

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

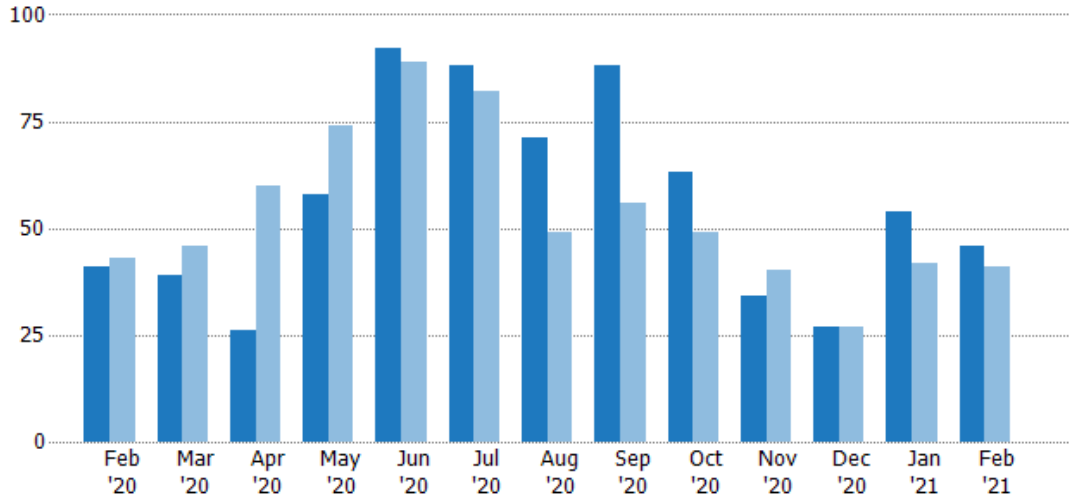
Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	46	41	+12.2%	100	83	+20.5%
New Listing Volume	\$19,000,999	\$16,149,760	+17.7%	\$38,365,449	\$33,876,760	+13.3%
Active Listing Count	109	346	-68.5%	N/A	N/A	
Active Listing Volume	\$65,402,100	\$154,038,050	-57.5%	N/A	N/A	
Average Listing Price	\$600,019	\$445,197	+34.8%	\$566,901	\$440,156	+28.8%
Median Listing Price	\$325,000	\$317,000	+2.5%	\$302,165	\$309,601	-2.4%
Median Days in RPR	105	214	-50.9%	113.08	204.68	-44.8%
Months of Inventory	2.6	13.8	-81.2%	4.6	19.6	-76.4%
Absorption Rate	38.53%	7.23%	+31.3%	21.65%	5.11%	+16.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	76	48	+58.3%	124	88	+40.9%
New Pending Sales Volume	\$26,877,399	\$13,388,751	+100.7%	\$47,065,199	\$25,899,351	+81.7%
Pending Sales Count	112	59	+89.8%	N/A	N/A	
Pending Sales Volume	\$47,147,948	\$17,725,900	+166%	N/A	N/A	
Closed Sales Count	36	30	+20%	78	55	+41.8%
Closed Sales Volume	\$11,351,400	\$11,462,251	-1%	\$22,869,100	\$18,501,051	+23.6%
Average Sales Price	\$315,317	\$382,075	-17.5%	\$293,194	\$336,383	-12.8%
Median Sales Price	\$255,000	\$227,250	+12.2%	\$243,558	\$239,864	+1.5%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



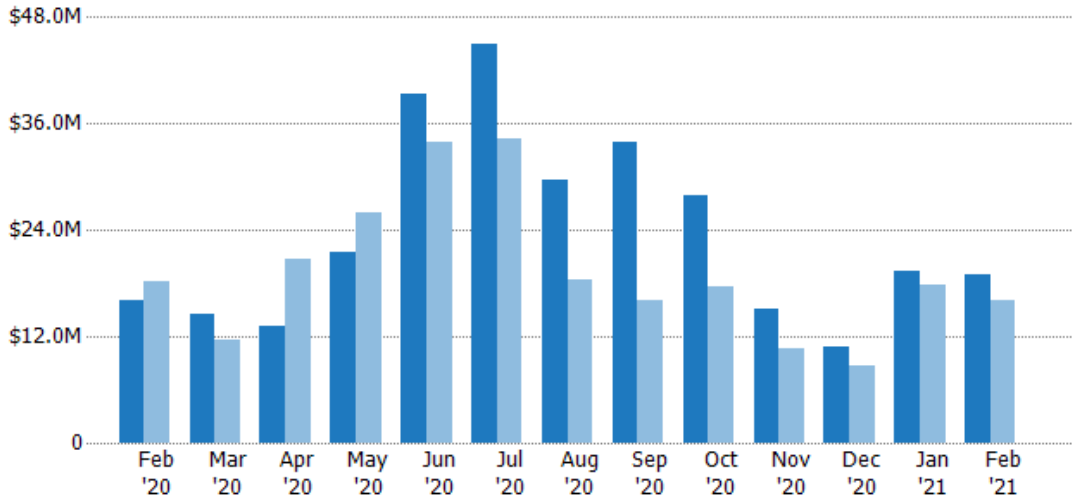
Month/Year	Count	% Chg.
Feb '21	46	12.2%
Feb '20	41	-4.7%
Feb '19	43	-14%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '21	\$19M	17.7%
Feb '20	\$16.1M	-11.5%
Feb '19	\$18.2M	-38.4%

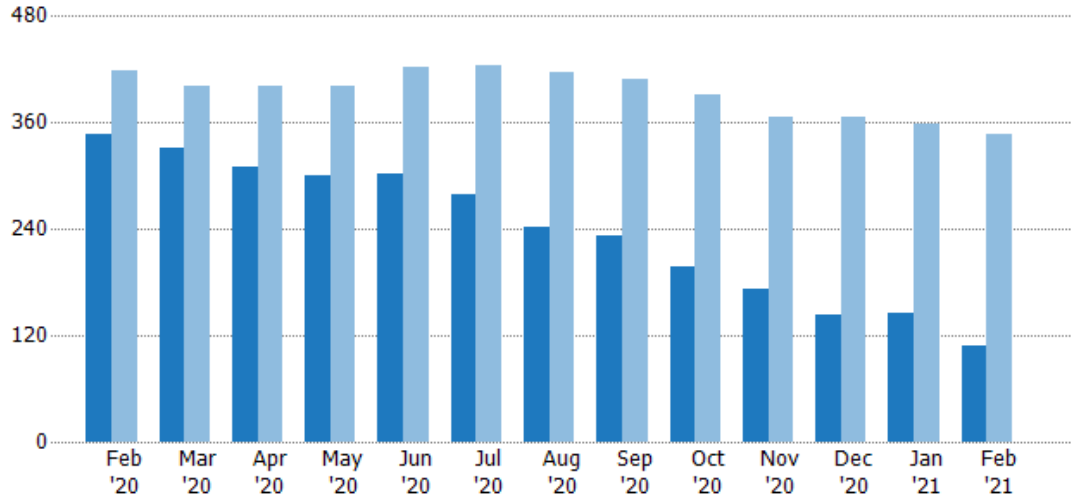
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	109	-68.5%
Feb '20	346	-17.2%
Feb '19	418	-4.8%



