

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

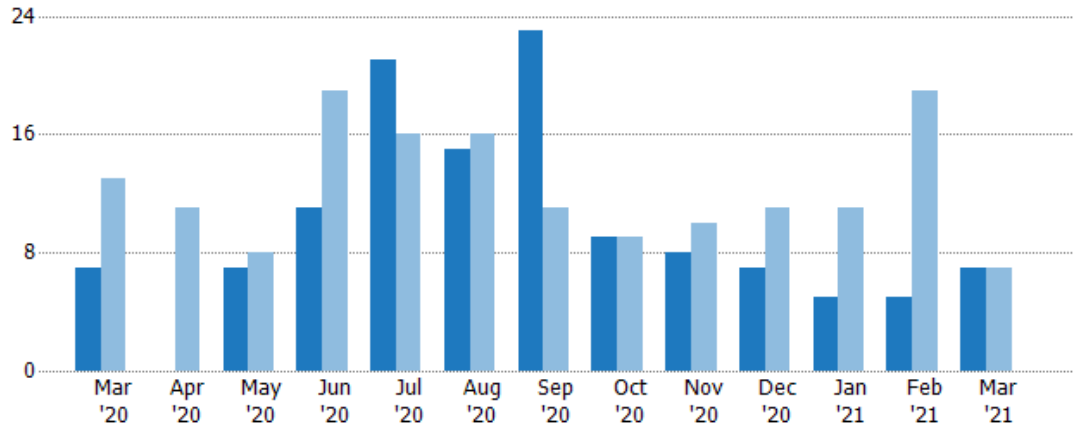
Key Metrics	Mar 2021	Mar 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	7	7	+/-	17	37	-54.1%
New Listing Volume	\$2,007,400	\$2,228,500	-9.9%	\$7,074,400	\$12,882,000	-45.1%
Active Listing Count	17	73	-76.7%	N/A	N/A	
Active Listing Volume	\$9,314,400	\$28,763,200	-67.6%	N/A	N/A	
Average Listing Price	\$547,906	\$394,016	+39.1%	\$499,263	\$402,729	+24%
Median Listing Price	\$144,000	\$300,000	-52%	\$137,794	\$302,615	-54.5%
Median Days in RPR	106	136	-22.1%	125.06	144.11	-13.2%
Months of Inventory	8.5	73	-88.4%	3.3	11.5	-71.1%
Absorption Rate	11.76%	1.37%	+10.4%	30.16%	8.72%	+21.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	10	5	+100%	24	29	-17.2%
New Pending Sales Volume	\$3,907,900	\$2,149,000	+81.8%	\$9,439,200	\$9,719,000	-2.9%
Pending Sales Count	13	9	+44.4%	N/A	N/A	
Pending Sales Volume	\$5,364,900	\$3,625,500	+48%	N/A	N/A	
Closed Sales Count	9	10	-10%	16	19	-15.8%
Closed Sales Volume	\$2,608,750	\$1,942,000	+34.3%	\$5,036,250	\$4,154,000	+21.2%
Average Sales Price	\$289,861	\$194,200	+49.3%	\$314,766	\$218,632	+44%
Median Sales Price	\$176,000	\$123,000	+43.1%	\$255,563	\$170,263	+50.1%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



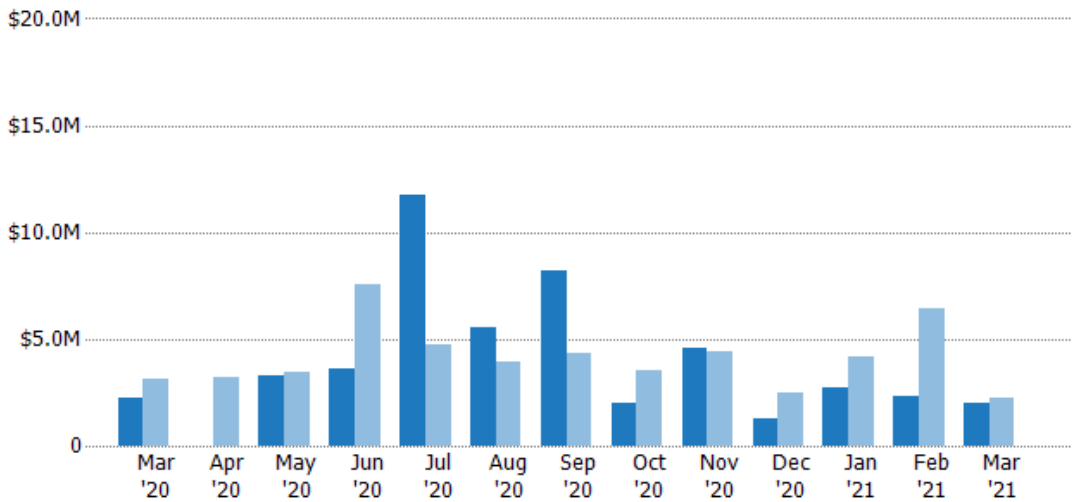
Current Year	7	-	7	11	21	15	23	9	8	7	5	5	7
Prior Year	13	11	8	19	16	16	11	9	10	11	11	19	7
Percent Change from Prior Year	-46%	-100%	-13%	-42%	31%	-6%	109%	0%	-20%	-36%	-55%	-74%	0%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



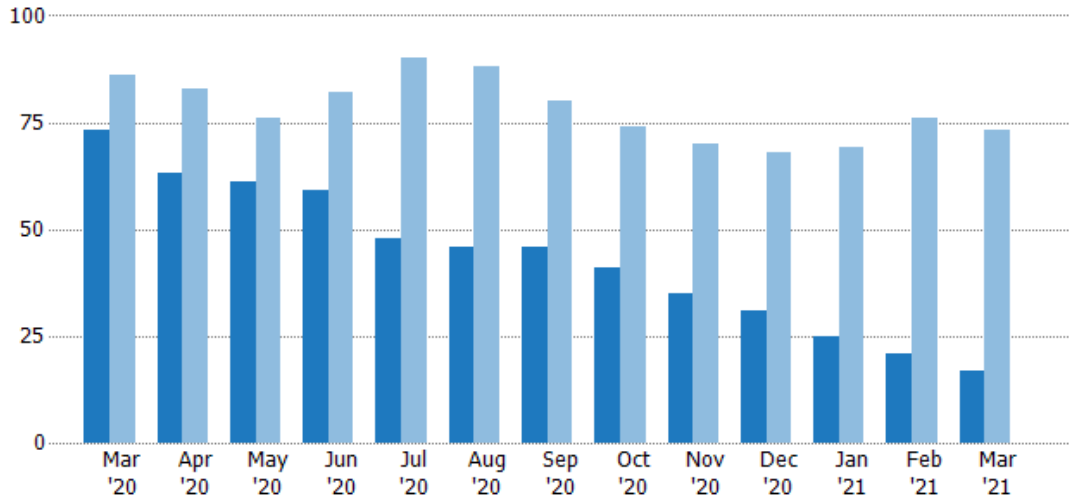
Current Year	\$2.23M	-	\$3.27M	\$3.65M	\$11.7M	\$5.51M	\$8.18M	\$2.02M	\$4.54M	\$1.24M	\$2.73M	\$2.34M	\$2.01M
Prior Year	\$3.15M	\$3.22M	\$3.48M	\$7.56M	\$4.75M	\$3.96M	\$4.3M	\$3.53M	\$4.4M	\$2.49M	\$4.2M	\$6.45M	\$2.23M
Percent Change from Prior Year	-29%	-100%	-6%	-52%	147%	39%	90%	-43%	3%	-50%	-35%	-64%	-10%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family



