

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2021	Mar 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	24	20	+20%	50	48	+4.2%
New Listing Volume	\$12,821,400	\$9,581,300	+33.8%	\$23,322,200	\$19,126,900	+21.9%
Active Listing Count	19	41	-53.7%	N/A	N/A	
Active Listing Volume	\$8,943,200	\$16,874,295	-47%	N/A	N/A	
Average Listing Price	\$470,695	\$411,568	+14.4%	\$451,290	\$396,292	+13.9%
Median Listing Price	\$419,000	\$359,900	+16.4%	\$412,765	\$358,133	+15.3%
Median Days in RPR	33	69	-52.2%	98.14	94.35	+4%
Months of Inventory	1.3	3.4	-62.9%	1.2	3.6	-67.3%
Absorption Rate	78.95%	29.27%	+49.7%	84.31%	27.59%	+56.7%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	23	15	+53.3%	50	47	+6.4%
New Pending Sales Volume	\$11,493,600	\$5,076,000	+126.4%	\$22,501,299	\$16,204,895	+38.9%
Pending Sales Count	27	18	+50%	N/A	N/A	
Pending Sales Volume	\$13,087,500	\$6,361,800	+105.7%	N/A	N/A	
Closed Sales Count	9	17	-47.1%	42	43	-2.3%
Closed Sales Volume	\$4,135,000	\$6,141,327	-32.7%	\$16,727,640	\$15,313,422	+9.2%
Average Sales Price	\$459,444	\$361,255	+27.2%	\$398,277	\$356,126	+11.8%
Median Sales Price	\$400,000	\$332,500	+20.3%	\$362,214	\$330,095	+9.7%

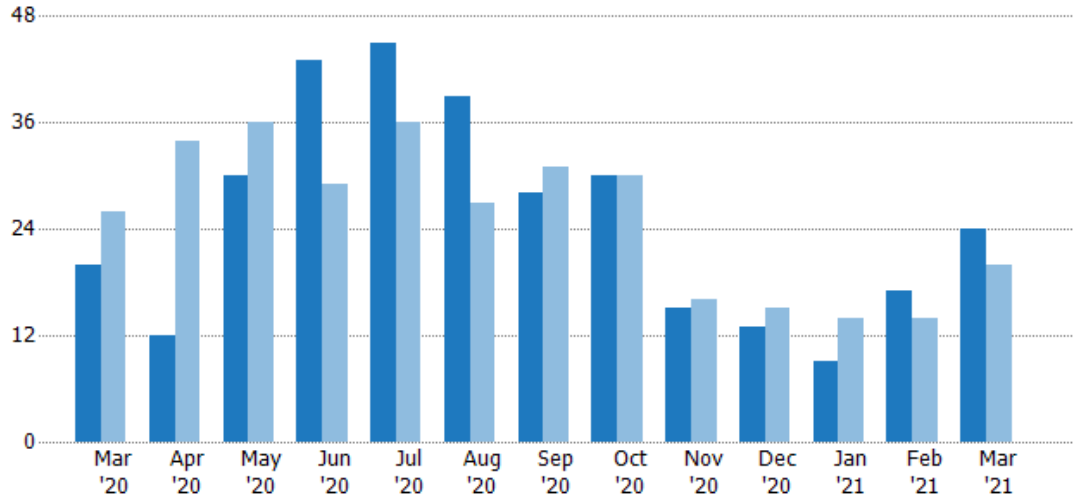
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Mar '21	24	20%
Mar '20	20	-23.1%
Mar '19	26	0%



Current Year	20	12	30	43	45	39	28	30	15	13	9	17	24
Prior Year	26	34	36	29	36	27	31	30	16	15	14	14	20
Percent Change from Prior Year	-23%	-65%	-17%	48%	25%	44%	-10%	0%	-6%	-13%	-36%	21%	20%

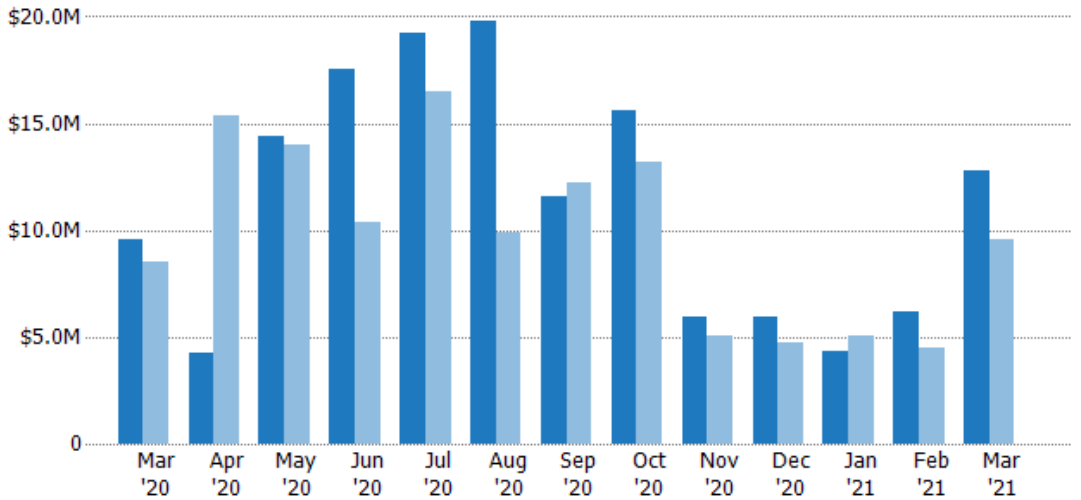
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Mar '21	\$12.8M	33.8%
Mar '20	\$9.58M	12.2%
Mar '19	\$8.54M	-2.6%



Current Year	\$9.58M	\$4.28M	\$14.4M	\$17.5M	\$19.2M	\$19.8M	\$11.6M	\$15.6M	\$5.93M	\$5.93M	\$4.33M	\$6.18M	\$12.8M
Prior Year	\$8.54M	\$15.4M	\$14M	\$10.4M	\$16.5M	\$9.91M	\$12.2M	\$13.2M	\$5.04M	\$4.77M	\$5.05M	\$4.49M	\$9.58M
Percent Change from Prior Year	12%	-72%	3%	69%	16%	100%	-5%	18%	18%	24%	-14%	38%	34%

