

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	2	1	+100%	16	16	+/-
New Listing Volume	\$447,900	\$345,000	+29.8%	\$5,156,900	\$2,612,550	+97.4%
Active Listing Count	7	30	-76.7%	N/A	N/A	
Active Listing Volume	\$3,066,900	\$6,084,900	-49.6%	N/A	N/A	
Average Listing Price	\$438,129	\$202,830	+116%	\$335,784	\$211,067	+59.1%
Median Listing Price	\$209,000	\$169,975	+23%	\$196,152	\$183,089	+7.1%
Median Days in RPR	112	136.5	-17.9%	90.29	180.5	-50%
Months of Inventory	1.4	30	-95.3%	7.7	16	-52.1%
Absorption Rate	71.43%	3.33%	+68.1%	13.04%	6.25%	+6.8%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	5	2	+150%	25	9	+177.8%
New Pending Sales Volume	\$1,085,900	\$219,000	+395.8%	\$6,275,300	\$2,202,000	+185%
Pending Sales Count	8	2	+300%	N/A	N/A	
Pending Sales Volume	\$2,132,900	\$674,000	+216.5%	N/A	N/A	
Closed Sales Count	5	2	+150%	14	6	+133.3%
Closed Sales Volume	\$1,094,500	\$633,000	+72.9%	\$3,583,500	\$1,240,950	+188.8%
Average Sales Price	\$218,900	\$316,500	-30.8%	\$255,964	\$206,825	+23.8%
Median Sales Price	\$230,500	\$316,500	-27.2%	\$238,036	\$206,825	+15.1%

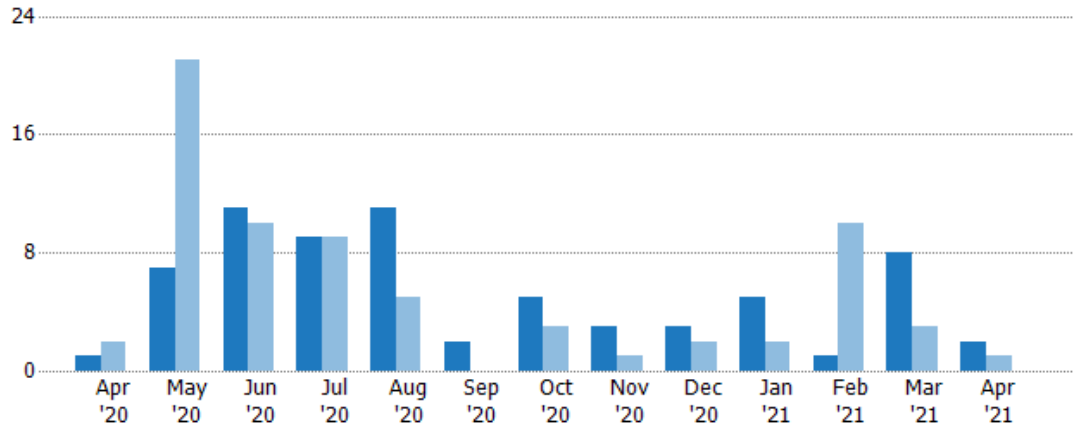
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:  
Condo/Townhouse/Apt., Single Family



Current Year	1	7	11	9	11	2	5	3	3	5	1	8	2
Prior Year	2	21	10	9	5	-	3	1	2	2	10	3	1
Percent Change from Prior Year	-50%	-67%	10%	0%	120%	100%	67%	200%	50%	150%	-90%	167%	100%

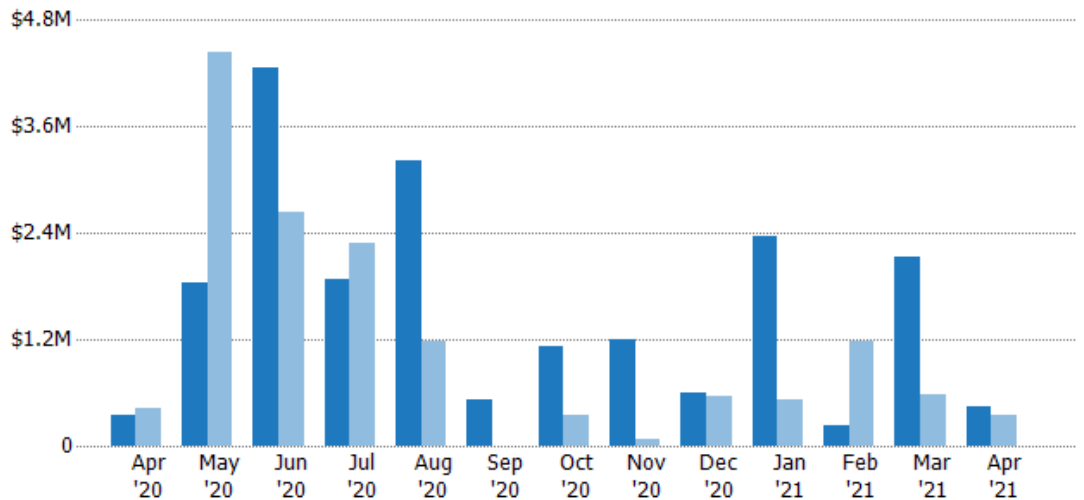
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:  
Condo/Townhouse/Apt., Single Family



Current Year	\$345K	\$1.84M	\$4.27M	\$1.88M	\$3.22M	\$521K	\$1.12M	\$1.2M	\$605K	\$2.36M	\$225K	\$2.12M	\$448K
Prior Year	\$432K	\$4.44M	\$2.63M	\$2.28M	\$1.17M	-	\$353K	\$70K	\$567K	\$514K	\$1.18M	\$575K	\$345K
Percent Change from Prior Year	-20%	-59%	62%	-18%	174%	100%	218%	1,620%	7%	360%	-81%	269%	30%

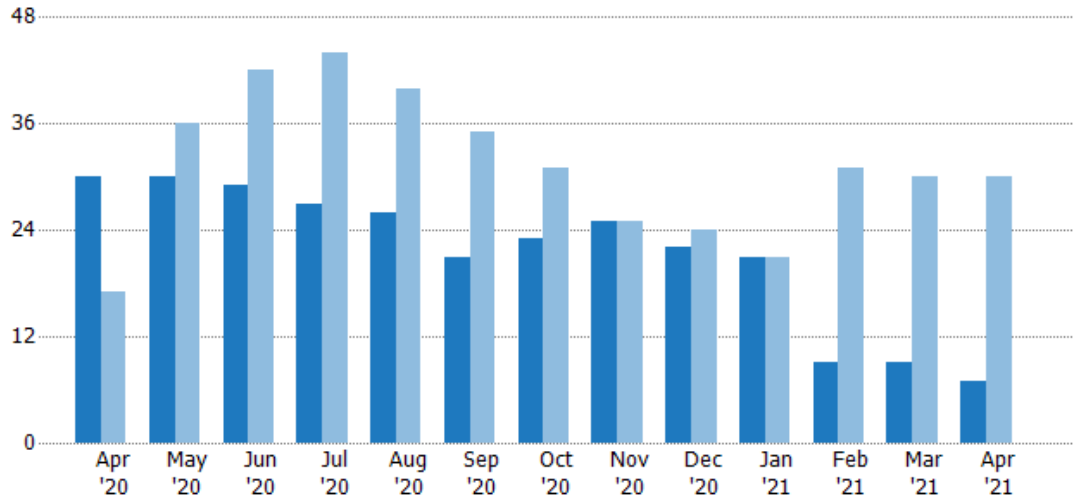
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	7	-76.7%
Apr '20	30	76.5%
Apr '19	17	76.5%



