

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2021	Apr 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	23	10	+130%	77	52	+48.1%
New Listing Volume	\$6,322,800	\$1,804,300	+250.4%	\$20,346,000	\$11,375,050	+78.9%
Active Listing Count	15	49	-69.4%	N/A	N/A	
Active Listing Volume	\$5,204,200	\$12,148,500	-57.2%	N/A	N/A	
Average Listing Price	\$346,947	\$247,929	+39.9%	\$286,471	\$235,103	+21.8%
Median Listing Price	\$295,000	\$219,900	+34.2%	\$251,611	\$208,408	+20.7%
Median Days in RPR	32	99	-67.7%	50.44	103.05	-51.1%
Months of Inventory	1.1	3.1	-65%	2.4	6.4	-62.4%
Absorption Rate	93.33%	32.65%	+60.7%	41.35%	15.56%	+25.8%
Sales Activity Charts Metrics						
New Pending Sales Count	33	15	+120%	94	60	+56.7%
New Pending Sales Volume	\$8,378,500	\$2,908,550	+188.1%	\$23,296,500	\$12,780,750	+82.3%
Pending Sales Count	52	27	+92.6%	N/A	N/A	
Pending Sales Volume	\$12,889,000	\$5,810,250	+121.8%	N/A	N/A	
Closed Sales Count	18	7	+157.1%	47	43	+9.3%
Closed Sales Volume	\$4,490,050	\$1,355,840	+231.2%	\$11,769,450	\$8,401,496	+40.1%
Average Sales Price	\$249,447	\$193,691	+28.8%	\$250,414	\$195,384	+28.2%
Median Sales Price	\$232,375	\$197,000	+18%	\$237,622	\$191,395	+24.2%

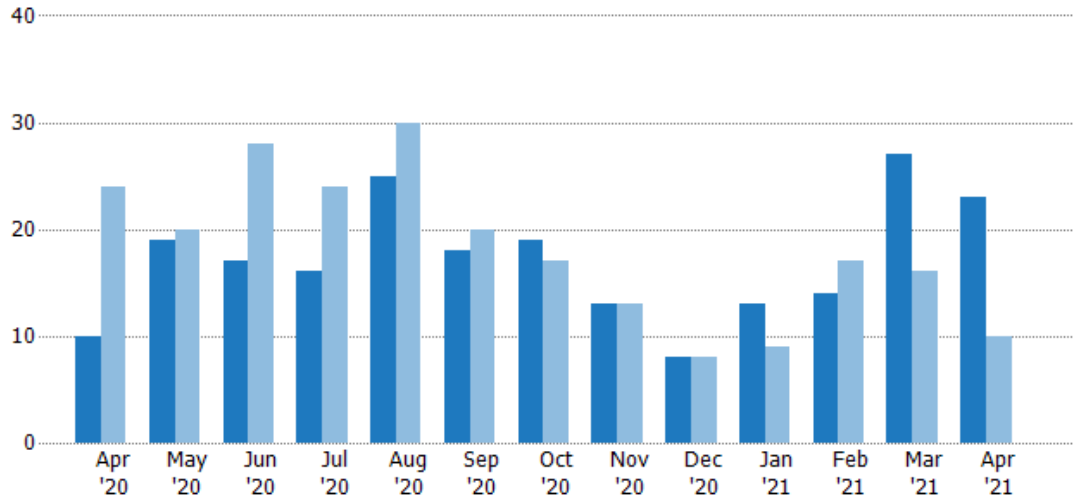
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Apr '21	23	130%
Apr '20	10	-58.3%
Apr '19	24	4.2%



Current Year	10	19	17	16	25	18	19	13	8	13	14	27	23
Prior Year	24	20	28	24	30	20	17	13	8	9	17	16	10
Percent Change from Prior Year	-58%	-5%	-39%	-33%	-17%	-10%	12%	0%	0%	44%	-18%	69%	130%

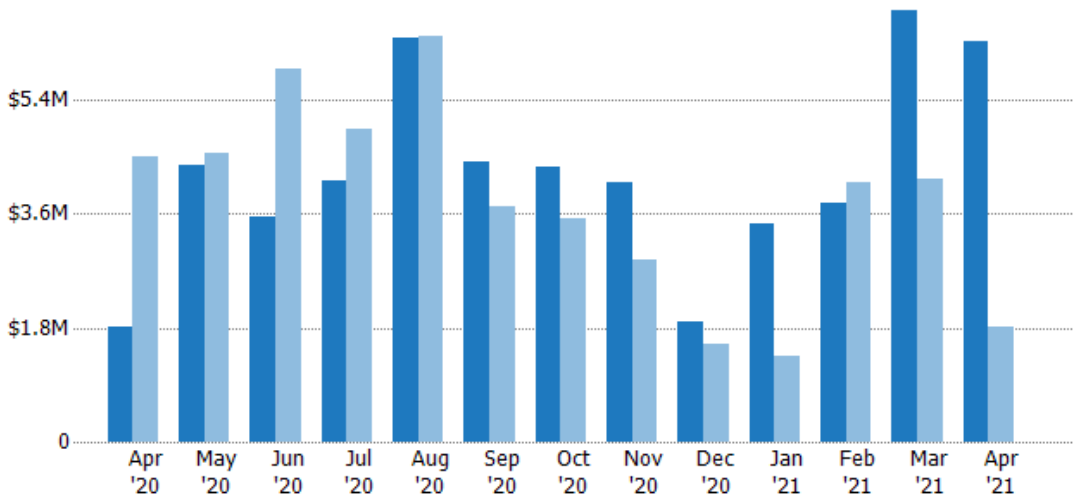
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Apr '21	\$6.32M	250.4%
Apr '20	\$1.8M	-59.8%
Apr '19	\$4.49M	18.3%



