

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

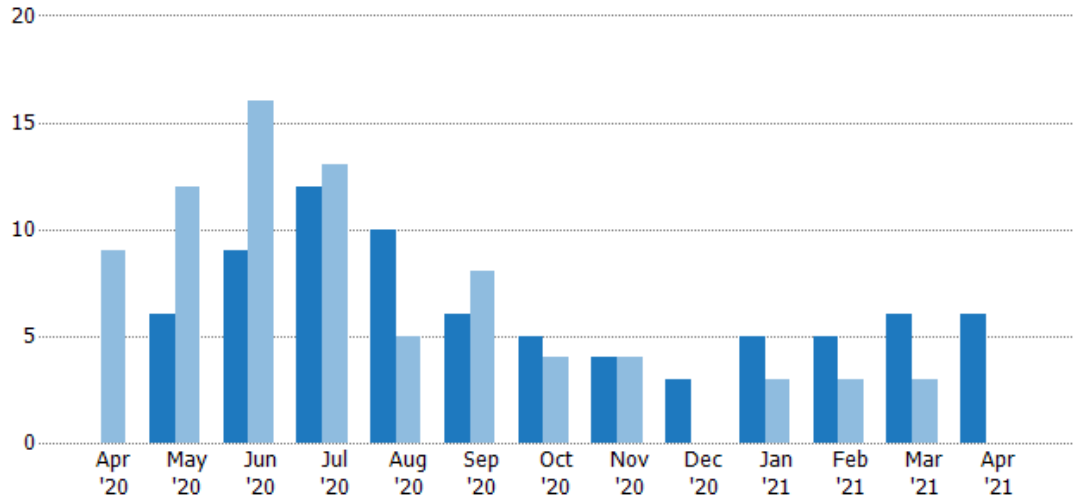
Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	–	–	22	9	+144.4%
New Listing Volume	\$1,113,400	–	–	\$4,925,250	\$2,102,900	+134.2%
Active Listing Count	12	26	-53.8%	N/A	N/A	
Active Listing Volume	\$2,694,300	\$8,724,508	-69.1%	N/A	N/A	
Average Listing Price	\$224,525	\$335,558	-33.1%	\$243,929	\$306,538	-20.4%
Median Listing Price	\$173,200	\$249,500	-30.6%	\$197,711	\$226,636	-12.8%
Median Days in RPR	43.5	295	-85.3%	65.65	248.2	-73.6%
Months of Inventory	2.4	4.3	-44.6%	3.1	9.2	-65.8%
Absorption Rate	41.67%	23.08%	+18.6%	31.91%	10.92%	+21%
Sales Activity Charts Metrics						
New Pending Sales Count	9	4	+125%	23	20	+15%
New Pending Sales Volume	\$1,629,900	\$838,000	+94.5%	\$5,962,750	\$3,369,355	+77%
Pending Sales Count	11	8	+37.5%	N/A	N/A	
Pending Sales Volume	\$2,486,850	\$1,182,500	+110.3%	N/A	N/A	
Closed Sales Count	6	1	+500%	17	15	+13.3%
Closed Sales Volume	\$1,910,900	\$322,500	+492.5%	\$4,296,399	\$3,568,400	+20.4%
Average Sales Price	\$318,483	\$322,500	-1.2%	\$252,729	\$237,893	+6.2%
Median Sales Price	\$315,000	\$322,500	-2.3%	\$259,235	\$184,620	+40.4%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



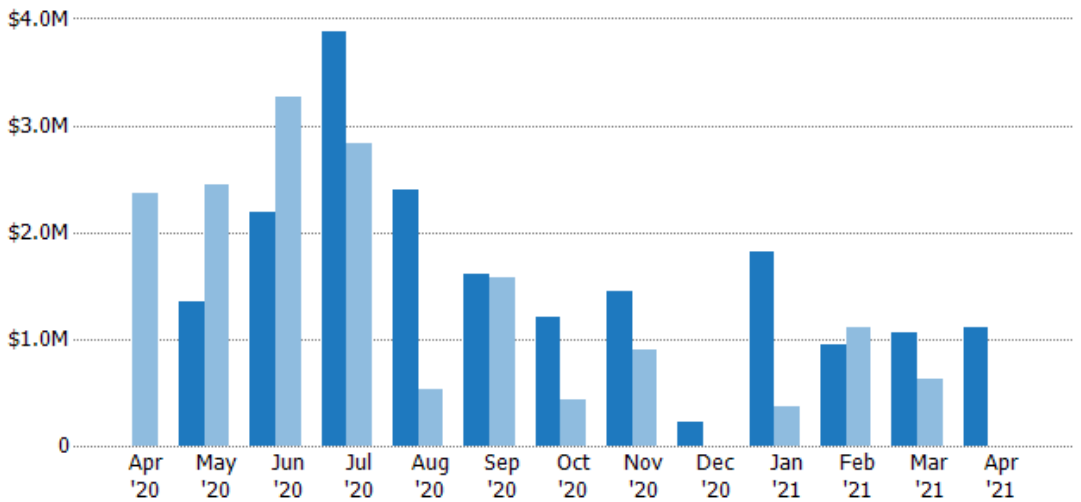
Current Year	-	6	9	12	10	6	5	4	3	5	5	6	6
Prior Year	9	12	16	13	5	8	4	4	-	3	3	3	-
Percent Change from Prior Year	-100%	-50%	-44%	-8%	100%	-25%	25%	0%	100%	67%	67%	100%	100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



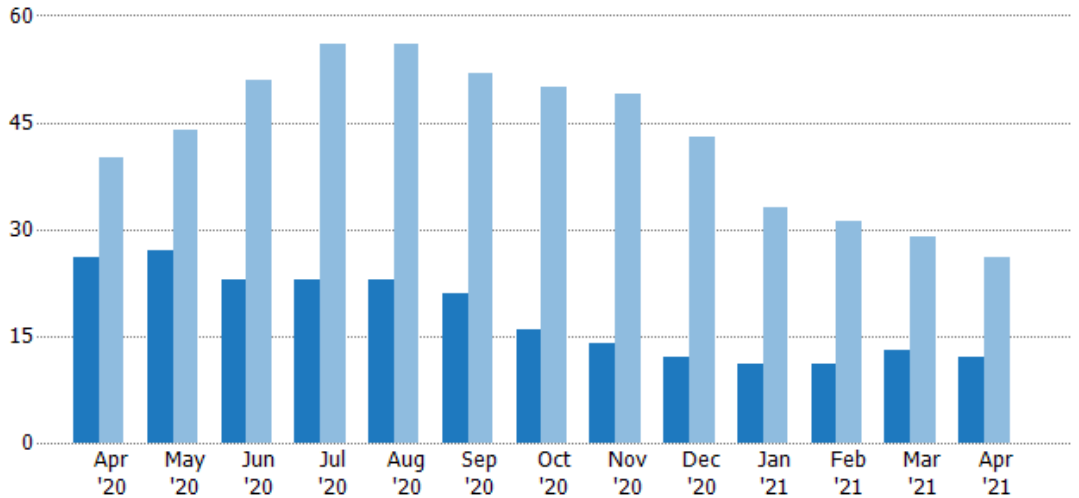
Current Year	-	\$1.35M	\$2.19M	\$3.89M	\$2.4M	\$1.61M	\$1.21M	\$1.45M	\$226K	\$1.81M	\$946K	\$1.05M	\$1.11M
Prior Year	\$2.37M	\$2.45M	\$3.26M	\$2.83M	\$529K	\$1.57M	\$437K	\$904K	-	\$363K	\$1.11M	\$633K	-
Percent Change from Prior Year	-100%	-45%	-33%	37%	354%	3%	177%	61%	100%	399%	-15%	67%	100%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



