

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

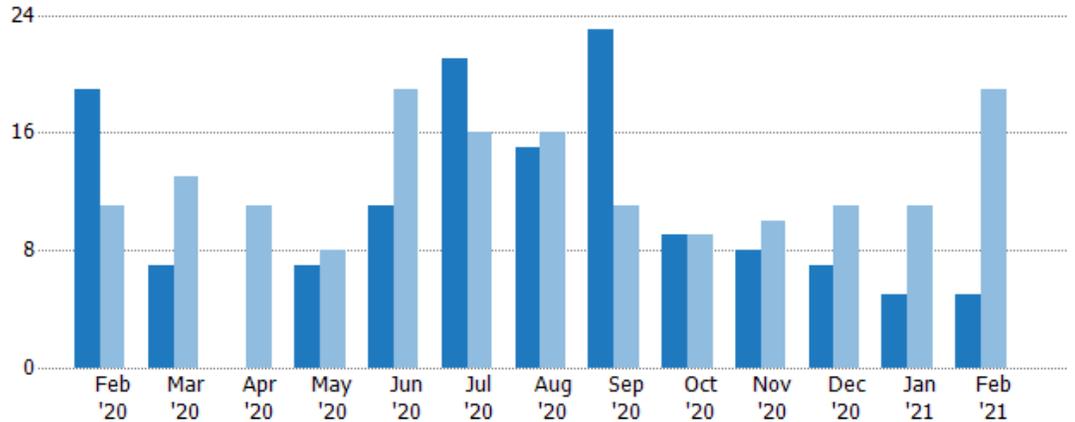
Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	5	19	-73.7%	10	30	-66.7%
New Listing Volume	\$2,339,000	\$6,449,000	-63.7%	\$5,067,000	\$10,653,500	-52.4%
Active Listing Count	21	76	-72.4%	N/A	N/A	
Active Listing Volume	\$11,350,400	\$31,115,600	-63.5%	N/A	N/A	
Average Listing Price	\$540,495	\$409,416	+32%	\$481,287	\$407,115	+18.2%
Median Listing Price	\$135,500	\$307,500	-55.9%	\$135,500	\$303,931	-55.4%
Median Days in RPR	141	138	+2.2%	149.57	153.11	-2.3%
Months of Inventory	4.2	9.5	-55.8%	5.1	20.7	-75.3%
Absorption Rate	23.81%	10.53%	+13.3%	19.57%	4.83%	+14.7%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	5	15	-66.7%	14	24	-41.7%
New Pending Sales Volume	\$1,222,400	\$5,249,500	-76.7%	\$5,531,300	\$7,570,000	-26.9%
Pending Sales Count	12	16	-25%	N/A	N/A	
Pending Sales Volume	\$4,228,400	\$4,002,000	+5.7%	N/A	N/A	
Closed Sales Count	2	1	+100%	7	9	-22.2%
Closed Sales Volume	\$1,380,000	\$65,000	+2,023.1%	\$2,427,500	\$2,212,000	+9.7%
Average Sales Price	\$690,000	\$65,000	+961.5%	\$346,786	\$245,778	+41.1%
Median Sales Price	\$690,000	\$65,000	+961.5%	\$357,857	\$222,778	+60.6%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family



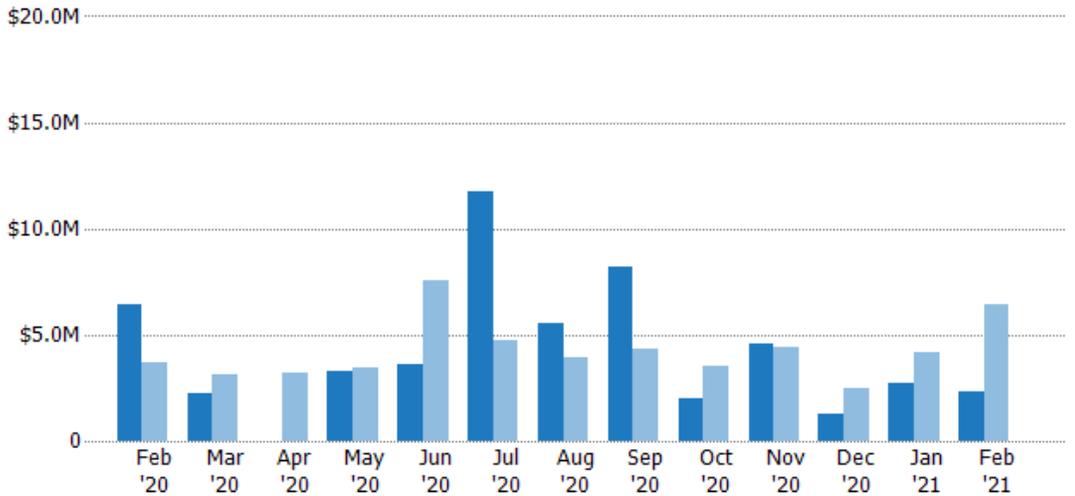
Current Year	19	7	-	7	11	21	15	23	9	8	7	5	5
Prior Year	11	13	11	8	19	16	16	11	9	10	11	11	19
Percent Change from Prior Year	73%	-46%	-100%	-13%	-42%	31%	-6%	109%	0%	-20%	-36%	-55%	-74%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family



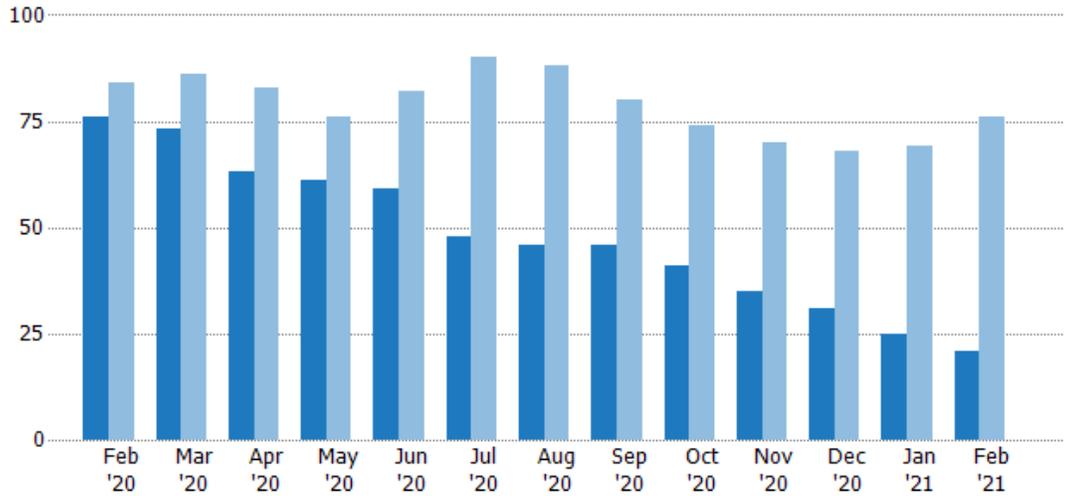
Current Year	\$6.45M	\$2.23M	-	\$3.27M	\$3.65M	\$11.7M	\$5.51M	\$8.18M	\$2.02M	\$4.54M	\$1.24M	\$2.73M	\$2.34M
Prior Year	\$3.71M	\$3.15M	\$3.22M	\$3.48M	\$7.56M	\$4.75M	\$3.96M	\$4.3M	\$3.53M	\$4.4M	\$2.49M	\$4.2M	\$6.45M
Percent Change from Prior Year	74%	-29%	-100%	-6%	-52%	147%	39%	90%	-43%	3%	-50%	-35%	-64%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family



