

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2021	Mar 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	27	16	+68.8%	54	42	+28.6%
New Listing Volume	\$6,858,800	\$4,140,000	+65.7%	\$14,069,200	\$9,570,750	+47%
Active Listing Count	23	56	-58.9%	N/A	N/A	
Active Listing Volume	\$6,496,900	\$13,772,250	-52.8%	N/A	N/A	
Average Listing Price	\$282,474	\$245,933	+14.9%	\$272,791	\$231,661	+17.8%
Median Listing Price	\$270,000	\$217,250	+24.3%	\$234,395	\$205,174	+14.2%
Median Days in RPR	37	80.5	-54%	57.69	103.14	-44.1%
Months of Inventory	3.8	5.6	-31.5%	2.3	7.3	-69.1%
Absorption Rate	26.09%	17.86%	+8.2%	44.44%	13.71%	+30.7%
Sales Activity Charts Metrics						
New Pending Sales Count	32	16	+100%	61	45	+35.6%
New Pending Sales Volume	\$7,714,600	\$3,346,400	+130.5%	\$14,918,000	\$9,872,200	+51.1%
Pending Sales Count	38	20	+90%	N/A	N/A	
Pending Sales Volume	\$9,383,400	\$4,298,600	+118.3%	N/A	N/A	
Closed Sales Count	14	16	-12.5%	29	36	-19.4%
Closed Sales Volume	\$3,625,000	\$3,288,400	+10.2%	\$7,279,400	\$7,045,656	+3.3%
Average Sales Price	\$258,929	\$205,525	+26%	\$251,014	\$195,713	+28.3%
Median Sales Price	\$246,000	\$208,750	+17.8%	\$240,879	\$190,306	+26.6%

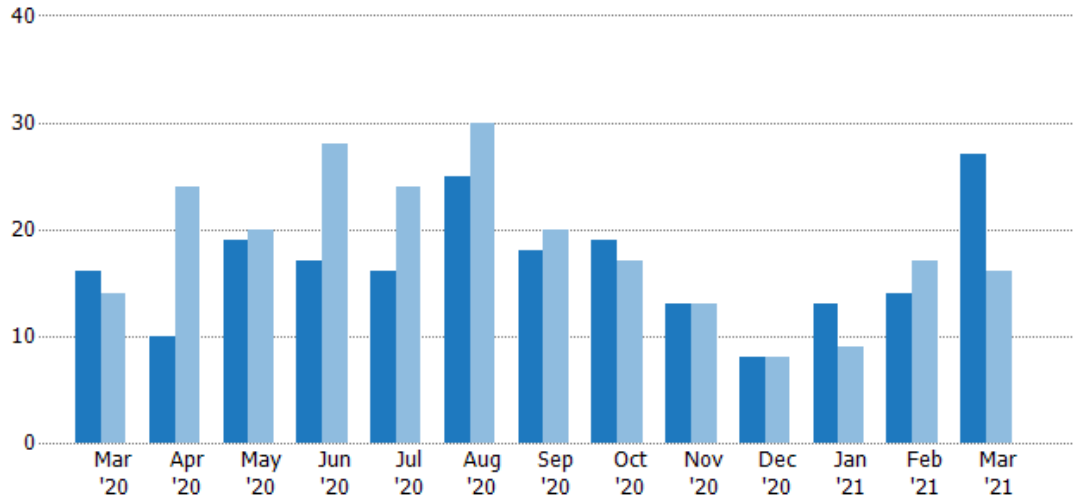
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Mar '21	27	68.8%
Mar '20	16	14.3%
Mar '19	14	78.6%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	16	10	19	17	16	25	18	19	13	8	13	14	27
Prior Year	14	24	20	28	24	30	20	17	13	8	9	17	16
Percent Change from Prior Year	14%	-58%	-5%	-39%	-33%	-17%	-10%	12%	0%	0%	44%	-18%	69%

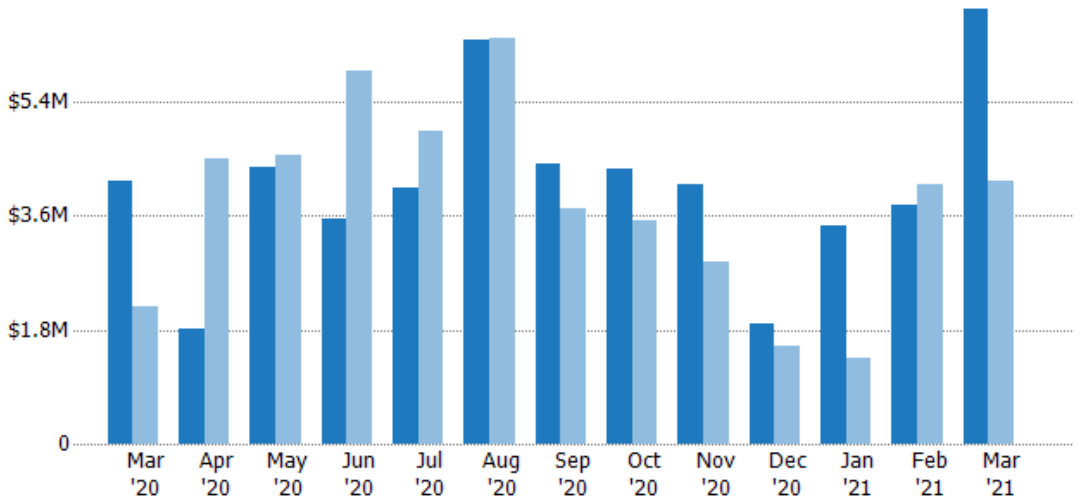
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Mar '21	\$6.86M	65.7%
Mar '20	\$4.14M	91%
Mar '19	\$2.17M	93.6%



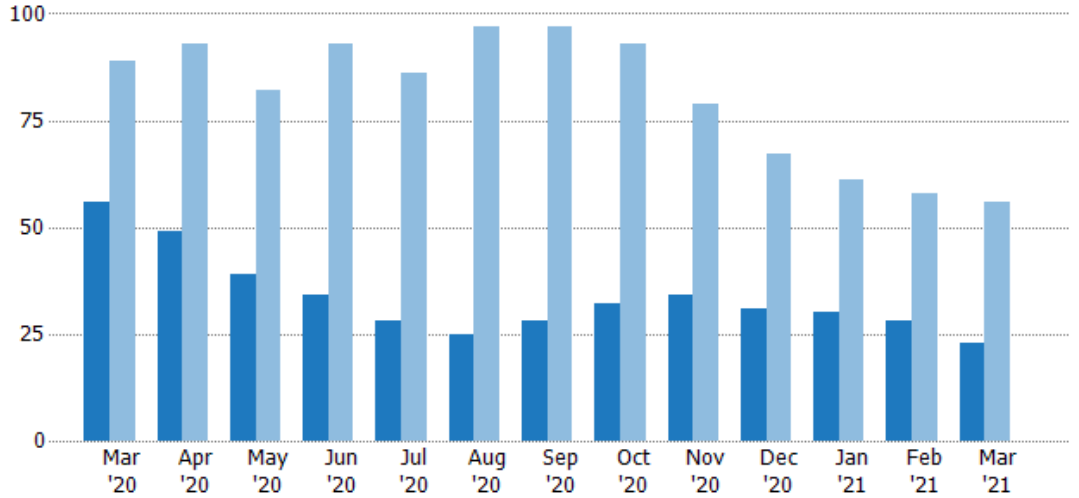
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$4.14M	\$1.8M	\$4.37M	\$3.56M	\$4.04M	\$6.36M	\$4.43M	\$4.33M	\$4.08M	\$1.89M	\$3.45M	\$3.76M	\$6.86M
Prior Year	\$2.17M	\$4.49M	\$4.57M	\$5.9M	\$4.95M	\$6.42M	\$3.73M	\$3.52M	\$2.86M	\$1.54M	\$1.34M	\$4.09M	\$4.14M
Percent Change from Prior Year	91%	-60%	-4%	-40%	-18%	-1%	19%	23%	43%	23%	157%	-8%	66%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