Current Year	346	331	309	301	302	278	243	233	197	173	144	145	109
Prior Year	418	401	401	402	422	425	416	409	391	366	367	358	346
Percent Change from Prior Year	-17%	-17%	-23%	-25%	-28%	-35%	-42%	-43%	-50%	-53%	-61%	-59%	-68%

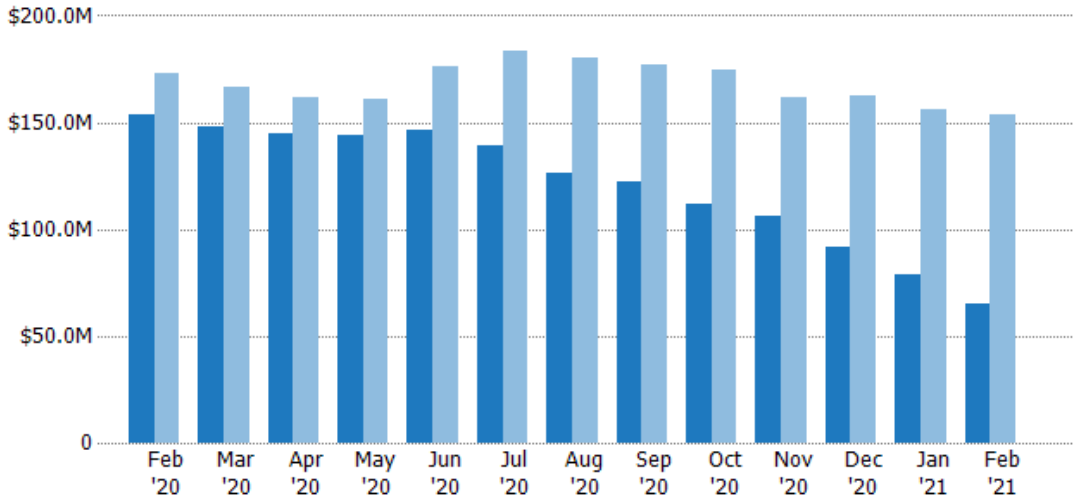
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$65.4M	-57.5%
Feb '20	\$154M	-11.1%
Feb '19	\$173M	-10.1%



Current Year	\$154M	\$148M	\$145M	\$144M	\$146M	\$139M	\$127M	\$122M	\$112M	\$106M	\$91.9M	\$78.6M	\$65.4M
Prior Year	\$173M	\$167M	\$162M	\$161M	\$176M	\$184M	\$180M	\$177M	\$174M	\$162M	\$162M	\$156M	\$154M
Percent Change from Prior Year	-11%	-11%	-10%	-11%	-17%	-24%	-30%	-31%	-36%	-34%	-43%	-50%	-58%

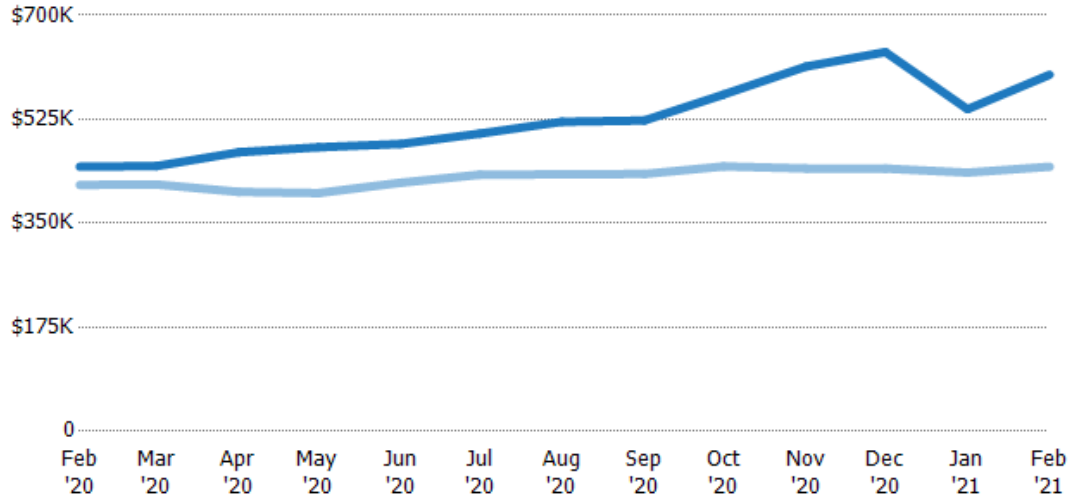
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$600K	34.8%
Feb '20	\$445K	7.4%
Feb '19	\$414K	-5.6%



Current Year	\$445K	\$446K	\$470K	\$478K	\$483K	\$501K	\$521K	\$523K	\$567K	\$614K	\$638K	\$542K	\$600K
Prior Year	\$414K	\$415K	\$403K	\$401K	\$418K	\$432K	\$432K	\$433K	\$446K	\$442K	\$442K	\$435K	\$445K
Percent Change from Prior Year	7%	7%	17%	19%	16%	16%	20%	21%	27%	39%	44%	25%	35%

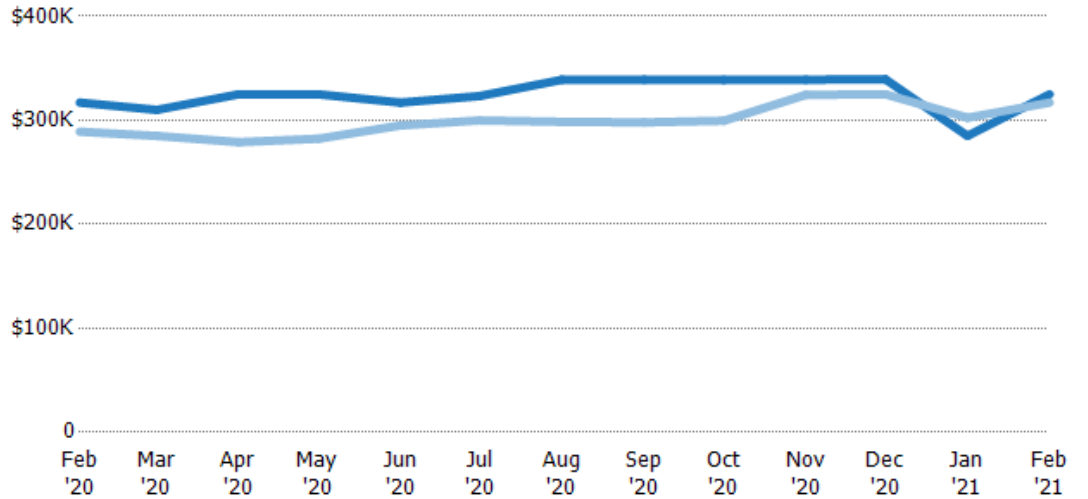
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$325K	2.5%
Feb '20	\$317K	9.7%
Feb '19	\$289K	-3.3%



