

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2021	Jan 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	5	9	-44.4%	121	136	-11%
New Listing Volume	\$1,425,299	\$2,025,800	-29.6%	\$32,579,299	\$32,598,288	-0.1%
Active Listing Count	5	24	-79.2%	N/A	N/A	
Active Listing Volume	\$1,928,799	\$7,583,700	-74.6%	N/A	N/A	
Average Listing Price	\$385,760	\$315,988	+22.1%	\$314,730	\$298,217	+5.5%
Median Listing Price	\$399,900	\$242,450	+64.9%	\$259,027	\$250,308	+3.5%
Median Days in RPR	10	128	-92.2%	70.59	85.83	-17.8%
Months of Inventory	0.4	4.8	-91.3%	1.3	12	-89.6%
Absorption Rate	240%	20.83%	+219.2%	80%	8.33%	+71.7%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	6	9	-33.3%	143	131	+9.2%
New Pending Sales Volume	\$1,538,400	\$2,138,900	-28.1%	\$36,734,300	\$29,803,288	+23.3%
Pending Sales Count	8	15	-46.7%	N/A	N/A	
Pending Sales Volume	\$2,217,700	\$3,594,600	-38.3%	N/A	N/A	
Closed Sales Count	7	4	+75%	121	101	+19.8%
Closed Sales Volume	\$1,531,900	\$799,000	+91.7%	\$29,799,650	\$22,651,338	+31.6%
Average Sales Price	\$218,843	\$199,750	+9.6%	\$246,278	\$224,271	+9.8%
Median Sales Price	\$232,000	\$187,500	+23.7%	\$224,433	\$211,763	+6%

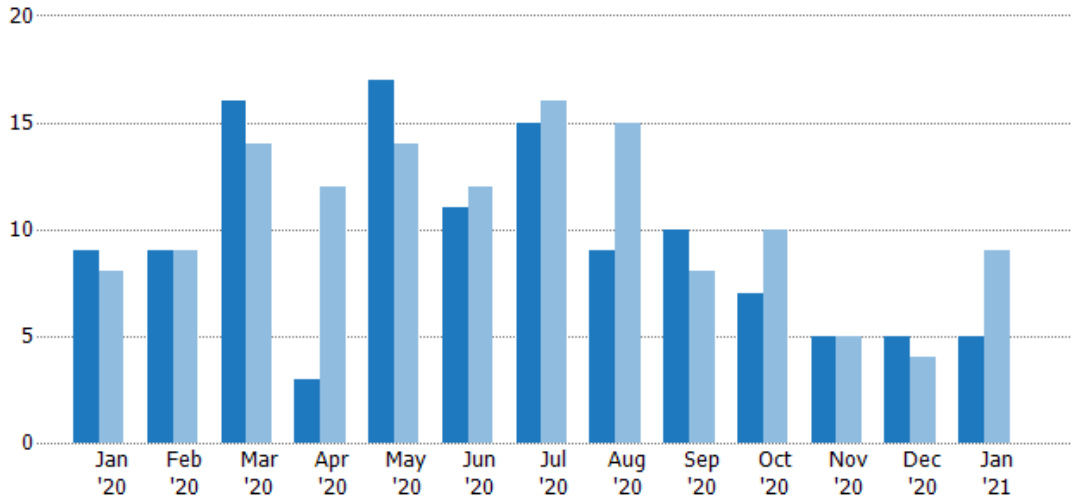
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	5	-44.4%
Jan '20	9	12.5%
Jan '19	8	-25%



Current Year	9	9	16	3	17	11	15	9	10	7	5	5	5
Prior Year	8	9	14	12	14	12	16	15	8	10	5	4	9
Percent Change from Prior Year	13%	0%	14%	-75%	21%	-8%	-6%	-40%	25%	-30%	0%	25%	-44%

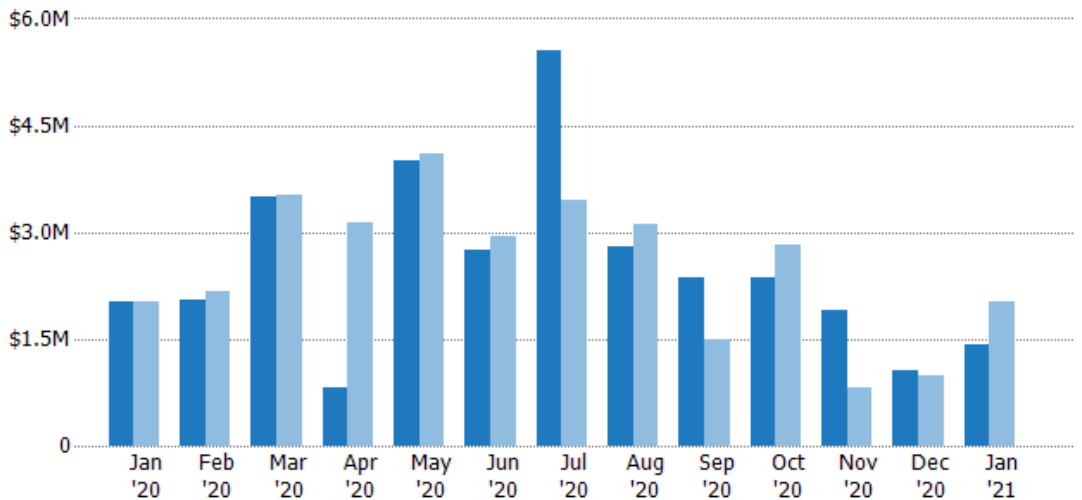
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$1.43M	-29.6%
Jan '20	\$2.03M	-
Jan '19	\$2.03M	-3.4%



Current Year	\$2.03M	\$2.05M	\$3.49M	\$814K	\$4M	\$2.74M	\$5.56M	\$2.79M	\$2.37M	\$2.35M	\$1.9M	\$1.06M	\$1.43M
Prior Year	\$2.03M	\$2.17M	\$3.51M	\$3.14M	\$4.09M	\$2.93M	\$3.44M	\$3.11M	\$1.5M	\$2.83M	\$824K	\$994K	\$2.03M
Percent Change from Prior Year	0	-5%	-1%	-74%	-2%	-6%	62%	-10%	57%	-17%	130%	7%	-30%

