

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	9	-11.1%	13	19	-31.6%
New Listing Volume	\$2,096,200	\$2,054,800	+2%	\$3,501,499	\$4,305,500	-18.7%
Active Listing Count	9	25	-64%	NA	N/A	
Active Listing Volume	\$2,708,699	\$7,857,300	-65.5%	NA	N/A	
Average Listing Price	\$300,967	\$314,292	-4.2%	\$319,750	\$307,976	+3.8%
Median Listing Price	\$324,900	\$259,000	+25.4%	\$344,950	\$249,973	+38%
Median Daysin RPR	124	183	-32.2%	153.4	171.93	-10.8%
Months of Inventory	1.3	5	-74.3%	1.3	9.2	-86%
Absorption Rate	77.78%	20%	+57.8%	77.78%	10.91%	+66.9%
Sales Activity Charts Metrics						
New Pending Sales Count	8	16	-50%	14	26	-46.2%
New Pending Sales Volume	\$2,434,300	\$3,777,800	-35.6%	\$3,972,700	\$6,165,700	-35.6%
Pending Sales Count	13	19	-31.6%	NA	N/A	
Pending Sales Volume	\$3,972,200	\$5,277,700	-24.7%	NA	N/A	
Closed Sales Count	3	9	-66.7%	10	14	-28.6%
Cloæd Sales Volume	\$665,000	\$1,329,000	-50%	\$2,196,900	\$2,401,600	-8.5%
Average Sales Price	\$221,667	\$147,667	+50.1%	\$219,690	\$171,543	+28.1%
Median Sales Price	\$210,000	\$130,000	+61.5%	\$225,400	\$167,500	+34.6%



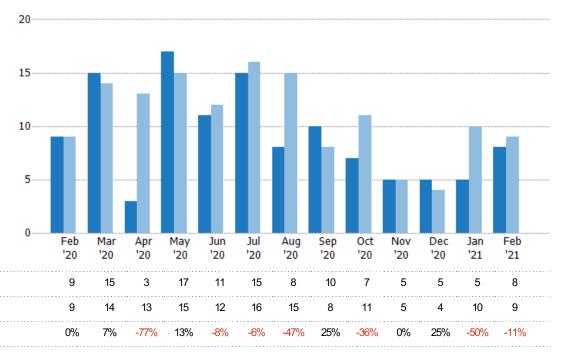


New Listings

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Feb '21	8	-11.1%
Feb '20	9	0%
Feb '19	9	66.7%



New Listing Volume

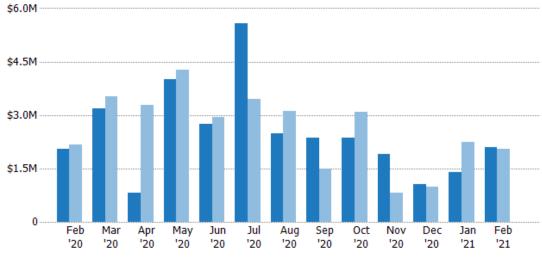
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Feb '21	\$2.1M	2%
Feb '20	\$2.05M	-5.1%
Feb '19	\$2.17M	90.5%







Active Listings

The number of active residential listings at the end of each month.







Active Listing Volume

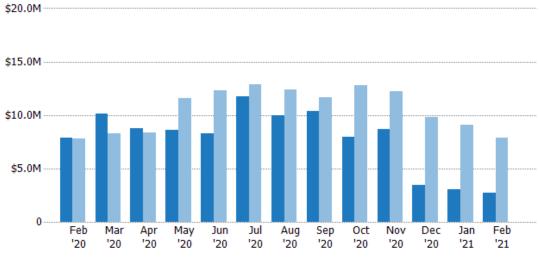
Percent Change from Prior Year

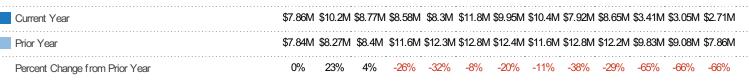
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Feb '21	\$2.71M	-65.5%
Feb '20	\$7.86M	0.3%
Feb '19	\$7.84M	-4.1%





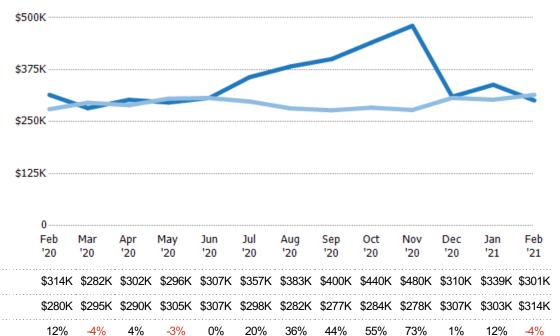


Average Listing Price

The average listing price of active residential listings at the end of each month.







Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

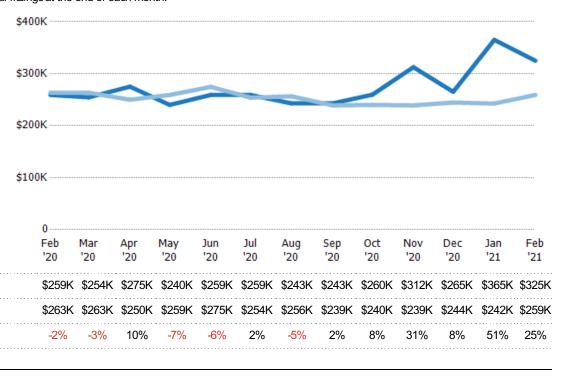
Filters Used

ZIP: White River Junction, VT 05001

Property Type:
Condo/Townhouse/Apt., Single
Family

Price	% Chg.
\$325K	25.4%
\$259K	-1.6%
\$263K	-14.5%
	\$325K \$259K

Percent Change from Prior Year





Current Year

Prior Year



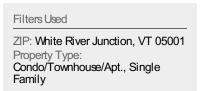
Avg Est Value

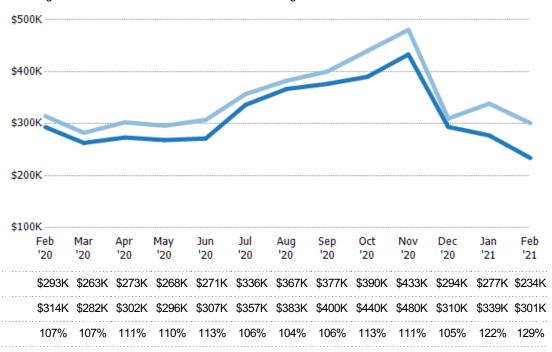
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

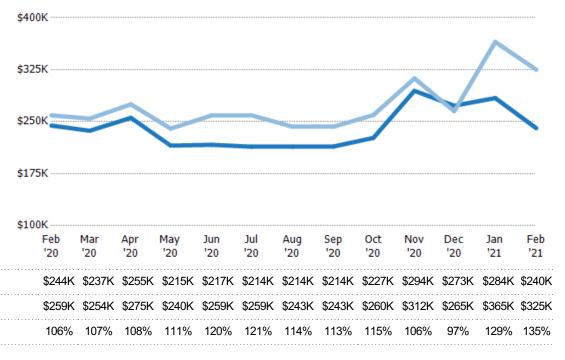
The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001

Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR



Month/ Year	Dove	0/ Cha
Feb '21	Days 124	% Chg.
Feb '20	183	26.6%
Feb '19	145	-19%



Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

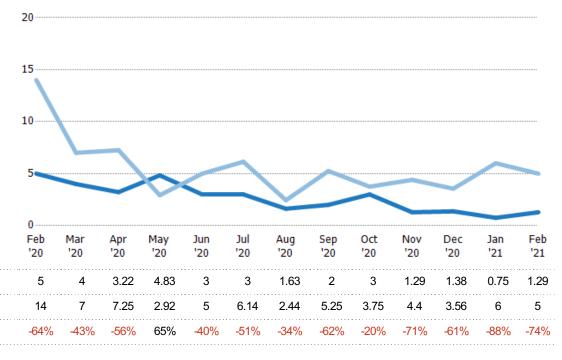
Filters Used

ZIP: White River Junction, VT 05001

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Feb '21	1.29	-74.3%
Feb '20	5	-64.3%
Feb '19	14	-3.6%

