

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	23	19	+21.1%	42	40	+5%
New Listing Volume	\$10,338,650	\$5,388,700	+91.9%	\$16,374,550	\$11,718,900	+39.7%
Active Listing Count	39	114	-65.8%	N/A	N/A	
Active Listing Volume	\$19,887,250	\$42,321,595	-53%	N/A	N/A	
Average Listing Price	\$509,929	\$371,242	+37.4%	\$462,423	\$376,252	+22.9%
Median Listing Price	\$273,000	\$308,000	-11.4%	\$286,634	\$311,422	-8%
Median Days in RPR	135	182	-25.8%	130.8	187.33	-30.2%
Months of Inventory	5.6	14.3	-60.9%	3.9	10.1	-61.5%
Absorption Rate	17.95%	7.02%	+10.9%	25.61%	9.87%	+15.7%
Sales Activity Charts Metrics						
New Pending Sales Count	28	13	+115.4%	56	26	+115.4%
New Pending Sales Volume	\$10,236,300	\$3,660,300	+179.7%	\$20,387,100	\$7,004,900	+191%
Pending Sales Count	45	15	+200%	N/A	N/A	
Pending Sales Volume	\$15,521,828	\$4,238,800	+266.2%	N/A	N/A	
Closed Sales Count	18	13	+38.5%	25	21	+19%
Closed Sales Volume	\$6,076,777	\$3,446,700	+76.3%	\$7,971,777	\$5,115,700	+55.8%
Average Sales Price	\$337,599	\$265,131	+27.3%	\$318,871	\$243,605	+30.9%
Median Sales Price	\$335,000	\$210,000	+59.5%	\$308,400	\$218,000	+41.5%

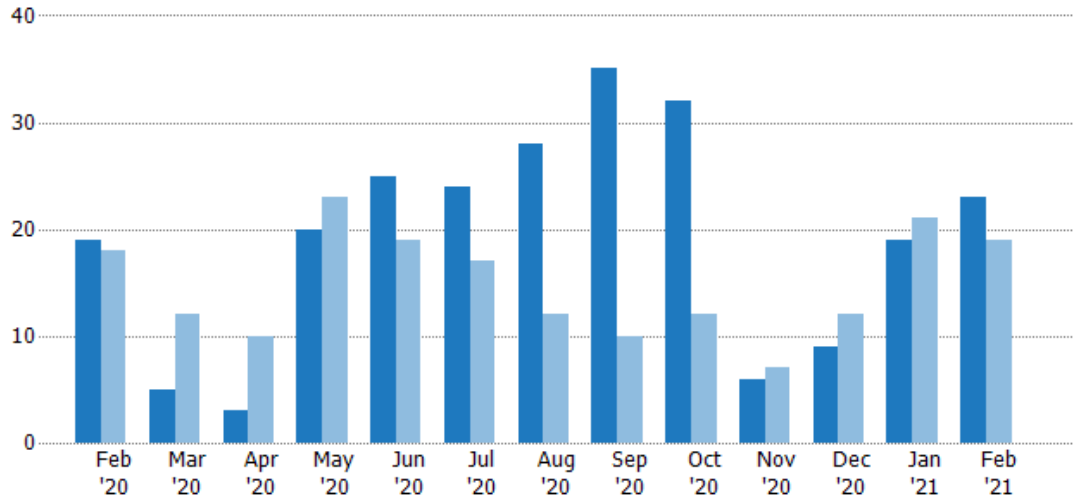
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	23	21.1%
Feb '20	19	5.6%
Feb '19	18	16.7%



Current Year	19	5	3	20	25	24	28	35	32	6	9	19	23
Prior Year	18	12	10	23	19	17	12	10	12	7	12	21	19
Percent Change from Prior Year	6%	-58%	-70%	-13%	32%	41%	133%	250%	167%	-14%	-25%	-10%	21%

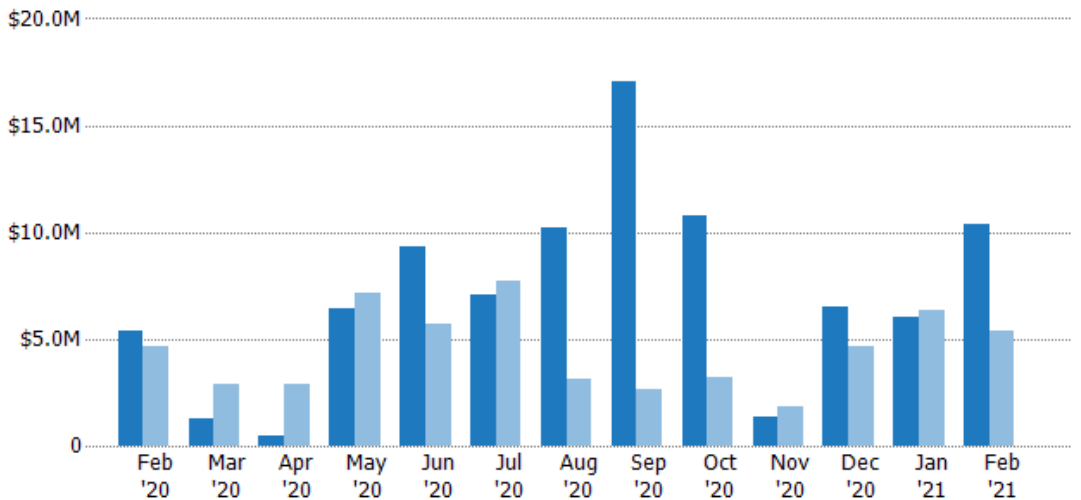
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$10.3M	91.9%
Feb '20	\$5.39M	16%
Feb '19	\$4.64M	36.2%



Current Year	\$5.39M	\$1.31M	\$477K	\$6.39M	\$9.29M	\$7.04M	\$10.2M	\$17.1M	\$10.8M	\$1.36M	\$6.49M	\$6.04M	\$10.3M
Prior Year	\$4.64M	\$2.89M	\$2.86M	\$7.16M	\$5.69M	\$7.74M	\$3.1M	\$2.61M	\$3.18M	\$1.84M	\$4.69M	\$6.33M	\$5.39M
Percent Change from Prior Year	16%	-55%	-83%	-11%	63%	-9%	229%	553%	239%	-26%	38%	-5%	92%