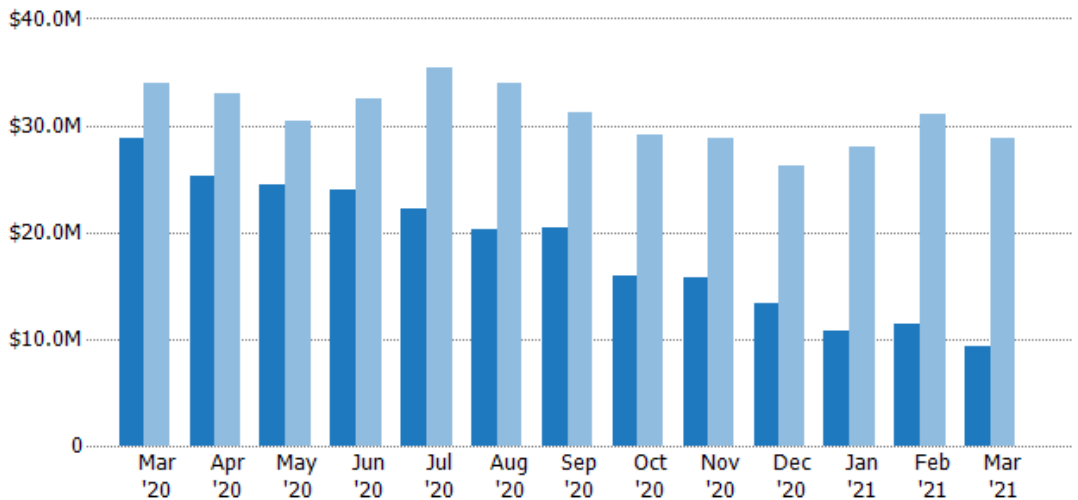
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Mar '21	17	73	-76.7%
Apr '21	63	83	-24%
May '21	61	76	-20%
Jun '21	59	82	-28%
Jul '21	48	90	-47%
Aug '21	46	88	-48%
Sep '21	46	80	-43%
Oct '21	41	74	-45%
Nov '21	35	70	-50%
Dec '21	31	68	-54%
Jan '21	25	69	-64%
Feb '21	21	76	-72%
Mar '21	17	73	-77%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Mar '21	\$9.31M	\$28.8M	-67.6%
Apr '21	\$25.3M	\$33M	-23%
May '21	\$24.4M	\$30.4M	-20%
Jun '21	\$23.9M	\$32.5M	-27%
Jul '21	\$22.2M	\$35.4M	-37%
Aug '21	\$20.3M	\$34M	-40%
Sep '21	\$20.5M	\$31.3M	-34%
Oct '21	\$16M	\$29.1M	-45%
Nov '21	\$15.7M	\$28.8M	-45%
Dec '21	\$13.3M	\$26.3M	-50%
Jan '21	\$10.8M	\$27.9M	-61%
Feb '21	\$11.4M	\$31.1M	-64%
Mar '21	\$9.31M	\$28.8M	-68%

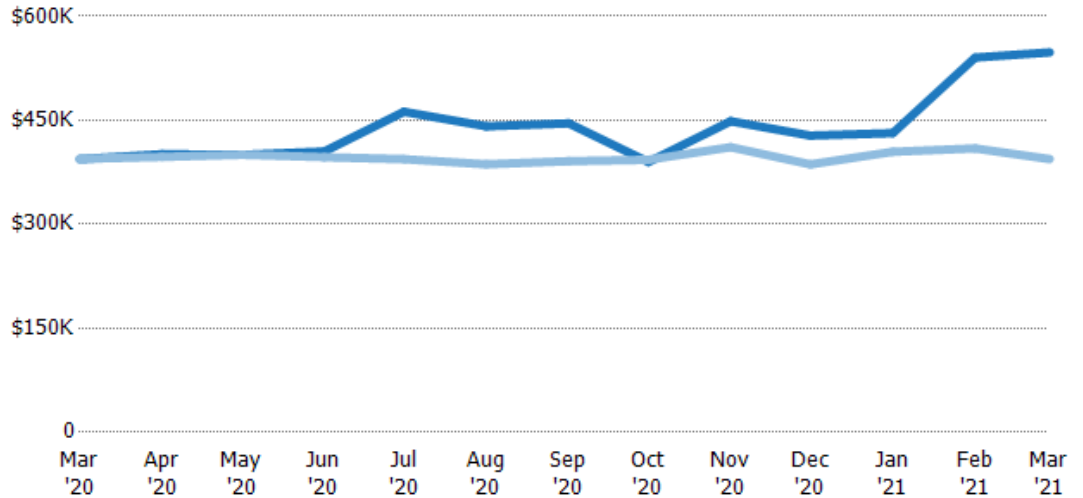
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Mar '21	\$548K	39.1%
Mar '20	\$394K	-0.1%
Mar '19	\$394K	-1.1%



Current Year	\$394K	\$401K	\$400K	\$405K	\$462K	\$441K	\$446K	\$390K	\$449K	\$428K	\$432K	\$540K	\$548K
Prior Year	\$394K	\$397K	\$400K	\$397K	\$394K	\$386K	\$391K	\$393K	\$411K	\$386K	\$405K	\$409K	\$394K
Percent Change from Prior Year	0%	1%	0%	2%	17%	14%	14%	-1%	9%	11%	7%	32%	39%

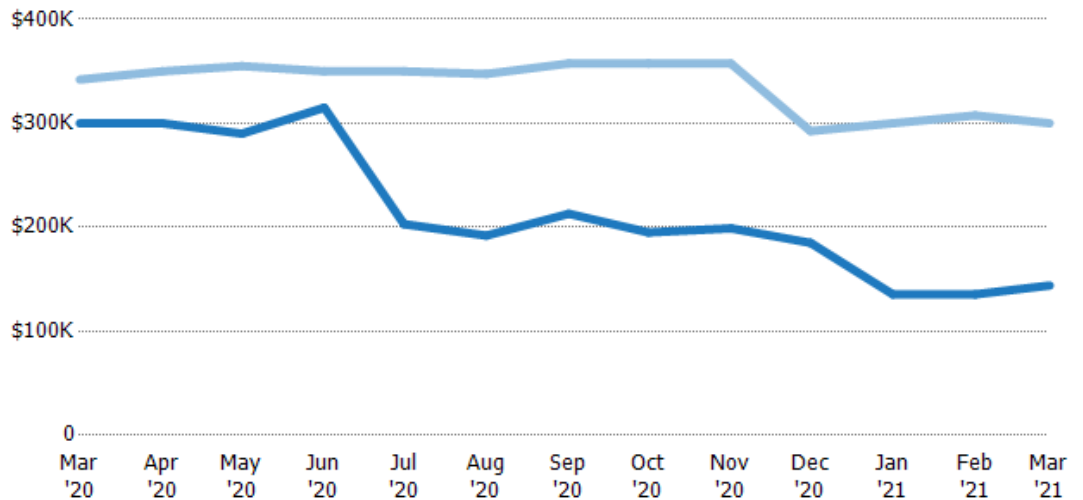
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Mar '21	\$144K	-52%
Mar '20	\$300K	-12.3%
Mar '19	\$342K	-13.7%



