

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2021	Mar 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	6	+/-	9	20	-55%
New Listing Volume	\$1,099,900	\$1,844,800	-40.4%	\$1,576,400	\$4,090,299	-61.5%
Active Listing Count	11	35	-68.6%	N/A	N/A	
Active Listing Volume	\$1,601,399	\$7,624,899	-79%	N/A	N/A	
Average Listing Price	\$145,582	\$217,854	-33.2%	\$180,702	\$193,045	-6.4%
Median Listing Price	\$149,000	\$159,900	-6.8%	\$149,756	\$159,690	-6.2%
Median Days in RPR	145	228	-36.4%	122.8	197.89	-37.9%
Months of Inventory	3.7	8.8	-58.1%	3.2	12	-73.2%
Absorption Rate	27.27%	11.43%	+15.8%	31.11%	8.33%	+22.8%
Sales Activity Charts Metrics						
New Pending Sales Count	10	11	-9.1%	17	20	-15%
New Pending Sales Volume	\$2,063,899	\$1,398,599	+47.6%	\$4,000,199	\$2,512,719	+59.2%
Pending Sales Count	15	12	+25%	N/A	N/A	
Pending Sales Volume	\$3,606,800	\$1,802,619	+100.1%	N/A	N/A	
Closed Sales Count	1	5	-80%	10	14	-28.6%
Closed Sales Volume	\$156,000	\$605,800	-74.2%	\$2,686,500	\$1,539,129	+74.5%
Average Sales Price	\$156,000	\$121,160	+28.8%	\$268,650	\$109,938	+144.4%
Median Sales Price	\$156,000	\$115,000	+35.7%	\$200,400	\$113,879	+76%

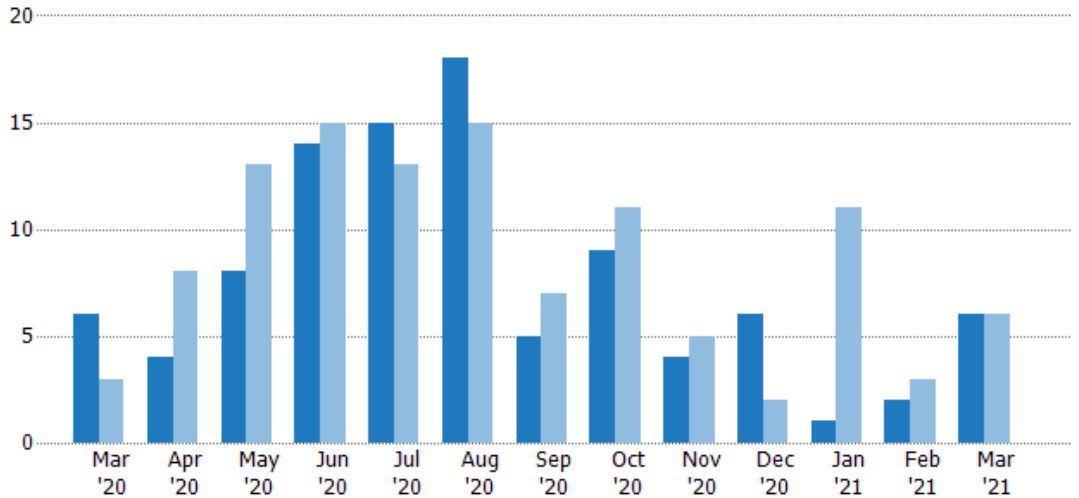
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	6	0%
Mar '20	6	100%
Mar '19	3	333.3%



Current Year	6	4	8	14	15	18	5	9	4	6	1	2	6
Prior Year	3	8	13	15	13	15	7	11	5	2	11	3	6
Percent Change from Prior Year	100%	-50%	-38%	-7%	15%	20%	-29%	-18%	-20%	200%	-91%	-33%	0%

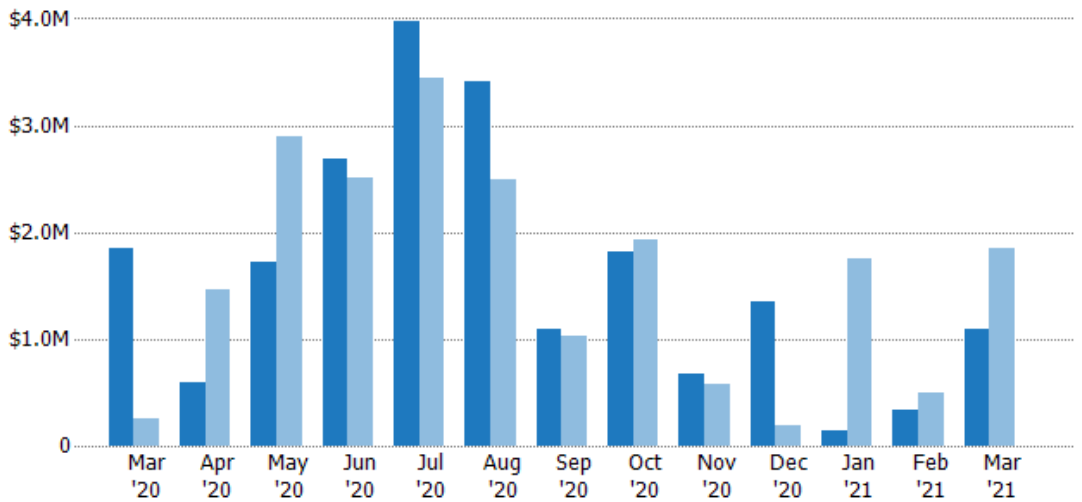
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$1.1M	-40.4%
Mar '20	\$1.84M	642.4%
Mar '19	\$249K	993%



Current Year	\$1.84M	\$595K	\$1.71M	\$2.69M	\$3.97M	\$3.41M	\$1.09M	\$1.82M	\$669K	\$1.35M	\$149K	\$328K	\$1.1M
Prior Year	\$249K	\$1.47M	\$2.89M	\$2.51M	\$3.44M	\$2.5M	\$1.03M	\$1.93M	\$575K	\$195K	\$1.76M	\$489K	\$1.84M
Percent Change from Prior Year	642%	-59%	-41%	7%	15%	36%	6%	-6%	16%	594%	-92%	-33%	-40%