Current Year	30	30	29	27	26	21	23	25	22	21	9	9	7
Prior Year	17	36	42	44	40	35	31	25	24	21	31	30	30
Percent Change from Prior Year	76%	-17%	-31%	-39%	-35%	-40%	-26%	0%	-8%	0%	-71%	-70%	-77%

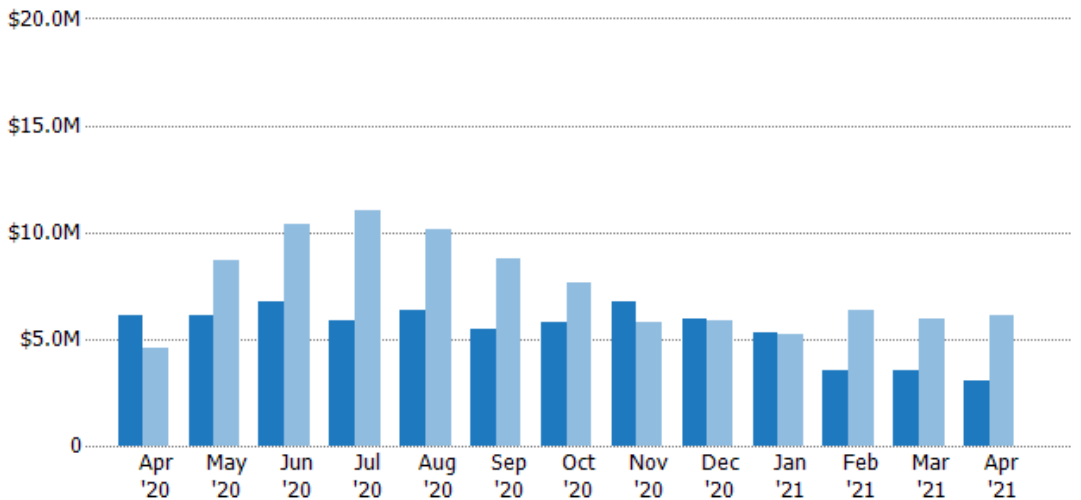
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$3.07M	-49.6%
Apr '20	\$6.08M	33.9%
Apr '19	\$4.54M	19.7%



Current Year	\$6.08M	\$6.12M	\$6.71M	\$5.83M	\$6.34M	\$5.42M	\$5.76M	\$6.73M	\$5.93M	\$5.32M	\$3.57M	\$3.49M	\$3.07M
Prior Year	\$4.54M	\$8.66M	\$10.4M	\$11M	\$10.1M	\$8.74M	\$7.61M	\$5.77M	\$5.86M	\$5.21M	\$6.39M	\$5.96M	\$6.08M
Percent Change from Prior Year	34%	-29%	-35%	-47%	-37%	-38%	-24%	17%	1%	2%	-44%	-41%	-50%

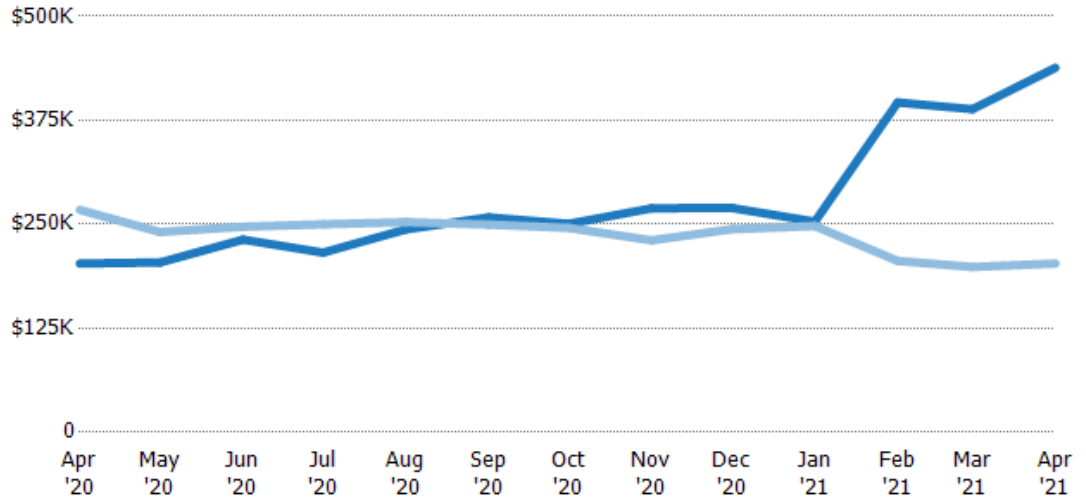
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$438K	116%
Apr '20	\$203K	-24.1%
Apr '19	\$267K	-32.2%



Current Year	\$203K	\$204K	\$232K	\$216K	\$244K	\$258K	\$251K	\$269K	\$270K	\$253K	\$396K	\$388K	\$438K
Prior Year	\$267K	\$241K	\$247K	\$250K	\$253K	\$250K	\$246K	\$231K	\$244K	\$248K	\$206K	\$199K	\$203K
Percent Change from Prior Year	-24%	-15%	-6%	-14%	-3%	3%	2%	17%	10%	2%	92%	95%	116%

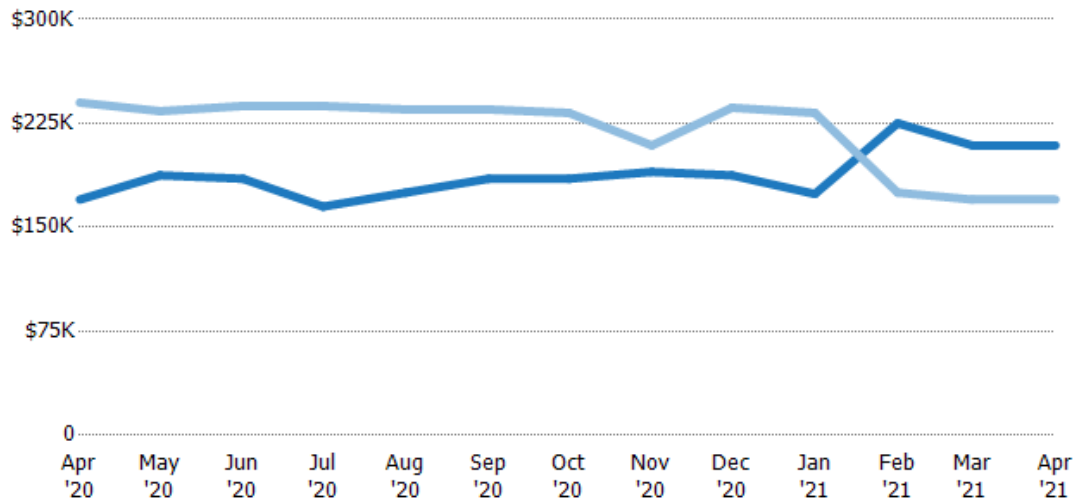
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$209K	23%
Apr '20	\$170K	-29.1%
Apr '19	\$240K	-25.2%



