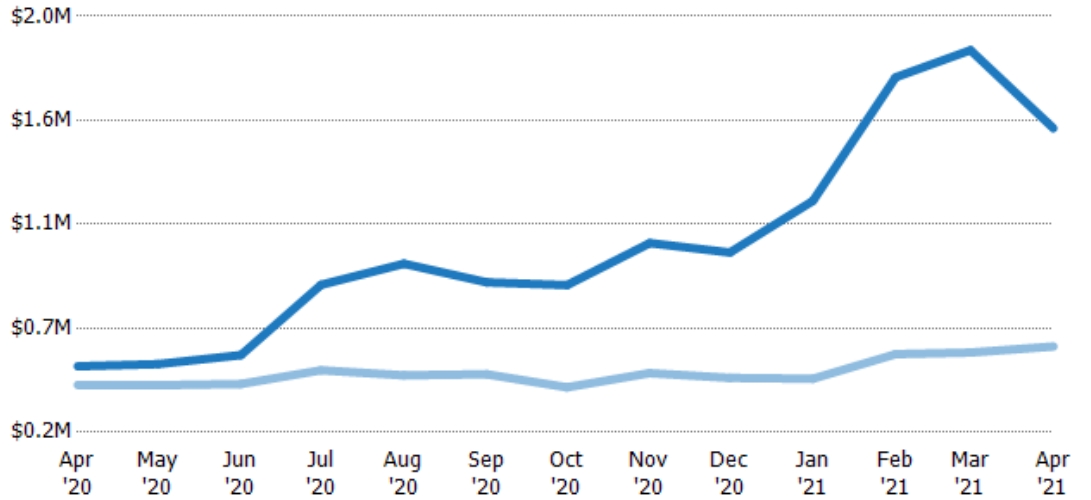
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$308K | \$295K | \$330K | \$207K | \$199K | \$219K | \$197K | \$203K | \$179K | \$136K | \$136K | \$144K | \$207K |
| Prior Year                     | \$350K | \$355K | \$350K | \$350K | \$350K | \$365K | \$365K | \$365K | \$300K | \$308K | \$315K | \$308K | \$308K |
| Percent Change from Prior Year | -12%   | -17%   | -6%    | -41%   | -43%   | -40%   | -46%   | -44%   | -40%   | -56%   | -57%   | -53%   | -33%   |

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



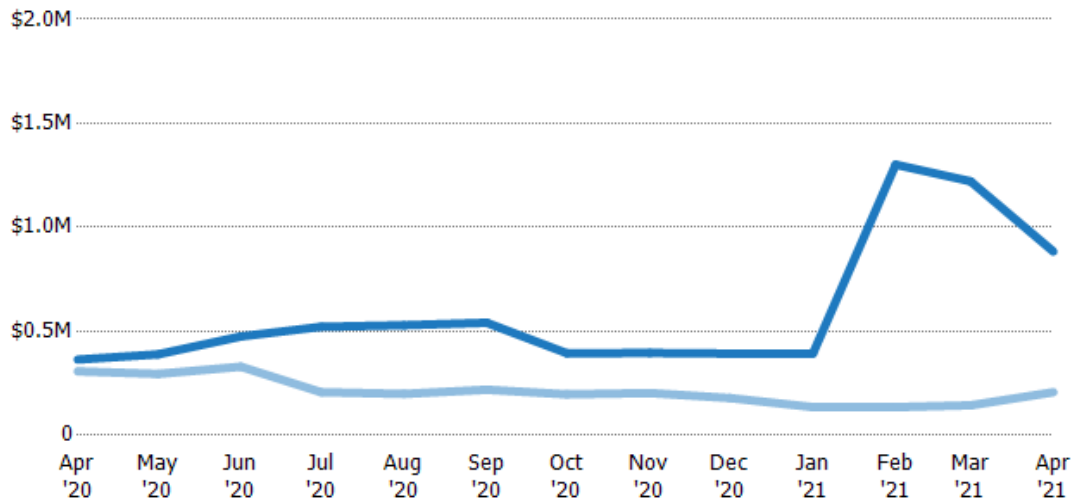
|   | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                             | \$486K  | \$495K  | \$534K  | \$838K  | \$929K  | \$849K  | \$837K  | \$1.02M | \$978K  | \$1.2M  | \$1.74M | \$1.85M | \$1.52M |
| Avg Listing Price                         | \$405K  | \$404K  | \$409K  | \$468K  | \$447K  | \$451K  | \$394K  | \$456K  | \$435K  | \$432K  | \$538K  | \$545K  | \$571K  |
| Avg Listing Price as a % of Avg Est Value | 83%     | 82%     | 77%     | 56%     | 48%     | 53%     | 47%     | 45%     | 45%     | 36%     | 31%     | 29%     | 38%     |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



|   | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                          | \$364K  | \$389K  | \$475K  | \$522K  | \$529K  | \$541K  | \$394K  | \$396K  | \$393K  | \$393K  | \$1.3M  | \$1.22M | \$883K  |
| Median Listing Price                      | \$308K  | \$295K  | \$330K  | \$207K  | \$199K  | \$219K  | \$197K  | \$203K  | \$179K  | \$136K  | \$136K  | \$144K  | \$207K  |
| Med Listing Price as a % of Med Est Value | 84%     | 76%     | 69%     | 40%     | 38%     | 40%     | 50%     | 51%     | 46%     | 35%     | 10%     | 12%     | 23%     |