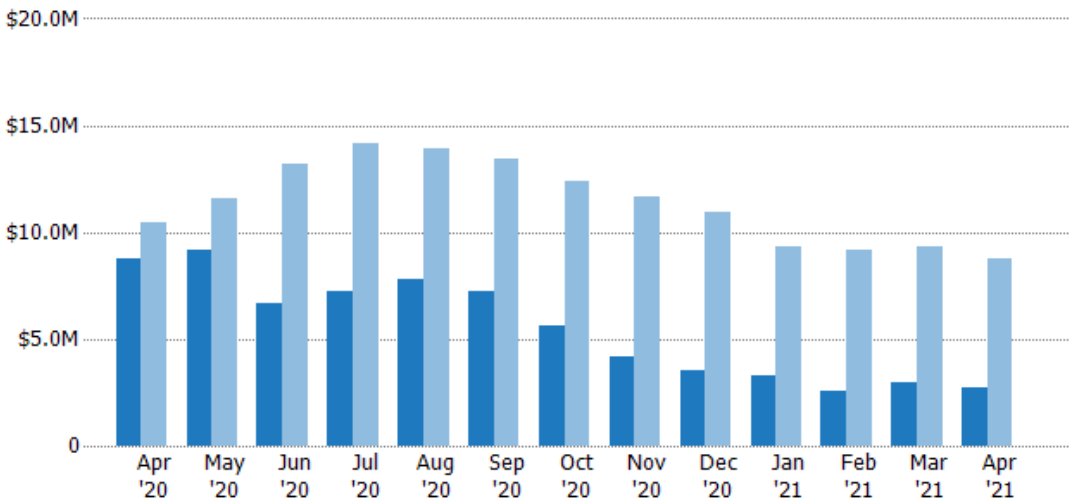
Month/Year	Count	% Chg.
Apr '21	12	-53.8%
Apr '20	26	-35%
Apr '19	40	-17.5%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Apr '21	\$2.69M	-69.1%
Apr '20	\$8.72M	-16.7%
Apr '19	\$10.5M	-28.3%

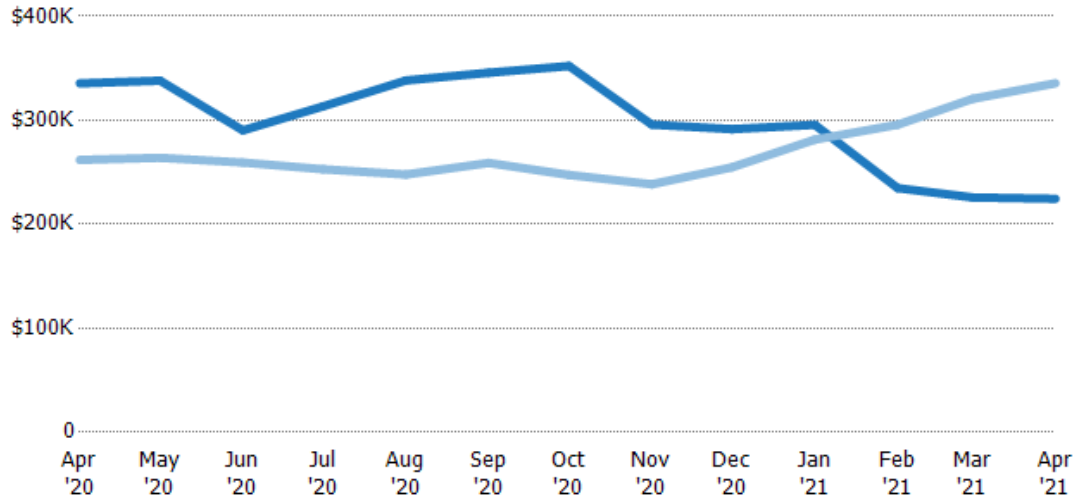
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$225K	-33.1%
Apr '20	\$336K	28.1%
Apr '19	\$262K	-13.1%



Current Year	\$336K	\$338K	\$290K	\$313K	\$338K	\$346K	\$352K	\$296K	\$291K	\$296K	\$235K	\$226K	\$225K
Prior Year	\$262K	\$264K	\$259K	\$253K	\$248K	\$259K	\$247K	\$239K	\$255K	\$281K	\$296K	\$321K	\$336K
Percent Change from Prior Year	28%	28%	12%	24%	37%	33%	42%	24%	14%	5%	-21%	-30%	-33%

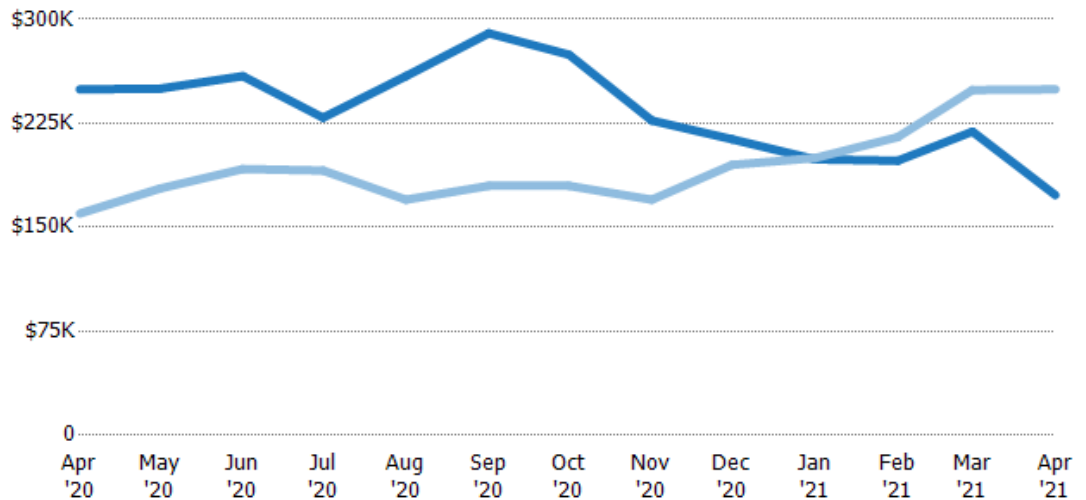
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$173K	-30.6%
Apr '20	\$250K	56%
Apr '19	\$160K	9.3%



