

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2020	YTD 2021	+ / -	Mar 2020	Mar 2021	Key Metrics			
						Listing Activity Charts Metrics			
+48.1%	27	40	+100%	7	14	New Listing Count			
+113.7%	\$4,310,800	\$9,213,450	+166.4%	\$1,187,600	\$3,164,000	New Listing Volume			
	NA	N/A	-75%	76	19	Active Listing Count			
	NA	NA	-67.7%	\$16,557,700	\$5,355,800	Active Listing Volume			
+25.1%	\$214,403	\$268,187	+29.4%	\$217,864	\$281,884	Average Listing Price			
+24.6%	\$156,479	\$195,000	+21.9%	\$159,950	\$195,000	Median Listing Price			
-40.2%	204.58	122.42	-62.2%	217	82	Median Daysin RPR			
-70.8%	11.6	3.4	-84.1%	10.9	1.7	Months of Inventory			
+21%	8.64%	29.63%	+48.7%	9.21%	57.89%	Absorption Rate			
						Sales Activity Charts Metrics			
+47.4%	38	56	+81.8%	11	20	New Pending Sales Count			
+114.6%	\$5,931,551	\$12,730,350	+183.5%	\$1,399,200	\$3,966,900	New Pending Sales Volume			
	NA	NA	+127.8%	18	41	Pending Sales Count			
	NA	NA	+278.7%	\$3,066,600	\$11,614,400	Pending Sales Volume			
+37.5%	24	33	-11.1%	9	8	Cloæd Sales Count			
+86.9%	\$3,881,151	\$7,254,849	+36.7%	\$1,313,500	\$1,795,549	Closed Sales Volume			
+35.9%	\$161,715	\$219,844	+53.8%	\$145,944	\$224,444	Average Sales Price			
+22.3%	\$142,479	\$174,309	+24%	\$125,000	\$155,025	Median Sales Price			

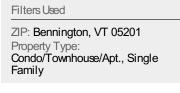




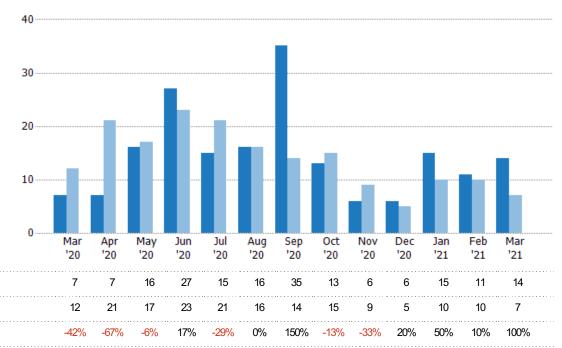


#### **New Listings**

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Mar '21	14	100%
Mar '20	7	-41.7%
Mar '19	12	8.3%



#### New Listing Volume

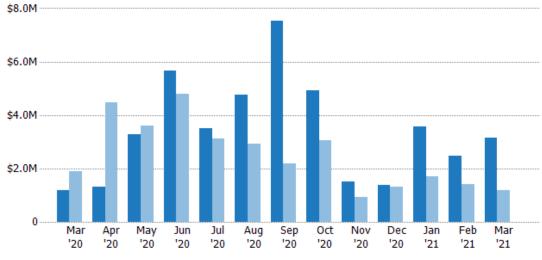
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Mar '21	\$3.16M	166.4%
Mar '20	\$1.19M	-37.4%
Mar '19	\$1.9M	13.3%



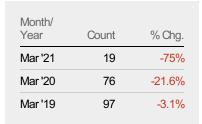




#### **Active Listings**

The number of active residential listings at the end of each month.







#### **Active Listing Volume**

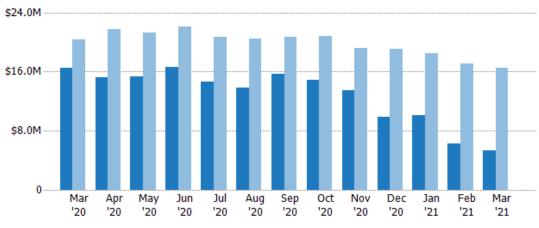
Percent Change from Prior Year

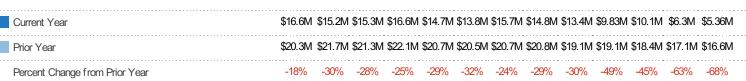
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Mar '21	\$5.36M	-67.7%
Mar '20	\$16.6M	-18.5%
Mar '19	\$20.3M	-1.2%







