

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2021	Mar 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	8	3	+166.7%	14	15	-6.7%
New Listing Volume	\$2,121,000	\$575,000	+268.9%	\$4,709,000	\$2,267,550	+107.7%
Active Listing Count	8	30	-73.3%	N/A	N/A	
Active Listing Volume	\$3,285,400	\$5,962,400	-44.9%	N/A	N/A	
Average Listing Price	\$410,675	\$198,747	+106.6%	\$321,333	\$214,081	+50.1%
Median Listing Price	\$204,500	\$169,975	+20.3%	\$192,500	\$187,887	+2.5%
Median Days in RPR	78	139	-43.9%	80.44	202.5	-60.3%
Months of Inventory	2.7	15	-82.2%	9.5	27.3	-65.2%
Absorption Rate	37.5%	6.67%	+30.8%	10.53%	3.66%	+6.9%
Sales Activity Charts Metrics						
New Pending Sales Count	10	3	+233.3%	20	7	+185.7%
New Pending Sales Volume	\$2,688,000	\$873,000	+207.9%	\$5,189,400	\$1,983,000	+161.7%
Pending Sales Count	11	4	+175%	N/A	N/A	
Pending Sales Volume	\$2,808,900	\$1,329,000	+111.4%	N/A	N/A	
Closed Sales Count	5	1	+400%	9	4	+125%
Closed Sales Volume	\$1,569,000	\$180,000	+771.7%	\$2,489,000	\$607,950	+309.4%
Average Sales Price	\$313,800	\$180,000	+74.3%	\$276,556	\$151,988	+82%
Median Sales Price	\$285,000	\$180,000	+58.3%	\$242,222	\$151,988	+59.4%

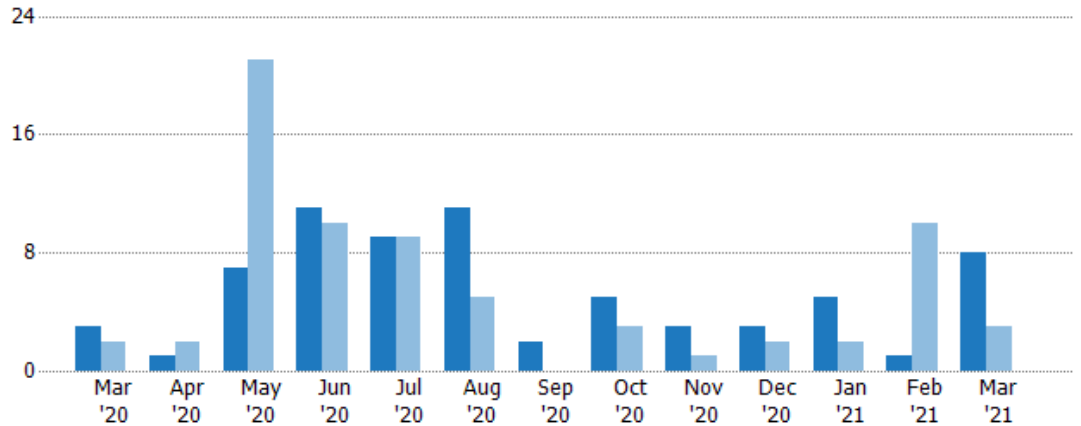
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	3	1	7	11	9	11	2	5	3	3	5	1	8
Prior Year	2	2	21	10	9	5	-	3	1	2	2	10	3
Percent Change from Prior Year	50%	-50%	-67%	10%	0%	120%	100%	67%	200%	50%	150%	-90%	167%

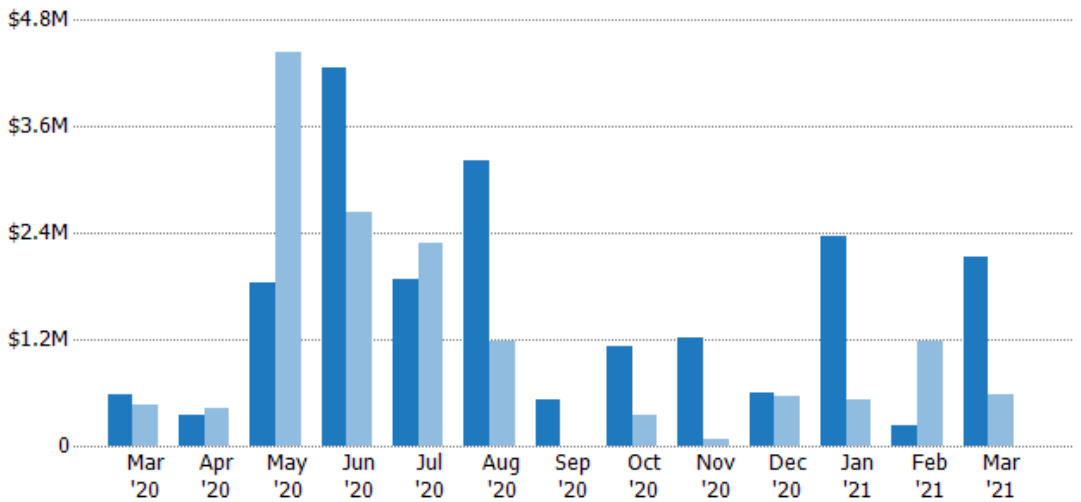
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single Family



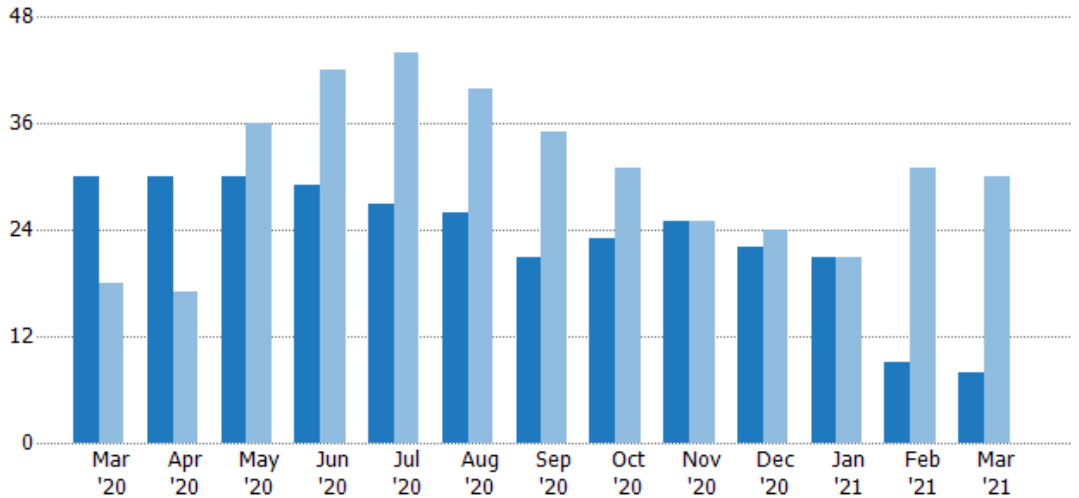
Current Year	\$575K	\$345K	\$1.84M	\$4.27M	\$1.88M	\$3.22M	\$521K	\$1.12M	\$1.22M	\$605K	\$2.36M	\$225K	\$2.12M
Prior Year	\$469K	\$432K	\$4.44M	\$2.63M	\$2.28M	\$1.17M	-	\$353K	\$70K	\$567K	\$514K	\$1.18M	\$575K
Percent Change from Prior Year	23%	-20%	-59%	62%	-18%	174%	100%	218%	1,649%	7%	360%	-81%	269%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



