

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	22	6	+266.7%	67	46	+45.7%
New Listing Volume	\$24,404,000	\$7,543,800	+223.5%	\$61,103,400	\$35,487,250	+72.2%
Active Listing Count	41	87	-52.9%	N/A	N/A	
Active Listing Volume	\$70,667,000	\$94,666,150	-25.4%	N/A	N/A	
Average Listing Price	\$1,723,585	\$1,088,117	+58.4%	\$1,435,295	\$1,080,711	+32.8%
Median Listing Price	\$875,000	\$699,000	+25.2%	\$491,635	\$691,814	-28.9%
Median Days in RPR	79	212	-62.7%	94.78	189.47	-50%
Months of Inventory	2.3	7.3	-68.6%	5.6	8.8	-36.5%
Absorption Rate	43.9%	13.79%	+30.1%	17.84%	11.32%	+6.5%
Sales Activity Charts Metrics						
New Pending Sales Count	14	6	+133.3%	67	46	+45.7%
New Pending Sales Volume	\$7,991,000	\$3,602,800	+121.8%	\$61,937,900	\$35,135,300	+76.3%
Pending Sales Count	37	15	+146.7%	N/A	N/A	
Pending Sales Volume	\$25,267,500	\$10,255,700	+146.4%	N/A	N/A	
Closed Sales Count	17	6	+183.3%	58	33	+75.8%
Closed Sales Volume	\$14,493,500	\$5,708,000	+153.9%	\$52,490,400	\$24,616,000	+113.2%
Average Sales Price	\$852,559	\$951,333	-10.4%	\$905,007	\$745,939	+21.3%
Median Sales Price	\$712,000	\$1,012,500	-29.7%	\$680,448	\$608,985	+11.7%

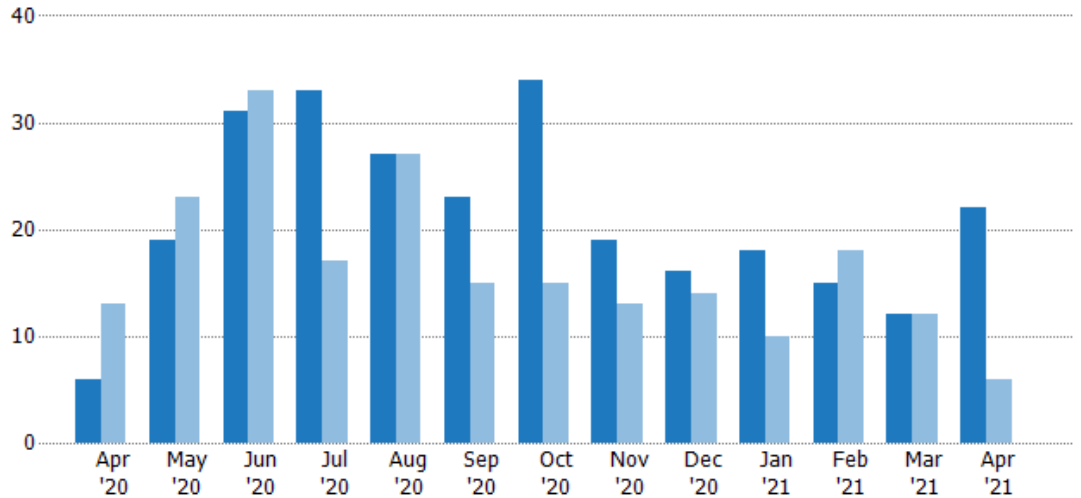
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	22	266.7%
Apr '20	6	-53.8%
Apr '19	13	0%



Current Year	6	19	31	33	27	23	34	19	16	18	15	12	22
Prior Year	13	23	33	17	27	15	15	13	14	10	18	12	6
Percent Change from Prior Year	-54%	-17%	-6%	94%	0%	53%	127%	46%	14%	80%	-17%	0%	267%

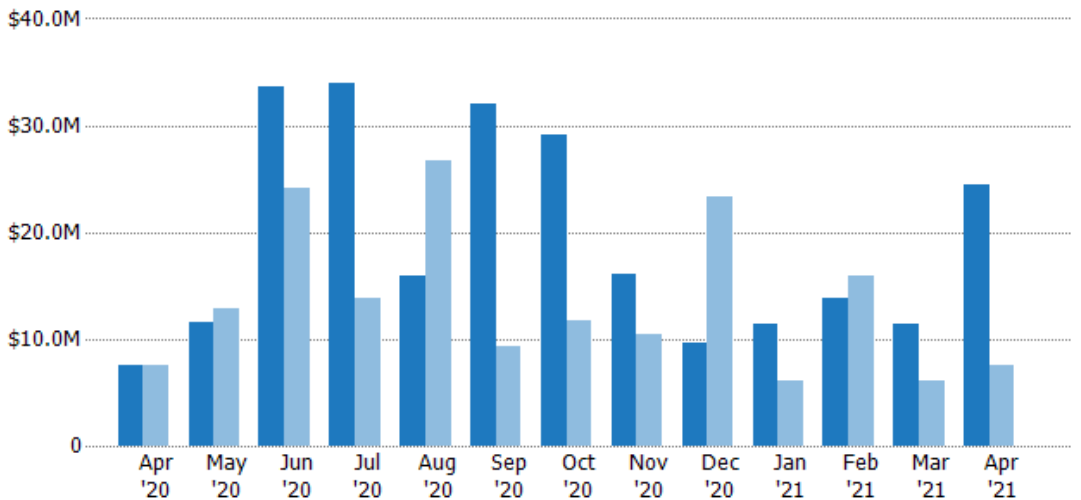
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$24.4M	223.5%
Apr '20	\$7.54M	-0.8%
Apr '19	\$7.6M	3.8%



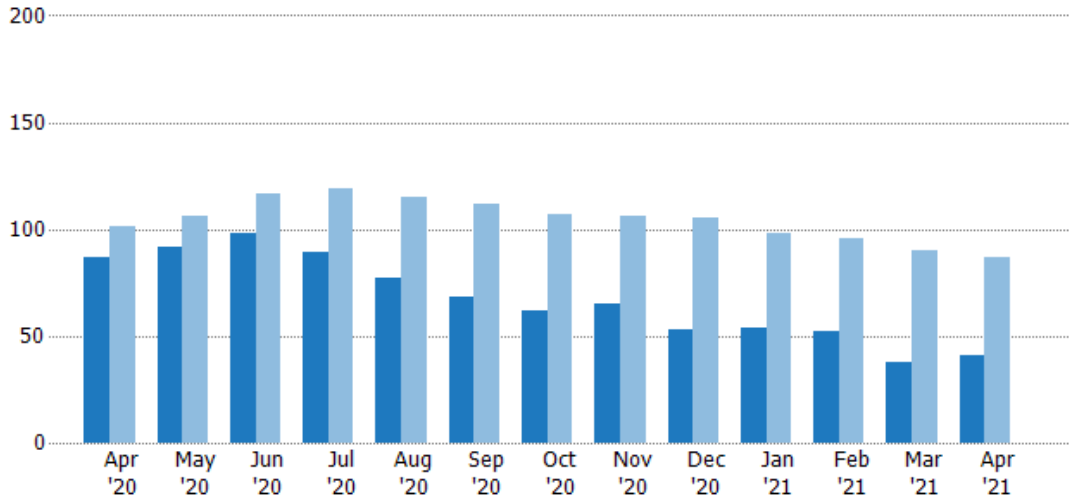
Current Year	\$7.54M	\$11.5M	\$33.6M	\$34M	\$16M	\$32M	\$29.1M	\$16.1M	\$9.58M	\$11.5M	\$13.8M	\$11.4M	\$24.4M
Prior Year	\$7.6M	\$12.8M	\$24.1M	\$13.9M	\$26.7M	\$9.37M	\$11.7M	\$10.4M	\$23.3M	\$6.01M	\$15.9M	\$6.06M	\$7.54M
Percent Change from Prior Year	-1%	-10%	39%	145%	-40%	242%	149%	55%	-59%	90%	-13%	88%	223%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family



