

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	30	1	+2,900%	92	34	+170.6%
New Listing Volume	\$12,984,800	\$119,500	+10,765.9%	\$40,978,600	\$9,330,300	+339.2%
Active Listing Count	31	61	-49.2%	N/A	N/A	
Active Listing Volume	\$21,500,400	\$25,511,600	-15.7%	N/A	N/A	
Average Listing Price	\$693,561	\$418,223	+65.8%	\$653,445	\$447,852	+45.9%
Median Listing Price	\$330,000	\$222,000	+48.6%	\$359,360	\$292,220	+23%
Median Days in RPR	30	161	-81.4%	74.83	145.52	-48.6%
Months of Inventory	1.3	8.7	-84.5%	4.4	5.8	-24%
Absorption Rate	74.19%	11.48%	+62.7%	22.81%	17.32%	+5.5%
Sales Activity Charts Metrics						
New Pending Sales Count	21	1	+2,000%	97	28	+246.4%
New Pending Sales Volume	\$7,121,900	\$119,900	+5,839.9%	\$36,761,400	\$6,132,000	+499.5%
Pending Sales Count	30	5	+500%	N/A	N/A	
Pending Sales Volume	\$10,432,800	\$1,297,900	+703.8%	N/A	N/A	
Closed Sales Count	31	3	+933.3%	78	26	+200%
Closed Sales Volume	\$11,345,600	\$710,000	+1,498%	\$29,539,250	\$5,182,400	+470%
Average Sales Price	\$365,987	\$236,667	+54.6%	\$378,708	\$199,323	+90%
Median Sales Price	\$285,000	\$250,000	+14%	\$263,308	\$206,327	+27.6%

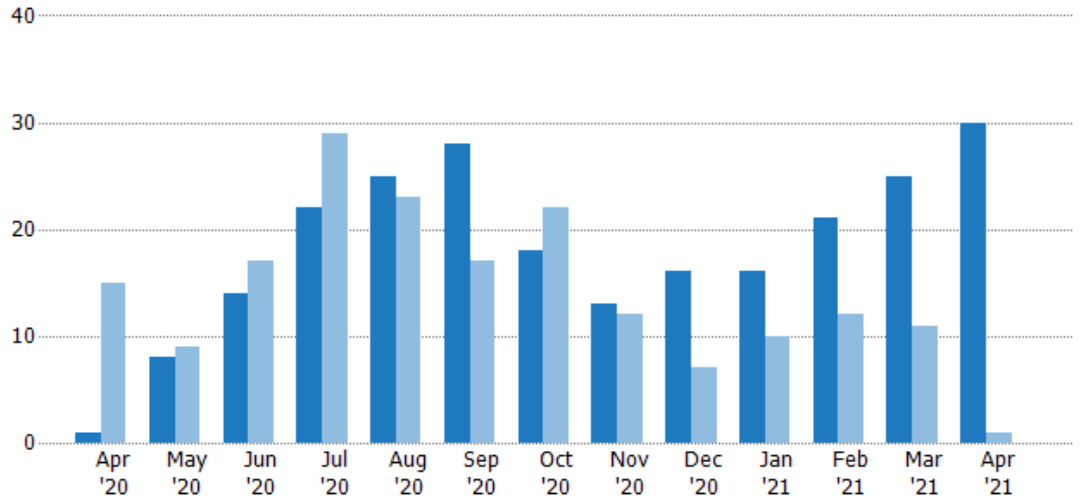
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	30	2,900%
Apr '20	1	-93.3%
Apr '19	15	26.7%



Current Year	1	8	14	22	25	28	18	13	16	16	21	25	30
Prior Year	15	9	17	29	23	17	22	12	7	10	12	11	1
Percent Change from Prior Year	-93%	-11%	-18%	-24%	9%	65%	-18%	8%	129%	60%	75%	127%	2,900%

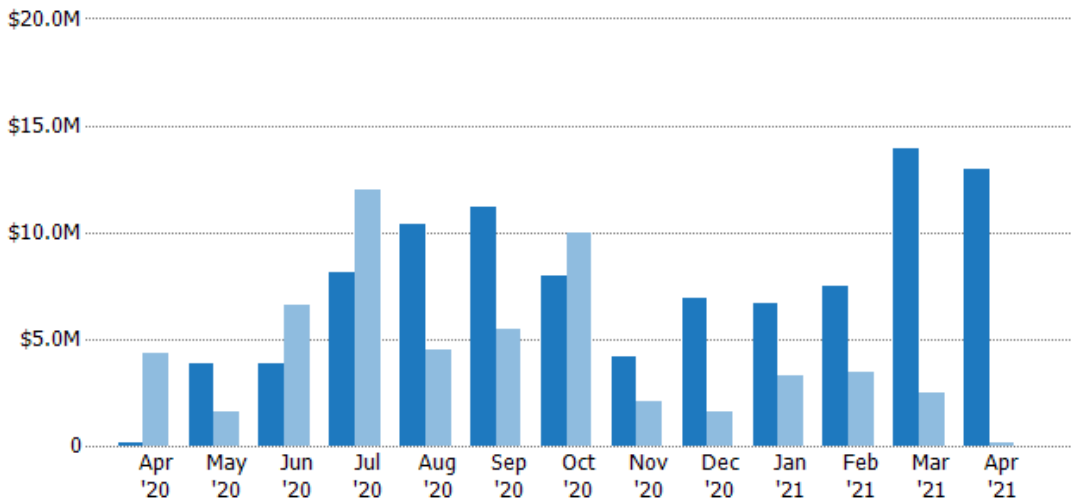
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$13M	10,765.9%
Apr '20	\$120K	-97.2%
Apr '19	\$4.34M	42.5%



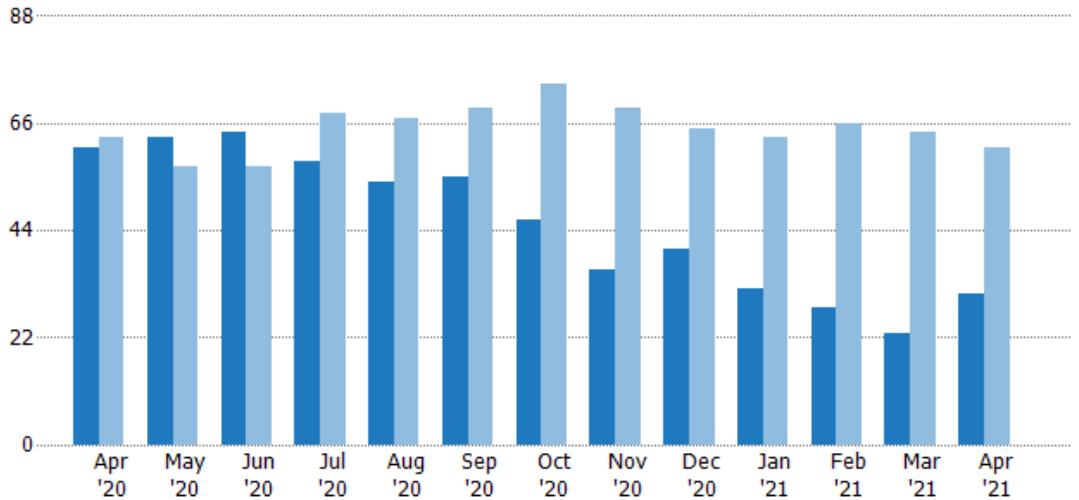
Current Year	\$120K	\$3.83M	\$3.86M	\$8.13M	\$10.4M	\$11.2M	\$7.99M	\$4.17M	\$6.91M	\$6.65M	\$7.47M	\$13.9M	\$13M
Prior Year	\$4.34M	\$1.57M	\$6.61M	\$12M	\$4.47M	\$5.46M	\$9.94M	\$2.06M	\$1.59M	\$3.32M	\$3.42M	\$2.47M	\$120K
Percent Change from Prior Year	-97%	144%	-42%	-32%	132%	105%	-20%	102%	334%	100%	118%	463%	10,766%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Count	% Chg.
Apr '21	31	-49.2%
Apr '20	61	-3.2%
Apr '19	63	39.7%