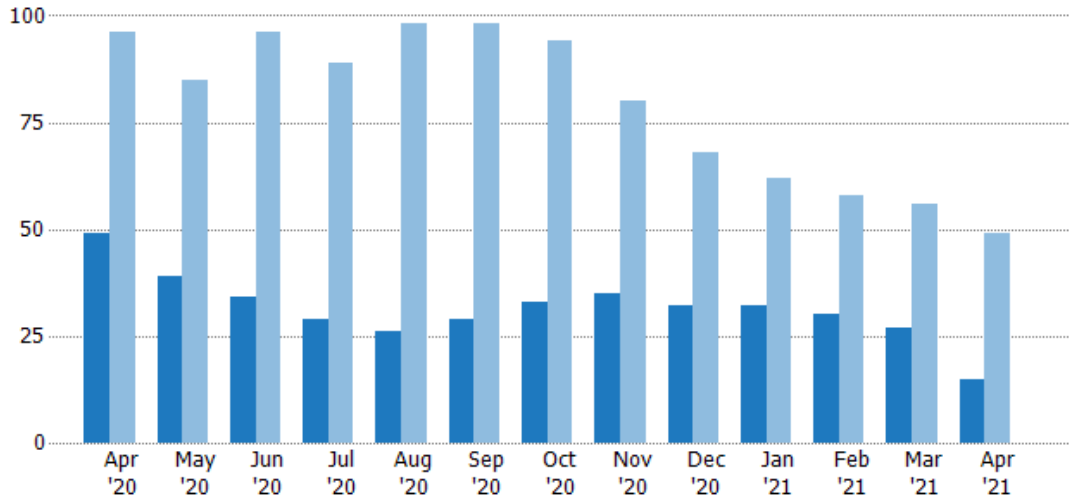
Current Year	\$1.8M	\$4.37M	\$3.56M	\$4.13M	\$6.36M	\$4.43M	\$4.33M	\$4.08M	\$1.89M	\$3.45M	\$3.76M	\$6.81M	\$6.32M
Prior Year	\$4.49M	\$4.57M	\$5.9M	\$4.95M	\$6.42M	\$3.73M	\$3.52M	\$2.86M	\$1.54M	\$1.34M	\$4.09M	\$4.14M	\$1.8M
Percent Change from Prior Year	-60%	-4%	-40%	-17%	-1%	19%	23%	43%	23%	157%	-8%	65%	250%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



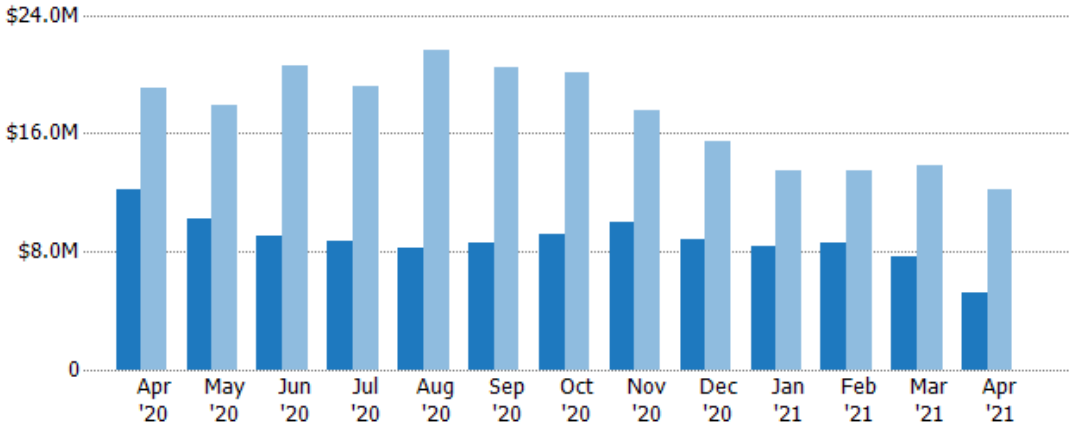
Month/Year	Count	% Chg.
Apr '21	15	-69.4%
Apr '20	49	-49%
Apr '19	96	-15.6%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Apr '21	\$5.2M	-57.2%
Apr '20	\$12.1M	-36.3%
Apr '19	\$19.1M	-12.6%

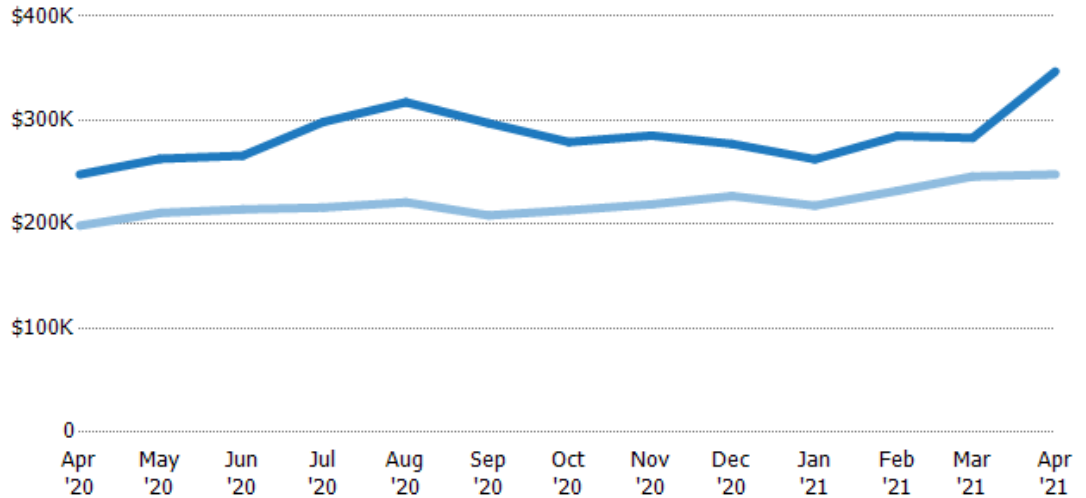
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$347K	39.9%
Apr '20	\$248K	24.8%
Apr '19	\$199K	3.6%



Current Year	\$248K	\$263K	\$266K	\$298K	\$317K	\$297K	\$279K	\$285K	\$277K	\$263K	\$285K	\$283K	\$347K
Prior Year	\$199K	\$211K	\$214K	\$216K	\$221K	\$209K	\$213K	\$219K	\$227K	\$218K	\$232K	\$246K	\$248K
Percent Change from Prior Year	25%	25%	24%	38%	44%	42%	31%	30%	22%	20%	23%	15%	40%

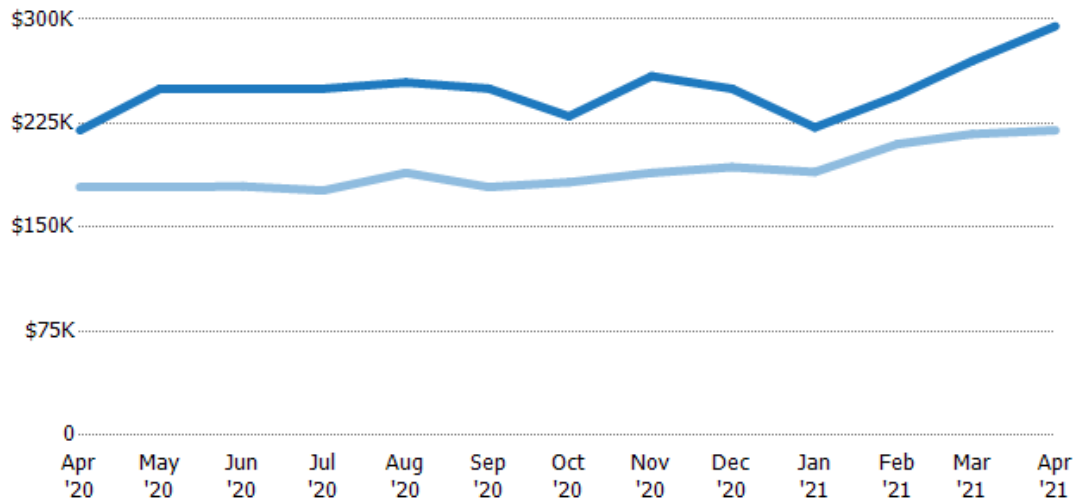
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Apr '21	\$295K	34.2%
Apr '20	\$220K	22.8%
Apr '19	\$179K	-2.3%



