

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

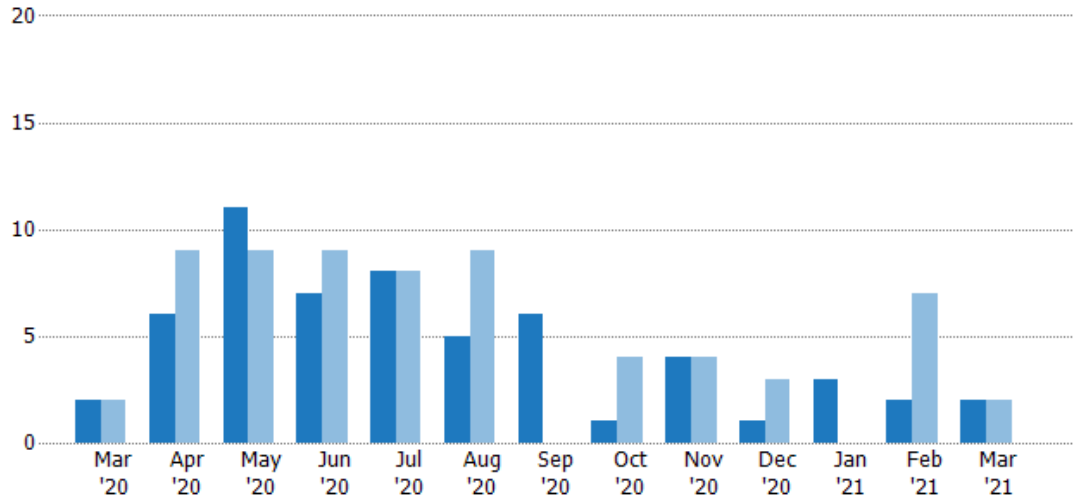
Key Metrics	Mar 2021	Mar 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	2	+—	7	9	-22.2%
New Listing Volume	\$373,900	\$529,000	-29.3%	\$2,276,800	\$3,049,900	-25.3%
Active Listing Count	4	18	-77.8%	N/A	N/A	
Active Listing Volume	\$1,433,800	\$6,158,300	-76.7%	N/A	N/A	
Average Listing Price	\$358,450	\$342,128	+4.8%	\$421,370	\$403,439	+4.4%
Median Listing Price	\$272,000	\$271,950	+0%	\$345,348	\$269,880	+28%
Median Days in RPR	48	172	-72.1%	139.36	195.38	-28.7%
Months of Inventory	0.7	9	-92.6%	2.9	7	-58.9%
Absorption Rate	150%	11.11%	+138.9%	34.78%	14.29%	+20.5%
Sales Activity Charts Metrics						
New Pending Sales Count	4	4	+—	13	11	+18.2%
New Pending Sales Volume	\$941,900	\$749,700	+25.6%	\$4,634,900	\$2,550,200	+81.7%
Pending Sales Count	9	4	+125%	N/A	N/A	
Pending Sales Volume	\$3,011,800	\$793,900	+279.4%	N/A	N/A	
Closed Sales Count	3	3	+—	11	8	+37.5%
Closed Sales Volume	\$1,327,665	\$577,000	+130.1%	\$3,366,415	\$2,015,000	+67.1%
Average Sales Price	\$442,555	\$192,333	+130.1%	\$306,038	\$251,875	+21.5%
Median Sales Price	\$375,000	\$178,000	+110.7%	\$306,795	\$263,750	+16.3%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type: Condo/Townhouse/Apt., Single Family



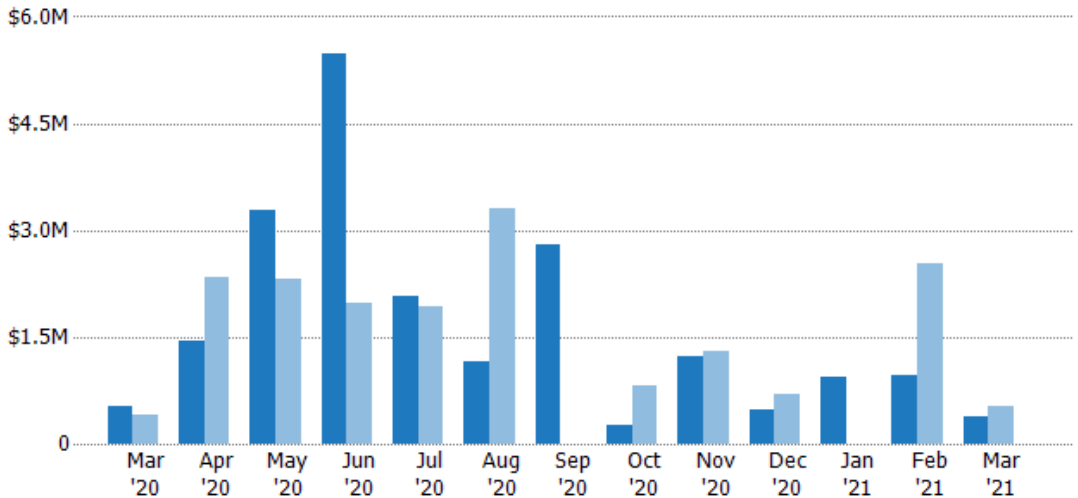
Current Year	2	6	11	7	8	5	6	1	4	1	3	2	2
Prior Year	2	9	9	9	8	9	-	4	4	3	-	7	2
Percent Change from Prior Year	0%	-33%	22%	-22%	0%	-44%	100%	-75%	0%	-67%	100%	-71%	0%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type: Condo/Townhouse/Apt., Single Family



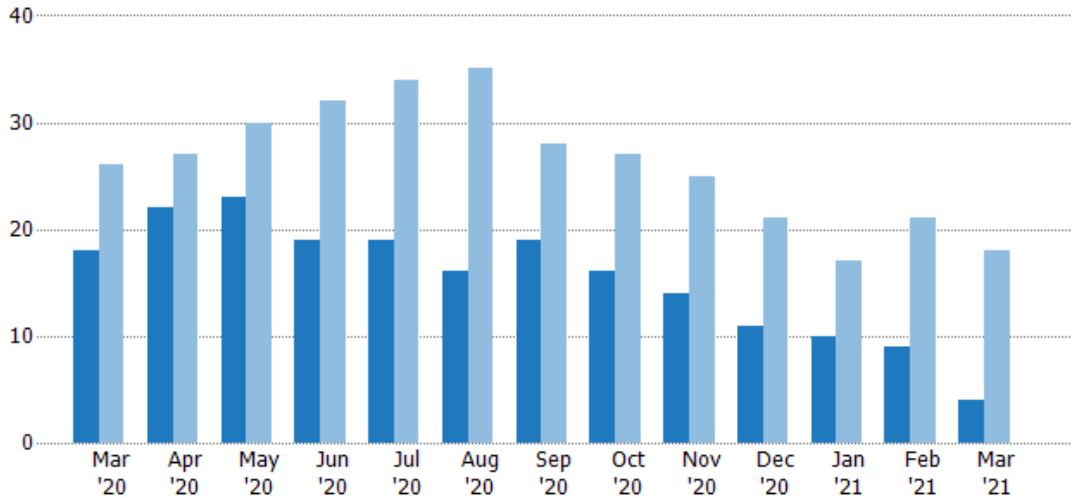
Current Year	\$529K	\$1.44M	\$3.29M	\$5.48M	\$2.07M	\$1.17M	\$2.79M	\$260K	\$1.22M	\$485K	\$949K	\$954K	\$374K
Prior Year	\$410K	\$2.33M	\$2.32M	\$1.96M	\$1.92M	\$3.3M	-	\$824K	\$1.3M	\$693K	-	\$2.52M	\$529K
Percent Change from Prior Year	29%	-38%	41%	179%	8%	-65%	100%	-68%	-6%	-30%	100%	-62%	-29%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Mar '21	4	-77.8%
Mar '20	18	-30.8%
Mar '19	26	11.5%

