

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

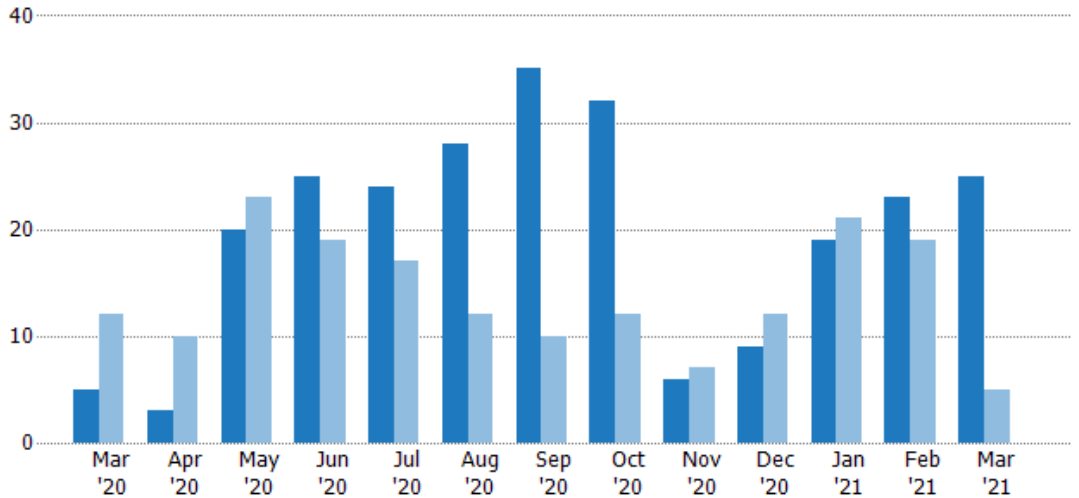
Key Metrics	Mar 2021	Mar 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	25	5	+400%	67	45	+48.9%
New Listing Volume	\$8,622,895	\$1,306,800	+559.8%	\$24,997,445	\$13,025,700	+91.9%
Active Listing Count	44	102	-56.9%	N/A	N/A	
Active Listing Volume	\$18,121,150	\$38,545,095	-53%	N/A	N/A	
Average Listing Price	\$411,844	\$377,893	+9%	\$444,760	\$376,767	+18%
Median Listing Price	\$214,000	\$308,000	-30.5%	\$261,270	\$310,348	-15.8%
Median Days in RPR	70	179	-60.9%	104.55	184.65	-43.4%
Months of Inventory	2.4	7.8	-68.8%	4.1	10.5	-61.2%
Absorption Rate	40.91%	12.75%	+28.2%	24.6%	9.54%	+15.1%
Sales Activity Charts Metrics						
New Pending Sales Count	18	11	+63.6%	74	37	+100%
New Pending Sales Volume	\$7,880,995	\$2,688,200	+193.2%	\$28,268,095	\$9,693,100	+191.6%
Pending Sales Count	44	13	+238.5%	N/A	N/A	
Pending Sales Volume	\$17,531,523	\$3,097,200	+466%	N/A	N/A	
Closed Sales Count	19	10	+90%	44	31	+41.9%
Closed Sales Volume	\$5,888,800	\$2,754,500	+113.8%	\$13,860,577	\$7,870,200	+76.1%
Average Sales Price	\$309,937	\$275,450	+12.5%	\$315,013	\$253,877	+24.1%
Median Sales Price	\$245,000	\$197,000	+24.4%	\$281,023	\$211,226	+33%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



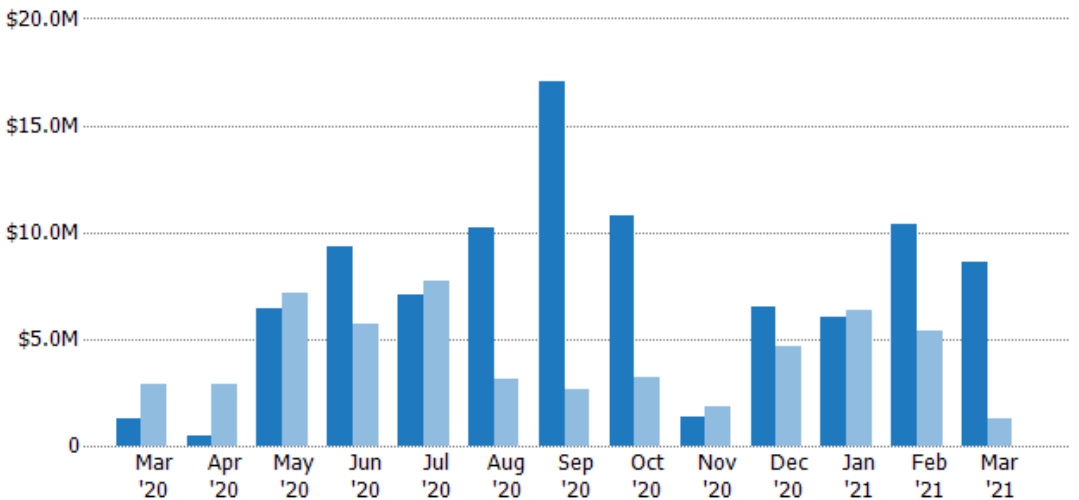
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	5	3	20	25	24	28	35	32	6	9	19	23	25
Prior Year	12	10	23	19	17	12	10	12	7	12	21	19	5
Percent Change from Prior Year	-58%	-70%	-13%	32%	41%	133%	250%	167%	-14%	-25%	-10%	21%	400%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$1.31M	\$477K	\$6.39M	\$9.29M	\$7.04M	\$10.2M	\$17.1M	\$10.8M	\$1.36M	\$6.49M	\$6.04M	\$10.3M	\$8.62M
Prior Year	\$2.89M	\$2.86M	\$7.16M	\$5.69M	\$7.74M	\$3.1M	\$2.61M	\$3.18M	\$1.84M	\$4.69M	\$6.33M	\$5.39M	\$1.31M
Percent Change from Prior Year	-55%	-83%	-11%	63%	-9%	229%	553%	239%	-26%	38%	-5%	92%	560%

