

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

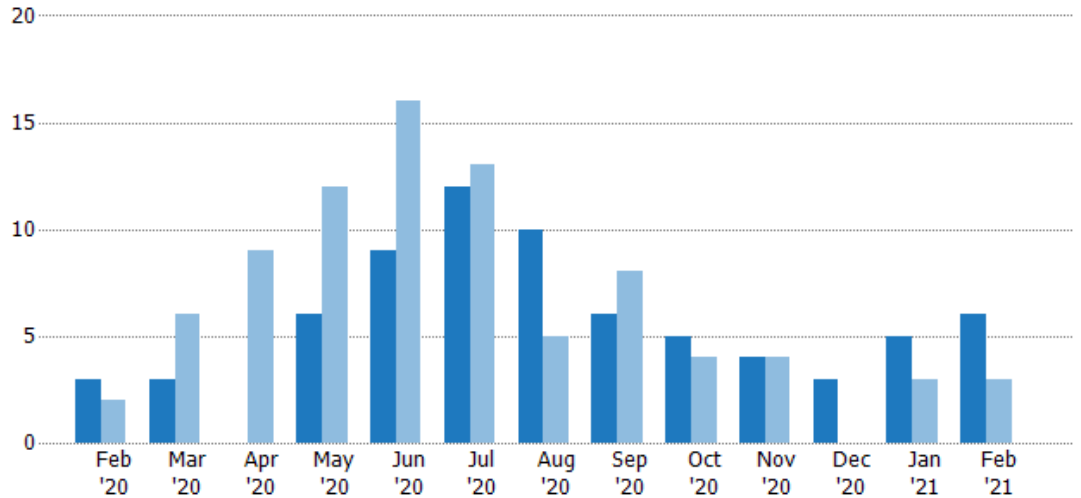
Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	3	+100%	11	6	+83.3%
New Listing Volume	\$950,950	\$1,107,000	-14.1%	\$2,822,350	\$1,469,900	+92%
Active Listing Count	11	32	-65.6%	N/A	N/A	
Active Listing Volume	\$2,642,750	\$9,308,308	-71.6%	N/A	N/A	
Average Listing Price	\$240,250	\$290,885	-17.4%	\$270,661	\$283,849	-4.6%
Median Listing Price	\$198,000	\$205,000	-3.4%	\$198,500	\$201,111	-1.3%
Median Days in RPR	76	248	-69.4%	106.67	237	-55%
Months of Inventory	2.8	8	-65.6%	2.8	11	-75%
Absorption Rate	36.36%	12.5%	+23.9%	36.36%	9.09%	+27.3%
Sales Activity Charts Metrics						
New Pending Sales Count	5	3	+66.7%	10	11	-9.1%
New Pending Sales Volume	\$1,615,000	\$400,500	+303.2%	\$3,531,400	\$1,816,555	+94.4%
Pending Sales Count	12	8	+50%	N/A	N/A	
Pending Sales Volume	\$3,485,400	\$1,787,255	+95%	N/A	N/A	
Closed Sales Count	2	4	-50%	6	8	-25%
Closed Sales Volume	\$675,000	\$1,333,900	-49.4%	\$1,475,499	\$2,059,900	-28.4%
Average Sales Price	\$337,500	\$333,475	+1.2%	\$245,917	\$257,488	-4.5%
Median Sales Price	\$337,500	\$132,450	+154.8%	\$265,333	\$145,350	+82.5%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



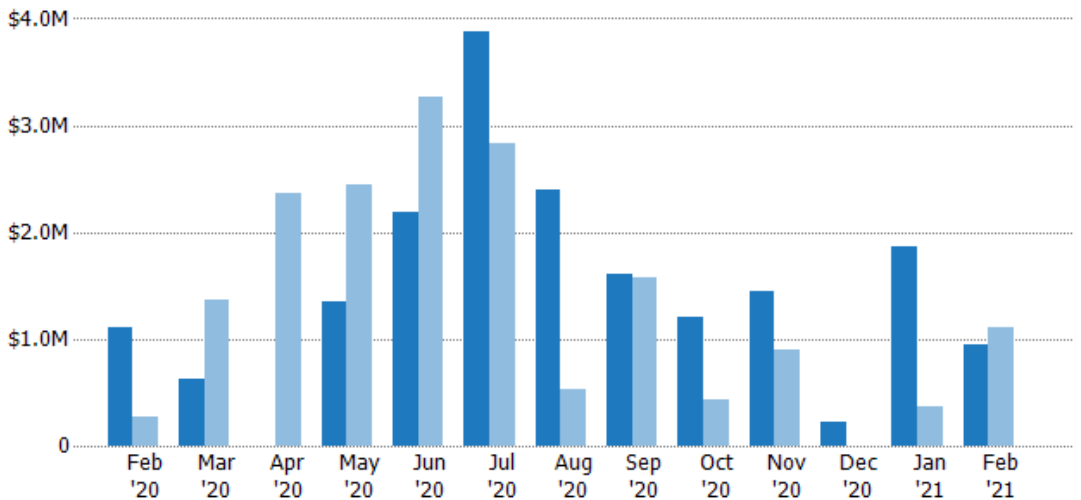
Current Year	3	3	-	6	9	12	10	6	5	4	3	5	6
Prior Year	2	6	9	12	16	13	5	8	4	4	-	3	3
Percent Change from Prior Year	50%	-50%	-100%	-50%	-44%	-8%	100%	-25%	25%	0%	100%	67%	100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$1.11M	\$633K	-	\$1.35M	\$2.19M	\$3.89M	\$2.4M	\$1.61M	\$1.21M	\$1.45M	\$226K	\$1.87M	\$951K
Prior Year	\$279K	\$1.37M	\$2.37M	\$2.45M	\$3.26M	\$2.83M	\$529K	\$1.57M	\$437K	\$904K	-	\$363K	\$1.11M
Percent Change from Prior Year	297%	-54%	-100%	-45%	-33%	37%	354%	3%	177%	61%	100%	416%	-14%

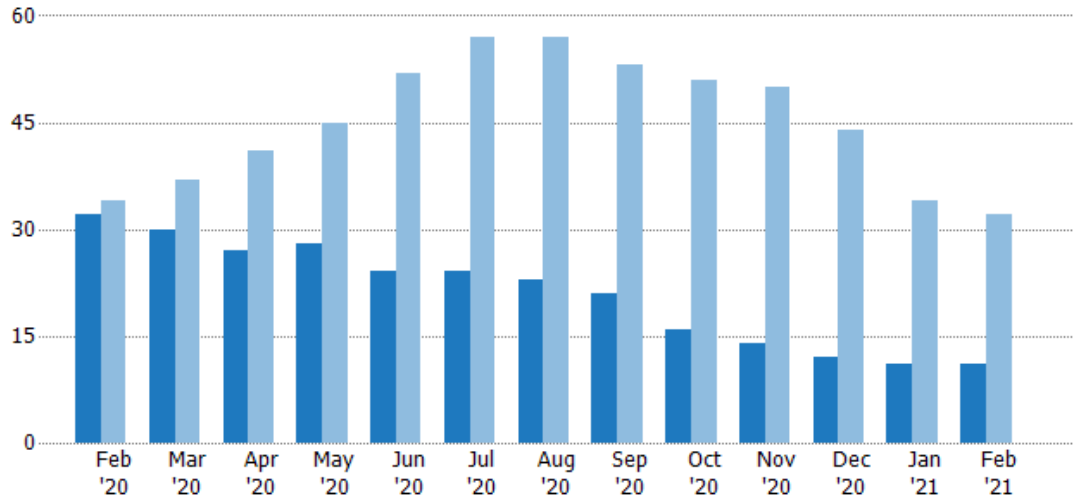
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Feb '21	11	-65.6%
Feb '20	32	-5.9%
Feb '19	34	17.6%