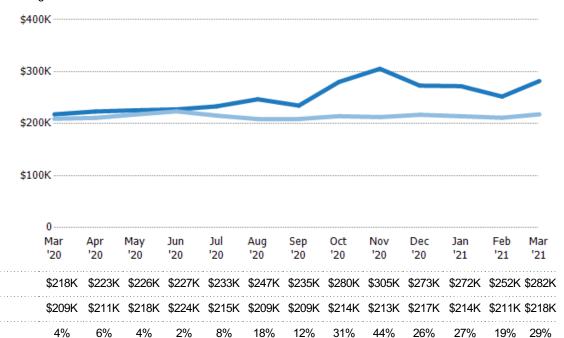


#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
Mar '21	\$282K	29.4%
Mar '20	\$218K	4.1%
Mar '19	\$209K	1.9%



### **Median Listing Price**

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used	
ZIP: Bennington, VT 05201 Property Type:	
Condo/Townhouse/Apt., Single Family	

Month/ Year	Price	% Chg.
Mar '21	\$195K	21.9%
Mar '20	\$160K	1.6%
Mar '19	\$158K	7.9%

Percent Change from Prior Year

\$30	00K												
\$27	25K												
\$1	50K												
\$	75K												
	0												
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
	\$160K	\$160K	\$168K	\$169K	\$172K	\$173K	\$158K	\$180K	\$202K	\$202K	\$195K	\$195K	\$195K
	\$158K	\$165K	\$165K	\$169K	\$163K	\$167K	\$159K	\$166K	\$155K	\$159K	\$155K	\$155K	\$160K
	2%	-3%	2%	0%	6%	4%	-1%	8%	30%	27%	26%	26%	22%



Current Year
Prior Year



Avg Est Value

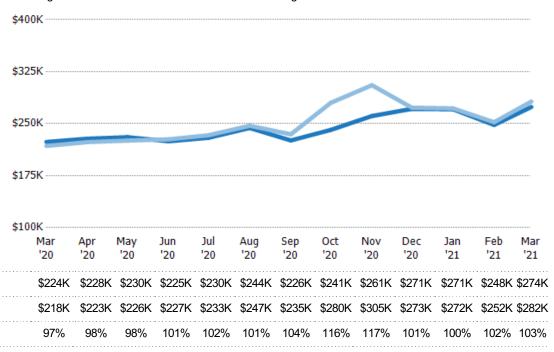
Avg Listing Price

### Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



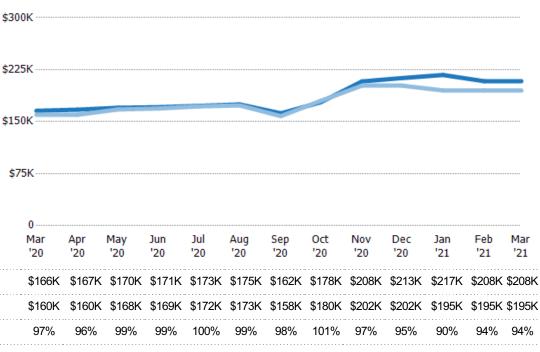


#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





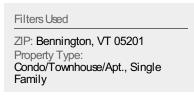
Median Est Value

Median Listing Price

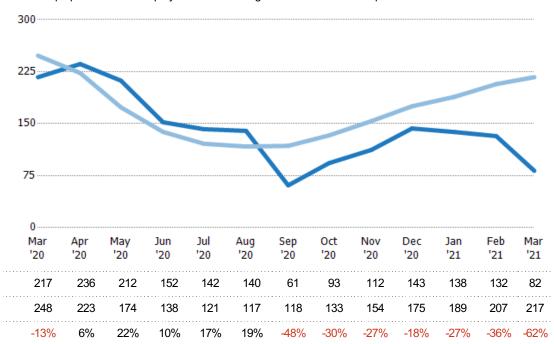
Med Listing Price as a % of Med Est Value

#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.







### Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Mar '21	1.73	-84.1%
Mar '20	10.9	-21.6%
Mar '19	13.9	13.1%

Percent Change from Prior Year

20												
15												
10		<b>&gt;</b>							\ <u></u>			
5												
0 Mar '20	Apr	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Mar	Apr			'20	Aug '20 4	Sep '20						
Mar '20	Apr '20	'20	'20 8.11	3.94 5.65	'20	'20 3.94	'20 4.08	<b>'20</b> 2.59	'20 1.8	'21	<b>'21</b> 1.79	'21

Current Year
Prior Year



Current Year

Prior Year

Change from Prior Year

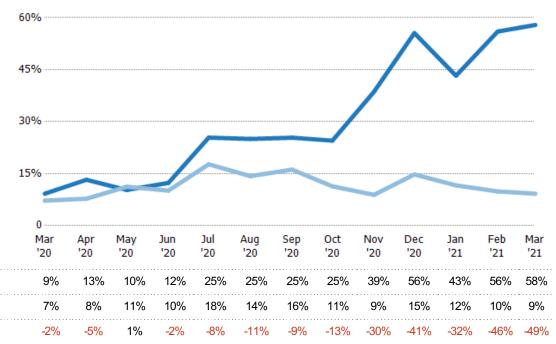
# Market Data Report

#### **Absorption Rate**

The percentage of inventory sold per month.



