

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2021	Jan 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	5	9	-44.4%	151	152	-0.7%
New Listing Volume	\$2,375,500	\$3,114,300	-23.7%	\$70,941,531	\$59,050,889	+20.1%
Active Listing Count	5	16	-68.8%	N/A	N/A	
Active Listing Volume	\$6,618,328	\$7,399,200	-10.6%	N/A	N/A	
Average Listing Price	\$1,323,666	\$462,450	+186.2%	\$645,021	\$452,239	+42.6%
Median Listing Price	\$419,500	\$443,900	-5.5%	\$464,821	\$411,690	+12.9%
Median Days in RPR	61	100	-39%	60.18	90.68	-33.6%
Months of Inventory	0.4	1.3	-73.2%	0.8	2.3	-63.5%
Absorption Rate	280%	75%	+205%	120%	43.75%	+76.3%
Sales Activity Charts Metrics						
New Pending Sales Count	4	11	-63.6%	151	166	-9%
New Pending Sales Volume	\$2,099,000	\$3,664,800	-42.7%	\$66,899,163	\$62,437,598	+7.1%
Pending Sales Count	12	15	-20%	N/A	N/A	
Pending Sales Volume	\$5,678,600	\$5,758,200	-1.4%	N/A	N/A	
Closed Sales Count	6	6	+/-	141	139	+1.4%
Closed Sales Volume	\$3,440,620	\$1,924,029	+78.8%	\$59,861,862	\$51,839,417	+15.5%
Average Sales Price	\$573,437	\$320,672	+78.8%	\$424,552	\$372,945	+13.8%
Median Sales Price	\$482,860	\$311,000	+55.3%	\$397,727	\$351,568	+13.1%

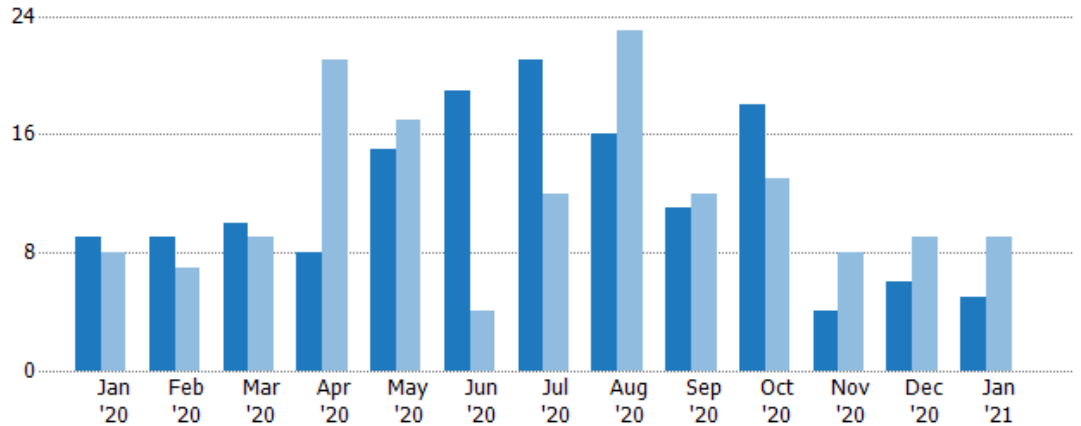
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	5	-44.4%
Jan '20	9	12.5%
Jan '19	8	12.5%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	9	9	10	8	15	19	21	16	11	18	4	6	5
Prior Year	8	7	9	21	17	4	12	23	12	13	8	9	9
Percent Change from Prior Year	13%	29%	11%	-62%	-12%	375%	75%	-30%	-8%	38%	-50%	-33%	-44%

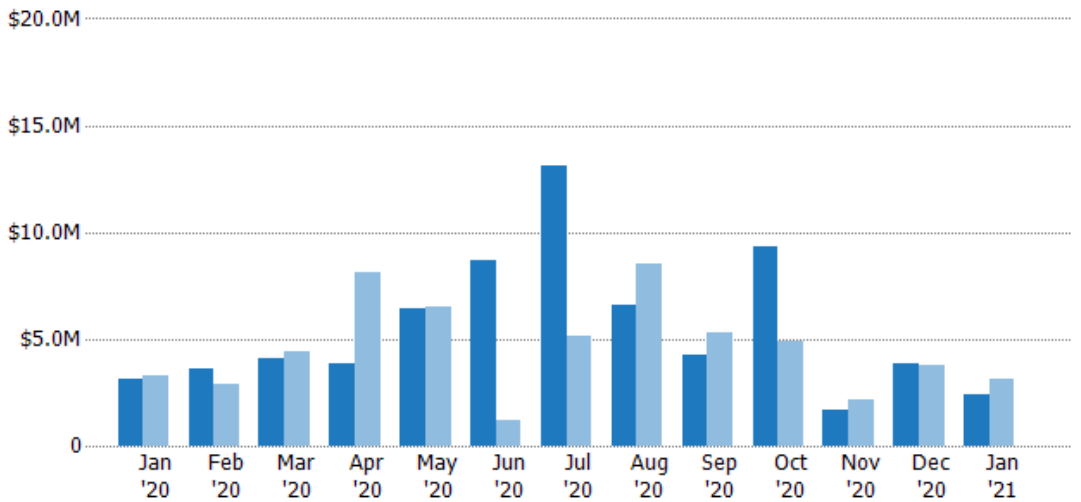
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$2.38M	-23.7%
Jan '20	\$3.11M	-4.5%
Jan '19	\$3.26M	12%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$3.11M	\$3.58M	\$4.07M	\$3.86M	\$6.45M	\$8.7M	\$13.1M	\$6.6M	\$4.27M	\$9.34M	\$1.67M	\$3.84M	\$2.38M
Prior Year	\$3.26M	\$2.86M	\$4.38M	\$8.09M	\$6.51M	\$1.18M	\$5.12M	\$8.52M	\$5.29M	\$4.88M	\$2.12M	\$3.73M	\$3.11M
Percent Change from Prior Year	-4%	25%	-7%	-52%	-1%	634%	156%	-23%	-19%	91%	-21%	3%	-24%

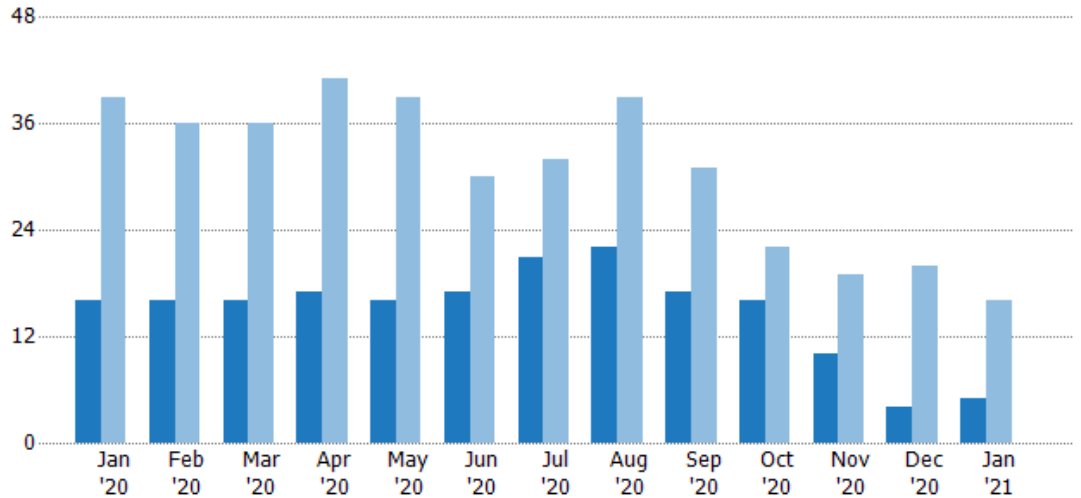
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	5	-68.8%
Jan '20	16	-59%
Jan '19	39	-25.6%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	16	16	16	17	16	17	21	22	17	16	10	4	5
Prior Year	39	36	36	41	39	30	32	39	31	22	19	20	16
Percent Change from Prior Year	-59%	-56%	-56%	-59%	-59%	-43%	-34%	-44%	-45%	-27%	-47%	-80%	-69%