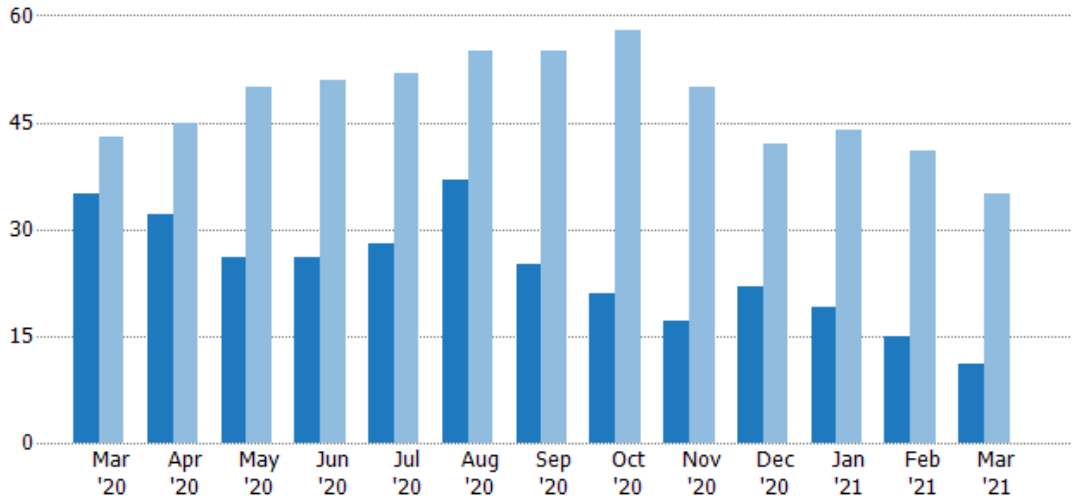
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	11	-68.6%
Mar '20	35	-18.6%
Mar '19	43	23.3%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	35	32	26	26	28	37	25	21	17	22	19	15	11
Prior Year	43	45	50	51	52	55	55	58	50	42	44	41	35
Percent Change from Prior Year	-19%	-29%	-48%	-49%	-46%	-33%	-55%	-64%	-66%	-48%	-57%	-63%	-69%

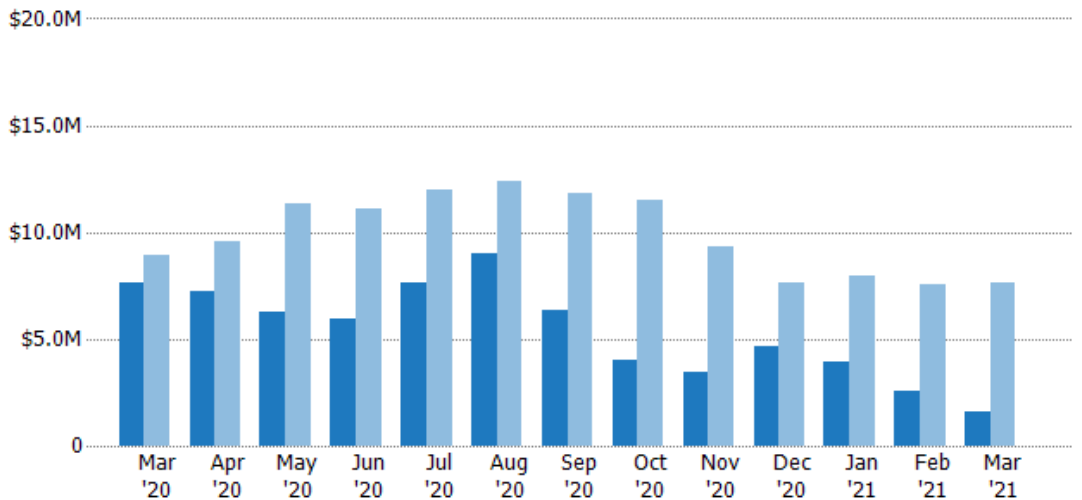
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$1.6M	-79%
Mar '20	\$7.62M	-14.9%
Mar '19	\$8.96M	14.7%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$7.62M	\$7.19M	\$6.3M	\$5.96M	\$7.62M	\$9.01M	\$6.35M	\$3.99M	\$3.44M	\$4.63M	\$3.96M	\$2.57M	\$1.6M
Prior Year	\$8.96M	\$9.54M	\$11.3M	\$11.1M	\$12M	\$12.4M	\$11.8M	\$11.5M	\$9.31M	\$7.6M	\$7.98M	\$7.57M	\$7.62M
Percent Change from Prior Year	-15%	-25%	-45%	-46%	-36%	-27%	-46%	-65%	-63%	-39%	-50%	-66%	-79%

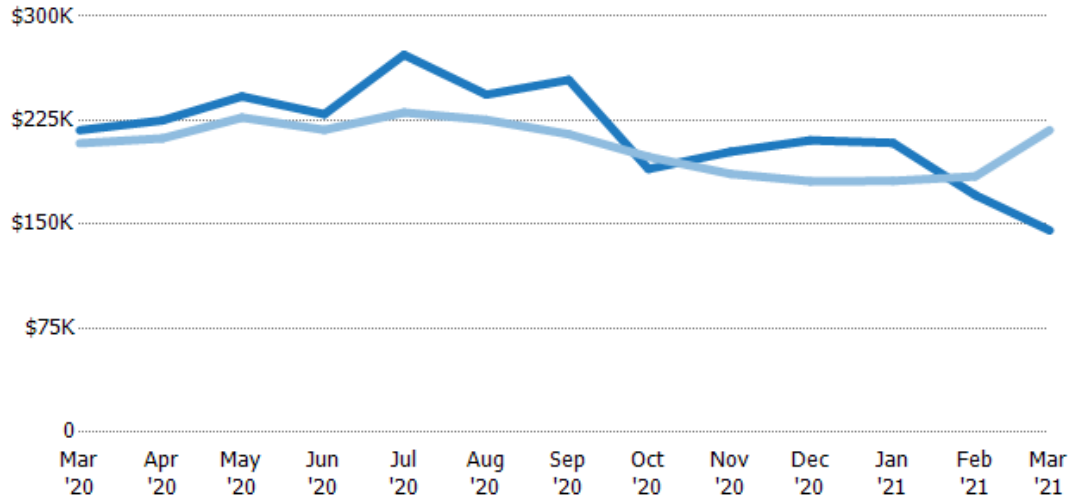
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Mar '21	\$146K	-33.2%
Mar '20	\$218K	4.5%
Mar '19	\$208K	-7%



Current Year	\$218K	\$225K	\$242K	\$229K	\$272K	\$243K	\$254K	\$190K	\$202K	\$211K	\$209K	\$171K	\$146K
Prior Year	\$208K	\$212K	\$227K	\$218K	\$231K	\$225K	\$215K	\$199K	\$186K	\$181K	\$181K	\$185K	\$218K
Percent Change from Prior Year	5%	6%	7%	5%	18%	8%	18%	-4%	9%	16%	15%	-7%	-33%