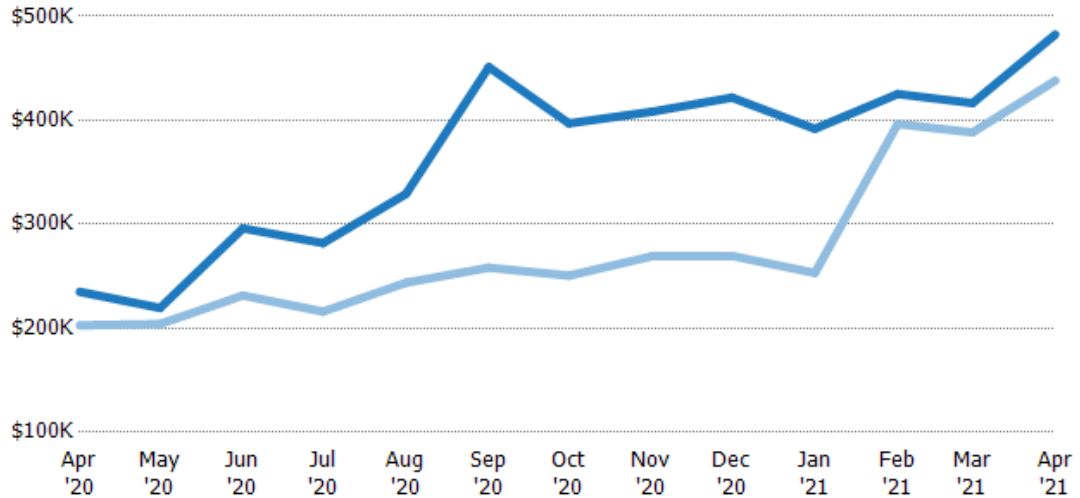
Current Year	\$170K	\$187K	\$185K	\$165K	\$175K	\$185K	\$185K	\$190K	\$187K	\$174K	\$225K	\$209K	\$209K
Prior Year	\$240K	\$234K	\$237K	\$237K	\$235K	\$235K	\$233K	\$209K	\$236K	\$233K	\$175K	\$170K	\$170K
Percent Change from Prior Year	-29%	-20%	-22%	-31%	-26%	-21%	-20%	-9%	-21%	-25%	29%	23%	23%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



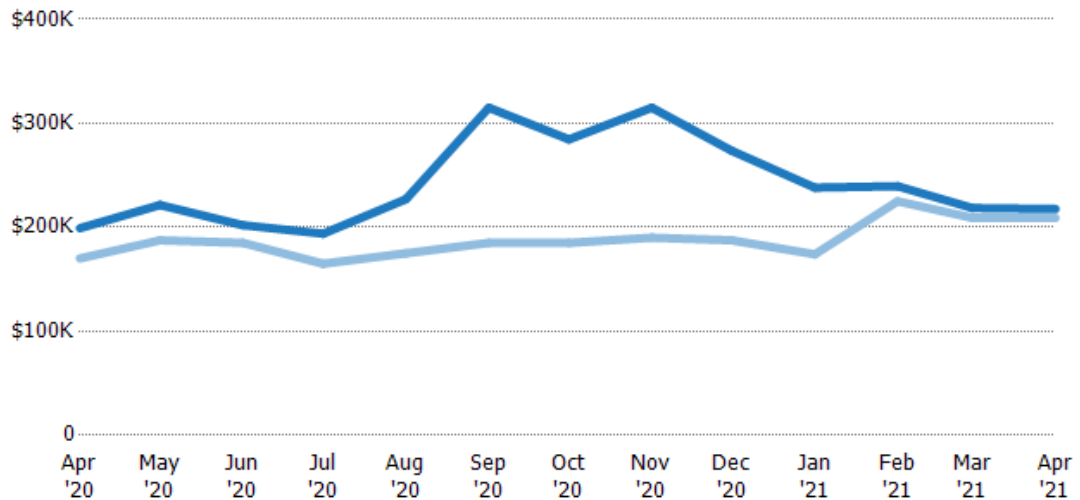
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$235K	\$220K	\$296K	\$282K	\$329K	\$451K	\$397K	\$408K	\$422K	\$392K	\$425K	\$417K	\$483K
Avg Listing Price	\$203K	\$204K	\$232K	\$216K	\$244K	\$258K	\$251K	\$269K	\$270K	\$253K	\$396K	\$388K	\$438K
Avg Listing Price as a % of Avg Est Value	86%	93%	78%	77%	74%	57%	63%	66%	64%	65%	93%	93%	91%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$199K	\$221K	\$202K	\$194K	\$227K	\$315K	\$285K	\$315K	\$273K	\$238K	\$239K	\$219K	\$218K
Median Listing Price	\$170K	\$187K	\$185K	\$165K	\$175K	\$185K	\$185K	\$190K	\$187K	\$174K	\$225K	\$209K	\$209K
Med Listing Price as a % of Med Est Value	85%	85%	92%	85%	77%	59%	65%	60%	69%	73%	94%	96%	96%

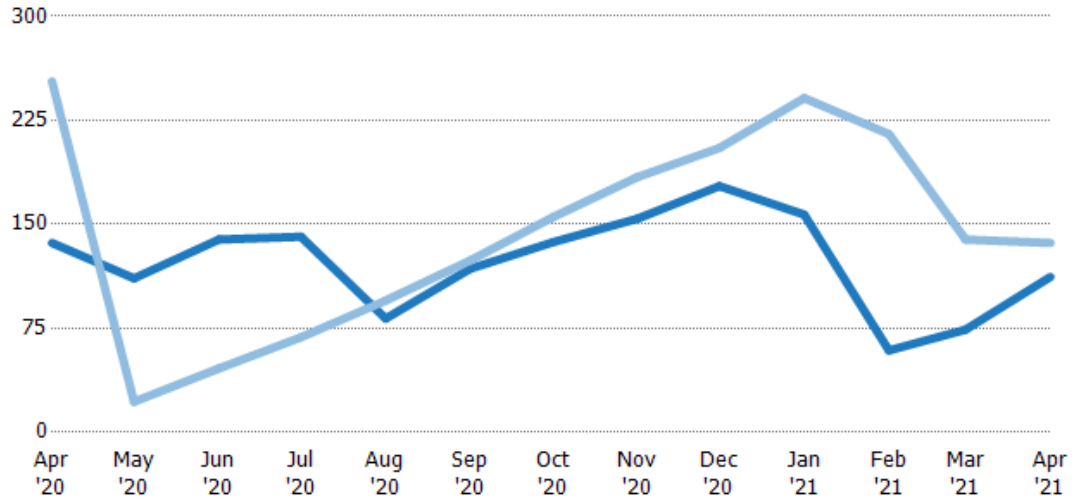
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Apr '21	112	-17.9%
Apr '20	137	-46%
Apr '19	253	-60.9%