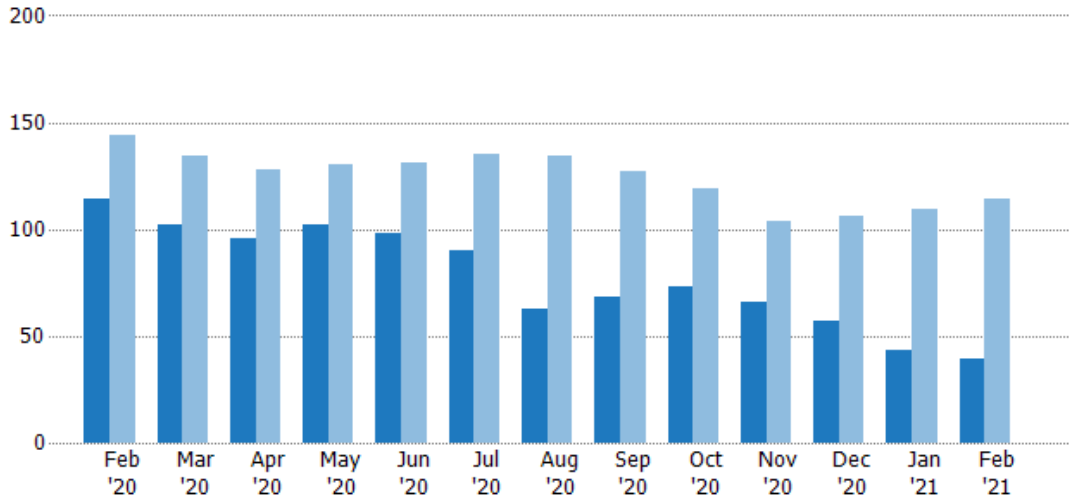
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Feb '21	39	-65.8%
Feb '20	114	-20.8%
Feb '19	144	3.5%

Month/Year	Count	% Chg.
Feb '21	39	-65.8%
Feb '20	114	-20.8%
Feb '19	144	3.5%

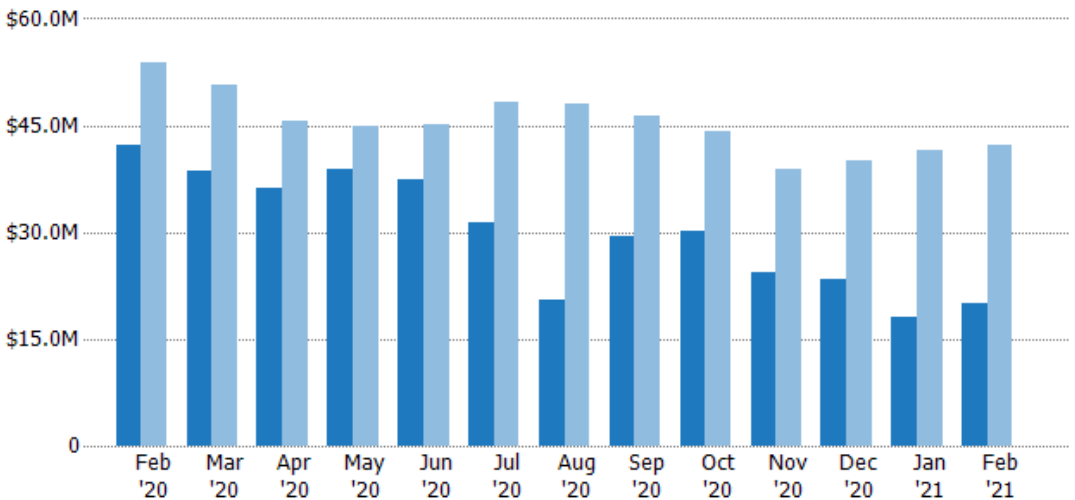
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '21	\$19.9M	-53%
Feb '20	\$42.3M	-21.3%
Feb '19	\$53.8M	-12.8%

Month/Year	Volume	% Chg.
Feb '21	\$19.9M	-53%
Feb '20	\$42.3M	-21.3%
Feb '19	\$53.8M	-12.8%

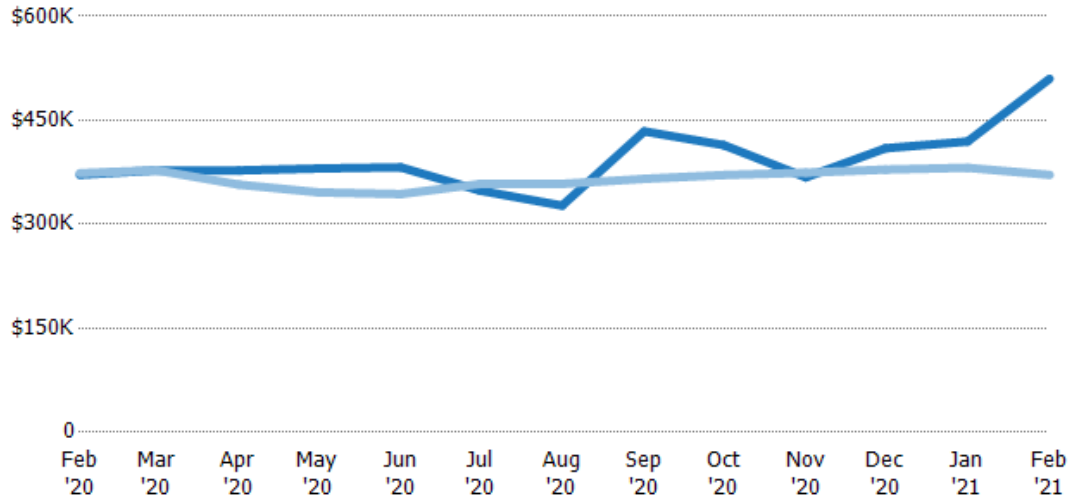
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$510K	37.4%
Feb '20	\$371K	-0.6%
Feb '19	\$374K	-15.8%



Current Year	\$371K	\$378K	\$378K	\$380K	\$382K	\$349K	\$327K	\$434K	\$414K	\$368K	\$410K	\$419K	\$510K
Prior Year	\$374K	\$378K	\$357K	\$346K	\$344K	\$358K	\$358K	\$366K	\$371K	\$374K	\$379K	\$381K	\$371K
Percent Change from Prior Year	-1%	0	6%	10%	11%	-3%	-9%	19%	12%	-2%	8%	10%	37%

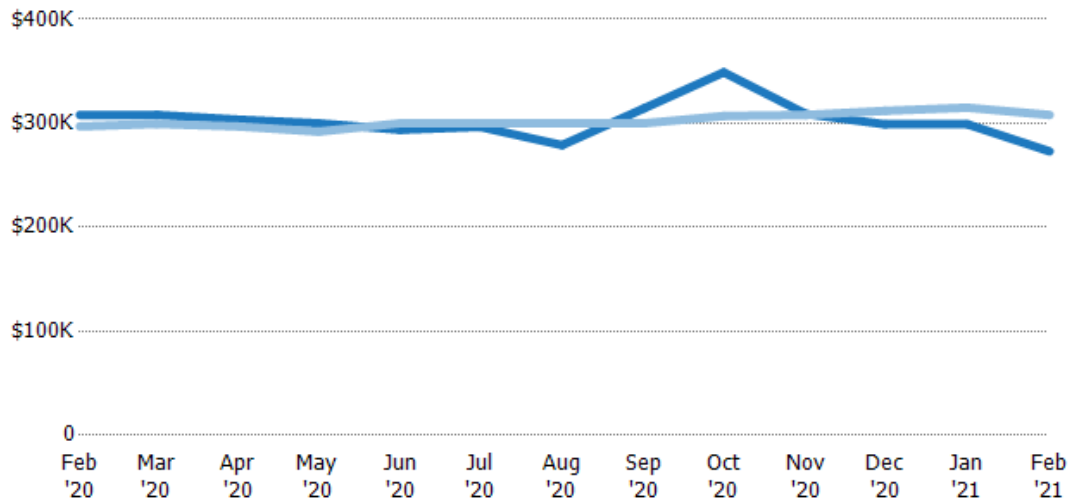
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$273K	-11.4%
Feb '20	\$308K	3.7%
Feb '19	\$297K	-26.6%



