

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

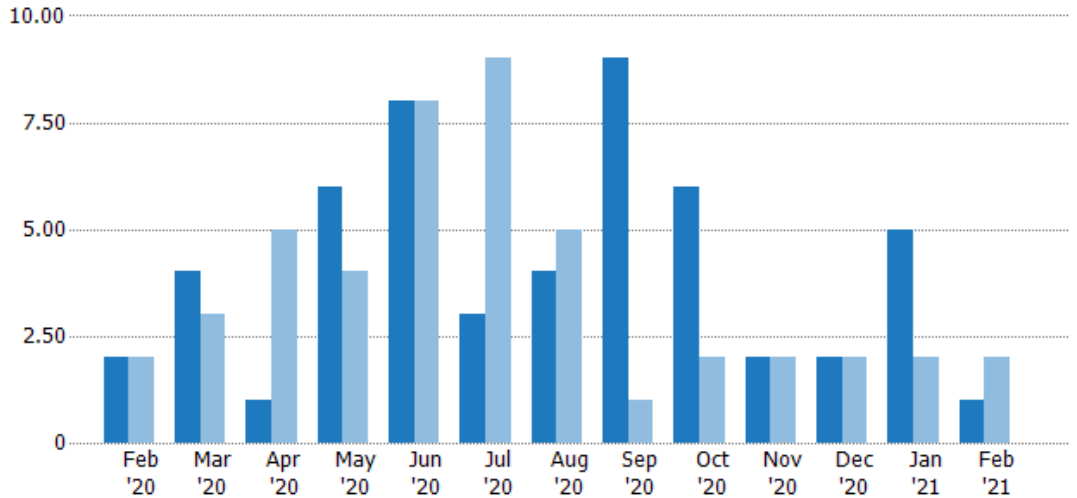
Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	2	-50%	6	4	+50%
New Listing Volume	\$210,000	\$488,000	-57%	\$1,537,500	\$928,800	+65.5%
Active Listing Count	5	7	-28.6%	N/A	N/A	
Active Listing Volume	\$2,535,500	\$3,425,995	-26%	N/A	N/A	
Average Listing Price	\$507,100	\$489,428	+3.6%	\$507,100	\$531,583	-4.6%
Median Listing Price	\$389,000	\$499,995	-22.2%	\$389,000	\$520,830	-25.3%
Median Days in RPR	45	192	-76.6%	17	231.2	-92.6%
Months of Inventory	2.5	1.8	+42.9%	2	4	-50%
Absorption Rate	40%	57.14%	-17.1%	50%	25%	+25%
Sales Activity Charts Metrics						
New Pending Sales Count	1	-	-	6	3	+100%
New Pending Sales Volume	\$210,000	-	-	\$2,236,000	\$865,800	+158.3%
Pending Sales Count	4	2	+100%	N/A	N/A	
Pending Sales Volume	\$1,312,000	\$805,000	+63%	N/A	N/A	
Closed Sales Count	-	1	-	2	5	-60%
Closed Sales Volume	-	\$125,500	-	\$525,000	\$1,921,700	-72.7%
Average Sales Price	-	\$125,500	-	\$262,500	\$384,340	-31.7%
Median Sales Price	-	\$125,500	-	\$262,500	\$383,580	-31.6%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



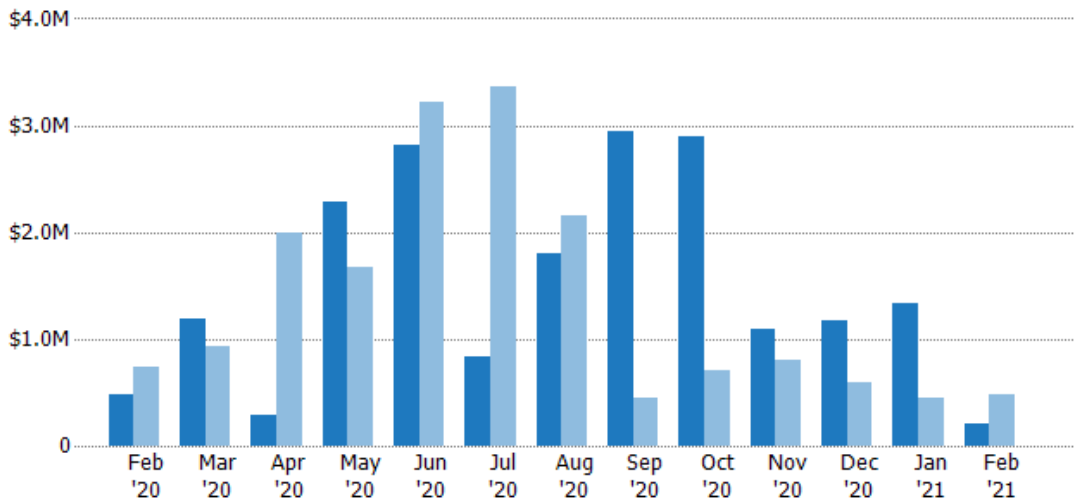
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '21	1	2	-50%
Feb '20	2	2	0%
Feb '19	2	2	-50%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



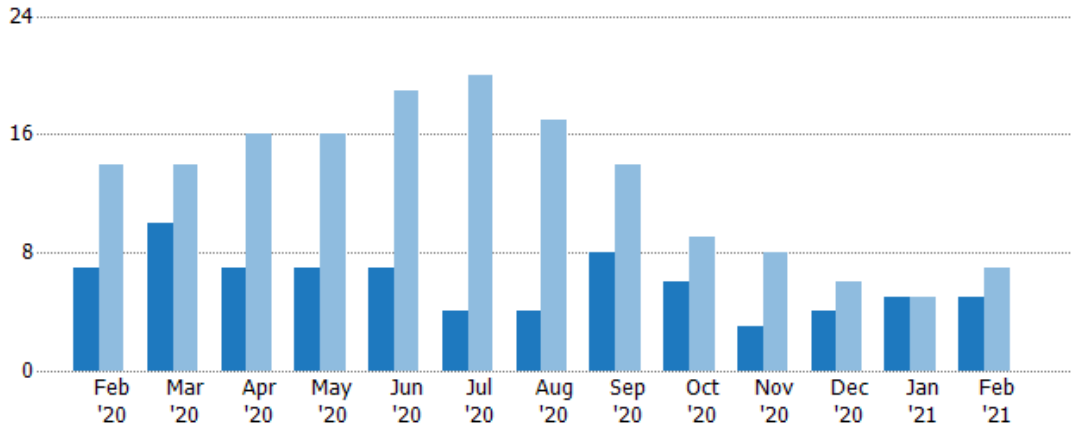
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '21	\$210K	\$488K	-57%
Feb '20	\$488K	\$732K	-33.3%
Feb '19	\$732K	\$732K	-55.1%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



