

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

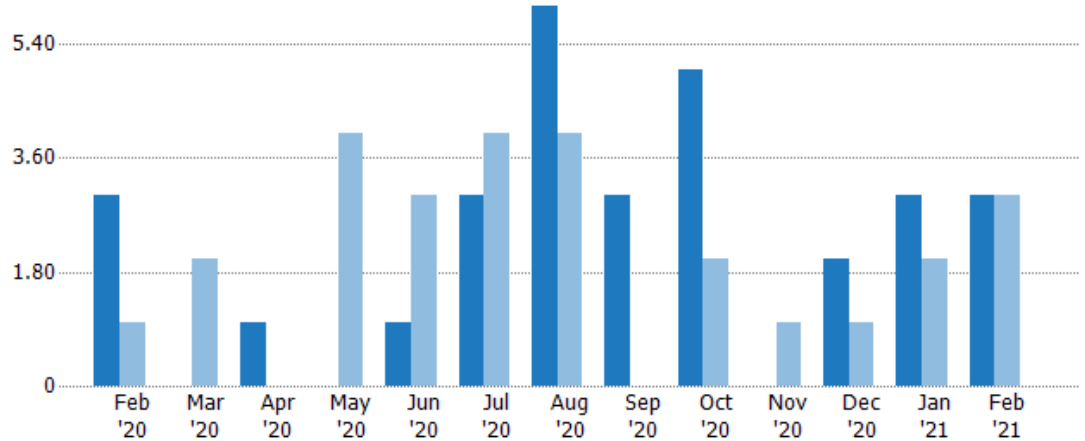
Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	3	+/-	6	5	+20%
New Listing Volume	\$2,580,000	\$1,243,000	+107.6%	\$4,219,000	\$2,123,000	+98.7%
Active Listing Count	11	17	-35.3%	N/A	N/A	
Active Listing Volume	\$11,643,000	\$12,069,900	-3.5%	N/A	N/A	
Average Listing Price	\$1,058,455	\$709,994	+49.1%	\$1,100,050	\$725,600	+51.6%
Median Listing Price	\$650,000	\$525,000	+23.8%	\$650,000	\$533,242	+21.9%
Median Days in RPR	70	222	-68.5%	56.4	216	-73.9%
Months of Inventory	2.8	8.5	-67.6%	10	33	-69.7%
Absorption Rate	36.36%	11.76%	+24.6%	10%	3.03%	+7%
Sales Activity Charts Metrics						
New Pending Sales Count	1	3	-66.7%	2	4	-50%
New Pending Sales Volume	\$1,295,000	\$1,247,000	+3.8%	\$1,734,000	\$1,682,000	+3.1%
Pending Sales Count	1	3	-66.7%	N/A	N/A	
Pending Sales Volume	\$1,295,000	\$1,483,000	-12.7%	N/A	N/A	
Closed Sales Count	1	-	-	5	2	+150%
Closed Sales Volume	\$425,000	-	-	\$1,671,250	\$665,000	+151.3%
Average Sales Price	\$425,000	-	-	\$334,250	\$332,500	+0.5%
Median Sales Price	\$425,000	-	-	\$348,000	\$332,500	+4.7%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



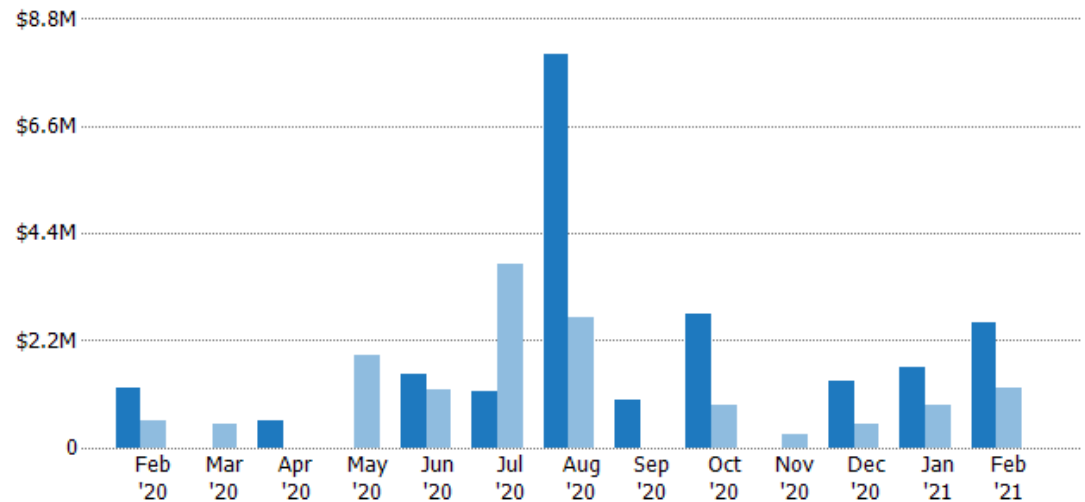
Current Year	3	-	1	-	1	3	6	3	5	-	2	3	3
Prior Year	1	2	-	4	3	4	4	-	2	1	1	2	3
Percent Change from Prior Year	200%	-100%	100%	-100%	-67%	-25%	50%	100%	150%	-100%	100%	50%	0%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



Current Year	\$1.24M	-	\$545K	-	\$1.5M	\$1.17M	\$8.06M	\$973K	\$2.74M	-	\$1.38M	\$1.64M	\$2.58M
Prior Year	\$550K	\$493K	-	\$1.91M	\$1.18M	\$3.78M	\$2.67M	-	\$873K	\$289K	\$475K	\$880K	\$1.24M
Percent Change from Prior Year	126%	-100%	100%	-100%	27%	-69%	202%	100%	214%	-100%	189%	86%	108%

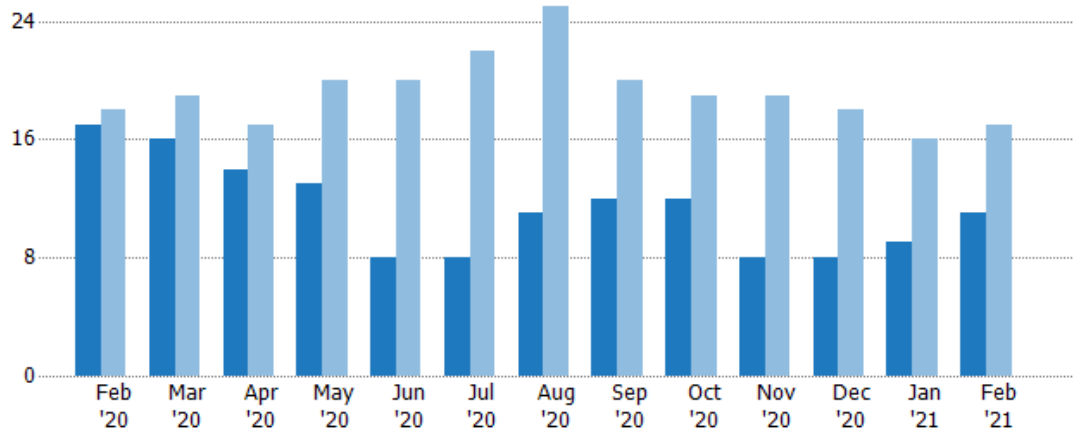
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	11	-35.3%
Feb '20	17	-5.6%
Feb '19	18	38.9%