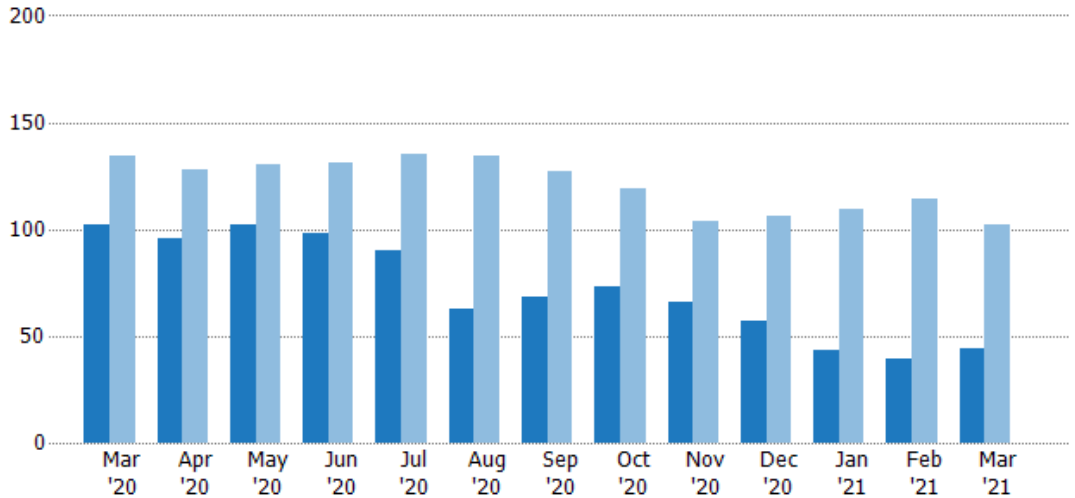
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Mar '21	44	-56.9%
Mar '20	102	-23.9%
Mar '19	134	11.2%

	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	102	96	102	98	90	63	68	73	66	57	43	39	44
Prior Year	134	128	130	131	135	134	127	119	104	106	109	114	102
Percent Change from Prior Year	-24%	-25%	-22%	-25%	-33%	-53%	-46%	-39%	-37%	-46%	-61%	-66%	-57%

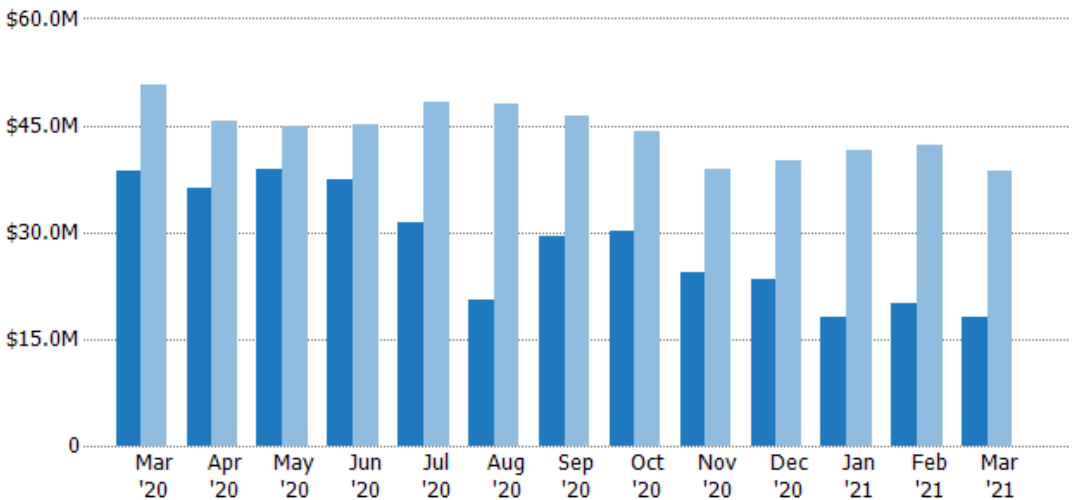
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Mar '21	\$18.1M	-53%
Mar '20	\$38.5M	-23.9%
Mar '19	\$50.6M	-3.7%

	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$38.5M	\$36.3M	\$38.8M	\$37.5M	\$31.4M	\$20.6M	\$29.5M	\$30.2M	\$24.3M	\$23.3M	\$18M	\$19.9M	\$18.1M
Prior Year	\$50.6M	\$45.7M	\$45M	\$45M	\$48.3M	\$48M	\$46.4M	\$44.2M	\$38.9M	\$40.2M	\$41.6M	\$42.3M	\$38.5M
Percent Change from Prior Year	-24%	-21%	-14%	-17%	-35%	-57%	-36%	-32%	-38%	-42%	-57%	-53%	-53%

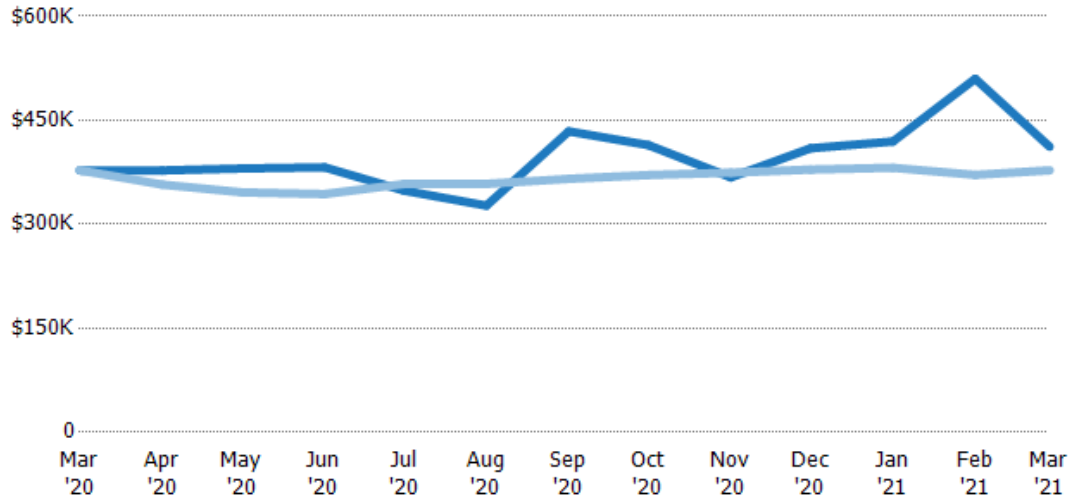
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$412K	9%
Mar '20	\$378K	-
Mar '19	\$378K	-13.4%



Current Year	\$378K	\$378K	\$380K	\$382K	\$349K	\$327K	\$434K	\$414K	\$368K	\$410K	\$419K	\$510K	\$412K
Prior Year	\$378K	\$357K	\$346K	\$344K	\$358K	\$358K	\$366K	\$371K	\$374K	\$379K	\$381K	\$371K	\$378K
Percent Change from Prior Year	0	6%	10%	11%	-3%	-9%	19%	12%	-2%	8%	10%	37%	9%