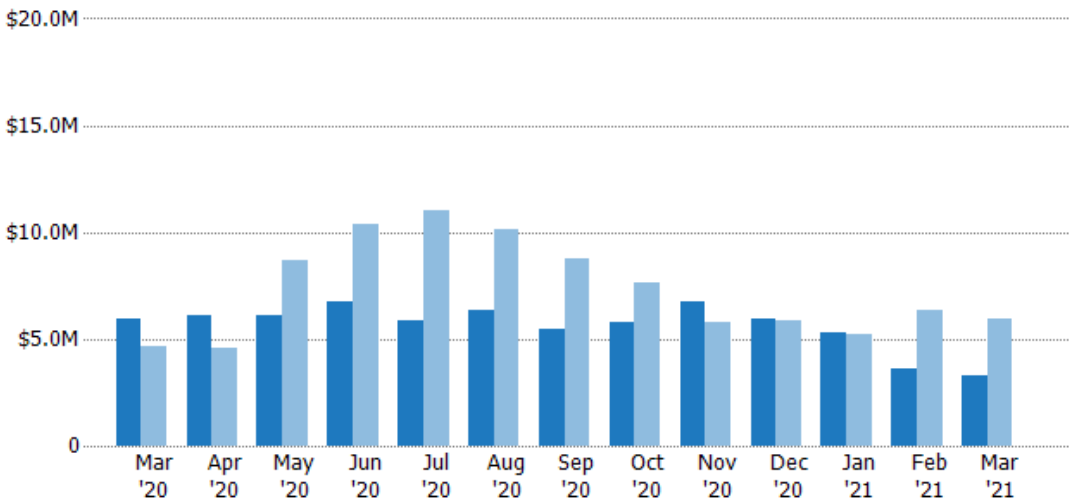
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	30	30	30	29	27	26	21	23	25	22	21	9	8
Prior Year	18	17	36	42	44	40	35	31	25	24	21	31	30
Percent Change from Prior Year	67%	76%	-17%	-31%	-39%	-35%	-40%	-26%	0%	-8%	0%	-71%	-73%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



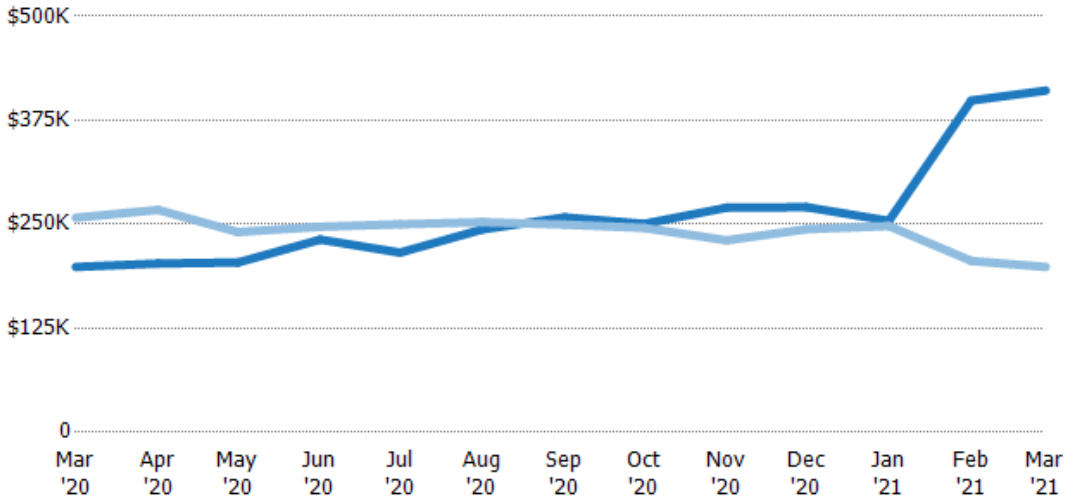
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$5.96M	\$6.08M	\$6.12M	\$6.71M	\$5.83M	\$6.34M	\$5.42M	\$5.76M	\$6.75M	\$5.95M	\$5.34M	\$3.59M	\$3.29M
Prior Year	\$4.64M	\$4.54M	\$8.66M	\$10.4M	\$11M	\$10.1M	\$8.74M	\$7.61M	\$5.77M	\$5.86M	\$5.21M	\$6.39M	\$5.96M
Percent Change from Prior Year	28%	34%	-29%	-35%	-47%	-37%	-38%	-24%	17%	2%	2%	-44%	-45%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



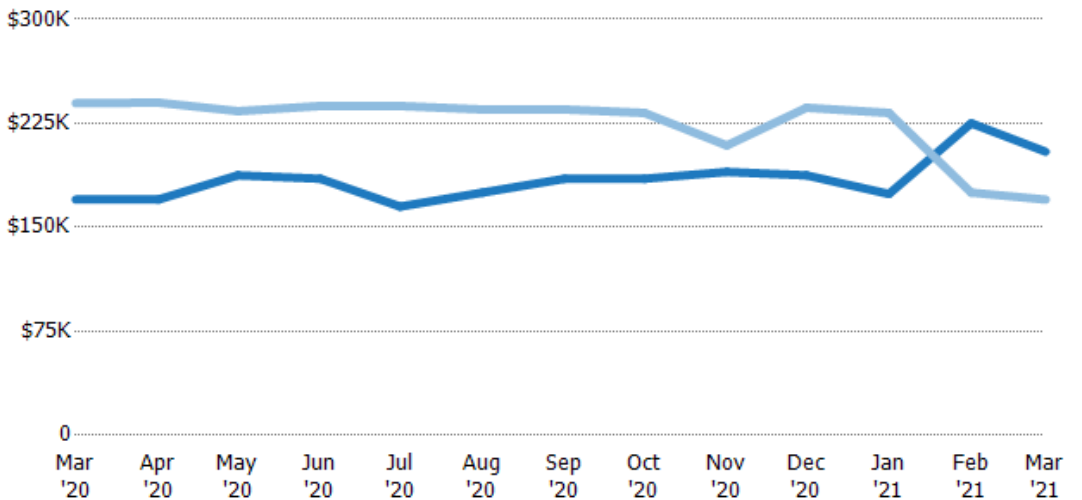
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Mar '21	\$411K	\$199K	106.6%
Mar '20	\$199K	\$258K	-22.9%
Mar '19	\$258K	\$258K	-28.2%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



