

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

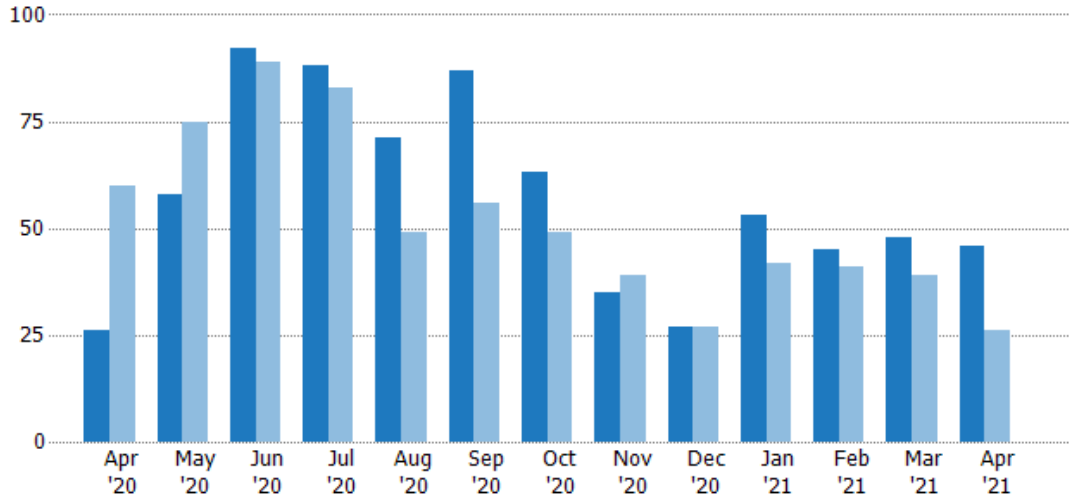
Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	46	26	+76.9%	192	148	+29.7%
New Listing Volume	\$17,852,700	\$13,130,560	+36%	\$72,617,448	\$61,551,220	+18%
Active Listing Count	96	308	-68.8%	N/A	N/A	
Active Listing Volume	\$61,997,799	\$145,245,950	-57.3%	N/A	N/A	
Average Listing Price	\$645,810	\$471,578	+36.9%	\$609,377	\$450,527	+35.3%
Median Listing Price	\$375,000	\$325,000	+15.4%	\$336,115	\$312,719	+7.5%
Median Days in RPR	87.5	212	-58.7%	101.24	206.42	-51%
Months of Inventory	2.3	11.4	-80%	4.3	11.8	-63.6%
Absorption Rate	43.75%	8.77%	+35%	23.18%	8.44%	+14.7%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	53	26	+103.8%	241	149	+61.7%
New Pending Sales Volume	\$18,537,800	\$5,672,460	+226.8%	\$87,674,999	\$41,875,911	+109.4%
Pending Sales Count	104	59	+76.3%	N/A	N/A	
Pending Sales Volume	\$36,817,500	\$15,675,260	+134.9%	N/A	N/A	
Closed Sales Count	61	25	+144%	181	108	+67.6%
Closed Sales Volume	\$22,749,472	\$7,276,500	+212.6%	\$63,626,396	\$33,833,993	+88.1%
Average Sales Price	\$372,942	\$291,060	+28.1%	\$351,527	\$313,278	+12.2%
Median Sales Price	\$251,742	\$276,000	-8.8%	\$247,799	\$266,713	-7.1%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Apr '21	46	76.9%
Apr '20	26	-56.7%
Apr '19	60	-13.3%

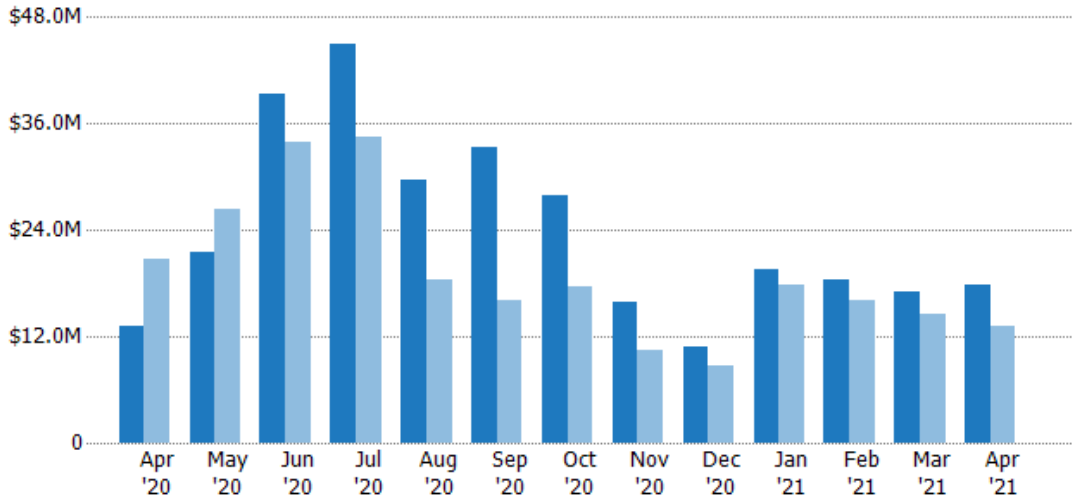
Current Year	26	58	92	88	71	87	63	35	27	53	45	48	46
Prior Year	60	75	89	83	49	56	49	39	27	42	41	39	26
Percent Change from Prior Year	-57%	-23%	3%	6%	45%	55%	29%	-10%	0%	26%	10%	23%	77%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Apr '21	\$17.9M	36%
Apr '20	\$13.1M	-36.3%
Apr '19	\$20.6M	-43.1%

Current Year	\$13.1M	\$21.5M	\$39.4M	\$44.9M	\$29.7M	\$33.3M	\$27.9M	\$15.8M	\$10.8M	\$19.5M	\$18.4M	\$16.9M	\$17.9M
Prior Year	\$20.6M	\$26.3M	\$34M	\$34.5M	\$18.3M	\$16.1M	\$17.6M	\$10.5M	\$8.71M	\$17.7M	\$16.1M	\$14.5M	\$13.1M
Percent Change from Prior Year	-36%	-18%	16%	30%	62%	107%	59%	50%	24%	10%	14%	16%	36%

