

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	21	12	+75%	37	22	+68.2%
New Listing Volume	\$7,423,000	\$3,423,900	+116.8%	\$14,073,900	\$6,744,900	+108.7%
Active Listing Count	26	66	-60.6%	N/A	N/A	
Active Listing Volume	\$14,559,400	\$30,219,600	-51.8%	N/A	N/A	
Average Listing Price	\$559,977	\$457,873	+22.3%	\$598,646	\$475,784	+25.8%
Median Listing Price	\$170,500	\$312,000	-45.4%	\$305,649	\$334,465	-8.6%
Median Days in RPR	81.5	139.5	-41.6%	101.63	137.09	-25.9%
Months of Inventory	1.9	6	-69%	3.6	7.2	-50.3%
Absorption Rate	53.85%	16.67%	+37.2%	28.07%	13.95%	+14.1%
Sales Activity Charts Metrics						
New Pending Sales Count	25	5	+400%	47	16	+193.8%
New Pending Sales Volume	\$11,541,900	\$1,520,800	+658.9%	\$18,718,700	\$3,769,600	+396.6%
Pending Sales Count	38	7	+442.9%	N/A	N/A	
Pending Sales Volume	\$15,051,050	\$1,867,800	+705.8%	N/A	N/A	
Closed Sales Count	10	5	+100%	24	16	+50%
Closed Sales Volume	\$4,712,250	\$928,900	+407.3%	\$9,448,650	\$2,977,900	+217.3%
Average Sales Price	\$471,225	\$185,780	+153.6%	\$393,694	\$186,119	+111.5%
Median Sales Price	\$228,375	\$199,900	+14.2%	\$180,002	\$206,156	-12.7%

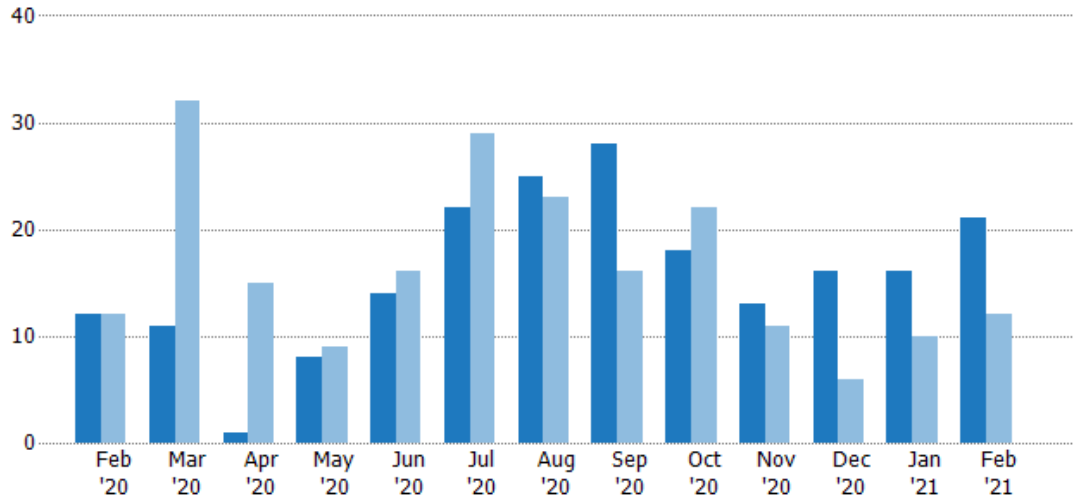
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	21	75%
Feb '20	12	0%
Feb '19	12	41.7%



Current Year	12	11	1	8	14	22	25	28	18	13	16	16	21
Prior Year	12	32	15	9	16	29	23	16	22	11	6	10	12
Percent Change from Prior Year	0%	-66%	-93%	-11%	-13%	-24%	9%	75%	-18%	18%	167%	60%	75%

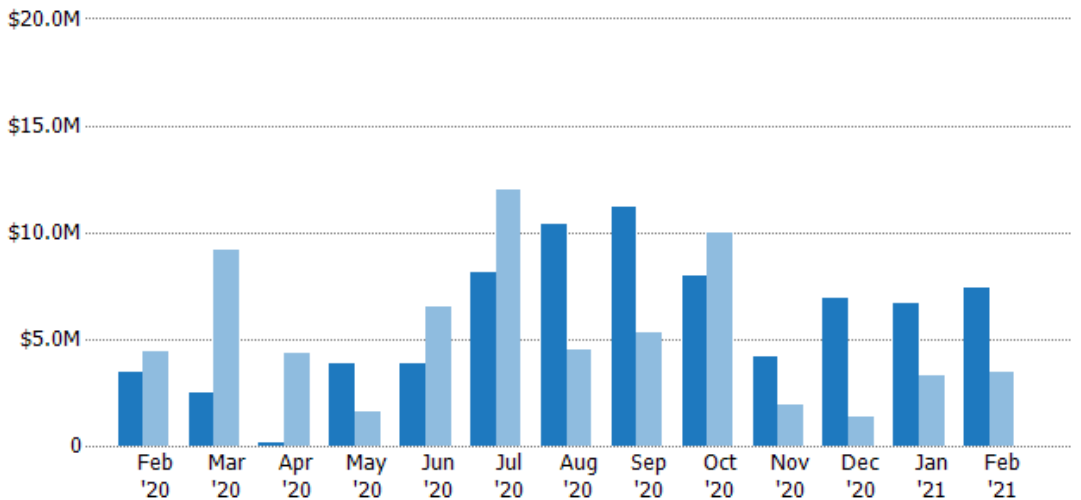
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$7.42M	116.8%
Feb '20	\$3.42M	-22.8%
Feb '19	\$4.44M	38.1%



Current Year	\$3.42M	\$2.45M	\$120K	\$3.83M	\$3.86M	\$8.13M	\$10.4M	\$11.2M	\$7.99M	\$4.17M	\$6.91M	\$6.65M	\$7.42M
Prior Year	\$4.44M	\$9.2M	\$4.34M	\$1.57M	\$6.53M	\$12M	\$4.47M	\$5.34M	\$9.94M	\$1.93M	\$1.38M	\$3.32M	\$3.42M
Percent Change from Prior Year	-23%	-73%	-97%	144%	-41%	-32%	132%	110%	-20%	116%	400%	100%	117%