Percent Change from Prior Year



Current Year

Prior Year

Current Year

Prior Year

Change from Prior Year

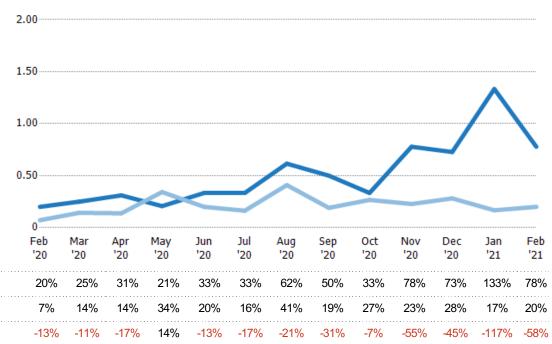
Market Data Report

Absorption Rate

The percentage of inventory sold per month.

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

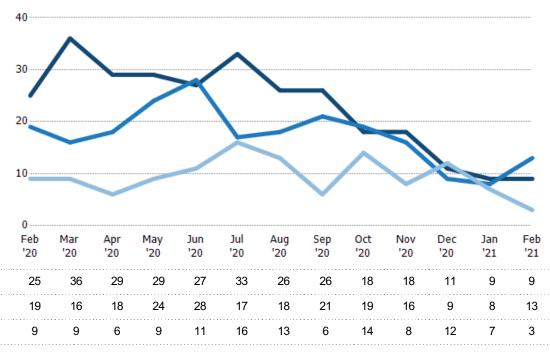
Month/ Year	Rate	Chg.
Feb '21	78%	-57.8%
Feb '20	20%	-12.9%
Feb '19	7%	3.6%



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

ZIP: White River Junction, VT 05001 Property Type: Condo/Townhouse/Apt., Single Family





Active

Sold

Pending





Current Year

Prior Year

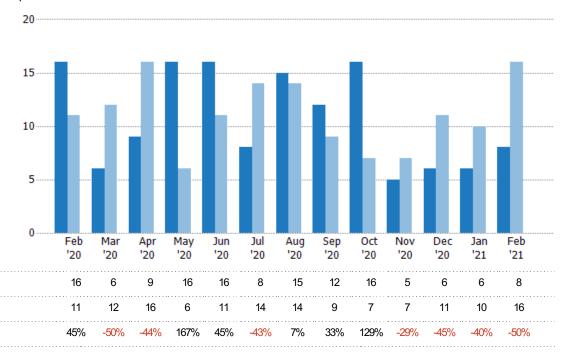
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Feb '21	8	-50%
Feb '20	16	45.5%
Feb '19	11	0%



New Pending Sales Volume

Percent Change from Prior Year

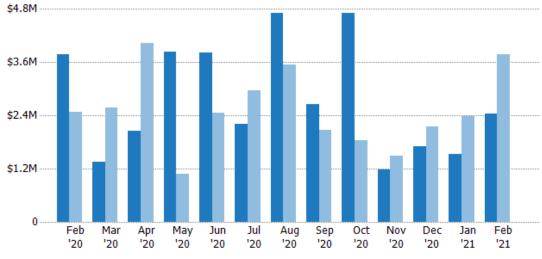
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Feb '21	\$2.43M	-35.6%
Feb '20	\$3.78M	52.2%
Feb '19	\$2.48M	2.9%



 Current Year
 \$3.78M \$1.35M \$2.06M \$3.84M \$3.82M \$2.21M \$4.71M \$2.65M \$4.71M \$1.17M \$1.7M \$1.54M \$2.43M

 Prior Year
 \$2.48M \$2.57M \$4.03M \$1.09M \$2.46M \$2.97M \$3.55M \$2.07M \$1.83M \$1.49M \$2.15M \$2.39M \$3.78M

 Percent Change from Prior Year
 52% 47% 49% 252% 55% -26% 33% 28% 157% -22% -21% -36% -36%