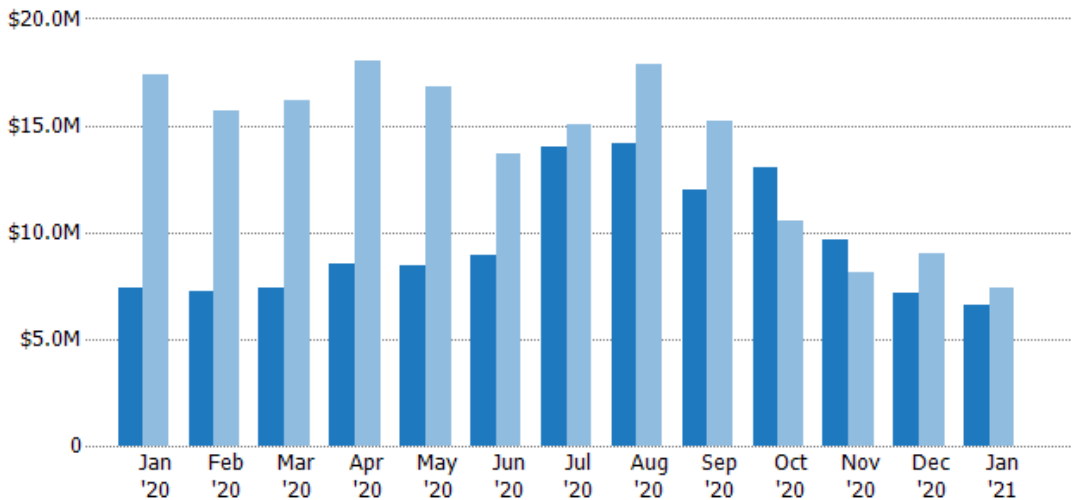
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$6.62M	-10.6%
Jan '20	\$7.4M	-57.4%
Jan '19	\$17.4M	-18.8%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$7.4M	\$7.26M	\$7.4M	\$8.5M	\$8.44M	\$8.96M	\$14M	\$14.2M	\$12M	\$13M	\$9.62M	\$7.12M	\$6.62M
Prior Year	\$17.4M	\$15.7M	\$16.2M	\$18M	\$16.8M	\$13.7M	\$15M	\$17.9M	\$15.2M	\$10.5M	\$8.12M	\$8.98M	\$7.4M
Percent Change from Prior Year	-57%	-54%	-54%	-53%	-50%	-34%	-7%	-21%	-21%	24%	18%	-21%	-11%

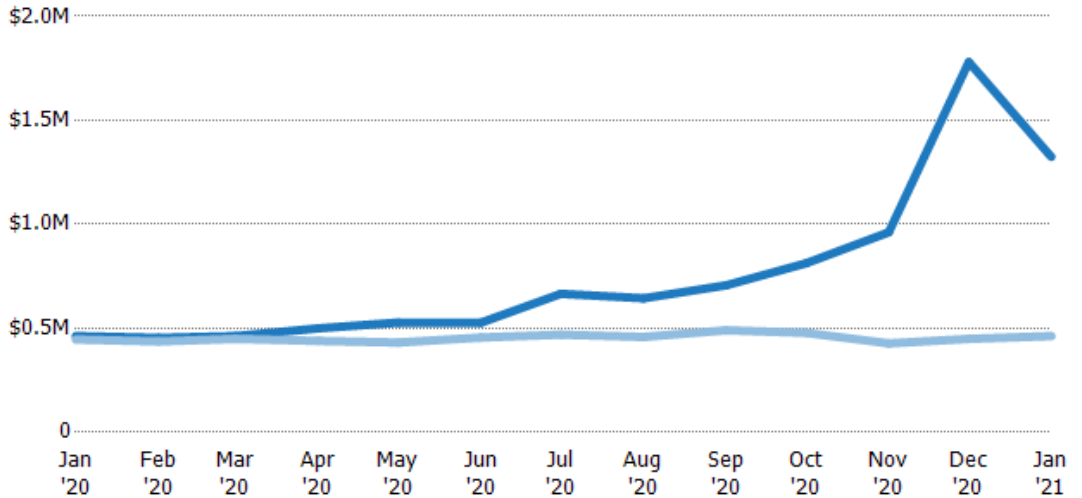
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jan '21	\$1.32M	186.2%
Jan '20	\$462K	3.7%
Jan '19	\$446K	9.2%



Current Year	\$462K	\$454K	\$463K	\$500K	\$528K	\$527K	\$666K	\$644K	\$707K	\$813K	\$962K	\$1.78M	\$1.32M
Prior Year	\$446K	\$436K	\$449K	\$439K	\$432K	\$456K	\$469K	\$458K	\$490K	\$478K	\$428K	\$449K	\$462K
Percent Change from Prior Year	4%	4%	3%	14%	22%	16%	42%	41%	44%	70%	125%	297%	186%

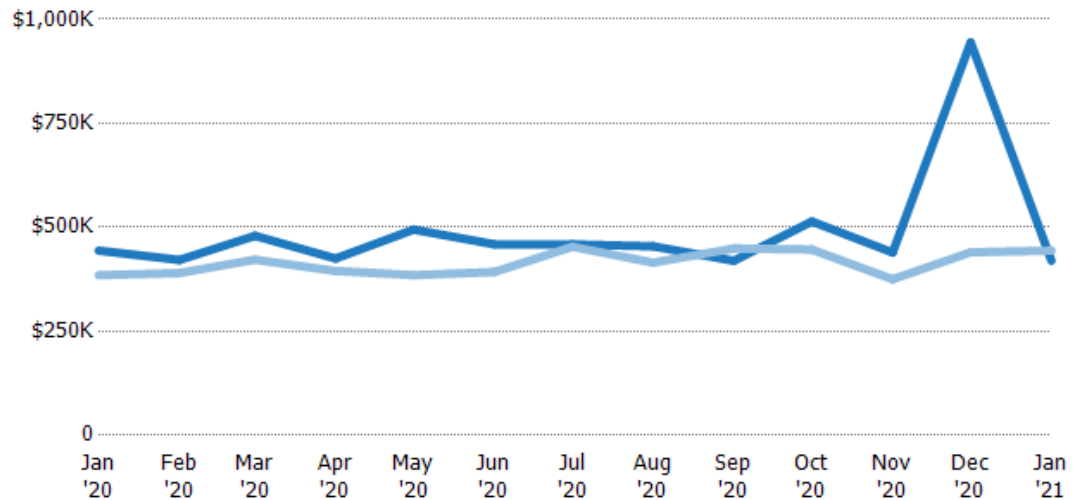
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jan '21	\$420K	-5.5%
Jan '20	\$444K	15.3%
Jan '19	\$385K	6.5%



