

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

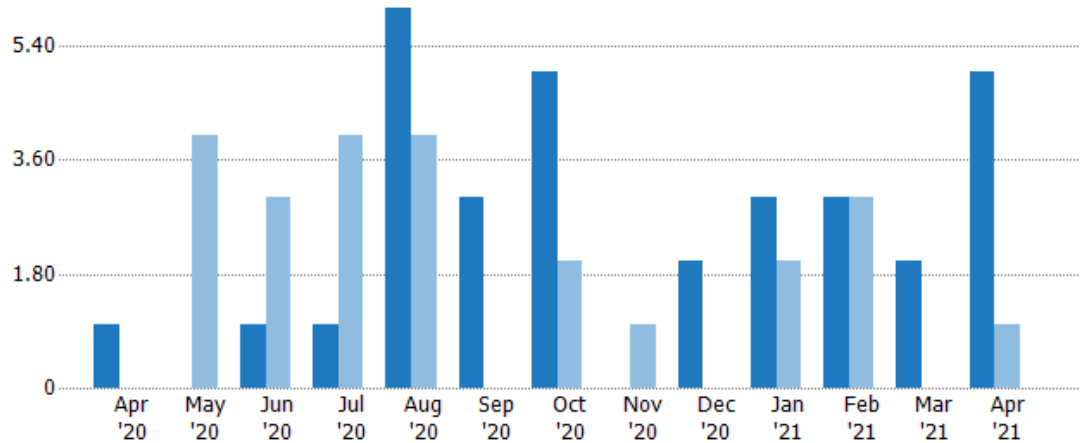
Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	5	1	+400%	13	6	+116.7%
New Listing Volume	\$3,831,000	\$545,000	+602.9%	\$8,434,000	\$2,668,000	+216.1%
Active Listing Count	10	15	-33.3%	N/A	N/A	
Active Listing Volume	\$11,822,000	\$11,071,900	+6.8%	N/A	N/A	
Average Listing Price	\$1,182,200	\$738,127	+60.2%	\$1,068,595	\$706,755	+51.2%
Median Listing Price	\$640,000	\$525,000	+21.9%	\$629,881	\$520,970	+20.9%
Median Days in RPR	82	283	-71%	79.17	247	-67.9%
Months of Inventory	-	-	-	14	22.3	-37.3%
Absorption Rate	-	-	±	7.14%	4.48%	+2.7%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	5	1	+400%	14	6	+133.3%
New Pending Sales Volume	\$2,473,000	\$545,000	+353.8%	\$6,576,000	\$2,426,000	+171.1%
Pending Sales Count	7	5	+40%	N/A	N/A	
Pending Sales Volume	\$2,782,000	\$2,227,000	+24.9%	N/A	N/A	
Closed Sales Count	2	1	+100%	6	3	+100%
Closed Sales Volume	\$1,935,000	\$515,000	+275.7%	\$3,273,750	\$1,180,000	+177.4%
Average Sales Price	\$967,500	\$515,000	+87.9%	\$545,625	\$393,333	+38.7%
Median Sales Price	\$967,500	\$515,000	+87.9%	\$555,833	\$393,333	+41.3%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



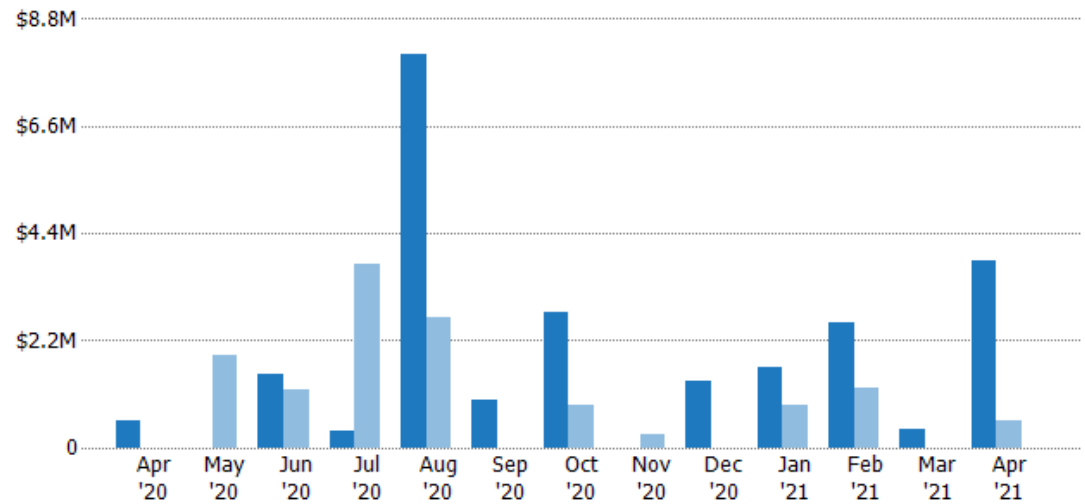
Current Year	1	-	1	1	6	3	5	-	2	3	3	2	5
Prior Year	-	4	3	4	4	-	2	1	-	2	3	-	1
Percent Change from Prior Year	100%	-100%	-67%	-75%	50%	100%	150%	-100%	100%	50%	0%	100%	400%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$545K	-	\$1.5M	\$349K	\$8.06M	\$973K	\$2.77M	-	\$1.38M	\$1.64M	\$2.58M	\$384K	\$3.83M
Prior Year	-	\$1.91M	\$1.18M	\$3.78M	\$2.67M	-	\$873K	\$289K	-	\$880K	\$1.24M	-	\$545K
Percent Change from Prior Year	100%	-100%	27%	-91%	202%	100%	217%	-100%	100%	86%	108%	100%	603%

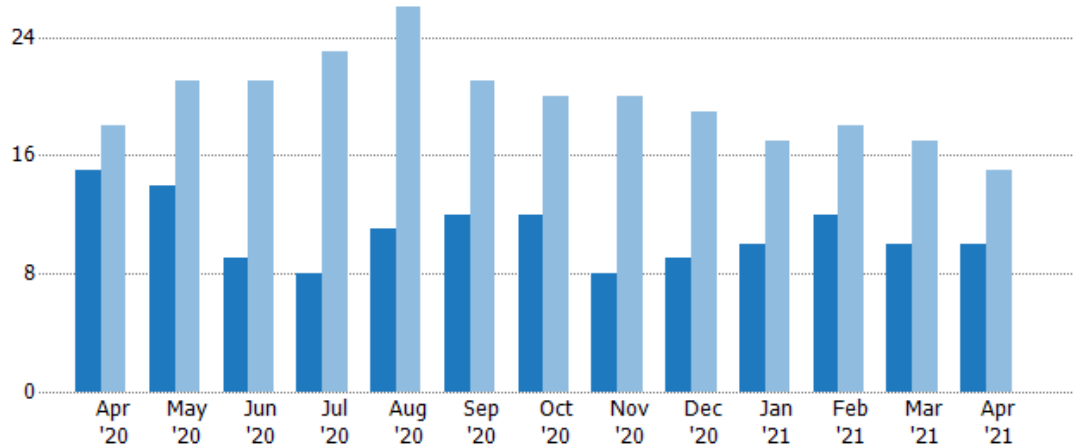
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	10	-33.3%
Apr '20	15	-16.7%
Apr '19	18	38.9%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	15	14	9	8	11	12	12	8	9	10	12	10	10
Prior Year	18	21	21	23	26	21	20	20	19	17	18	17	15
Percent Change from Prior Year	-17%	-33%	-57%	-65%	-58%	-43%	-40%	-60%	-53%	-41%	-33%	-41%	-33%

