

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2021	Mar 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	12	12	+/-	45	40	+12.5%
New Listing Volume	\$11,415,000	\$6,057,950	+88.4%	\$36,789,400	\$27,943,450	+31.7%
Active Listing Count	38	90	-57.8%	N/A	N/A	
Active Listing Volume	\$58,745,900	\$96,628,150	-39.2%	N/A	N/A	
Average Listing Price	\$1,545,945	\$1,073,646	+44%	\$1,354,566	\$1,078,442	+25.6%
Median Listing Price	\$350,000	\$697,000	-49.8%	\$382,483	\$689,613	-44.5%
Median Days in RPR	105	181.5	-42.1%	101.32	184.46	-45.1%
Months of Inventory	3.2	9	-64.8%	5.3	8.9	-39.9%
Absorption Rate	31.58%	11.11%	+20.5%	18.75%	11.27%	+7.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	24	14	+71.4%	53	40	+32.5%
New Pending Sales Volume	\$19,359,400	\$8,520,000	+127.2%	\$53,946,900	\$31,532,500	+71.1%
Pending Sales Count	41	16	+156.3%	N/A	N/A	
Pending Sales Volume	\$33,474,400	\$13,121,900	+155.1%	N/A	N/A	
Closed Sales Count	18	12	+50%	41	27	+51.9%
Closed Sales Volume	\$16,753,500	\$9,696,500	+72.8%	\$37,996,900	\$18,908,000	+101%
Average Sales Price	\$930,750	\$808,042	+15.2%	\$926,754	\$700,296	+32.3%
Median Sales Price	\$612,500	\$494,500	+23.9%	\$667,366	\$519,315	+28.5%

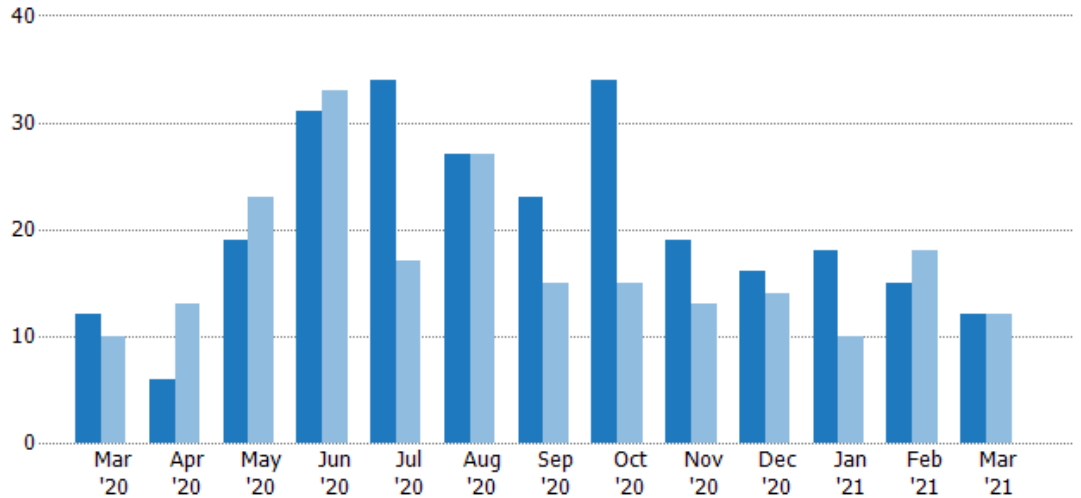
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Mar '21	12	0%
Mar '20	12	20%
Mar '19	10	-20%



Current Year	12	6	19	31	34	27	23	34	19	16	18	15	12
Prior Year	10	13	23	33	17	27	15	15	13	14	10	18	12
Percent Change from Prior Year	20%	-54%	-17%	-6%	100%	0%	53%	127%	46%	14%	80%	-17%	0%

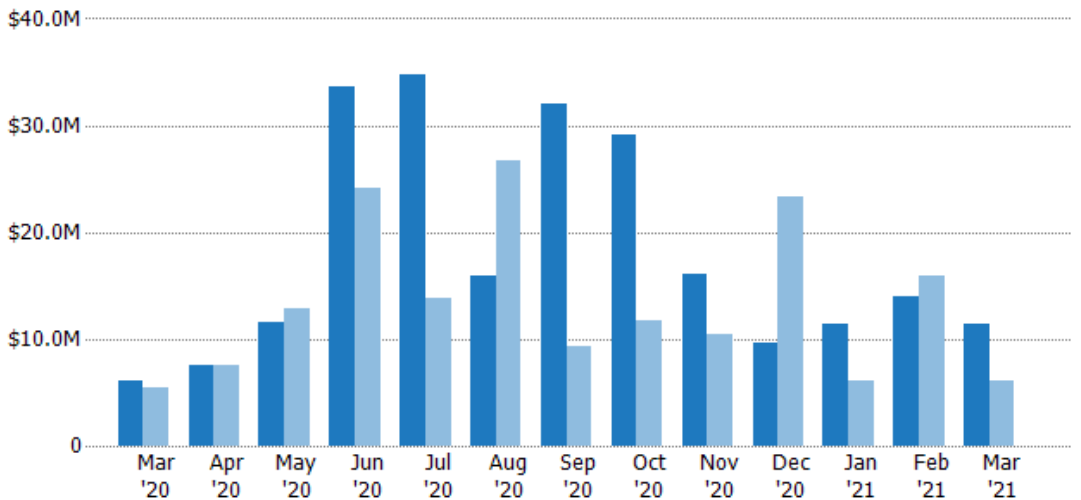
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Mar '21	\$11.4M	88.4%
Mar '20	\$6.06M	11.7%
Mar '19	\$5.42M	-51.8%



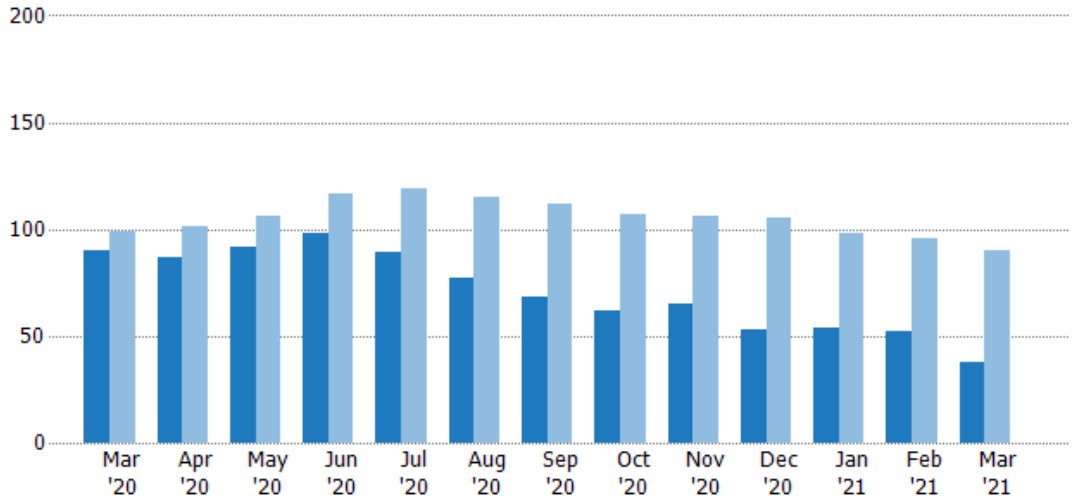
Current Year	\$6.06M	\$7.54M	\$11.5M	\$33.6M	\$34.7M	\$16M	\$32M	\$29.1M	\$16.1M	\$9.58M	\$11.5M	\$13.9M	\$11.4M
Prior Year	\$5.42M	\$7.6M	\$12.8M	\$24.1M	\$13.9M	\$26.7M	\$9.37M	\$11.7M	\$10.4M	\$23.3M	\$6.01M	\$15.9M	\$6.06M
Percent Change from Prior Year	12%	-1%	-10%	39%	150%	-40%	242%	149%	55%	-59%	91%	-12%	88%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family