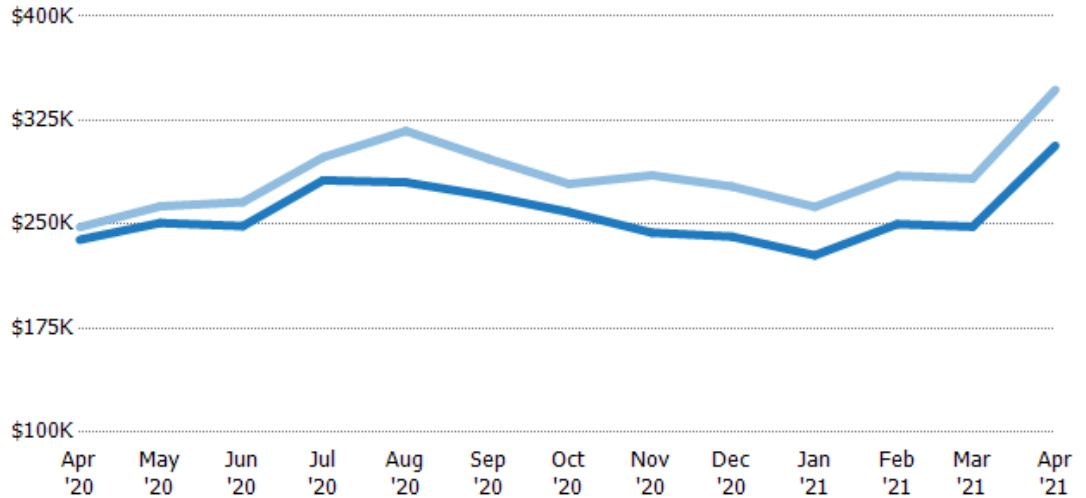
Current Year	\$220K	\$250K	\$250K	\$250K	\$254K	\$250K	\$230K	\$259K	\$250K	\$222K	\$245K	\$270K	\$295K
Prior Year	\$179K	\$179K	\$179K	\$177K	\$189K	\$179K	\$182K	\$189K	\$193K	\$190K	\$210K	\$217K	\$220K
Percent Change from Prior Year	23%	40%	39%	42%	34%	40%	26%	37%	29%	17%	17%	24%	34%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

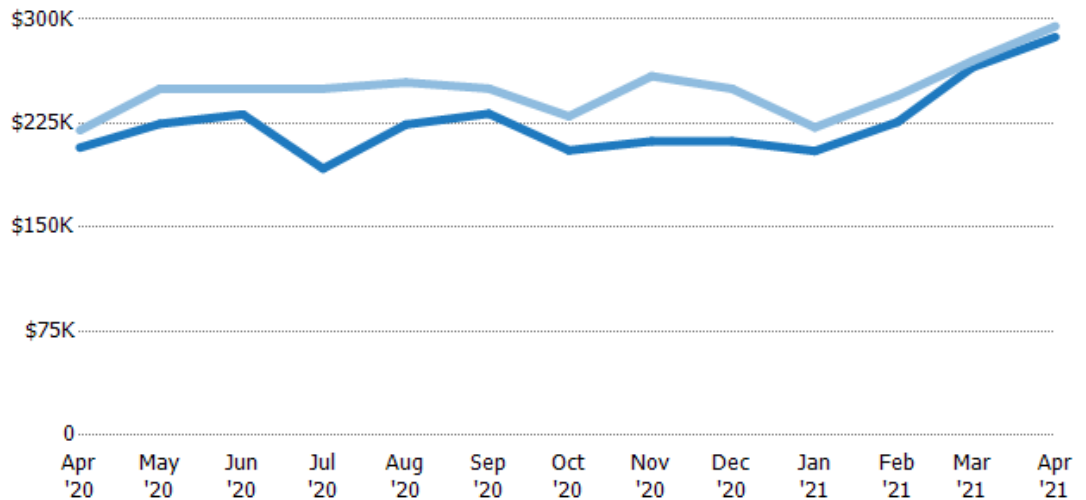


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



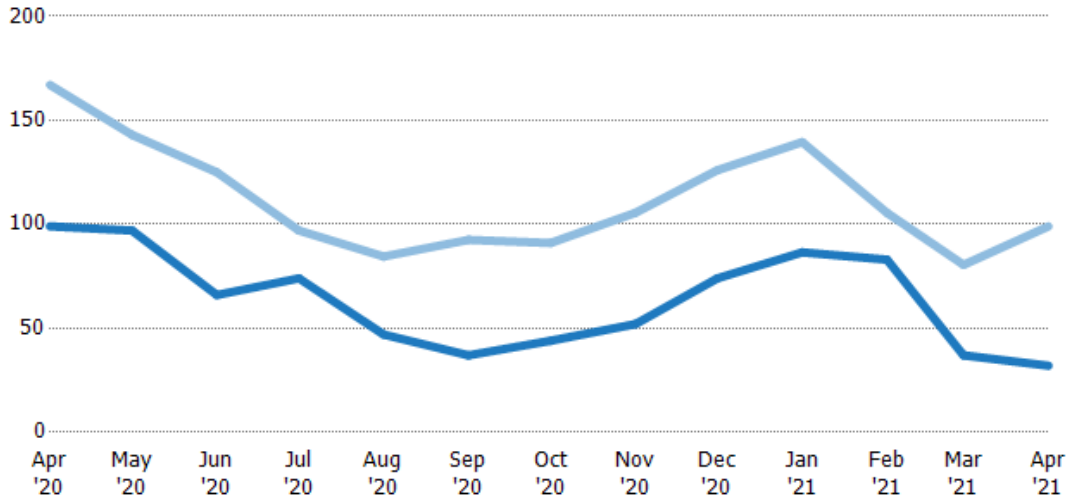
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Apr '21	32	-67.7%
Apr '20	99	-40.7%
Apr '19	167	-59.9%



Current Year	99	97	66	74	47	37	44	52	74	86.5	83	37	32
Prior Year	167	143	125	97	84.5	92.5	91	106	126	140	106	80.5	99
Percent Change from Prior Year	-41%	-32%	-47%	-24%	-44%	-60%	-52%	-51%	-41%	-38%	-21%	-54%	-68%