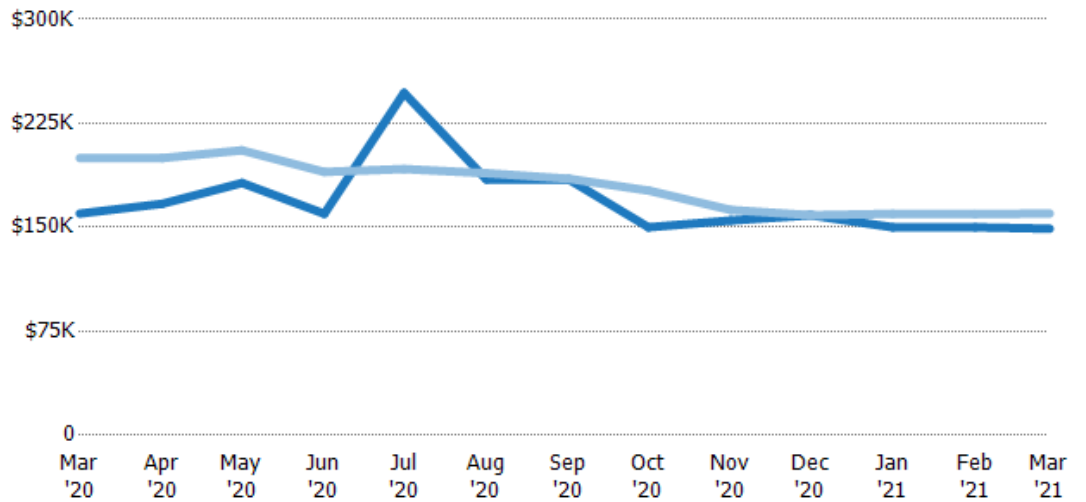
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Mar '21	\$149K	-6.8%
Mar '20	\$160K	-20%
Mar '19	\$200K	-14%



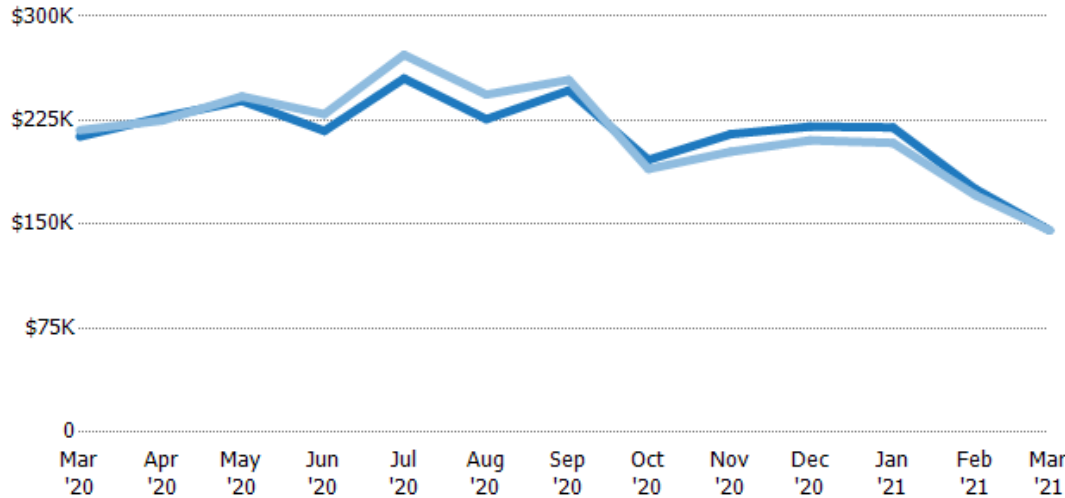
Current Year	\$160K	\$167K	\$182K	\$160K	\$247K	\$185K	\$185K	\$150K	\$155K	\$159K	\$150K	\$150K	\$149K
Prior Year	\$200K	\$200K	\$205K	\$190K	\$192K	\$189K	\$185K	\$177K	\$162K	\$159K	\$160K	\$160K	\$160K
Percent Change from Prior Year	-20%	-16%	-11%	-16%	29%	-2%	0%	-15%	-5%	0%	-6%	-6%	-7%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



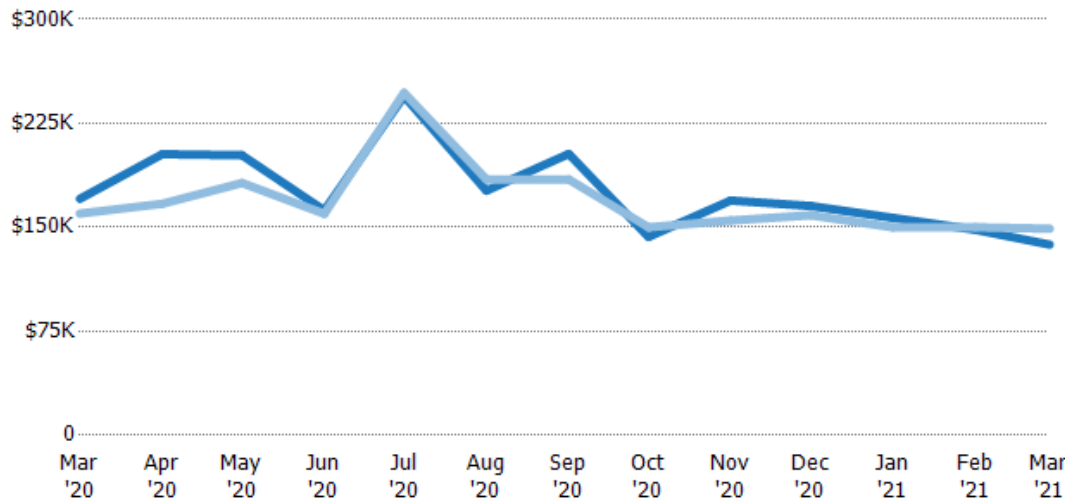
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$213K	\$227K	\$239K	\$217K	\$255K	\$226K	\$246K	\$196K	\$215K	\$220K	\$220K	\$175K	\$146K
Avg Listing Price	\$218K	\$225K	\$242K	\$229K	\$272K	\$243K	\$254K	\$190K	\$202K	\$211K	\$209K	\$171K	\$146K
Avg Listing Price as a % of Avg Est Value	102%	99%	101%	106%	107%	108%	103%	97%	94%	96%	95%	97%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



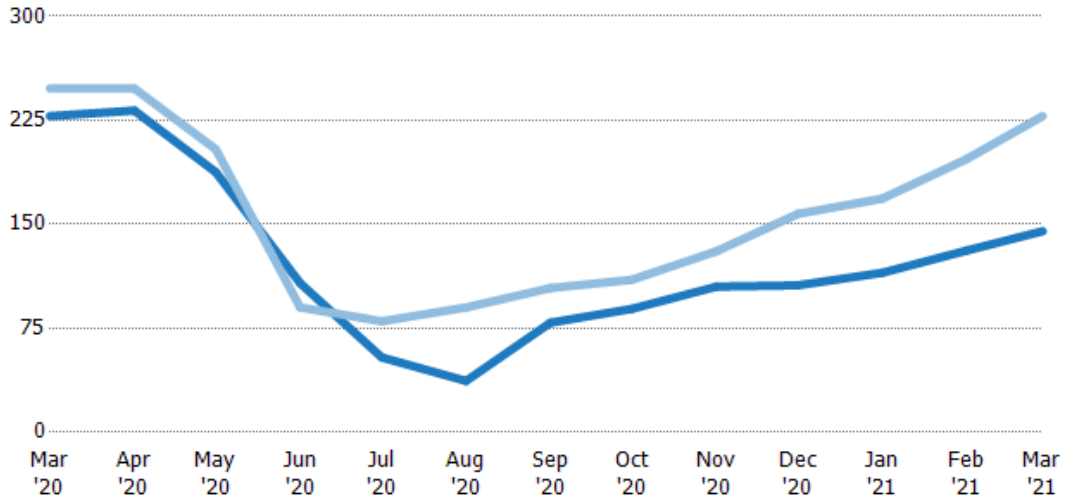
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$171K	\$203K	\$202K	\$162K	\$245K	\$176K	\$203K	\$143K	\$169K	\$165K	\$157K	\$148K	\$138K
Median Listing Price	\$160K	\$167K	\$182K	\$160K	\$247K	\$185K	\$185K	\$150K	\$155K	\$159K	\$150K	\$150K	\$149K
Med Listing Price as a % of Med Est Value	94%	82%	90%	98%	101%	105%	91%	105%	91%	96%	96%	101%	108%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Mar '21	145	-36.4%
Mar '20	228	-8.1%
Mar '19	248	-27%