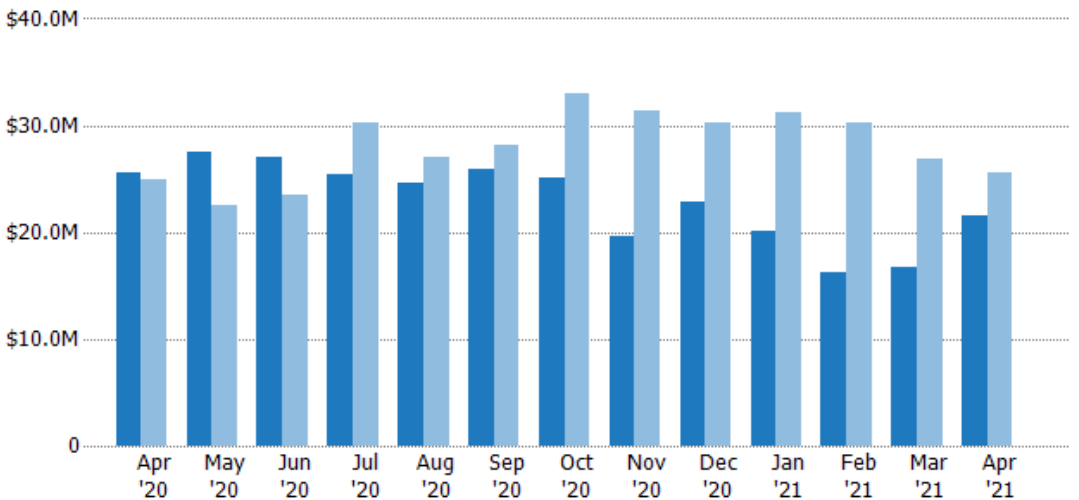
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	61	63	64	58	54	55	46	36	40	32	28	23	31
Prior Year	63	57	57	68	67	69	74	69	65	63	66	64	61
Percent Change from Prior Year	-3%	11%	12%	-15%	-19%	-20%	-38%	-48%	-38%	-49%	-58%	-64%	-49%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Apr '21	\$21.5M	-15.7%
Apr '20	\$25.5M	2.4%
Apr '19	\$24.9M	18.6%

	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$25.5M	\$27.6M	\$27M	\$25.5M	\$24.7M	\$25.9M	\$25M	\$19.6M	\$22.8M	\$20M	\$16.3M	\$16.7M	\$21.5M
Prior Year	\$24.9M	\$22.6M	\$23.4M	\$30.3M	\$27M	\$28.2M	\$32.9M	\$31.4M	\$30.3M	\$31.2M	\$30.2M	\$26.9M	\$25.5M
Percent Change from Prior Year	2%	22%	15%	-16%	-9%	-8%	-24%	-38%	-25%	-36%	-46%	-38%	-16%

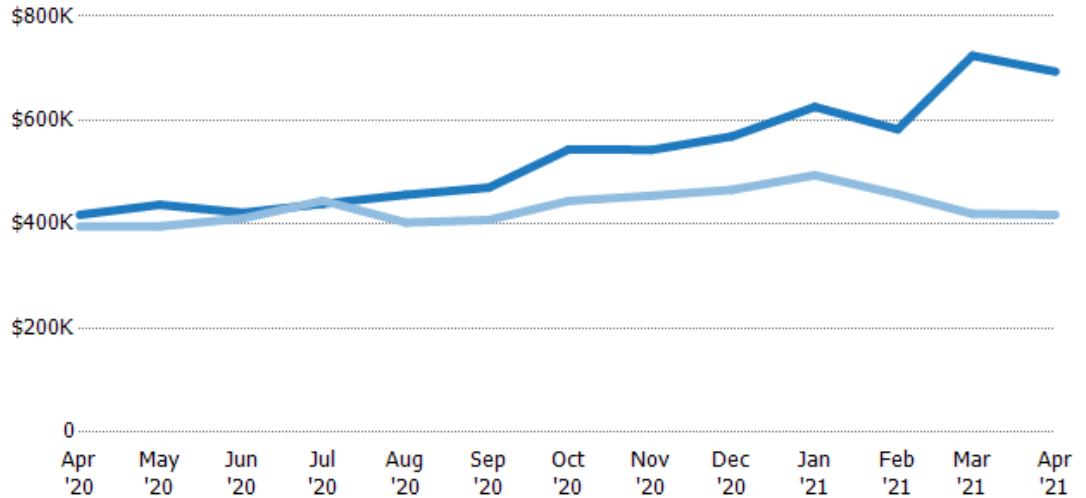
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$694K	65.8%
Apr '20	\$418K	5.7%
Apr '19	\$396K	-15.1%



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$418K	\$437K	\$422K	\$439K	\$457K	\$470K	\$544K	\$543K	\$569K	\$626K	\$583K	\$724K	\$694K
Prior Year	\$396K	\$396K	\$411K	\$445K	\$403K	\$408K	\$445K	\$455K	\$466K	\$494K	\$458K	\$420K	\$418K
Percent Change from Prior Year	6%	10%	3%	-1%	13%	15%	22%	19%	22%	27%	27%	72%	66%

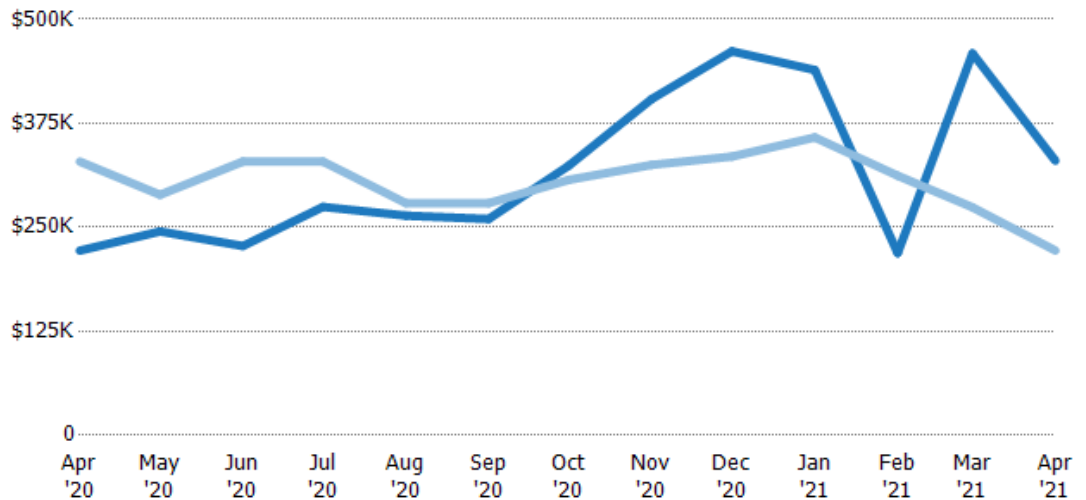
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$330K	48.6%
Apr '20	\$222K	-32.5%
Apr '19	\$329K	-46.9%