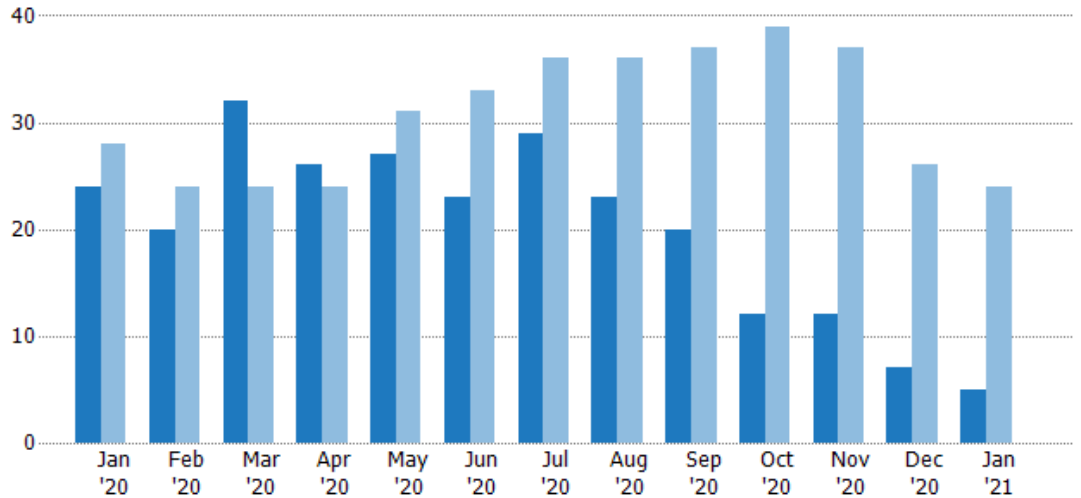
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	5	-79.2%
Jan '20	24	-14.3%
Jan '19	28	-17.9%



Current Year	24	20	32	26	27	23	29	23	20	12	12	7	5
Prior Year	28	24	24	24	31	33	36	36	37	39	37	26	24
Percent Change from Prior Year	-14%	-17%	33%	8%	-13%	-30%	-19%	-36%	-46%	-69%	-68%	-73%	-79%

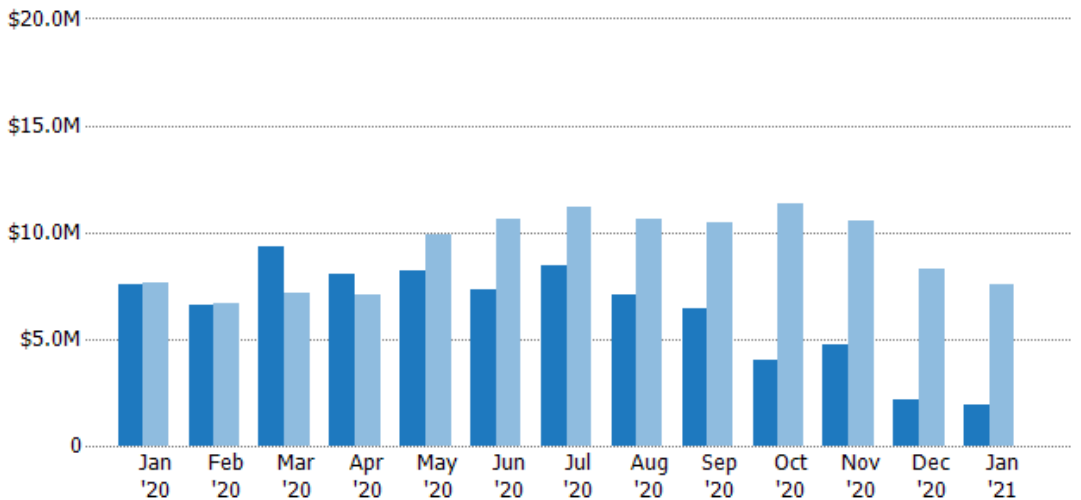
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$1.93M	-74.6%
Jan '20	\$7.58M	-0.7%
Jan '19	\$7.64M	-25.9%



Current Year	\$7.58M	\$6.58M	\$9.36M	\$8.04M	\$8.17M	\$7.35M	\$8.47M	\$7.04M	\$6.42M	\$4.01M	\$4.73M	\$2.15M	\$1.93M
Prior Year	\$7.64M	\$6.68M	\$7.11M	\$7.11M	\$9.92M	\$10.6M	\$11.1M	\$10.6M	\$10.5M	\$11.3M	\$10.5M	\$8.3M	\$7.58M
Percent Change from Prior Year	-1%	-1%	32%	13%	-18%	-31%	-24%	-33%	-39%	-65%	-55%	-74%	-75%

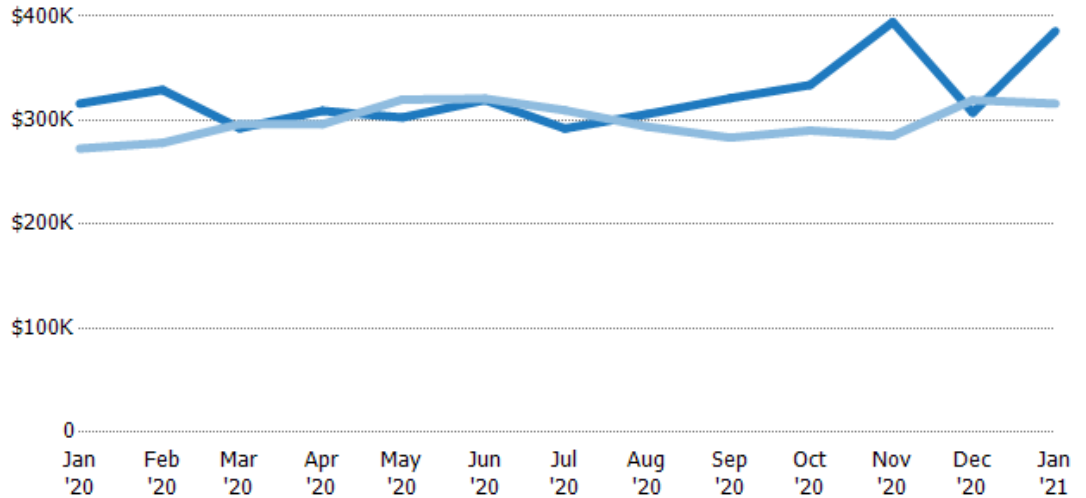
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$386K	22.1%
Jan '20	\$316K	15.8%
Jan '19	\$273K	-9.7%



Current Year	\$316K	\$329K	\$292K	\$309K	\$303K	\$319K	\$292K	\$306K	\$321K	\$334K	\$394K	\$307K	\$386K
Prior Year	\$273K	\$278K	\$296K	\$296K	\$320K	\$321K	\$310K	\$294K	\$283K	\$290K	\$285K	\$319K	\$316K
Percent Change from Prior Year	16%	18%	-1%	4%	-5%	0%	-6%	4%	13%	15%	38%	-4%	22%