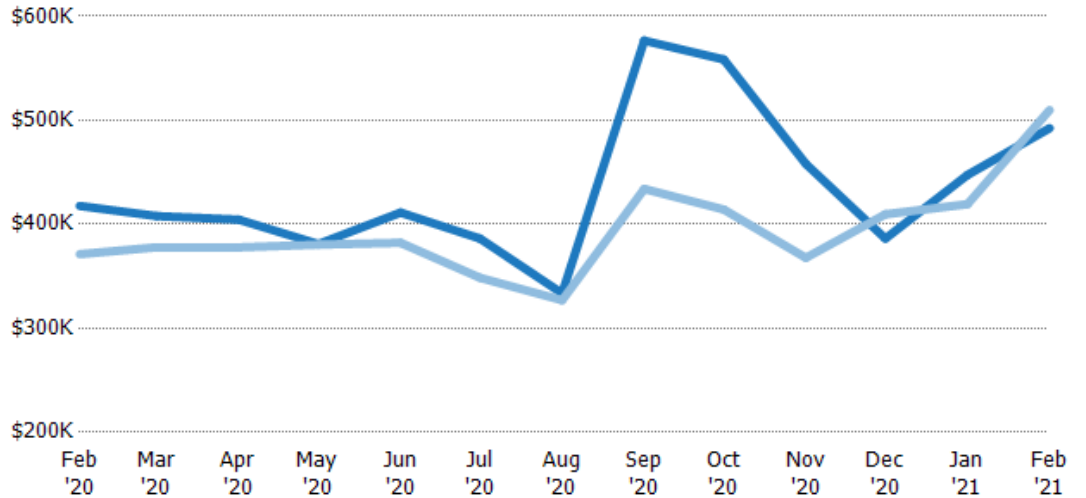
Current Year	\$308K	\$308K	\$304K	\$300K	\$294K	\$297K	\$279K	\$315K	\$349K	\$309K	\$299K	\$299K	\$273K
Prior Year	\$297K	\$299K	\$297K	\$292K	\$300K	\$300K	\$300K	\$300K	\$307K	\$308K	\$312K	\$315K	\$308K
Percent Change from Prior Year	4%	3%	2%	3%	-2%	-1%	-7%	5%	14%	0%	-4%	-5%	-11%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



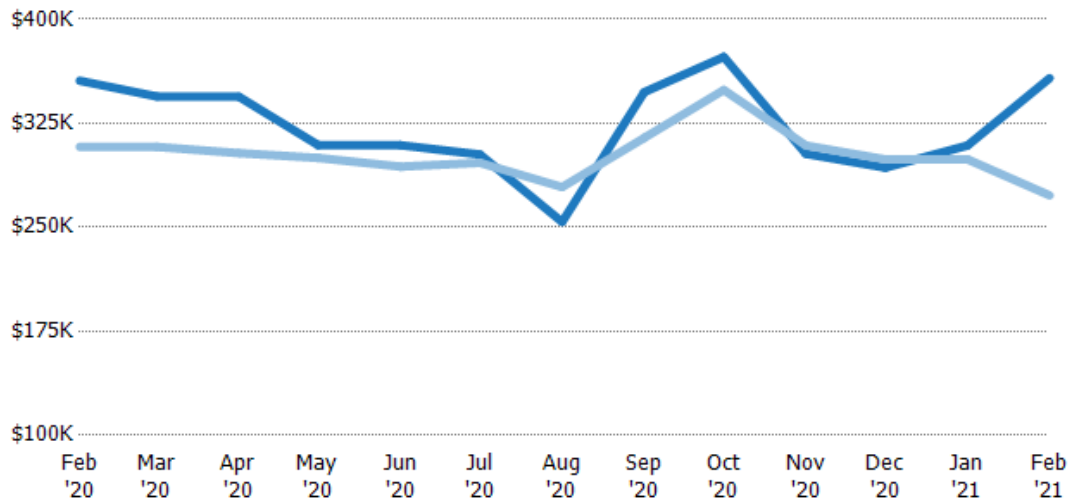
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$418K	\$408K	\$404K	\$381K	\$411K	\$386K	\$334K	\$577K	\$558K	\$458K	\$386K	\$447K	\$492K
Avg Listing Price	\$371K	\$378K	\$378K	\$380K	\$382K	\$349K	\$327K	\$434K	\$414K	\$368K	\$410K	\$419K	\$510K
Avg Listing Price as a % of Avg Est Value	89%	93%	93%	100%	93%	90%	98%	75%	74%	80%	106%	94%	104%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	\$356K	\$344K	\$344K	\$309K	\$309K	\$303K	\$254K	\$347K	\$373K	\$303K	\$293K	\$309K	\$358K
Median Listing Price	\$308K	\$308K	\$304K	\$300K	\$294K	\$297K	\$279K	\$315K	\$349K	\$309K	\$299K	\$299K	\$273K
Med Listing Price as a % of Med Est Value	87%	89%	88%	97%	95%	98%	110%	91%	94%	102%	102%	97%	76%

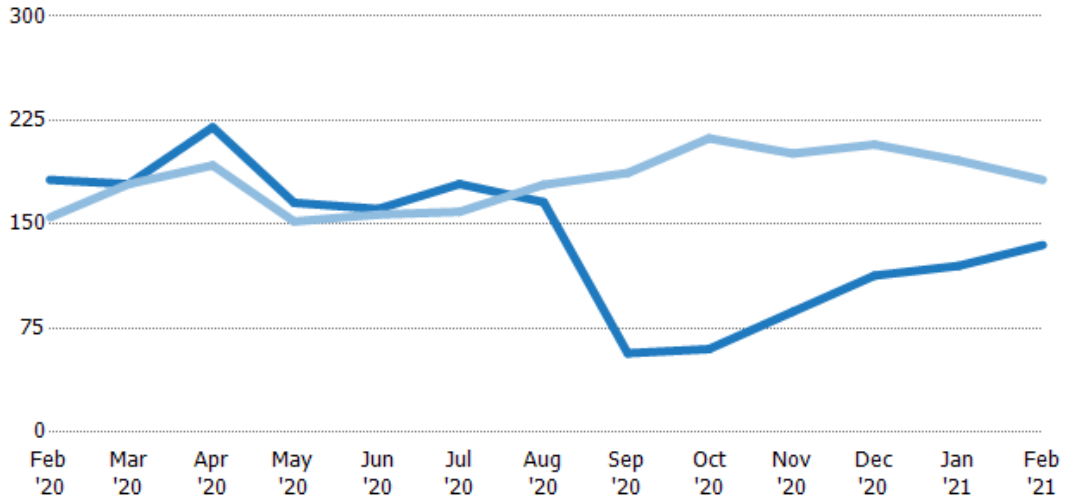
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '21	135	-25.8%
Feb '20	182	17.4%
Feb '19	155	11%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	182	179	220	166	161	179	166	57	60	87	113	120	135
Prior Year	155	179	193	152	157	159	179	187	212	201	208	196	182
Percent Change from Prior Year	17%	0%	14%	9%	3%	13%	-7%	-70%	-72%	-57%	-46%	-39%	-26%