Current Year	17	16	14	13	8	8	11	12	12	8	8	9	11
Prior Year	18	19	17	20	20	22	25	20	19	19	18	16	17
Percent Change from Prior Year	-6%	-16%	-18%	-35%	-60%	-64%	-56%	-40%	-37%	-58%	-56%	-44%	-35%

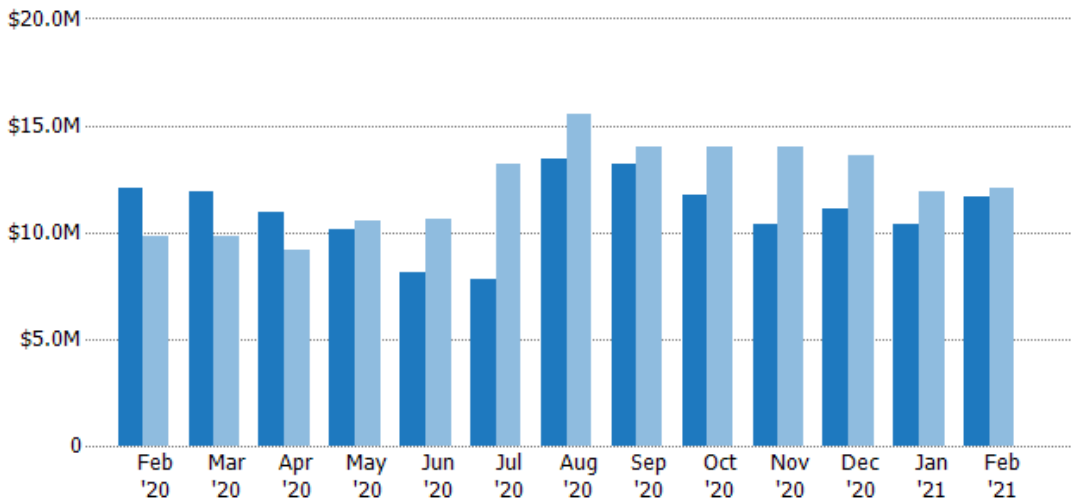
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$11.6M	-3.5%
Feb '20	\$12.1M	23.5%
Feb '19	\$9.77M	30.6%



Current Year	\$12.1M	\$11.9M	\$10.9M	\$10.1M	\$8.14M	\$7.82M	\$13.5M	\$13.2M	\$11.7M	\$10.4M	\$11.1M	\$10.4M	\$11.6M
Prior Year	\$9.77M	\$9.8M	\$9.2M	\$10.5M	\$10.6M	\$13.2M	\$15.5M	\$14M	\$14M	\$14M	\$13.6M	\$11.9M	\$12.1M
Percent Change from Prior Year	24%	21%	19%	-4%	-23%	-41%	-13%	-6%	-16%	-26%	-18%	-13%	-4%

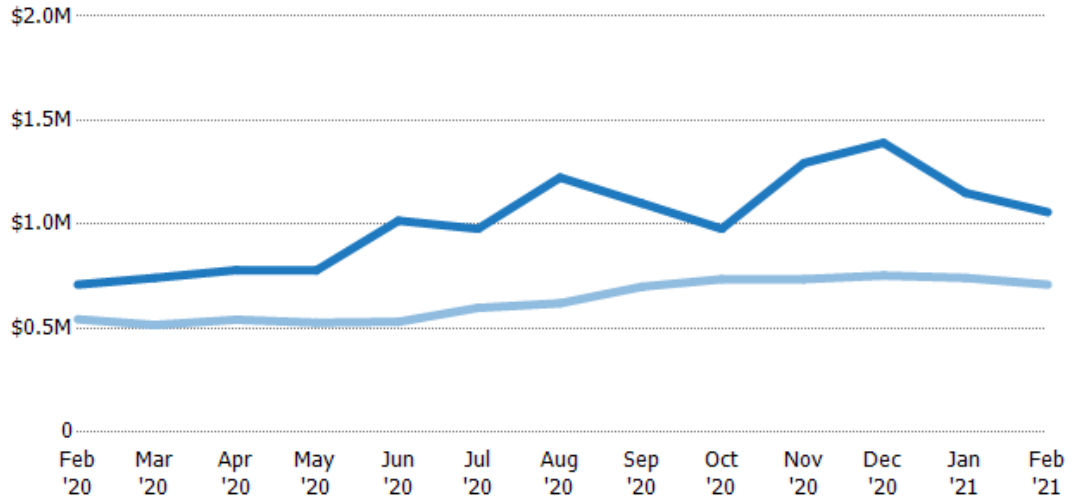
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Feb '21	\$1.06M	49.1%
Feb '20	\$710K	30.8%
Feb '19	\$543K	-5.9%



Current Year	\$710K	\$742K	\$780K	\$778K	\$1.02M	\$978K	\$1.22M	\$1.1M	\$978K	\$1.29M	\$1.39M	\$1.15M	\$1.06M
Prior Year	\$543K	\$516K	\$541K	\$527K	\$531K	\$598K	\$620K	\$700K	\$736K	\$736K	\$753K	\$742K	\$710K
Percent Change from Prior Year	31%	44%	44%	48%	92%	64%	97%	57%	33%	76%	85%	55%	49%

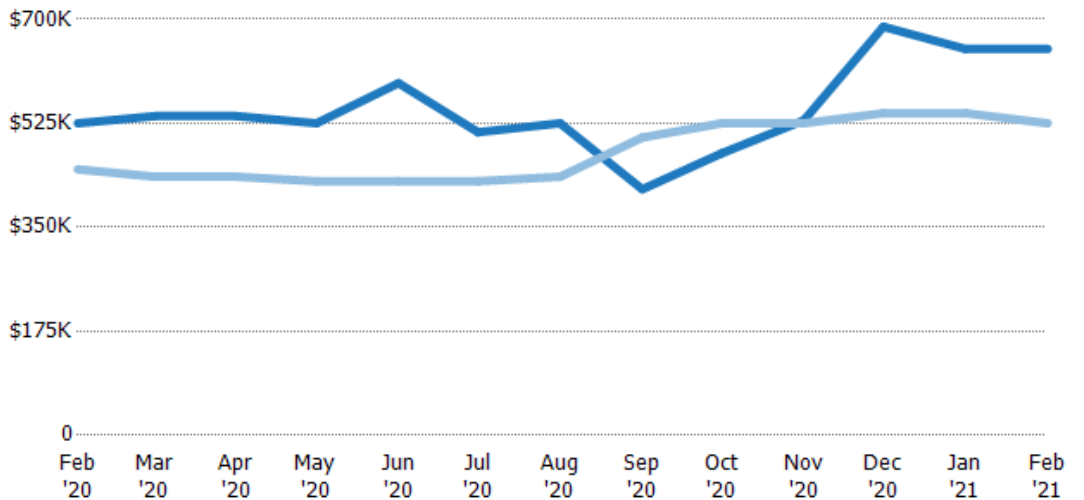
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Feb '21	\$650K	23.8%
Feb '20	\$525K	17.3%
Feb '19	\$448K	-15.3%