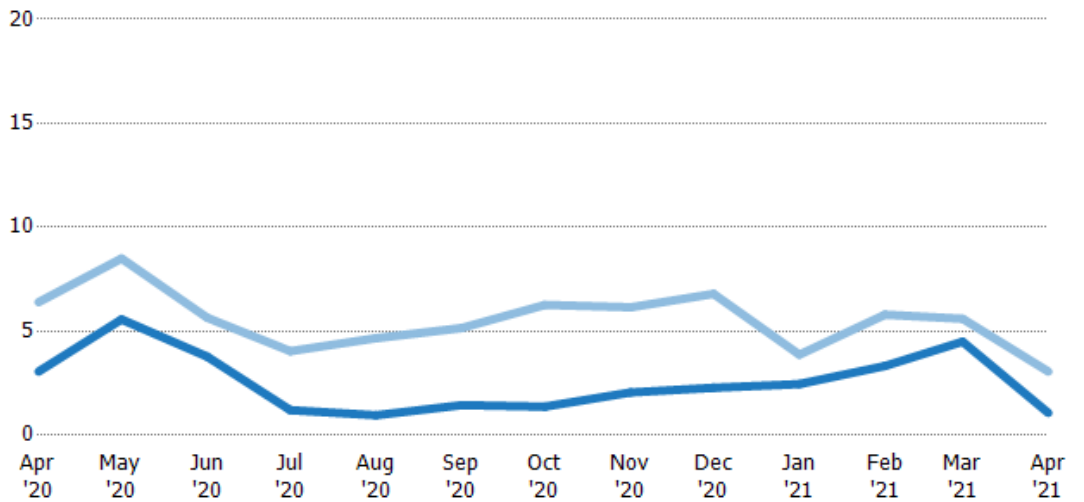
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Apr '21	1.07	-65%
Apr '20	3.06	-52.1%
Apr '19	6.4	80.8%



Current Year	3.06	5.57	3.78	1.21	0	1.45	1.38	2.06	2.29	2.46	3.33	4.5	1.07
Prior Year	6.4	8.5	5.65	4.05	4.67	5.16	6.27	6.15	6.8	3.88	5.8	5.6	3.06
Percent Change from Prior Year	-52%	-34%	-33%	-70%	-79%	-72%	-78%	-67%	-66%	-36%	-43%	-20%	-65%

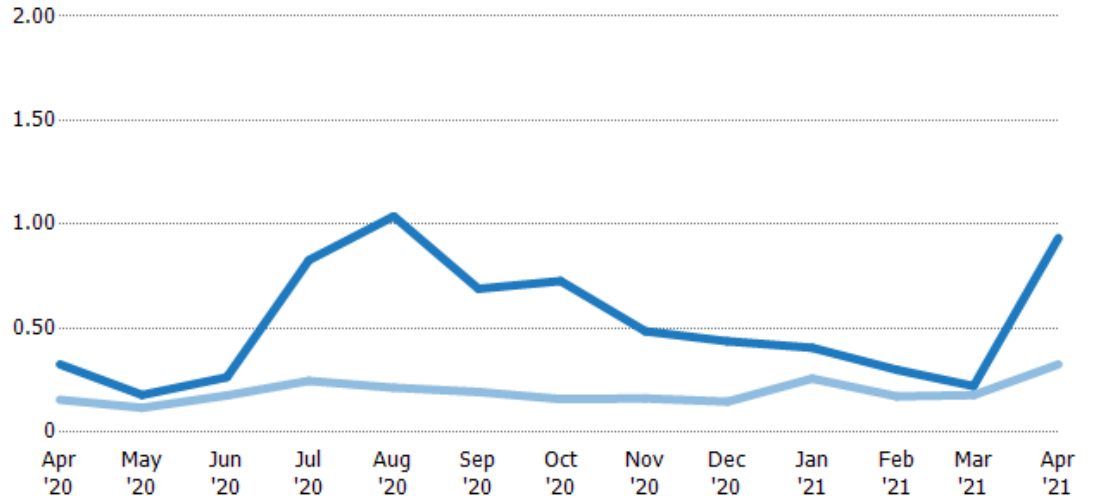
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Apr '21	93%	-60.7%
Apr '20	33%	-17%
Apr '19	16%	-44.7%



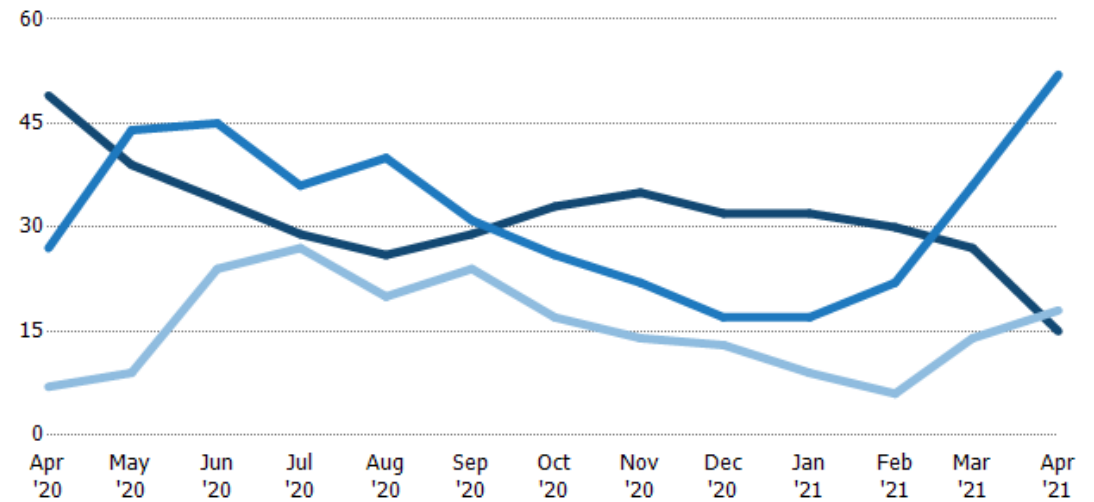
Current Year	33%	18%	26%	83%	104%	69%	73%	49%	44%	41%	30%	22%	93%
Prior Year	16%	12%	18%	25%	21%	19%	16%	16%	15%	26%	17%	18%	33%
Change from Prior Year	-17%	-6%	-9%	-58%	-82%	-50%	-57%	-32%	-29%	-15%	-13%	-4%	-61%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Active	49	39	34	29	26	29	33	35	32	32	30	27	15
Pending	27	44	45	36	40	31	26	22	17	17	22	36	52
Sold	7	9	24	27	20	24	17	14	13	9	6	14	18