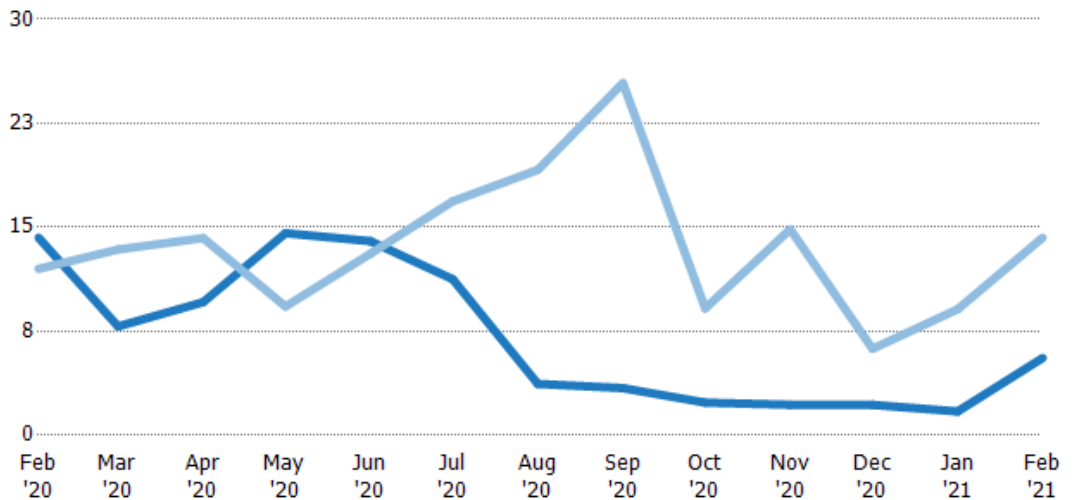
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Feb '21	5.57	-60.9%
Feb '20	14.3	18.8%
Feb '19	12	38%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	14.3	7.85	9.6	14.6	14	11.3	3.71	3.4	2.35	2.2	2.19	1.72	5.57
Prior Year	12	13.4	14.2	9.29	13.1	16.9	19.1	25.4	9.15	14.9	6.24	9.08	14.3
Percent Change from Prior Year	19%	-41%	-32%	57%	7%	-33%	-81%	-87%	-74%	-85%	-65%	-81%	-61%

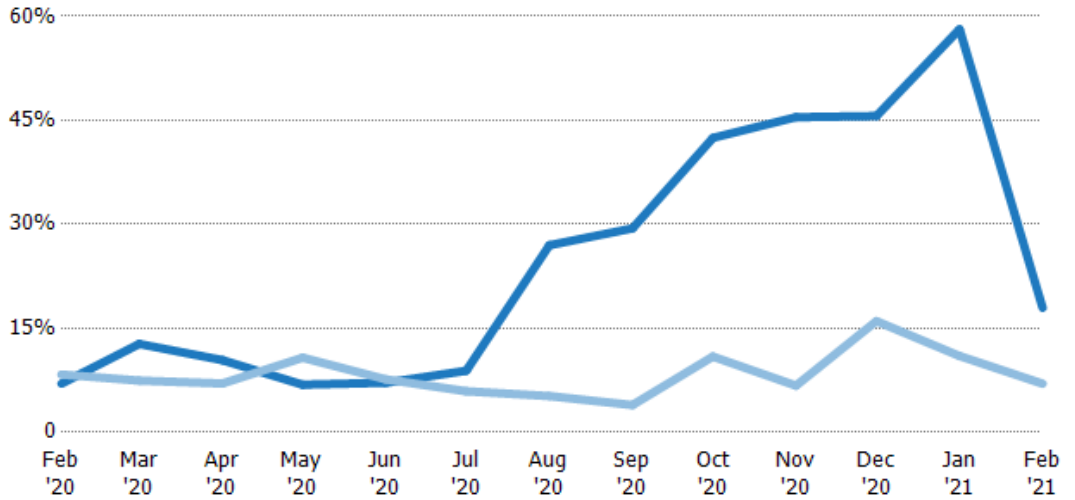
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	7%	13%	10%	7%	7%	9%	27%	29%	42%	45%	46%	58%	18%
Prior Year	8%	7%	7%	11%	8%	6%	5%	4%	11%	7%	16%	11%	7%
Change from Prior Year	1%	-5%	-3%	4%	0%	-3%	-22%	-25%	-32%	-39%	-30%	-47%	-11%

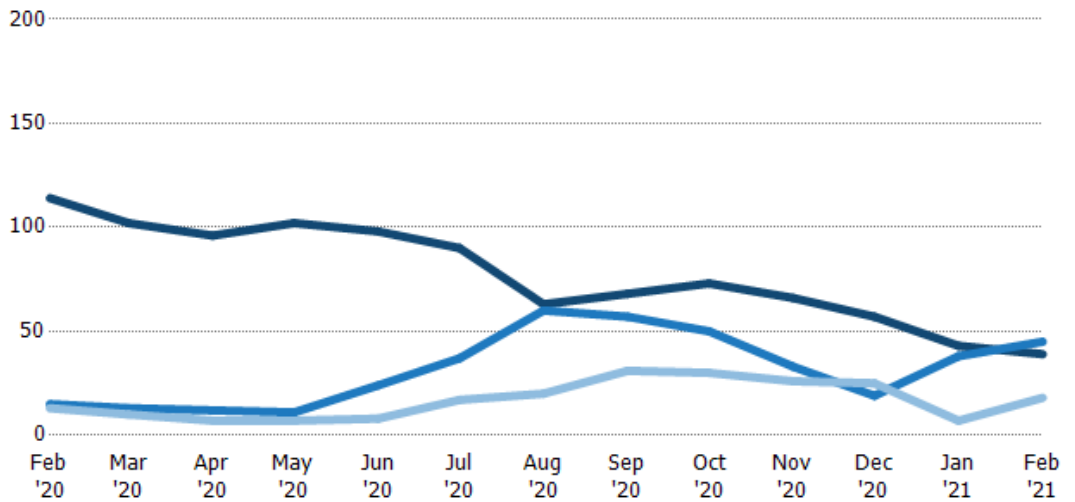
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