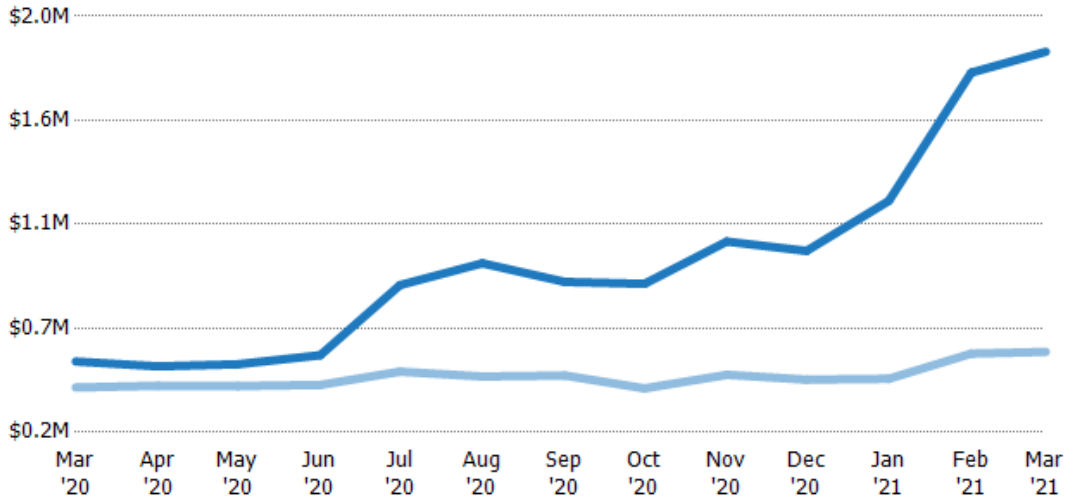
Current Year	\$300K	\$300K	\$290K	\$315K	\$203K	\$192K	\$213K	\$195K	\$199K	\$185K	\$136K	\$136K	\$144K
Prior Year	\$342K	\$350K	\$355K	\$350K	\$350K	\$347K	\$358K	\$358K	\$358K	\$293K	\$300K	\$308K	\$300K
Percent Change from Prior Year	-12%	-14%	-18%	-10%	-42%	-45%	-40%	-45%	-44%	-37%	-55%	-56%	-52%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



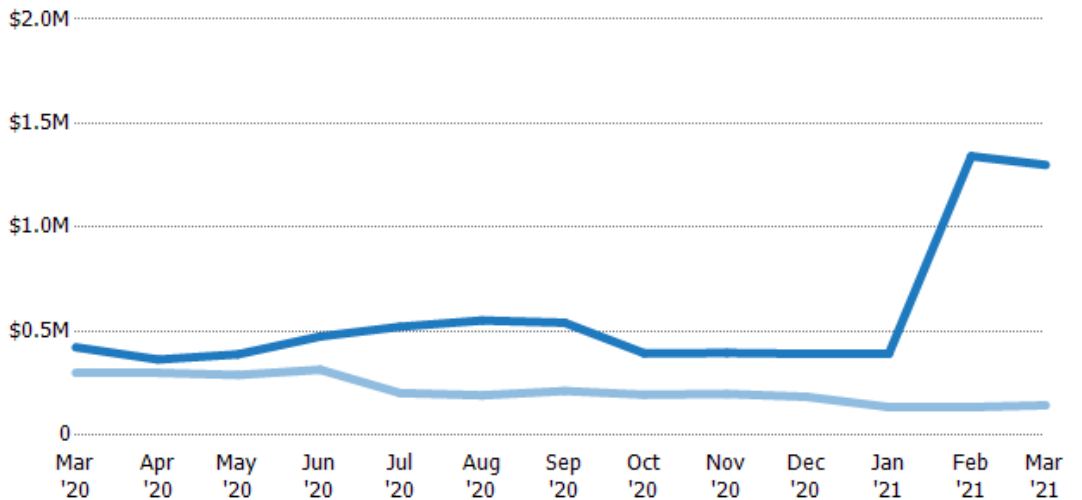
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$506K	\$485K	\$494K	\$534K	\$837K	\$931K	\$851K	\$842K	\$1.03M	\$985K	\$1.2M	\$1.76M	\$1.85M
Avg Listing Price	\$394K	\$401K	\$400K	\$405K	\$462K	\$441K	\$446K	\$390K	\$449K	\$428K	\$432K	\$540K	\$548K
Avg Listing Price as a % of Avg Est Value	78%	83%	81%	76%	55%	47%	52%	46%	44%	43%	36%	31%	30%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



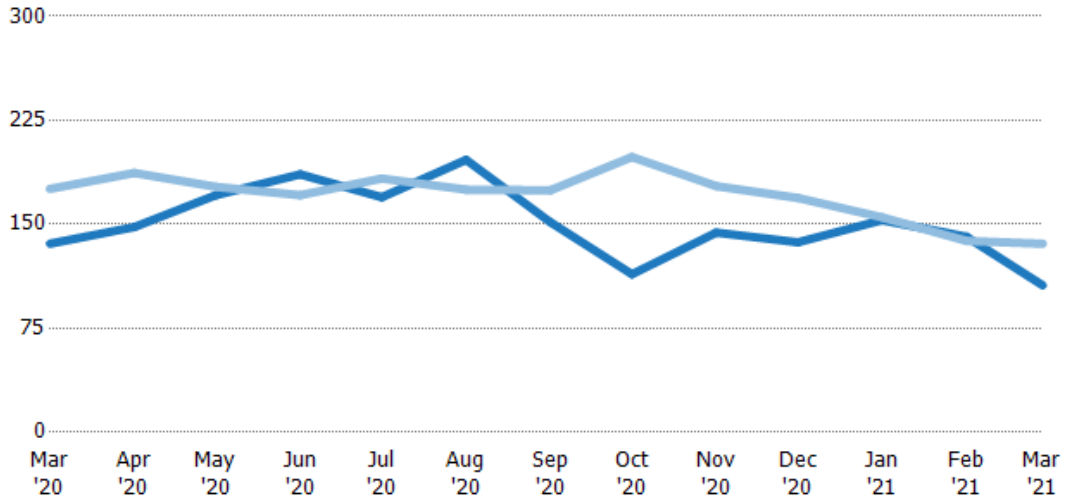
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$423K	\$364K	\$389K	\$475K	\$522K	\$552K	\$541K	\$394K	\$396K	\$392K	\$392K	\$1.34M	\$1.3M
Median Listing Price	\$300K	\$300K	\$290K	\$315K	\$203K	\$192K	\$213K	\$195K	\$199K	\$185K	\$136K	\$136K	\$144K
Med Listing Price as a % of Med Est Value	71%	82%	75%	66%	39%	35%	39%	50%	50%	47%	35%	10%	11%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Warren, VT 05674  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Mar '21	106	-22.1%
Mar '20	136	-22.5%
Mar '19	176	16.8%