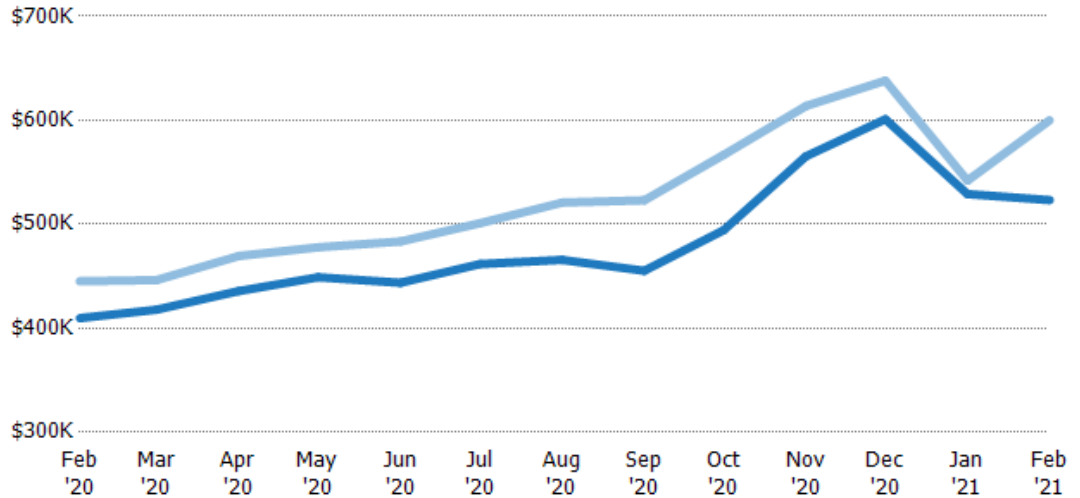
Current Year	\$317K	\$310K	\$325K	\$325K	\$317K	\$323K	\$339K	\$339K	\$339K	\$339K	\$339K	\$285K	\$325K
Prior Year	\$289K	\$285K	\$279K	\$282K	\$295K	\$300K	\$299K	\$298K	\$300K	\$325K	\$325K	\$302K	\$317K
Percent Change from Prior Year	10%	9%	16%	15%	7%	8%	14%	14%	13%	4%	4%	-6%	3%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



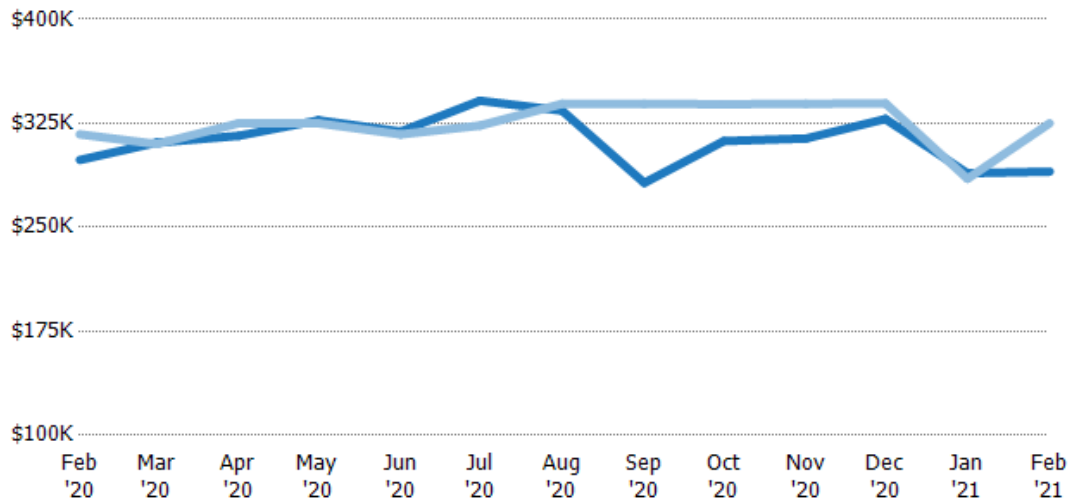
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$410K	\$418K	\$436K	\$449K	\$444K	\$462K	\$466K	\$455K	\$494K	\$565K	\$601K	\$529K	\$523K
Avg Listing Price	\$445K	\$446K	\$470K	\$478K	\$483K	\$501K	\$521K	\$523K	\$567K	\$614K	\$638K	\$542K	\$600K
Avg Listing Price as a % of Avg Est Value	109%	107%	108%	106%	109%	109%	112%	115%	115%	109%	106%	102%	115%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	\$299K	\$311K	\$316K	\$327K	\$319K	\$341K	\$334K	\$282K	\$312K	\$314K	\$328K	\$289K	\$290K
Median Listing Price	\$317K	\$310K	\$325K	\$325K	\$317K	\$323K	\$339K	\$339K	\$339K	\$339K	\$339K	\$285K	\$325K
Med Listing Price as a % of Med Est Value	106%	100%	103%	99%	99%	95%	101%	120%	109%	108%	103%	99%	112%

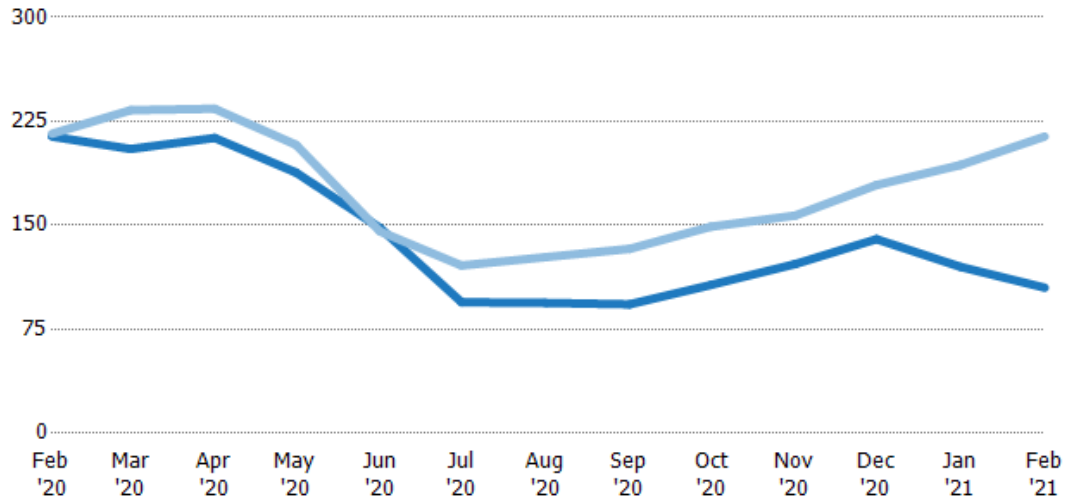
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Feb '21	105	-50.9%
Feb '20	214	-0.9%
Feb '19	216	-11.3%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	214	205	213	188	148	94.5	94	93	107	122	140	120	105
Prior Year	216	233	234	208	146	121	127	133	149	157	179	194	214
Percent Change from Prior Year	-1%	-12%	-9%	-10%	2%	-22%	-26%	-30%	-28%	-22%	-22%	-38%	-51%