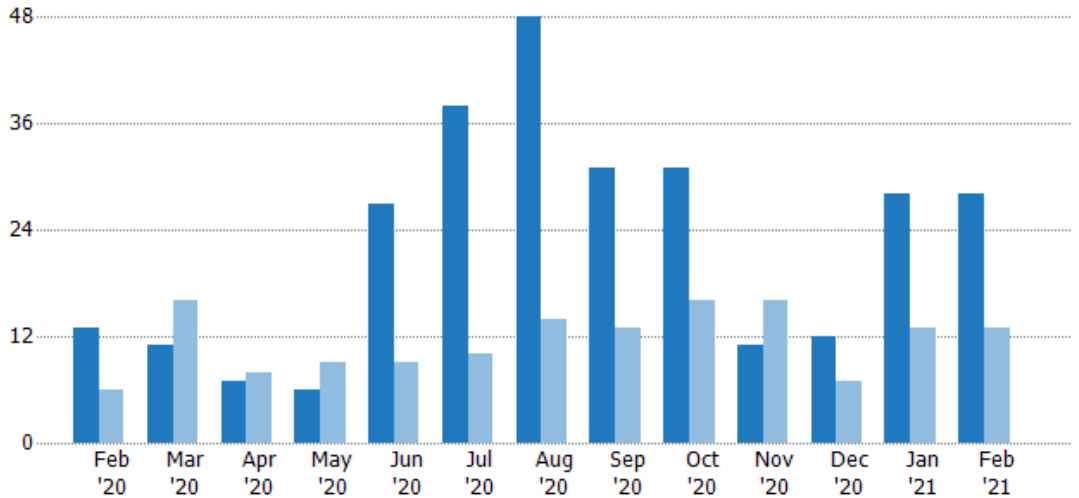
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Active	114	102	96	102	98	90	63	68	73	66	57	43	39
Pending	15	13	12	11	24	37	60	57	50	33	19	38	45
Sold	13	10	7	7	8	17	20	31	30	26	25	7	18

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



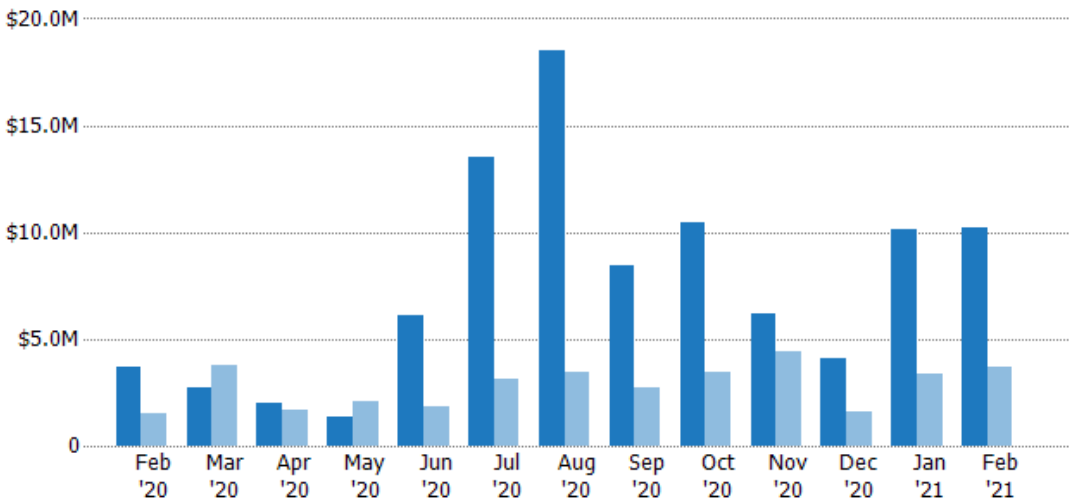
Month/Year	Count	% Chg.
Feb '21	28	115.4%
Feb '20	13	116.7%
Feb '19	6	150%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '21	\$10.2M	179.7%
Feb '20	\$3.66M	137.8%
Feb '19	\$1.54M	193.7%

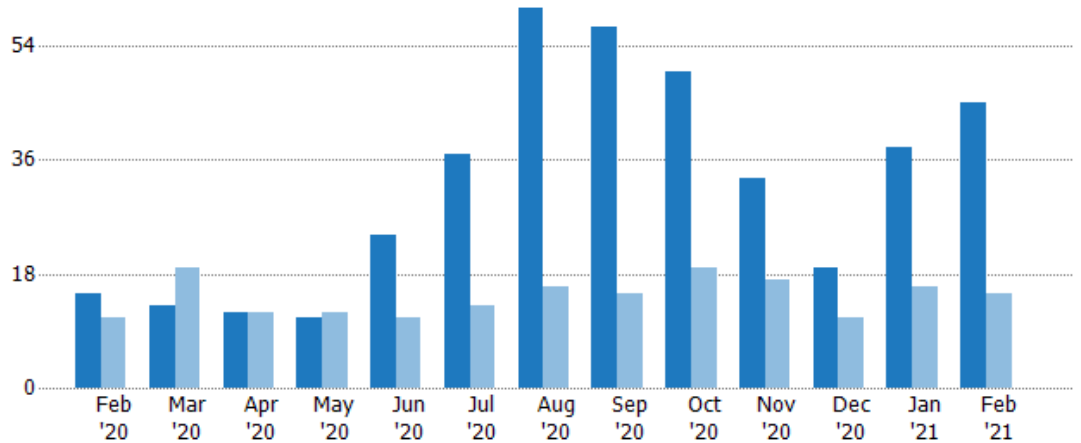
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	45	200%
Feb '20	15	36.4%
Feb '19	11	18.2%



Current Year	15	13	12	11	24	37	60	57	50	33	19	38	45
Prior Year	11	19	12	12	11	13	16	15	19	17	11	16	15
Percent Change from Prior Year	36%	-32%	0%	-8%	118%	185%	275%	280%	163%	94%	73%	138%	200%

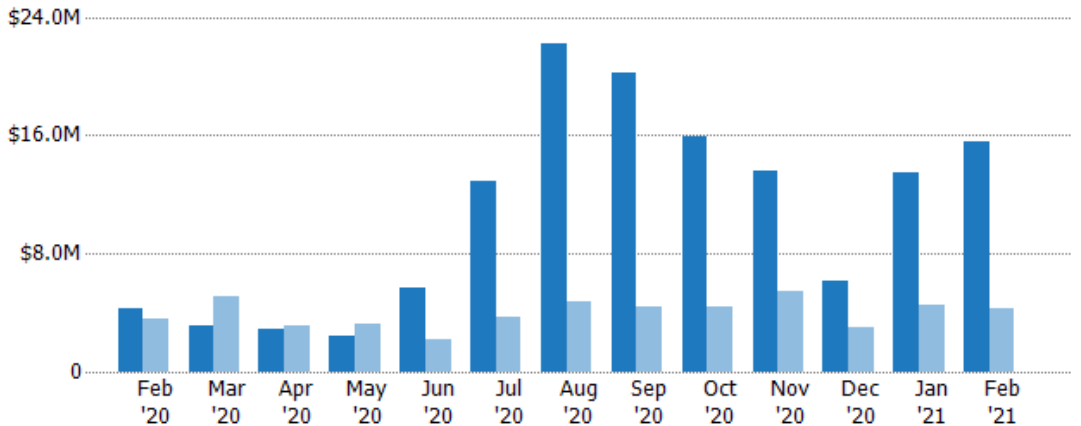
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$15.5M	266.2%
Feb '20	\$4.24M	16.3%
Feb '19	\$3.64M	10.1%