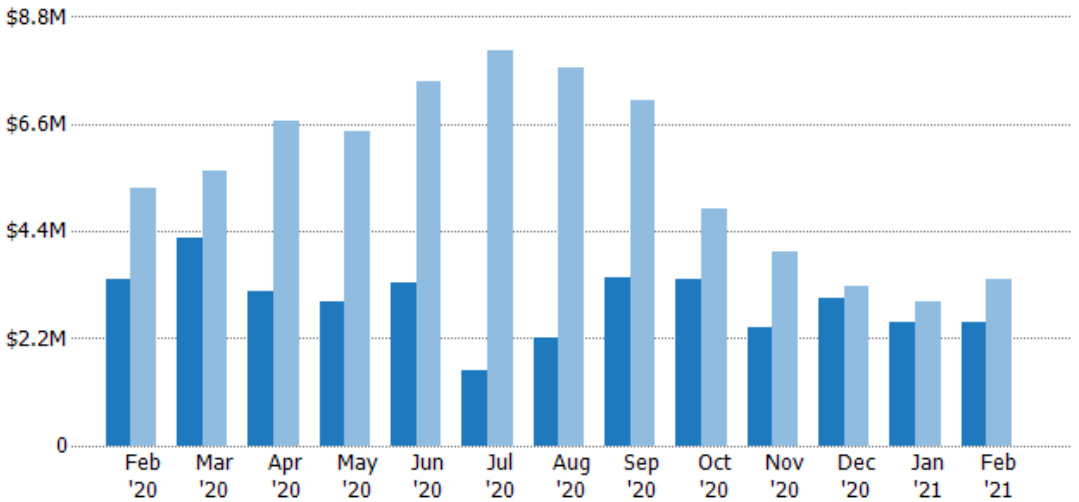
Month/Year	Count	% Chg.
Feb '21	5	-28.6%
Feb '20	7	-50%
Feb '19	14	-35.7%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Volume	% Chg.
Feb '21	\$2.54M	-26%
Feb '20	\$3.43M	-35.3%
Feb '19	\$5.3M	20.3%

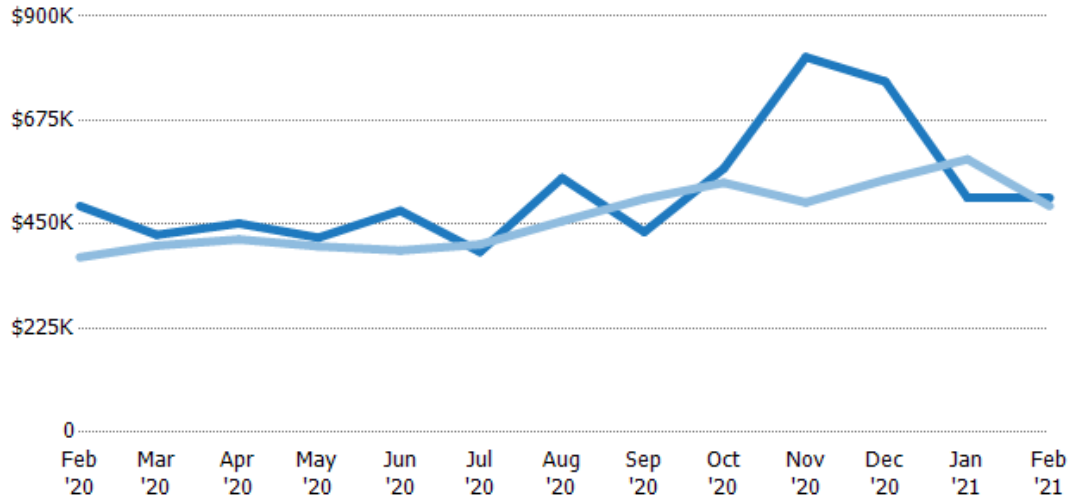
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Feb '21	\$507K	3.6%
Feb '20	\$489K	29.3%
Feb '19	\$378K	87.1%



Current Year	\$489K	\$427K	\$452K	\$421K	\$479K	\$390K	\$550K	\$433K	\$570K	\$812K	\$759K	\$507K	\$507K
Prior Year	\$378K	\$404K	\$417K	\$402K	\$393K	\$406K	\$457K	\$505K	\$540K	\$497K	\$546K	\$591K	\$489K
Percent Change from Prior Year	29%	6%	8%	5%	22%	-4%	20%	-14%	6%	63%	39%	-14%	4%

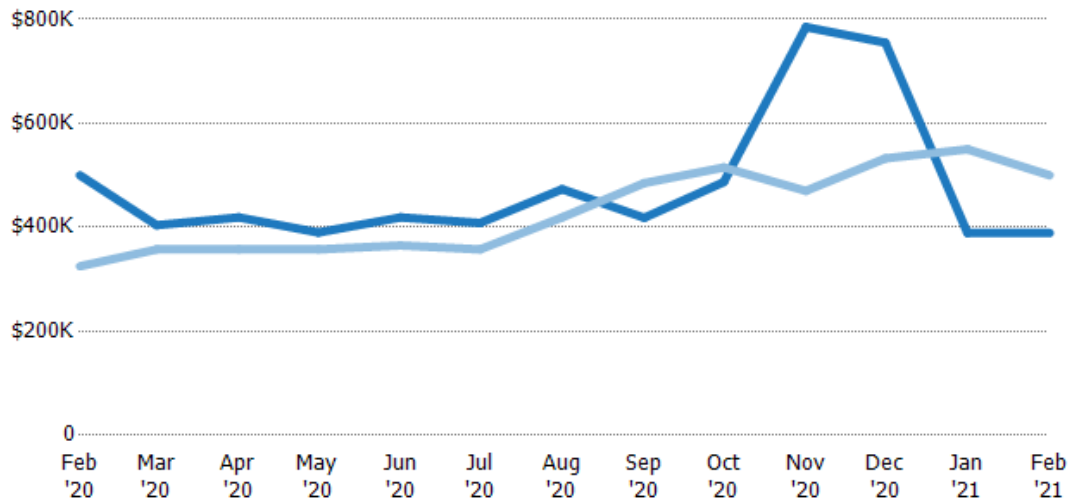
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Feb '21	\$389K	-22.2%
Feb '20	\$500K	53.9%
Feb '19	\$325K	124.4%



