

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

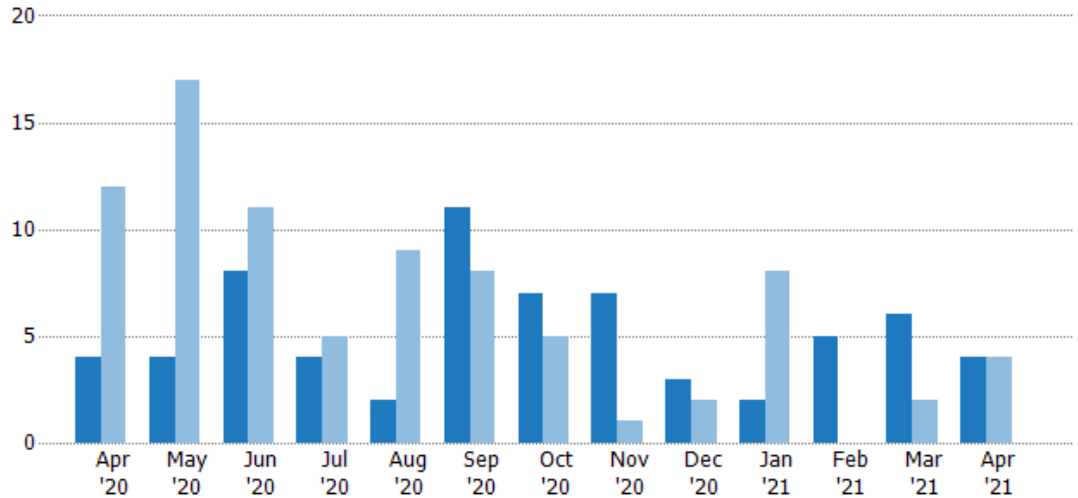
Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	4	+/-	17	14	+21.4%
New Listing Volume	\$1,526,700	\$1,662,000	-8.1%	\$6,723,572	\$5,345,200	+25.8%
Active Listing Count	10	24	-58.3%	N/A	N/A	
Active Listing Volume	\$4,228,200	\$9,999,800	-57.7%	N/A	N/A	
Average Listing Price	\$422,820	\$416,658	+1.5%	\$518,965	\$391,331	+32.6%
Median Listing Price	\$304,750	\$319,500	-4.6%	\$347,519	\$319,113	+8.9%
Median Days in RPR	122.5	250.5	-51.1%	141.57	250.38	-43.5%
Months of Inventory	3.3	12	-72.2%	3.3	9.6	-66.3%
Absorption Rate	30%	8.33%	+21.7%	30.77%	10.38%	+20.4%
Sales Activity Charts Metrics						
New Pending Sales Count	6	6	+/-	21	15	+40%
New Pending Sales Volume	\$2,400,900	\$1,772,600	+35.4%	\$8,471,272	\$4,197,400	+101.8%
Pending Sales Count	12	5	+140%	N/A	N/A	
Pending Sales Volume	\$5,668,472	\$1,751,700	+223.6%	N/A	N/A	
Closed Sales Count	2	2	+/-	14	16	-12.5%
Closed Sales Volume	\$1,094,570	\$484,000	+126.2%	\$4,905,070	\$4,107,900	+19.4%
Average Sales Price	\$547,285	\$242,000	+126.2%	\$350,362	\$256,744	+36.5%
Median Sales Price	\$547,285	\$242,000	+126.2%	\$331,041	\$278,888	+18.7%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



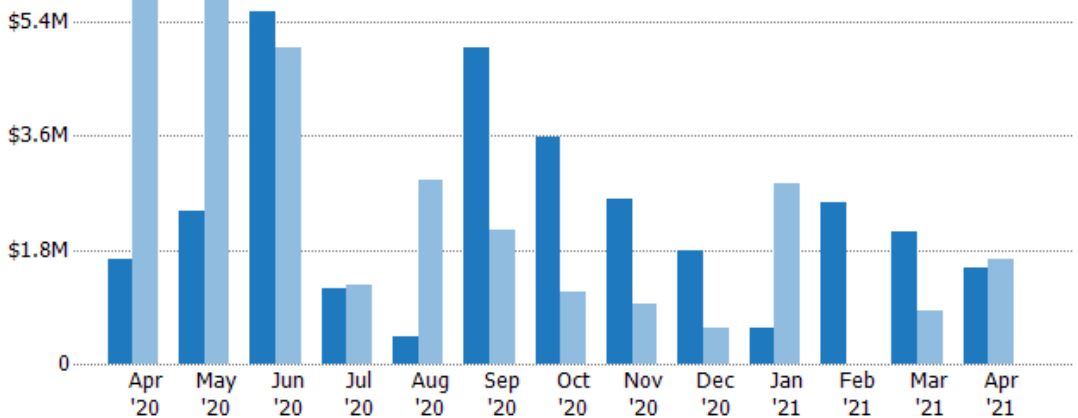
Current Year	4	4	8	4	2	11	7	7	3	2	5	6	4
Prior Year	12	17	11	5	9	8	5	1	2	8	-	2	4
Percent Change from Prior Year	-67%	-76%	-27%	-20%	-78%	38%	40%	600%	50%	-75%	100%	200%	0%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



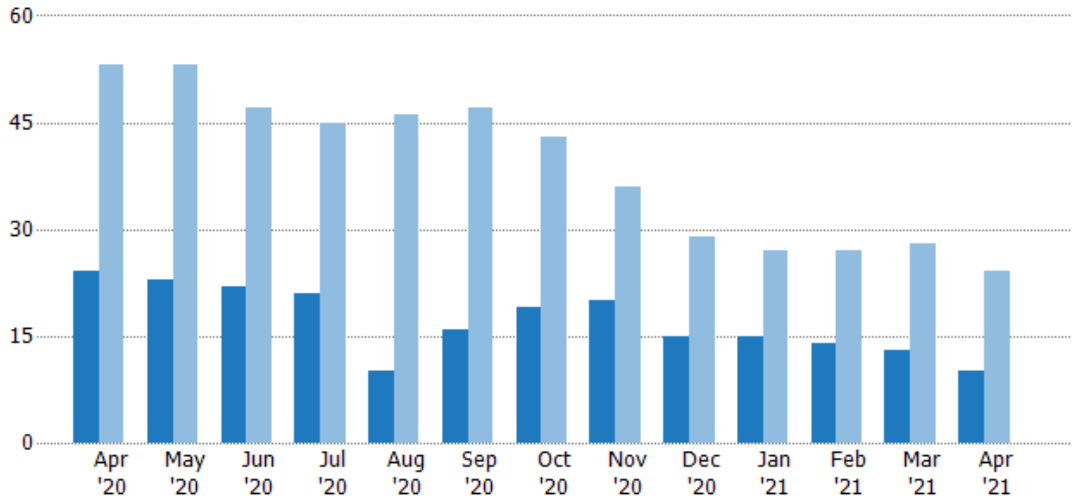
Current Year	\$1.66M	\$2.42M	\$5.55M	\$1.19M	\$419K	\$5M	\$3.59M	\$2.6M	\$1.79M	\$559K	\$2.55M	\$2.09M	\$1.53M
Prior Year	\$5.86M	\$6.23M	\$5M	\$1.26M	\$2.91M	\$2.11M	\$1.15M	\$949K	\$567K	\$2.85M	-	\$830K	\$1.66M
Percent Change from Prior Year	-72%	-61%	11%	-6%	-86%	136%	213%	174%	216%	-80%	100%	152%	-8%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