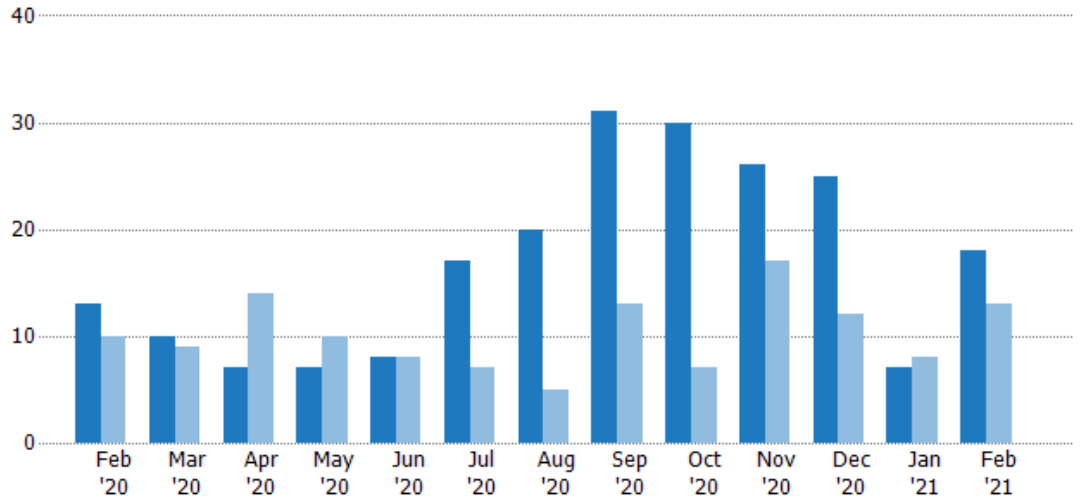
Current Year	\$4.24M	\$3.1M	\$2.85M	\$2.45M	\$5.63M	\$12.8M	\$22.2M	\$20.2M	\$16M	\$13.6M	\$6.09M	\$13.4M	\$15.5M
Prior Year	\$3.64M	\$5.07M	\$3.15M	\$3.22M	\$2.15M	\$3.7M	\$4.79M	\$4.4M	\$4.45M	\$5.48M	\$2.98M	\$4.53M	\$4.24M
Percent Change from Prior Year	16%	-39%	-9%	-24%	162%	247%	364%	360%	259%	149%	104%	196%	266%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



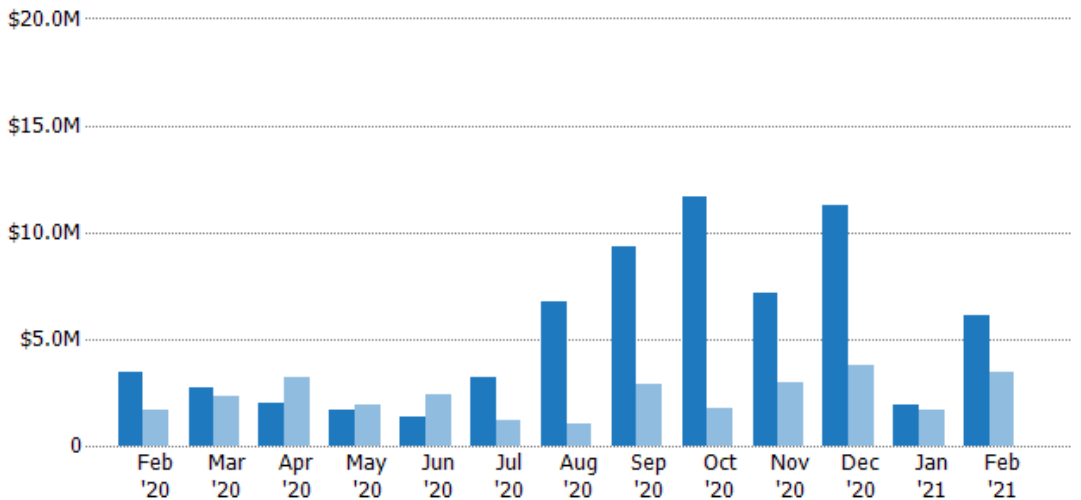
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	13	10	7	7	8	17	20	31	30	26	25	7	18
Prior Year	10	9	14	10	8	7	5	13	7	17	12	8	13
Percent Change from Prior Year	30%	11%	-50%	-30%	0%	143%	300%	138%	329%	53%	108%	-13%	38%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



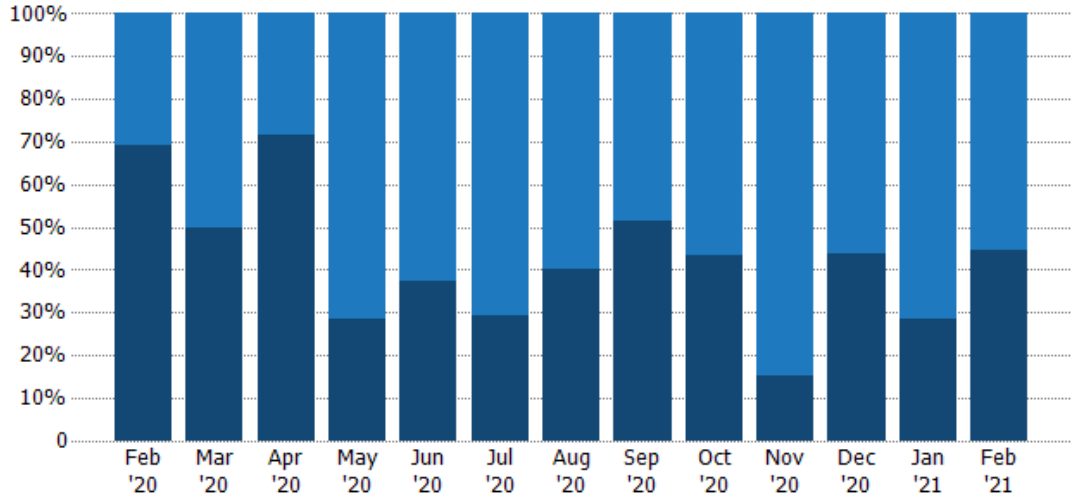
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$3.45M	\$2.75M	\$2M	\$1.66M	\$1.36M	\$3.19M	\$6.72M	\$9.33M	\$11.6M	\$7.11M	\$11.3M	\$1.9M	\$6.08M
Prior Year	\$1.69M	\$2.32M	\$3.24M	\$1.92M	\$2.37M	\$1.21M	\$1.04M	\$2.87M	\$1.76M	\$2.97M	\$3.8M	\$1.67M	\$3.45M
Percent Change from Prior Year	104%	19%	-38%	-13%	-42%	163%	544%	225%	562%	140%	197%	14%	76%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