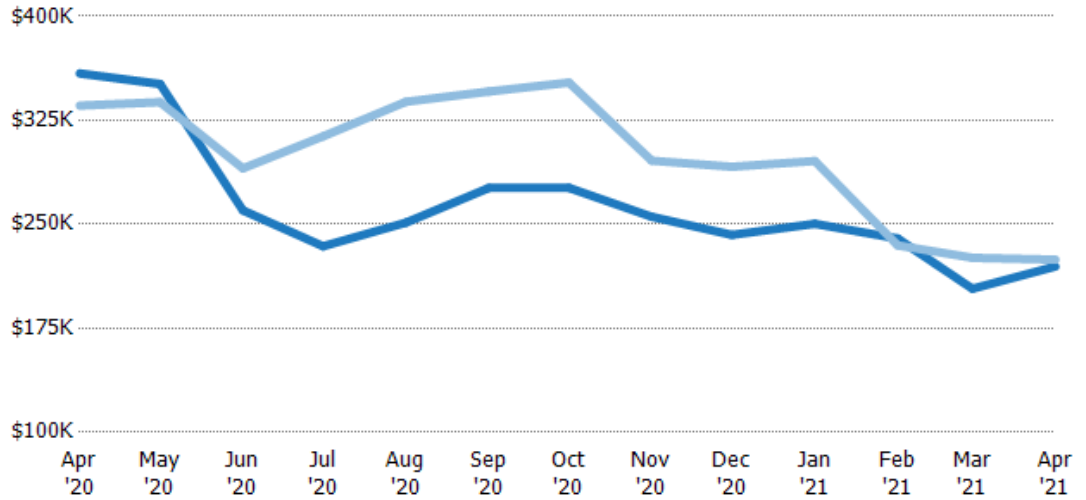
Current Year	\$250K	\$250K	\$259K	\$229K	\$259K	\$290K	\$274K	\$227K	\$214K	\$199K	\$198K	\$219K	\$173K
Prior Year	\$160K	\$178K	\$192K	\$191K	\$170K	\$180K	\$180K	\$170K	\$195K	\$200K	\$215K	\$249K	\$250K
Percent Change from Prior Year	56%	40%	35%	20%	52%	61%	53%	34%	9%	0%	-8%	-12%	-31%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



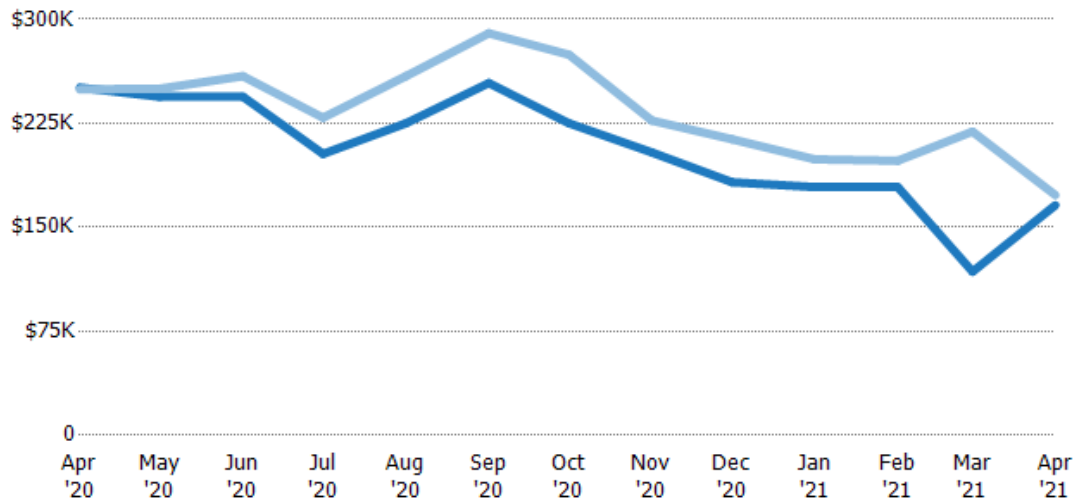
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$359K	\$351K	\$260K	\$234K	\$251K	\$276K	\$276K	\$255K	\$242K	\$250K	\$240K	\$204K	\$220K
Avg Listing Price	\$336K	\$338K	\$290K	\$313K	\$338K	\$346K	\$352K	\$296K	\$291K	\$296K	\$235K	\$226K	\$225K
Avg Listing Price as a % of Avg Est Value	94%	96%	112%	134%	135%	125%	127%	116%	120%	118%	98%	111%	102%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$251K	\$244K	\$244K	\$203K	\$225K	\$254K	\$225K	\$204K	\$183K	\$179K	\$179K	\$118K	\$166K
Median Listing Price	\$250K	\$250K	\$259K	\$229K	\$259K	\$290K	\$274K	\$227K	\$214K	\$199K	\$198K	\$219K	\$173K
Med Listing Price as a % of Med Est Value	99%	102%	106%	113%	115%	114%	122%	111%	117%	111%	111%	186%	104%

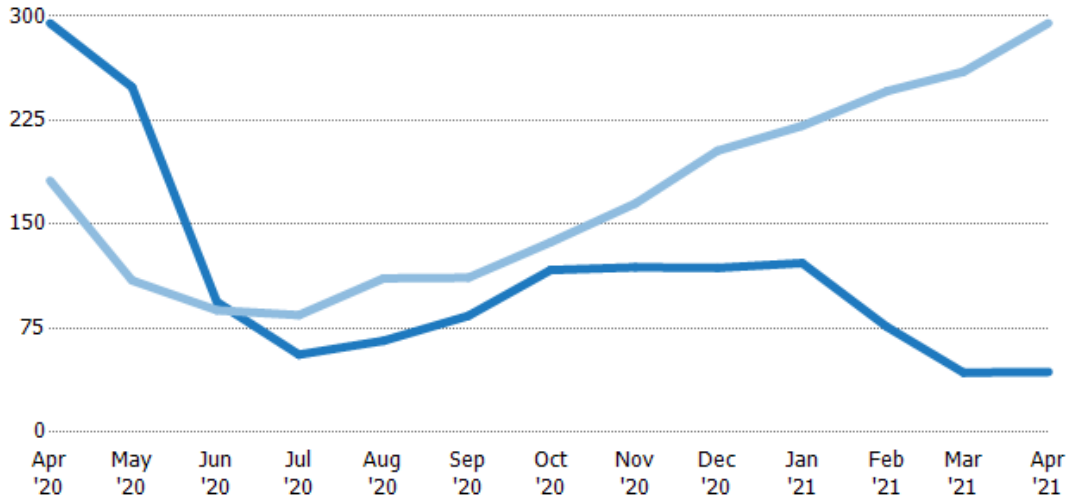
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Apr '21	43.5	-85.3%
Apr '20	295	62.5%
Apr '19	182	35%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	295	249	94	56	66	84	117	119	119	122	76	43	43.5
Prior Year	182	110	88	84.5	111	112	137	165	203	221	246	260	295
Percent Change from Prior Year	63%	127%	7%	-34%	-41%	-25%	-15%	-28%	-42%	-45%	-69%	-83%	-85%

