

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	4	-25%	12	24	-50%
New Listing Volume	\$675,000	\$595,460	+13.4%	\$2,251,400	\$4,685,759	-52%
Active Listing Count	10	32	-68.8%	N/A	N/A	
Active Listing Volume	\$1,557,999	\$7,194,659	-78.3%	N/A	N/A	
Average Listing Price	\$155,800	\$224,833	-30.7%	\$175,165	\$199,737	-12.3%
Median Listing Price	\$149,500	\$166,950	-10.5%	\$149,709	\$161,218	-7.1%
Median Days in RPR	167.5	232	-27.8%	142.67	205.47	-30.6%
Months of Inventory	10	6.4	+56.3%	3.1	12.7	-75.9%
Absorption Rate	10%	15.63%	-5.6%	32.73%	7.89%	+24.8%
Sales Activity Charts Metrics						
New Pending Sales Count	7	5	+40%	24	25	-4%
New Pending Sales Volume	\$1,260,900	\$551,800	+128.5%	\$5,261,099	\$3,064,519	+71.7%
Pending Sales Count	11	13	-15.4%	N/A	N/A	
Pending Sales Volume	\$1,912,200	\$1,911,619	+0%	N/A	N/A	
Closed Sales Count	8	4	+100%	18	18	+/-
Closed Sales Volume	\$2,243,350	\$412,000	+444.5%	\$4,929,850	\$1,951,129	+152.7%
Average Sales Price	\$280,419	\$103,000	+172.3%	\$273,881	\$108,396	+152.7%
Median Sales Price	\$206,500	\$102,200	+102.1%	\$203,111	\$111,283	+82.5%

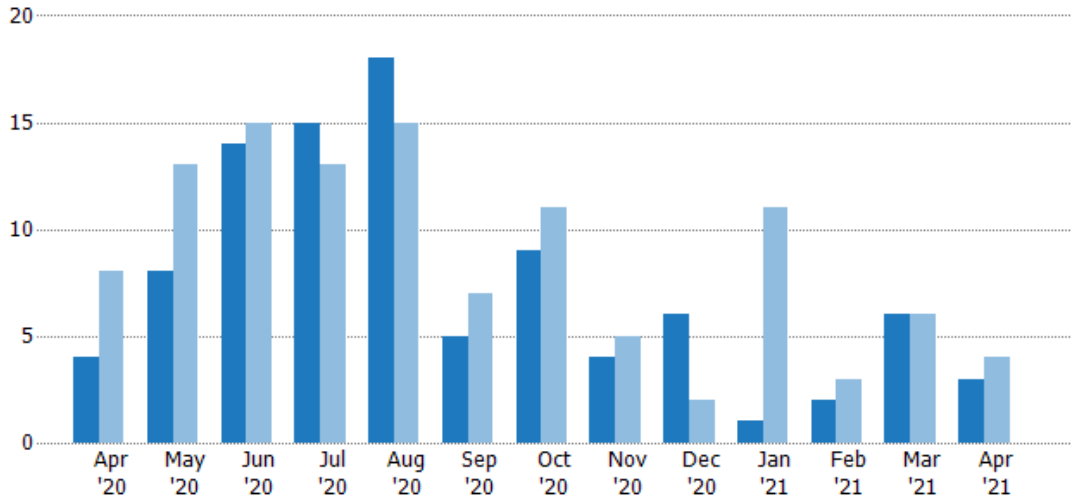
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	3	-25%
Apr '20	4	-50%
Apr '19	8	50%



Current Year	4	8	14	15	18	5	9	4	6	1	2	6	3
Prior Year	8	13	15	13	15	7	11	5	2	11	3	6	4
Percent Change from Prior Year	-50%	-38%	-7%	15%	20%	-29%	-18%	-20%	200%	-91%	-33%	0%	-25%

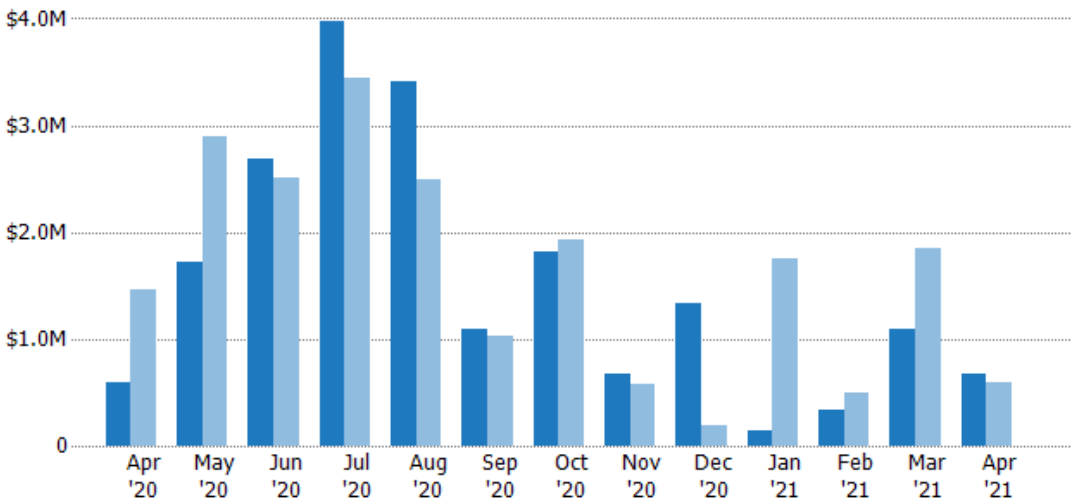
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$675K	13.4%
Apr '20	\$595K	-59.5%
Apr '19	\$1.47M	48.6%



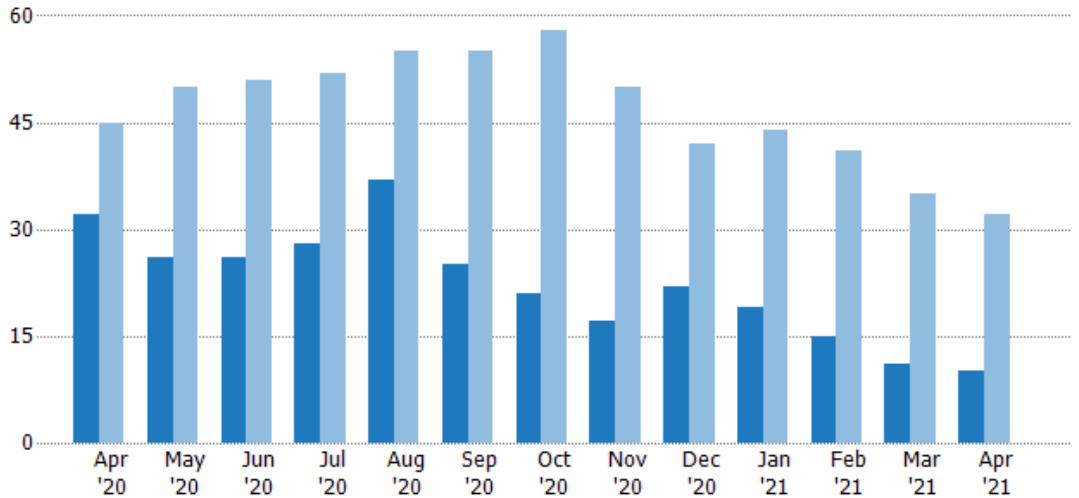
Current Year	\$595K	\$1.71M	\$2.69M	\$3.97M	\$3.41M	\$1.09M	\$1.82M	\$669K	\$1.34M	\$149K	\$328K	\$1.1M	\$675K
Prior Year	\$1.47M	\$2.89M	\$2.51M	\$3.44M	\$2.5M	\$1.03M	\$1.93M	\$575K	\$195K	\$1.76M	\$489K	\$1.84M	\$595K
Percent Change from Prior Year	-59%	-41%	7%	15%	36%	6%	-6%	16%	588%	-92%	-33%	-40%	13%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Count	% Chg.
Apr '21	10	-68.8%
Apr '20	32	-28.9%
Apr '19	45	24.4%