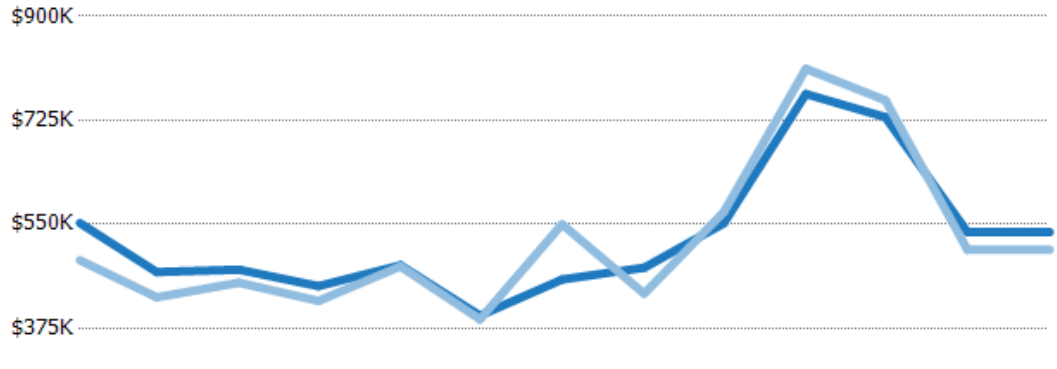
Current Year	\$500K	\$404K	\$419K	\$390K	\$419K	\$408K	\$473K	\$418K	\$487K	\$785K	\$755K	\$389K	\$389K
Prior Year	\$325K	\$357K	\$357K	\$357K	\$365K	\$357K	\$419K	\$485K	\$515K	\$470K	\$533K	\$550K	\$500K
Percent Change from Prior Year	54%	13%	17%	9%	15%	14%	13%	-14%	-5%	67%	42%	-29%	-22%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



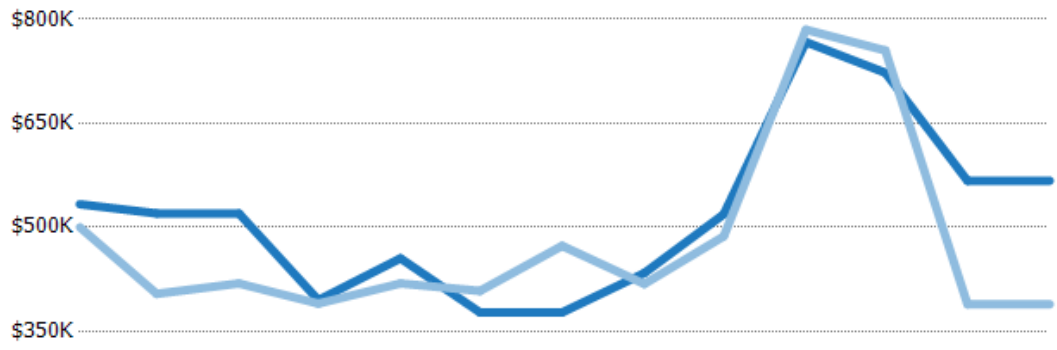
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$552K	\$470K	\$474K	\$446K	\$481K	\$396K	\$457K	\$477K	\$552K	\$769K	\$730K	\$537K	\$537K
Avg Listing Price	\$489K	\$427K	\$452K	\$421K	\$479K	\$390K	\$550K	\$433K	\$570K	\$812K	\$759K	\$507K	\$507K
Avg Listing Price as a % of Avg Est Value	89%	91%	95%	94%	100%	98%	120%	91%	103%	106%	104%	94%	94%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



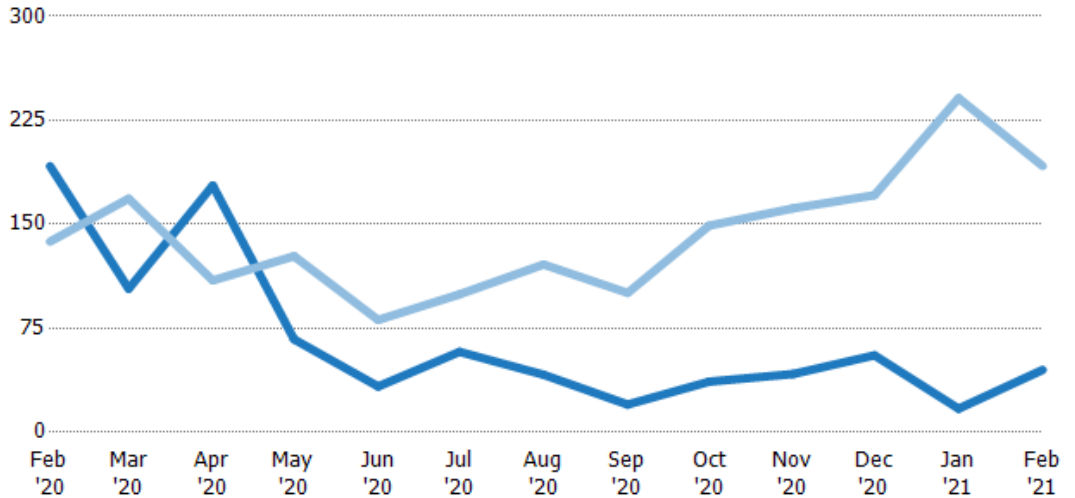
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	\$533K	\$520K	\$520K	\$395K	\$455K	\$377K	\$377K	\$434K	\$519K	\$767K	\$723K	\$567K	\$567K
Median Listing Price	\$500K	\$404K	\$419K	\$390K	\$419K	\$408K	\$473K	\$418K	\$487K	\$785K	\$755K	\$389K	\$389K
Med Listing Price as a % of Med Est Value	94%	78%	81%	99%	92%	108%	125%	96%	94%	102%	104%	69%	69%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



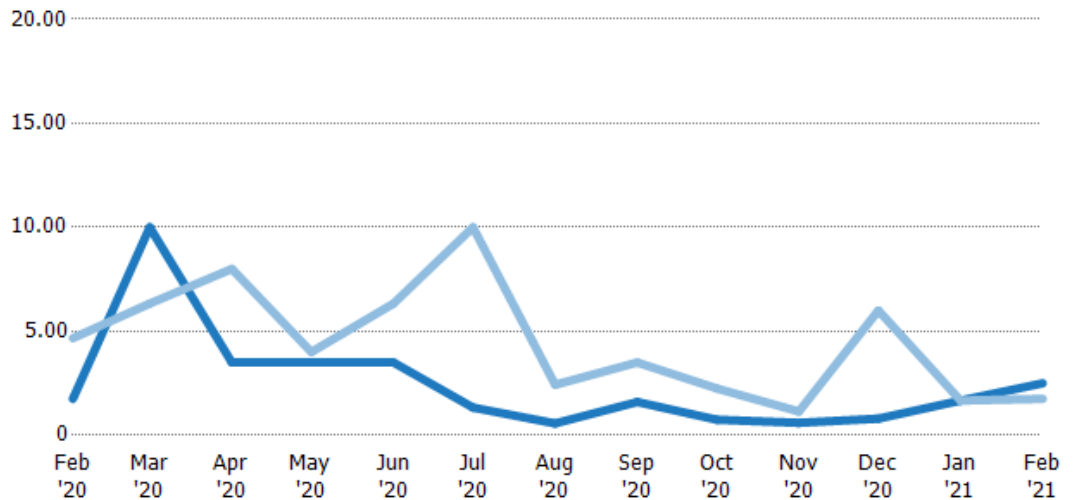
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	192	104	178	67	33	58	41.5	20	36.5	42	55.5	17	45
Prior Year	138	169	110	127	81	100	121	101	149	162	171	241	192
Percent Change from Prior Year	40%	-39%	63%	-47%	-59%	-42%	-66%	-80%	-76%	-74%	-68%	-93%	-77%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