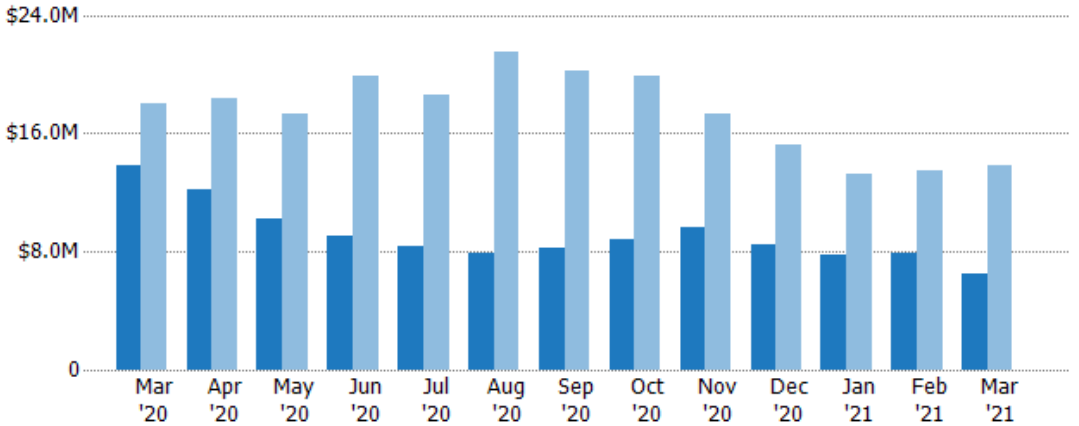
Month/Year	Count	% Chg.
Mar '21	23	-58.9%
Mar '20	56	-37.1%
Mar '19	89	-18%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Mar '21	\$6.5M	-52.8%
Mar '20	\$13.8M	-23.5%
Mar '19	\$18M	-21%

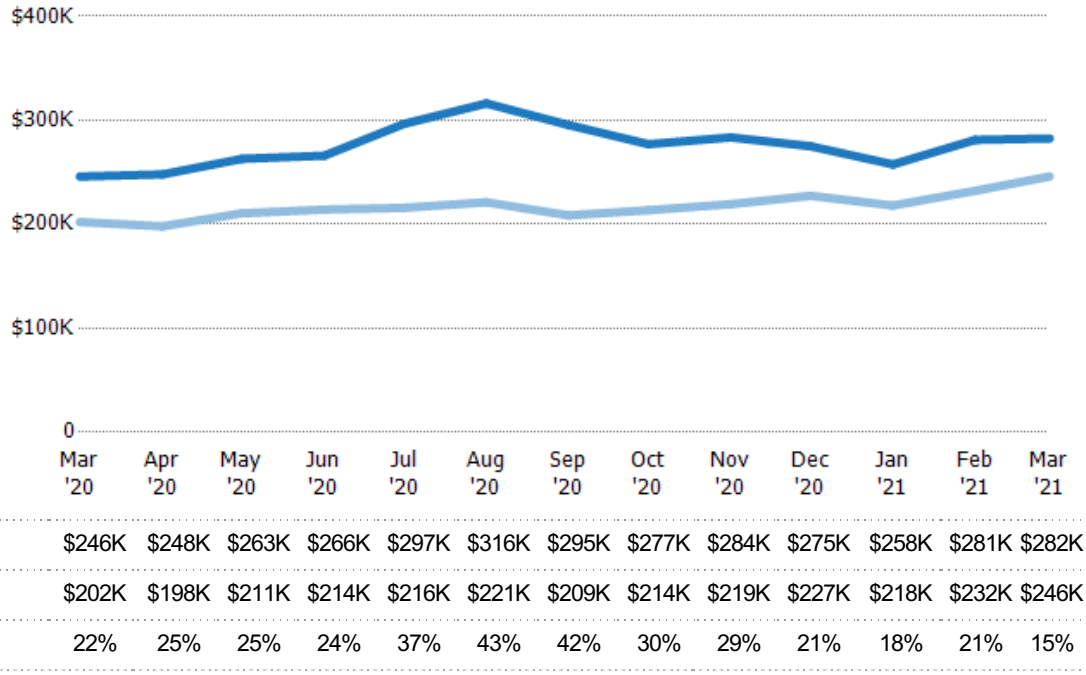
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Mar '21	\$282K	14.9%
Mar '20	\$246K	21.6%
Mar '19	\$202K	-3.6%



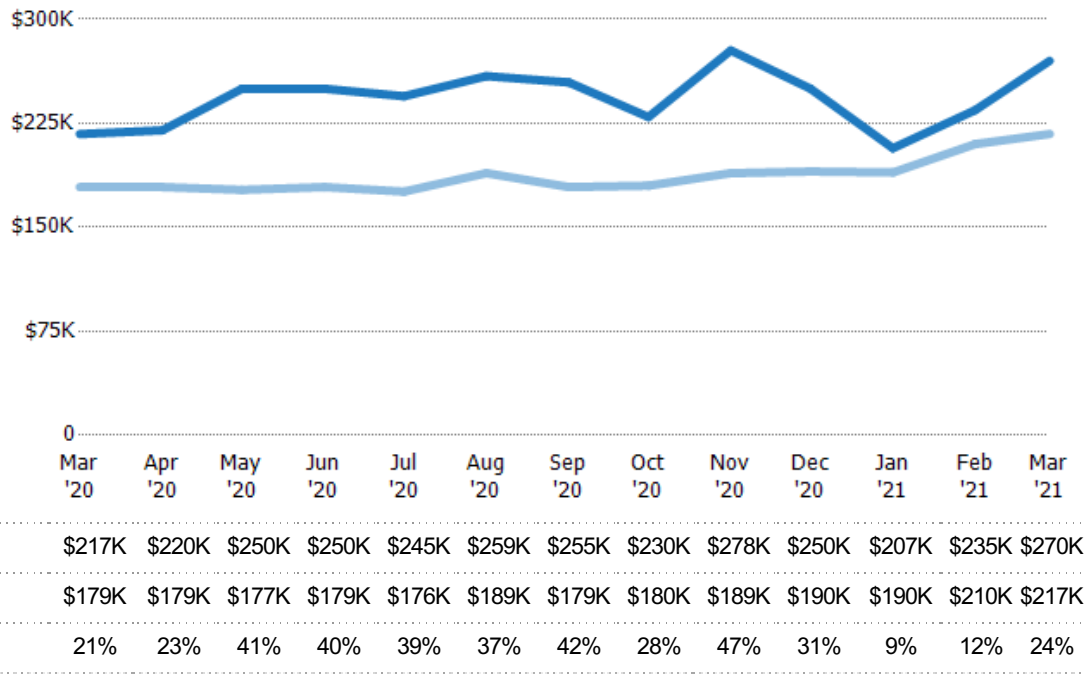
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Mar '21	\$270K	24.3%
Mar '20	\$217K	21.4%
Mar '19	\$179K	-2.3%

