

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

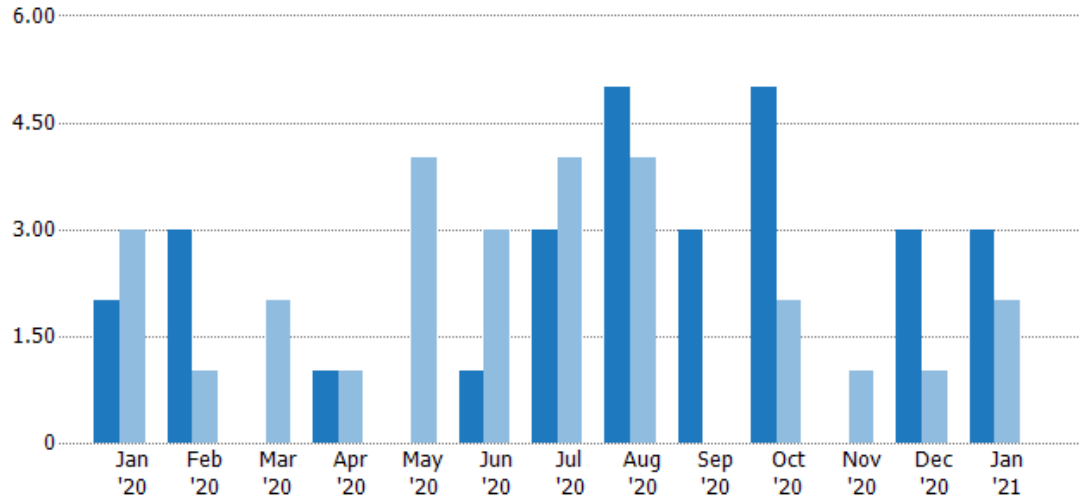
Key Metrics	Jan 2021	Jan 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	3	2	+50%	29	28	+3.6%
New Listing Volume	\$1,639,000	\$880,000	+86.3%	\$20,140,900	\$15,306,300	+31.6%
Active Listing Count	9	17	-47.1%	N/A	N/A	
Active Listing Volume	\$10,398,000	\$12,389,900	-16.1%	N/A	N/A	
Average Listing Price	\$1,155,333	\$728,818	+58.5%	\$911,933	\$614,885	+48.3%
Median Listing Price	\$650,000	\$525,000	+23.8%	\$529,564	\$484,825	+9.2%
Median Days in RPR	53	203	-73.9%	157.17	191.91	-18.1%
Months of Inventory	3	5.7	-47.1%	4.5	17	-73.5%
Absorption Rate	33.33%	17.65%	+15.7%	22.22%	5.88%	+16.3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	1	2	-50%	38	19	+100%
New Pending Sales Volume	\$439,000	\$1,034,000	-57.5%	\$21,173,900	\$7,051,800	+200.3%
Pending Sales Count	2	2	+—	N/A	N/A	
Pending Sales Volume	\$1,059,000	\$1,034,000	+2.4%	N/A	N/A	
Closed Sales Count	4	2	+100%	29	17	+70.6%
Closed Sales Volume	\$1,246,250	\$665,000	+87.4%	\$15,362,049	\$6,192,500	+148.1%
Average Sales Price	\$311,563	\$332,500	-6.3%	\$529,726	\$364,265	+45.4%
Median Sales Price	\$328,750	\$332,500	-1.1%	\$467,500	\$355,059	+31.7%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



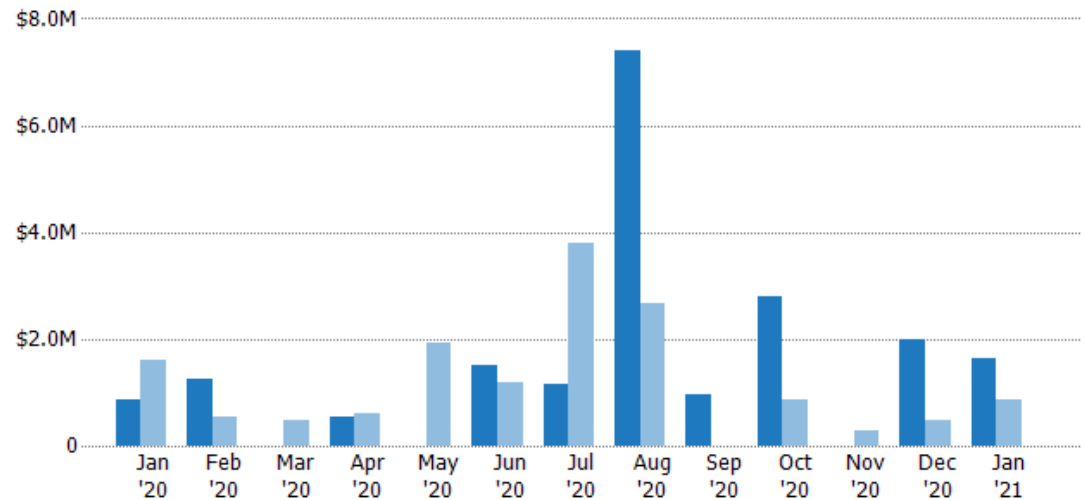
Current Year	2	3	-	1	-	1	3	5	3	5	-	3	3
Prior Year	3	1	2	1	4	3	4	4	-	2	1	1	2
Percent Change from Prior Year	-33%	200%	-100%	0%	-100%	-67%	-25%	25%	100%	150%	-100%	200%	50%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$880K	\$1.24M	-	\$545K	-	\$1.5M	\$1.17M	\$7.41M	\$973K	\$2.78M	-	\$2M	\$1.64M
Prior Year	\$1.6M	\$550K	\$493K	\$599K	\$1.91M	\$1.18M	\$3.78M	\$2.67M	-	\$873K	\$289K	\$475K	\$880K
Percent Change from Prior Year	-45%	126%	-100%	-9%	-100%	27%	-69%	178%	100%	219%	-100%	320%	86%