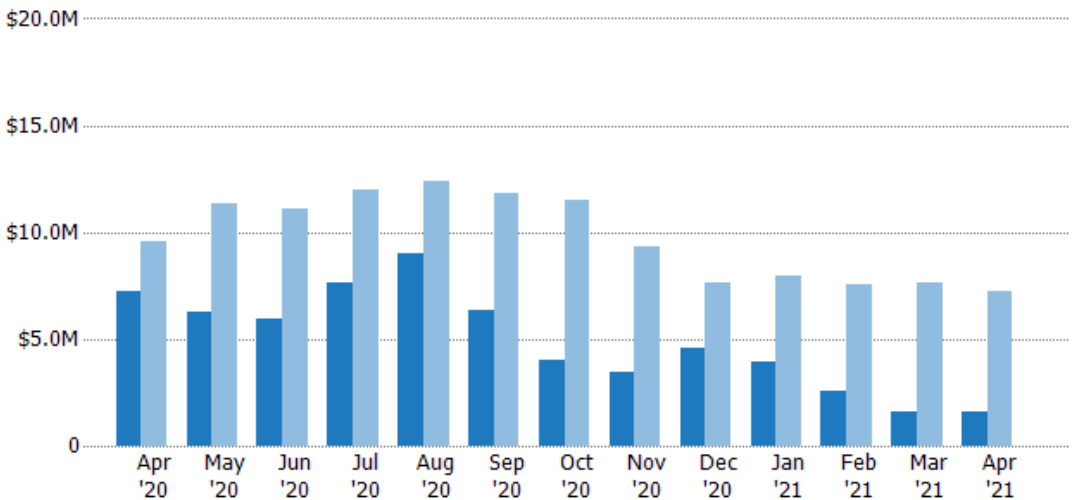
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	32	26	26	28	37	25	21	17	22	19	15	11	10
Prior Year	45	50	51	52	55	55	58	50	42	44	41	35	32
Percent Change from Prior Year	-29%	-48%	-49%	-46%	-33%	-55%	-64%	-66%	-48%	-57%	-63%	-69%	-69%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Apr '21	\$1.56M	-78.3%
Apr '20	\$7.19M	-24.6%
Apr '19	\$9.54M	12%

	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$7.19M	\$6.3M	\$5.96M	\$7.62M	\$9.01M	\$6.35M	\$3.98M	\$3.43M	\$4.61M	\$3.95M	\$2.55M	\$1.58M	\$1.56M
Prior Year	\$9.54M	\$11.3M	\$11.1M	\$12M	\$12.4M	\$11.8M	\$11.5M	\$9.31M	\$7.6M	\$7.98M	\$7.57M	\$7.62M	\$7.19M
Percent Change from Prior Year	-25%	-45%	-46%	-36%	-27%	-46%	-65%	-63%	-39%	-51%	-66%	-79%	-78%

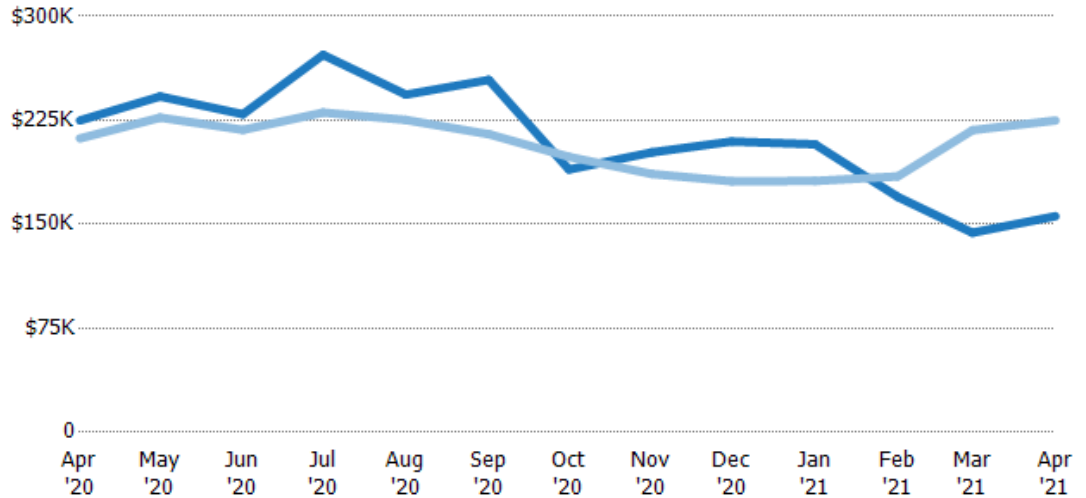
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$156K	-30.7%
Apr '20	\$225K	6.1%
Apr '19	\$212K	-10%



Current Year	\$225K	\$242K	\$229K	\$272K	\$243K	\$254K	\$189K	\$202K	\$210K	\$208K	\$170K	\$144K	\$156K
Prior Year	\$212K	\$227K	\$218K	\$231K	\$225K	\$215K	\$199K	\$186K	\$181K	\$181K	\$185K	\$218K	\$225K
Percent Change from Prior Year	6%	7%	5%	18%	8%	18%	-5%	8%	16%	15%	-8%	-34%	-31%

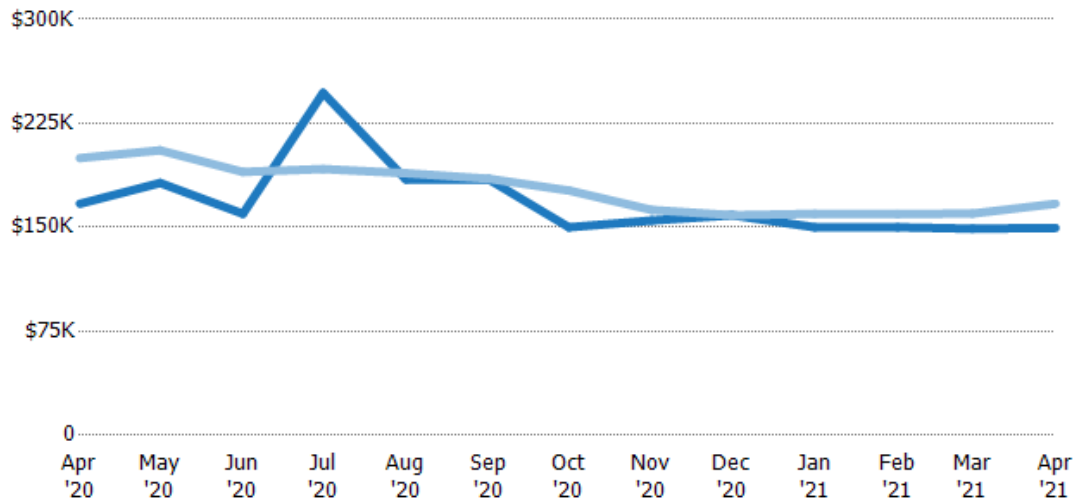
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$149K	-10.5%
Apr '20	\$167K	-16.5%
Apr '19	\$200K	-15%