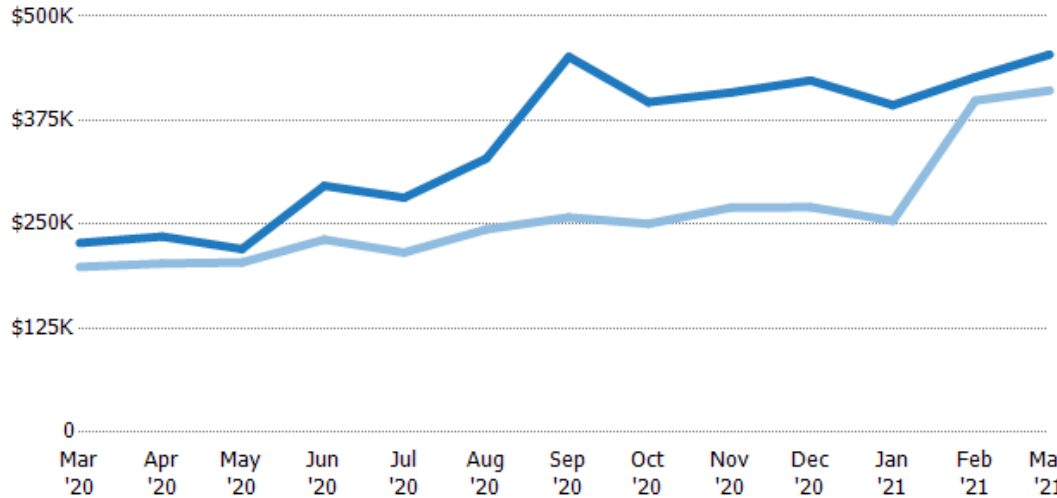
Month/Year	Current Year Price	Prior Year Price	Percent Change from Prior Year
Mar '21	\$205K	\$170K	20.3%
Mar '20	\$170K	\$239K	-29%
Mar '19	\$239K	\$239K	-21.1%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



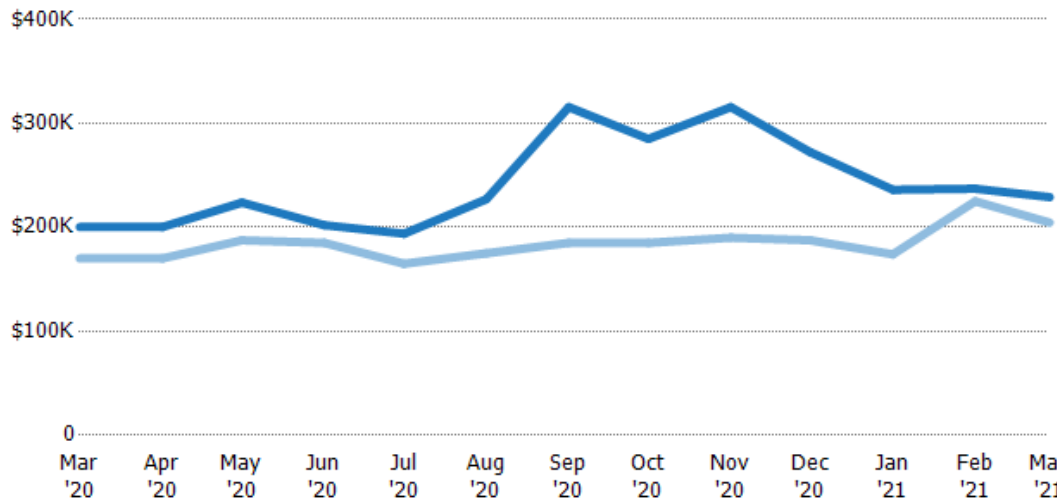
Avg Est Value	\$228K	\$235K	\$220K	\$296K	\$282K	\$329K	\$451K	\$397K	\$408K	\$423K	\$393K	\$427K	\$454K
Avg Listing Price	\$199K	\$203K	\$204K	\$232K	\$216K	\$244K	\$258K	\$251K	\$270K	\$271K	\$254K	\$399K	\$411K
Avg Listing Price as a % of Avg Est Value	87%	86%	93%	78%	77%	74%	57%	63%	66%	64%	65%	93%	90%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



Median Est Value	\$200K	\$200K	\$224K	\$202K	\$194K	\$227K	\$316K	\$285K	\$316K	\$272K	\$236K	\$237K	\$229K
Median Listing Price	\$170K	\$170K	\$187K	\$185K	\$165K	\$175K	\$185K	\$185K	\$190K	\$187K	\$174K	\$225K	\$205K
Med Listing Price as a % of Med Est Value	85%	85%	84%	92%	85%	77%	59%	65%	60%	69%	74%	95%	89%

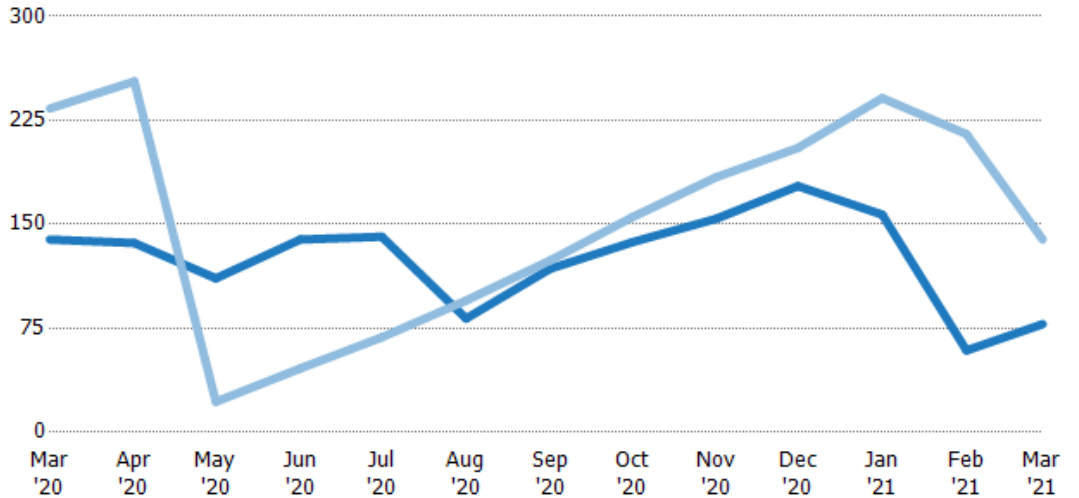
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Mar '21	78	-43.9%
Mar '20	139	-40.5%
Mar '19	234	-35.3%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	139	137	111	139	141	82	118	137	154	178	157	59	78
Prior Year	234	253	22	46	68.5	95	124	155	184	205	241	215	139
Percent Change from Prior Year	-40%	-46%	405%	202%	106%	-14%	-5%	-12%	-16%	-13%	-35%	-73%	-44%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