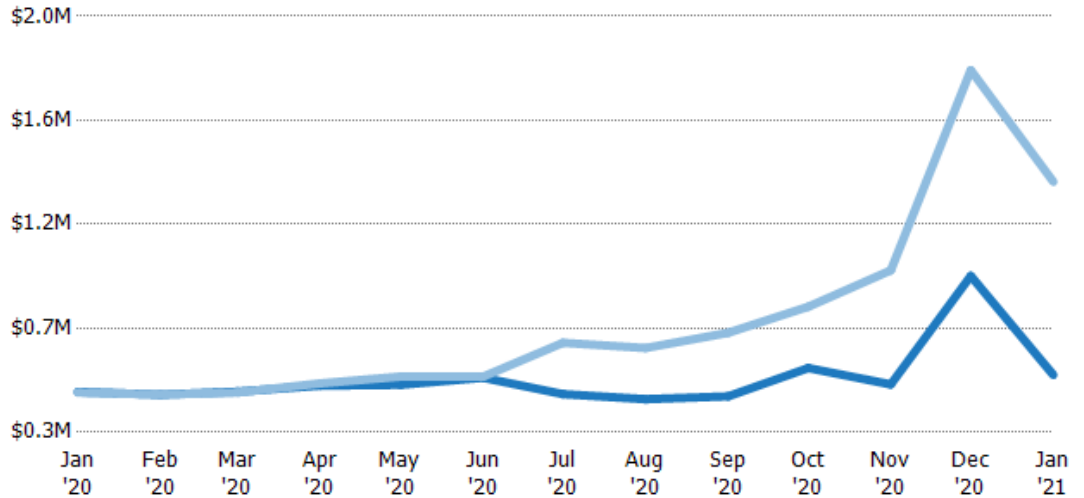
Current Year	\$444K	\$421K	\$479K	\$425K	\$494K	\$459K	\$459K	\$454K	\$420K	\$514K	\$439K	\$945K	\$420K
Prior Year	\$385K	\$390K	\$422K	\$395K	\$385K	\$393K	\$453K	\$415K	\$449K	\$446K	\$375K	\$440K	\$444K
Percent Change from Prior Year	15%	8%	14%	8%	28%	17%	1%	9%	-7%	15%	17%	115%	-5%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



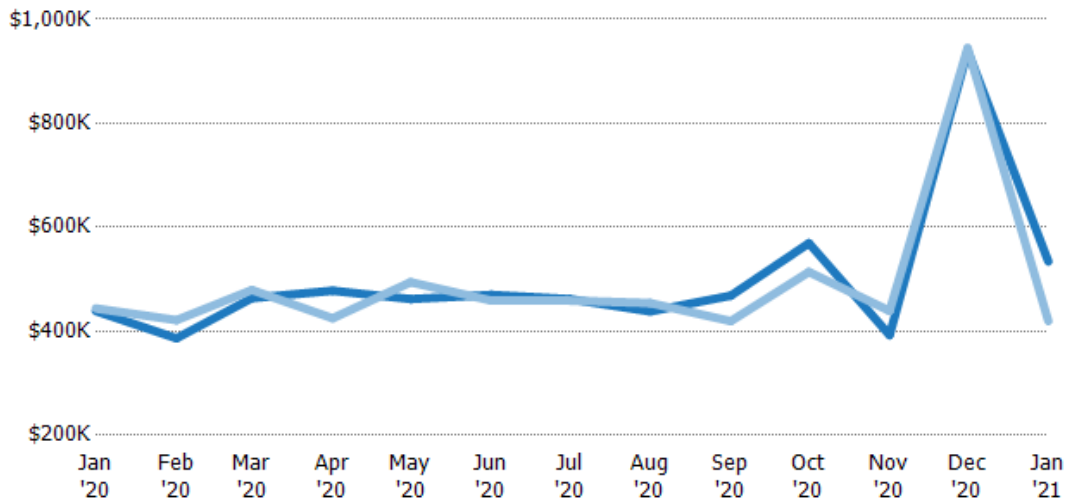
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg Est Value	\$465K	\$454K	\$466K	\$491K	\$494K	\$523K	\$456K	\$435K	\$447K	\$563K	\$496K	\$939K	\$534K
Avg Listing Price	\$462K	\$454K	\$463K	\$500K	\$528K	\$527K	\$666K	\$644K	\$707K	\$813K	\$962K	\$1.78M	\$1.32M
Avg Listing Price as a % of Avg Est Value	99%	100%	99%	102%	107%	101%	146%	148%	158%	145%	194%	190%	248%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$439K	\$386K	\$464K	\$478K	\$462K	\$470K	\$462K	\$438K	\$468K	\$569K	\$393K	\$939K	\$534K
Median Listing Price	\$444K	\$421K	\$479K	\$425K	\$494K	\$459K	\$459K	\$454K	\$420K	\$514K	\$439K	\$945K	\$420K
Med Listing Price as a % of Med Est Value	101%	109%	103%	89%	107%	98%	99%	104%	90%	90%	112%	101%	79%

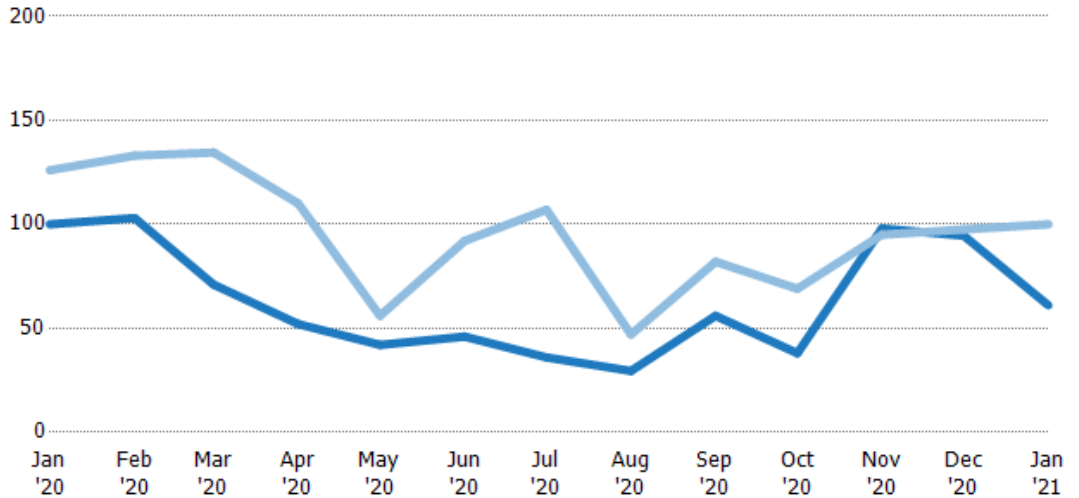
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Jan '21	61	-39%
Jan '20	100	-20.6%
Jan '19	126	9.5%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	100	103	71	52	42	46	36	29.5	56	38	98	94.5	61
Prior Year	126	133	135	110	56	92	107	47	82	69	95	97.5	100
Percent Change from Prior Year	-21%	-23%	-47%	-53%	-25%	-50%	-66%	-37%	-32%	-45%	3%	-3%	-39%

