

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

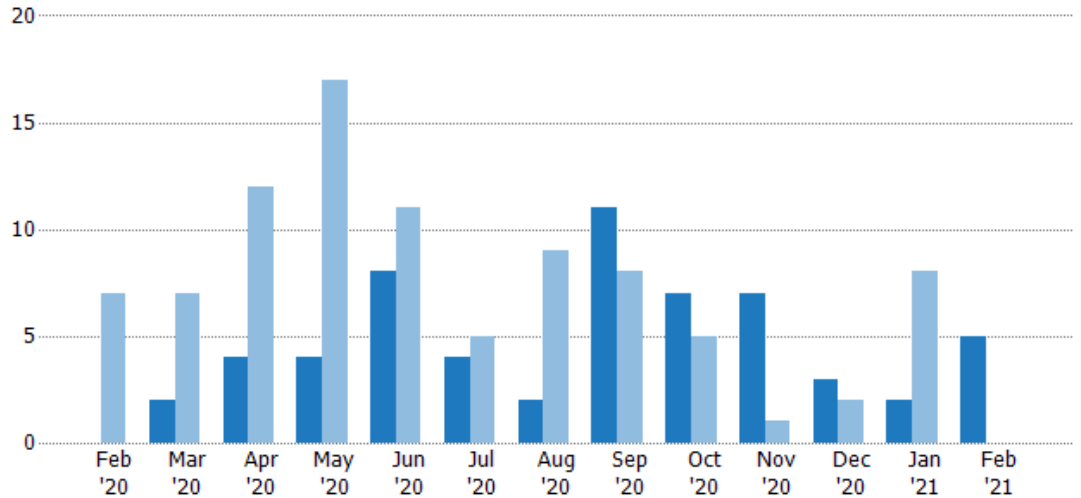
Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	5	–	–	7	8	-12.5%
New Listing Volume	\$2,546,472	–	–	\$3,109,972	\$2,853,400	+9%
Active Listing Count	14	27	-48.1%	N/A	N/A	
Active Listing Volume	\$7,798,300	\$10,333,000	-24.5%	N/A	N/A	
Average Listing Price	\$557,021	\$382,704	+45.5%	\$562,500	\$382,519	+47.1%
Median Listing Price	\$367,500	\$319,000	+15.2%	\$389,483	\$319,000	+22.1%
Median Days in RPR	159	268	-40.7%	140.33	246.91	-43.2%
Months of Inventory	2.3	3.4	-30.9%	2.6	13.5	-80.5%
Absorption Rate	42.86%	29.63%	+13.2%	37.93%	7.41%	+30.5%
Sales Activity Charts Metrics						
New Pending Sales Count	6	2	+200%	10	9	+11.1%
New Pending Sales Volume	\$2,992,472	\$578,900	+416.9%	\$4,105,472	\$2,424,800	+69.3%
Pending Sales Count	8	4	+100%	N/A	N/A	
Pending Sales Volume	\$4,031,472	\$1,452,000	+177.6%	N/A	N/A	
Closed Sales Count	3	3	+–	9	11	-18.2%
Closed Sales Volume	\$993,000	\$753,900	+31.7%	\$2,920,500	\$2,829,900	+3.2%
Average Sales Price	\$331,000	\$251,300	+31.7%	\$324,500	\$257,264	+26.1%
Median Sales Price	\$280,000	\$259,900	+7.7%	\$295,000	\$276,518	+6.7%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



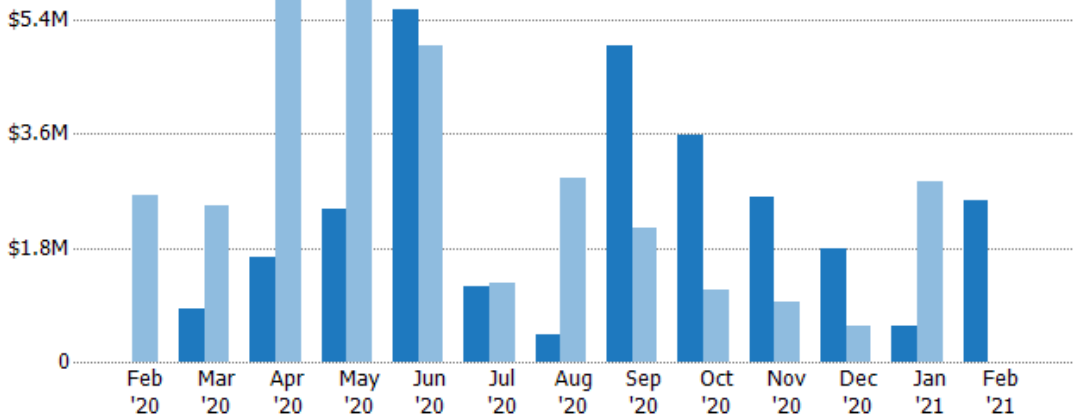
Current Year	-	2	4	4	8	4	2	11	7	7	3	2	5
Prior Year	7	7	12	17	11	5	9	8	5	1	2	8	-
Percent Change from Prior Year	-100%	-71%	-67%	-76%	-27%	-20%	-78%	38%	40%	600%	50%	-75%	100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	-	\$830K	\$1.66M	\$2.42M	\$5.55M	\$1.19M	\$419K	\$5M	\$3.59M	\$2.61M	\$1.79M	\$564K	\$2.55M
Prior Year	\$2.63M	\$2.47M	\$5.86M	\$6.23M	\$5M	\$1.26M	\$2.91M	\$2.11M	\$1.15M	\$949K	\$567K	\$2.85M	-
Percent Change from Prior Year	-100%	-66%	-72%	-61%	11%	-6%	-86%	136%	213%	175%	216%	-80%	100%

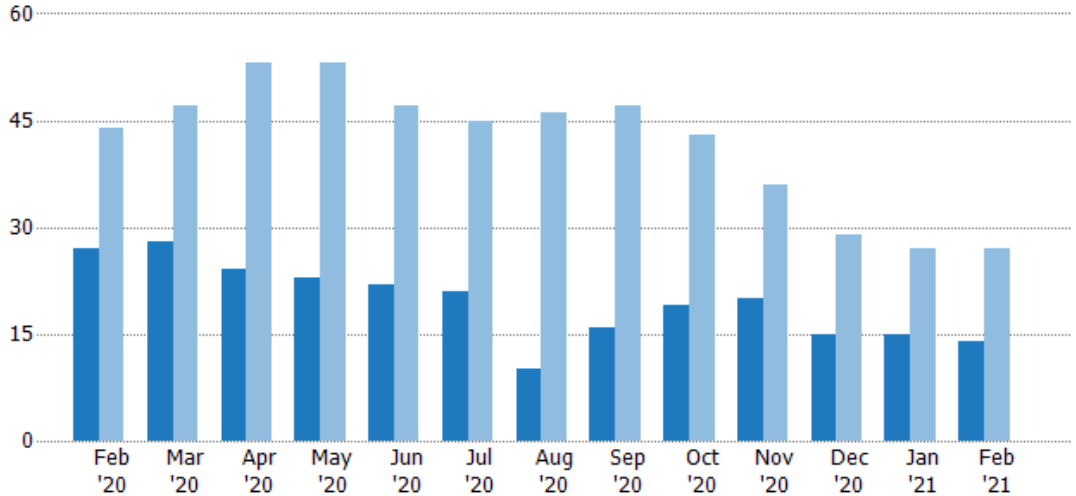
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Feb '21	14	-48.1%
Feb '20	27	-38.6%
Feb '19	44	-25%