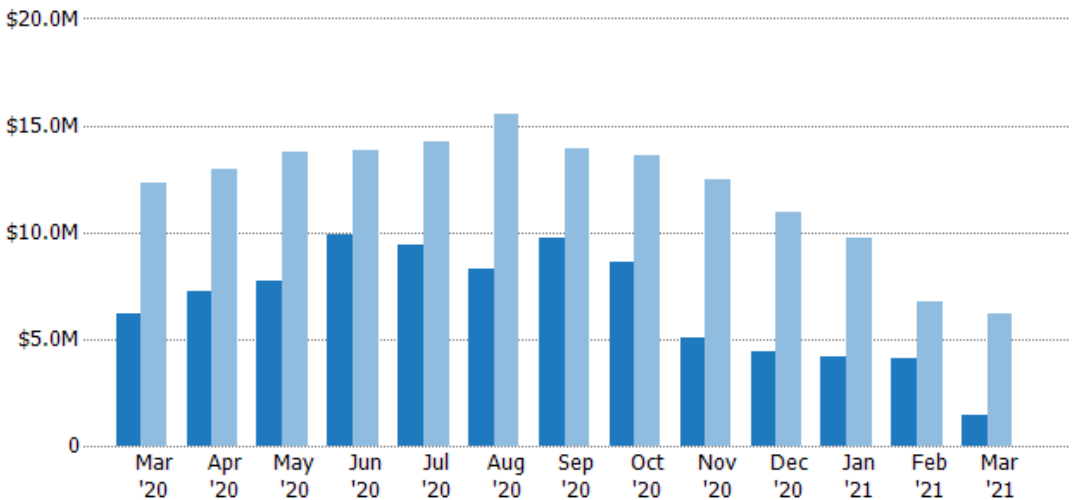
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	18	22	23	19	19	16	19	16	14	11	10	9	4
Prior Year	26	27	30	32	34	35	28	27	25	21	17	21	18
Percent Change from Prior Year	-31%	-19%	-23%	-41%	-44%	-54%	-32%	-41%	-44%	-48%	-41%	-57%	-78%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Mar '21	\$1.43M	-76.7%
Mar '20	\$6.16M	-50%
Mar '19	\$12.3M	-8%

	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$6.16M	\$7.25M	\$7.73M	\$9.92M	\$9.4M	\$8.31M	\$9.77M	\$8.57M	\$5.07M	\$4.45M	\$4.18M	\$4.08M	\$1.43M
Prior Year	\$12.3M	\$12.9M	\$13.7M	\$13.8M	\$14.2M	\$15.5M	\$13.9M	\$13.6M	\$12.5M	\$10.9M	\$9.71M	\$6.73M	\$6.16M
Percent Change from Prior Year	-50%	-44%	-44%	-28%	-34%	-46%	-30%	-37%	-59%	-59%	-57%	-39%	-77%

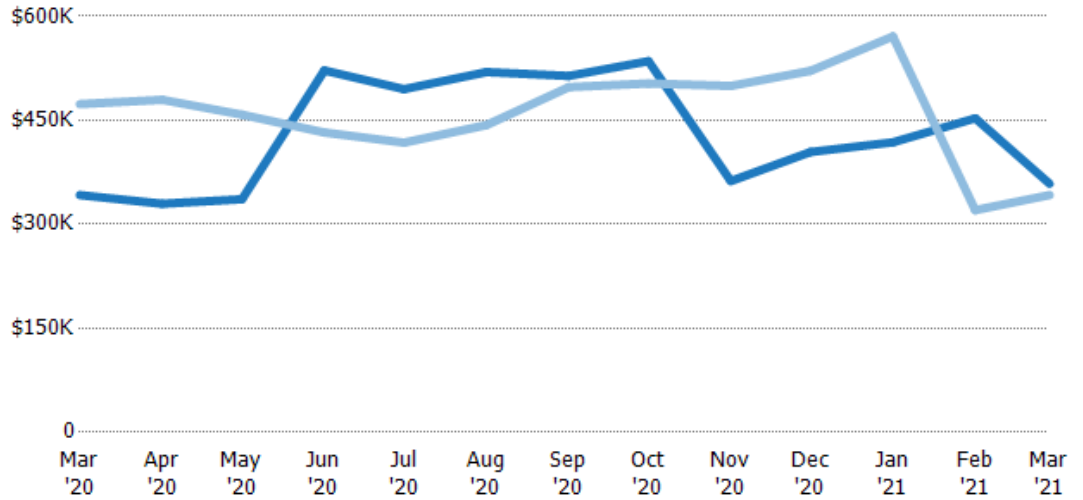
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$358K	4.8%
Mar '20	\$342K	-27.7%
Mar '19	\$473K	-17.5%



Current Year	\$342K	\$330K	\$336K	\$522K	\$495K	\$519K	\$514K	\$535K	\$362K	\$404K	\$418K	\$453K	\$358K
Prior Year	\$473K	\$480K	\$458K	\$432K	\$418K	\$443K	\$498K	\$503K	\$500K	\$521K	\$571K	\$320K	\$342K
Percent Change from Prior Year	-28%	-31%	-27%	21%	18%	17%	3%	6%	-27%	-22%	-27%	41%	5%

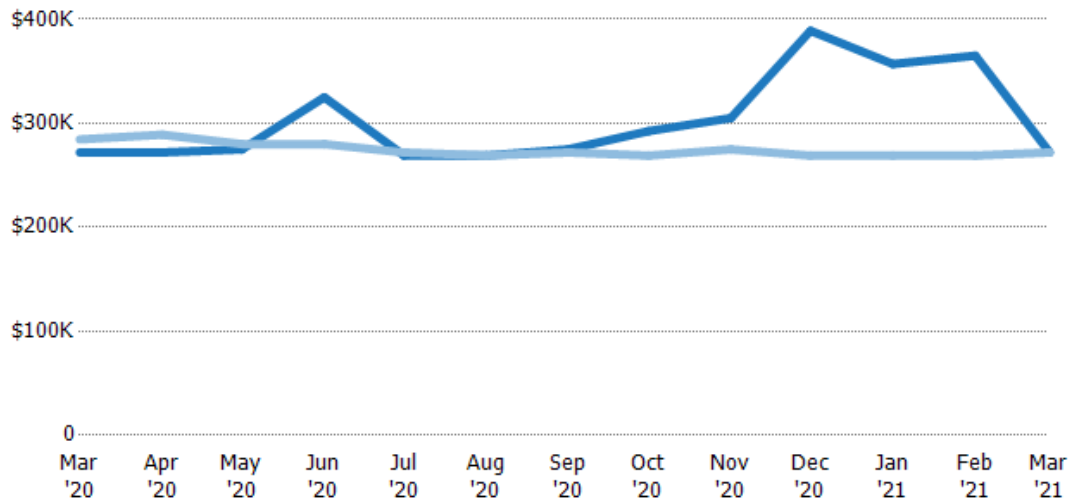
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$272K	0%
Mar '20	\$272K	-4.4%
Mar '19	\$285K	-23.6%