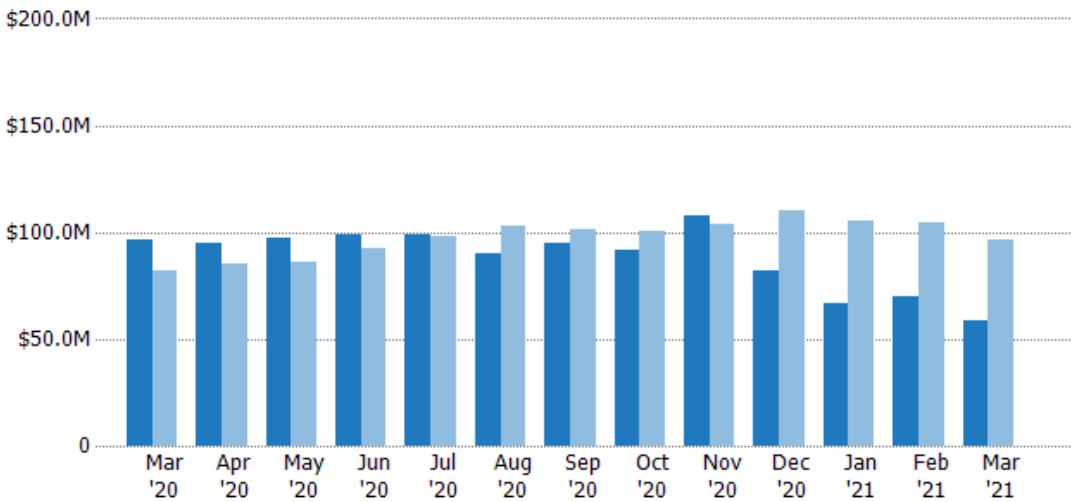
Month/Year	Count	% Chg.
Mar '21	38	-57.8%
Mar '20	90	-9.1%
Mar '19	99	-8.1%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Mar '21	\$58.7M	-39.2%
Mar '20	\$96.6M	17.7%
Mar '19	\$82.1M	-26.2%

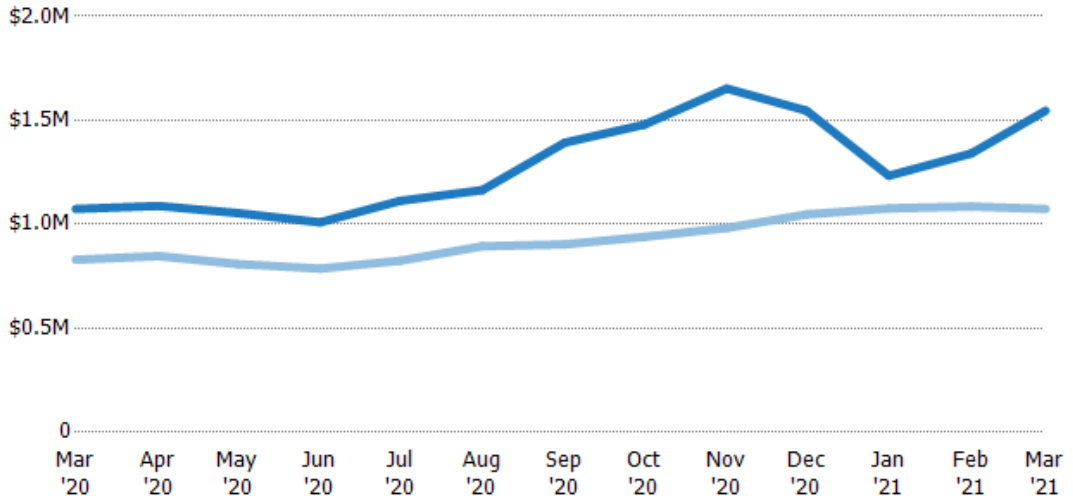
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$1.55M	44%
Mar '20	\$1.07M	29.5%
Mar '19	\$829K	-19.7%



Current Year	\$1.07M	\$1.09M	\$1.05M	\$1.01M	\$1.11M	\$1.16M	\$1.39M	\$1.48M	\$1.65M	\$1.55M	\$1.23M	\$1.34M	\$1.55M
Prior Year	\$829K	\$847K	\$809K	\$787K	\$825K	\$894K	\$904K	\$940K	\$982K	\$1.05M	\$1.08M	\$1.09M	\$1.07M
Percent Change from Prior Year	29%	28%	30%	28%	35%	30%	54%	57%	68%	48%	15%	24%	44%

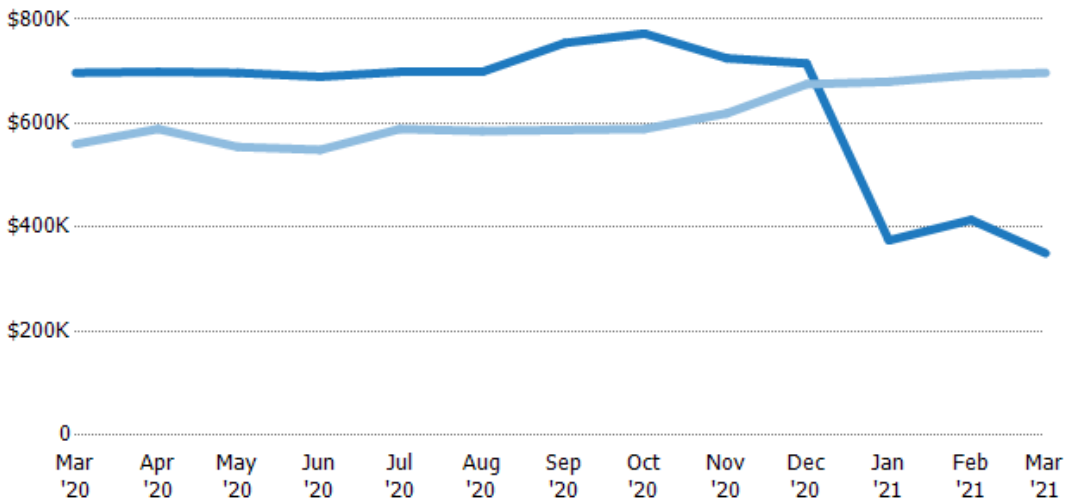
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$350K	-49.8%
Mar '20	\$697K	24.5%
Mar '19	\$560K	0.9%



