

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	3	-33.3%	3	14	-78.6%
New Listing Volume	\$327,500	\$488,800	-33%	\$476,500	\$2,245,499	-78.8%
Active Listing Count	15	41	-63.4%	N/A	N/A	
Active Listing Volume	\$2,565,399	\$7,565,298	-66.1%	N/A	N/A	
Average Listing Price	\$171,027	\$184,519	-7.3%	\$192,065	\$182,830	+5.1%
Median Listing Price	\$150,000	\$159,500	-6%	\$150,000	\$159,604	-6%
Median Days in RPR	131	197	-33.5%	120.33	181.17	-33.6%
Months of Inventory	2.5	8.2	-69.5%	3.8	12.1	-68.9%
Absorption Rate	40%	12.2%	+27.8%	26.47%	8.24%	+18.2%
Sales Activity Charts Metrics						
New Pending Sales Count	4	5	-20%	7	9	-22.2%
New Pending Sales Volume	\$911,900	\$578,320	+57.7%	\$1,936,300	\$1,114,120	+73.8%
Pending Sales Count	7	7	±	N/A	N/A	
Pending Sales Volume	\$1,857,800	\$1,069,220	+73.8%	N/A	N/A	
Closed Sales Count	3	4	-25%	9	9	±
Closed Sales Volume	\$870,000	\$390,400	+122.8%	\$2,530,500	\$933,329	+171.1%
Average Sales Price	\$290,000	\$97,600	+197.1%	\$281,167	\$103,703	+171.1%
Median Sales Price	\$280,000	\$109,200	+156.4%	\$205,333	\$113,256	+81.3%

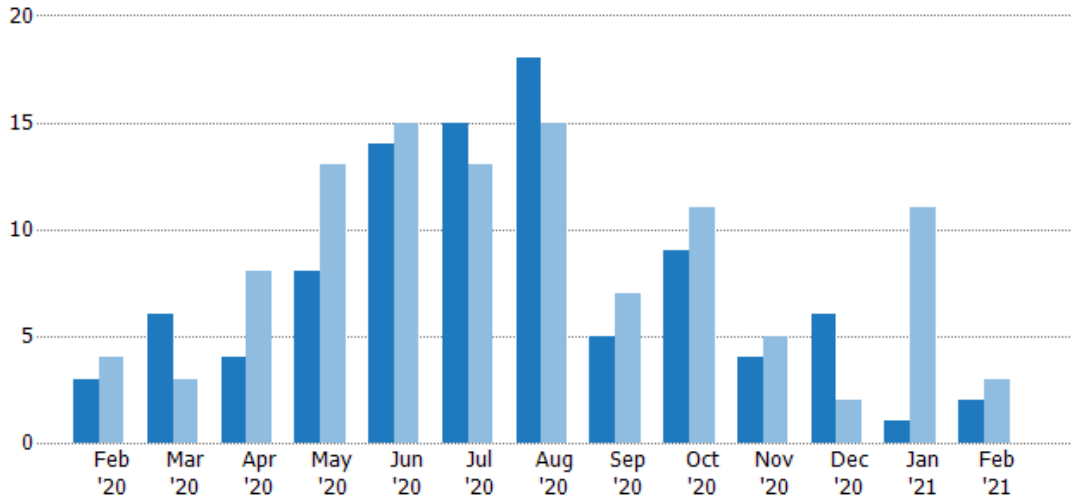
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	2	-33.3%
Feb '20	3	-25%
Feb '19	4	25%



Current Year	3	6	4	8	14	15	18	5	9	4	6	1	2
Prior Year	4	3	8	13	15	13	15	7	11	5	2	11	3
Percent Change from Prior Year	-25%	100%	-50%	-38%	-7%	15%	20%	-29%	-18%	-20%	200%	-91%	-33%

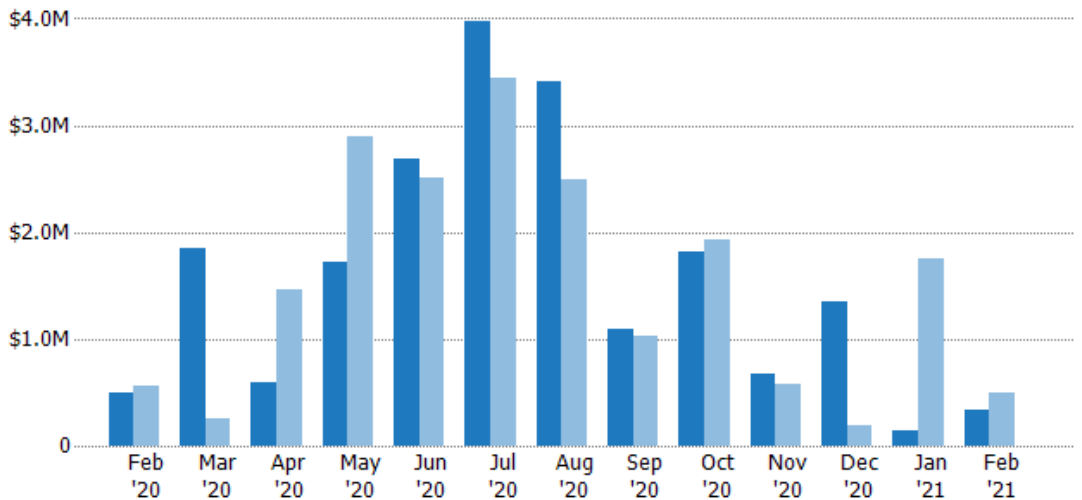
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$328K	-33%
Feb '20	\$489K	-12.8%
Feb '19	\$560K	59.6%



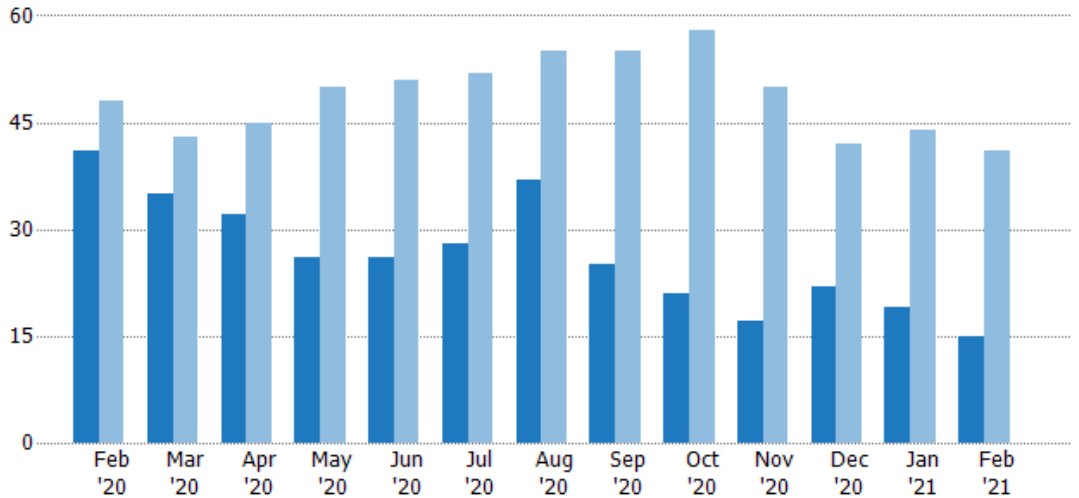
Current Year	\$489K	\$1.84M	\$595K	\$1.71M	\$2.69M	\$3.97M	\$3.41M	\$1.09M	\$1.82M	\$669K	\$1.35M	\$149K	\$328K
Prior Year	\$560K	\$249K	\$1.47M	\$2.89M	\$2.51M	\$3.44M	\$2.5M	\$1.03M	\$1.93M	\$575K	\$195K	\$1.76M	\$489K
Percent Change from Prior Year	-13%	642%	-59%	-41%	7%	15%	36%	6%	-6%	16%	594%	-92%	-33%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