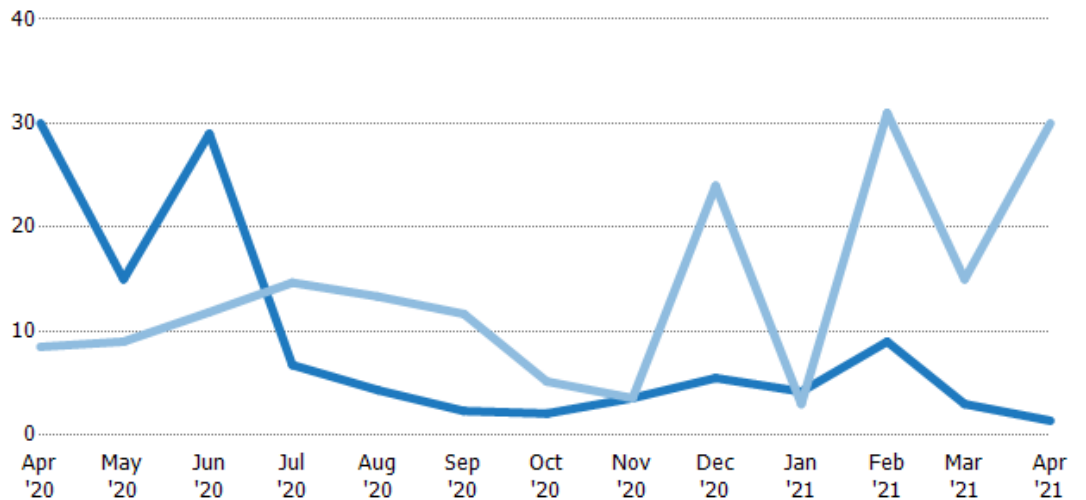
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	137	111	139	141	82	118	137	154	178	157	59	74	112
Prior Year	253	22	46	68.5	95	124	155	184	205	241	215	139	137
Percent Change from Prior Year	-46%	405%	202%	106%	-14%	-5%	-12%	-16%	-13%	-35%	-73%	-47%	-18%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



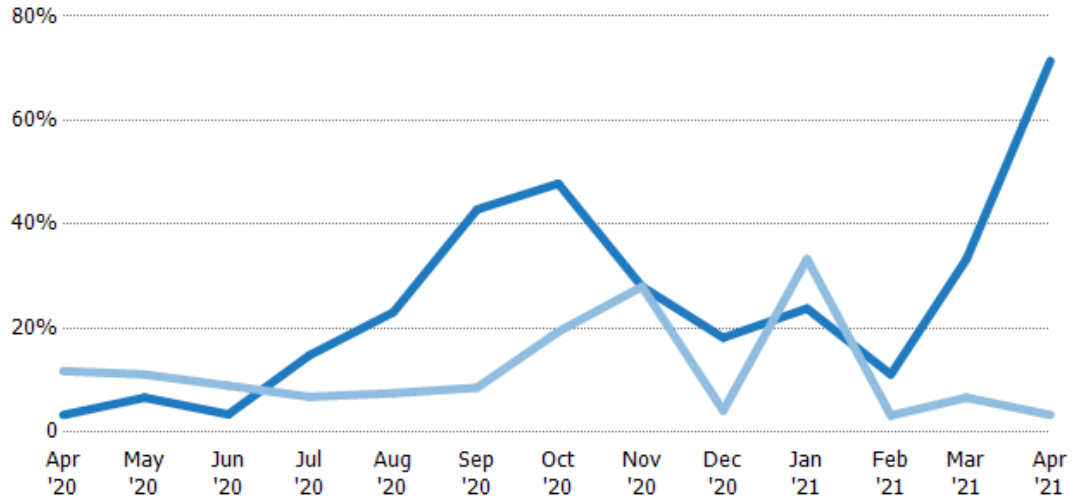
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	30	15	29	6.75	4.33	2.33	2.09	3.57	5.5	4.2	9	3	1.4
Prior Year	8.5	9	11.8	14.7	13.3	11.7	5.17	3.57	24	3	31	15	30
Percent Change from Prior Year	253%	67%	100%	-54%	-68%	-80%	-60%	0%	-77%	40%	-71%	-80%	-95%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



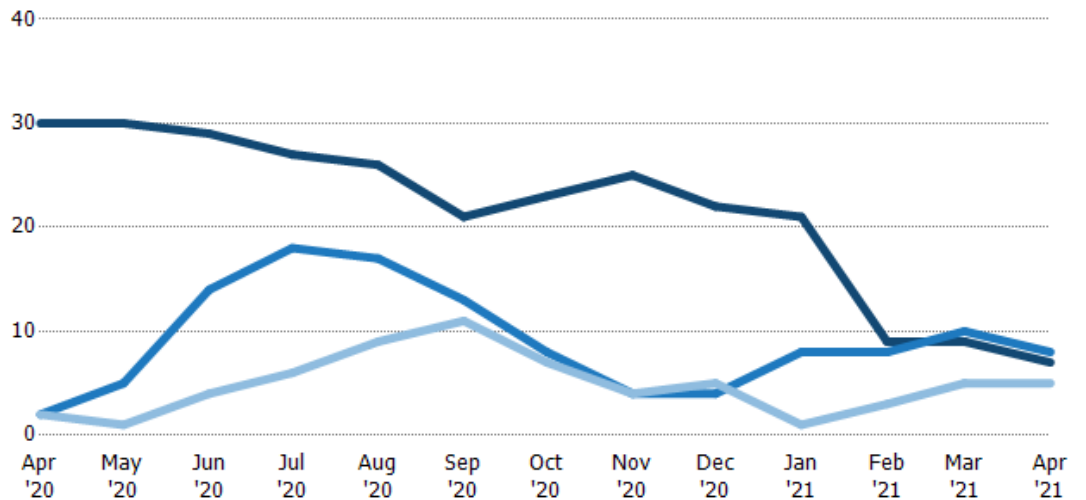
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	3%	7%	3%	15%	23%	43%	48%	28%	18%	24%	11%	33%	71%
Prior Year	12%	11%	9%	7%	8%	9%	19%	28%	4%	33%	3%	7%	3%
Change from Prior Year	8%	4%	-3%	-8%	-16%	-34%	-28%	0%	-14%	10%	-8%	-27%	-68%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Active	30	30	29	27	26	21	23	25	22	21	9	9	7
Pending	2	5	14	18	17	13	8	4	4	8	8	10	8
Sold	2	1	4	6	9	11	7	4	5	1	3	5	5