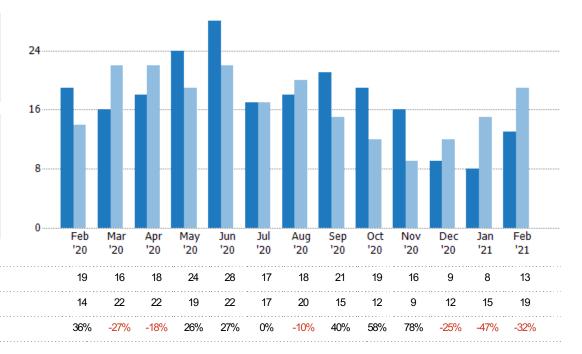


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Feb '21	13	-31.6%
Feb '20	19	35.7%
Feb '19	14	21.4%



Pending Sales Volume

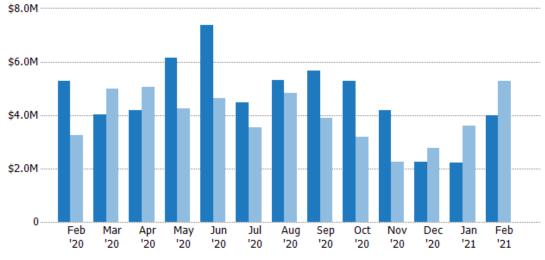
Percent Change from Prior Year

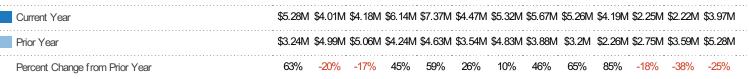
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/ Year	Volume	% Chg.
Feb '21	\$3.97M	-24.7%
Feb '20	\$5.28M	62.8%
Feb '19	\$3.24M	18.5%





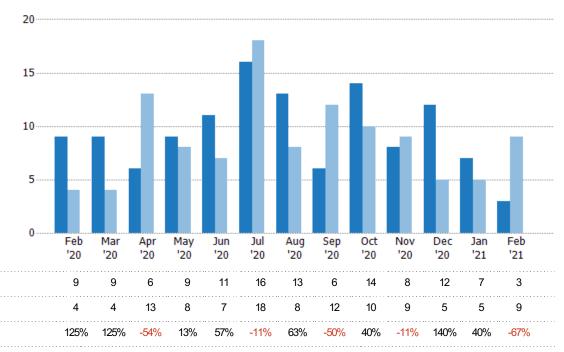


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Feb '21	3	-66.7%
Feb '20	9	125%
Feb '19	4	-75%



Closed Sales Volume

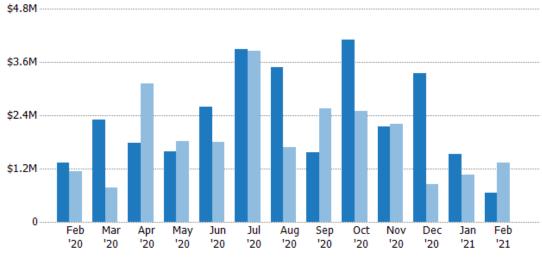
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
Feb '21	\$665K	-50%
Feb '20	\$1.33M	16.2%
Feb '19	\$1.14M	-72.9%





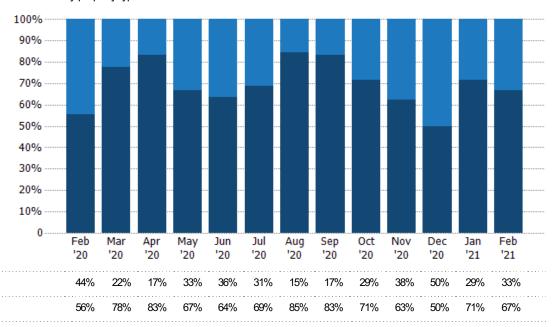
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001

Property Type:
Condo/Townhouse/Apt., Single
Family



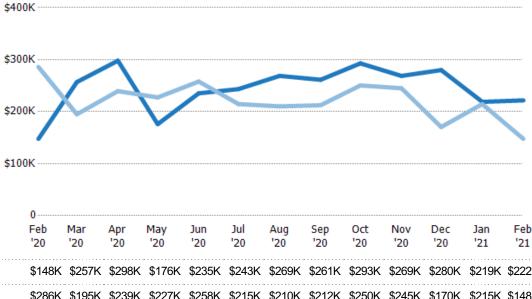
Average Sales Price

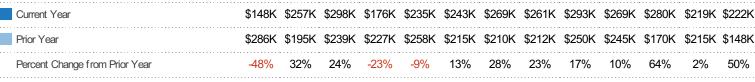
Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Month/ Year	Price	% Chg.
Feb '21	\$222K	50.1%
Feb '20	\$148K	-48.3%
Feb '19	\$286K	8.4%