Current Year	27	28	24	23	22	21	10	16	19	20	15	15	14
Prior Year	44	47	53	53	47	45	46	47	43	36	29	27	27
Percent Change from Prior Year	-39%	-40%	-55%	-57%	-53%	-53%	-78%	-66%	-56%	-44%	-48%	-44%	-48%

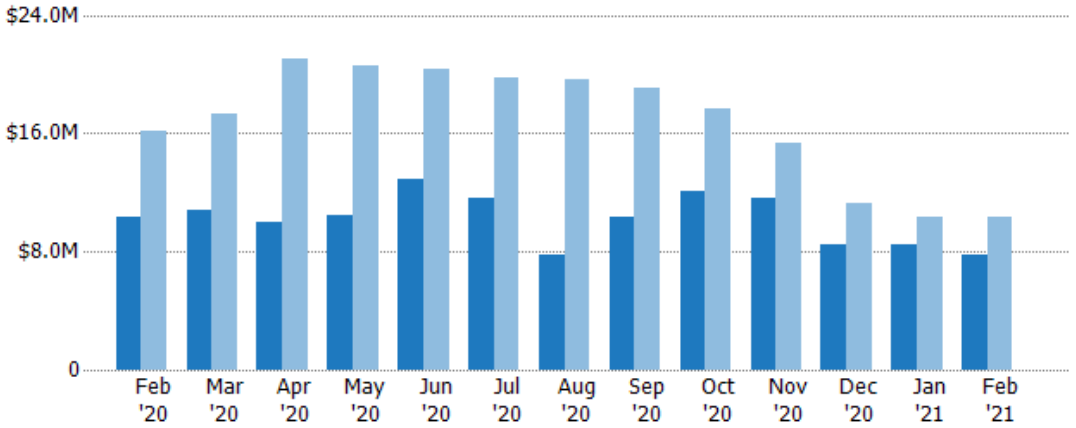
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Feb '21	\$7.8M	-24.5%
Feb '20	\$10.3M	-35.9%
Feb '19	\$16.1M	12.2%



Current Year	\$10.3M	\$10.8M	\$10M	\$10.5M	\$12.9M	\$11.7M	\$7.74M	\$10.4M	\$12.1M	\$11.6M	\$8.51M	\$8.51M	\$7.8M
Prior Year	\$16.1M	\$17.3M	\$21M	\$20.6M	\$20.4M	\$19.7M	\$19.6M	\$19.1M	\$17.7M	\$15.3M	\$11.2M	\$10.3M	\$10.3M
Percent Change from Prior Year	-36%	-37%	-52%	-49%	-37%	-41%	-61%	-46%	-32%	-24%	-24%	-18%	-25%

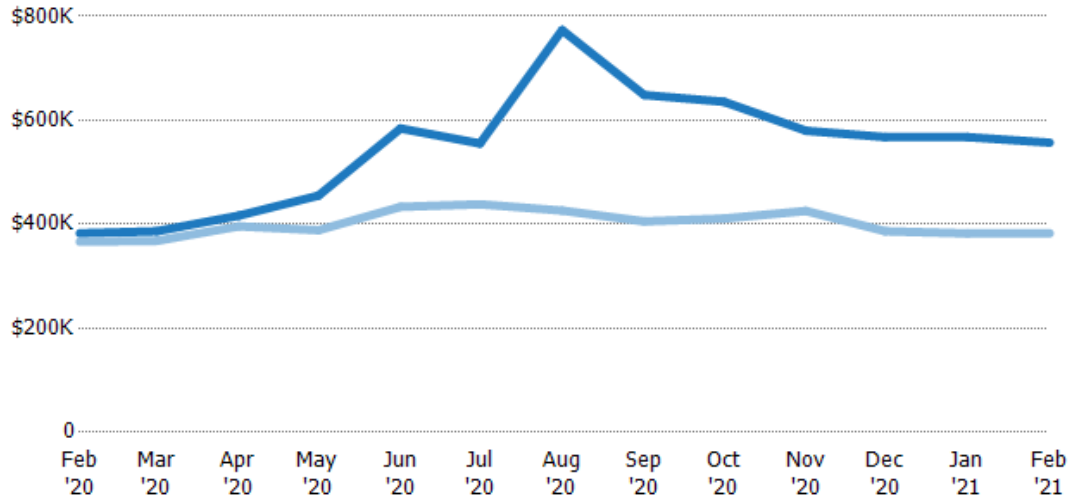
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$557K	45.5%
Feb '20	\$383K	4.4%
Feb '19	\$366K	49.6%



Current Year	\$383K	\$387K	\$417K	\$455K	\$584K	\$555K	\$774K	\$649K	\$636K	\$580K	\$568K	\$568K	\$557K
Prior Year	\$366K	\$368K	\$396K	\$389K	\$433K	\$438K	\$426K	\$406K	\$411K	\$426K	\$387K	\$382K	\$383K
Percent Change from Prior Year	4%	5%	5%	17%	35%	27%	81%	60%	55%	36%	47%	48%	46%

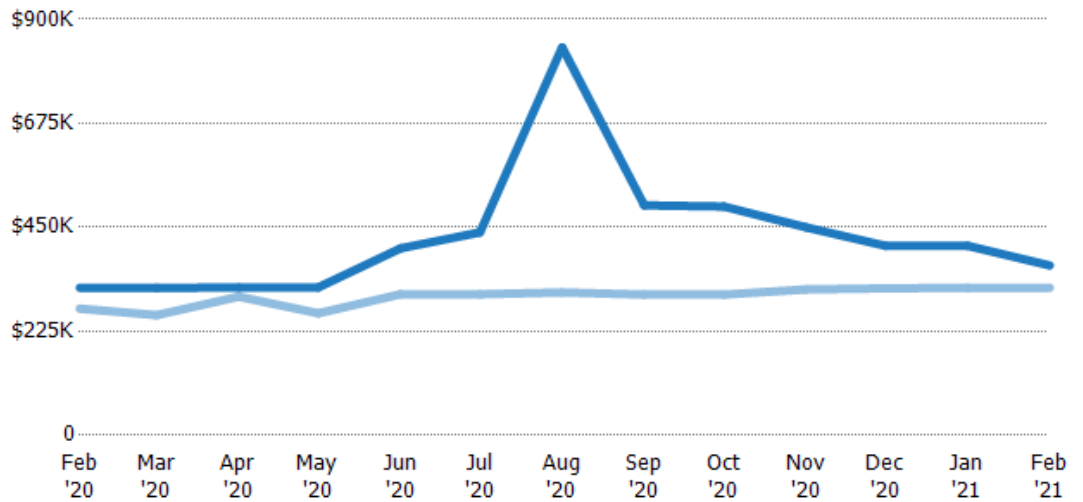
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$368K	15.2%
Feb '20	\$319K	16.4%
Feb '19	\$274K	31%