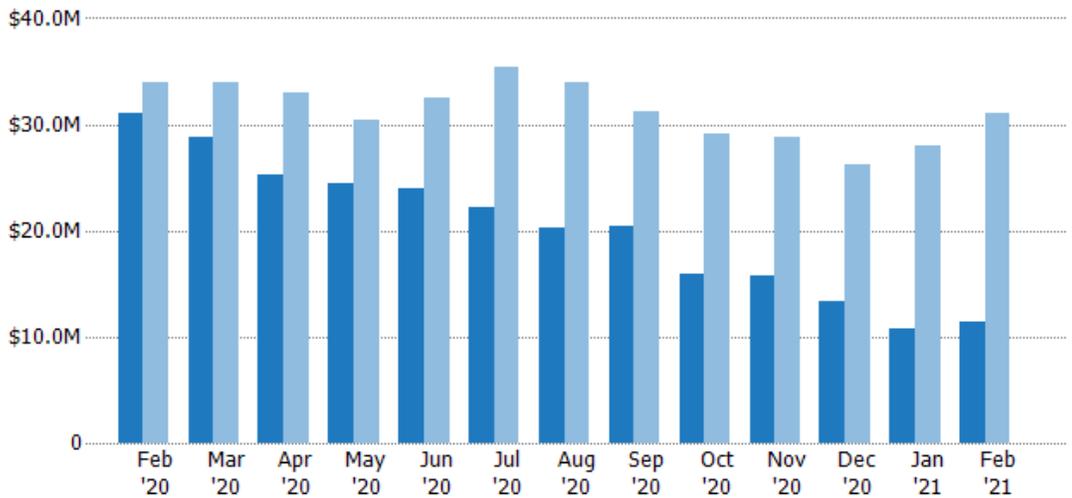
Month/Year	Count	% Chg.
Feb '21	21	-72.4%
Feb '20	76	-9.5%
Feb '19	84	13.1%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '21	\$11.4M	-63.5%
Feb '20	\$31.1M	-8.4%
Feb '19	\$34M	10%

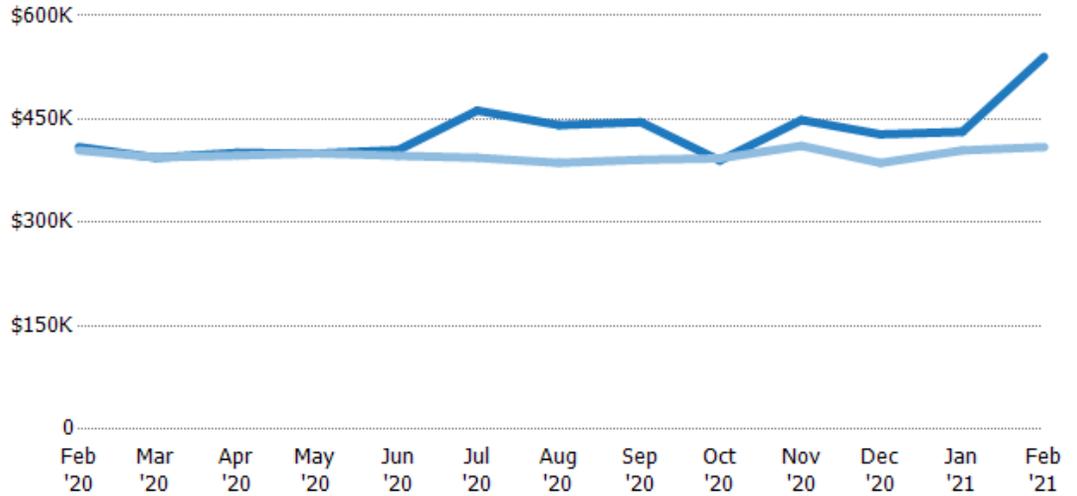
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$540K	32%
Feb '20	\$409K	1.2%
Feb '19	\$405K	-2.8%



Current Year	\$409K	\$394K	\$401K	\$400K	\$405K	\$462K	\$441K	\$446K	\$390K	\$449K	\$428K	\$432K	\$540K
Prior Year	\$405K	\$394K	\$397K	\$400K	\$397K	\$394K	\$386K	\$391K	\$393K	\$411K	\$386K	\$405K	\$409K
Percent Change from Prior Year	1%	0%	1%	0%	2%	17%	14%	14%	-1%	9%	11%	7%	32%

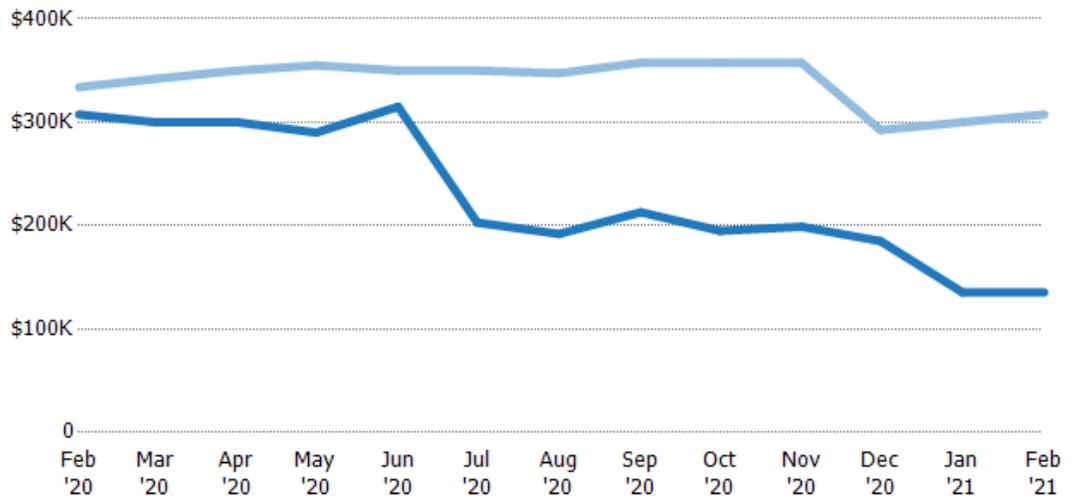
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$136K	-55.9%
Feb '20	\$308K	-7.9%
Feb '19	\$334K	-14.7%