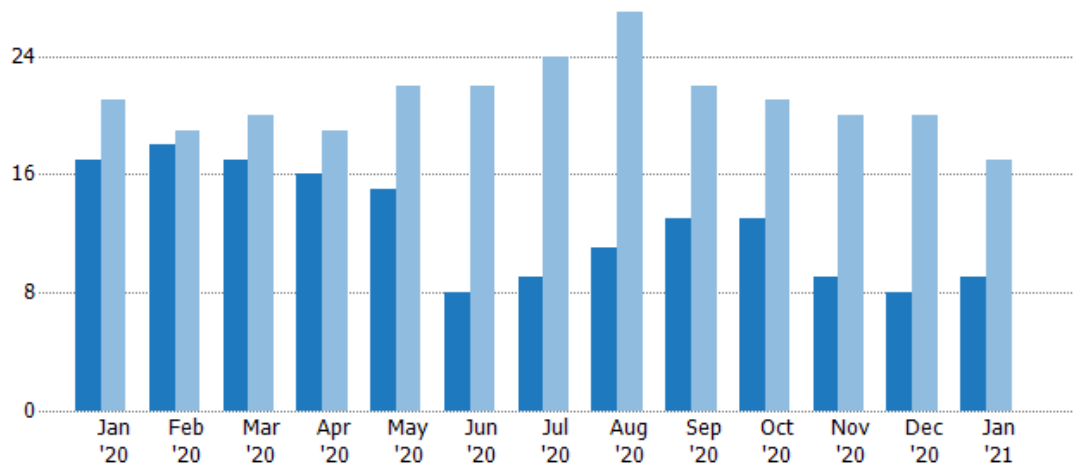
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	9	-47.1%
Jan '20	17	-19%
Jan '19	21	19%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	17	18	17	16	15	8	9	11	13	13	9	8	9
Prior Year	21	19	20	19	22	22	24	27	22	21	20	20	17
Percent Change from Prior Year	-19%	-5%	-15%	-16%	-32%	-64%	-63%	-59%	-41%	-38%	-55%	-60%	-47%

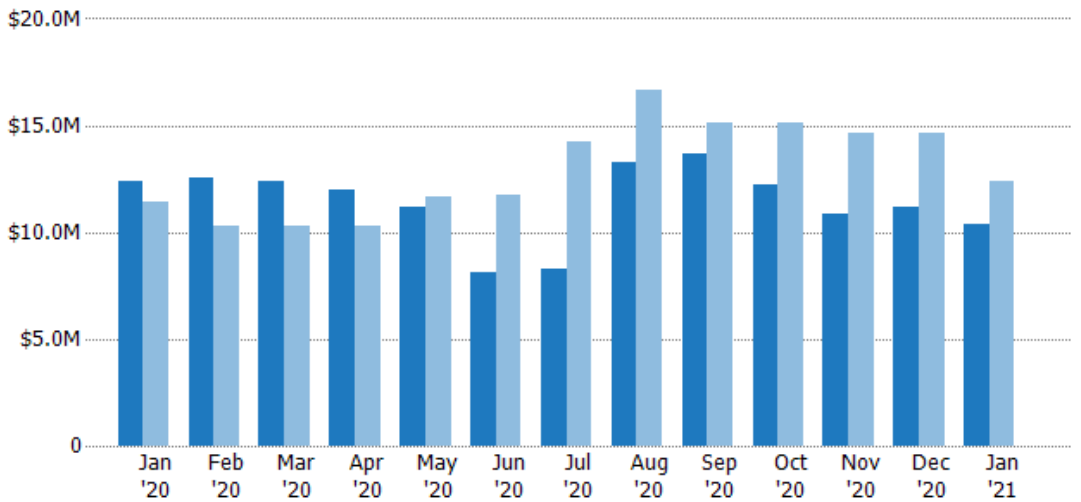
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$10.4M	-16.1%
Jan '20	\$12.4M	8.8%
Jan '19	\$11.4M	-6.4%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$12.4M	\$12.6M	\$12.4M	\$12M	\$11.2M	\$8.14M	\$8.3M	\$13.3M	\$13.7M	\$12.3M	\$10.9M	\$11.2M	\$10.4M
Prior Year	\$11.4M	\$10.3M	\$10.3M	\$10.3M	\$11.6M	\$11.7M	\$14.3M	\$16.6M	\$15.1M	\$15.1M	\$14.6M	\$14.7M	\$12.4M
Percent Change from Prior Year	9%	22%	20%	16%	-4%	-31%	-42%	-20%	-10%	-19%	-26%	-24%	-16%