Current Year	32	30	27	28	24	24	23	21	16	14	12	11	11
Prior Year	34	37	41	45	52	57	57	53	51	50	44	34	32
Percent Change from Prior Year	-6%	-19%	-34%	-38%	-54%	-58%	-60%	-60%	-69%	-72%	-73%	-68%	-66%

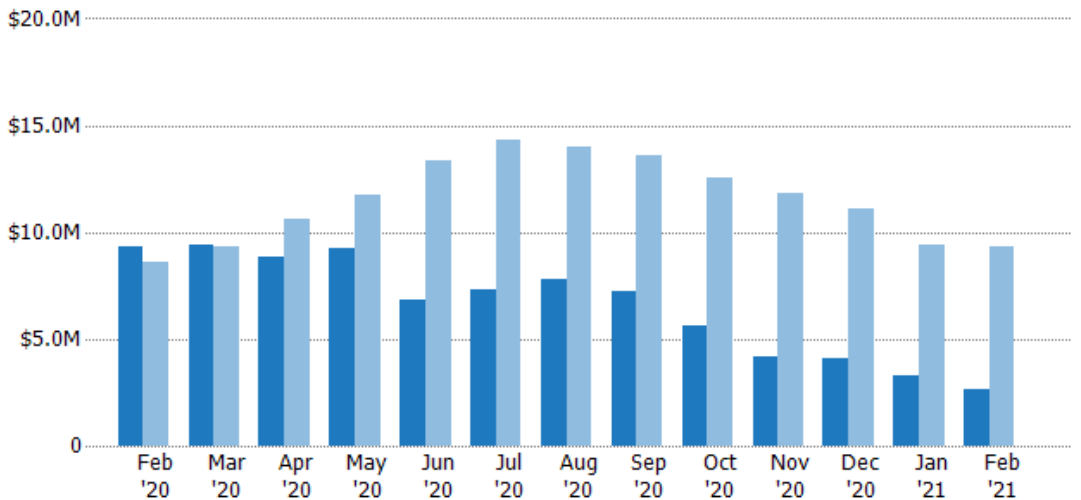
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Feb '21	\$2.64M	-71.6%
Feb '20	\$9.31M	8.6%
Feb '19	\$8.57M	21.7%



Current Year	\$9.31M	\$9.44M	\$8.86M	\$9.27M	\$6.82M	\$7.35M	\$7.78M	\$7.26M	\$5.63M	\$4.14M	\$4.1M	\$3.31M	\$2.64M
Prior Year	\$8.57M	\$9.35M	\$10.6M	\$11.8M	\$13.4M	\$14.3M	\$14M	\$13.6M	\$12.5M	\$11.8M	\$11.1M	\$9.43M	\$9.31M
Percent Change from Prior Year	9%	1%	-16%	-21%	-49%	-49%	-44%	-47%	-55%	-65%	-63%	-65%	-72%

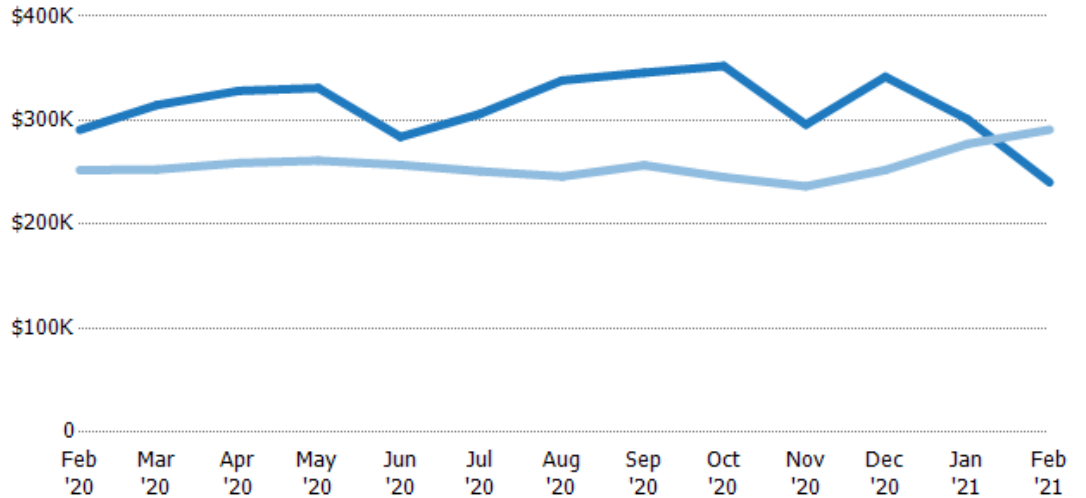
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$240K	-17.4%
Feb '20	\$291K	15.4%
Feb '19	\$252K	3.4%



Current Year	\$291K	\$315K	\$328K	\$331K	\$284K	\$306K	\$338K	\$346K	\$352K	\$296K	\$342K	\$301K	\$240K
Prior Year	\$252K	\$253K	\$259K	\$261K	\$257K	\$251K	\$246K	\$257K	\$245K	\$237K	\$252K	\$277K	\$291K
Percent Change from Prior Year	15%	25%	27%	27%	10%	22%	38%	35%	44%	25%	36%	9%	-17%

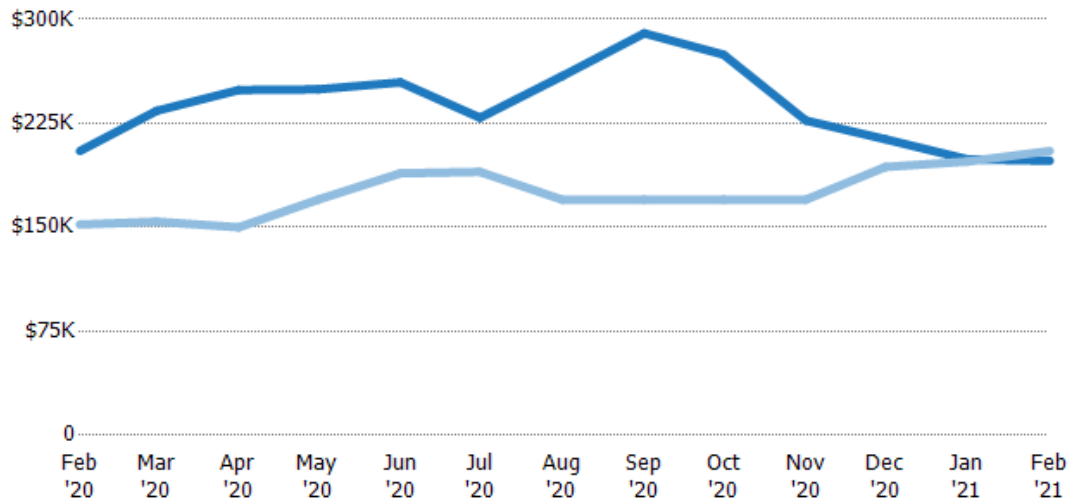
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$198K	-3.4%
Feb '20	\$205K	34.9%
Feb '19	\$152K	6.5%