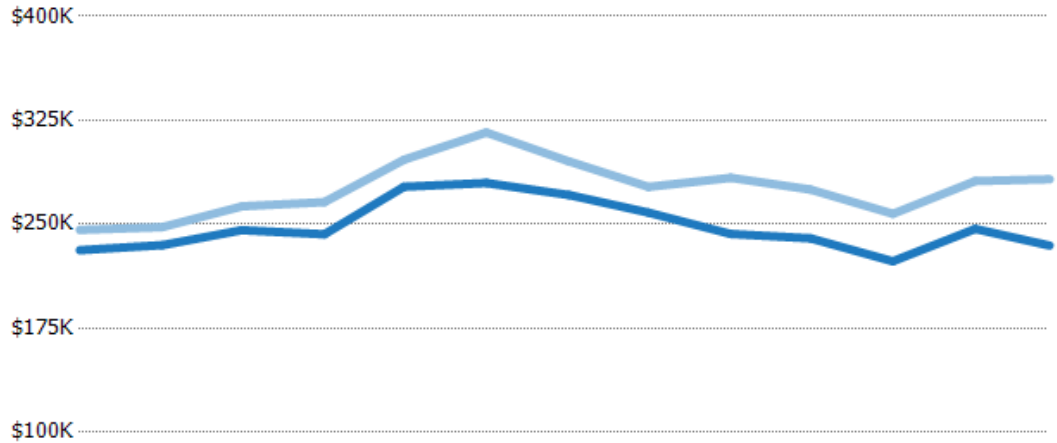


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type: Condo/Townhouse/Apt., Single Family



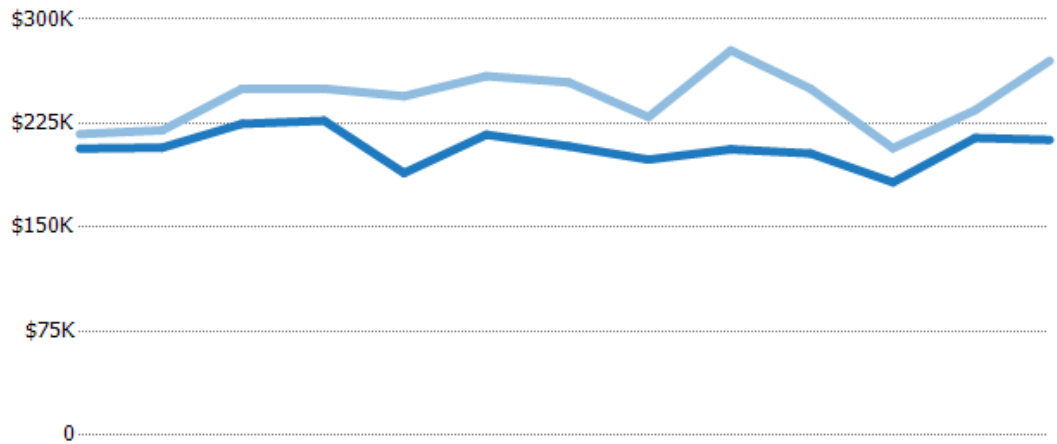
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$231K	\$235K	\$246K	\$243K	\$277K	\$280K	\$271K	\$258K	\$243K	\$240K	\$223K	\$247K	\$235K
Avg Listing Price	\$246K	\$248K	\$263K	\$266K	\$297K	\$316K	\$295K	\$277K	\$284K	\$275K	\$258K	\$281K	\$282K
Avg Listing Price as a % of Avg Est Value	106%	106%	107%	110%	107%	113%	109%	107%	117%	115%	115%	114%	120%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type: Condo/Townhouse/Apt., Single Family



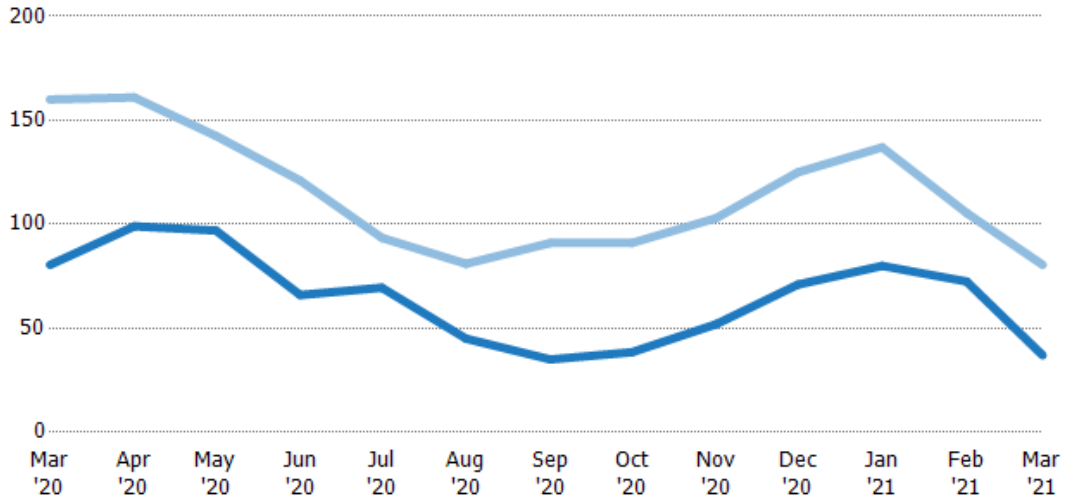
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$207K	\$207K	\$225K	\$227K	\$189K	\$217K	\$208K	\$199K	\$206K	\$203K	\$182K	\$214K	\$213K
Median Listing Price	\$217K	\$220K	\$250K	\$250K	\$245K	\$259K	\$255K	\$230K	\$278K	\$250K	\$207K	\$235K	\$270K
Med Listing Price as a % of Med Est Value	105%	106%	111%	110%	129%	119%	122%	115%	135%	123%	113%	109%	127%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
Mar '21	37	-54%
Mar '20	80.5	-49.7%
Mar '19	160	-59.4%