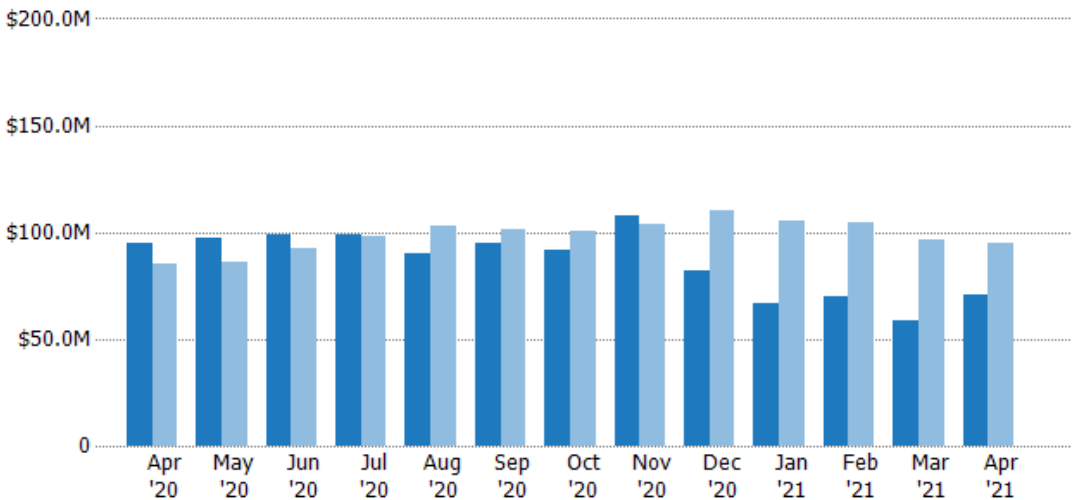
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Apr '21	41	87	-52.9%
Apr '20	87	101	-13.9%
Apr '19	101	117	-16.8%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Apr '21	\$70.7M	\$94.7M	-25.4%
Apr '20	\$94.7M	\$85.5M	10.7%
Apr '19	\$85.5M	\$92.1M	-31%

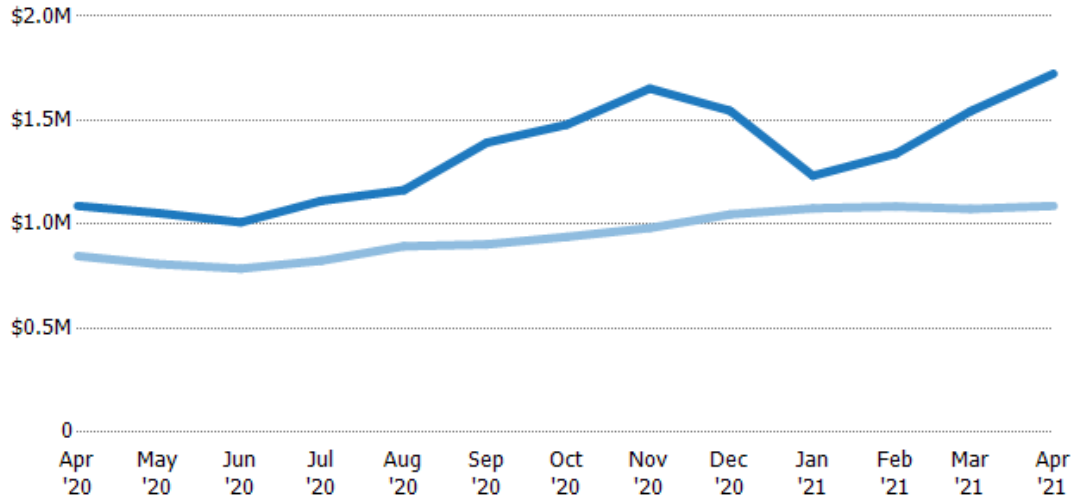
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$1.72M	58.4%
Apr '20	\$1.09M	28.5%
Apr '19	\$847K	-17%



Current Year	\$1.09M	\$1.05M	\$1.01M	\$1.11M	\$1.16M	\$1.39M	\$1.48M	\$1.65M	\$1.55M	\$1.23M	\$1.34M	\$1.54M	\$1.72M
Prior Year	\$847K	\$809K	\$787K	\$825K	\$894K	\$904K	\$940K	\$982K	\$1.05M	\$1.08M	\$1.09M	\$1.07M	\$1.09M
Percent Change from Prior Year	28%	30%	28%	35%	30%	54%	57%	68%	48%	15%	23%	44%	58%

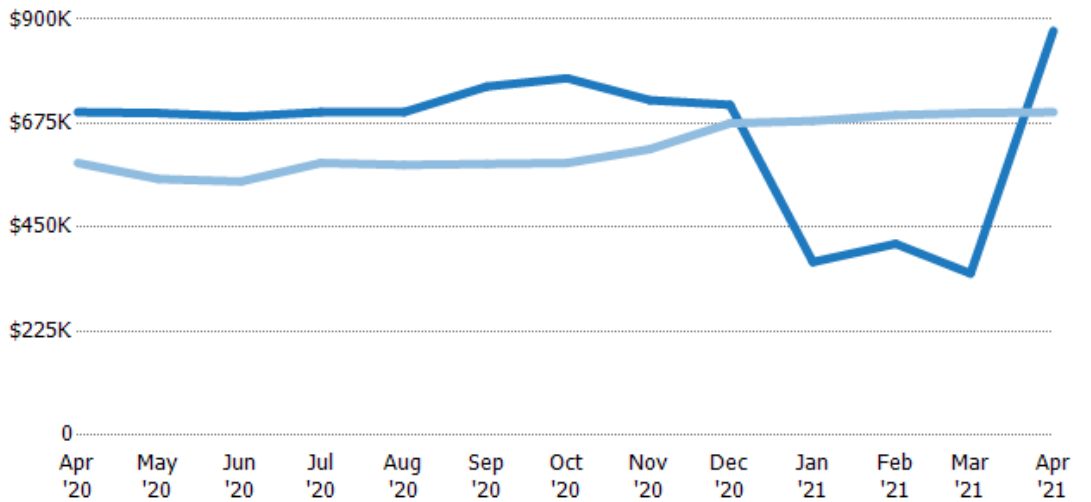
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$875K	25.2%
Apr '20	\$699K	18.7%
Apr '19	\$589K	-2.4%