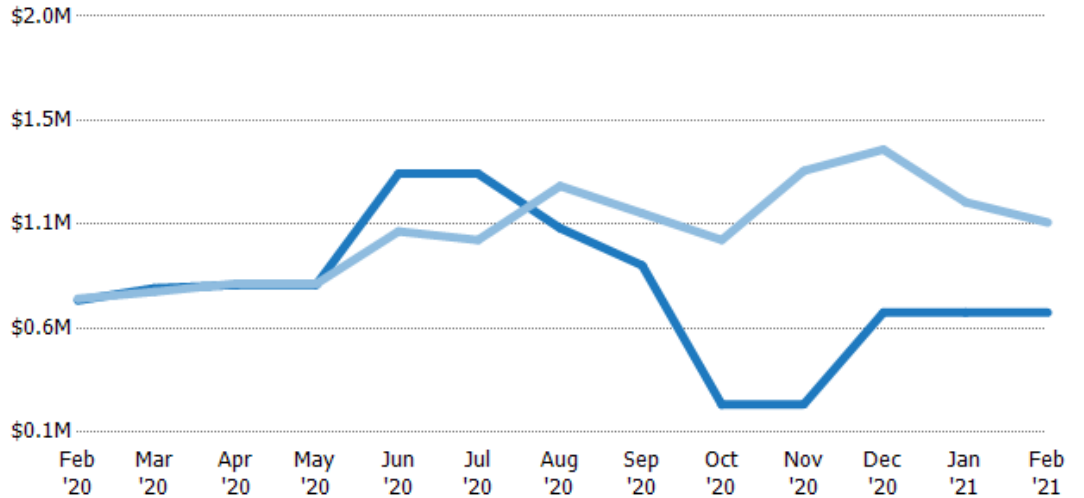
Current Year	\$525K	\$537K	\$537K	\$525K	\$593K	\$510K	\$525K	\$414K	\$475K	\$530K	\$688K	\$650K	\$650K
Prior Year	\$448K	\$435K	\$435K	\$428K	\$428K	\$428K	\$435K	\$501K	\$525K	\$525K	\$542K	\$542K	\$525K
Percent Change from Prior Year	17%	23%	23%	23%	39%	19%	21%	-17%	-10%	1%	27%	20%	24%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



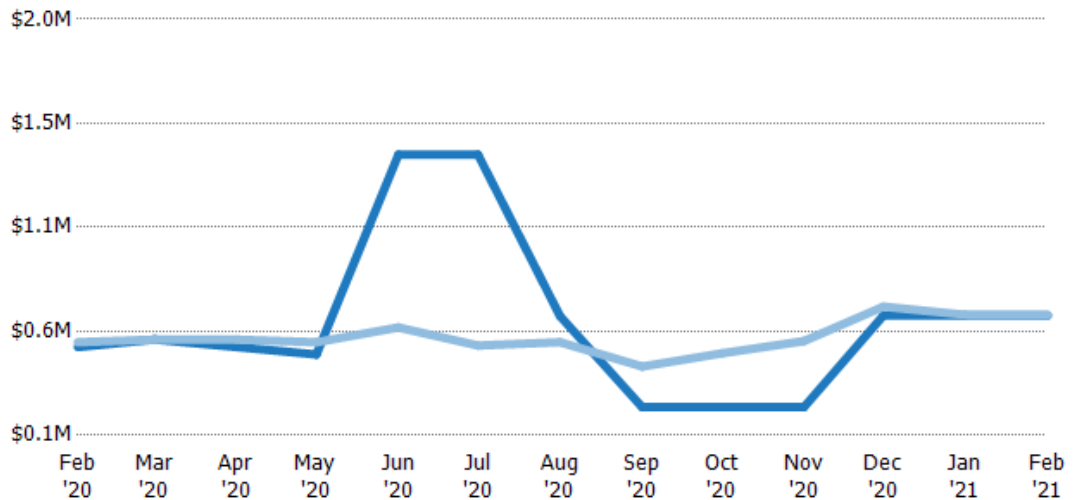
Avg Est Value	\$702K	\$758K	\$772K	\$774K	\$1.28M	\$1.28M	\$1.03M	\$862K	\$226K	\$228K	\$647K	\$647K	\$647K
Avg Listing Price	\$710K	\$742K	\$780K	\$778K	\$1.02M	\$978K	\$1.22M	\$1.1M	\$978K	\$1.29M	\$1.39M	\$1.15M	\$1.06M
Avg Listing Price as a % of Avg Est Value	101%	98%	101%	101%	79%	76%	119%	128%	432%	568%	215%	178%	164%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



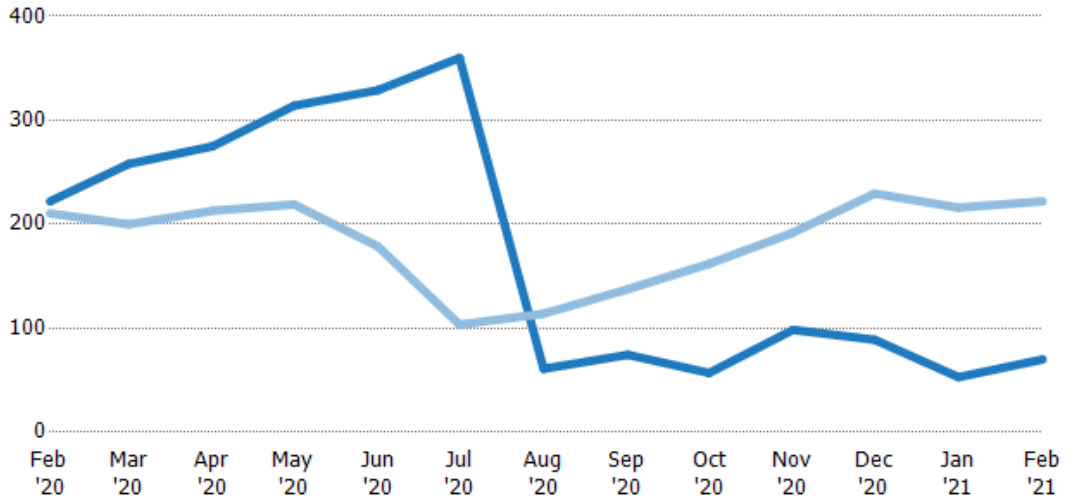
Median Est Value	\$503K	\$537K	\$503K	\$469K	\$1.38M	\$1.38M	\$644K	\$228K	\$228K	\$228K	\$647K	\$647K	\$647K
Median Listing Price	\$525K	\$537K	\$537K	\$525K	\$593K	\$510K	\$525K	\$414K	\$475K	\$530K	\$688K	\$650K	\$650K
Med Listing Price as a % of Med Est Value	104%	100%	107%	112%	43%	37%	82%	182%	208%	232%	106%	100%	100%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Feb '21	70	-68.5%
Feb '20	222	5.5%
Feb '19	211	-30.2%