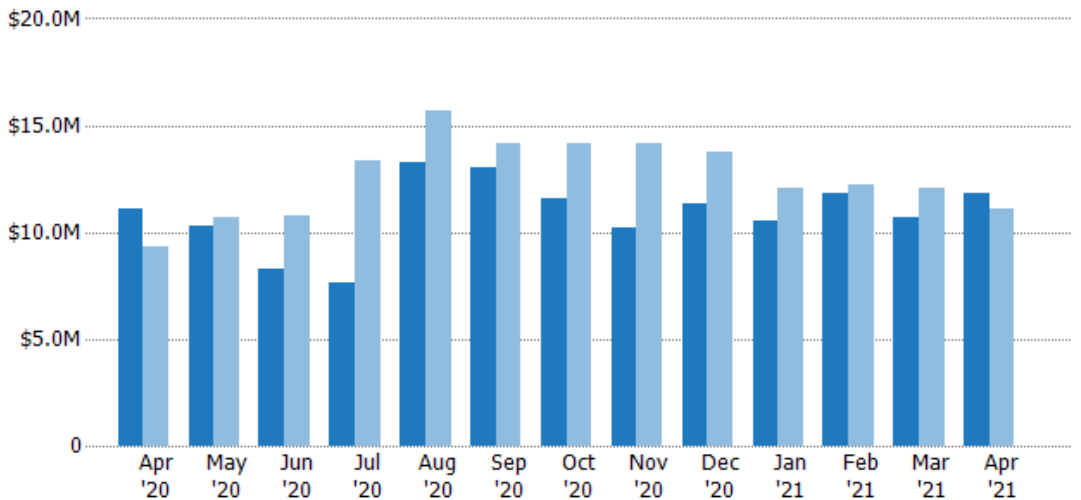
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$11.8M	6.8%
Apr '20	\$11.1M	18.3%
Apr '19	\$9.36M	32.6%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$11.1M	\$10.3M	\$8.29M	\$7.63M	\$13.3M	\$13M	\$11.6M	\$10.2M	\$11.3M	\$10.5M	\$11.8M	\$10.7M	\$11.8M
Prior Year	\$9.36M	\$10.7M	\$10.8M	\$13.3M	\$15.7M	\$14.2M	\$14.1M	\$14.1M	\$13.7M	\$12M	\$12.2M	\$12M	\$11.1M
Percent Change from Prior Year	18%	-4%	-23%	-43%	-15%	-8%	-18%	-28%	-18%	-12%	-3%	-11%	7%

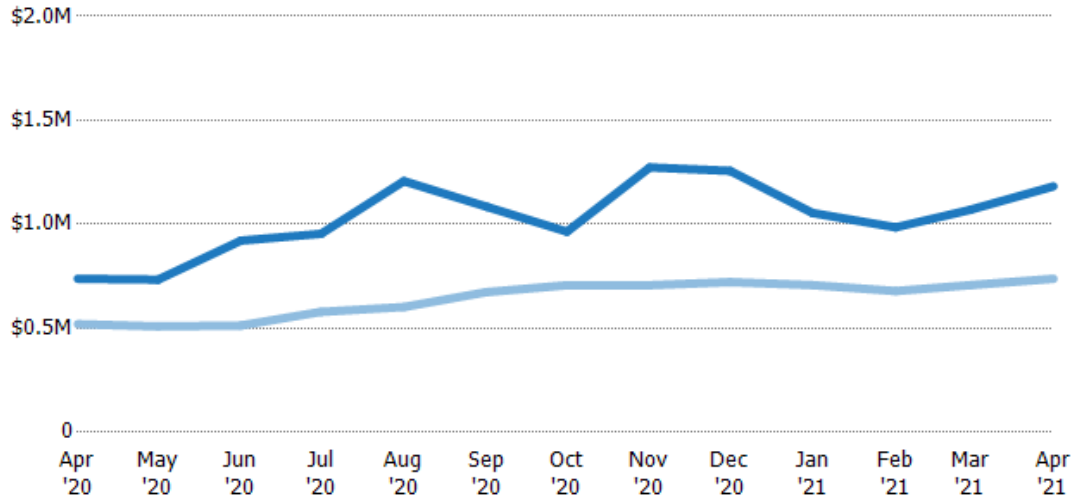
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$1.18M	60.2%
Apr '20	\$738K	42%
Apr '19	\$520K	-4.5%



Current Year	\$738K	\$734K	\$922K	\$954K	\$1.21M	\$1.08M	\$964K	\$1.27M	\$1.26M	\$1.05M	\$985K	\$1.07M	\$1.18M
Prior Year	\$520K	\$509K	\$513K	\$579K	\$602K	\$674K	\$707K	\$707K	\$722K	\$708K	\$679K	\$707K	\$738K
Percent Change from Prior Year	42%	44%	80%	65%	100%	61%	36%	80%	74%	49%	45%	51%	60%

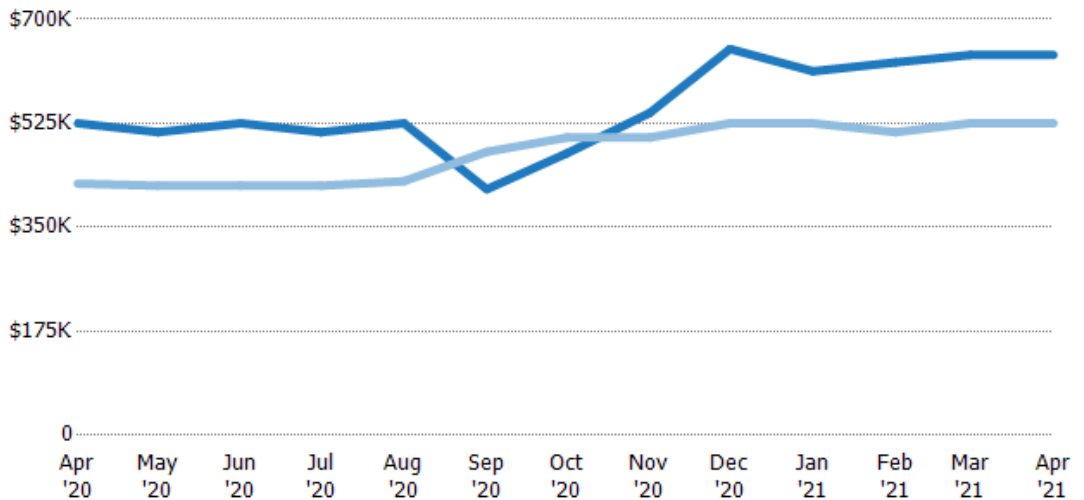
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$640K	21.9%
Apr '20	\$525K	24%
Apr '19	\$424K	-17.4%