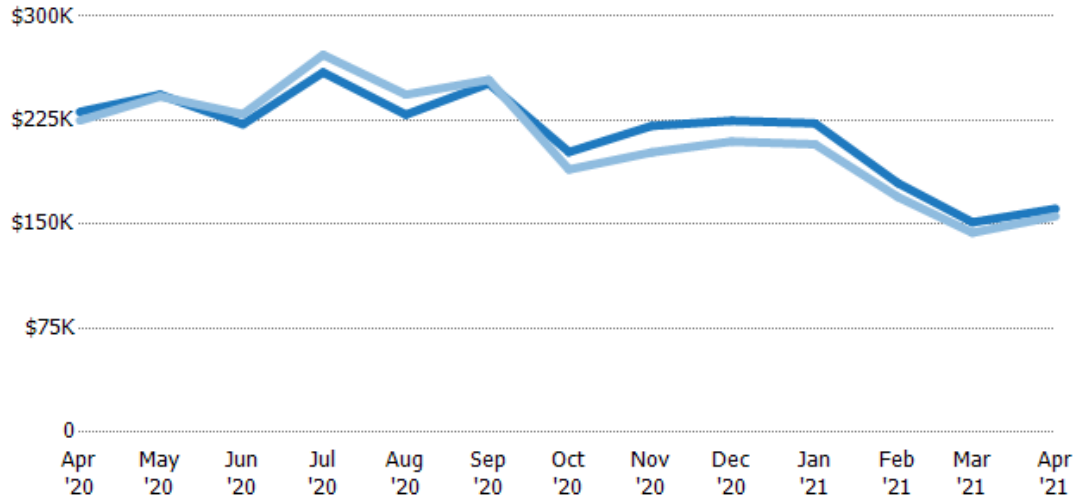
Current Year	\$167K	\$182K	\$160K	\$247K	\$185K	\$185K	\$150K	\$155K	\$159K	\$150K	\$150K	\$149K	\$149K
Prior Year	\$200K	\$205K	\$190K	\$192K	\$189K	\$185K	\$177K	\$162K	\$159K	\$160K	\$160K	\$160K	\$167K
Percent Change from Prior Year	-16%	-11%	-16%	29%	-2%	0%	-15%	-5%	0%	-6%	-6%	-7%	-10%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



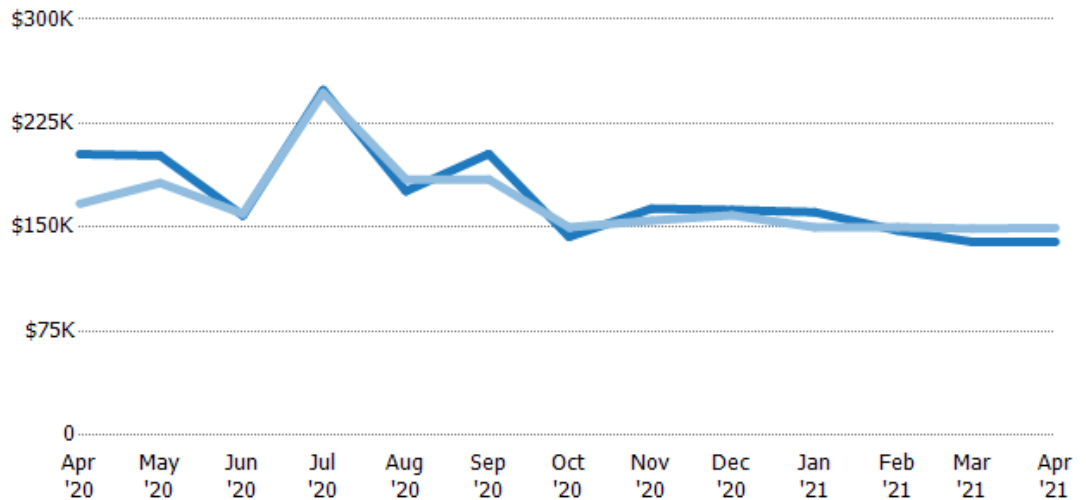
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$231K	\$243K	\$222K	\$260K	\$229K	\$252K	\$202K	\$221K	\$225K	\$223K	\$180K	\$151K	\$161K
Avg Listing Price	\$225K	\$242K	\$229K	\$272K	\$243K	\$254K	\$189K	\$202K	\$210K	\$208K	\$170K	\$144K	\$156K
Avg Listing Price as a % of Avg Est Value	97%	99%	103%	105%	106%	101%	94%	91%	93%	93%	94%	95%	97%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$203K	\$202K	\$158K	\$249K	\$176K	\$203K	\$143K	\$163K	\$162K	\$161K	\$148K	\$139K	\$139K
Median Listing Price	\$167K	\$182K	\$160K	\$247K	\$185K	\$185K	\$150K	\$155K	\$159K	\$150K	\$150K	\$149K	\$149K
Med Listing Price as a % of Med Est Value	82%	90%	101%	99%	105%	91%	105%	95%	98%	93%	102%	107%	107%

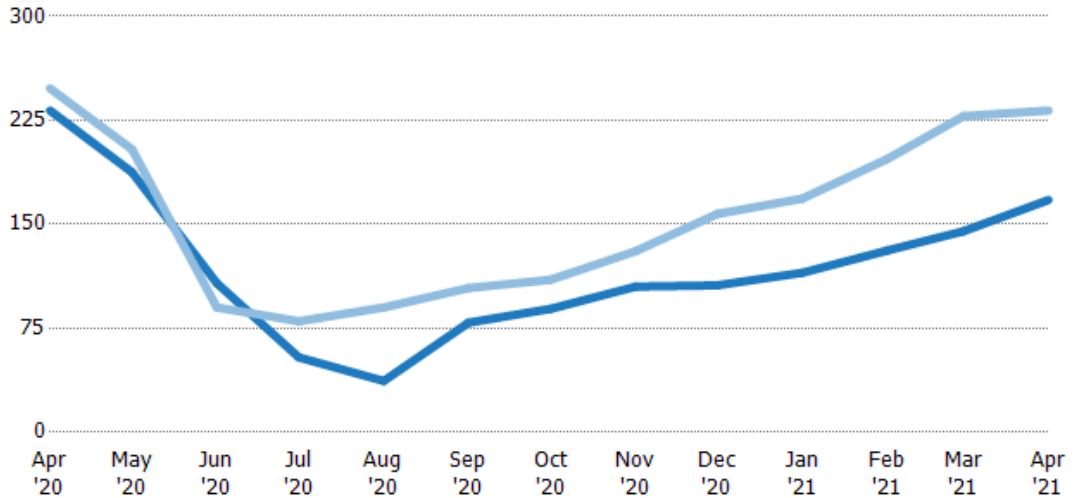
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Apr '21	168	-27.8%
Apr '20	232	-6.5%
Apr '19	248	-36.1%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	232	188	108	54	37	79	89	105	106	115	131	145	168
Prior Year	248	204	90	80	90	104	110	131	158	169	197	228	232
Percent Change from Prior Year	-6%	-8%	19%	-33%	-59%	-24%	-19%	-20%	-33%	-32%	-34%	-36%	-28%