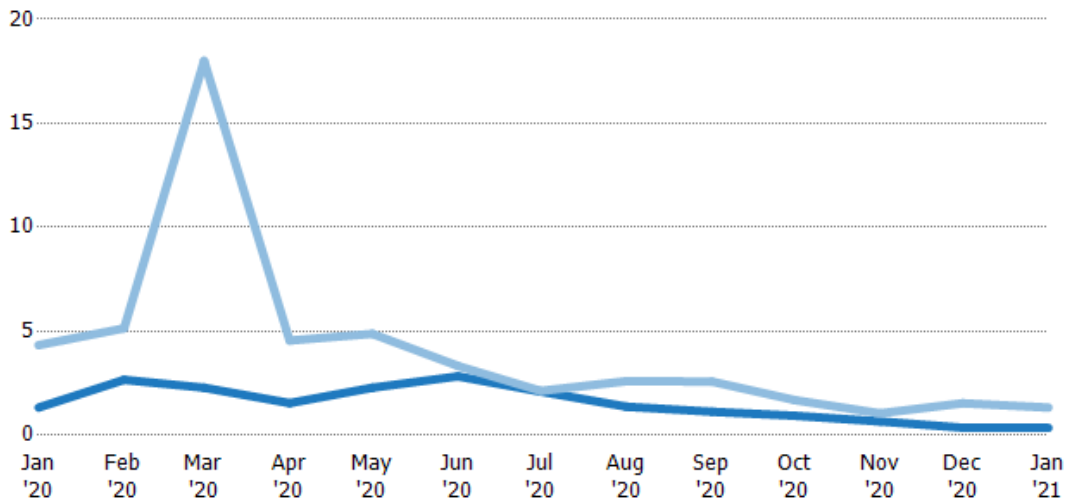
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Jan '21	0.36	-73.2%
Jan '20	1.33	-69.2%
Jan '19	4.33	-48.5%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	1.33	2.67	2.29	1.55	2.29	2.83	2.1	1.38	1.13	0.94	0.67	0.36	0.36
Prior Year	4.33	5.14	18	4.56	4.88	3.33	2.13	2.6	2.58	1.69	1.06	1.54	1.33
Percent Change from Prior Year	-69%	-48%	-87%	-66%	-53%	-15%	-2%	-47%	-56%	-44%	-37%	-76%	-73%

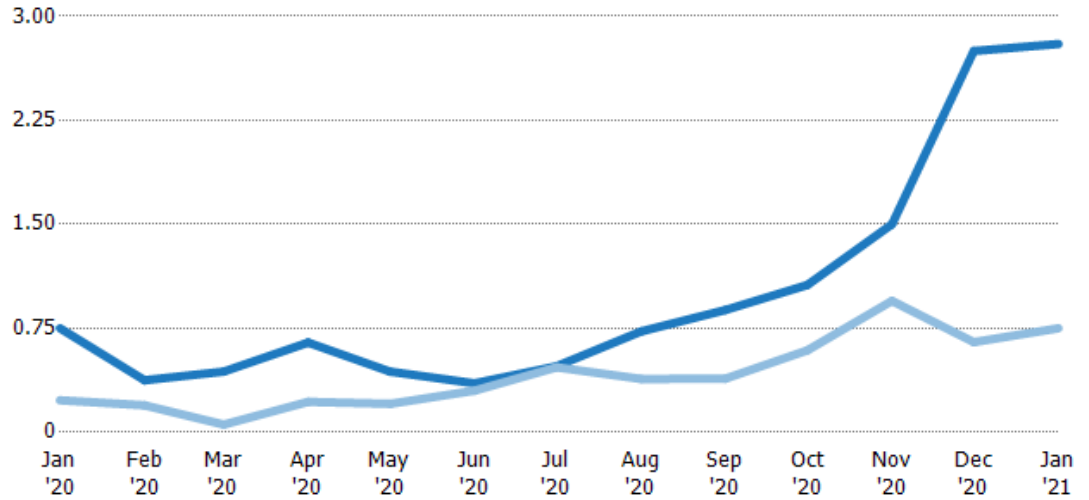
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jan '21	280%	-205%
Jan '20	75%	-51.9%
Jan '19	23%	94.3%



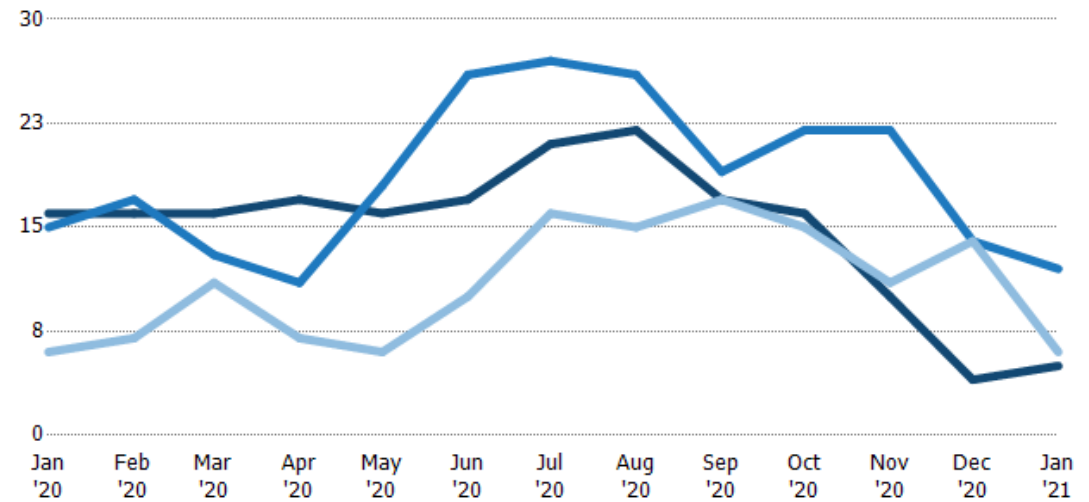
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	75%	38%	44%	65%	44%	35%	48%	73%	88%	106%	150%	275%	280%
Prior Year	23%	19%	6%	22%	21%	30%	47%	38%	39%	59%	95%	65%	75%
Change from Prior Year	-52%	-18%	-38%	-43%	-23%	-5%	-1%	-34%	-50%	-47%	-55%	-210%	-205%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Active	16	16	16	17	16	17	21	22	17	16	10	4	5
Pending	15	17	13	11	18	26	27	26	19	22	22	14	12
Sold	6	7	11	7	6	10	16	15	17	15	11	14	6