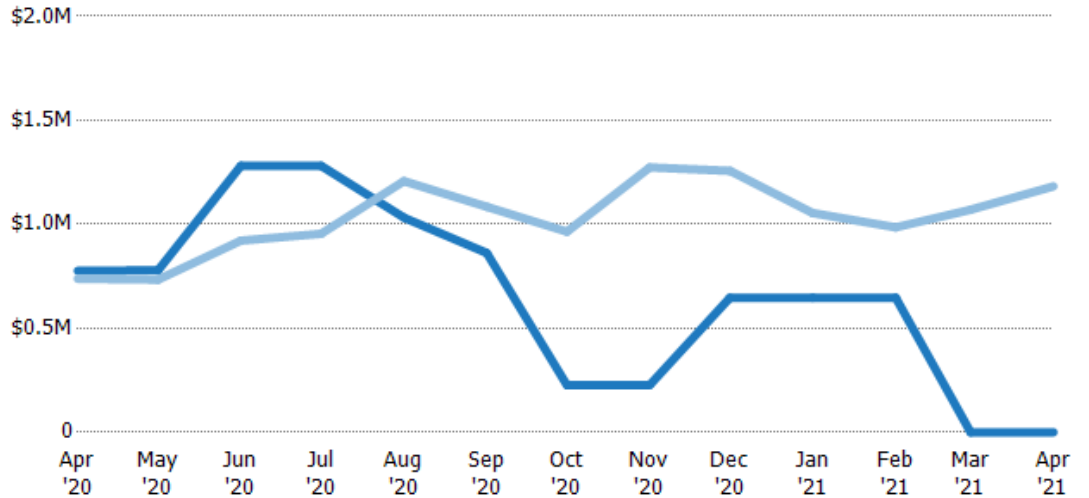
Current Year	\$525K	\$510K	\$525K	\$510K	\$525K	\$414K	\$475K	\$543K	\$650K	\$613K	\$628K	\$640K	\$640K
Prior Year	\$424K	\$420K	\$420K	\$420K	\$428K	\$477K	\$501K	\$501K	\$525K	\$525K	\$510K	\$525K	\$525K
Percent Change from Prior Year	24%	21%	25%	21%	23%	-13%	-5%	8%	24%	17%	23%	22%	22%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single Family



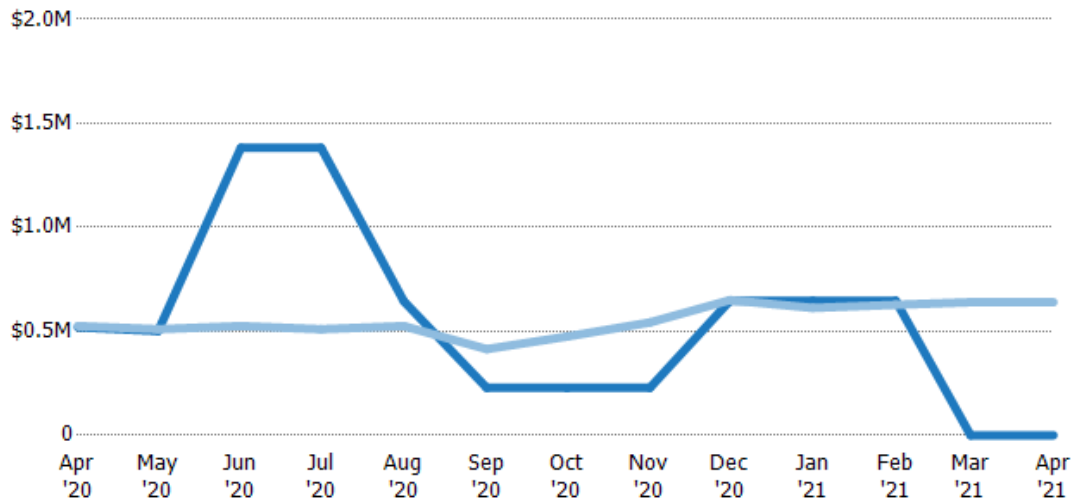
Avg Est Value	\$776K	\$779K	\$1.28M	\$1.28M	\$1.03M	\$862K	\$226K	\$228K	\$647K	\$647K	\$647K	\$0	\$0
Avg Listing Price	\$738K	\$734K	\$922K	\$954K	\$1.21M	\$1.08M	\$964K	\$1.27M	\$1.26M	\$1.05M	\$985K	\$1.07M	\$1.18M
Avg Listing Price as a % of Avg Est Value	95%	94%	72%	74%	117%	126%	426%	559%	194%	163%	152%	100%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single Family



Median Est Value	\$519K	\$501K	\$1.38M	\$1.38M	\$644K	\$228K	\$228K	\$228K	\$647K	\$647K	\$647K	\$0	\$0
Median Listing Price	\$525K	\$510K	\$525K	\$510K	\$525K	\$414K	\$475K	\$543K	\$650K	\$613K	\$628K	\$640K	\$640K
Med Listing Price as a % of Med Est Value	101%	102%	38%	37%	82%	182%	208%	238%	100%	95%	97%	100%	100%

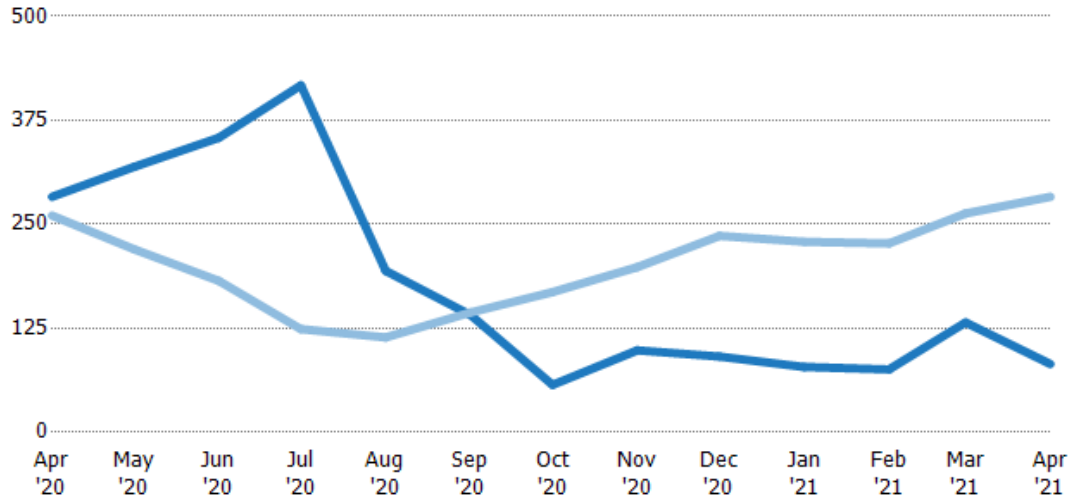
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Days	% Chg.
Apr '21	82	-71%
Apr '20	283	8.6%
Apr '19	261	-42.8%