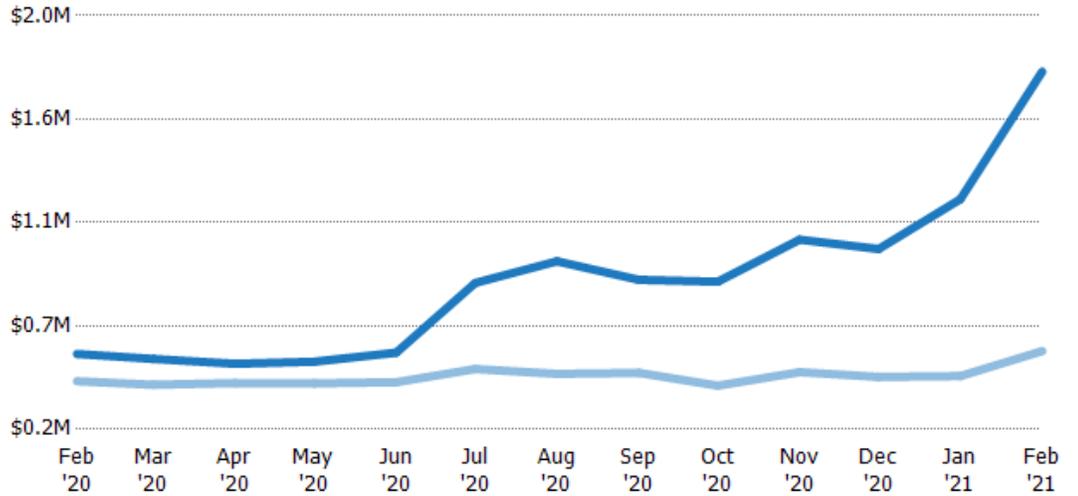
Current Year	\$308K	\$300K	\$300K	\$290K	\$315K	\$203K	\$192K	\$213K	\$195K	\$199K	\$185K	\$136K	\$136K
Prior Year	\$334K	\$342K	\$350K	\$355K	\$350K	\$350K	\$347K	\$358K	\$358K	\$358K	\$293K	\$300K	\$308K
Percent Change from Prior Year	-8%	-12%	-14%	-18%	-10%	-42%	-45%	-40%	-45%	-44%	-37%	-55%	-56%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



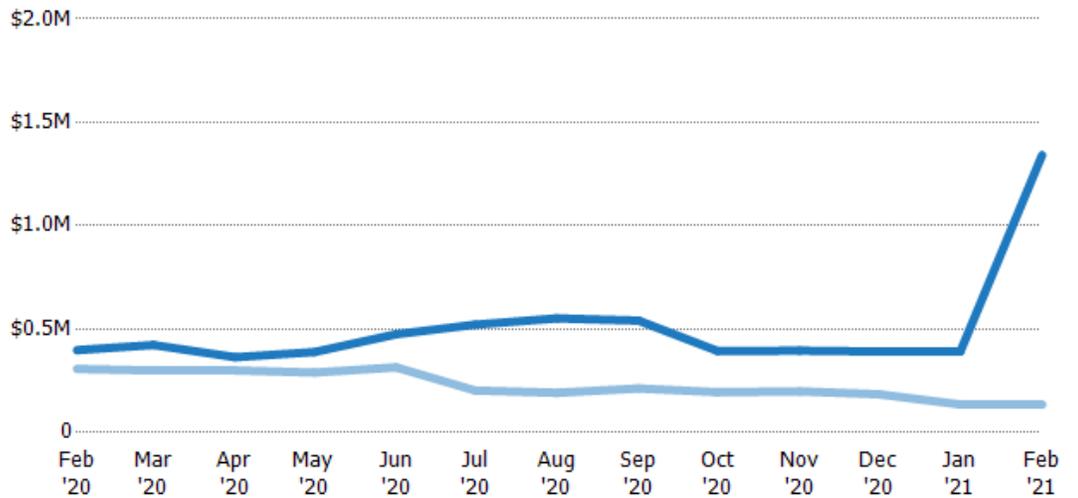
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$528K	\$506K	\$485K	\$494K	\$534K	\$837K	\$931K	\$851K	\$842K	\$1.03M	\$985K	\$1.2M	\$1.76M
Avg Listing Price	\$409K	\$394K	\$401K	\$400K	\$405K	\$462K	\$441K	\$446K	\$390K	\$449K	\$428K	\$432K	\$540K
Avg Listing Price as a % of Avg Est Value	78%	78%	83%	81%	76%	55%	47%	52%	46%	44%	43%	36%	31%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



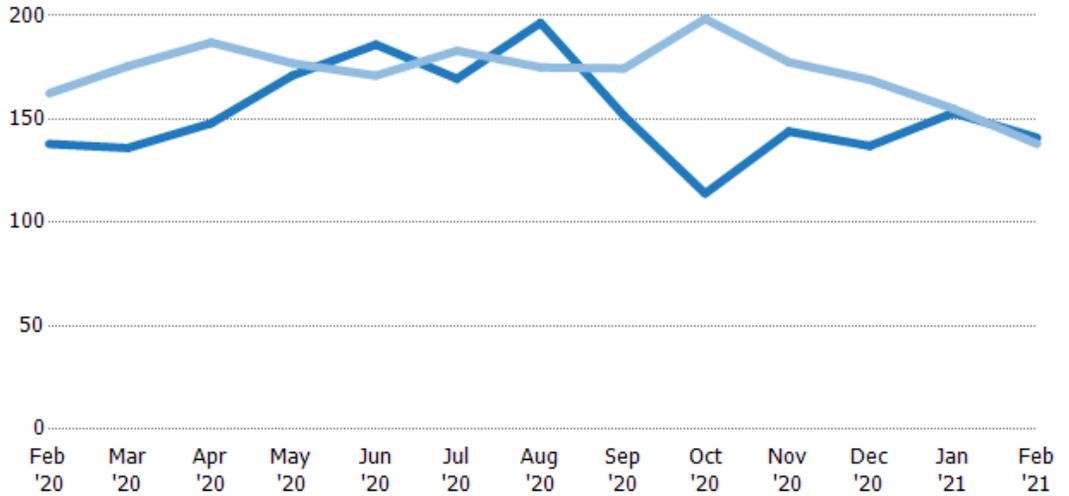
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	\$398K	\$423K	\$364K	\$389K	\$475K	\$522K	\$552K	\$541K	\$394K	\$396K	\$392K	\$392K	\$1.34M
Median Listing Price	\$308K	\$300K	\$300K	\$290K	\$315K	\$203K	\$192K	\$213K	\$195K	\$199K	\$185K	\$136K	\$136K
Med Listing Price as a % of Med Est Value	77%	71%	82%	75%	66%	39%	35%	39%	50%	50%	47%	35%	10%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Warren, VT 05674  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Feb '21	141	2.2%
Feb '20	138	-15.1%
Feb '19	163	13.2%