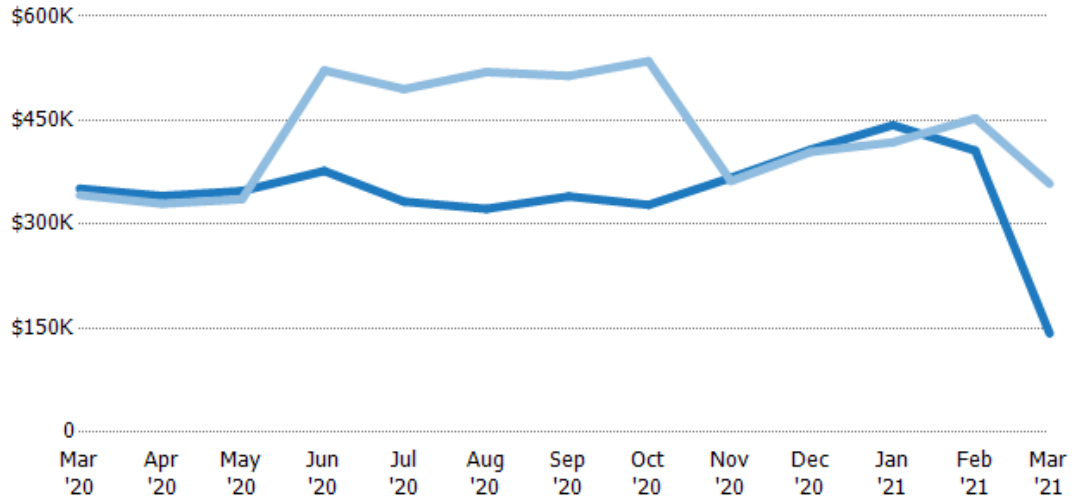
Current Year	\$272K	\$272K	\$275K	\$325K	\$269K	\$269K	\$275K	\$292K	\$305K	\$389K	\$357K	\$365K	\$272K
Prior Year	\$285K	\$289K	\$280K	\$280K	\$272K	\$269K	\$272K	\$269K	\$275K	\$269K	\$269K	\$269K	\$272K
Percent Change from Prior Year	-4%	-6%	-2%	16%	-1%	0%	1%	9%	11%	45%	33%	36%	0%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type: Condo/Townhouse/Apt., Single Family



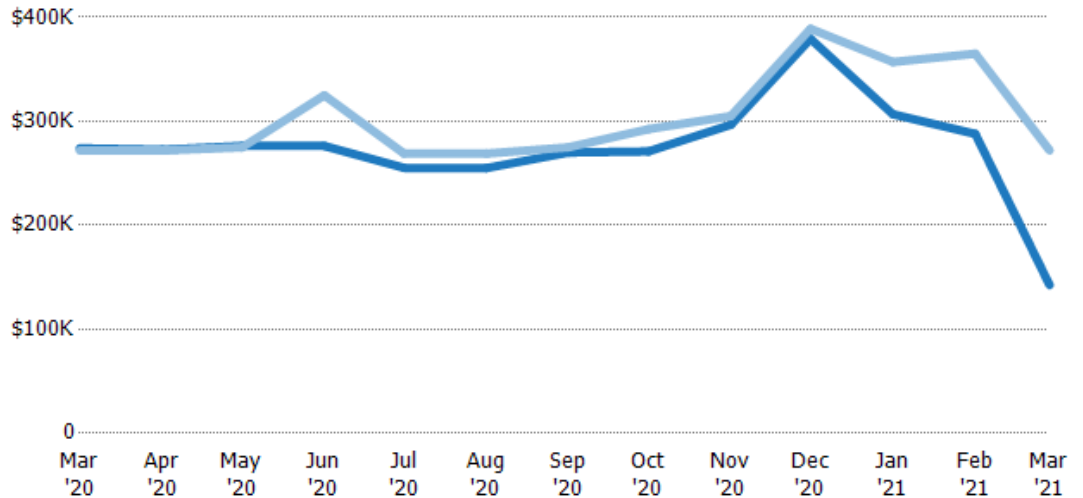
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$351K	\$341K	\$348K	\$377K	\$333K	\$322K	\$340K	\$328K	\$367K	\$408K	\$443K	\$406K	\$143K
Avg Listing Price	\$342K	\$330K	\$336K	\$522K	\$495K	\$519K	\$514K	\$535K	\$362K	\$404K	\$418K	\$453K	\$358K
Avg Listing Price as a % of Avg Est Value	97%	97%	97%	138%	149%	161%	151%	163%	99%	99%	94%	111%	252%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type: Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$274K	\$273K	\$276K	\$276K	\$255K	\$255K	\$270K	\$271K	\$297K	\$379K	\$307K	\$288K	\$143K
Median Listing Price	\$272K	\$272K	\$275K	\$325K	\$269K	\$269K	\$275K	\$292K	\$305K	\$389K	\$357K	\$365K	\$272K
Med Listing Price as a % of Med Est Value	99%	100%	100%	118%	105%	105%	102%	108%	103%	103%	116%	127%	191%

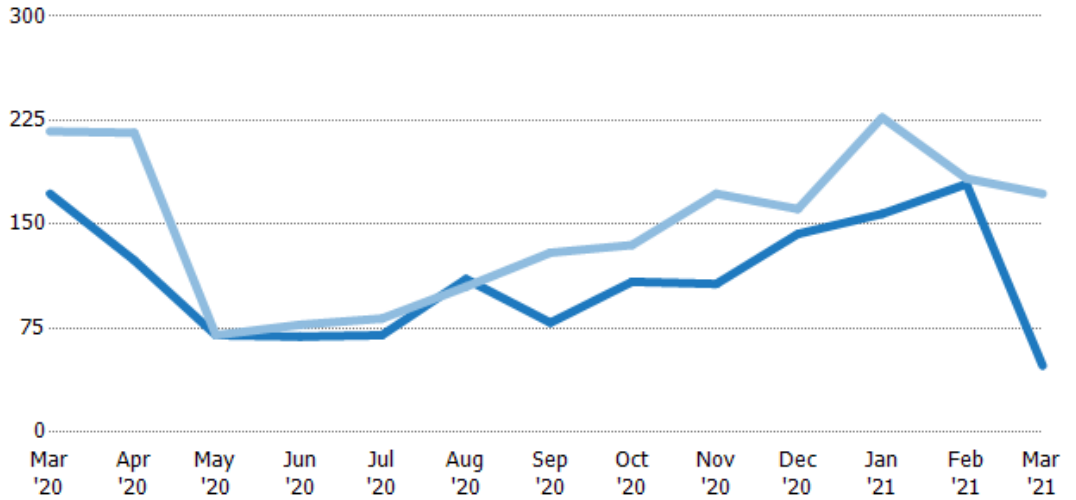
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Mar '21	48	-72.1%
Mar '20	172	-20.7%
Mar '19	217	-18.4%