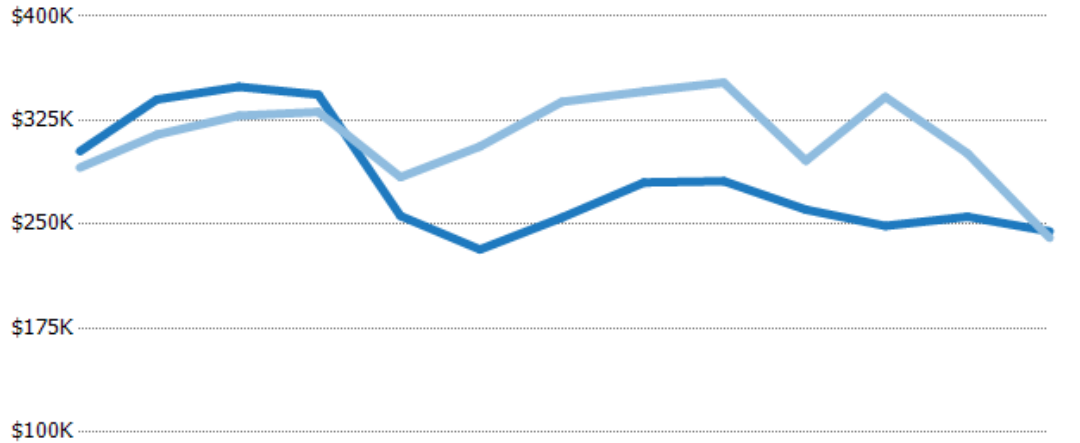
Current Year	\$205K	\$234K	\$249K	\$250K	\$255K	\$229K	\$259K	\$290K	\$274K	\$227K	\$214K	\$199K	\$198K
Prior Year	\$152K	\$154K	\$150K	\$170K	\$189K	\$190K	\$170K	\$170K	\$170K	\$170K	\$194K	\$197K	\$205K
Percent Change from Prior Year	35%	52%	66%	47%	35%	21%	52%	71%	62%	34%	10%	1%	-3%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



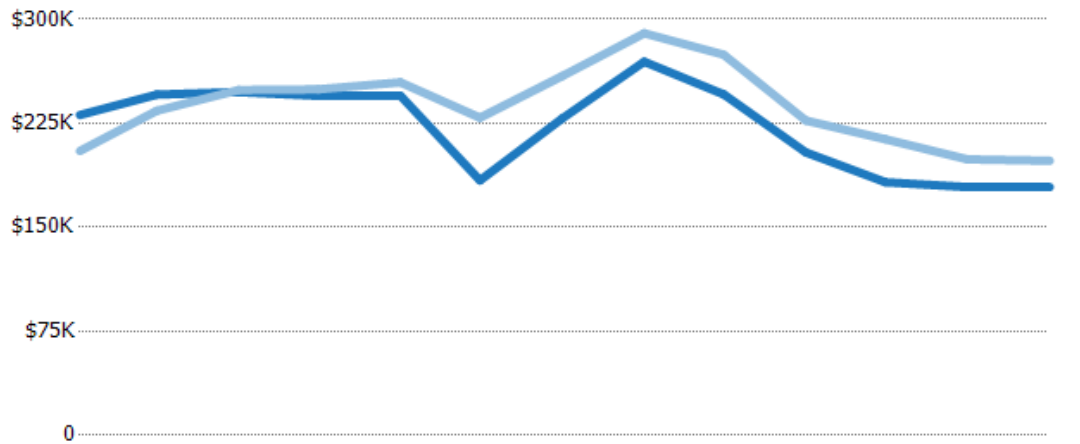
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$303K	\$340K	\$349K	\$343K	\$256K	\$232K	\$255K	\$280K	\$281K	\$261K	\$249K	\$255K	\$245K
Avg Listing Price	\$291K	\$315K	\$328K	\$331K	\$284K	\$306K	\$338K	\$346K	\$352K	\$296K	\$342K	\$301K	\$240K
Avg Listing Price as a % of Avg Est Value	96%	93%	94%	96%	111%	132%	133%	123%	125%	114%	137%	118%	98%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	\$231K	\$246K	\$248K	\$245K	\$245K	\$184K	\$228K	\$269K	\$246K	\$204K	\$183K	\$179K	\$179K
Median Listing Price	\$205K	\$234K	\$249K	\$250K	\$255K	\$229K	\$259K	\$290K	\$274K	\$227K	\$214K	\$199K	\$198K
Med Listing Price as a % of Med Est Value	89%	95%	101%	102%	104%	125%	113%	108%	112%	111%	117%	111%	111%

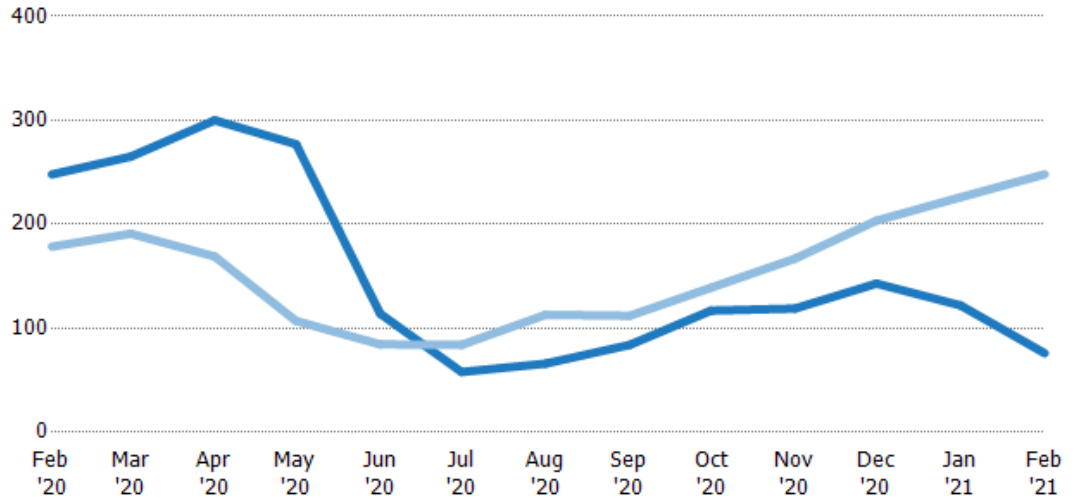
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Days	% Chg.
Feb '21	76	-69.4%
Feb '20	248	38.9%
Feb '19	179	17.4%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	248	265	300	277	114	58	66	84	117	119	143	122	76
Prior Year	179	191	169	107	84.5	84	113	112	139	167	204	226	248
Percent Change from Prior Year	39%	39%	78%	159%	35%	-31%	-42%	-25%	-16%	-29%	-30%	-46%	-69%