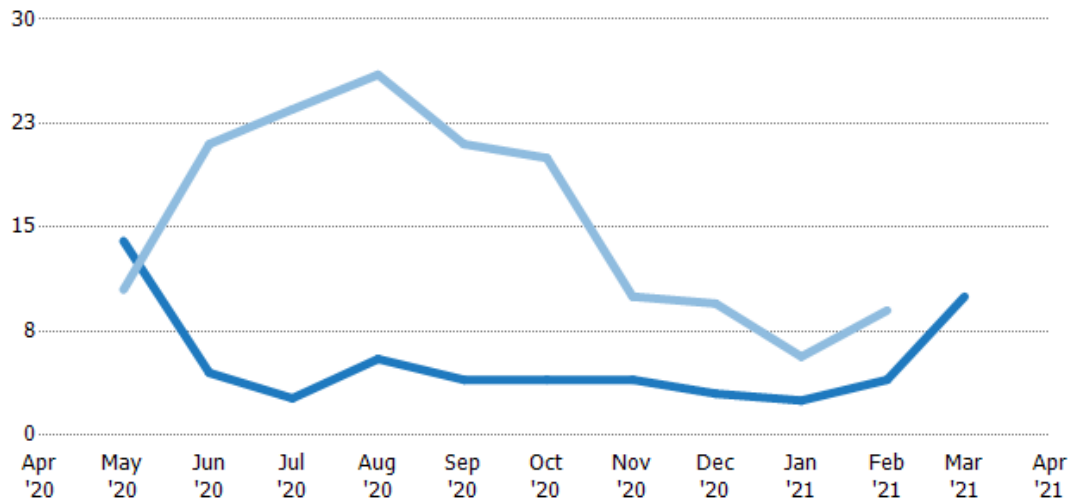
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	283	319	354	417	194	141	57	98.5	91	78.5	75.5	132	82
Prior Year	261	220	182	124	114	144	169	199	236	229	227	263	283
Percent Change from Prior Year	9%	45%	95%	236%	70%	-2%	-66%	-50%	-61%	-66%	-67%	-50%	-71%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



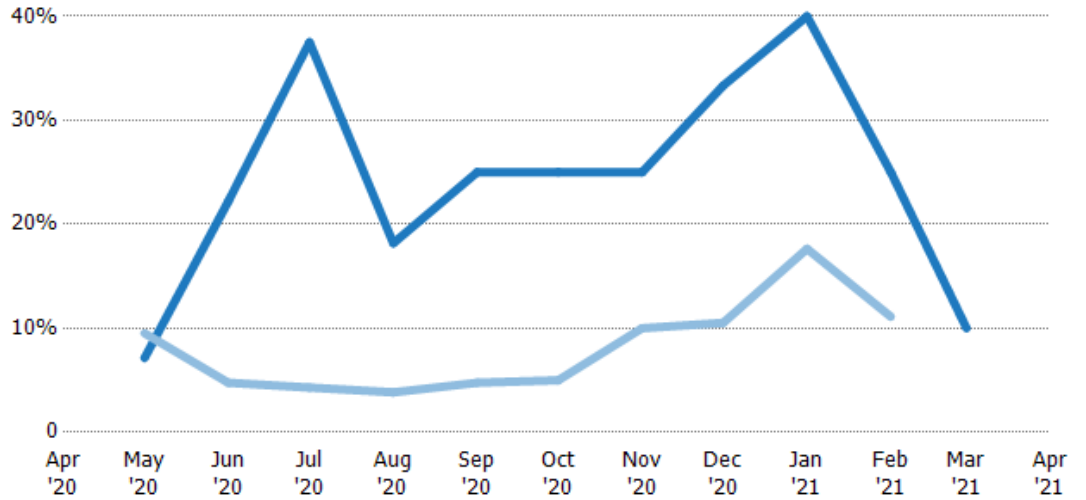
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	-	14	4.5	2.67	5.5	4	4	4	3	2.5	4	10	-
Prior Year	-	10.5	21	23.5	26	21	20	10	9.5	5.67	9	-	-
Percent Change from Prior Year	-	33%	-79%	100%	-79%	-81%	-80%	-60%	-68%	-56%	-56%	100%	-

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



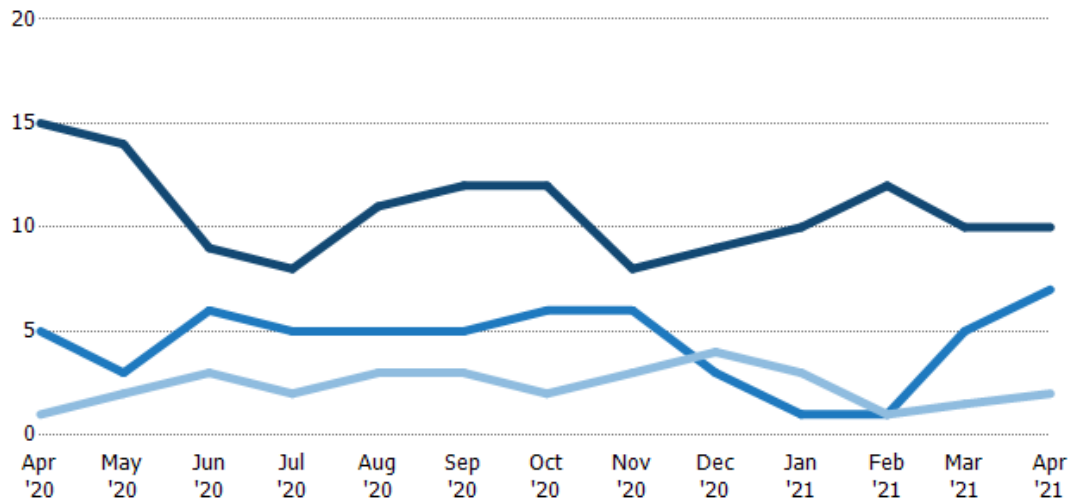
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	-	7%	22%	38%	18%	25%	25%	25%	33%	40%	25%	10%	-
Prior Year	-	10%	5%	4%	4%	5%	5%	10%	11%	18%	11%	-	-
Change from Prior Year	-	2%	-17%	-38%	-14%	-20%	-20%	-15%	-23%	-22%	-14%	-10%	-