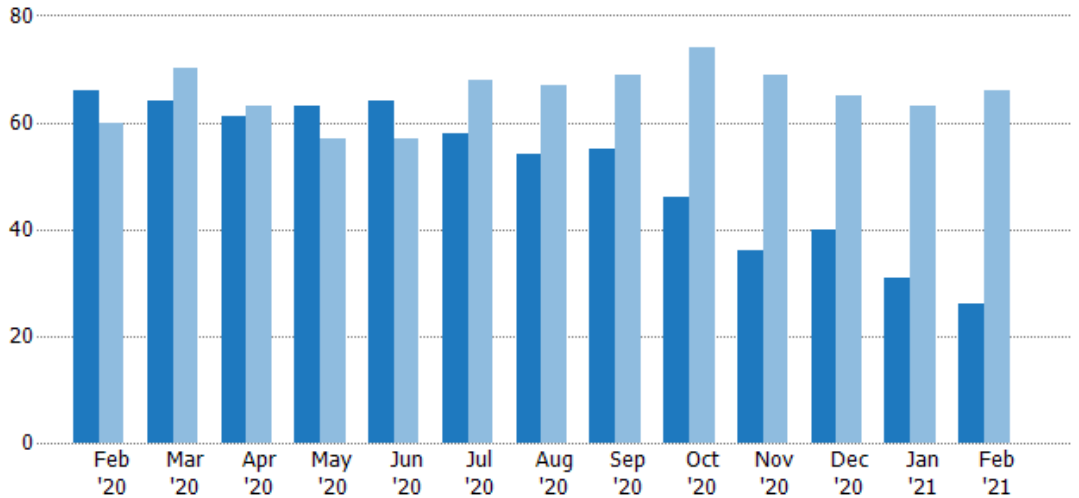
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	26	-60.6%
Feb '20	66	10%
Feb '19	60	28.3%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	66	64	61	63	64	58	54	55	46	36	40	31	26
Prior Year	60	70	63	57	57	68	67	69	74	69	65	63	66
Percent Change from Prior Year	10%	-9%	-3%	11%	12%	-15%	-19%	-20%	-38%	-48%	-38%	-51%	-61%

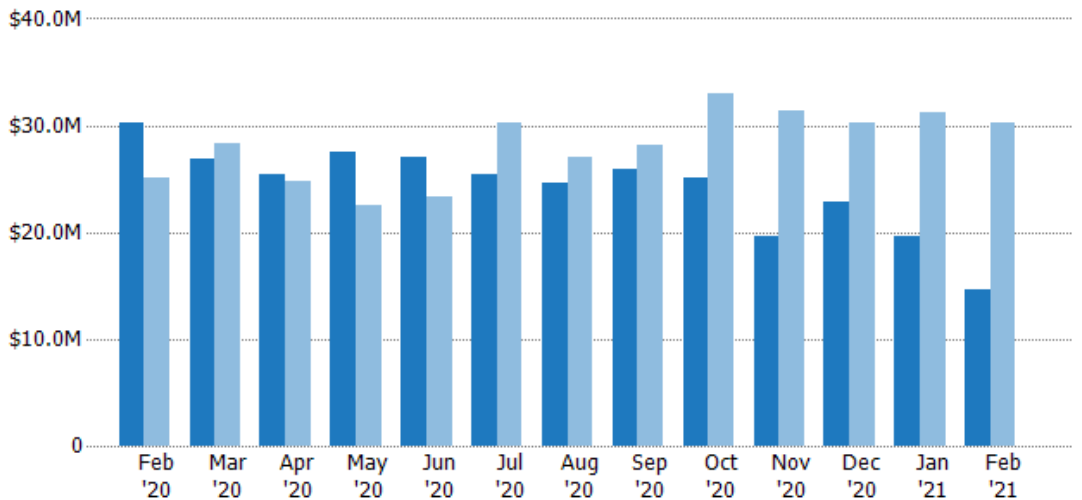
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$14.6M	-51.8%
Feb '20	\$30.2M	20.4%
Feb '19	\$25.1M	-16.3%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$30.2M	\$26.9M	\$25.5M	\$27.5M	\$27M	\$25.5M	\$24.6M	\$25.9M	\$25M	\$19.6M	\$22.8M	\$19.6M	\$14.6M
Prior Year	\$25.1M	\$28.4M	\$24.8M	\$22.5M	\$23.3M	\$30.3M	\$27M	\$28.2M	\$32.9M	\$31.4M	\$30.3M	\$31.2M	\$30.2M
Percent Change from Prior Year	20%	-5%	3%	23%	16%	-16%	-9%	-8%	-24%	-38%	-25%	-37%	-52%

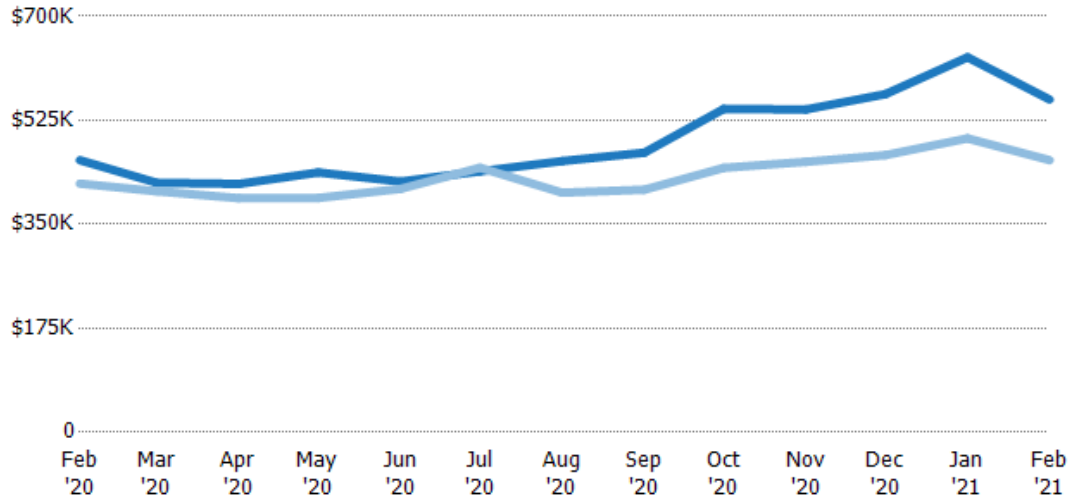
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$560K	22.3%
Feb '20	\$458K	9.4%
Feb '19	\$418K	-34.8%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$458K	\$420K	\$418K	\$437K	\$422K	\$439K	\$456K	\$470K	\$544K	\$543K	\$569K	\$631K	\$560K
Prior Year	\$418K	\$406K	\$394K	\$394K	\$410K	\$445K	\$403K	\$408K	\$445K	\$455K	\$466K	\$495K	\$458K
Percent Change from Prior Year	9%	4%	6%	11%	3%	-1%	13%	15%	22%	19%	22%	28%	22%

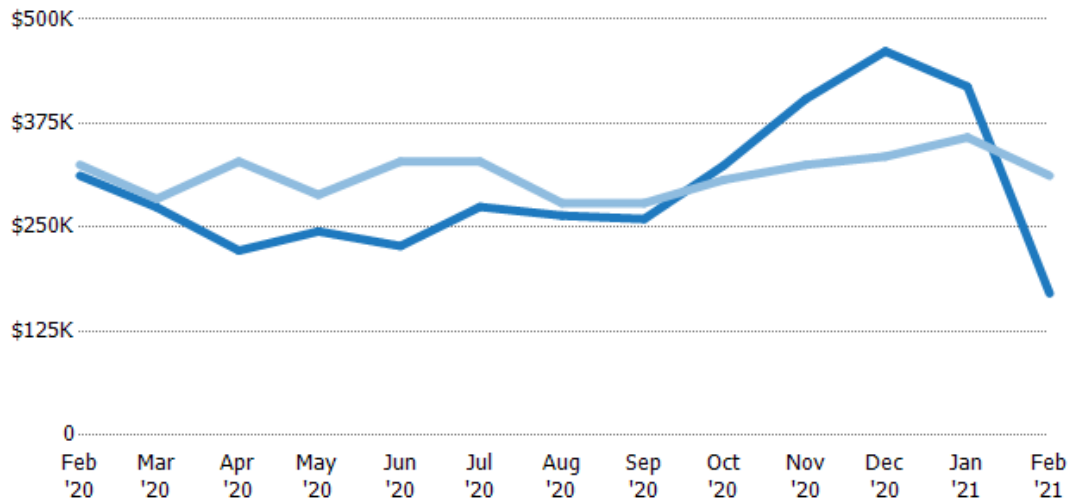
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$171K	-45.4%
Feb '20	\$312K	-4%
Feb '19	\$325K	-51.1%