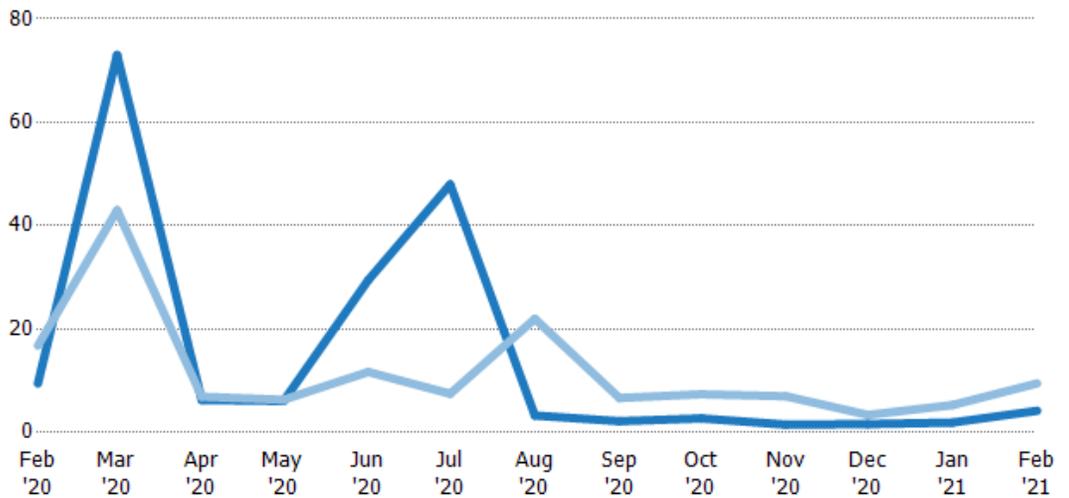
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	138	136	148	171	186	170	197	152	114	144	137	153	141
Prior Year	163	176	187	177	171	183	175	175	199	178	169	155	138
Percent Change from Prior Year	-15%	-23%	-21%	-3%	9%	-7%	12%	-13%	-43%	-19%	-19%	-1%	2%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Warren, VT 05674  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Feb '21	4.2	-55.8%
Feb '20	9.5	-43.5%
Feb '19	16.8	88.5%

	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	9.5	73	6.3	6.1	29.5	48	3.29	2.19	2.73	1.52	1.63	1.92	4.2
Prior Year	16.8	43	6.92	6.33	11.7	7.5	22	6.67	7.4	7	3.4	5.31	9.5
Percent Change from Prior Year	-43%	70%	-9%	-4%	152%	540%	-85%	-67%	-63%	-78%	-52%	-64%	-56%

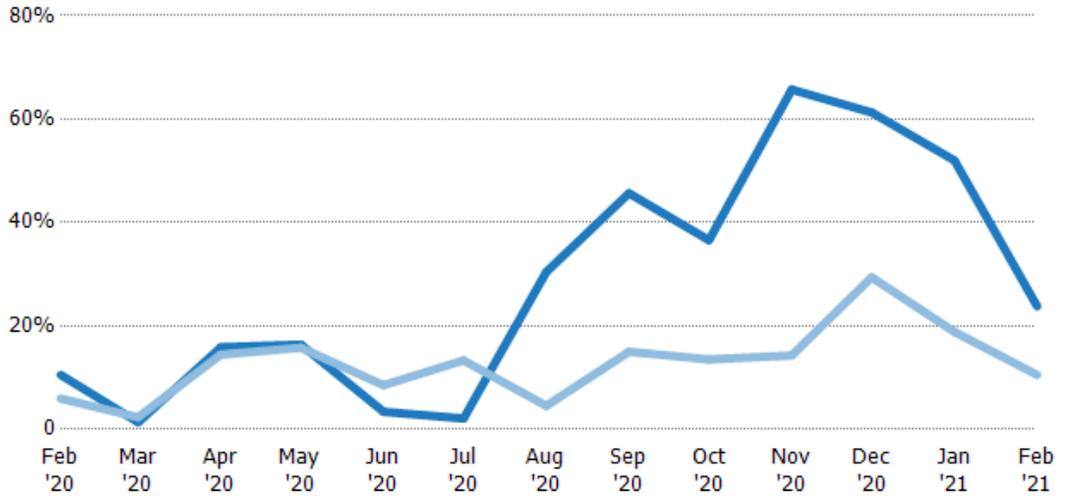
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Feb '21	24%	-13.3%
Feb '20	11%	-4.6%
Feb '19	6%	-47.1%



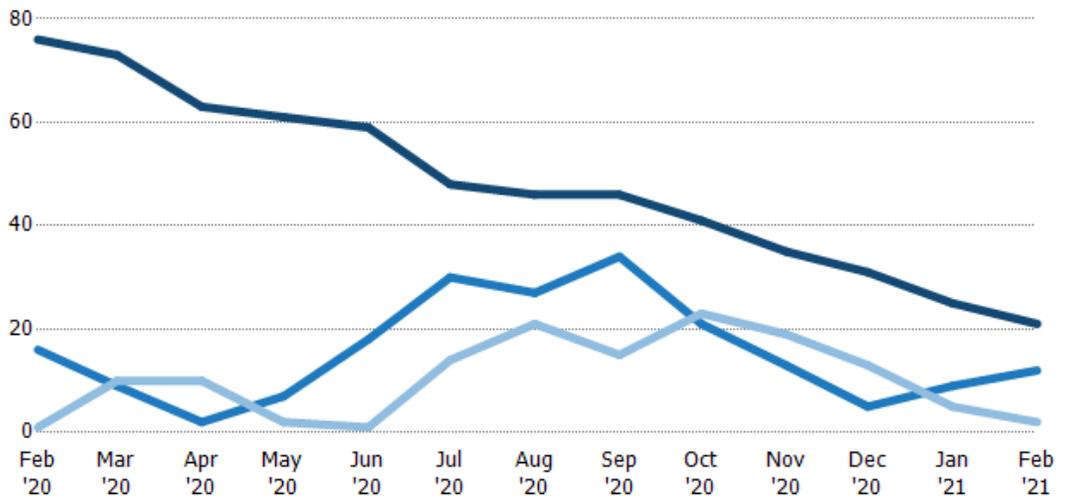
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	11%	1%	16%	16%	3%	2%	30%	46%	37%	66%	61%	52%	24%
Prior Year	6%	2%	14%	16%	9%	13%	5%	15%	14%	14%	29%	19%	11%
Change from Prior Year	-5%	1%	-1%	-1%	5%	11%	-26%	-31%	-23%	-51%	-32%	-33%	-13%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Active	76	73	63	61	59	48	46	46	41	35	31	25	21
Pending	16	9	2	7	18	30	27	34	21	13	5	9	12
Sold	1	10	10	2	1	14	21	15	23	19	13	5	2

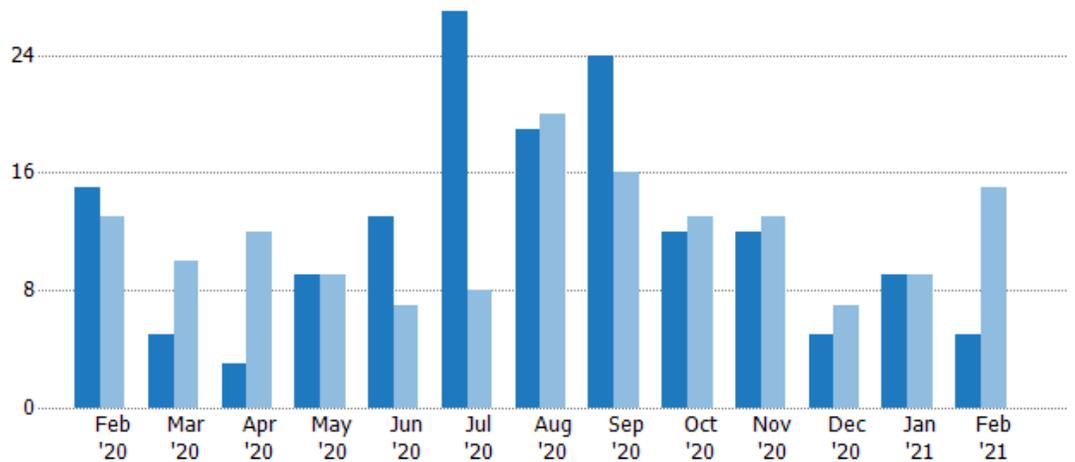
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	5	-66.7%
Feb '20	15	15.4%
Feb '19	13	-23.1%