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



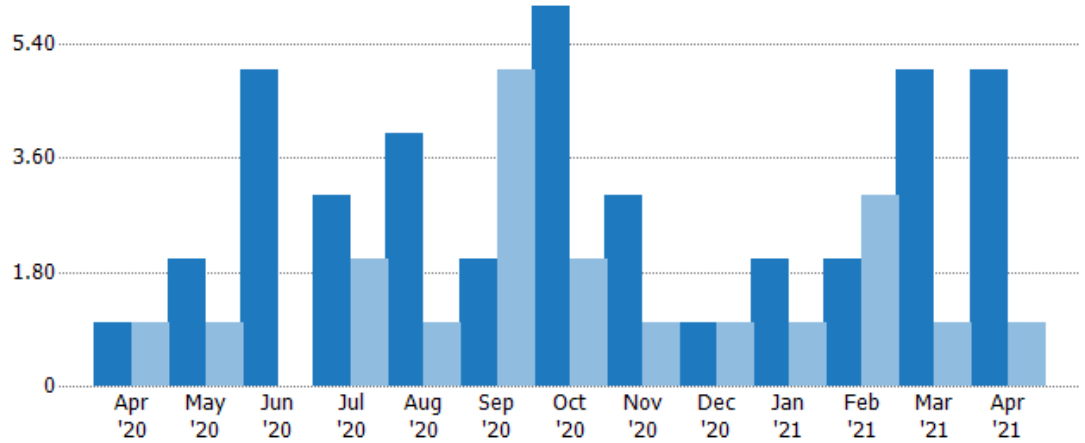
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Active	15	14	9	8	11	12	12	8	9	10	12	10	10
Pending	5	3	6	5	5	5	6	6	3	1	1	5	7
Sold	1	2	3	2	3	3	2	3	4	3	1	1.5	2

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



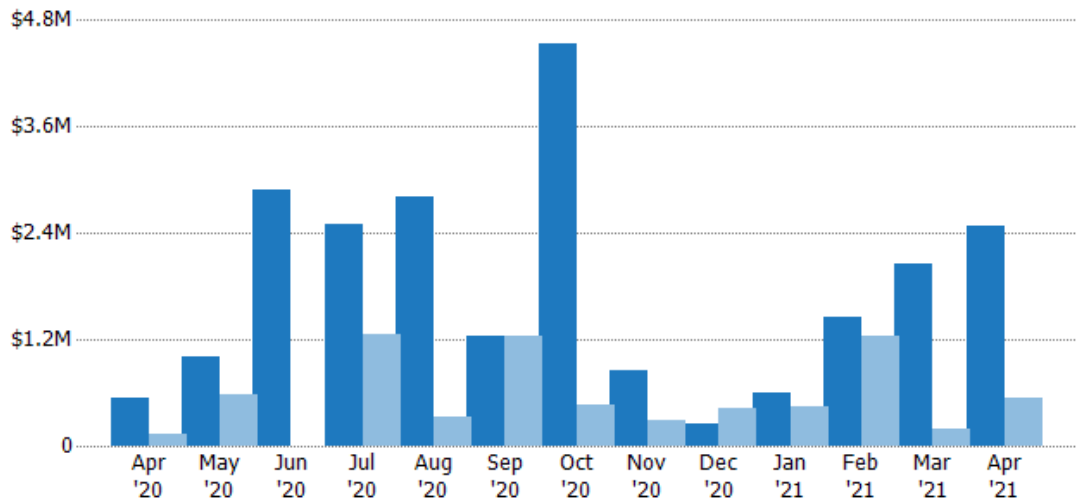
Current Year	1	2	5	3	4	2	6	3	1	2	2	5	5
Prior Year	1	1	-	2	1	5	2	1	1	1	3	1	1
Percent Change from Prior Year	0%	100%	100%	50%	300%	-60%	200%	200%	0%	100%	-33%	400%	400%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$545K	\$999K	\$2.88M	\$2.5M	\$2.81M	\$1.24M	\$4.53M	\$859K	\$250K	\$594K	\$1.45M	\$2.06M	\$2.47M
Prior Year	\$139K	\$580K	-	\$1.25M	\$325K	\$1.23M	\$468K	\$289K	\$424K	\$435K	\$1.25M	\$199K	\$545K
Percent Change from Prior Year	292%	72%	100%	100%	766%	1%	869%	197%	-41%	37%	16%	935%	354%



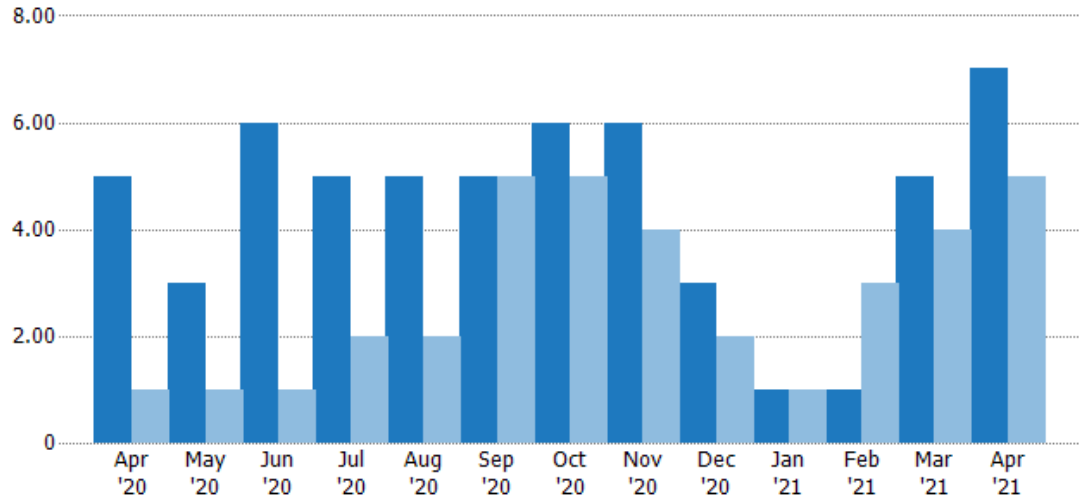
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	7	40%
Apr '20	5	400%
Apr '19	1	



Current Year	5	3	6	5	5	5	6	6	3	1	1	5	7
Prior Year	1	1	1	2	2	5	5	4	2	1	3	4	5
Percent Change from Prior Year	400%	200%	500%	150%	150%	0%	20%	50%	50%	0%	-67%	25%	40%

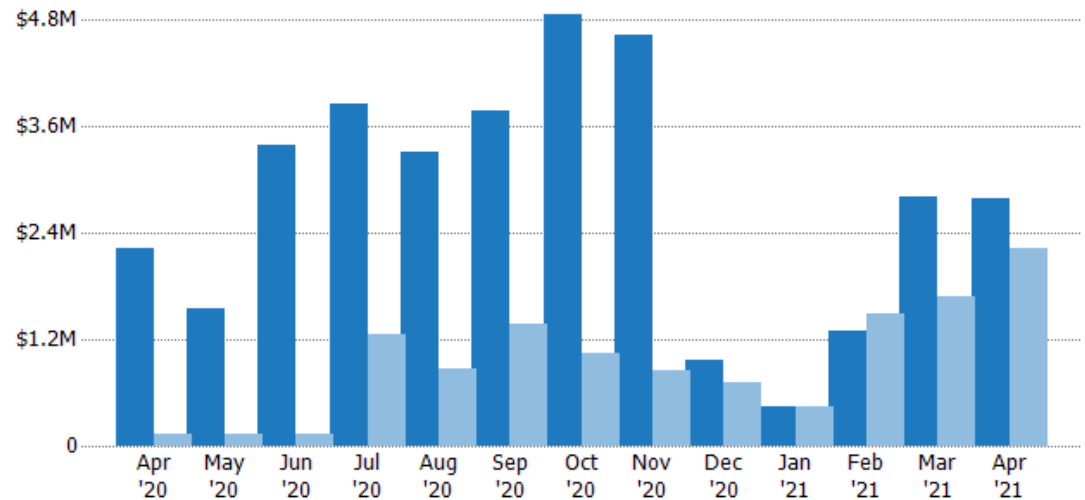
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$2.78M	24.9%
Apr '20	\$2.23M	1,502.2%
Apr '19	\$139K	