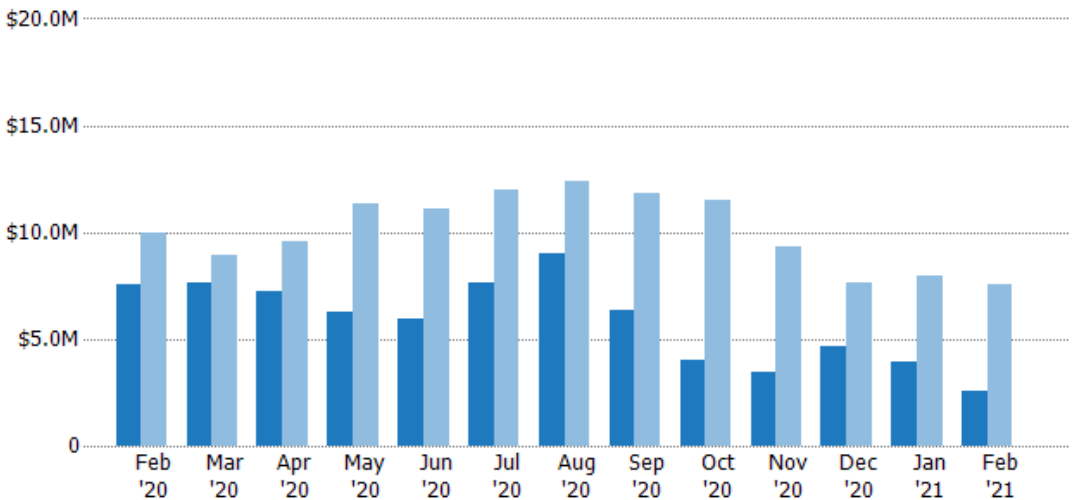
Month/Year	Count	% Chg.
Feb '21	15	-63.4%
Feb '20	41	-14.6%
Feb '19	48	12.5%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Feb '21	\$2.57M	-66.1%
Feb '20	\$7.57M	-23.9%
Feb '19	\$9.94M	-2.2%

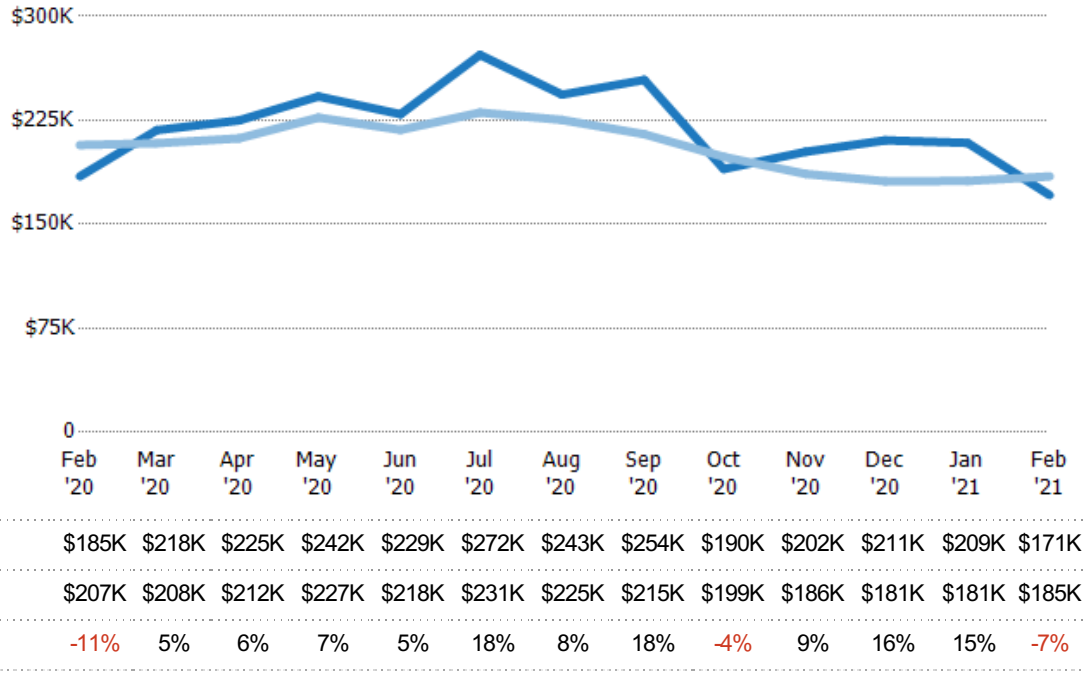
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$171K	-7.3%
Feb '20	\$185K	-10.9%
Feb '19	\$207K	-13.1%



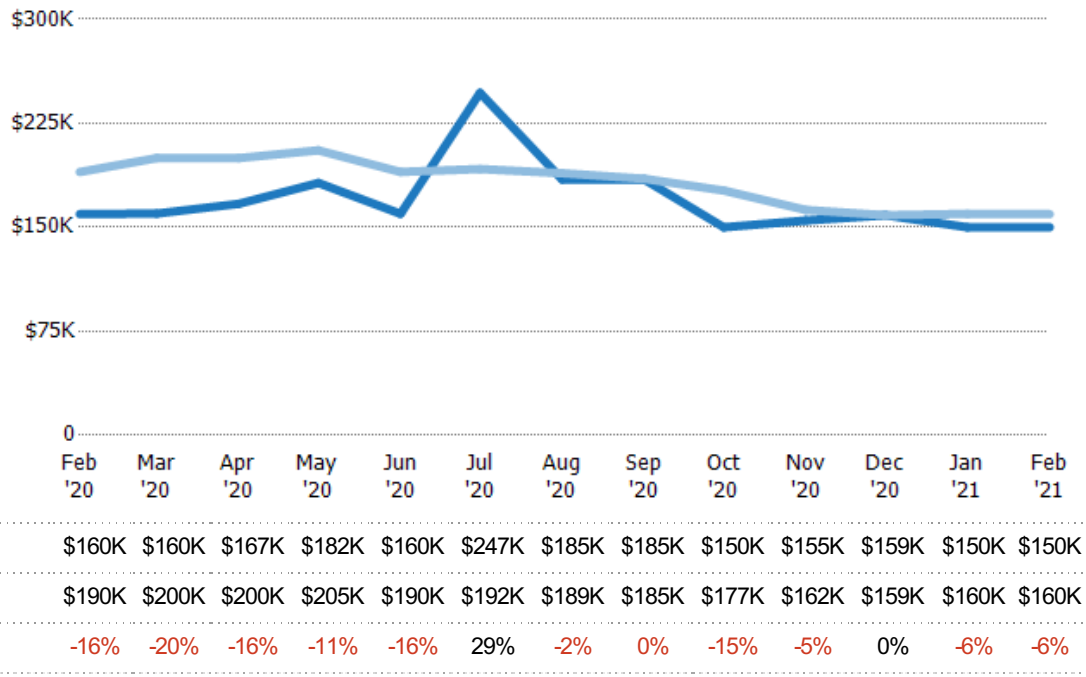
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$150K	-6%
Feb '20	\$160K	-16%
Feb '19	\$190K	-18.4%