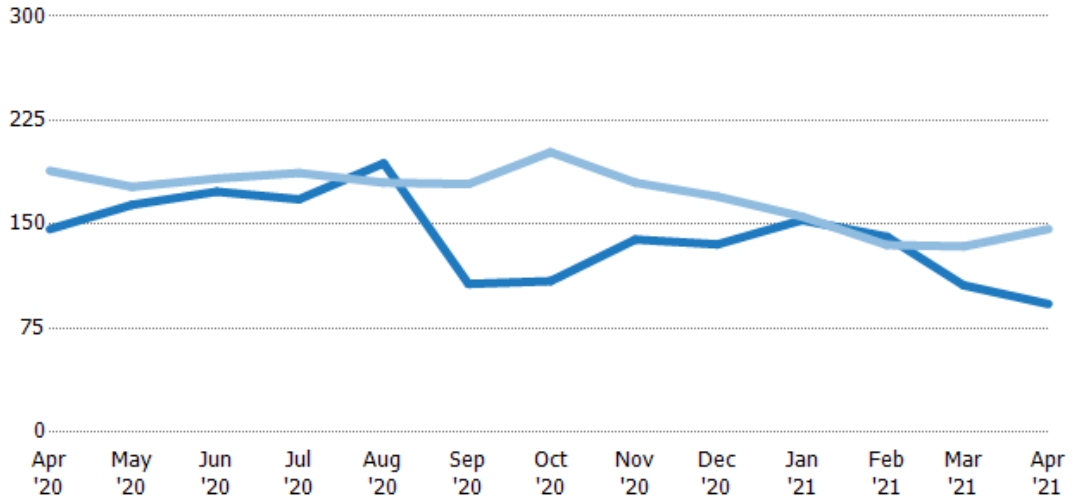
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Warren, VT 05674  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Days | % Chg. |
|------------|------|--------|
| Apr '21    | 92.5 | -36.9% |
| Apr '20    | 147  | -22.3% |
| Apr '19    | 189  | 6.6%   |



|                                | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 147     | 164     | 174     | 168     | 194     | 107     | 109     | 139     | 136     | 153     | 141     | 106     | 92.5    |
| Prior Year                     | 189     | 177     | 183     | 187     | 180     | 179     | 202     | 180     | 170     | 156     | 135     | 134     | 147     |
| Percent Change from Prior Year | -22%    | -7%     | -5%     | -10%    | 8%      | -40%    | -46%    | -23%    | -20%    | -2%     | 4%      | -21%    | -37%    |

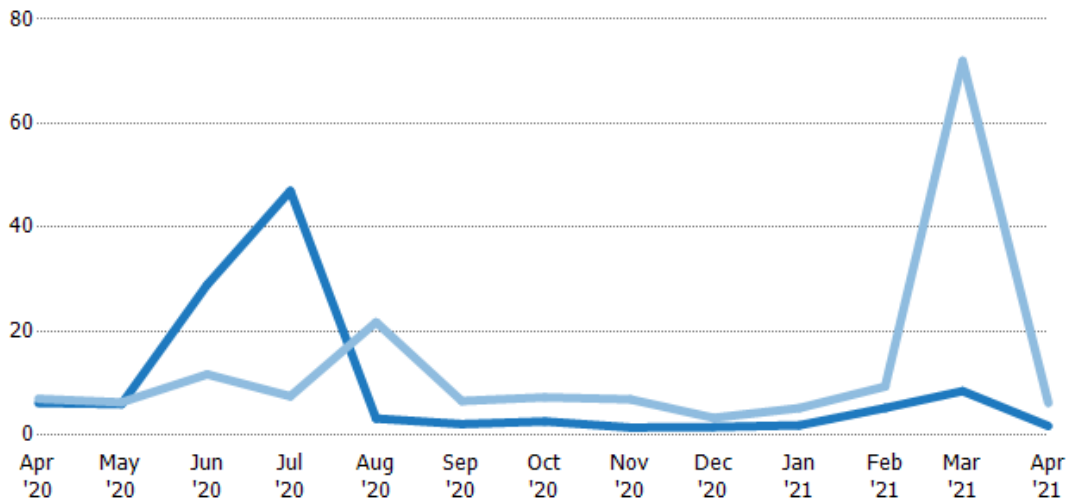
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Warren, VT 05674  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Months | % Chg. |
|------------|--------|--------|
| Apr '21    | 1.78   | -71.3% |
| Apr '20    | 6.2    | -11.4% |
| Apr '19    | 7      | 36.5%  |



|                                | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 6.2     | 6       | 29      | 47      | 3.21    | 2.14    | 2.67    | 1.48    | 1.58    | 1.92    | 5.25    | 8.5     | 1.78    |
| Prior Year                     | 7       | 6.33    | 11.7    | 7.5     | 21.8    | 6.58    | 7.3     | 6.9     | 3.35    | 5.23    | 9.38    | 72      | 6.2     |
| Percent Change from Prior Year | -11%    | -5%     | 148%    | 527%    | -85%    | -67%    | -63%    | -79%    | -53%    | -63%    | -44%    | -88%    | -71%    |

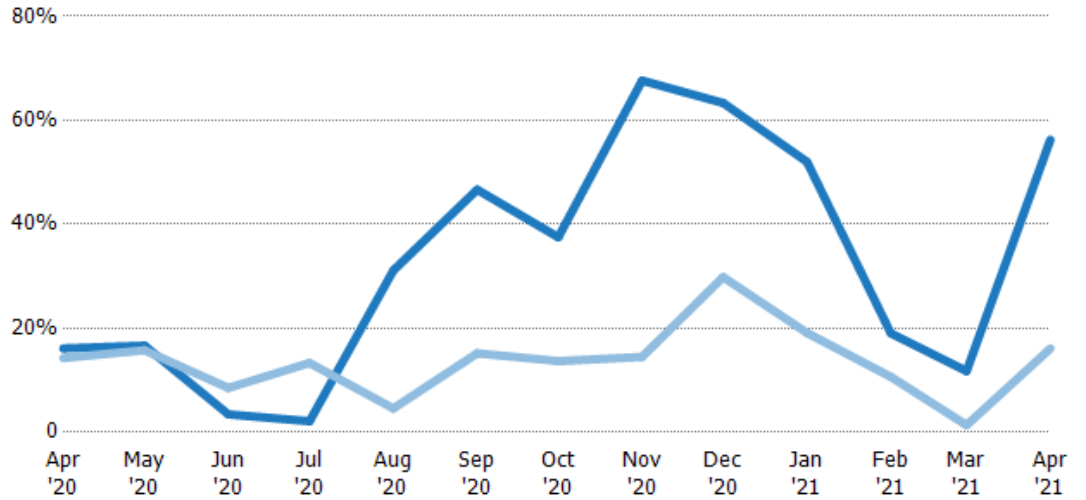
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

| Month/<br>Year | Rate | Chg.   |
|----------------|------|--------|
| Apr '21        | 56%  | -40.1% |
| Apr '20        | 16%  | -1.8%  |
| Apr '19        | 14%  | -26.8% |