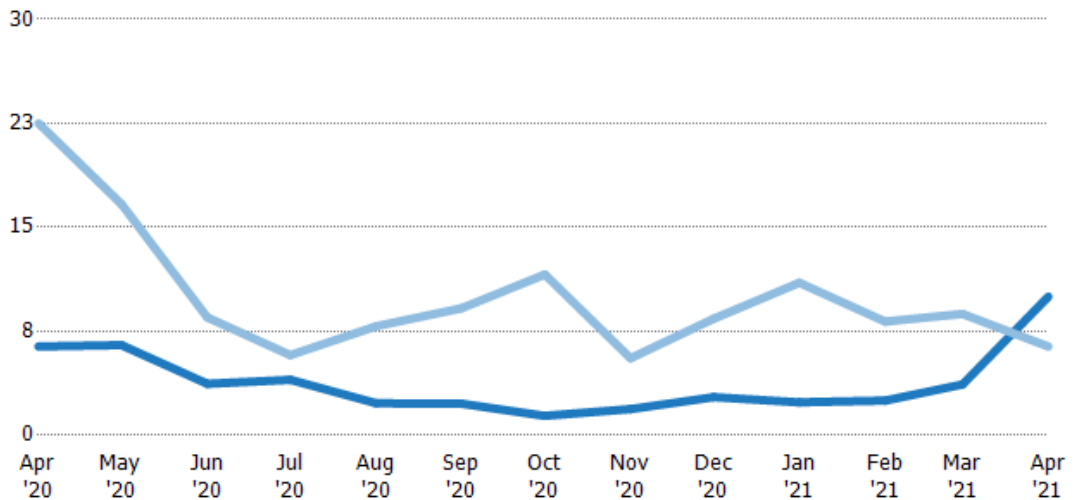
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Apr '21	10	56.3%
Apr '20	6.4	-71.6%
Apr '19	22.5	-37.8%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	6.4	6.5	3.71	4	2.31	2.27	1.4	1.89	2.75	2.38	2.5	3.67	10
Prior Year	22.5	16.7	8.5	5.78	7.86	9.17	11.6	5.56	8.4	11	8.2	8.75	6.4
Percent Change from Prior Year	-72%	-61%	-56%	-31%	-71%	-75%	-88%	-66%	-67%	-78%	-70%	-58%	56%

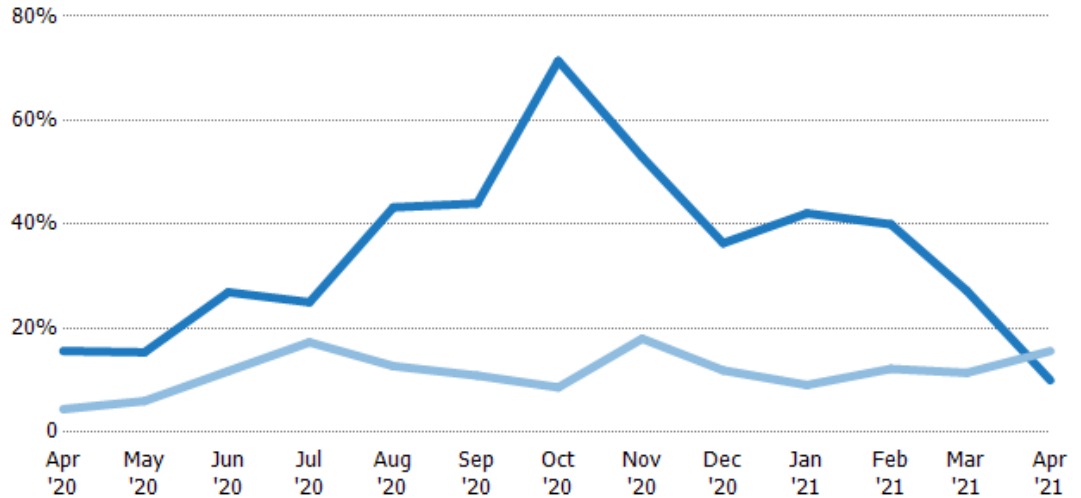
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Apr '21	10%	5.6%
Apr '20	16%	-11.2%
Apr '19	4%	60.8%



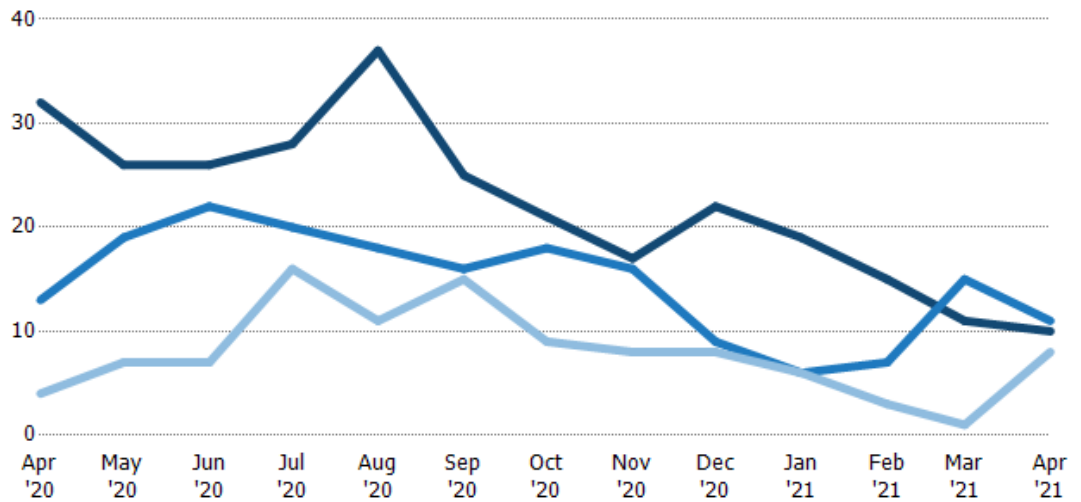
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	16%	15%	27%	25%	43%	44%	71%	53%	36%	42%	40%	27%	10%
Prior Year	4%	6%	12%	17%	13%	11%	9%	18%	12%	9%	12%	11%	16%
Change from Prior Year	-11%	-9%	-15%	-8%	-31%	-33%	-63%	-35%	-24%	-33%	-28%	-16%	6%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Active	32	26	26	28	37	25	21	17	22	19	15	11	10
Pending	13	19	22	20	18	16	18	16	9	6	7	15	11
Sold	4	7	7	16	11	15	9	8	8	6	3	1	8