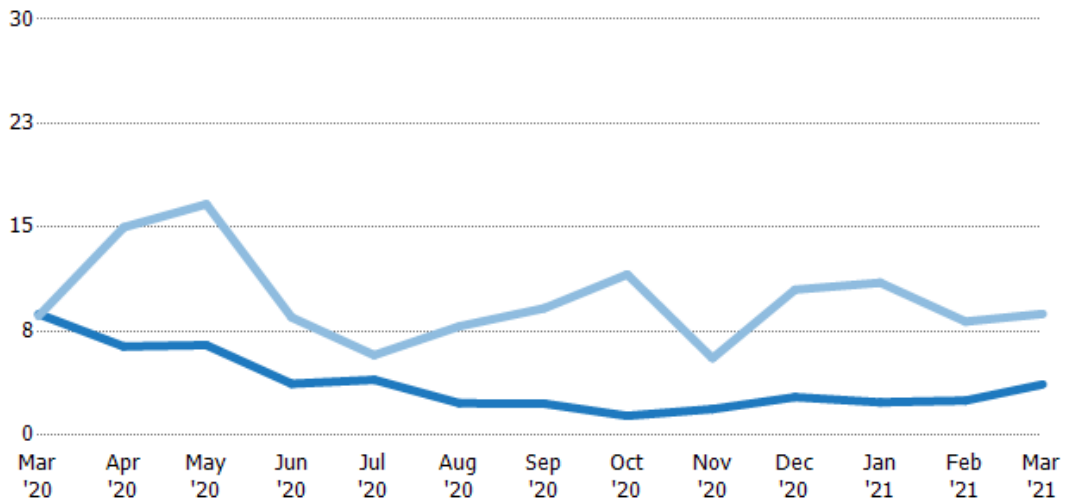
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	228	232	188	108	54	37	79	89	105	106	115	131	145
Prior Year	248	248	204	90	80	90	104	110	131	158	169	197	228
Percent Change from Prior Year	-8%	-6%	-8%	19%	-33%	-59%	-24%	-19%	-20%	-33%	-32%	-34%	-36%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Mar '21	3.67	-58.1%
Mar '20	8.75	1.7%
Mar '19	8.6	208.1%

	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	8.75	6.4	6.5	3.71	4	2.31	2.27	1.4	1.89	2.75	2.38	2.5	3.67
Prior Year	8.6	15	16.7	8.5	5.78	7.86	9.17	11.6	5.56	10.5	11	8.2	8.75
Percent Change from Prior Year	2%	-57%	-61%	-56%	-31%	-71%	-75%	-88%	-66%	-74%	-78%	-70%	-58%

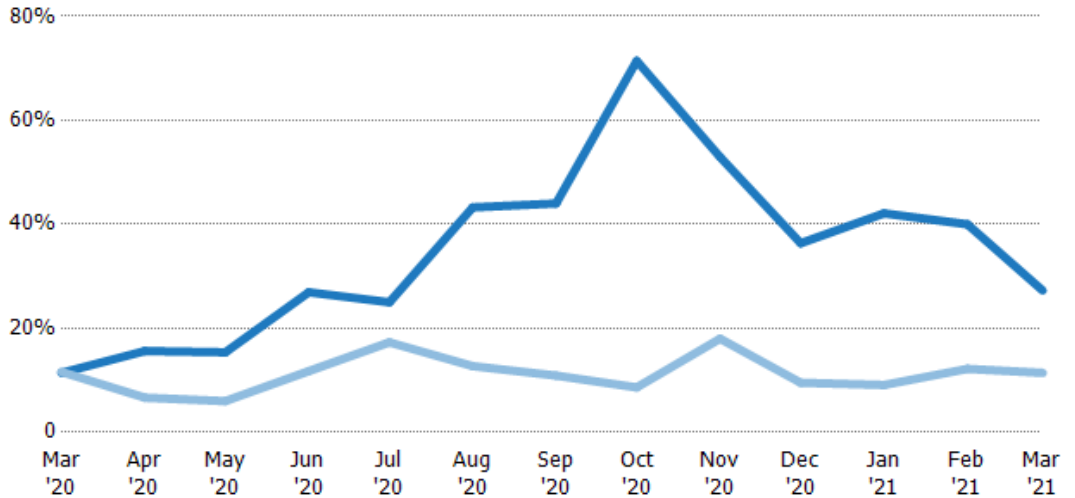
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Mar '21	27%	-15.9%
Mar '20	11%	0.2%
Mar '19	12%	-67.6%



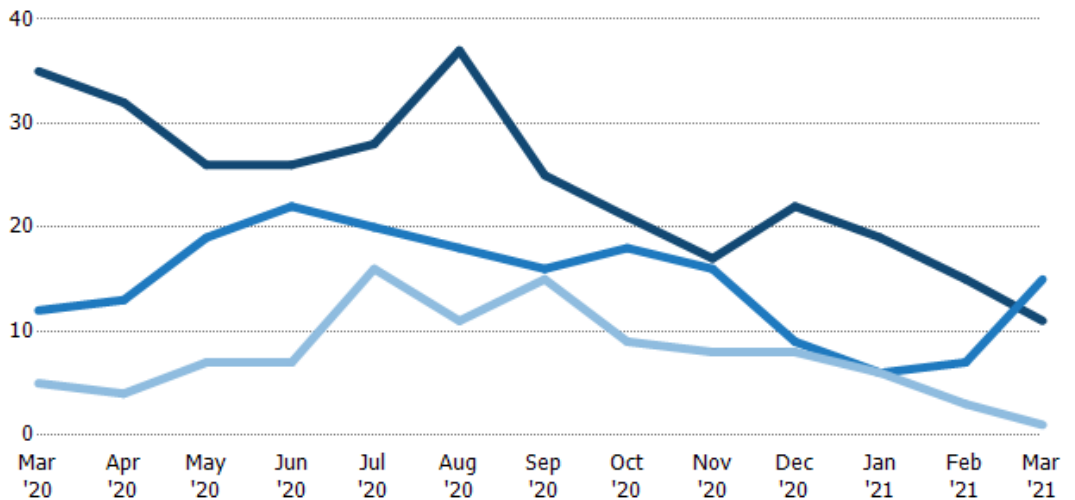
Current Year	11%	16%	15%	27%	25%	43%	44%	71%	53%	36%	42%	40%	27%
Prior Year	12%	7%	6%	12%	17%	13%	11%	9%	18%	10%	9%	12%	11%
Change from Prior Year	0%	-9%	-9%	-15%	-8%	-31%	-33%	-63%	-35%	-27%	-33%	-28%	-16%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Active	35	32	26	26	28	37	25	21	17	22	19	15	11
Pending	12	13	19	22	20	18	16	18	16	9	6	7	15
Sold	5	4	7	7	16	11	15	9	8	8	6	3	1