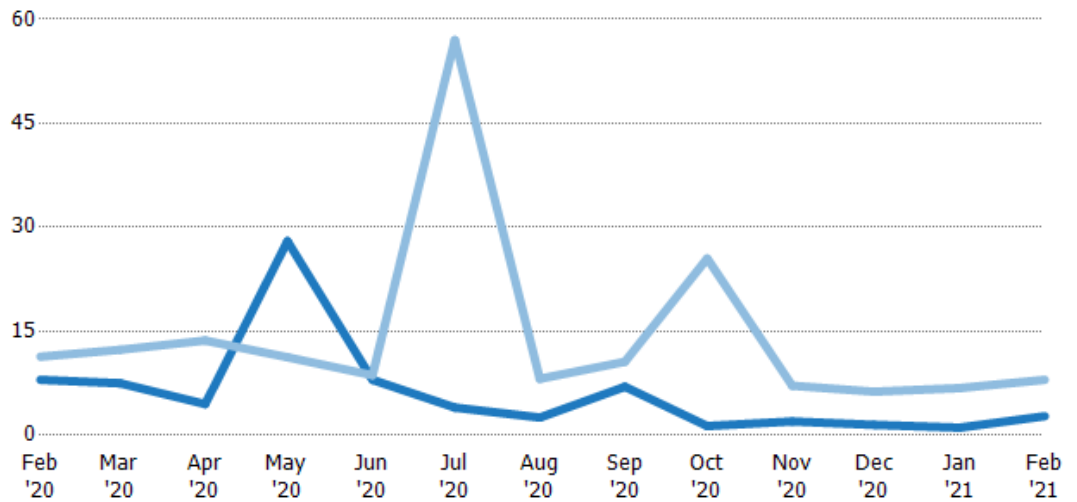
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Months	% Chg.
Feb '21	2.75	-65.6%
Feb '20	8	-29.4%
Feb '19	11.3	252.9%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	8	7.5	4.5	28	8	4	2.56	7	1.33	2	1.5	1.1	2.75
Prior Year	11.3	12.3	13.7	11.3	8.67	57	8.14	10.6	25.5	7.14	6.29	6.8	8
Percent Change from Prior Year	-29%	-39%	-67%	149%	-8%	-93%	-69%	-34%	-95%	-72%	-76%	-84%	-66%

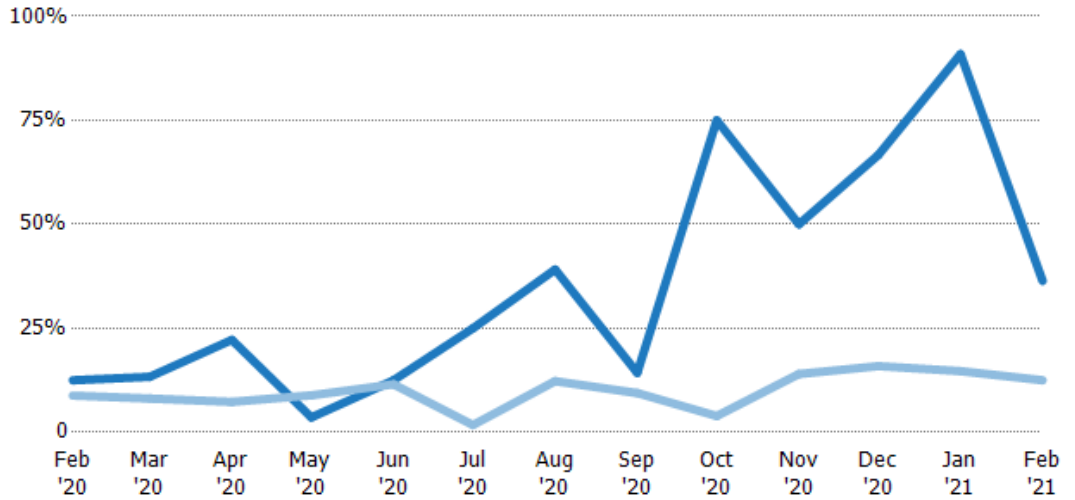
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Feb '21	36%	-23.9%
Feb '20	13%	-3.7%
Feb '19	9%	-71.7%



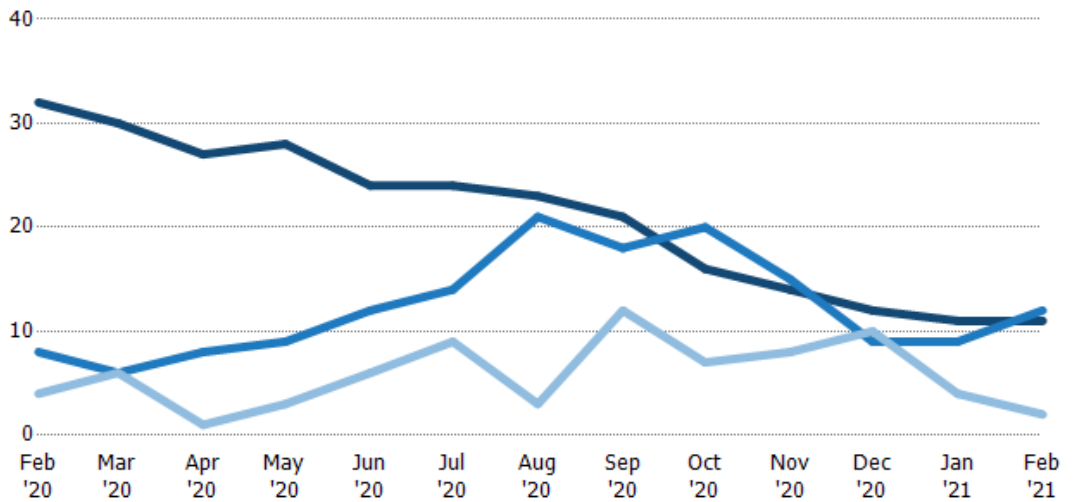
Current Year	13%	13%	22%	4%	13%	25%	39%	14%	75%	50%	67%	91%	36%
Prior Year	9%	8%	7%	9%	12%	2%	12%	9%	4%	14%	16%	15%	13%
Change from Prior Year	-4%	-5%	-15%	5%	-1%	-23%	-27%	-5%	-71%	-36%	-51%	-76%	-24%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Active	32	30	27	28	24	24	23	21	16	14	12	11	11
Pending	8	6	8	9	12	14	21	18	20	15	9	9	12
Sold	4	6	1	3	6	9	3	12	7	8	10	4	2