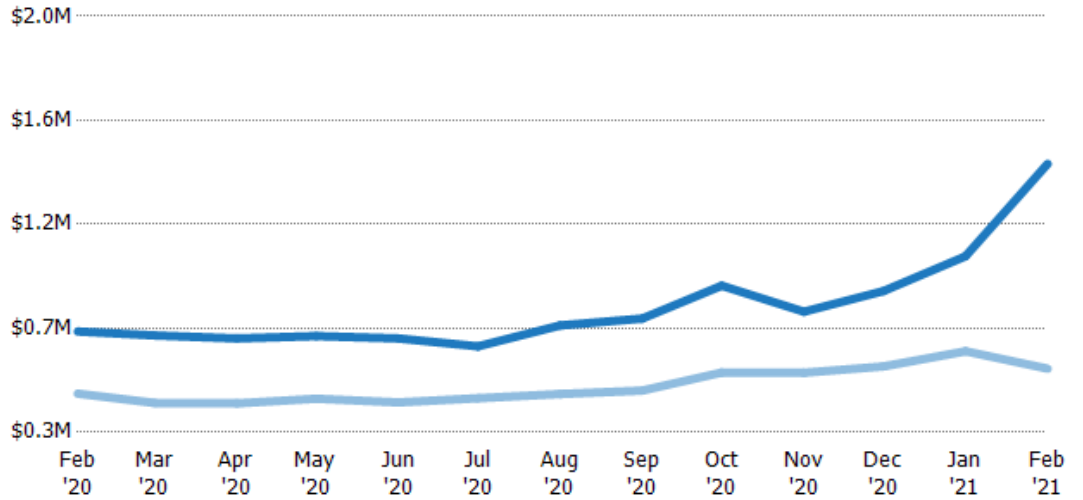
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$312K	\$274K	\$222K	\$245K	\$227K	\$275K	\$264K	\$260K	\$324K	\$404K	\$462K	\$419K	\$171K
Prior Year	\$325K	\$284K	\$329K	\$289K	\$329K	\$329K	\$279K	\$279K	\$307K	\$325K	\$335K	\$358K	\$312K
Percent Change from Prior Year	-4%	-4%	-33%	-15%	-31%	-17%	-5%	-7%	6%	24%	38%	17%	-45%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



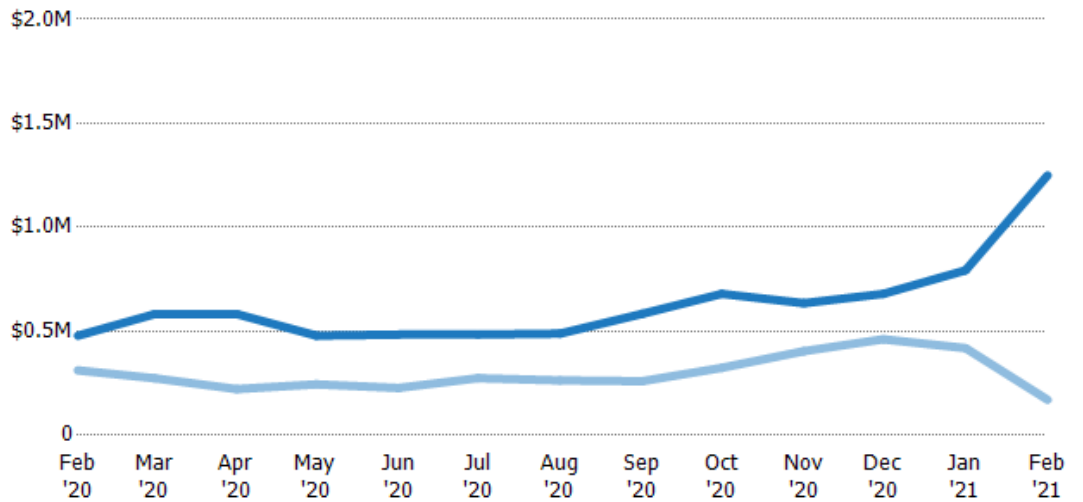
Avg Est Value	\$712K	\$696K	\$683K	\$693K	\$683K	\$651K	\$737K	\$765K	\$899K	\$793K	\$877K	\$1.02M	\$1.4M
Avg Listing Price	\$458K	\$420K	\$418K	\$437K	\$422K	\$439K	\$456K	\$470K	\$544K	\$543K	\$569K	\$631K	\$560K
Avg Listing Price as a % of Avg Est Value	64%	60%	61%	63%	62%	67%	62%	62%	61%	69%	65%	62%	40%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$479K	\$582K	\$582K	\$479K	\$484K	\$484K	\$489K	\$584K	\$680K	\$635K	\$680K	\$793K	\$1.25M
Median Listing Price	\$312K	\$274K	\$222K	\$245K	\$227K	\$275K	\$264K	\$260K	\$324K	\$404K	\$462K	\$419K	\$171K
Med Listing Price as a % of Med Est Value	65%	47%	38%	51%	47%	57%	54%	45%	48%	64%	68%	53%	14%

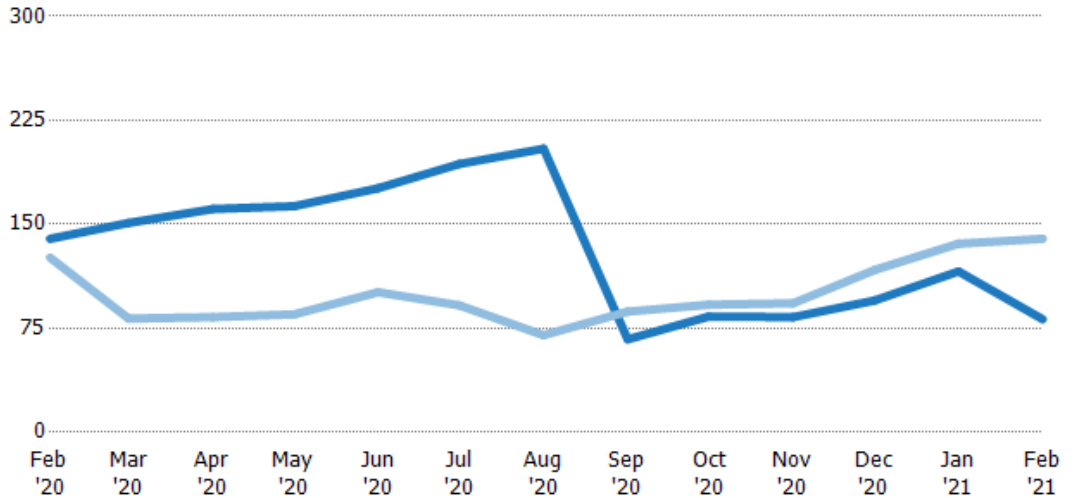
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '21	81.5	-41.6%
Feb '20	140	10.7%
Feb '19	126	-0.8%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	140	151	161	163	176	194	205	67	83.5	83	95	116	81.5
Prior Year	126	82	83	85	101	91.5	70	87	92	93	117	136	140
Percent Change from Prior Year	11%	84%	94%	92%	74%	111%	192%	-23%	-9%	-11%	-19%	-15%	-42%