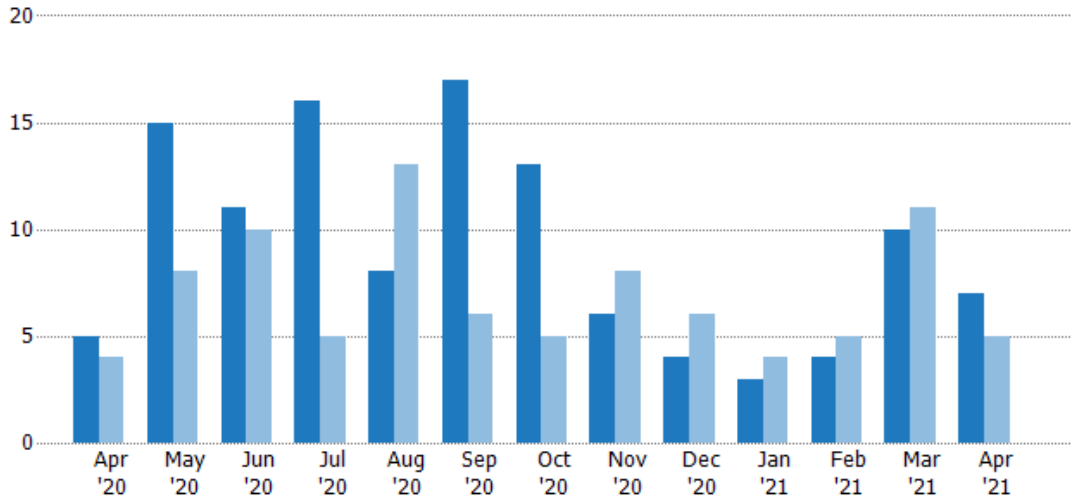
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	7	40%
Apr '20	5	25%
Apr '19	4	25%



Current Year	5	15	11	16	8	17	13	6	4	3	4	10	7
Prior Year	4	8	10	5	13	6	5	8	6	4	5	11	5
Percent Change from Prior Year	25%	88%	10%	220%	-38%	183%	160%	-25%	-33%	-25%	-20%	-9%	40%

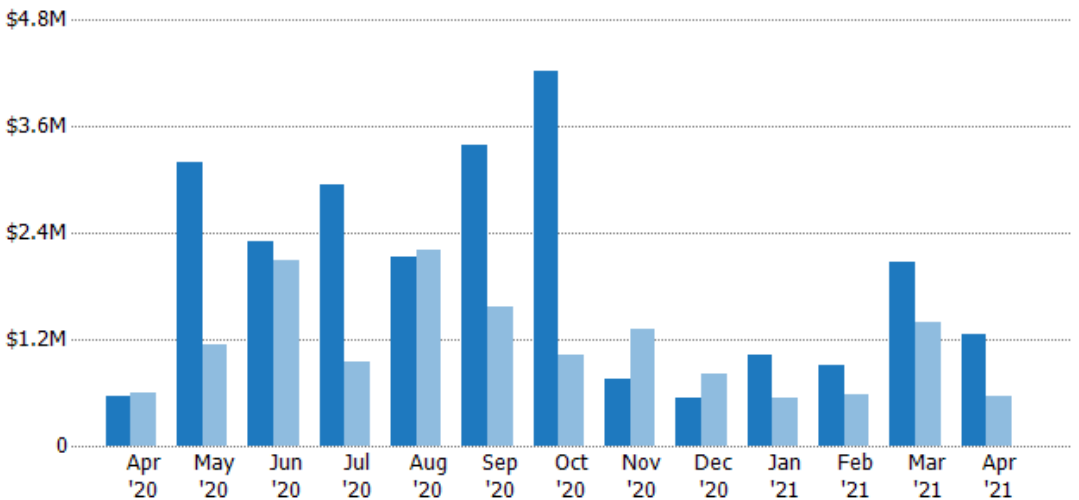
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$1.26M	128.5%
Apr '20	\$552K	-8.8%
Apr '19	\$605K	65%



Current Year	\$552K	\$3.2M	\$2.31M	\$2.95M	\$2.12M	\$3.39M	\$4.22M	\$762K	\$548K	\$1.02M	\$912K	\$2.06M	\$1.26M
Prior Year	\$605K	\$1.15M	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K	\$578K	\$1.4M	\$552K
Percent Change from Prior Year	-9%	178%	11%	212%	-4%	116%	313%	-42%	-32%	91%	58%	48%	129%

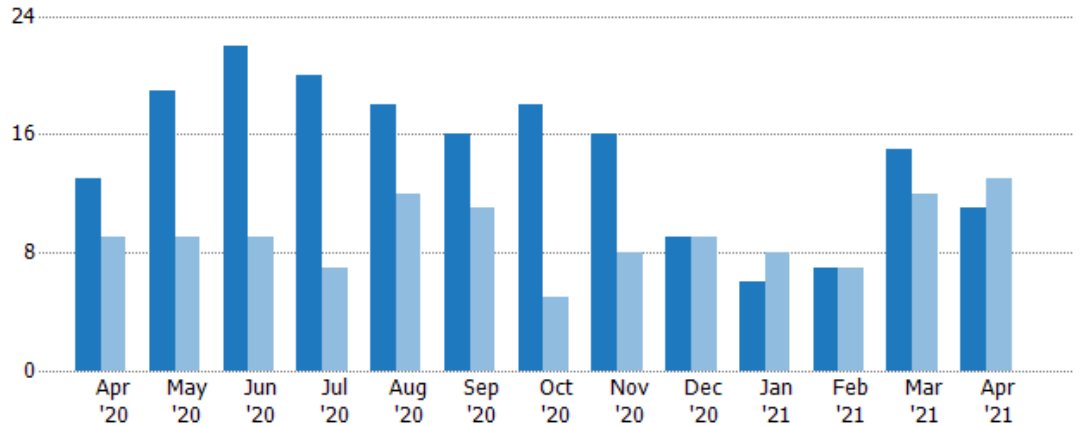
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	11	-15.4%
Apr '20	13	44.4%
Apr '19	9	-11.1%



Current Year	13	19	22	20	18	16	18	16	9	6	7	15	11
Prior Year	9	9	9	7	12	11	5	8	9	8	7	12	13
Percent Change from Prior Year	44%	111%	144%	186%	50%	45%	260%	100%	0%	-25%	0%	25%	-15%