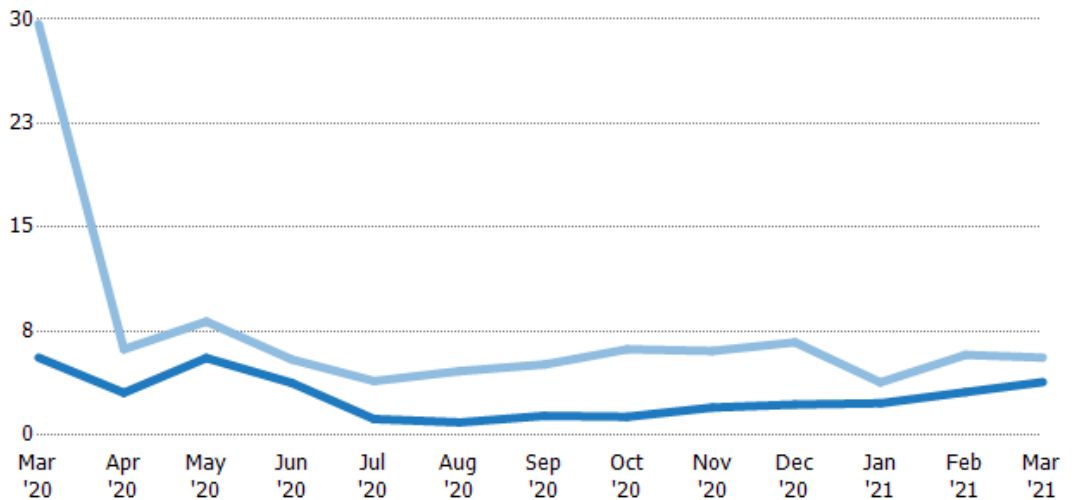
Current Year	80.5	99	97	66	69.5	45	35	38.5	52	71	80	72.5	37
Prior Year	160	161	143	121	93.5	81	91	91	103	125	137	106	80.5
Percent Change from Prior Year	-50%	-39%	-32%	-45%	-26%	-44%	-62%	-58%	-50%	-43%	-42%	-31%	-54%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
Mar '21	3.83	-31.5%
Mar '20	5.6	-81.1%
Mar '19	29.7	-50.8%

Current Year	5.6	3.06	5.57	3.78	1.17	0.93	1.4	1.33	2	2.21	2.31	3.11	3.83
Prior Year	29.7	6.2	8.2	5.47	3.91	4.62	5.11	6.2	6.08	6.7	3.81	5.8	5.6
Percent Change from Prior Year	-81%	-51%	-32%	-31%	-70%	-80%	-73%	-78%	-67%	-67%	-39%	-46%	-32%

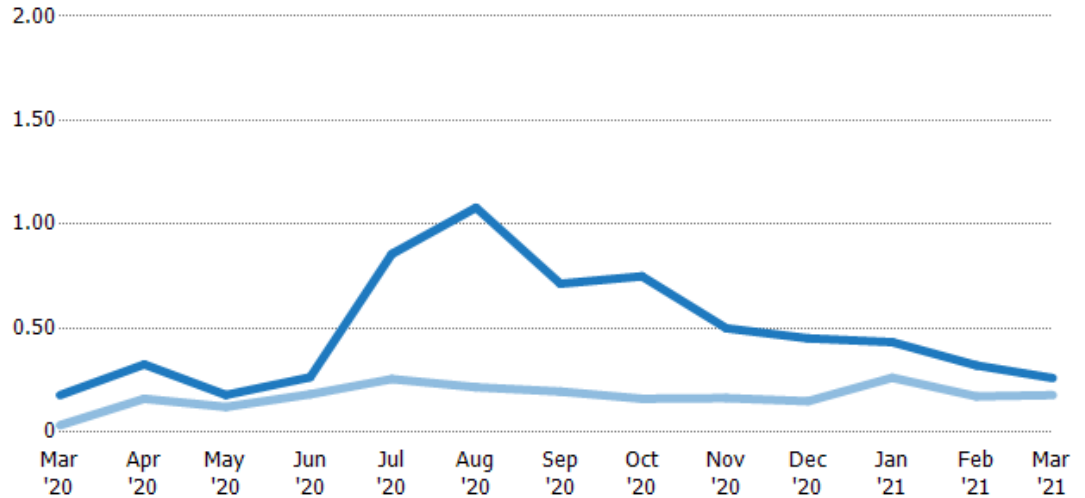
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Mar '21	26%	-8.2%
Mar '20	18%	-14.5%
Mar '19	3%	103%



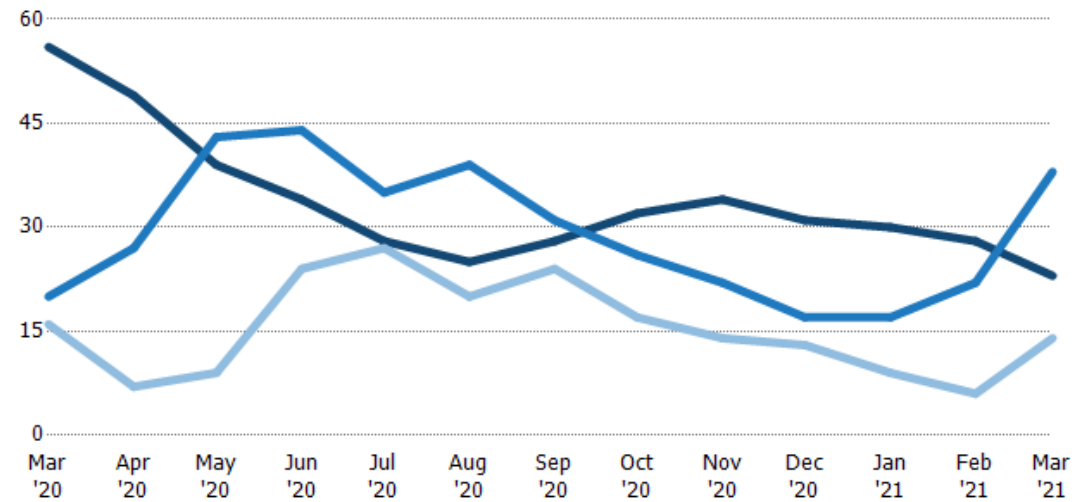
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	18%	33%	18%	26%	86%	108%	71%	75%	50%	45%	43%	32%	26%
Prior Year	3%	16%	12%	18%	26%	22%	20%	16%	16%	15%	26%	17%	18%
Change from Prior Year	-14%	-17%	-6%	-8%	-60%	-86%	-52%	-59%	-34%	-30%	-17%	-15%	-8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Active	56	49	39	34	28	25	28	32	34	31	30	28	23
Pending	20	27	43	44	35	39	31	26	22	17	17	22	38
Sold	16	7	9	24	27	20	24	17	14	13	9	6	14