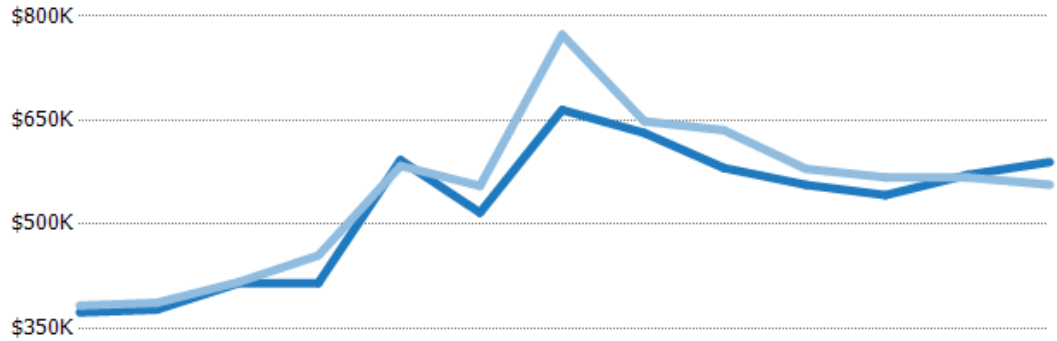
Current Year	\$319K	\$319K	\$320K	\$320K	\$404K	\$439K	\$840K	\$497K	\$495K	\$450K	\$410K	\$410K	\$368K
Prior Year	\$274K	\$260K	\$300K	\$264K	\$305K	\$305K	\$309K	\$304K	\$304K	\$316K	\$318K	\$319K	\$319K
Percent Change from Prior Year	16%	23%	7%	21%	33%	44%	172%	63%	63%	43%	29%	29%	15%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



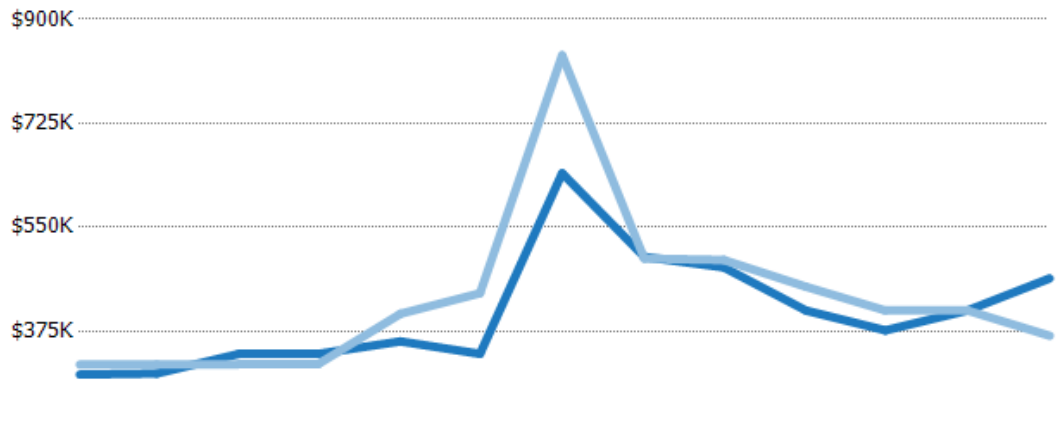
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$373K	\$377K	\$415K	\$415K	\$593K	\$517K	\$665K	\$632K	\$581K	\$557K	\$542K	\$571K	\$590K
Avg Listing Price	\$383K	\$387K	\$417K	\$455K	\$584K	\$555K	\$774K	\$649K	\$636K	\$580K	\$568K	\$568K	\$557K
Avg Listing Price as a % of Avg Est Value	103%	103%	100%	110%	99%	107%	116%	103%	109%	104%	105%	99%	94%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	\$302K	\$304K	\$337K	\$337K	\$358K	\$337K	\$641K	\$500K	\$483K	\$410K	\$376K	\$410K	\$464K
Median Listing Price	\$319K	\$319K	\$320K	\$320K	\$404K	\$439K	\$840K	\$497K	\$495K	\$450K	\$410K	\$410K	\$368K
Med Listing Price as a % of Med Est Value	106%	105%	95%	95%	113%	130%	131%	99%	103%	110%	109%	100%	79%

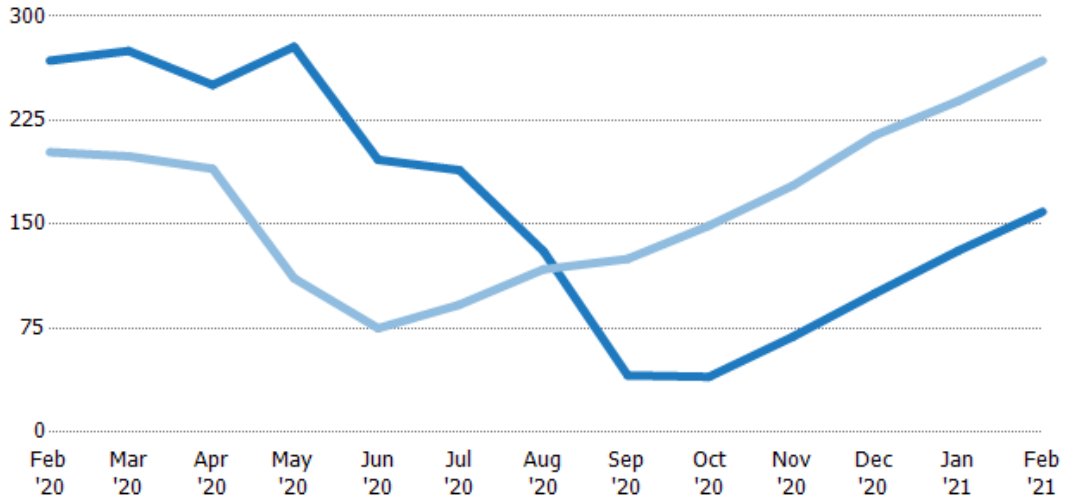
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '21	159	-40.7%
Feb '20	268	32.7%
Feb '19	202	11.9%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	268	275	251	278	197	189	131	41	40	69	100	131	159
Prior Year	202	199	190	111	75	92	118	125	149	178	214	239	268
Percent Change from Prior Year	33%	38%	32%	150%	162%	105%	11%	-67%	-73%	-61%	-53%	-45%	-41%