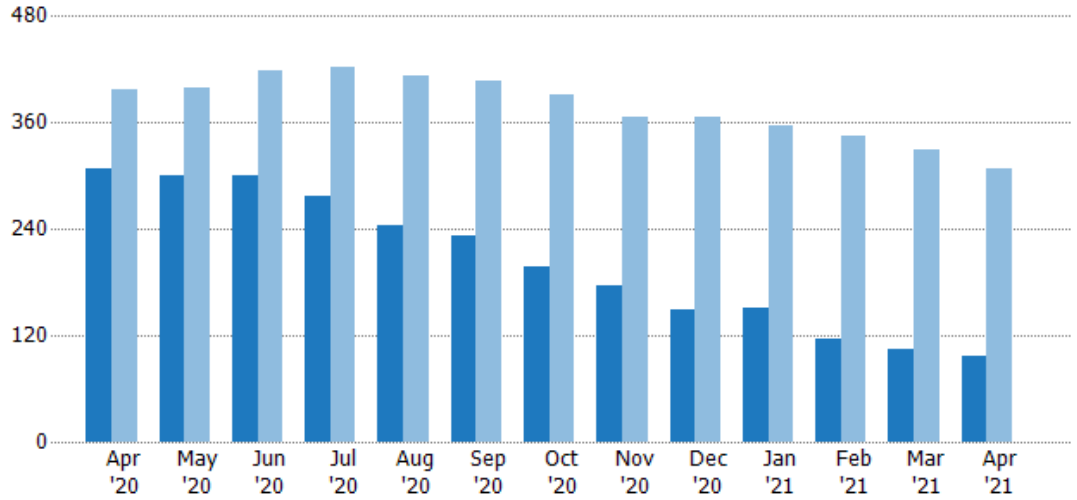
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	96	-68.8%
Apr '20	308	-22.4%
Apr '19	397	-0.3%



Current Year	308	300	301	277	244	233	197	176	149	150	116	104	96
Prior Year	397	399	419	423	413	407	392	366	366	356	345	330	308
Percent Change from Prior Year	-22%	-25%	-28%	-35%	-41%	-43%	-50%	-52%	-59%	-58%	-66%	-68%	-69%

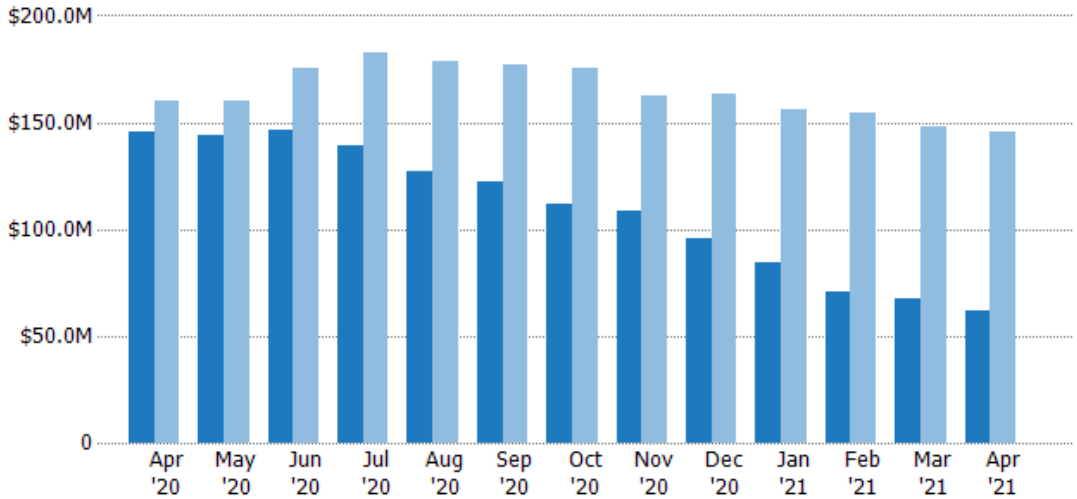
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$62M	-57.3%
Apr '20	\$145M	-9.3%
Apr '19	\$160M	-7.8%



Current Year	\$145M	\$144M	\$146M	\$139M	\$127M	\$122M	\$112M	\$109M	\$95.8M	\$84.1M	\$70.7M	\$67.2M	\$62M
Prior Year	\$160M	\$160M	\$175M	\$183M	\$179M	\$177M	\$175M	\$163M	\$163M	\$156M	\$154M	\$148M	\$145M
Percent Change from Prior Year	-9%	-10%	-17%	-24%	-29%	-31%	-36%	-33%	-41%	-46%	-54%	-55%	-57%

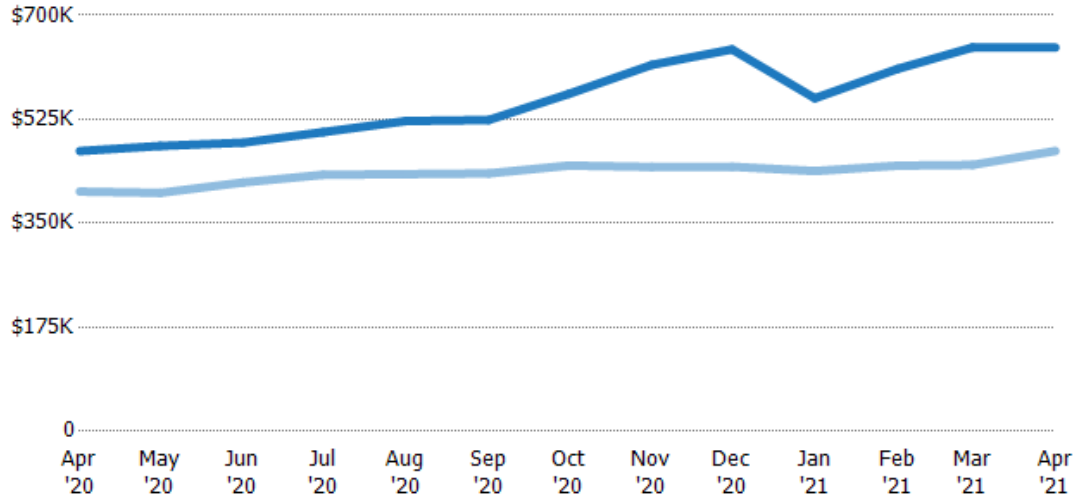
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$646K	36.9%
Apr '20	\$472K	16.9%
Apr '19	\$403K	-7.6%



Current Year	\$472K	\$480K	\$486K	\$503K	\$522K	\$524K	\$568K	\$617K	\$643K	\$560K	\$610K	\$646K	\$646K
Prior Year	\$403K	\$401K	\$419K	\$432K	\$433K	\$434K	\$447K	\$445K	\$445K	\$438K	\$447K	\$448K	\$472K
Percent Change from Prior Year	17%	20%	16%	17%	21%	21%	27%	39%	44%	28%	36%	44%	37%