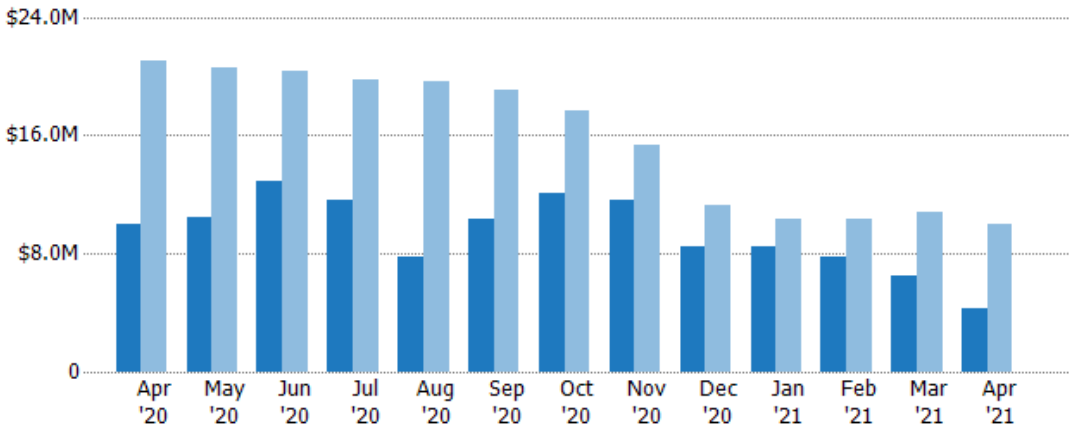
Month/Year	Count	% Chg.
Apr '21	10	-58.3%
Apr '20	24	-54.7%
Apr '19	53	-37.7%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Apr '21	\$4.23M	-57.7%
Apr '20	\$10M	-52.4%
Apr '19	\$21M	-11%

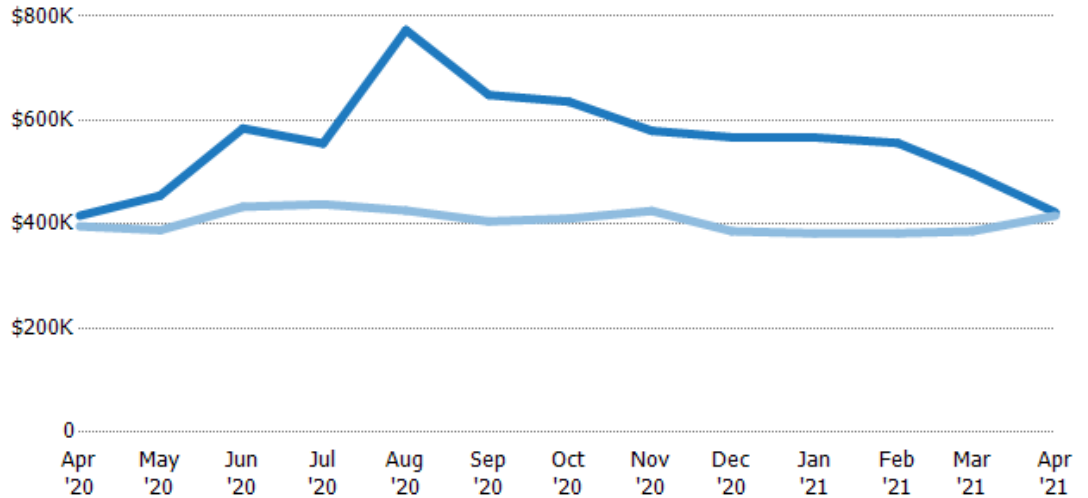
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$423K	1.5%
Apr '20	\$417K	5.2%
Apr '19	\$396K	43%



Current Year	\$417K	\$455K	\$584K	\$555K	\$774K	\$649K	\$636K	\$580K	\$567K	\$567K	\$556K	\$497K	\$423K
Prior Year	\$396K	\$389K	\$433K	\$438K	\$426K	\$406K	\$411K	\$426K	\$387K	\$382K	\$383K	\$387K	\$417K
Percent Change from Prior Year	5%	17%	35%	27%	81%	60%	55%	36%	47%	48%	45%	29%	1%

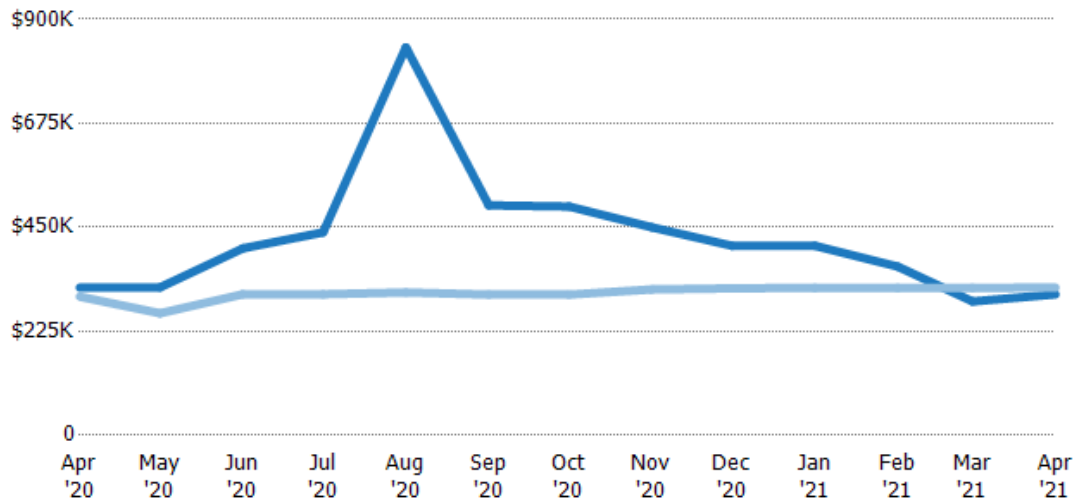
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$305K	-4.6%
Apr '20	\$320K	6.5%
Apr '19	\$300K	19.7%



