

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2020	YTD 2021	+ / -	Apr 2020	Apr 2021	Key Metrics
						Listing Activity Charts Metrics
+64.7%	34	56	+128.6%	7	16	New Listing Count
+137.8%	\$5,634,000	\$13,398,550	+216.7%	\$1,323,200	\$4,191,100	New Listing Volume
	NA	NA	-69.1%	68	21	Active Listing Count
	NA	N/A	-58.1%	\$15,189,200	\$6,370,000	Active Listing Volume
+27%	\$216,707	\$275,126	+35.8%	\$223,371	\$303,333	Average Listing Price
+24%	\$157,246	\$195,000	+21.9%	\$159,950	\$195,000	Median Listing Price
-51.2%	212.17	103.55	-66.9%	236	78	Median Daysin RPR
-64.2%	9.7	3.5	-69.1%	8.5	2.6	Months of Inventory
+18.5%	10.32%	28.85%	+26.3%	11.76%	38.1%	Absorption Rate
	••••					Sales Activity Charts Metrics
+55.3%	47	73	+88.9%	9	17	New Pending Sales Count
+120.2%	\$7,522,851	\$16,566,250	+141.1%	\$1,591,300	\$3,835,900	New Pending Sales Volume
	NA	N/A	+94.4%	18	35	Pending Sales Count
	NA	N/A	+173.2%	\$3,004,700	\$8,209,000	Pending Sales Volume
+76.7%	30	53	+185.7%	7	20	Closed Sales Count
+165.3%	\$5,196,151	\$13,784,299	+360%	\$1,419,500	\$6,529,450	Cloæd Sales Volume
+50.2%	\$173,205	\$260,081	+61%	\$202,786	\$326,473	Average Sales Price
+17.5%	\$154,433	\$181,409	+7.6%	\$179,500	\$193,125	Median Sales Price



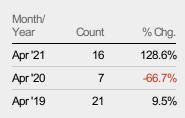


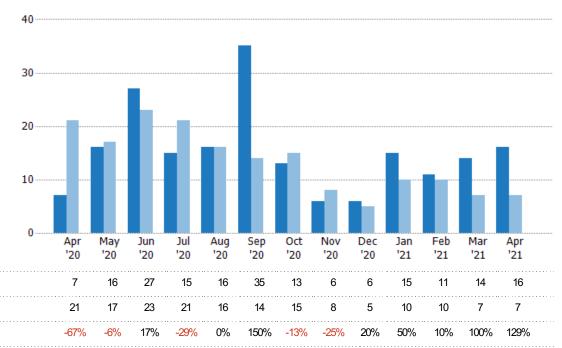


#### **New Listings**

The number of new residential listings that were added each month.







#### New Listing Volume

Percent Change from Prior Year

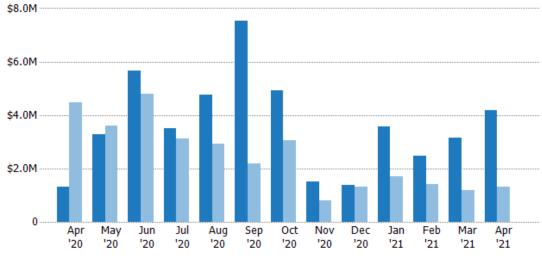
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '21	\$4.19M	216.7%
Apr '20	\$1.32M	-70.3%
Apr '19	\$4.46M	5.4%



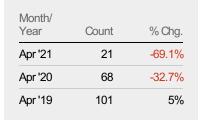




#### **Active Listings**

The number of active residential listings at the end of each month.