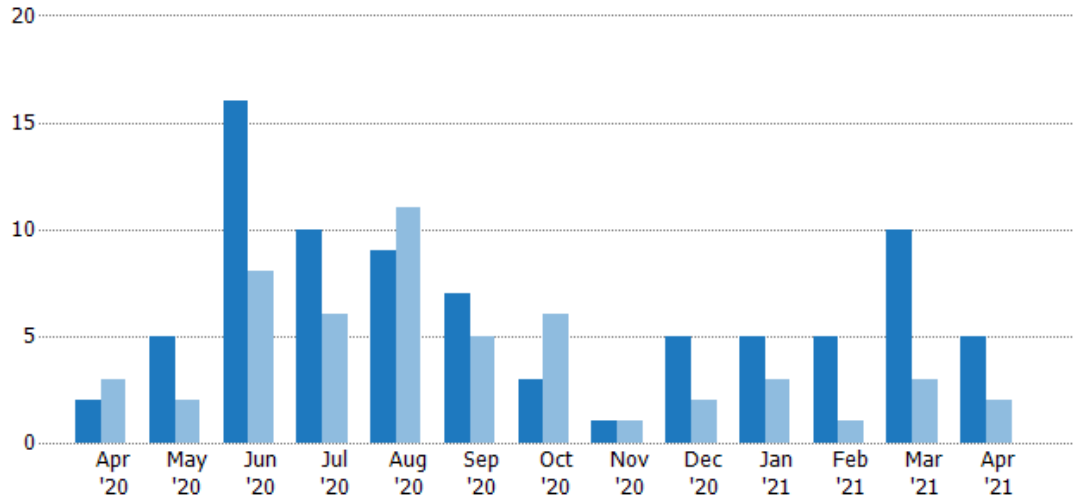
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	5	150%
Apr '20	2	-33.3%
Apr '19	3	100%



Current Year	2	5	16	10	9	7	3	1	5	5	5	10	5
Prior Year	3	2	8	6	11	5	6	1	2	3	1	3	2
Percent Change from Prior Year	-33%	150%	100%	67%	-18%	40%	-50%	0%	150%	67%	400%	233%	150%

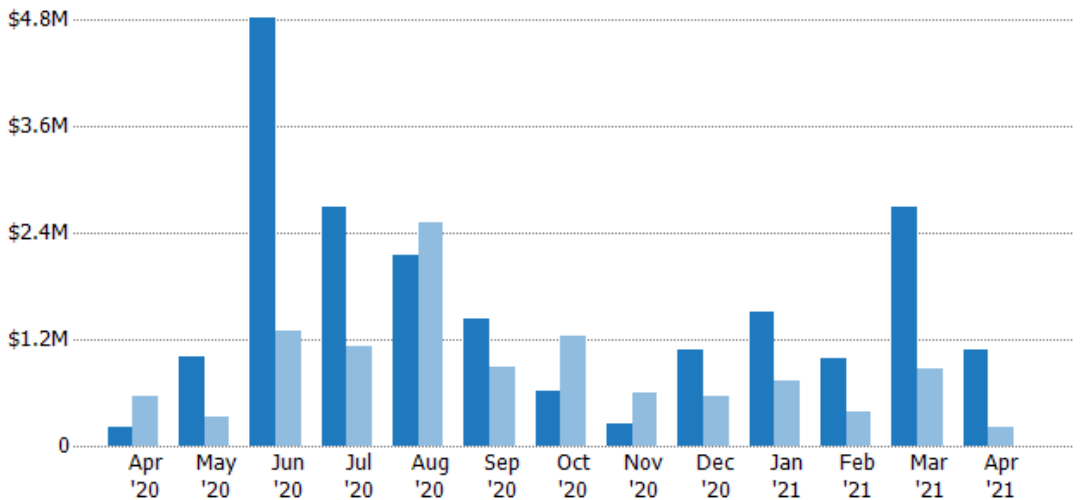
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$1.09M	395.8%
Apr '20	\$219K	-60.4%
Apr '19	\$553K	128.5%



Current Year	\$219K	\$999K	\$4.83M	\$2.69M	\$2.15M	\$1.43M	\$624K	\$245K	\$1.09M	\$1.52M	\$984K	\$2.69M	\$1.09M
Prior Year	\$553K	\$324K	\$1.29M	\$1.12M	\$2.52M	\$894K	\$1.24M	\$599K	\$563K	\$725K	\$385K	\$873K	\$219K
Percent Change from Prior Year	-60%	209%	274%	141%	-14%	60%	-50%	-59%	94%	109%	156%	208%	396%



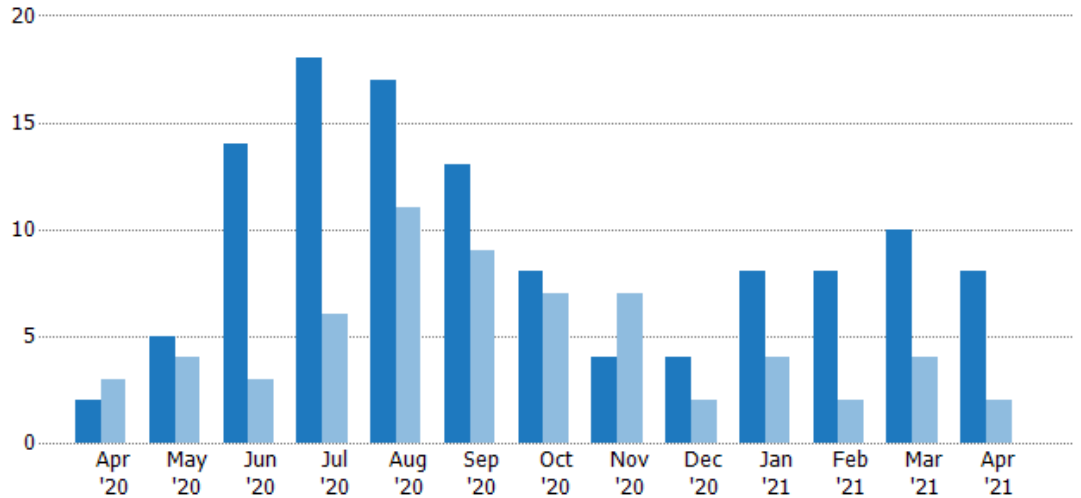
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	8	300%
Apr '20	2	-33.3%
Apr '19	3	33.3%



Current Year	2	5	14	18	17	13	8	4	4	8	8	10	8
Prior Year	3	4	3	6	11	9	7	7	2	4	2	4	2
Percent Change from Prior Year	-33%	25%	367%	200%	55%	44%	14%	-43%	100%	100%	300%	150%	300%