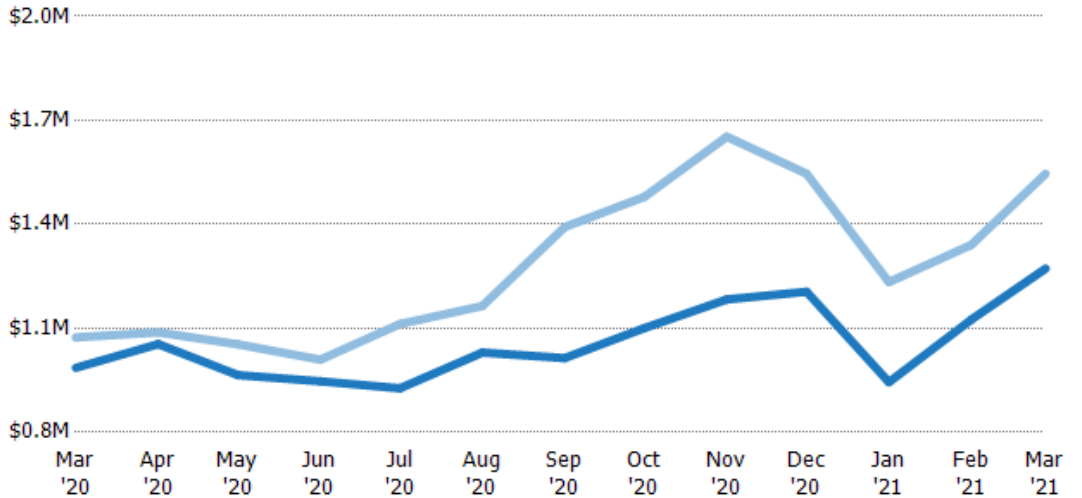
Current Year	\$697K	\$699K	\$697K	\$690K	\$699K	\$699K	\$755K	\$773K	\$725K	\$715K	\$375K	\$414K	\$350K
Prior Year	\$560K	\$589K	\$555K	\$549K	\$589K	\$585K	\$587K	\$589K	\$619K	\$675K	\$680K	\$693K	\$697K
Percent Change from Prior Year	24%	19%	26%	26%	19%	19%	29%	31%	17%	6%	-45%	-40%	-50%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type: Condo/Townhouse/Apt., Single Family



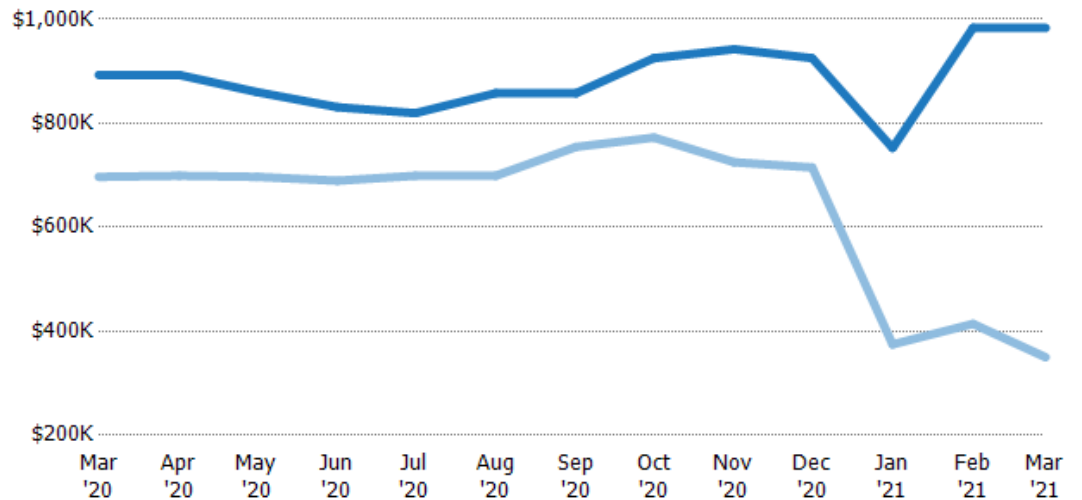
Avg Est Value	\$986K	\$1.05M	\$965K	\$947K	\$927K	\$1.03M	\$1.01M	\$1.1M	\$1.18M	\$1.21M	\$944K	\$1.12M	\$1.27M
Avg Listing Price	\$1.07M	\$1.09M	\$1.05M	\$1.01M	\$1.11M	\$1.16M	\$1.39M	\$1.48M	\$1.65M	\$1.55M	\$1.23M	\$1.34M	\$1.55M
Avg Listing Price as a % of Avg Est Value	109%	103%	109%	107%	120%	113%	137%	134%	140%	128%	131%	119%	122%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type: Condo/Townhouse/Apt., Single Family



Median Est Value	\$893K	\$893K	\$860K	\$831K	\$819K	\$858K	\$858K	\$925K	\$942K	\$925K	\$752K	\$984K	\$984K
Median Listing Price	\$697K	\$699K	\$697K	\$690K	\$699K	\$699K	\$755K	\$773K	\$725K	\$715K	\$375K	\$414K	\$350K
Med Listing Price as a % of Med Est Value	78%	78%	81%	83%	85%	81%	88%	83%	77%	77%	50%	42%	36%

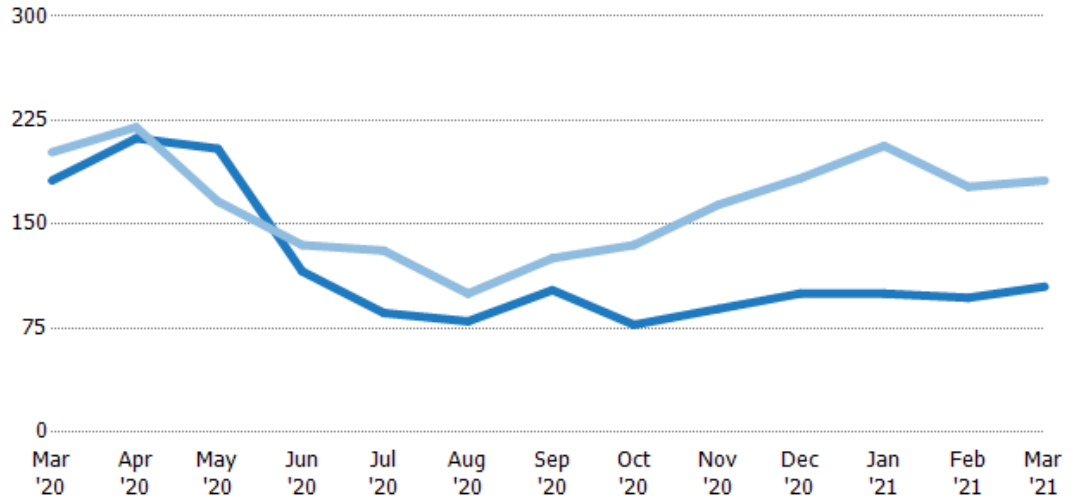
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Mar '21	105	-42.1%
Mar '20	182	-10.1%
Mar '19	202	-7.4%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	182	212	205	116	86	80	103	77.5	89	100	100	97	105
Prior Year	202	220	167	135	131	100	126	135	164	183	207	177	182
Percent Change from Prior Year	-10%	-4%	23%	-14%	-34%	-20%	-18%	-43%	-46%	-45%	-52%	-45%	-42%