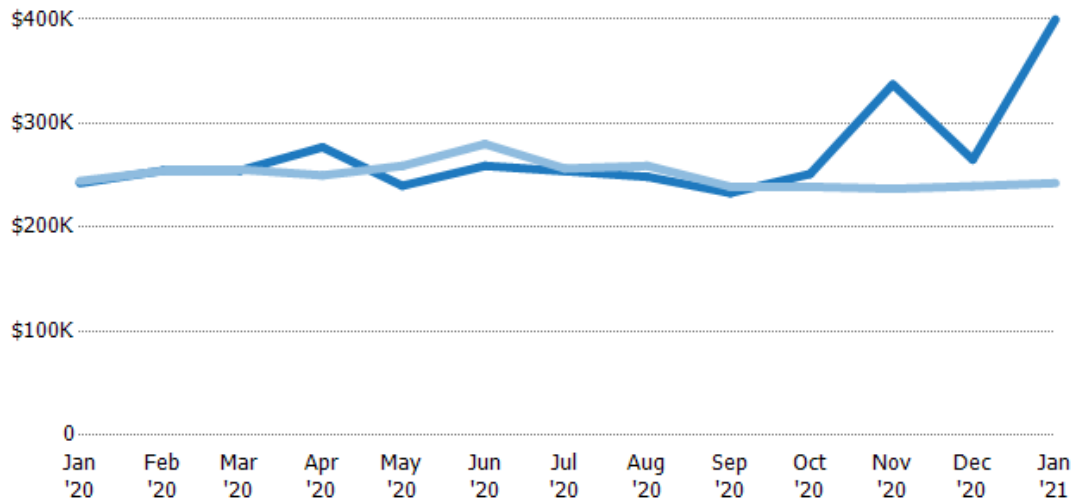
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$400K	64.9%
Jan '20	\$242K	-0.8%
Jan '19	\$244K	-18.6%



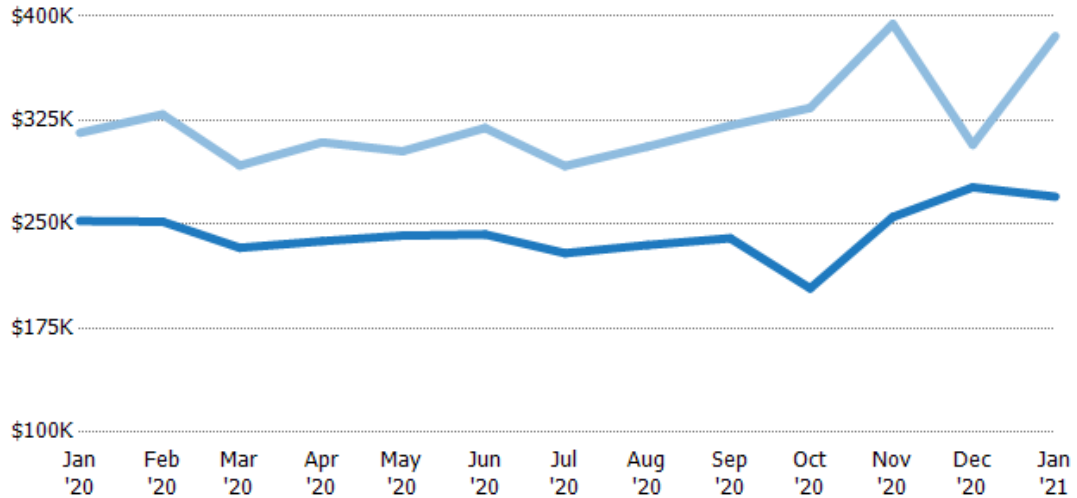
Current Year	\$242K	\$254K	\$254K	\$277K	\$240K	\$259K	\$254K	\$249K	\$233K	\$251K	\$337K	\$265K	\$400K
Prior Year	\$244K	\$254K	\$256K	\$250K	\$259K	\$280K	\$256K	\$259K	\$239K	\$239K	\$237K	\$239K	\$242K
Percent Change from Prior Year	-1%	0%	0%	11%	-7%	-8%	-1%	-4%	-3%	5%	42%	11%	65%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



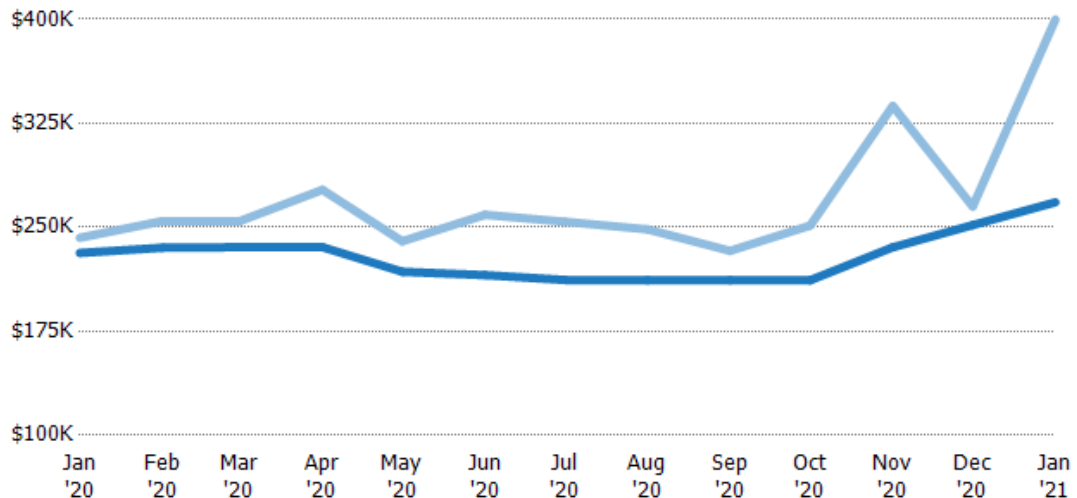
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg Est Value	\$252K	\$252K	\$233K	\$238K	\$242K	\$243K	\$229K	\$235K	\$240K	\$204K	\$255K	\$277K	\$270K
Avg Listing Price	\$316K	\$329K	\$292K	\$309K	\$303K	\$319K	\$292K	\$306K	\$321K	\$334K	\$394K	\$307K	\$386K
Avg Listing Price as a % of Avg Est Value	125%	131%	125%	130%	125%	132%	127%	130%	134%	164%	155%	111%	143%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$231K	\$235K	\$236K	\$236K	\$218K	\$216K	\$212K	\$212K	\$212K	\$212K	\$236K	\$252K	\$268K
Median Listing Price	\$242K	\$254K	\$254K	\$277K	\$240K	\$259K	\$254K	\$249K	\$233K	\$251K	\$337K	\$265K	\$400K
Med Listing Price as a % of Med Est Value	105%	108%	108%	118%	110%	120%	120%	117%	110%	119%	143%	105%	149%

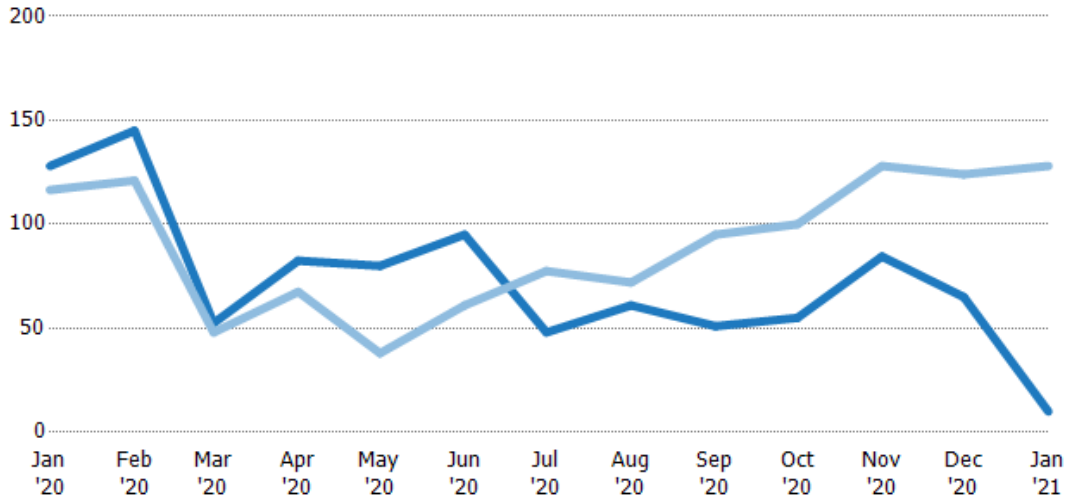
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Days	% Chg.
Jan '21	10	-92.2%
Jan '20	128	9.9%
Jan '19	117	33.9%