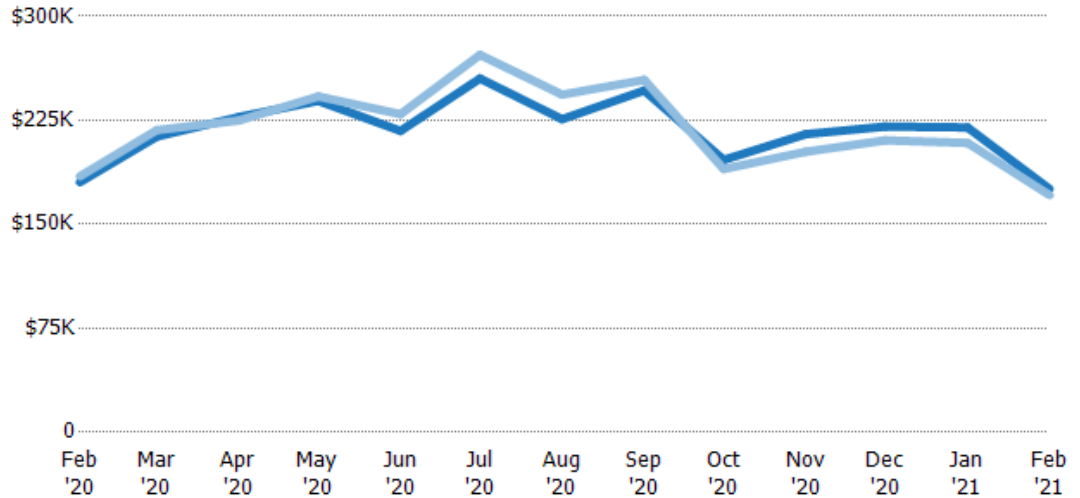


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



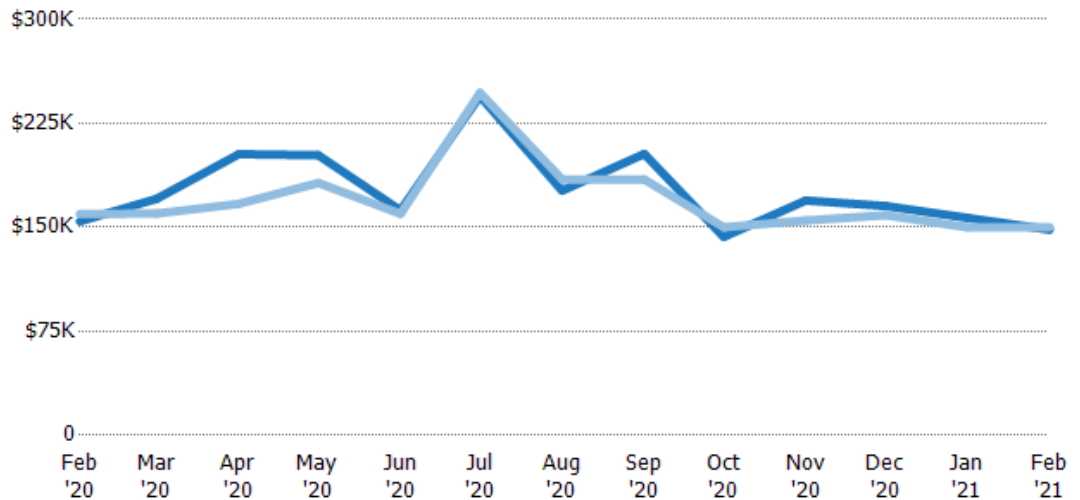
Avg Est Value	\$180K	\$213K	\$227K	\$239K	\$217K	\$255K	\$226K	\$246K	\$196K	\$215K	\$220K	\$220K	\$175K
Avg Listing Price	\$185K	\$218K	\$225K	\$242K	\$229K	\$272K	\$243K	\$254K	\$190K	\$202K	\$211K	\$209K	\$171K
Avg Listing Price as a % of Avg Est Value	102%	102%	99%	101%	106%	107%	108%	103%	97%	94%	96%	95%	97%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$154K	\$171K	\$203K	\$202K	\$162K	\$245K	\$176K	\$203K	\$143K	\$169K	\$165K	\$157K	\$148K
Median Listing Price	\$160K	\$160K	\$167K	\$182K	\$160K	\$247K	\$185K	\$185K	\$150K	\$155K	\$159K	\$150K	\$150K
Med Listing Price as a % of Med Est Value	103%	94%	82%	90%	98%	101%	105%	91%	105%	91%	96%	96%	101%

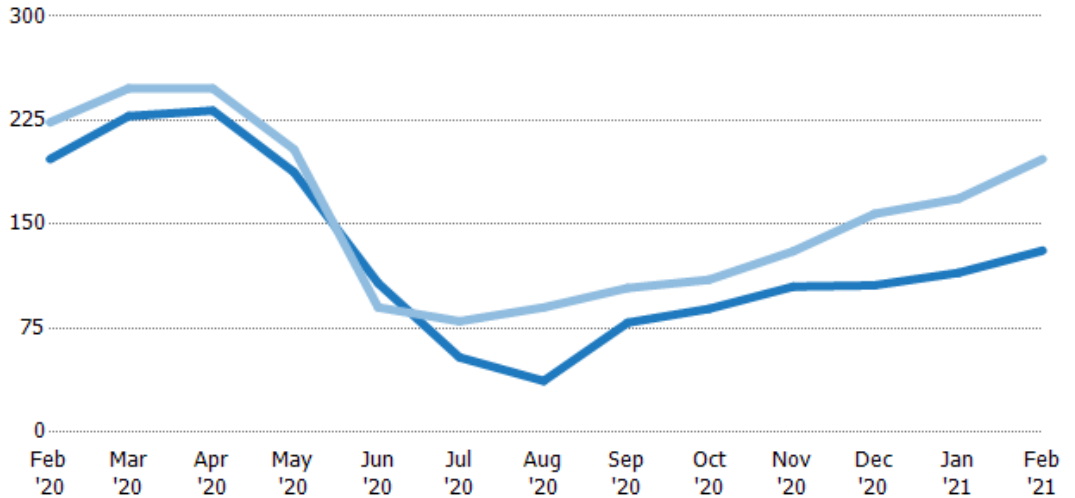
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '21	131	-33.5%
Feb '20	197	-11.9%
Feb '19	224	-17.4%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	197	228	232	188	108	54	37	79	89	105	106	115	131
Prior Year	224	248	248	204	90	80	90	104	110	131	158	169	197
Percent Change from Prior Year	-12%	-8%	-6%	-8%	19%	-33%	-59%	-24%	-19%	-20%	-33%	-32%	-34%