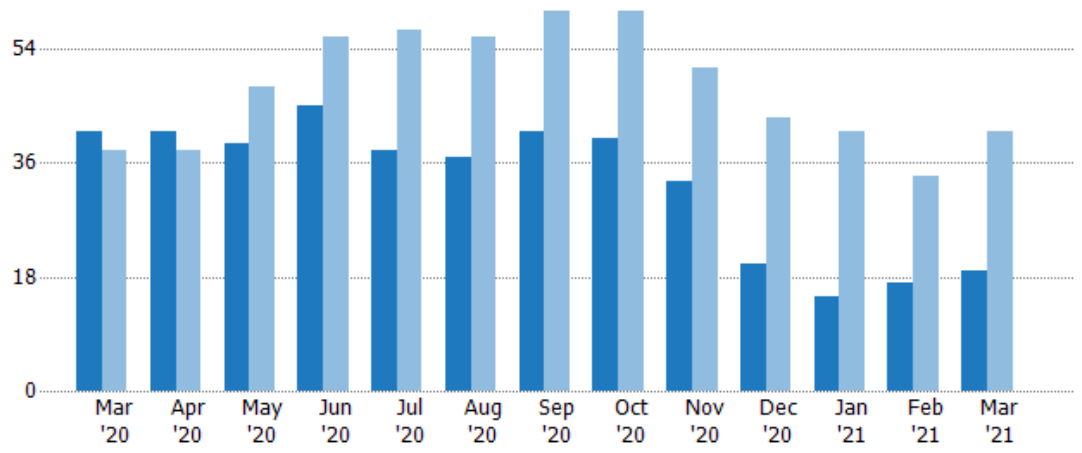
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Mar '21	19	-53.7%
Mar '20	41	7.9%
Mar '19	38	-15.8%



Current Year	41	41	39	45	38	37	41	40	33	20	15	17	19
Prior Year	38	38	48	56	57	56	60	60	51	43	41	34	41
Percent Change from Prior Year	8%	8%	-19%	-20%	-33%	-34%	-32%	-33%	-35%	-53%	-63%	-50%	-54%

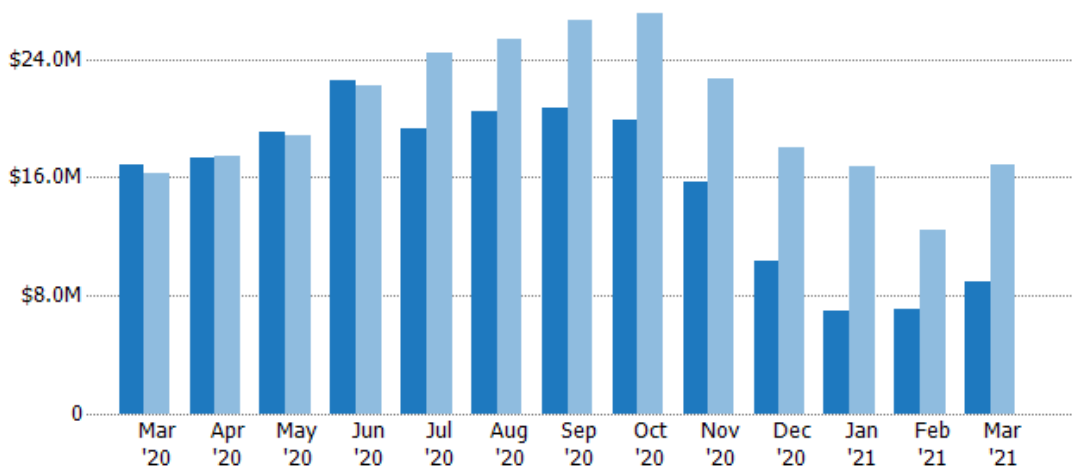
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Mar '21	\$8.94M	-47%
Mar '20	\$16.9M	3.6%
Mar '19	\$16.3M	-22.8%



Current Year	\$16.9M	\$17.3M	\$19M	\$22.5M	\$19.3M	\$20.5M	\$20.7M	\$19.8M	\$15.7M	\$10.3M	\$7.01M	\$7.07M	\$8.94M
Prior Year	\$16.3M	\$17.4M	\$18.9M	\$22.2M	\$24.5M	\$25.3M	\$26.6M	\$27.1M	\$22.7M	\$18M	\$16.7M	\$12.4M	\$16.9M
Percent Change from Prior Year	4%	-1%	1%	1%	-21%	-19%	-22%	-27%	-31%	-43%	-58%	-43%	-47%

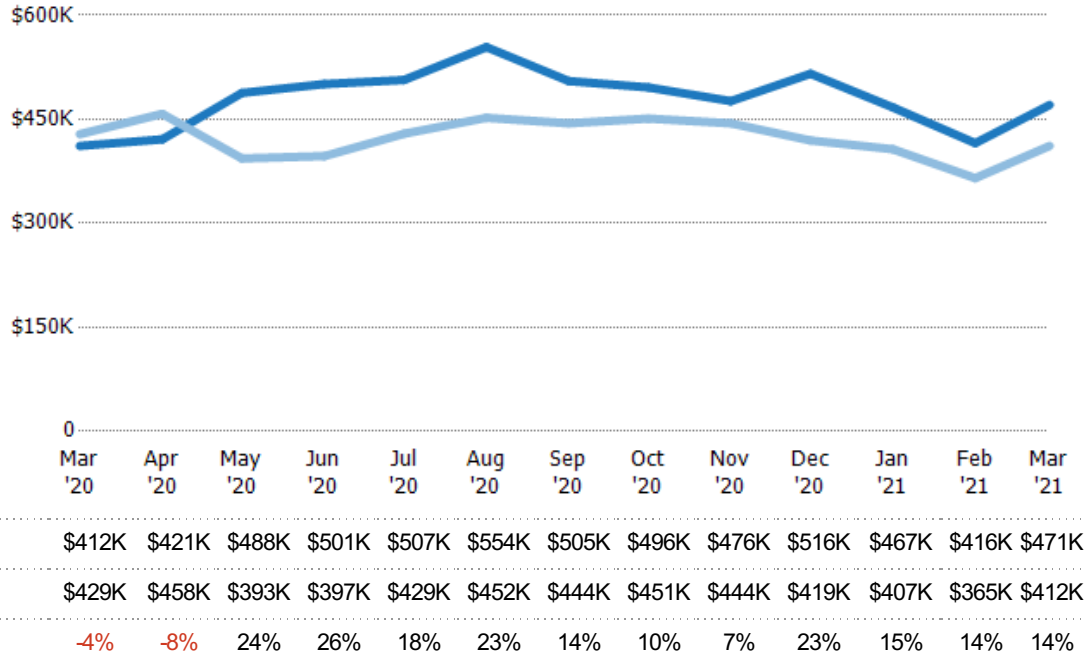
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Mar '21	\$471K	14.4%
Mar '20	\$412K	-4%
Mar '19	\$429K	-8.3%