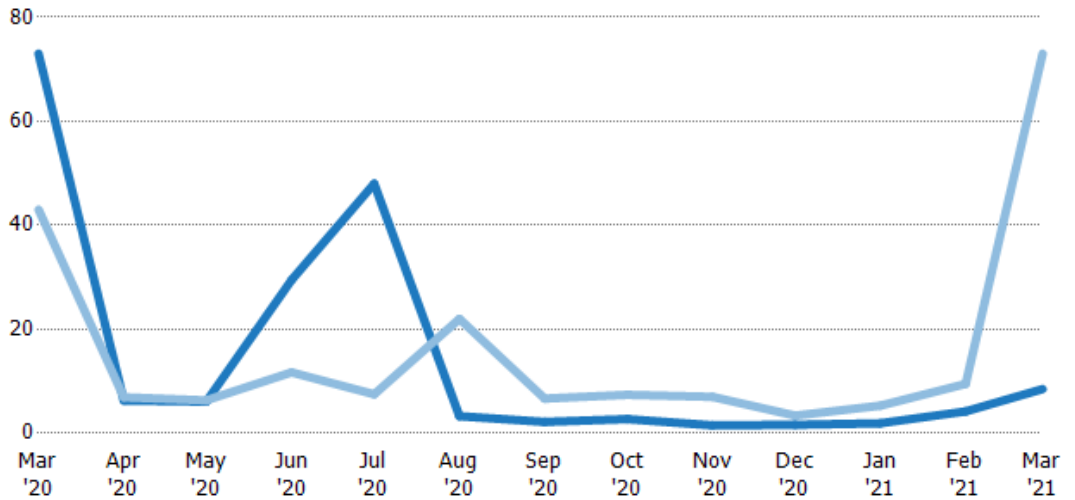
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	136	148	171	186	170	197	152	114	144	137	153	141	106
Prior Year	176	187	177	171	183	175	175	199	178	169	155	138	136
Percent Change from Prior Year	-23%	-21%	-3%	9%	-7%	12%	-13%	-43%	-19%	-19%	-1%	2%	-22%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Warren, VT 05674  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Mar '21	8.5	-88.4%
Mar '20	73	69.8%
Mar '19	43	-54.9%

	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	73	6.3	6.1	29.5	48	3.29	2.19	2.73	1.52	1.63	1.92	4.2	8.5
Prior Year	43	6.92	6.33	11.7	7.5	22	6.67	7.4	7	3.4	5.31	9.5	73
Percent Change from Prior Year	70%	-9%	-4%	152%	540%	-85%	-67%	-63%	-78%	-52%	-64%	-56%	-88%

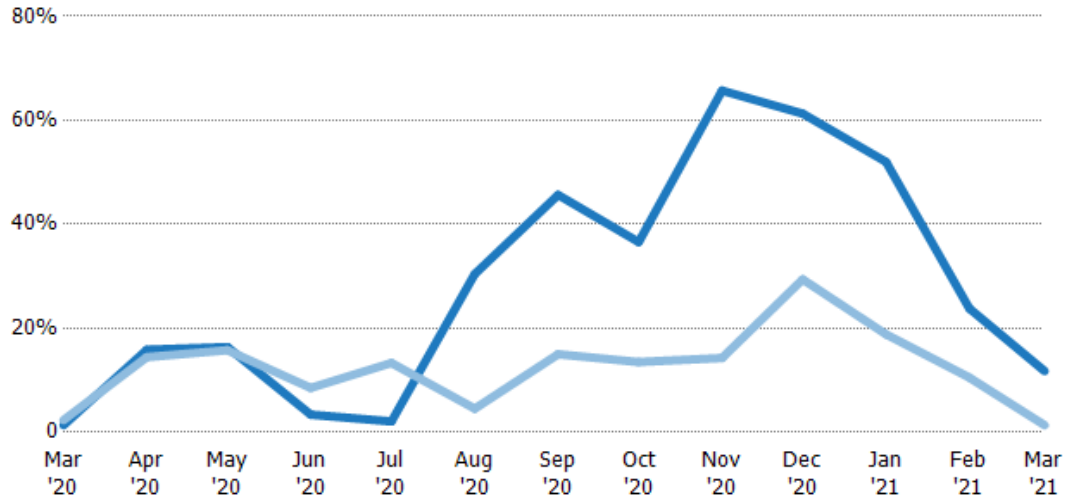
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Mar '21	12%	-10.4%
Mar '20	1%	1%
Mar '19	2%	122%



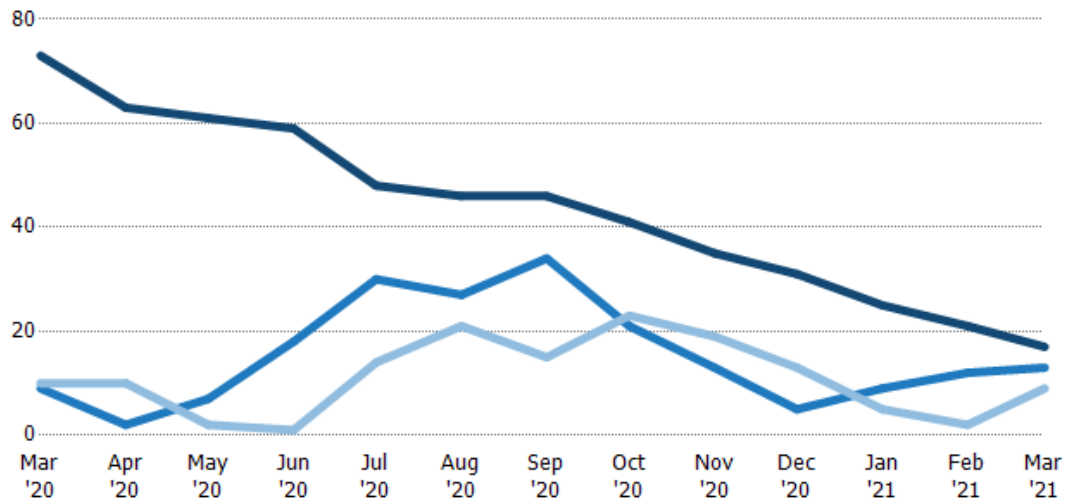
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	1%	16%	16%	3%	2%	30%	46%	37%	66%	61%	52%	24%	12%
Prior Year	2%	14%	16%	9%	13%	5%	15%	14%	14%	29%	19%	11%	1%
Change from Prior Year	1%	-1%	-1%	5%	11%	-26%	-31%	-23%	-51%	-32%	-33%	-13%	-10%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Active	73	63	61	59	48	46	46	41	35	31	25	21	17
Pending	9	2	7	18	30	27	34	21	13	5	9	12	13
Sold	10	10	2	1	14	21	15	23	19	13	5	2	9