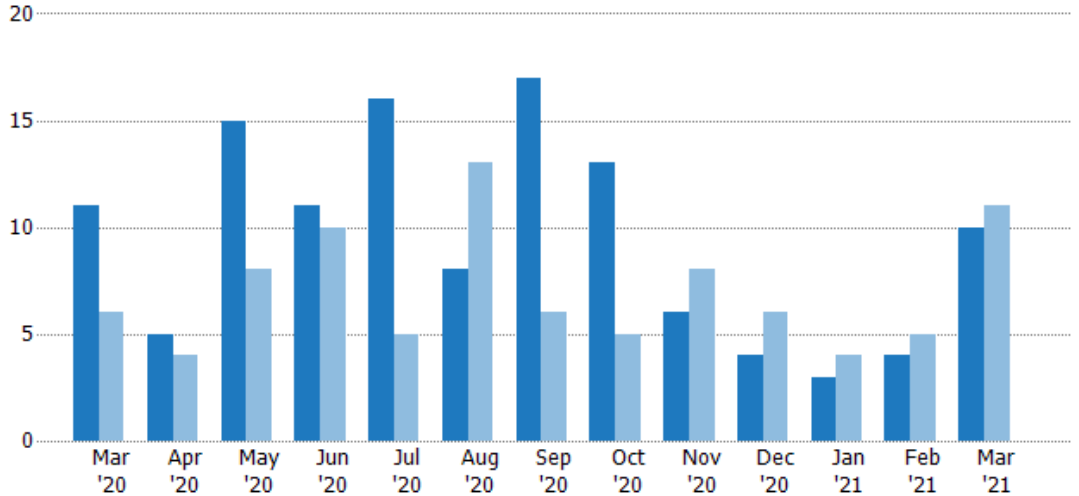
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Mar '21	10	-9.1%
Mar '20	11	83.3%
Mar '19	6	16.7%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	11	5	15	11	16	8	17	13	6	4	3	4	10
Prior Year	6	4	8	10	5	13	6	5	8	6	4	5	11
Percent Change from Prior Year	83%	25%	88%	10%	220%	-38%	183%	160%	-25%	-33%	-25%	-20%	-9%

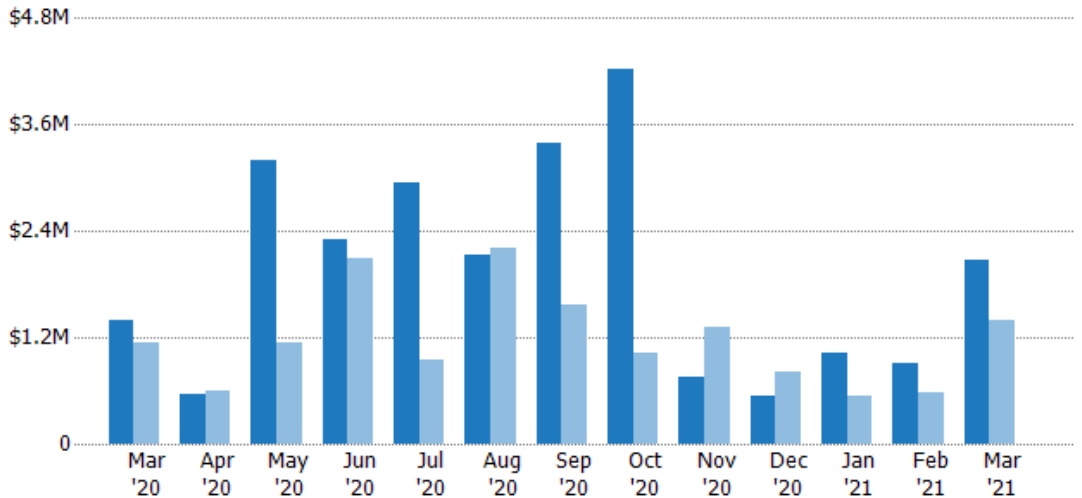
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Mar '21	\$2.06M	47.6%
Mar '20	\$1.4M	23.1%
Mar '19	\$1.14M	-10.8%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$1.4M	\$552K	\$3.2M	\$2.31M	\$2.95M	\$2.12M	\$3.39M	\$4.22M	\$762K	\$548K	\$1.02M	\$912K	\$2.06M
Prior Year	\$1.14M	\$605K	\$1.15M	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K	\$578K	\$1.4M
Percent Change from Prior Year	23%	-9%	178%	11%	212%	-4%	116%	313%	-42%	-32%	91%	58%	48%

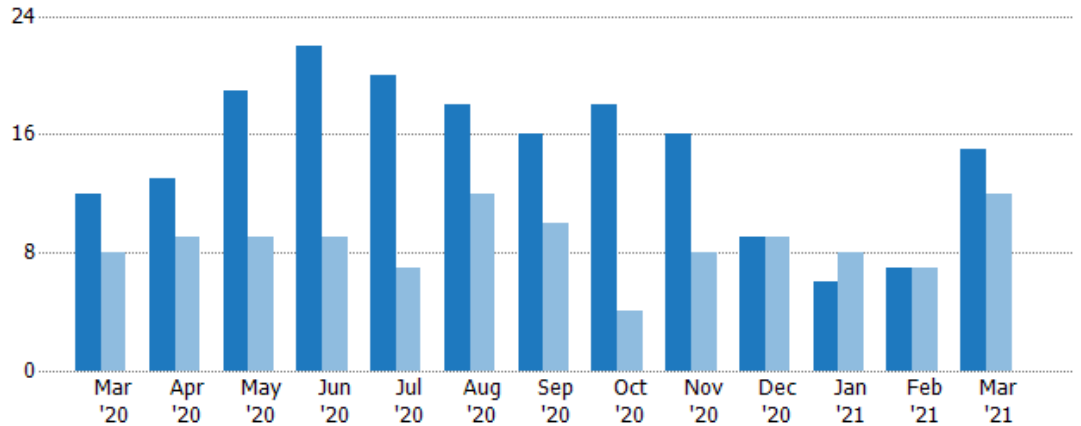
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	15	25%
Mar '20	12	50%
Mar '19	8	0%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	12	13	19	22	20	18	16	18	16	9	6	7	15
Prior Year	8	9	9	9	7	12	10	4	8	9	8	7	12
Percent Change from Prior Year	50%	44%	111%	144%	186%	50%	60%	350%	100%	0%	-25%	0%	25%