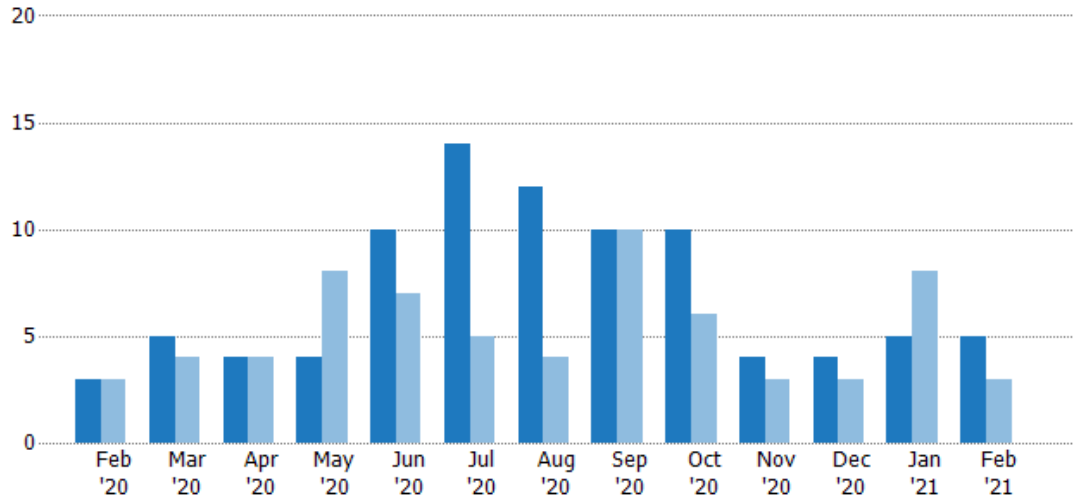
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	5	66.7%
Feb '20	3	0%
Feb '19	3	33.3%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	3	5	4	4	10	14	12	10	10	4	4	5	5
Prior Year	3	4	4	8	7	5	4	10	6	3	3	8	3
Percent Change from Prior Year	0%	25%	0%	-50%	43%	180%	200%	0%	67%	33%	33%	-38%	67%

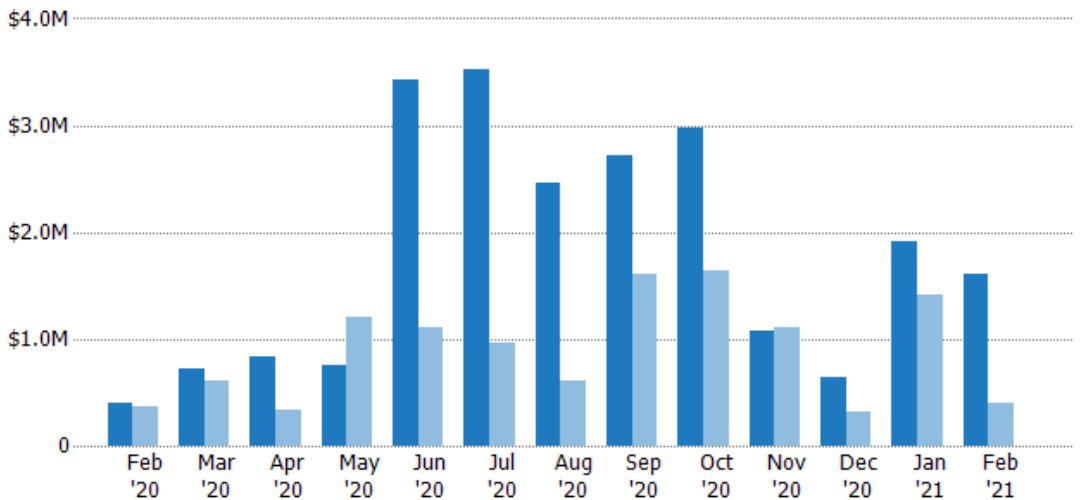
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$1.62M	303.2%
Feb '20	\$401K	6.7%
Feb '19	\$376K	101.6%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$401K	\$715K	\$838K	\$750K	\$3.42M	\$3.53M	\$2.45M	\$2.72M	\$2.97M	\$1.08M	\$646K	\$1.92M	\$1.62M
Prior Year	\$376K	\$605K	\$343K	\$1.21M	\$1.11M	\$964K	\$604K	\$1.61M	\$1.64M	\$1.11M	\$317K	\$1.42M	\$401K
Percent Change from Prior Year	7%	18%	144%	-38%	207%	266%	306%	69%	81%	-3%	104%	35%	303%

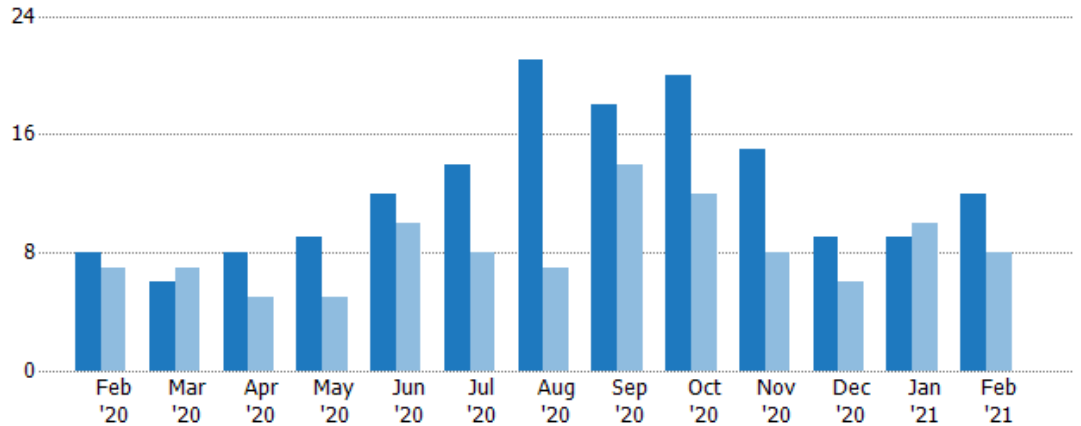
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	12	50%
Feb '20	8	14.3%
Feb '19	7	-14.3%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	8	6	8	9	12	14	21	18	20	15	9	9	12
Prior Year	7	7	5	5	10	8	7	14	12	8	6	10	8
Percent Change from Prior Year	14%	-14%	60%	80%	20%	75%	200%	29%	67%	88%	50%	-10%	50%