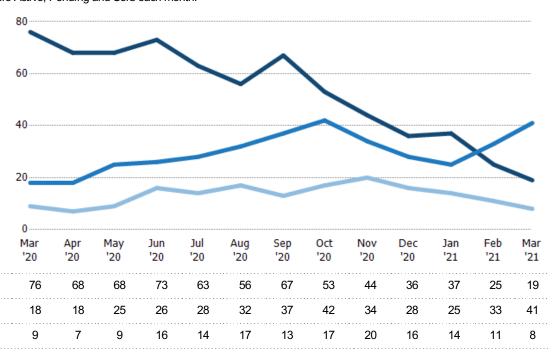
Month/ Year	Rate	Chg.
Mar '21	58%	-48.7%
Mar '20	9%	-2%
Mar '19	7%	-11.5%



### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family



Active

Sold

Pending



Current Year

Prior Year

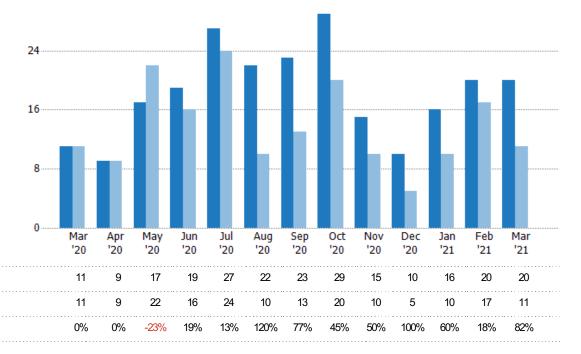
### Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Mar '21	20	81.8%
Mar '20	11	0%
Mar '19	11	-27.3%

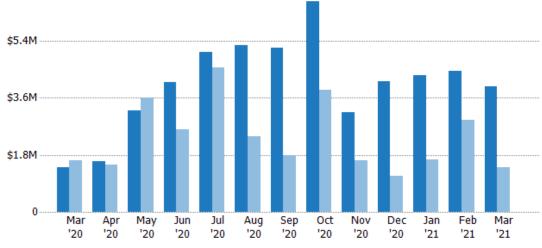


### New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Mar '21	\$3.97M	183.5%
Mar '20	\$1.4M	-13.3%
Mar '19	\$1.61M	-37.2%



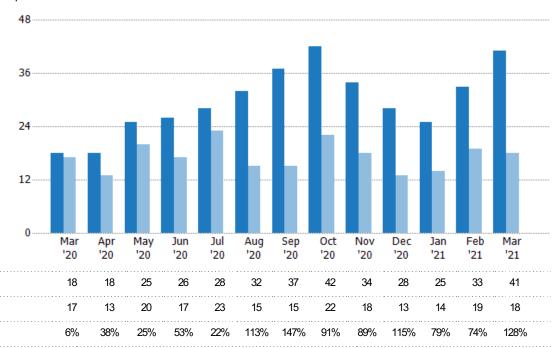


#### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Mar '21	41	127.8%
Mar '20	18	5.9%
Mar '19	17	-11.8%



### Pending Sales Volume

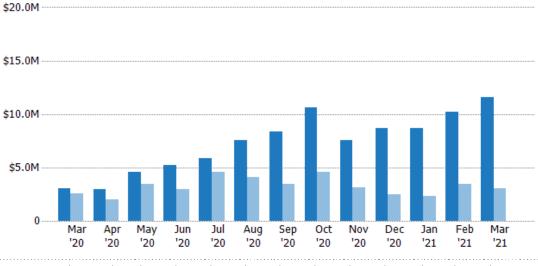
Percent Change from Prior Year

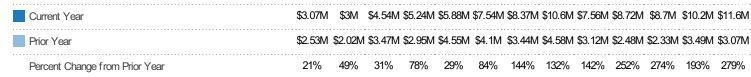
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Month/ Year	Volume	% Chg.
Mar '21	\$11.6M	278.7%
Mar '20	\$3.07M	21.3%
Mar '19	\$2.53M	-12.3%