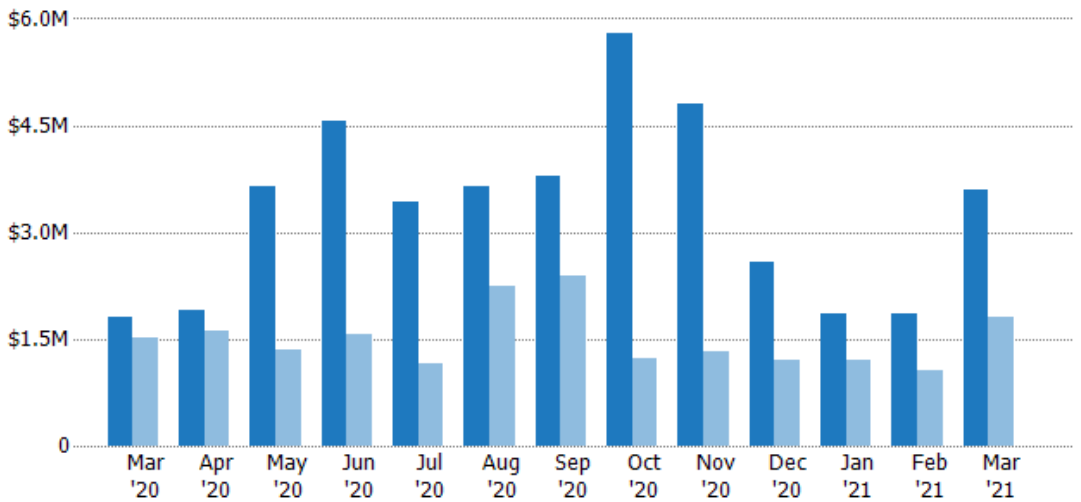
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$3.61M	100.1%
Mar '20	\$1.8M	19.4%
Mar '19	\$1.51M	-19.9%



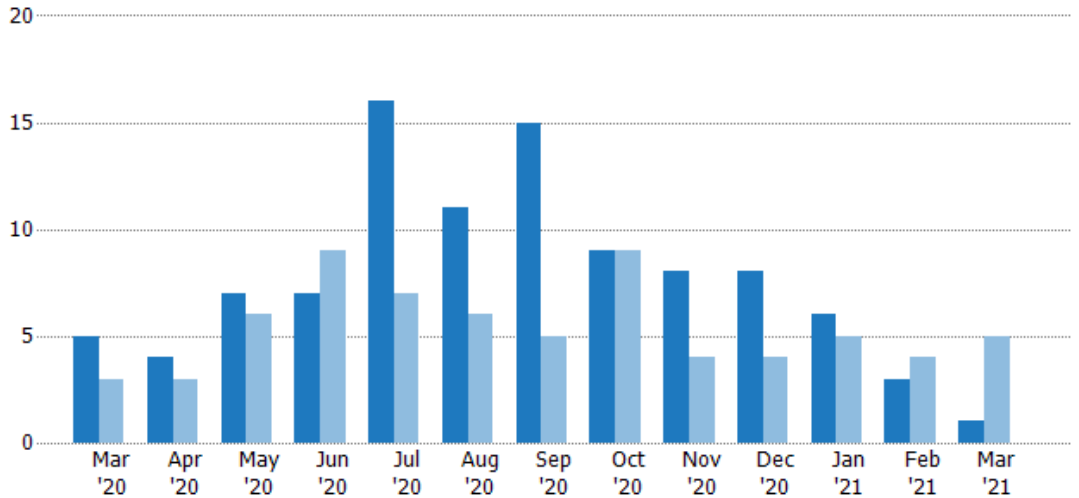
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.42M	\$3.65M	\$3.78M	\$5.78M	\$4.8M	\$2.57M	\$1.85M	\$1.86M	\$3.61M
Prior Year	\$1.51M	\$1.61M	\$1.36M	\$1.56M	\$1.14M	\$2.24M	\$2.39M	\$1.22M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M
Percent Change from Prior Year	19%	19%	169%	193%	199%	63%	58%	375%	264%	112%	53%	74%	100%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Mar '21	1	-80%
Mar '20	5	66.7%
Mar '19	3	66.7%

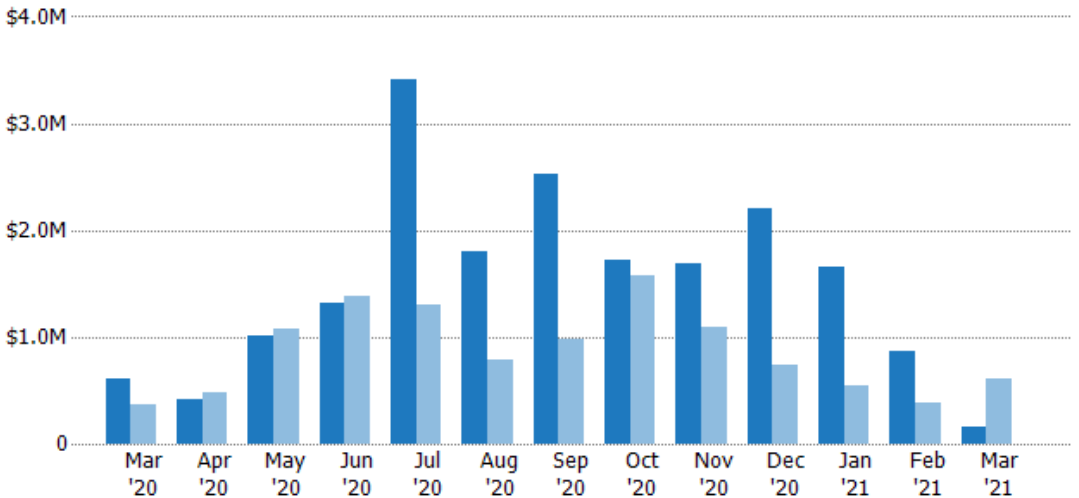
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	5	4	7	7	16	11	15	9	8	8	6	3	1
Prior Year	3	3	6	9	7	6	5	9	4	4	5	4	5
Percent Change from Prior Year	67%	33%	17%	-22%	129%	83%	200%	0%	100%	100%	20%	-25%	-80%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Mar '21	\$156K	-74.2%
Mar '20	\$606K	64.4%
Mar '19	\$369K	15.6%

