

# Resort & Second-Home Property Specialist Certification Course

This one-day course from NAR is designed to teach the essentials of buying, selling, and managing resort properties and second-homes for recreation, investment and development.



## After this course, you will be able to:

- Help clients evaluate and select the type of property, form of ownership, and financing options.
- Identify strategies for building a rental property business or assessing the investment value of property.
- Understanding the IRS guidelines for tax treatment of second-home vacation and investment properties.
- Use market statistics and trends to develop a business plan.

## To earn the RSPS certification, REALTORS® must complete a few basic requirements:

1. Be in good standing with NAR.
2. Complete the one-day Resort and Second-Home Property Specialist Certification course.
3. Submit certification application and one-time fee of ~~\$194.50~~. **SAVE 50% in May and June. Now \$97.25**

For more information about NAR's RSPS Certification, email [resort@realtors.org](mailto:resort@realtors.org) or visit [NAR.realtor/resort](http://NAR.realtor/resort).



Vermont  
Association of Realtors®

## June 15 and 22

9am-1pm via Zoom  
8 hours CE pending  
Instructor: Peter West

**Cost: \$89**

**Register at [vermontrealtors.com/rsp](http://vermontrealtors.com/rsp)  
or call us at (802) 229-0513**



NATIONAL  
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REALTORS®

*Official Certification*