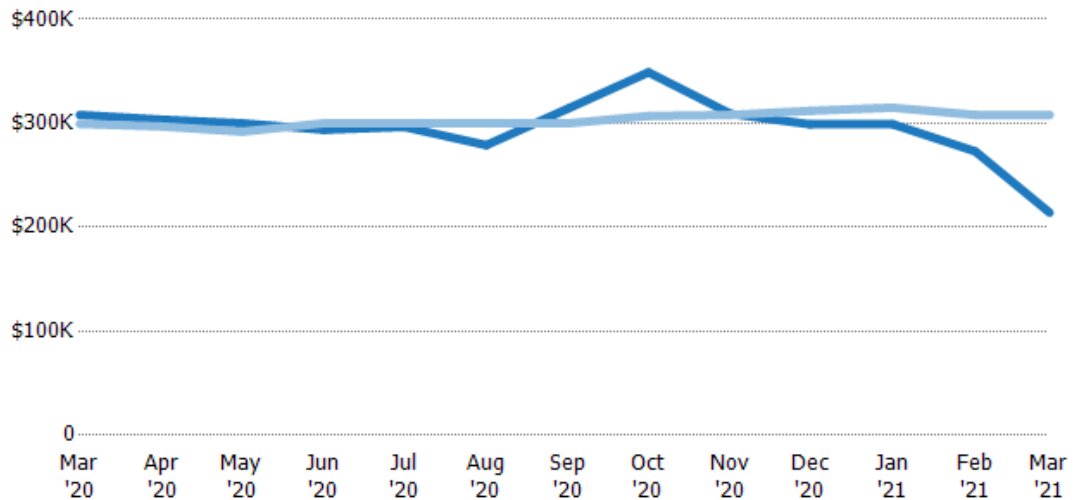
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$214K	-30.5%
Mar '20	\$308K	2.9%
Mar '19	\$299K	-25.5%



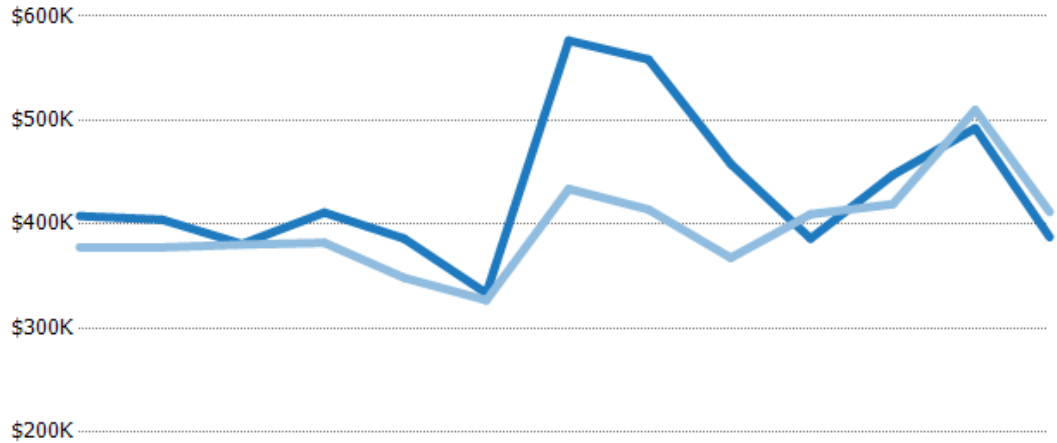
Current Year	\$308K	\$304K	\$300K	\$294K	\$297K	\$279K	\$315K	\$349K	\$309K	\$299K	\$299K	\$273K	\$214K
Prior Year	\$299K	\$297K	\$292K	\$300K	\$300K	\$300K	\$300K	\$307K	\$308K	\$312K	\$315K	\$308K	\$308K
Percent Change from Prior Year	3%	2%	3%	-2%	-1%	-7%	5%	14%	0%	-4%	-5%	-11%	-31%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



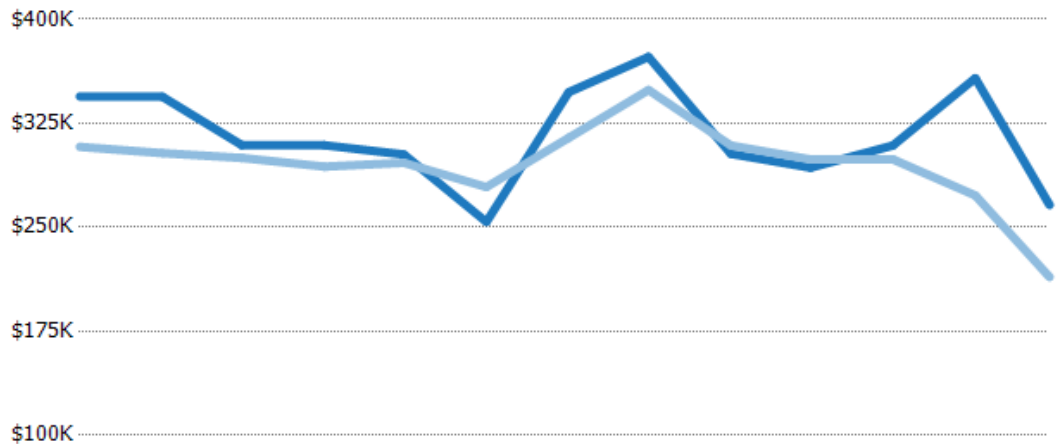
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$408K	\$404K	\$381K	\$411K	\$386K	\$334K	\$577K	\$558K	\$458K	\$386K	\$447K	\$492K	\$388K
Avg Listing Price	\$378K	\$378K	\$380K	\$382K	\$349K	\$327K	\$434K	\$414K	\$368K	\$410K	\$419K	\$510K	\$412K
Avg Listing Price as a % of Avg Est Value	93%	93%	100%	93%	90%	98%	75%	74%	80%	106%	94%	104%	106%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



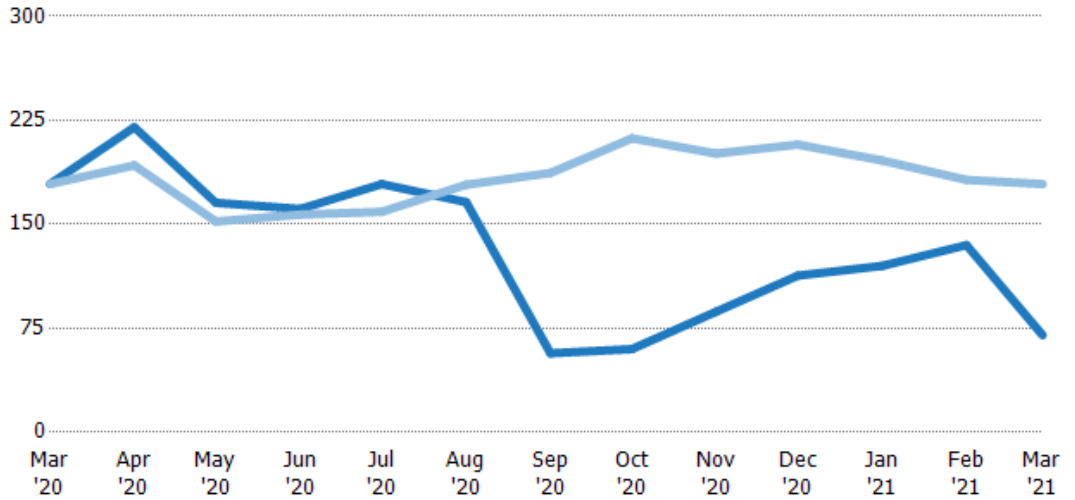
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$344K	\$344K	\$309K	\$309K	\$303K	\$254K	\$347K	\$373K	\$303K	\$293K	\$309K	\$358K	\$266K
Median Listing Price	\$308K	\$304K	\$300K	\$294K	\$297K	\$279K	\$315K	\$349K	\$309K	\$299K	\$299K	\$273K	\$214K
Med Listing Price as a % of Med Est Value	89%	88%	97%	95%	98%	110%	91%	94%	102%	102%	97%	76%	80%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