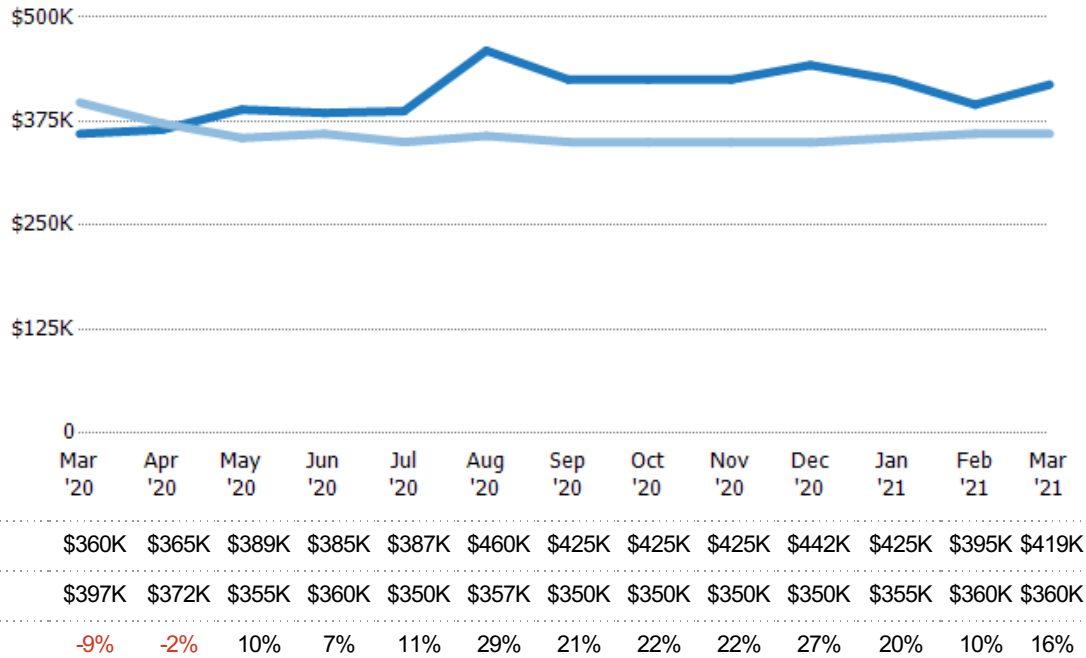
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Mar '21	\$419K	16.4%
Mar '20	\$360K	-9.4%
Mar '19	\$397K	-18.6%

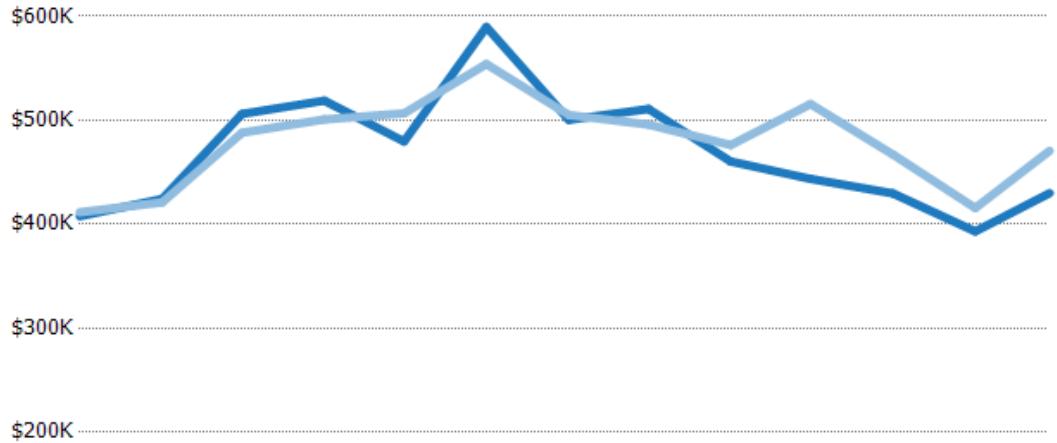


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



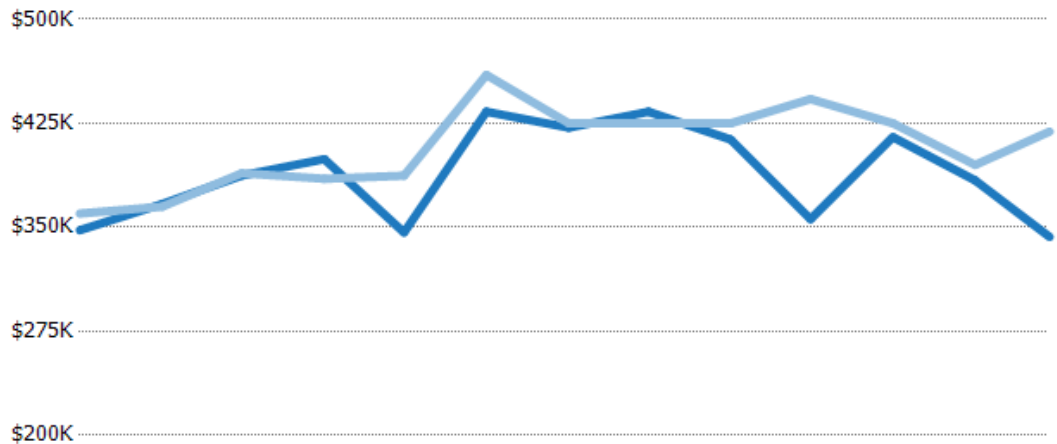
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$408K	\$424K	\$506K	\$519K	\$480K	\$590K	\$500K	\$511K	\$460K	\$444K	\$430K	\$393K	\$430K
Avg Listing Price	\$412K	\$421K	\$488K	\$501K	\$507K	\$554K	\$505K	\$496K	\$476K	\$516K	\$467K	\$416K	\$471K
Avg Listing Price as a % of Avg Est Value	101%	99%	96%	97%	106%	94%	101%	97%	103%	116%	109%	106%	109%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$348K	\$367K	\$387K	\$399K	\$346K	\$433K	\$422K	\$433K	\$413K	\$356K	\$415K	\$384K	\$343K
Median Listing Price	\$360K	\$365K	\$389K	\$385K	\$387K	\$460K	\$425K	\$425K	\$425K	\$442K	\$425K	\$395K	\$419K
Med Listing Price as a % of Med Est Value	103%	99%	100%	96%	112%	106%	101%	98%	103%	124%	102%	103%	122%

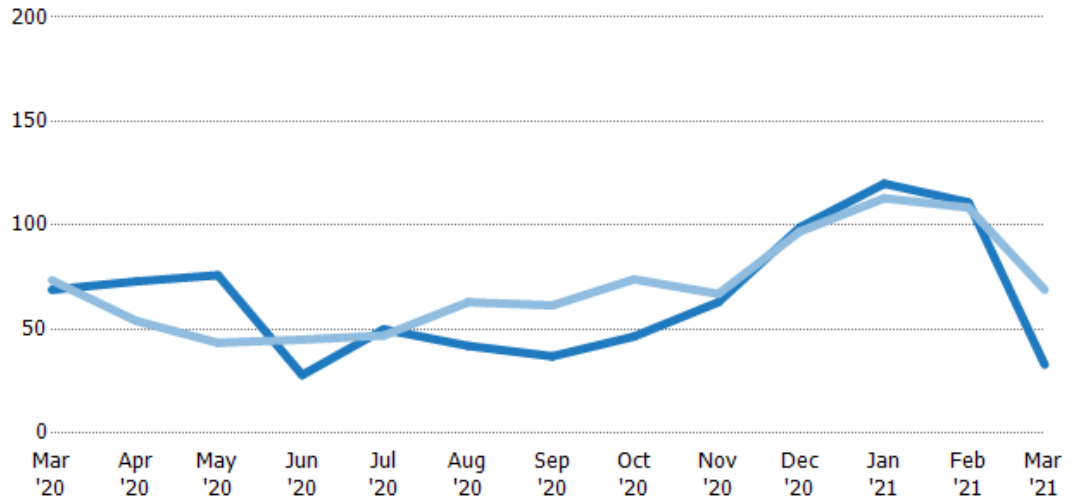
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Days	% Chg.
Mar '21	33	-52.2%
Mar '20	69	-6.1%
Mar '19	73.5	-40.1%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	69	73	76	28	50	42	37	46.5	63	99	120	111	33
Prior Year	73.5	54	43.5	45	47	63	61.5	74	67	97	113	109	69
Percent Change from Prior Year	-6%	35%	75%	-38%	6%	-33%	-40%	-37%	-6%	2%	6%	2%	-52%