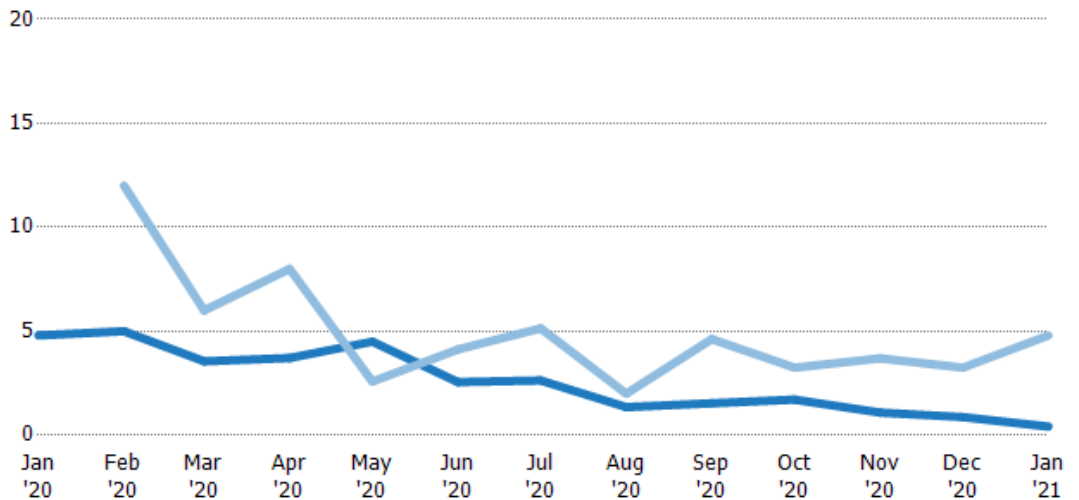
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	128	145	52.5	82.5	80	95	48	61	51	55	84.5	65	10
Prior Year	117	121	48	67.5	38	61	77.5	72	95	100	128	124	128
Percent Change from Prior Year	10%	20%	9%	22%	111%	56%	-38%	-15%	-46%	-45%	-34%	-48%	-92%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



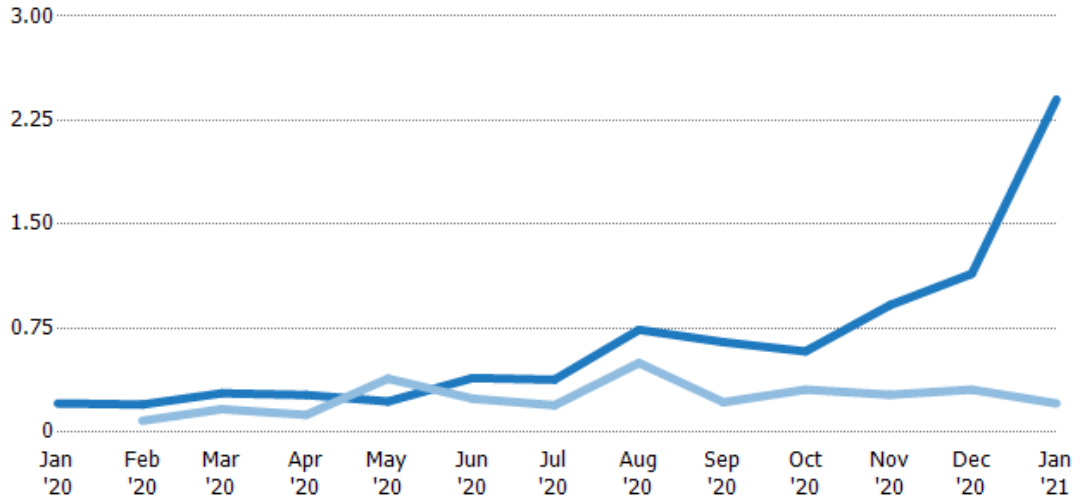
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	4.8	5	3.56	3.71	4.5	2.56	2.64	1.35	1.54	1.71	1.09	0.88	0.42
Prior Year	-	12	6	8	2.58	4.13	5.14	2	4.63	3.25	3.7	3.25	4.8
Percent Change from Prior Year	100%	-58%	-41%	-54%	74%	-38%	-49%	-32%	-67%	-47%	-71%	-73%	-91%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
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 Family Residence



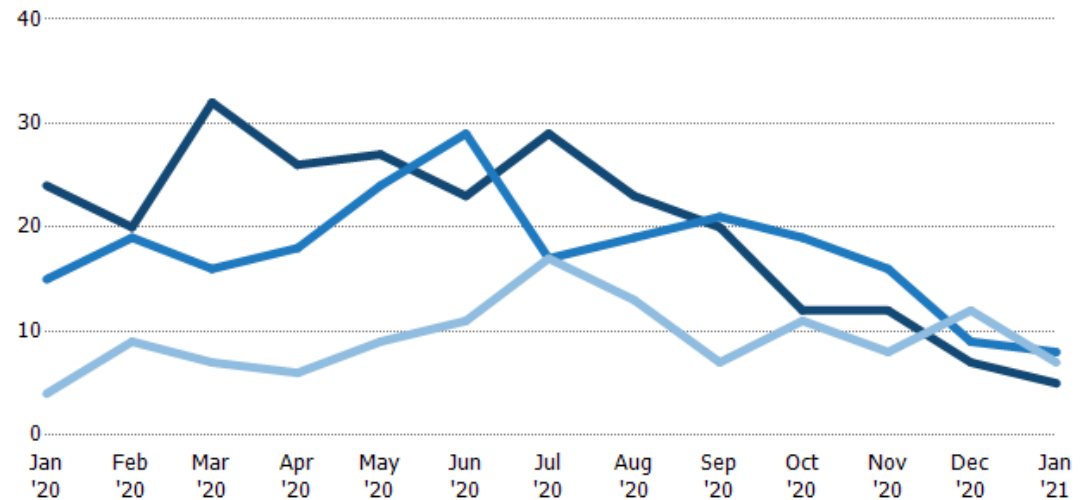
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	21%	20%	28%	27%	22%	39%	38%	74%	65%	58%	92%	114%	240%
Prior Year	-	8%	17%	13%	39%	24%	19%	50%	22%	31%	27%	31%	21%
Change from Prior Year	-21%	-12%	-11%	-14%	16%	-15%	-18%	-24%	-43%	-28%	-65%	-84%	-219%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Active	24	20	32	26	27	23	29	23	20	12	12	7	5
Pending	15	19	16	18	24	29	17	19	21	19	16	9	8
Sold	4	9	7	6	9	11	17	13	7	11	8	12	7