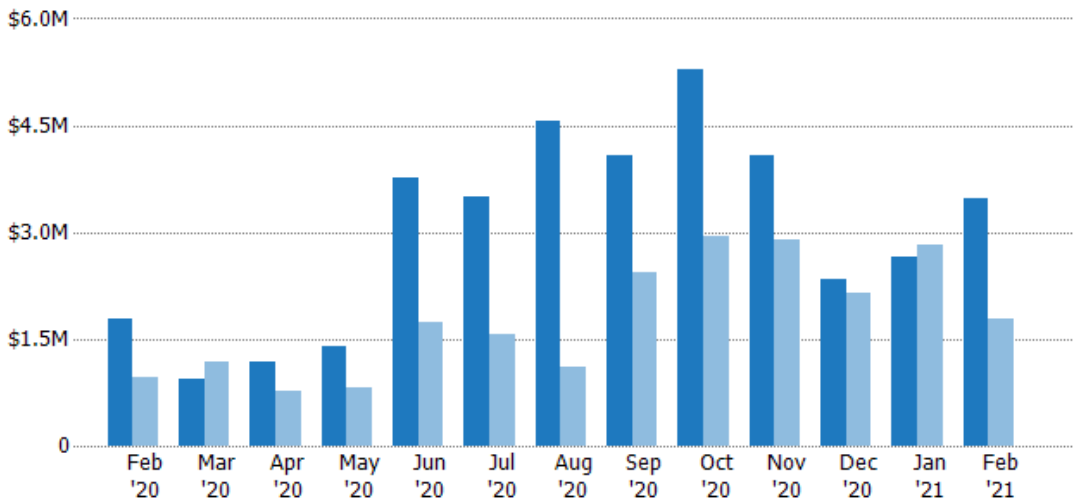
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$3.49M	95%
Feb '20	\$1.79M	84.6%
Feb '19	\$968K	12.2%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$1.79M	\$940K	\$1.18M	\$1.39M	\$3.78M	\$3.5M	\$4.57M	\$4.08M	\$5.28M	\$4.08M	\$2.34M	\$2.65M	\$3.49M
Prior Year	\$968K	\$1.17M	\$763K	\$828K	\$1.73M	\$1.58M	\$1.12M	\$2.43M	\$2.95M	\$2.89M	\$2.16M	\$2.83M	\$1.79M
Percent Change from Prior Year	85%	-20%	55%	68%	118%	122%	309%	68%	79%	41%	9%	-6%	95%

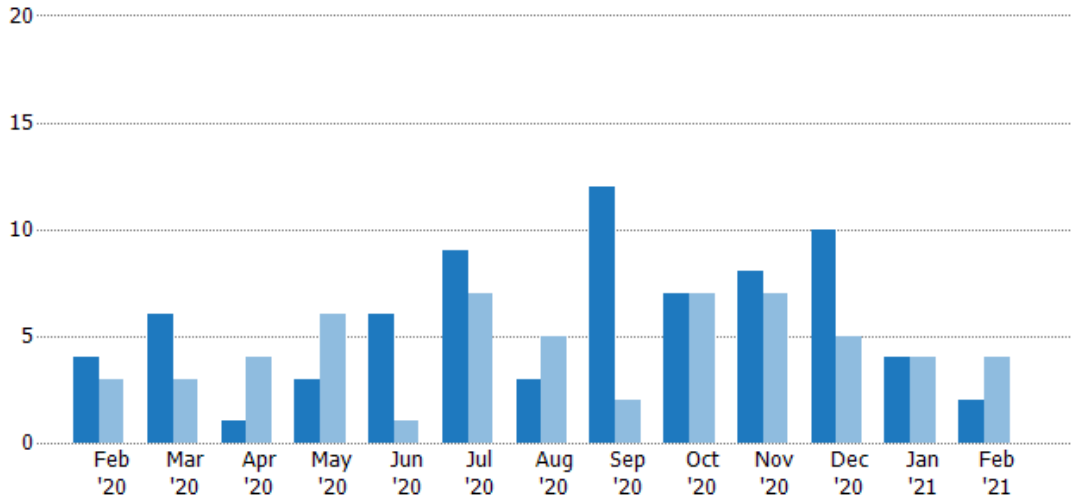
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	2	-50%
Feb '20	4	33.3%
Feb '19	3	-33.3%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	4	6	1	3	6	9	3	12	7	8	10	4	2
Prior Year	3	3	4	6	1	7	5	2	7	7	5	4	4
Percent Change from Prior Year	33%	100%	-75%	-50%	500%	29%	-40%	500%	0%	14%	100%	0%	-50%

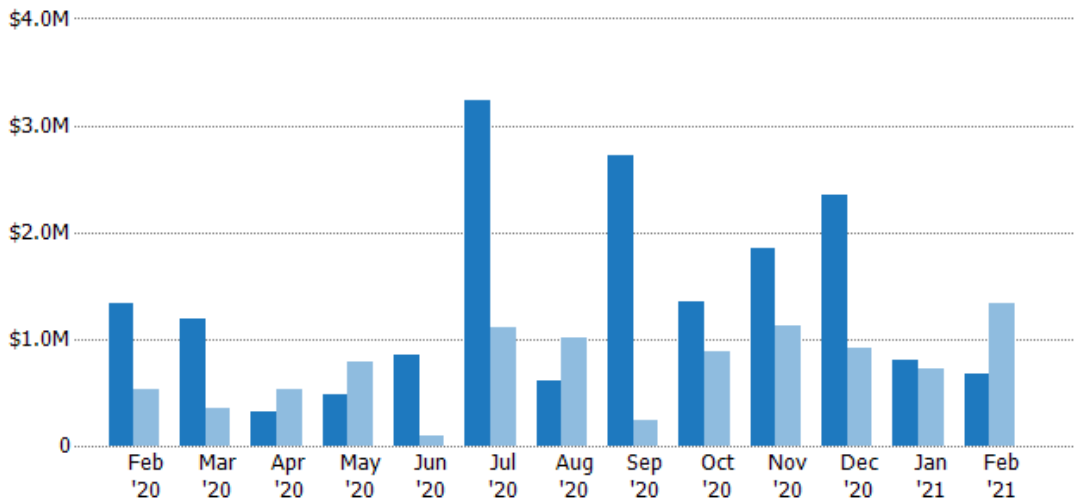
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$675K	-49.4%
Feb '20	\$1.33M	152.6%
Feb '19	\$528K	-54.6%



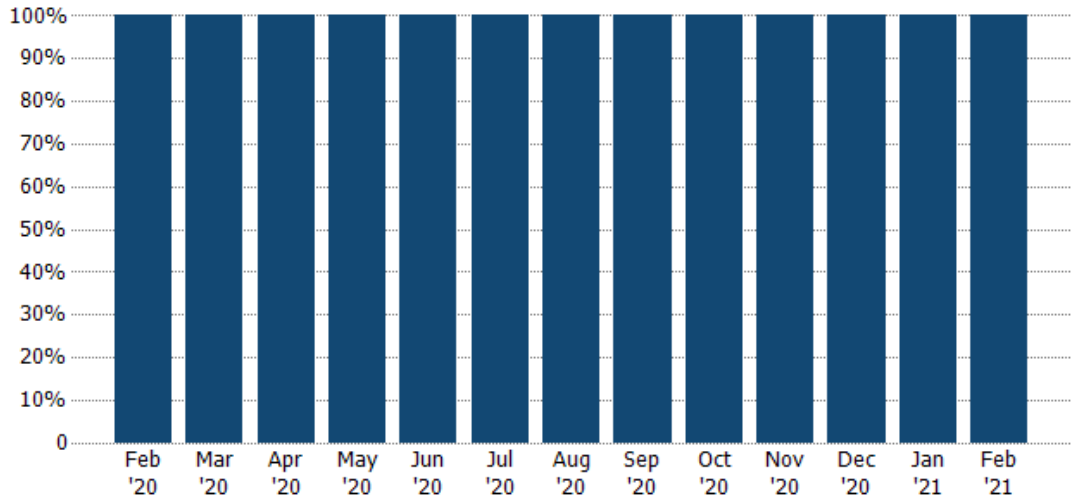
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$1.33M	\$1.19M	\$323K	\$478K	\$852K	\$3.24M	\$615K	\$2.72M	\$1.35M	\$1.86M	\$2.34M	\$800K	\$675K
Prior Year	\$528K	\$352K	\$531K	\$783K	\$90K	\$1.11M	\$1.01M	\$235K	\$883K	\$1.13M	\$908K	\$726K	\$1.33M
Percent Change from Prior Year	153%	237%	-39%	-39%	847%	193%	-39%	1,059%	52%	65%	158%	10%	-49%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Single Family Residence