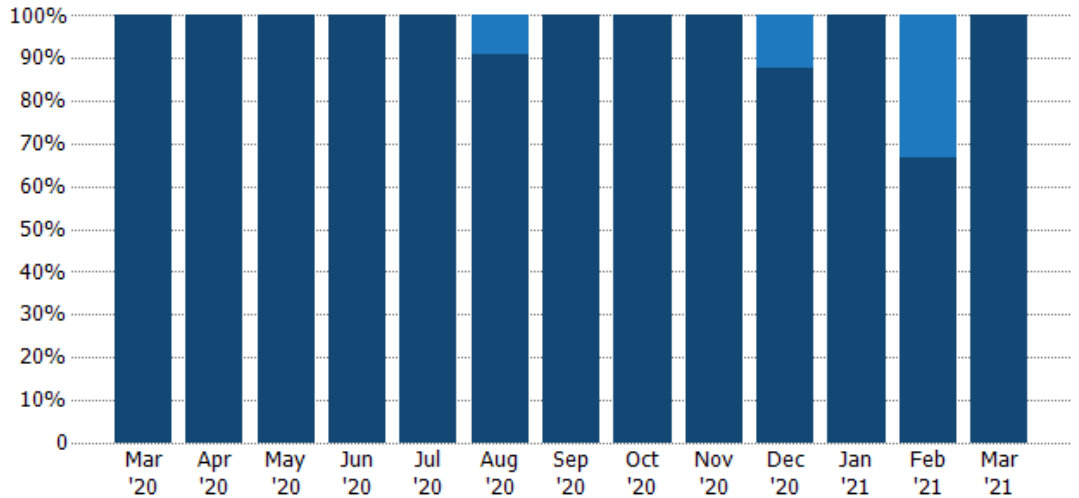
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$606K	\$412K	\$1.02M	\$1.31M	\$3.41M	\$1.81M	\$2.52M	\$1.72M	\$1.69M	\$2.21M	\$1.66M	\$870K	\$156K
Prior Year	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K	\$979K	\$1.57M	\$1.09M	\$745K	\$543K	\$390K	\$606K
Percent Change from Prior Year	64%	-13%	-6%	-5%	163%	128%	158%	9%	55%	196%	206%	123%	-74%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Property Type	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Condo/Townhouse	-	-	-	-	-	9%	-	-	-	13%	-	33%	-
Single Family Residence	100%	100%	100%	100%	100%	91%	100%	100%	100%	88%	100%	67%	100%

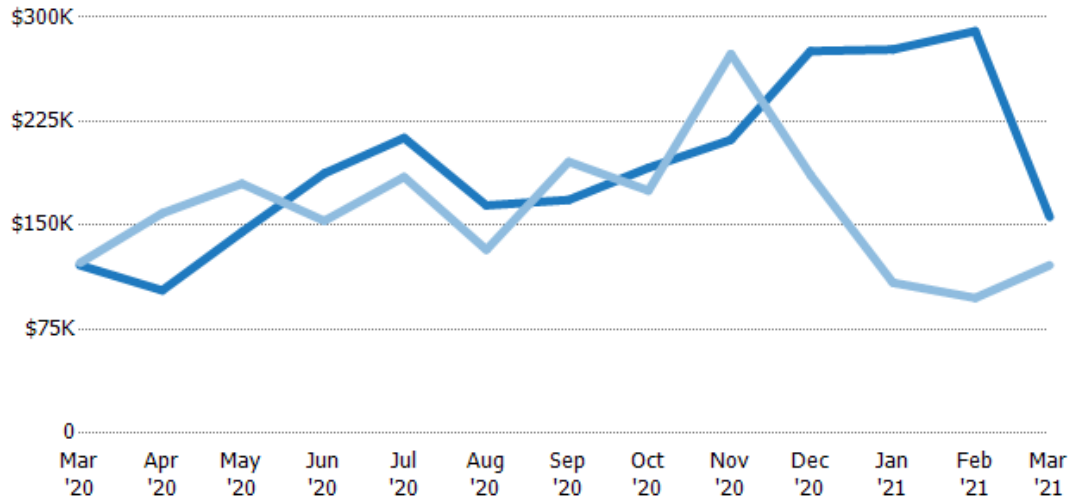
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$156K	28.8%
Mar '20	\$121K	-1.4%
Mar '19	\$123K	-30.7%



Property Type	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K	\$156K
Prior Year	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$196K	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K
Percent Change from Prior Year	-1%	-35%	-19%	22%	15%	24%	-14%	9%	-23%	48%	155%	197%	29%

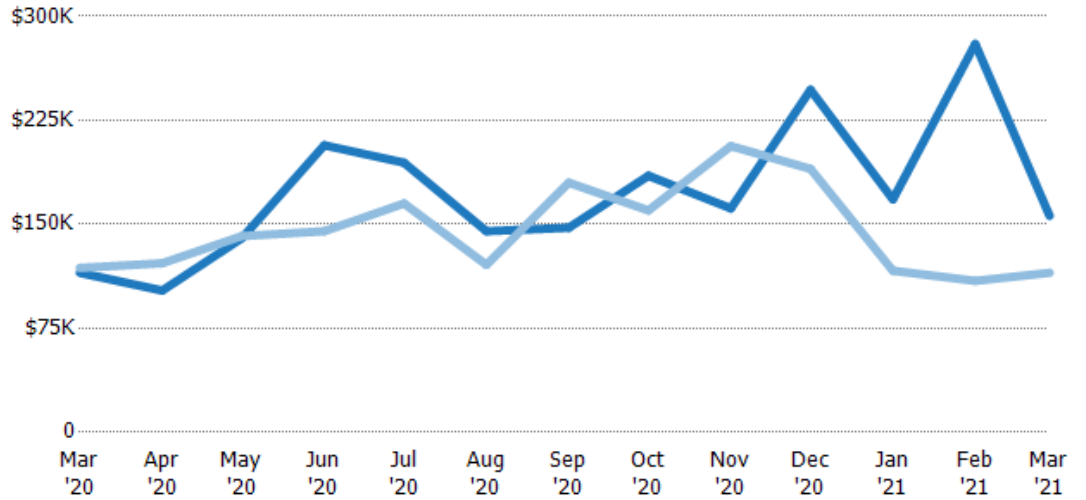
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$156K	35.7%
Mar '20	\$115K	-3%
Mar '19	\$119K	-33.3%



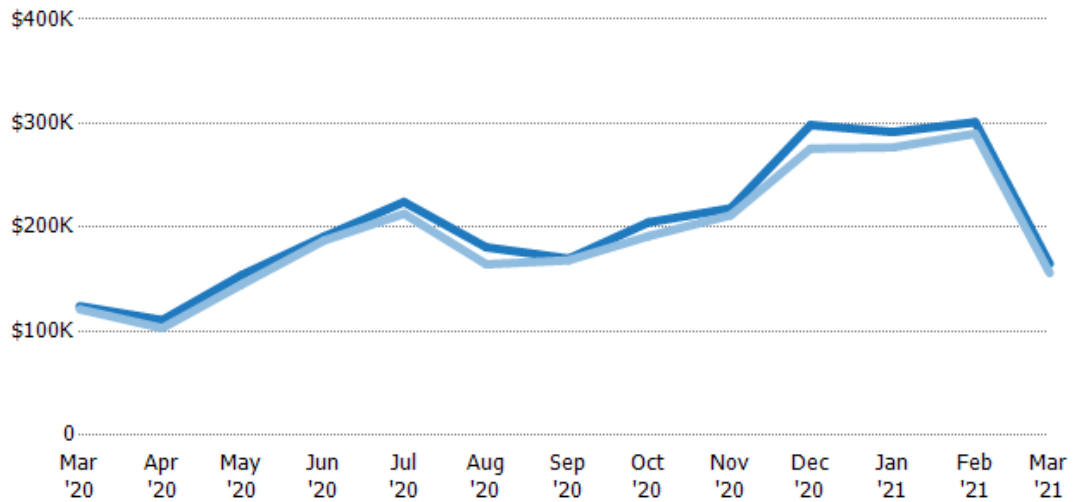
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K	\$156K
Prior Year	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$180K	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K
Percent Change from Prior Year	-3%	-16%	-1%	43%	18%	20%	-18%	16%	-22%	30%	44%	156%	36%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