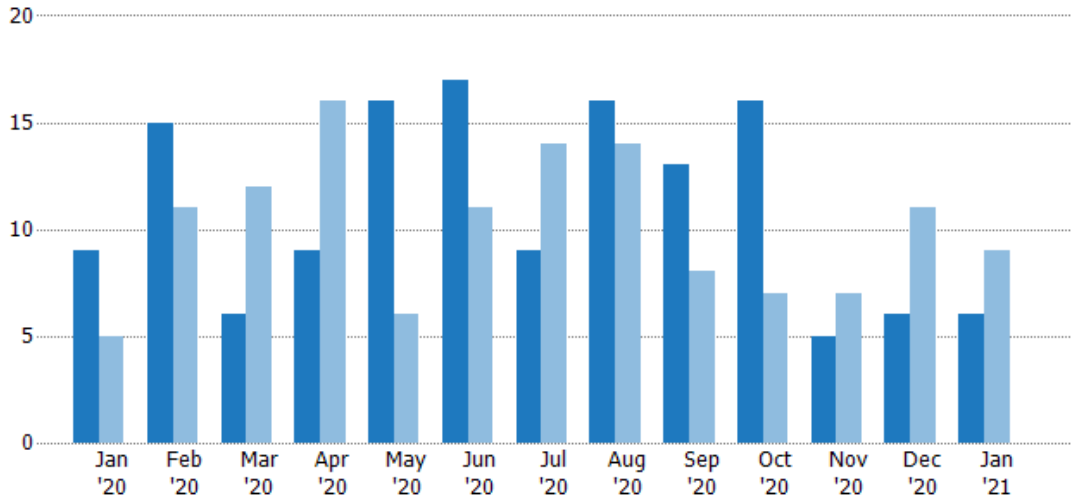
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jan '21	6	-33.3%
Jan '20	9	80%
Jan '19	5	40%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	9	15	6	9	16	17	9	16	13	16	5	6	6
Prior Year	5	11	12	16	6	11	14	14	8	7	7	11	9
Percent Change from Prior Year	80%	36%	-50%	-44%	167%	55%	-36%	14%	63%	129%	-29%	-45%	-33%

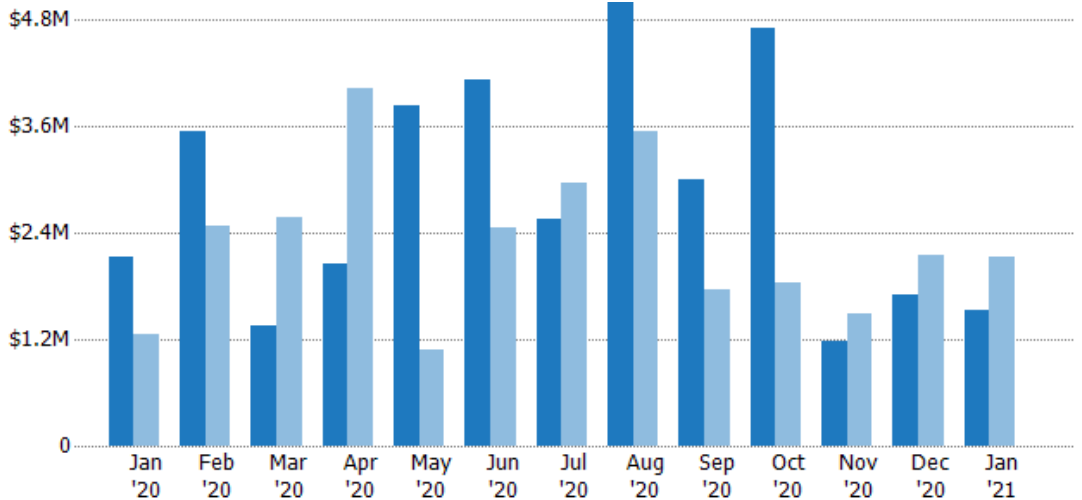
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jan '21	\$1.54M	-28.1%
Jan '20	\$2.14M	69.6%
Jan '19	\$1.26M	8.1%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$2.14M	\$3.55M	\$1.35M	\$2.06M	\$3.84M	\$4.12M	\$2.56M	\$5M	\$3M	\$4.71M	\$1.17M	\$1.7M	\$1.54M
Prior Year	\$1.26M	\$2.48M	\$2.57M	\$4.03M	\$1.09M	\$2.46M	\$2.97M	\$3.55M	\$1.77M	\$1.83M	\$1.49M	\$2.15M	\$2.14M
Percent Change from Prior Year	70%	43%	-47%	-49%	252%	67%	-14%	41%	69%	157%	-22%	-21%	-28%



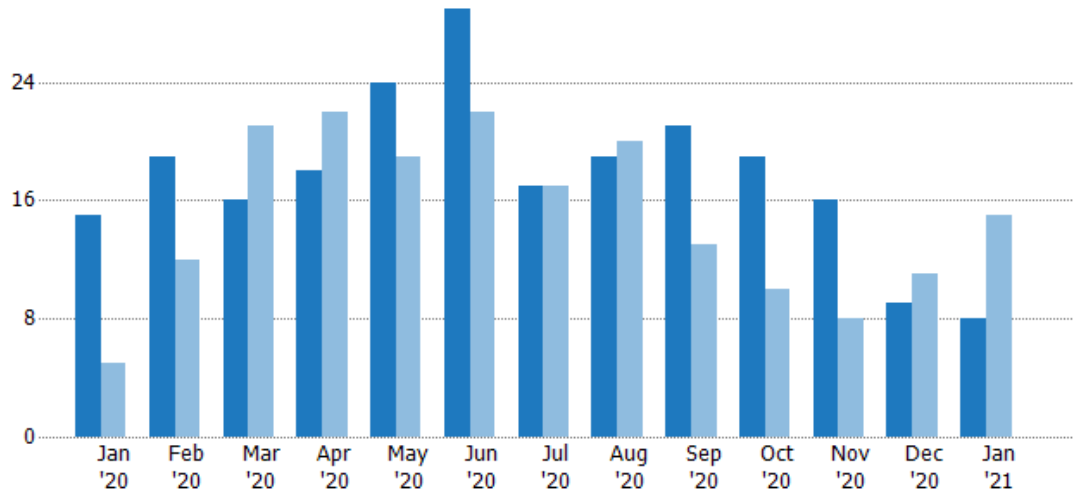
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	8	-46.7%
Jan '20	15	200%
Jan '19	5	40%



Current Year	15	19	16	18	24	29	17	19	21	19	16	9	8
Prior Year	5	12	21	22	19	22	17	20	13	10	8	11	15
Percent Change from Prior Year	200%	58%	-24%	-18%	26%	32%	0%	-5%	62%	90%	100%	-18%	-47%