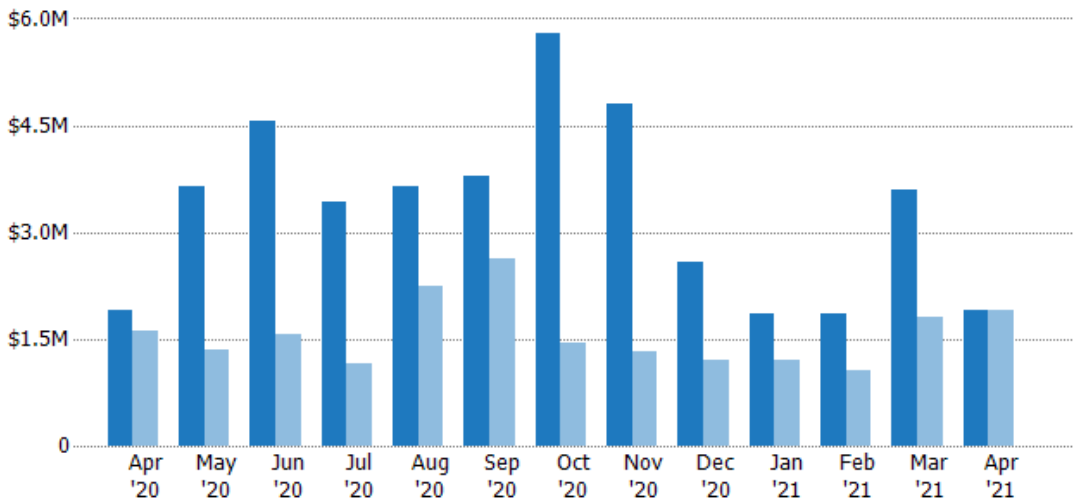
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$1.91M	0%
Apr '20	\$1.91M	18.6%
Apr '19	\$1.61M	-9.7%



Current Year	\$1.91M	\$3.65M	\$4.56M	\$3.42M	\$3.65M	\$3.78M	\$5.78M	\$4.8M	\$2.57M	\$1.85M	\$1.86M	\$3.61M	\$1.91M
Prior Year	\$1.61M	\$1.36M	\$1.56M	\$1.14M	\$2.24M	\$2.62M	\$1.45M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M
Percent Change from Prior Year	19%	169%	193%	199%	63%	44%	298%	264%	112%	53%	74%	100%	0%

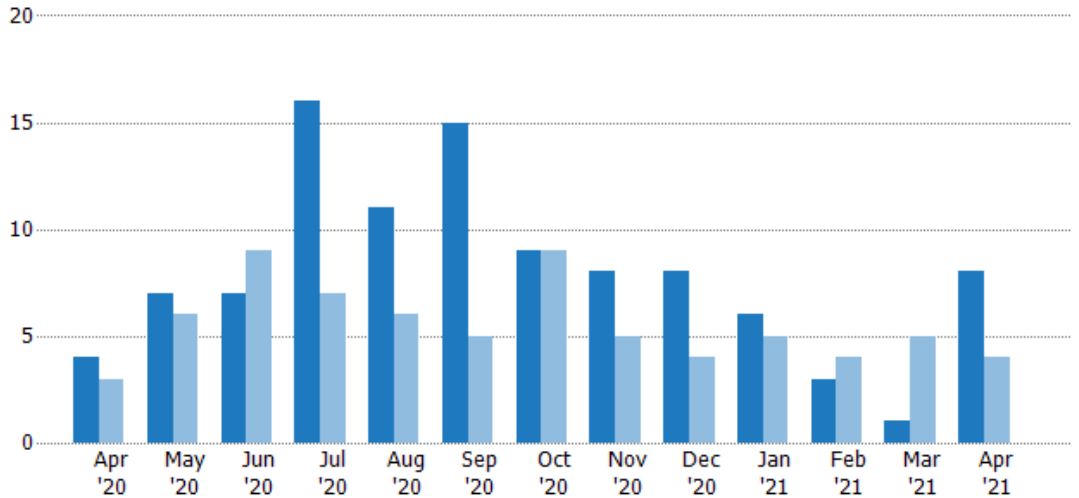
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Apr '21	8	100%
Apr '20	4	33.3%
Apr '19	3	66.7%



Current Year	4	7	7	16	11	15	9	8	8	6	3	1	8
Prior Year	3	6	9	7	6	5	9	5	4	5	4	5	4
Percent Change from Prior Year	33%	17%	-22%	129%	83%	200%	0%	60%	100%	20%	-25%	-80%	100%

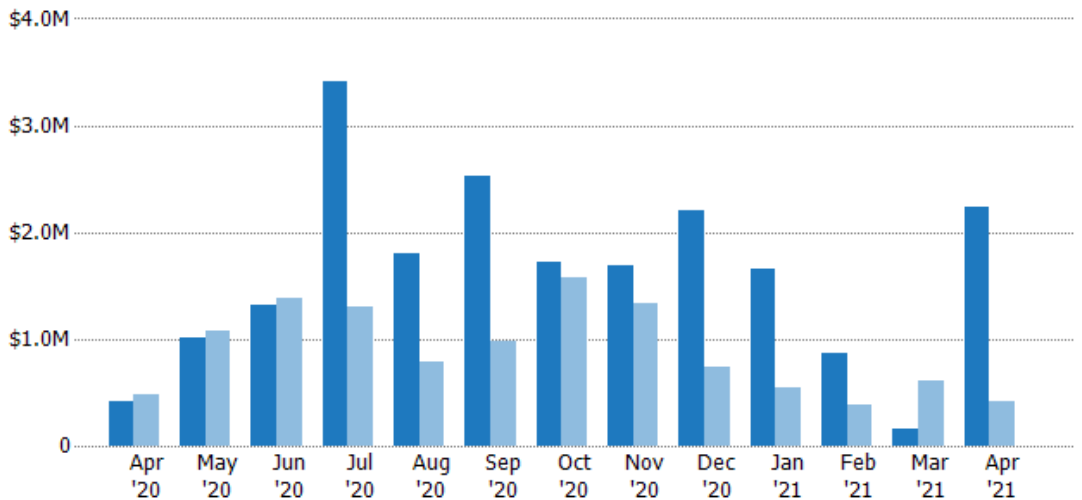
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Apr '21	\$2.24M	444.5%
Apr '20	\$412K	-13.4%
Apr '19	\$476K	51.2%



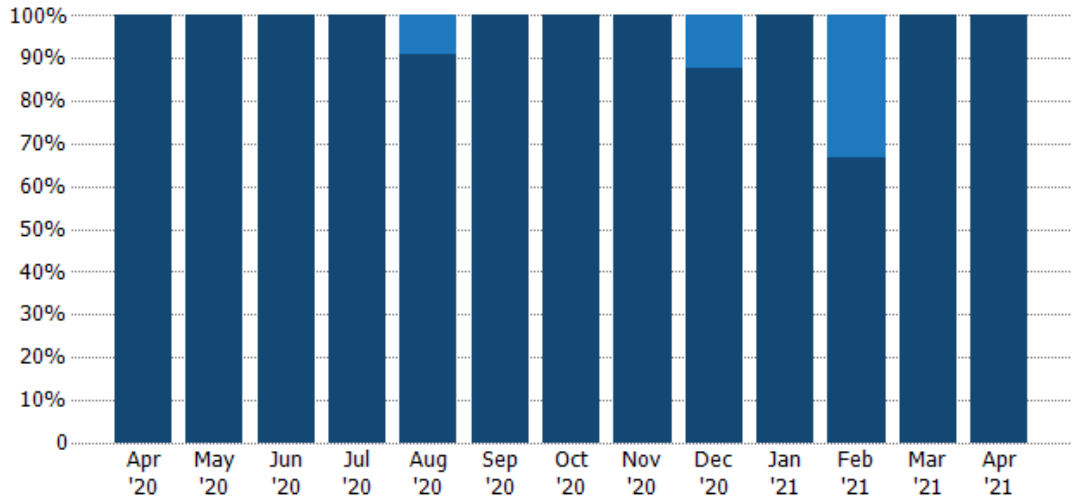
Current Year	\$412K	\$1.02M	\$1.31M	\$3.41M	\$1.81M	\$2.52M	\$1.72M	\$1.69M	\$2.21M	\$1.66M	\$870K	\$156K	\$2.24M
Prior Year	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K	\$979K	\$1.57M	\$1.33M	\$745K	\$543K	\$390K	\$606K	\$412K
Percent Change from Prior Year	-13%	-6%	-5%	163%	128%	158%	9%	28%	196%	206%	123%	-74%	445%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