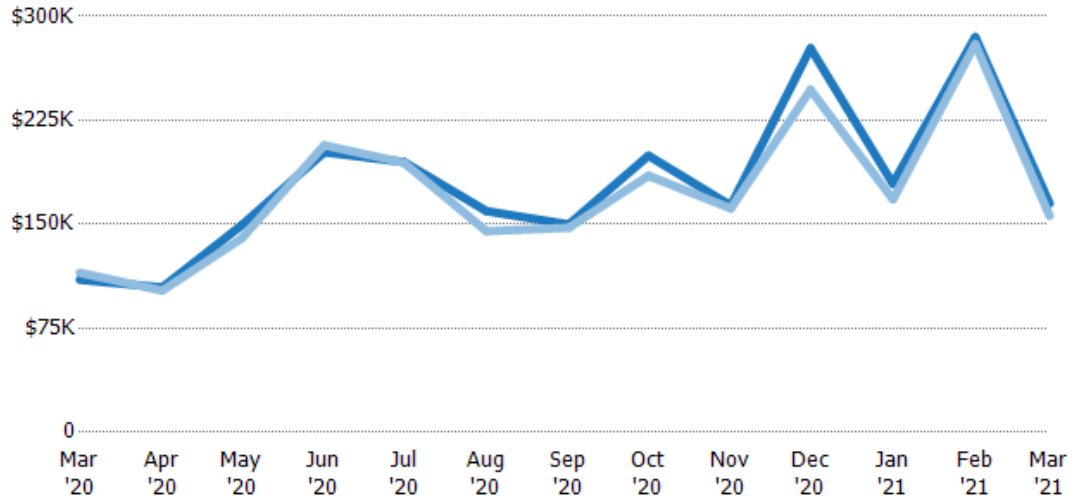
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg List Price	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K	\$165K
Avg Sales Price	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K	\$156K
Avg Sales Price as a % of Avg List Price	98%	93%	94%	98%	95%	91%	99%	94%	97%	92%	95%	96%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



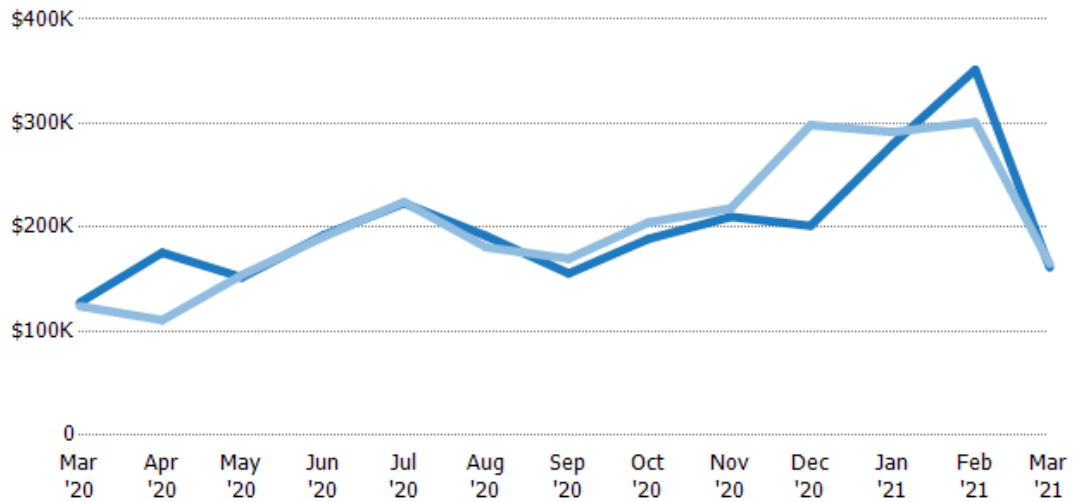
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median List Price	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K	\$165K
Median Sales Price	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K	\$156K
Med Sales Price as a % of Med List Price	105%	98%	94%	102%	100%	91%	98%	93%	99%	89%	94%	98%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



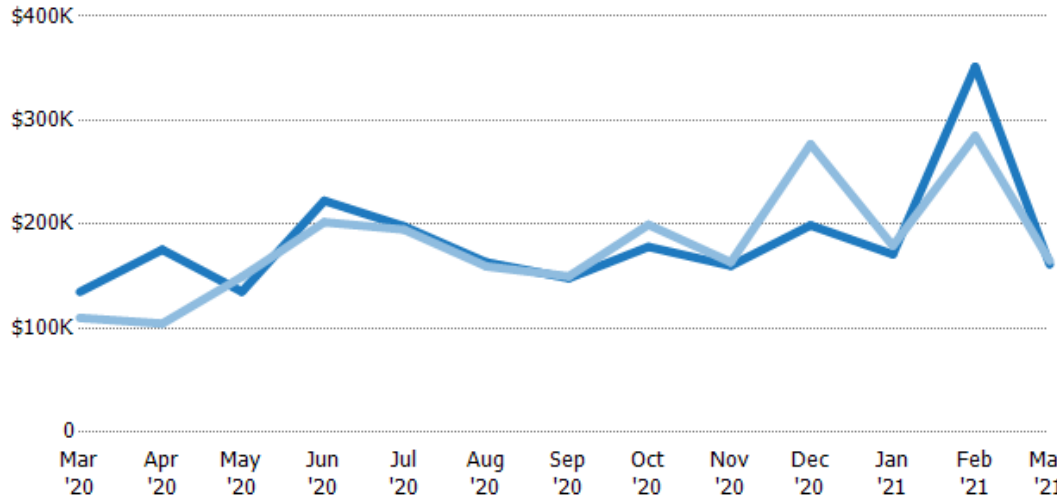
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$128K	\$176K	\$152K	\$193K	\$223K	\$192K	\$156K	\$189K	\$210K	\$201K	\$280K	\$352K	\$161K
Avg Sales Price	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K	\$165K
Avg Sales Price as a % of Avg Est Value	97%	63%	102%	99%	101%	94%	109%	108%	104%	148%	104%	86%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$135K	\$176K	\$135K	\$223K	\$198K	\$163K	\$148K	\$178K	\$160K	\$199K	\$171K	\$352K	\$161K
Median Sales Price	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K	\$165K
Med Sales Price as a % of Med Est Value	81%	59%	111%	91%	98%	98%	101%	112%	102%	139%	105%	81%	102%