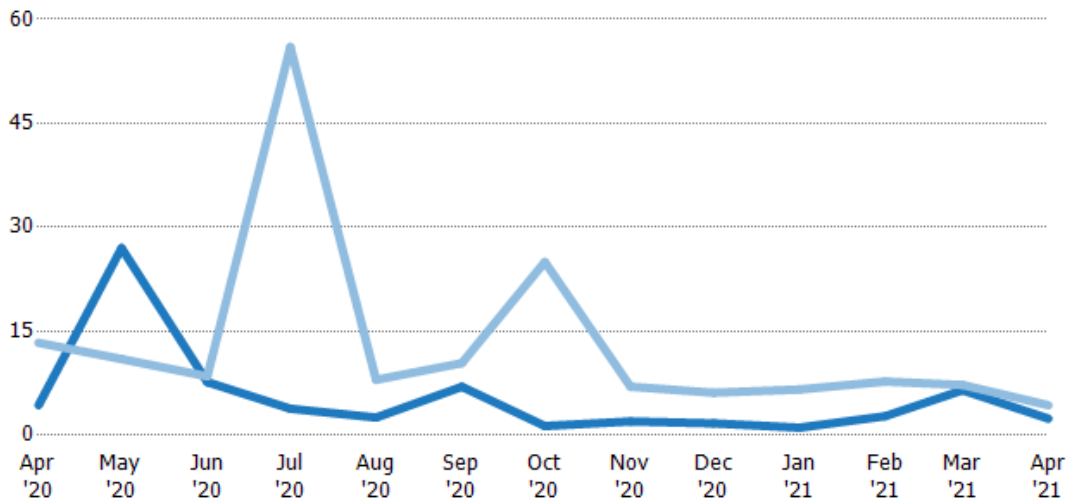
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Apr '21	2.4	-44.6%
Apr '20	4.33	-67.5%
Apr '19	13.3	23.8%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	4.33	27	7.67	3.83	2.56	7	1.33	2	1.71	1.1	2.75	6.5	2.4
Prior Year	13.3	11	8.5	56	8	10.4	25	7	6.14	6.6	7.75	7.25	4.33
Percent Change from Prior Year	-68%	145%	-10%	-93%	-68%	-33%	-95%	-71%	-72%	-83%	-65%	-10%	-45%

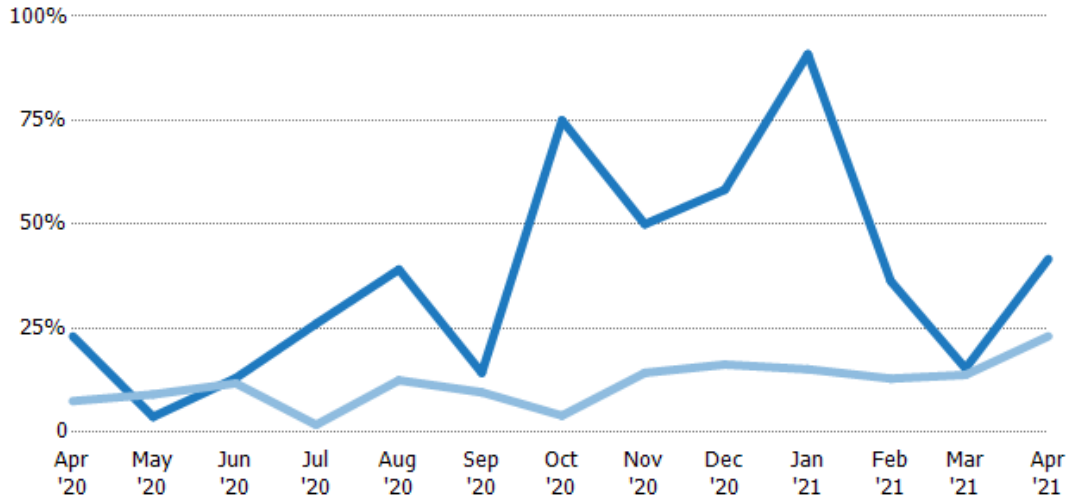
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Apr '21	42%	-18.6%
Apr '20	23%	-15.6%
Apr '19	8%	-19.2%



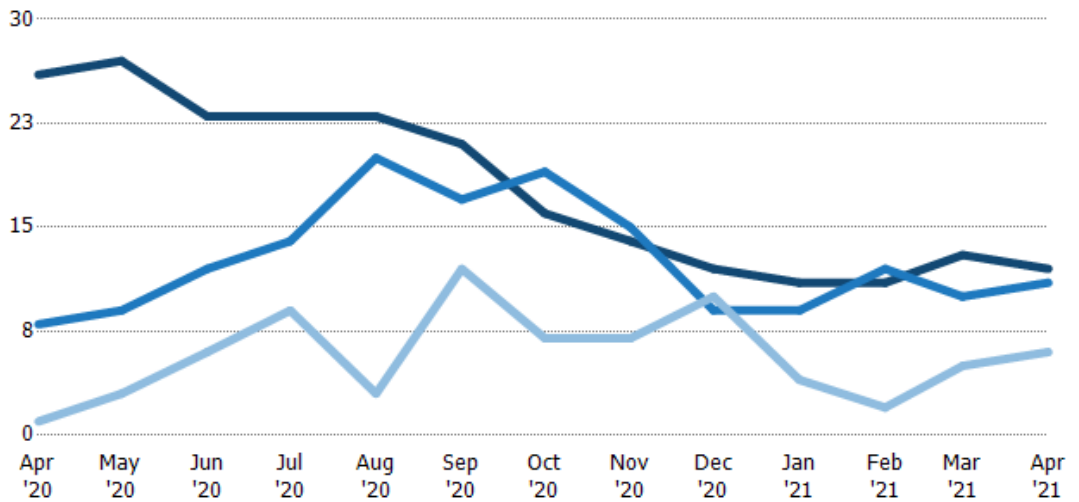
Current Year	23%	4%	13%	26%	39%	14%	75%	50%	58%	91%	36%	15%	42%
Prior Year	8%	9%	12%	2%	13%	10%	4%	14%	16%	15%	13%	14%	23%
Change from Prior Year	-16%	5%	-1%	-24%	-27%	-5%	-71%	-36%	-42%	-76%	-23%	-2%	-19%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Active	26	27	23	23	23	21	16	14	12	11	11	13	12
Pending	8	9	12	14	20	17	19	15	9	9	12	10	11
Sold	1	3	6	9	3	12	7	7	10	4	2	5	6