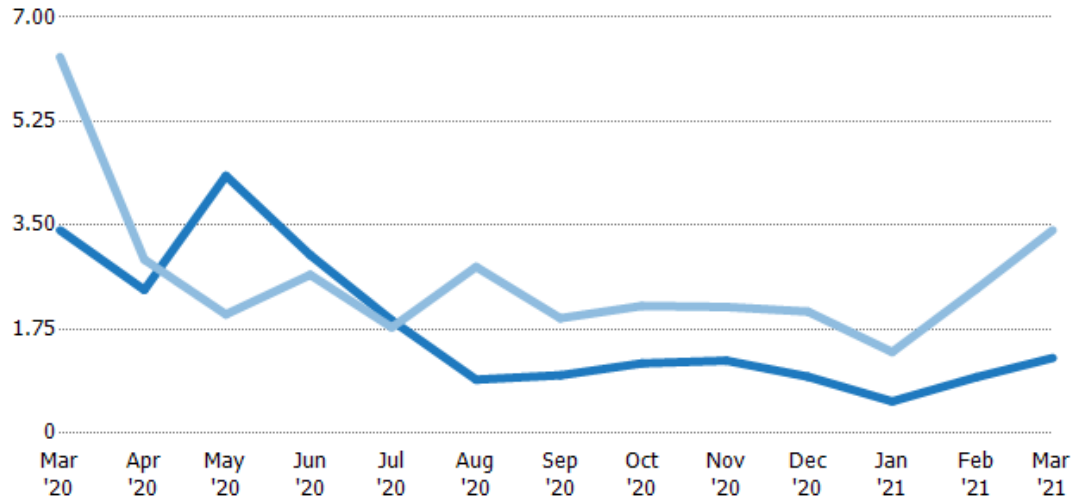
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Months	% Chg.
Mar '21	1.27	-62.9%
Mar '20	3.42	-46.1%
Mar '19	6.33	-66.3%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	3.42	2.41	4.33	3	1.9	0.9	0.98	1.18	1.22	0.95	0.54	0.94	1.27
Prior Year	6.33	2.92	2	2.67	1.78	2.8	1.94	2.14	2.13	2.05	1.37	2.43	3.42
Percent Change from Prior Year	-46%	-17%	117%	13%	7%	-68%	-50%	-45%	-42%	-53%	-61%	-61%	-63%

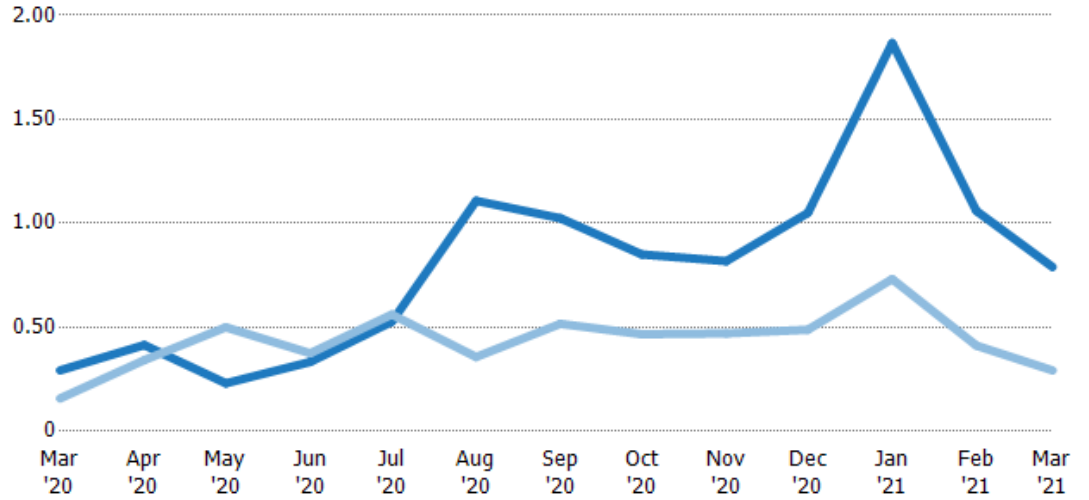
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Rate	Chg.
Mar '21	79%	-49.7%
Mar '20	29%	-13.5%
Mar '19	16%	197%



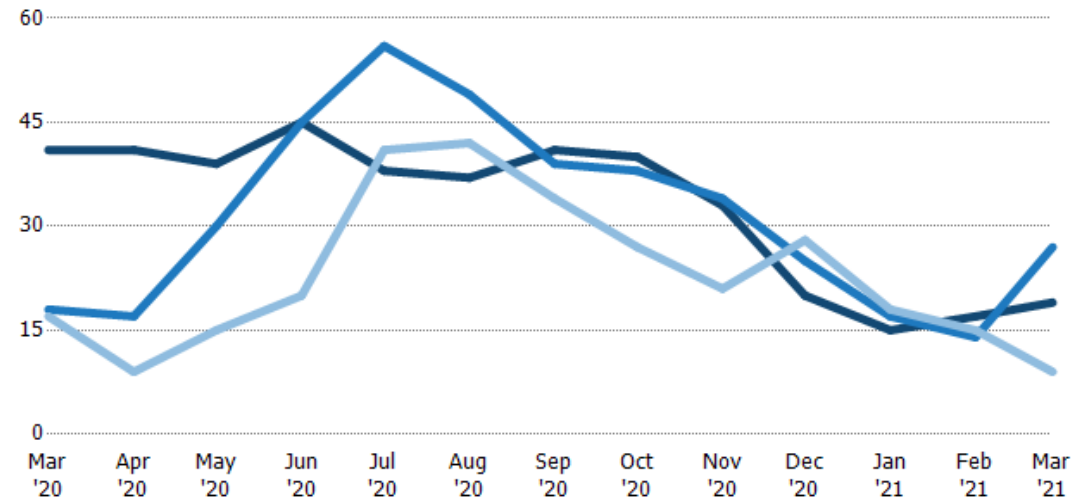
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	29%	41%	23%	33%	53%	111%	102%	85%	82%	105%	187%	106%	79%
Prior Year	16%	34%	50%	38%	56%	36%	52%	47%	47%	49%	73%	41%	29%
Change from Prior Year	-13%	-7%	27%	4%	4%	-75%	-51%	-38%	-35%	-56%	-113%	-65%	-50%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Active	41	41	39	45	38	37	41	40	33	20	15	17	19
Pending	18	17	30	45	56	49	39	38	34	25	17	14	27
Sold	17	9	15	20	41	42	34	27	21	28	18	15	9