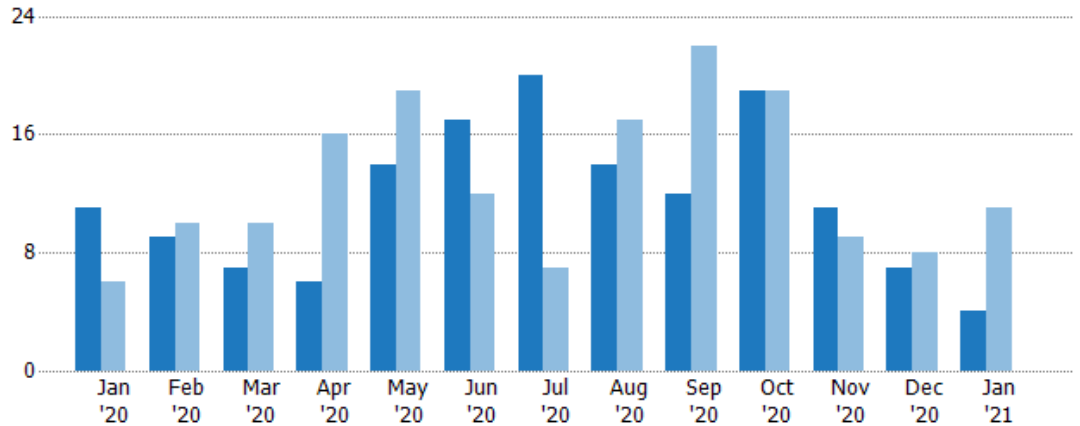
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	4	-63.6%
Jan '20	11	83.3%
Jan '19	6	50%



Current Year	11	9	7	6	14	17	20	14	12	19	11	7	4
Prior Year	6	10	10	16	19	12	7	17	22	19	9	8	11
Percent Change from Prior Year	83%	-10%	-30%	-63%	-26%	42%	186%	-18%	-45%	0%	22%	-13%	-64%

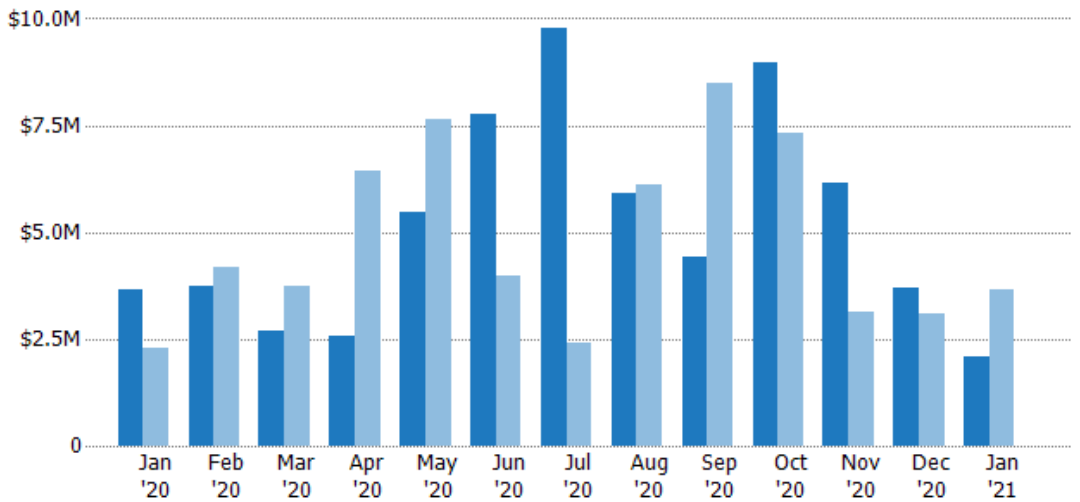
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$2.1M	-42.7%
Jan '20	\$3.66M	60.8%
Jan '19	\$2.28M	30%



Current Year	\$3.66M	\$3.72M	\$2.69M	\$2.56M	\$5.46M	\$7.76M	\$9.79M	\$5.91M	\$4.41M	\$8.99M	\$6.15M	\$3.7M	\$2.1M
Prior Year	\$2.28M	\$4.19M	\$3.75M	\$6.44M	\$7.62M	\$4M	\$2.41M	\$6.09M	\$8.48M	\$7.31M	\$3.12M	\$3.09M	\$3.66M
Percent Change from Prior Year	61%	-11%	-28%	-60%	-28%	94%	306%	-3%	-48%	23%	97%	20%	-43%

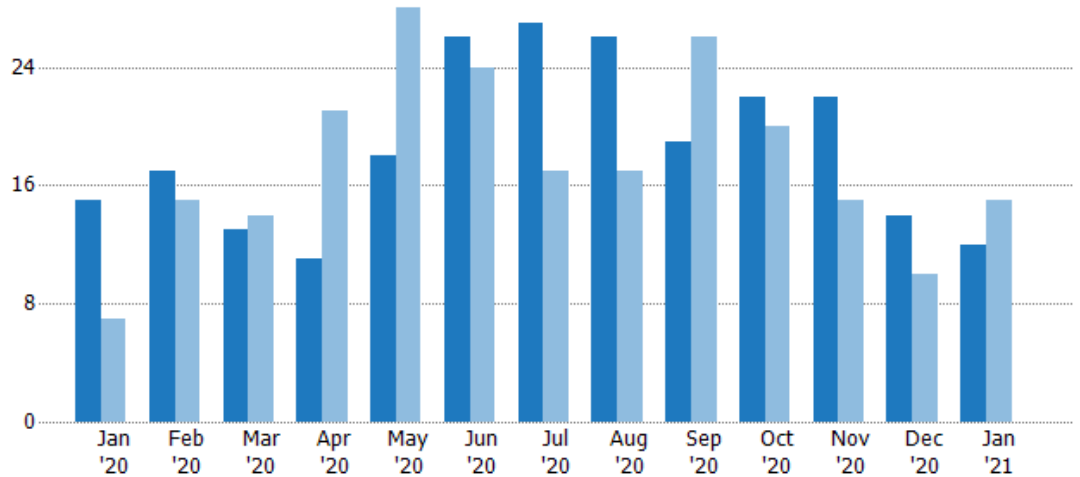
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	12	-20%
Jan '20	15	114.3%
Jan '19	7	85.7%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	15	17	13	11	18	26	27	26	19	22	22	14	12
Prior Year	7	15	14	21	28	24	17	17	26	20	15	10	15
Percent Change from Prior Year	114%	13%	-7%	-48%	-36%	8%	59%	53%	-27%	10%	47%	40%	-20%