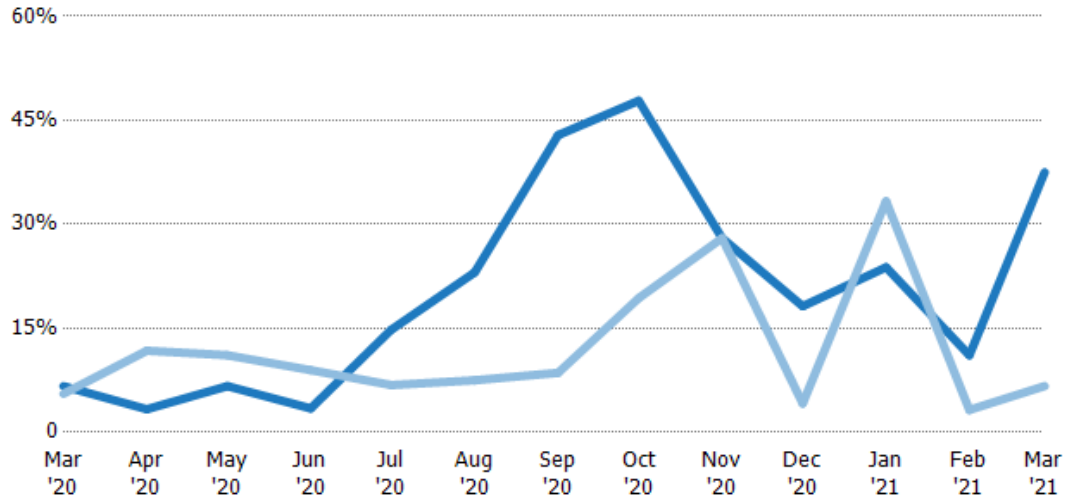
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	15	30	15	29	6.75	4.33	2.33	2.09	3.57	5.5	4.2	9	2.67
Prior Year	18	8.5	9	11.8	14.7	13.3	11.7	5.17	3.57	24	3	31	15
Percent Change from Prior Year	-17%	253%	67%	100%	-54%	-68%	-80%	-60%	0%	-77%	40%	-71%	-82%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



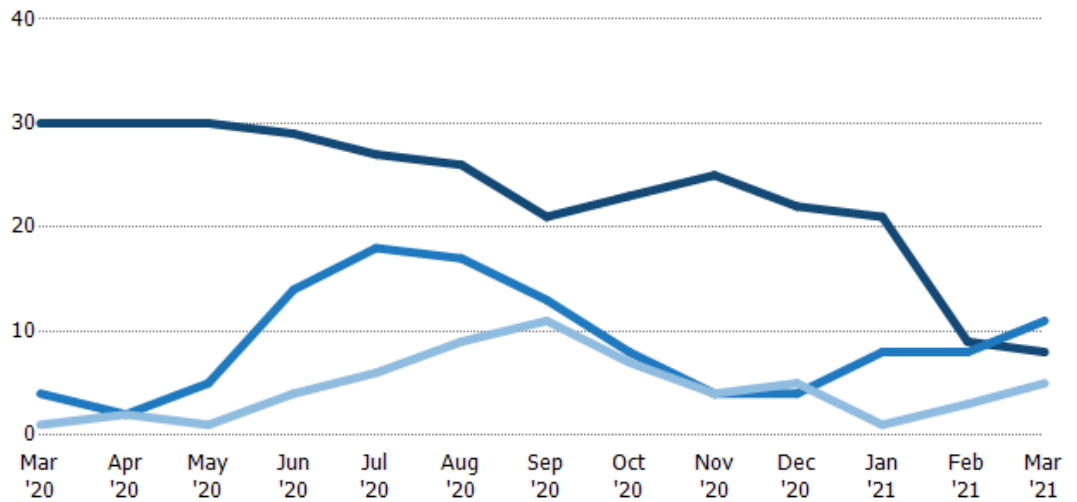
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	7%	3%	7%	3%	15%	23%	43%	48%	28%	18%	24%	11%	38%
Prior Year	6%	12%	11%	9%	7%	8%	9%	19%	28%	4%	33%	3%	7%
Change from Prior Year	-1%	8%	4%	-3%	-8%	-16%	-34%	-28%	0%	-14%	10%	-8%	-31%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Active	30	30	30	29	27	26	21	23	25	22	21	9	8
Pending	4	2	5	14	18	17	13	8	4	4	8	8	11
Sold	1	2	1	4	6	9	11	7	4	5	1	3	5

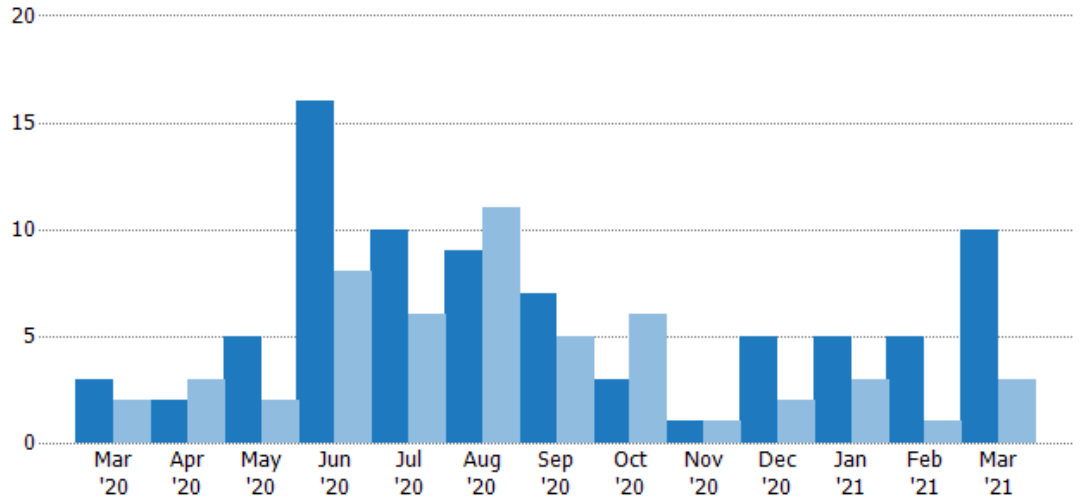
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	10	233.3%
Mar '20	3	50%
Mar '19	2	