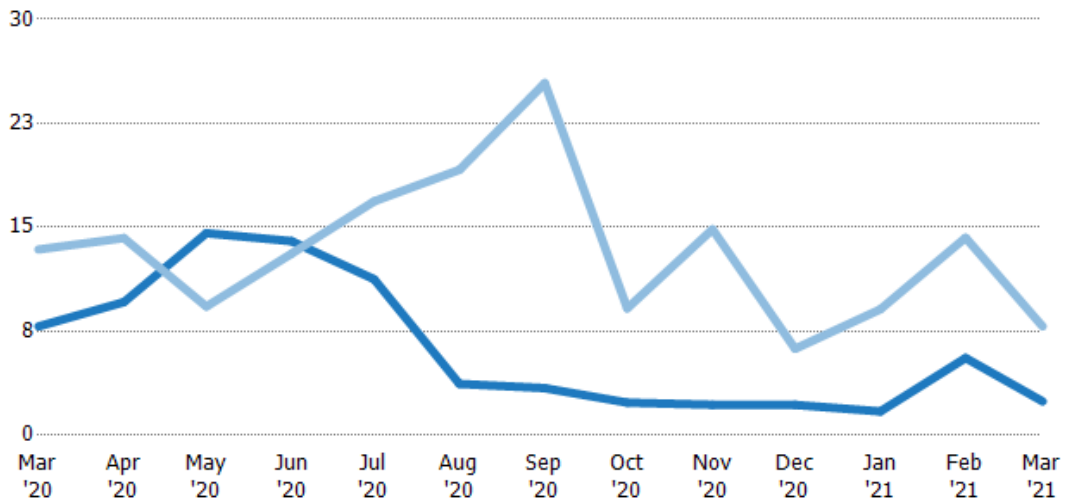
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	179	220	166	161	179	166	57	60	87	113	120	135	70
Prior Year	179	193	152	157	159	179	187	212	201	208	196	182	179
Percent Change from Prior Year	0%	14%	9%	3%	13%	-7%	-70%	-72%	-57%	-46%	-39%	-26%	-61%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	7.85	9.6	14.6	14	11.3	3.71	3.4	2.35	2.2	2.19	1.72	5.57	2.44
Prior Year	13.4	14.2	9.29	13.1	16.9	19.1	25.4	9.15	14.9	6.24	9.08	14.3	7.85
Percent Change from Prior Year	-41%	-32%	57%	7%	-33%	-81%	-87%	-74%	-85%	-65%	-81%	-61%	-69%

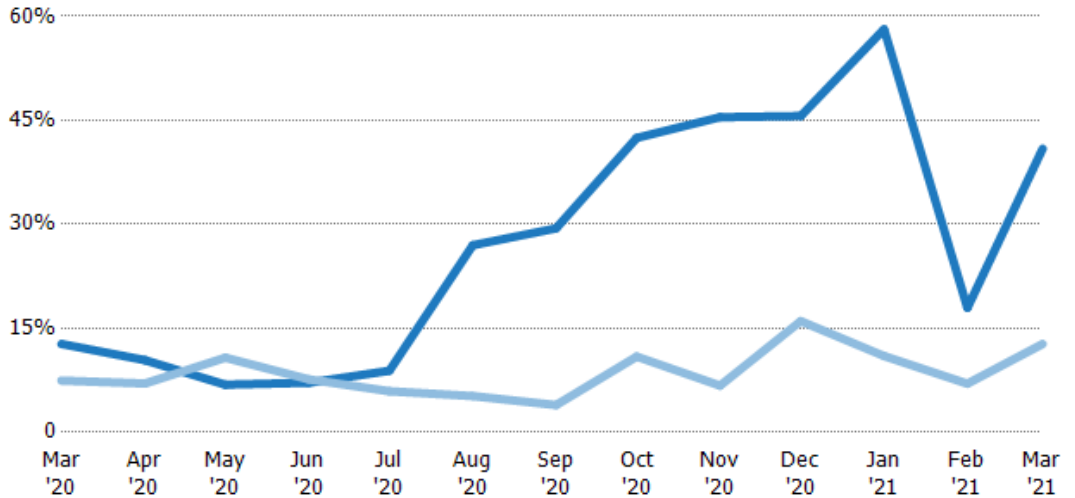
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	13%	10%	7%	7%	9%	27%	29%	42%	45%	46%	58%	18%	41%
Prior Year	7%	7%	11%	8%	6%	5%	4%	11%	7%	16%	11%	7%	13%
Change from Prior Year	-5%	-3%	4%	0%	-3%	-22%	-25%	-32%	-39%	-30%	-47%	-11%	-28%

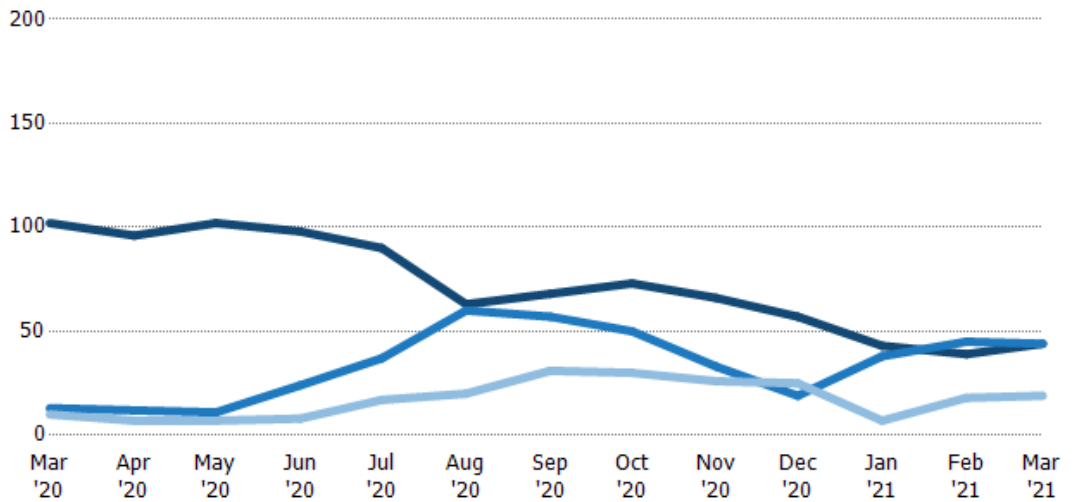
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