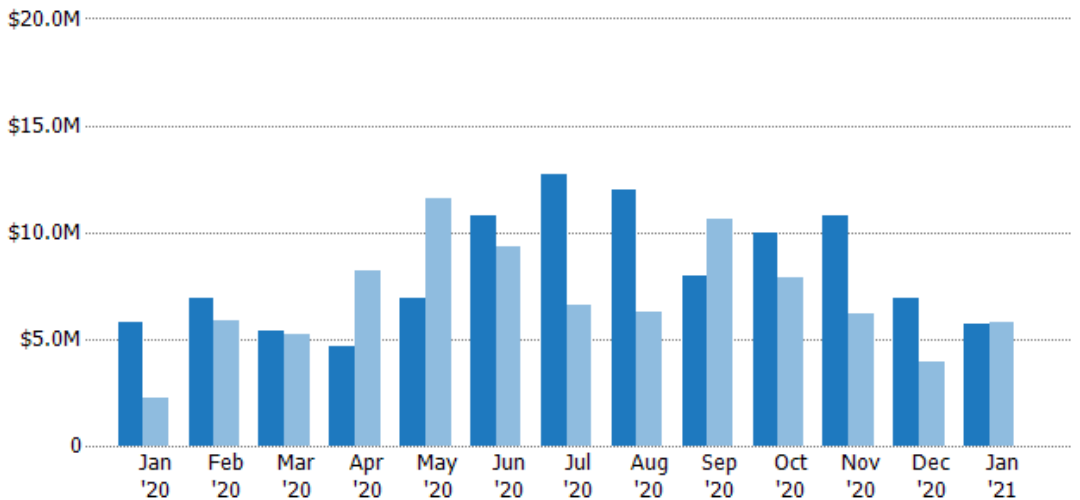
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$5.68M	-1.4%
Jan '20	\$5.76M	152.6%
Jan '19	\$2.28M	95.5%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$5.76M	\$6.91M	\$5.37M	\$4.68M	\$6.87M	\$10.7M	\$12.7M	\$12M	\$7.99M	\$9.97M	\$10.7M	\$6.89M	\$5.68M
Prior Year	\$2.28M	\$5.88M	\$5.21M	\$8.18M	\$11.6M	\$9.3M	\$6.55M	\$6.26M	\$10.6M	\$7.88M	\$6.22M	\$3.96M	\$5.76M
Percent Change from Prior Year	153%	18%	3%	-43%	-41%	16%	94%	92%	-25%	26%	73%	74%	-1%

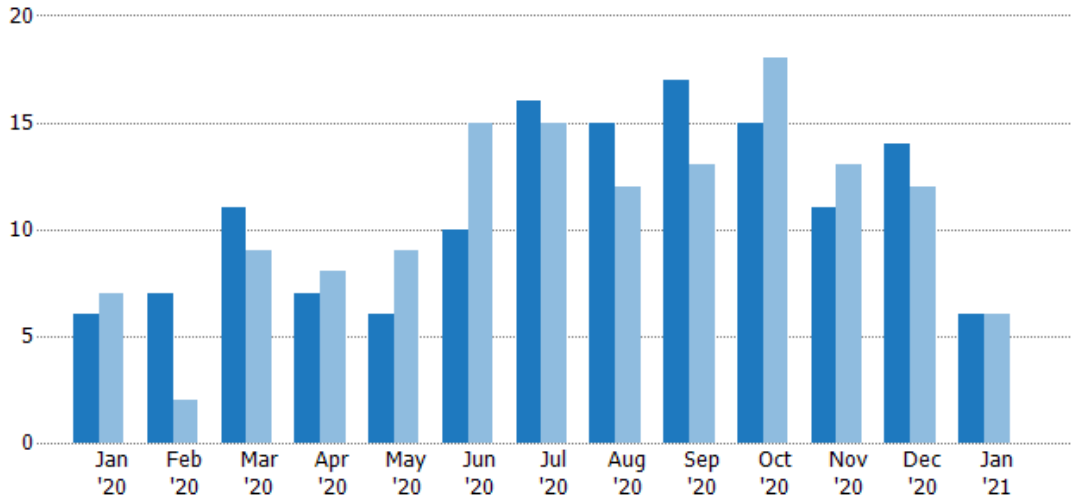
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	6	0%
Jan '20	6	-14.3%
Jan '19	7	-71.4%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	6	7	11	7	6	10	16	15	17	15	11	14	6
Prior Year	7	2	9	8	9	15	15	12	13	18	13	12	6
Percent Change from Prior Year	-14%	250%	22%	-13%	-33%	-33%	7%	25%	31%	-17%	-15%	17%	0%

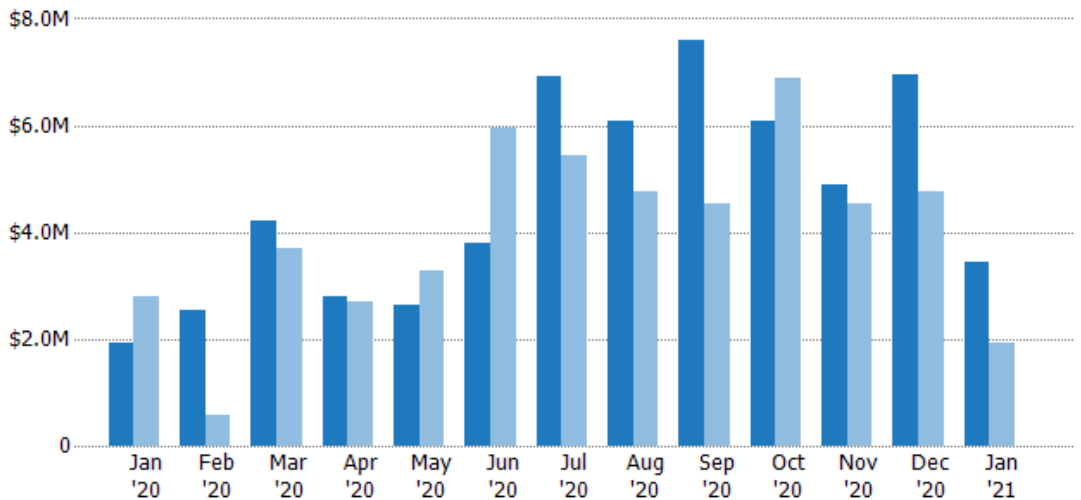
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$3.44M	78.8%
Jan '20	\$1.92M	-31%
Jan '19	\$2.79M	-82.3%



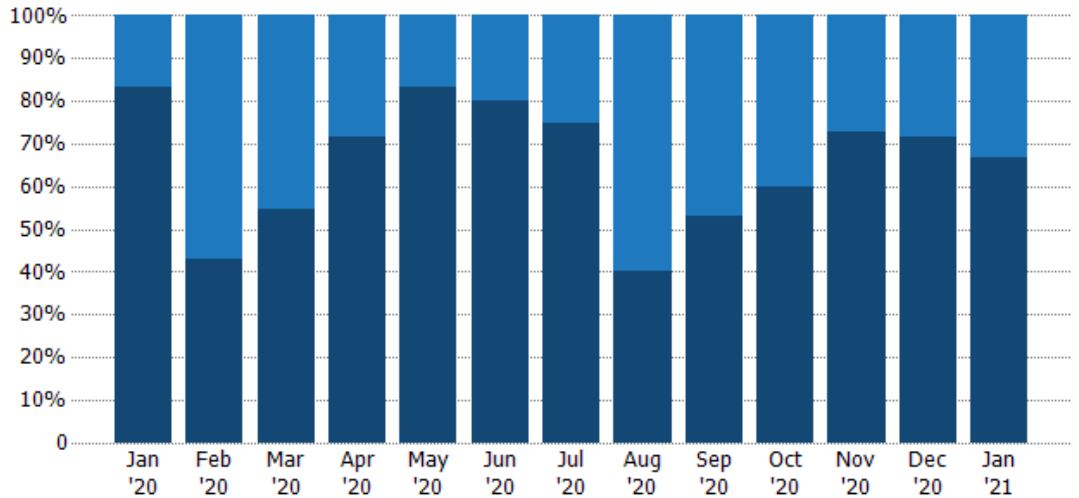
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$1.92M	\$2.54M	\$4.22M	\$2.81M	\$2.64M	\$3.79M	\$6.91M	\$6.09M	\$7.61M	\$6.08M	\$4.88M	\$6.94M	\$3.44M
Prior Year	\$2.79M	\$578K	\$3.7M	\$2.69M	\$3.28M	\$5.94M	\$5.44M	\$4.75M	\$4.54M	\$6.89M	\$4.54M	\$4.77M	\$1.92M
Percent Change from Prior Year	-31%	340%	14%	4%	-20%	-36%	27%	28%	67%	-12%	7%	46%	79%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



