

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2021	Feb 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	10	+10%	26	20	+30%
New Listing Volume	\$2,464,800	\$1,421,500	+73.4%	\$6,049,450	\$3,123,200	+93.7%
Active Listing Count	25	81	-69.1%	N/A	N/A	
Active Listing Volume	\$6,301,500	\$17,115,700	-63.2%	N/A	N/A	
Average Listing Price	\$252,060	\$211,305	+19.3%	\$263,990	\$212,828	+24%
Median Listing Price	\$195,000	\$154,900	+25.9%	\$195,000	\$154,900	+25.9%
Median Daysin RPR	132	207	-36.2%	135.36	197.13	-31.3%
Months of Inventory	1.8	10.1	-82.4%	4.1	12.8	-67.8%
Absorption Rate	56%	9.88%	+46.1%	24.19%	7.78%	+16.4%
Sales Activity Charts Metrics						
New Pending Sales Count	20	17	+17.6%	36	27	+33.3%
New Pending Sales Volume	\$4,439,150	\$2,890,251	+53.6%	\$8,763,450	\$4,532,351	+93.4%
Pending Sales Count	33	19	+73.7%	NA	NA	
Pending Sales Volume	\$10,233,849	\$3,488,500	+193.4%	NA	NA	
Closed Sales Count	11	7	+57.1%	25	15	+66.7%
Closed Sales Volume	\$2,771,000	\$864,851	+220.4%	\$5,459,300	\$2,567,651	+112.6%
Average Sales Price	\$251,909	\$123,550	+103.9%	\$218,372	\$171,177	+27.6%
Median Sales Price	\$221,500	\$117,500	+88.5%	\$180,480	\$152,967	+18%

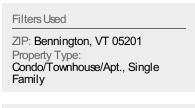




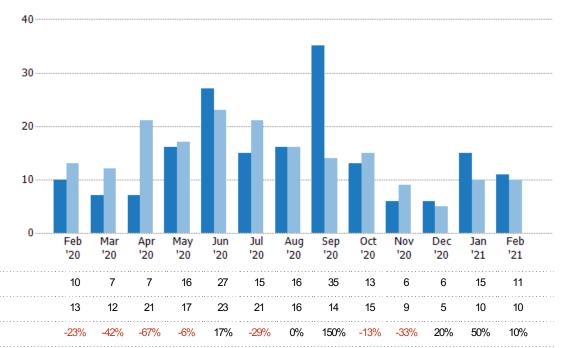


#### **New Listings**

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Feb '21	11	10%
Feb '20	10	-23.1%
Feb '19	13	-23.1%



### New Listing Volume

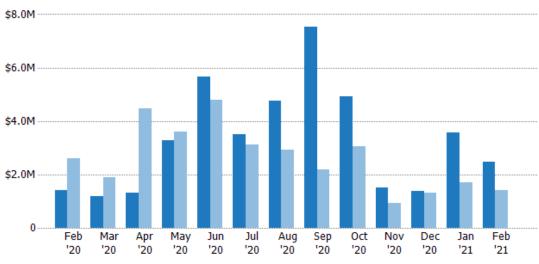
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Feb '21	\$2.46M	73.4%
Feb '20	\$1.42M	-45.1%
Feb '19	\$2.59M	-1.9%





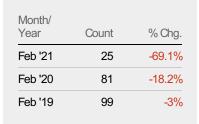


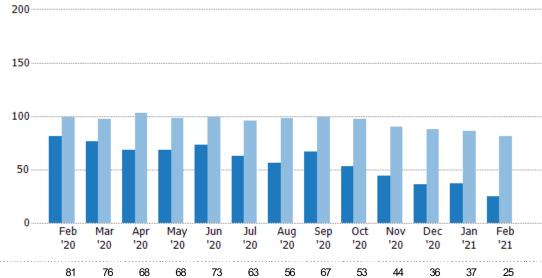


#### **Active Listings**

The number of active residential listings at the end of each month.