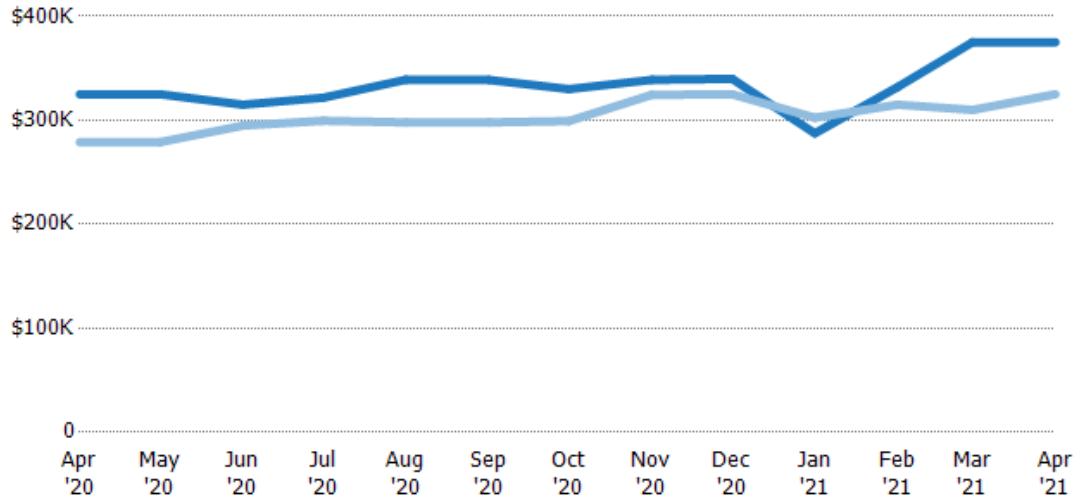
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$375K	15.4%
Apr '20	\$325K	16.5%
Apr '19	\$279K	-1.7%



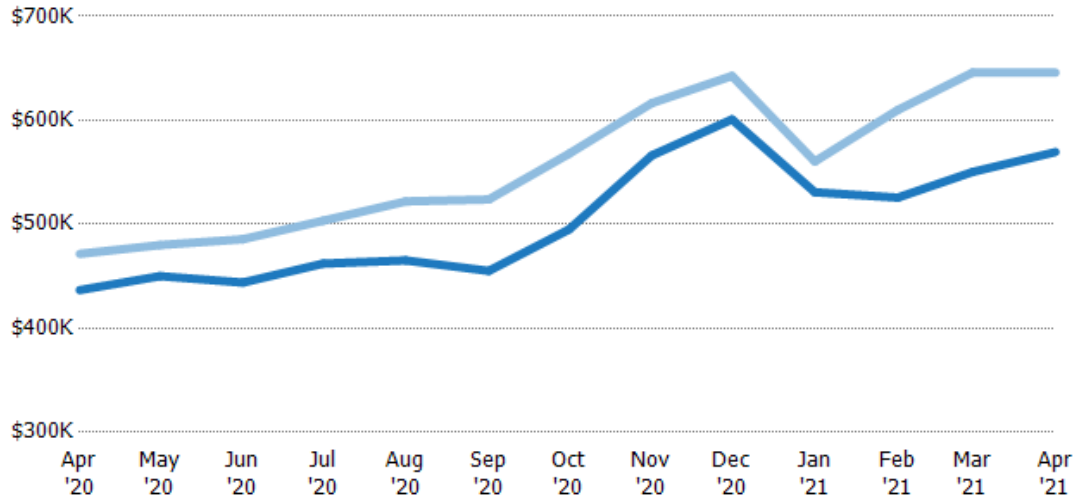
Current Year	\$325K	\$325K	\$315K	\$322K	\$339K	\$339K	\$330K	\$339K	\$340K	\$287K	\$332K	\$375K	\$375K
Prior Year	\$279K	\$279K	\$295K	\$300K	\$298K	\$298K	\$299K	\$325K	\$325K	\$302K	\$315K	\$310K	\$325K
Percent Change from Prior Year	16%	16%	7%	7%	14%	14%	10%	4%	5%	-5%	5%	21%	15%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

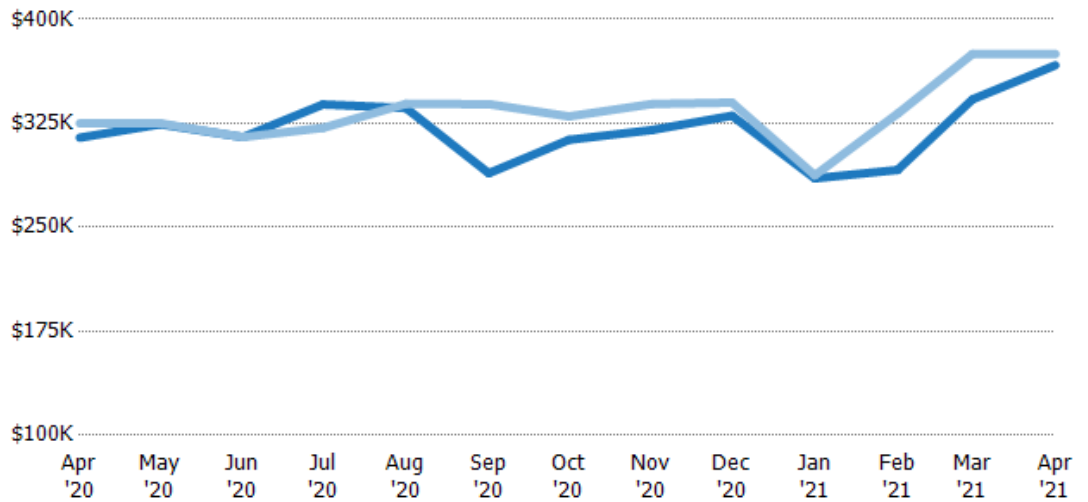


## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



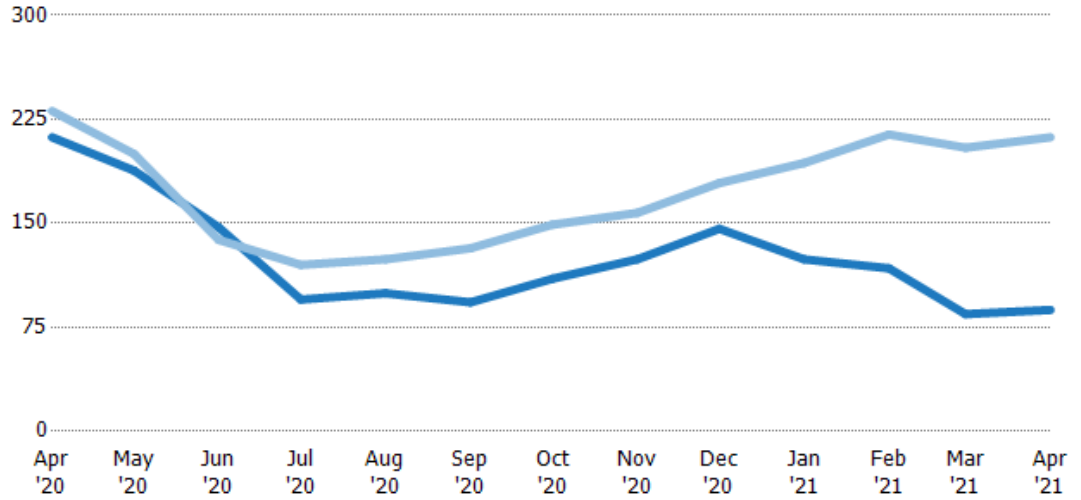
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Apr '21	87.5	-58.7%
Apr '20	212	-8.2%
Apr '19	231	-10.6%