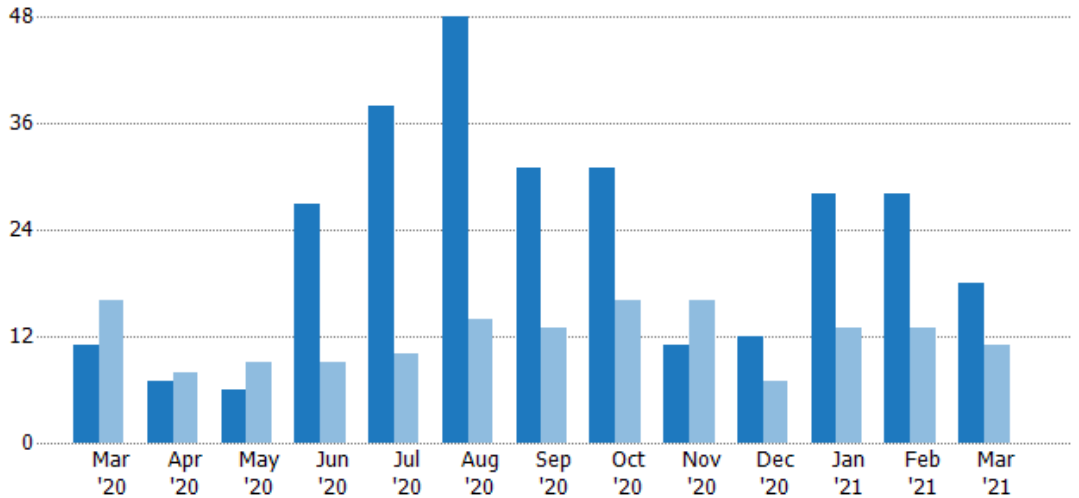
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Active	102	96	102	98	90	63	68	73	66	57	43	39	44
Pending	13	12	11	24	37	60	57	50	33	19	38	45	44
Sold	10	7	7	8	17	20	31	30	26	25	7	18	19

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



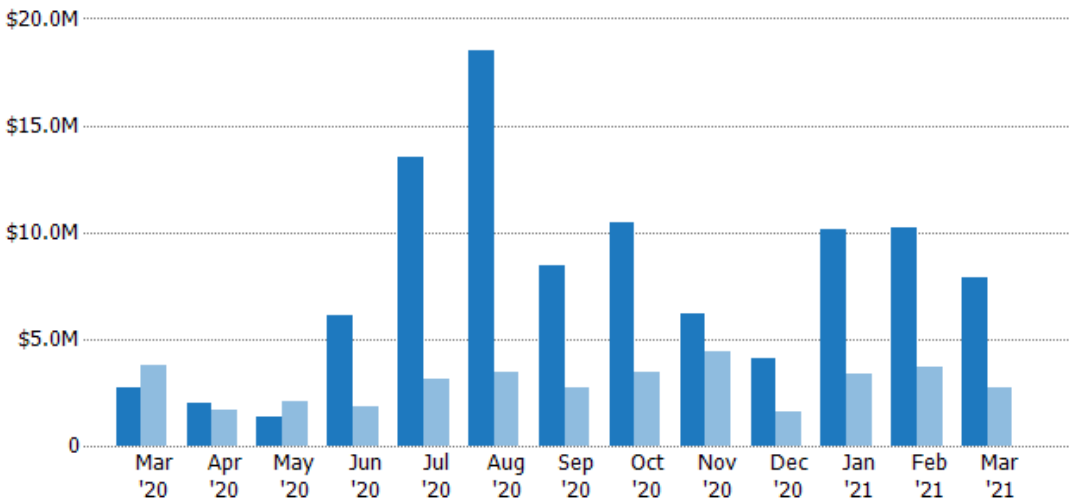
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	11	7	6	27	38	48	31	31	11	12	28	28	18
Prior Year	16	8	9	9	10	14	13	16	16	7	13	13	11
Percent Change from Prior Year	-31%	-13%	-33%	200%	280%	243%	138%	94%	-31%	71%	115%	115%	64%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$2.69M	\$1.99M	\$1.34M	\$6.14M	\$13.5M	\$18.5M	\$8.41M	\$10.4M	\$6.2M	\$4.12M	\$10.2M	\$10.2M	\$7.88M
Prior Year	\$3.78M	\$1.69M	\$2.11M	\$1.8M	\$3.11M	\$3.49M	\$2.73M	\$3.46M	\$4.41M	\$1.63M	\$3.34M	\$3.66M	\$2.69M
Percent Change from Prior Year	-29%	18%	-37%	240%	334%	431%	209%	201%	41%	152%	203%	180%	193%

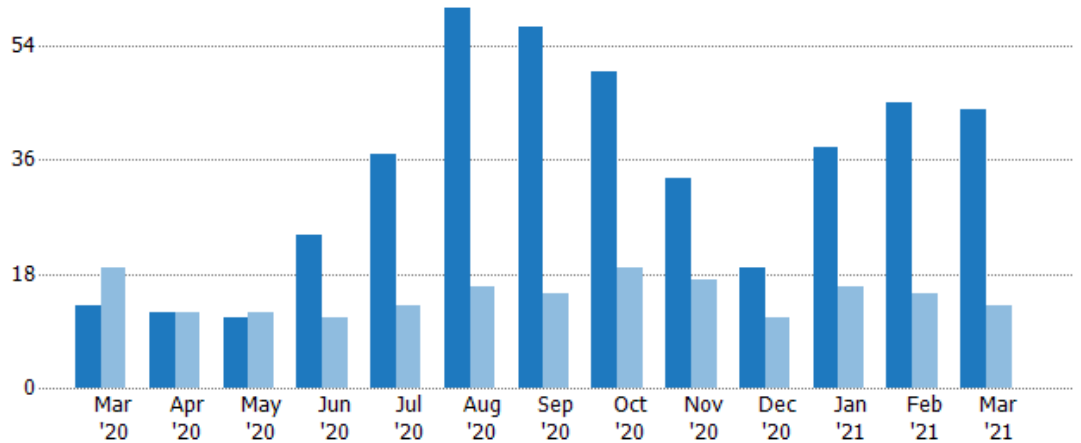
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	44	238.5%
Mar '20	13	-31.6%
Mar '19	19	5.3%



Current Year	13	12	11	24	37	60	57	50	33	19	38	45	44
Prior Year	19	12	12	11	13	16	15	19	17	11	16	15	13
Percent Change from Prior Year	-32%	0%	-8%	118%	185%	275%	280%	163%	94%	73%	138%	200%	238%