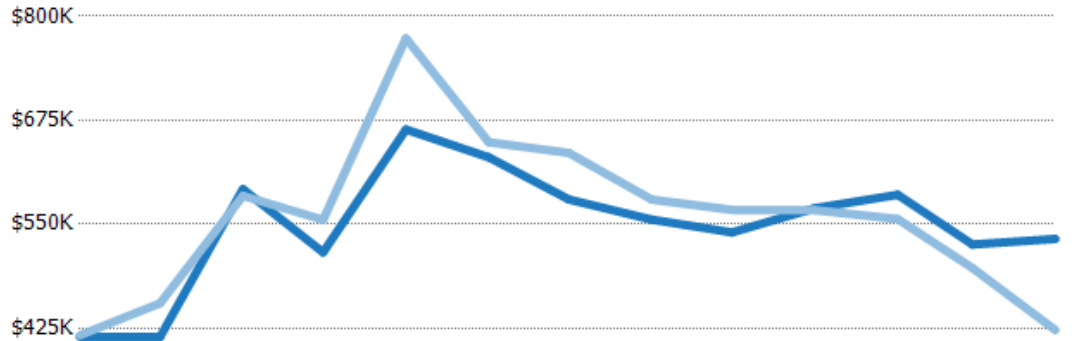
Current Year	\$320K	\$320K	\$404K	\$439K	\$840K	\$497K	\$495K	\$450K	\$410K	\$410K	\$365K	\$290K	\$305K
Prior Year	\$300K	\$264K	\$305K	\$305K	\$309K	\$304K	\$304K	\$316K	\$318K	\$319K	\$319K	\$319K	\$320K
Percent Change from Prior Year	7%	21%	33%	44%	172%	63%	63%	43%	29%	29%	14%	-9%	-5%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



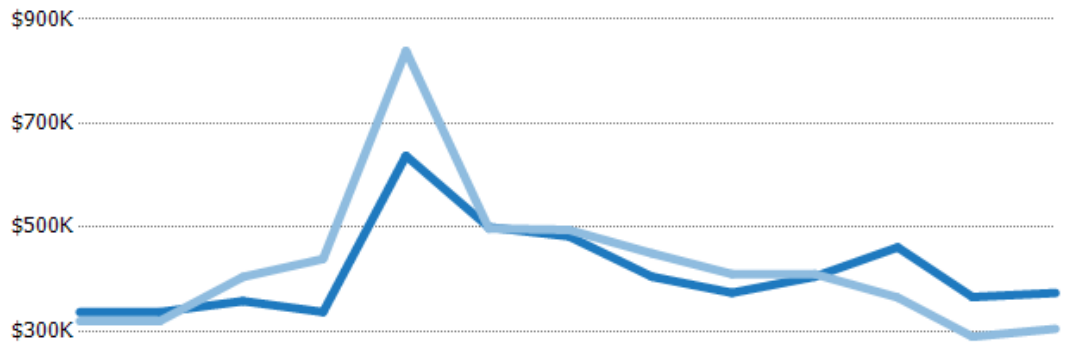
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$415K	\$415K	\$592K	\$516K	\$664K	\$631K	\$580K	\$556K	\$540K	\$569K	\$585K	\$526K	\$532K
Avg Listing Price	\$417K	\$455K	\$584K	\$555K	\$774K	\$649K	\$636K	\$580K	\$567K	\$567K	\$556K	\$497K	\$423K
Avg Listing Price as a % of Avg Est Value	100%	110%	99%	108%	117%	103%	110%	104%	105%	100%	95%	95%	79%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$337K	\$337K	\$358K	\$337K	\$637K	\$500K	\$483K	\$405K	\$374K	\$405K	\$461K	\$366K	\$374K
Median Listing Price	\$320K	\$320K	\$404K	\$439K	\$840K	\$497K	\$495K	\$450K	\$410K	\$410K	\$365K	\$290K	\$305K
Med Listing Price as a % of Med Est Value	95%	95%	113%	130%	132%	99%	103%	111%	110%	101%	79%	79%	82%

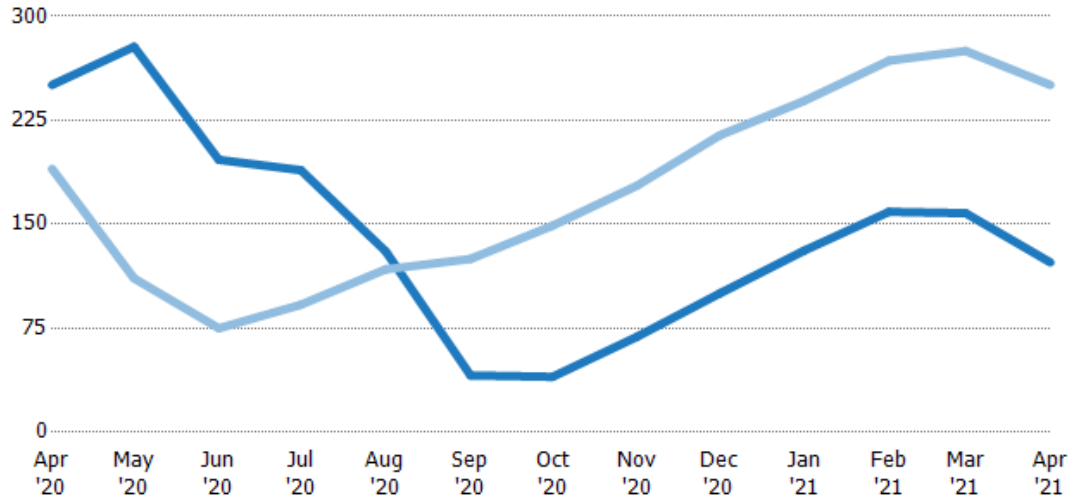
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Apr '21	123	-51.1%
Apr '20	251	31.8%
Apr '19	190	34.2%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	251	278	197	189	131	41	40	69	100	131	159	158	123
Prior Year	190	111	75	92	118	125	149	178	214	239	268	275	251
Percent Change from Prior Year	32%	150%	162%	105%	11%	-67%	-73%	-61%	-53%	-45%	-41%	-43%	-51%