Current Year	212	188	147	95	100	93	110	124	146	124	118	84.5	87.5
Prior Year	231	200	138	120	124	132	149	158	179	194	214	205	212
Percent Change from Prior Year	-8%	-6%	7%	-21%	-20%	-30%	-26%	-21%	-18%	-36%	-45%	-59%	-59%

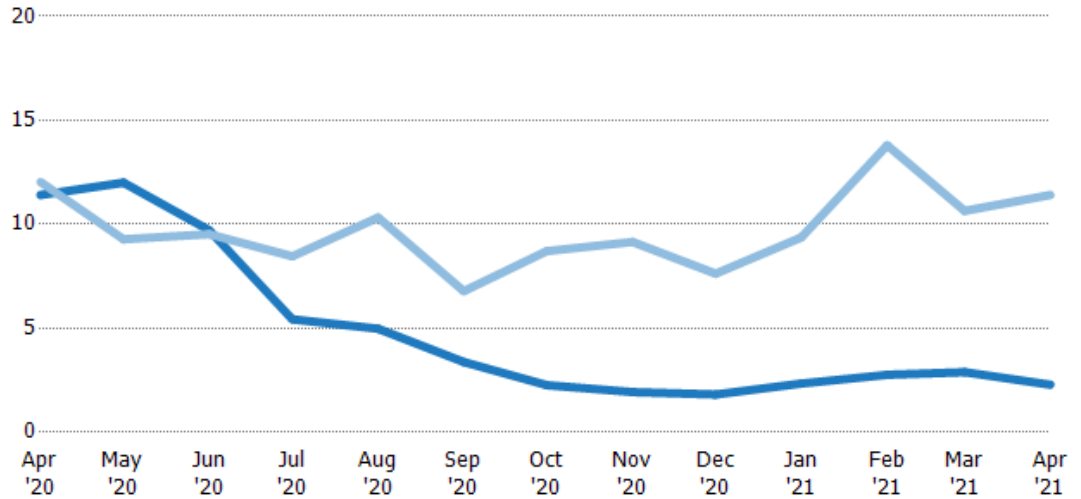
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Apr '21	2.29	-80%
Apr '20	11.4	-5.2%
Apr '19	12	21.9%



Current Year	11.4	12	9.71	5.43	4.98	3.38	2.26	1.93	1.82	2.34	2.76	2.89	2.29
Prior Year	12	9.28	9.52	8.46	10.3	6.78	8.71	9.15	7.63	9.37	13.8	10.6	11.4
Percent Change from Prior Year	-5%	29%	2%	-36%	-52%	-50%	-74%	-79%	-76%	-75%	-80%	-73%	-80%

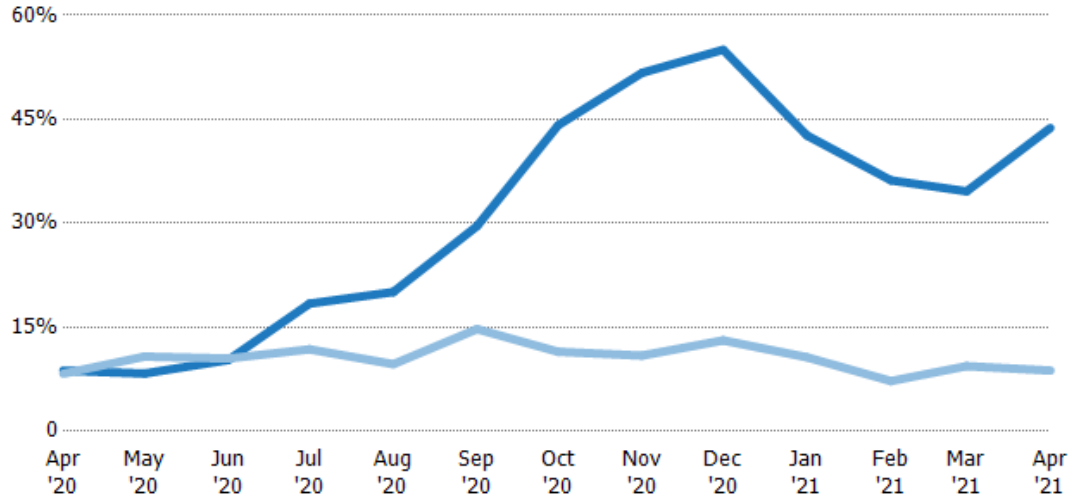
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Apr '21	44%	-35%
Apr '20	9%	-0.5%
Apr '19	8%	-18.1%



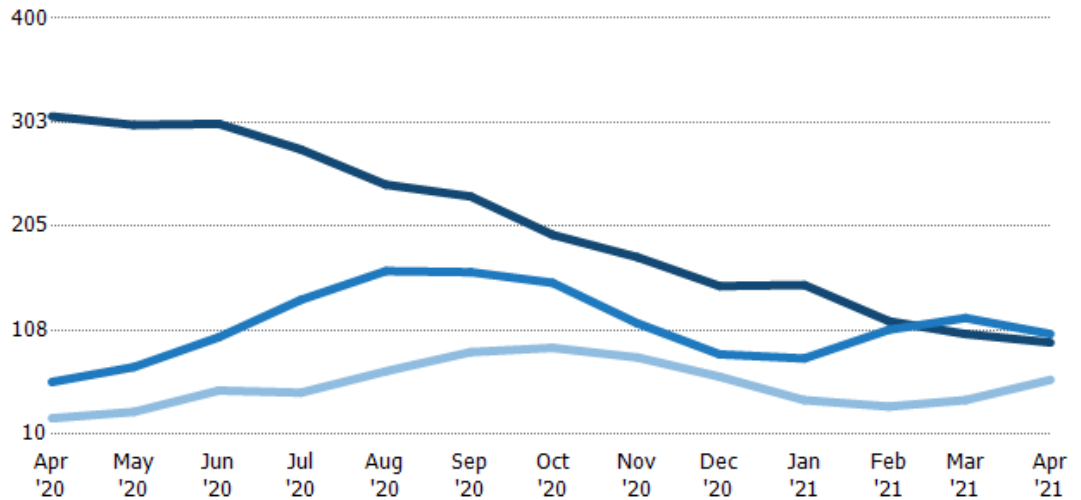
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	9%	8%	10%	18%	20%	30%	44%	52%	55%	43%	36%	35%	44%
Prior Year	8%	11%	11%	12%	10%	15%	11%	11%	13%	11%	7%	9%	9%
Change from Prior Year	0%	2%	0%	-7%	-10%	-15%	-33%	-41%	-42%	-32%	-29%	-25%	-35%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Active	308	300	301	277	244	233	197	176	149	150	116	104	96
Pending	59	73	101	136	163	162	152	114	85	81	108	119	104
Sold	25	31	51	49	69	87	91	82	64	42	36	42	61