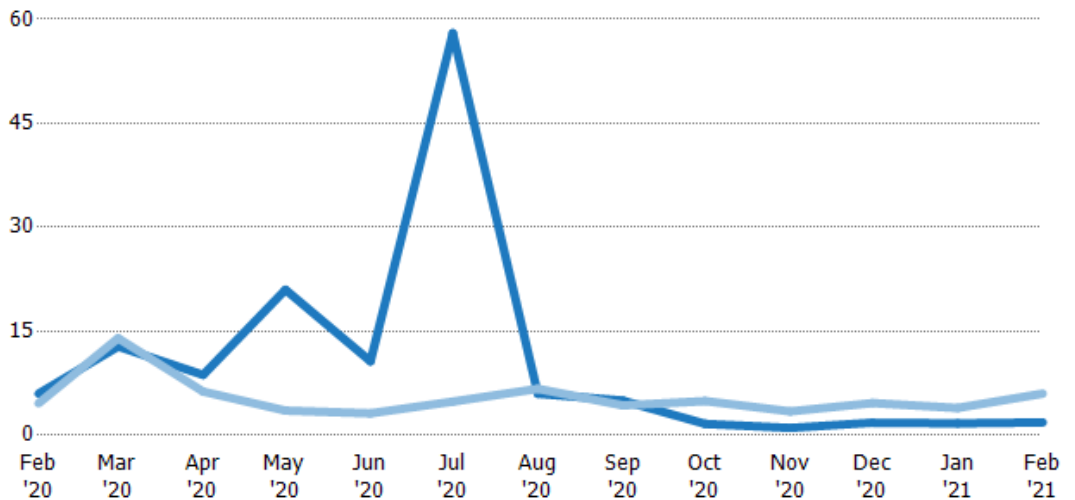
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Feb '21	1.86	-69%
Feb '20	6	30%
Feb '19	4.62	138.3%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	6	12.8	8.71	21	10.7	58	6	5	1.64	1.06	1.82	1.72	1.86
Prior Year	4.62	14	6.3	3.56	3.17	4.86	6.7	4.31	4.93	3.45	4.64	3.94	6
Percent Change from Prior Year	30%	-9%	38%	489%	237%	1,094%	-10%	16%	-67%	-69%	-61%	-56%	-69%

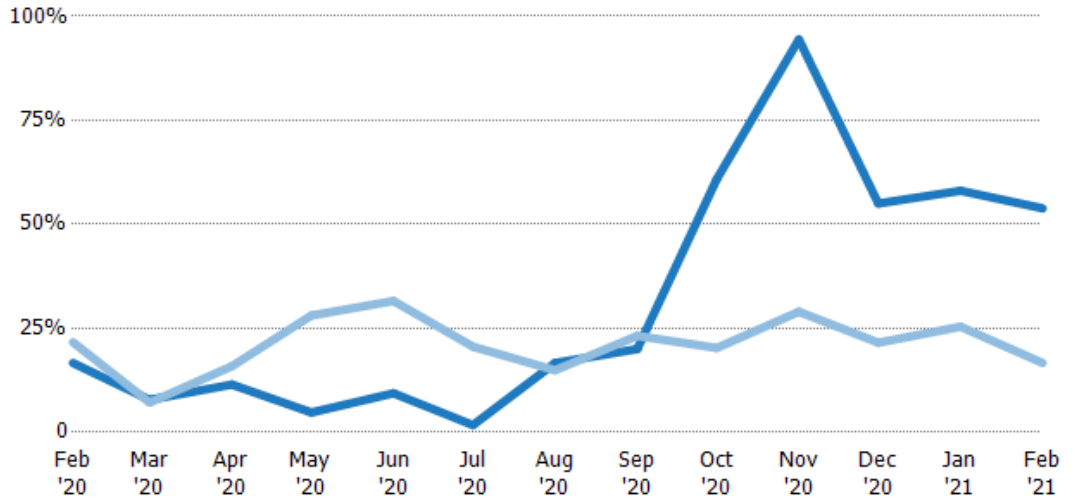
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Feb '21	54%	-37.2%
Feb '20	17%	5%
Feb '19	22%	-58%



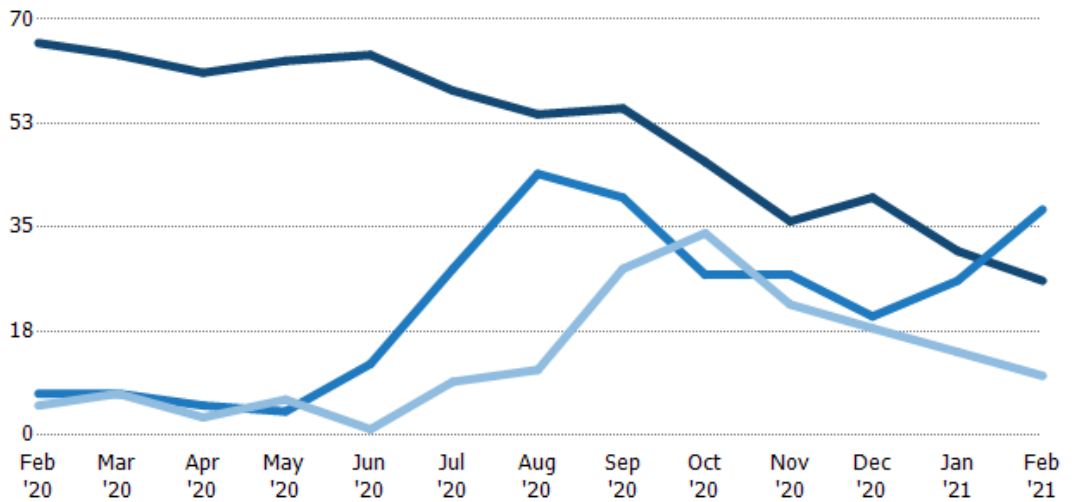
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	17%	8%	11%	5%	9%	2%	17%	20%	61%	94%	55%	58%	54%
Prior Year	22%	7%	16%	28%	32%	21%	15%	23%	20%	29%	22%	25%	17%
Change from Prior Year	5%	-1%	4%	23%	22%	19%	-2%	3%	-41%	-65%	-33%	-33%	-37%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Active	66	64	61	63	64	58	54	55	46	36	40	31	26
Pending	7	7	5	4	12	28	44	40	27	27	20	26	38
Sold	5	7	3	6	1	9	11	28	34	22	18	14	10