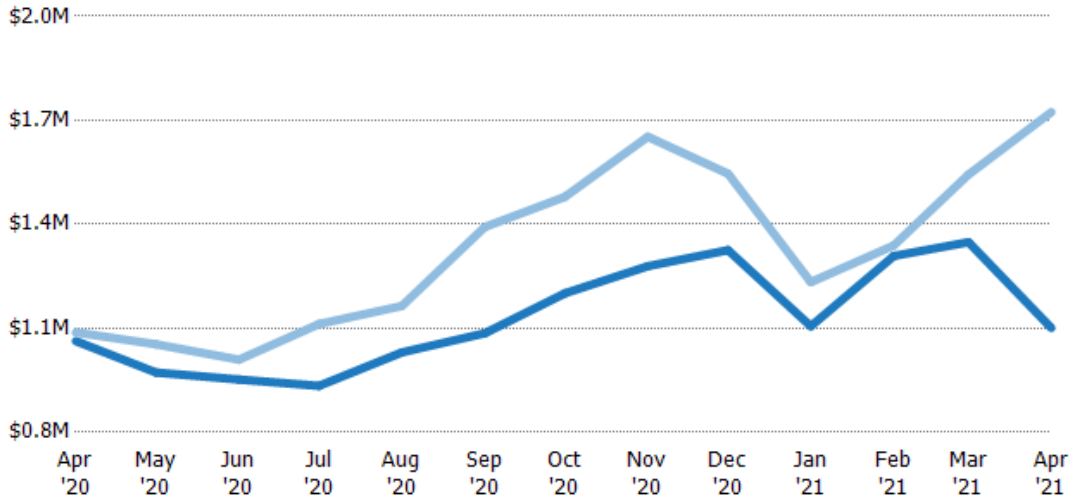
Current Year	\$699K	\$697K	\$690K	\$699K	\$699K	\$755K	\$773K	\$725K	\$715K	\$375K	\$414K	\$350K	\$875K
Prior Year	\$589K	\$555K	\$549K	\$589K	\$585K	\$587K	\$589K	\$619K	\$675K	\$680K	\$693K	\$697K	\$699K
Percent Change from Prior Year	19%	26%	26%	19%	19%	29%	31%	17%	6%	-45%	-40%	-50%	25%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



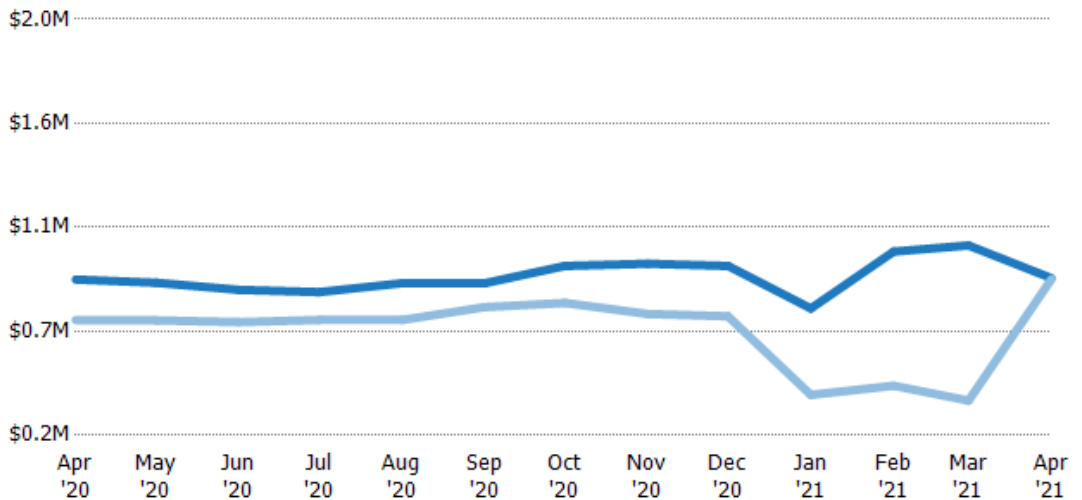
Avg Est Value	\$1.06M	\$972K	\$952K	\$934K	\$1.03M	\$1.09M	\$1.2M	\$1.28M	\$1.33M	\$1.11M	\$1.31M	\$1.35M	\$1.1M
Avg Listing Price	\$1.09M	\$1.05M	\$1.01M	\$1.11M	\$1.16M	\$1.39M	\$1.48M	\$1.65M	\$1.55M	\$1.23M	\$1.34M	\$1.54M	\$1.72M
Avg Listing Price as a % of Avg Est Value	102%	108%	106%	119%	113%	128%	123%	129%	117%	112%	102%	114%	157%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$874K	\$860K	\$829K	\$819K	\$858K	\$858K	\$933K	\$942K	\$933K	\$749K	\$995K	\$1.02M	\$880K
Median Listing Price	\$699K	\$697K	\$690K	\$699K	\$699K	\$755K	\$773K	\$725K	\$715K	\$375K	\$414K	\$350K	\$875K
Med Listing Price as a % of Med Est Value	80%	81%	83%	85%	81%	88%	83%	77%	77%	50%	42%	34%	99%

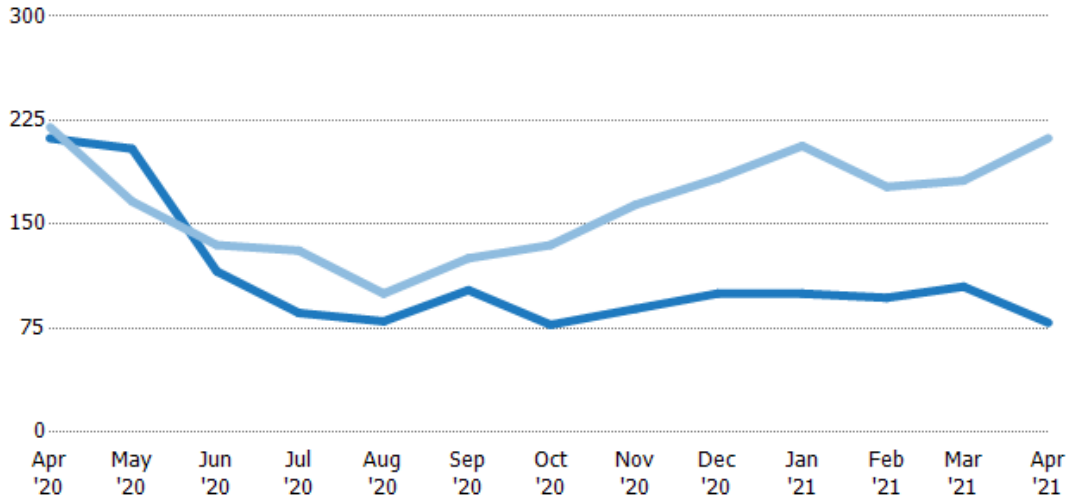
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Stowe, VT 05672
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Apr '21	79	-62.7%
Apr '20	212	-3.6%
Apr '19	220	-8%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	212	205	116	86	80	103	77.5	89	100	100	97	105	79
Prior Year	220	167	135	131	100	126	135	164	183	207	177	182	212
Percent Change from Prior Year	-4%	23%	-14%	-34%	-20%	-18%	-43%	-46%	-45%	-52%	-45%	-42%	-63%