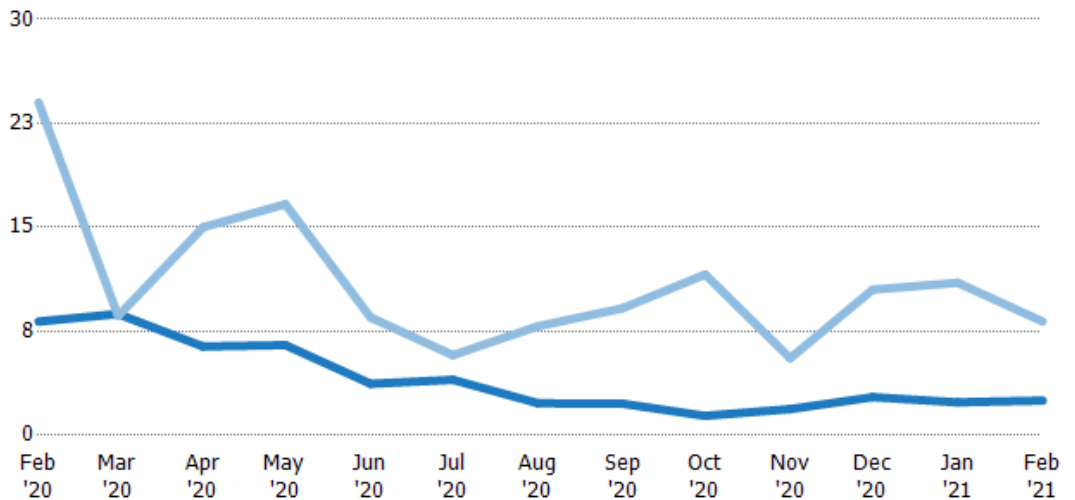
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Feb '21	2.5	-69.5%
Feb '20	8.2	-65.8%
Feb '19	24	-25%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	8.2	8.75	6.4	6.5	3.71	4	2.31	2.27	1.4	1.89	2.75	2.38	2.5
Prior Year	24	8.6	15	16.7	8.5	5.78	7.86	9.17	11.6	5.56	10.5	11	8.2
Percent Change from Prior Year	-66%	2%	-57%	-61%	-56%	-31%	-71%	-75%	-88%	-66%	-74%	-78%	-70%

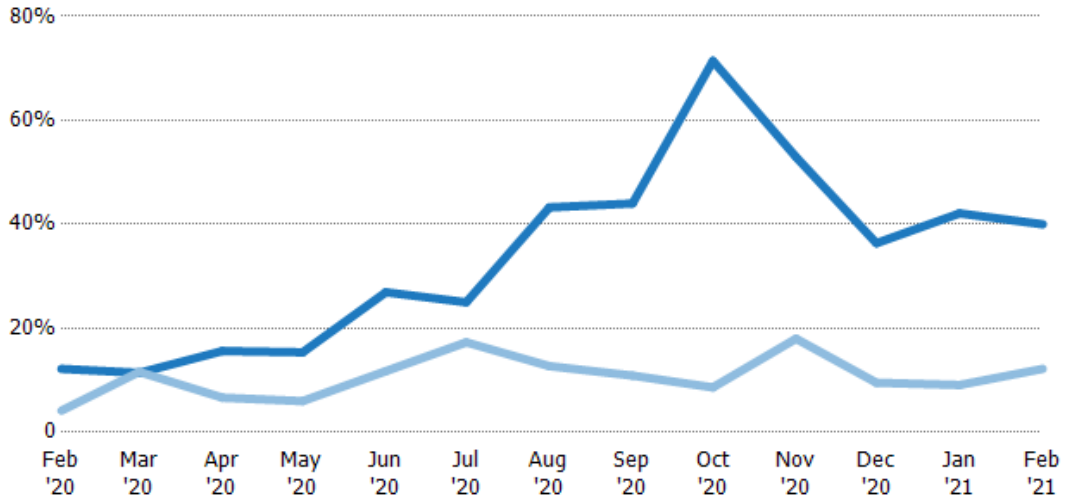
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Feb '21	40%	-27.8%
Feb '20	12%	-8%
Feb '19	4%	33.4%



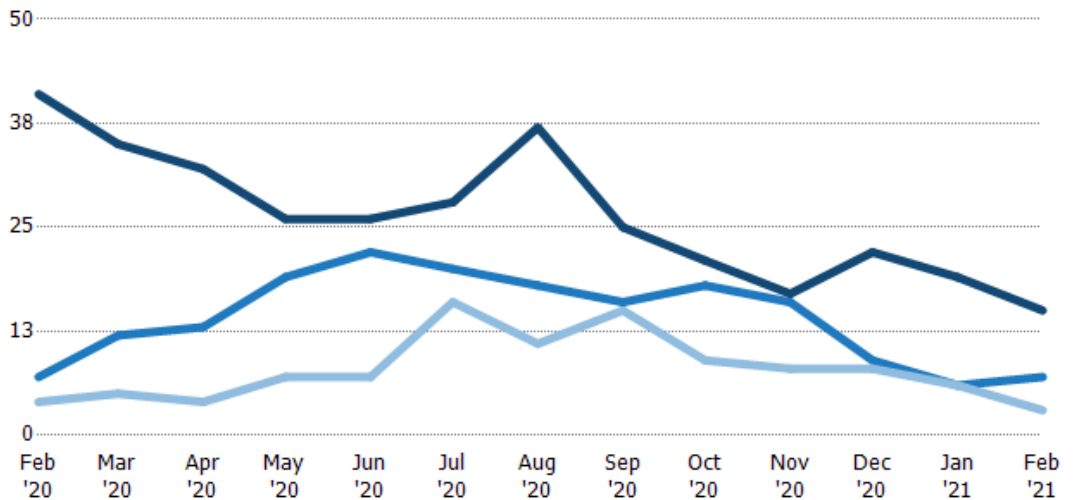
Current Year	12%	11%	16%	15%	27%	25%	43%	44%	71%	53%	36%	42%	40%
Prior Year	4%	12%	7%	6%	12%	17%	13%	11%	9%	18%	10%	9%	12%
Change from Prior Year	-8%	0%	-9%	-9%	-15%	-8%	-31%	-33%	-63%	-35%	-27%	-33%	-28%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Active	41	35	32	26	26	28	37	25	21	17	22	19	15
Pending	7	12	13	19	22	20	18	16	18	16	9	6	7
Sold	4	5	4	7	7	16	11	15	9	8	8	6	3