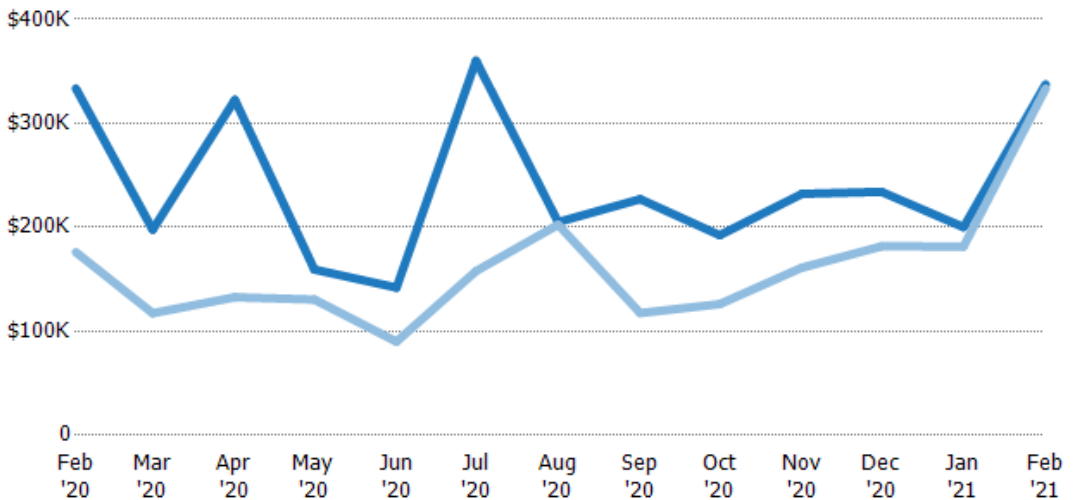
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

Current Year	\$333K	\$198K	\$323K	\$159K	\$142K	\$360K	\$205K	\$227K	\$192K	\$232K	\$234K	\$200K	\$338K
Prior Year	\$176K	\$117K	\$133K	\$131K	\$90K	\$158K	\$203K	\$118K	\$126K	\$161K	\$182K	\$182K	\$333K
Percent Change from Prior Year	89%	68%	143%	22%	58%	128%	1%	93%	52%	44%	29%	10%	1%

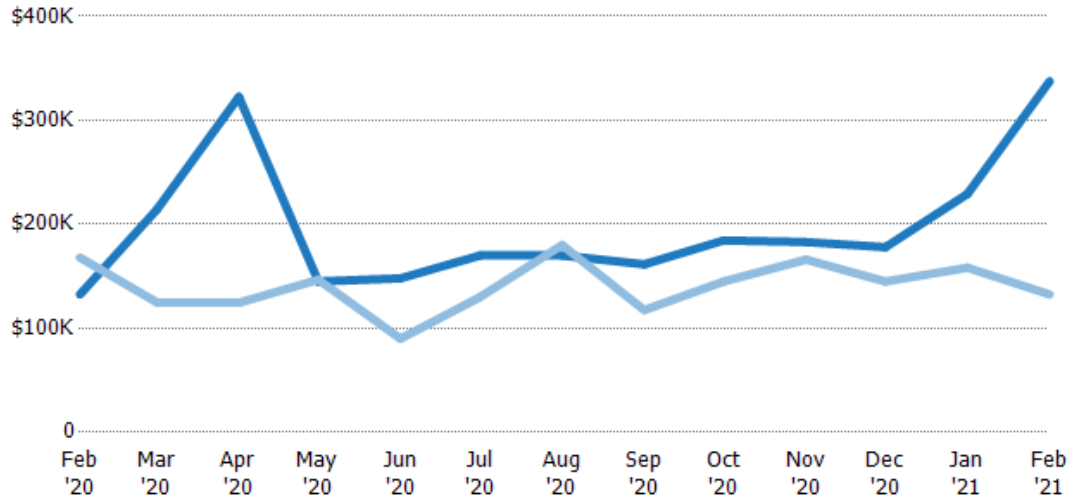
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Feb '21	\$338K	154.8%
Feb '20	\$132K	-21.2%
Feb '19	\$168K	-28.6%



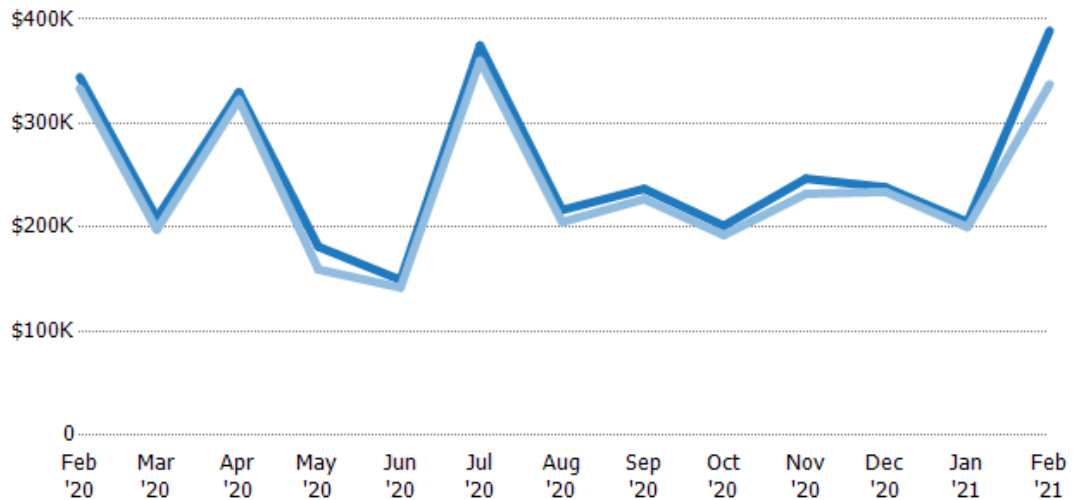
Current Year	\$132K	\$214K	\$323K	\$145K	\$148K	\$170K	\$170K	\$162K	\$185K	\$183K	\$178K	\$229K	\$338K
Prior Year	\$168K	\$125K	\$125K	\$147K	\$90K	\$130K	\$180K	\$118K	\$145K	\$166K	\$145K	\$158K	\$132K
Percent Change from Prior Year	-21%	71%	159%	-1%	64%	31%	-6%	37%	27%	10%	23%	45%	155%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