Current Year	15	5	3	9	13	27	19	24	12	12	5	9	5
Prior Year	13	10	12	9	7	8	20	16	13	13	7	9	15
Percent Change from Prior Year	15%	-50%	-75%	0%	86%	238%	-5%	50%	-8%	-8%	-29%	0%	-67%

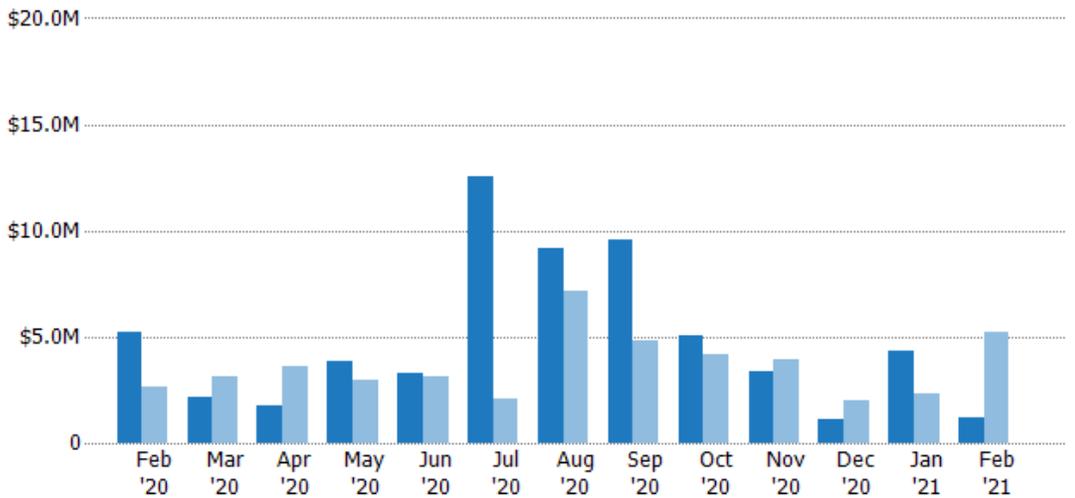
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$1.22M	-76.7%
Feb '20	\$5.25M	95.8%
Feb '19	\$2.68M	-6.7%



Current Year	\$5.25M	\$2.15M	\$1.79M	\$3.85M	\$3.28M	\$12.6M	\$9.14M	\$9.55M	\$5.06M	\$3.35M	\$1.07M	\$4.31M	\$1.22M
Prior Year	\$2.68M	\$3.1M	\$3.65M	\$2.98M	\$3.16M	\$2.12M	\$7.19M	\$4.86M	\$4.18M	\$3.93M	\$2.03M	\$2.32M	\$5.25M
Percent Change from Prior Year	96%	-31%	-51%	29%	4%	494%	27%	97%	21%	-15%	-47%	86%	-77%

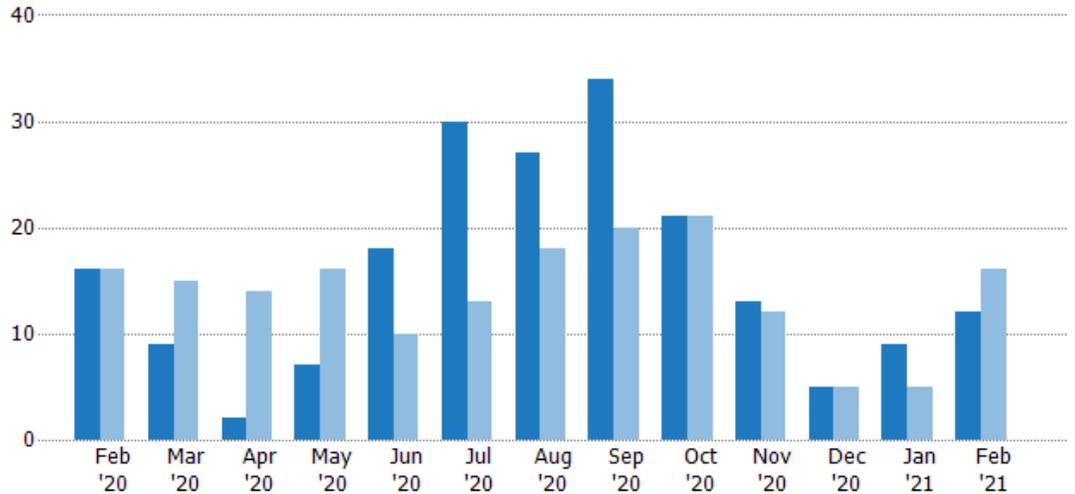
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	12	-25%
Feb '20	16	0%
Feb '19	16	-25%



Current Year	16	9	2	7	18	30	27	34	21	13	5	9	12
Prior Year	16	15	14	16	10	13	18	20	21	12	5	5	16
Percent Change from Prior Year	0%	-40%	-86%	-56%	80%	131%	50%	70%	0%	8%	0%	80%	-25%

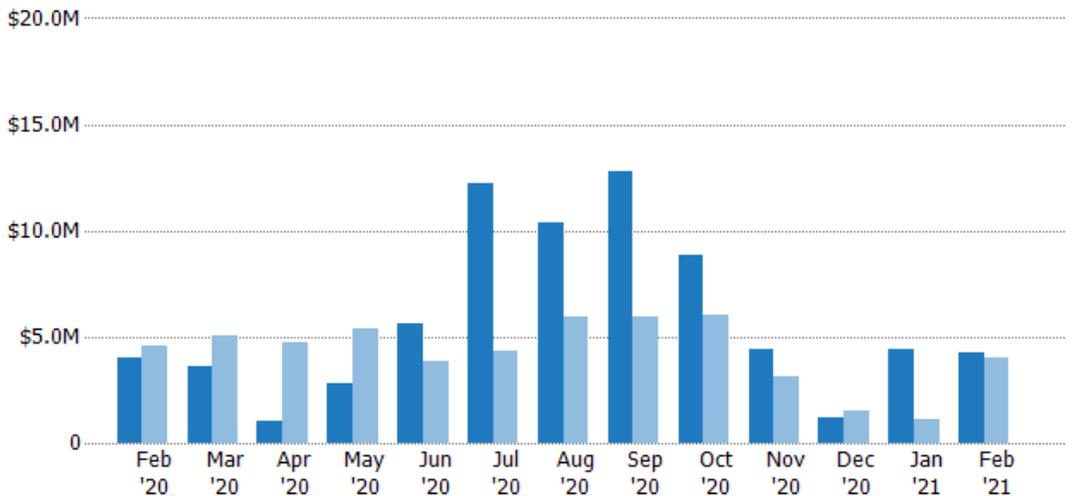
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$4.23M	5.7%
Feb '20	\$4M	-12.2%
Feb '19	\$4.56M	-18.2%