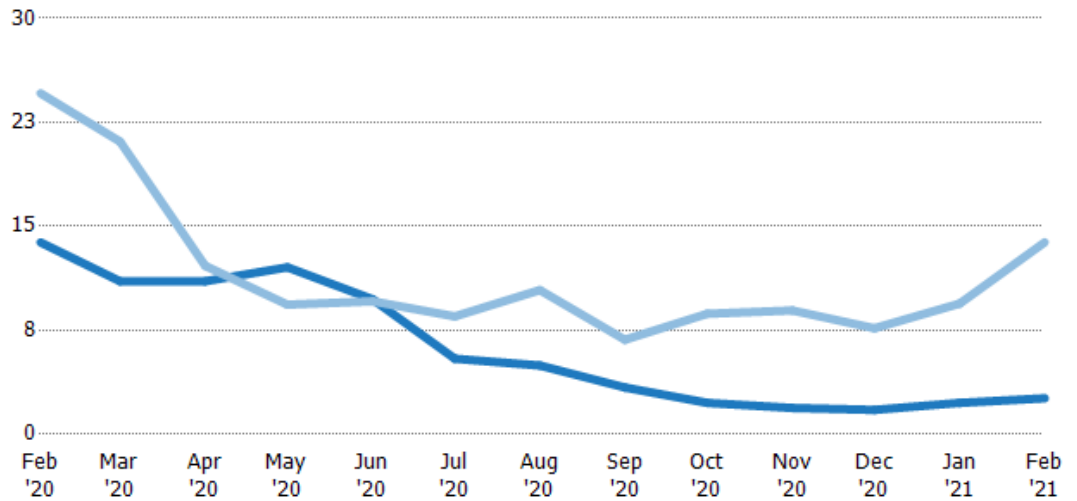
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Feb '21	2.6	-81.2%
Feb '20	13.8	-43.7%
Feb '19	24.6	-35.3%



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	13.8	11	11	12	9.74	5.45	4.96	3.38	2.26	1.9	1.76	2.27	2.6
Prior Year	24.6	21.1	12.2	9.35	9.59	8.5	10.4	6.82	8.69	8.93	7.65	9.42	13.8
Percent Change from Prior Year	-44%	-48%	-9%	29%	2%	-36%	-52%	-50%	-74%	-79%	-77%	-76%	-81%

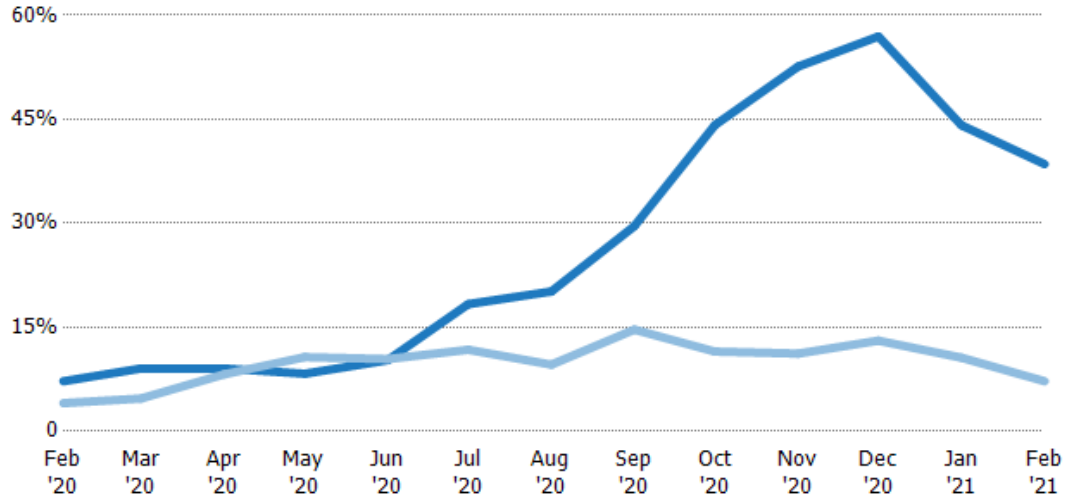
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Feb '21	39%	-31.3%
Feb '20	7%	-3.2%
Feb '19	4%	54.7%



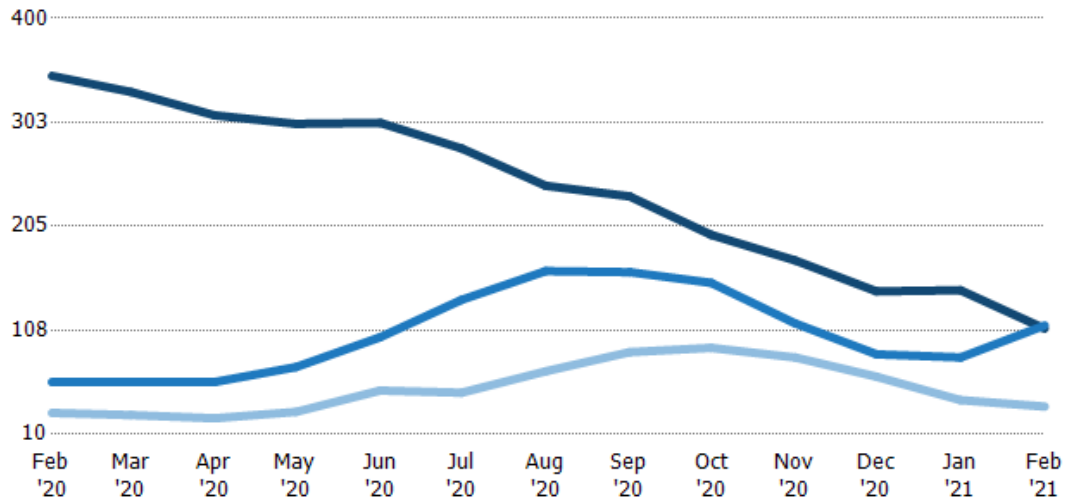
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	7%	9%	9%	8%	10%	18%	20%	30%	44%	53%	57%	44%	39%
Prior Year	4%	5%	8%	11%	10%	12%	10%	15%	12%	11%	13%	11%	7%
Change from Prior Year	-3%	-4%	-1%	2%	0%	-7%	-11%	-15%	-33%	-41%	-44%	-34%	-31%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