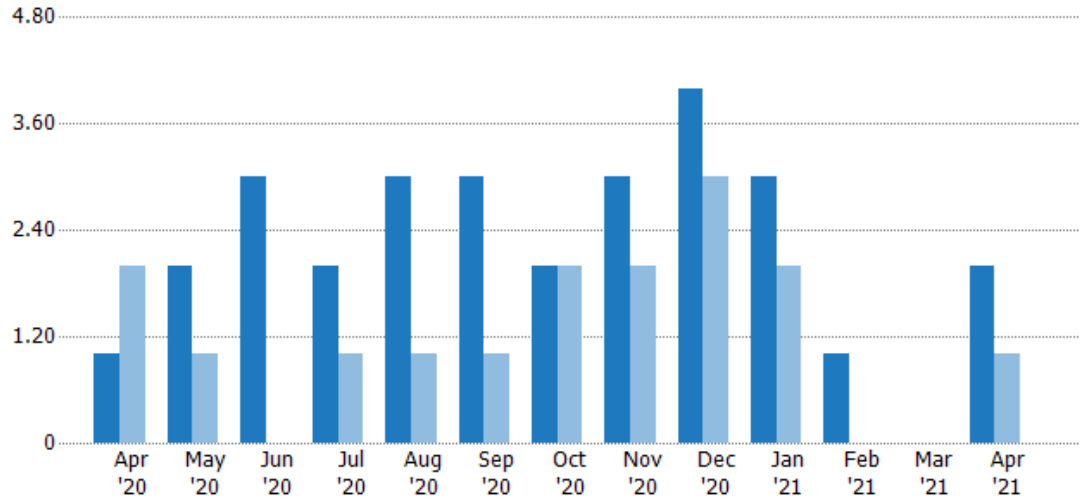
Current Year	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$3.31M	\$3.79M	\$4.86M	\$4.63M	\$964K	\$439K	\$1.3M	\$2.8M	\$2.78M
Prior Year	\$139K	\$139K	\$139K	\$1.25M	\$875K	\$1.37M	\$1.05M	\$852K	\$713K	\$435K	\$1.48M	\$1.68M	\$2.23M
Percent Change from Prior Year	1,502%	1,011%	2,346%	209%	279%	176%	364%	443%	35%	1%	-13%	67%	25%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



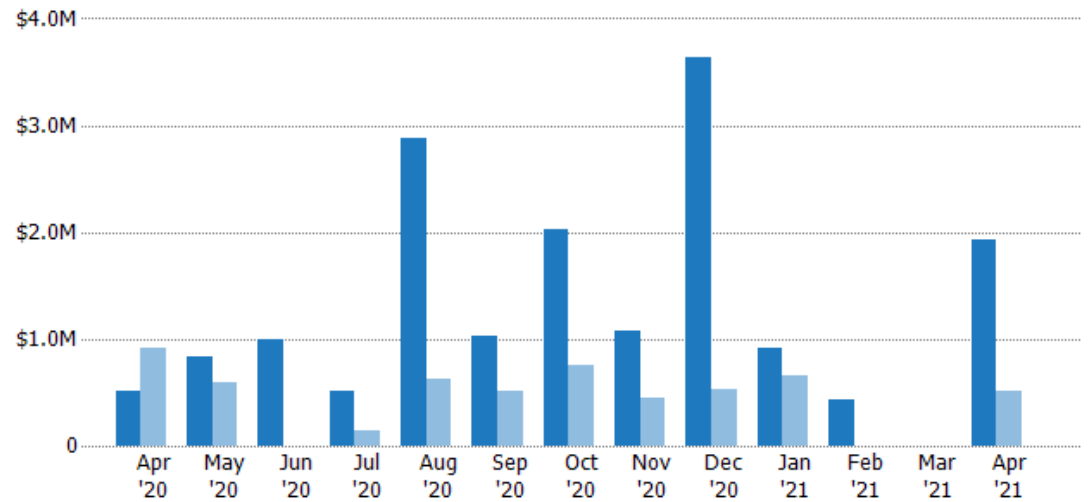
Current Year	1	2	3	2	3	3	2	3	4	3	1	-	2
Prior Year	2	1	-	1	1	1	2	2	3	2	-	-	1
Percent Change from Prior Year	-50%	100%	100%	100%	200%	200%	0%	50%	33%	50%	100%	-	100%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



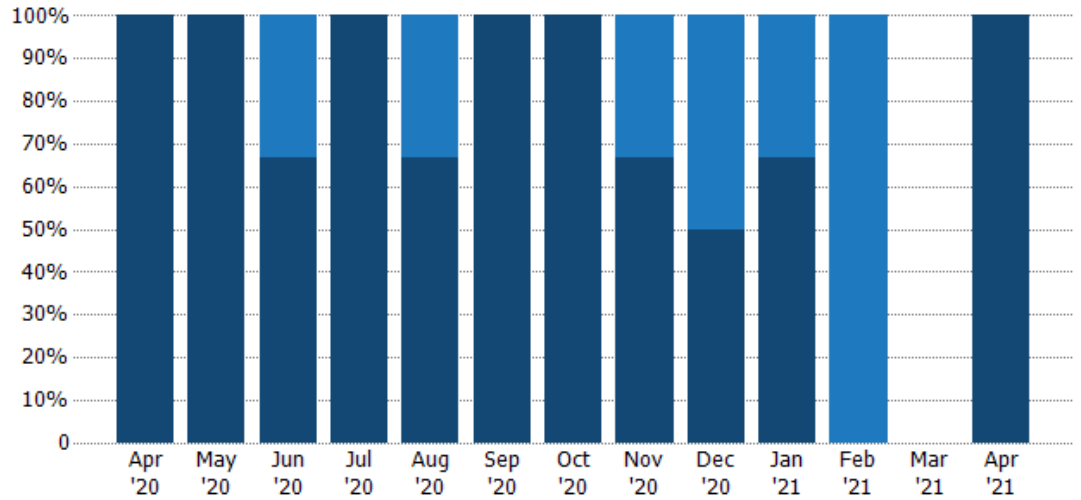
Current Year	\$515K	\$843K	\$1M	\$520K	\$2.88M	\$1.03M	\$2.03M	\$1.07M	\$3.63M	\$914K	\$425K	-	\$1.94M
Prior Year	\$910K	\$595K	-	\$135K	\$630K	\$510K	\$755K	\$451K	\$532K	\$665K	-	-	\$515K
Percent Change from Prior Year	-43%	42%	100%	285%	357%	102%	168%	138%	583%	37%	100%	-	276%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