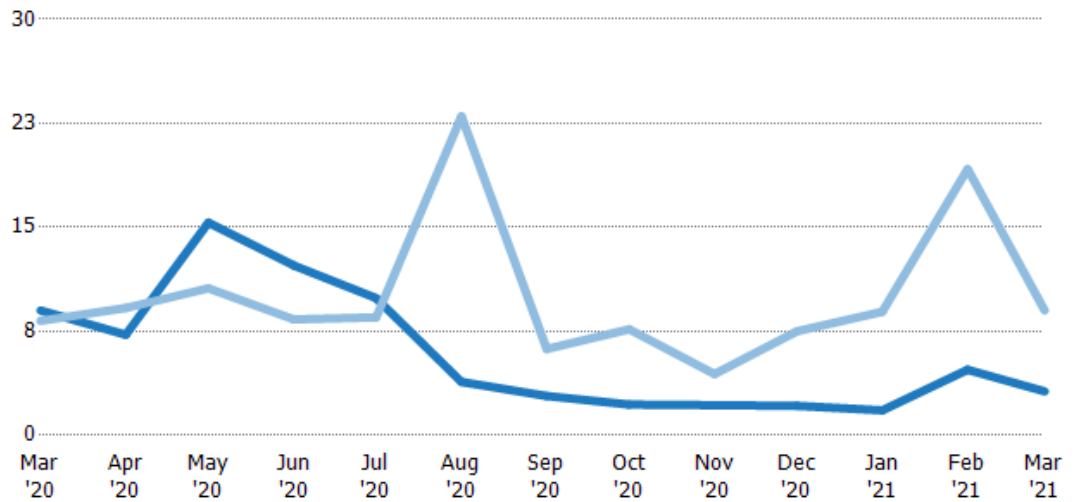
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Mar '21	3.17	-64.8%
Mar '20	9	9.1%
Mar '19	8.25	37.9%



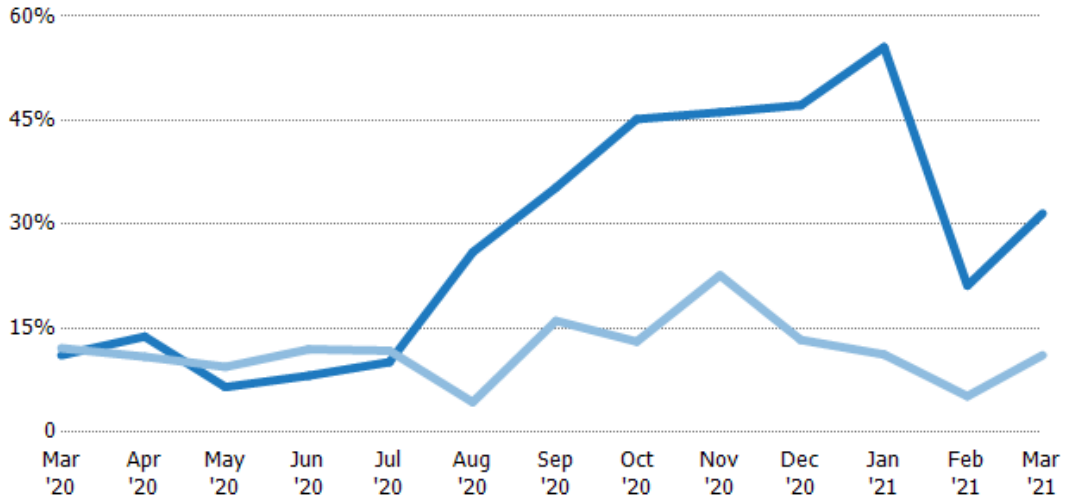
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	9	7.25	15.3	12.3	9.89	3.85	2.83	2.21	2.17	2.12	1.8	4.73	3.17
Prior Year	8.25	9.18	10.6	8.36	8.5	23	6.22	7.64	4.42	7.5	8.91	19.2	9
Percent Change from Prior Year	9%	-21%	45%	47%	16%	-83%	-54%	-71%	-51%	-72%	-80%	-75%	-65%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



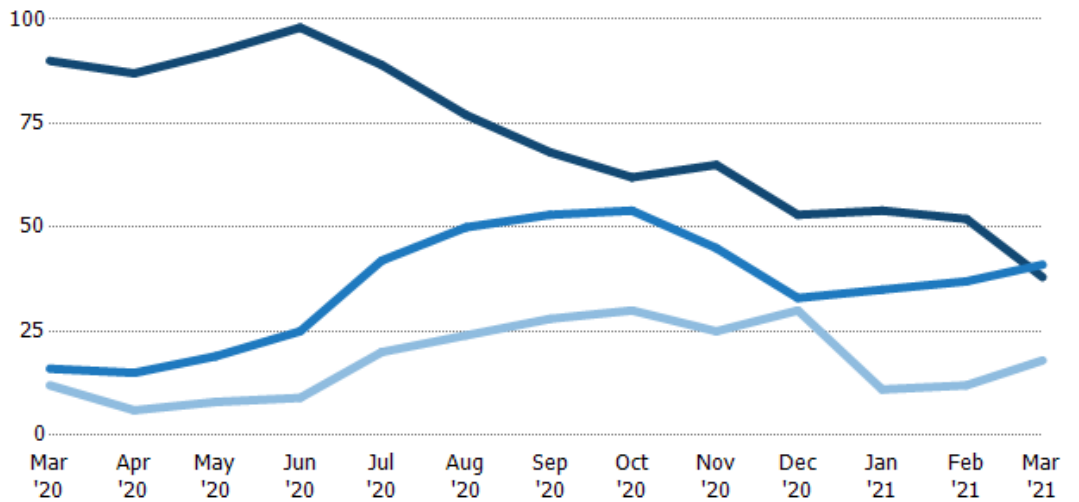
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	11%	14%	7%	8%	10%	26%	35%	45%	46%	47%	56%	21%	32%
Prior Year	12%	11%	9%	12%	12%	4%	16%	13%	23%	13%	11%	5%	11%
Change from Prior Year	1%	-3%	3%	4%	2%	-22%	-19%	-32%	-24%	-34%	-44%	-16%	-20%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Active	90	87	92	98	89	77	68	62	65	53	54	52	38
Pending	16	15	19	25	42	50	53	54	45	33	35	37	41
Sold	12	6	8	9	20	24	28	30	25	30	11	12	18