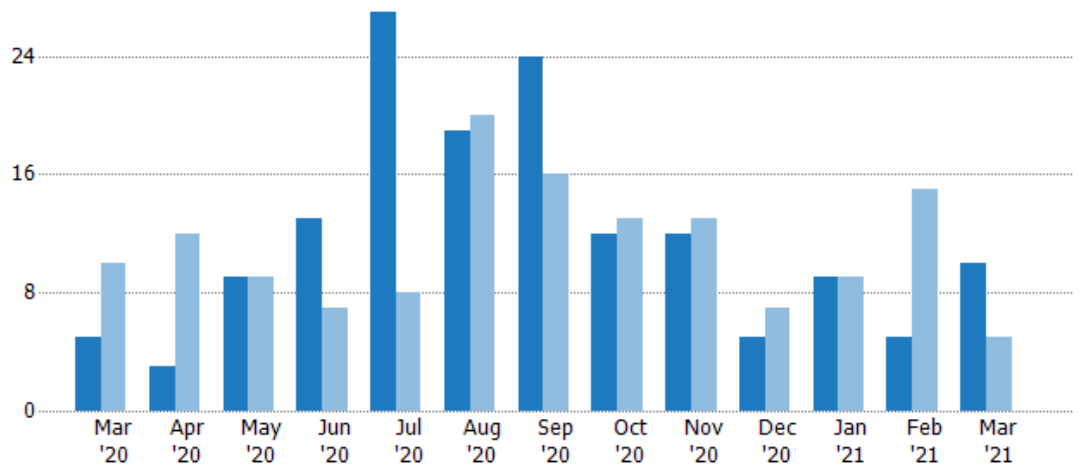
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	10	100%
Mar '20	5	-50%
Mar '19	10	-30%



Current Year	5	3	9	13	27	19	24	12	12	5	9	5	10
Prior Year	10	12	9	7	8	20	16	13	13	7	9	15	5
Percent Change from Prior Year	-50%	-75%	0%	86%	238%	-5%	50%	-8%	-8%	-29%	0%	-67%	100%

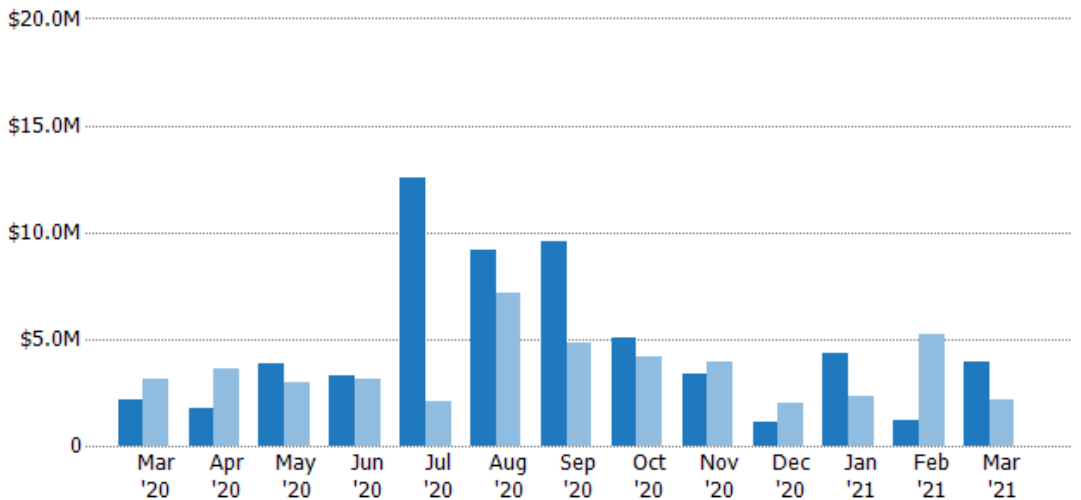
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$3.91M	81.8%
Mar '20	\$2.15M	-30.7%
Mar '19	\$3.1M	-33.6%



Current Year	\$2.15M	\$1.79M	\$3.85M	\$3.28M	\$12.6M	\$9.14M	\$9.55M	\$5.06M	\$3.35M	\$1.07M	\$4.31M	\$1.22M	\$3.91M
Prior Year	\$3.1M	\$3.65M	\$2.98M	\$3.16M	\$2.12M	\$7.19M	\$4.86M	\$4.18M	\$3.93M	\$2.03M	\$2.32M	\$5.25M	\$2.15M
Percent Change from Prior Year	-31%	-51%	29%	4%	494%	27%	97%	21%	-15%	-47%	86%	-77%	82%



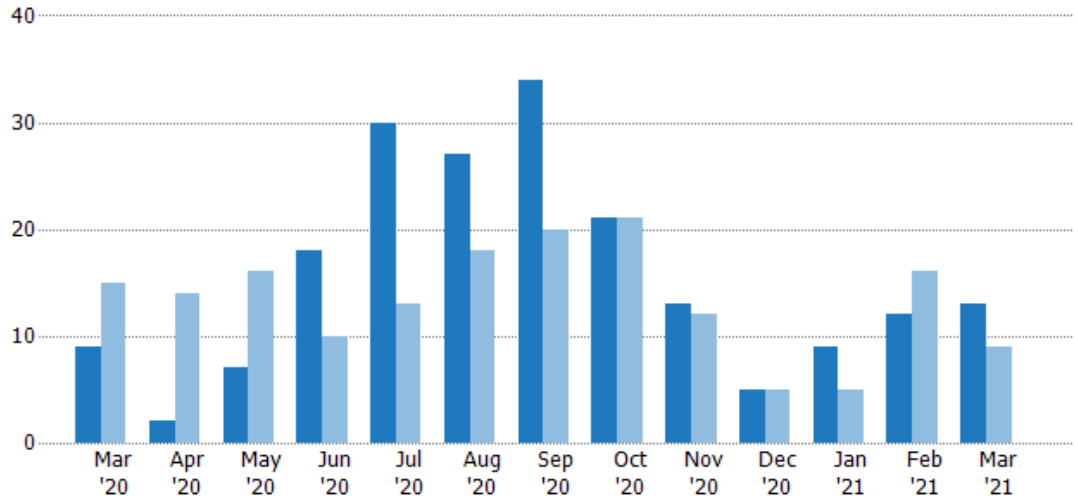
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Mar '21	13	44.4%
Mar '20	9	-40%
Mar '19	15	-33.3%



Current Year	9	2	7	18	30	27	34	21	13	5	9	12	13
Prior Year	15	14	16	10	13	18	20	21	12	5	5	16	9
Percent Change from Prior Year	-40%	-86%	-56%	80%	131%	50%	70%	0%	8%	0%	80%	-25%	44%

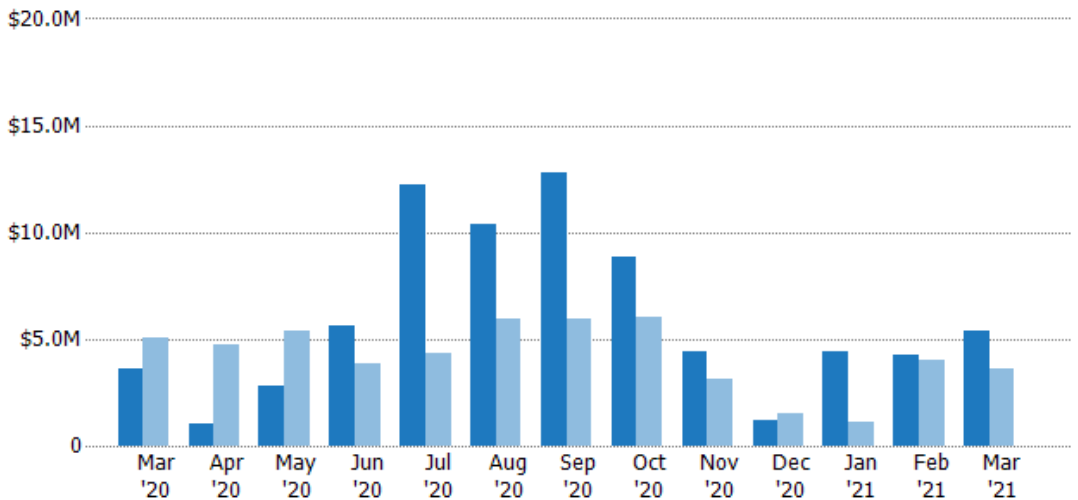
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Mar '21	\$5.36M	48%
Mar '20	\$3.63M	-28.4%
Mar '19	\$5.07M	-23.6%