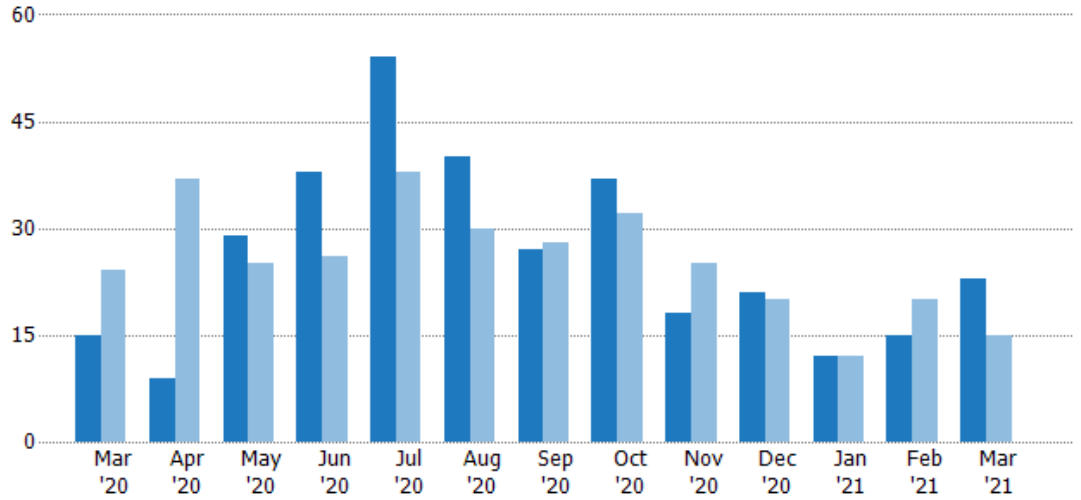
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Mar '21	23	53.3%
Mar '20	15	-37.5%
Mar '19	24	-8.3%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	15	9	29	38	54	40	27	37	18	21	12	15	23
Prior Year	24	37	25	26	38	30	28	32	25	20	12	20	15
Percent Change from Prior Year	-38%	-76%	16%	46%	42%	33%	-4%	16%	-28%	5%	0%	-25%	53%

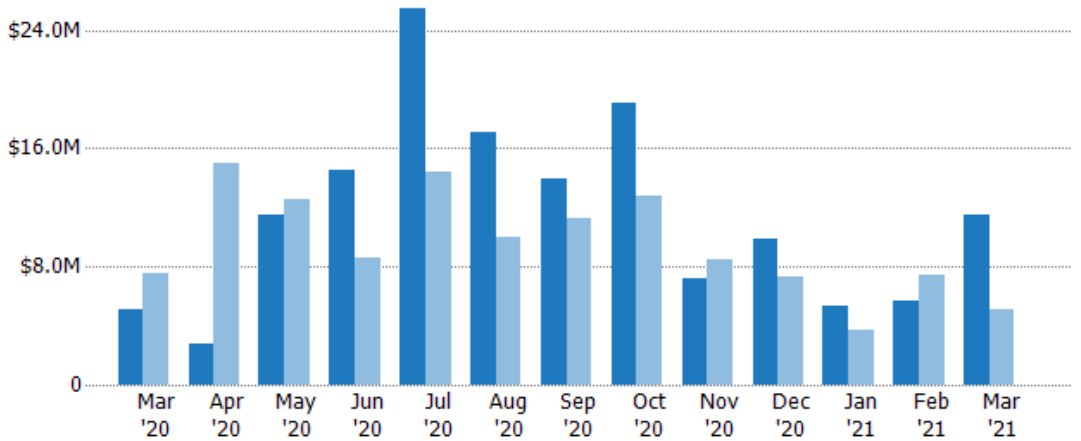
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Mar '21	\$11.5M	126.4%
Mar '20	\$5.08M	-32.9%
Mar '19	\$7.57M	-13.9%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$5.08M	\$2.76M	\$11.5M	\$14.5M	\$25.5M	\$17.1M	\$14M	\$19.1M	\$7.14M	\$9.86M	\$5.38M	\$5.63M	\$11.5M
Prior Year	\$7.57M	\$15M	\$12.6M	\$8.6M	\$14.5M	\$10M	\$11.3M	\$12.7M	\$8.46M	\$7.32M	\$3.75M	\$7.38M	\$5.08M
Percent Change from Prior Year	-33%	-82%	-8%	69%	76%	70%	23%	50%	-16%	35%	43%	-24%	126%



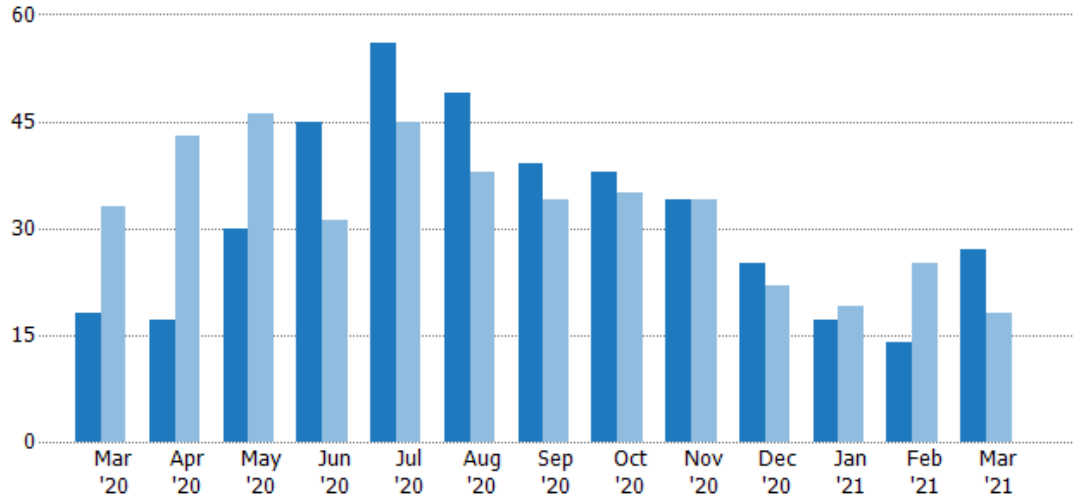
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Mar '21	27	50%
Mar '20	18	-45.5%
Mar '19	33	-27.3%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	18	17	30	45	56	49	39	38	34	25	17	14	27
Prior Year	33	43	46	31	45	38	34	35	34	22	19	25	18
Percent Change from Prior Year	-45%	-60%	-35%	45%	24%	29%	15%	9%	0%	14%	-11%	-44%	50%