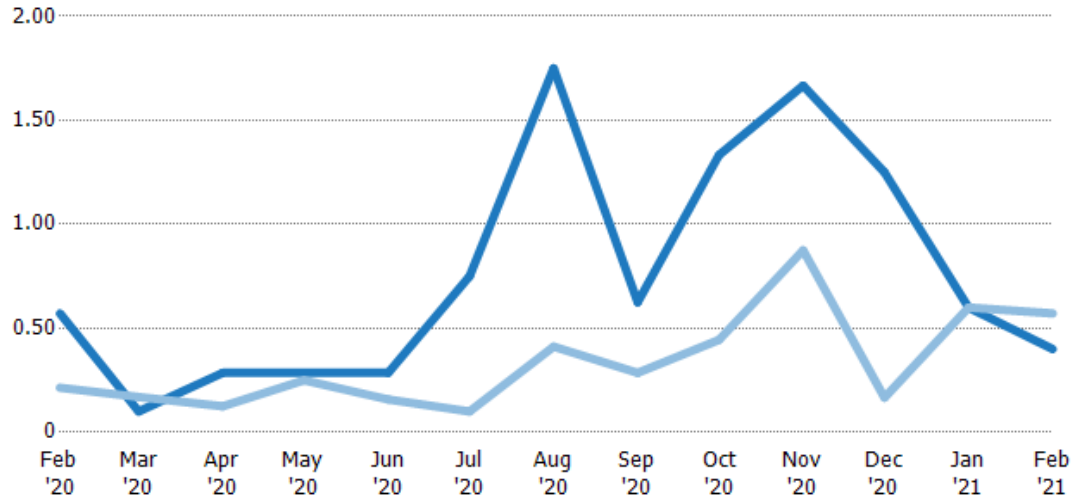
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	1.75	10	3.5	3.5	3.5	1.33	0.57	1.6	0.75	0.6	0.8	1.67	2.5
Prior Year	4.67	6.33	8	4	6.33	10	2.43	3.5	2.25	1.14	6	1.67	1.75
Percent Change from Prior Year	-62%	100%	-56%	-100%	-45%	-87%	-76%	-54%	-67%	-47%	-87%	0%	43%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



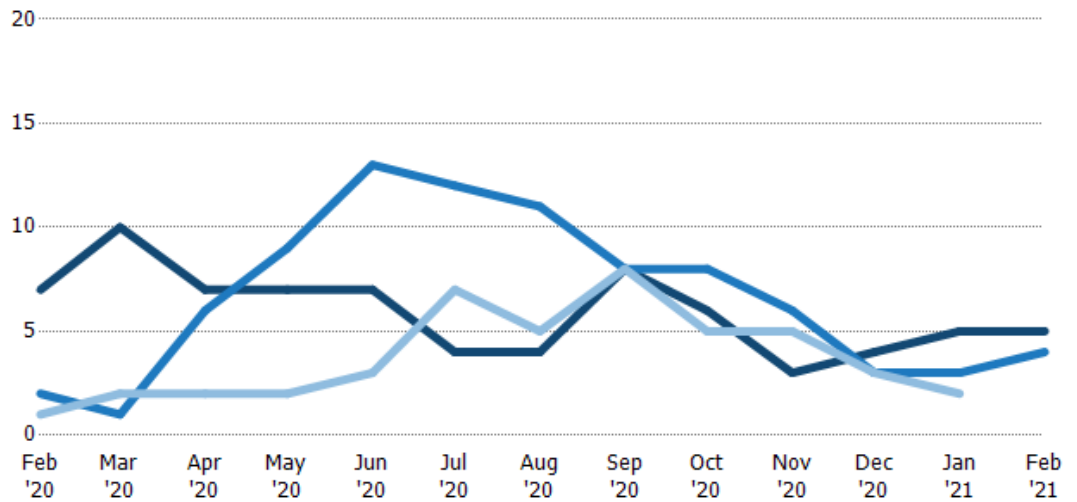
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	57%	10%	29%	29%	29%	75%	175%	63%	133%	167%	125%	60%	40%
Prior Year	21%	17%	13%	25%	16%	10%	41%	29%	44%	88%	17%	60%	57%
Change from Prior Year	-36%	-10%	-16%	25%	-13%	-65%	-134%	-34%	-89%	-79%	-108%	0%	17%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



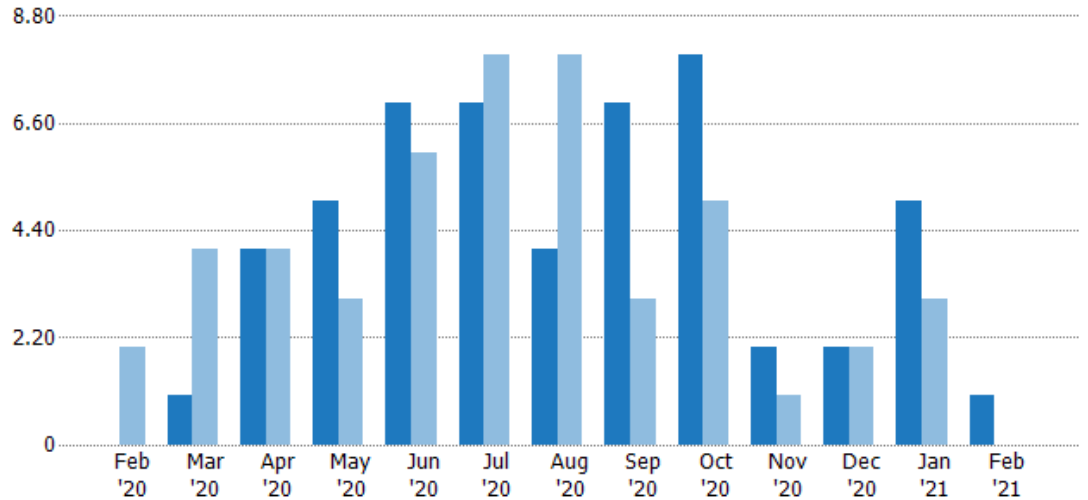
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Active	7	10	7	7	7	4	4	8	6	3	4	5	5
Pending	2	1	6	9	13	12	11	8	8	6	3	3	4
Sold	1	2	2	2	3	7	5	8	5	5	3	2	-