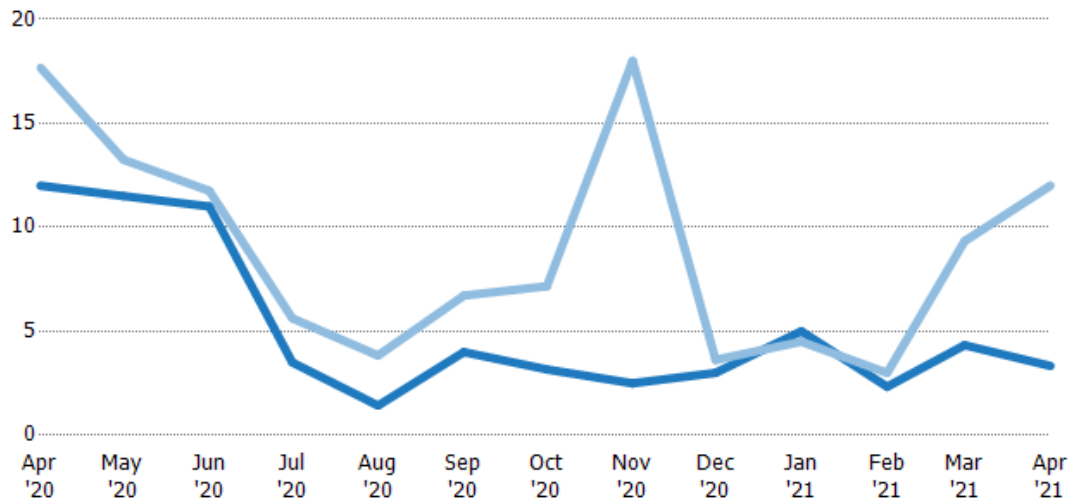
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Apr '21	3.33	-72.2%
Apr '20	12	-32.1%
Apr '19	17.7	-37.7%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	12	11.5	11	3.5	1.43	4	3.17	2.5	3	5	2.33	4.33	3.33
Prior Year	17.7	13.3	11.8	5.63	3.83	6.71	7.17	18	3.63	4.5	3	9.33	12
Percent Change from Prior Year	-32%	-13%	-6%	-38%	-63%	-40%	-56%	-86%	-17%	11%	-22%	-54%	-72%

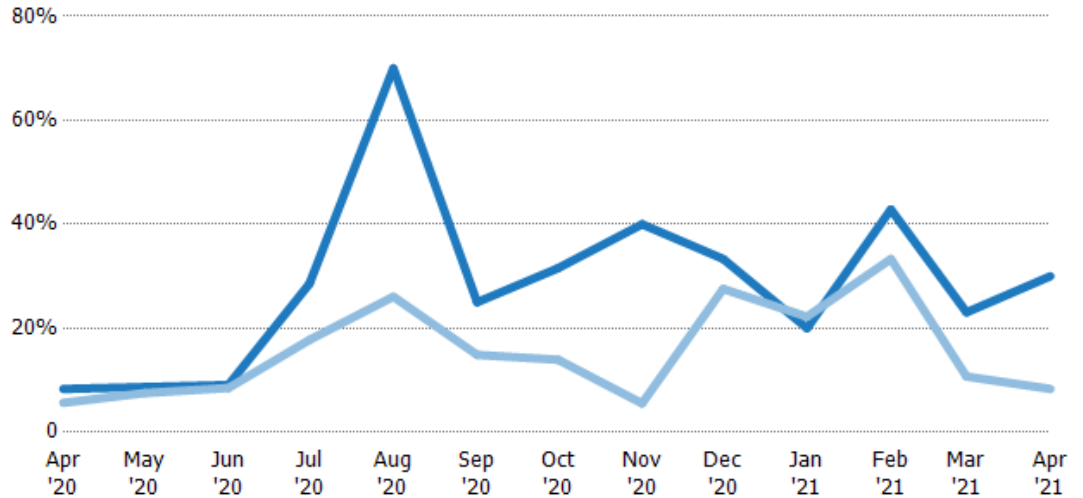
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Apr '21	30%	-21.7%
Apr '20	8%	-2.7%
Apr '19	6%	60.6%



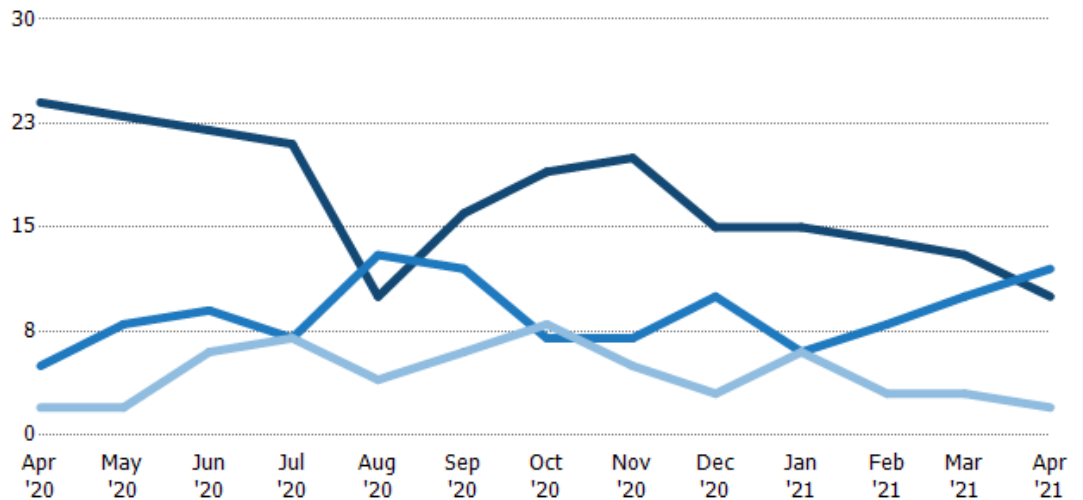
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	8%	9%	9%	29%	70%	25%	32%	40%	33%	20%	43%	23%	30%
Prior Year	6%	8%	9%	18%	26%	15%	14%	6%	28%	22%	33%	11%	8%
Change from Prior Year	-3%	-1%	-1%	-11%	-44%	-10%	-18%	-34%	-6%	2%	-10%	-12%	-22%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



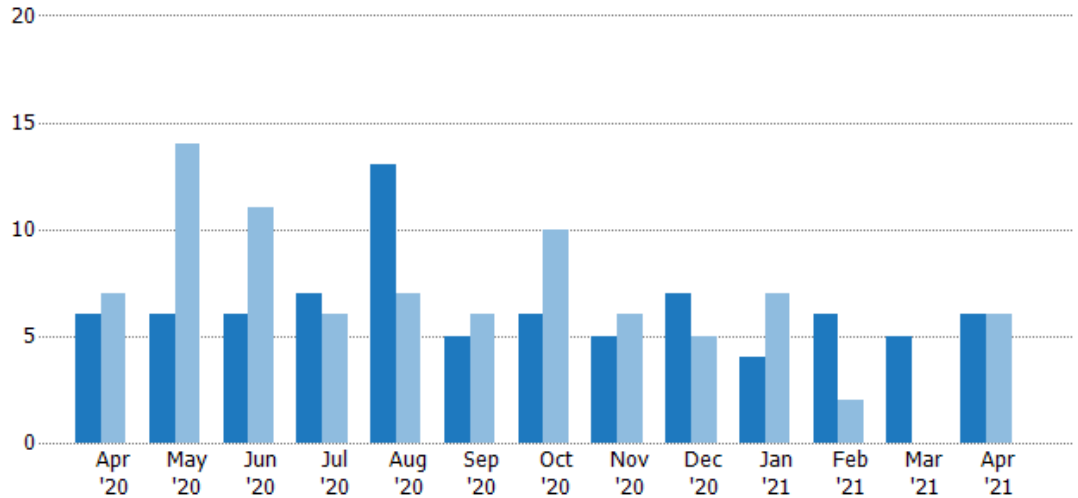
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Active	24	23	22	21	10	16	19	20	15	15	14	13	10
Pending	5	8	9	7	13	12	7	7	10	6	8	10	12
Sold	2	2	6	7	4	6	8	5	3	6	3	3	2