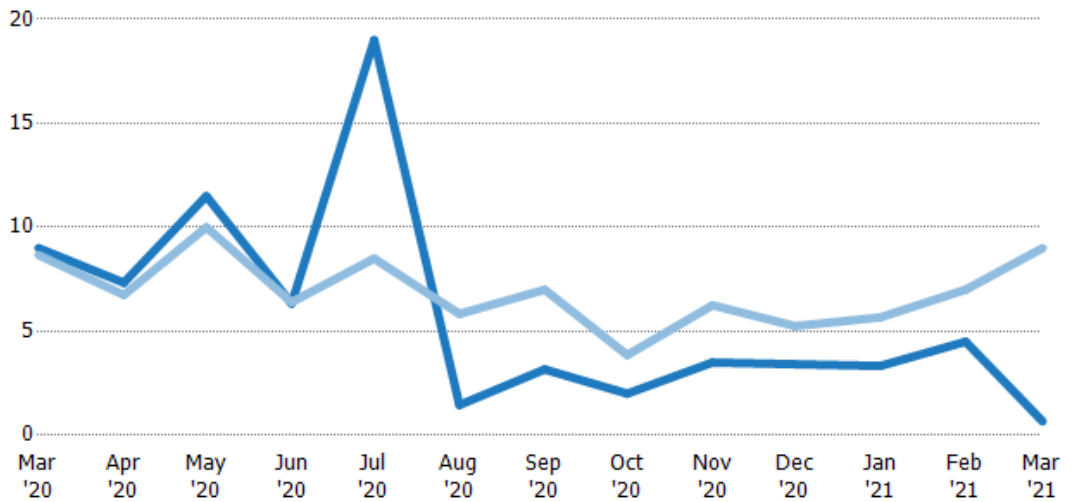
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	172	124	70	69	70	111	79	109	107	143	158	179	48
Prior Year	217	216	70	77.5	82	105	130	135	172	161	227	183	172
Percent Change from Prior Year	-21%	-43%	0%	-11%	-15%	5%	-39%	-20%	-38%	-11%	-31%	-2%	-72%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
Property Type: Condo/Townhouse/Apt., Single Family



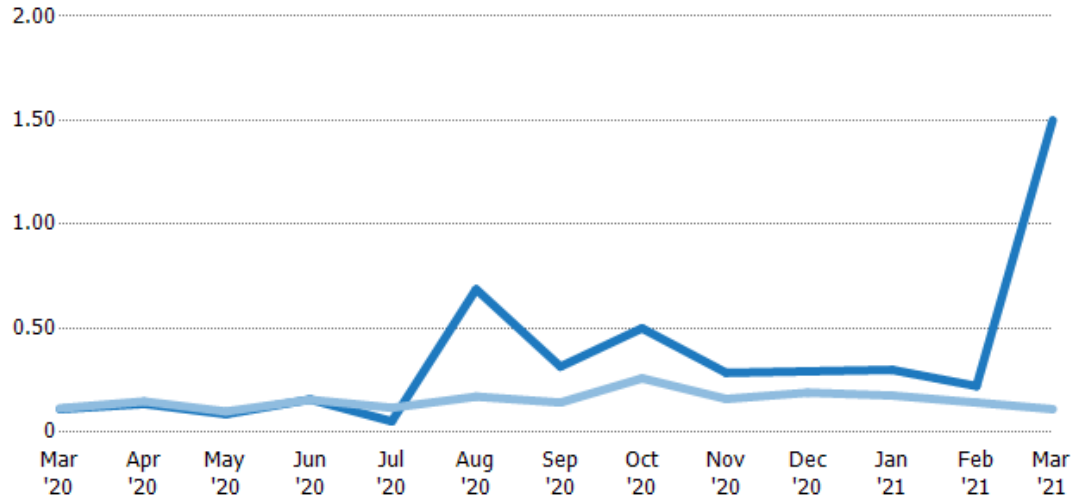
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	9	7.33	11.5	6.33	19	1.45	3.17	2	3.5	3.42	3.33	4.5	0.67
Prior Year	8.67	6.75	10	6.4	8.5	5.83	7	3.86	6.25	5.25	5.67	7	9
Percent Change from Prior Year	4%	9%	15%	-1%	124%	-75%	-55%	-48%	-44%	-100%	-41%	-36%	-93%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



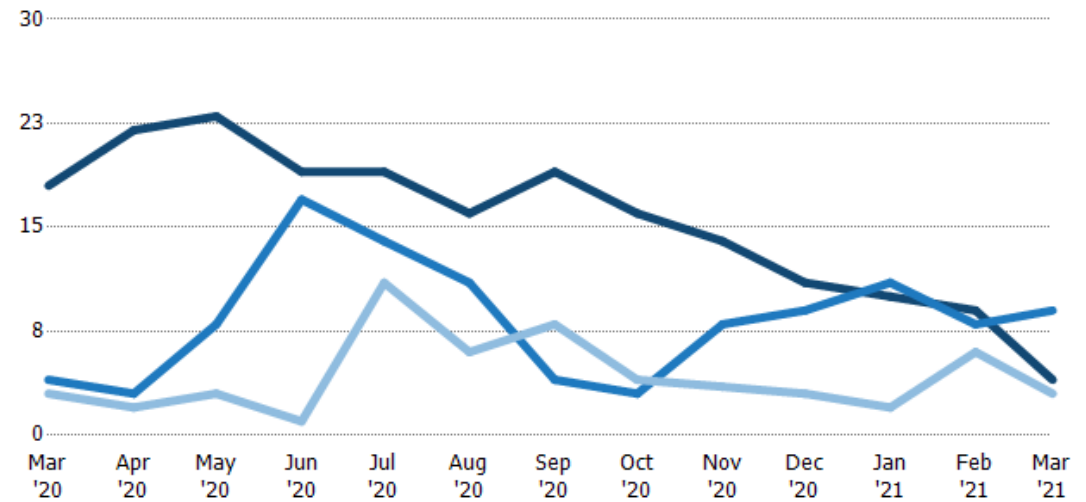
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	11%	14%	9%	16%	5%	69%	32%	50%	29%	29%	30%	22%	150%
Prior Year	12%	15%	10%	16%	12%	17%	14%	26%	16%	19%	18%	14%	11%
Change from Prior Year	0%	1%	1%	0%	7%	-52%	-17%	-24%	-13%	19%	-12%	-8%	-139%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Active	18	22	23	19	19	16	19	16	14	11	10	9	4
Pending	4	3	8	17	14	11	4	3	8	9	11	8	9
Sold	3	2	3	1	11	6	8	4	3.5	3	2	6	3