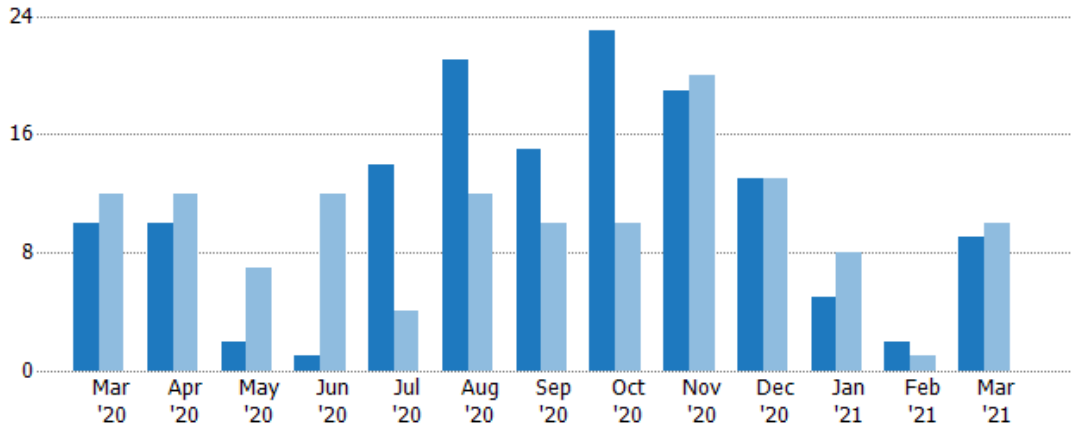
Current Year	\$3.63M	\$1.02M	\$2.79M	\$5.61M	\$12.3M	\$10.3M	\$12.8M	\$8.81M	\$4.41M	\$1.18M	\$4.44M	\$4.23M	\$5.36M
Prior Year	\$5.07M	\$4.73M	\$5.37M	\$3.88M	\$4.3M	\$5.97M	\$5.92M	\$6.05M	\$3.1M	\$1.53M	\$1.11M	\$4M	\$3.63M
Percent Change from Prior Year	-28%	-78%	-48%	45%	185%	73%	116%	46%	42%	-23%	301%	6%	48%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Mar '21	9	-10%
Mar '20	10	-16.7%
Mar '19	12	-25%

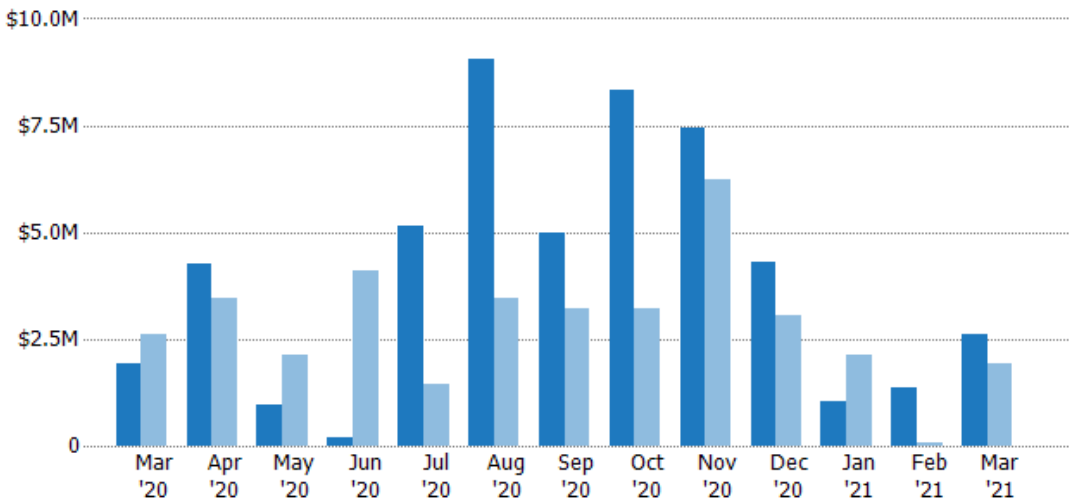
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	10	10	2	1	14	21	15	23	19	13	5	2	9
Prior Year	12	12	7	12	4	12	10	10	20	13	8	1	10
Percent Change from Prior Year	-17%	-17%	-71%	-92%	250%	75%	50%	130%	-5%	0%	-38%	100%	-10%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Mar '21	\$2.61M	34.3%
Mar '20	\$1.94M	-26%
Mar '19	\$2.62M	-31.9%

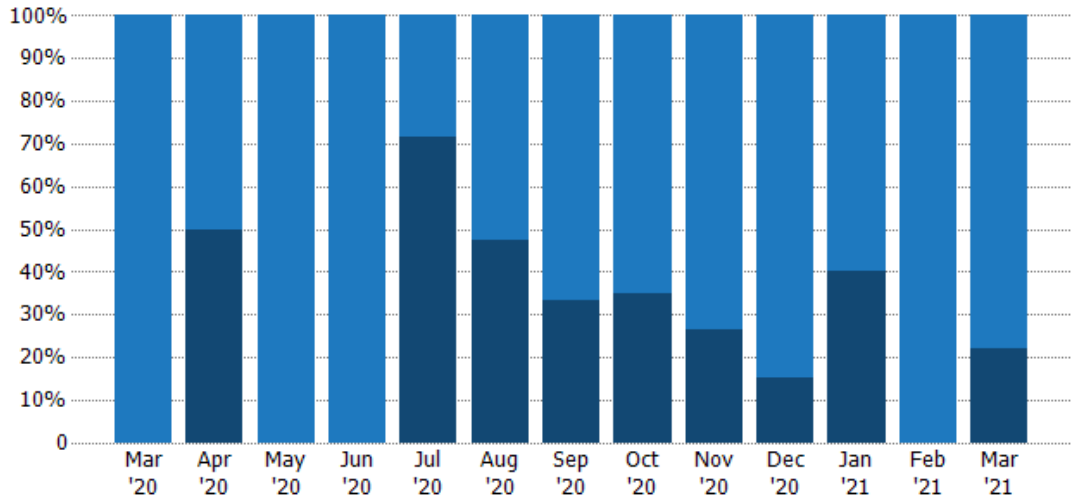
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$1.94M	\$4.24M	\$940K	\$210K	\$5.13M	\$9.07M	\$4.98M	\$8.32M	\$7.46M	\$4.31M	\$1.05M	\$1.38M	\$2.61M
Prior Year	\$2.62M	\$3.46M	\$2.14M	\$4.12M	\$1.43M	\$3.44M	\$3.22M	\$3.19M	\$6.24M	\$3.06M	\$2.15M	\$65K	\$1.94M
Percent Change from Prior Year	-26%	23%	-56%	-95%	258%	164%	55%	161%	20%	41%	-51%	2,023%	34%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