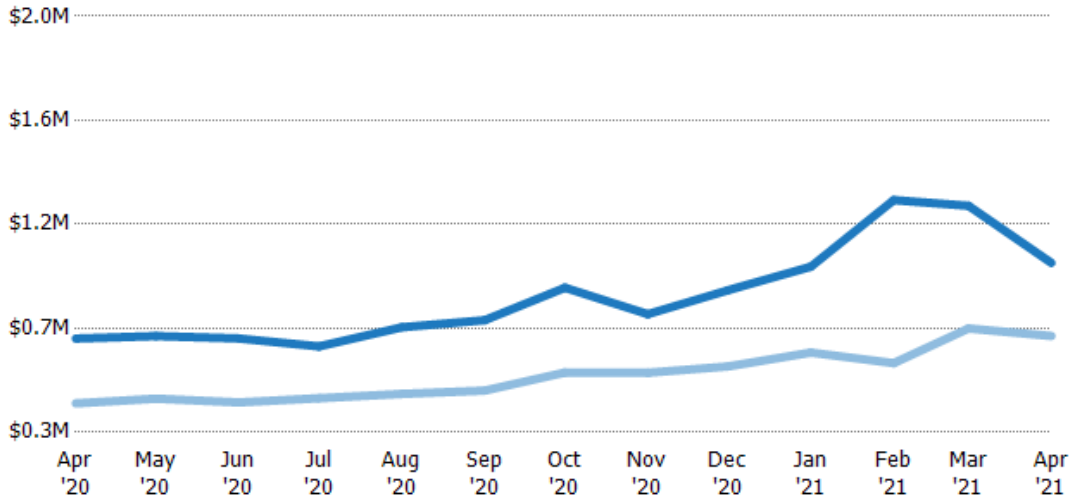
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$222K	\$245K	\$227K	\$275K	\$264K	\$260K	\$324K	\$404K	\$462K	\$439K	\$219K	\$459K	\$330K
Prior Year	\$329K	\$289K	\$329K	\$329K	\$279K	\$279K	\$307K	\$325K	\$335K	\$358K	\$312K	\$274K	\$222K
Percent Change from Prior Year	-33%	-15%	-31%	-17%	-5%	-7%	6%	24%	38%	23%	-30%	68%	49%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



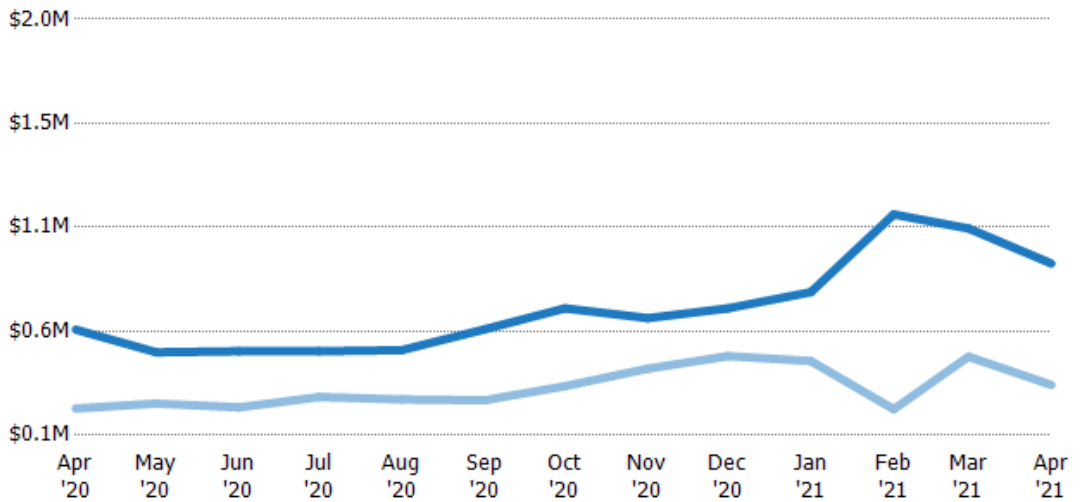
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$683K	\$693K	\$683K	\$651K	\$729K	\$758K	\$891K	\$783K	\$880K	\$977K	\$1.25M	\$1.23M	\$992K
Avg Listing Price	\$418K	\$437K	\$422K	\$439K	\$457K	\$470K	\$544K	\$543K	\$569K	\$626K	\$583K	\$724K	\$694K
Avg Listing Price as a % of Avg Est Value	61%	63%	62%	67%	63%	62%	61%	69%	65%	64%	47%	59%	70%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$582K	\$479K	\$484K	\$484K	\$489K	\$584K	\$680K	\$635K	\$680K	\$754K	\$1.11M	\$1.04M	\$884K
Median Listing Price	\$222K	\$245K	\$227K	\$275K	\$264K	\$260K	\$324K	\$404K	\$462K	\$439K	\$219K	\$459K	\$330K
Med Listing Price as a % of Med Est Value	38%	51%	47%	57%	54%	45%	48%	64%	68%	58%	20%	44%	37%

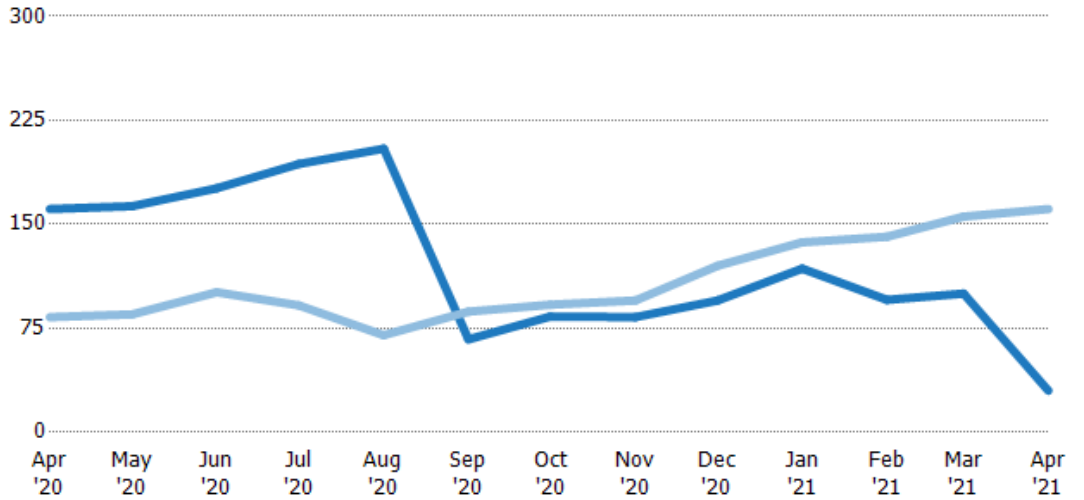
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Apr '21	30	-81.4%
Apr '20	161	94%
Apr '19	83	0.6%