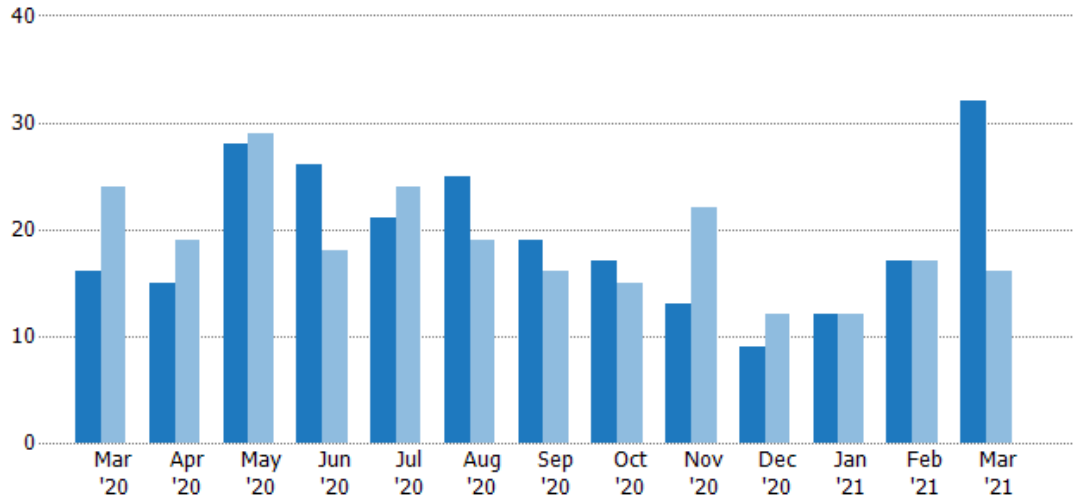
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Mar '21	32	100%
Mar '20	16	-33.3%
Mar '19	24	-50%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	16	15	28	26	21	25	19	17	13	9	12	17	32
Prior Year	24	19	29	18	24	19	16	15	22	12	12	17	16
Percent Change from Prior Year	-33%	-21%	-3%	44%	-13%	32%	19%	13%	-41%	-25%	0%	0%	100%

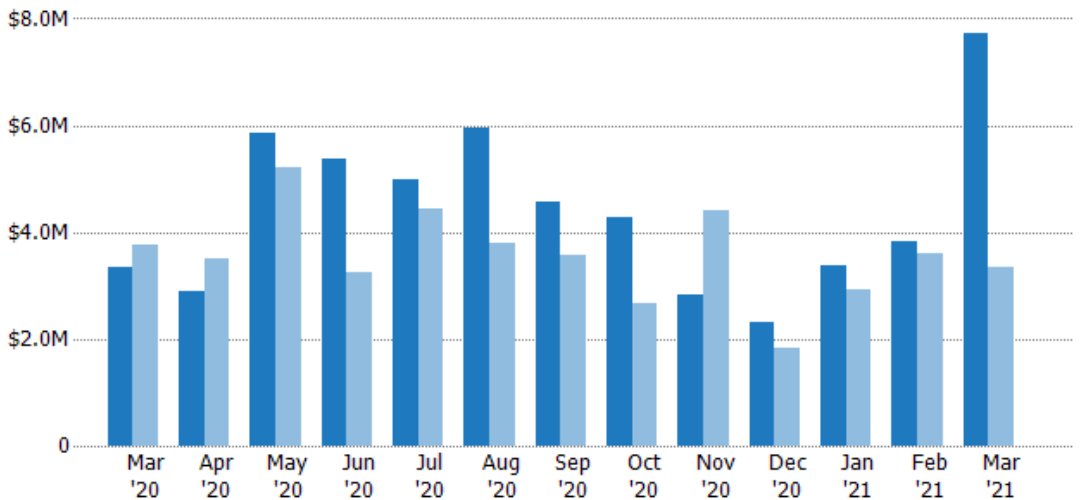
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Mar '21	\$7.71M	130.5%
Mar '20	\$3.35M	-11.2%
Mar '19	\$3.77M	-48.1%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M	\$2.82M	\$2.3M	\$3.36M	\$3.84M	\$7.71M
Prior Year	\$3.77M	\$3.5M	\$5.22M	\$3.24M	\$4.43M	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.6M	\$3.35M
Percent Change from Prior Year	-11%	-17%	12%	66%	13%	58%	28%	61%	-36%	26%	15%	7%	131%

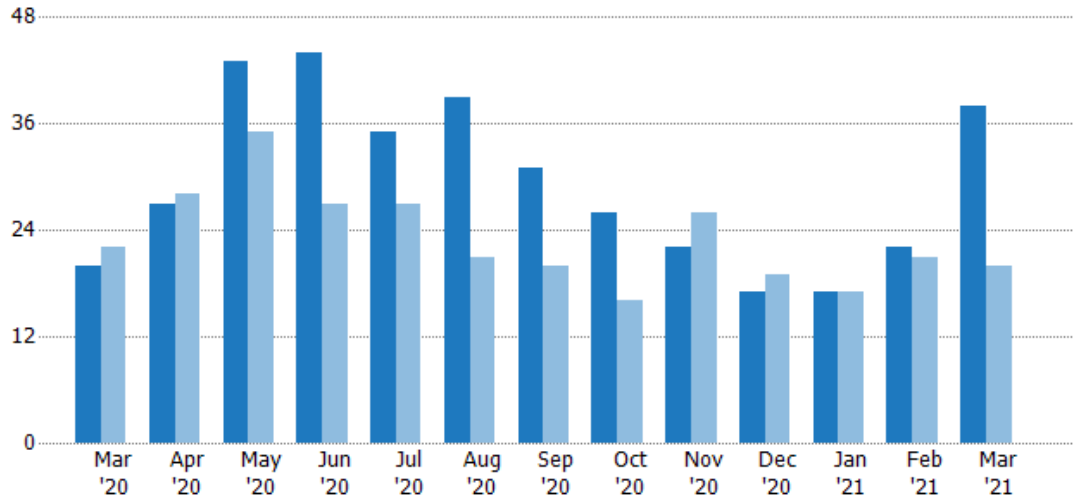
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Mar '21	38	90%
Mar '20	20	-9.1%
Mar '19	22	-13.6%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	20	27	43	44	35	39	31	26	22	17	17	22	38
Prior Year	22	28	35	27	27	21	20	16	26	19	17	21	20
Percent Change from Prior Year	-9%	-4%	23%	63%	30%	86%	55%	63%	-15%	-11%	0%	5%	90%