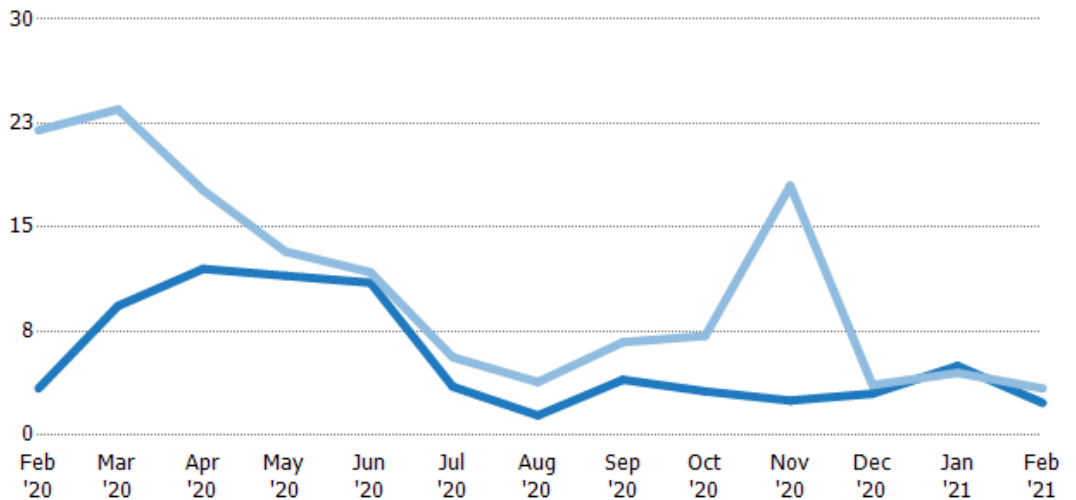
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Feb '21	2.33	-30.9%
Feb '20	3.38	-84.7%
Feb '19	22	



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	3.38	9.33	12	11.5	11	3.5	1.43	4	3.17	2.5	3	5	2.33
Prior Year	22	23.5	17.7	13.3	11.8	5.63	3.83	6.71	7.17	18	3.63	4.5	3.38
Percent Change from Prior Year	-85%	-60%	-32%	-13%	-6%	-38%	-63%	-40%	-56%	-86%	-17%	11%	-31%

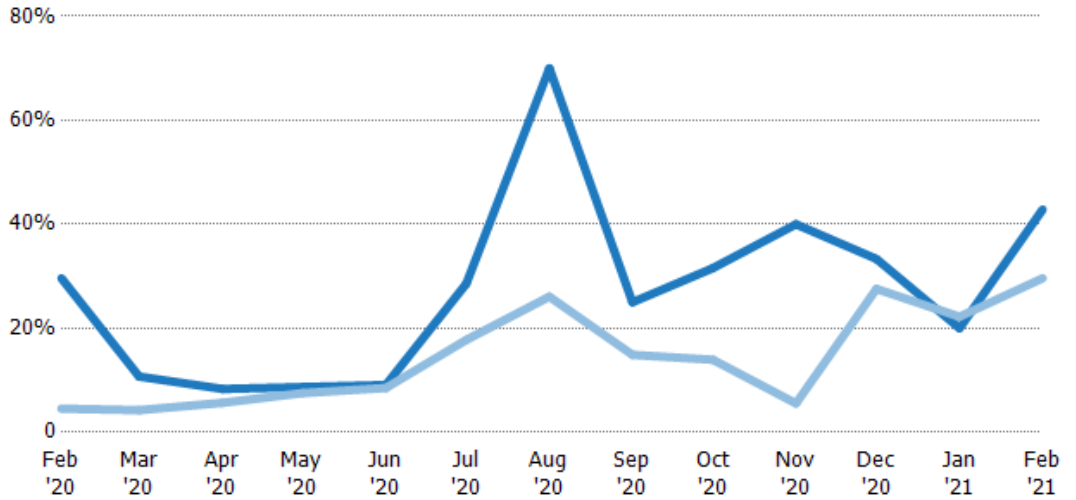
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Feb '21	43%	-13.2%
Feb '20	30%	-25.1%
Feb '19	5%	



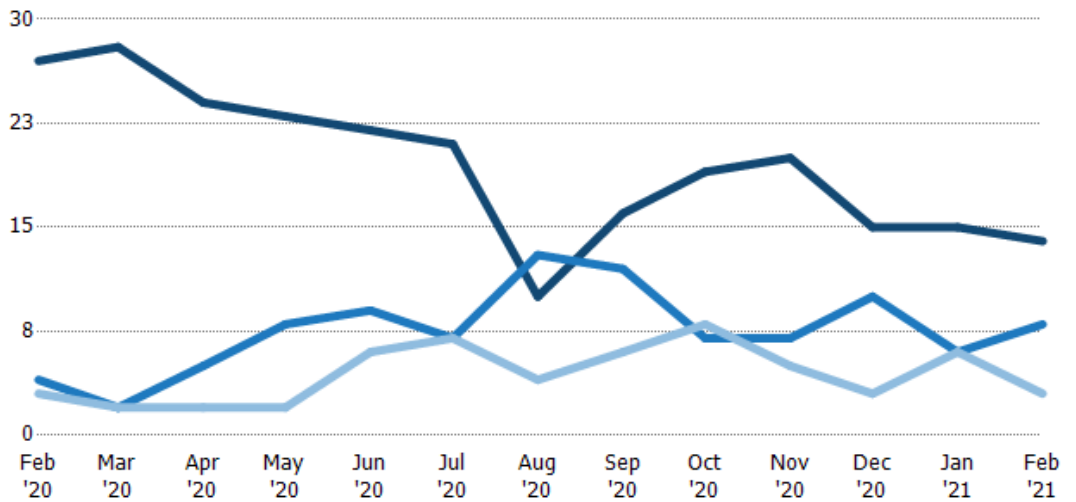
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	30%	11%	8%	9%	9%	29%	70%	25%	32%	40%	33%	20%	43%
Prior Year	5%	4%	6%	8%	9%	18%	26%	15%	14%	6%	28%	22%	30%
Change from Prior Year	-25%	-6%	-3%	-1%	-1%	-11%	-44%	-10%	-18%	-34%	-6%	2%	-13%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



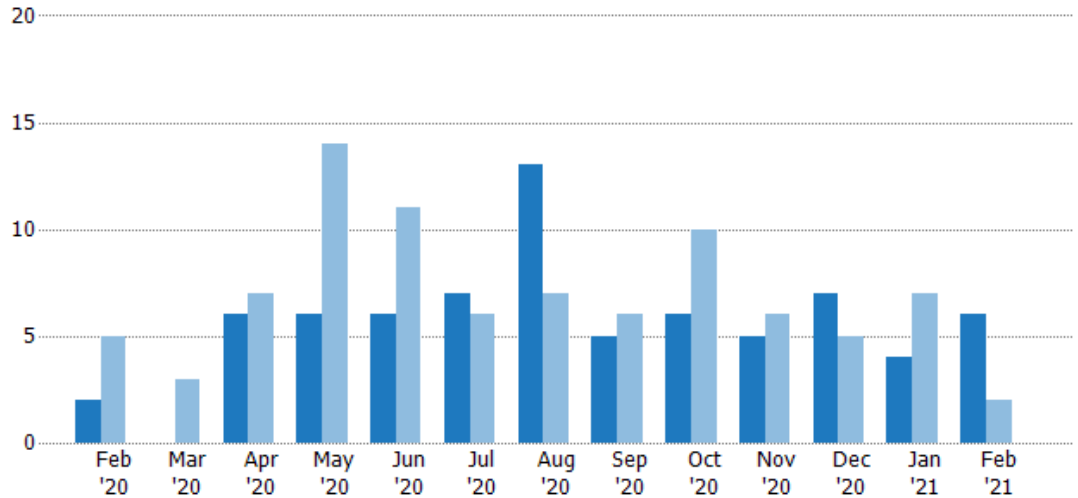
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Active	27	28	24	23	22	21	10	16	19	20	15	15	14
Pending	4	2	5	8	9	7	13	12	7	7	10	6	8
Sold	3	2	2	2	6	7	4	6	8	5	3	6	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