Current Year	161	163	176	194	205	67	83.5	83	95	118	95.5	100	30
Prior Year	83	85	101	91.5	70	87	92	95	120	137	141	156	161
Percent Change from Prior Year	94%	92%	74%	111%	192%	-23%	-9%	-13%	-21%	-14%	-32%	-36%	-81%

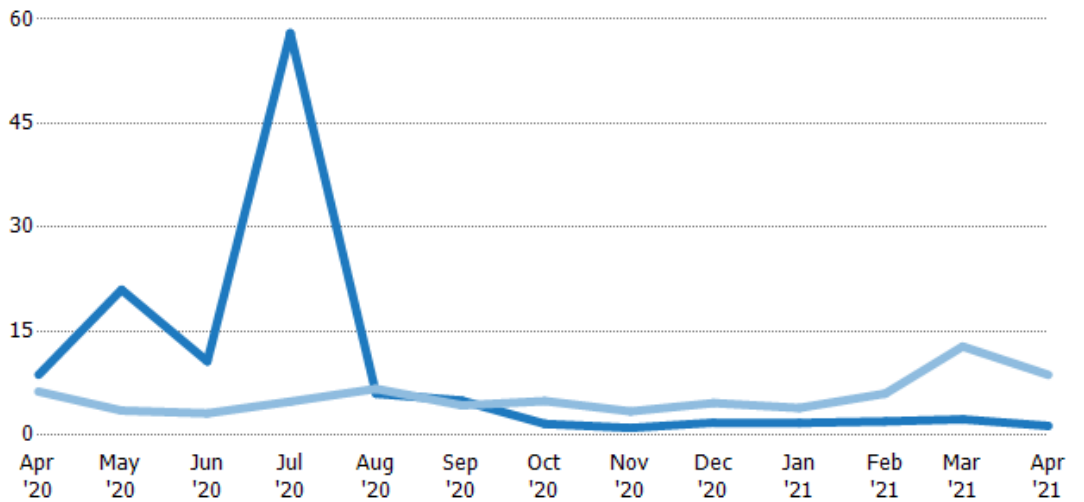
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Apr '21	1.35	-84.5%
Apr '20	8.71	38.3%
Apr '19	6.3	16.4%



Current Year	8.71	21	10.7	58	6	5	1.64	1.06	1.82	1.78	2	2.3	1.35
Prior Year	6.3	3.56	3.17	4.86	6.7	4.31	4.93	3.45	4.64	3.94	6	12.8	8.71
Percent Change from Prior Year	38%	489%	237%	1,094%	-10%	16%	-67%	-69%	-61%	-55%	-67%	-82%	-85%

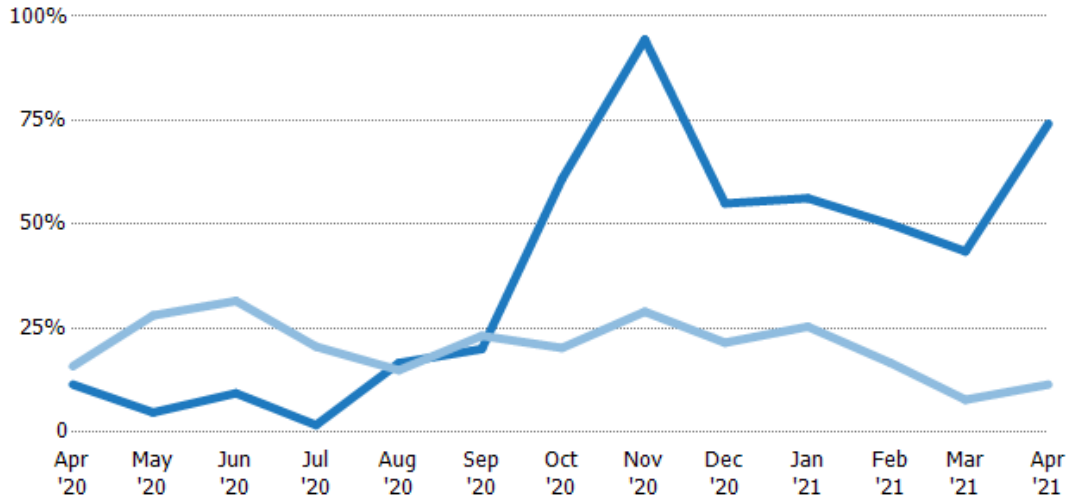
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Apr '21	74%	-62.7%
Apr '20	11%	4.4%
Apr '19	16%	-14.1%



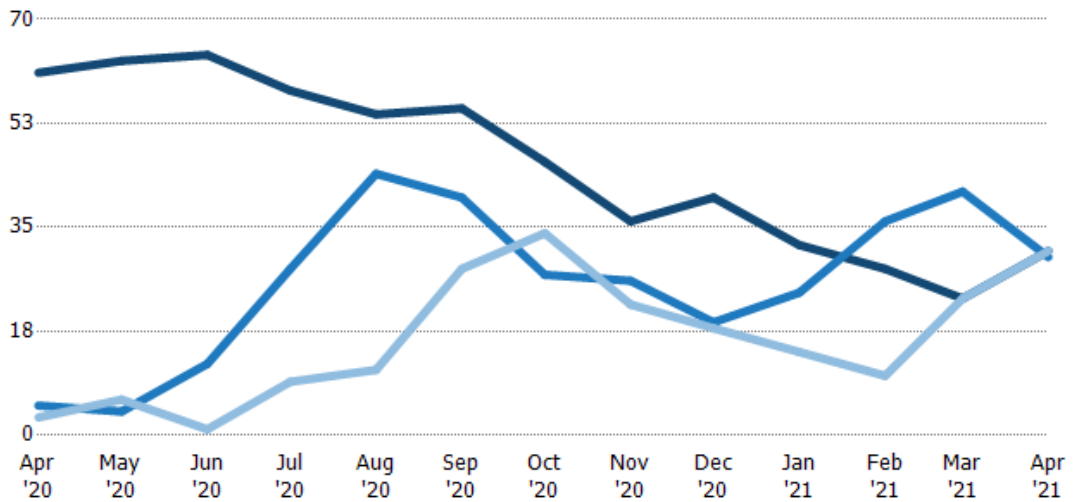
Current Year	11%	5%	9%	2%	17%	20%	61%	94%	55%	56%	50%	43%	74%
Prior Year	16%	28%	32%	21%	15%	23%	20%	29%	22%	25%	17%	8%	11%
Change from Prior Year	4%	23%	22%	19%	-2%	3%	-41%	-65%	-33%	-31%	-33%	-36%	-63%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



Active	61	63	64	58	54	55	46	36	40	32	28	23	31
Pending	5	4	12	28	44	40	27	26	19	24	36	41	30
Sold	3	6	1	9	11	28	34	22	18	14	10	23	31