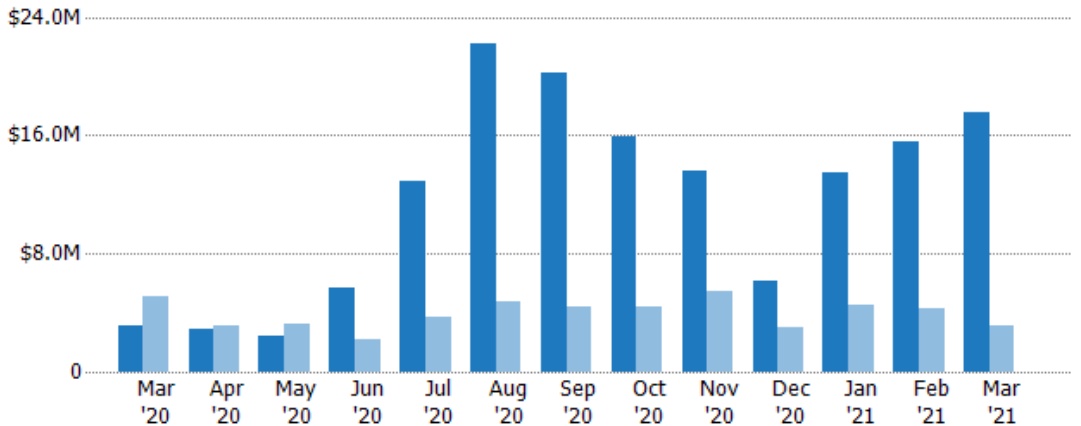
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$17.5M	466%
Mar '20	\$3.1M	-38.9%
Mar '19	\$5.07M	19%



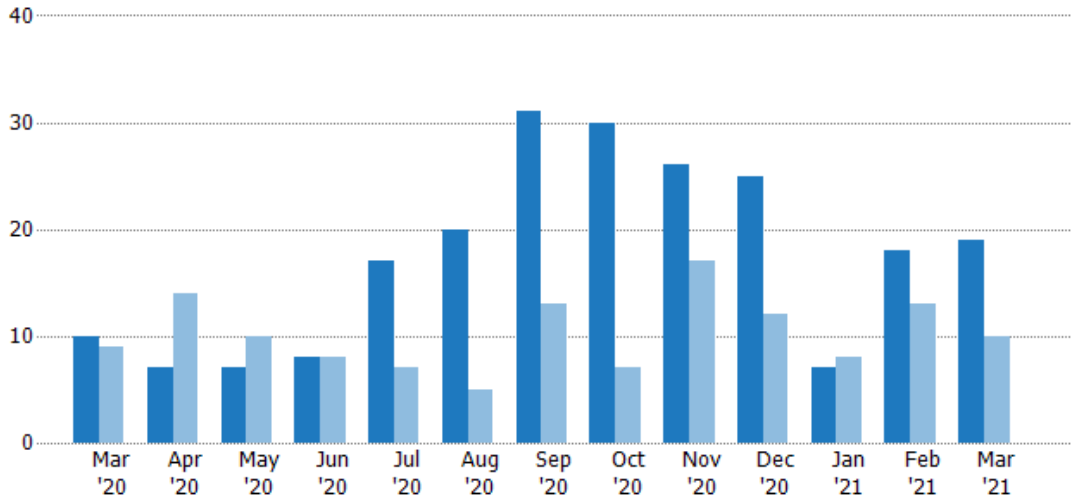
Current Year	\$3.1M	\$2.85M	\$2.45M	\$5.63M	\$12.8M	\$22.2M	\$20.2M	\$16M	\$13.6M	\$6.09M	\$13.4M	\$15.5M	\$17.5M
Prior Year	\$5.07M	\$3.15M	\$3.22M	\$2.15M	\$3.7M	\$4.79M	\$4.4M	\$4.45M	\$5.48M	\$2.98M	\$4.53M	\$4.24M	\$3.1M
Percent Change from Prior Year	-39%	-9%	-24%	162%	247%	364%	360%	259%	149%	104%	196%	266%	466%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



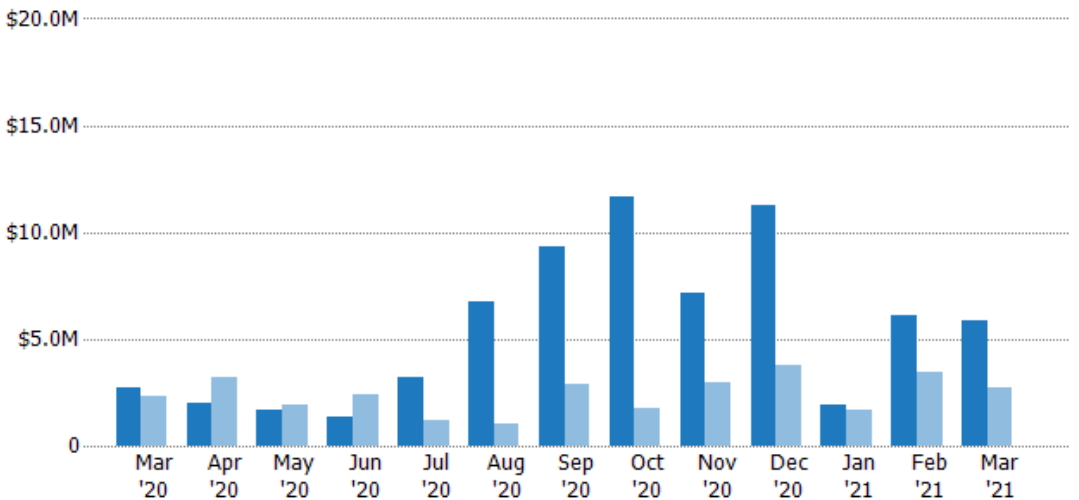
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	10	7	7	8	17	20	31	30	26	25	7	18	19
Prior Year	9	14	10	8	7	5	13	7	17	12	8	13	10
Percent Change from Prior Year	11%	-50%	-30%	0%	143%	300%	138%	329%	53%	108%	-13%	38%	90%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$2.75M	\$2M	\$1.66M	\$1.36M	\$3.19M	\$6.72M	\$9.33M	\$11.6M	\$7.11M	\$11.3M	\$1.9M	\$6.08M	\$5.89M
Prior Year	\$2.32M	\$3.24M	\$1.92M	\$2.37M	\$1.21M	\$1.04M	\$2.87M	\$1.76M	\$2.97M	\$3.8M	\$1.67M	\$3.45M	\$2.75M
Percent Change from Prior Year	19%	-38%	-13%	-42%	163%	544%	225%	562%	140%	197%	14%	76%	114%

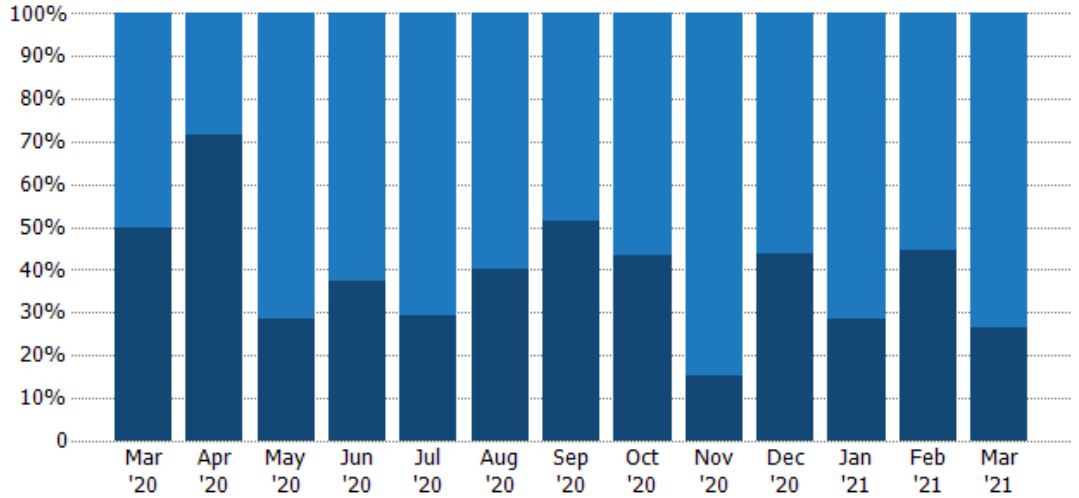
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	50%	29%	71%	63%	71%	60%	48%	57%	85%	56%	71%	56%	74%
Single Family Residence	50%	71%	29%	38%	29%	40%	52%	43%	15%	44%	29%	44%	26%