### **Active Listing Volume**

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

101

-33%

96

-29%

97

-25%

94

-33%

96

-42%

97

-31%

97

-45%

89

-51%

87

-59%

85

-56%

81

-69%

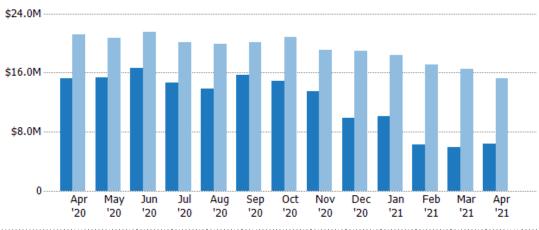
76

68

-69%

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '21	\$6.37M	-58.1%
Apr '20	\$15.2M	-28.2%
Apr '19	\$21.2M	6.5%



 Current Year
 \$15.2M \$15.3M \$16.6M \$14.7M \$13.8M \$15.7M \$14.8M \$13.4M \$9.82M \$10M \$6.29M \$5.91M \$6.37M

 Prior Year
 \$21.2M \$20.7M \$21.6M \$20.1M \$19.9M \$20.1M \$20.8M \$19M \$19M \$18.3M \$17.1M \$16.6M \$15.2M

 Percent Change from Prior Year
 -28% -26% -23% -27% -30% -22% -29% -29% -29% -48% -45% -63% -64% -58%



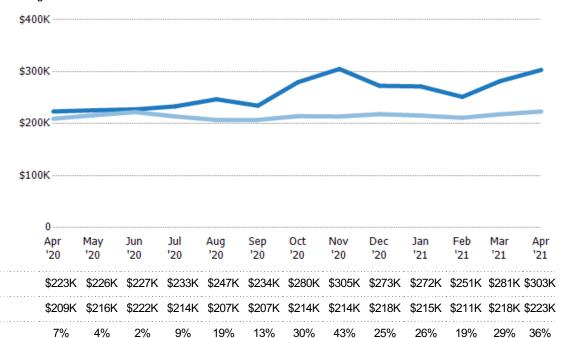


#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
Apr '21	\$303K	35.8%
Apr '20	\$223K	6.7%
Apr '19	\$209K	1.4%



### **Median Listing Price**

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '21	\$195K	21.9%
Apr '20	\$160K	-3.1%
Apr '19	\$165K	3%

Percent Change from Prior Year

\$30	0K												
\$22	5K												
\$15	0K												
\$7	5K												
	0 Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
	\$160K	\$168K	\$169K	\$172K	\$172K	\$158K	\$180K	\$202K	\$202K	\$195K	\$195K	\$195K	\$195K
		\$168K \$165K											



Current Year
Prior Year



Avg Est Value

Avg Listing Price

### Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



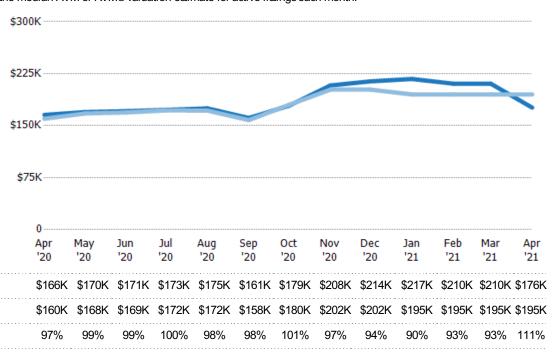


#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

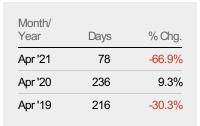
Med Listing Price as a % of Med Est Value

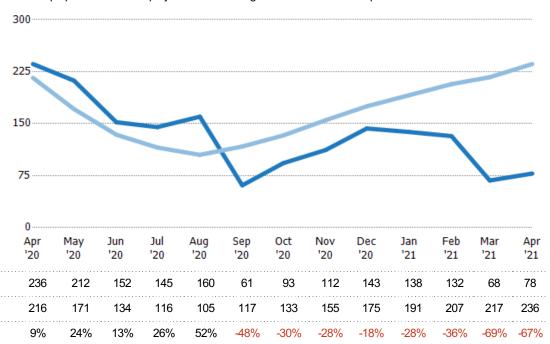


#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.







#### Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
ZIP: Bennington, VT 05201
Property Type: Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Apr '21	2.63	-69.1%
Apr '20	8.5	-32.7%
Apr '19	12.6	319.8%

Percent Change from Prior Year

60													
45													
30													
15													
0													
	pr 20	May '20	Jun '20	Jul '20		Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
	8.5	9.71	8.11	3.94	4	3.94	4.08	2.59	1.8	2.31	1.79	1.91	2.63
1	12.6	8.73	9.7	5.53	6.86	6.06	8.82	11.1	6.69	8.5	10.1	10.9	8.5
-	33%	11%	-16%	-29%	-42%	-35%	-54%	-77%	-73%	-73%	-82%	-82%	-69%

Current Year
Prior Year

Current Year

Prior Year

Change from Prior Year

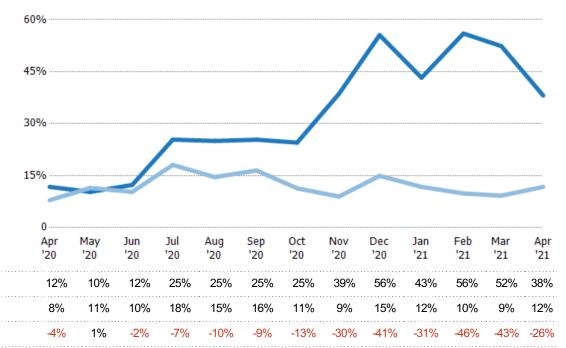
# Market Data Report

#### **Absorption Rate**

The percentage of inventory sold per month.



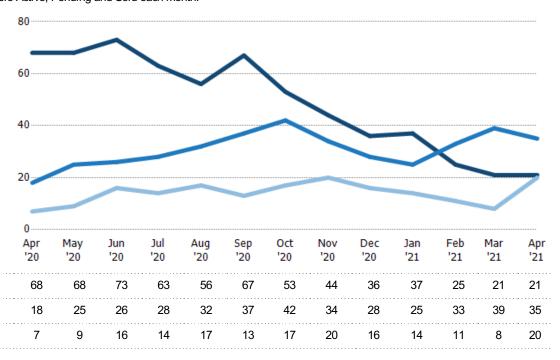
Month/ Year	Rate	Chg.
Apr '21	38%	-26.3%
Apr '20	12%	-3.8%
Apr '19	8%	-76.3%



#### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family



Active

Sold

Pending

7 of 14



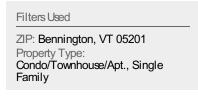
Current Year

Prior Year

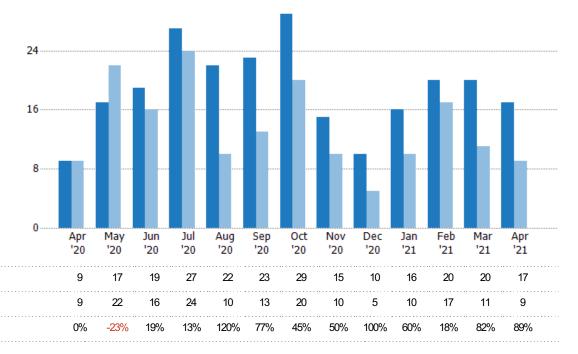
### Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Apr '21	17	88.9%
Apr '20	9	0%
Apr '19	9	-44.4%



### New Pending Sales Volume

Percent Change from Prior Year

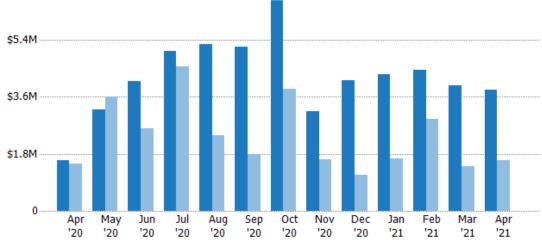
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '21	\$3.84M	141.1%
Apr '20	\$1.59M	6.7%
Apr '19	\$1.49M	-33.6%