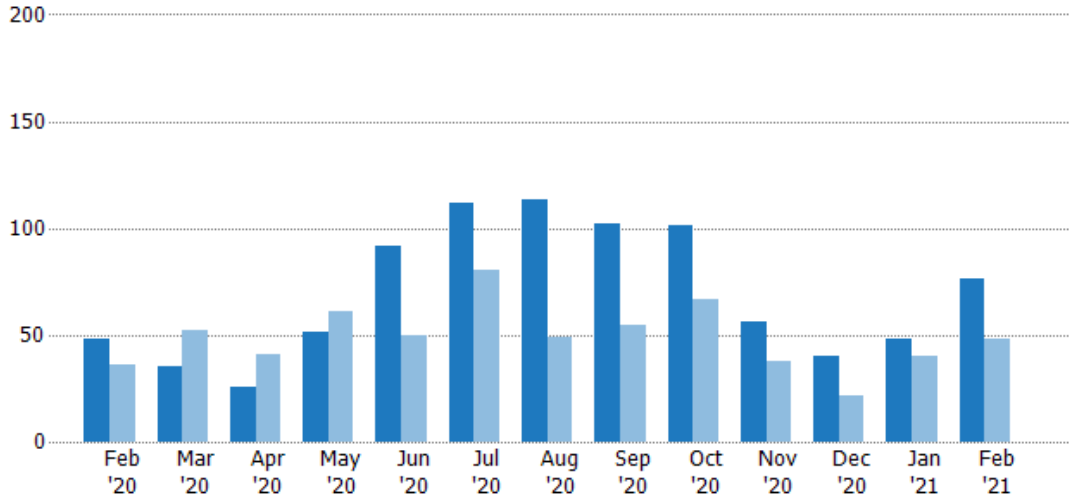
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Active	346	331	309	301	302	278	243	233	197	173	144	145	109
Pending	59	59	59	73	101	136	163	162	152	114	85	82	112
Sold	30	28	25	31	51	49	69	87	91	82	64	42	36

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



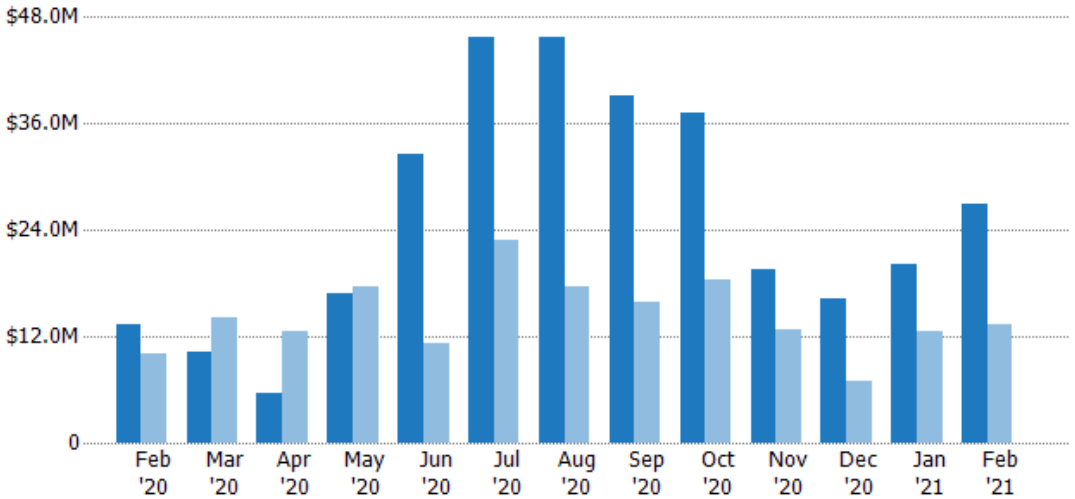
Month/Year	Count	% Chg.
Feb '21	76	58.3%
Feb '20	48	33.3%
Feb '19	36	-33.3%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Feb '21	\$26.9M	100.7%
Feb '20	\$13.4M	33.5%
Feb '19	\$10M	-27.6%



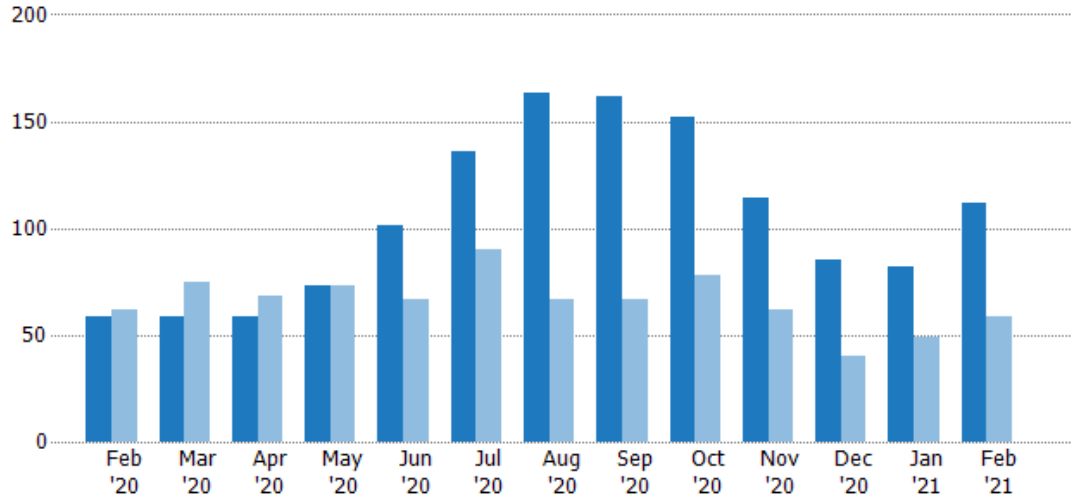
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	112	89.8%
Feb '20	59	-4.8%
Feb '19	62	-32.3%



Current Year	59	59	59	73	101	136	163	162	152	114	85	82	112
Prior Year	62	75	68	73	67	90	67	67	78	62	40	49	59
Percent Change from Prior Year	-5%	-21%	-13%	0%	51%	51%	143%	142%	95%	84%	113%	67%	90%