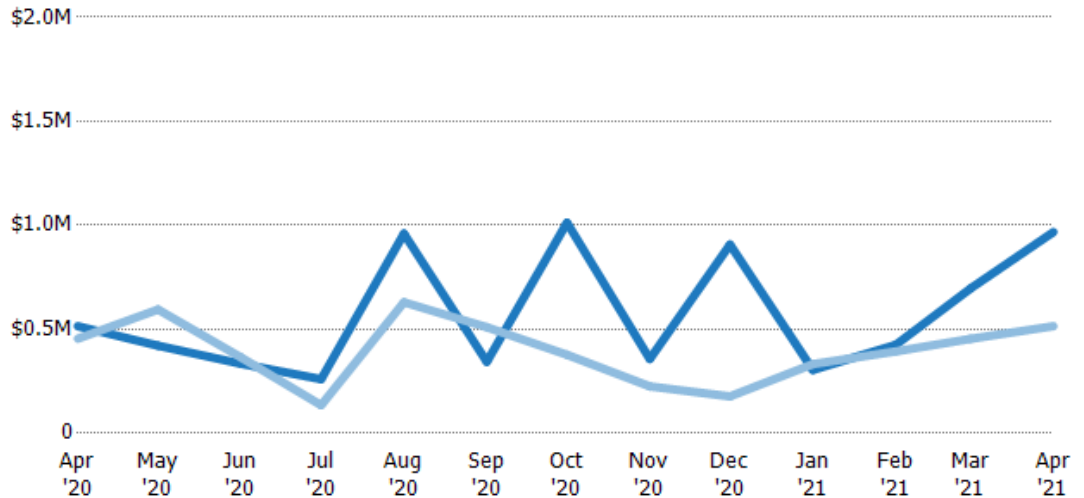
Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Condo/Townhouse	-	-	33%	-	33%	-	-	33%	50%	33%	100%	-	-
Single Family Residence	100%	100%	67%	100%	67%	100%	100%	67%	50%	67%	-	-	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



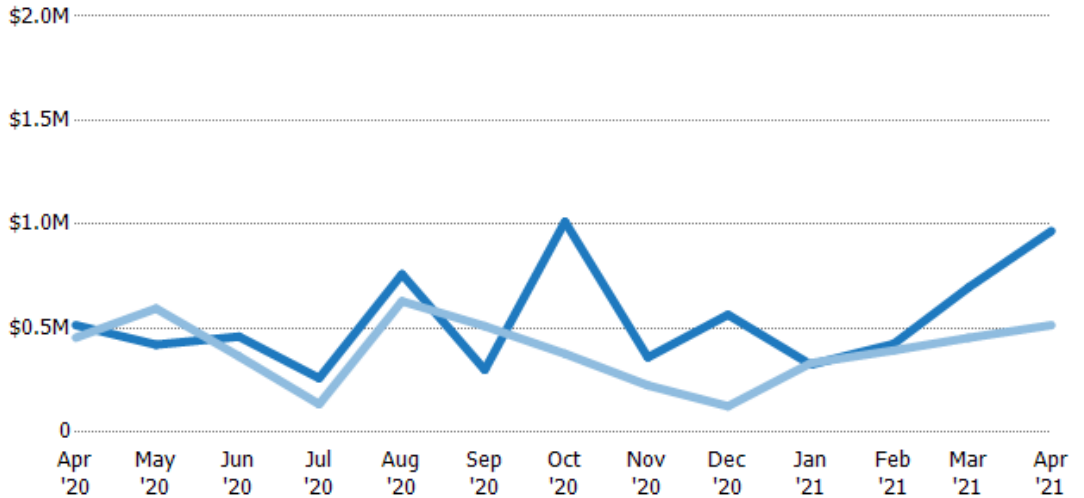
Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$515K	\$421K	\$334K	\$260K	\$960K	\$343K	\$1.01M	\$357K	\$907K	\$305K	\$425K	\$696K	\$968K
Prior Year	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K	\$177K	\$333K	\$393K	\$454K	\$515K
Percent Change from Prior Year	13%	-29%	100%	93%	52%	-33%	168%	58%	412%	-8%	100%	94%	88%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



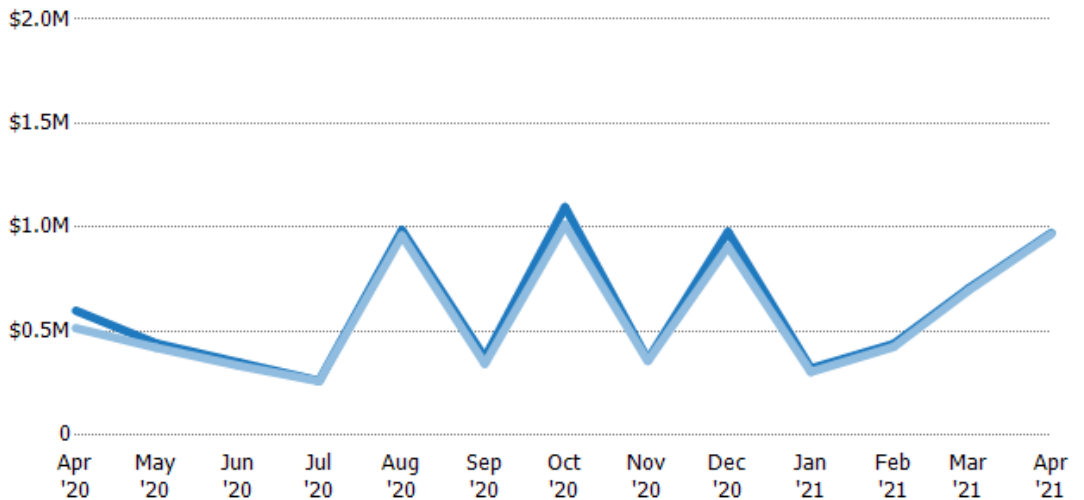
Current Year	\$515K	\$421K	\$460K	\$260K	\$760K	\$300K	\$1.01M	\$360K	\$565K	\$325K	\$425K	\$696K	\$968K
Prior Year	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K	\$125K	\$333K	\$393K	\$454K	\$515K
Percent Change from Prior Year	13%	-29%	100%	93%	21%	-41%	168%	60%	352%	-2%	100%	94%	88%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