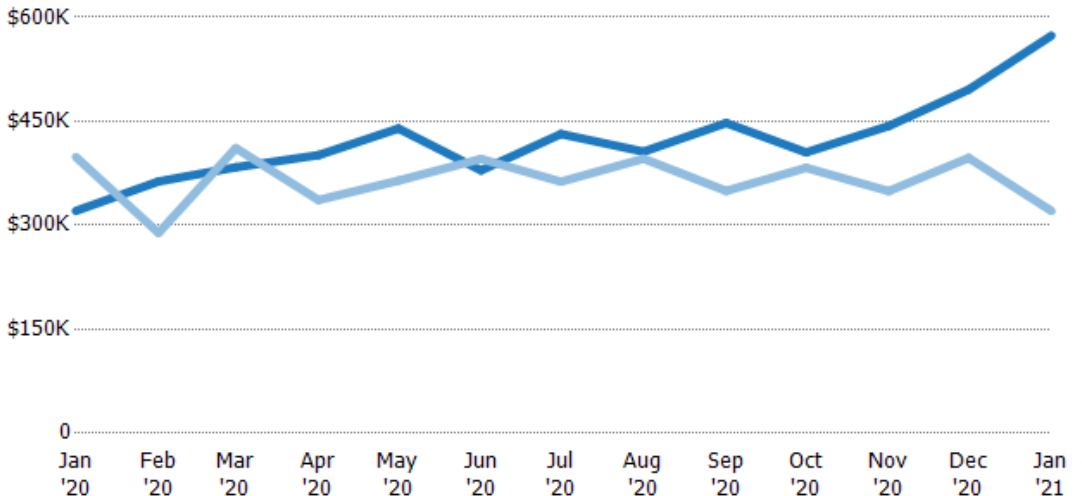
Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Condo/Townhouse	17%	57%	45%	29%	17%	20%	25%	60%	47%	40%	27%	29%	33%
Single Family Residence	83%	43%	55%	71%	83%	80%	75%	40%	53%	60%	73%	71%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Jan '21	\$573K	78.8%
Jan '20	\$321K	-19.5%
Jan '19	\$399K	-37.9%

Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$321K	\$363K	\$384K	\$401K	\$440K	\$379K	\$432K	\$406K	\$448K	\$405K	\$443K	\$496K	\$573K
Prior Year	\$399K	\$289K	\$411K	\$336K	\$364K	\$396K	\$363K	\$396K	\$350K	\$383K	\$349K	\$397K	\$321K
Percent Change from Prior Year	-20%	26%	-7%	19%	21%	-4%	19%	3%	28%	6%	27%	25%	79%

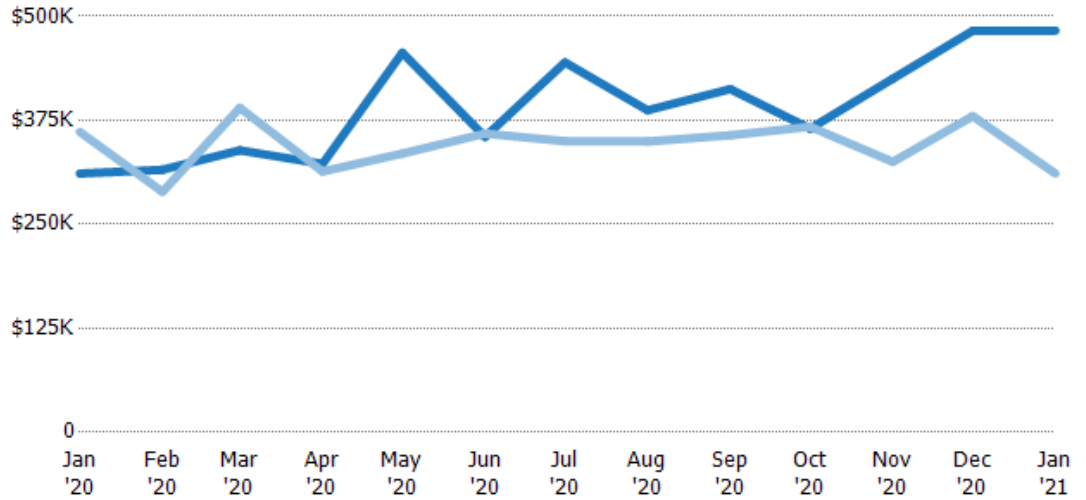
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$483K	55.3%
Jan '20	\$311K	-13.9%
Jan '19	\$361K	-31.4%



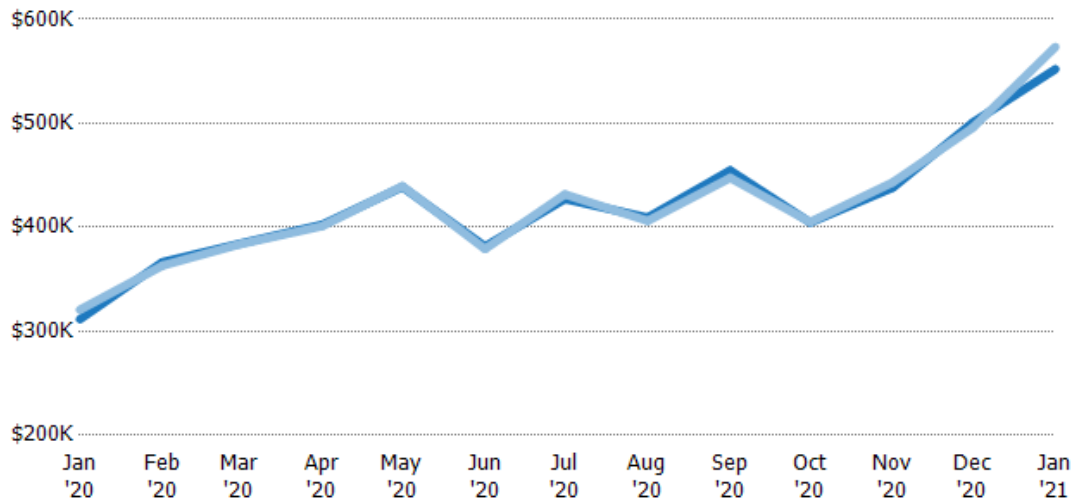
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$311K	\$316K	\$339K	\$323K	\$456K	\$355K	\$445K	\$387K	\$413K	\$365K	\$425K	\$483K	\$483K
Prior Year	\$361K	\$289K	\$390K	\$314K	\$335K	\$359K	\$350K	\$350K	\$357K	\$367K	\$325K	\$380K	\$311K
Percent Change from Prior Year	-14%	9%	-13%	3%	36%	-1%	27%	11%	16%	-1%	31%	27%	55%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