Current Year	3	2	5	16	10	9	7	3	1	5	5	5	10
Prior Year	2	3	2	8	6	11	5	6	1	2	3	1	3
Percent Change from Prior Year	50%	-33%	150%	100%	67%	-18%	40%	-50%	0%	150%	67%	400%	233%

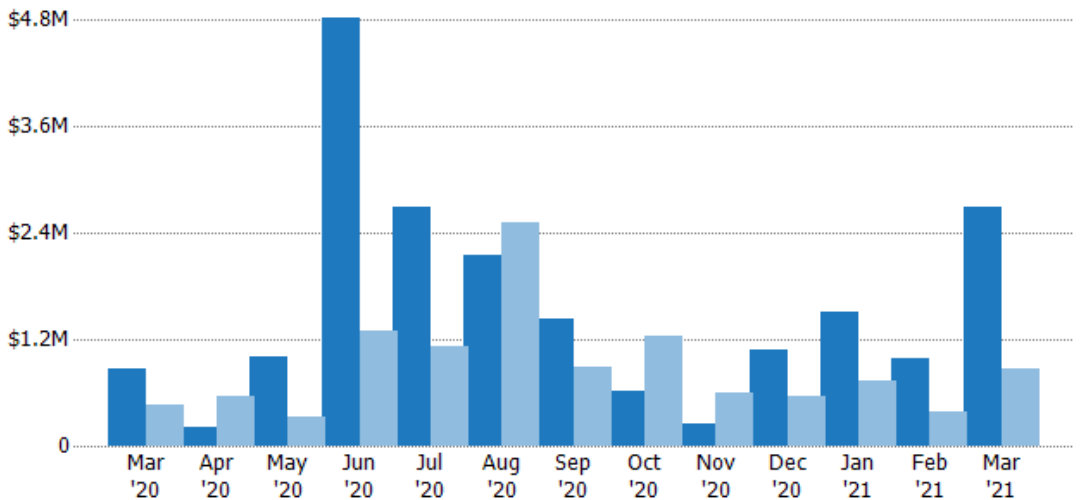
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$2.69M	207.9%
Mar '20	\$873K	92.3%
Mar '19	\$454K	



Current Year	\$873K	\$219K	\$999K	\$4.83M	\$2.69M	\$2.15M	\$1.43M	\$624K	\$245K	\$1.09M	\$1.52M	\$984K	\$2.69M
Prior Year	\$454K	\$553K	\$324K	\$1.29M	\$1.12M	\$2.52M	\$894K	\$1.24M	\$599K	\$563K	\$725K	\$385K	\$873K
Percent Change from Prior Year	92%	-60%	209%	274%	141%	-14%	60%	-50%	-59%	94%	109%	156%	208%

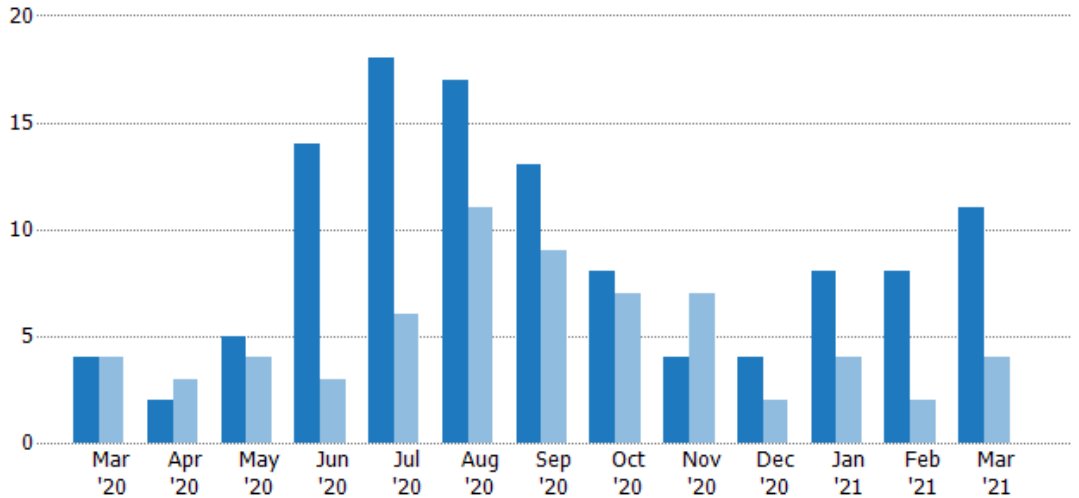
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	11	175%
Mar '20	4	0%
Mar '19	4	-25%



Current Year	4	2	5	14	18	17	13	8	4	4	8	8	11
Prior Year	4	3	4	3	6	11	9	7	7	2	4	2	4
Percent Change from Prior Year	0%	-33%	25%	367%	200%	55%	44%	14%	-43%	100%	100%	300%	175%

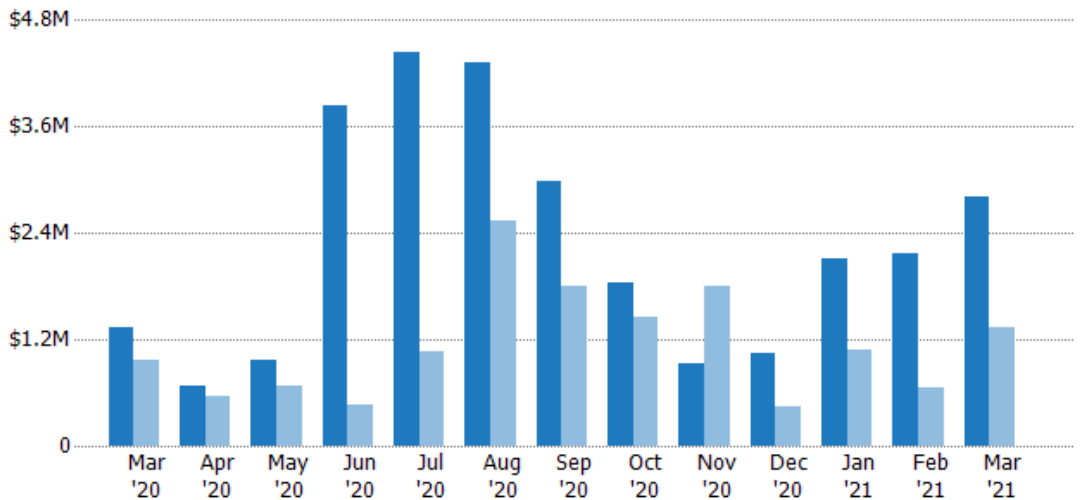
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$2.81M	111.4%
Mar '20	\$1.33M	36.5%
Mar '19	\$974K	-44.7%