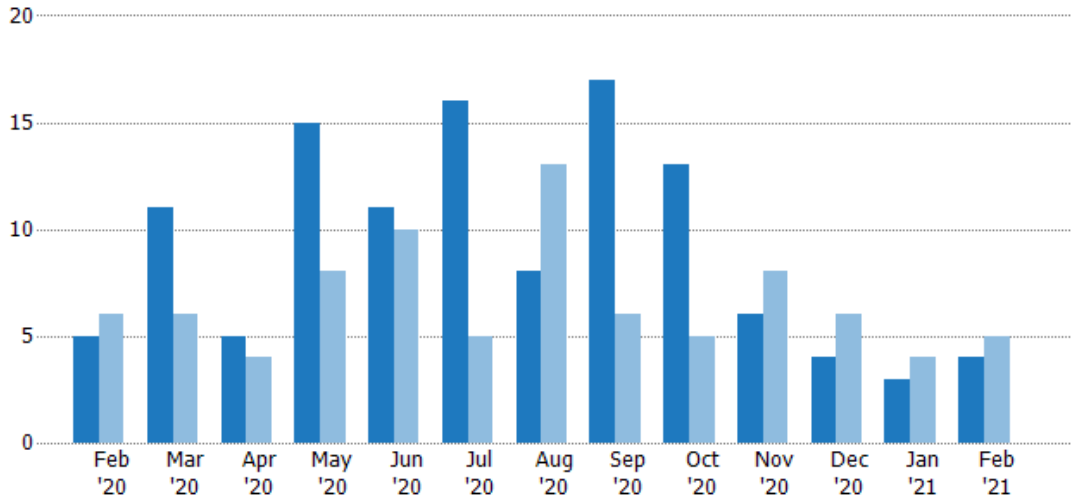
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	4	-20%
Feb '20	5	-16.7%
Feb '19	6	-83.3%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	5	11	5	15	11	16	8	17	13	6	4	3	4
Prior Year	6	6	4	8	10	5	13	6	5	8	6	4	5
Percent Change from Prior Year	-17%	83%	25%	88%	10%	220%	-38%	183%	160%	-25%	-33%	-25%	-20%

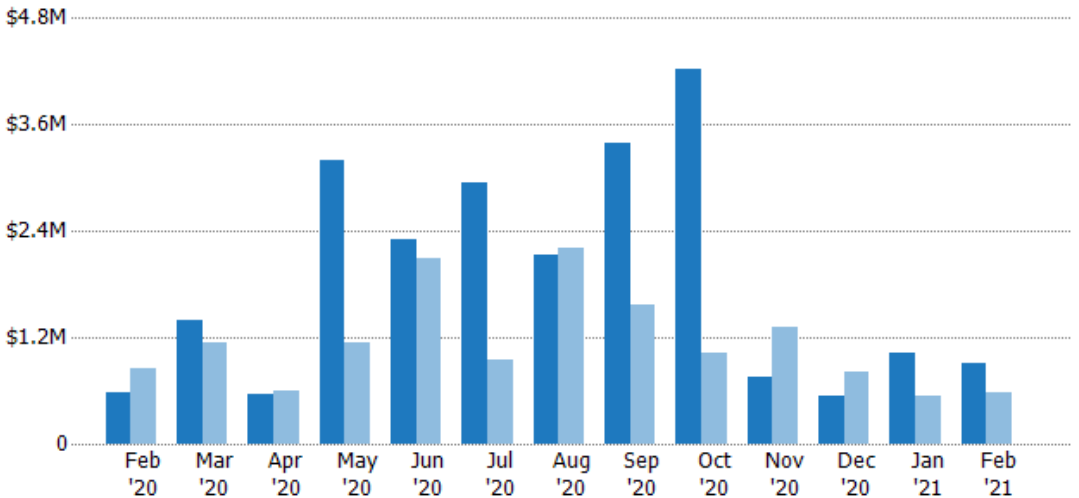
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$912K	57.7%
Feb '20	\$578K	-32.7%
Feb '19	\$859K	-95.4%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$578K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$2.95M	\$2.12M	\$3.39M	\$4.22M	\$762K	\$548K	\$1.02M	\$912K
Prior Year	\$859K	\$1.14M	\$605K	\$1.15M	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K	\$578K
Percent Change from Prior Year	-33%	23%	-9%	178%	11%	212%	-4%	116%	313%	-42%	-32%	91%	58%

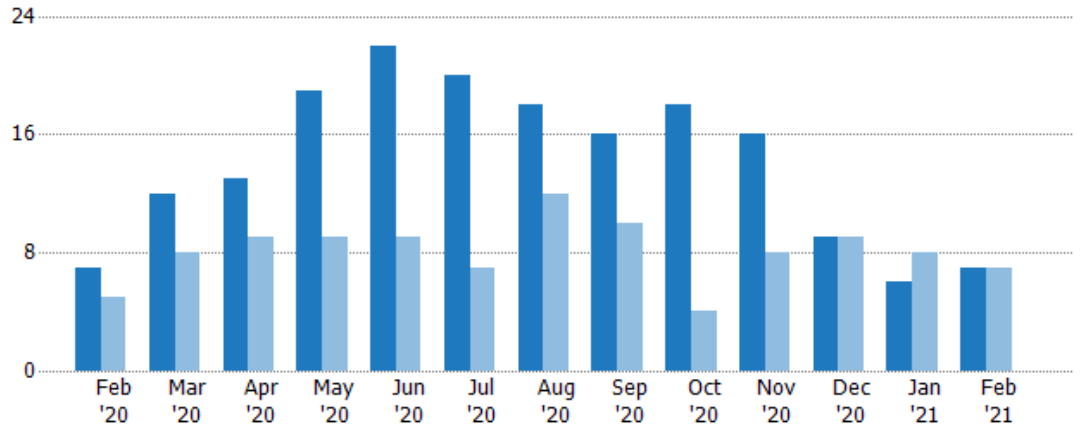
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Feb '21	7	0%
Feb '20	7	40%
Feb '19	5	20%



Current Year	7	12	13	19	22	20	18	16	18	16	9	6	7
Prior Year	5	8	9	9	9	7	12	10	4	8	9	8	7
Percent Change from Prior Year	40%	50%	44%	111%	144%	186%	50%	60%	350%	100%	0%	-25%	0%