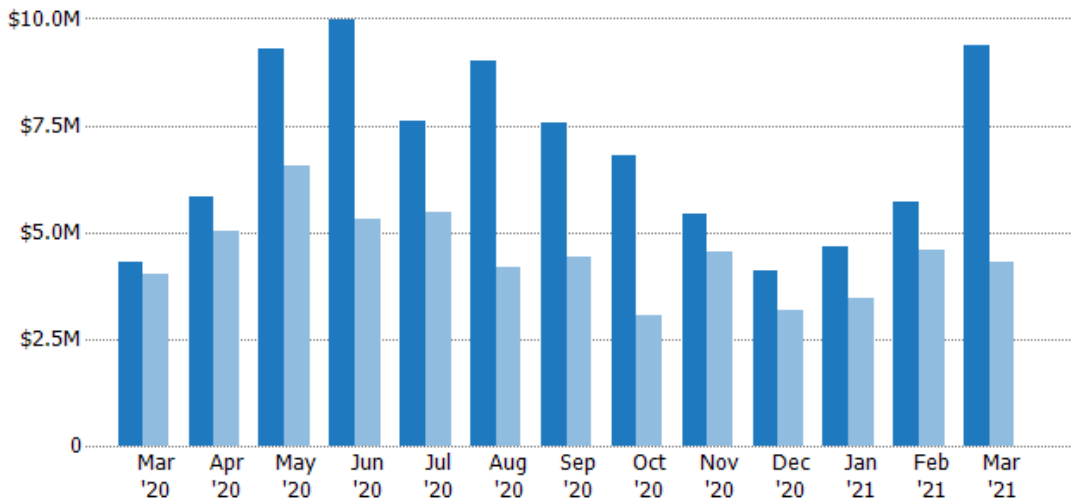
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Mar '21	\$9.38M	118.3%
Mar '20	\$4.3M	7.5%
Mar '19	\$4M	-23.9%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$4.3M	\$5.81M	\$9.28M	\$9.98M	\$7.62M	\$9M	\$7.58M	\$6.79M	\$5.45M	\$4.1M	\$4.64M	\$5.73M	\$9.38M
Prior Year	\$4M	\$5.04M	\$6.56M	\$5.29M	\$5.47M	\$4.19M	\$4.42M	\$3.07M	\$4.56M	\$3.17M	\$3.44M	\$4.59M	\$4.3M
Percent Change from Prior Year	7%	15%	42%	89%	39%	115%	72%	121%	19%	30%	35%	25%	118%

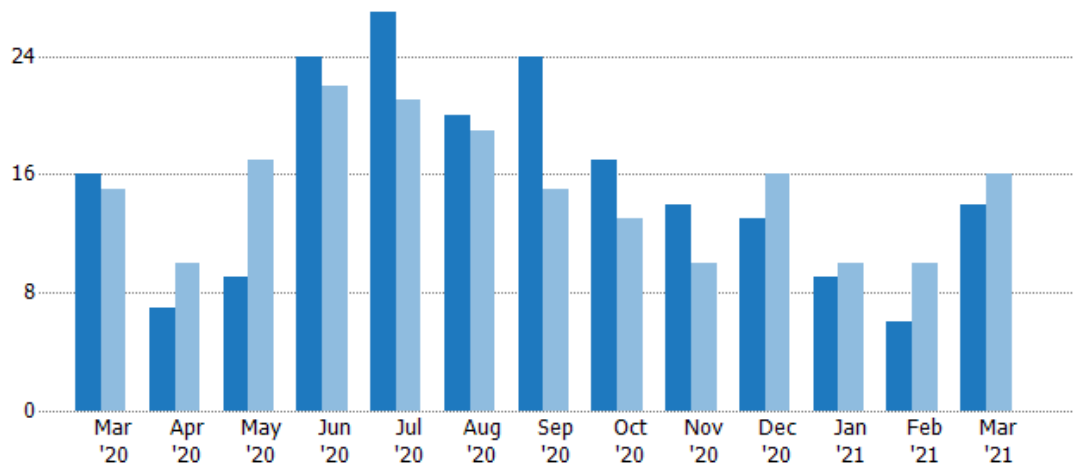
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Mar '21	14	-12.5%
Mar '20	16	6.7%
Mar '19	15	-53.3%



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	16	7	9	24	27	20	24	17	14	13	9	6	14
Prior Year	15	10	17	22	21	19	15	13	10	16	10	10	16
Percent Change from Prior Year	7%	-30%	-47%	9%	29%	5%	60%	31%	40%	-19%	-10%	-40%	-13%

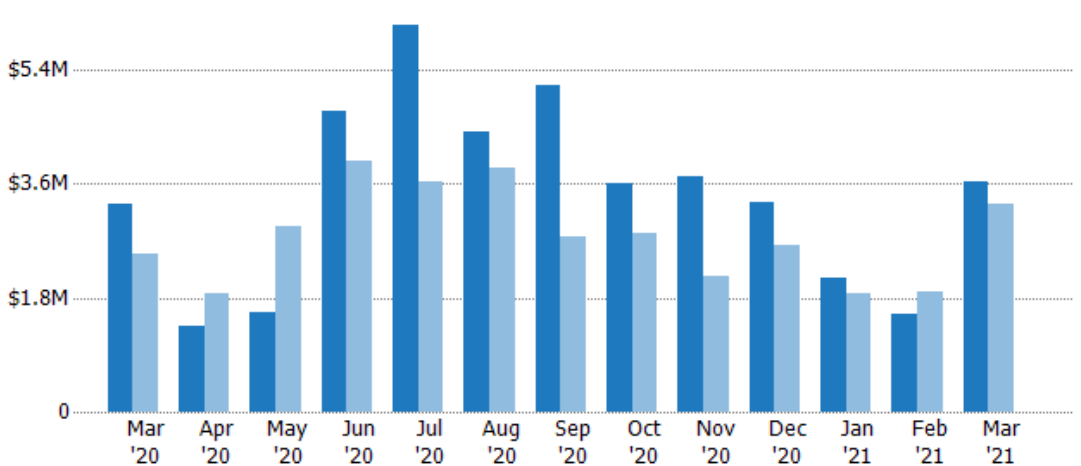
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Mar '21	\$3.63M	10.2%
Mar '20	\$3.29M	32.1%
Mar '19	\$2.49M	-55.6%



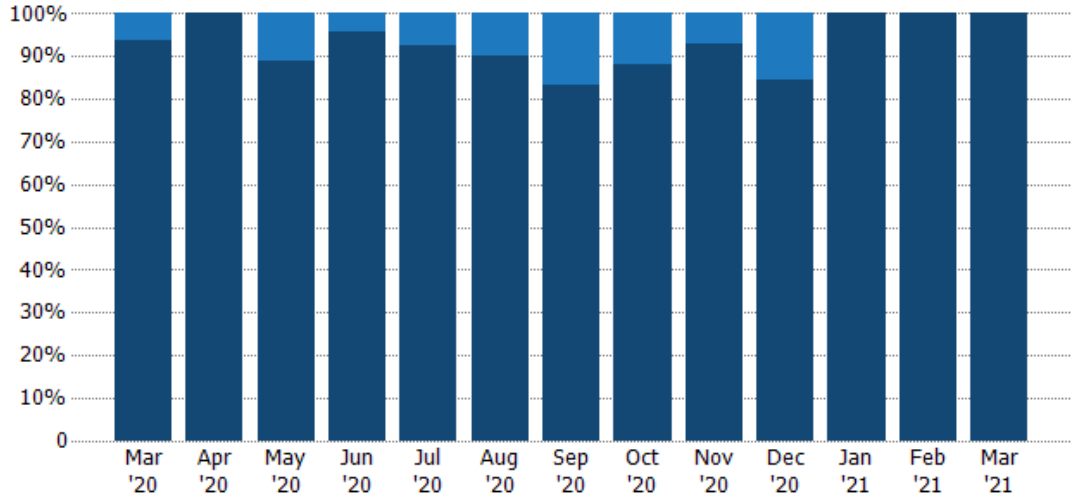
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Current Year	\$3.29M	\$1.36M	\$1.57M	\$4.73M	\$6.1M	\$4.43M	\$5.16M	\$3.61M	\$3.71M	\$3.31M	\$2.12M	\$1.53M	\$3.63M
Prior Year	\$2.49M	\$1.87M	\$2.93M	\$3.95M	\$3.65M	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.64M	\$1.87M	\$1.88M	\$3.29M
Percent Change from Prior Year	32%	-28%	-46%	20%	67%	15%	87%	28%	74%	25%	13%	-19%	10%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