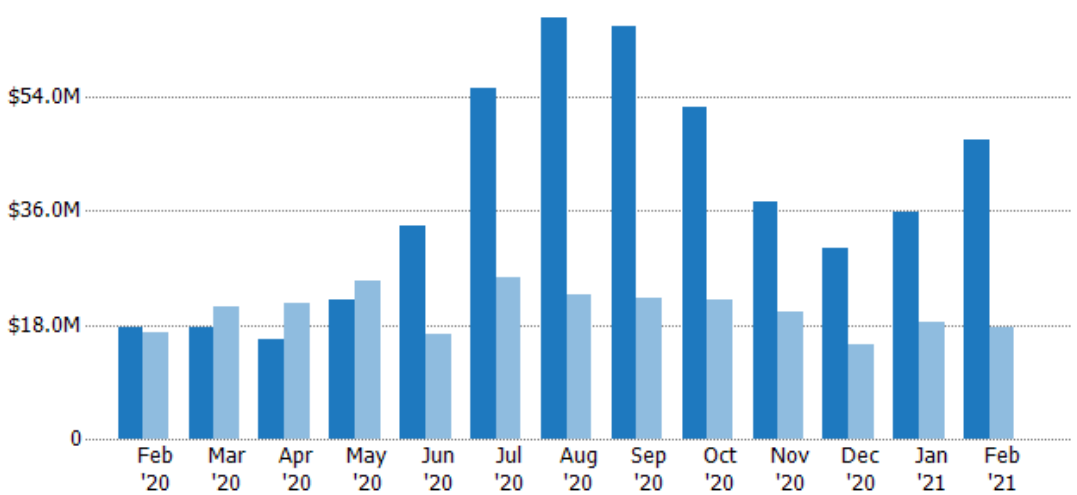
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$47.1M	166%
Feb '20	\$17.7M	5.9%
Feb '19	\$16.7M	-31.1%



Current Year	\$17.7M	\$17.6M	\$15.7M	\$22M	\$33.6M	\$55.2M	\$66.6M	\$65.1M	\$52.3M	\$37.5M	\$30.1M	\$35.7M	\$47.1M
Prior Year	\$16.7M	\$20.8M	\$21.3M	\$25.1M	\$16.5M	\$25.6M	\$22.8M	\$22.2M	\$21.9M	\$20.1M	\$14.9M	\$18.5M	\$17.7M
Percent Change from Prior Year	6%	-15%	-26%	-12%	104%	116%	192%	193%	139%	87%	102%	93%	166%

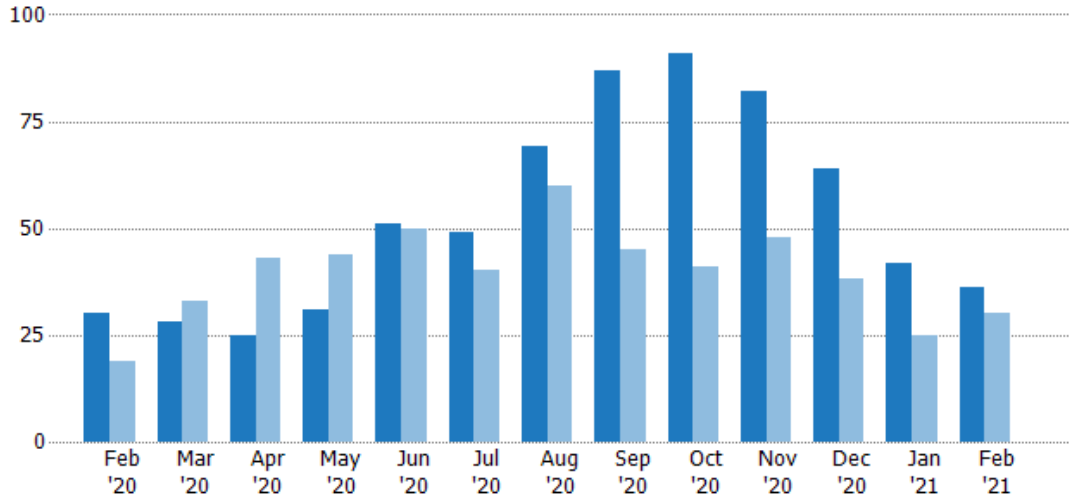
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Feb '21	36	20%
Feb '20	30	57.9%
Feb '19	19	5.3%



Current Year	30	28	25	31	51	49	69	87	91	82	64	42	36
Prior Year	19	33	43	44	50	40	60	45	41	48	38	25	30
Percent Change from Prior Year	58%	-15%	-42%	-30%	2%	23%	15%	93%	122%	71%	68%	68%	20%

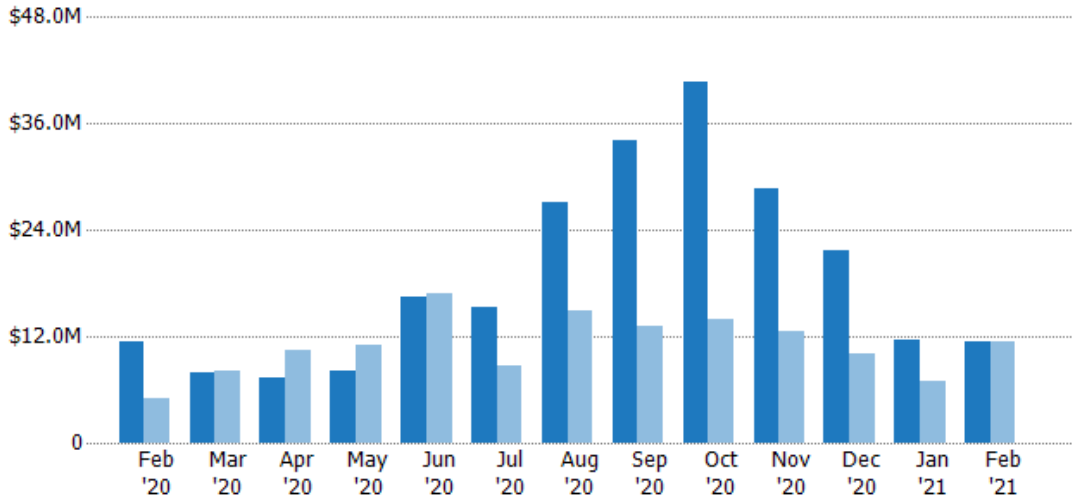
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Feb '21	\$11.4M	-1%
Feb '20	\$11.5M	131.2%
Feb '19	\$4.96M	-4.1%



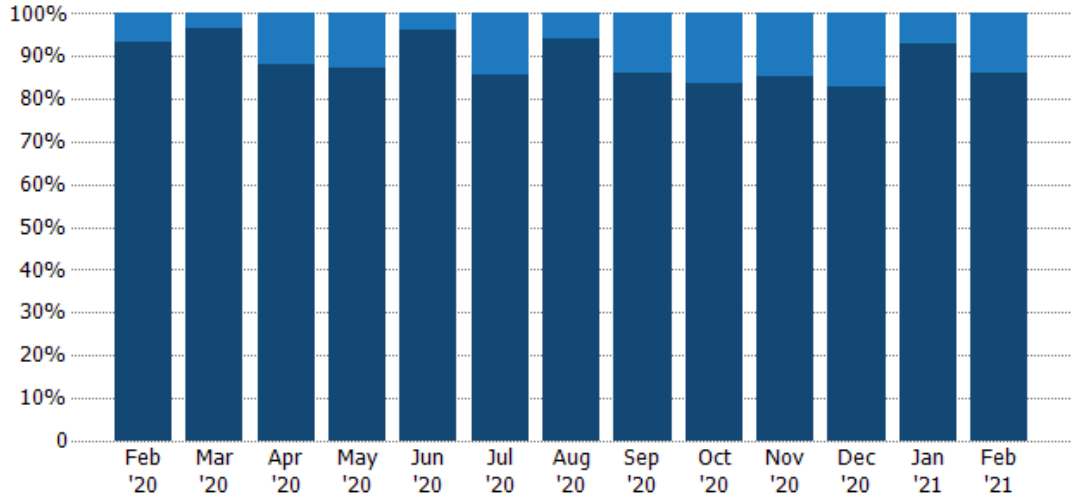
Current Year	\$11.5M	\$7.9M	\$7.28M	\$8.17M	\$16.5M	\$15.3M	\$27.1M	\$34M	\$40.7M	\$28.6M	\$21.6M	\$11.5M	\$11.4M
Prior Year	\$4.96M	\$8.07M	\$10.5M	\$11.1M	\$16.9M	\$8.61M	\$14.9M	\$13.1M	\$13.9M	\$12.6M	\$9.99M	\$7.04M	\$11.5M
Percent Change from Prior Year	131%	-2%	-31%	-26%	-2%	77%	82%	159%	193%	126%	116%	64%	-1%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