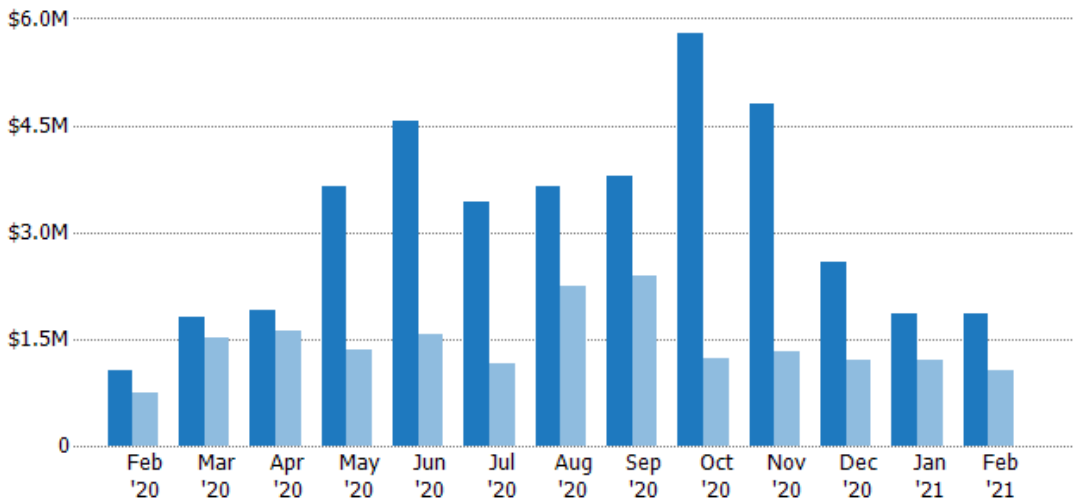
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Feb '21	\$1.86M	73.8%
Feb '20	\$1.07M	41.8%
Feb '19	\$754K	-13.4%



Current Year	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.42M	\$3.65M	\$3.78M	\$5.78M	\$4.8M	\$2.57M	\$1.85M	\$1.86M
Prior Year	\$754K	\$1.51M	\$1.61M	\$1.36M	\$1.56M	\$1.14M	\$2.24M	\$2.39M	\$1.22M	\$1.32M	\$1.21M	\$1.2M	\$1.07M
Percent Change from Prior Year	42%	19%	19%	169%	193%	199%	63%	58%	375%	264%	112%	53%	74%

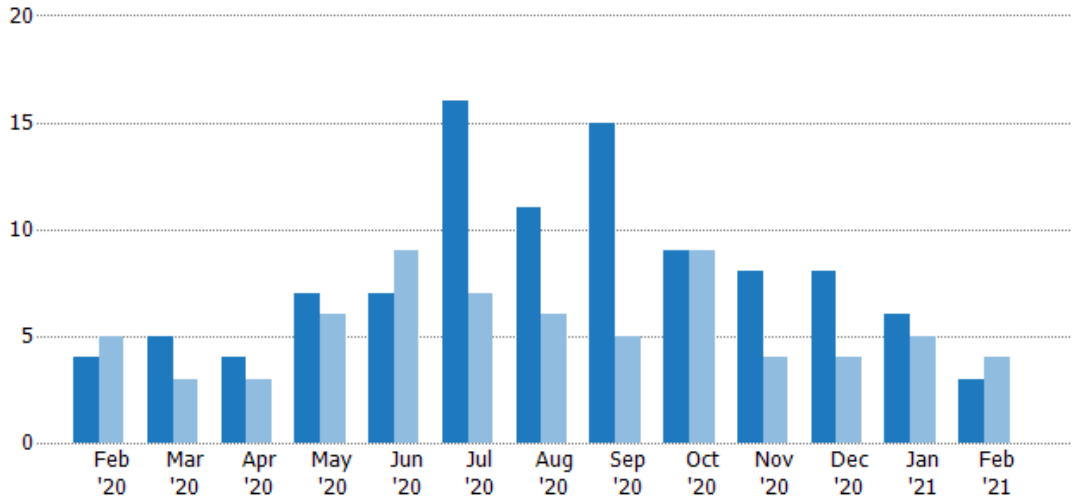
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	3	-25%
Feb '20	4	-20%
Feb '19	5	-60%



Current Year	4	5	4	7	7	16	11	15	9	8	8	6	3
Prior Year	5	3	3	6	9	7	6	5	9	4	4	5	4
Percent Change from Prior Year	-20%	67%	33%	17%	-22%	129%	83%	200%	0%	100%	100%	20%	-25%

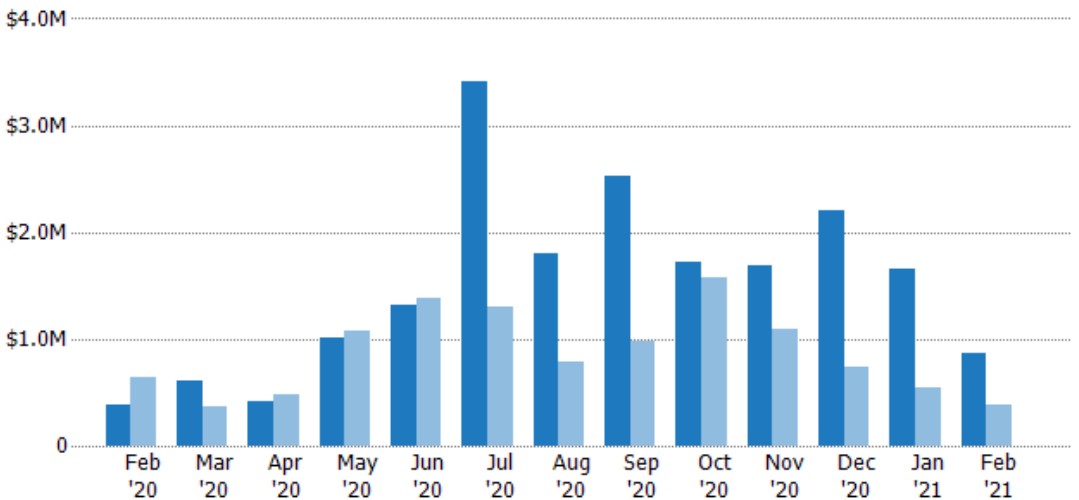
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$870K	122.8%
Feb '20	\$390K	-39.7%
Feb '19	\$648K	-25.9%