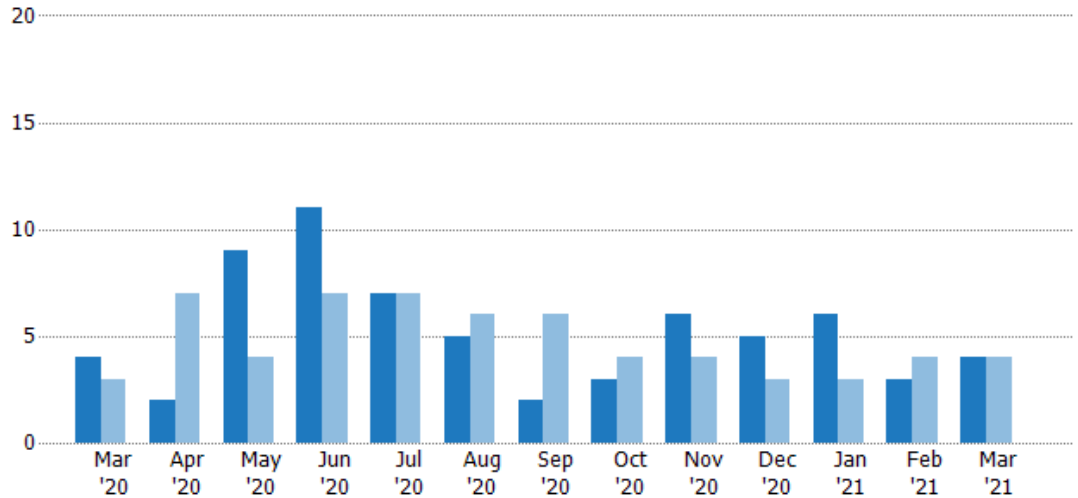
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	4	0%
Mar '20	4	33.3%
Mar '19	3	-66.7%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	4	2	9	11	7	5	2	3	6	5	6	3	4
Prior Year	3	7	4	7	7	6	6	4	4	3	3	4	4
Percent Change from Prior Year	33%	-71%	125%	57%	0%	-17%	-67%	-25%	50%	67%	100%	-25%	0%

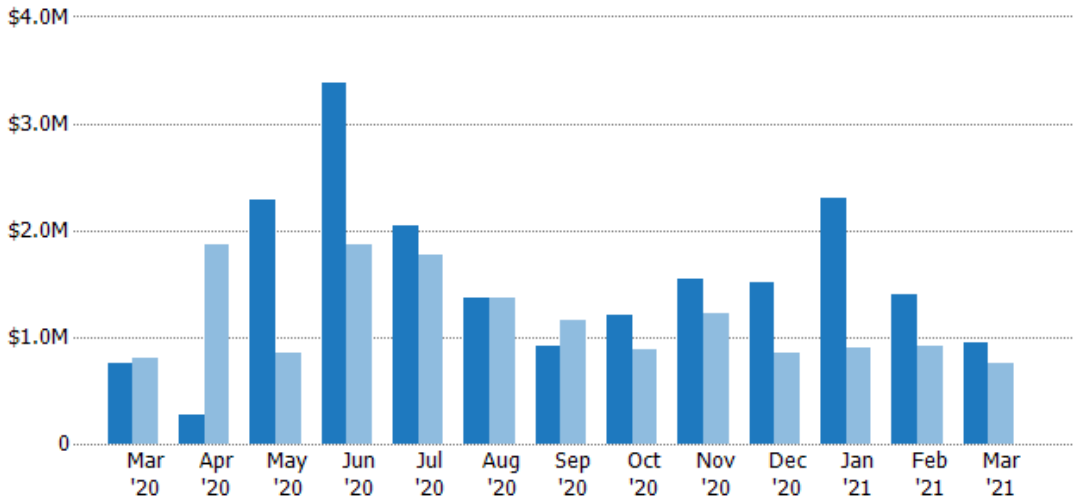
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$942K	25.6%
Mar '20	\$750K	-6%
Mar '19	\$798K	-66.2%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$750K	\$274K	\$2.29M	\$3.38M	\$2.04M	\$1.37M	\$913K	\$1.2M	\$1.55M	\$1.52M	\$2.3M	\$1.4M	\$942K
Prior Year	\$798K	\$1.87M	\$845K	\$1.87M	\$1.77M	\$1.36M	\$1.16M	\$881K	\$1.21M	\$853K	\$893K	\$908K	\$750K
Percent Change from Prior Year	-6%	-85%	171%	80%	15%	1%	-21%	36%	27%	78%	157%	54%	26%

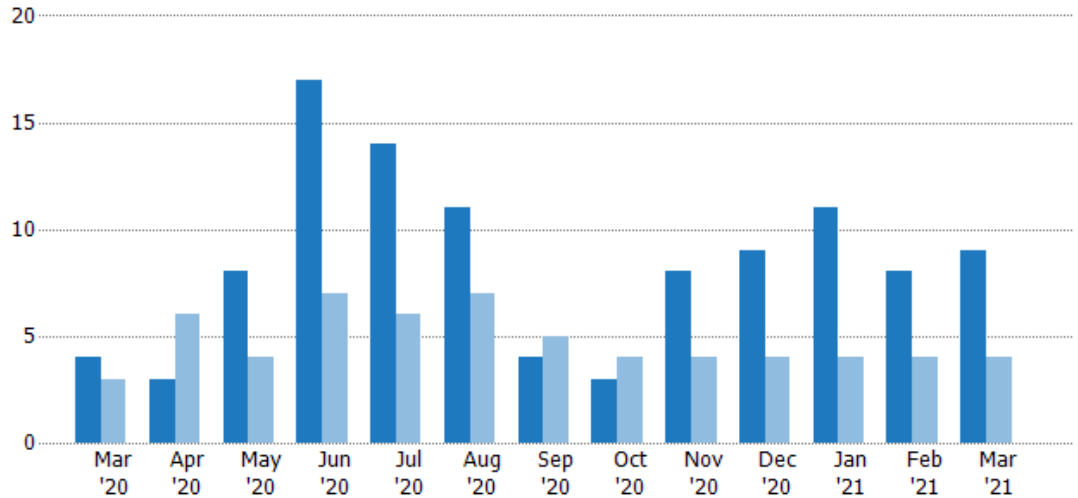
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	9	125%
Mar '20	4	33.3%
Mar '19	3	0%



Current Year	4	3	8	17	14	11	4	3	8	9	11	8	9
Prior Year	3	6	4	7	6	7	5	4	4	4	4	4	4
Percent Change from Prior Year	33%	-50%	100%	143%	133%	57%	-20%	-25%	100%	125%	175%	100%	125%