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



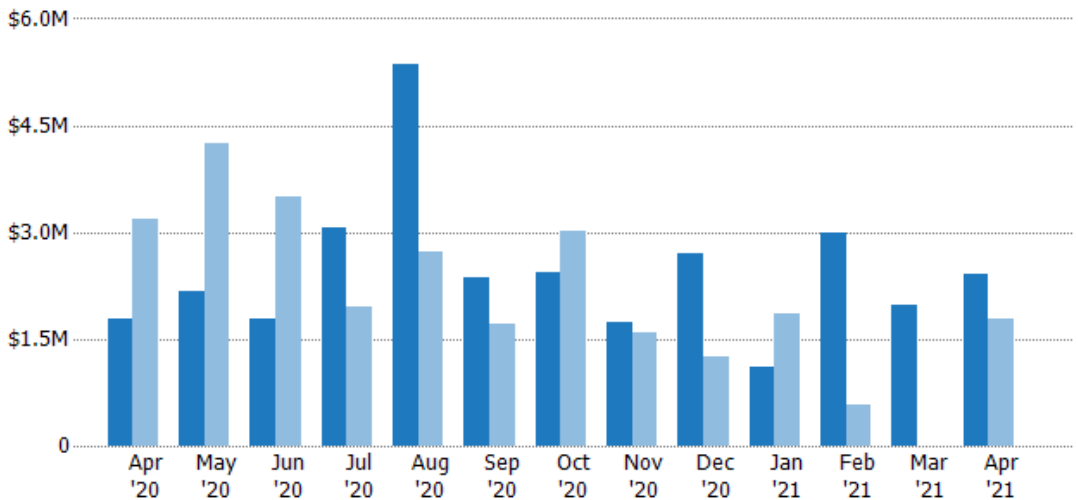
Current Year	6	6	6	7	13	5	6	5	7	4	6	5	6
Prior Year	7	14	11	6	7	6	10	6	5	7	2	-	6
Percent Change from Prior Year	-14%	-57%	-45%	17%	86%	-17%	-40%	-17%	40%	-43%	200%	100%	0%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$1.77M	\$2.17M	\$1.78M	\$3.07M	\$5.35M	\$2.36M	\$2.44M	\$1.74M	\$2.71M	\$1.11M	\$2.99M	\$1.96M	\$2.4M
Prior Year	\$3.18M	\$4.26M	\$3.5M	\$1.95M	\$2.72M	\$1.71M	\$3.02M	\$1.59M	\$1.24M	\$1.85M	\$579K	-	\$1.77M
Percent Change from Prior Year	-44%	-49%	-49%	57%	97%	37%	-19%	10%	118%	-40%	417%	100%	35%

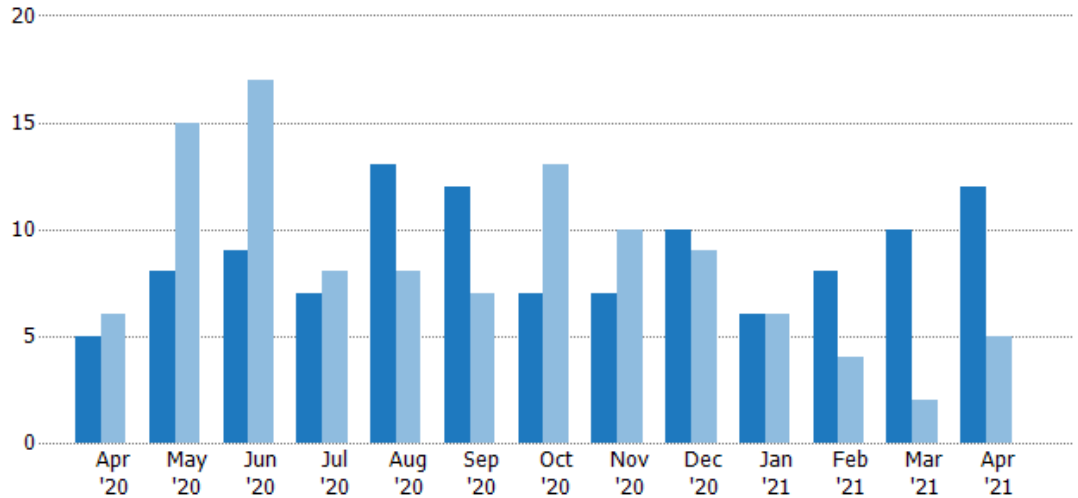
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Apr '21	12	140%
Apr '20	5	-16.7%
Apr '19	6	0%



Current Year	5	8	9	7	13	12	7	7	10	6	8	10	12
Prior Year	6	15	17	8	8	7	13	10	9	6	4	2	5
Percent Change from Prior Year	-17%	-47%	-47%	-13%	63%	71%	-46%	-30%	11%	0%	100%	400%	140%

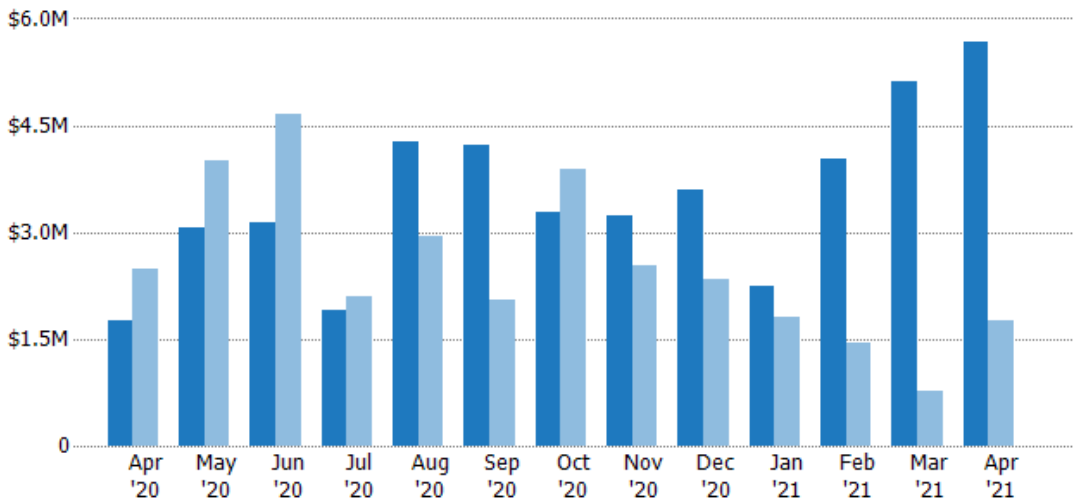
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Apr '21	\$5.67M	223.6%
Apr '20	\$1.75M	-29.5%
Apr '19	\$2.48M	-18.3%