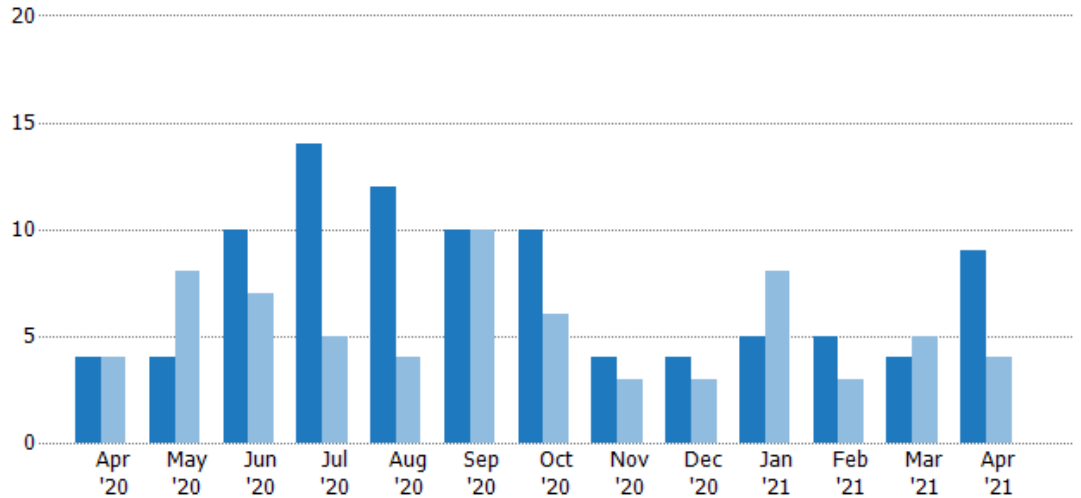
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	9	125%
Apr '20	4	0%
Apr '19	4	100%



Current Year	4	4	10	14	12	10	10	4	4	5	5	4	9
Prior Year	4	8	7	5	4	10	6	3	3	8	3	5	4
Percent Change from Prior Year	0%	-50%	43%	180%	200%	0%	67%	33%	33%	-38%	67%	-20%	125%

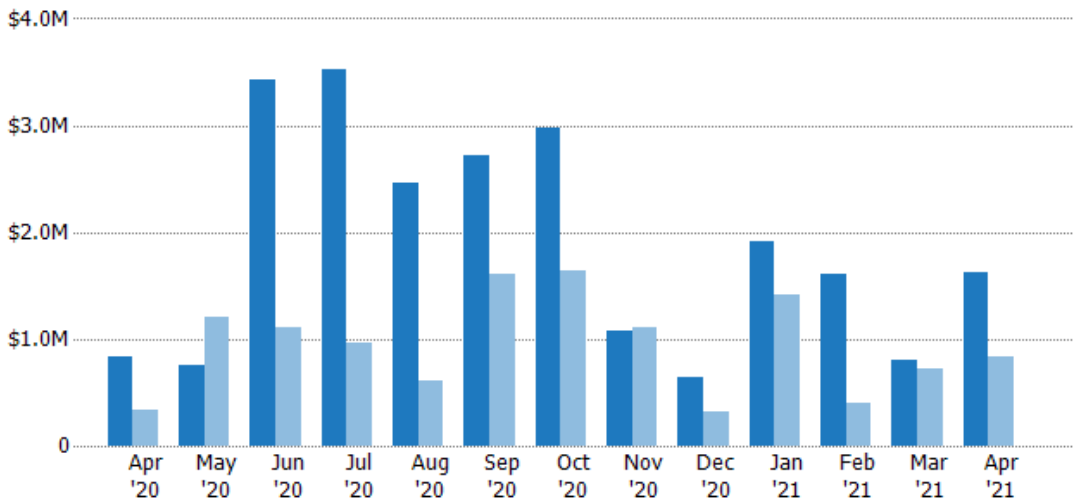
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$1.63M	94.5%
Apr '20	\$838K	144.5%
Apr '19	\$343K	770.7%



Current Year	\$838K	\$750K	\$3.42M	\$3.53M	\$2.45M	\$2.72M	\$2.97M	\$1.08M	\$646K	\$1.92M	\$1.62M	\$801K	\$1.63M
Prior Year	\$343K	\$1.21M	\$1.11M	\$964K	\$604K	\$1.61M	\$1.64M	\$1.11M	\$317K	\$1.42M	\$401K	\$715K	\$838K
Percent Change from Prior Year	144%	-38%	207%	266%	306%	69%	81%	-3%	104%	35%	303%	12%	94%

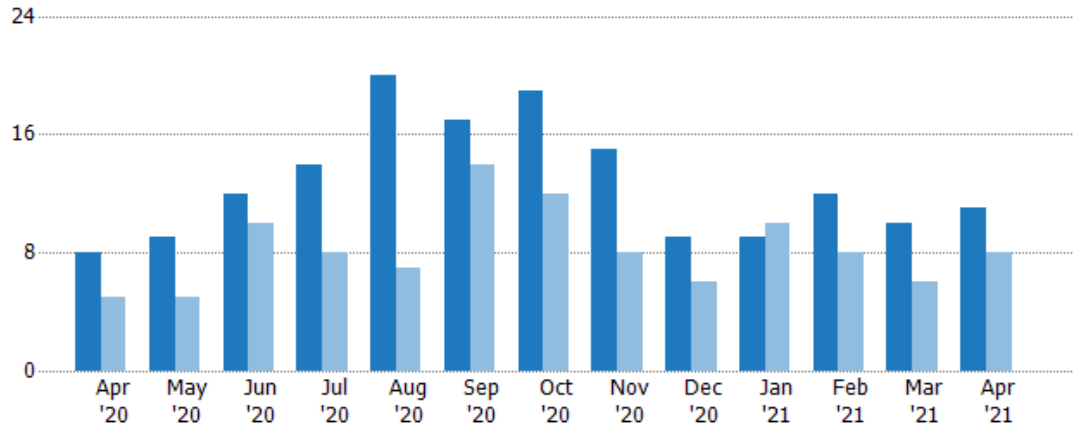
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	11	37.5%
Apr '20	8	60%
Apr '19	5	60%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	8	9	12	14	20	17	19	15	9	9	12	10	11
Prior Year	5	5	10	8	7	14	12	8	6	10	8	6	8
Percent Change from Prior Year	60%	80%	20%	75%	186%	21%	58%	88%	50%	-10%	50%	67%	38%