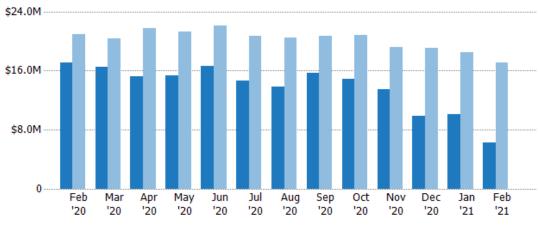


	'20	'20	'20	'20	'20	'20	'20	'20	'20	'20	'20	'21	'21	
Current Year	81	76	68	68	73	63	56	67	53	44	36	37	25	
Prior Year	99	97	103	98	99	96	98	99	97	90	88	86	81	
Percent Change from Prior Year	-18%	-22%	-34%	-31%	-26%	-34%	-43%	-32%	-45%	-51%	-59%	-57%	-69%	

### **Active Listing Volume**

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Feb '21	\$6.3M	-63.2%
Feb '20	\$17.1M	-18.4%
Feb '19	\$21M	-4.2%







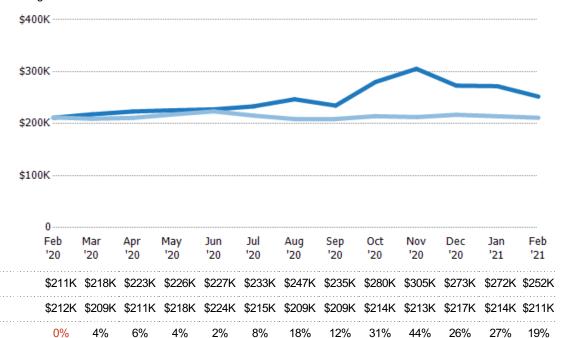


### **Average Listing Price**

The average listing price of active residential listings at the end of each month.

Filters Used	
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family	

Price	% Chg.
\$252K	19.3%
\$211K	-0.3%
\$212K	-1.2%
	\$252K \$211K



### **Median Listing Price**

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Feb '21	\$195K	25.9%
Feb '20	\$155K	-3.1%
Feb '19	\$160K	6.3%

Percent Change from Prior Year

\$1													
\$1													_
	50K												
¢	75K												
Ψ	7510												
	0												
	0 Feb '20		Apr	May '20	Jun	Jul	Aug	Sep '20	Oct	Nov	Dec		Feb '21
	Feb '20	Mar '20	Apr '20	May	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21
	Feb '20 \$155K	Mar '20 \$160K	Apr '20 \$160K	May '20	Jun '20 \$169K	Jul '20 \$172K	Aug '20 \$173K	Sep '20 \$158K	Oct '20 \$180K	Nov '20 \$202K	Dec '20 \$202K	Jan '21 \$195K	Feb '21 \$195K



Current Year
Prior Year





Avg Est Value

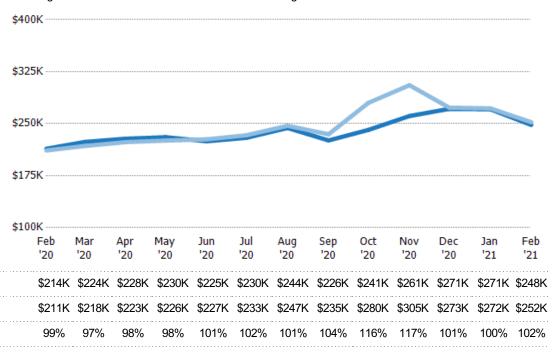
Avg Listing Price

### Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



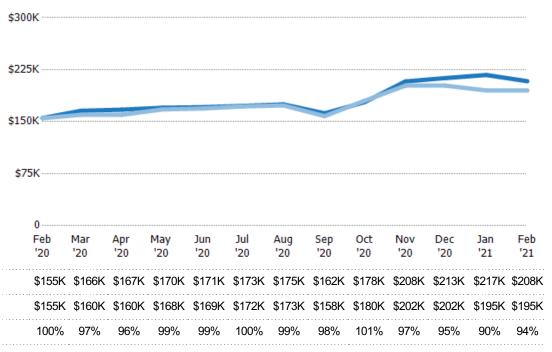


#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

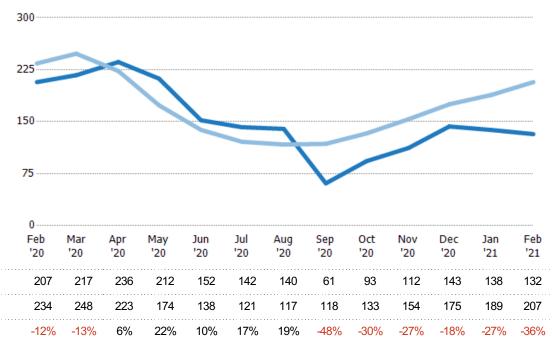


#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.







### Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Feb '21	1.79	-82.4%
Feb '20	10.1	-38.6%
Feb '19	16.5	-35.4%

Percent Change from Prior Year

15												
5			<b>&gt;</b>		<u>_</u>							
0 Feb '20	Mar '20	Apr	Mav	Jun '20	Jul	Aug	Sep '20	Oct	Nov '20	Dec '20		Feb '21
10.1	10.9	7.56	9.71	8.11	3.94	4	3.94	4.08	2.59	1.8	2.31	1.79
16.5	13.9	12.9	8.91	9.9	5.65	7	6.19	8.82	11.3	6.77	8.6	10.1
-39%	6 <b>-22</b> %	-41%	9%	-18%	-30%	-43%	-36%	-54%	-77%	-73%	-73%	-82%

Current Year
Prior Year



Current Year

Prior Year

Change from Prior Year

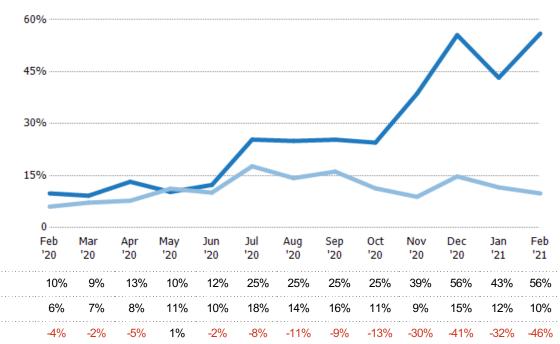
# Market Data Report

#### **Absorption Rate**

The percentage of inventory sold per month.



Month/	Dete	Cla su
Year	Rate	Chg.
Feb '21	56%	-46.1% 
Feb '20	10%	-3.8%
Feb '19	6%	54.6%



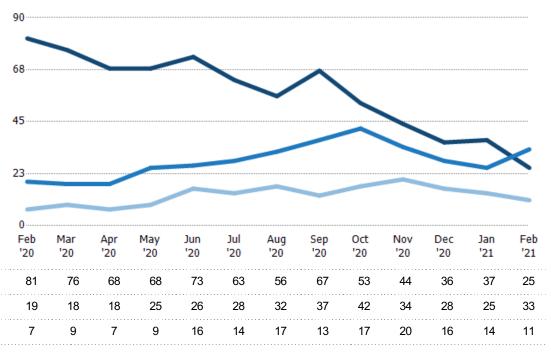
### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family



Active

Sold

Pending



Current Year

Prior Year

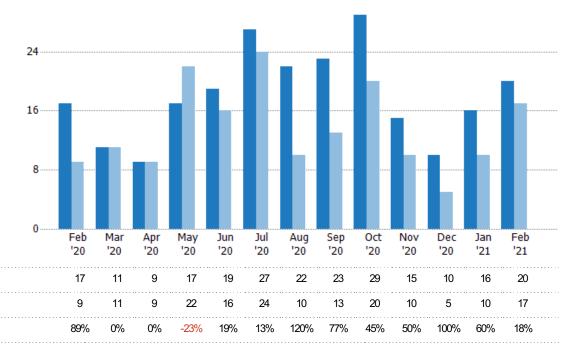
# Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Feb '21	20	17.6%
Feb '20	17	88.9%
Feb '19	9	-44.4%

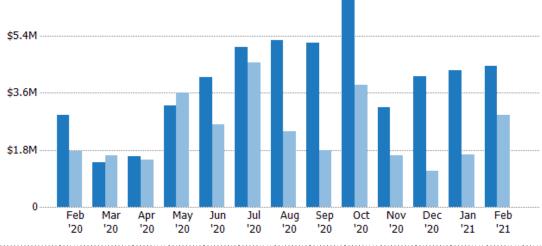


### New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Feb '21	\$4.44M	53.6%
Feb '20	\$2.89M	63.8%
Feb '19	\$1.76M	-46.5%

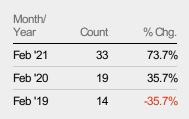


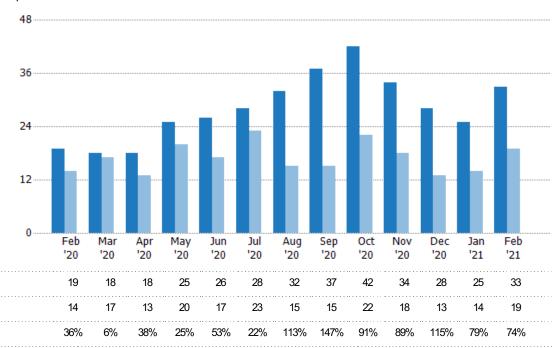


#### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.