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



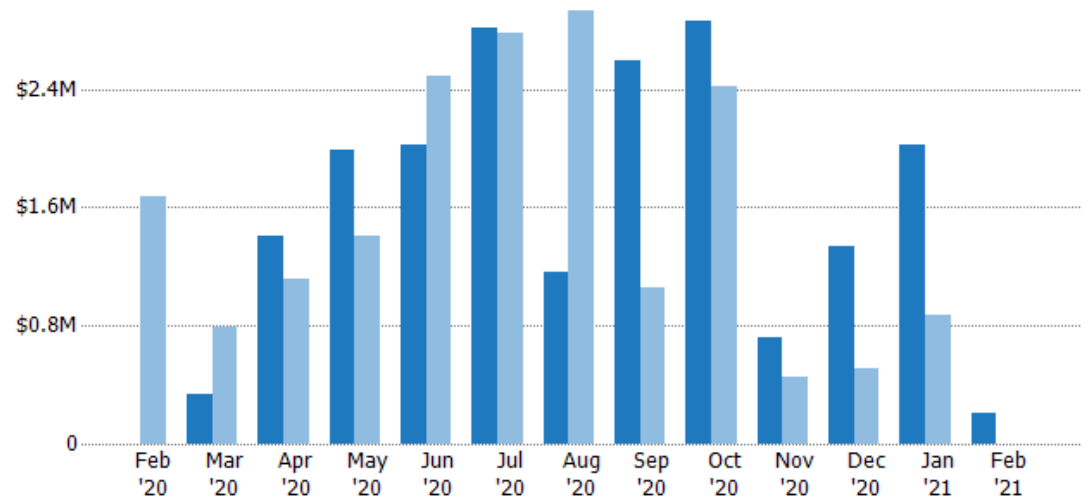
Current Year	-	1	4	5	7	7	4	7	8	2	2	5	1
Prior Year	2	4	4	3	6	8	8	3	5	1	2	3	-
Percent Change from Prior Year	-100%	-75%	0%	67%	17%	-13%	-50%	133%	60%	100%	0%	67%	100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	-	\$340K	\$1.4M	\$1.99M	\$2.02M	\$2.82M	\$1.16M	\$2.59M	\$2.86M	\$720K	\$1.34M	\$2.03M	\$210K
Prior Year	\$1.68M	\$795K	\$1.12M	\$1.41M	\$2.49M	\$2.78M	\$2.93M	\$1.06M	\$2.42M	\$455K	\$515K	\$866K	-
Percent Change from Prior Year	-100%	-57%	26%	41%	-19%	2%	-60%	144%	18%	58%	160%	134%	100%

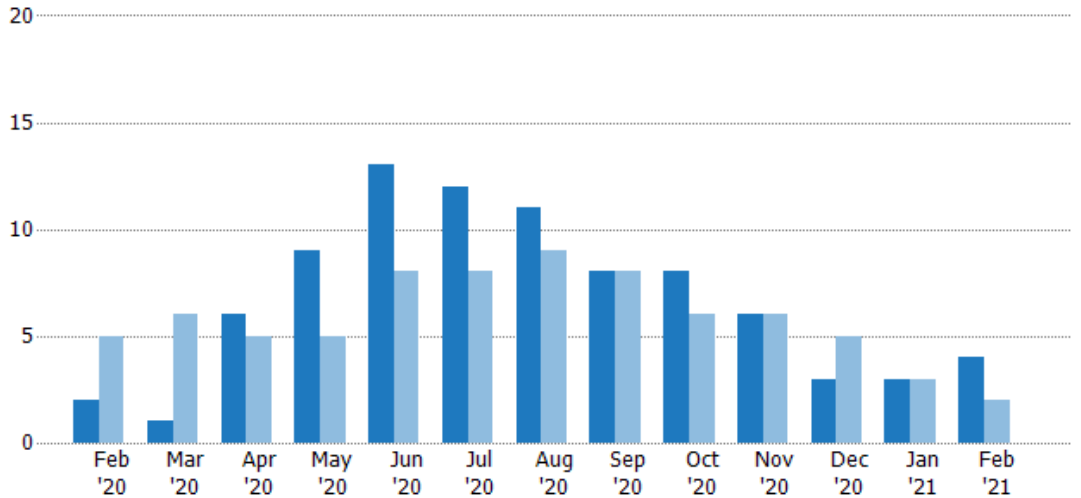
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Feb '21	4	100%
Feb '20	2	-60%
Feb '19	5	60%



Current Year	2	1	6	9	13	12	11	8	8	6	3	3	4
Prior Year	5	6	5	5	8	8	9	8	6	6	5	3	2
Percent Change from Prior Year	-60%	-83%	20%	80%	63%	50%	22%	0%	33%	0%	-40%	0%	100%

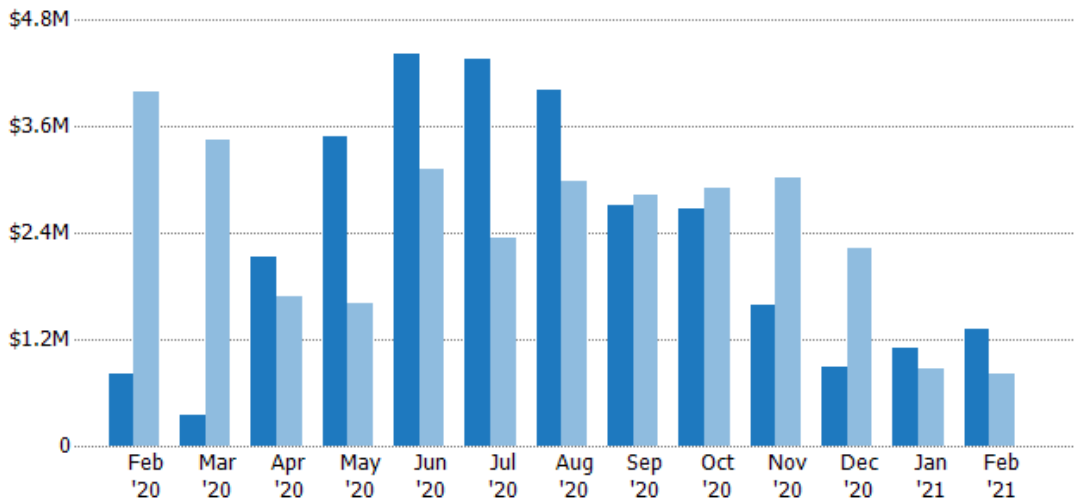
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Feb '21	\$1.31M	63%
Feb '20	\$805K	-79.9%
Feb '19	\$4M	-35.2%