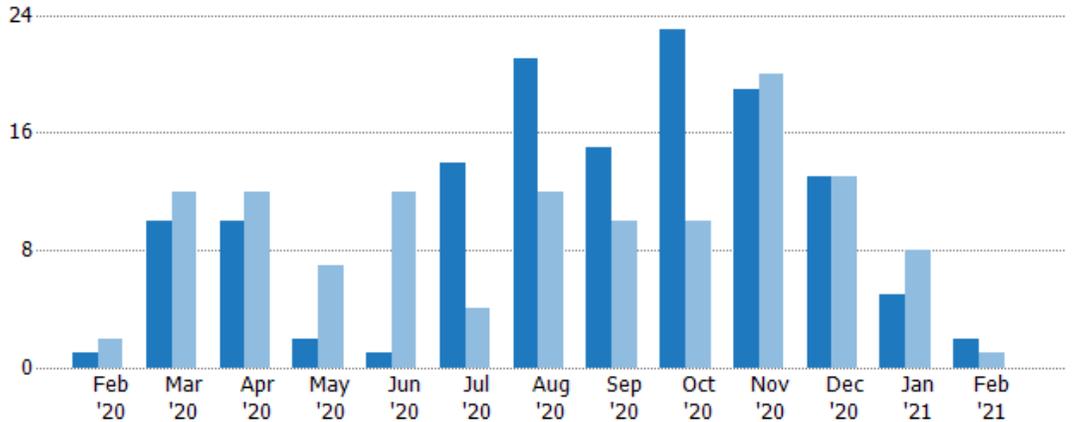
Current Year	\$4M	\$3.63M	\$1.02M	\$2.79M	\$5.61M	\$12.3M	\$10.3M	\$12.8M	\$8.81M	\$4.41M	\$1.18M	\$4.44M	\$4.23M
Prior Year	\$4.56M	\$5.07M	\$4.73M	\$5.37M	\$3.88M	\$4.3M	\$5.97M	\$5.92M	\$6.05M	\$3.1M	\$1.53M	\$1.11M	\$4M
Percent Change from Prior Year	-12%	-28%	-78%	-48%	45%	185%	73%	116%	46%	42%	-23%	301%	6%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Feb '21	2	100%
Feb '20	1	-50%
Feb '19	2	150%

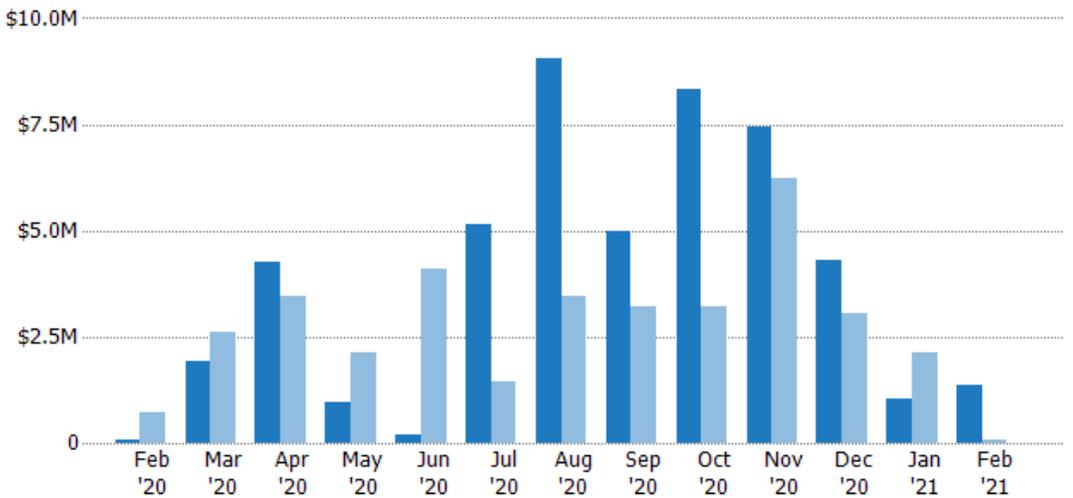
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '20	1	2	-50%
Mar '20	10	12	-17%
Apr '20	10	12	-17%
May '20	2	7	-71%
Jun '20	1	12	-92%
Jul '20	14	4	250%
Aug '20	21	12	75%
Sep '20	15	10	50%
Oct '20	23	10	130%
Nov '20	19	20	-5%
Dec '20	13	13	0%
Jan '21	5	8	-38%
Feb '21	2	1	100%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '21	\$1.38M	2,023.1%
Feb '20	\$65K	-90.8%
Feb '19	\$710K	-5.8%

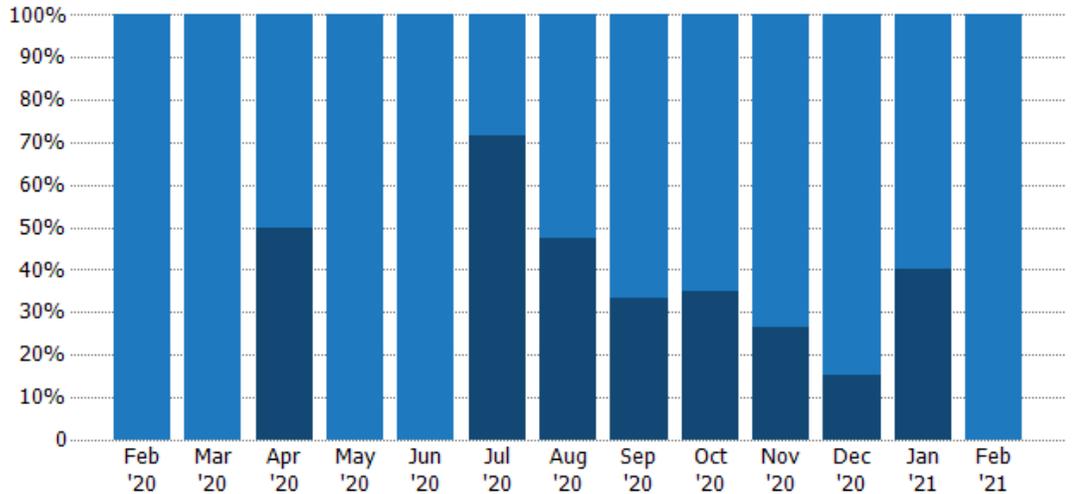
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '20	\$65K	\$710K	-91%
Mar '20	\$1.94M	\$2.62M	-26%
Apr '20	\$4.24M	\$3.46M	23%
May '20	\$940K	\$2.14M	-56%
Jun '20	\$210K	\$4.12M	-95%
Jul '20	\$5.13M	\$1.43M	258%
Aug '20	\$9.07M	\$3.44M	164%
Sep '20	\$4.98M	\$3.22M	55%
Oct '20	\$8.32M	\$3.19M	161%
Nov '20	\$7.46M	\$6.24M	20%
Dec '20	\$4.31M	\$3.06M	41%
Jan '21	\$1.05M	\$2.15M	-51%
Feb '21	\$1.38M	\$65K	2,023%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