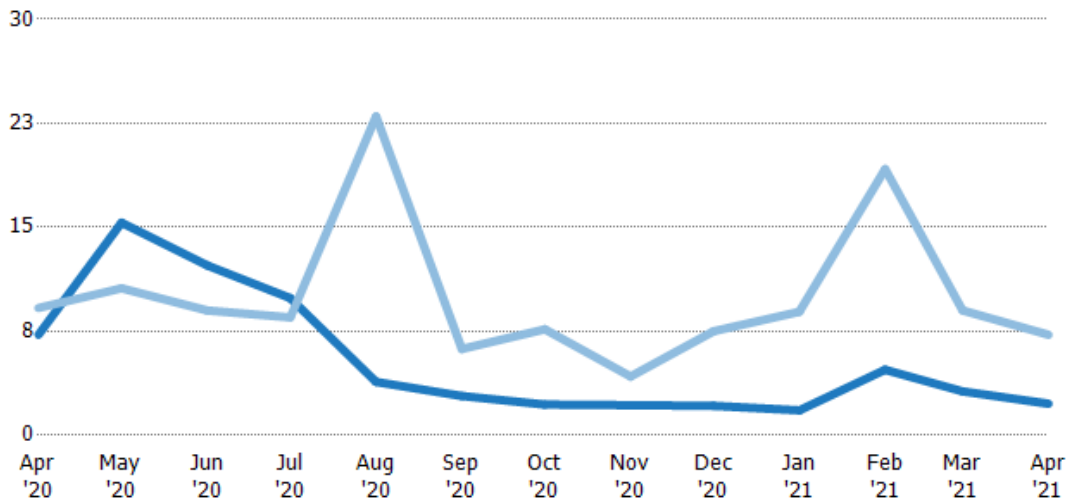
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Stowe, VT 05672
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Apr '21	2.28	-68.6%
Apr '20	7.25	-21%
Apr '19	9.18	-8.5%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	7.25	15.3	12.3	9.89	3.85	2.83	2.21	2.17	2.12	1.8	4.73	3.17	2.28
Prior Year	9.18	10.6	9	8.5	23	6.22	7.64	4.24	7.5	8.91	19.2	9	7.25
Percent Change from Prior Year	-21%	45%	36%	16%	-83%	-54%	-71%	-49%	-72%	-80%	-75%	-65%	-69%

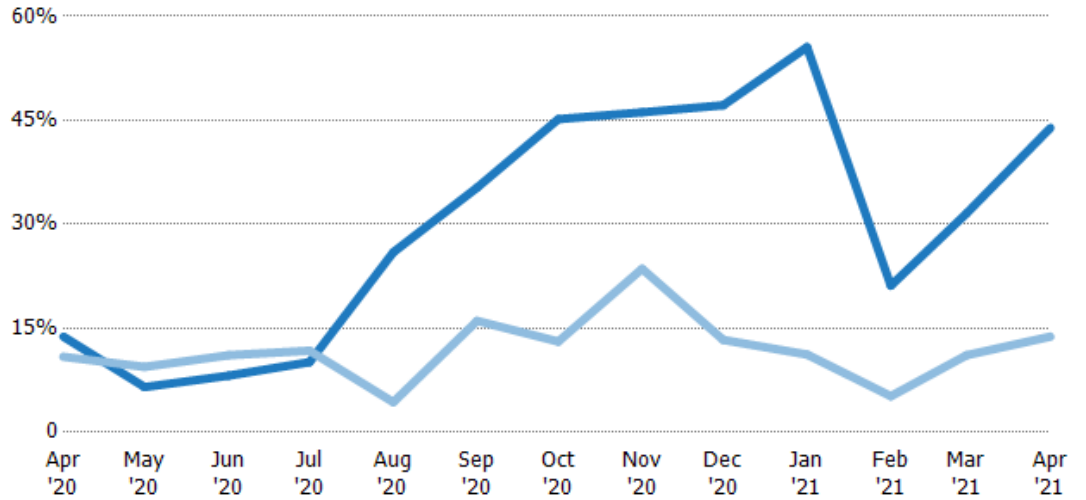
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Apr '21	44%	-30.1%
Apr '20	14%	-2.9%
Apr '19	11%	9.3%



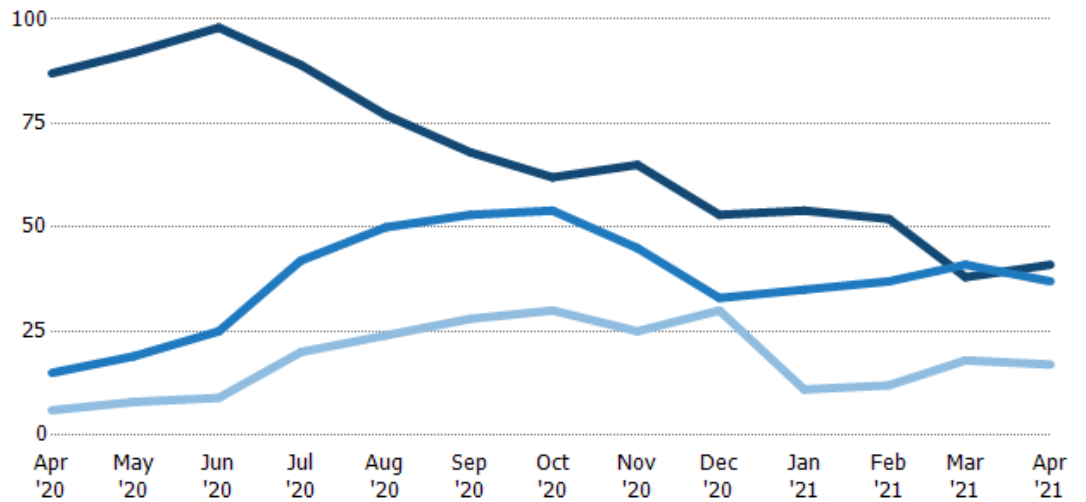
Current Year	14%	7%	8%	10%	26%	35%	45%	46%	47%	56%	21%	32%	44%
Prior Year	11%	9%	11%	12%	4%	16%	13%	24%	13%	11%	5%	11%	14%
Change from Prior Year	-3%	3%	3%	2%	-22%	-19%	-32%	-23%	-34%	-44%	-16%	-20%	-30%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Active	87	92	98	89	77	68	62	65	53	54	52	38	41
Pending	15	19	25	42	50	53	54	45	33	35	37	41	37
Sold	6	8	9	20	24	28	30	25	30	11	12	18	17