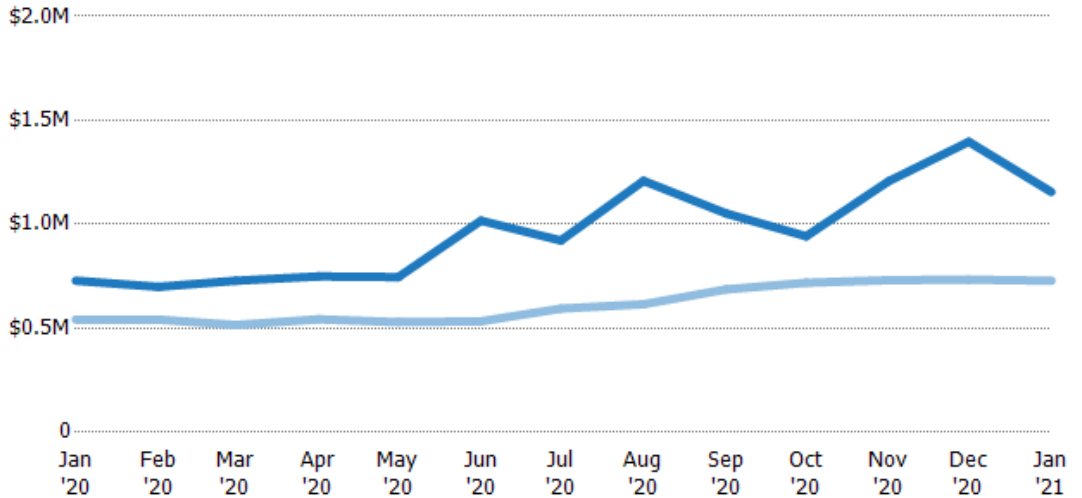
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$1.16M	58.5%
Jan '20	\$729K	34.4%
Jan '19	\$542K	-21.4%



Current Year	\$729K	\$699K	\$729K	\$749K	\$746K	\$1.02M	\$922K	\$1.21M	\$1.05M	\$942K	\$1.21M	\$1.4M	\$1.16M
Prior Year	\$542K	\$541K	\$516K	\$543K	\$529K	\$533K	\$595K	\$615K	\$687K	\$719K	\$731K	\$734K	\$729K
Percent Change from Prior Year	34%	29%	41%	38%	41%	91%	55%	96%	53%	31%	65%	90%	59%

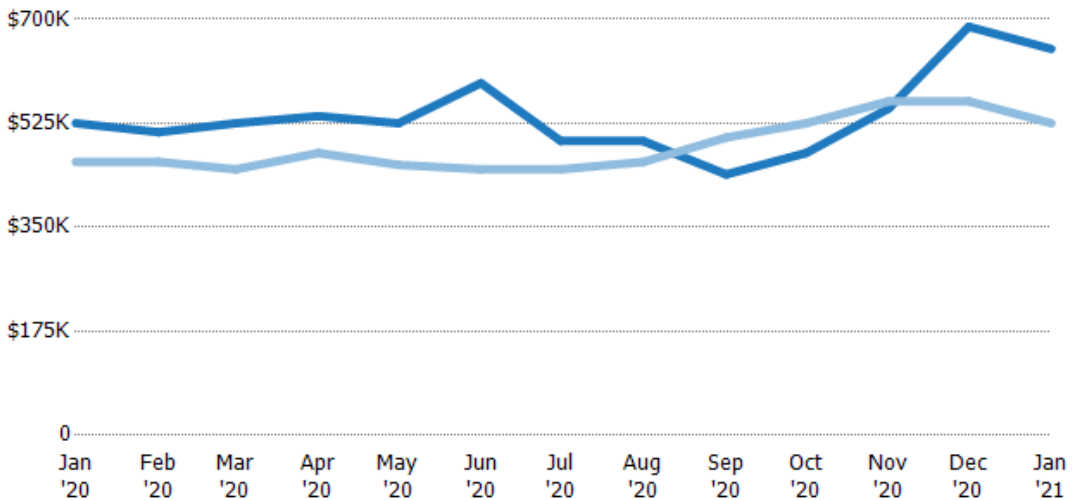
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$650K	23.8%
Jan '20	\$525K	14.1%
Jan '19	\$460K	-23.9%



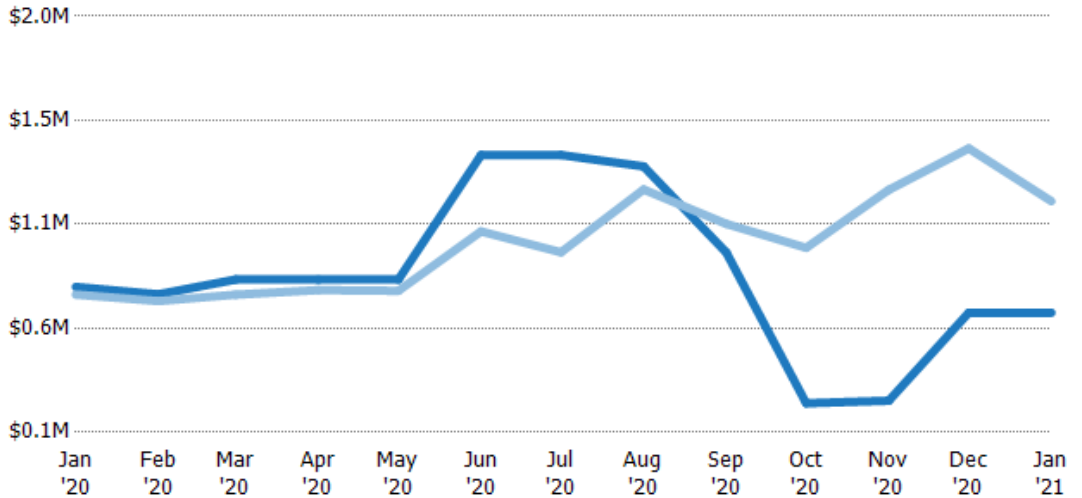
Current Year	\$525K	\$510K	\$525K	\$537K	\$525K	\$593K	\$495K	\$495K	\$439K	\$475K	\$550K	\$688K	\$650K
Prior Year	\$460K	\$460K	\$448K	\$475K	\$455K	\$448K	\$448K	\$460K	\$501K	\$525K	\$562K	\$562K	\$525K
Percent Change from Prior Year	14%	11%	17%	13%	15%	32%	11%	8%	-12%	-10%	-2%	22%	24%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