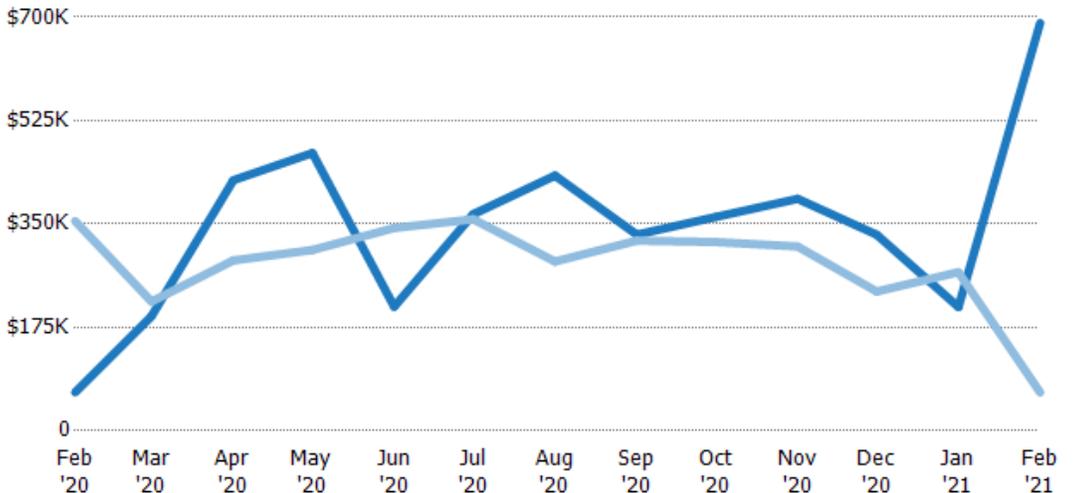
Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Condo/Townhouse	100%	100%	50%	100%	100%	29%	52%	67%	65%	74%	85%	60%	100%
Single Family Residence	-	-	50%	-	-	71%	48%	33%	35%	26%	15%	40%	-

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Price	% Chg.
Feb '21	\$690K	961.5%
Feb '20	\$65K	-81.7%
Feb '19	\$355K	-62.3%

Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$65K	\$194K	\$424K	\$470K	\$210K	\$367K	\$432K	\$332K	\$362K	\$393K	\$332K	\$210K	\$690K
Prior Year	\$355K	\$219K	\$288K	\$306K	\$343K	\$358K	\$286K	\$322K	\$319K	\$312K	\$236K	\$268K	\$65K
Percent Change from Prior Year	-82%	-11%	47%	54%	-39%	2%	51%	3%	13%	26%	41%	-22%	962%

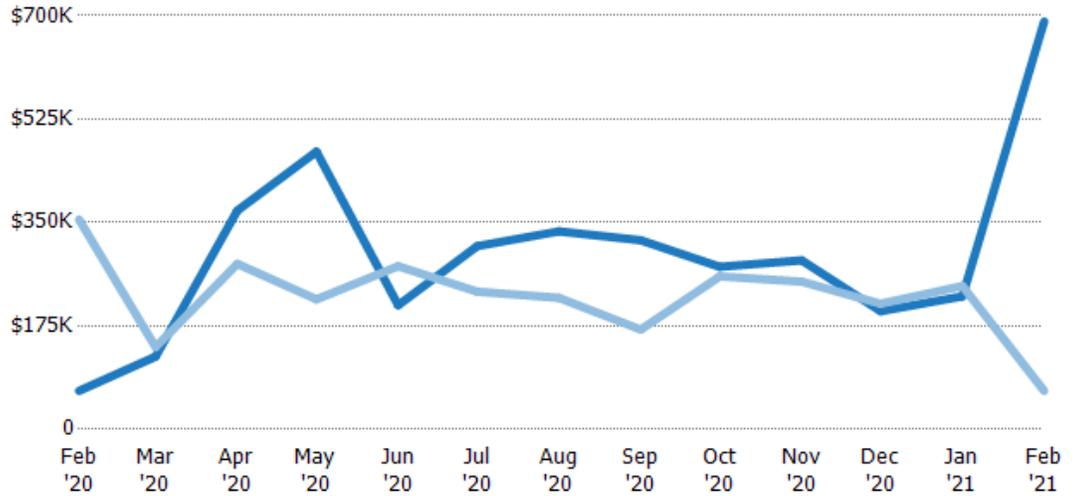
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Feb '21	\$690K	961.5%
Feb '20	\$65K	-81.7%
Feb '19	\$355K	-77.5%



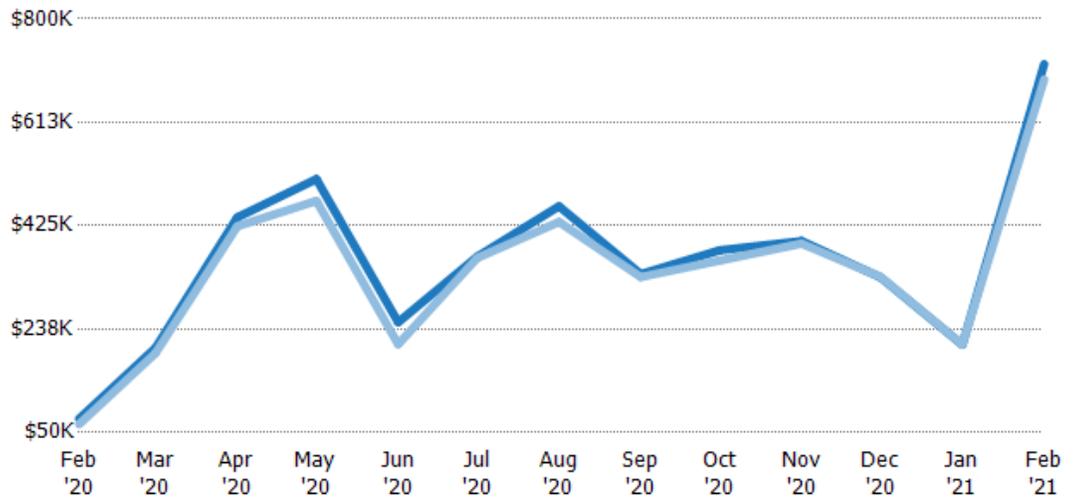
Current Year	\$65K	\$123K	\$370K	\$470K	\$210K	\$310K	\$335K	\$320K	\$275K	\$286K	\$200K	\$225K	\$690K
Prior Year	\$355K	\$139K	\$280K	\$220K	\$276K	\$233K	\$223K	\$169K	\$259K	\$250K	\$213K	\$243K	\$65K
Percent Change from Prior Year	-82%	-12%	32%	114%	-24%	33%	51%	90%	6%	14%	-6%	-7%	962%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