### Pending Sales Volume

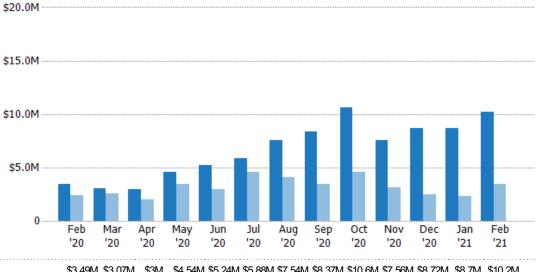
Percent Change from Prior Year

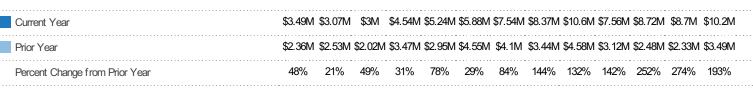
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/ Year	Volume	% Chg.
Feb '21	\$10.2M	193.4%
Feb '20	\$3.49M	47.5%
Feb '19	\$2.36M	-39.1%







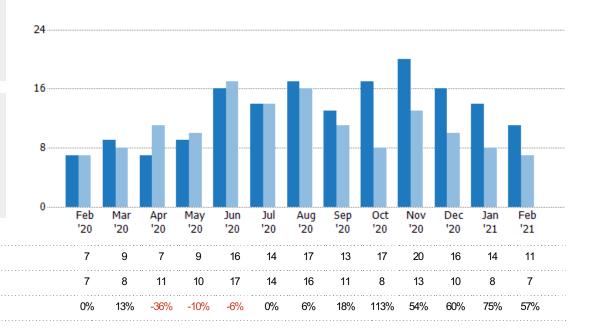


#### **Closed Sales**

The total number of residential properties sold each month.

Filters Used	
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family	

Month/ Year	Count	% Chg.
Feb '21	11	57.1%
Feb '20	7	0%
Feb '19	7	-14.3%



#### **Closed Sales Volume**

Percent Change from Prior Year

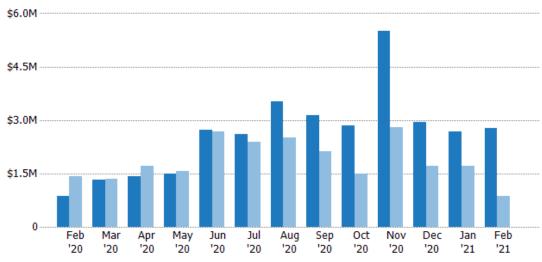
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Feb '21	\$2.77M	220.4%
Feb '20	\$865K	-39.4%
Feb '19	\$1.43M	-37.7%



 Current Year
 \$865K
 \$1.31M
 \$1.42M
 \$1.5M
 \$2.73M
 \$2.59M
 \$3.52M
 \$3.14M
 \$2.84M
 \$5.51M
 \$2.69M
 \$2.77M

 Prior Year
 \$1.43M
 \$1.34M
 \$1.72M
 \$1.58M
 \$2.68M
 \$2.38M
 \$2.52M
 \$2.11M
 \$1.5M
 \$2.8M
 \$1.72M
 \$1.7M
 \$865K

 Percent Change from Prior Year
 -39%
 -2%
 -17%
 -4%
 2%
 9%
 40%
 49%
 89%
 97%
 71%
 58%
 220%