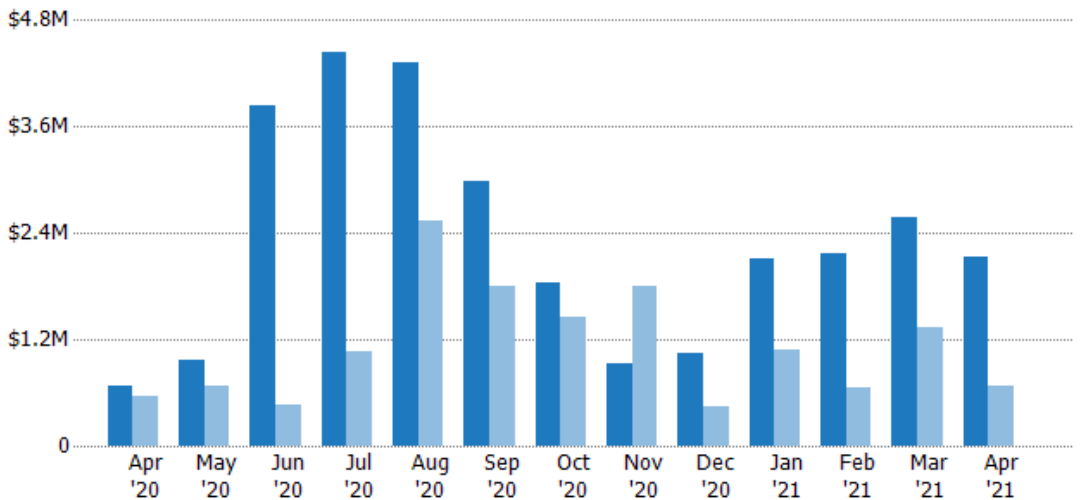
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$2.13M	216.5%
Apr '20	\$674K	20.6%
Apr '19	\$559K	32.2%



Current Year	\$674K	\$968K	\$3.84M	\$4.44M	\$4.33M	\$2.98M	\$1.83M	\$923K	\$1.03M	\$2.1M	\$2.16M	\$2.58M	\$2.13M
Prior Year	\$559K	\$684K	\$459K	\$1.07M	\$2.54M	\$1.81M	\$1.45M	\$1.8M	\$439K	\$1.09M	\$655K	\$1.33M	\$674K
Percent Change from Prior Year	21%	42%	738%	314%	71%	65%	26%	-49%	136%	93%	230%	94%	216%

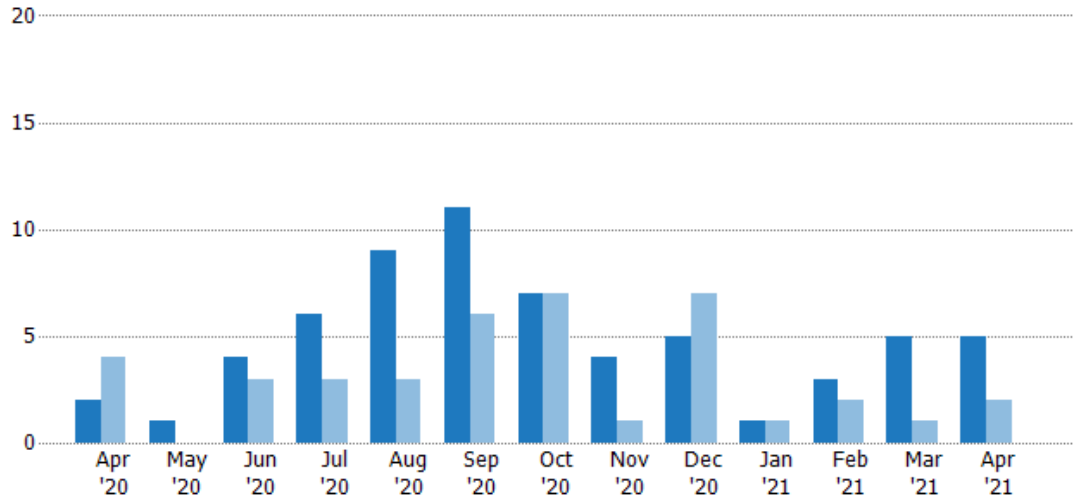
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:  
Condo/Townhouse/Apt., Single Family



Current Year	2	1	4	6	9	11	7	4	5	1	3	5	5
Prior Year	4	-	3	3	3	6	7	1	7	1	2	1	2
Percent Change from Prior Year	-50%	100%	33%	100%	200%	83%	0%	300%	-29%	0%	50%	400%	150%

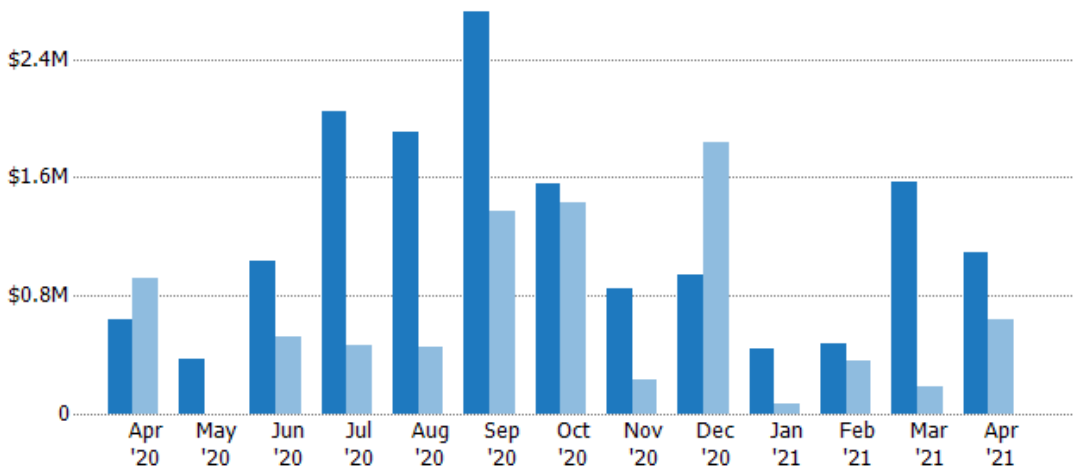
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:  
Condo/Townhouse/Apt., Single Family



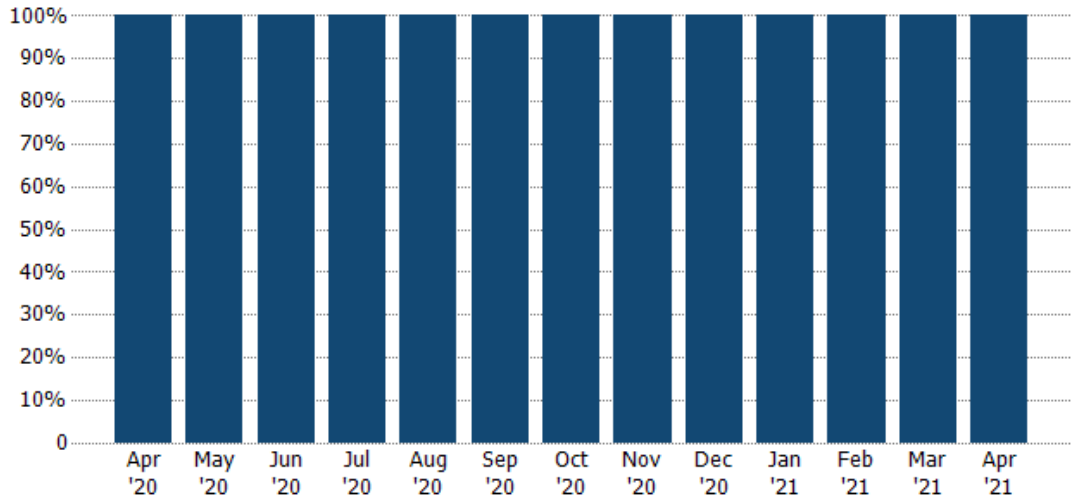
Current Year	\$633K	\$375K	\$1.04M	\$2.05M	\$1.9M	\$2.73M	\$1.55M	\$852K	\$943K	\$440K	\$480K	\$1.57M	\$1.09M
Prior Year	\$913K	-	\$520K	\$466K	\$448K	\$1.37M	\$1.43M	\$225K	\$1.83M	\$70.5K	\$357K	\$180K	\$633K
Percent Change from Prior Year	-31%	100%	99%	340%	325%	99%	8%	279%	-49%	524%	34%	772%	73%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