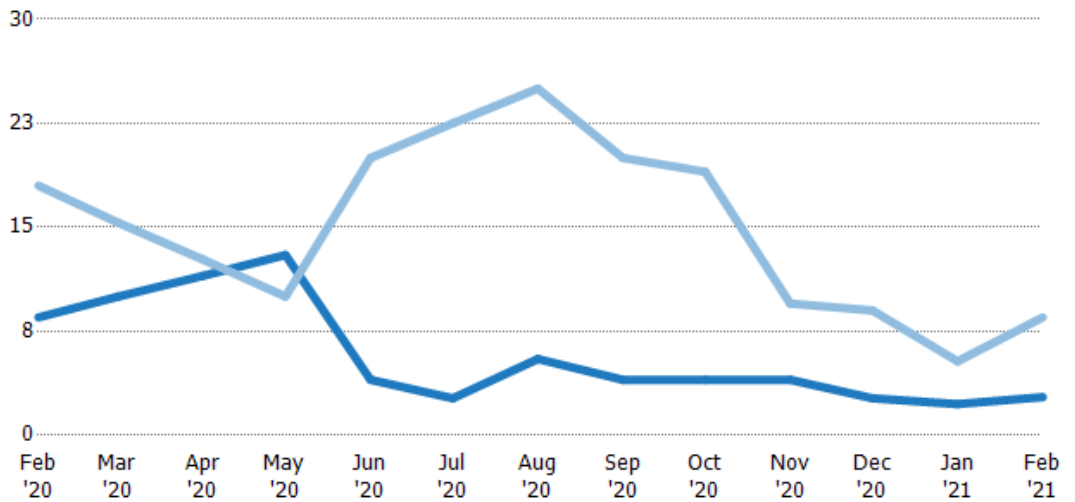
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	222	258	275	314	329	360	61	74.5	57	98.5	89	53	70
Prior Year	211	200	213	219	179	104	114	138	162	192	230	216	222
Percent Change from Prior Year	5%	29%	29%	43%	84%	248%	-46%	-46%	-65%	-49%	-61%	-75%	-68%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



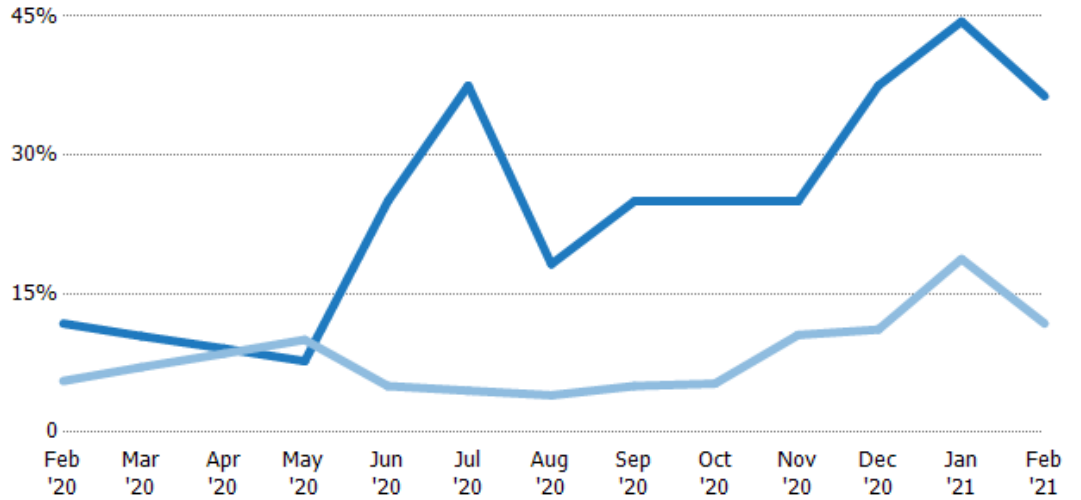
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	8.5	10	11.5	13	4	2.67	5.5	4	4	4	2.67	2.25	2.75
Prior Year	18	15.3	12.7	10	20	22.5	25	20	19	9.5	9	5.33	8.5
Percent Change from Prior Year	-53%	-25%	2%	30%	-80%	100%	-78%	-80%	-79%	-58%	-70%	-58%	-68%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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 Family



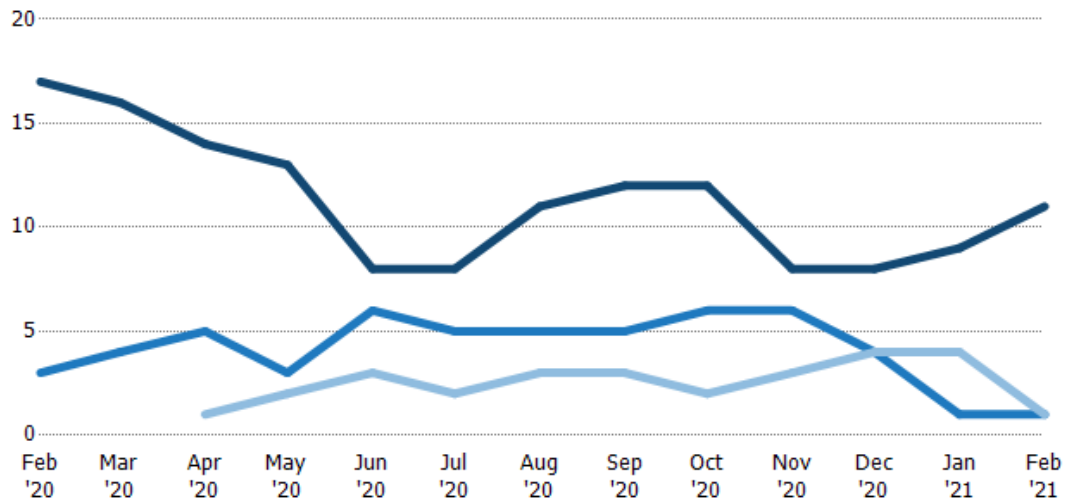
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	12%	10%	9%	8%	25%	38%	18%	25%	25%	25%	38%	44%	36%
Prior Year	6%	7%	9%	10%	5%	5%	4%	5%	5%	11%	11%	19%	12%
Change from Prior Year	-6%	-3%	-1%	2%	-20%	-38%	-14%	-20%	-20%	-14%	-26%	-26%	-25%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