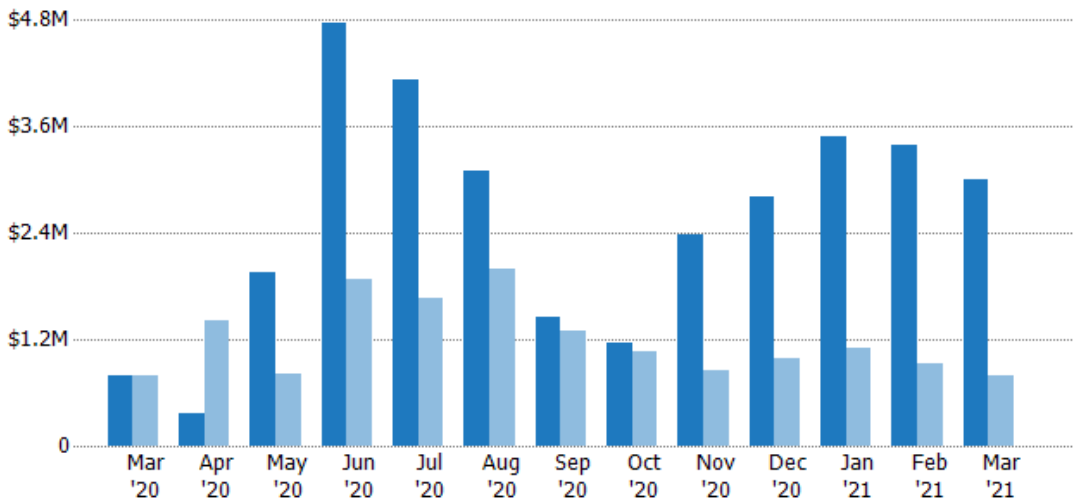
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$3.01M	279.4%
Mar '20	\$794K	-0.5%
Mar '19	\$798K	-16.5%



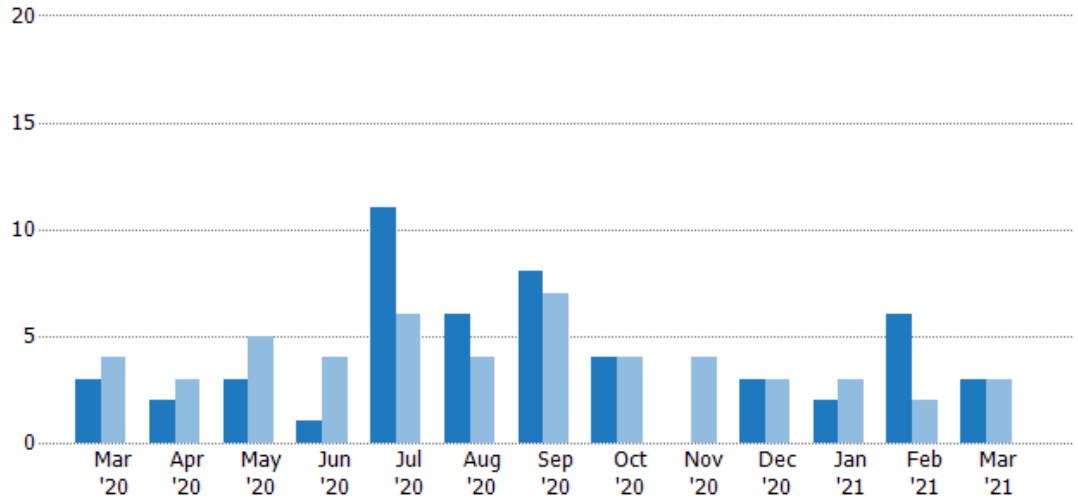
Current Year	\$794K	\$375K	\$1.95M	\$4.77M	\$4.13M	\$3.1M	\$1.45M	\$1.15M	\$2.37M	\$2.81M	\$3.49M	\$3.39M	\$3.01M
Prior Year	\$798K	\$1.42M	\$809K	\$1.87M	\$1.67M	\$2M	\$1.3M	\$1.06M	\$856K	\$983K	\$1.11M	\$932K	\$794K
Percent Change from Prior Year	-1%	-74%	141%	155%	147%	55%	12%	9%	177%	186%	215%	264%	279%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



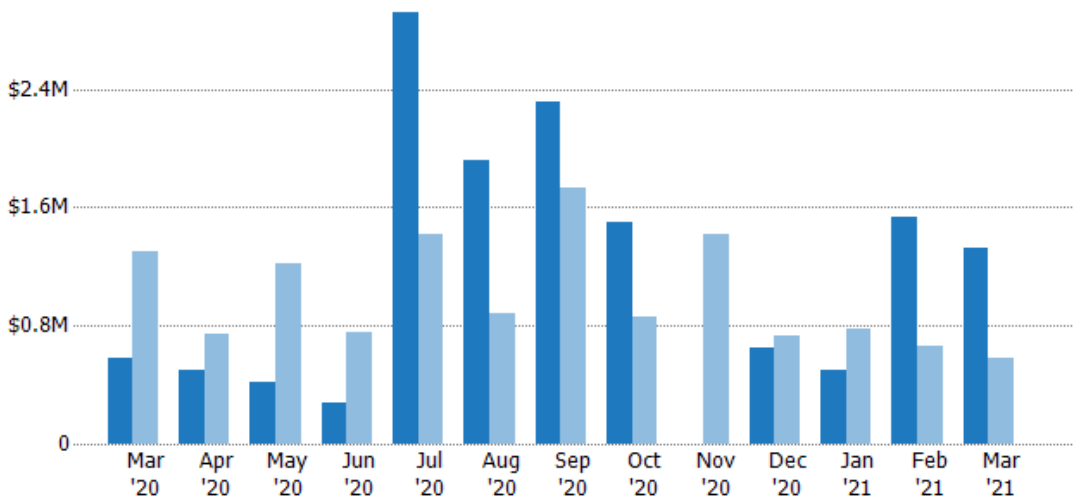
Current Year	3	2	3	1	11	6	8	4	-	3	2	6	3
Prior Year	4	3	5	4	6	4	7	4	4	3	3	2	3
Percent Change from Prior Year	-25%	-33%	-40%	-75%	83%	50%	14%	0%	-100%	0%	-33%	200%	0%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