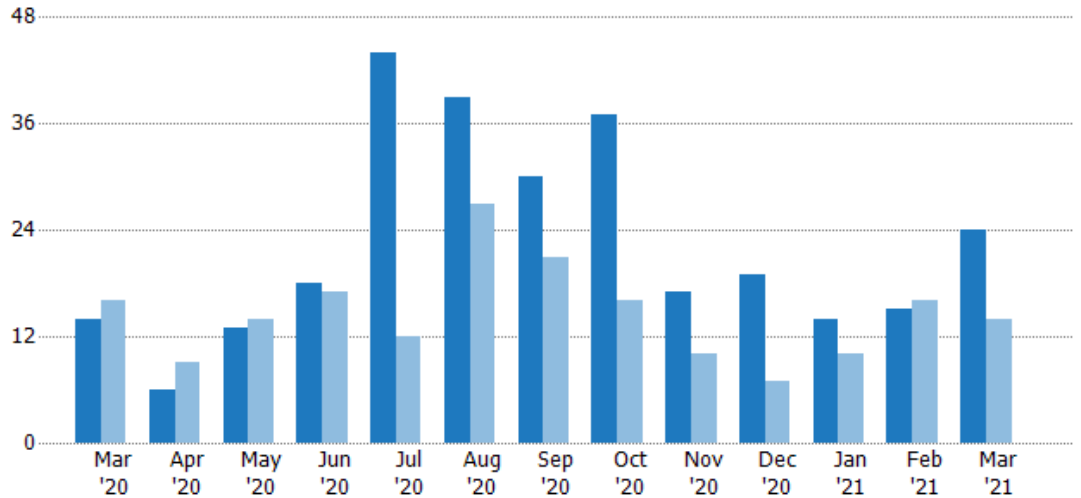
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Mar '21	24	71.4%
Mar '20	14	-12.5%
Mar '19	16	-25%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	14	6	13	18	44	39	30	37	17	19	14	15	24
Prior Year	16	9	14	17	12	27	21	16	10	7	10	16	14
Percent Change from Prior Year	-13%	-33%	-7%	6%	267%	44%	43%	131%	70%	171%	40%	-6%	71%

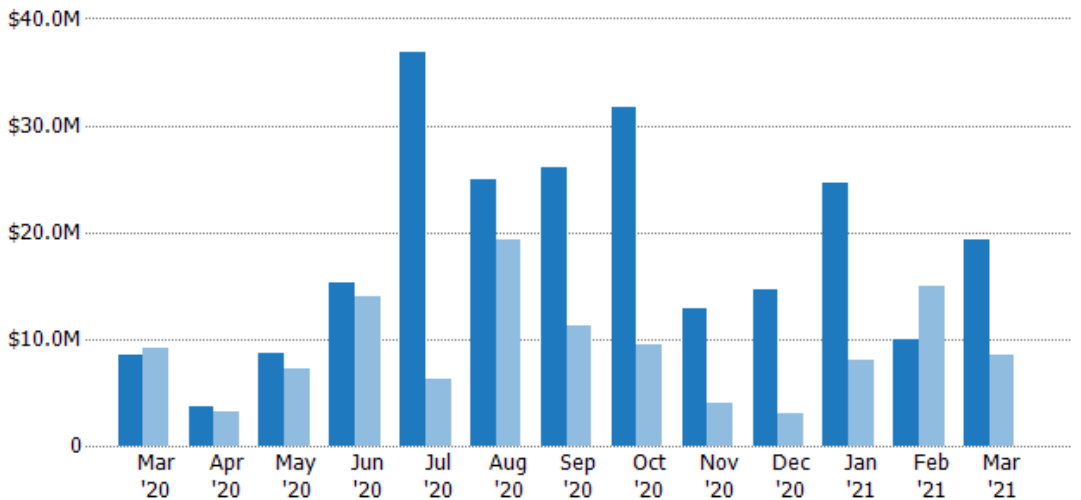
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Mar '21	\$19.4M	127.2%
Mar '20	\$8.52M	-6.4%
Mar '19	\$9.1M	-44.5%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$8.52M	\$3.6M	\$8.61M	\$15.3M	\$36.8M	\$25M	\$26.1M	\$31.7M	\$12.9M	\$14.6M	\$24.6M	\$9.94M	\$19.4M
Prior Year	\$9.1M	\$3.27M	\$7.25M	\$13.9M	\$6.21M	\$19.3M	\$11.3M	\$9.47M	\$3.97M	\$3.03M	\$8.02M	\$15M	\$8.52M
Percent Change from Prior Year	-6%	10%	19%	10%	493%	29%	131%	234%	224%	383%	207%	-34%	127%



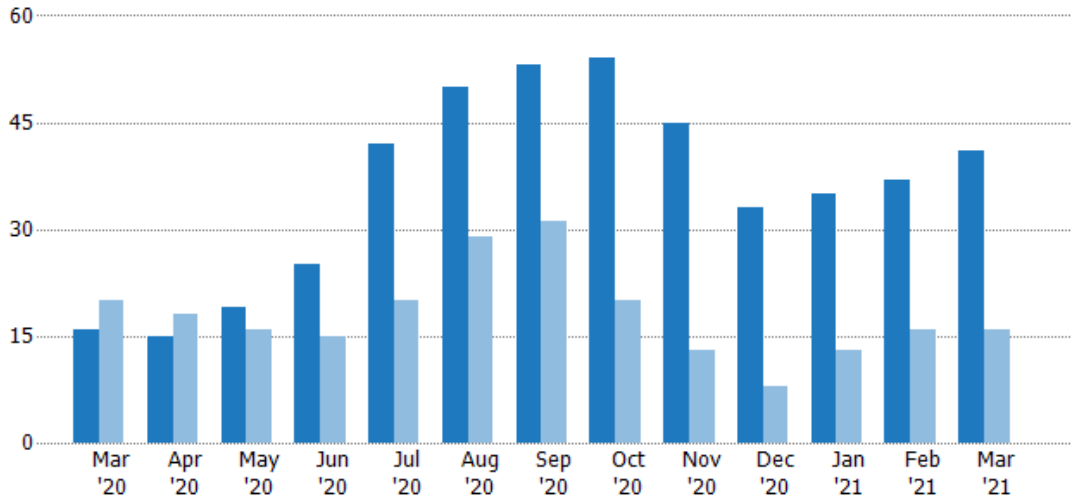
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Mar '21	41	156.3%
Mar '20	16	-20%
Mar '19	20	15%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	16	15	19	25	42	50	53	54	45	33	35	37	41
Prior Year	20	18	16	15	20	29	31	20	13	8	13	16	16
Percent Change from Prior Year	-20%	-17%	19%	67%	110%	72%	71%	170%	246%	313%	169%	131%	156%