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 Property Type:
 Condo/Townhouse/Apt., Single
 Family



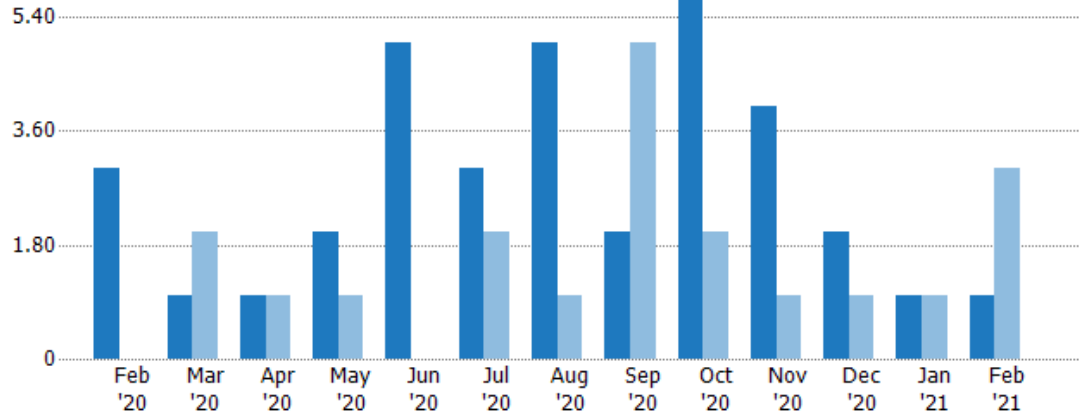
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Active	17	16	14	13	8	8	11	12	12	8	8	9	11
Pending	3	4	5	3	6	5	5	5	6	6	4	1	1
Sold	-	-	1	2	3	2	3	3	2	3	4	4	1

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



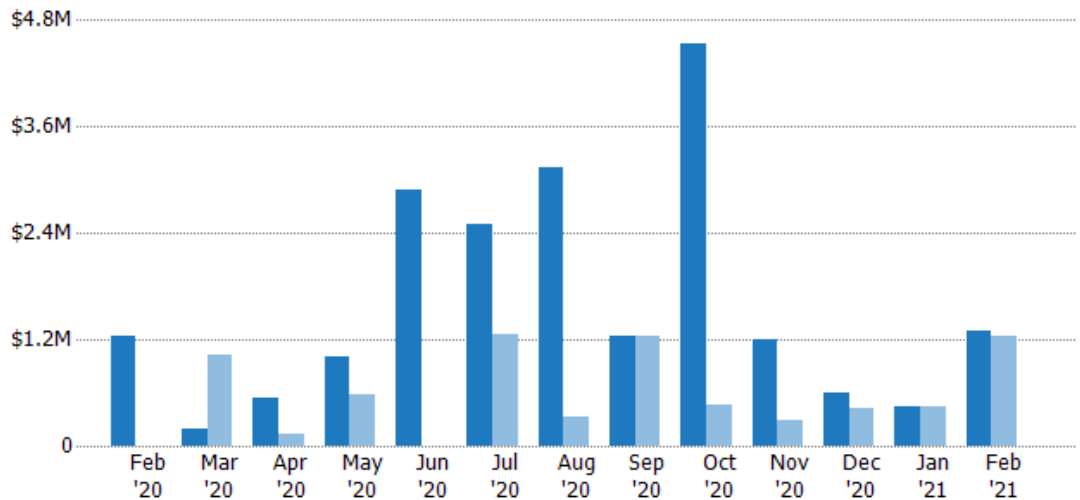
Current Year	3	1	1	2	5	3	5	2	6	4	2	1	1
Prior Year	-	2	1	1	-	2	1	5	2	1	1	1	3
Percent Change from Prior Year	100%	-50%	0%	100%	100%	50%	400%	-60%	200%	300%	100%	0%	-67%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



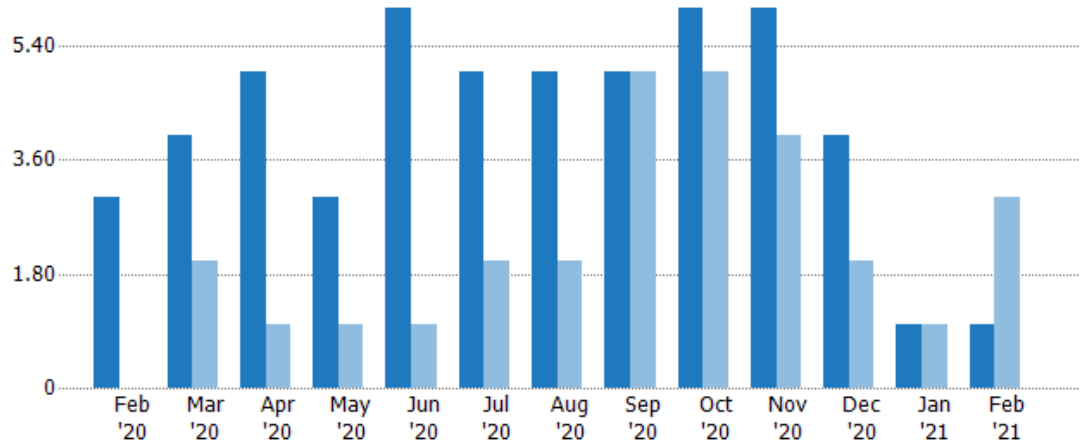
Current Year	\$1.25M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$3.14M	\$1.24M	\$4.53M	\$1.2M	\$595K	\$439K	\$1.3M
Prior Year	-	\$1.02M	\$139K	\$580K	-	\$1.25M	\$325K	\$1.23M	\$468K	\$289K	\$424K	\$435K	\$1.25M
Percent Change from Prior Year	100%	-80%	292%	72%	100%	100%	866%	1%	869%	315%	40%	1%	4%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



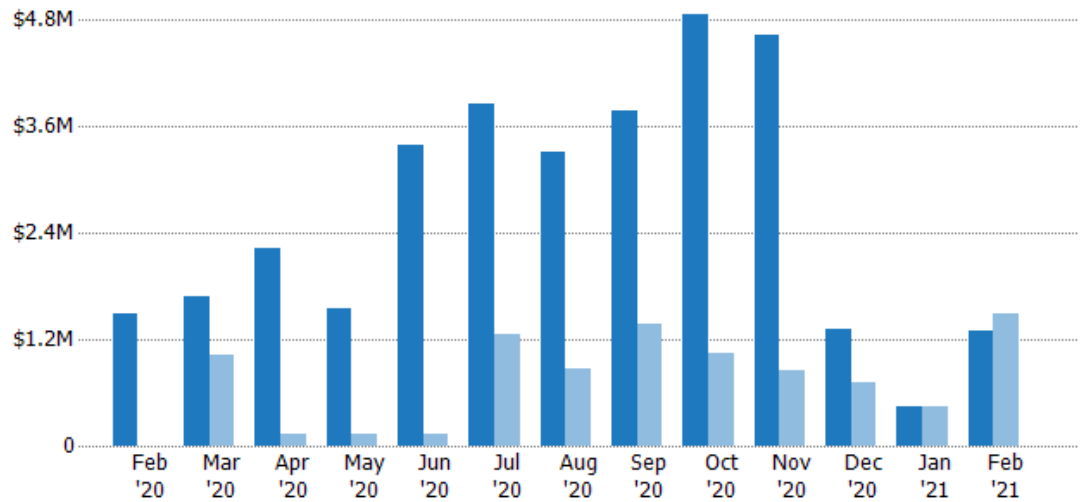
Current Year	3	4	5	3	6	5	5	5	6	6	4	1	1
Prior Year	-	2	1	1	1	2	2	5	5	4	2	1	3
Percent Change from Prior Year	100%	100%	400%	200%	500%	150%	150%	0%	20%	50%	100%	0%	-67%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