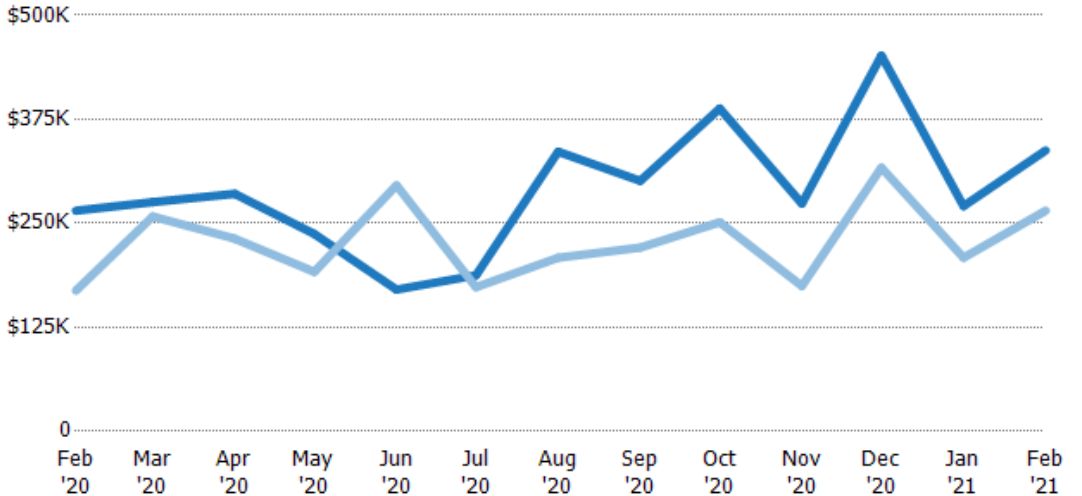
Condo/Townhouse	31%	50%	29%	71%	63%	71%	60%	48%	57%	85%	56%	71%	56%
Single Family Residence	69%	50%	71%	29%	38%	29%	40%	52%	43%	15%	44%	29%	44%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$265K	\$275K	\$285K	\$237K	\$170K	\$187K	\$336K	\$301K	\$388K	\$274K	\$452K	\$271K	\$338K
Prior Year	\$169K	\$258K	\$231K	\$192K	\$296K	\$173K	\$209K	\$221K	\$251K	\$175K	\$317K	\$209K	\$265K
Percent Change from Prior Year	57%	7%	23%	24%	-42%	8%	61%	36%	54%	57%	42%	30%	27%

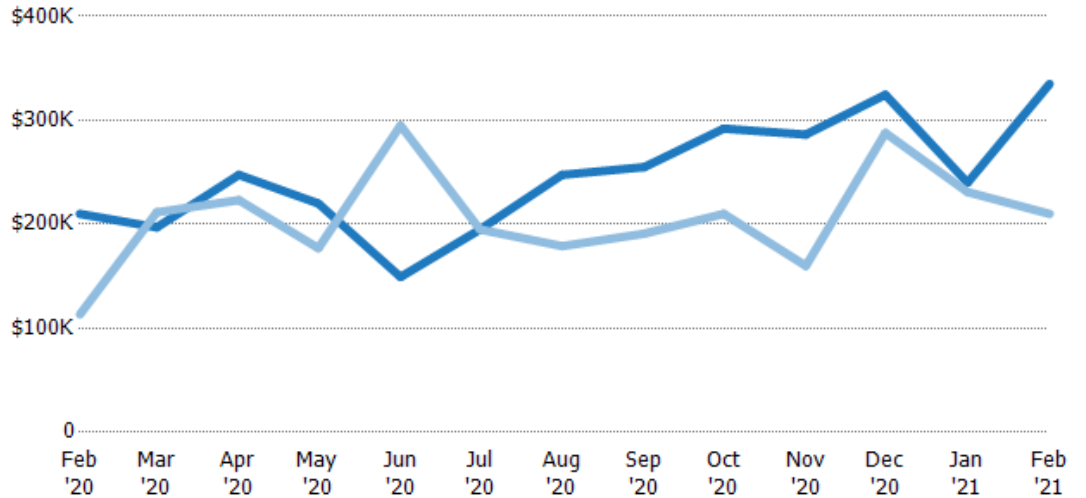
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$335K	59.5%
Feb '20	\$210K	85.4%
Feb '19	\$113K	63.4%



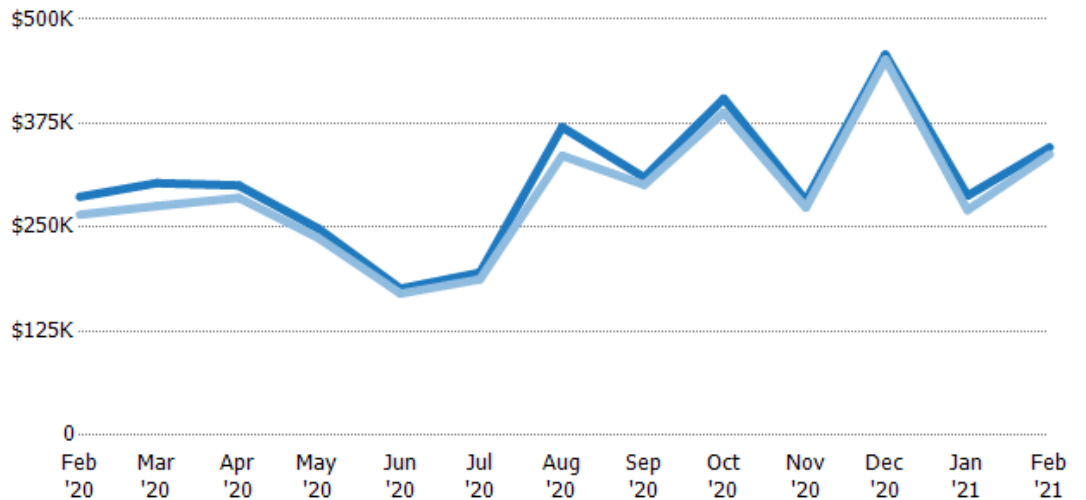
Current Year	\$210K	\$197K	\$248K	\$220K	\$149K	\$195K	\$248K	\$255K	\$292K	\$286K	\$325K	\$240K	\$335K
Prior Year	\$113K	\$212K	\$223K	\$177K	\$295K	\$195K	\$179K	\$191K	\$210K	\$160K	\$288K	\$231K	\$210K
Percent Change from Prior Year	85%	-7%	11%	24%	-49%	0%	38%	34%	39%	79%	13%	4%	60%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