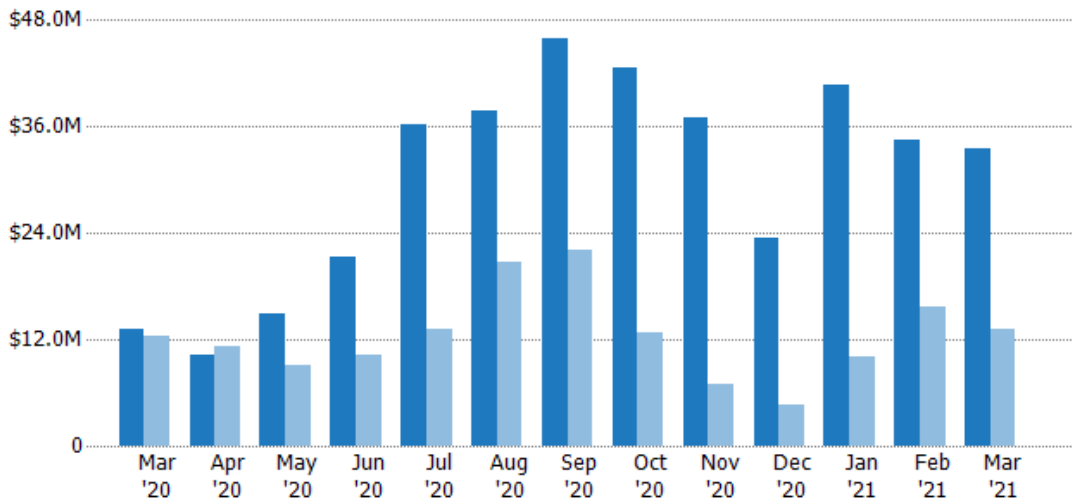
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Mar '21	\$33.5M	155.1%
Mar '20	\$13.1M	5.5%
Mar '19	\$12.4M	-3.2%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$13.1M	\$10.3M	\$15M	\$21.4M	\$36.1M	\$37.8M	\$45.9M	\$42.7M	\$36.9M	\$23.4M	\$40.8M	\$34.5M	\$33.5M
Prior Year	\$12.4M	\$11.2M	\$9.06M	\$10.3M	\$13.2M	\$20.8M	\$22M	\$12.8M	\$7.02M	\$4.54M	\$10.1M	\$15.6M	\$13.1M
Percent Change from Prior Year	6%	-9%	65%	108%	173%	82%	108%	233%	426%	416%	303%	121%	155%

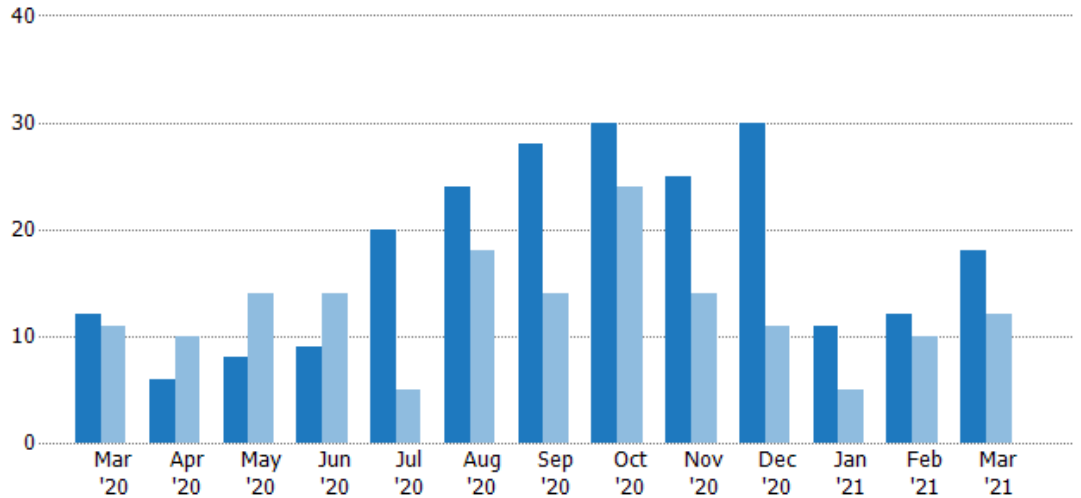
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	18	50%
Mar '20	12	9.1%
Mar '19	11	-9.1%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	12	6	8	9	20	24	28	30	25	30	11	12	18
Prior Year	11	10	14	14	5	18	14	24	14	11	5	10	12
Percent Change from Prior Year	9%	-40%	-43%	-36%	300%	33%	100%	25%	79%	173%	120%	20%	50%

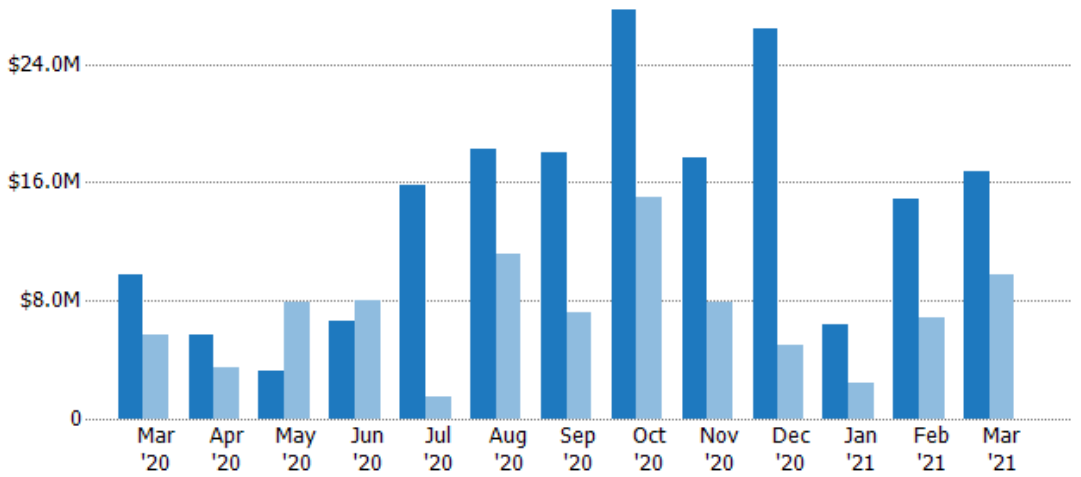
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$16.8M	72.8%
Mar '20	\$9.7M	71.9%
Mar '19	\$5.64M	-19.2%



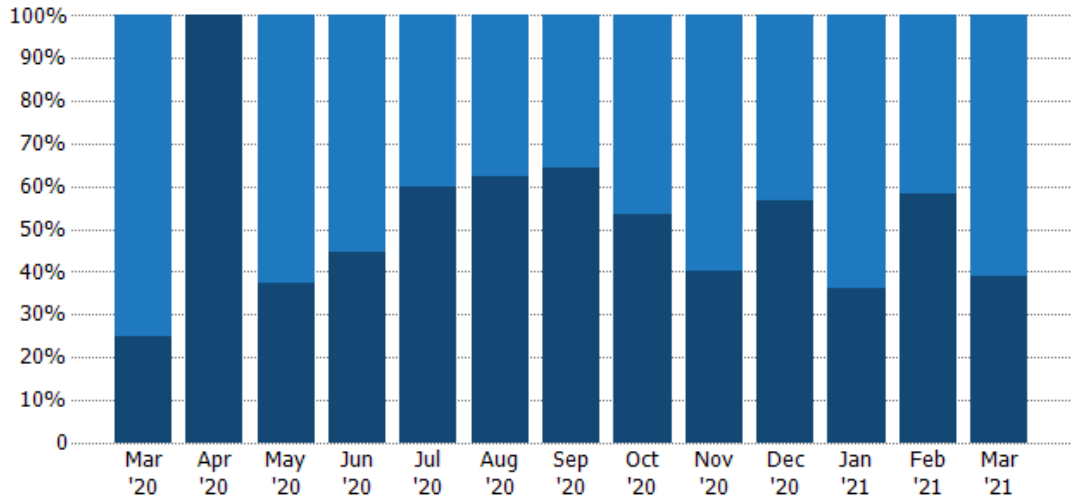
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$9.7M	\$5.71M	\$3.29M	\$6.63M	\$15.8M	\$18.2M	\$18M	\$27.7M	\$17.7M	\$26.4M	\$6.38M	\$14.9M	\$16.8M
Prior Year	\$5.64M	\$3.44M	\$7.93M	\$8.02M	\$1.51M	\$11.1M	\$7.15M	\$15M	\$7.94M	\$4.97M	\$2.39M	\$6.82M	\$9.7M
Percent Change from Prior Year	72%	66%	-59%	-17%	952%	64%	152%	85%	122%	430%	167%	118%	73%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