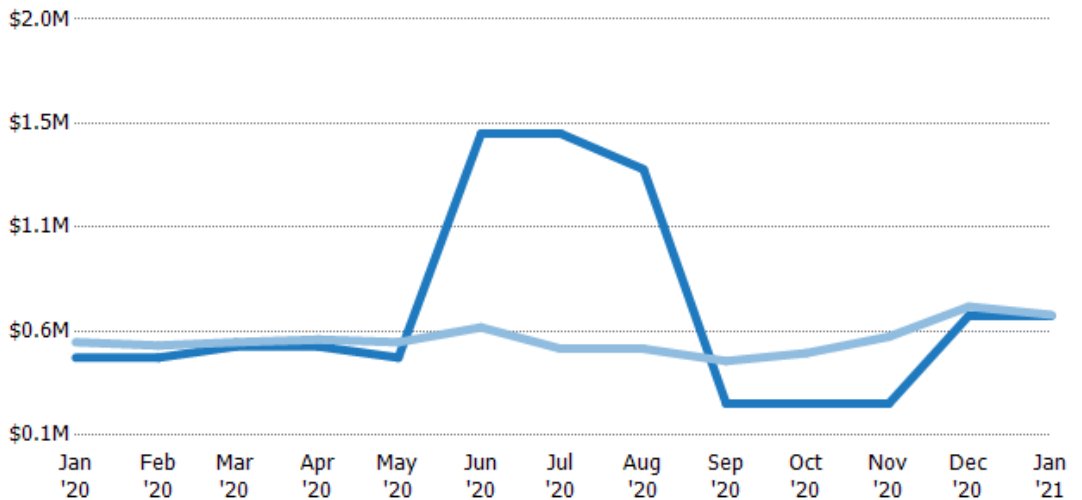
Avg Est Value	\$764K	\$730K	\$798K	\$798K	\$797K	\$1.37M	\$1.37M	\$1.31M	\$922K	\$233K	\$244K	\$646K	\$646K
Avg Listing Price	\$729K	\$699K	\$729K	\$749K	\$746K	\$1.02M	\$922K	\$1.21M	\$1.05M	\$942K	\$1.21M	\$1.4M	\$1.16M
Avg Listing Price as a % of Avg Est Value	95%	96%	91%	94%	94%	74%	67%	92%	114%	405%	495%	216%	179%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$454K	\$454K	\$505K	\$505K	\$454K	\$1.48M	\$1.48M	\$1.31M	\$244K	\$244K	\$244K	\$646K	\$646K
Median Listing Price	\$525K	\$510K	\$525K	\$537K	\$525K	\$593K	\$495K	\$495K	\$439K	\$475K	\$550K	\$688K	\$650K
Med Listing Price as a % of Med Est Value	116%	112%	104%	106%	116%	40%	34%	38%	180%	195%	225%	106%	101%

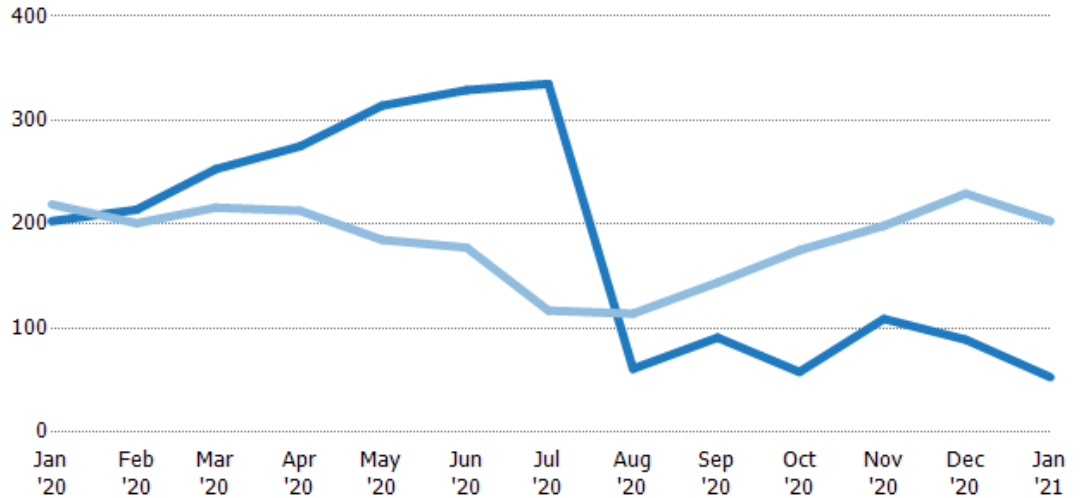
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Days	% Chg.
Jan '21	53	-73.9%
Jan '20	203	-7.3%
Jan '19	219	0%