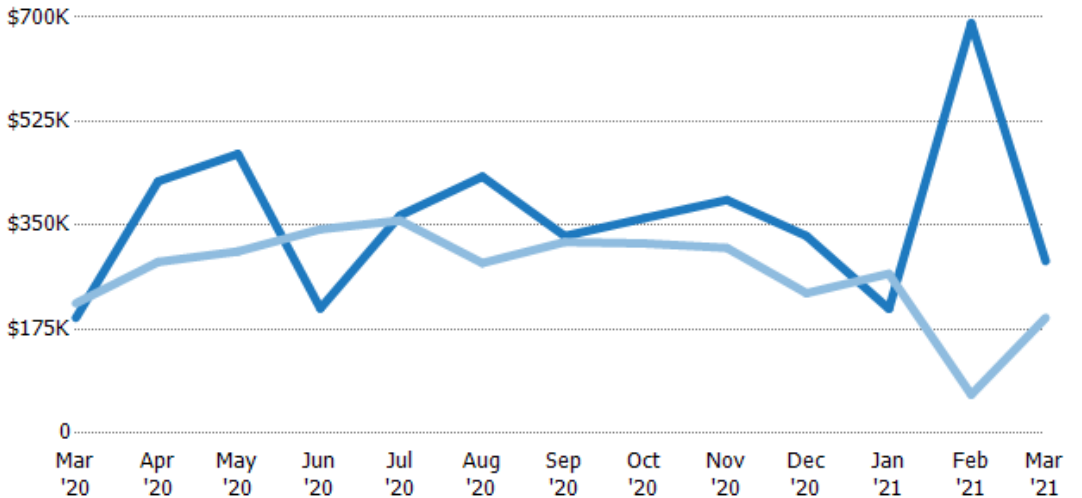
Property Type	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Condo/Townhouse	100%	50%	100%	100%	29%	52%	67%	65%	74%	85%	60%	100%	78%
Single Family Residence	-	50%	-	-	71%	48%	33%	35%	26%	15%	40%	-	22%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Price	% Chg.
Mar '21	\$290K	49.3%
Mar '20	\$194K	-11.2%
Mar '19	\$219K	-9.1%

Property Type	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$194K	\$424K	\$470K	\$210K	\$367K	\$432K	\$332K	\$362K	\$393K	\$332K	\$210K	\$690K	\$290K
Prior Year	\$219K	\$288K	\$306K	\$343K	\$358K	\$286K	\$322K	\$319K	\$312K	\$236K	\$268K	\$65K	\$194K
Percent Change from Prior Year	-11%	47%	54%	-39%	2%	51%	3%	13%	26%	41%	-22%	962%	49%

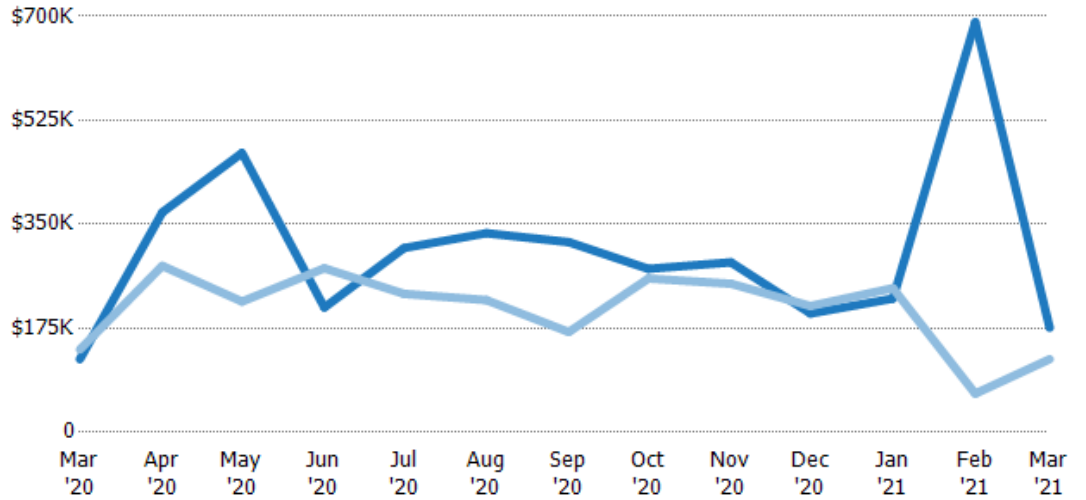
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$176K	43.1%
Mar '20	\$123K	-11.5%
Mar '19	\$139K	-24.5%



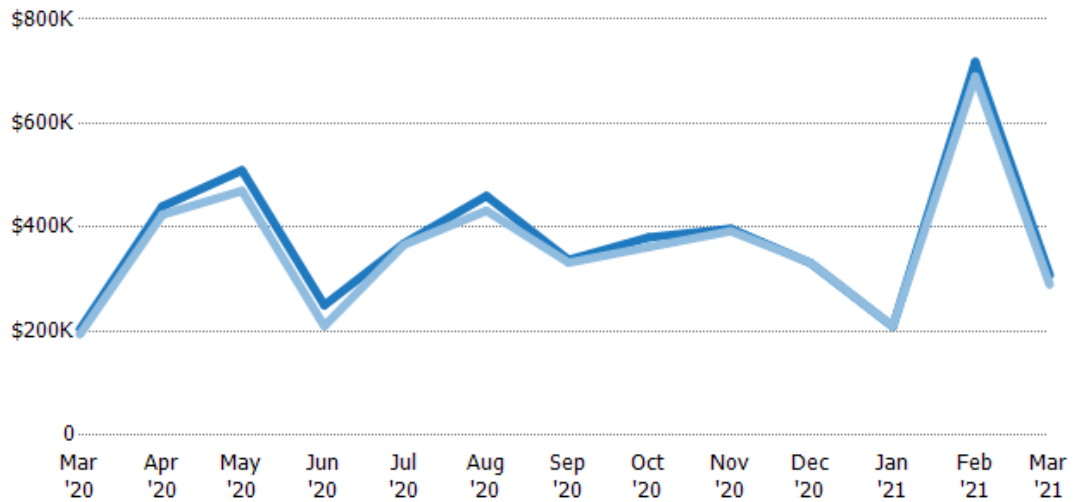
Current Year	\$123K	\$370K	\$470K	\$210K	\$310K	\$335K	\$320K	\$275K	\$286K	\$200K	\$225K	\$690K	\$176K
Prior Year	\$139K	\$280K	\$220K	\$276K	\$233K	\$223K	\$169K	\$259K	\$250K	\$213K	\$243K	\$65K	\$123K
Percent Change from Prior Year	-12%	32%	114%	-24%	33%	51%	90%	6%	14%	-6%	-7%	962%	43%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type: Condo/Townhouse/Apt., Single Family