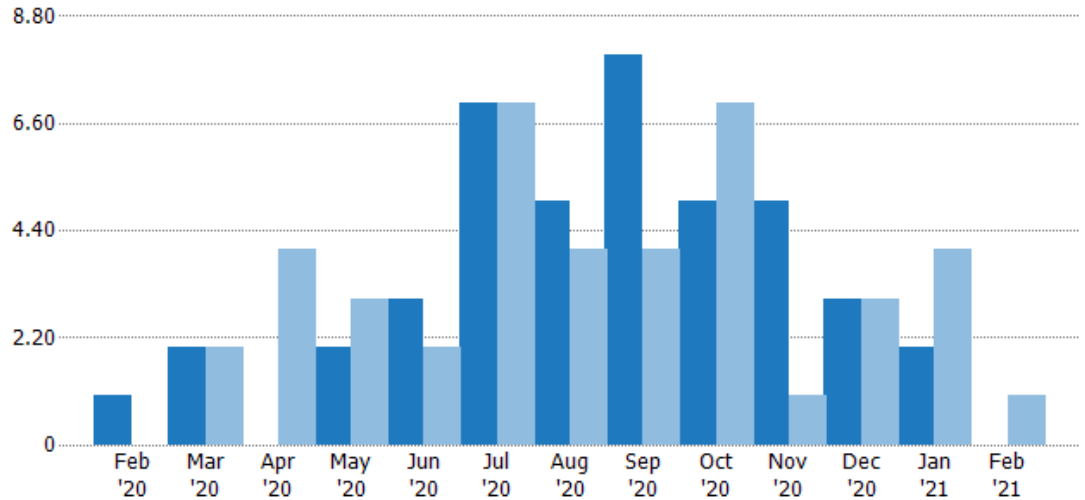
Current Year	\$805K	\$340K	\$2.12M	\$3.48M	\$4.41M	\$4.37M	\$4.02M	\$2.71M	\$2.67M	\$1.59M	\$893K	\$1.1M	\$1.31M
Prior Year	\$4M	\$3.44M	\$1.68M	\$1.6M	\$3.12M	\$2.35M	\$2.98M	\$2.83M	\$2.91M	\$3.02M	\$2.22M	\$866K	\$805K
Percent Change from Prior Year	-80%	-90%	26%	117%	41%	86%	35%	-4%	-8%	-47%	-60%	27%	63%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



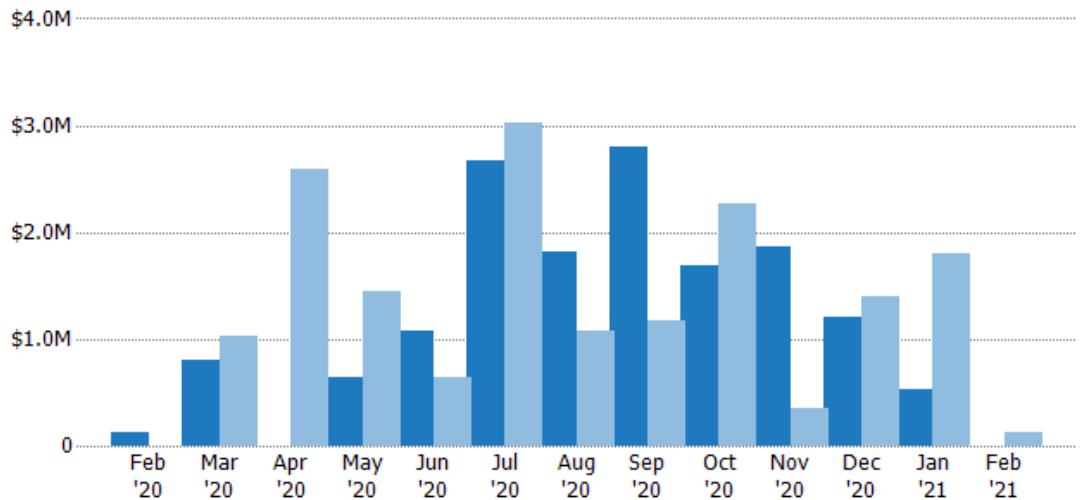
Current Year	1	2	-	2	3	7	5	8	5	5	3	2	-
Prior Year	-	2	4	3	2	7	4	4	7	1	3	4	1
Percent Change from Prior Year	100%	0%	-100%	-33%	50%	0%	25%	100%	-29%	400%	0%	-50%	-100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$126K	\$810K	-	\$645K	\$1.07M	\$2.66M	\$1.82M	\$2.8M	\$1.68M	\$1.87M	\$1.21M	\$525K	-
Prior Year	-	\$1.03M	\$2.59M	\$1.45M	\$649K	\$3.02M	\$1.07M	\$1.18M	\$2.27M	\$350K	\$1.39M	\$1.8M	\$126K
Percent Change from Prior Year	100%	-22%	-100%	-56%	65%	-12%	70%	139%	-26%	435%	-13%	-71%	-100%

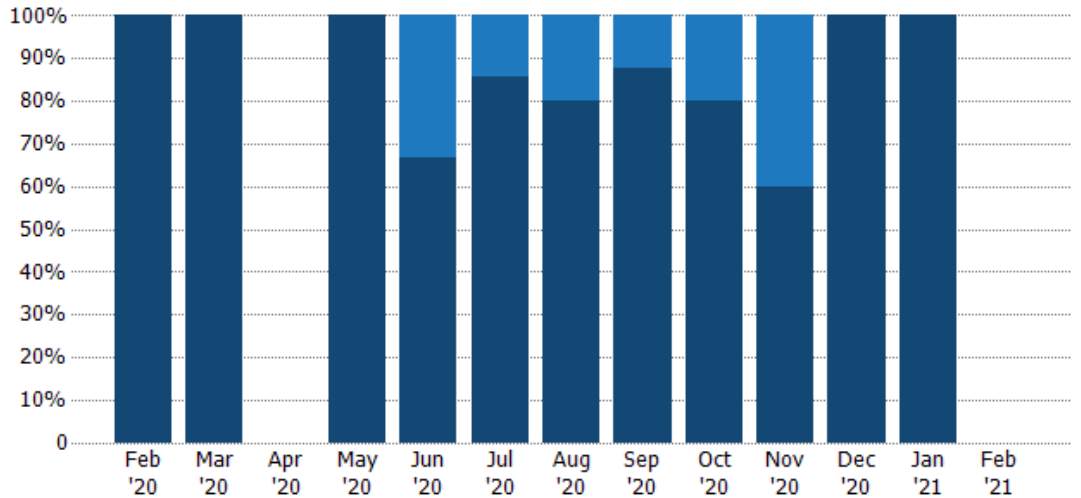
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676

Property Type:
Condo/Townhouse/Apt., Single
Family



Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Condo/Townhouse	-	-	-	-	33%	14%	20%	13%	20%	40%	-	-	-
Single Family Residence	100%	100%	-	100%	67%	86%	80%	88%	80%	60%	100%	100%	-