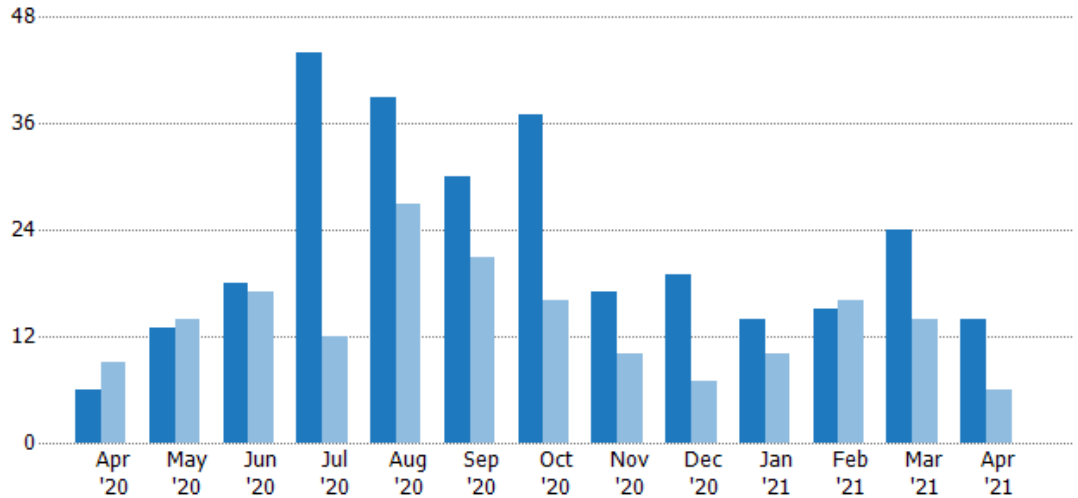
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Apr '21	14	133.3%
Apr '20	6	-33.3%
Apr '19	9	11.1%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	6	13	18	44	39	30	37	17	19	14	15	24	14
Prior Year	9	14	17	12	27	21	16	10	7	10	16	14	6
Percent Change from Prior Year	-33%	-7%	6%	267%	44%	43%	131%	70%	171%	40%	-6%	71%	133%

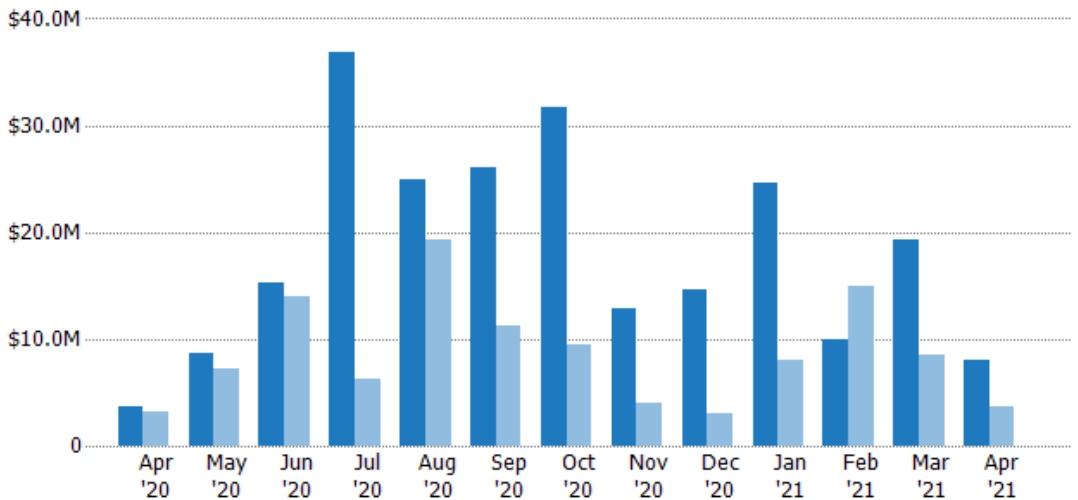
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Apr '21	\$7.99M	121.8%
Apr '20	\$3.6M	10.2%
Apr '19	\$3.27M	15.1%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$3.6M	\$8.61M	\$15.3M	\$36.8M	\$25M	\$26.1M	\$31.7M	\$12.9M	\$14.6M	\$24.6M	\$9.94M	\$19.4M	\$7.99M
Prior Year	\$3.27M	\$7.25M	\$13.9M	\$6.21M	\$19.3M	\$11.3M	\$9.47M	\$3.97M	\$3.03M	\$8.02M	\$15M	\$8.52M	\$3.6M
Percent Change from Prior Year	10%	19%	10%	493%	29%	131%	234%	224%	383%	207%	-34%	127%	122%

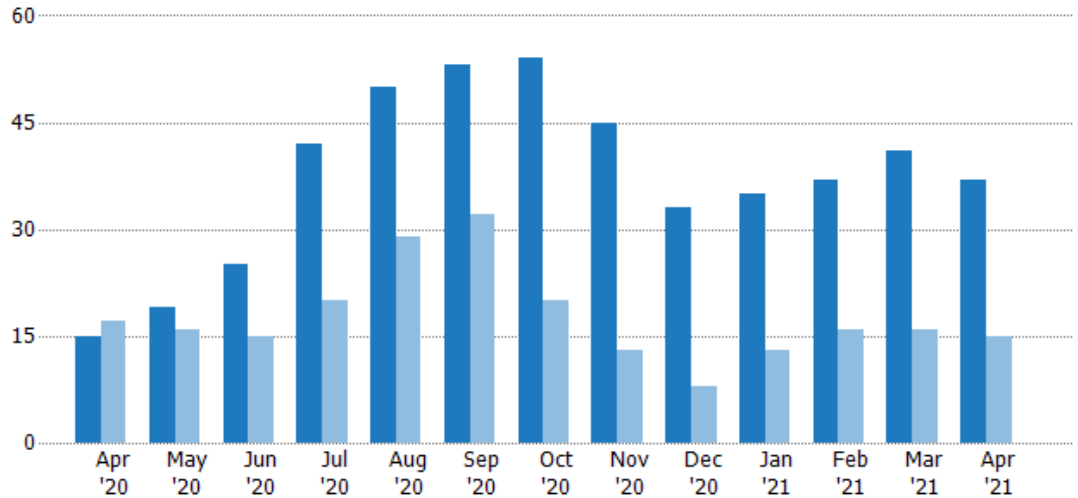
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Apr '21	37	146.7%
Apr '20	15	-11.8%
Apr '19	17	5.9%



Current Year	15	19	25	42	50	53	54	45	33	35	37	41	37
Prior Year	17	16	15	20	29	32	20	13	8	13	16	16	15
Percent Change from Prior Year	-12%	19%	67%	110%	72%	66%	170%	246%	313%	169%	131%	156%	147%

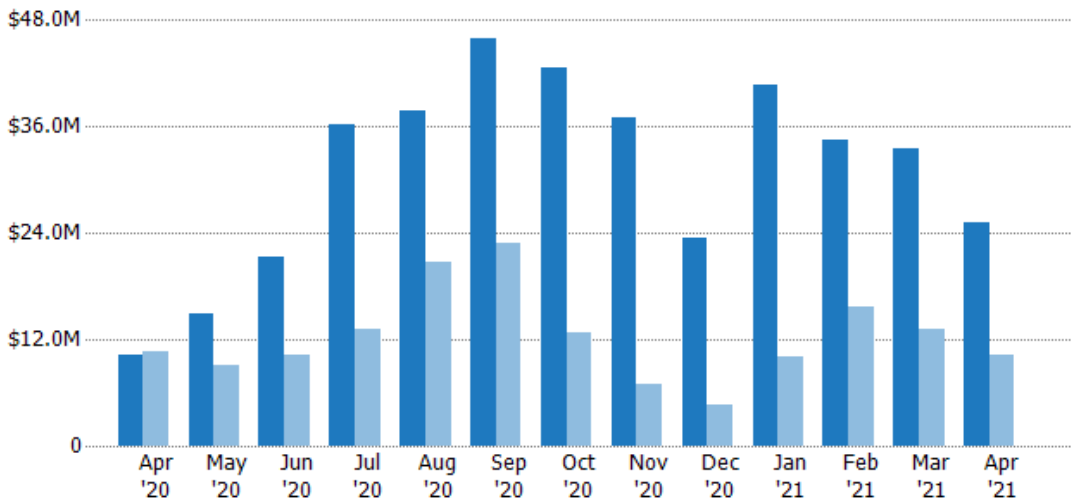
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Apr '21	\$25.3M	146.4%
Apr '20	\$10.3M	-3.2%
Apr '19	\$10.6M	-18.7%