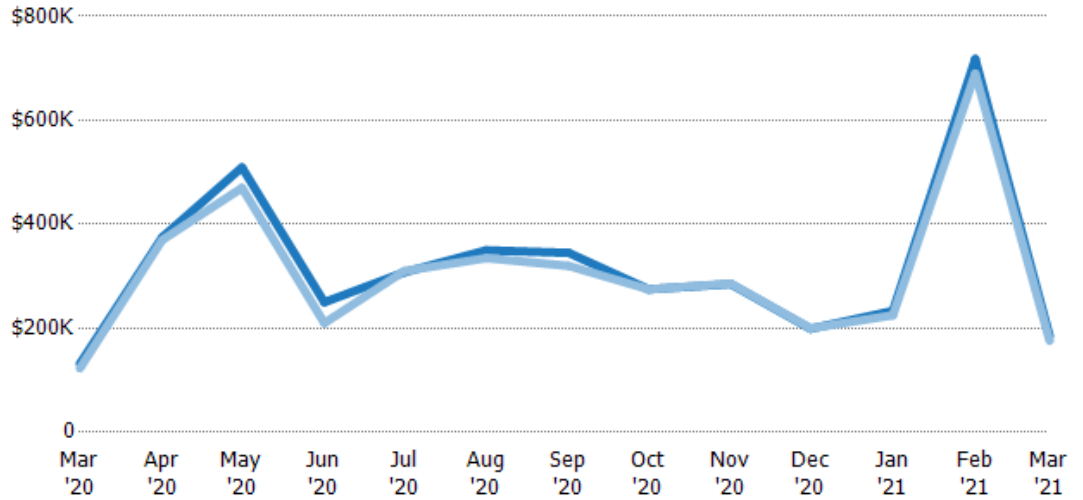
Avg List Price	\$204K	\$440K	\$510K	\$250K	\$369K	\$460K	\$337K	\$380K	\$397K	\$331K	\$209K	\$718K	\$308K
Avg Sales Price	\$194K	\$424K	\$470K	\$210K	\$367K	\$432K	\$332K	\$362K	\$393K	\$332K	\$210K	\$690K	\$290K
Avg Sales Price as a % of Avg List Price	95%	96%	92%	84%	99%	94%	98%	95%	99%	100%	100%	96%	94%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



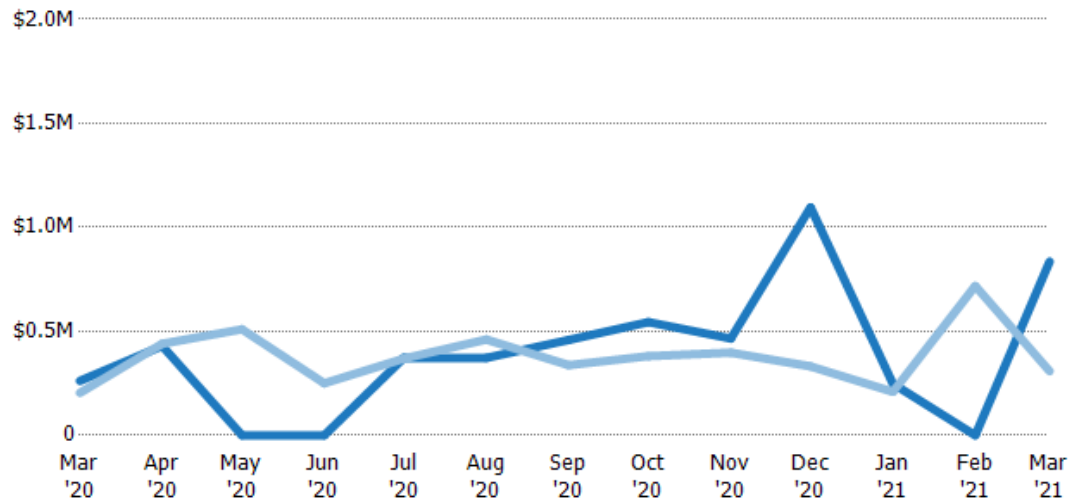
Median List Price	\$132K	\$375K	\$510K	\$250K	\$307K	\$350K	\$345K	\$275K	\$285K	\$199K	\$233K	\$718K	\$185K
Median Sales Price	\$123K	\$370K	\$470K	\$210K	\$310K	\$335K	\$320K	\$275K	\$286K	\$200K	\$225K	\$690K	\$176K
Med Sales Price as a % of Med List Price	93%	99%	92%	84%	101%	96%	93%	100%	100%	100%	96%	96%	95%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



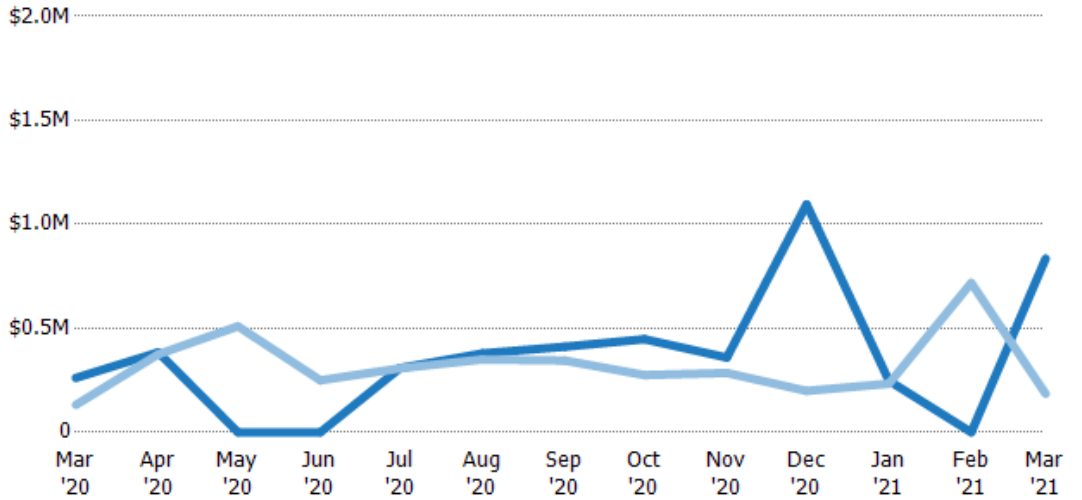
Avg Est Value	\$261K	\$429K	\$0	\$0	\$373K	\$372K	\$458K	\$544K	\$465K	\$1.1M	\$248K	\$0	\$835K
Avg Sales Price	\$204K	\$440K	\$510K	\$250K	\$369K	\$460K	\$337K	\$380K	\$397K	\$331K	\$209K	\$718K	\$308K
Avg Sales Price as a % of Avg Est Value	78%	103%	100%	100%	99%	124%	74%	70%	85%	30%	84%	100%	37%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$261K	\$384K	\$0	\$0	\$309K	\$379K	\$411K	\$447K	\$359K	\$1.1M	\$248K	\$0	\$835K
Median Sales Price	\$132K	\$375K	\$510K	\$250K	\$307K	\$350K	\$345K	\$275K	\$285K	\$199K	\$233K	\$718K	\$185K
Med Sales Price as a % of Med Est Value	50%	98%	100%	100%	100%	92%	84%	61%	79%	18%	94%	100%	22%