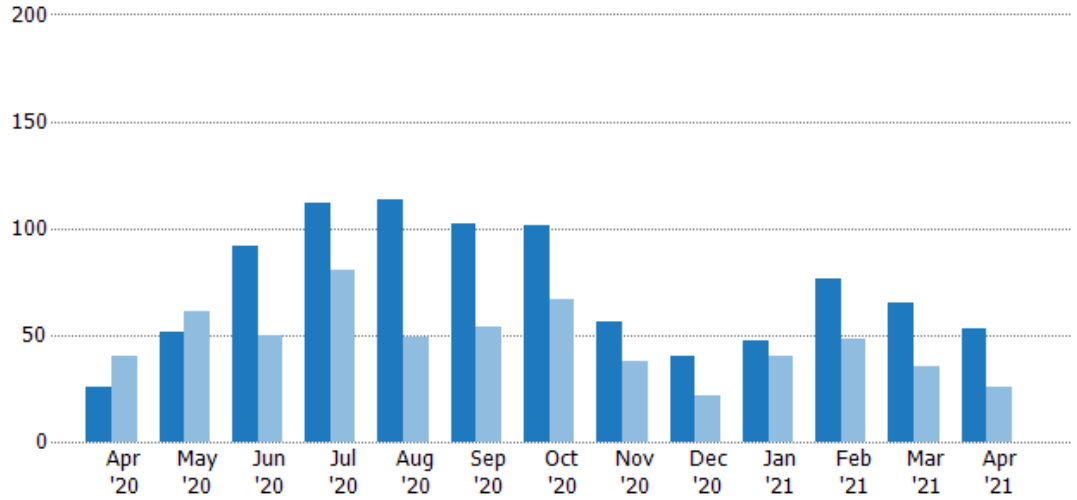
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	53	103.8%
Apr '20	26	-35%
Apr '19	40	-20%



Current Year	26	51	92	112	113	102	101	56	40	47	76	65	53
Prior Year	40	61	50	80	49	54	67	38	22	40	48	35	26
Percent Change from Prior Year	-35%	-16%	84%	40%	131%	89%	51%	47%	82%	18%	58%	86%	104%

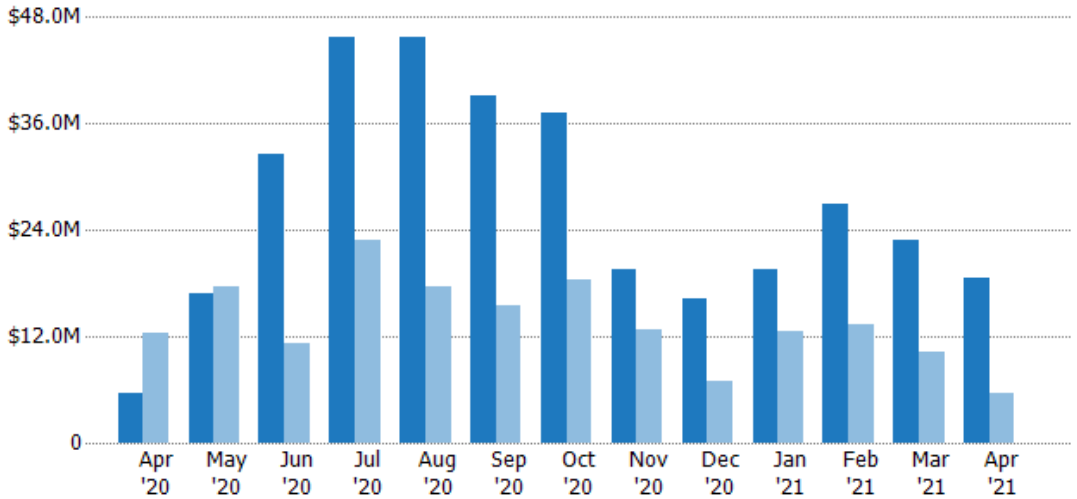
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$18.5M	226.8%
Apr '20	\$5.67M	-53.8%
Apr '19	\$12.3M	-21.9%



Current Year	\$5.67M	\$16.8M	\$32.6M	\$45.8M	\$45.6M	\$39.2M	\$37.2M	\$19.6M	\$16.3M	\$19.5M	\$26.9M	\$22.8M	\$18.5M
Prior Year	\$12.3M	\$17.5M	\$11.3M	\$22.9M	\$17.5M	\$15.5M	\$18.3M	\$12.7M	\$6.93M	\$12.5M	\$13.4M	\$10.3M	\$5.67M
Percent Change from Prior Year	-54%	-4%	188%	100%	160%	153%	103%	54%	136%	56%	101%	121%	227%



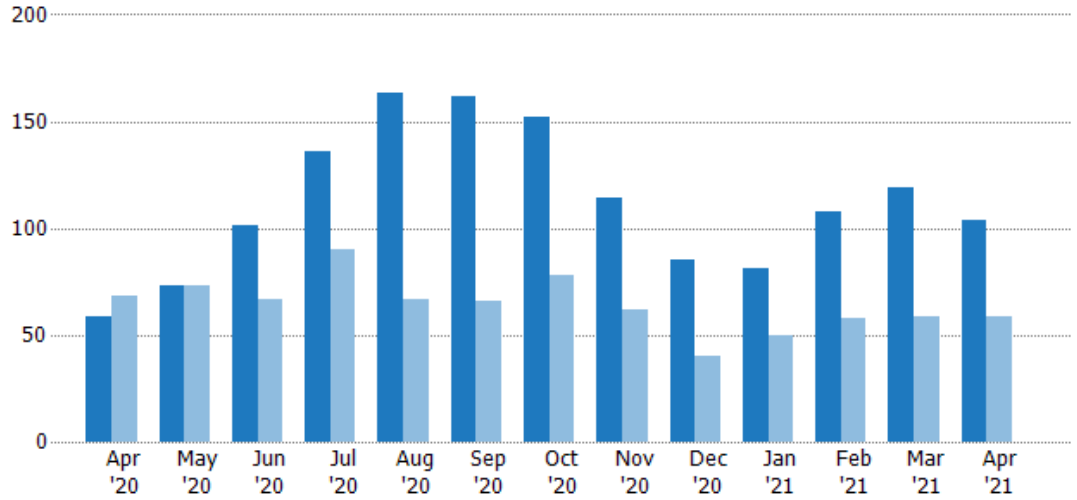
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	104	76.3%
Apr '20	59	-13.2%
Apr '19	68	-13.2%



Current Year	59	73	101	136	163	162	152	114	85	81	108	119	104
Prior Year	68	73	67	90	67	66	78	62	40	50	58	59	59
Percent Change from Prior Year	-13%	0%	51%	51%	143%	145%	95%	84%	113%	62%	86%	102%	76%