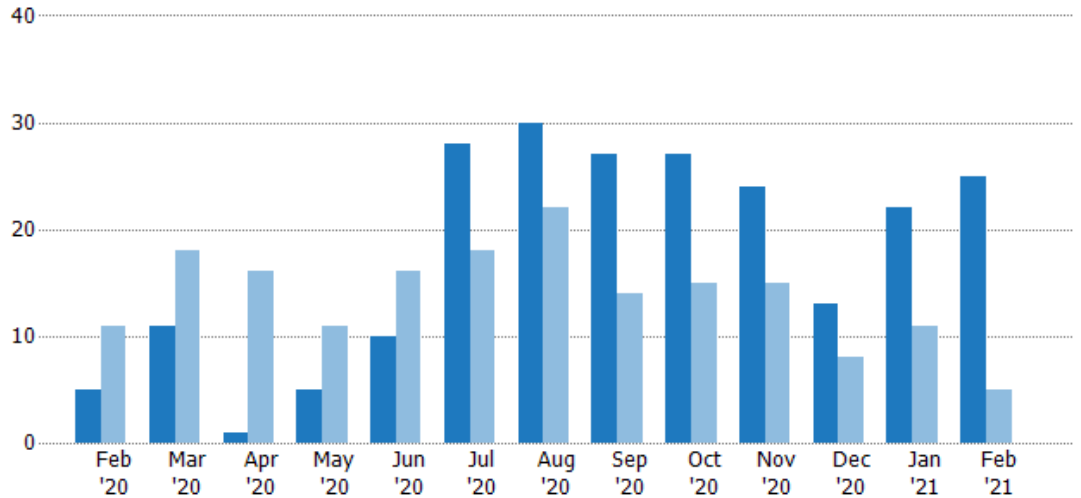
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	25	400%
Feb '20	5	-54.5%
Feb '19	11	-36.4%



Current Year	5	11	1	5	10	28	30	27	27	24	13	22	25
Prior Year	11	18	16	11	16	18	22	14	15	15	8	11	5
Percent Change from Prior Year	-55%	-39%	-94%	-55%	-38%	56%	36%	93%	80%	60%	63%	100%	400%

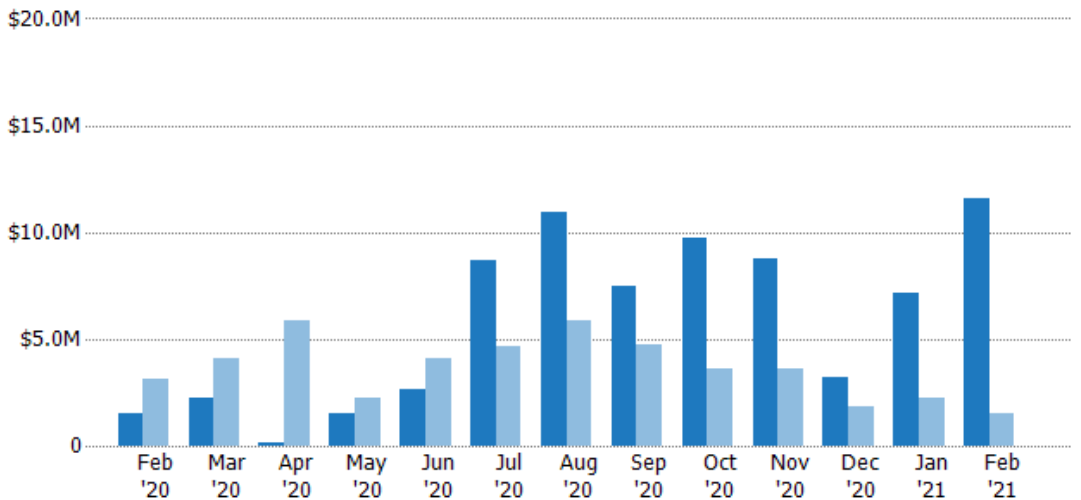
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$11.5M	658.9%
Feb '20	\$1.52M	-51.9%
Feb '19	\$3.16M	-66.6%



Current Year	\$1.52M	\$2.24M	\$120K	\$1.51M	\$2.62M	\$8.66M	\$10.9M	\$7.5M	\$9.72M	\$8.73M	\$3.21M	\$7.18M	\$11.5M
Prior Year	\$3.16M	\$4.08M	\$5.9M	\$2.28M	\$4.09M	\$4.67M	\$5.83M	\$4.75M	\$3.58M	\$3.63M	\$1.8M	\$2.25M	\$1.52M
Percent Change from Prior Year	-52%	-45%	-98%	-34%	-36%	86%	88%	58%	171%	140%	78%	219%	659%

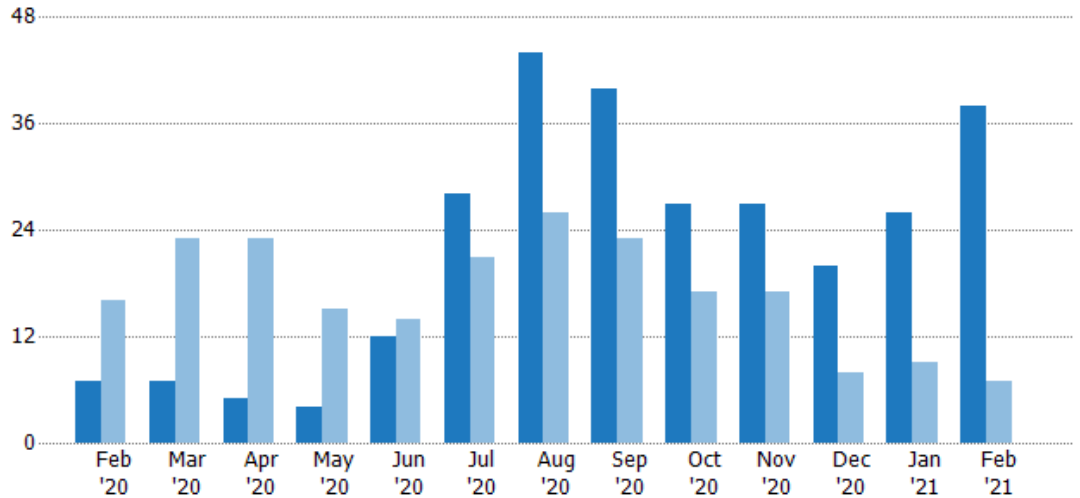
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	38	442.9%
Feb '20	7	-56.3%
Feb '19	16	-37.5%



Current Year	7	7	5	4	12	28	44	40	27	27	20	26	38
Prior Year	16	23	23	15	14	21	26	23	17	17	8	9	7
Percent Change from Prior Year	-56%	-70%	-78%	-73%	-14%	33%	69%	74%	59%	59%	150%	189%	443%