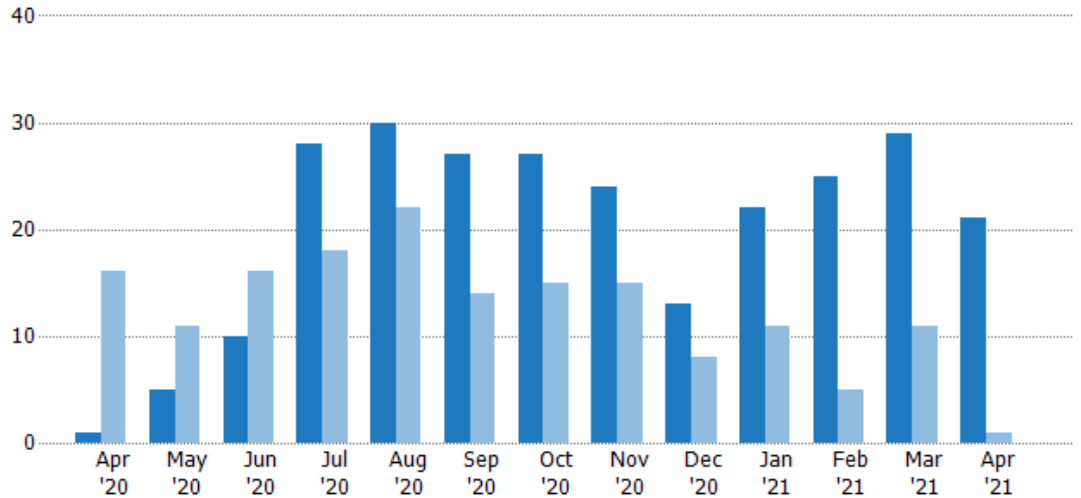
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Apr '21	21	2,000%
Apr '20	1	-93.8%
Apr '19	16	-68.8%



Current Year	1	5	10	28	30	27	27	24	13	22	25	29	21
Prior Year	16	11	16	18	22	14	15	15	8	11	5	11	1
Percent Change from Prior Year	-94%	-55%	-38%	56%	36%	93%	80%	60%	63%	100%	400%	164%	2,000%

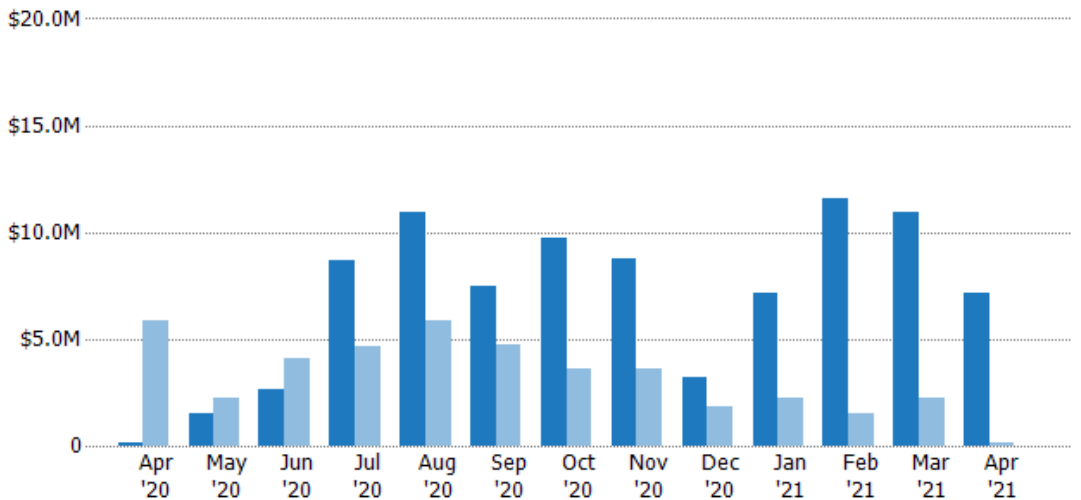
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Apr '21	\$7.12M	5,839.9%
Apr '20	\$120K	-98%
Apr '19	\$5.9M	-89.3%



Current Year	\$120K	\$1.51M	\$2.62M	\$8.66M	\$10.9M	\$7.5M	\$9.72M	\$8.73M	\$3.21M	\$7.18M	\$11.5M	\$10.9M	\$7.12M
Prior Year	\$5.9M	\$2.28M	\$4.09M	\$4.67M	\$5.83M	\$4.75M	\$3.58M	\$3.63M	\$1.8M	\$2.25M	\$1.52M	\$2.24M	\$120K
Percent Change from Prior Year	-98%	-34%	-36%	86%	88%	58%	171%	140%	78%	219%	659%	387%	5,840%

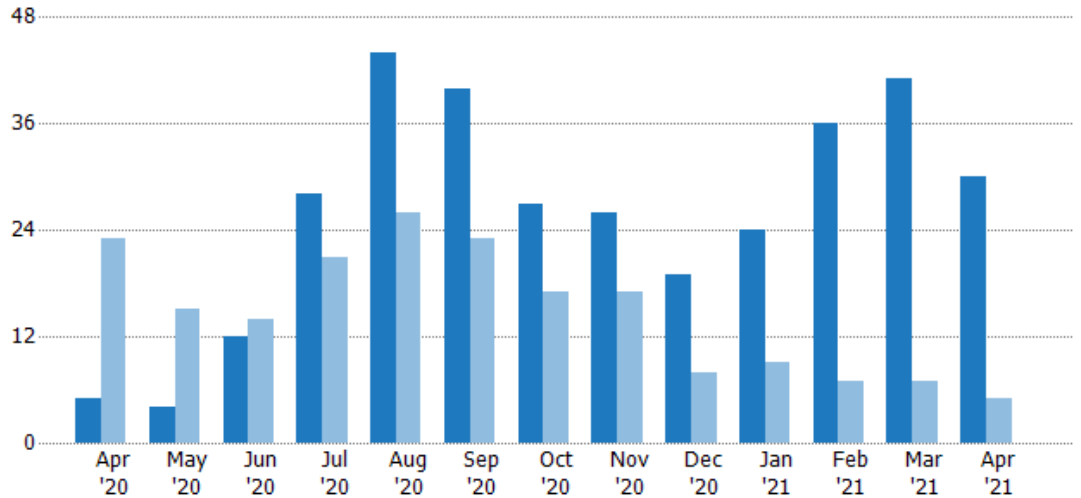
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Apr '21	30	500%
Apr '20	5	-78.3%
Apr '19	23	-78.3%



Current Year	5	4	12	28	44	40	27	26	19	24	36	41	30
Prior Year	23	15	14	21	26	23	17	17	8	9	7	7	5
Percent Change from Prior Year	-78%	-73%	-14%	33%	69%	74%	59%	53%	138%	167%	414%	486%	500%