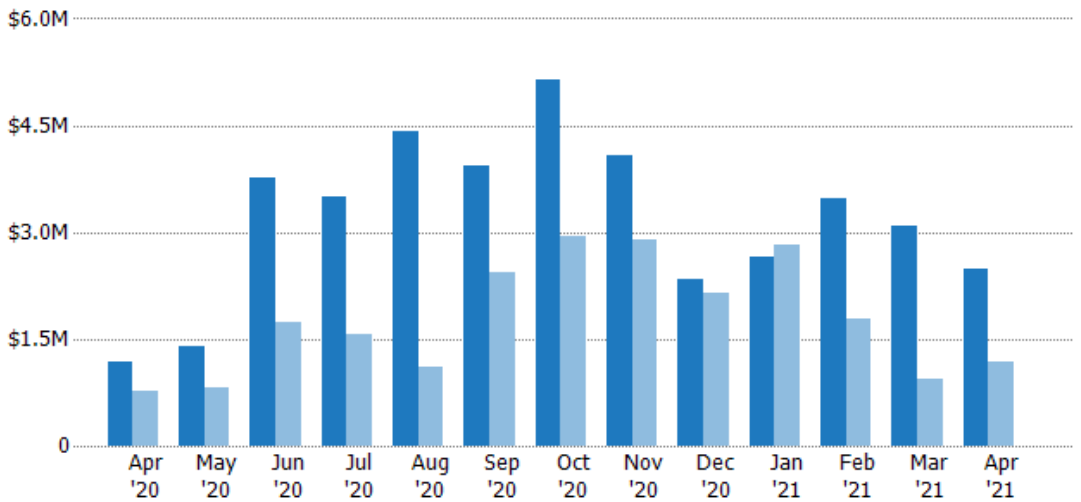
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$2.49M	110.3%
Apr '20	\$1.18M	55%
Apr '19	\$763K	306.9%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$1.18M	\$1.39M	\$3.78M	\$3.5M	\$4.43M	\$3.94M	\$5.14M	\$4.08M	\$2.34M	\$2.65M	\$3.49M	\$3.1M	\$2.49M
Prior Year	\$763K	\$828K	\$1.73M	\$1.58M	\$1.12M	\$2.43M	\$2.95M	\$2.89M	\$2.16M	\$2.83M	\$1.79M	\$940K	\$1.18M
Percent Change from Prior Year	55%	68%	118%	122%	296%	62%	74%	41%	9%	-6%	95%	230%	110%

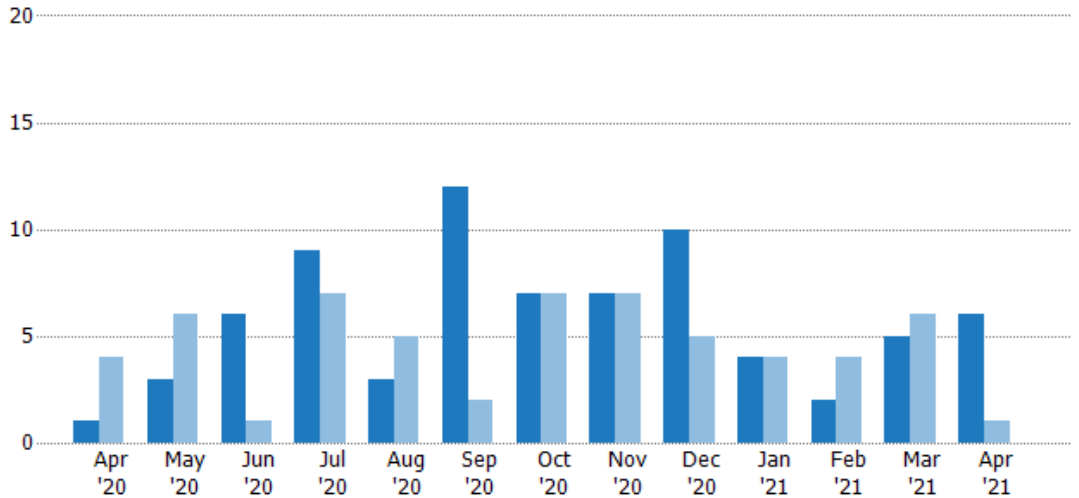
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	6	500%
Apr '20	1	-75%
Apr '19	4	25%



Current Year	1	3	6	9	3	12	7	7	10	4	2	5	6
Prior Year	4	6	1	7	5	2	7	7	5	4	4	6	1
Percent Change from Prior Year	-75%	-50%	500%	29%	-40%	500%	0%	0%	100%	0%	-50%	-17%	500%

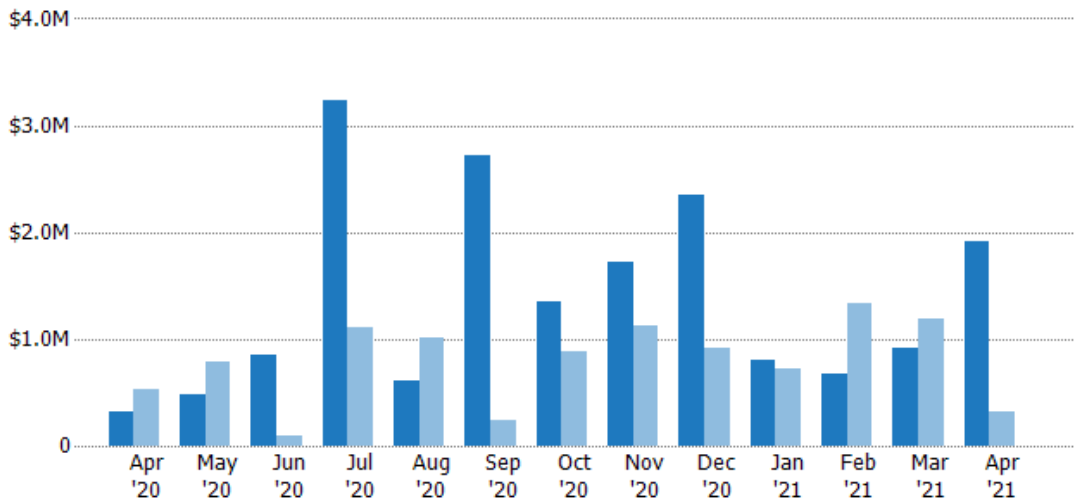
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$1.91M	492.5%
Apr '20	\$323K	-39.3%
Apr '19	\$531K	62%



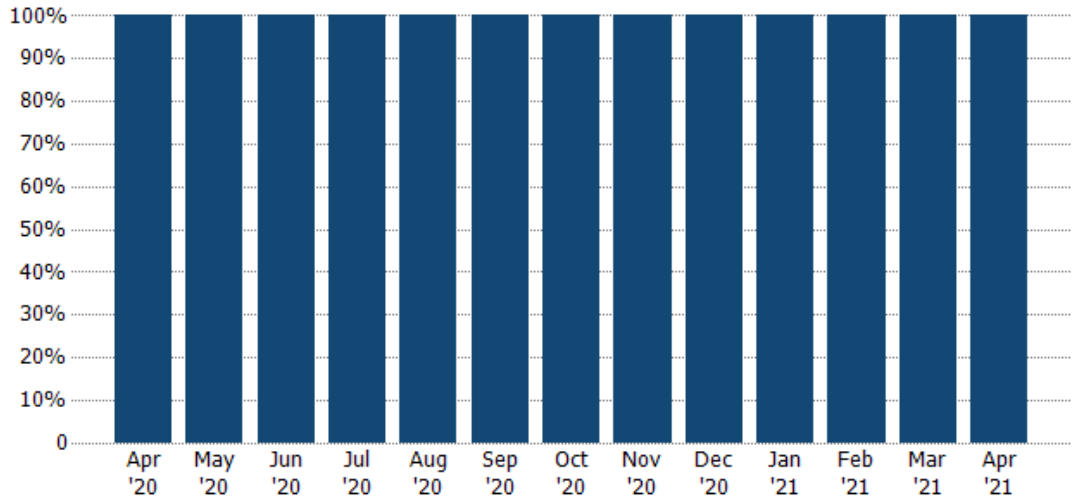
Current Year	\$323K	\$478K	\$852K	\$3.24M	\$615K	\$2.72M	\$1.35M	\$1.72M	\$2.34M	\$800K	\$675K	\$910K	\$1.91M
Prior Year	\$531K	\$783K	\$90K	\$1.11M	\$1.01M	\$235K	\$883K	\$1.13M	\$908K	\$726K	\$1.33M	\$1.19M	\$323K
Percent Change from Prior Year	-39%	-39%	847%	193%	-39%	1,059%	52%	53%	158%	10%	-49%	-23%	493%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Single Family Residence