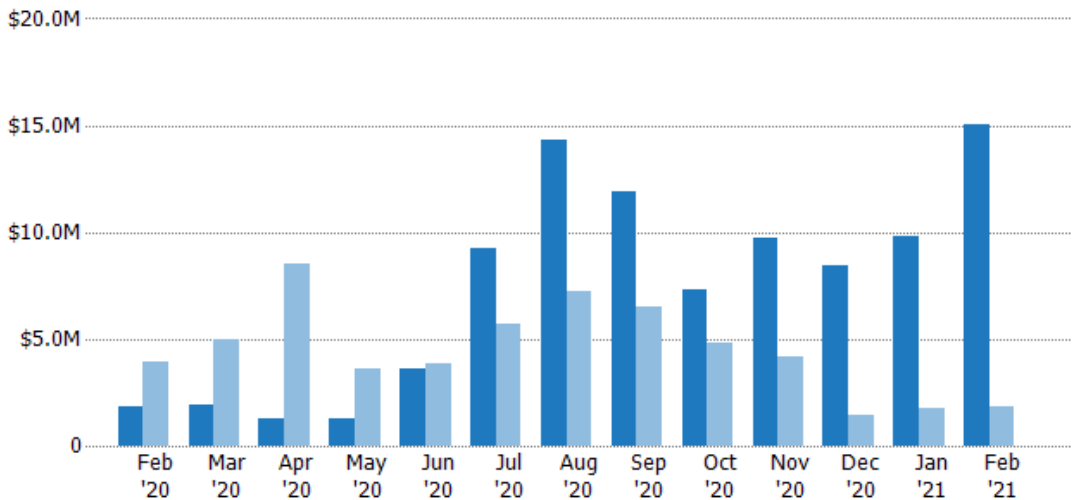
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$15.1M	705.8%
Feb '20	\$1.87M	-52.8%
Feb '19	\$3.96M	-31.9%



Current Year	\$1.87M	\$1.93M	\$1.3M	\$1.31M	\$3.62M	\$9.24M	\$14.4M	\$11.9M	\$7.31M	\$9.72M	\$8.47M	\$9.77M	\$15.1M
Prior Year	\$3.96M	\$5.02M	\$8.53M	\$3.59M	\$3.88M	\$5.68M	\$7.24M	\$6.47M	\$4.81M	\$4.18M	\$1.46M	\$1.79M	\$1.87M
Percent Change from Prior Year	-53%	-61%	-85%	-63%	-7%	63%	98%	84%	52%	133%	481%	446%	706%

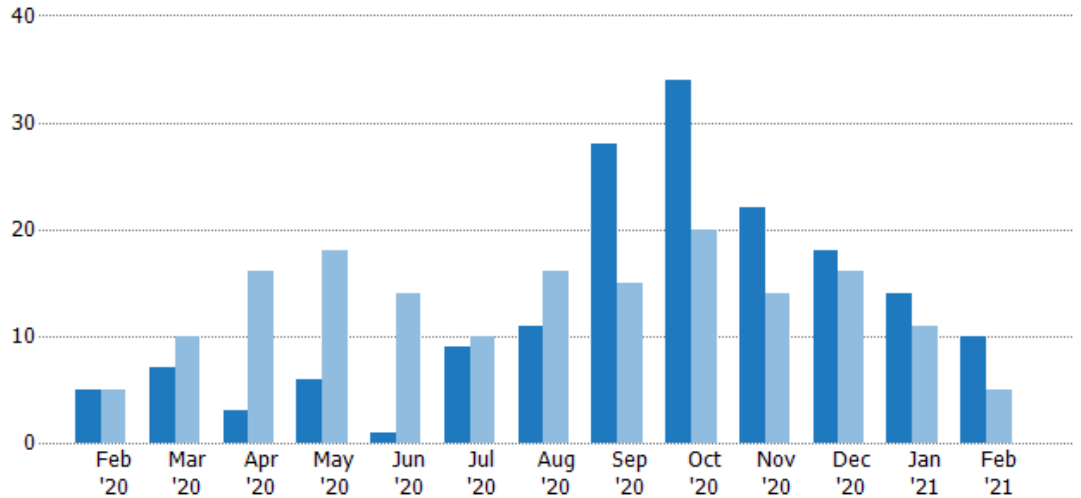
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Feb '21	10	100%
Feb '20	5	0%
Feb '19	5	0%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	5	7	3	6	1	9	11	28	34	22	18	14	10
Prior Year	5	10	16	18	14	10	16	15	20	14	16	11	5
Percent Change from Prior Year	0%	-30%	-81%	-67%	-93%	-10%	-31%	87%	70%	57%	13%	27%	100%

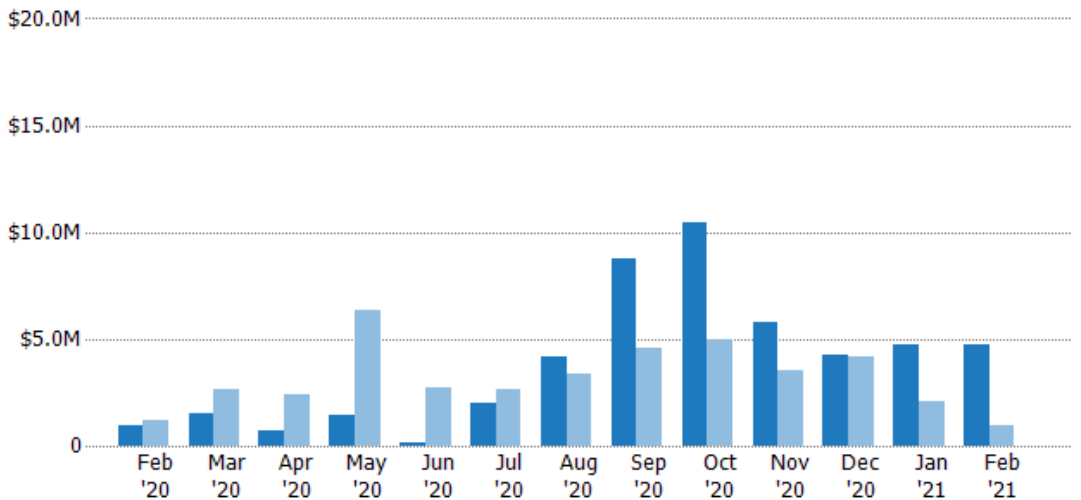
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Feb '21	\$4.71M	407.3%
Feb '20	\$929K	-24.5%
Feb '19	\$1.23M	-45.6%



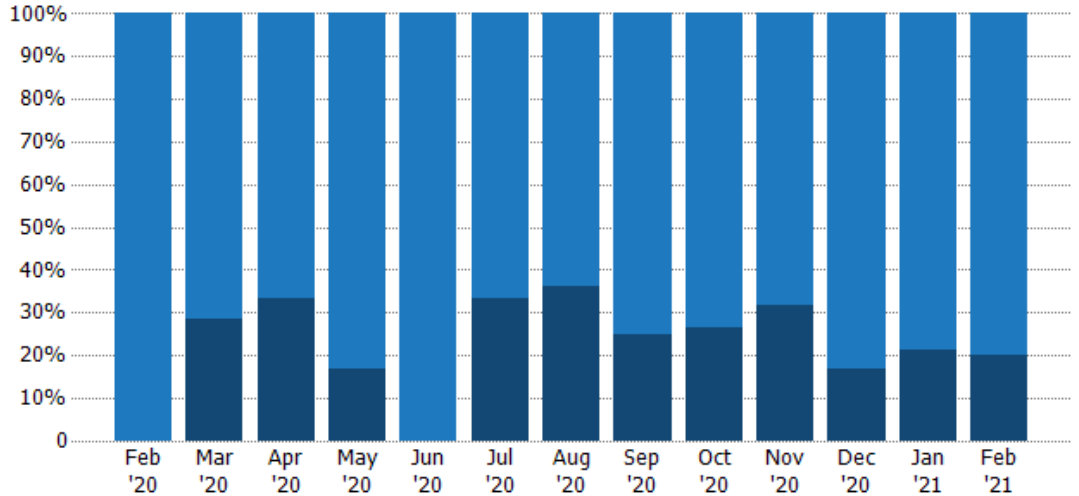
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$929K	\$1.49M	\$710K	\$1.44M	\$132K	\$2.02M	\$4.19M	\$8.75M	\$10.5M	\$5.82M	\$4.23M	\$4.74M	\$4.71M
Prior Year	\$1.23M	\$2.61M	\$2.37M	\$6.38M	\$2.72M	\$2.68M	\$3.37M	\$4.55M	\$4.95M	\$3.51M	\$4.14M	\$2.05M	\$929K
Percent Change from Prior Year	-25%	-43%	-70%	-77%	-95%	-25%	24%	92%	111%	66%	2%	131%	407%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