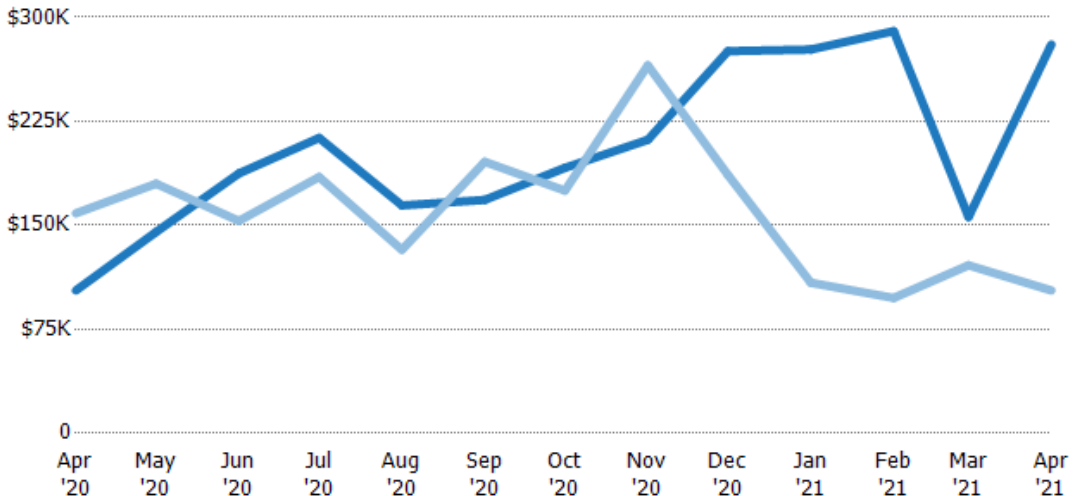
Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Condo/Townhouse	-	-	-	-	9%	-	-	-	13%	-	33%	-	-
Single Family Residence	100%	100%	100%	100%	91%	100%	100%	100%	88%	100%	67%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Apr '21	\$280K	172.3%
Apr '20	\$103K	-35.1%
Apr '19	\$159K	-9.3%

Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$103K	\$145K	\$187K	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K	\$156K	\$280K
Prior Year	\$159K	\$180K	\$153K	\$185K	\$132K	\$196K	\$175K	\$265K	\$186K	\$109K	\$97.6K	\$121K	\$103K
Percent Change from Prior Year	-35%	-19%	22%	15%	24%	-14%	9%	-20%	48%	155%	197%	29%	172%

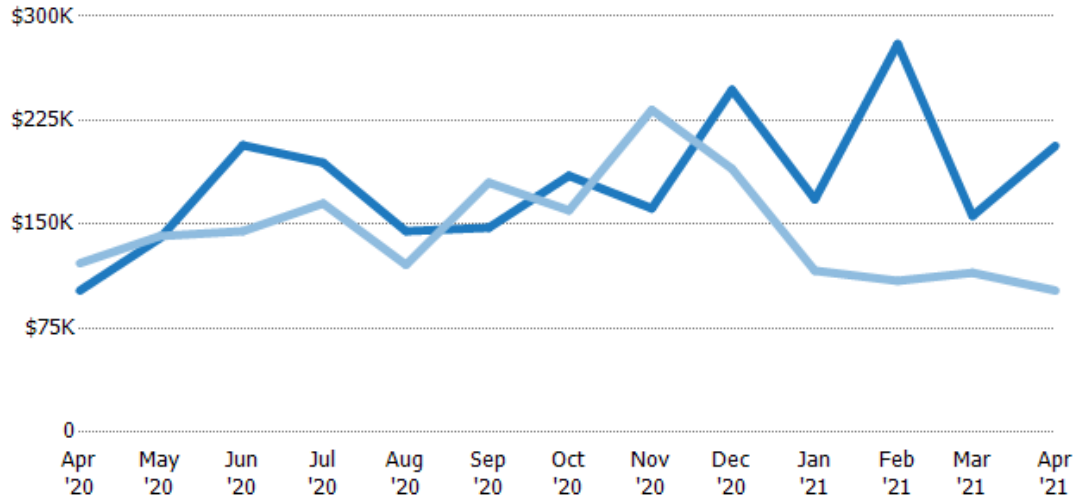
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$207K	102.1%
Apr '20	\$102K	-16.2%
Apr '19	\$122K	12.4%



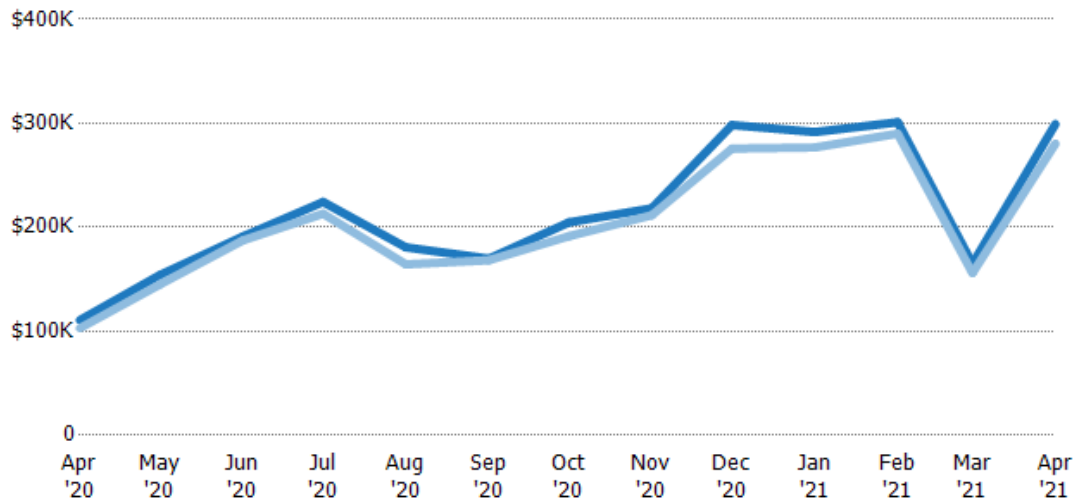
Current Year	\$102K	\$140K	\$207K	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K	\$156K	\$207K
Prior Year	\$122K	\$142K	\$145K	\$165K	\$121K	\$180K	\$160K	\$233K	\$190K	\$117K	\$109K	\$115K	\$102K
Percent Change from Prior Year	-16%	-1%	43%	18%	20%	-18%	16%	-31%	30%	44%	156%	36%	102%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