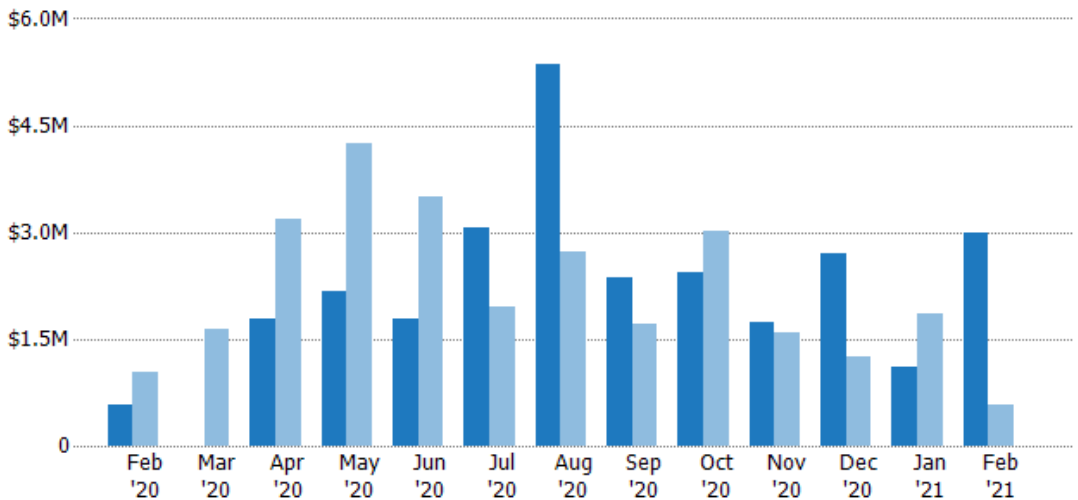
Current Year	2	-	6	6	6	7	13	5	6	5	7	4	6
Prior Year	5	3	7	14	11	6	7	6	10	6	5	7	2
Percent Change from Prior Year	-60%	-100%	-14%	-57%	-45%	17%	86%	-17%	-40%	-17%	40%	-43%	200%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$579K	-	\$1.77M	\$2.17M	\$1.78M	\$3.07M	\$5.35M	\$2.36M	\$2.44M	\$1.74M	\$2.71M	\$1.11M	\$2.99M
Prior Year	\$1.04M	\$1.65M	\$3.18M	\$4.26M	\$3.5M	\$1.95M	\$2.72M	\$1.71M	\$3.02M	\$1.59M	\$1.24M	\$1.85M	\$579K
Percent Change from Prior Year	-44%	-100%	-44%	-49%	-49%	57%	97%	37%	-19%	10%	118%	-40%	417%

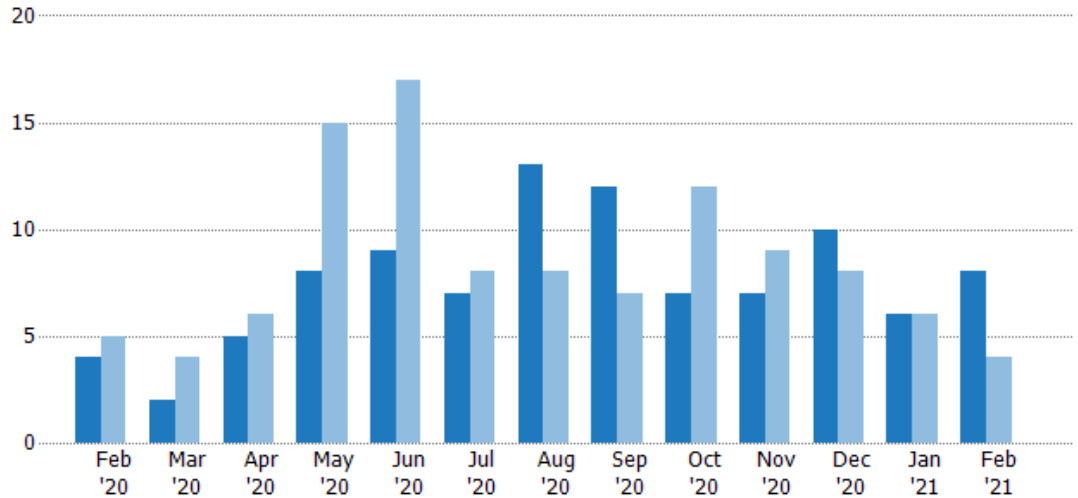
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	8	100%
Feb '20	4	-20%
Feb '19	5	20%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	4	2	5	8	9	7	13	12	7	7	10	6	8
Prior Year	5	4	6	15	17	8	8	7	12	9	8	6	4
Percent Change from Prior Year	-20%	-50%	-17%	-47%	-47%	-13%	63%	71%	-42%	-22%	25%	0%	100%

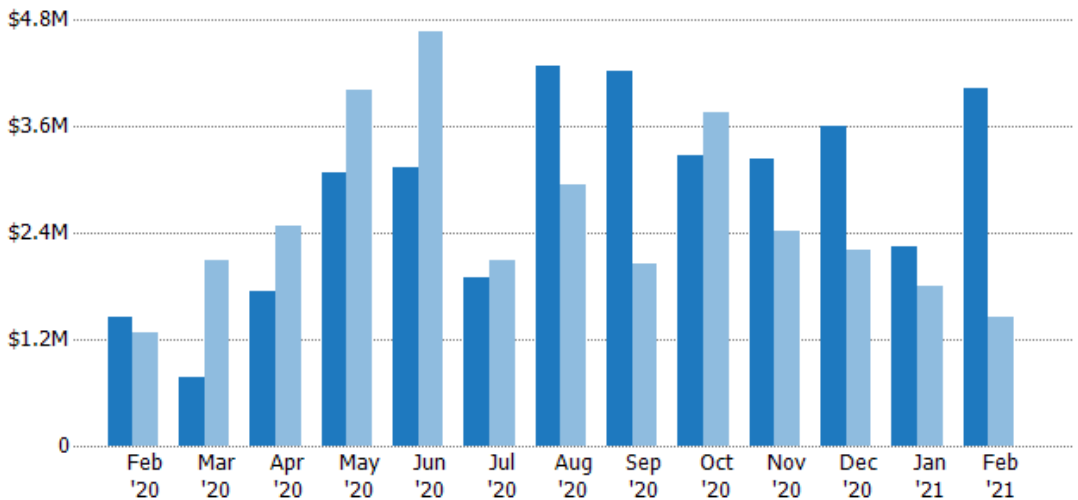
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$4.03M	177.6%
Feb '20	\$1.45M	13.4%
Feb '19	\$1.28M	88.9%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$1.45M	\$778K	\$1.75M	\$3.07M	\$3.14M	\$1.89M	\$4.28M	\$4.23M	\$3.27M	\$3.24M	\$3.6M	\$2.25M	\$4.03M
Prior Year	\$1.28M	\$2.1M	\$2.48M	\$4.01M	\$4.67M	\$2.09M	\$2.95M	\$2.05M	\$3.75M	\$2.42M	\$2.21M	\$1.8M	\$1.45M
Percent Change from Prior Year	13%	-63%	-29%	-23%	-33%	-10%	45%	106%	-13%	34%	63%	25%	178%