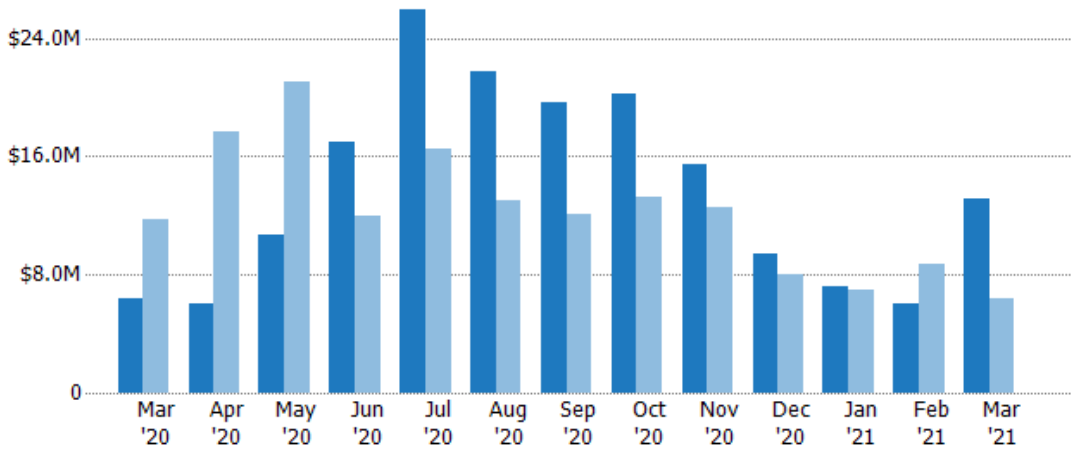
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Mar '21	\$13.1M	105.7%
Mar '20	\$6.36M	-45.7%
Mar '19	\$11.7M	-33.7%



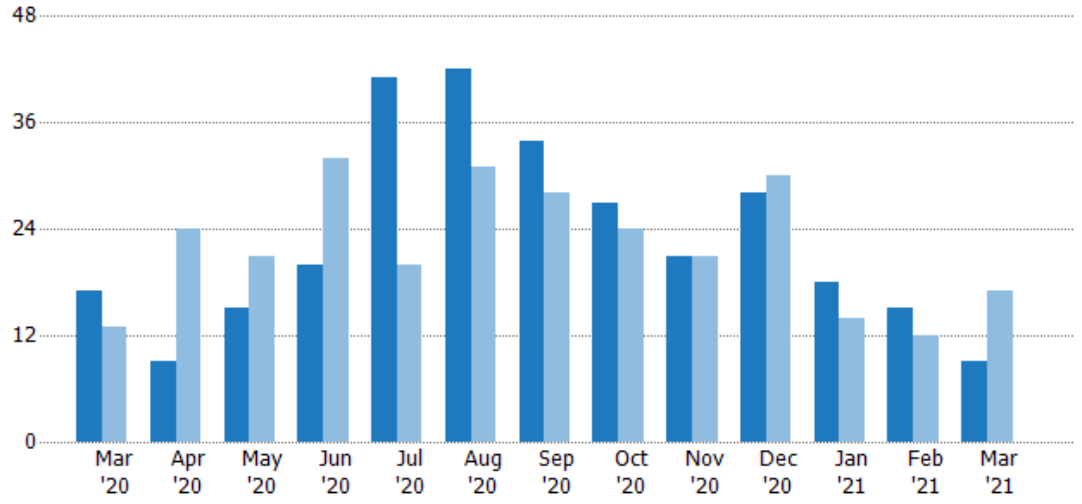
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$6.36M	\$6.02M	\$10.6M	\$16.9M	\$25.9M	\$21.7M	\$19.6M	\$20.2M	\$15.4M	\$9.43M	\$7.17M	\$6.01M	\$13.1M
Prior Year	\$11.7M	\$17.6M	\$21M	\$12M	\$16.5M	\$13M	\$12.1M	\$13.3M	\$12.5M	\$7.96M	\$6.94M	\$8.73M	\$6.36M
Percent Change from Prior Year	-46%	-66%	-49%	41%	57%	67%	63%	52%	23%	18%	3%	-31%	106%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Month/Year	Count	% Chg.
Mar '21	9	-47.1%
Mar '20	17	30.8%
Mar '19	13	23.1%

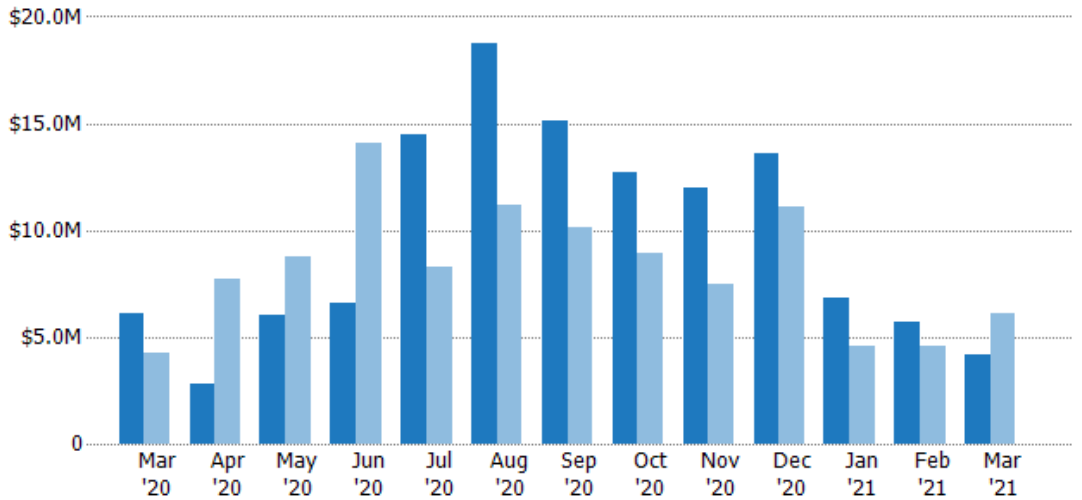
Current Year	17	9	15	20	41	42	34	27	21	28	18	15	9
Prior Year	13	24	21	32	20	31	28	24	21	30	14	12	17
Percent Change from Prior Year	31%	-63%	-29%	-38%	105%	35%	21%	13%	0%	-7%	29%	25%	-47%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Month/Year	Volume	% Chg.
Mar '21	\$4.14M	-32.7%
Mar '20	\$6.14M	43.2%
Mar '19	\$4.29M	30.7%

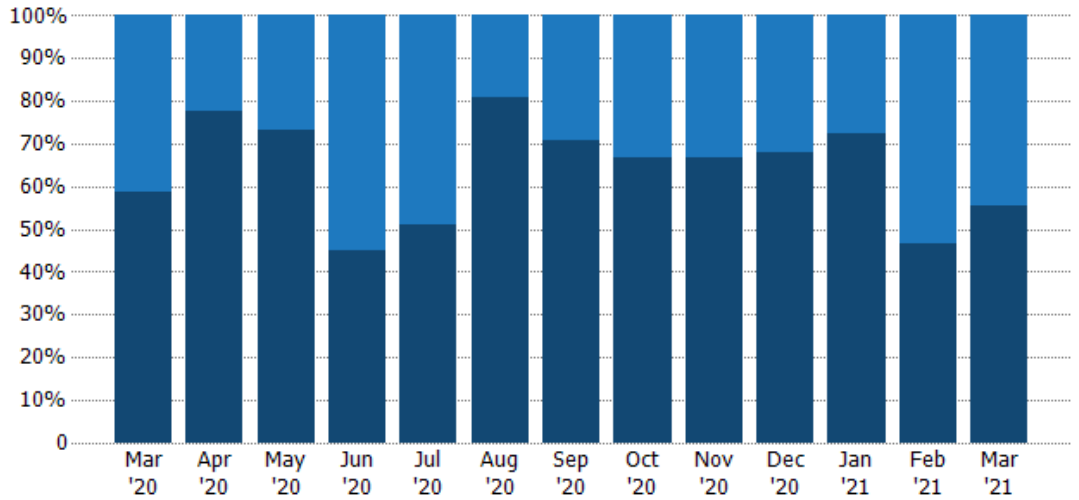
Current Year	\$6.14M	\$2.79M	\$5.99M	\$6.59M	\$14.4M	\$18.7M	\$15.1M	\$12.7M	\$11.9M	\$13.6M	\$6.85M	\$5.74M	\$4.14M
Prior Year	\$4.29M	\$7.74M	\$8.79M	\$14.1M	\$8.32M	\$11.2M	\$10.2M	\$8.91M	\$7.48M	\$11.1M	\$4.59M	\$4.58M	\$6.14M
Percent Change from Prior Year	43%	-64%	-32%	-53%	74%	67%	49%	43%	60%	22%	49%	25%	-33%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