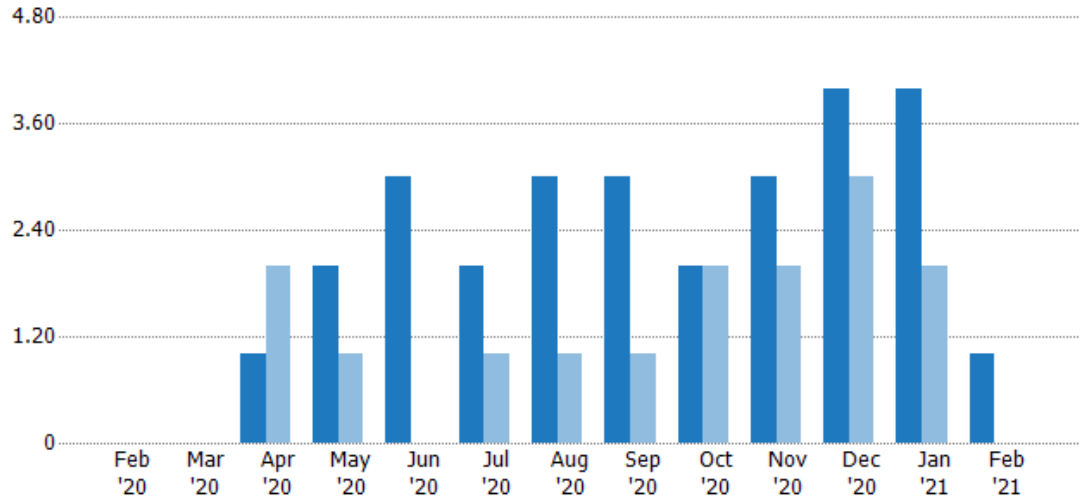
Current Year	\$1.48M	\$1.68M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$3.31M	\$3.79M	\$4.86M	\$4.63M	\$1.31M	\$439K	\$1.3M
Prior Year	-	\$1.02M	\$139K	\$139K	\$139K	\$1.25M	\$875K	\$1.37M	\$1.05M	\$852K	\$713K	\$435K	\$1.48M
Percent Change from Prior Year	100%	66%	1,502%	1,011%	2,346%	209%	279%	176%	364%	443%	84%	1%	-13%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



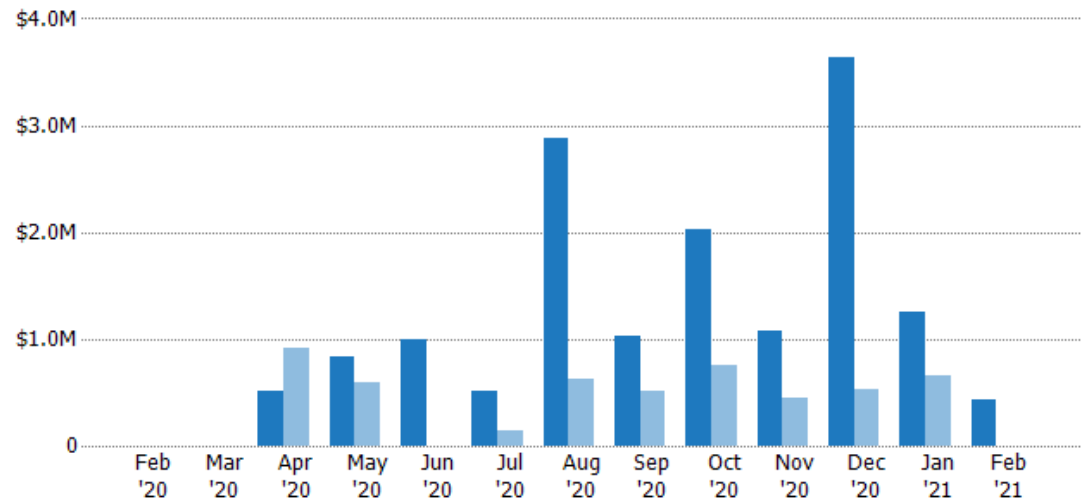
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	-	-	1	2	3	2	3	3	2	3	4	4	1
Prior Year	-	-	2	1	-	1	1	1	2	2	3	2	-
Percent Change from Prior Year	-	-	-50%	100%	100%	100%	200%	200%	0%	50%	33%	100%	100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



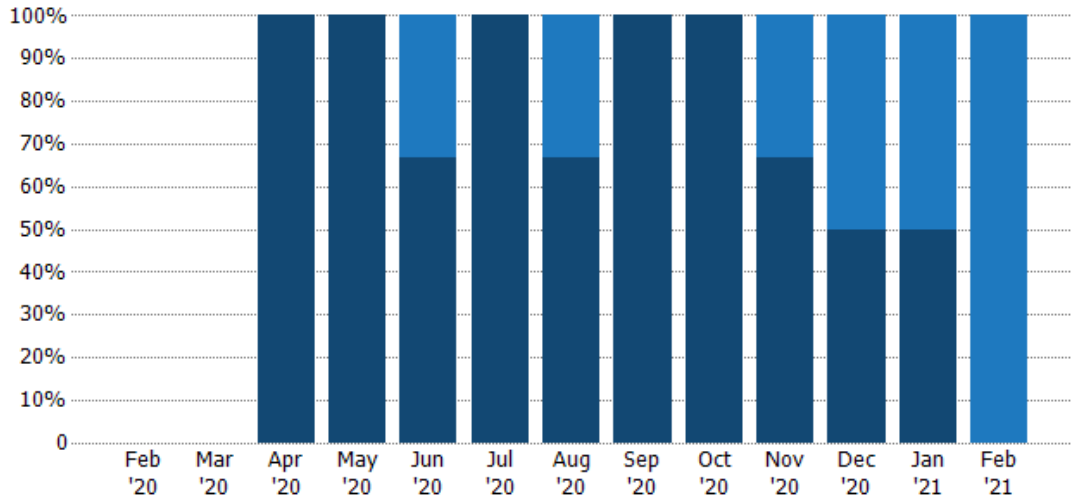
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	-	-	\$515K	\$843K	\$1M	\$520K	\$2.88M	\$1.03M	\$2.03M	\$1.07M	\$3.63M	\$1.25M	\$425K
Prior Year	-	-	\$910K	\$595K	-	\$135K	\$630K	\$510K	\$755K	\$451K	\$532K	\$665K	-
Percent Change from Prior Year	-	-	-43%	42%	100%	285%	357%	102%	168%	138%	583%	87%	100%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