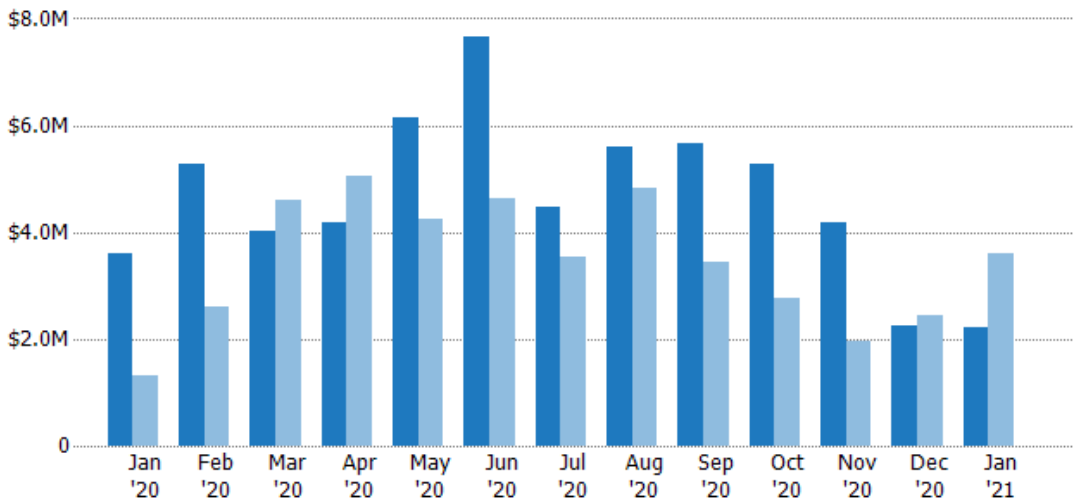
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$2.22M	-38.3%
Jan '20	\$3.59M	174.2%
Jan '19	\$1.31M	22.7%



Current Year	\$3.59M	\$5.28M	\$4.01M	\$4.18M	\$6.14M	\$7.67M	\$4.47M	\$5.61M	\$5.67M	\$5.26M	\$4.19M	\$2.25M	\$2.22M
Prior Year	\$1.31M	\$2.61M	\$4.61M	\$5.06M	\$4.24M	\$4.63M	\$3.54M	\$4.83M	\$3.45M	\$2.77M	\$1.96M	\$2.45M	\$3.59M
Percent Change from Prior Year	174%	102%	-13%	-17%	45%	65%	26%	16%	64%	90%	114%	-8%	-38%

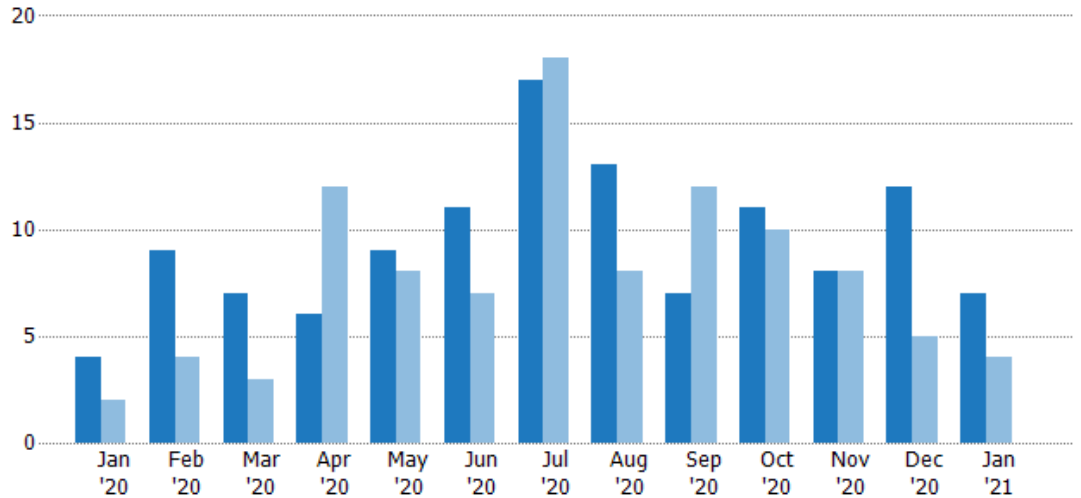
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	7	75%
Jan '20	4	100%
Jan '19	2	0%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	4	9	7	6	9	11	17	13	7	11	8	12	7
Prior Year	2	4	3	12	8	7	18	8	12	10	8	5	4
Percent Change from Prior Year	100%	125%	133%	-50%	13%	57%	-6%	63%	-42%	10%	0%	140%	75%

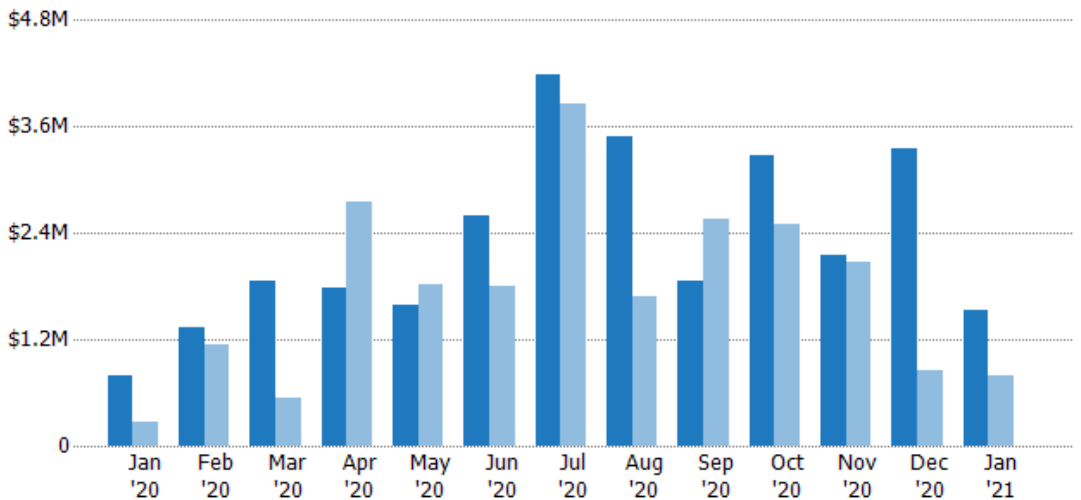
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$1.53M	91.7%
Jan '20	\$799K	191.3%
Jan '19	\$274K	-33.6%