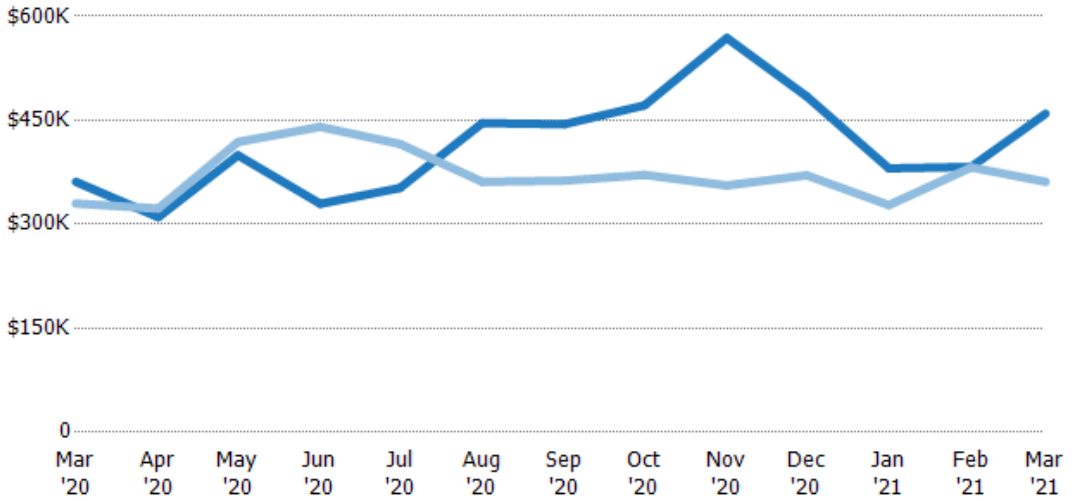
Condo/Townhouse	41%	22%	27%	55%	49%	19%	29%	33%	33%	32%	28%	53%	44%
Single Family Residence	59%	78%	73%	45%	51%	81%	71%	67%	67%	68%	72%	47%	56%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Current Year	\$361K	\$310K	\$399K	\$330K	\$352K	\$446K	\$444K	\$471K	\$569K	\$485K	\$381K	\$383K	\$459K
Prior Year	\$330K	\$323K	\$419K	\$441K	\$416K	\$361K	\$363K	\$371K	\$356K	\$371K	\$328K	\$382K	\$361K
Percent Change from Prior Year	9%	-4%	-5%	-25%	-15%	23%	22%	27%	60%	31%	16%	0%	27%

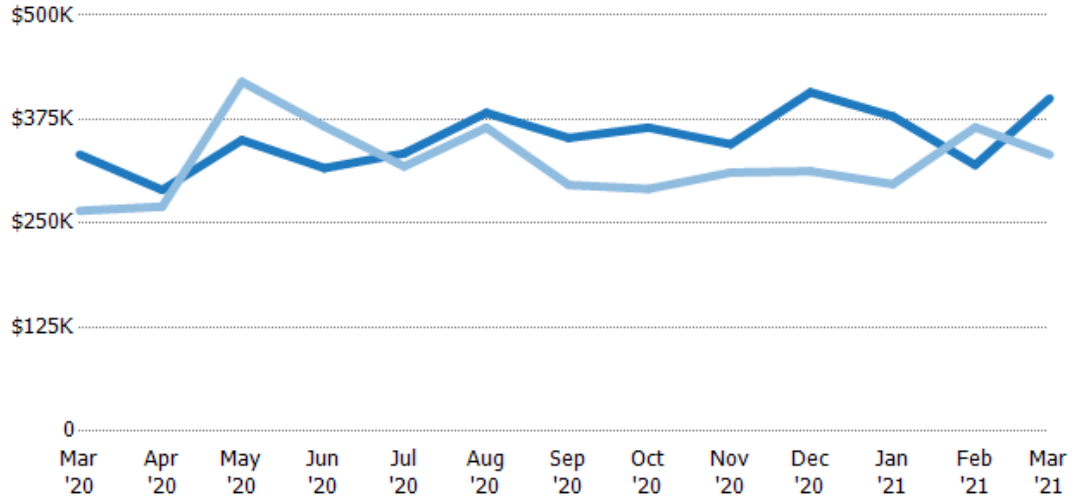
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Mar '21	\$400K	20.3%
Mar '20	\$333K	25.5%
Mar '19	\$265K	18.5%



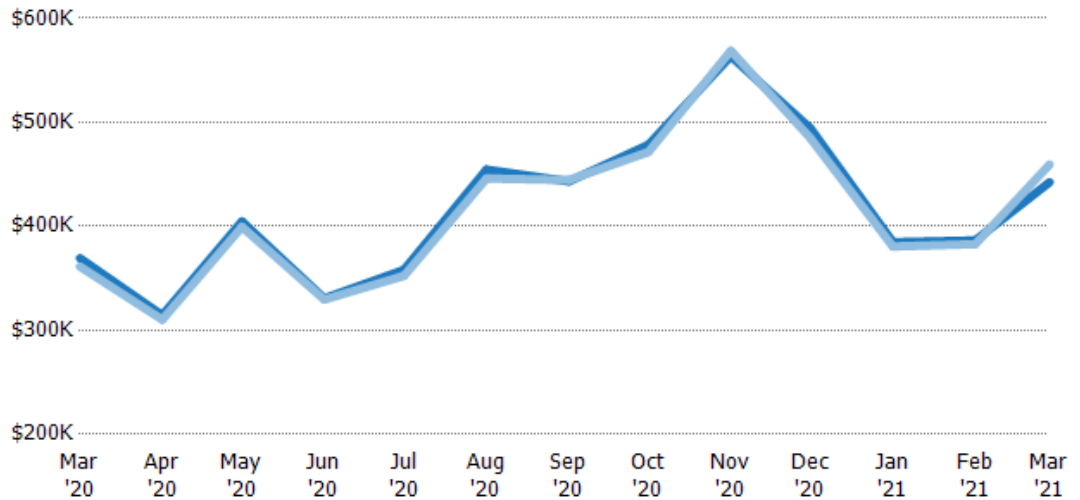
Current Year	\$333K	\$290K	\$350K	\$316K	\$334K	\$383K	\$353K	\$365K	\$345K	\$407K	\$379K	\$320K	\$400K
Prior Year	\$265K	\$270K	\$420K	\$367K	\$318K	\$365K	\$296K	\$291K	\$311K	\$313K	\$297K	\$365K	\$333K
Percent Change from Prior Year	25%	7%	-17%	-14%	5%	5%	19%	25%	11%	30%	27%	-12%	20%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