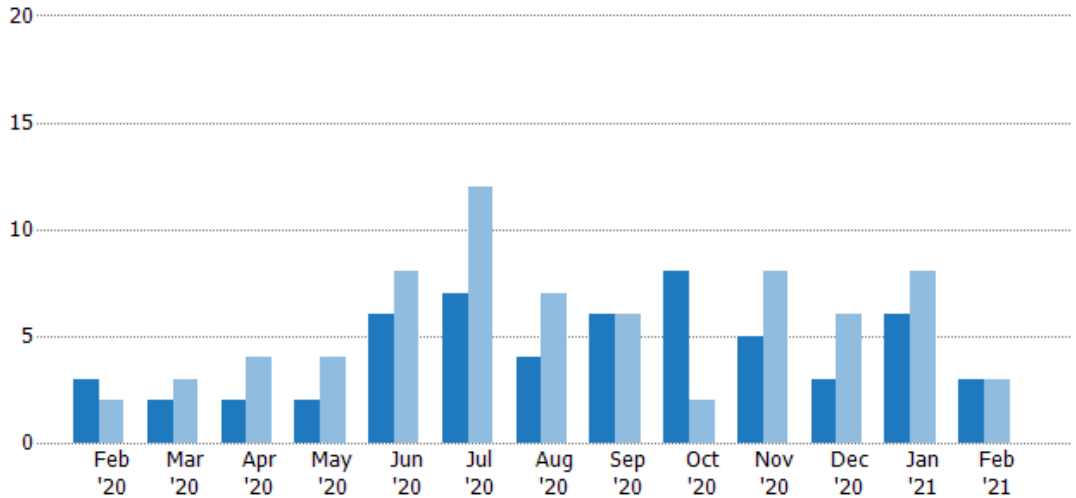
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	3	0%
Feb '20	3	50%
Feb '19	2	150%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	3	2	2	2	6	7	4	6	8	5	3	6	3
Prior Year	2	3	4	4	8	12	7	6	2	8	6	8	3
Percent Change from Prior Year	50%	-33%	-50%	-50%	-25%	-42%	-43%	0%	300%	-38%	-50%	-25%	0%

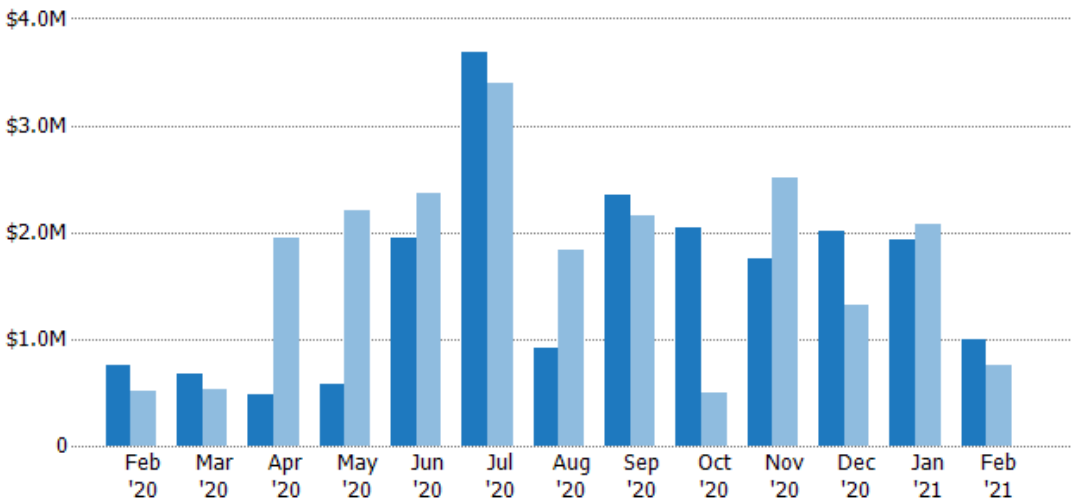
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$993K	31.7%
Feb '20	\$754K	48.1%
Feb '19	\$509K	115.5%



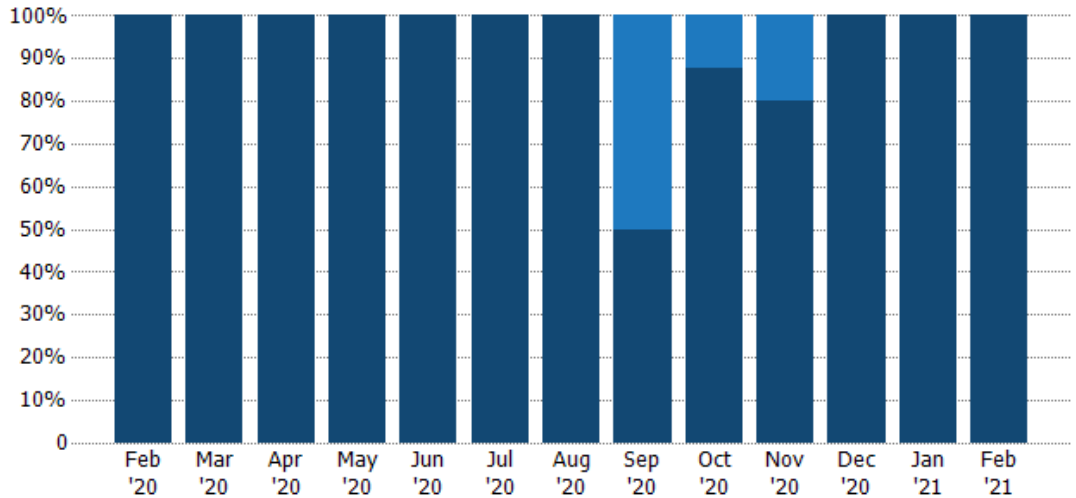
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$754K	\$674K	\$484K	\$576K	\$1.95M	\$3.68M	\$911K	\$2.35M	\$2.05M	\$1.76M	\$2.02M	\$1.93M	\$993K
Prior Year	\$509K	\$536K	\$1.94M	\$2.21M	\$2.37M	\$3.39M	\$1.84M	\$2.16M	\$490K	\$2.5M	\$1.32M	\$2.08M	\$754K
Percent Change from Prior Year	48%	26%	-75%	-74%	-18%	9%	-51%	9%	318%	-30%	52%	-7%	32%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