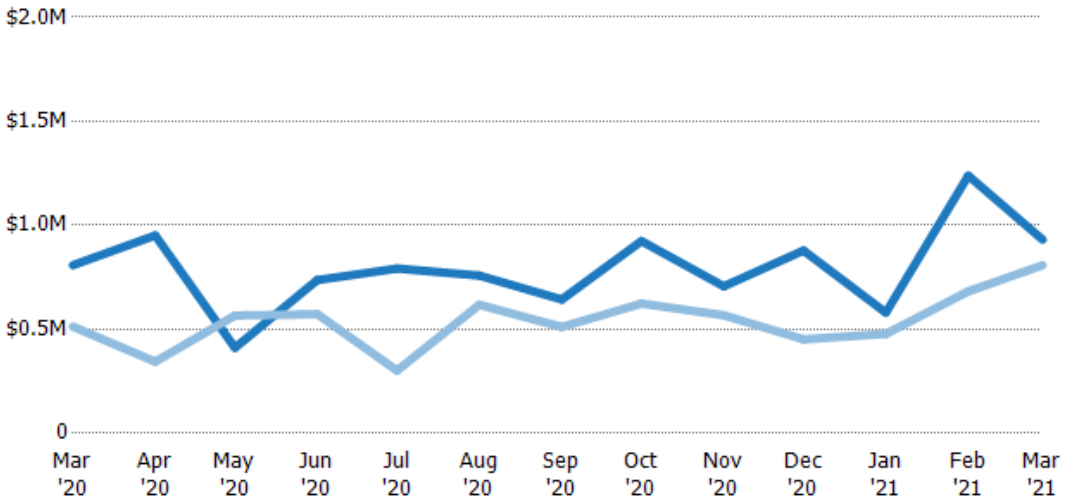
Property Type	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Condo/Townhouse	75%	-	63%	56%	40%	38%	36%	47%	60%	43%	64%	42%	61%
Single Family Residence	25%	100%	38%	44%	60%	63%	64%	53%	40%	57%	36%	58%	39%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Price	% Chg.
Mar '21	\$931K	15.2%
Mar '20	\$808K	57.6%
Mar '19	\$513K	-11.1%

Property Type	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$808K	\$951K	\$411K	\$737K	\$792K	\$758K	\$643K	\$924K	\$707K	\$879K	\$580K	\$1.24M	\$931K
Prior Year	\$513K	\$344K	\$566K	\$573K	\$301K	\$618K	\$511K	\$623K	\$567K	\$452K	\$478K	\$682K	\$808K
Percent Change from Prior Year	58%	176%	-27%	29%	163%	23%	26%	48%	25%	95%	21%	82%	15%

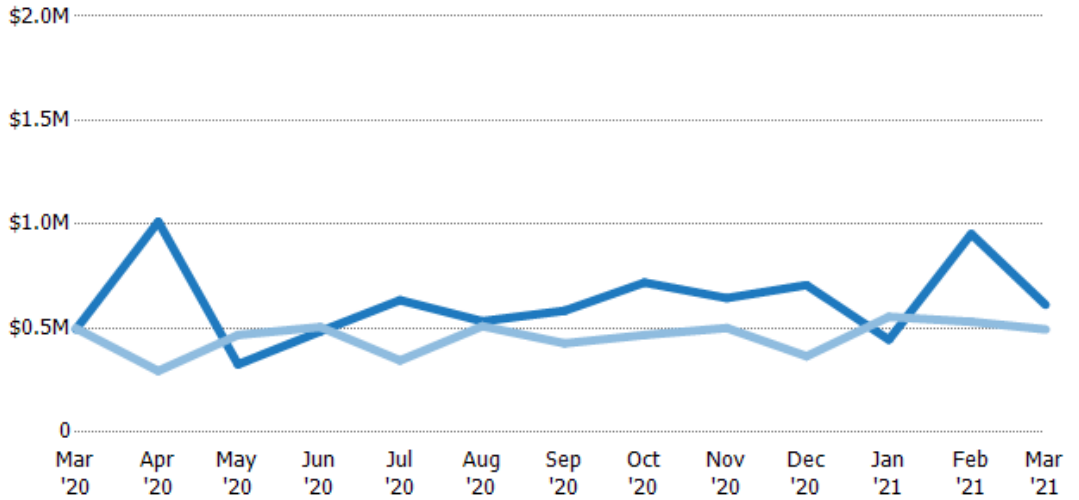
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$613K	23.9%
Mar '20	\$495K	-1.1%
Mar '19	\$500K	-15.3%



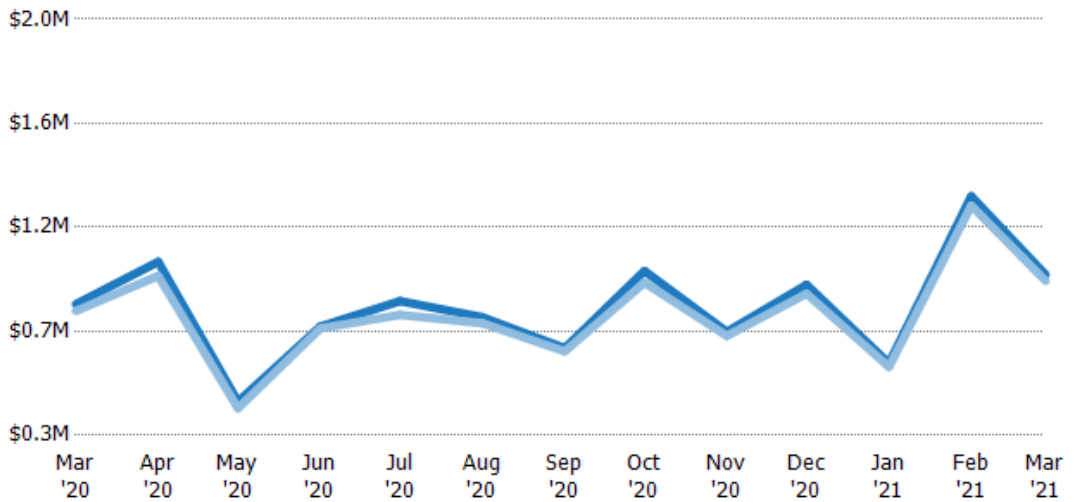
Current Year	\$495K	\$1.01M	\$326K	\$485K	\$635K	\$534K	\$585K	\$720K	\$645K	\$708K	\$445K	\$954K	\$613K
Prior Year	\$500K	\$295K	\$468K	\$506K	\$345K	\$510K	\$428K	\$468K	\$501K	\$366K	\$555K	\$531K	\$495K
Percent Change from Prior Year	-1%	243%	-30%	-4%	84%	5%	37%	54%	29%	94%	-20%	79%	24%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