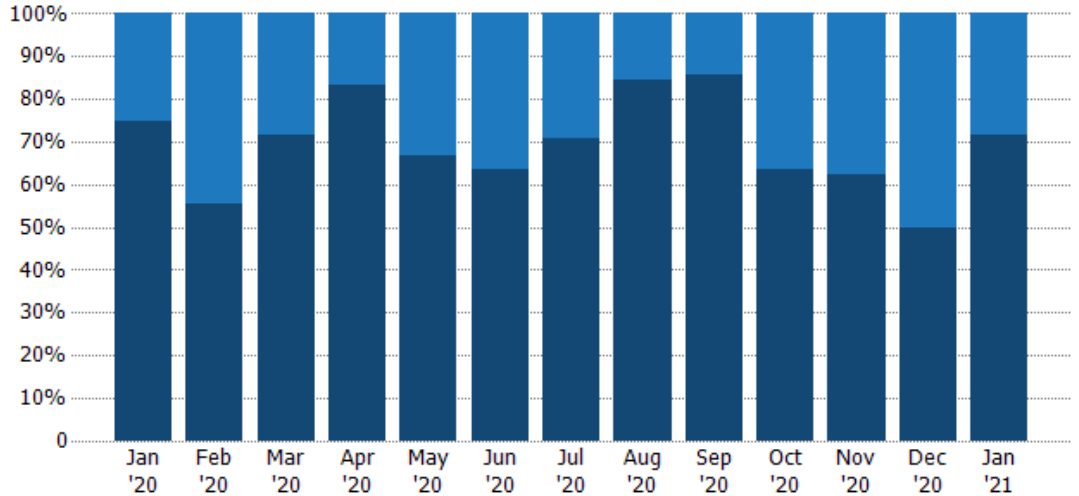
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$799K	\$1.33M	\$1.85M	\$1.79M	\$1.58M	\$2.59M	\$4.19M	\$3.49M	\$1.86M	\$3.28M	\$2.15M	\$3.36M	\$1.53M
Prior Year	\$274K	\$1.14M	\$540K	\$2.75M	\$1.82M	\$1.81M	\$3.86M	\$1.68M	\$2.55M	\$2.5M	\$2.08M	\$852K	\$799K
Percent Change from Prior Year	191%	16%	242%	-35%	-13%	43%	9%	108%	-27%	31%	4%	294%	92%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



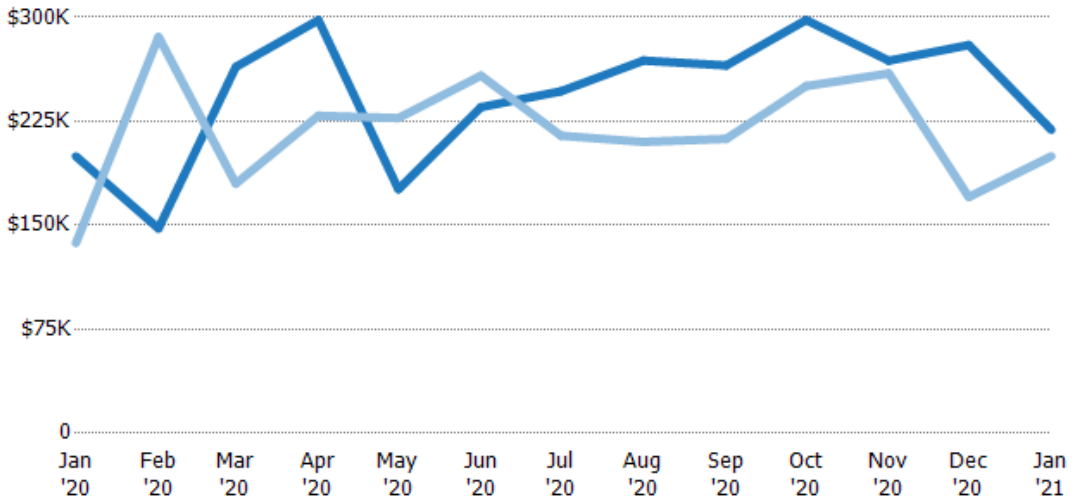
Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Condo/Townhouse	25%	44%	29%	17%	33%	36%	29%	15%	14%	36%	38%	50%	29%
Single Family Residence	75%	56%	71%	83%	67%	64%	71%	85%	86%	64%	63%	50%	71%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Price	% Chg.
Jan '21	\$219K	9.6%
Jan '20	\$200K	45.7%
Jan '19	\$137K	-33.6%

Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$200K	\$148K	\$264K	\$298K	\$176K	\$235K	\$247K	\$269K	\$265K	\$298K	\$269K	\$280K	\$219K
Prior Year	\$137K	\$286K	\$180K	\$229K	\$227K	\$258K	\$215K	\$210K	\$212K	\$250K	\$260K	\$170K	\$200K
Percent Change from Prior Year	46%	-48%	47%	30%	-23%	-9%	15%	28%	25%	19%	4%	64%	10%

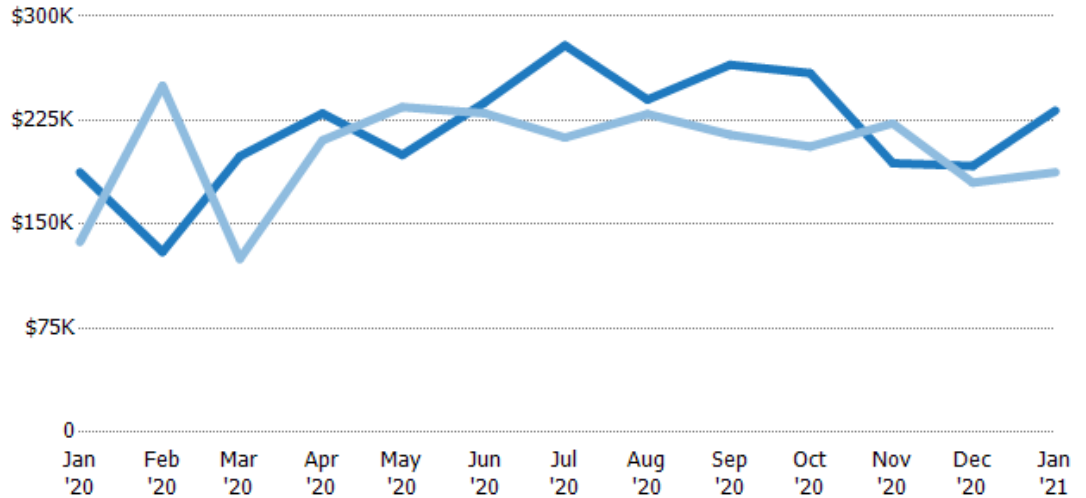
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$232K	23.7%
Jan '20	\$188K	36.7%
Jan '19	\$137K	-33.6%