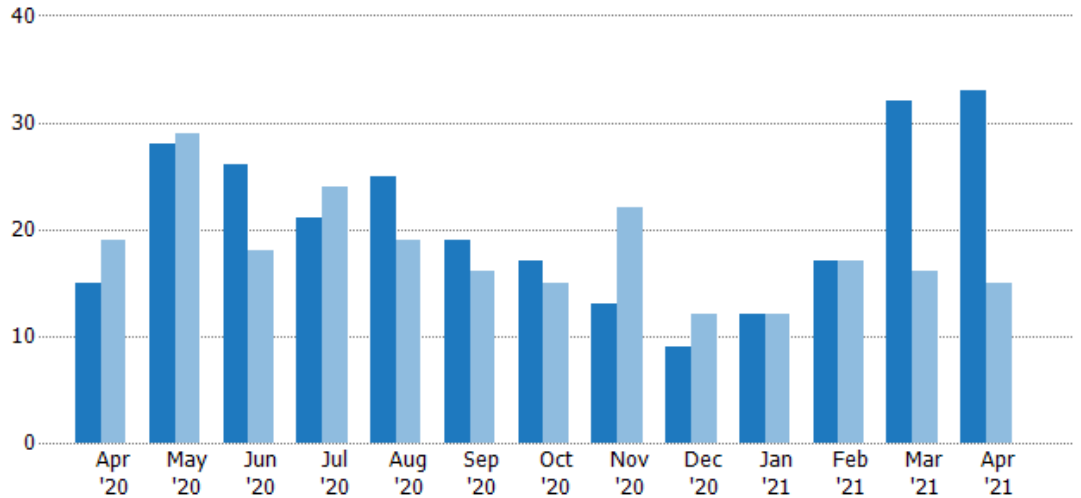
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Apr '21	33	120%
Apr '20	15	-21.1%
Apr '19	19	-15.8%



Current Year	15	28	26	21	25	19	17	13	9	12	17	32	33
Prior Year	19	29	18	24	19	16	15	22	12	12	17	16	15
Percent Change from Prior Year	-21%	-3%	44%	-13%	32%	19%	13%	-41%	-25%	0%	0%	100%	120%

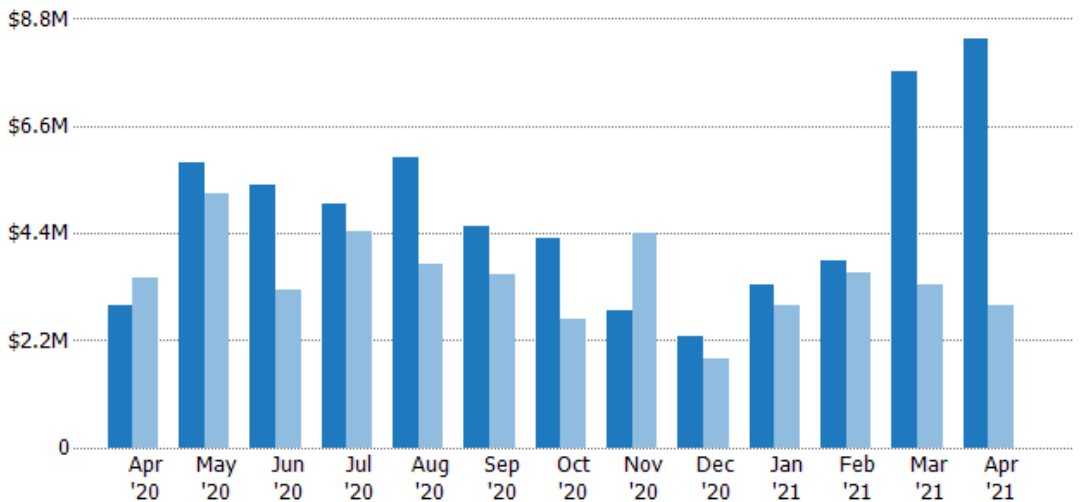
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Apr '21	\$8.38M	188.1%
Apr '20	\$2.91M	-16.9%
Apr '19	\$3.5M	-17.4%



Current Year	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M	\$2.82M	\$2.3M	\$3.36M	\$3.84M	\$7.71M	\$8.38M
Prior Year	\$3.5M	\$5.22M	\$3.24M	\$4.43M	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.6M	\$3.35M	\$2.91M
Percent Change from Prior Year	-17%	12%	66%	13%	58%	28%	61%	-36%	26%	15%	7%	131%	188%

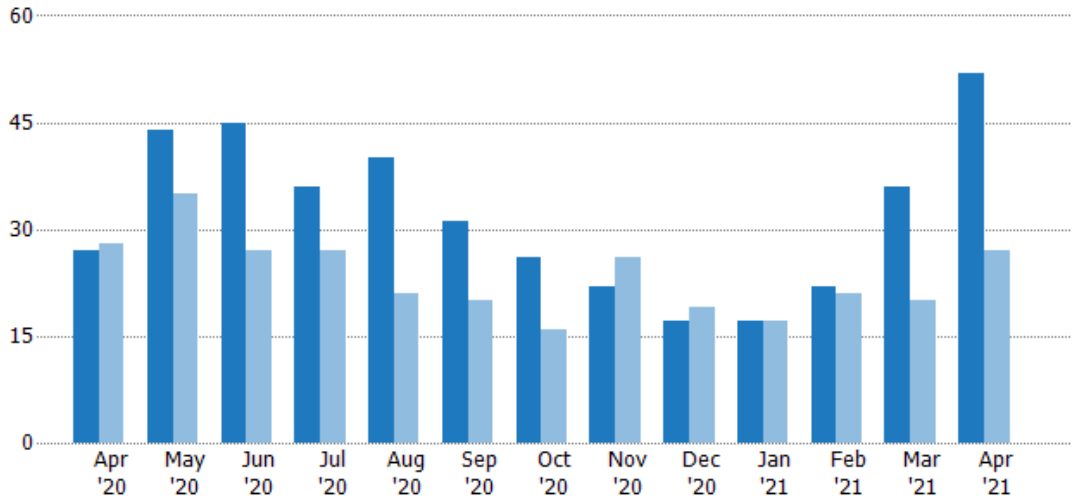
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Apr '21	52	92.6%
Apr '20	27	-3.6%
Apr '19	28	-7.1%



Current Year	27	44	45	36	40	31	26	22	17	17	22	36	52
Prior Year	28	35	27	27	21	20	16	26	19	17	21	20	27
Percent Change from Prior Year	-4%	26%	67%	33%	90%	55%	63%	-15%	-11%	0%	5%	80%	93%

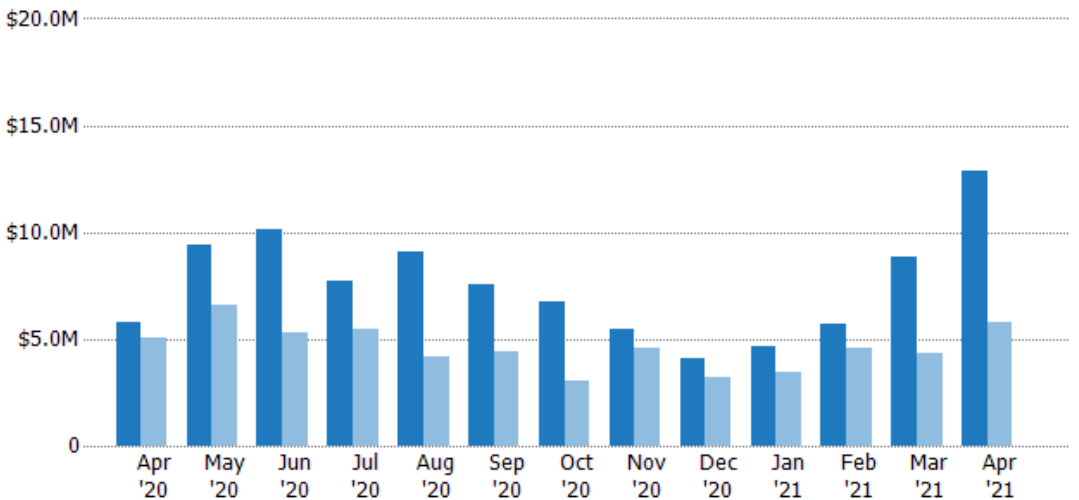
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Apr '21	\$12.9M	121.8%
Apr '20	\$5.81M	15.3%
Apr '19	\$5.04M	-5.6%