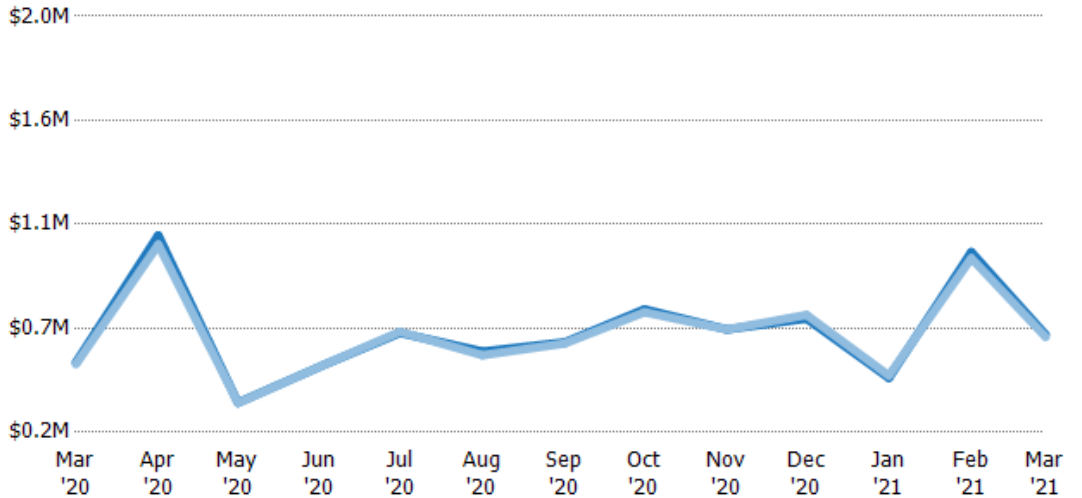
Avg List Price	\$836K	\$1.01M	\$437K	\$745K	\$848K	\$783K	\$656K	\$972K	\$723K	\$915K	\$594K	\$1.28M	\$956K
Avg Sales Price	\$808K	\$951K	\$411K	\$737K	\$792K	\$758K	\$643K	\$924K	\$707K	\$879K	\$580K	\$1.24M	\$931K
Avg Sales Price as a % of Avg List Price	97%	94%	94%	99%	93%	97%	98%	95%	98%	96%	98%	97%	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



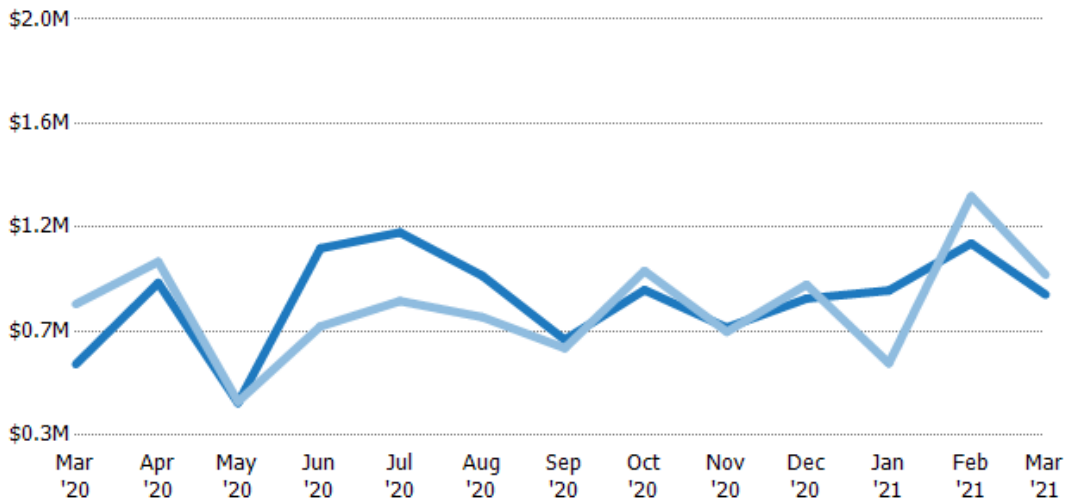
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median List Price	\$502K	\$1.05M	\$328K	\$485K	\$630K	\$550K	\$589K	\$732K	\$645K	\$692K	\$435K	\$980K	\$622K
Median Sales Price	\$495K	\$1.01M	\$326K	\$485K	\$635K	\$534K	\$585K	\$720K	\$645K	\$708K	\$445K	\$954K	\$613K
Med Sales Price as a % of Med List Price	99%	96%	99%	100%	101%	97%	99%	98%	100%	102%	102%	97%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



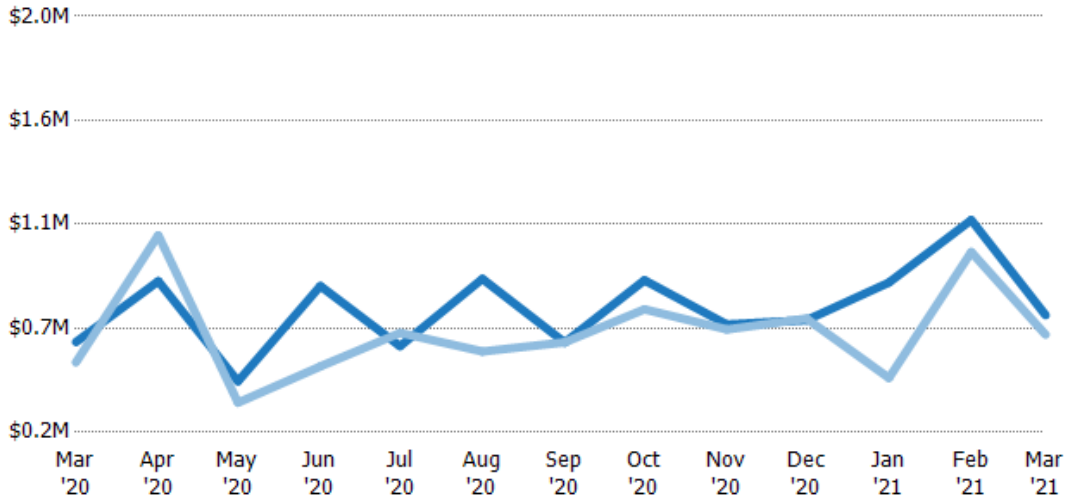
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$590K	\$923K	\$432K	\$1.06M	\$1.13M	\$952K	\$690K	\$894K	\$740K	\$858K	\$892K	\$1.08M	\$875K
Avg Sales Price	\$836K	\$1.01M	\$437K	\$745K	\$848K	\$783K	\$656K	\$972K	\$723K	\$915K	\$594K	\$1.28M	\$956K
Avg Sales Price as a % of Avg Est Value	142%	109%	101%	70%	75%	82%	95%	109%	98%	107%	67%	118%	109%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$590K	\$854K	\$421K	\$833K	\$573K	\$864K	\$589K	\$858K	\$667K	\$685K	\$848K	\$1.12M	\$706K
Median Sales Price	\$502K	\$1.05M	\$328K	\$485K	\$630K	\$550K	\$589K	\$732K	\$645K	\$692K	\$435K	\$980K	\$622K
Med Sales Price as a % of Med Est Value	85%	123%	78%	58%	110%	64%	100%	85%	97%	101%	51%	88%	88%