Single Family Residence

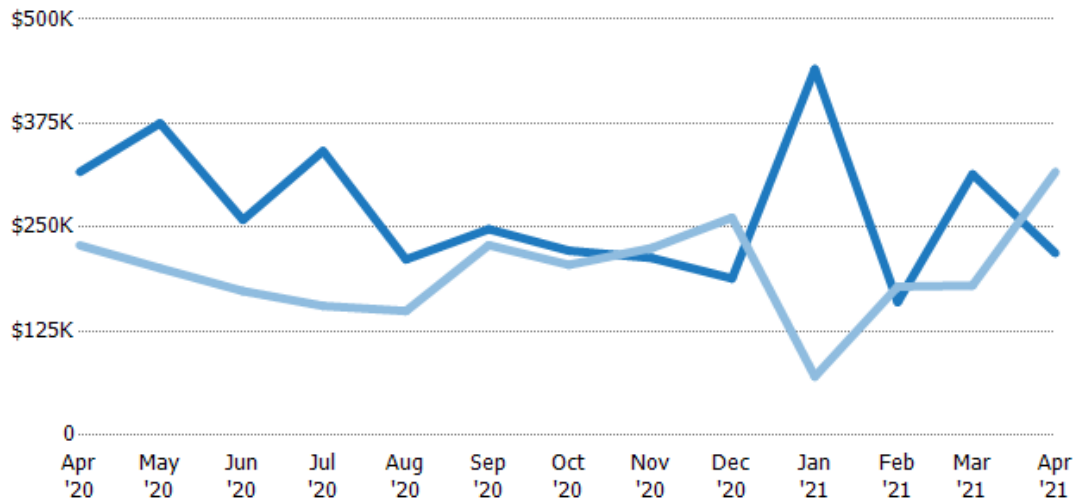
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year

Prior Year

Percent Change from Prior Year

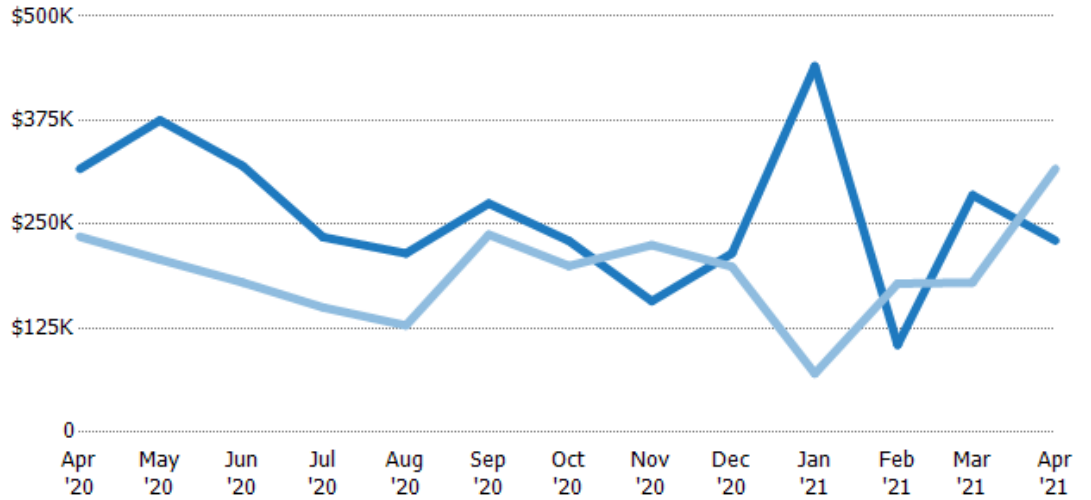
\$317K \$375K \$259K \$342K \$211K \$248K \$222K \$213K \$189K \$440K \$160K \$314K \$219K  
 \$228K \$201K \$173K \$155K \$149K \$229K \$205K \$225K \$262K \$70.5K \$179K \$180K \$317K  
 39% 100% 49% 120% 42% 8% 8% -5% -28% 524% -10% 74% -31%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



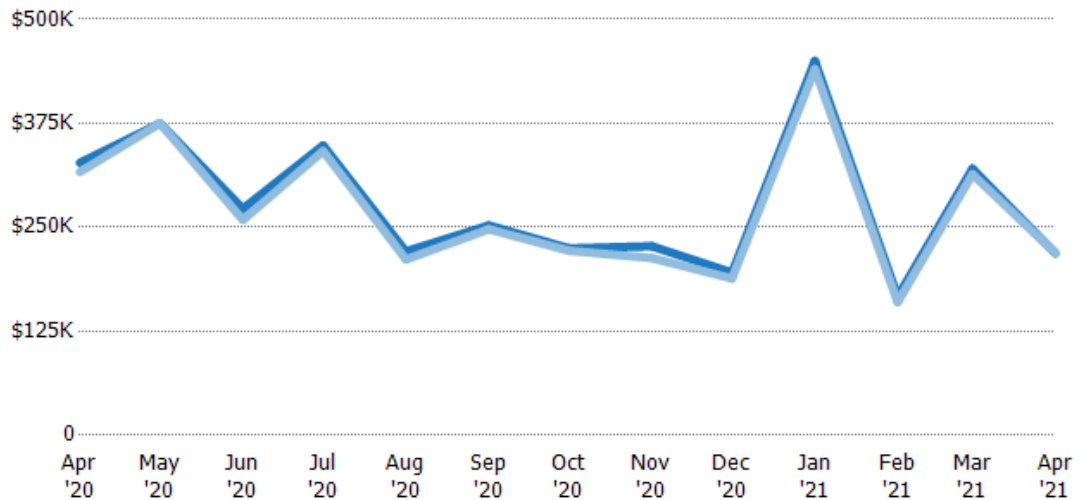
Current Year	\$317K	\$375K	\$320K	\$235K	\$215K	\$275K	\$230K	\$158K	\$215K	\$440K	\$105K	\$285K	\$231K
Prior Year	\$235K	\$208K	\$180K	\$150K	\$128K	\$238K	\$200K	\$225K	\$199K	\$70.5K	\$179K	\$180K	\$317K
Percent Change from Prior Year	35%	100%	78%	56%	67%	16%	15%	-30%	8%	524%	-41%	58%	-27%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