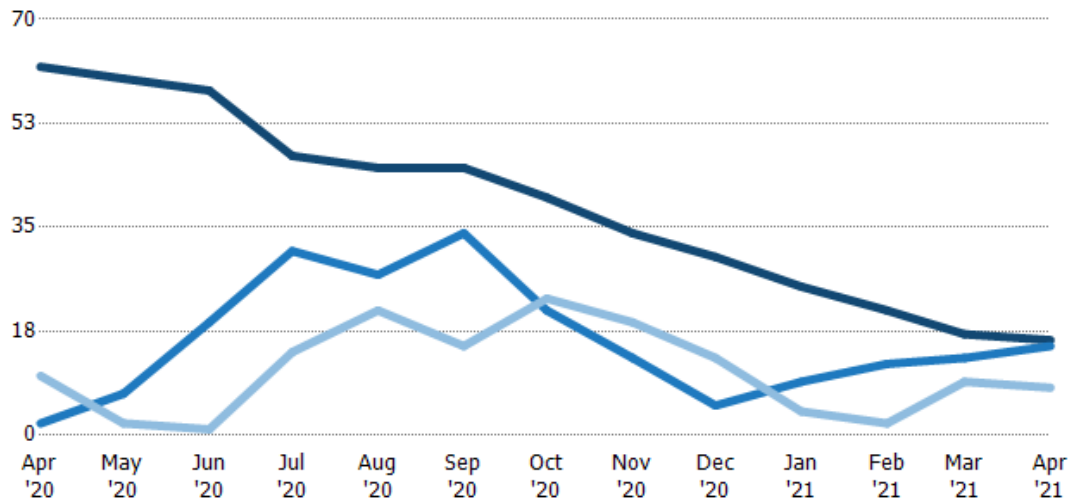
|                        |     |     |    |     |      |      |      |      |      |      |     |      |      |
|------------------------|-----|-----|----|-----|------|------|------|------|------|------|-----|------|------|
| Current Year           | 16% | 17% | 3% | 2%  | 31%  | 47%  | 38%  | 68%  | 63%  | 52%  | 19% | 12%  | 56%  |
| Prior Year             | 14% | 16% | 9% | 13% | 5%   | 15%  | 14%  | 14%  | 30%  | 19%  | 11% | 1%   | 16%  |
| Change from Prior Year | -2% | -1% | 5% | 11% | -27% | -31% | -24% | -53% | -33% | -33% | -8% | -10% | -40% |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



|         |    |    |    |    |    |    |    |    |    |    |    |    |    |
|---------|----|----|----|----|----|----|----|----|----|----|----|----|----|
| Active  | 62 | 60 | 58 | 47 | 45 | 45 | 40 | 34 | 30 | 25 | 21 | 17 | 16 |
| Pending | 2  | 7  | 19 | 31 | 27 | 34 | 21 | 13 | 5  | 9  | 12 | 13 | 15 |
| Sold    | 10 | 2  | 1  | 14 | 21 | 15 | 23 | 19 | 13 | 4  | 2  | 9  | 8  |

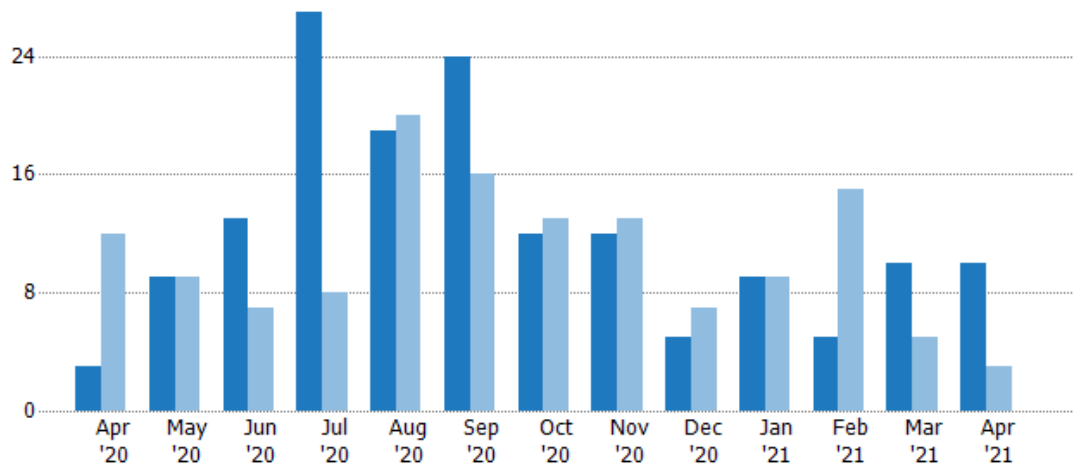
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Apr '21    | 10    | 233.3% |
| Apr '20    | 3     | -75%   |
| Apr '19    | 12    | -50%   |



|                                | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 3       | 9       | 13      | 27      | 19      | 24      | 12      | 12      | 5       | 9       | 5       | 10      | 10      |
| Prior Year                     | 12      | 9       | 7       | 8       | 20      | 16      | 13      | 13      | 7       | 9       | 15      | 5       | 3       |
| Percent Change from Prior Year | -75%    | 0%      | 86%     | 238%    | -5%     | 50%     | -8%     | -8%     | -29%    | 0%      | -67%    | 100%    | 233%    |