Current Year

Prior Year

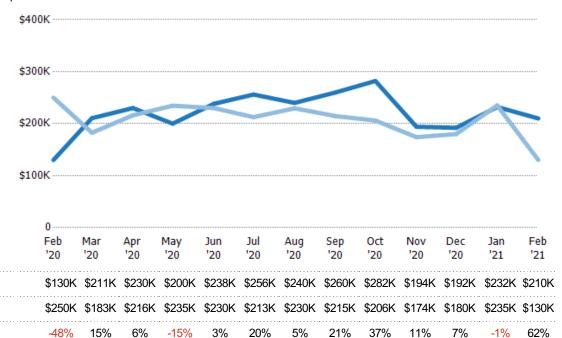
Market Data Report

Median Sales Price

The median sales price of the residential properties sold each month.



Price	% Chg.	
\$210K	61.5%	
\$130K	-48%	
\$250K	24%	
	\$210K \$130K	



Average Sales Price vs Average Listing Price

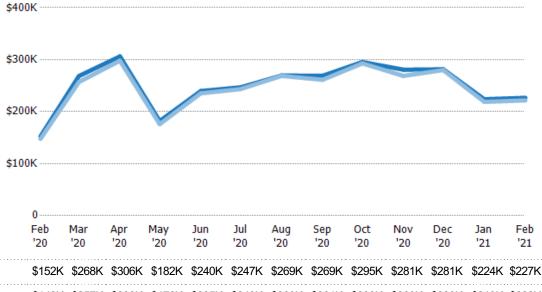
The average sales price as a percentage of the average listing price for properties sold each month.

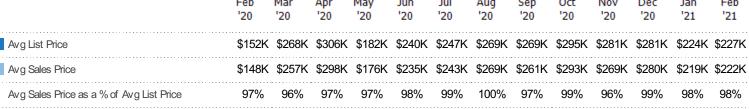
Filters Used

ZIP: White River Junction, VT 05001

Property Type:
Condo/Townhouse/Apt., Single
Family

Percent Change from Prior Year







Median List Price

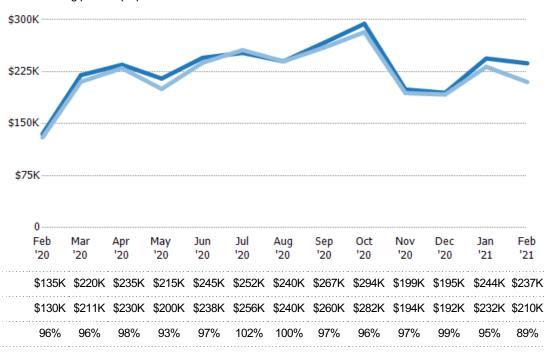
Median Sales Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used ZIP: White River Junction, VT 05001 Property Type: Condo/Townhouse/Apt., Single Family

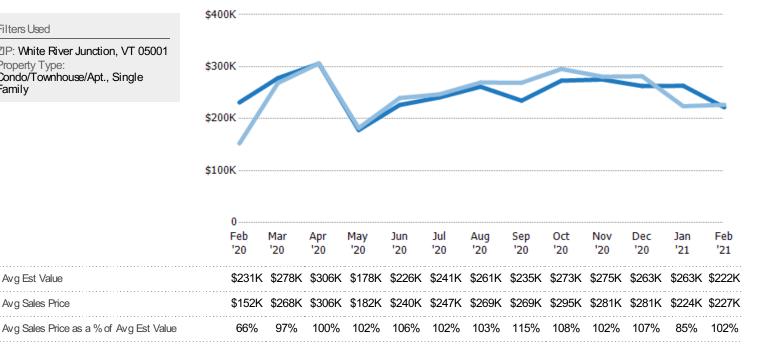


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: White River Junction, VT 05001 Property Type: Condo/Townhouse/Apt., Single Family

Med Sales Price as a % of Med List Price





Avg Est Value

Avg Sales Price



Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