#### **Closed Sales**

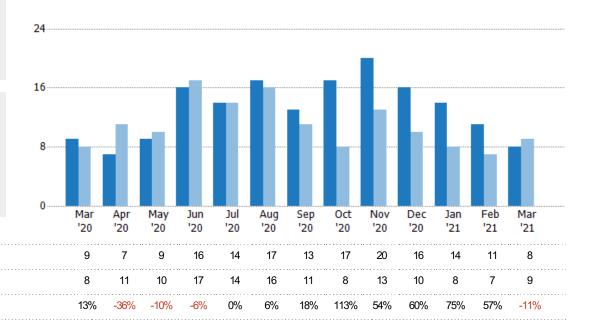
The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Mar '21	8	-11.1%
Mar '20	9	12.5%
Mar '19	8	-75%



#### **Closed Sales Volume**

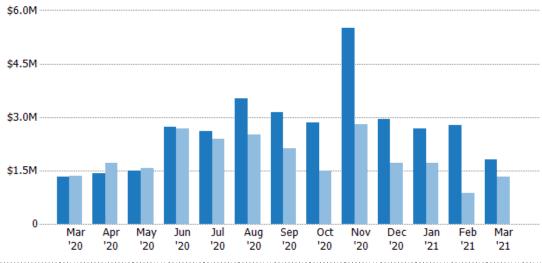
Percent Change from Prior Year

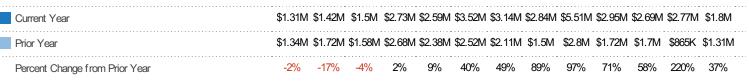
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
Mar '21	\$1.8M	36.7%
Mar '20	\$1.31M	-2.1%
Mar '19	\$1.34M	-83.3%



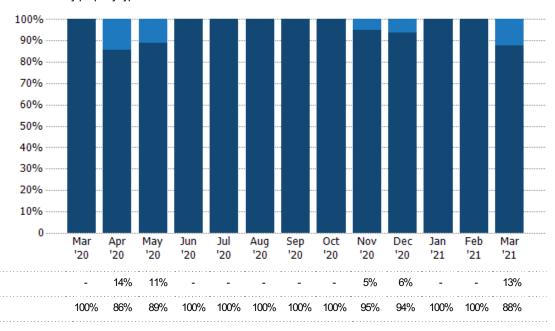




#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single Family



### **Average Sales Price**

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Price	% Chg.
\$224K	53.8%
\$146K	-12.9%
\$168K	-33%
	\$224K \$146K



Current Year	\$146K	\$203K	\$167K	\$170K	\$185K	\$207K	\$242K	\$167K	\$275K	\$184K	\$192K	\$252K \$224K
Prior Year	\$168K	\$156K	\$158K	\$158K	\$170K	\$157K	\$192K	\$188K	\$216K	\$172K	\$213K	\$124K \$146K
Percent Change from Prior Year	-13%	30%	6%	8%	9%	32%	26%	-11%	28%	7%	-10%	104% 54%



Current Year

Prior Year

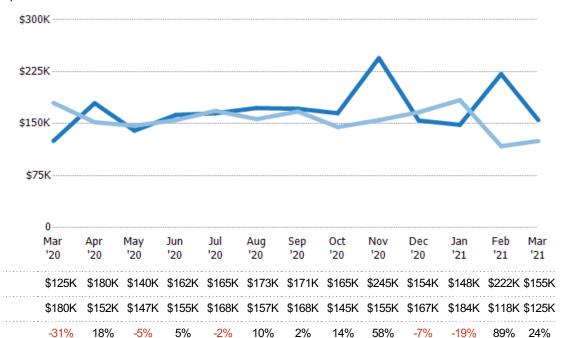
### Market Data Report

#### **Median Sales Price**

The median sales price of the residential properties sold each month.



Month/ Year	Price	% Chg.
Mar '21	\$155K	24%
Mar '20	\$125K	-30.5%
Mar '19	\$180K	-37.6%



#### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Percent Change from Prior Year





Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price



Median List Price

Median Sales Price

### Market Data Report

#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



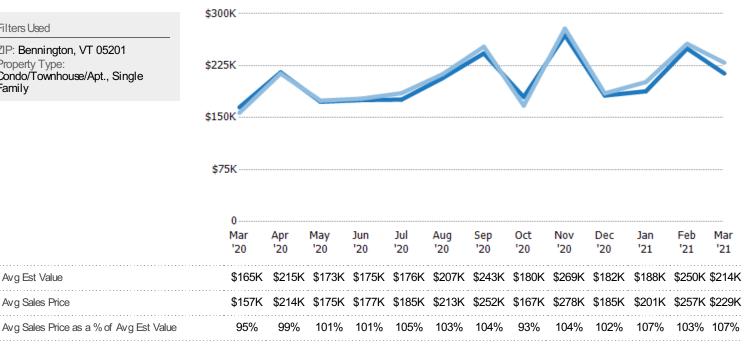


#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family

Med Sales Price as a % of Med List Price



Avg Est Value

Avg Sales Price



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

# Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.