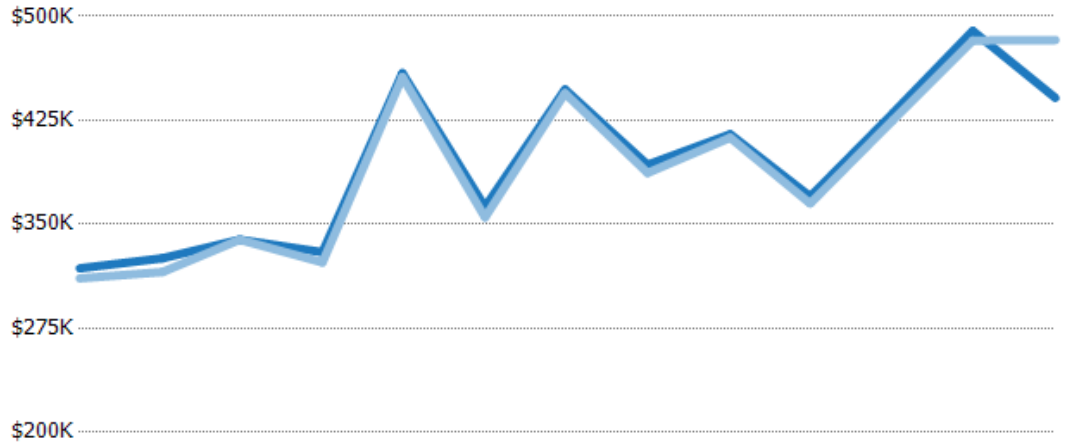
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg List Price	\$312K	\$366K	\$384K	\$403K	\$439K	\$382K	\$427K	\$409K	\$455K	\$405K	\$438K	\$501K	\$552K
Avg Sales Price	\$321K	\$363K	\$384K	\$401K	\$440K	\$379K	\$432K	\$406K	\$448K	\$405K	\$443K	\$496K	\$573K
Avg Sales Price as a % of Avg List Price	103%	99%	100%	100%	100%	99%	101%	99%	98%	100%	101%	99%	104%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



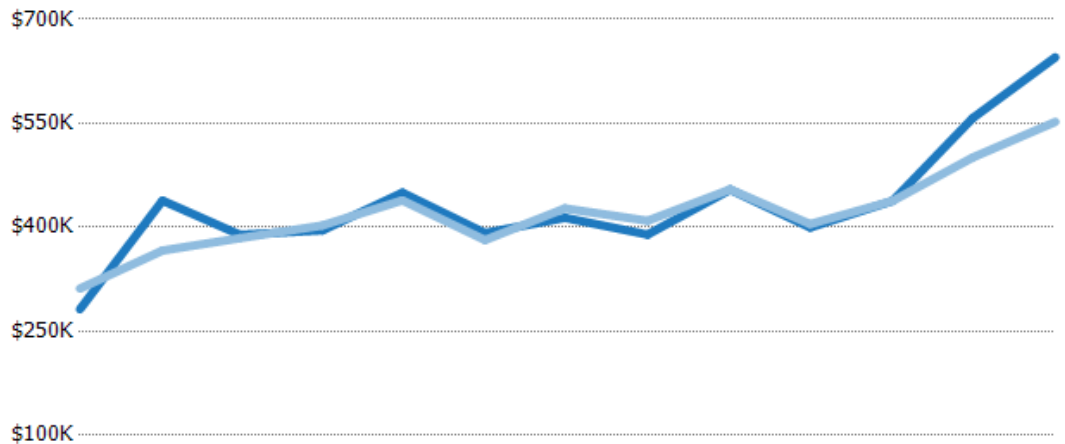
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median List Price	\$318K	\$326K	\$339K	\$330K	\$459K	\$362K	\$447K	\$393K	\$415K	\$370K	\$430K	\$489K	\$441K
Median Sales Price	\$311K	\$316K	\$339K	\$323K	\$456K	\$355K	\$445K	\$387K	\$413K	\$365K	\$425K	\$483K	\$483K
Med Sales Price as a % of Med List Price	98%	97%	100%	98%	99%	98%	99%	98%	99%	99%	99%	99%	109%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



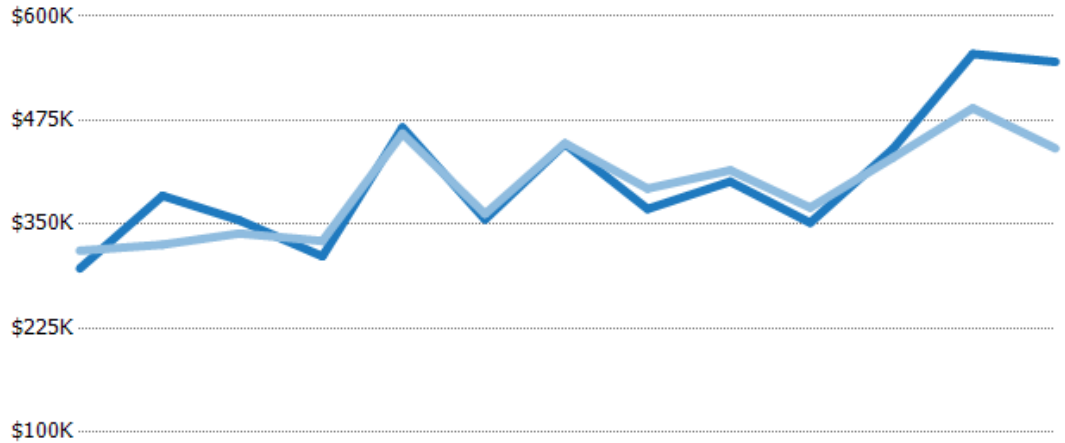
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg Est Value	\$282K	\$439K	\$389K	\$396K	\$450K	\$392K	\$414K	\$389K	\$454K	\$400K	\$438K	\$558K	\$645K
Avg Sales Price	\$312K	\$366K	\$384K	\$403K	\$439K	\$382K	\$427K	\$409K	\$455K	\$405K	\$438K	\$501K	\$552K
Avg Sales Price as a % of Avg Est Value	111%	84%	99%	102%	98%	97%	103%	105%	100%	101%	100%	90%	86%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Williston, VT 05495
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$297K	\$384K	\$355K	\$311K	\$466K	\$356K	\$447K	\$368K	\$401K	\$352K	\$441K	\$555K	\$545K
Median Sales Price	\$318K	\$326K	\$339K	\$330K	\$459K	\$362K	\$447K	\$393K	\$415K	\$370K	\$430K	\$489K	\$441K
Med Sales Price as a % of Med Est Value	107%	85%	96%	106%	98%	102%	100%	107%	103%	105%	98%	88%	81%