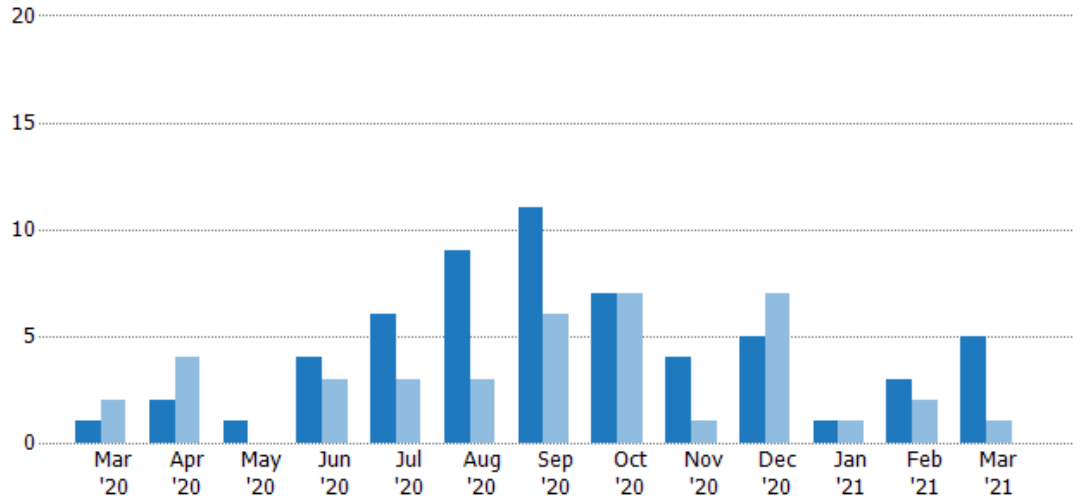
Current Year	\$1.33M	\$674K	\$968K	\$3.84M	\$4.44M	\$4.33M	\$2.98M	\$1.83M	\$923K	\$1.03M	\$2.1M	\$2.16M	\$2.81M
Prior Year	\$974K	\$559K	\$684K	\$459K	\$1.07M	\$2.54M	\$1.81M	\$1.45M	\$1.8M	\$439K	\$1.09M	\$655K	\$1.33M
Percent Change from Prior Year	36%	21%	42%	738%	314%	71%	65%	26%	-49%	136%	93%	230%	111%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



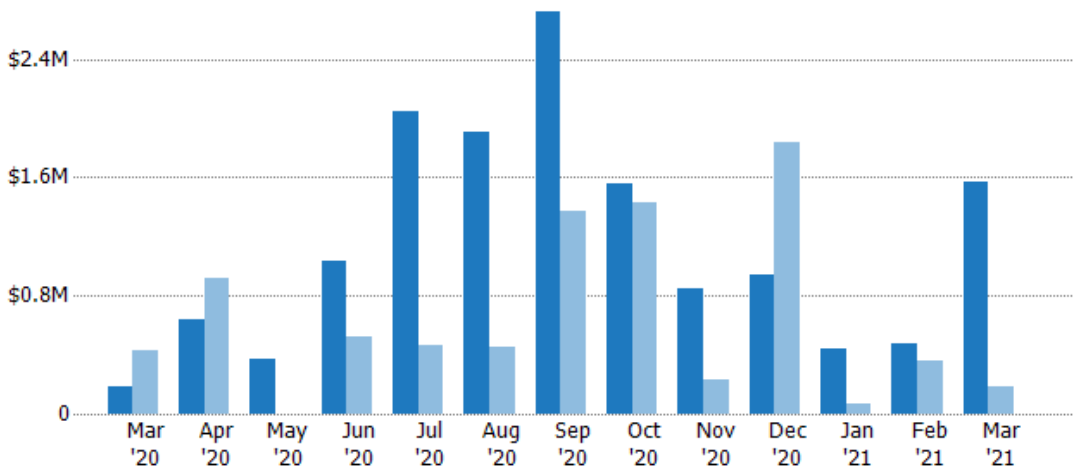
Current Year	1	2	1	4	6	9	11	7	4	5	1	3	5
Prior Year	2	4	-	3	3	3	6	7	1	7	1	2	1
Percent Change from Prior Year	-50%	-50%	100%	33%	100%	200%	83%	0%	300%	-29%	0%	50%	400%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



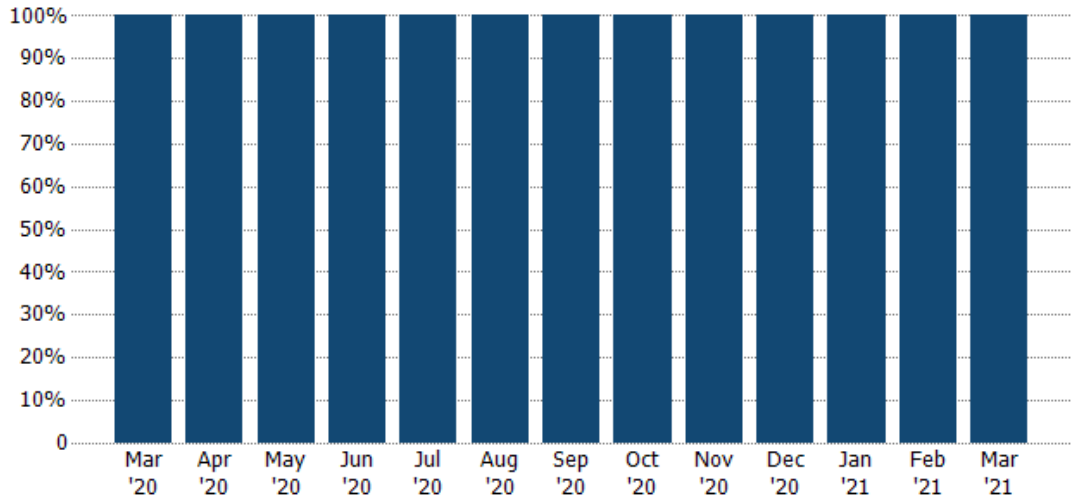
Current Year	\$180K	\$633K	\$375K	\$1.04M	\$2.05M	\$1.9M	\$2.73M	\$1.55M	\$852K	\$943K	\$440K	\$480K	\$1.57M
Prior Year	\$425K	\$913K	-	\$520K	\$466K	\$448K	\$1.37M	\$1.43M	\$225K	\$1.83M	\$70.5K	\$357K	\$180K
Percent Change from Prior Year	-58%	-31%	100%	99%	340%	325%	99%	8%	279%	-49%	524%	34%	772%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