Current Year	\$1.75M	\$3.07M	\$3.14M	\$1.89M	\$4.28M	\$4.23M	\$3.27M	\$3.24M	\$3.6M	\$2.25M	\$4.03M	\$5.11M	\$5.67M
Prior Year	\$2.48M	\$4.01M	\$4.67M	\$2.09M	\$2.95M	\$2.05M	\$3.87M	\$2.54M	\$2.33M	\$1.8M	\$1.45M	\$778K	\$1.75M
Percent Change from Prior Year	-29%	-23%	-33%	-10%	45%	106%	-16%	28%	54%	25%	178%	557%	224%

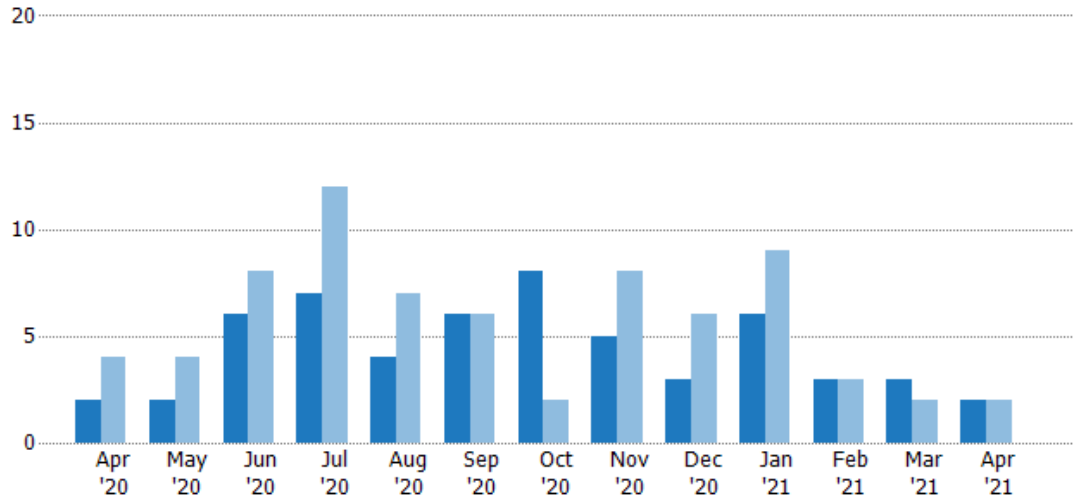
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	2	0%
Apr '20	2	-50%
Apr '19	4	50%



Current Year	2	2	6	7	4	6	8	5	3	6	3	3	2
Prior Year	4	4	8	12	7	6	2	8	6	9	3	2	2
Percent Change from Prior Year	-50%	-50%	-25%	-42%	-43%	0%	300%	-38%	-50%	-33%	0%	50%	0%

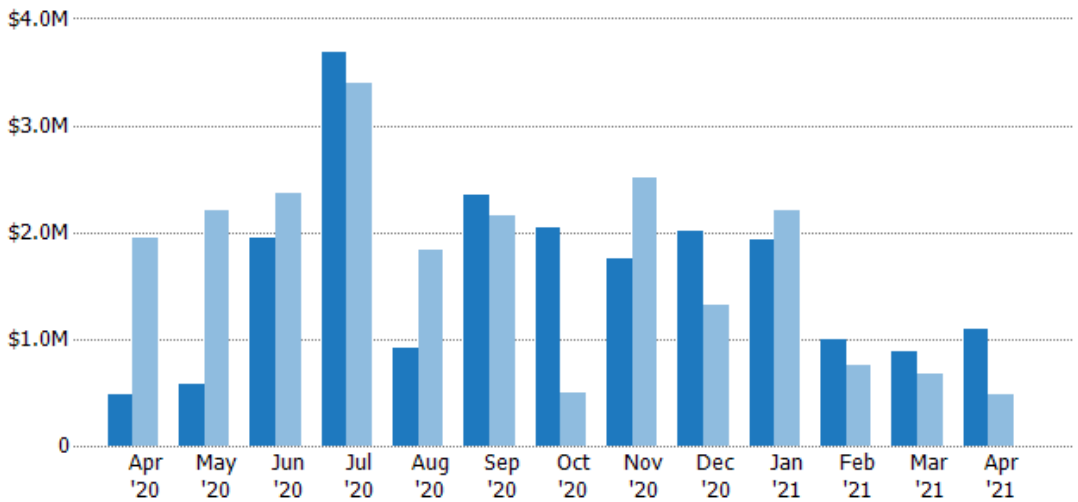
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$1.09M	126.2%
Apr '20	\$484K	-75.1%
Apr '19	\$1.94M	-11%



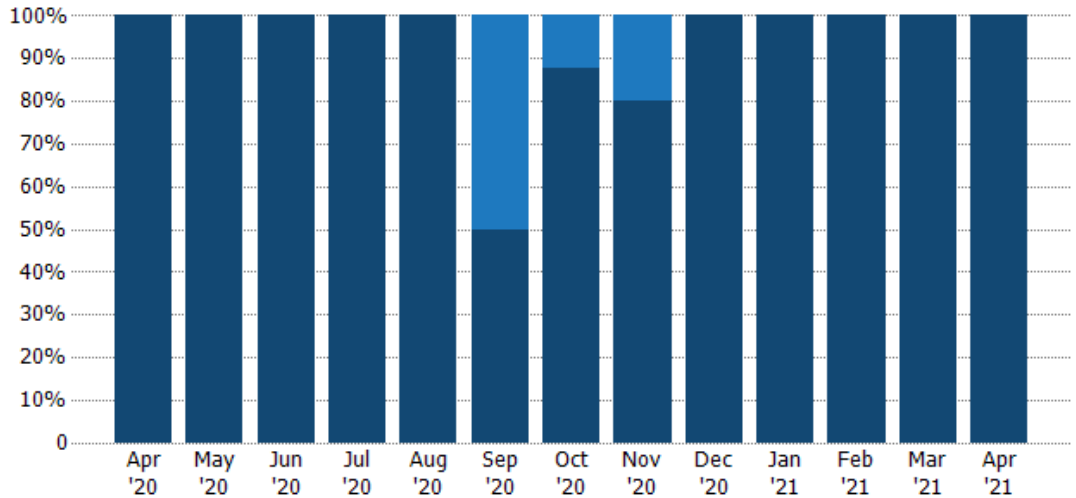
Current Year	\$484K	\$576K	\$1.95M	\$3.68M	\$911K	\$2.35M	\$2.05M	\$1.76M	\$2.02M	\$1.93M	\$993K	\$890K	\$1.09M
Prior Year	\$1.94M	\$2.21M	\$2.37M	\$3.39M	\$1.84M	\$2.16M	\$490K	\$2.5M	\$1.32M	\$2.2M	\$754K	\$674K	\$484K
Percent Change from Prior Year	-75%	-74%	-18%	9%	-51%	9%	318%	-30%	52%	-12%	32%	32%	126%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