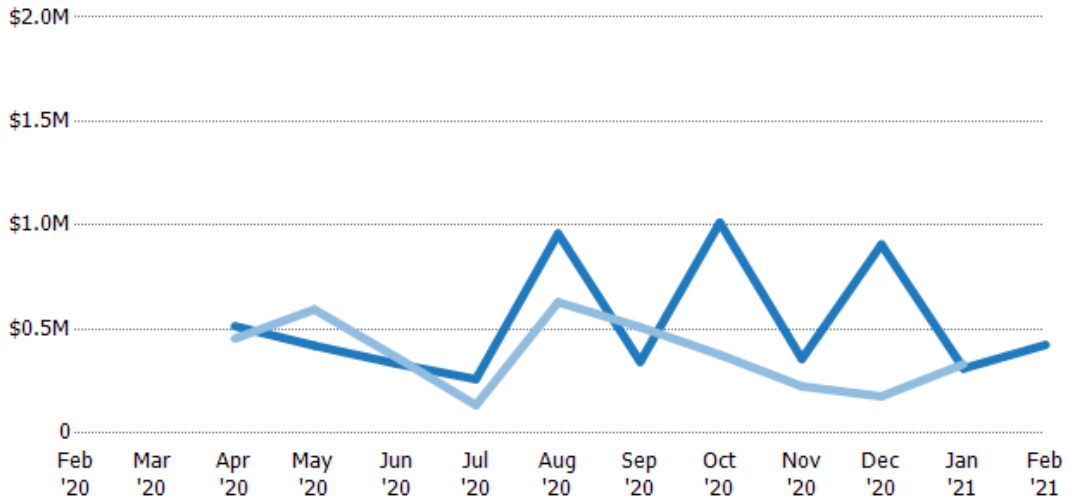
Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Condo/Townhouse	-	-	-	-	33%	-	33%	-	-	33%	50%	50%	100%
Single Family Residence	-	-	100%	100%	67%	100%	67%	100%	100%	67%	50%	50%	-

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



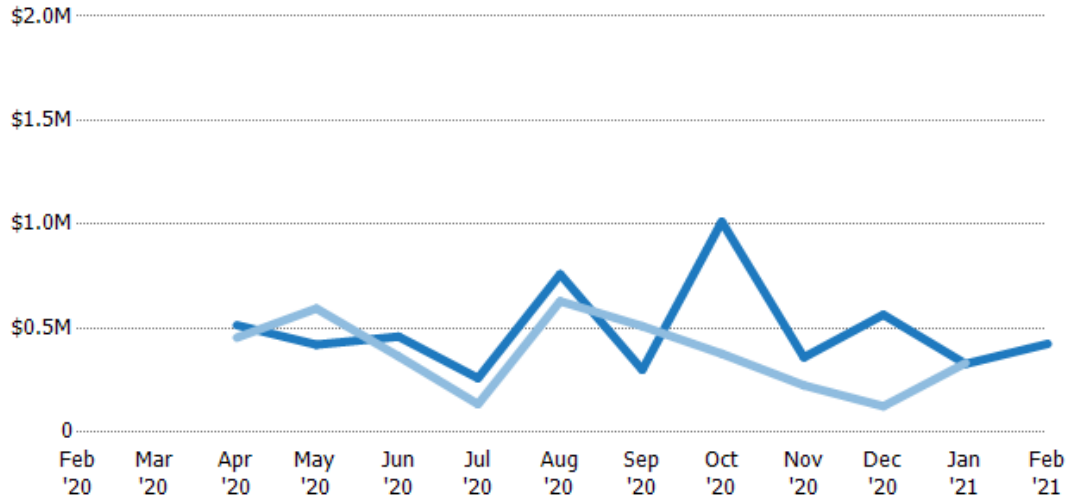
Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	-	-	\$515K	\$421K	\$334K	\$260K	\$960K	\$343K	\$1.01M	\$357K	\$907K	\$312K	\$425K
Prior Year	-	-	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K	\$177K	\$333K	-
Percent Change from Prior Year	-	-	13%	-29%	100%	93%	52%	-33%	168%	58%	412%	-6%	100%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



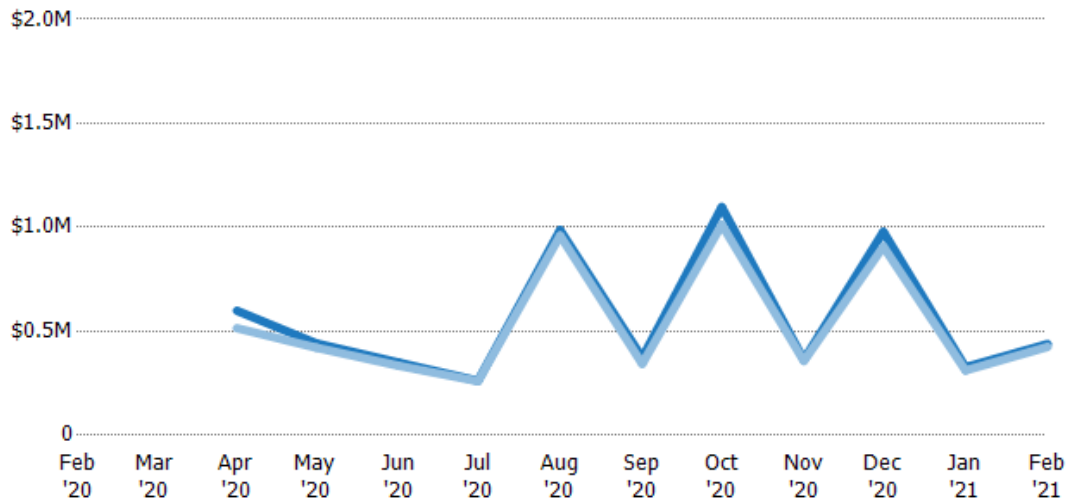
Current Year	-	-	\$515K	\$421K	\$460K	\$260K	\$760K	\$300K	\$1.01M	\$360K	\$565K	\$329K	\$425K
Prior Year	-	-	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K	\$125K	\$333K	-
Percent Change from Prior Year	-	-	13%	-29%	100%	93%	21%	-41%	168%	60%	352%	-1%	100%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