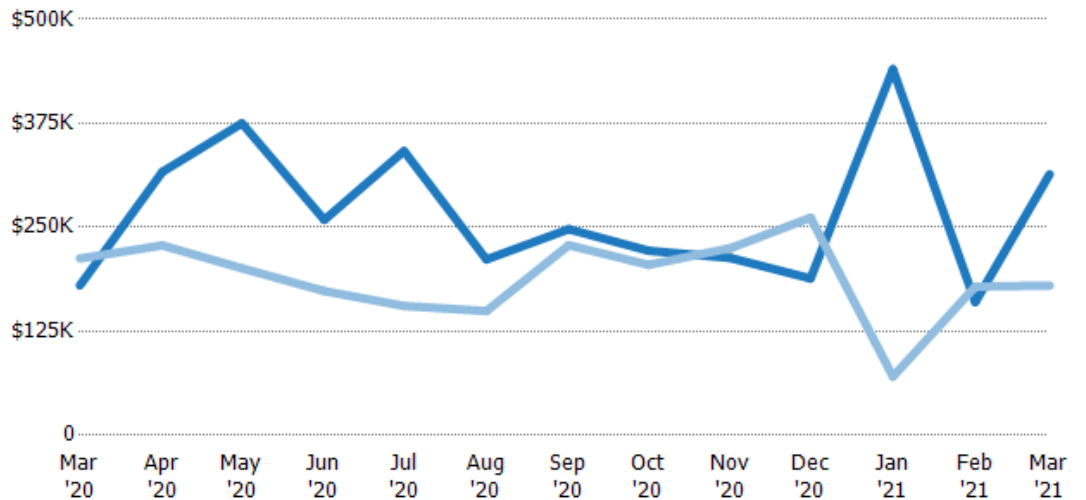
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



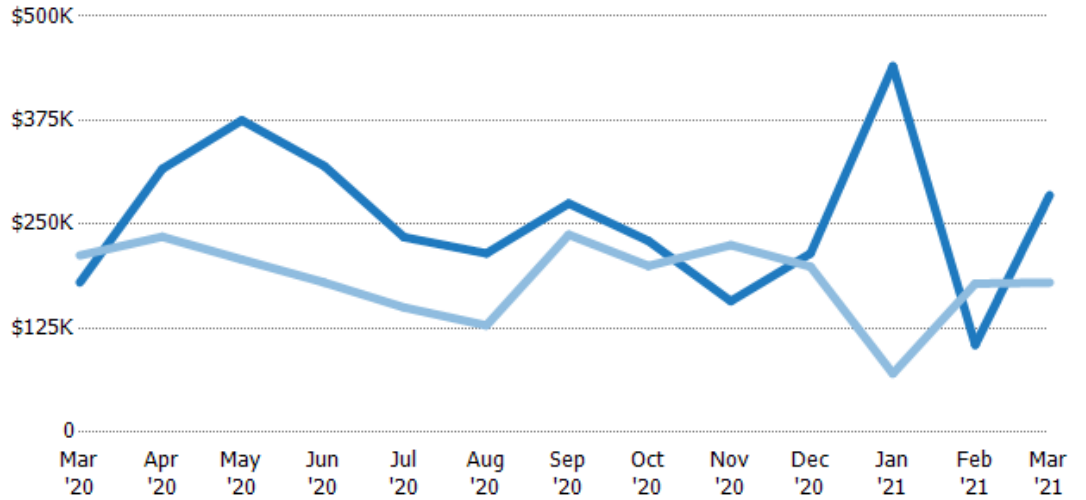
Current Year	\$180K	\$317K	\$375K	\$259K	\$342K	\$211K	\$248K	\$222K	\$213K	\$189K	\$440K	\$160K	\$314K
Prior Year	\$213K	\$228K	\$201K	\$173K	\$155K	\$149K	\$229K	\$205K	\$225K	\$262K	\$70.5K	\$179K	\$180K
Percent Change from Prior Year	-15%	39%	100%	49%	120%	42%	8%	8%	-5%	-28%	524%	-10%	74%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



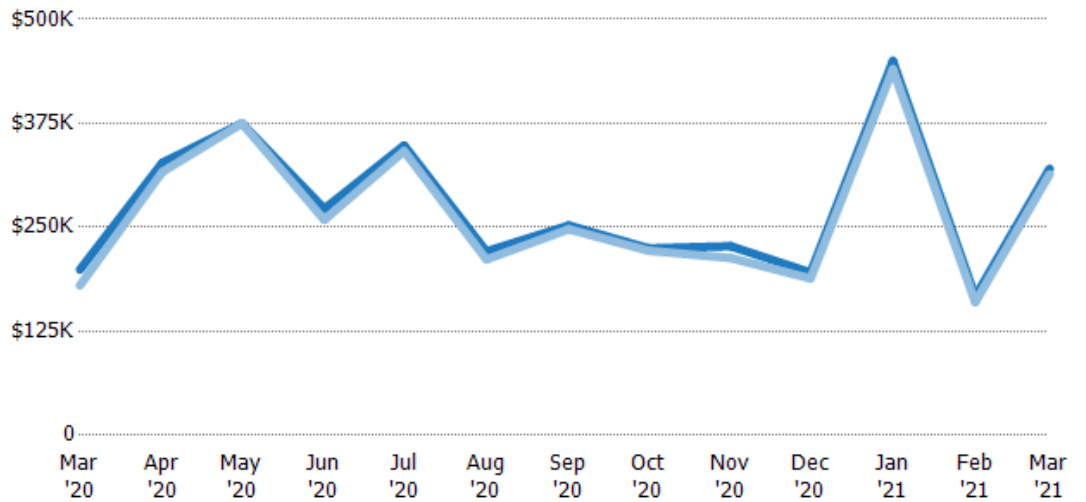
Current Year	\$180K	\$317K	\$375K	\$320K	\$235K	\$215K	\$275K	\$230K	\$158K	\$215K	\$440K	\$105K	\$285K
Prior Year	\$213K	\$235K	\$208K	\$180K	\$150K	\$128K	\$238K	\$200K	\$225K	\$199K	\$70.5K	\$179K	\$180K
Percent Change from Prior Year	-15%	35%	100%	78%	56%	67%	16%	15%	-30%	8%	524%	-41%	58%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
 Property Type: Condo/Townhouse/Apt., Single Family