Current Year	\$5.81M	\$9.4M	\$10.1M	\$7.74M	\$9.12M	\$7.58M	\$6.79M	\$5.45M	\$4.1M	\$4.64M	\$5.73M	\$8.87M	\$12.9M
Prior Year	\$5.04M	\$6.56M	\$5.29M	\$5.47M	\$4.19M	\$4.42M	\$3.07M	\$4.56M	\$3.17M	\$3.44M	\$4.59M	\$4.3M	\$5.81M
Percent Change from Prior Year	15%	43%	91%	42%	117%	72%	121%	19%	30%	35%	25%	106%	122%

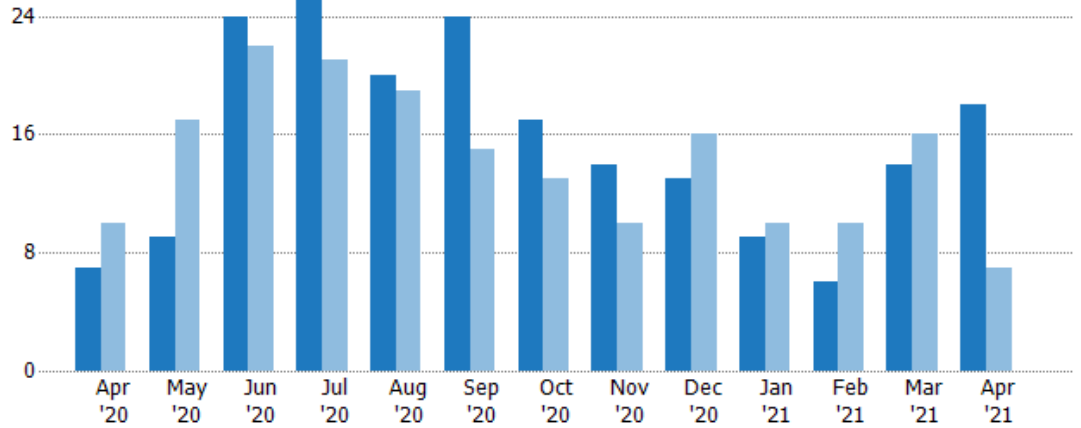
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Apr '21	18	157.1%
Apr '20	7	-30%
Apr '19	10	-10%



Current Year	7	9	24	27	20	24	17	14	13	9	6	14	18
Prior Year	10	17	22	21	19	15	13	10	16	10	10	16	7
Percent Change from Prior Year	-30%	-47%	9%	29%	5%	60%	31%	40%	-19%	-10%	-40%	-13%	157%

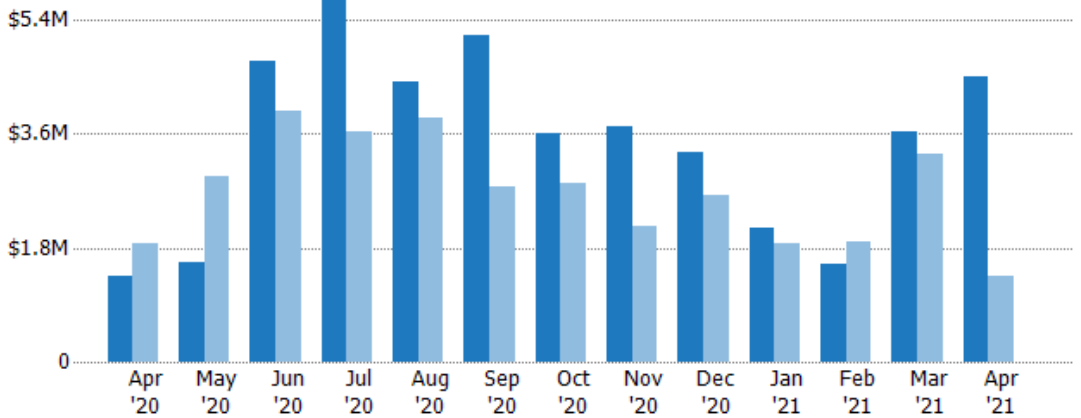
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Apr '21	\$4.49M	231.2%
Apr '20	\$1.36M	-27.6%
Apr '19	\$1.87M	-37.6%



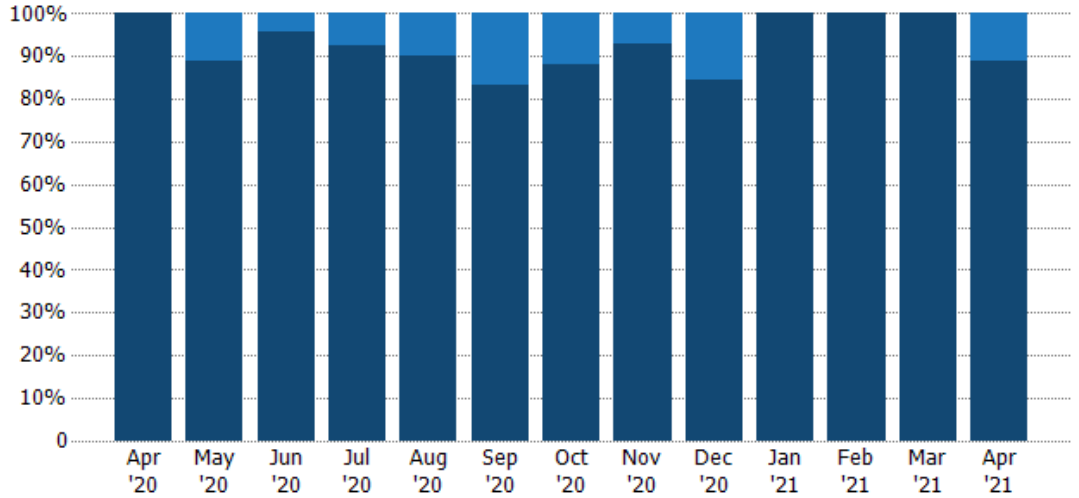
Current Year	\$1.36M	\$1.57M	\$4.73M	\$6.1M	\$4.43M	\$5.16M	\$3.61M	\$3.71M	\$3.31M	\$2.12M	\$1.53M	\$3.63M	\$4.49M
Prior Year	\$1.87M	\$2.93M	\$3.95M	\$3.65M	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.64M	\$1.87M	\$1.88M	\$3.29M	\$1.36M
Percent Change from Prior Year	-28%	-46%	20%	67%	15%	87%	28%	74%	25%	13%	-19%	10%	231%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