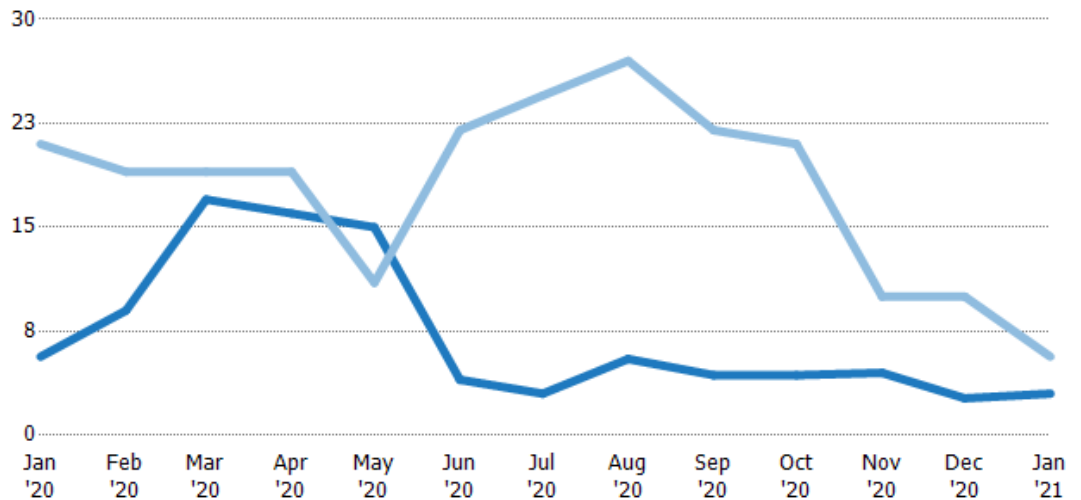
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	203	214	253	275	314	329	335	61	91	58	109	89	53
Prior Year	219	201	216	213	185	178	117	114	144	175	199	230	203
Percent Change from Prior Year	-7%	6%	17%	29%	70%	85%	186%	-46%	-37%	-67%	-45%	-61%	-74%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: South Londonderry, VT 05155  
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 Family Residence



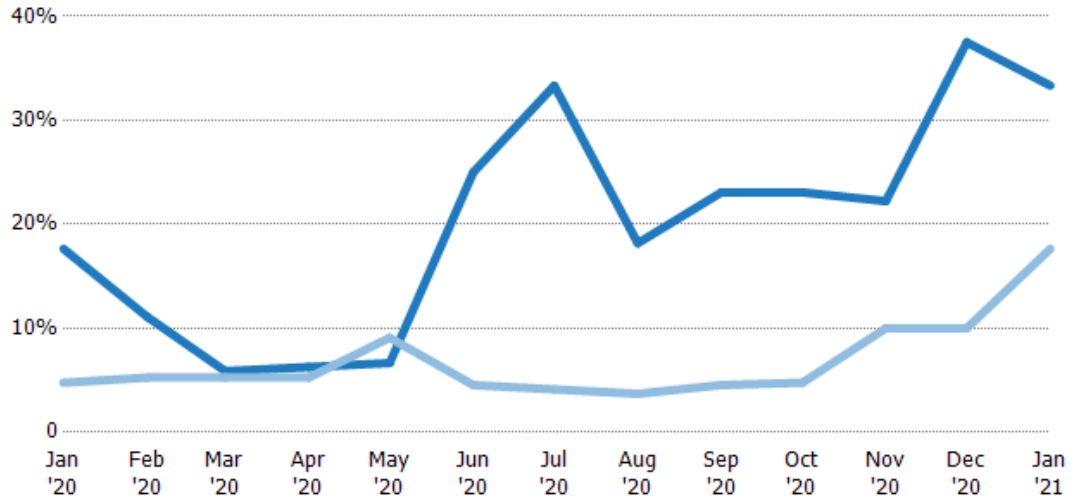
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	5.67	9	17	16	15	4	3	5.5	4.33	4.33	4.5	2.67	3
Prior Year	21	19	19	19	11	22	24.5	27	22	21	10	10	5.67
Percent Change from Prior Year	-73%	-53%	100%	-100%	36%	-82%	100%	-80%	-80%	-79%	-55%	-73%	-47%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: South Londondery, VT 05155  
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 Family Residence