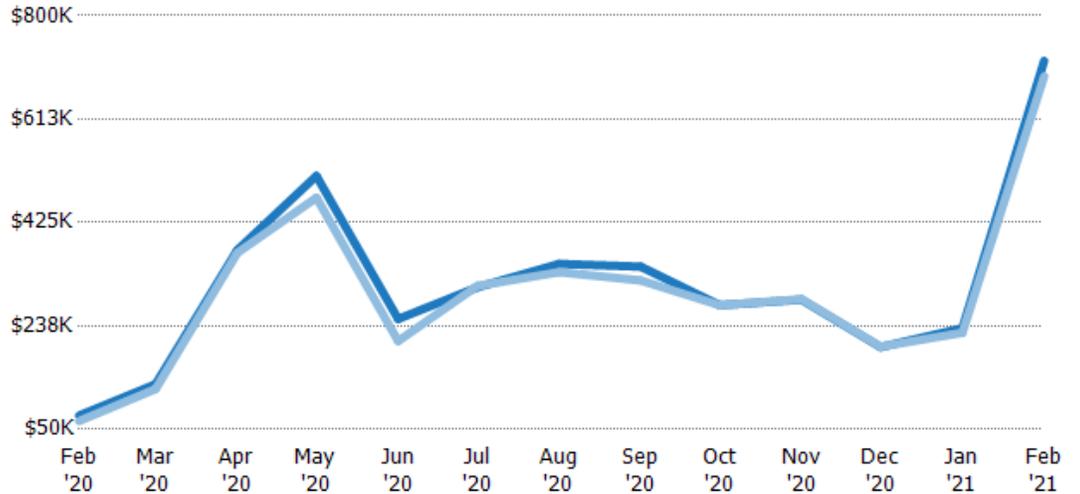
Avg List Price	\$75K	\$204K	\$440K	\$510K	\$250K	\$369K	\$460K	\$337K	\$380K	\$397K	\$331K	\$209K	\$718K
Avg Sales Price	\$65K	\$194K	\$424K	\$470K	\$210K	\$367K	\$432K	\$332K	\$362K	\$393K	\$332K	\$210K	\$690K
Avg Sales Price as a % of Avg List Price	87%	95%	96%	92%	84%	99%	94%	98%	95%	99%	100%	100%	96%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



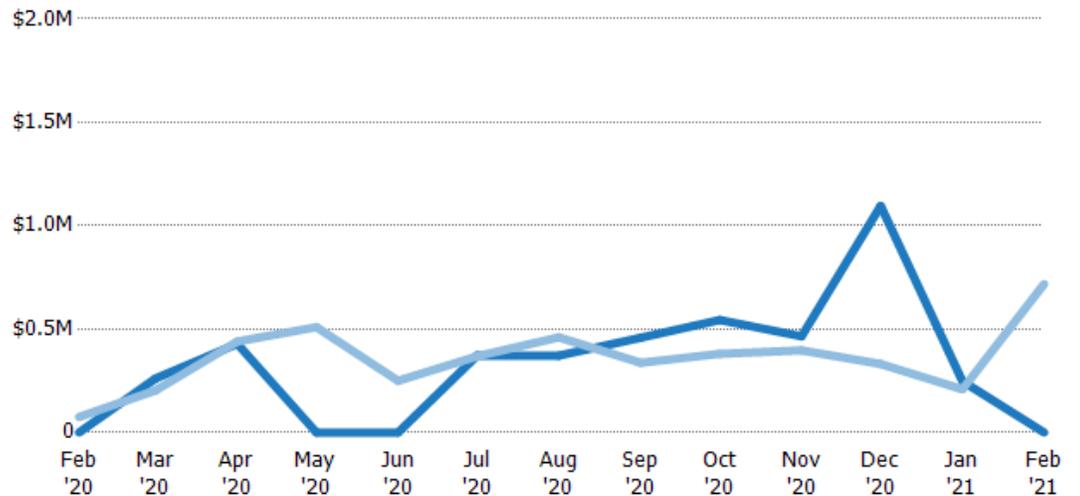
Median List Price	\$75K	\$132K	\$375K	\$510K	\$250K	\$307K	\$350K	\$345K	\$275K	\$285K	\$199K	\$233K	\$718K
Median Sales Price	\$65K	\$123K	\$370K	\$470K	\$210K	\$310K	\$335K	\$320K	\$275K	\$286K	\$200K	\$225K	\$690K
Med Sales Price as a % of Med List Price	87%	93%	99%	92%	84%	101%	96%	93%	100%	100%	100%	96%	96%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



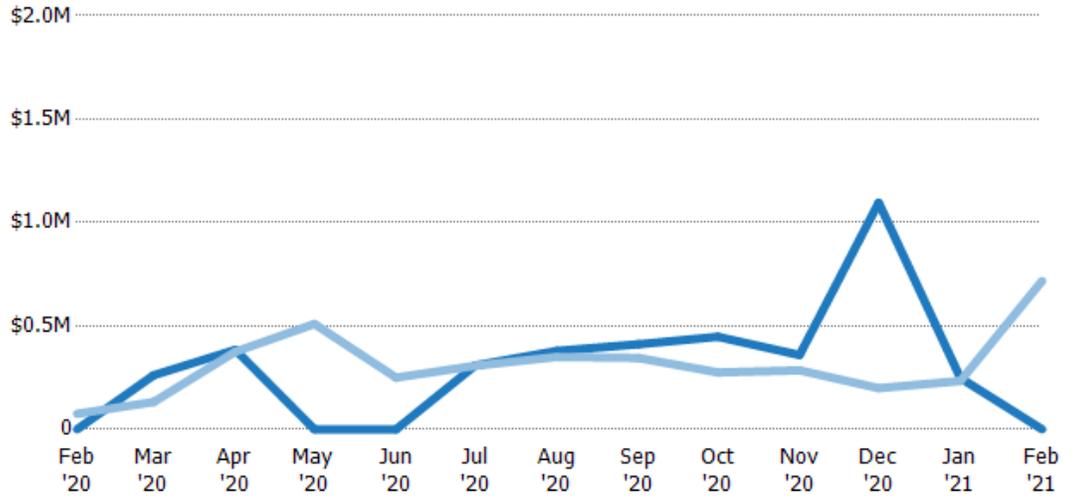
Avg Est Value	\$0	\$261K	\$429K	\$0	\$0	\$373K	\$372K	\$458K	\$544K	\$465K	\$1.1M	\$248K	\$0
Avg Sales Price	\$75K	\$204K	\$440K	\$510K	\$250K	\$369K	\$460K	\$337K	\$380K	\$397K	\$331K	\$209K	\$718K
Avg Sales Price as a % of Avg Est Value	100%	78%	103%	100%	100%	99%	124%	74%	70%	85%	30%	84%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$0	\$261K	\$384K	\$0	\$0	\$309K	\$379K	\$411K	\$447K	\$359K	\$1.1M	\$248K	\$0
Median Sales Price	\$75K	\$132K	\$375K	\$510K	\$250K	\$307K	\$350K	\$345K	\$275K	\$285K	\$199K	\$233K	\$718K
Med Sales Price as a % of Med Est Value	100%	50%	98%	100%	100%	100%	92%	84%	61%	79%	18%	94%	100%