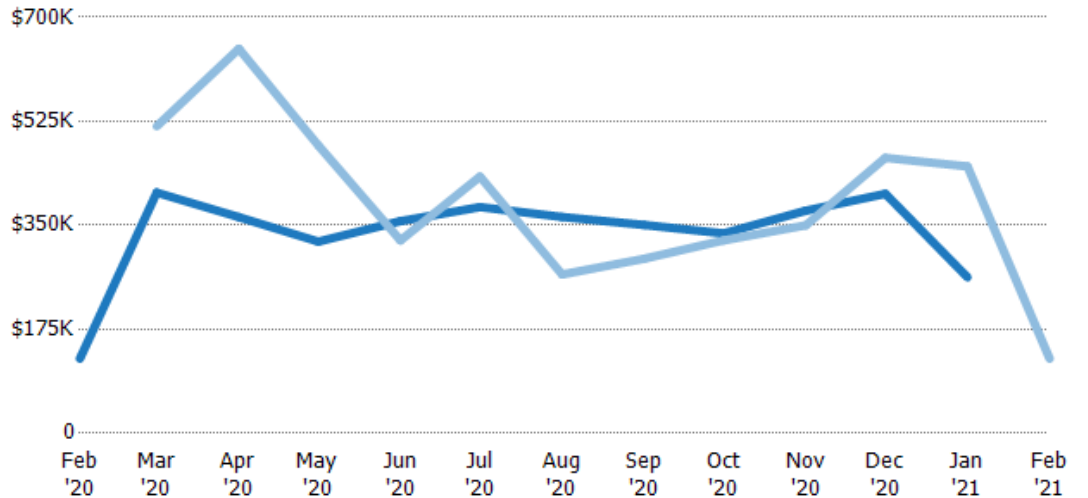
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676

Property Type:
Condo/Townhouse/Apt., Single
Family



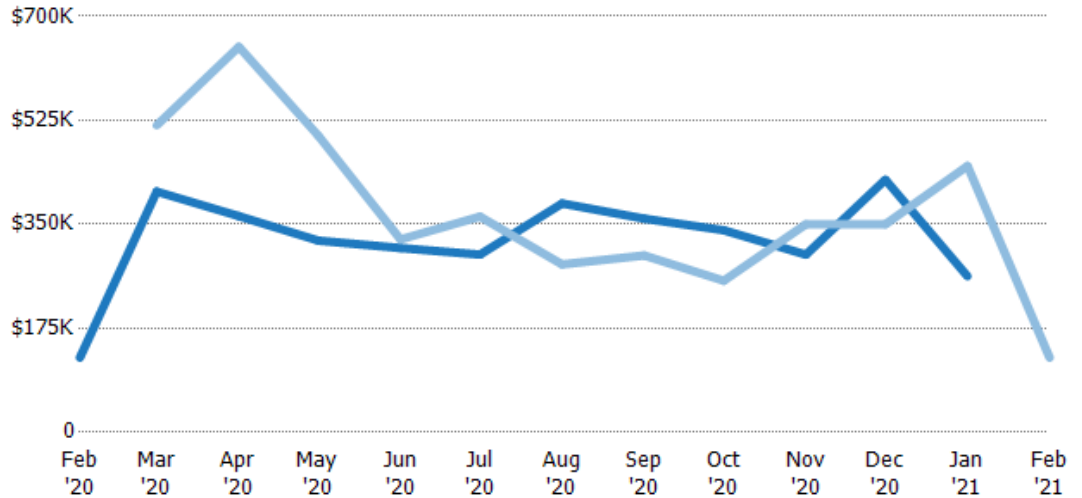
Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$126K	\$405K	\$364K	\$323K	\$357K	\$381K	\$364K	\$351K	\$336K	\$375K	\$403K	\$263K	-
Prior Year	-	\$517K	\$647K	\$484K	\$325K	\$432K	\$267K	\$294K	\$325K	\$350K	\$464K	\$449K	\$126K
Percent Change from Prior Year	100%	-22%	-100%	-33%	10%	-12%	36%	19%	4%	7%	-13%	-42%	-100%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



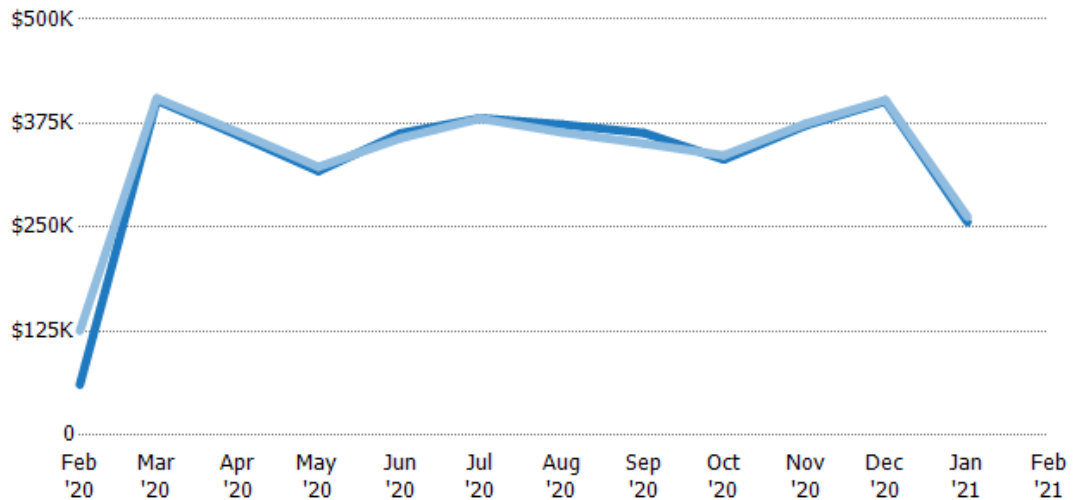
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$126K	\$405K	\$364K	\$323K	\$310K	\$299K	\$385K	\$360K	\$340K	\$299K	\$425K	\$263K	-
Prior Year	-	\$517K	\$649K	\$499K	\$325K	\$363K	\$283K	\$298K	\$255K	\$350K	\$350K	\$448K	\$126K
Percent Change from Prior Year	100%	-22%	-100%	-35%	-4%	-18%	36%	21%	33%	-15%	21%	-41%	-100%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