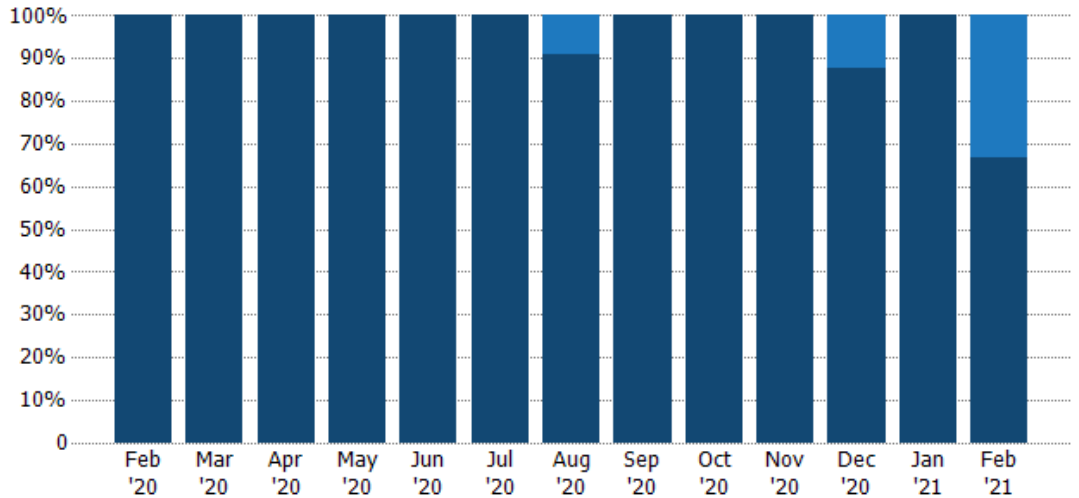
Current Year	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.41M	\$1.81M	\$2.52M	\$1.72M	\$1.69M	\$2.21M	\$1.66M	\$870K
Prior Year	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K	\$979K	\$1.57M	\$1.09M	\$745K	\$543K	\$390K
Percent Change from Prior Year	-40%	64%	-13%	-6%	-5%	163%	128%	158%	9%	55%	196%	206%	123%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



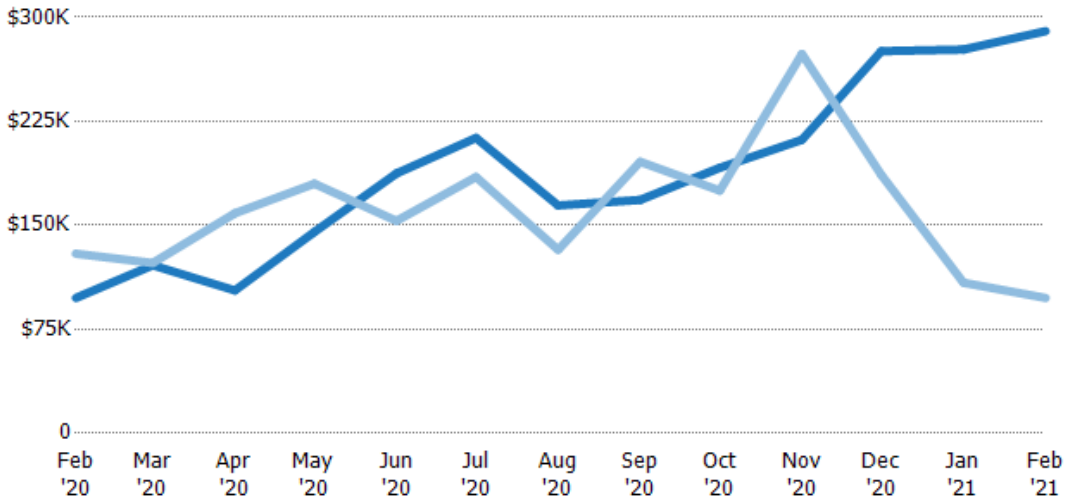
Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Condo/Townhouse	-	-	-	-	-	-	9%	-	-	-	13%	-	33%
Single Family Residence	100%	100%	100%	100%	100%	100%	91%	100%	100%	100%	88%	100%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Feb '21	\$290K	197.1%
Feb '20	\$97.6K	-24.6%
Feb '19	\$130K	85.3%

Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K
Prior Year	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$196K	\$175K	\$274K	\$186K	\$109K	\$97.6K
Percent Change from Prior Year	-25%	-1%	-35%	-19%	22%	15%	24%	-14%	9%	-23%	48%	155%	197%

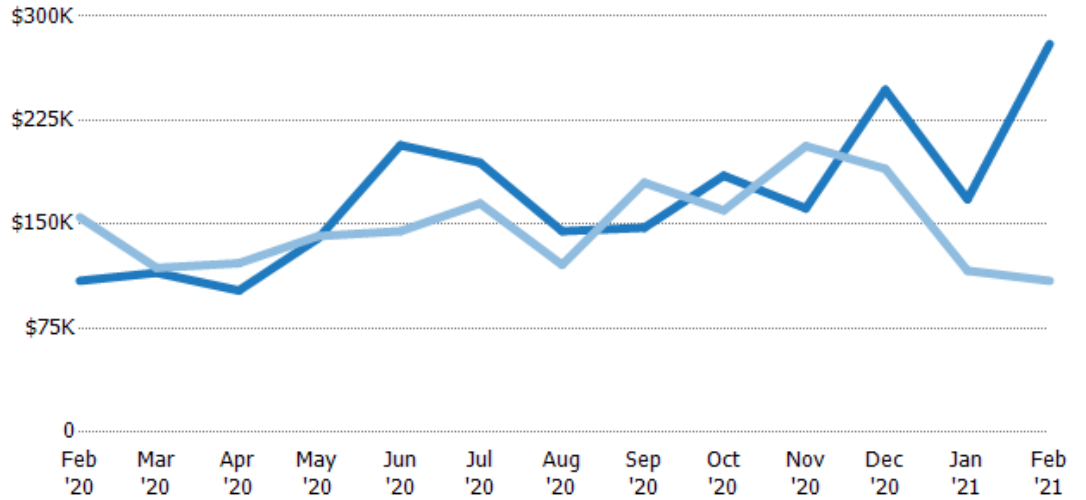
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$280K	156.4%
Feb '20	\$109K	-29.5%
Feb '19	\$155K	54.8%



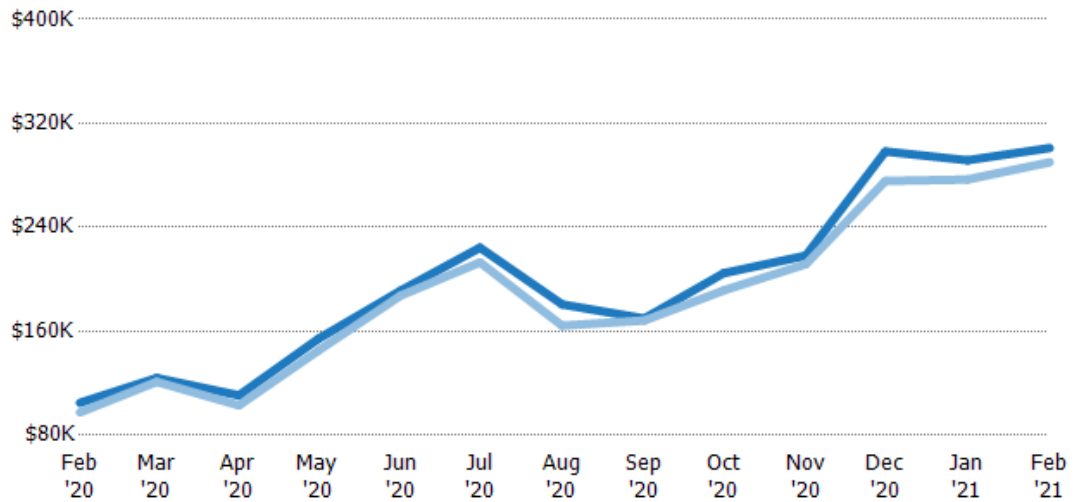
Current Year	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K
Prior Year	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$180K	\$160K	\$206K	\$190K	\$117K	\$109K
Percent Change from Prior Year	-30%	-3%	-16%	-1%	43%	18%	20%	-18%	16%	-22%	30%	44%	156%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