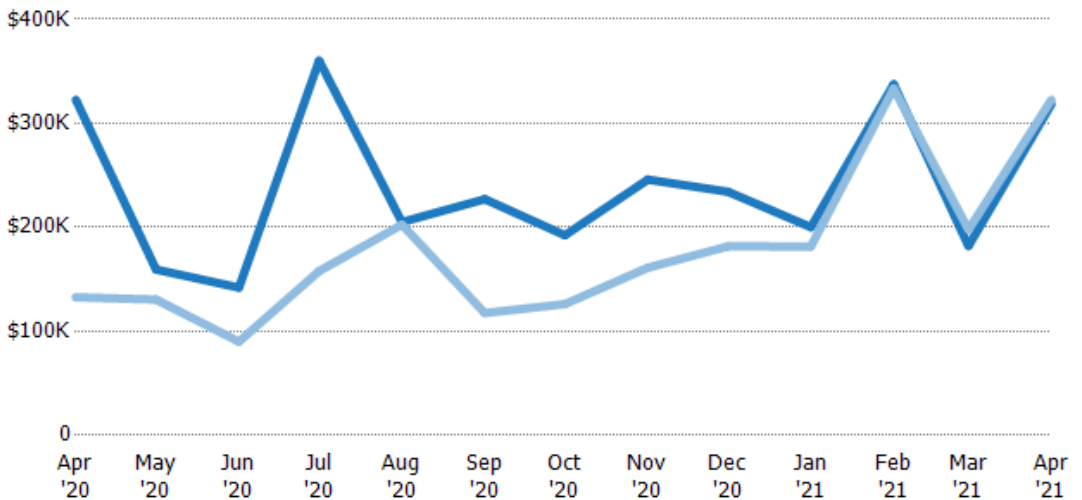
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

Current Year	\$323K	\$159K	\$142K	\$360K	\$205K	\$227K	\$192K	\$246K	\$234K	\$200K	\$338K	\$182K	\$318K
Prior Year	\$133K	\$131K	\$90K	\$158K	\$203K	\$118K	\$126K	\$161K	\$182K	\$182K	\$333K	\$198K	\$323K
Percent Change from Prior Year	143%	22%	58%	128%	1%	93%	52%	53%	29%	10%	1%	-8%	-1%

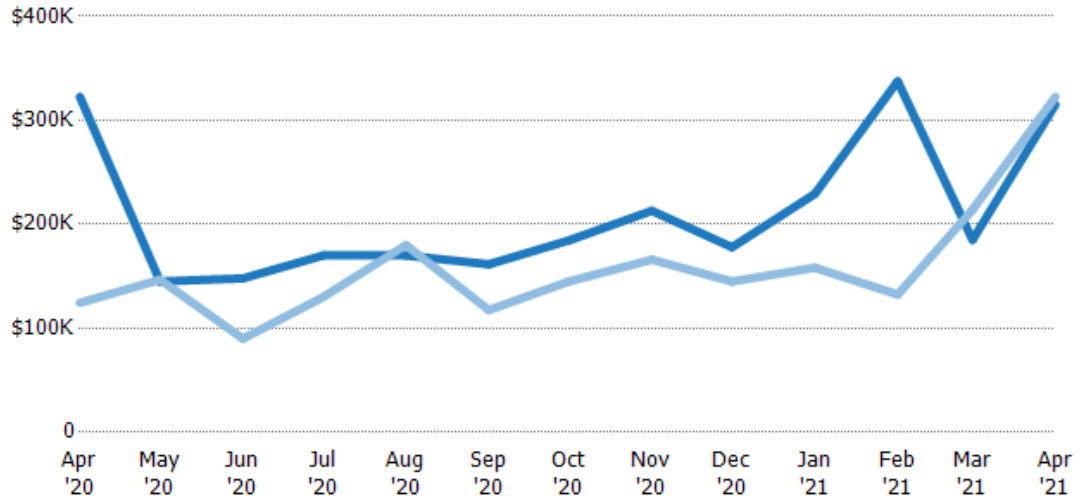
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Apr '21	\$315K	-2.3%
Apr '20	\$323K	159%
Apr '19	\$125K	52.2%



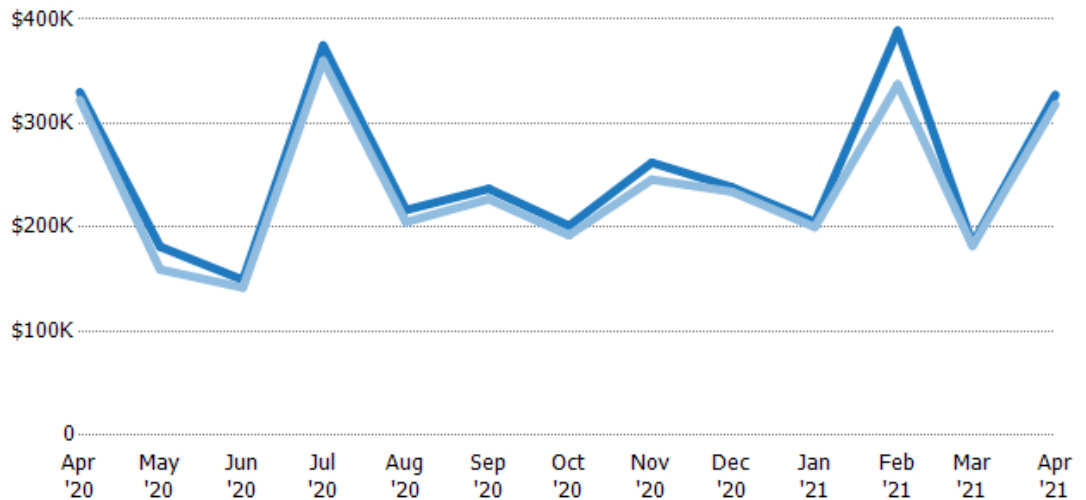
Current Year	\$323K	\$145K	\$148K	\$170K	\$170K	\$162K	\$185K	\$213K	\$178K	\$229K	\$338K	\$185K	\$315K
Prior Year	\$125K	\$147K	\$90K	\$130K	\$180K	\$118K	\$145K	\$166K	\$145K	\$158K	\$132K	\$214K	\$323K
Percent Change from Prior Year	159%	-1%	64%	31%	-6%	37%	27%	28%	23%	45%	155%	-14%	-2%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