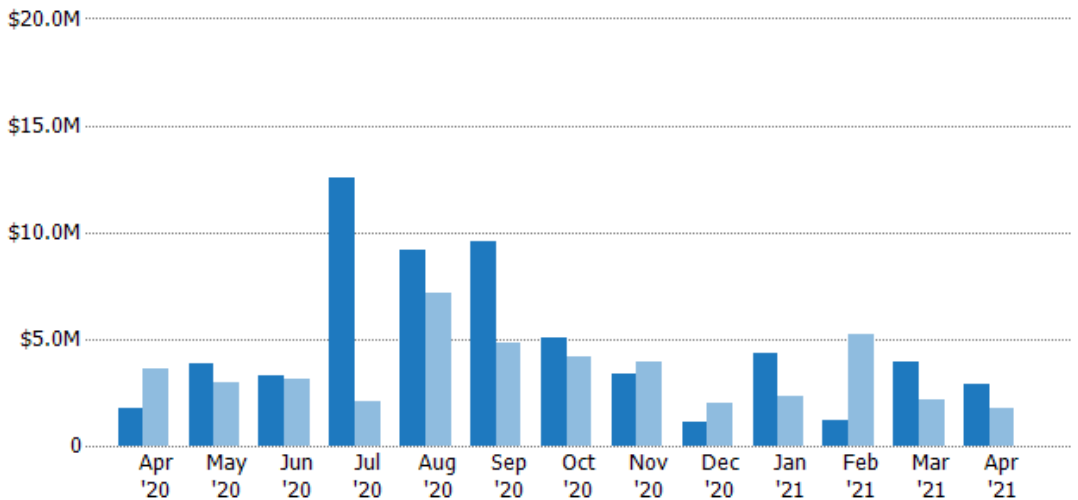
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Apr '21    | \$2.92M | 62.8%  |
| Apr '20    | \$1.79M | -50.8% |
| Apr '19    | \$3.65M | -10.5% |



|                                | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$1.79M | \$3.85M | \$3.28M | \$12.6M | \$9.14M | \$9.55M | \$5.06M | \$3.35M | \$1.07M | \$4.31M | \$1.22M | \$3.91M | \$2.92M |
| Prior Year                     | \$3.65M | \$2.98M | \$3.16M | \$2.12M | \$7.19M | \$4.86M | \$4.18M | \$3.93M | \$2.03M | \$2.32M | \$5.25M | \$2.15M | \$1.79M |
| Percent Change from Prior Year | -51%    | 29%     | 4%      | 494%    | 27%     | 97%     | 21%     | -15%    | -47%    | 86%     | -77%    | 82%     | 63%     |



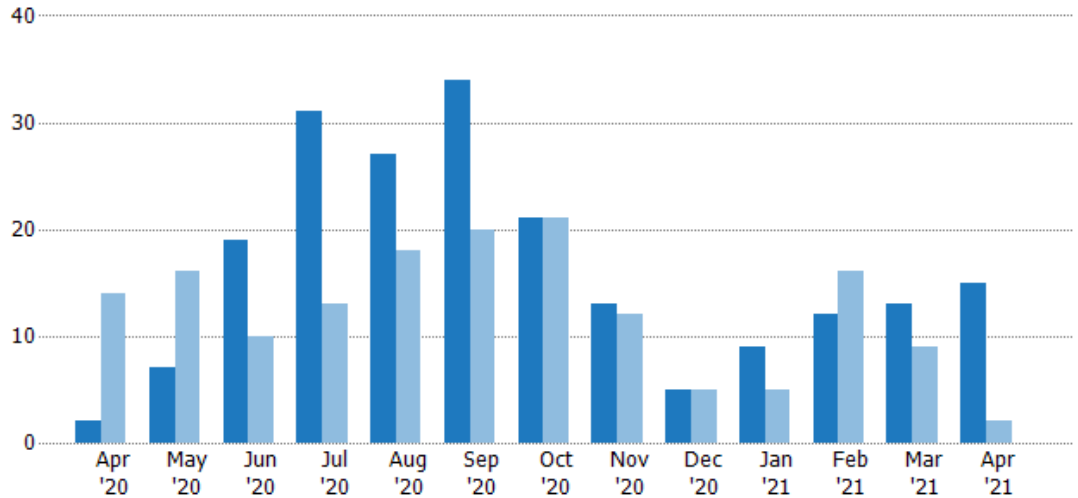
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Apr '21    | 15    | 650%   |
| Apr '20    | 2     | -85.7% |
| Apr '19    | 14    | -28.6% |



|                                |      |      |     |      |     |     |    |    |    |     |      |     |      |
|--------------------------------|------|------|-----|------|-----|-----|----|----|----|-----|------|-----|------|
| Current Year                   | 2    | 7    | 19  | 31   | 27  | 34  | 21 | 13 | 5  | 9   | 12   | 13  | 15   |
| Prior Year                     | 14   | 16   | 10  | 13   | 18  | 20  | 21 | 12 | 5  | 5   | 16   | 9   | 2    |
| Percent Change from Prior Year | -86% | -56% | 90% | 138% | 50% | 70% | 0% | 8% | 0% | 80% | -25% | 44% | 650% |