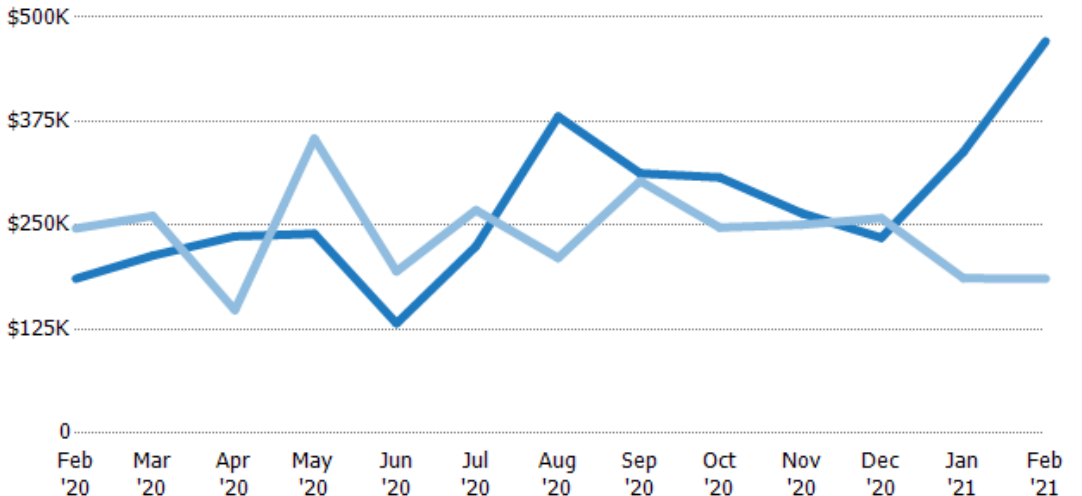
Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Condo/Townhouse	100%	71%	67%	83%	100%	67%	64%	75%	74%	68%	83%	79%	80%
Single Family Residence	-	29%	33%	17%	-	33%	36%	25%	26%	32%	17%	21%	20%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Feb '21	\$471K	153.6%
Feb '20	\$186K	-24.5%
Feb '19	\$246K	-45.6%

Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$186K	\$214K	\$237K	\$240K	\$132K	\$225K	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$471K
Prior Year	\$246K	\$261K	\$148K	\$354K	\$195K	\$268K	\$211K	\$303K	\$247K	\$251K	\$258K	\$186K	\$186K
Percent Change from Prior Year	-25%	-18%	60%	-32%	-32%	-16%	81%	3%	24%	5%	-9%	82%	154%

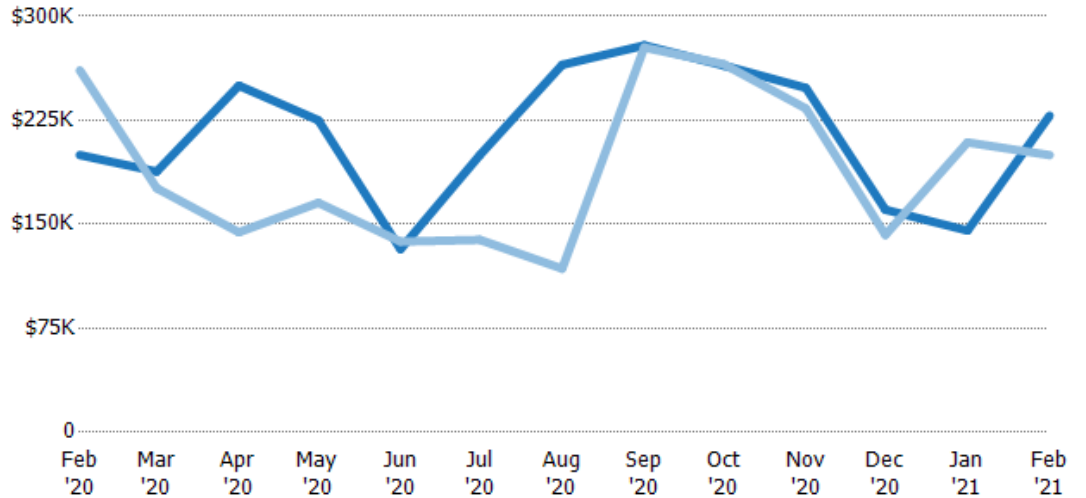
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Feb '21	\$228K	14.2%
Feb '20	\$200K	-23.4%
Feb '19	\$261K	-42.5%



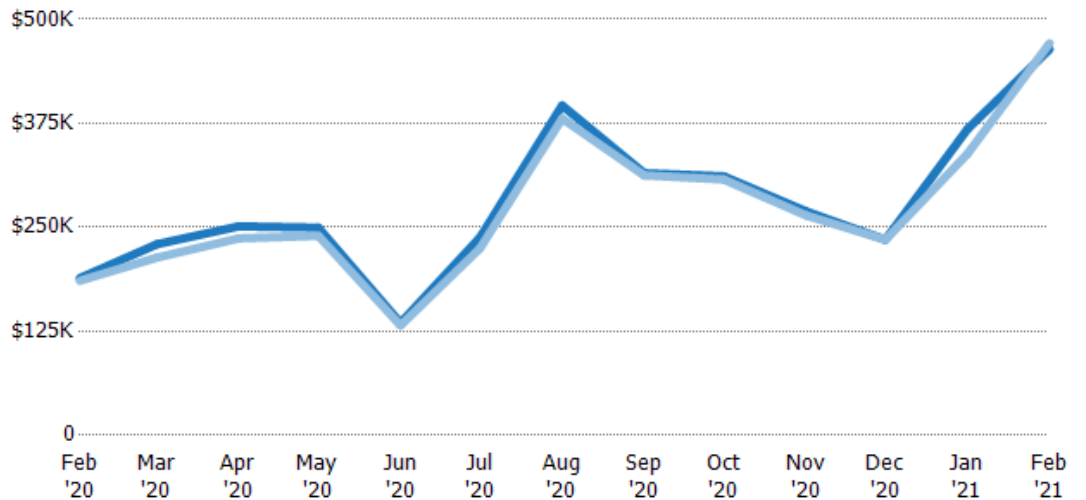
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$200K	\$188K	\$250K	\$225K	\$132K	\$200K	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$228K
Prior Year	\$261K	\$176K	\$144K	\$166K	\$138K	\$139K	\$118K	\$278K	\$266K	\$234K	\$142K	\$209K	\$200K
Percent Change from Prior Year	-23%	7%	73%	36%	-4%	44%	125%	1%	0%	6%	13%	-30%	14%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