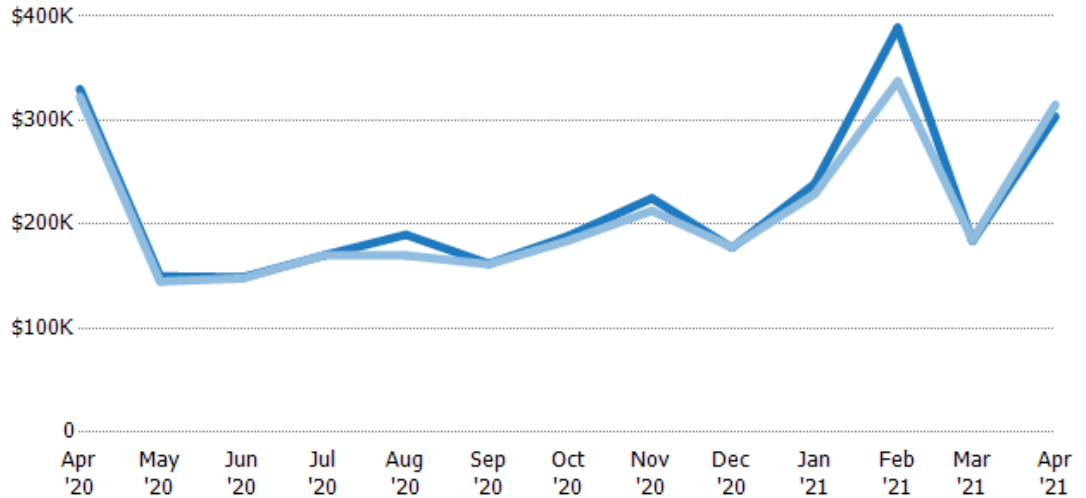
Avg List Price	\$330K	\$181K	\$149K	\$375K	\$217K	\$237K	\$201K	\$262K	\$238K	\$205K	\$389K	\$184K	\$328K
Avg Sales Price	\$323K	\$159K	\$142K	\$360K	\$205K	\$227K	\$192K	\$246K	\$234K	\$200K	\$338K	\$182K	\$318K
Avg Sales Price as a % of Avg List Price	98%	88%	95%	96%	95%	96%	96%	94%	98%	98%	87%	99%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



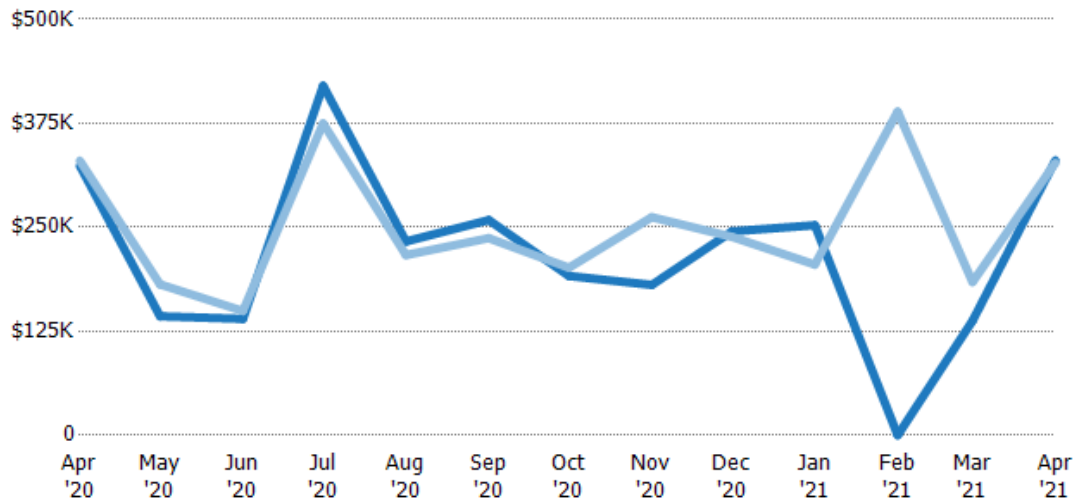
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median List Price	\$330K	\$150K	\$149K	\$170K	\$190K	\$162K	\$189K	\$225K	\$177K	\$239K	\$389K	\$184K	\$304K
Median Sales Price	\$323K	\$145K	\$148K	\$170K	\$170K	\$162K	\$185K	\$213K	\$178K	\$229K	\$338K	\$185K	\$315K
Med Sales Price as a % of Med List Price	98%	97%	99%	100%	90%	100%	98%	95%	100%	96%	87%	101%	104%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



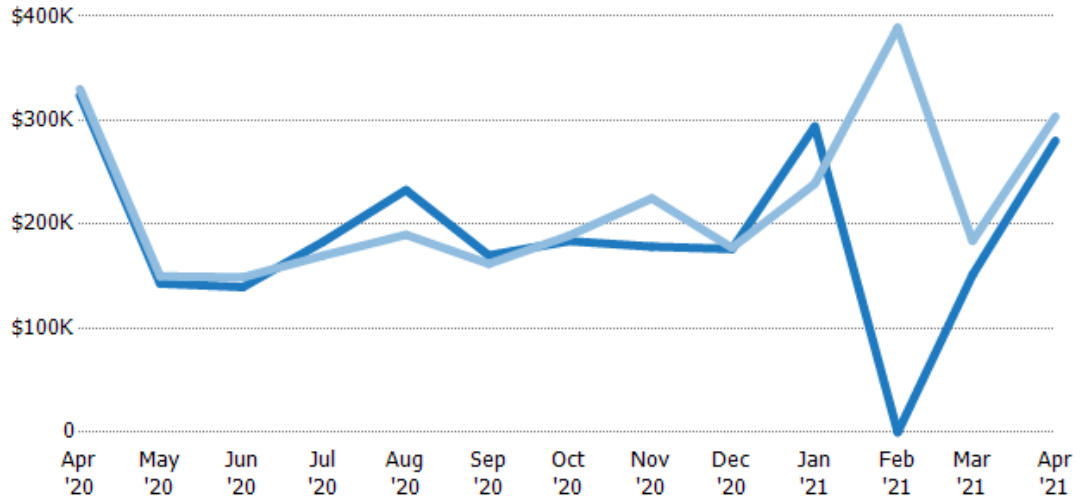
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$324K	\$143K	\$140K	\$420K	\$233K	\$259K	\$191K	\$181K	\$245K	\$252K	\$0	\$138K	\$330K
Avg Sales Price	\$330K	\$181K	\$149K	\$375K	\$217K	\$237K	\$201K	\$262K	\$238K	\$205K	\$389K	\$184K	\$328K
Avg Sales Price as a % of Avg Est Value	102%	127%	107%	89%	93%	92%	105%	145%	97%	81%	100%	134%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$324K	\$143K	\$140K	\$183K	\$233K	\$170K	\$184K	\$178K	\$176K	\$294K	\$0	\$151K	\$280K
Median Sales Price	\$330K	\$150K	\$149K	\$170K	\$190K	\$162K	\$189K	\$225K	\$177K	\$239K	\$389K	\$184K	\$304K
Med Sales Price as a % of Med Est Value	102%	105%	107%	93%	82%	95%	103%	126%	101%	81%	100%	121%	108%