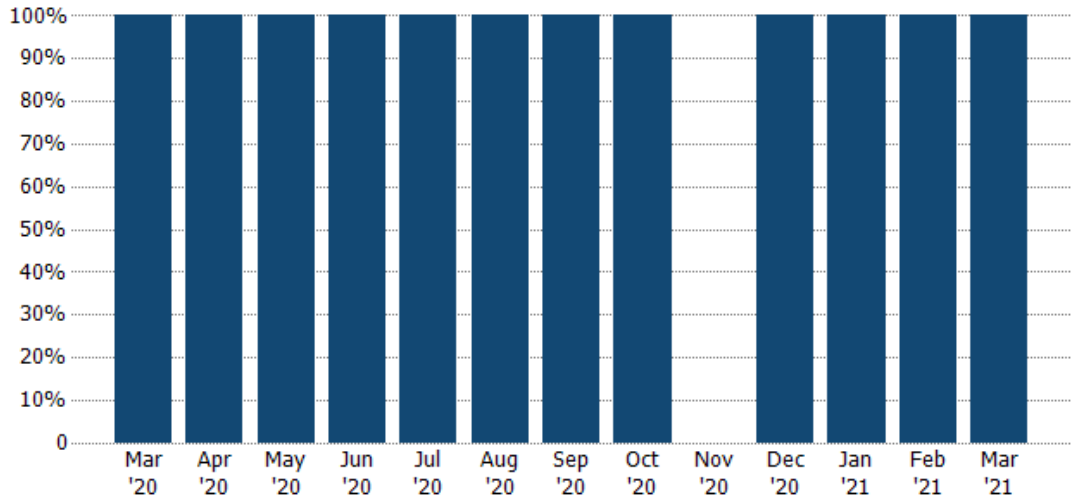
Current Year	\$577K	\$503K	\$416K	\$275K	\$2.92M	\$1.91M	\$2.32M	\$1.5M	-	\$652K	\$501K	\$1.54M	\$1.33M
Prior Year	\$1.3M	\$745K	\$1.22M	\$751K	\$1.41M	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$661K	\$577K
Percent Change from Prior Year	-56%	-33%	-66%	-63%	107%	116%	33%	74%	-100%	-11%	-36%	133%	130%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Single Family Residence

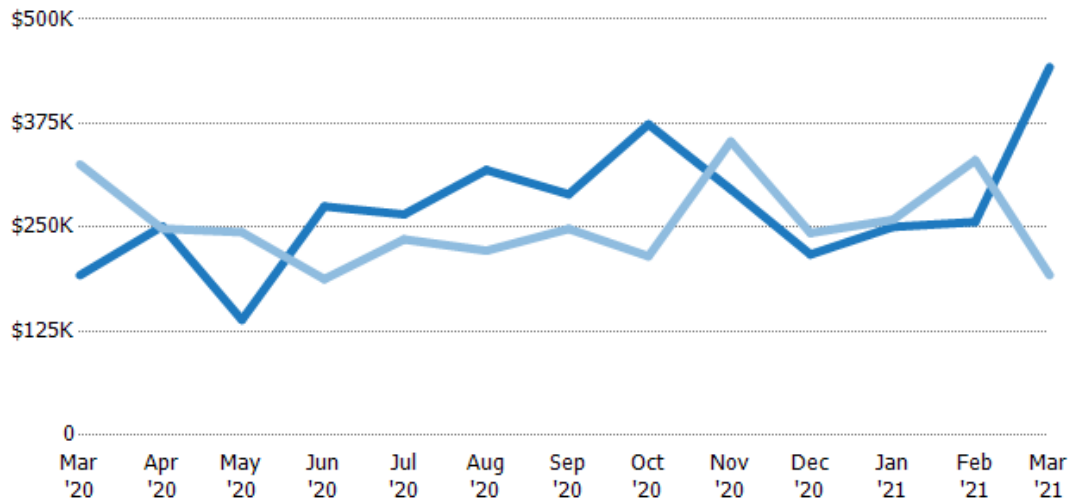
100% 100% 100% 100% 100% 100% 100% 100% - 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

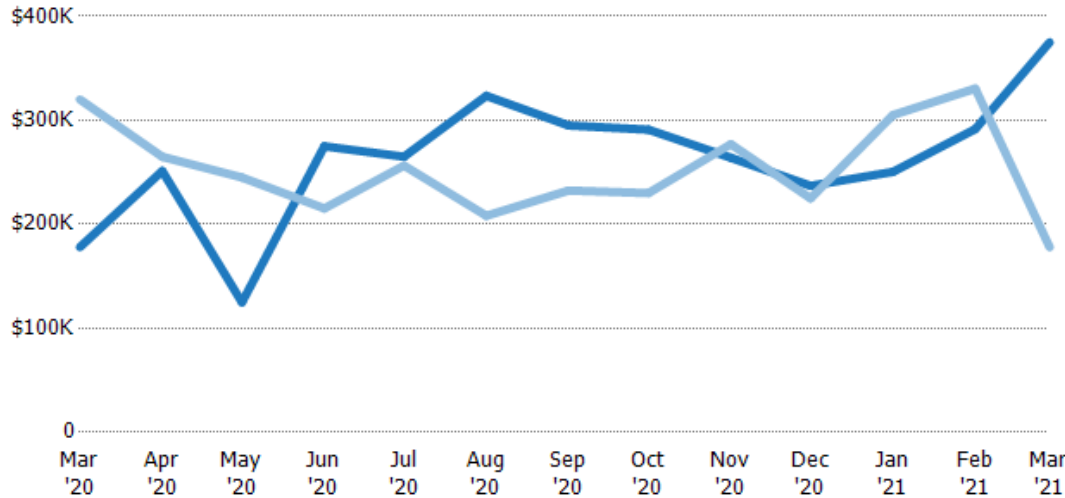
\$192K \$251K \$139K \$275K \$265K \$319K \$290K \$374K \$296K \$217K \$250K \$256K \$443K
 \$326K \$248K \$244K \$188K \$235K \$222K \$248K \$215K \$353K \$243K \$259K \$331K \$192K
 -41% 1% -43% 47% 13% 44% 17% 74% -100% -11% -3% -22% 130%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



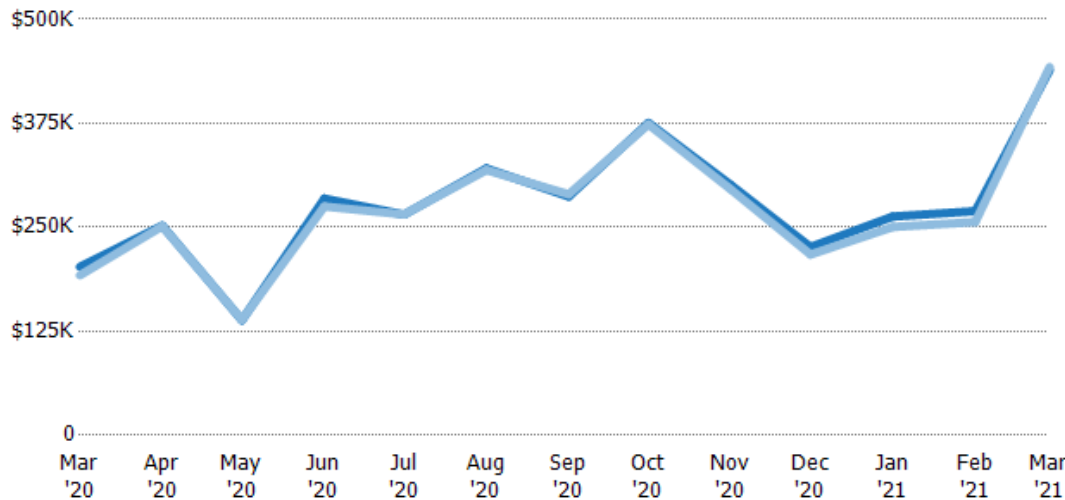
Current Year	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K	\$291K	\$264K	\$237K	\$250K	\$292K	\$375K
Prior Year	\$320K	\$265K	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K
Percent Change from Prior Year	-44%	-5%	-49%	28%	3%	55%	27%	27%	-100%	5%	-18%	-12%	111%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