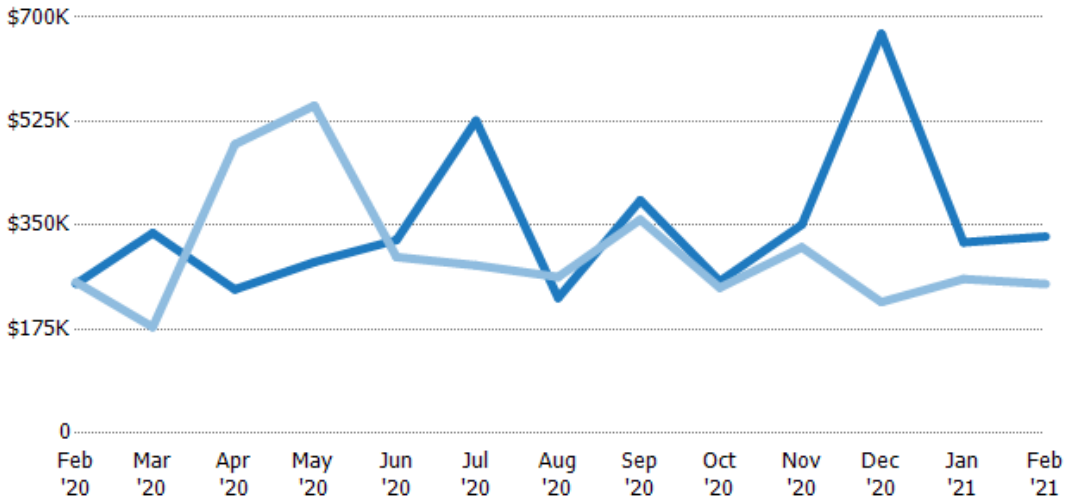
Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Condo/Townhouse	-	-	-	-	-	-	-	50%	13%	20%	-	-	-
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	50%	88%	80%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Feb '21	\$331K	31.7%
Feb '20	\$251K	-1.3%
Feb '19	\$255K	-13.8%

Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$251K	\$337K	\$242K	\$288K	\$325K	\$526K	\$228K	\$392K	\$256K	\$351K	\$672K	\$321K	\$331K
Prior Year	\$255K	\$179K	\$486K	\$551K	\$296K	\$283K	\$263K	\$360K	\$245K	\$313K	\$221K	\$260K	\$251K
Percent Change from Prior Year	-1%	89%	-50%	-48%	10%	86%	-13%	9%	4%	12%	205%	24%	32%

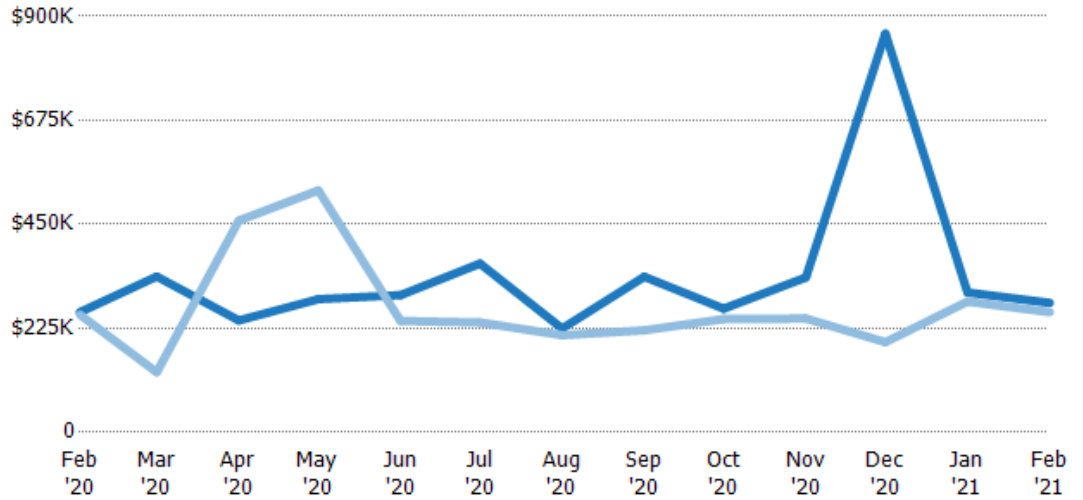
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$280K	7.7%
Feb '20	\$260K	2.1%
Feb '19	\$255K	-25.3%



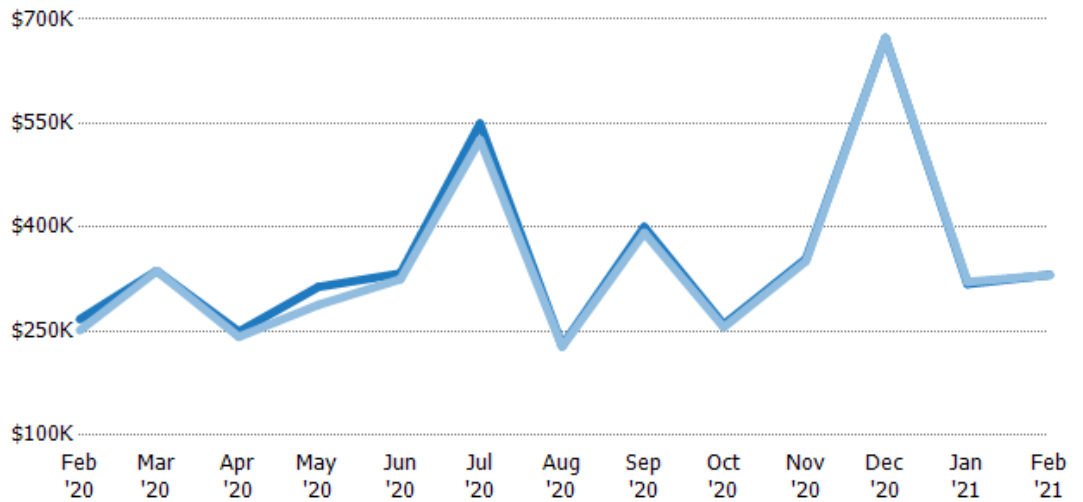
Current Year	\$260K	\$337K	\$242K	\$288K	\$297K	\$365K	\$225K	\$337K	\$268K	\$335K	\$863K	\$303K	\$280K
Prior Year	\$255K	\$130K	\$458K	\$523K	\$241K	\$238K	\$210K	\$221K	\$245K	\$246K	\$195K	\$283K	\$260K
Percent Change from Prior Year	2%	159%	-47%	-45%	23%	54%	7%	53%	9%	36%	342%	7%	8%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