Current Year	\$10.3M	\$15M	\$21.4M	\$36.2M	\$37.9M	\$45.9M	\$42.7M	\$36.9M	\$23.4M	\$40.8M	\$34.5M	\$33.5M	\$25.3M
Prior Year	\$10.6M	\$9.06M	\$10.3M	\$13.2M	\$20.8M	\$22.8M	\$12.8M	\$7.02M	\$4.54M	\$10.1M	\$15.6M	\$13.1M	\$10.3M
Percent Change from Prior Year	-3%	65%	108%	174%	82%	101%	233%	426%	416%	303%	121%	155%	146%

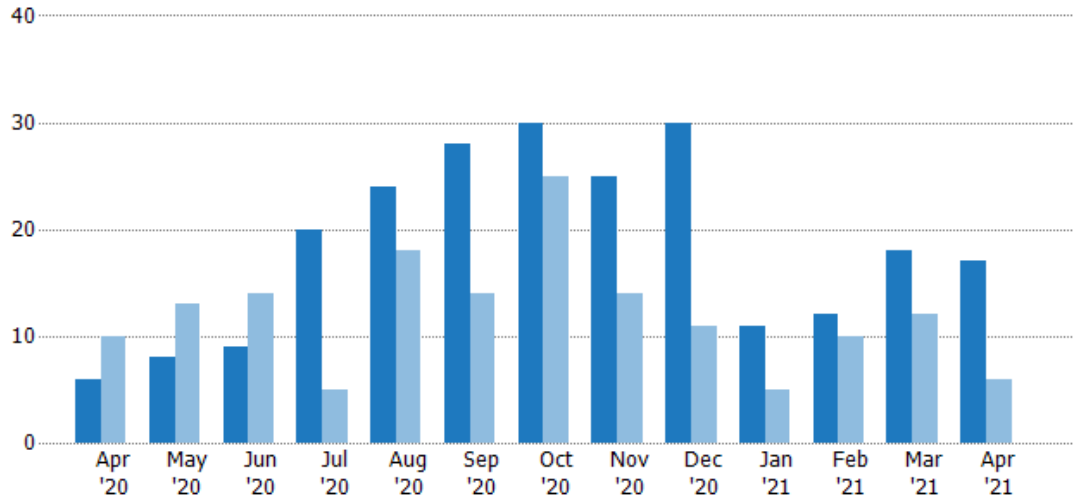
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	17	183.3%
Apr '20	6	-40%
Apr '19	10	50%



Current Year	6	8	9	20	24	28	30	25	30	11	12	18	17
Prior Year	10	13	14	5	18	14	25	14	11	5	10	12	6
Percent Change from Prior Year	-40%	-38%	-36%	300%	33%	100%	20%	79%	173%	120%	20%	50%	183%

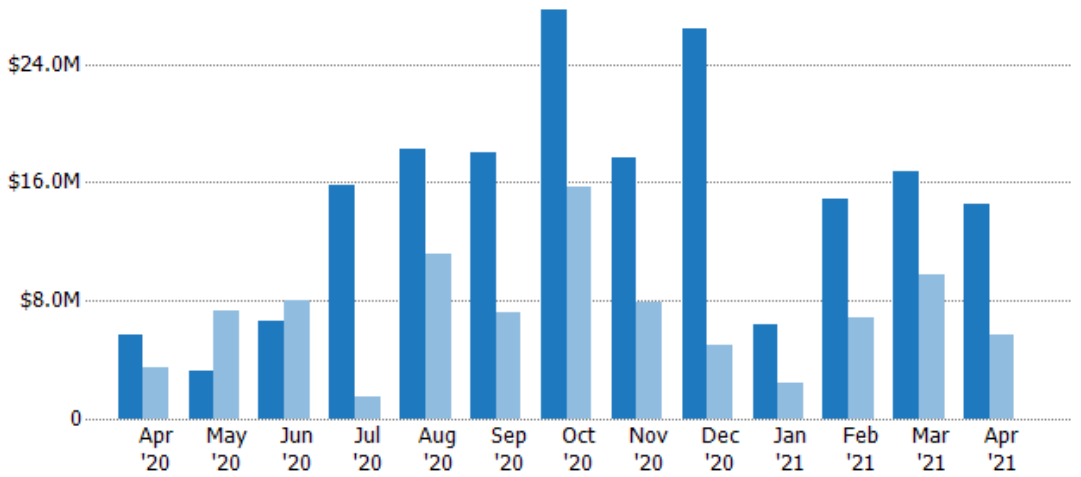
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$14.5M	153.9%
Apr '20	\$5.71M	65.8%
Apr '19	\$3.44M	104.2%



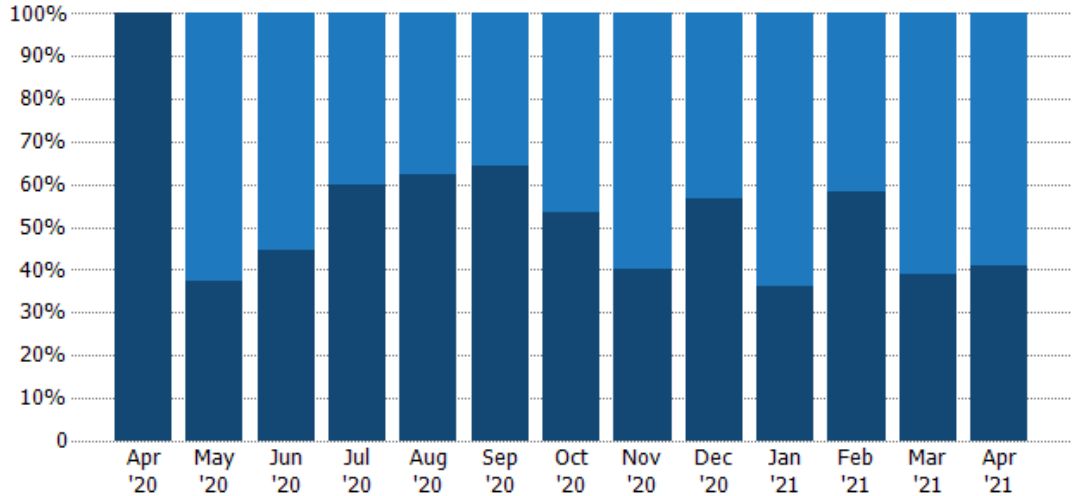
Current Year	\$5.71M	\$3.29M	\$6.63M	\$15.8M	\$18.2M	\$18.1M	\$27.7M	\$17.7M	\$26.4M	\$6.38M	\$14.9M	\$16.8M	\$14.5M
Prior Year	\$3.44M	\$7.3M	\$8.02M	\$1.51M	\$11.1M	\$7.15M	\$15.7M	\$7.94M	\$4.97M	\$2.39M	\$6.82M	\$9.7M	\$5.71M
Percent Change from Prior Year	66%	-55%	-17%	952%	64%	153%	77%	122%	430%	167%	118%	73%	154%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family



Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Condo/Townhouse	-	63%	56%	40%	38%	36%	47%	60%	43%	64%	42%	61%	59%
Single Family Residence	100%	38%	44%	60%	63%	64%	53%	40%	57%	36%	58%	39%	41%

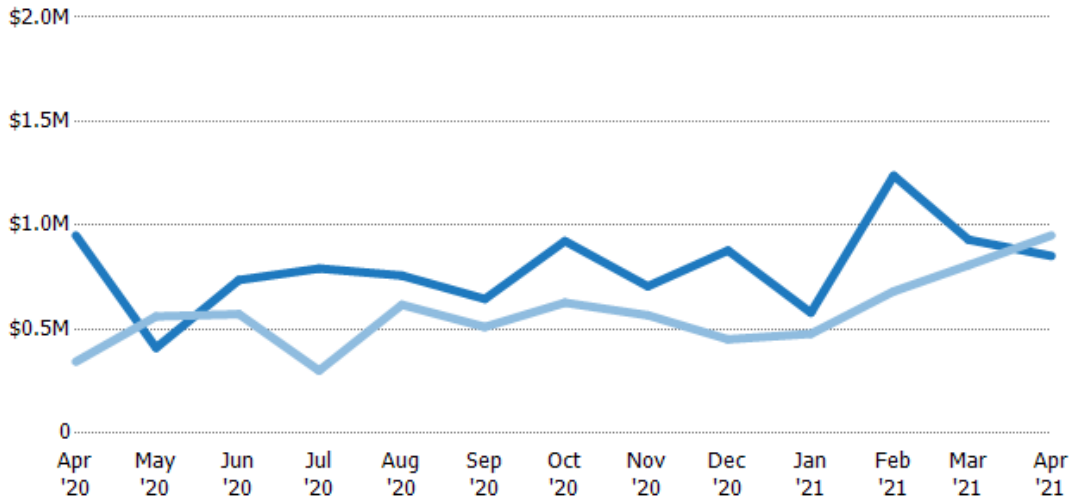
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$853K	-10.4%
Apr '20	\$951K	176.4%
Apr '19	\$344K	36.1%



Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$951K	\$411K	\$737K	\$792K	\$758K	\$645K	\$924K	\$707K	\$879K	\$580K	\$1.24M	\$931K	\$853K
Prior Year	\$344K	\$562K	\$573K	\$301K	\$618K	\$511K	\$628K	\$567K	\$452K	\$478K	\$682K	\$808K	\$951K
Percent Change from Prior Year	176%	-27%	29%	163%	23%	26%	47%	25%	95%	21%	82%	15%	-10%

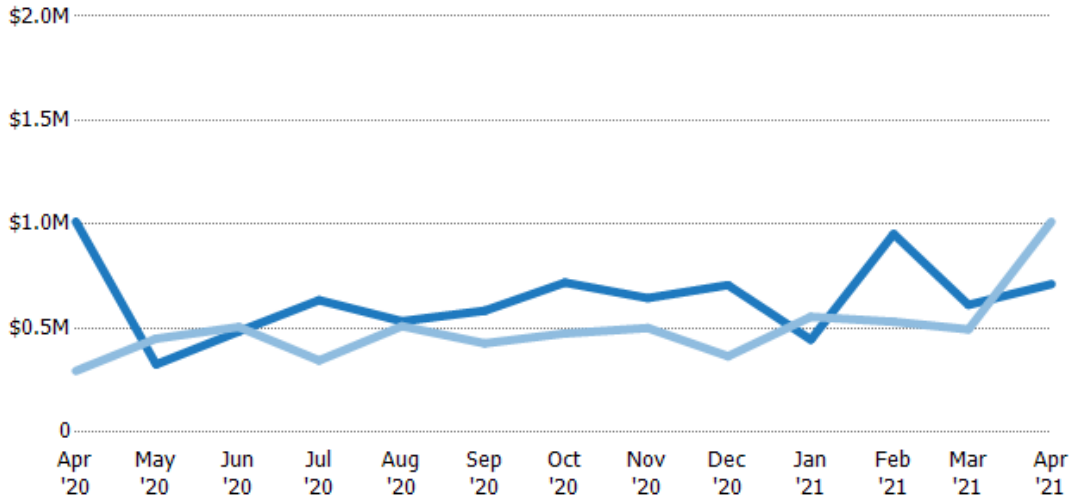
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$712K	-29.7%
Apr '20	\$1.01M	243.2%
Apr '19	\$295K	20.3%



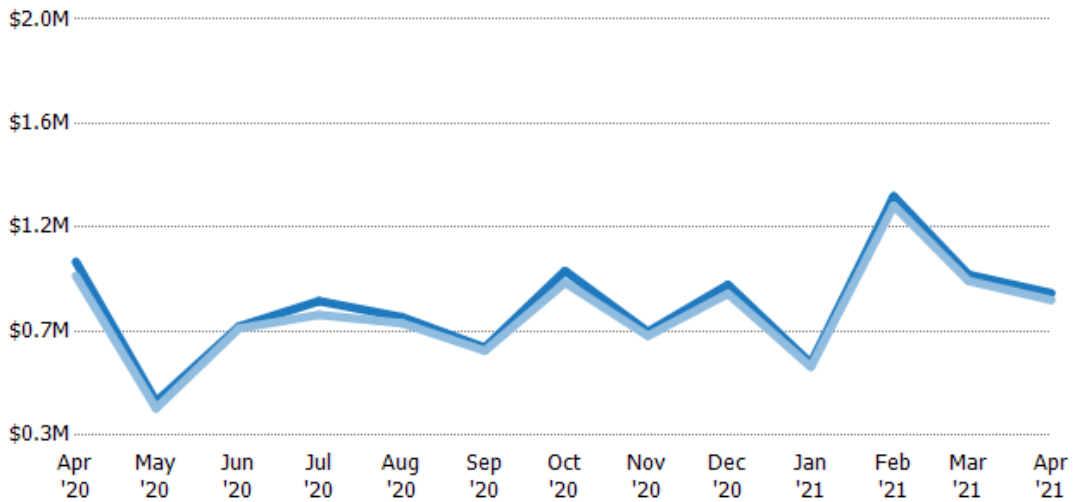
Current Year	\$1.01M	\$326K	\$485K	\$635K	\$534K	\$585K	\$720K	\$645K	\$708K	\$445K	\$954K	\$613K	\$712K
Prior Year	\$295K	\$450K	\$506K	\$345K	\$510K	\$428K	\$475K	\$501K	\$366K	\$555K	\$531K	\$495K	\$1.01M
Percent Change from Prior Year	243%	-28%	-4%	84%	5%	37%	51%	29%	94%	-20%	79%	24%	-30%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single Family