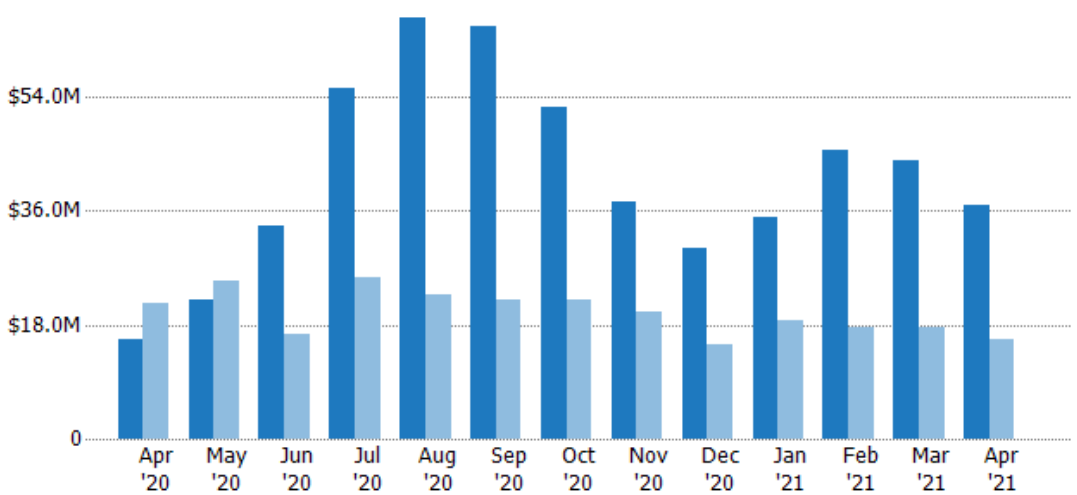
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$36.8M	134.9%
Apr '20	\$15.7M	-26.3%
Apr '19	\$21.3M	-19.4%



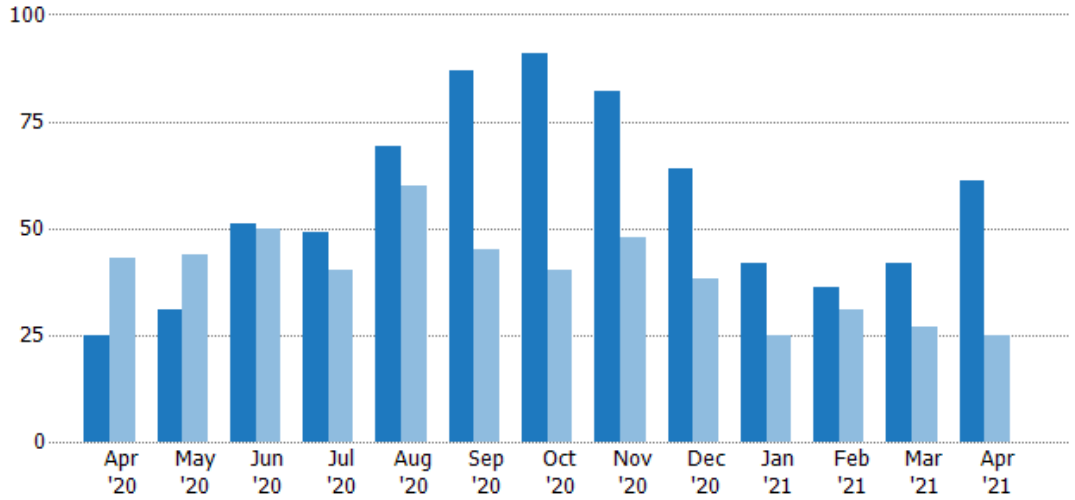
Current Year	\$15.7M	\$22M	\$33.6M	\$55.2M	\$66.6M	\$65.1M	\$52.3M	\$37.5M	\$30.1M	\$35M	\$45.5M	\$43.8M	\$36.8M
Prior Year	\$21.3M	\$25.1M	\$16.5M	\$25.6M	\$22.8M	\$21.8M	\$21.9M	\$20.1M	\$14.9M	\$18.8M	\$17.6M	\$17.6M	\$15.7M
Percent Change from Prior Year	-26%	-12%	104%	116%	192%	198%	139%	87%	102%	86%	158%	149%	135%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



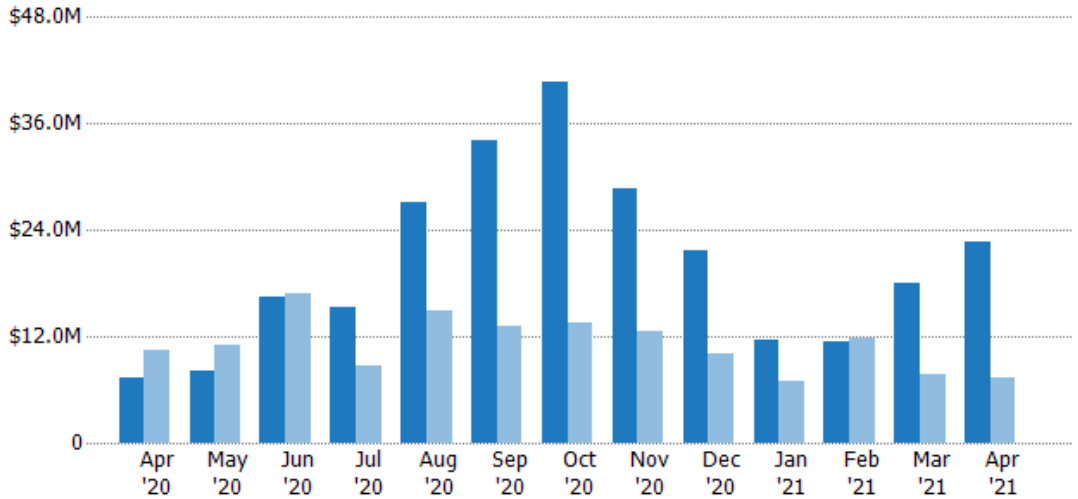
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Apr '21	61	25	144%
Apr '20	25	43	-42%
Apr '19	43	43	-53.5%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



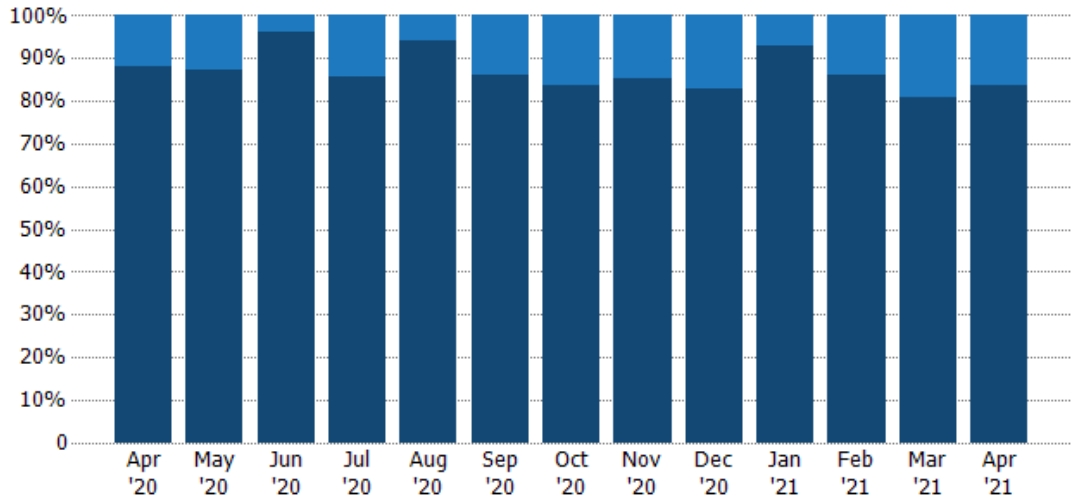
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Apr '21	\$22.7M	\$7.28M	213%
Apr '20	\$7.28M	\$10.5M	-31%
Apr '19	\$10.5M	\$10.5M	-42.9%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