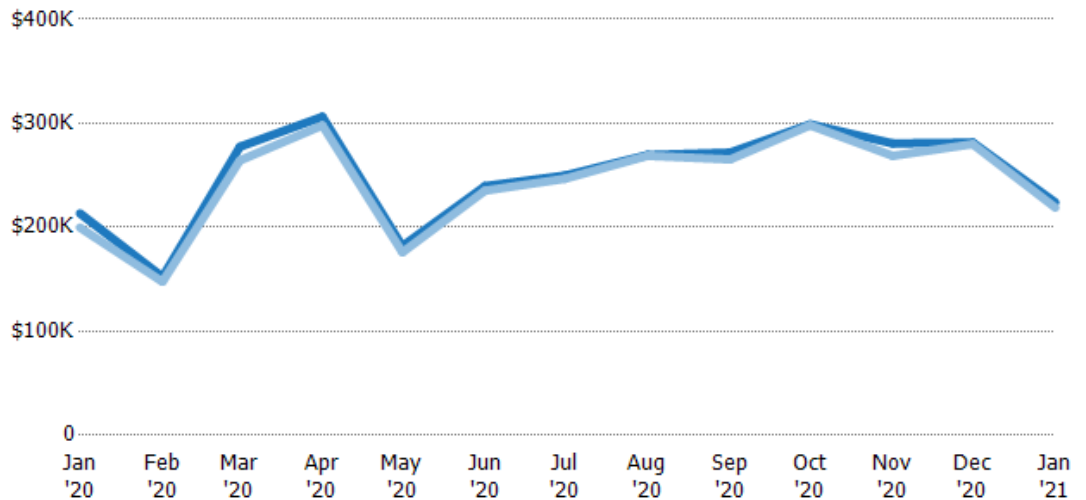
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$188K	\$130K	\$199K	\$230K	\$200K	\$238K	\$279K	\$240K	\$265K	\$259K	\$194K	\$192K	\$232K
Prior Year	\$137K	\$250K	\$125K	\$211K	\$235K	\$230K	\$213K	\$230K	\$215K	\$206K	\$223K	\$180K	\$188K
Percent Change from Prior Year	37%	-48%	59%	9%	-15%	3%	31%	5%	24%	26%	-13%	7%	24%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



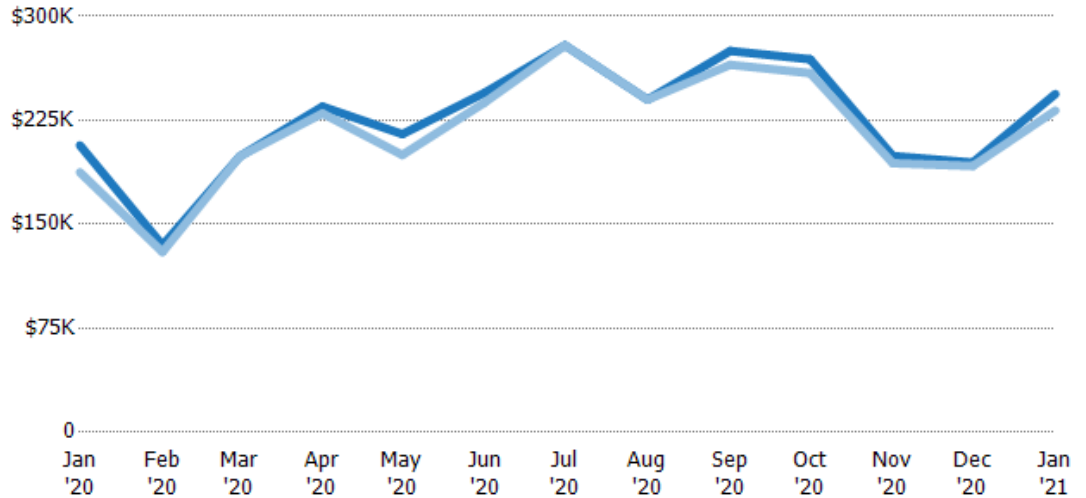
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg List Price	\$213K	\$152K	\$277K	\$306K	\$182K	\$240K	\$250K	\$269K	\$272K	\$299K	\$281K	\$281K	\$224K
Avg Sales Price	\$200K	\$148K	\$264K	\$298K	\$176K	\$235K	\$247K	\$269K	\$265K	\$298K	\$269K	\$280K	\$219K
Avg Sales Price as a % of Avg List Price	94%	97%	95%	97%	97%	98%	99%	100%	98%	100%	96%	99%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

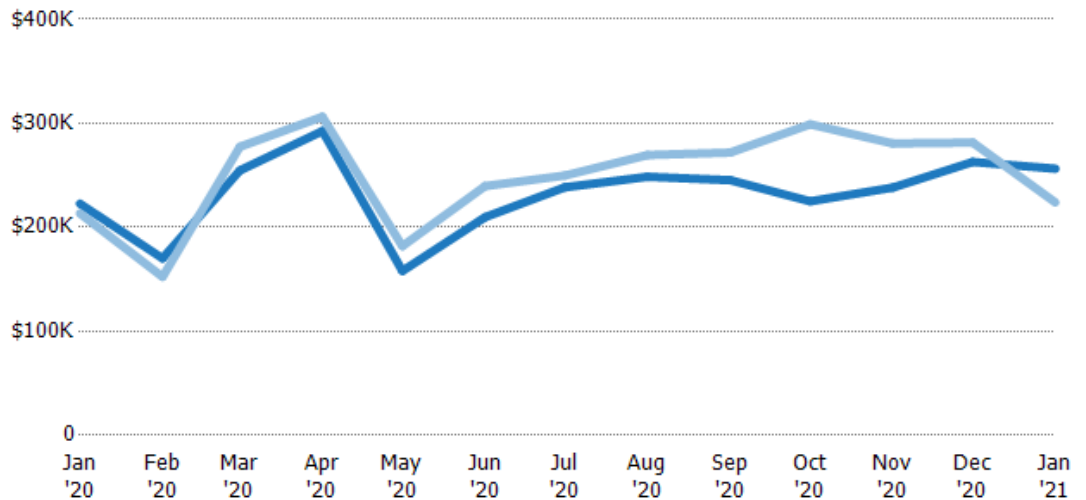


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

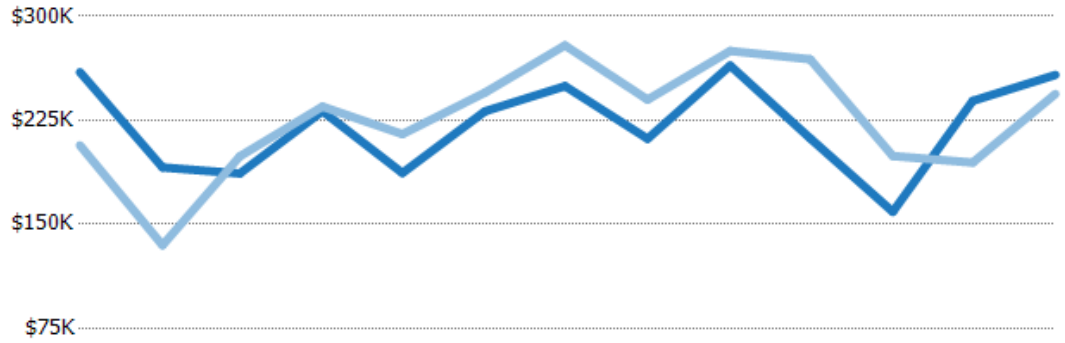


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$260K	\$191K	\$187K	\$232K	\$187K	\$231K	\$250K	\$212K	\$264K	\$212K	\$159K	\$239K	\$258K
Median Sales Price	\$207K	\$135K	\$199K	\$235K	\$215K	\$245K	\$279K	\$240K	\$275K	\$269K	\$199K	\$195K	\$244K
Med Sales Price as a % of Med Est Value	80%	71%	107%	101%	115%	106%	112%	113%	104%	127%	125%	81%	95%