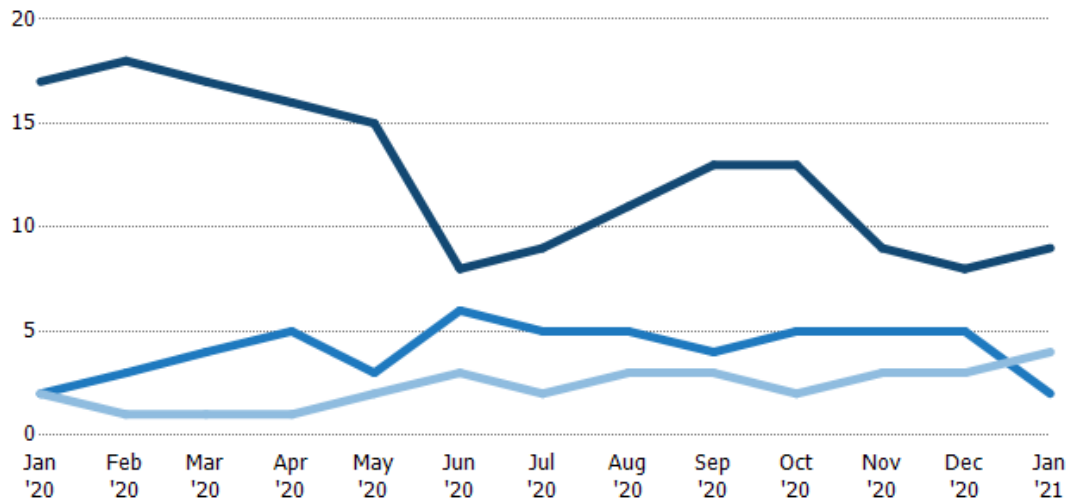
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	18%	11%	6%	6%	7%	25%	33%	18%	23%	23%	22%	38%	33%
Prior Year	5%	5%	5%	5%	9%	5%	4%	4%	5%	5%	10%	10%	18%
Change from Prior Year	-13%	-6%	-6%	5%	2%	-20%	-33%	-14%	-19%	-18%	-12%	-28%	-16%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



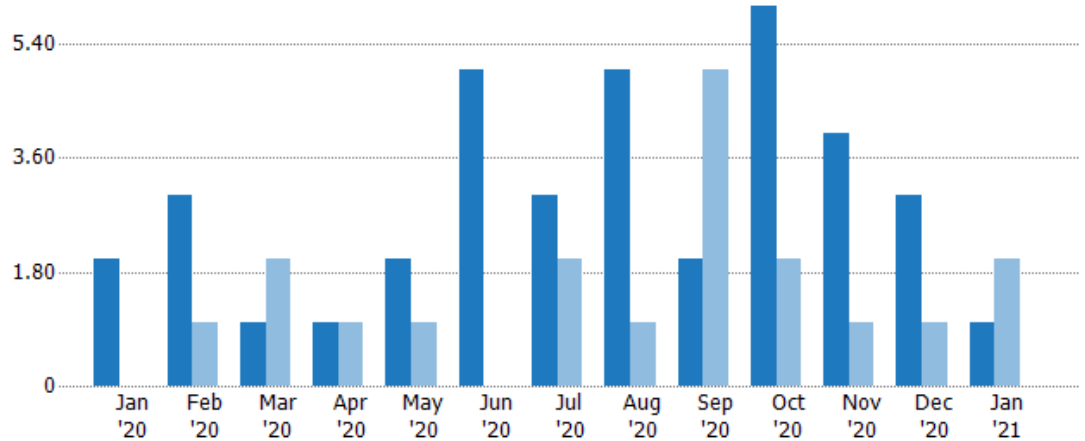
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Active	17	18	17	16	15	8	9	11	13	13	9	8	9
Pending	2	3	4	5	3	6	5	5	4	5	5	5	2
Sold	2	1	1	1	2	3	2	3	3	2	3	3	4

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



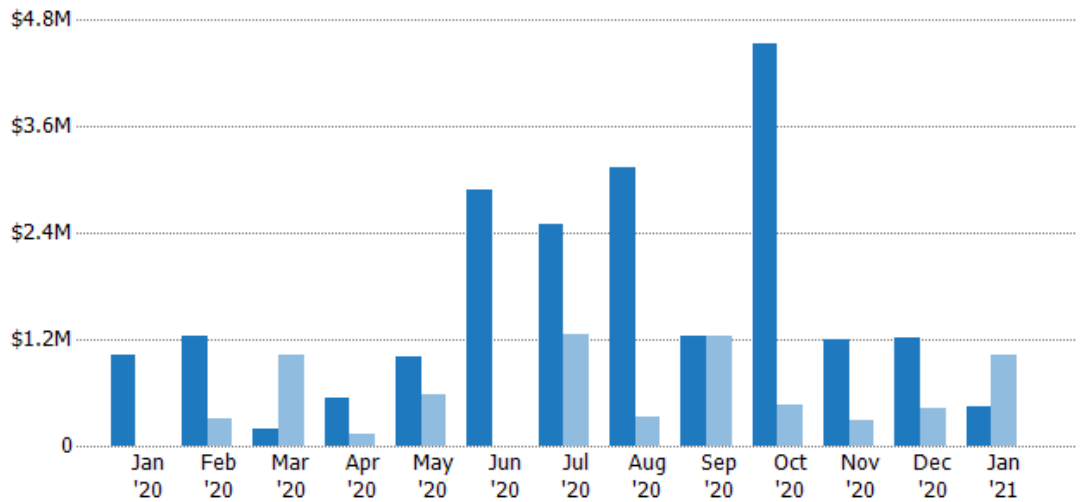
Current Year	2	3	1	1	2	5	3	5	2	6	4	3	1
Prior Year	-	1	2	1	1	-	2	1	5	2	1	1	2
Percent Change from Prior Year	100%	200%	-50%	0%	100%	100%	50%	400%	-60%	200%	300%	200%	-50%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$1.03M	\$1.25M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$3.14M	\$1.24M	\$4.53M	\$1.2M	\$1.21M	\$439K
Prior Year	-	\$300K	\$1.02M	\$139K	\$580K	-	\$1.25M	\$325K	\$1.23M	\$468K	\$289K	\$424K	\$1.03M
Percent Change from Prior Year	100%	316%	-80%	292%	72%	100%	100%	866%	1%	869%	315%	187%	-58%