Average Sales Price

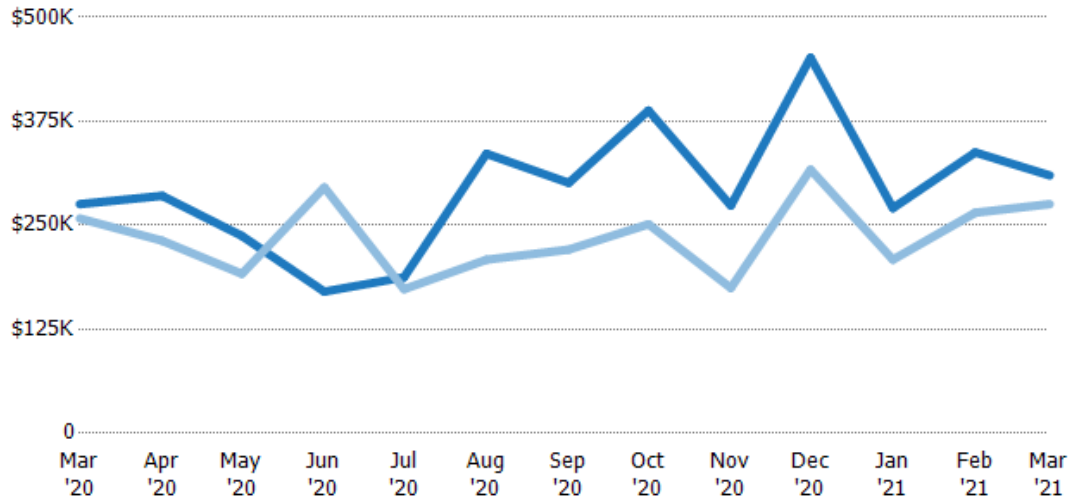
The average sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$310K	12.5%
Mar '20	\$275K	6.7%
Mar '19	\$258K	-34.2%



Current Year	\$275K	\$285K	\$237K	\$170K	\$187K	\$336K	\$301K	\$388K	\$274K	\$452K	\$271K	\$338K	\$310K
Prior Year	\$258K	\$231K	\$192K	\$296K	\$173K	\$209K	\$221K	\$251K	\$175K	\$317K	\$209K	\$265K	\$275K
Percent Change from Prior Year	7%	23%	24%	-42%	8%	61%	36%	54%	57%	42%	30%	27%	13%

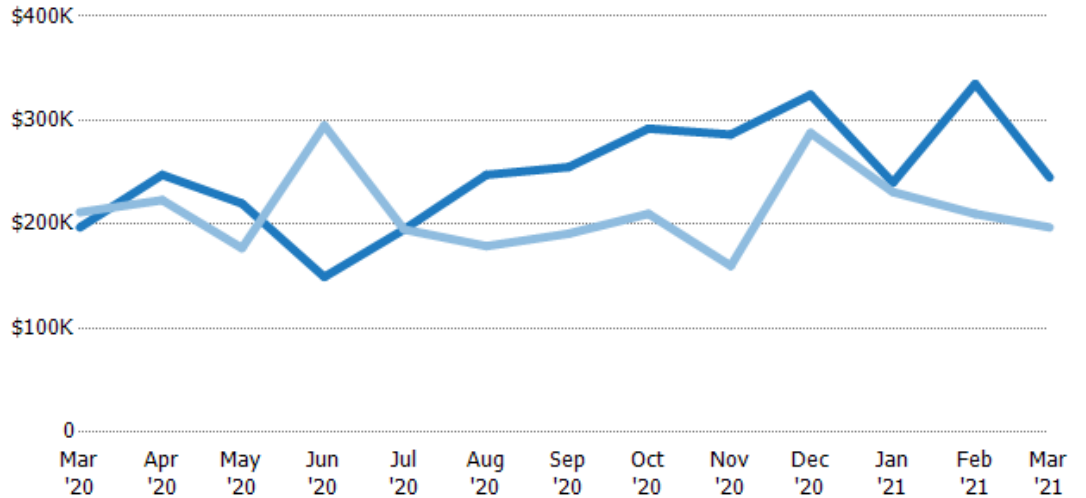
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$245K	24.4%
Mar '20	\$197K	-6.9%
Mar '19	\$212K	-25.1%



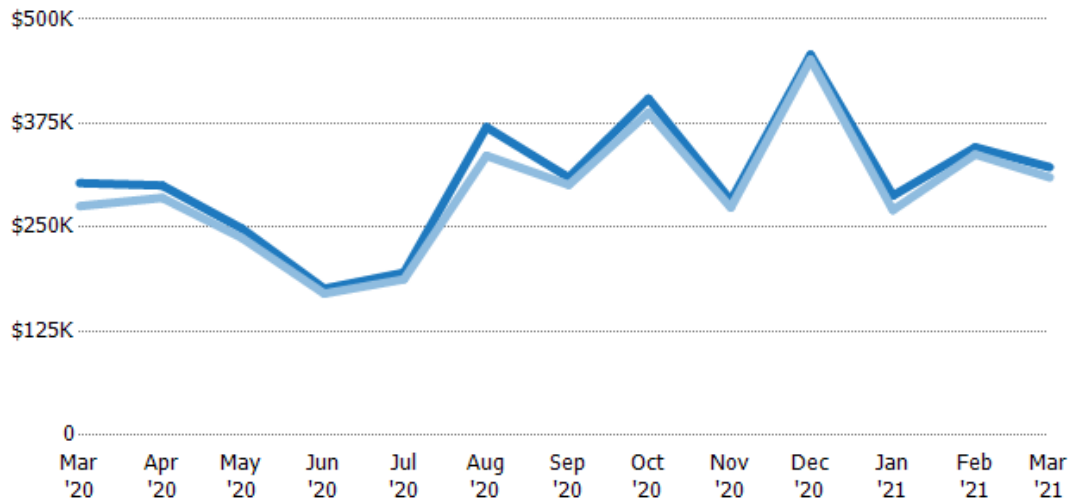
Current Year	\$197K	\$248K	\$220K	\$149K	\$195K	\$248K	\$255K	\$292K	\$286K	\$325K	\$240K	\$335K	\$245K
Prior Year	\$212K	\$223K	\$177K	\$295K	\$195K	\$179K	\$191K	\$210K	\$160K	\$288K	\$231K	\$210K	\$197K
Percent Change from Prior Year	-7%	11%	24%	-49%	0%	38%	34%	39%	79%	13%	4%	60%	24%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