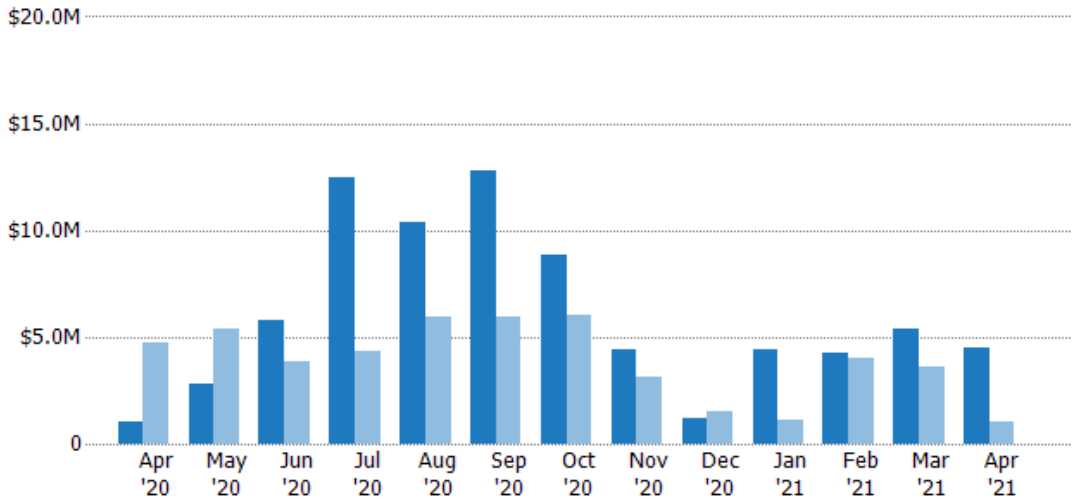
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Apr '21    | \$4.52M | 343.2% |
| Apr '20    | \$1.02M | -78.5% |
| Apr '19    | \$4.73M | -24.7% |



|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$1.02M | \$2.79M | \$5.82M | \$12.5M | \$10.3M | \$12.8M | \$8.81M | \$4.41M | \$1.18M | \$4.44M | \$4.23M | \$5.36M | \$4.52M |
| Prior Year                     | \$4.73M | \$5.37M | \$3.88M | \$4.3M  | \$5.97M | \$5.92M | \$6.05M | \$3.1M  | \$1.53M | \$1.11M | \$4M    | \$3.63M | \$1.02M |
| Percent Change from Prior Year | -78%    | -48%    | 50%     | 190%    | 73%     | 116%    | 46%     | 42%     | -23%    | 301%    | 6%      | 48%     | 343%    |

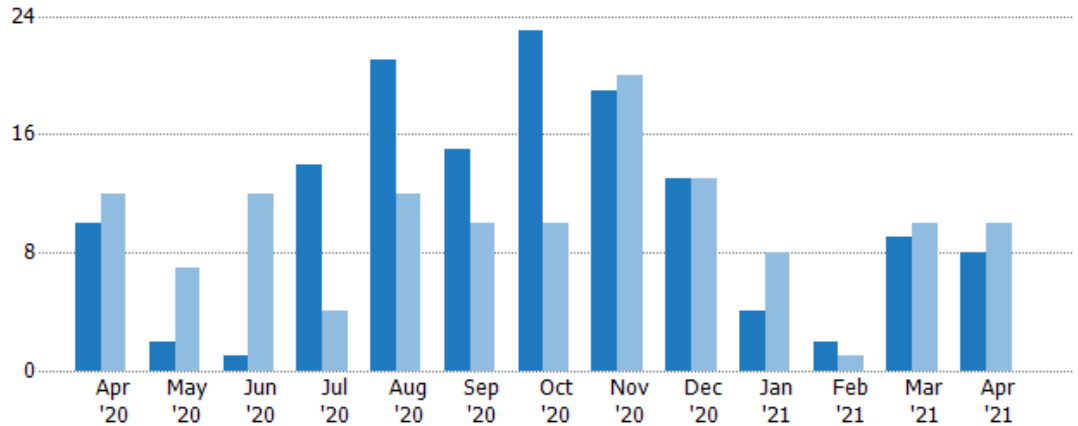
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Apr '21    | 8     | -20%   |
| Apr '20    | 10    | -16.7% |
| Apr '19    | 12    | -50%   |



|                                | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 10      | 2       | 1       | 14      | 21      | 15      | 23      | 19      | 13      | 4       | 2       | 9       | 8       |
| Prior Year                     | 12      | 7       | 12      | 4       | 12      | 10      | 10      | 20      | 13      | 8       | 1       | 10      | 10      |
| Percent Change from Prior Year | -17%    | -71%    | -92%    | 250%    | 75%     | 50%     | 130%    | -5%     | 0%      | -50%    | 100%    | -10%    | -20%    |

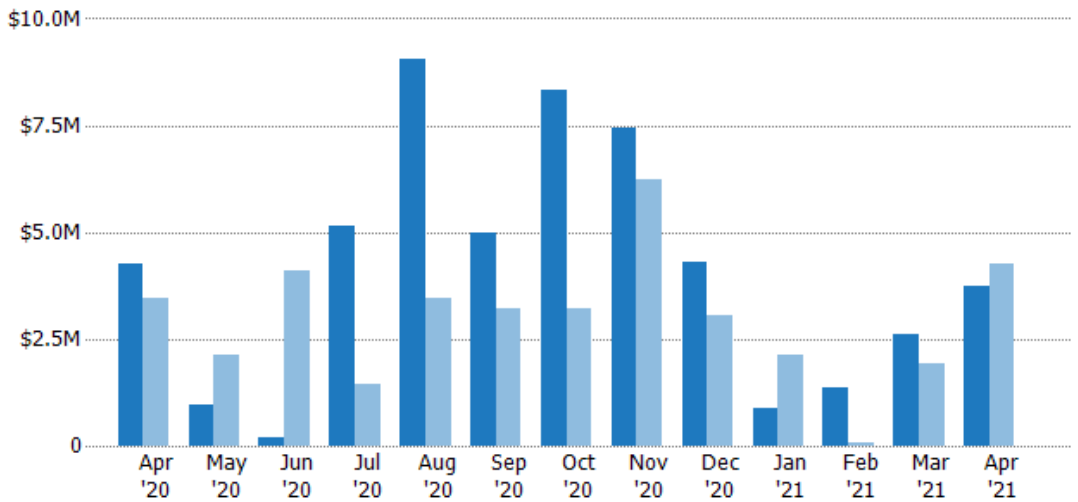
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Apr '21    | \$3.73M | -12.1% |
| Apr '20    | \$4.24M | 22.6%  |
| Apr '19    | \$3.46M | 1.4%   |