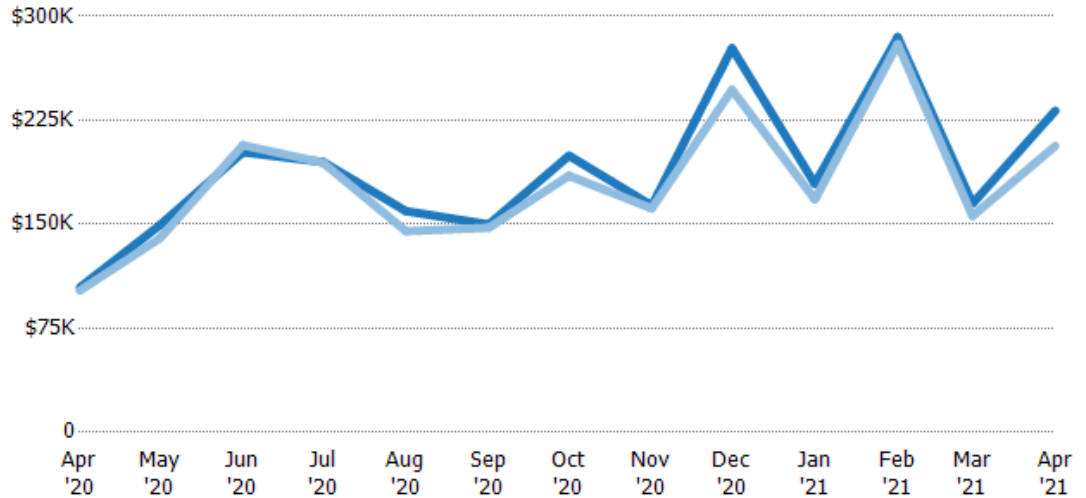
Avg List Price	\$111K	\$154K	\$191K	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K	\$165K	\$299K
Avg Sales Price	\$103K	\$145K	\$187K	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K	\$156K	\$280K
Avg Sales Price as a % of Avg List Price	93%	94%	98%	95%	91%	99%	94%	97%	92%	95%	96%	95%	94%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



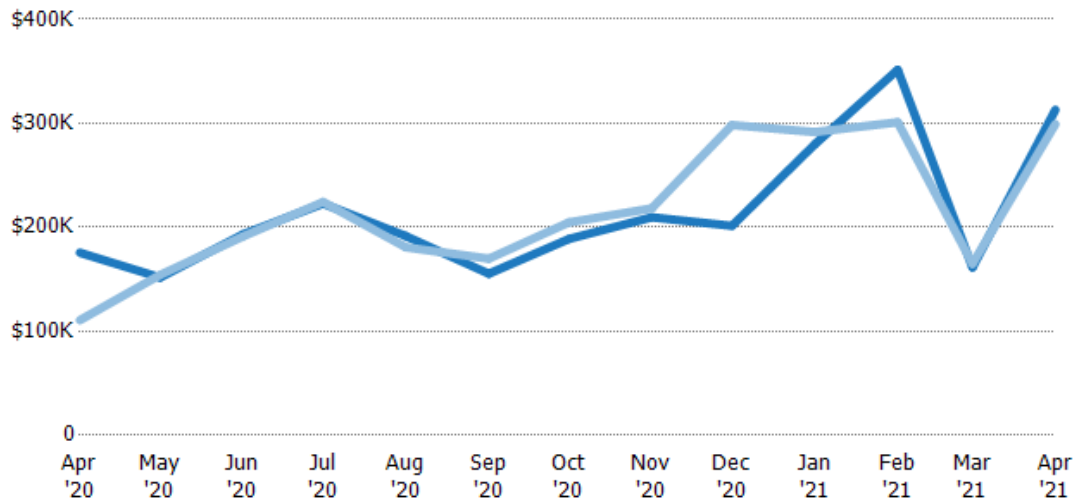
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median List Price	\$104K	\$150K	\$202K	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K	\$165K	\$232K
Median Sales Price	\$102K	\$140K	\$207K	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K	\$156K	\$207K
Med Sales Price as a % of Med List Price	98%	94%	102%	100%	91%	98%	93%	99%	89%	94%	98%	95%	89%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



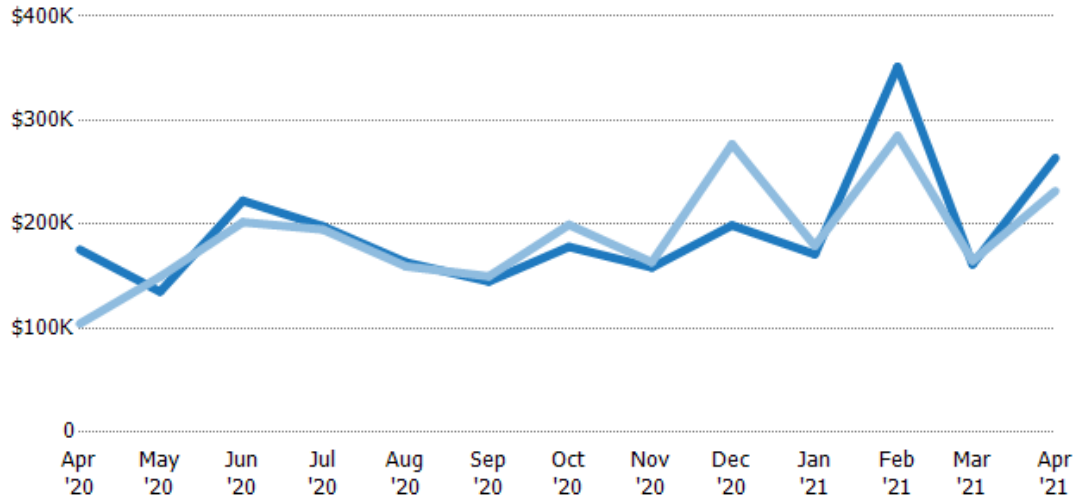
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$176K	\$152K	\$193K	\$223K	\$192K	\$155K	\$189K	\$210K	\$201K	\$280K	\$352K	\$161K	\$313K
Avg Sales Price	\$111K	\$154K	\$191K	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K	\$165K	\$299K
Avg Sales Price as a % of Avg Est Value	63%	102%	99%	101%	94%	109%	108%	104%	148%	104%	86%	102%	96%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$176K	\$135K	\$223K	\$198K	\$163K	\$145K	\$178K	\$159K	\$199K	\$171K	\$352K	\$161K	\$264K
Median Sales Price	\$104K	\$150K	\$202K	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K	\$165K	\$232K
Med Sales Price as a % of Med Est Value	59%	111%	91%	98%	98%	103%	112%	103%	139%	105%	81%	102%	88%