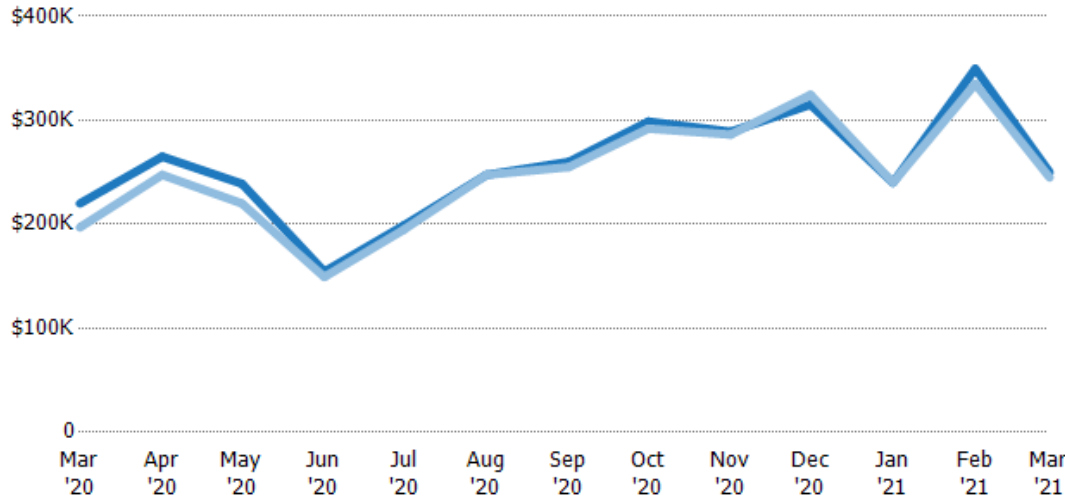
Avg List Price	\$303K	\$300K	\$248K	\$176K	\$195K	\$370K	\$310K	\$405K	\$282K	\$458K	\$288K	\$346K	\$322K
Avg Sales Price	\$275K	\$285K	\$237K	\$170K	\$187K	\$336K	\$301K	\$388K	\$274K	\$452K	\$271K	\$338K	\$310K
Avg Sales Price as a % of Avg List Price	91%	95%	95%	97%	96%	91%	97%	96%	97%	99%	94%	98%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



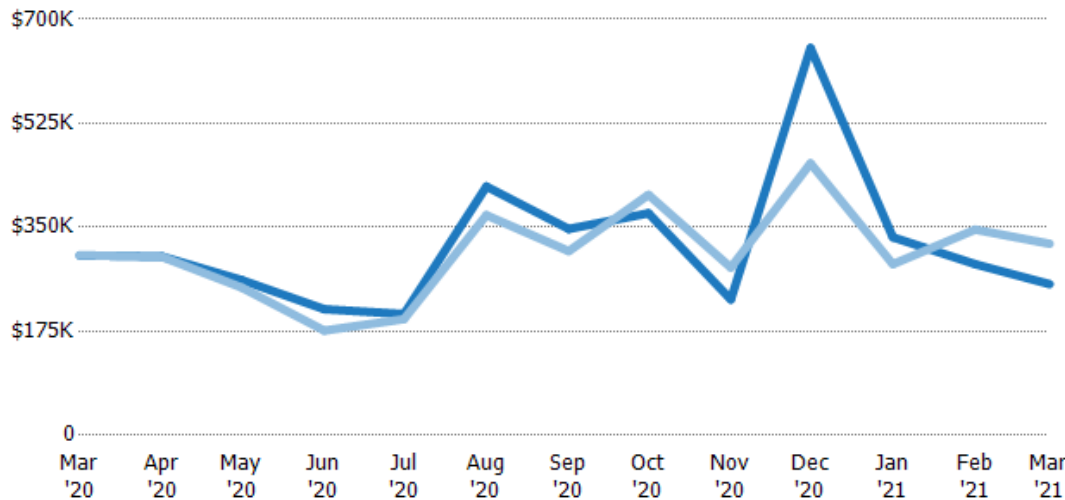
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median List Price	\$220K	\$265K	\$239K	\$155K	\$199K	\$248K	\$260K	\$299K	\$289K	\$315K	\$240K	\$350K	\$250K
Median Sales Price	\$197K	\$248K	\$220K	\$149K	\$195K	\$248K	\$255K	\$292K	\$286K	\$325K	\$240K	\$335K	\$245K
Med Sales Price as a % of Med List Price	90%	93%	92%	97%	98%	100%	98%	98%	99%	103%	100%	96%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



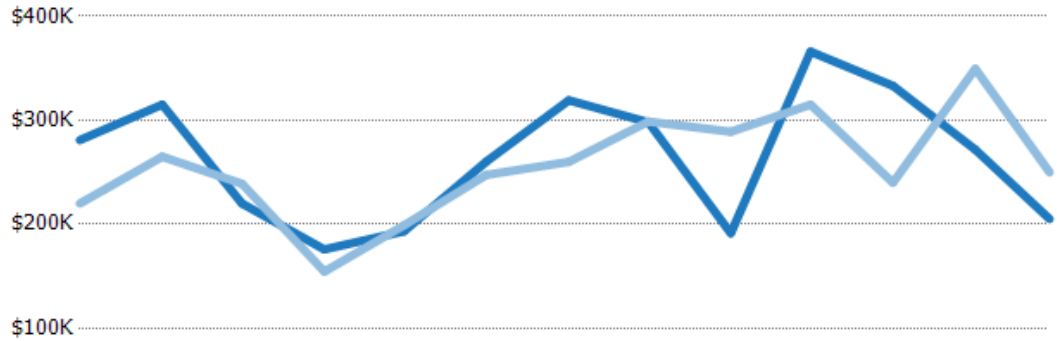
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$303K	\$301K	\$261K	\$212K	\$204K	\$419K	\$347K	\$374K	\$228K	\$652K	\$333K	\$288K	\$254K
Avg Sales Price	\$303K	\$300K	\$248K	\$176K	\$195K	\$370K	\$310K	\$405K	\$282K	\$458K	\$288K	\$346K	\$322K
Avg Sales Price as a % of Avg Est Value	100%	100%	95%	83%	96%	88%	89%	108%	124%	70%	86%	120%	127%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$281K	\$315K	\$220K	\$176K	\$193K	\$260K	\$319K	\$298K	\$191K	\$366K	\$333K	\$272K	\$205K
Median Sales Price	\$220K	\$265K	\$239K	\$155K	\$199K	\$248K	\$260K	\$299K	\$289K	\$315K	\$240K	\$350K	\$250K
Med Sales Price as a % of Med Est Value	78%	84%	109%	88%	103%	95%	81%	100%	151%	86%	72%	129%	122%