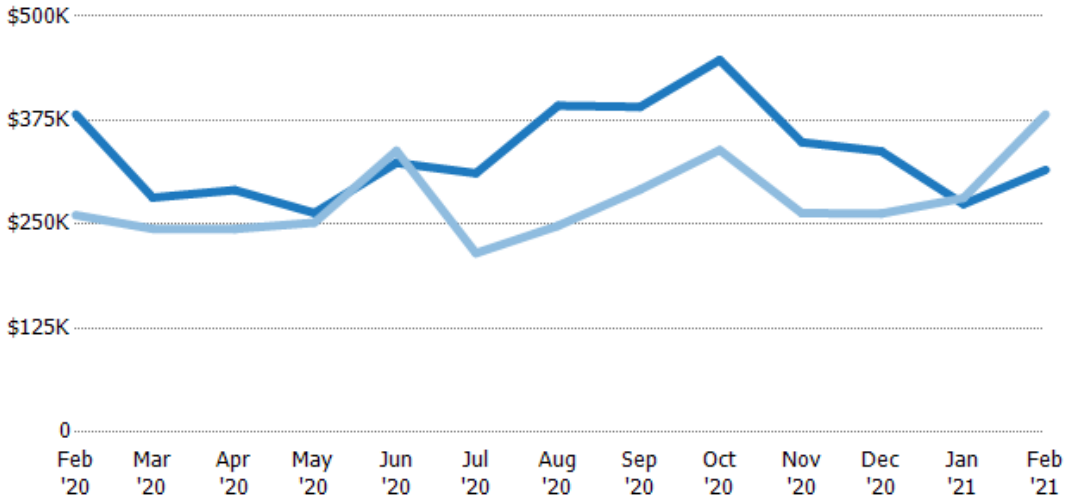
Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Condo/Townhouse	7%	4%	12%	13%	4%	14%	6%	14%	16%	15%	17%	7%	14%
Single Family Residence	93%	96%	88%	87%	96%	86%	94%	86%	84%	85%	83%	93%	86%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Feb '21	\$315K	-17.5%
Feb '20	\$382K	46.4%
Feb '19	\$261K	-8.9%

Property Type	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Current Year	\$382K	\$282K	\$291K	\$264K	\$324K	\$311K	\$392K	\$391K	\$447K	\$348K	\$338K	\$274K	\$315K
Prior Year	\$261K	\$244K	\$244K	\$252K	\$338K	\$215K	\$248K	\$292K	\$339K	\$263K	\$263K	\$282K	\$382K
Percent Change from Prior Year	46%	15%	19%	5%	-4%	45%	58%	34%	32%	32%	28%	-3%	-17%

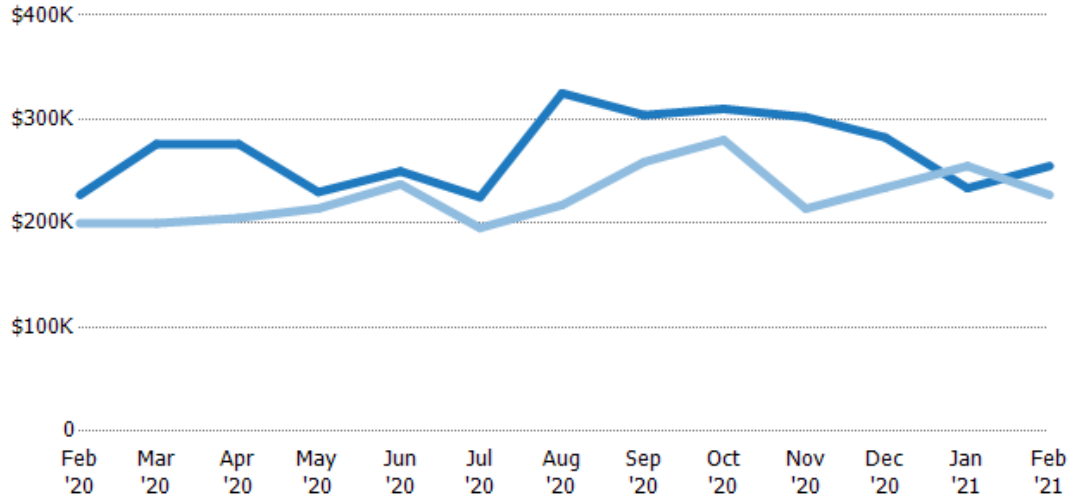
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Feb '21	\$255K	12.2%
Feb '20	\$227K	13.6%
Feb '19	\$200K	-3.8%



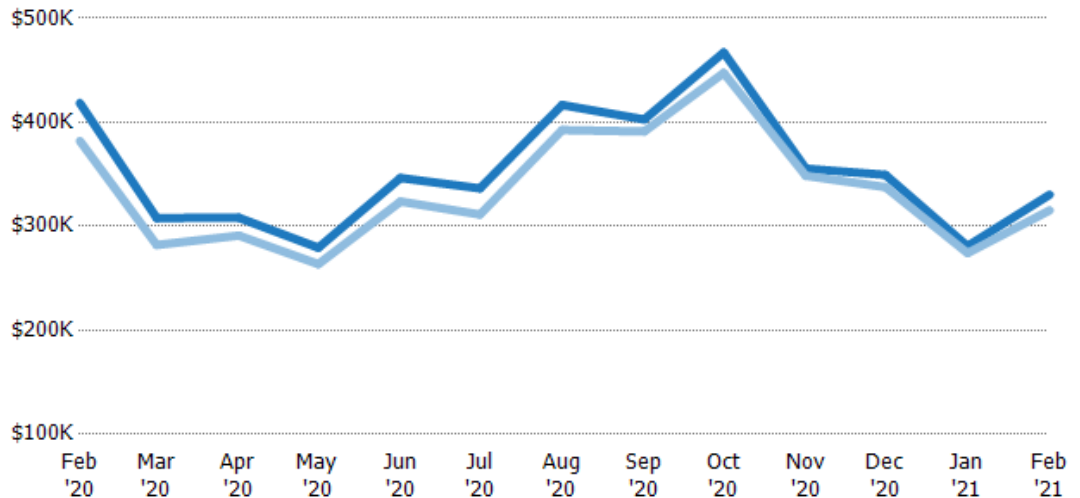
Current Year	\$227K	\$276K	\$276K	\$230K	\$250K	\$225K	\$325K	\$304K	\$310K	\$302K	\$283K	\$234K	\$255K
Prior Year	\$200K	\$200K	\$205K	\$214K	\$238K	\$196K	\$218K	\$259K	\$280K	\$214K	\$234K	\$255K	\$227K
Percent Change from Prior Year	14%	38%	35%	7%	5%	15%	49%	17%	11%	41%	21%	-8%	12%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