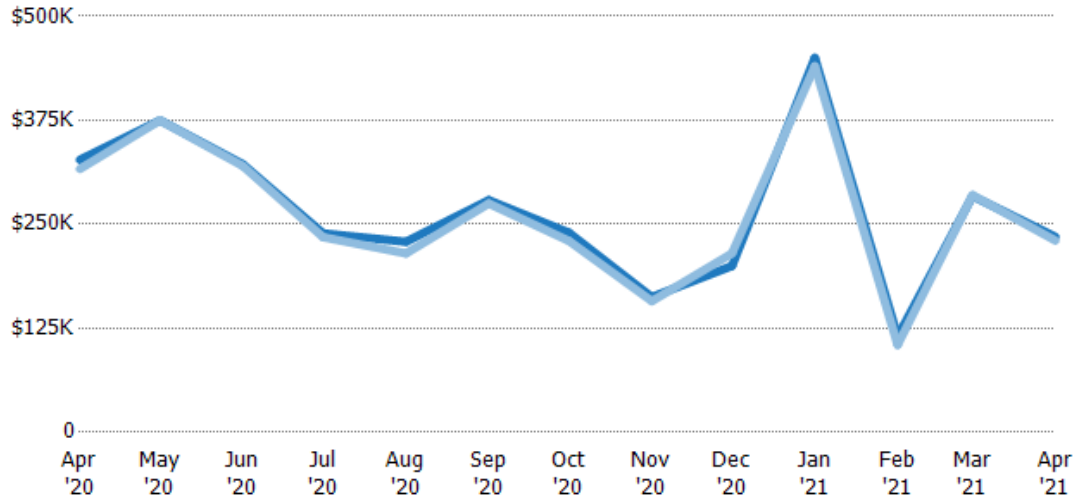
Avg List Price	\$328K	\$375K	\$272K	\$348K	\$221K	\$252K	\$225K	\$227K	\$196K	\$450K	\$167K	\$320K	\$219K
Avg Sales Price	\$317K	\$375K	\$259K	\$342K	\$211K	\$248K	\$222K	\$213K	\$189K	\$440K	\$160K	\$314K	\$219K
Avg Sales Price as a % of Avg List Price	97%	100%	95%	98%	96%	98%	99%	94%	96%	98%	96%	98%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



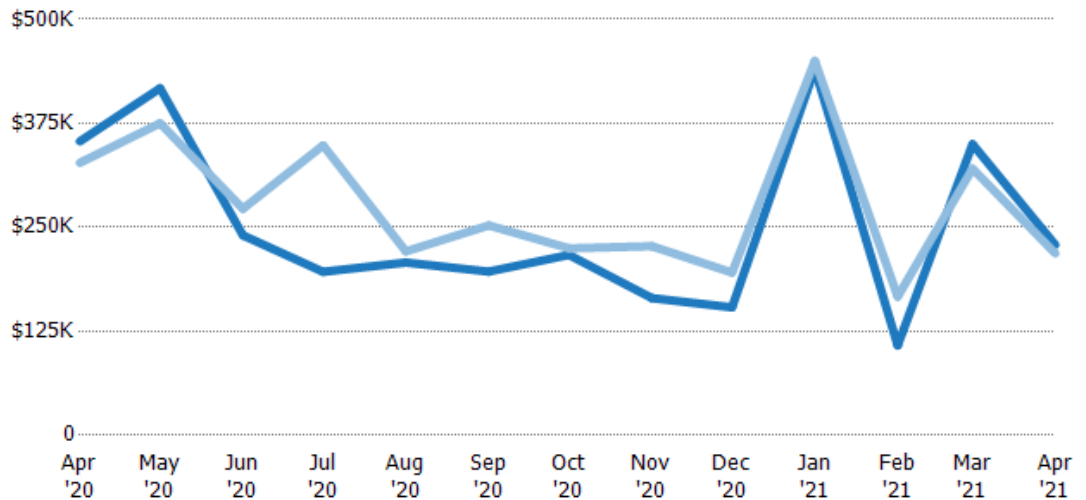
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median List Price	\$328K	\$375K	\$322K	\$239K	\$229K	\$279K	\$240K	\$163K	\$200K	\$450K	\$115K	\$284K	\$235K
Median Sales Price	\$317K	\$375K	\$320K	\$235K	\$215K	\$275K	\$230K	\$158K	\$215K	\$440K	\$105K	\$285K	\$231K
Med Sales Price as a % of Med List Price	97%	100%	99%	98%	94%	99%	96%	97%	108%	98%	91%	100%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



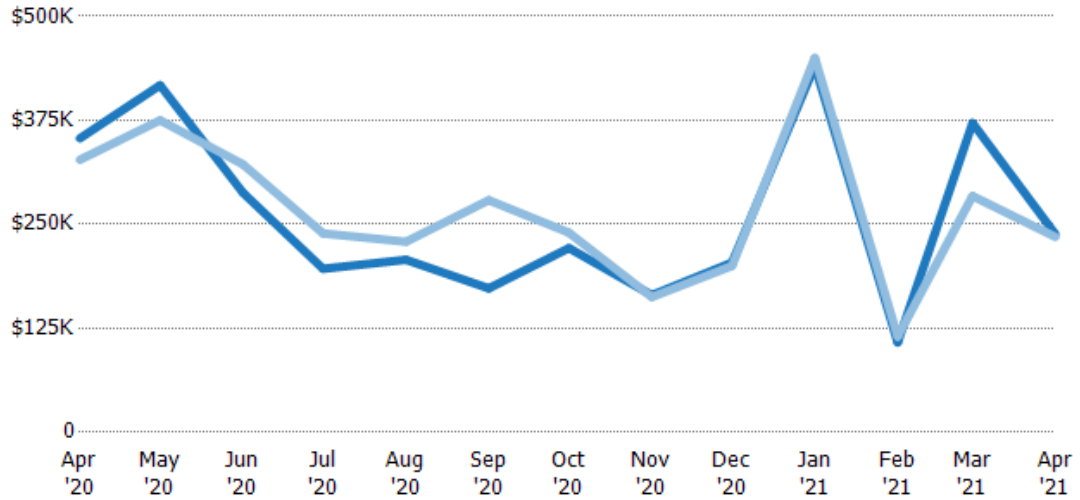
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$353K	\$417K	\$240K	\$196K	\$208K	\$197K	\$217K	\$165K	\$154K	\$440K	\$108K	\$350K	\$229K
Avg Sales Price	\$328K	\$375K	\$272K	\$348K	\$221K	\$252K	\$225K	\$227K	\$196K	\$450K	\$167K	\$320K	\$219K
Avg Sales Price as a % of Avg Est Value	93%	90%	113%	177%	106%	128%	104%	138%	127%	102%	154%	92%	96%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West  
 Danville, VT 05873  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$353K	\$417K	\$288K	\$196K	\$207K	\$173K	\$221K	\$165K	\$204K	\$440K	\$108K	\$372K	\$238K
Median Sales Price	\$328K	\$375K	\$322K	\$239K	\$229K	\$279K	\$240K	\$163K	\$200K	\$450K	\$115K	\$284K	\$235K
Med Sales Price as a % of Med Est Value	93%	90%	112%	122%	110%	161%	108%	99%	98%	102%	106%	76%	99%