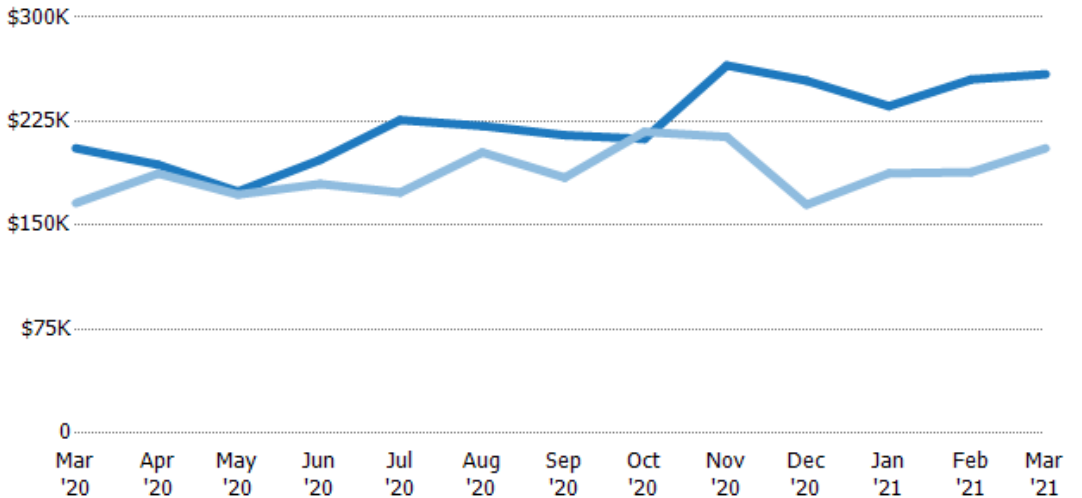
Condo/Townhouse	6%	-	11%	4%	7%	10%	17%	12%	7%	15%	-	-	-
Single Family Residence	94%	100%	89%	96%	93%	90%	83%	88%	93%	85%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$206K	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K	\$265K	\$254K	\$236K	\$255K	\$259K
Prior Year	\$166K	\$187K	\$172K	\$180K	\$174K	\$203K	\$184K	\$217K	\$214K	\$165K	\$187K	\$188K	\$206K
Percent Change from Prior Year	24%	3%	1%	10%	30%	9%	17%	-2%	24%	54%	26%	36%	26%

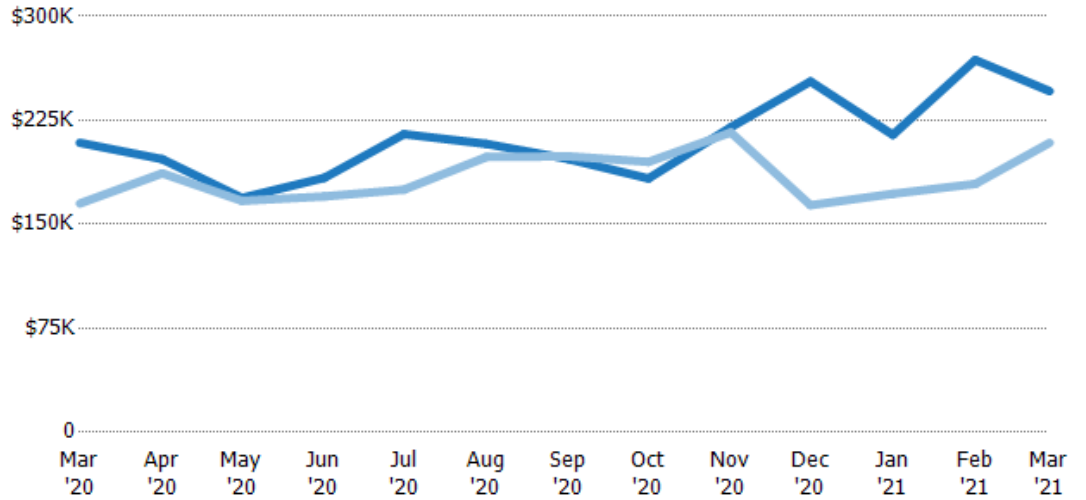
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Mar '21	\$246K	17.8%
Mar '20	\$209K	26.5%
Mar '19	\$165K	-12.1%



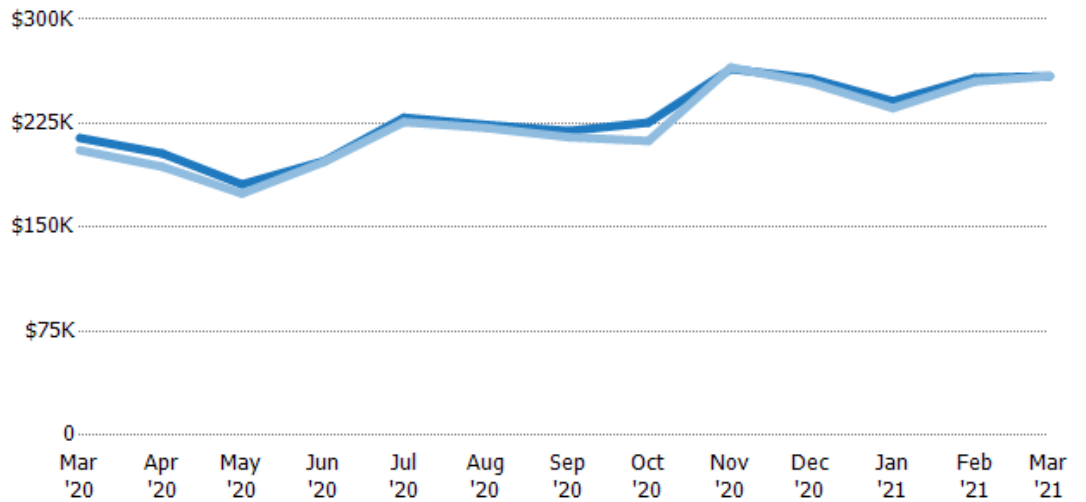
Current Year	\$209K	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K	\$220K	\$253K	\$215K	\$269K	\$246K
Prior Year	\$165K	\$187K	\$167K	\$170K	\$175K	\$199K	\$199K	\$195K	\$216K	\$164K	\$172K	\$179K	\$209K
Percent Change from Prior Year	27%	5%	1%	8%	23%	5%	-1%	-6%	2%	55%	25%	50%	18%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