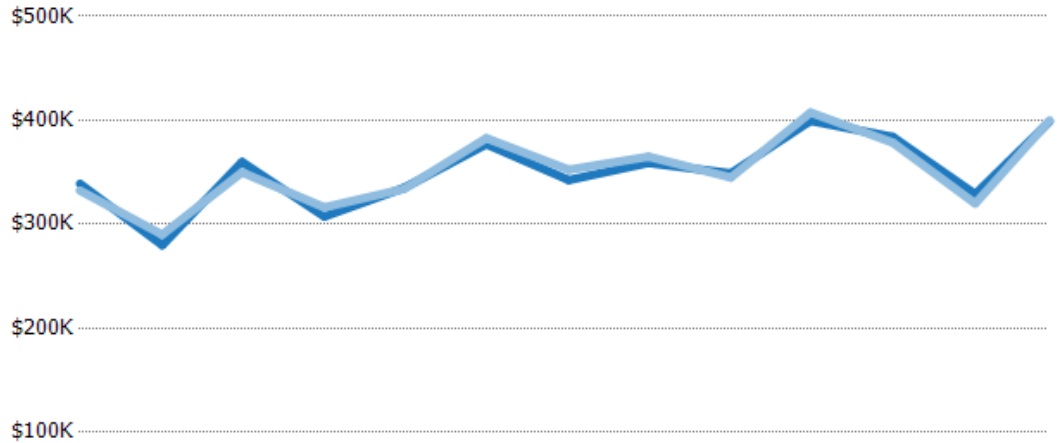
Avg List Price	\$369K	\$314K	\$405K	\$331K	\$358K	\$454K	\$443K	\$478K	\$564K	\$494K	\$385K	\$386K	\$442K
Avg Sales Price	\$361K	\$310K	\$399K	\$330K	\$352K	\$446K	\$444K	\$471K	\$569K	\$485K	\$381K	\$383K	\$459K
Avg Sales Price as a % of Avg List Price	98%	99%	99%	100%	98%	98%	100%	99%	101%	98%	99%	99%	104%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



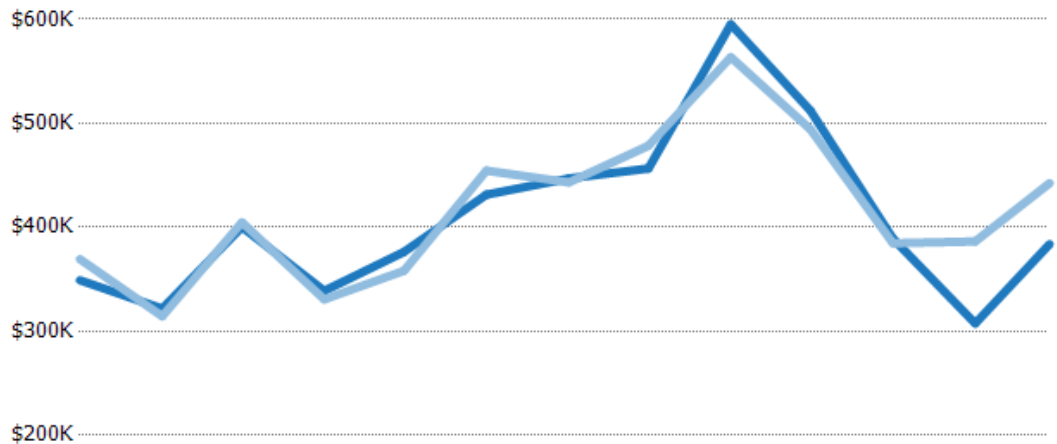
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median List Price	\$339K	\$280K	\$360K	\$307K	\$335K	\$377K	\$343K	\$359K	\$349K	\$399K	\$384K	\$329K	\$399K
Median Sales Price	\$333K	\$290K	\$350K	\$316K	\$334K	\$383K	\$353K	\$365K	\$345K	\$407K	\$379K	\$320K	\$400K
Med Sales Price as a % of Med List Price	98%	104%	97%	103%	100%	102%	103%	102%	99%	102%	99%	97%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
Burlington, VT 05402, Burlington,  
VT 05406, Burlington, VT 05408  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



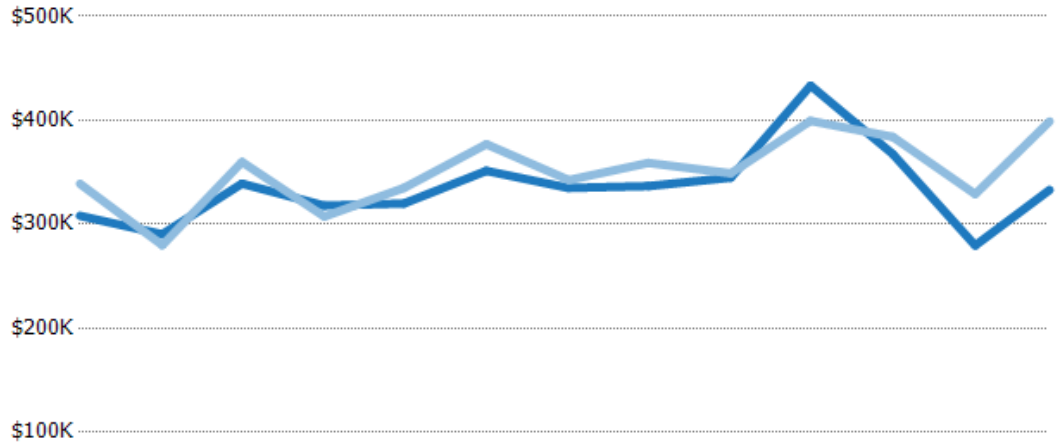
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$349K	\$322K	\$400K	\$339K	\$376K	\$431K	\$447K	\$457K	\$595K	\$512K	\$389K	\$308K	\$384K
Avg Sales Price	\$369K	\$314K	\$405K	\$331K	\$358K	\$454K	\$443K	\$478K	\$564K	\$494K	\$385K	\$386K	\$442K
Avg Sales Price as a % of Avg Est Value	106%	98%	101%	98%	95%	105%	99%	105%	95%	97%	99%	126%	115%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05401,  
 Burlington, VT 05402, Burlington,  
 VT 05406, Burlington, VT 05408  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$308K	\$290K	\$339K	\$318K	\$320K	\$351K	\$335K	\$337K	\$345K	\$433K	\$367K	\$280K	\$333K
Median Sales Price	\$339K	\$280K	\$360K	\$307K	\$335K	\$377K	\$343K	\$359K	\$349K	\$399K	\$384K	\$329K	\$399K
Med Sales Price as a % of Med Est Value	110%	96%	106%	97%	105%	107%	102%	107%	101%	92%	105%	118%	120%