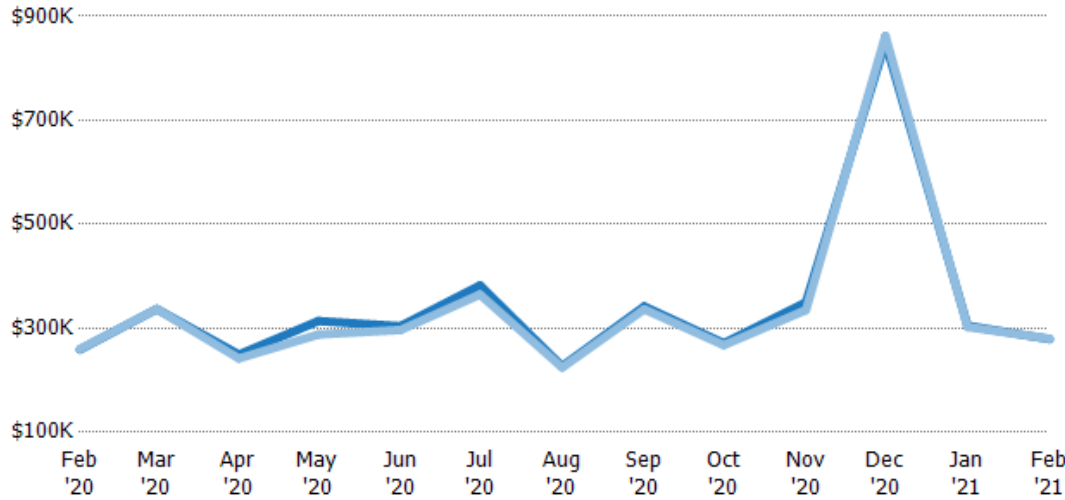
Avg List Price	\$267K	\$337K	\$249K	\$314K	\$333K	\$549K	\$229K	\$401K	\$260K	\$354K	\$673K	\$318K	\$331K
Avg Sales Price	\$251K	\$337K	\$242K	\$288K	\$325K	\$526K	\$228K	\$392K	\$256K	\$351K	\$672K	\$321K	\$331K
Avg Sales Price as a % of Avg List Price	94%	100%	97%	92%	97%	96%	99%	98%	98%	99%	100%	101%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



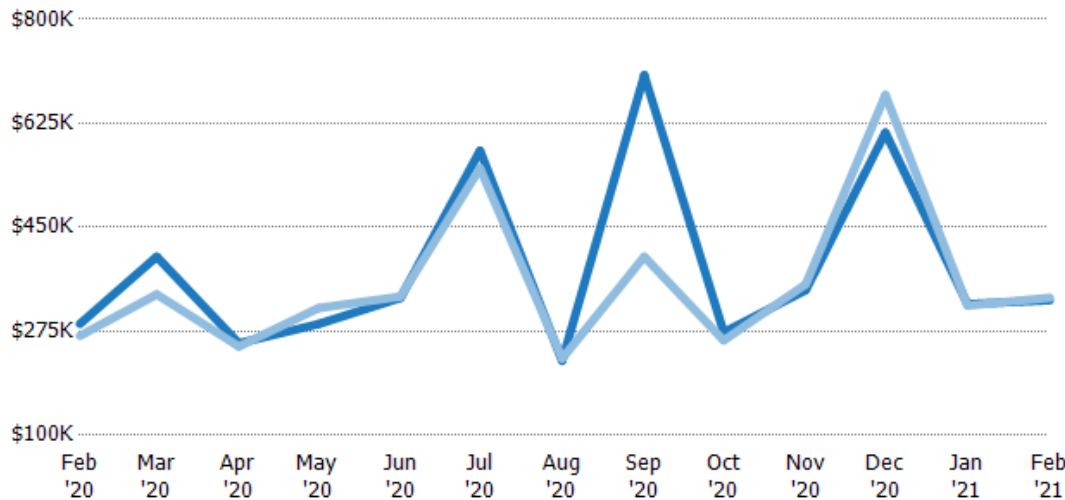
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median List Price	\$259K	\$337K	\$249K	\$314K	\$304K	\$383K	\$227K	\$342K	\$271K	\$350K	\$850K	\$305K	\$279K
Median Sales Price	\$260K	\$337K	\$242K	\$288K	\$297K	\$365K	\$225K	\$337K	\$268K	\$335K	\$863K	\$303K	\$280K
Med Sales Price as a % of Med List Price	100%	100%	97%	92%	98%	95%	99%	98%	99%	96%	101%	99%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



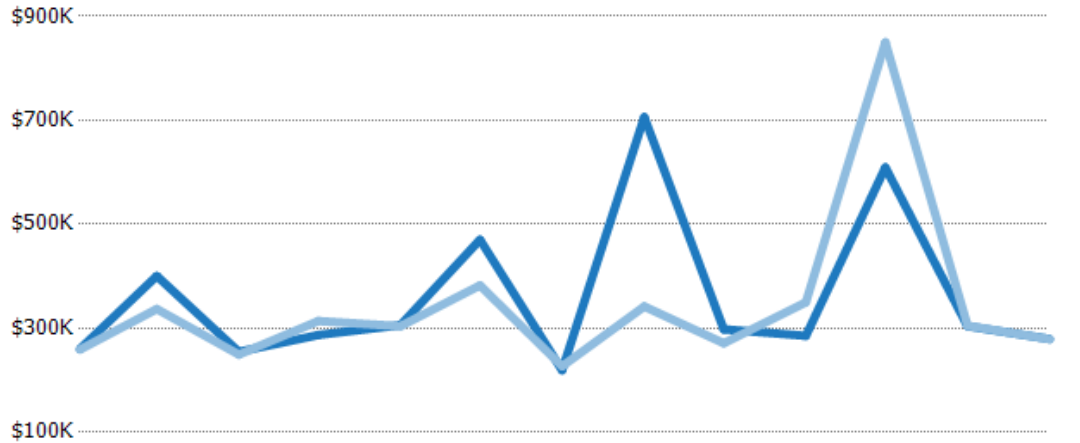
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$287K	\$401K	\$255K	\$287K	\$331K	\$579K	\$225K	\$706K	\$273K	\$345K	\$609K	\$321K	\$327K
Avg Sales Price	\$267K	\$337K	\$249K	\$314K	\$333K	\$549K	\$229K	\$401K	\$260K	\$354K	\$673K	\$318K	\$331K
Avg Sales Price as a % of Avg Est Value	93%	84%	98%	109%	101%	95%	102%	57%	95%	103%	110%	99%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	\$260K	\$401K	\$255K	\$287K	\$306K	\$470K	\$219K	\$706K	\$298K	\$286K	\$609K	\$304K	\$279K
Median Sales Price	\$259K	\$337K	\$249K	\$314K	\$304K	\$383K	\$227K	\$342K	\$271K	\$350K	\$850K	\$305K	\$279K
Med Sales Price as a % of Med Est Value	100%	84%	98%	109%	99%	81%	103%	48%	91%	123%	140%	100%	100%