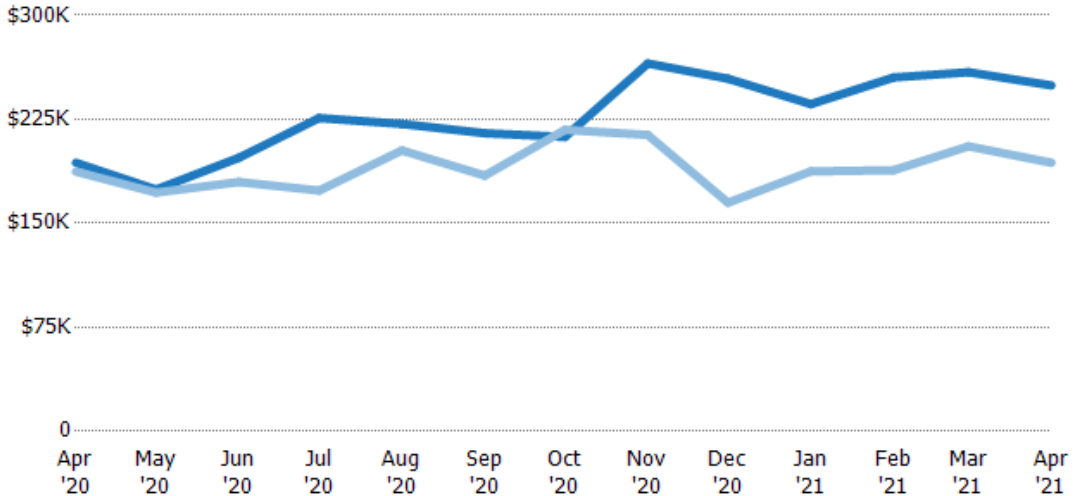
Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Condo/Townhouse	-	11%	4%	7%	10%	17%	12%	7%	15%	-	-	-	11%
Single Family Residence	100%	89%	96%	93%	90%	83%	88%	93%	85%	100%	100%	100%	89%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Apr '21	\$249K	28.8%
Apr '20	\$194K	3.4%
Apr '19	\$187K	-30.7%

Property Type	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Current Year	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K	\$265K	\$254K	\$236K	\$255K	\$259K	\$249K
Prior Year	\$187K	\$172K	\$180K	\$174K	\$203K	\$184K	\$217K	\$214K	\$165K	\$187K	\$188K	\$206K	\$194K
Percent Change from Prior Year	3%	1%	10%	30%	9%	17%	-2%	24%	54%	26%	36%	26%	29%

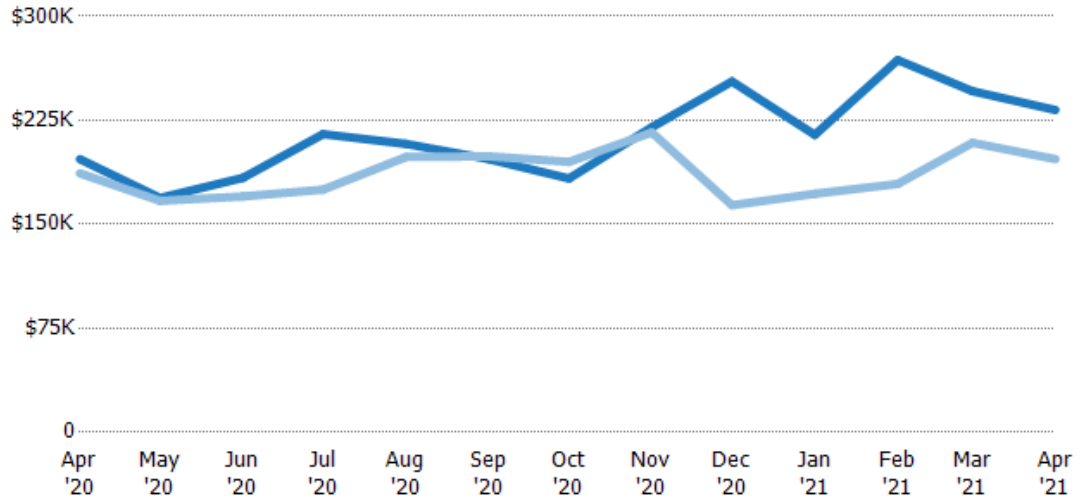
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Apr '21	\$232K	18%
Apr '20	\$197K	5.5%
Apr '19	\$187K	-32.9%



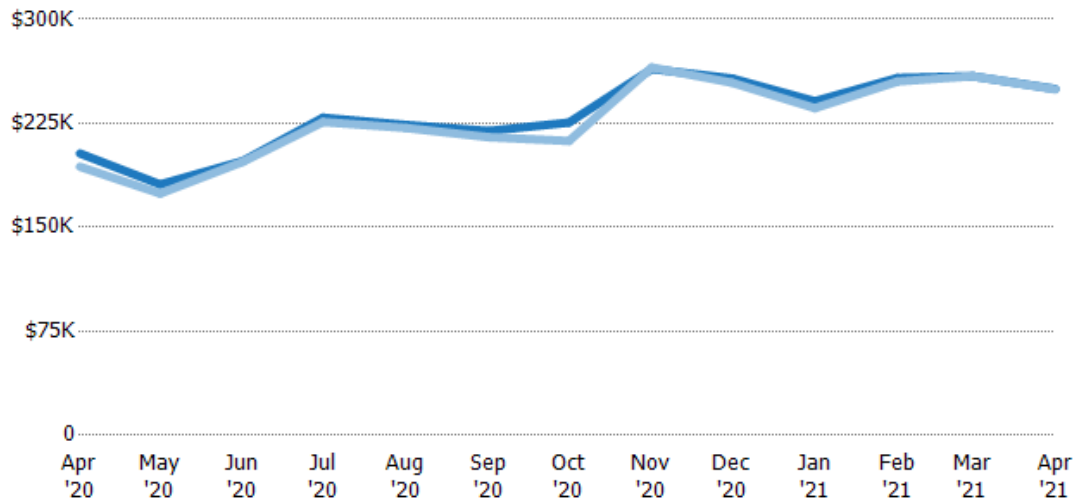
Current Year	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K	\$220K	\$253K	\$215K	\$269K	\$246K	\$232K
Prior Year	\$187K	\$167K	\$170K	\$175K	\$199K	\$199K	\$195K	\$216K	\$164K	\$172K	\$179K	\$209K	\$197K
Percent Change from Prior Year	5%	1%	8%	23%	5%	-1%	-6%	2%	55%	25%	50%	18%	18%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