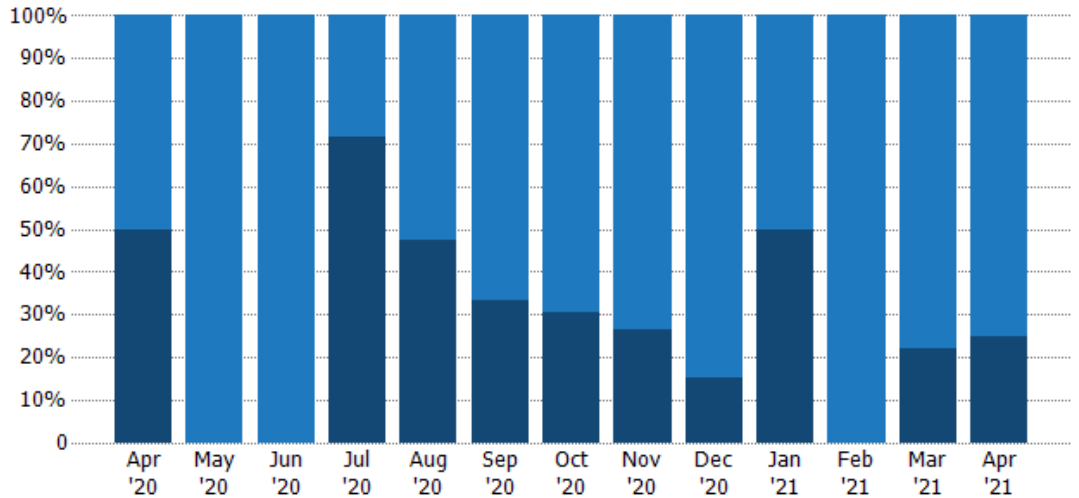
|                                | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$4.24M | \$940K  | \$210K  | \$5.13M | \$9.07M | \$4.98M | \$8.32M | \$7.46M | \$4.31M | \$883K  | \$1.38M | \$2.61M | \$3.73M |
| Prior Year                     | \$3.46M | \$2.14M | \$4.12M | \$1.43M | \$3.44M | \$3.22M | \$3.19M | \$6.24M | \$3.06M | \$2.15M | \$65K   | \$1.94M | \$4.24M |
| Percent Change from Prior Year | 23%     | -56%    | -95%    | 258%    | 164%    | 55%     | 161%    | 20%     | 41%     | -59%    | 2,023%  | 34%     | -12%    |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



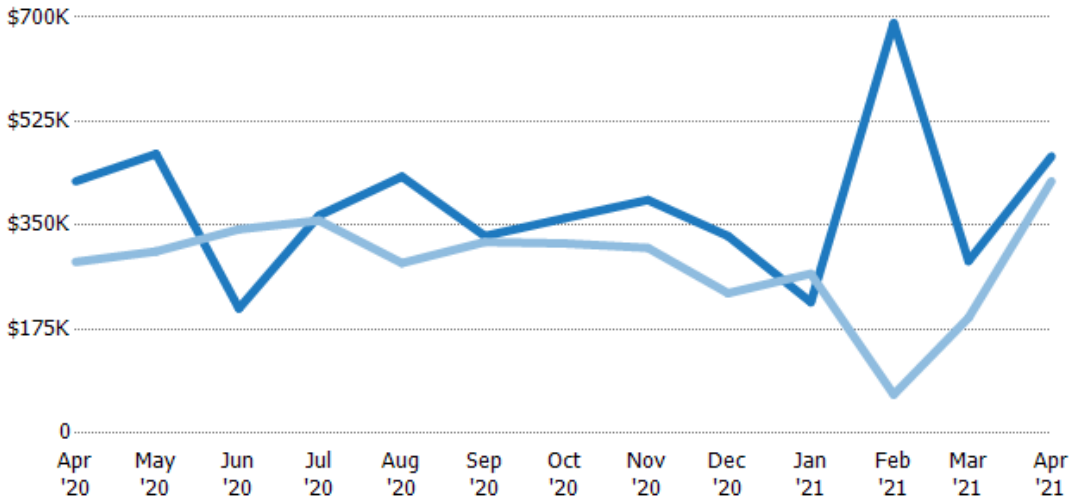
| Property Type           | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Condo/Townhouse         | 50%     | 100%    | 100%    | 29%     | 52%     | 67%     | 70%     | 74%     | 85%     | 50%     | 100%    | 78%     | 75%     |
| Single Family Residence | 50%     | -       | -       | 71%     | 48%     | 33%     | 30%     | 26%     | 15%     | 50%     | -       | 22%     | 25%     |

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Apr '21    | \$466K | 9.9%   |
| Apr '20    | \$424K | 47.1%  |
| Apr '19    | \$288K | 102.7% |

| Property Type                  | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$424K  | \$470K  | \$210K  | \$367K  | \$432K  | \$332K  | \$362K  | \$393K  | \$332K  | \$221K  | \$690K  | \$290K  | \$466K  |
| Prior Year                     | \$288K  | \$306K  | \$343K  | \$358K  | \$286K  | \$322K  | \$319K  | \$312K  | \$236K  | \$268K  | \$65K   | \$194K  | \$424K  |
| Percent Change from Prior Year | 47%     | 54%     | -39%    | 2%      | 51%     | 3%      | 13%     | 26%     | 41%     | -18%    | 962%    | 49%     | 10%     |