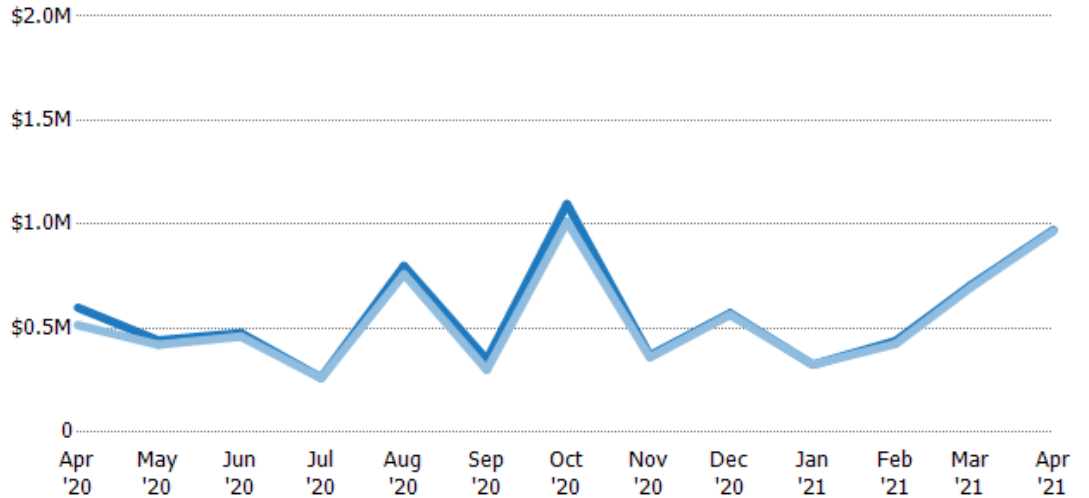
Avg List Price	\$599K	\$442K	\$350K	\$262K	\$987K	\$373K	\$1.1M	\$363K	\$978K	\$321K	\$439K	\$706K	\$973K
Avg Sales Price	\$515K	\$421K	\$334K	\$260K	\$960K	\$343K	\$1.01M	\$357K	\$907K	\$305K	\$425K	\$696K	\$968K
Avg Sales Price as a % of Avg List Price	86%	95%	96%	99%	97%	92%	92%	98%	93%	95%	97%	98%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



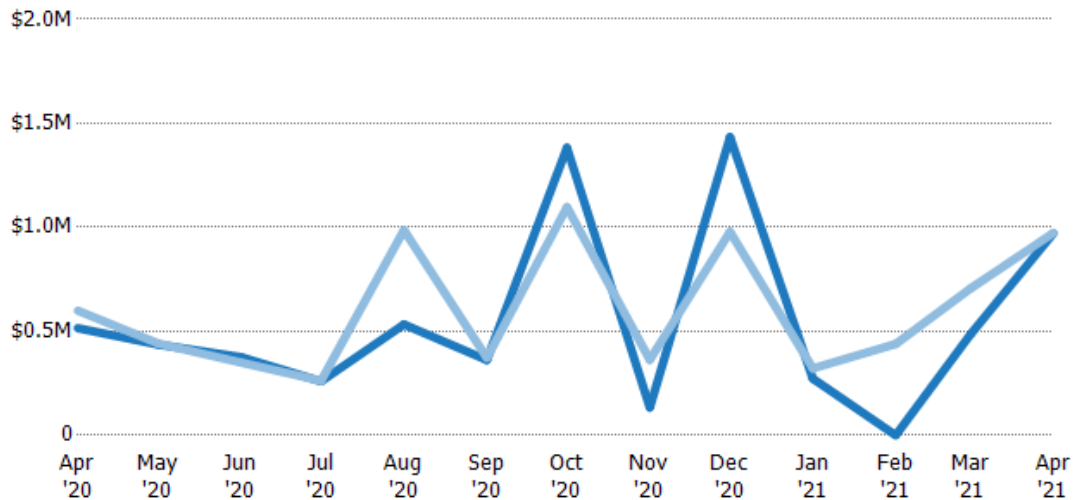
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median List Price	\$599K	\$442K	\$477K	\$262K	\$800K	\$349K	\$1.1M	\$369K	\$572K	\$325K	\$439K	\$706K	\$973K
Median Sales Price	\$515K	\$421K	\$460K	\$260K	\$760K	\$300K	\$1.01M	\$360K	\$565K	\$325K	\$425K	\$696K	\$968K
Med Sales Price as a % of Med List Price	86%	95%	96%	99%	95%	86%	92%	98%	99%	100%	97%	98%	99%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



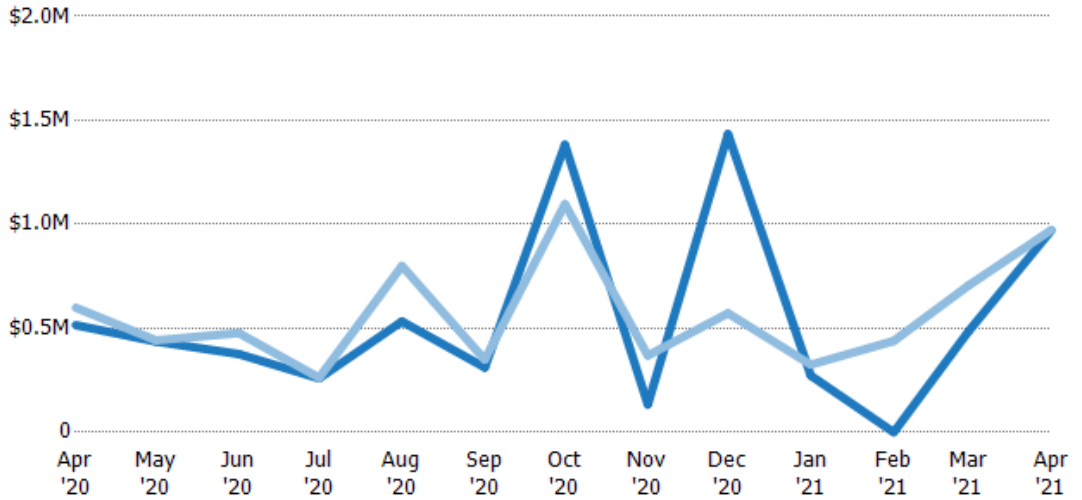
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$515K	\$436K	\$376K	\$259K	\$533K	\$362K	\$1.38M	\$134K	\$1.43M	\$272K	\$0	\$485K	\$971K
Avg Sales Price	\$599K	\$442K	\$350K	\$262K	\$987K	\$373K	\$1.1M	\$363K	\$978K	\$321K	\$439K	\$706K	\$973K
Avg Sales Price as a % of Avg Est Value	116%	101%	93%	101%	185%	103%	79%	271%	68%	118%	100%	100%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$515K	\$436K	\$376K	\$259K	\$533K	\$311K	\$1.38M	\$134K	\$1.43M	\$272K	\$0	\$485K	\$971K
Median Sales Price	\$599K	\$442K	\$477K	\$262K	\$800K	\$349K	\$1.1M	\$369K	\$572K	\$325K	\$439K	\$706K	\$973K
Med Sales Price as a % of Med Est Value	116%	101%	127%	101%	150%	112%	79%	276%	40%	119%	100%	100%	100%