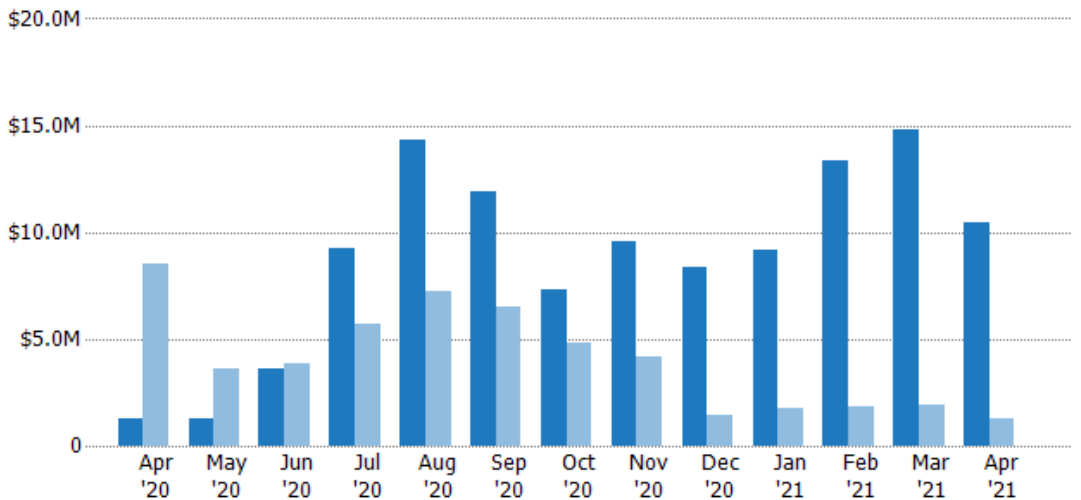
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Apr '21	\$10.4M	703.8%
Apr '20	\$1.3M	-84.8%
Apr '19	\$8.53M	-91.2%



Current Year	\$1.3M	\$1.31M	\$3.62M	\$9.24M	\$14.4M	\$11.9M	\$7.31M	\$9.57M	\$8.32M	\$9.18M	\$13.3M	\$14.8M	\$10.4M
Prior Year	\$8.53M	\$3.59M	\$3.88M	\$5.68M	\$7.24M	\$6.47M	\$4.81M	\$4.18M	\$1.46M	\$1.79M	\$1.87M	\$1.93M	\$1.3M
Percent Change from Prior Year	-85%	-63%	-7%	63%	98%	84%	52%	129%	471%	413%	614%	666%	704%

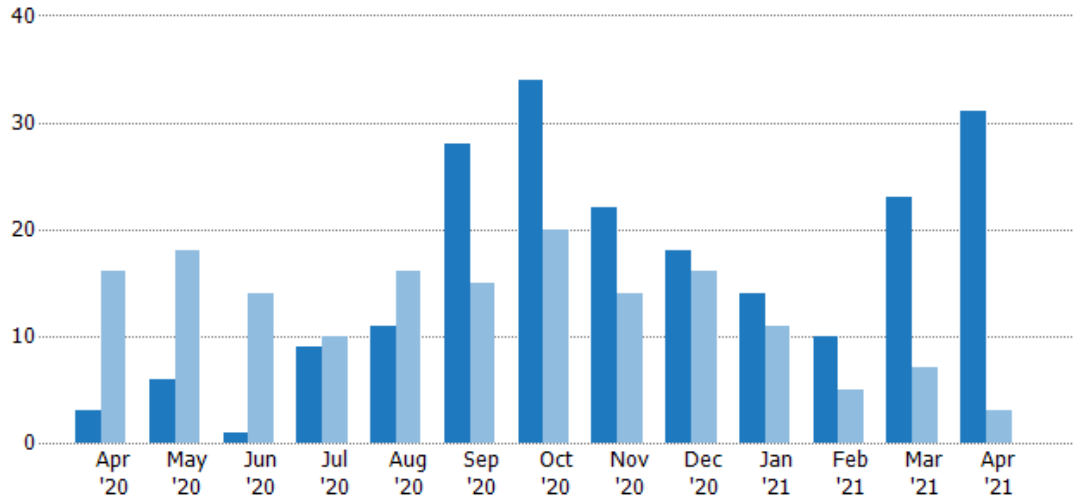
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	31	933.3%
Apr '20	3	-81.3%
Apr '19	16	-18.8%



Current Year	3	6	1	9	11	28	34	22	18	14	10	23	31
Prior Year	16	18	14	10	16	15	20	14	16	11	5	7	3
Percent Change from Prior Year	-81%	-67%	-93%	-10%	-31%	87%	70%	57%	13%	27%	100%	229%	933%

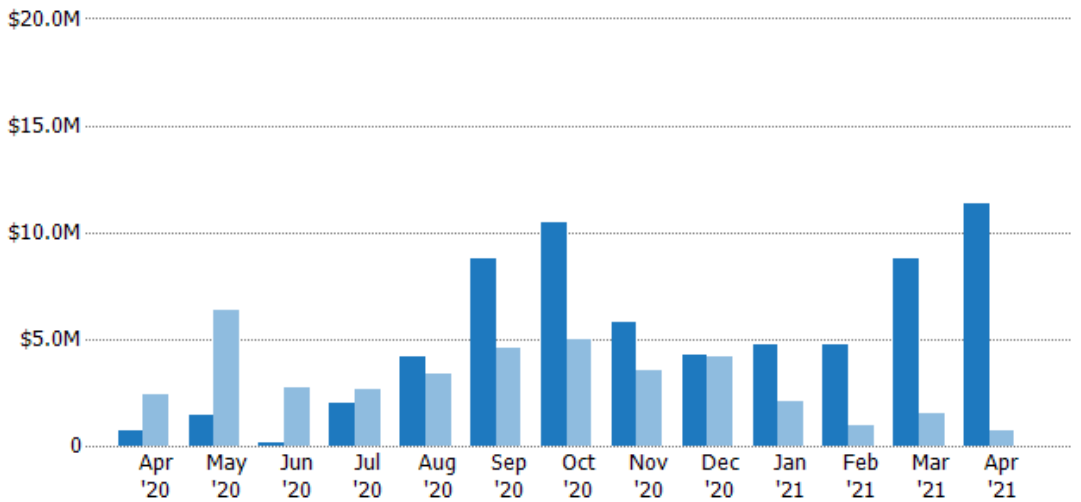
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$11.3M	1,498%
Apr '20	\$710K	-70%
Apr '19	\$2.37M	-38.6%