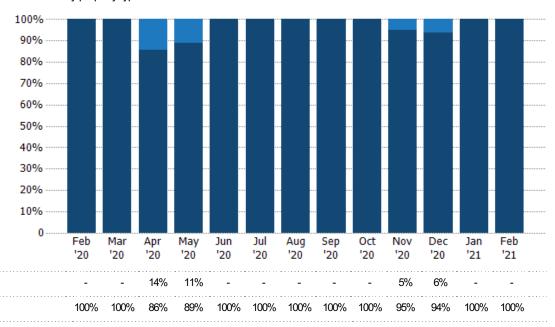




#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family



### **Average Sales Price**

Single Family Residence

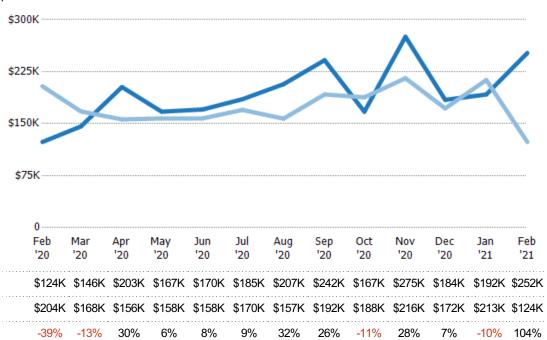
Condo/Townhouse

The average sales price of the residential properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Feb '21	\$252K	103.9%
Feb '20	\$124K	-39.4%
Feb '19	\$204K	-27.4%

Percent Change from Prior Year



Current Year

Prior Year





Current Year

Prior Year

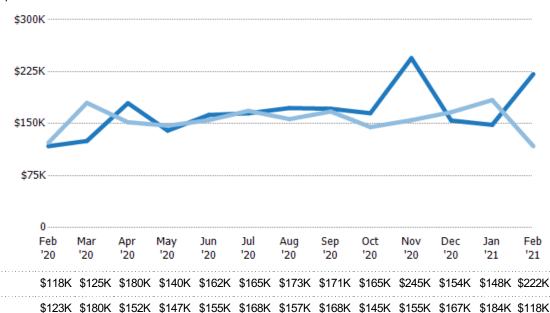
### Market Data Report

#### Median Sales Price

The median sales price of the residential properties sold each month.







-2%

10%

14%

58%

-7%

-19%

#### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

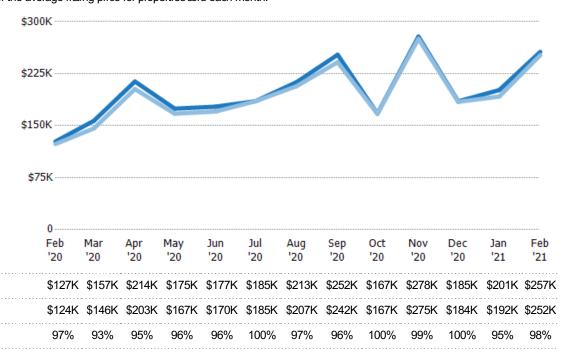
-4%

-31%

18%

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family

Percent Change from Prior Year



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price

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Median List Price

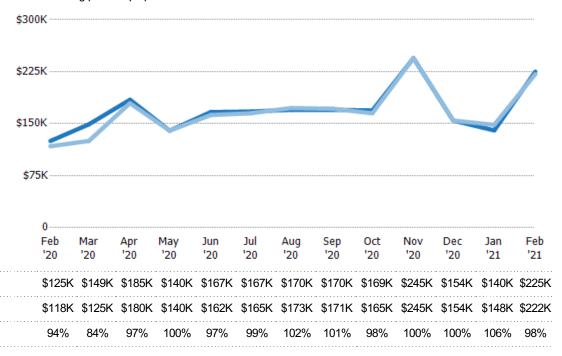
Median Sales Price

### Market Data Report

#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



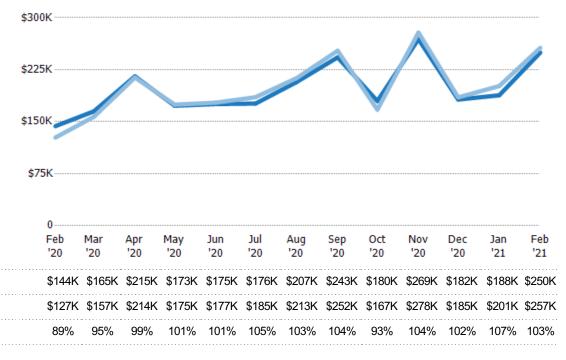


#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

# Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