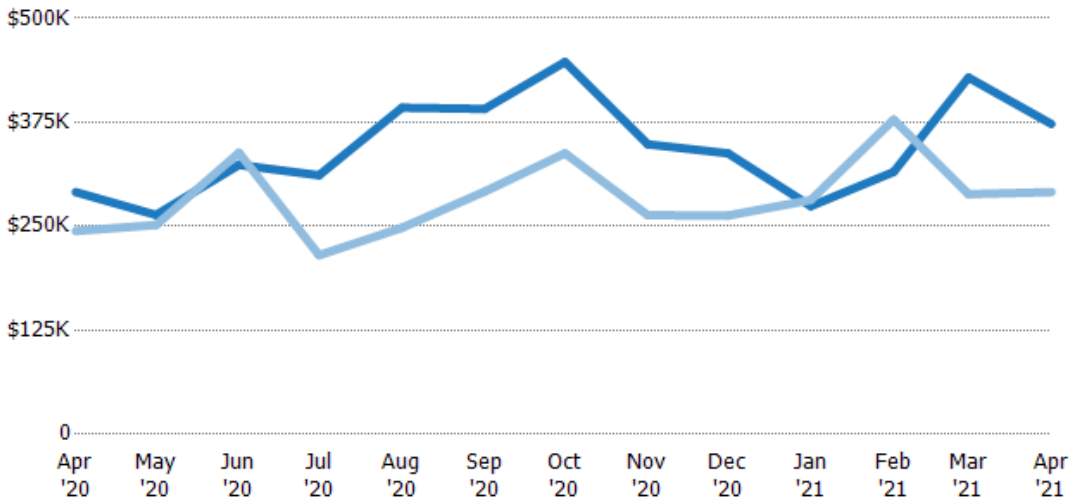
Condo/Townhouse	12%	13%	4%	14%	6%	14%	16%	15%	17%	7%	14%	19%	16%
Single Family Residence	88%	87%	96%	86%	94%	86%	84%	85%	83%	93%	86%	81%	84%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$291K	\$264K	\$324K	\$311K	\$392K	\$391K	\$447K	\$348K	\$338K	\$274K	\$315K	\$429K	\$373K
Prior Year	\$244K	\$252K	\$338K	\$215K	\$248K	\$292K	\$338K	\$263K	\$263K	\$282K	\$378K	\$289K	\$291K
Percent Change from Prior Year	19%	5%	-4%	45%	58%	34%	32%	32%	28%	-3%	-17%	49%	28%

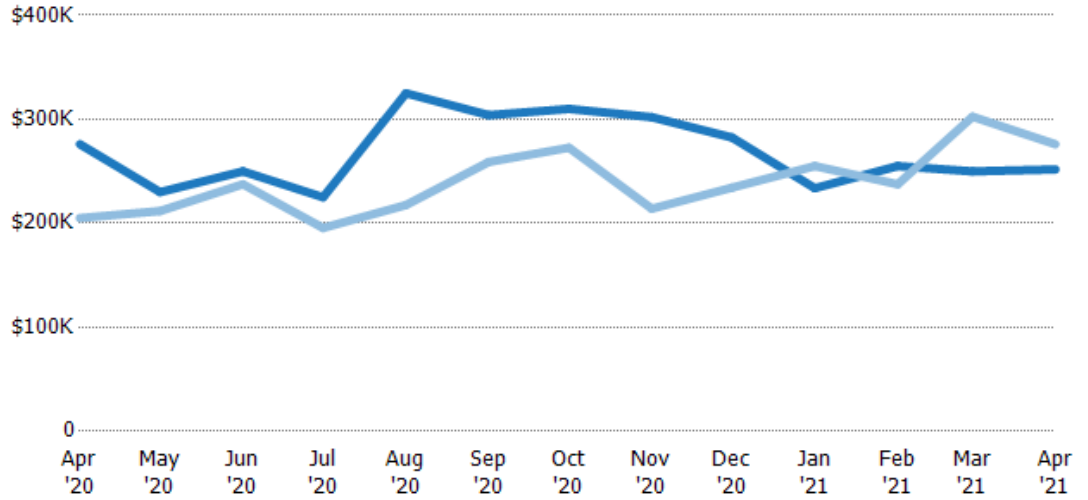
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$252K	-8.8%
Apr '20	\$276K	34.6%
Apr '19	\$205K	-6.7%



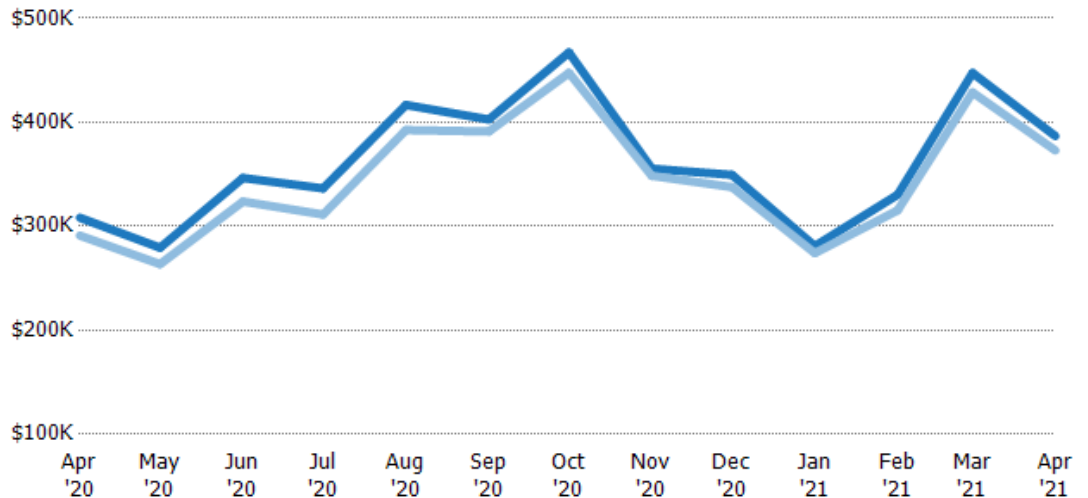
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$276K	\$230K	\$250K	\$225K	\$325K	\$304K	\$310K	\$302K	\$283K	\$234K	\$255K	\$250K	\$252K
Prior Year	\$205K	\$212K	\$238K	\$196K	\$218K	\$259K	\$273K	\$214K	\$234K	\$255K	\$238K	\$303K	\$276K
Percent Change from Prior Year	35%	9%	5%	15%	49%	17%	14%	41%	21%	-8%	7%	-17%	-9%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