 Current Year
 \$1.59M \$3.19M \$4.09M \$5.03M \$5.26M \$5.18M \$6.64M \$3.15M \$4.11M \$4.32M \$4.44M \$3.97M \$3.84M

 Prior Year
 \$1.49M \$3.62M \$2.6M \$4.55M \$2.37M \$1.78M \$3.85M \$1.61M \$1.14M \$1.64M \$2.89M \$1.4M \$1.59M

 Percent Change from Prior Year
 7% -12% 57% 11% 122% 191% 72% 95% 259% 163% 54% 184% 141%



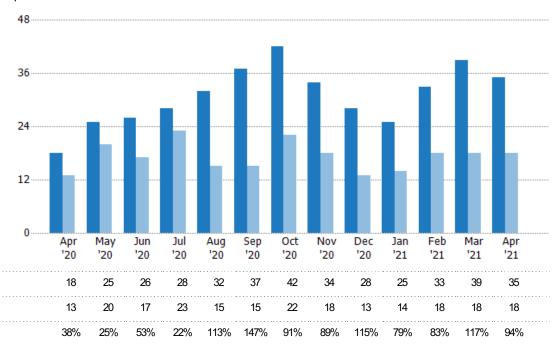


#### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Apr '21	35	94.4%
Apr '20	18	38.5%
Apr '19	13	-7.7%



### Pending Sales Volume

Percent Change from Prior Year

Current Year

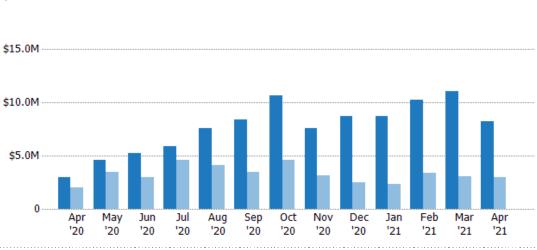
Prior Year

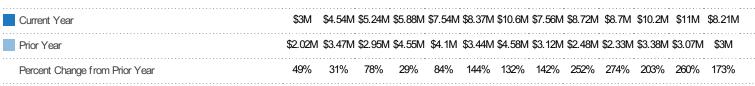
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

\$20.0M

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '21	\$8.21M	173.2%
Apr '20	\$3M	48.7%
Apr '19	\$2.02M	-1.8%

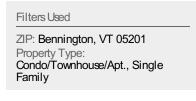




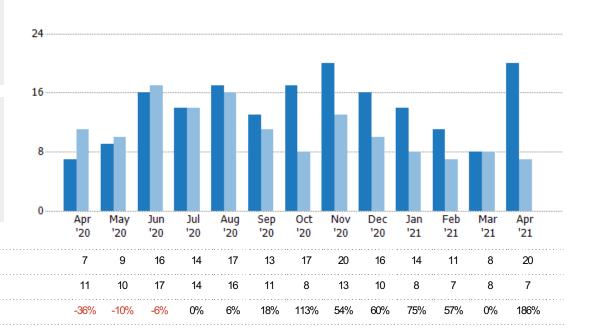


#### **Closed Sales**

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Apr '21	20	185.7%
Apr '20	7	-36.4%
Apr '19	11	-36.4%



#### **Closed Sales Volume**

Percent Change from Prior Year

Current Year

Prior Year

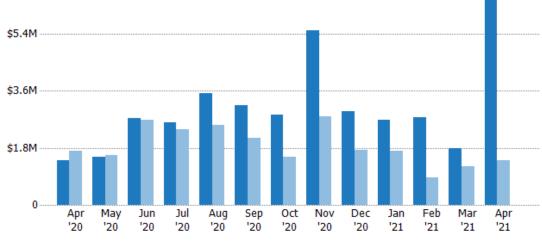
The sum of the sales price of residential properties sold each month.