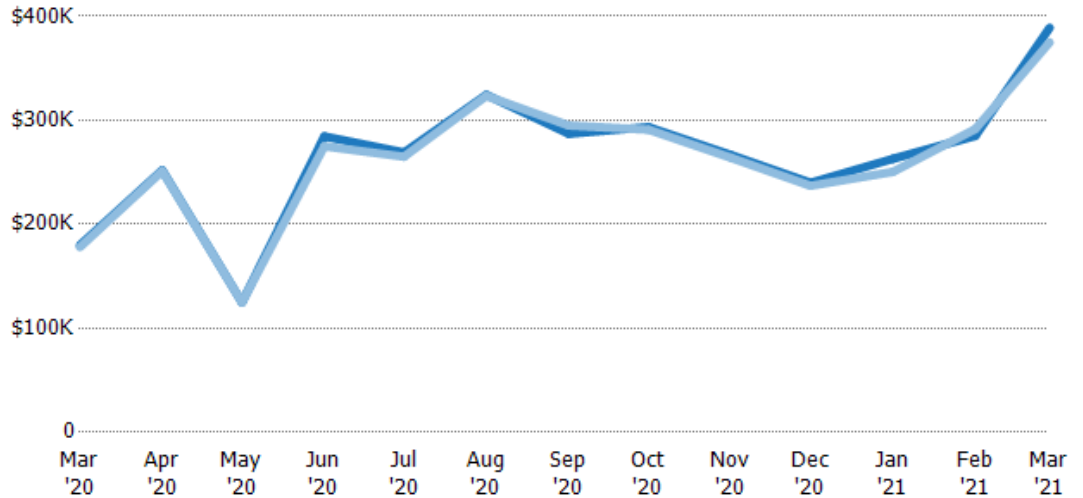
Avg List Price	\$203K	\$252K	\$138K	\$285K	\$265K	\$321K	\$287K	\$375K	\$301K	\$226K	\$263K	\$269K	\$439K
Avg Sales Price	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K	\$290K	\$374K	\$296K	\$217K	\$250K	\$256K	\$443K
Avg Sales Price as a % of Avg List Price	95%	100%	100%	97%	100%	99%	101%	100%	98%	96%	95%	95%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



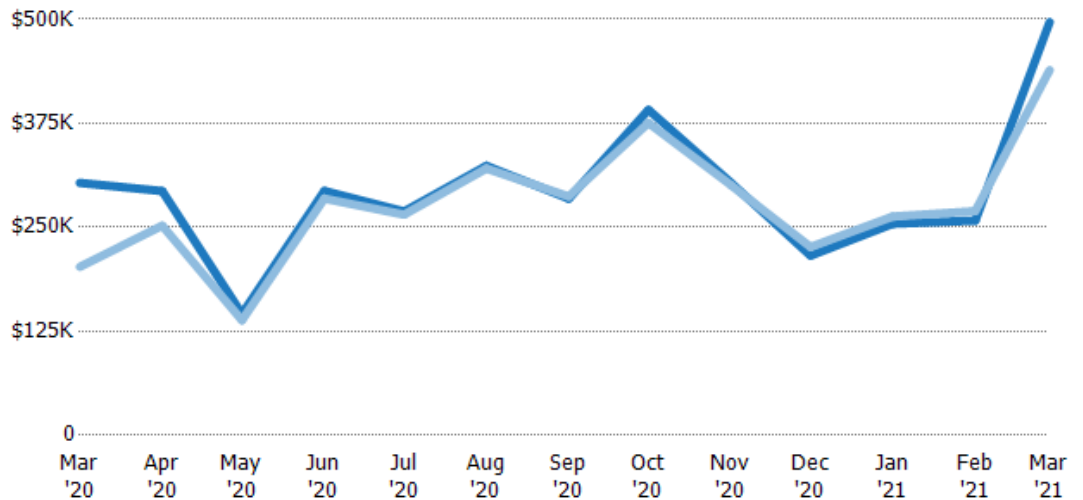
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median List Price	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K	\$287K	\$294K	\$267K	\$240K	\$263K	\$285K	\$389K
Median Sales Price	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K	\$291K	\$264K	\$237K	\$250K	\$292K	\$375K
Med Sales Price as a % of Med List Price	99%	100%	100%	97%	99%	100%	103%	99%	99%	99%	95%	102%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



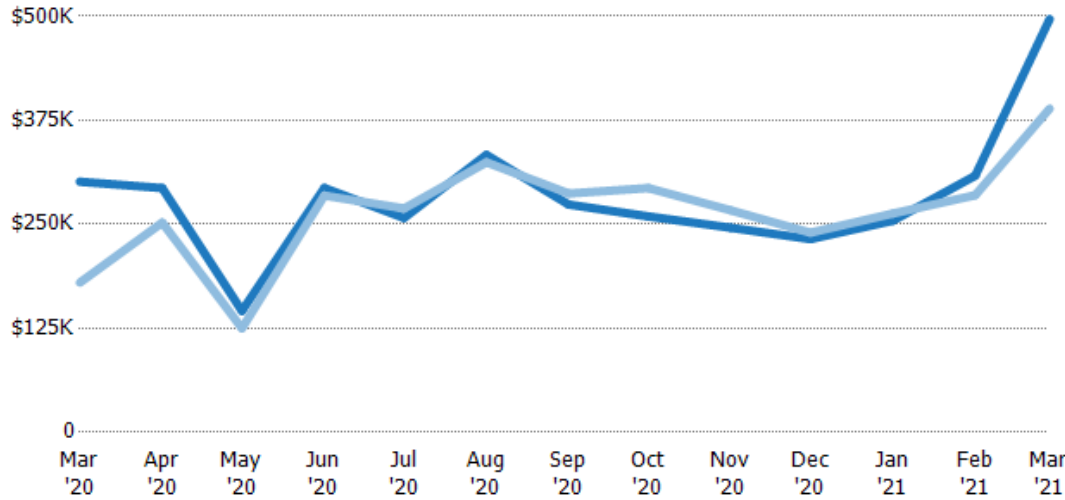
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$303K	\$294K	\$146K	\$294K	\$269K	\$324K	\$284K	\$391K	\$304K	\$216K	\$254K	\$258K	\$497K
Avg Sales Price	\$203K	\$252K	\$138K	\$285K	\$265K	\$321K	\$287K	\$375K	\$301K	\$226K	\$263K	\$269K	\$439K
Avg Sales Price as a % of Avg Est Value	67%	86%	95%	97%	99%	99%	101%	96%	100%	105%	103%	104%	88%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$301K	\$294K	\$146K	\$294K	\$258K	\$334K	\$274K	\$259K	\$246K	\$232K	\$254K	\$308K	\$497K
Median Sales Price	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K	\$287K	\$294K	\$267K	\$240K	\$263K	\$285K	\$389K
Med Sales Price as a % of Med Est Value	60%	86%	86%	97%	104%	97%	105%	113%	108%	103%	103%	92%	78%