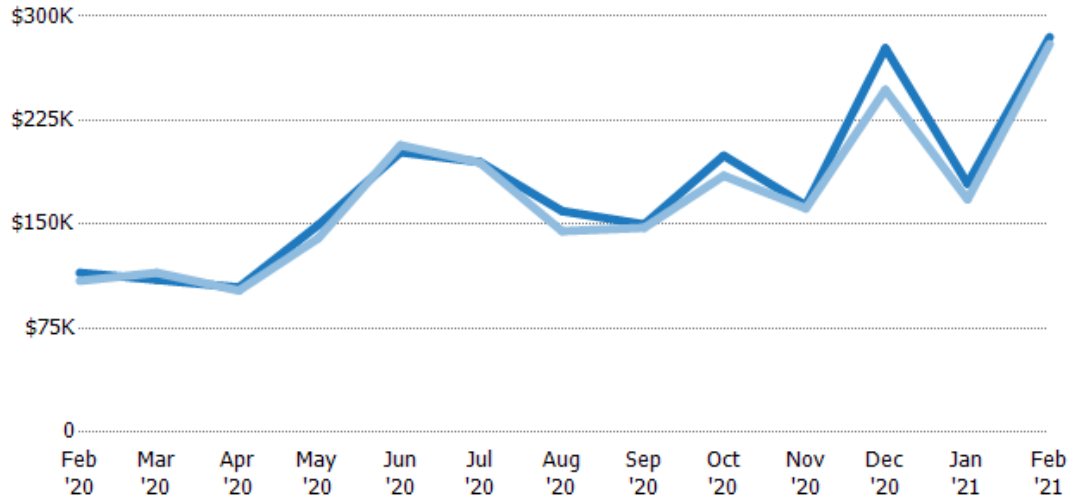
Avg List Price	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K
Avg Sales Price	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K
Avg Sales Price as a % of Avg List Price	93%	98%	93%	94%	98%	95%	91%	99%	94%	97%	92%	95%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



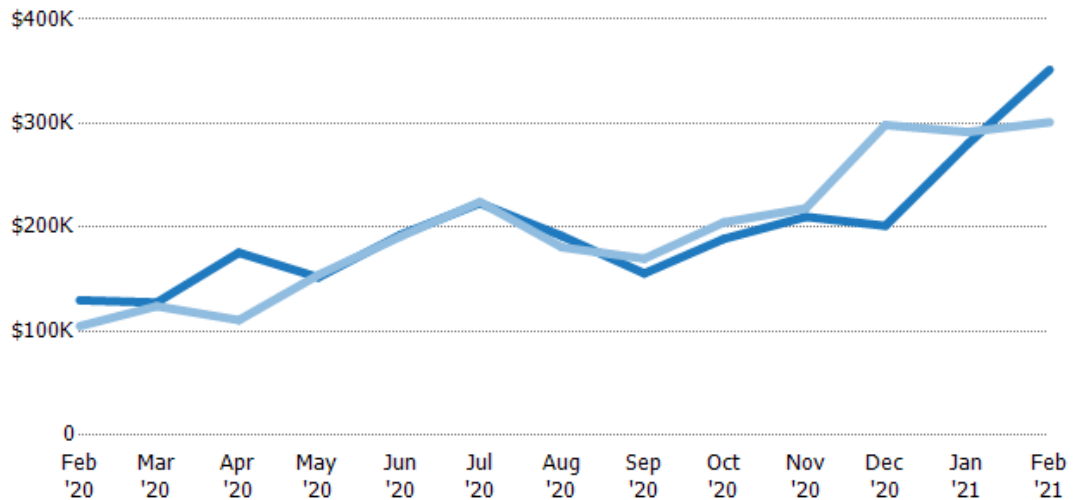
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median List Price	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K
Median Sales Price	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K
Med Sales Price as a % of Med List Price	95%	105%	98%	94%	102%	100%	91%	98%	93%	99%	89%	94%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



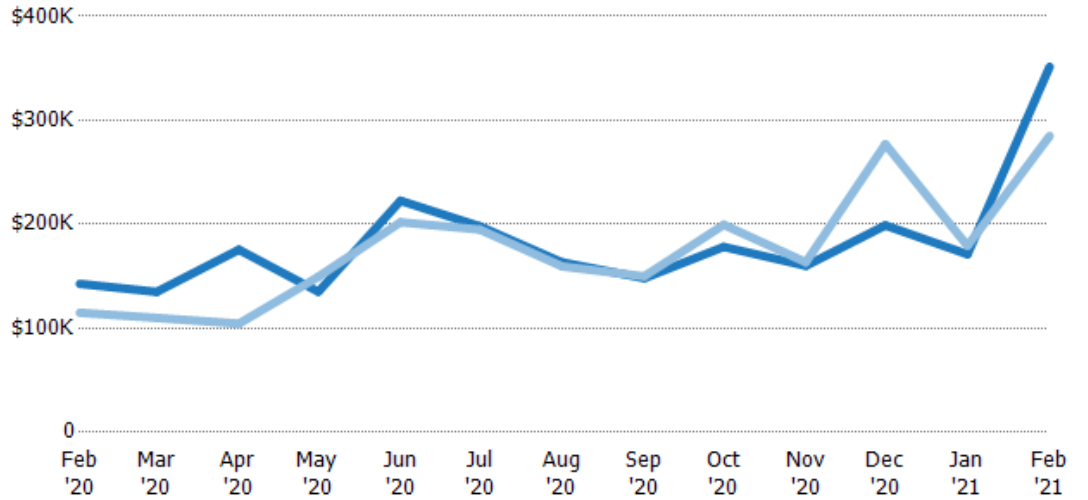
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$130K	\$128K	\$176K	\$152K	\$193K	\$223K	\$192K	\$156K	\$189K	\$210K	\$201K	\$280K	\$352K
Avg Sales Price	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K
Avg Sales Price as a % of Avg Est Value	81%	97%	63%	102%	99%	101%	94%	109%	108%	104%	148%	104%	86%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	\$143K	\$135K	\$176K	\$135K	\$223K	\$198K	\$163K	\$148K	\$178K	\$160K	\$199K	\$171K	\$352K
Median Sales Price	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K
Med Sales Price as a % of Med Est Value	81%	81%	59%	111%	91%	98%	98%	101%	112%	102%	139%	105%	81%