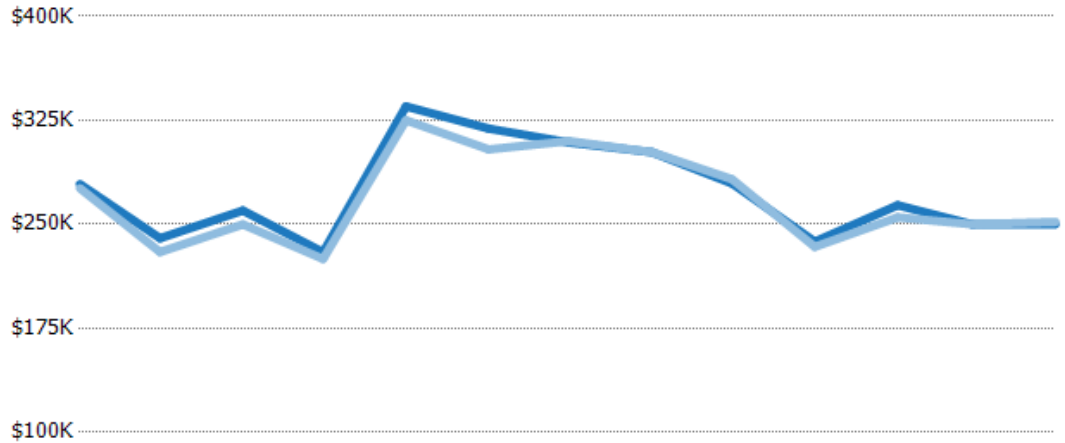
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg List Price	\$308K	\$279K	\$346K	\$336K	\$417K	\$403K	\$467K	\$355K	\$349K	\$281K	\$330K	\$447K	\$387K
Avg Sales Price	\$291K	\$264K	\$324K	\$311K	\$392K	\$391K	\$447K	\$348K	\$338K	\$274K	\$315K	\$429K	\$373K
Avg Sales Price as a % of Avg List Price	94%	94%	93%	93%	94%	97%	96%	98%	97%	98%	95%	96%	96%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



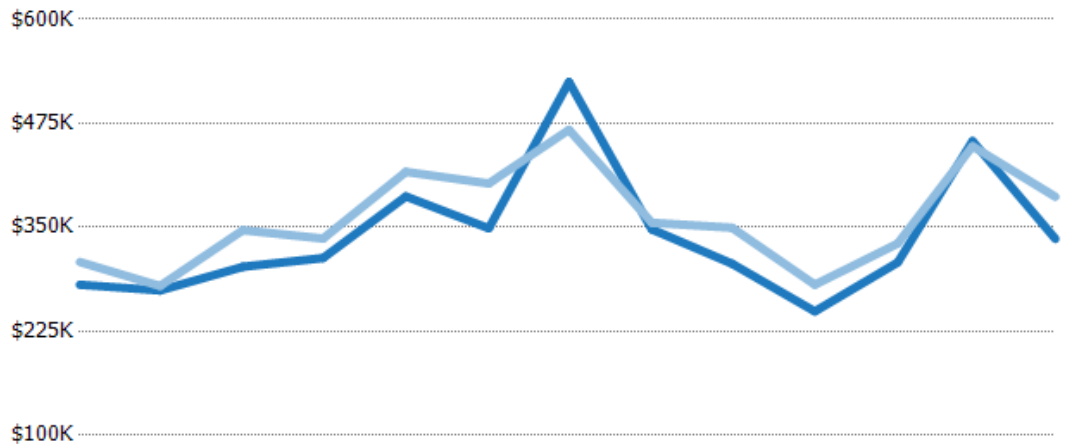
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median List Price	\$279K	\$240K	\$260K	\$230K	\$335K	\$319K	\$309K	\$302K	\$280K	\$238K	\$264K	\$250K	\$250K
Median Sales Price	\$276K	\$230K	\$250K	\$225K	\$325K	\$304K	\$310K	\$302K	\$283K	\$234K	\$255K	\$250K	\$252K
Med Sales Price as a % of Med List Price	99%	96%	96%	98%	97%	95%	100%	100%	101%	98%	97%	100%	101%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



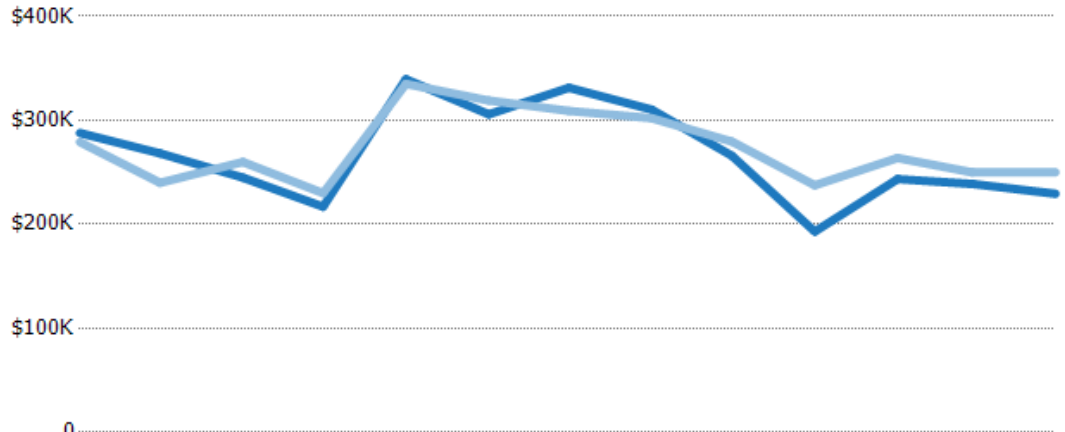
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$281K	\$274K	\$303K	\$313K	\$387K	\$349K	\$525K	\$348K	\$306K	\$249K	\$308K	\$454K	\$336K
Avg Sales Price	\$308K	\$279K	\$346K	\$336K	\$417K	\$403K	\$467K	\$355K	\$349K	\$281K	\$330K	\$447K	\$387K
Avg Sales Price as a % of Avg Est Value	110%	102%	115%	107%	108%	115%	89%	102%	114%	113%	107%	99%	115%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$288K	\$268K	\$245K	\$217K	\$340K	\$306K	\$331K	\$310K	\$266K	\$193K	\$243K	\$239K	\$229K
Median Sales Price	\$279K	\$240K	\$260K	\$230K	\$335K	\$319K	\$309K	\$302K	\$280K	\$238K	\$264K	\$250K	\$250K
Med Sales Price as a % of Med Est Value	97%	89%	106%	106%	99%	104%	93%	97%	105%	123%	108%	105%	109%