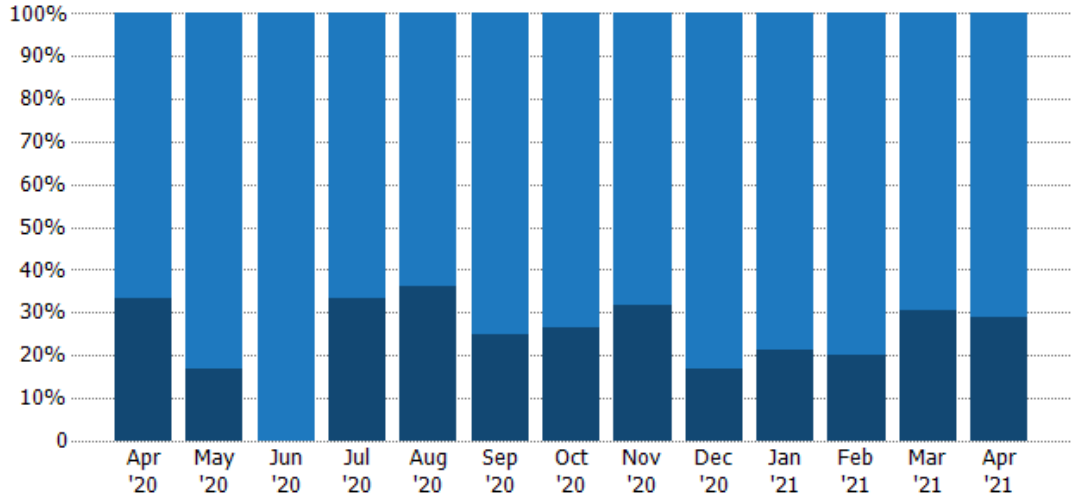
Current Year	\$710K	\$1.44M	\$132K	\$2.02M	\$4.19M	\$8.75M	\$10.5M	\$5.82M	\$4.23M	\$4.74M	\$4.71M	\$8.75M	\$11.3M
Prior Year	\$2.37M	\$6.38M	\$2.72M	\$2.68M	\$3.37M	\$4.55M	\$4.95M	\$3.51M	\$4.14M	\$2.05M	\$929K	\$1.49M	\$710K
Percent Change from Prior Year	-70%	-77%	-95%	-25%	24%	92%	111%	66%	2%	131%	407%	485%	1,498%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Condo/Townhouse	67%	83%	100%	67%	64%	75%	74%	68%	83%	79%	80%	70%	71%
Single Family Residence	33%	17%	-	33%	36%	25%	26%	32%	17%	21%	20%	30%	29%

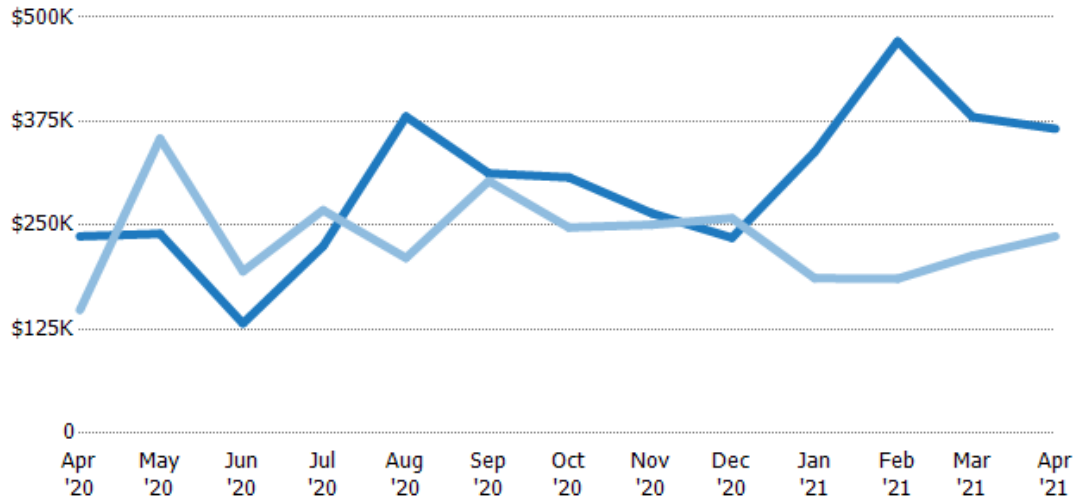
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Price	% Chg.
Apr '21	\$366K	54.6%
Apr '20	\$237K	59.8%
Apr '19	\$148K	-24.5%



Current Year	\$237K	\$240K	\$132K	\$225K	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$471K	\$380K	\$366K
Prior Year	\$148K	\$354K	\$195K	\$268K	\$211K	\$303K	\$247K	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K
Percent Change from Prior Year	60%	-32%	-32%	-16%	81%	3%	24%	5%	-9%	82%	154%	78%	55%

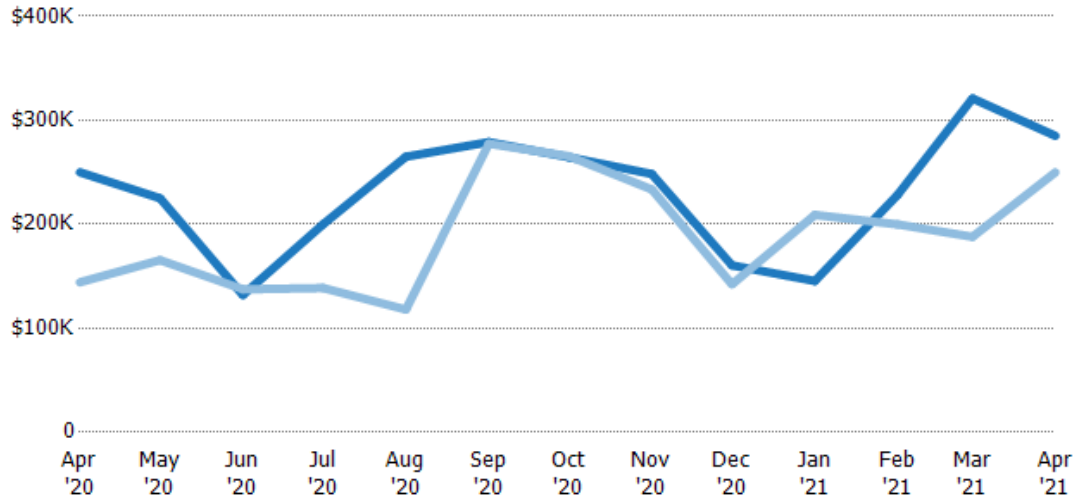
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Apr '21	\$285K	14%
Apr '20	\$250K	73.3%
Apr '19	\$144K	-37.6%



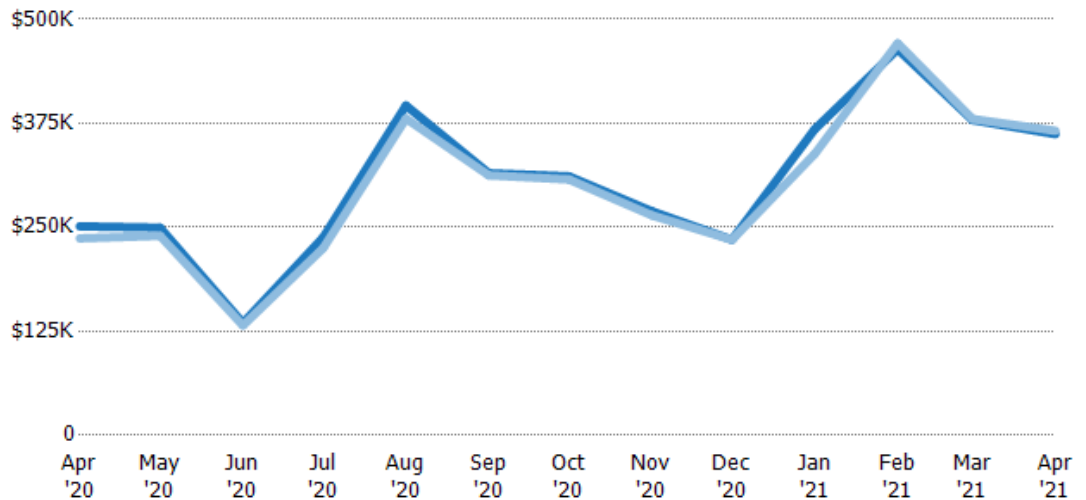
Current Year	\$250K	\$225K	\$132K	\$200K	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$228K	\$321K	\$285K
Prior Year	\$144K	\$166K	\$138K	\$139K	\$118K	\$278K	\$266K	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K
Percent Change from Prior Year	73%	36%	-4%	44%	125%	1%	0%	6%	13%	-30%	14%	71%	14%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