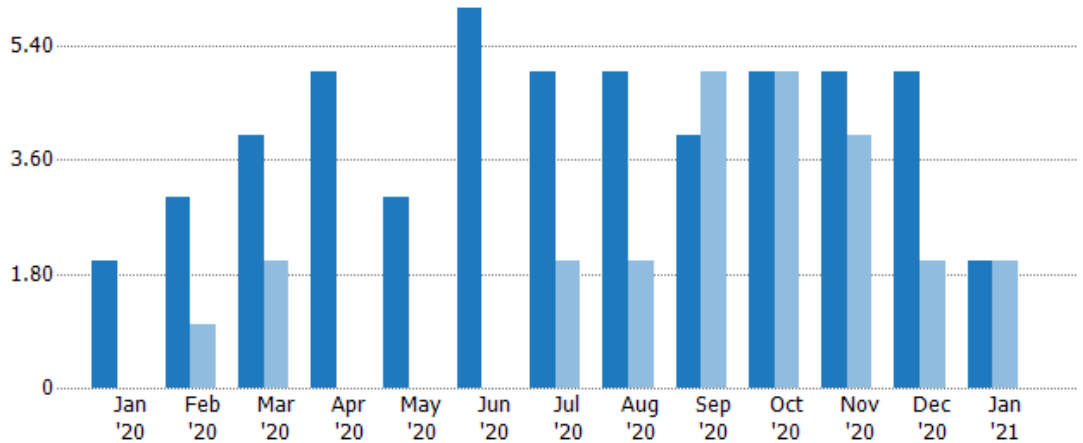


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



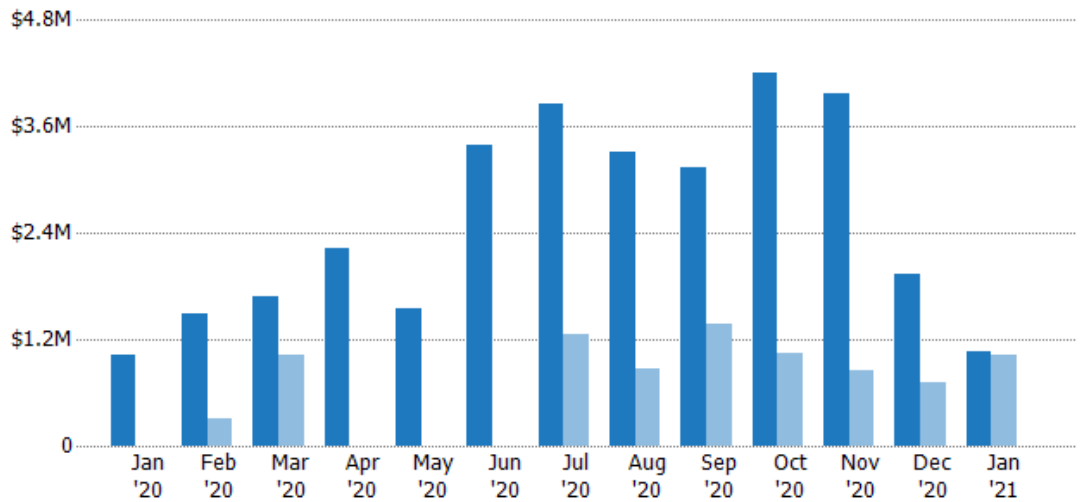
Current Year	2	3	4	5	3	6	5	5	4	5	5	5	2
Prior Year	-	1	2	-	-	-	2	2	5	5	4	2	2
Percent Change from Prior Year	100%	200%	100%	100%	100%	100%	150%	150%	-20%	0%	25%	150%	0%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