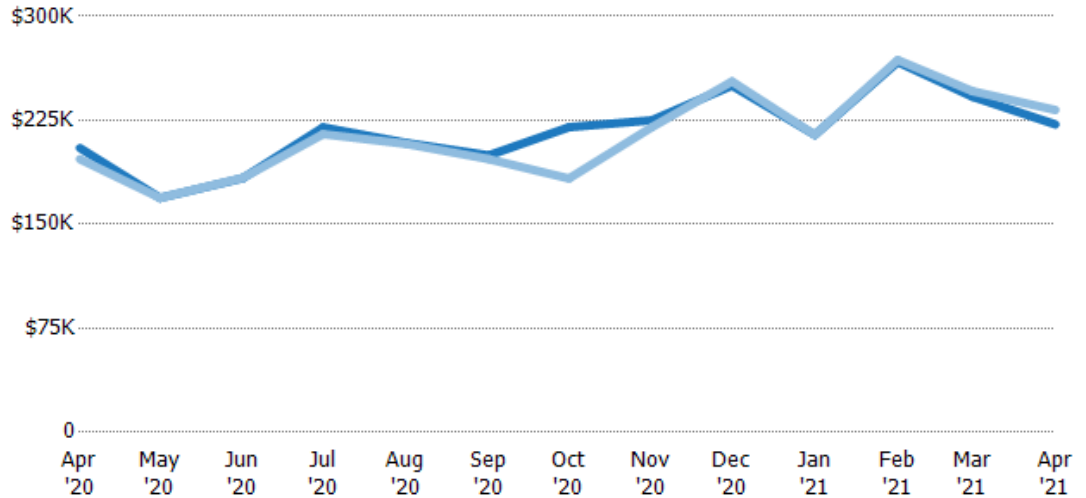
Avg List Price	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K	\$264K	\$257K	\$241K	\$258K	\$259K	\$250K
Avg Sales Price	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K	\$265K	\$254K	\$236K	\$255K	\$259K	\$249K
Avg Sales Price as a % of Avg List Price	95%	96%	100%	99%	99%	98%	94%	100%	99%	98%	99%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



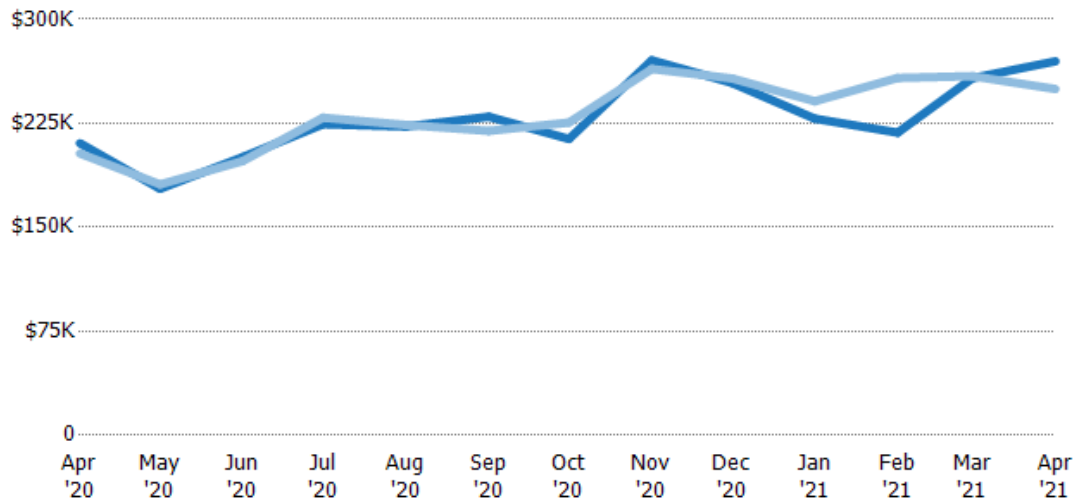
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median List Price	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K	\$225K	\$250K	\$215K	\$267K	\$242K	\$222K
Median Sales Price	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K	\$220K	\$253K	\$215K	\$269K	\$246K	\$232K
Med Sales Price as a % of Med List Price	96%	100%	100%	98%	100%	99%	83%	98%	101%	100%	101%	102%	105%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



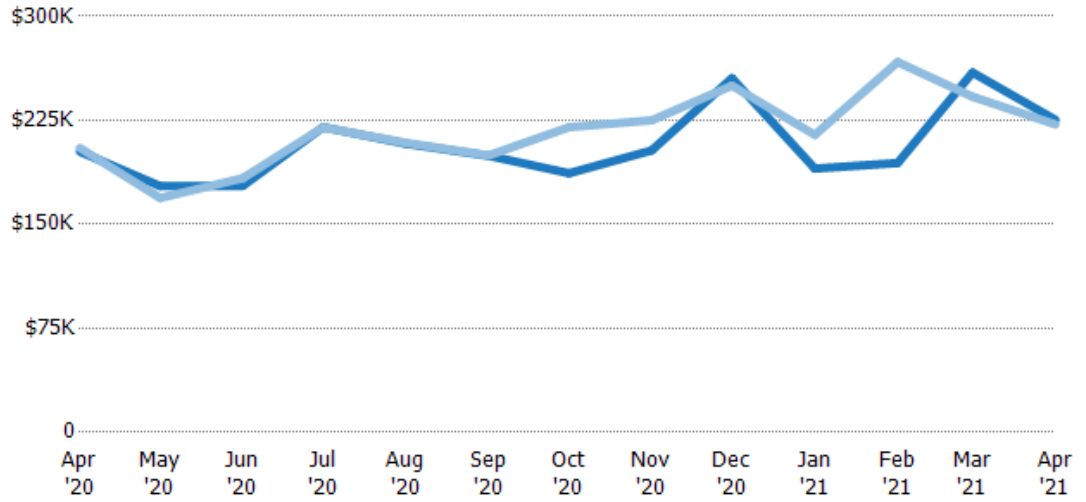
	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Avg Est Value	\$211K	\$178K	\$201K	\$224K	\$223K	\$230K	\$214K	\$270K	\$254K	\$228K	\$218K	\$258K	\$270K
Avg Sales Price	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K	\$264K	\$257K	\$241K	\$258K	\$259K	\$250K
Avg Sales Price as a % of Avg Est Value	97%	102%	99%	102%	101%	96%	106%	98%	101%	106%	118%	101%	93%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21
Median Est Value	\$202K	\$178K	\$178K	\$220K	\$208K	\$199K	\$187K	\$203K	\$255K	\$190K	\$194K	\$259K	\$225K
Median Sales Price	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K	\$225K	\$250K	\$215K	\$267K	\$242K	\$222K
Med Sales Price as a % of Med Est Value	101%	95%	103%	100%	100%	100%	118%	111%	98%	113%	137%	93%	99%