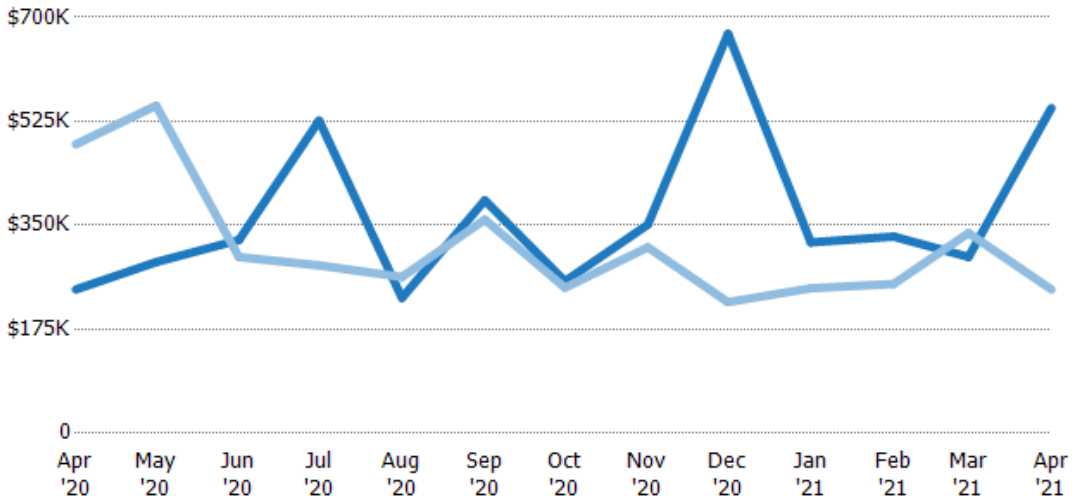
Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Condo/Townhouse	-	-	-	-	-	50%	13%	20%	-	-	-	-	-
Single Family Residence	100%	100%	100%	100%	100%	50%	88%	80%	100%	100%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Apr '21	\$547K	126.2%
Apr '20	\$242K	-50.2%
Apr '19	\$486K	-40.7%

Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$242K	\$288K	\$325K	\$526K	\$228K	\$392K	\$256K	\$351K	\$672K	\$321K	\$331K	\$297K	\$547K
Prior Year	\$486K	\$551K	\$296K	\$283K	\$263K	\$360K	\$245K	\$313K	\$221K	\$244K	\$251K	\$337K	\$242K
Percent Change from Prior Year	-50%	-48%	10%	86%	-13%	9%	4%	12%	205%	32%	32%	-12%	126%

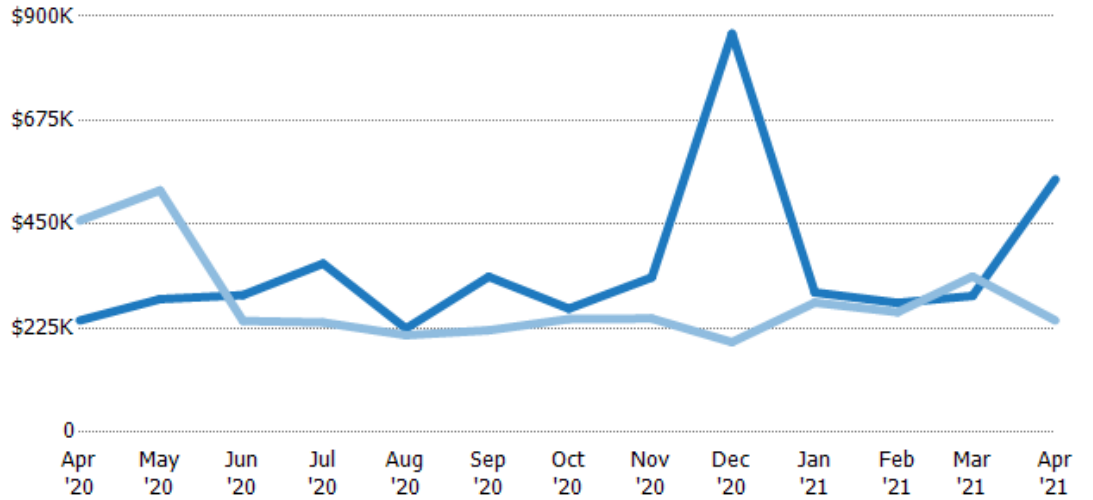
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$547K	126.2%
Apr '20	\$242K	-47.2%
Apr '19	\$458K	-43%



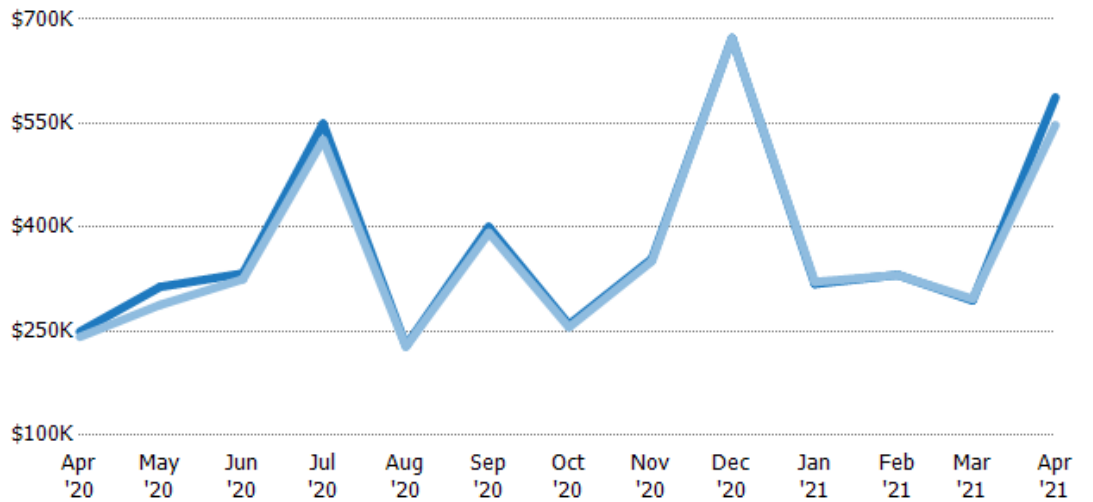
Current Year	\$242K	\$288K	\$297K	\$365K	\$225K	\$337K	\$268K	\$335K	\$863K	\$303K	\$280K	\$295K	\$547K
Prior Year	\$458K	\$523K	\$241K	\$238K	\$210K	\$221K	\$245K	\$246K	\$195K	\$281K	\$260K	\$337K	\$242K
Percent Change from Prior Year	-47%	-45%	23%	54%	7%	53%	9%	36%	342%	8%	8%	-12%	126%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family