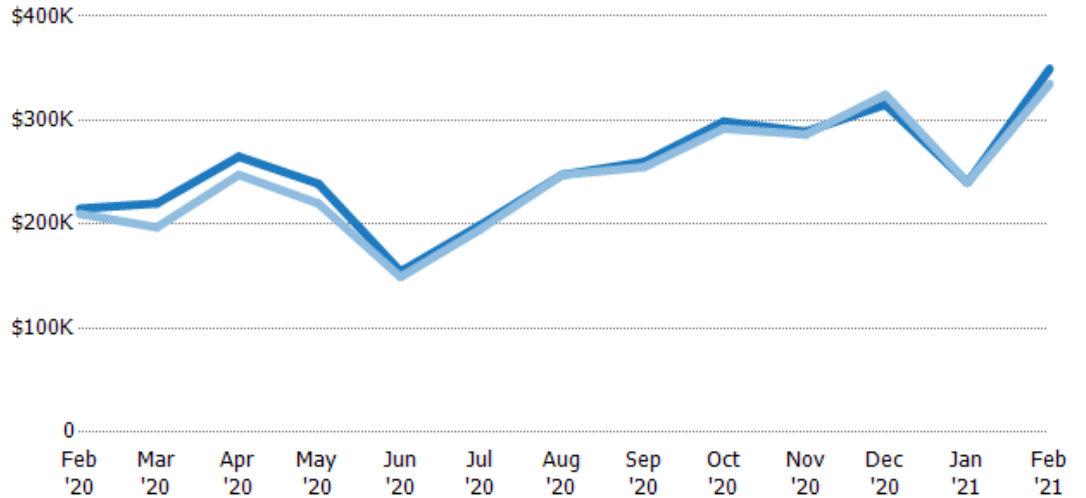
Avg List Price	\$287K	\$303K	\$300K	\$248K	\$176K	\$195K	\$370K	\$310K	\$405K	\$282K	\$458K	\$288K	\$346K
Avg Sales Price	\$265K	\$275K	\$285K	\$237K	\$170K	\$187K	\$336K	\$301K	\$388K	\$274K	\$452K	\$271K	\$338K
Avg Sales Price as a % of Avg List Price	93%	91%	95%	95%	97%	96%	91%	97%	96%	97%	99%	94%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



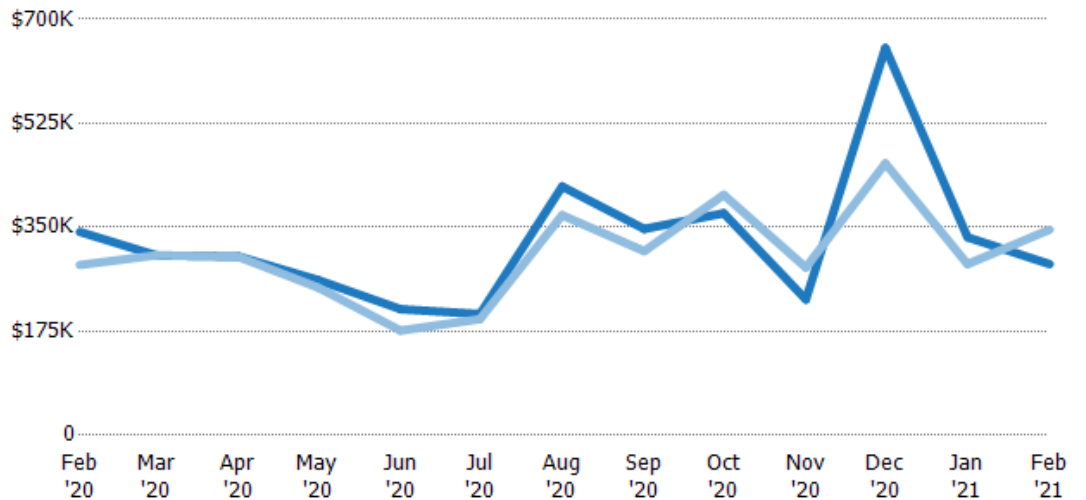
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median List Price	\$215K	\$220K	\$265K	\$239K	\$155K	\$199K	\$248K	\$260K	\$299K	\$289K	\$315K	\$240K	\$350K
Median Sales Price	\$210K	\$197K	\$248K	\$220K	\$149K	\$195K	\$248K	\$255K	\$292K	\$286K	\$325K	\$240K	\$335K
Med Sales Price as a % of Med List Price	98%	90%	93%	92%	97%	98%	100%	98%	98%	99%	103%	100%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



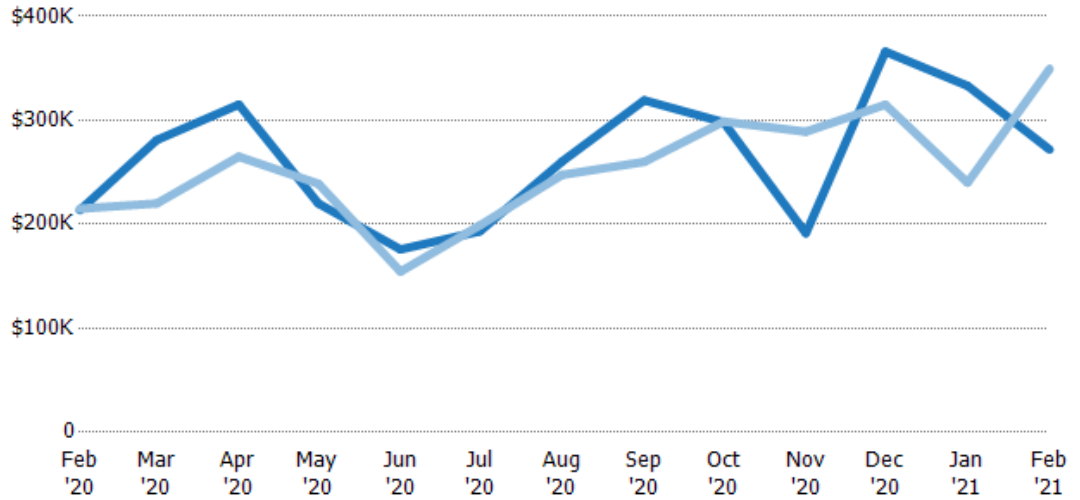
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$342K	\$303K	\$301K	\$261K	\$212K	\$204K	\$419K	\$347K	\$374K	\$228K	\$652K	\$333K	\$288K
Avg Sales Price	\$287K	\$303K	\$300K	\$248K	\$176K	\$195K	\$370K	\$310K	\$405K	\$282K	\$458K	\$288K	\$346K
Avg Sales Price as a % of Avg Est Value	84%	100%	100%	95%	83%	96%	88%	89%	108%	124%	70%	86%	120%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	\$214K	\$281K	\$315K	\$220K	\$176K	\$193K	\$260K	\$319K	\$298K	\$191K	\$366K	\$333K	\$272K
Median Sales Price	\$215K	\$220K	\$265K	\$239K	\$155K	\$199K	\$248K	\$260K	\$299K	\$289K	\$315K	\$240K	\$350K
Med Sales Price as a % of Med Est Value	101%	78%	84%	109%	88%	103%	95%	81%	100%	151%	86%	72%	129%