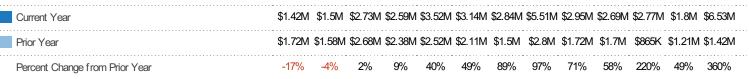
Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Apr '21	\$6.53M	360%
Apr '20	\$1.42M	-17.3%
Apr '19	\$1.72M	-39.9%



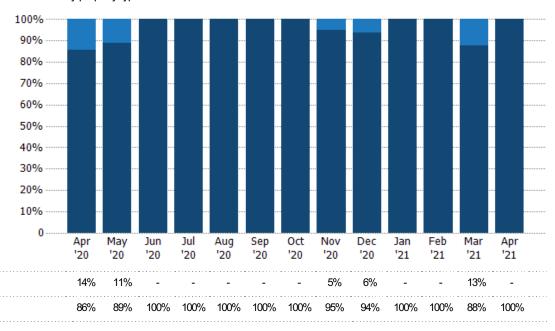




#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.





#### **Average Sales Price**

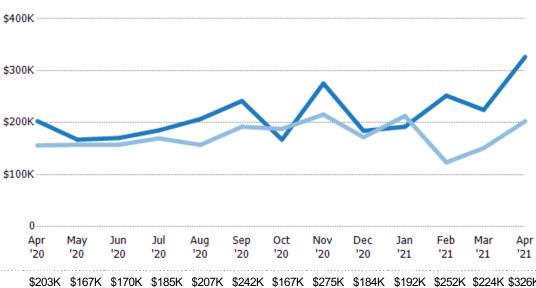
Single Family Residence

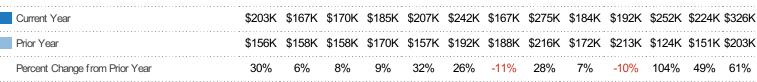
Condo/Townhouse

The average sales price of the residential properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Apr '21	\$326K	61%
Apr '20	\$203K	29.9%
Apr '19	\$156K	-5.6%







Current Year

Prior Year

### Market Data Report

#### **Median Sales Price**

The median sales price of the residential properties sold each month.





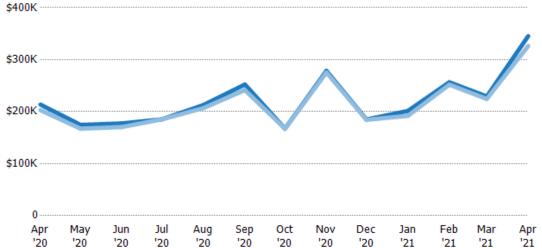


#### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Percent Change from Prior Year



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg List Price	\$214K	\$175K	\$177K	\$185K	\$213K	\$252K	\$167K	\$278K	\$185K	\$201K	\$257K	\$229K	\$345K
Avg Sales Price	\$203K	\$167K	\$170K	\$185K	\$207K	\$242K	\$167K	\$275K	\$184K	\$192K	\$252K	\$224K	\$326K
Avg Sales Price as a % of Avg List Price	95%	96%	96%	100%	97%	96%	100%	99%	100%	95%	98%	98%	95%



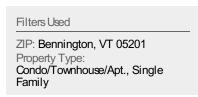
Median List Price

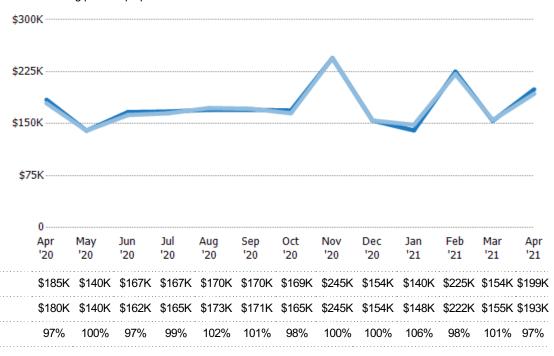
Median Sales Price

### Market Data Report

#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

# Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