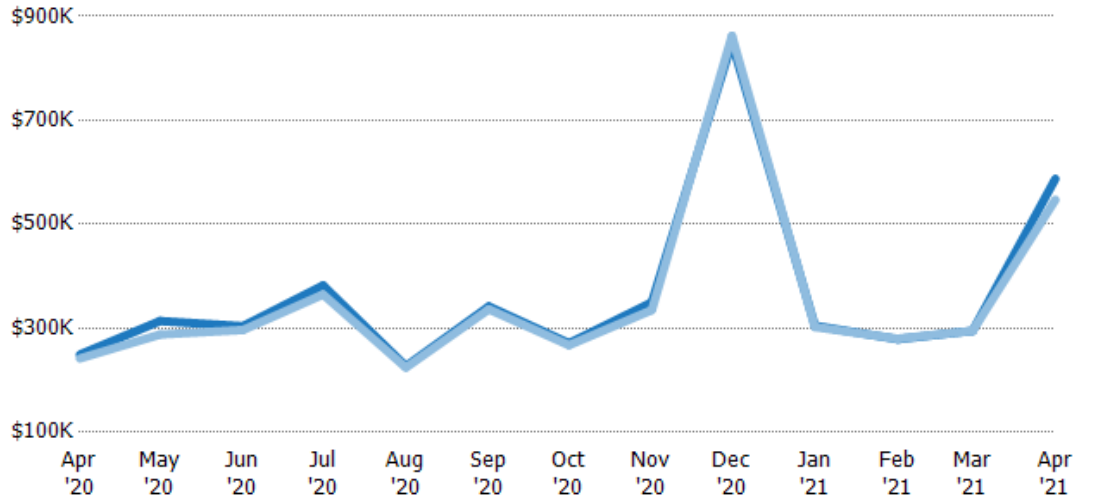
Avg List Price	\$249K	\$314K	\$333K	\$549K	\$229K	\$401K	\$260K	\$354K	\$673K	\$318K	\$331K	\$294K	\$587K
Avg Sales Price	\$242K	\$288K	\$325K	\$526K	\$228K	\$392K	\$256K	\$351K	\$672K	\$321K	\$331K	\$297K	\$547K
Avg Sales Price as a % of Avg List Price	97%	92%	97%	96%	99%	98%	98%	99%	100%	101%	100%	101%	93%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

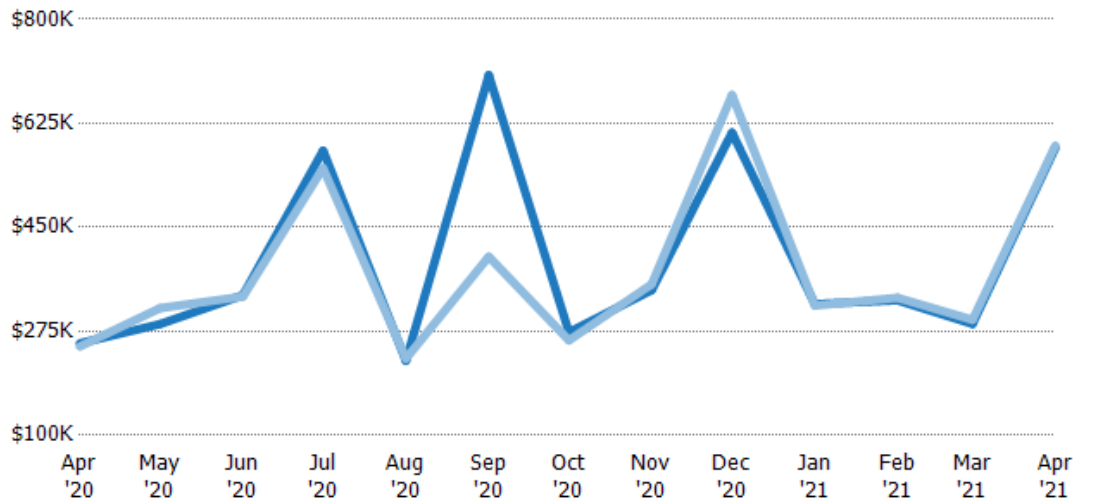


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

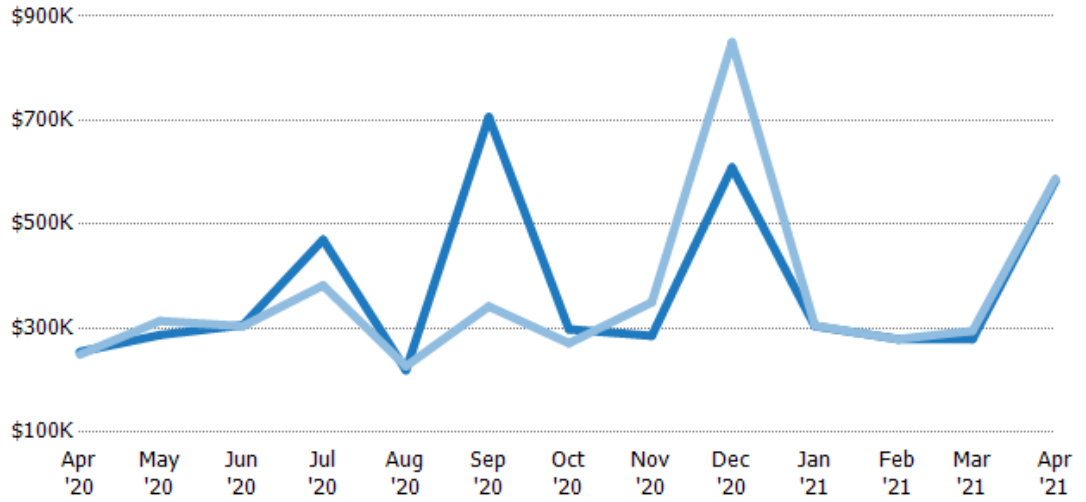


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$255K	\$287K	\$306K	\$470K	\$219K	\$706K	\$298K	\$286K	\$609K	\$304K	\$279K	\$279K	\$583K
Median Sales Price	\$249K	\$314K	\$304K	\$383K	\$227K	\$342K	\$271K	\$350K	\$850K	\$305K	\$279K	\$295K	\$587K
Med Sales Price as a % of Med Est Value	98%	109%	99%	81%	103%	48%	91%	123%	140%	100%	100%	106%	101%