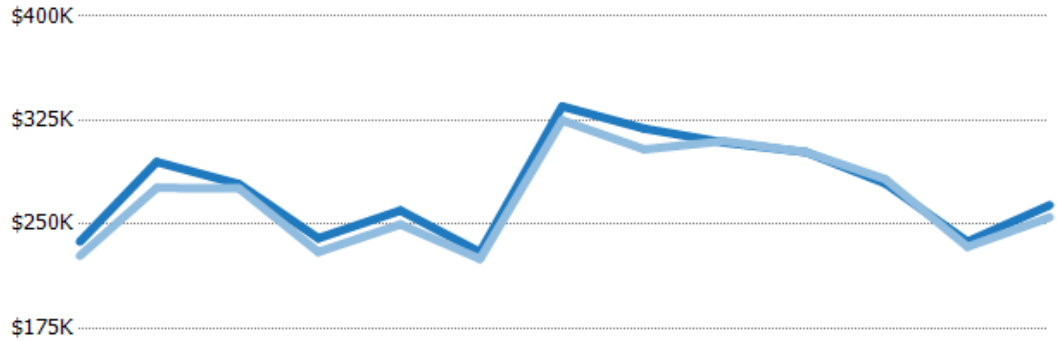
Avg List Price	\$418K	\$308K	\$308K	\$279K	\$346K	\$336K	\$417K	\$403K	\$467K	\$355K	\$349K	\$281K	\$330K
Avg Sales Price	\$382K	\$282K	\$291K	\$264K	\$324K	\$311K	\$392K	\$391K	\$447K	\$348K	\$338K	\$274K	\$315K
Avg Sales Price as a % of Avg List Price	91%	92%	94%	94%	93%	93%	94%	97%	96%	98%	97%	98%	95%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



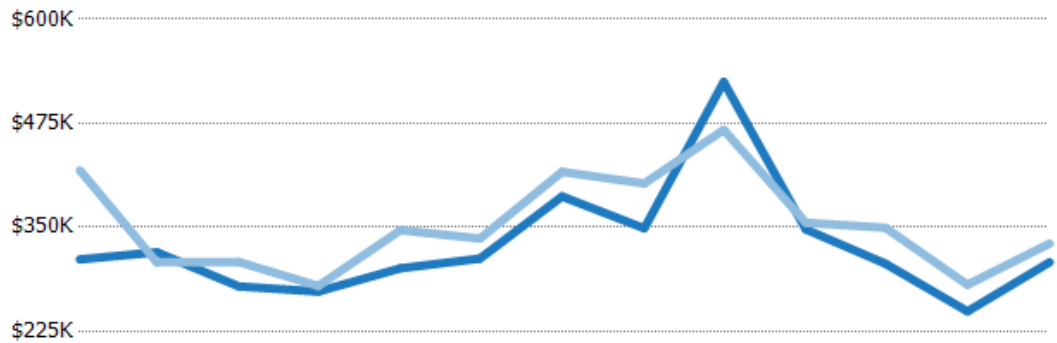
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median List Price	\$237K	\$295K	\$279K	\$240K	\$260K	\$230K	\$335K	\$319K	\$309K	\$302K	\$280K	\$238K	\$264K
Median Sales Price	\$227K	\$276K	\$276K	\$230K	\$250K	\$225K	\$325K	\$304K	\$310K	\$302K	\$283K	\$234K	\$255K
Med Sales Price as a % of Med List Price	96%	94%	99%	96%	96%	98%	97%	95%	100%	100%	101%	98%	97%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



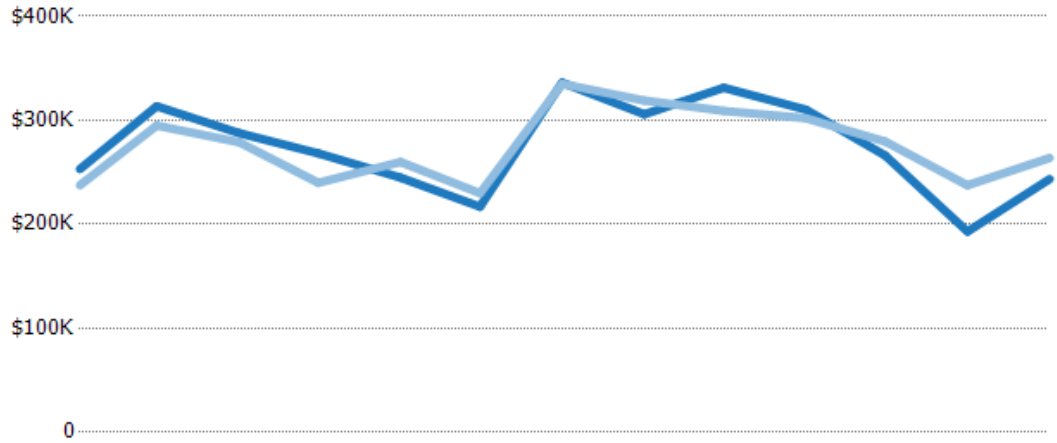
	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Avg Est Value	\$311K	\$320K	\$279K	\$273K	\$301K	\$312K	\$387K	\$349K	\$525K	\$347K	\$306K	\$249K	\$308K
Avg Sales Price	\$418K	\$308K	\$308K	\$279K	\$346K	\$336K	\$417K	\$403K	\$467K	\$355K	\$349K	\$281K	\$330K
Avg Sales Price as a % of Avg Est Value	134%	96%	111%	102%	115%	108%	108%	115%	89%	102%	114%	113%	107%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
Median Est Value	\$253K	\$314K	\$288K	\$268K	\$245K	\$217K	\$336K	\$306K	\$331K	\$310K	\$266K	\$193K	\$243K
Median Sales Price	\$237K	\$295K	\$279K	\$240K	\$260K	\$230K	\$335K	\$319K	\$309K	\$302K	\$280K	\$238K	\$264K
Med Sales Price as a % of Med Est Value	94%	94%	97%	89%	106%	106%	100%	104%	93%	97%	105%	123%	108%