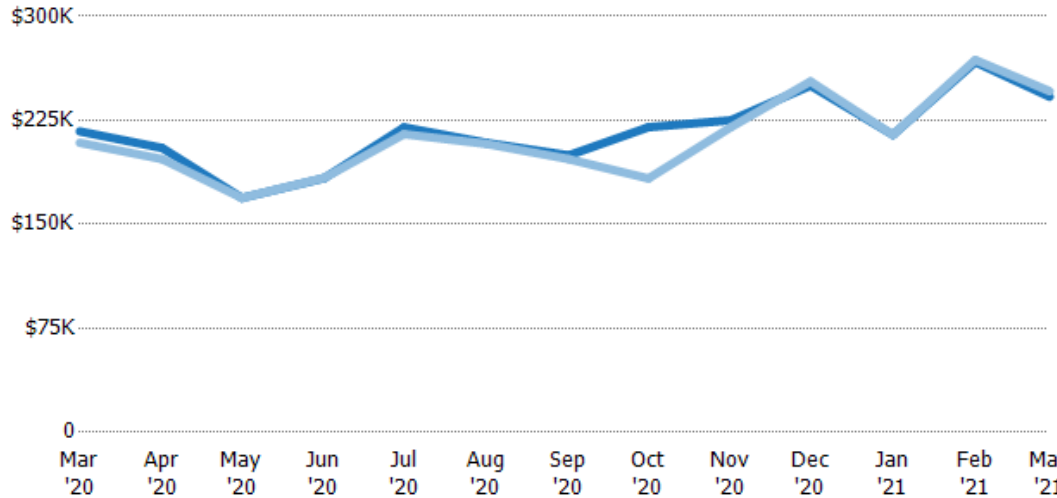
Avg List Price	\$214K	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K	\$264K	\$257K	\$241K	\$258K	\$259K
Avg Sales Price	\$206K	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K	\$265K	\$254K	\$236K	\$255K	\$259K
Avg Sales Price as a % of Avg List Price	96%	95%	96%	100%	99%	99%	98%	94%	100%	99%	98%	99%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



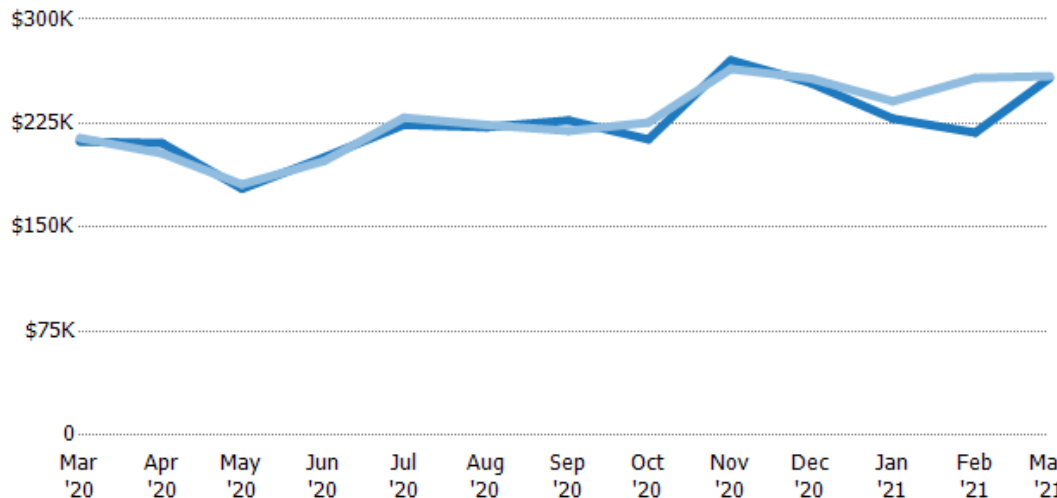
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median List Price	\$217K	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K	\$225K	\$250K	\$215K	\$267K	\$242K
Median Sales Price	\$209K	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K	\$220K	\$253K	\$215K	\$269K	\$246K
Med Sales Price as a % of Med List Price	96%	96%	100%	100%	98%	100%	99%	83%	98%	101%	100%	101%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



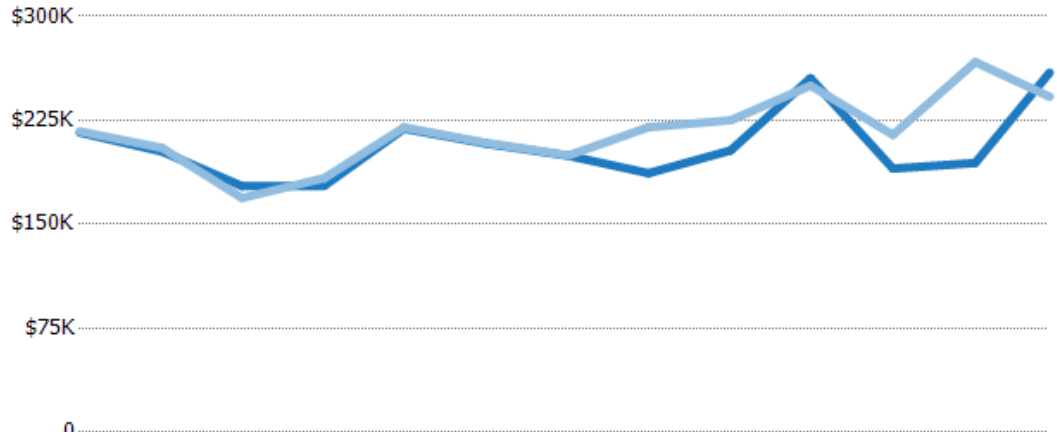
	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Avg Est Value	\$212K	\$211K	\$178K	\$200K	\$224K	\$222K	\$227K	\$213K	\$270K	\$254K	\$228K	\$218K	\$258K
Avg Sales Price	\$214K	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K	\$264K	\$257K	\$241K	\$258K	\$259K
Avg Sales Price as a % of Avg Est Value	101%	97%	102%	99%	102%	101%	97%	106%	98%	101%	106%	118%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21
Median Est Value	\$216K	\$202K	\$178K	\$178K	\$219K	\$208K	\$199K	\$187K	\$203K	\$255K	\$190K	\$194K	\$259K
Median Sales Price	\$217K	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K	\$225K	\$250K	\$215K	\$267K	\$242K
Med Sales Price as a % of Med Est Value	100%	101%	95%	103%	100%	100%	100%	118%	111%	98%	113%	137%	93%