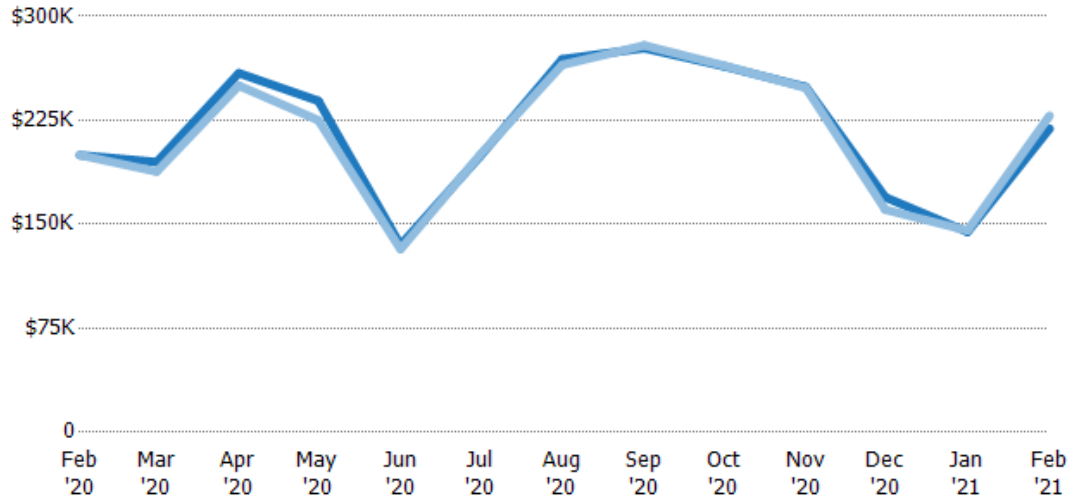
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg List Price	\$189K	\$230K	\$251K	\$249K	\$135K	\$238K	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$464K
Avg Sales Price	\$186K	\$214K	\$237K	\$240K	\$132K	\$225K	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$471K
Avg Sales Price as a % of Avg List Price	98%	93%	94%	96%	98%	95%	96%	99%	99%	98%	100%	92%	102%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



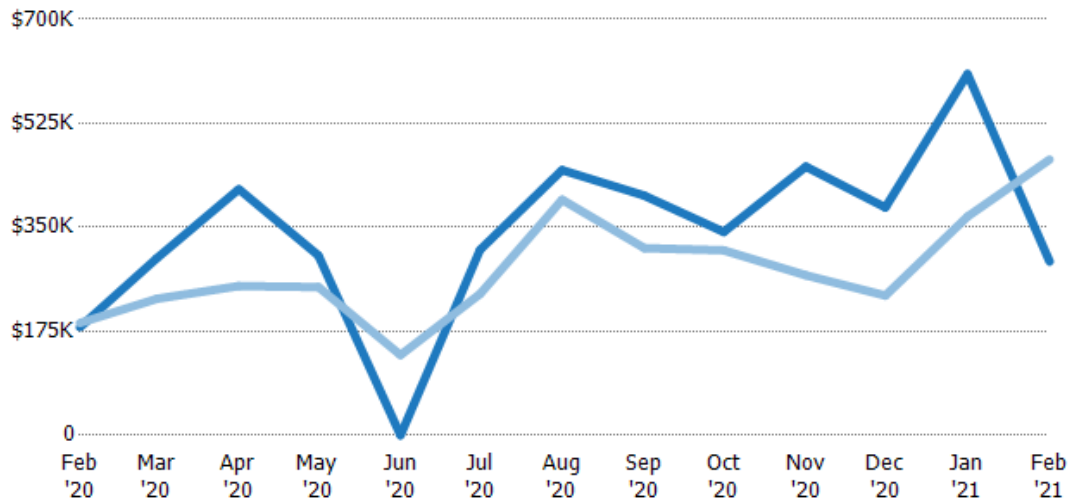
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median List Price	\$200K	\$195K	\$259K	\$239K	\$135K	\$199K	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K
Median Sales Price	\$200K	\$188K	\$250K	\$225K	\$132K	\$200K	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$228K
Med Sales Price as a % of Med List Price	100%	96%	97%	94%	98%	101%	99%	101%	100%	100%	95%	101%	104%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



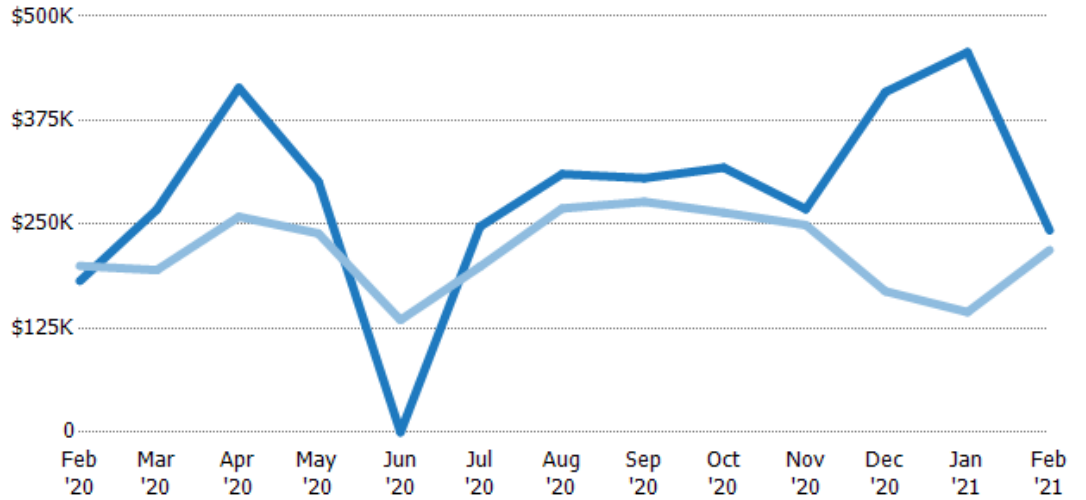
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$182K	\$298K	\$414K	\$303K	\$0	\$312K	\$446K	\$403K	\$342K	\$452K	\$383K	\$608K	\$292K
Avg Sales Price	\$189K	\$230K	\$251K	\$249K	\$135K	\$238K	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$464K
Avg Sales Price as a % of Avg Est Value	104%	77%	61%	82%	100%	76%	89%	78%	91%	60%	61%	61%	159%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$182K	\$268K	\$414K	\$302K	\$0	\$247K	\$310K	\$305K	\$318K	\$268K	\$409K	\$457K	\$243K
Median Sales Price	\$200K	\$195K	\$259K	\$239K	\$135K	\$199K	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K
Med Sales Price as a % of Med Est Value	110%	73%	63%	79%	100%	81%	87%	91%	83%	93%	41%	32%	90%