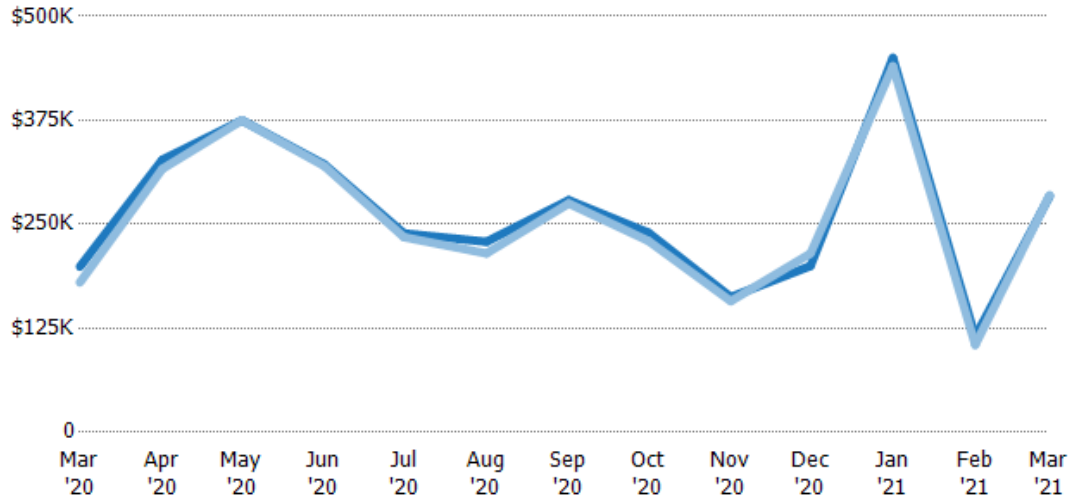
Avg List Price	\$199K	\$328K	\$375K	\$272K	\$348K	\$221K	\$252K	\$225K	\$227K	\$196K	\$450K	\$167K	\$320K
Avg Sales Price	\$180K	\$317K	\$375K	\$259K	\$342K	\$211K	\$248K	\$222K	\$213K	\$189K	\$440K	\$160K	\$314K
Avg Sales Price as a % of Avg List Price	90%	97%	100%	95%	98%	96%	98%	99%	94%	96%	98%	96%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



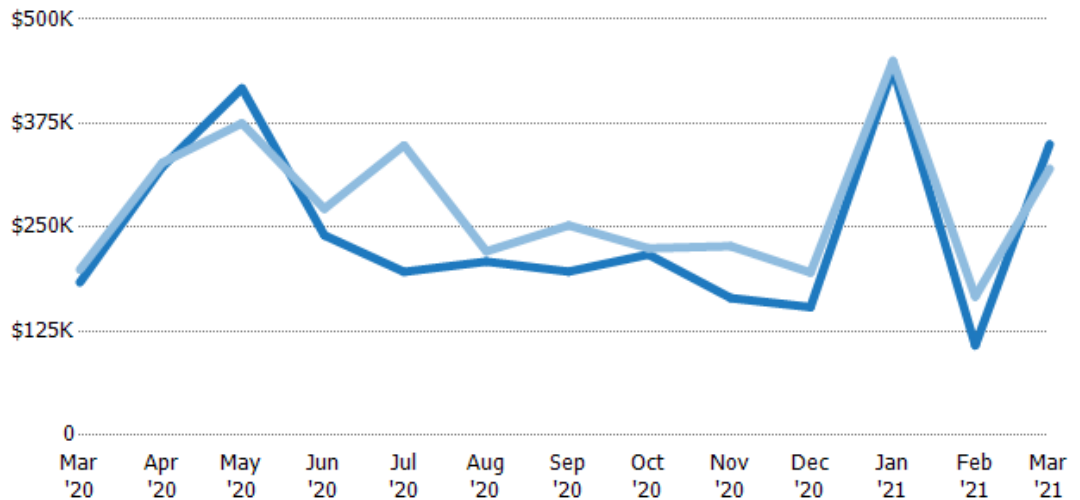
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median List Price	\$199K	\$328K	\$375K	\$322K	\$239K	\$229K	\$279K	\$240K	\$163K	\$200K	\$450K	\$115K	\$284K
Median Sales Price	\$180K	\$317K	\$375K	\$320K	\$235K	\$215K	\$275K	\$230K	\$158K	\$215K	\$440K	\$105K	\$285K
Med Sales Price as a % of Med List Price	90%	97%	100%	99%	98%	94%	99%	96%	97%	108%	98%	91%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873
Property Type: Condo/Townhouse/Apt., Single Family



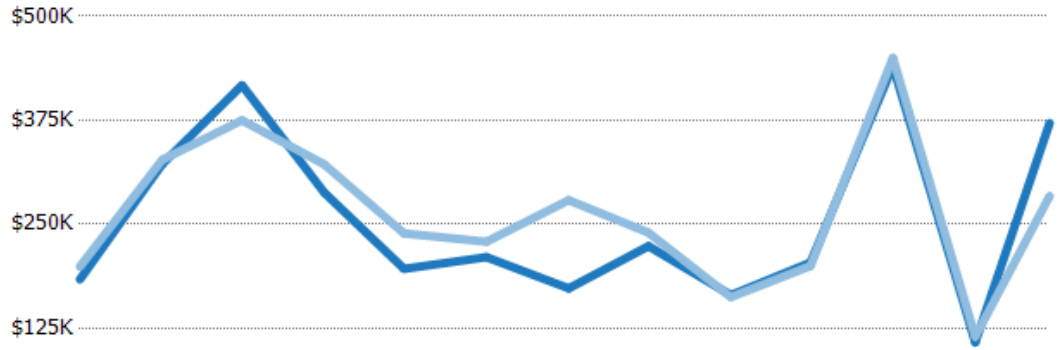
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$184K	\$322K	\$417K	\$240K	\$196K	\$209K	\$197K	\$217K	\$165K	\$154K	\$440K	\$108K	\$350K
Avg Sales Price	\$199K	\$328K	\$375K	\$272K	\$348K	\$221K	\$252K	\$225K	\$227K	\$196K	\$450K	\$167K	\$320K
Avg Sales Price as a % of Avg Est Value	108%	102%	90%	113%	177%	106%	128%	103%	138%	127%	102%	154%	92%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
 Danville, VT 05873
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$184K	\$322K	\$417K	\$288K	\$196K	\$211K	\$173K	\$224K	\$165K	\$204K	\$440K	\$108K	\$372K
Median Sales Price	\$199K	\$328K	\$375K	\$322K	\$239K	\$229K	\$279K	\$240K	\$163K	\$200K	\$450K	\$115K	\$284K
Med Sales Price as a % of Med Est Value	108%	102%	90%	112%	122%	109%	161%	107%	99%	98%	102%	106%	76%