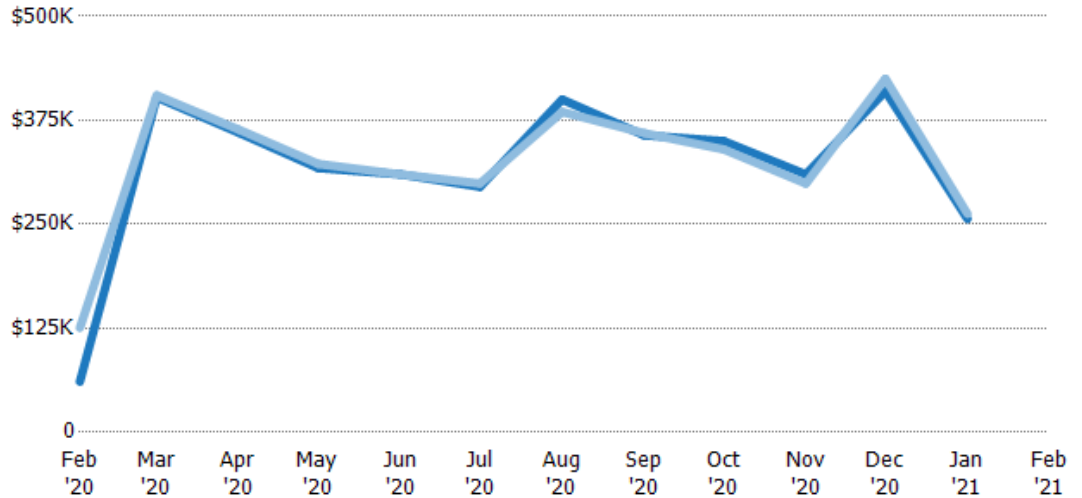
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg List Price	\$60.8K	\$403K	\$360K	\$318K	\$363K	\$381K	\$374K	\$363K	\$331K	\$373K	\$401K	\$256K	-
Avg Sales Price	\$126K	\$405K	\$364K	\$323K	\$357K	\$381K	\$364K	\$351K	\$336K	\$375K	\$403K	\$263K	-
Avg Sales Price as a % of Avg List Price	206%	101%	101%	102%	98%	100%	97%	96%	102%	101%	100%	102%	-

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



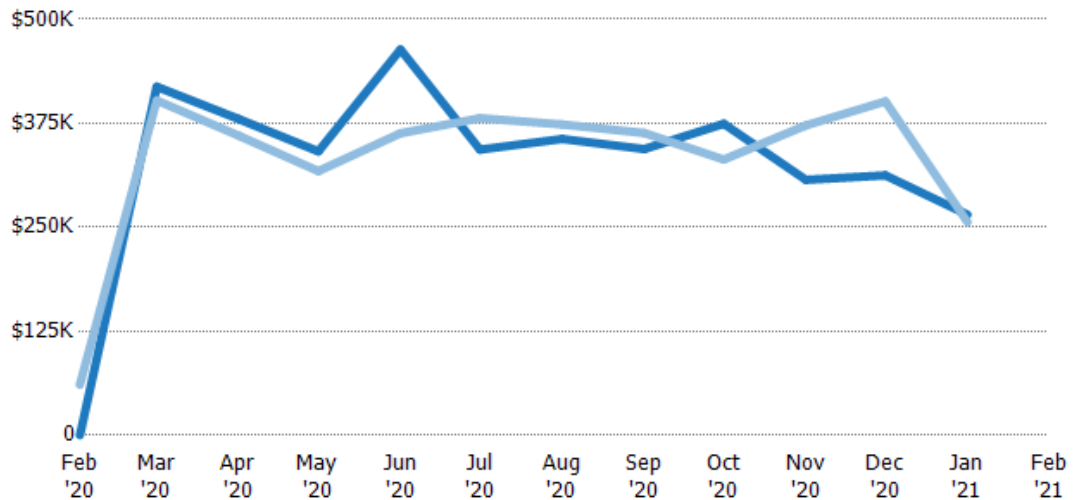
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median List Price	\$60.8K	\$403K	\$360K	\$318K	\$310K	\$295K	\$400K	\$357K	\$350K	\$310K	\$410K	\$256K	-
Median Sales Price	\$126K	\$405K	\$364K	\$323K	\$310K	\$299K	\$385K	\$360K	\$340K	\$299K	\$425K	\$263K	-
Med Sales Price as a % of Med List Price	206%	101%	101%	102%	100%	101%	96%	101%	97%	96%	104%	102%	-

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



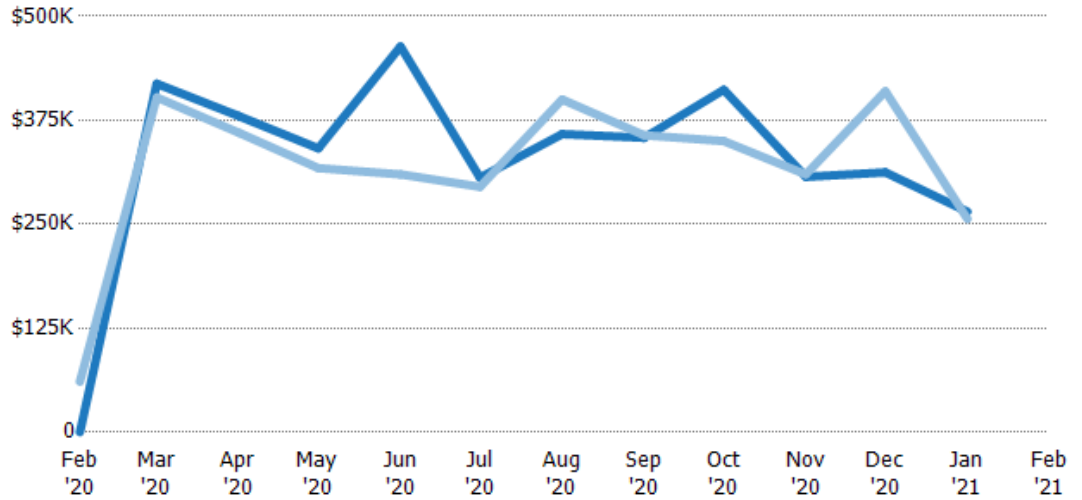
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$0	\$419K	\$380K	\$341K	\$464K	\$343K	\$356K	\$344K	\$374K	\$307K	\$312K	\$265K	-
Avg Sales Price	\$60.8K	\$403K	\$360K	\$318K	\$363K	\$381K	\$374K	\$363K	\$331K	\$373K	\$401K	\$256K	-
Avg Sales Price as a % of Avg Est Value	100%	96%	95%	93%	78%	111%	105%	106%	89%	121%	128%	97%	-

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Waterbury, VT 05671,
Waterbury, VT 05676
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$0	\$419K	\$380K	\$341K	\$464K	\$306K	\$358K	\$354K	\$412K	\$307K	\$312K	\$265K	-
Median Sales Price	\$60.8K	\$403K	\$360K	\$318K	\$310K	\$295K	\$400K	\$357K	\$350K	\$310K	\$410K	\$256K	-
Med Sales Price as a % of Med Est Value	100%	96%	95%	93%	67%	96%	112%	101%	85%	101%	131%	97%	-