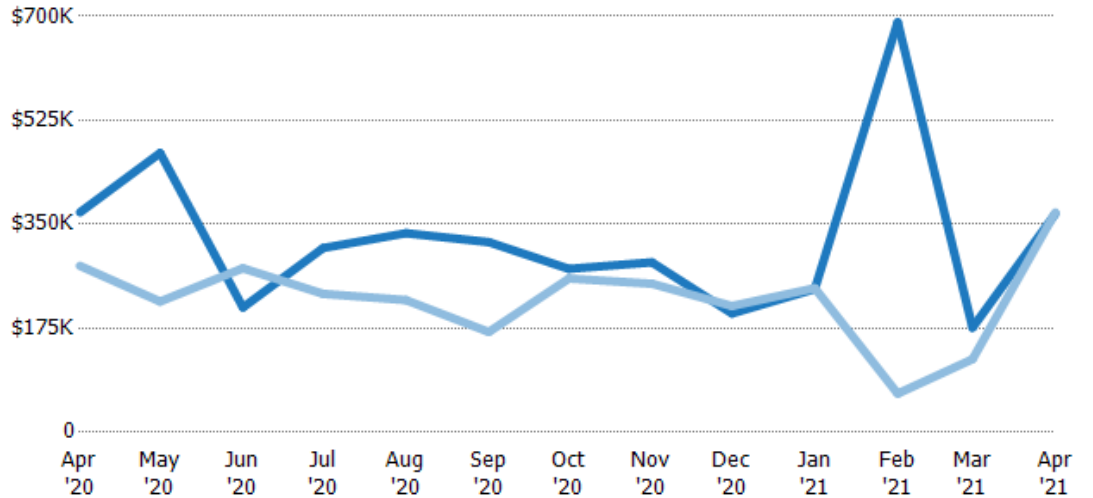
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Apr '21        | \$368K | -0.5%  |
| Apr '20        | \$370K | 32.1%  |
| Apr '19        | \$280K | 126.3% |



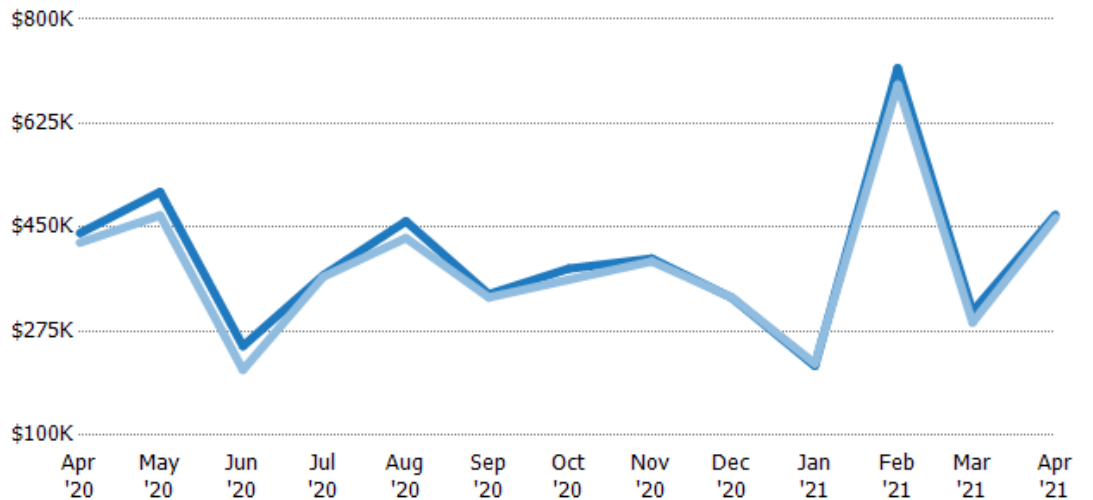
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$370K | \$470K | \$210K | \$310K | \$335K | \$320K | \$275K | \$286K | \$200K | \$241K | \$690K | \$176K | \$368K |
| Prior Year                     | \$280K | \$220K | \$276K | \$233K | \$223K | \$169K | \$259K | \$250K | \$213K | \$243K | \$65K  | \$123K | \$370K |
| Percent Change from Prior Year | 32%    | 114%   | -24%   | 33%    | 51%    | 90%    | 6%     | 14%    | -6%    | -1%    | 962%   | 43%    | -1%    |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



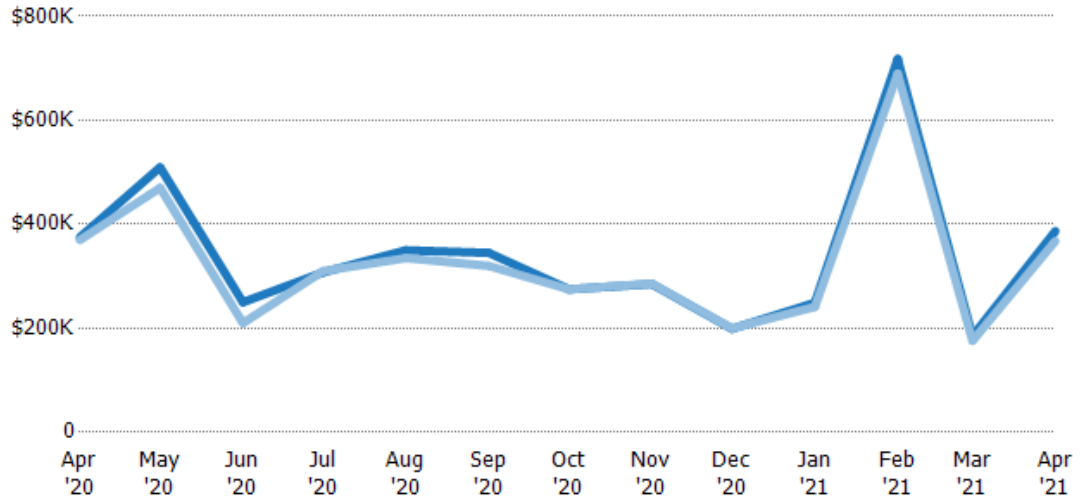
|  |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Avg List Price                           | \$440K | \$510K | \$250K | \$369K | \$460K | \$337K | \$380K | \$397K | \$331K | \$217K | \$718K | \$308K | \$471K |
| Avg Sales Price                          | \$424K | \$470K | \$210K | \$367K | \$432K | \$332K | \$362K | \$393K | \$332K | \$221K | \$690K | \$290K | \$466K |
| Avg Sales Price as a % of Avg List Price | 96%    | 92%    | 84%    | 99%    | 94%    | 98%    | 95%    | 99%    | 100%   | 102%   | 96%    | 94%    | 99%    |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