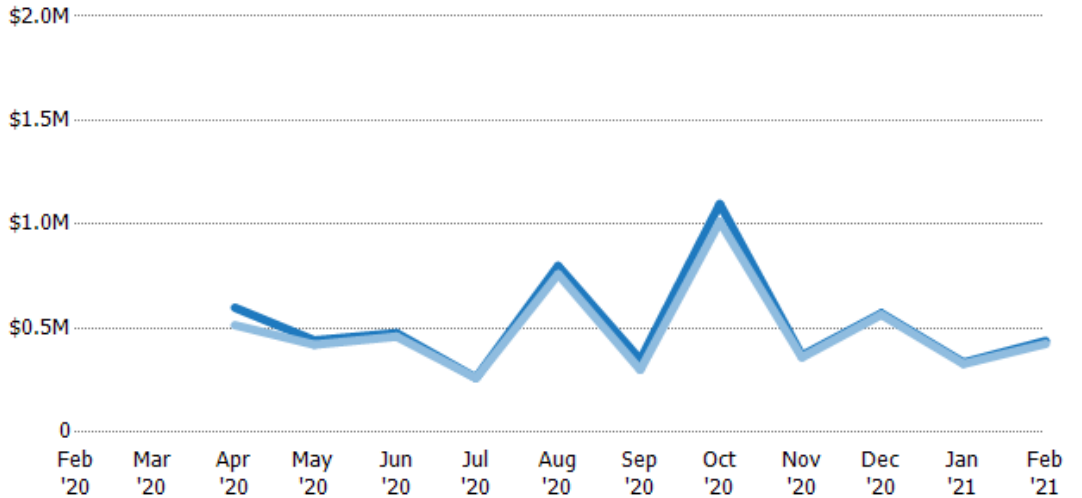
Avg List Price	-	-	\$599K	\$442K	\$350K	\$262K	\$987K	\$373K	\$1.1M	\$363K	\$978K	\$327K	\$439K
Avg Sales Price	-	-	\$515K	\$421K	\$334K	\$260K	\$960K	\$343K	\$1.01M	\$357K	\$907K	\$312K	\$425K
Avg Sales Price as a % of Avg List Price	-	-	86%	95%	96%	99%	97%	92%	92%	98%	93%	95%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



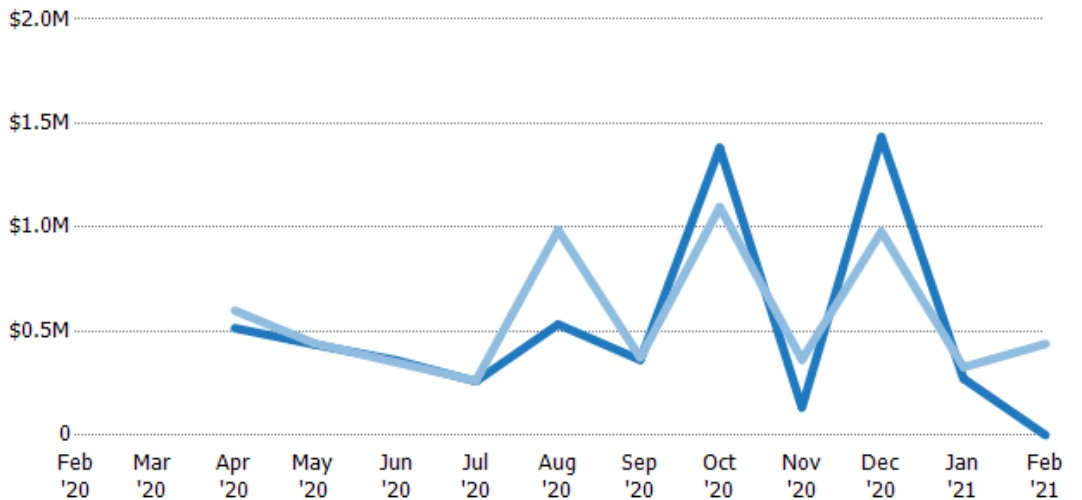
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median List Price	-	-	\$599K	\$442K	\$477K	\$262K	\$800K	\$349K	\$1.1M	\$369K	\$572K	\$335K	\$439K
Median Sales Price	-	-	\$515K	\$421K	\$460K	\$260K	\$760K	\$300K	\$1.01M	\$360K	\$565K	\$329K	\$425K
Med Sales Price as a % of Med List Price	-	-	86%	95%	96%	99%	95%	86%	92%	98%	99%	98%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single Family



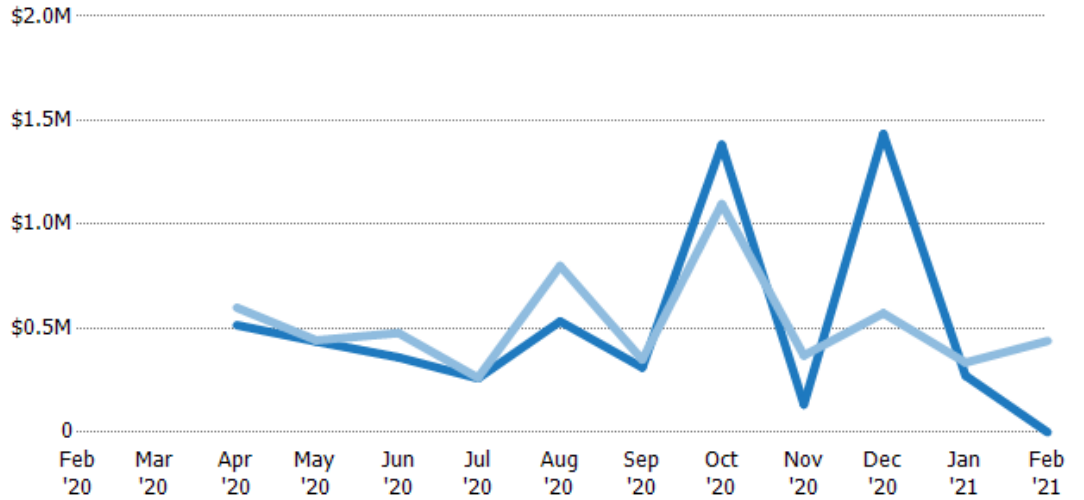
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	-	-	\$515K	\$436K	\$360K	\$259K	\$533K	\$362K	\$1.38M	\$134K	\$1.43M	\$272K	\$0
Avg Sales Price	-	-	\$599K	\$442K	\$350K	\$262K	\$987K	\$373K	\$1.1M	\$363K	\$978K	\$327K	\$439K
Avg Sales Price as a % of Avg Est Value	-	-	116%	101%	97%	101%	185%	103%	79%	271%	68%	120%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	-	-	\$515K	\$436K	\$360K	\$259K	\$533K	\$311K	\$1.38M	\$134K	\$1.43M	\$272K	\$0
Median Sales Price	-	-	\$599K	\$442K	\$477K	\$262K	\$800K	\$349K	\$1.1M	\$369K	\$572K	\$335K	\$439K
Med Sales Price as a % of Med Est Value	-	-	116%	101%	133%	101%	150%	112%	79%	276%	40%	123%	100%