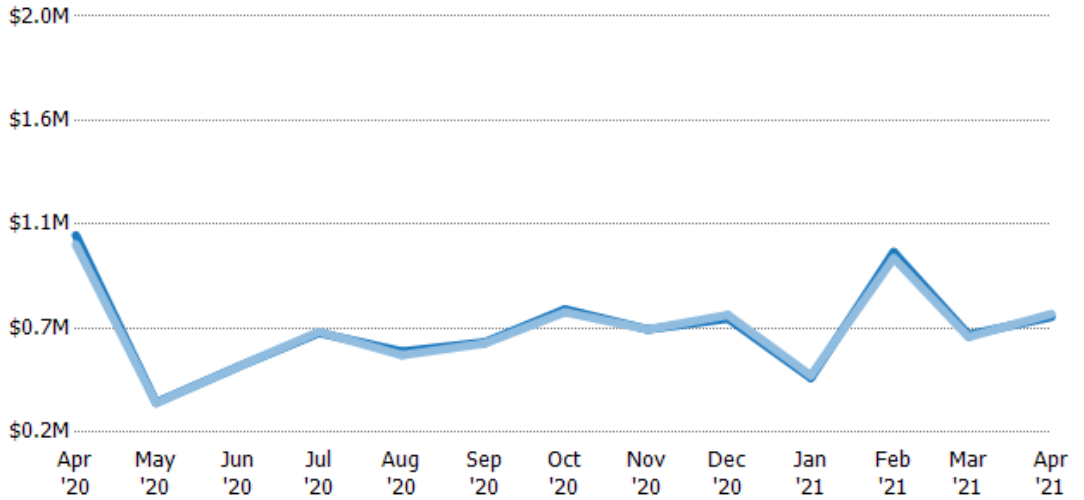
Avg List Price	\$1.01M	\$437K	\$745K	\$848K	\$783K	\$658K	\$972K	\$723K	\$915K	\$594K	\$1.28M	\$956K	\$881K
Avg Sales Price	\$951K	\$411K	\$737K	\$792K	\$758K	\$645K	\$924K	\$707K	\$879K	\$580K	\$1.24M	\$931K	\$853K
Avg Sales Price as a % of Avg List Price	94%	94%	99%	93%	97%	98%	95%	98%	96%	98%	97%	97%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type: Condo/Townhouse/Apt., Single Family



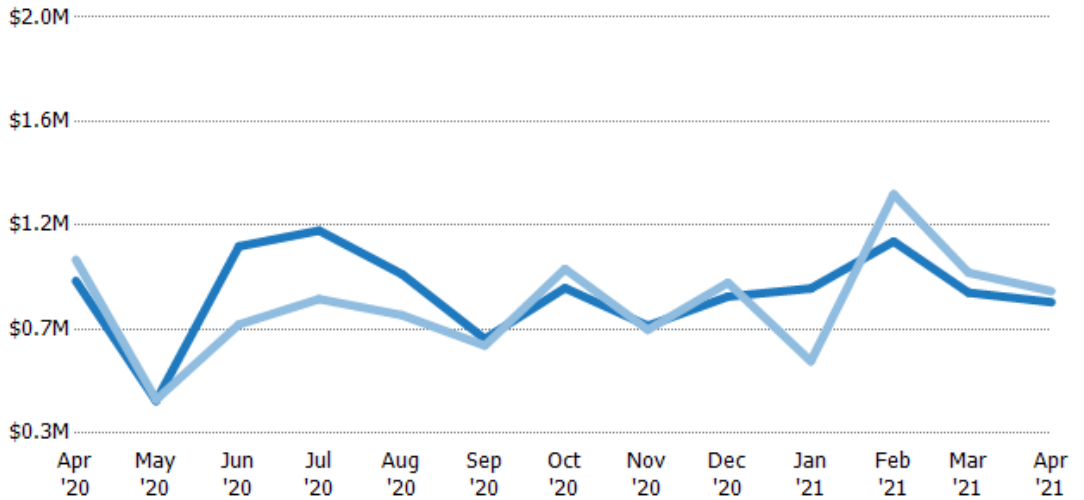
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median List Price	\$1.05M	\$328K	\$485K	\$630K	\$550K	\$589K	\$732K	\$645K	\$692K	\$435K	\$980K	\$622K	\$699K
Median Sales Price	\$1.01M	\$326K	\$485K	\$635K	\$534K	\$585K	\$720K	\$645K	\$708K	\$445K	\$954K	\$613K	\$712K
Med Sales Price as a % of Med List Price	96%	99%	100%	101%	97%	99%	98%	100%	102%	102%	97%	98%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type: Condo/Townhouse/Apt., Single Family



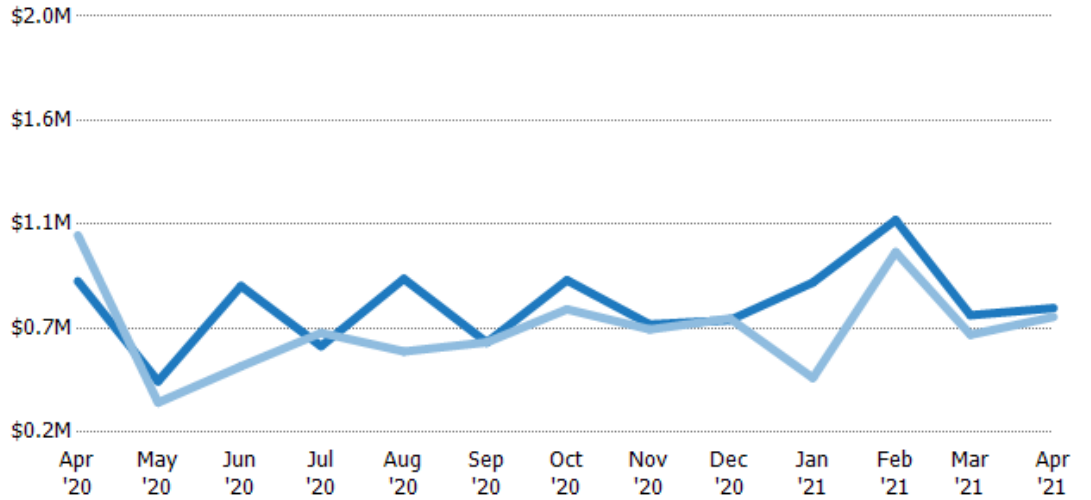
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$923K	\$432K	\$1.06M	\$1.13M	\$950K	\$685K	\$894K	\$739K	\$858K	\$892K	\$1.08M	\$875K	\$836K
Avg Sales Price	\$1.01M	\$437K	\$745K	\$848K	\$783K	\$658K	\$972K	\$723K	\$915K	\$594K	\$1.28M	\$956K	\$881K
Avg Sales Price as a % of Avg Est Value	109%	101%	70%	75%	82%	96%	109%	98%	107%	67%	118%	109%	105%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$854K	\$421K	\$833K	\$573K	\$864K	\$589K	\$858K	\$667K	\$685K	\$848K	\$1.12M	\$706K	\$737K
Median Sales Price	\$1.05M	\$328K	\$485K	\$630K	\$550K	\$589K	\$732K	\$645K	\$692K	\$435K	\$980K	\$622K	\$699K
Med Sales Price as a % of Med Est Value	123%	78%	58%	110%	64%	100%	85%	97%	101%	51%	88%	88%	95%