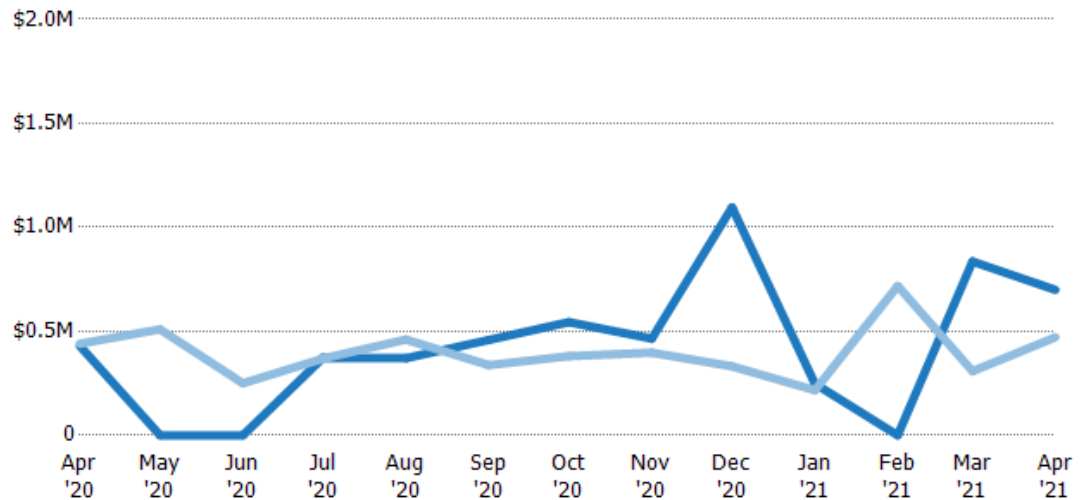
|  | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median List Price                        | \$375K  | \$510K  | \$250K  | \$307K  | \$350K  | \$345K  | \$275K  | \$285K  | \$199K  | \$249K  | \$718K  | \$185K  | \$387K  |
| Median Sales Price                       | \$370K  | \$470K  | \$210K  | \$310K  | \$335K  | \$320K  | \$275K  | \$286K  | \$200K  | \$241K  | \$690K  | \$176K  | \$368K  |
| Med Sales Price as a % of Med List Price | 99%     | 92%     | 84%     | 101%    | 96%     | 93%     | 100%    | 100%    | 100%    | 97%     | 96%     | 95%     | 95%     |

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



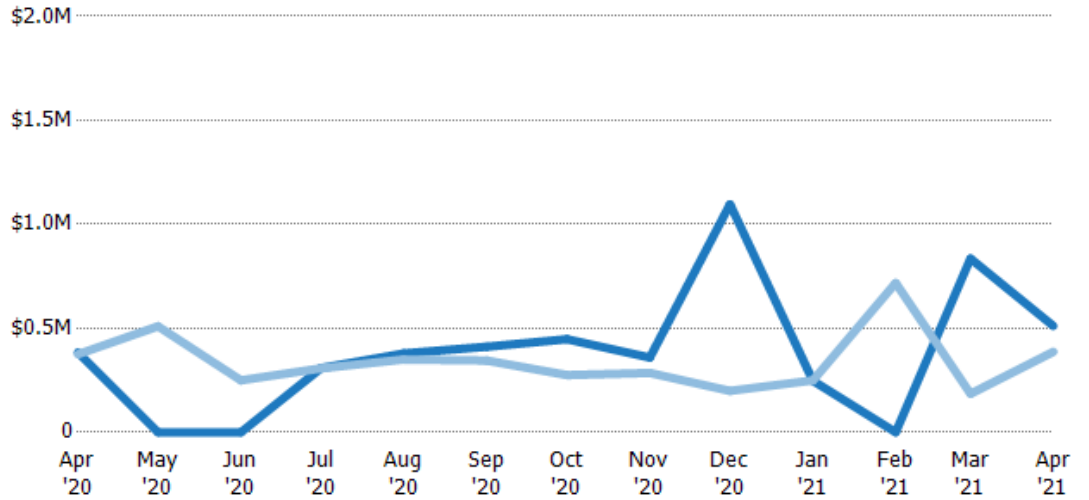
|   | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                           | \$429K  | \$0     | \$0     | \$373K  | \$370K  | \$458K  | \$544K  | \$465K  | \$1.1M  | \$248K  | \$0     | \$835K  | \$699K  |
| Avg Sales Price                         | \$440K  | \$510K  | \$250K  | \$369K  | \$460K  | \$337K  | \$380K  | \$397K  | \$331K  | \$217K  | \$718K  | \$308K  | \$471K  |
| Avg Sales Price as a % of Avg Est Value | 103%    | 100%    | 100%    | 99%     | 124%    | 74%     | 70%     | 85%     | 30%     | 87%     | 100%    | 37%     | 67%     |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



|   |        |        |        |        |        |        |        |        |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Median Est Value                        | \$384K | \$0    | \$0    | \$309K | \$379K | \$411K | \$447K | \$359K | \$1.1M | \$248K | \$0    | \$835K | \$511K |
| Median Sales Price                      | \$375K | \$510K | \$250K | \$307K | \$350K | \$345K | \$275K | \$285K | \$199K | \$249K | \$718K | \$185K | \$387K |
| Med Sales Price as a % of Med Est Value | 98%    | 100%   | 100%   | 100%   | 92%    | 84%    | 61%    | 79%    | 18%    | 101%   | 100%   | 22%    | 76%    |