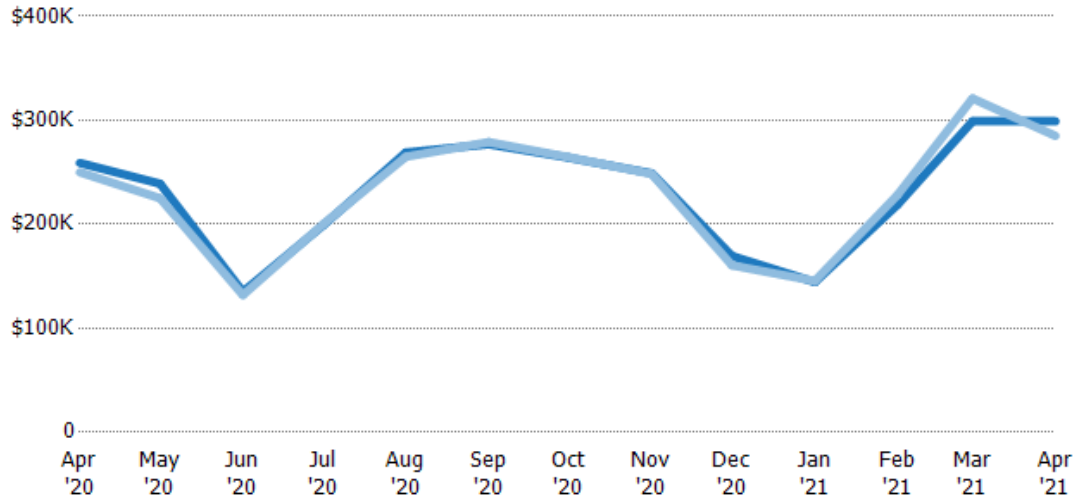
Avg List Price	\$251K	\$249K	\$135K	\$238K	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$464K	\$379K	\$362K
Avg Sales Price	\$237K	\$240K	\$132K	\$225K	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$471K	\$380K	\$366K
Avg Sales Price as a % of Avg List Price	94%	96%	98%	95%	96%	99%	99%	98%	100%	92%	102%	100%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



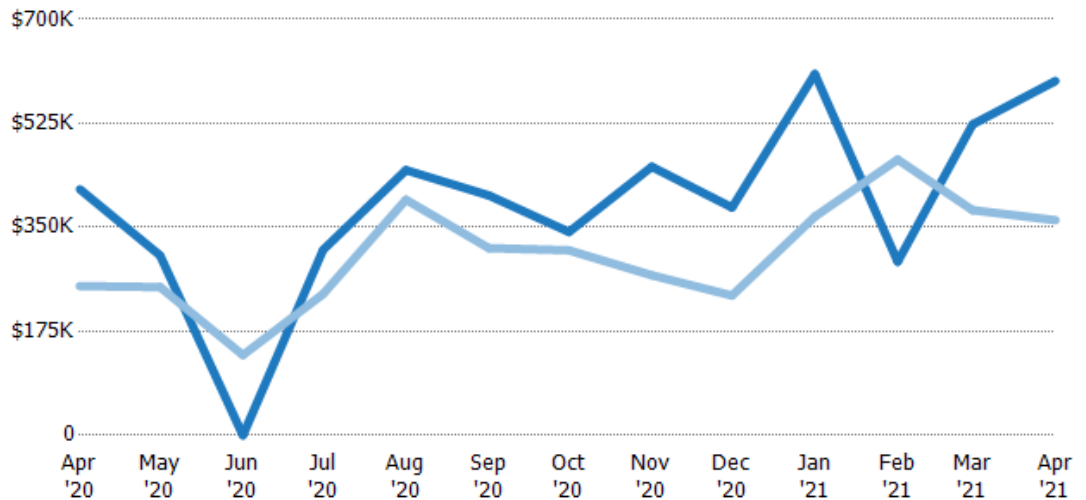
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median List Price	\$259K	\$239K	\$135K	\$199K	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K	\$299K	\$299K
Median Sales Price	\$250K	\$225K	\$132K	\$200K	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$228K	\$321K	\$285K
Med Sales Price as a % of Med List Price	97%	94%	98%	101%	99%	101%	100%	100%	95%	101%	104%	107%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



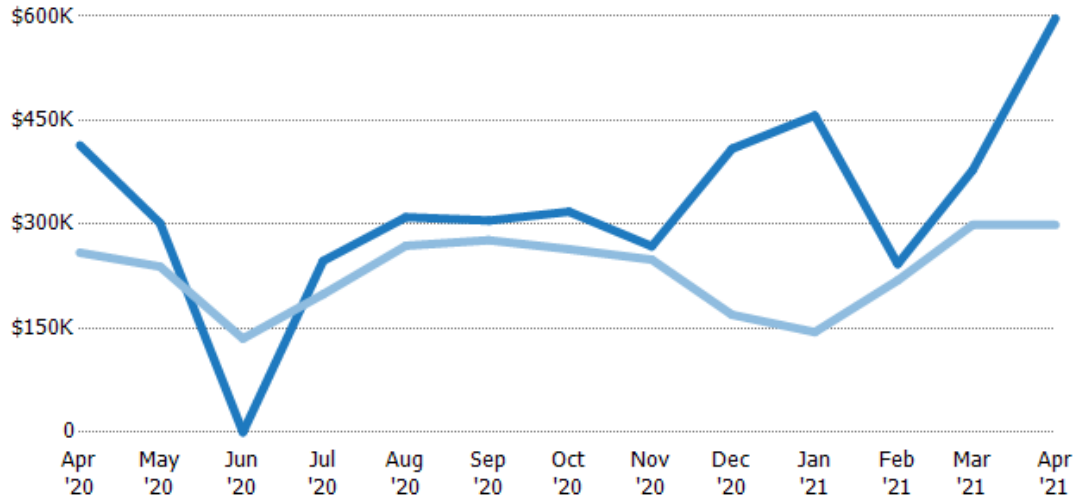
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$414K	\$303K	\$0	\$312K	\$446K	\$404K	\$342K	\$452K	\$383K	\$608K	\$292K	\$523K	\$596K
Avg Sales Price	\$251K	\$249K	\$135K	\$238K	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$464K	\$379K	\$362K
Avg Sales Price as a % of Avg Est Value	61%	82%	100%	76%	89%	78%	91%	60%	61%	61%	159%	72%	61%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$414K	\$302K	\$0	\$247K	\$310K	\$305K	\$318K	\$268K	\$409K	\$457K	\$243K	\$378K	\$597K
Median Sales Price	\$259K	\$239K	\$135K	\$199K	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K	\$299K	\$299K
Med Sales Price as a % of Med Est Value	63%	79%	100%	81%	87%	91%	83%	93%	41%	32%	90%	79%	50%