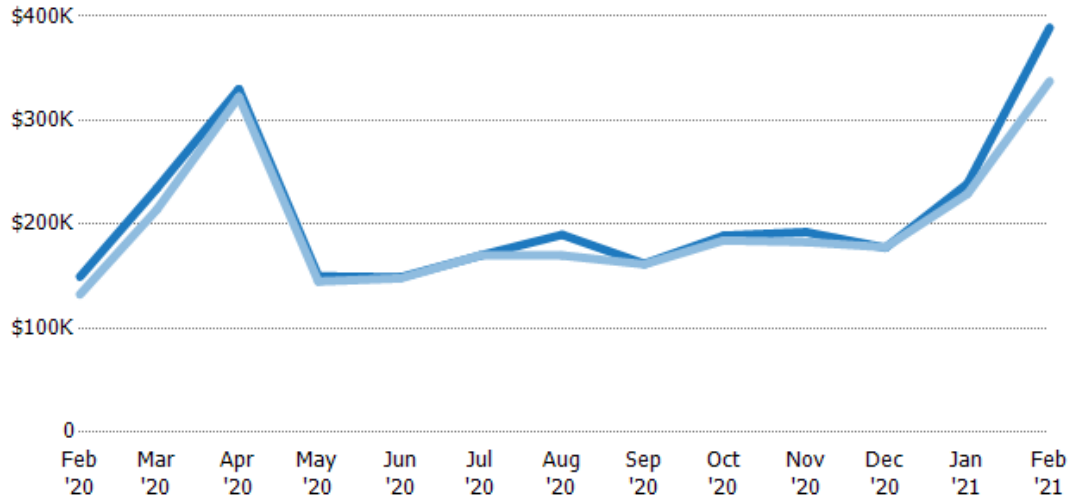
Avg List Price	\$344K	\$209K	\$330K	\$181K	\$149K	\$375K	\$217K	\$237K	\$201K	\$247K	\$238K	\$205K	\$389K
Avg Sales Price	\$333K	\$198K	\$323K	\$159K	\$142K	\$360K	\$205K	\$227K	\$192K	\$232K	\$234K	\$200K	\$338K
Avg Sales Price as a % of Avg List Price	97%	95%	98%	88%	95%	96%	95%	96%	96%	94%	98%	98%	87%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



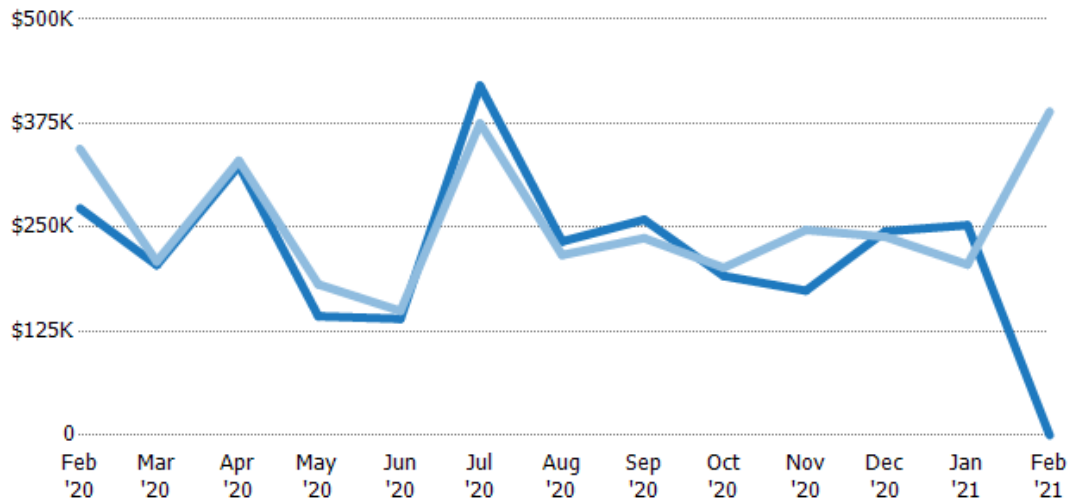
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median List Price	\$149K	\$234K	\$330K	\$150K	\$149K	\$170K	\$190K	\$162K	\$189K	\$192K	\$177K	\$239K	\$389K
Median Sales Price	\$132K	\$214K	\$323K	\$145K	\$148K	\$170K	\$170K	\$162K	\$185K	\$183K	\$178K	\$229K	\$338K
Med Sales Price as a % of Med List Price	89%	91%	98%	97%	99%	100%	90%	100%	98%	95%	100%	96%	87%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



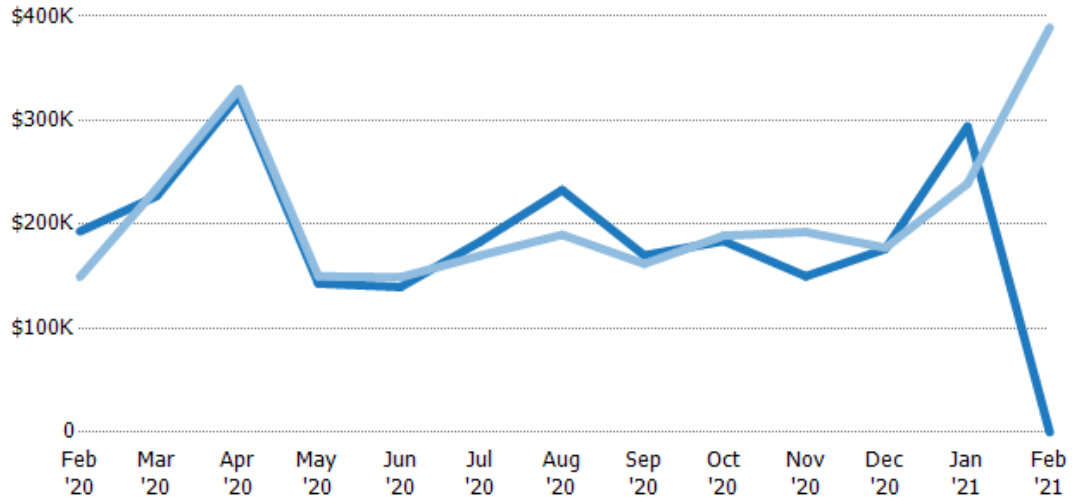
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$273K	\$204K	\$324K	\$143K	\$140K	\$420K	\$233K	\$259K	\$191K	\$174K	\$245K	\$252K	\$0
Avg Sales Price	\$344K	\$209K	\$330K	\$181K	\$149K	\$375K	\$217K	\$237K	\$201K	\$247K	\$238K	\$205K	\$389K
Avg Sales Price as a % of Avg Est Value	126%	102%	102%	127%	107%	89%	93%	91%	105%	142%	97%	81%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$193K	\$227K	\$324K	\$143K	\$140K	\$183K	\$233K	\$170K	\$184K	\$150K	\$176K	\$294K	\$0
Median Sales Price	\$149K	\$234K	\$330K	\$150K	\$149K	\$170K	\$190K	\$162K	\$189K	\$192K	\$177K	\$239K	\$389K
Med Sales Price as a % of Med Est Value	77%	103%	102%	105%	107%	93%	82%	95%	103%	128%	101%	81%	100%