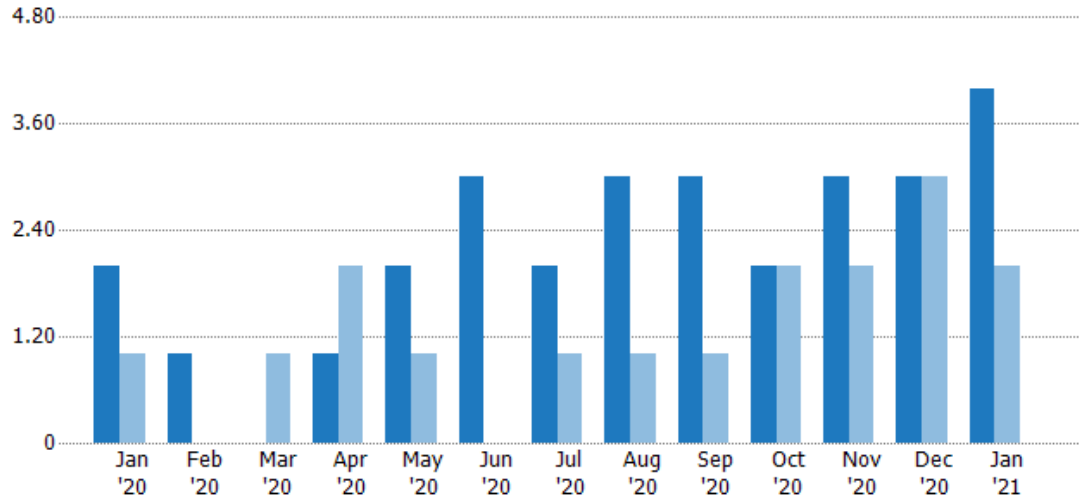
Current Year	\$1.03M	\$1.48M	\$1.68M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$3.31M	\$3.14M	\$4.21M	\$3.98M	\$1.93M	\$1.06M
Prior Year	-	\$300K	\$1.02M	-	-	-	\$1.25M	\$875K	\$1.37M	\$1.05M	\$852K	\$713K	\$1.03M
Percent Change from Prior Year	100%	394%	66%	100%	100%	100%	209%	279%	129%	302%	367%	171%	2%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



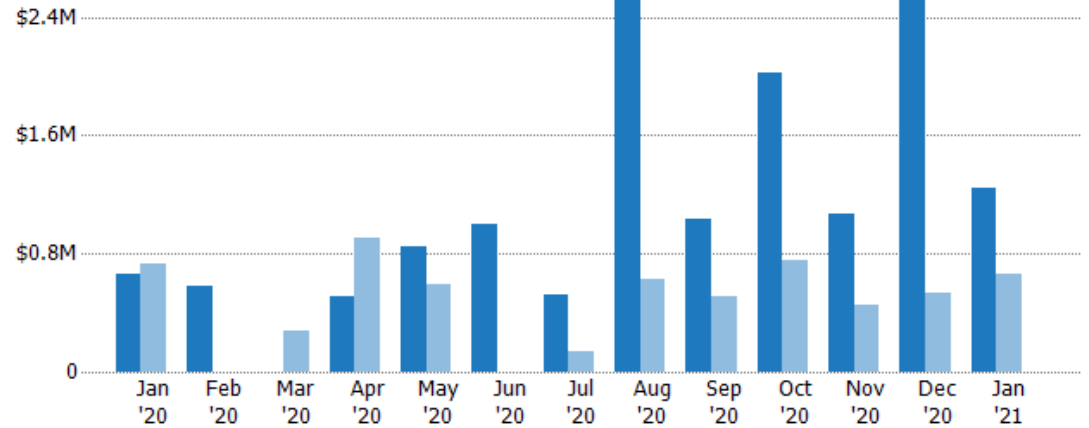
Current Year	2	1	-	1	2	3	2	3	3	2	3	3	4
Prior Year	1	-	1	2	1	-	1	1	1	2	2	3	2
Percent Change from Prior Year	100%	100%	-100%	-50%	100%	100%	100%	200%	200%	0%	50%	0%	100%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



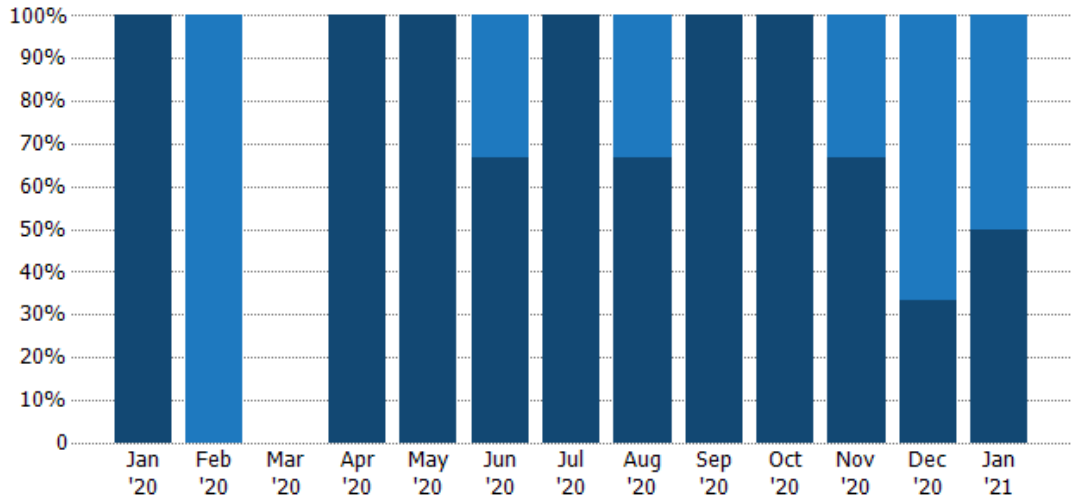
Current Year	\$665K	\$580K	-	\$515K	\$843K	\$1M	\$520K	\$2.88M	\$1.03M	\$2.03M	\$1.07M	\$2.98M	\$1.25M
Prior Year	\$730K	-	\$280K	\$910K	\$595K	-	\$135K	\$630K	\$510K	\$755K	\$451K	\$532K	\$665K
Percent Change from Prior Year	-9%	100%	-100%	-43%	42%	100%	285%	357%	102%	168%	138%	461%	87%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



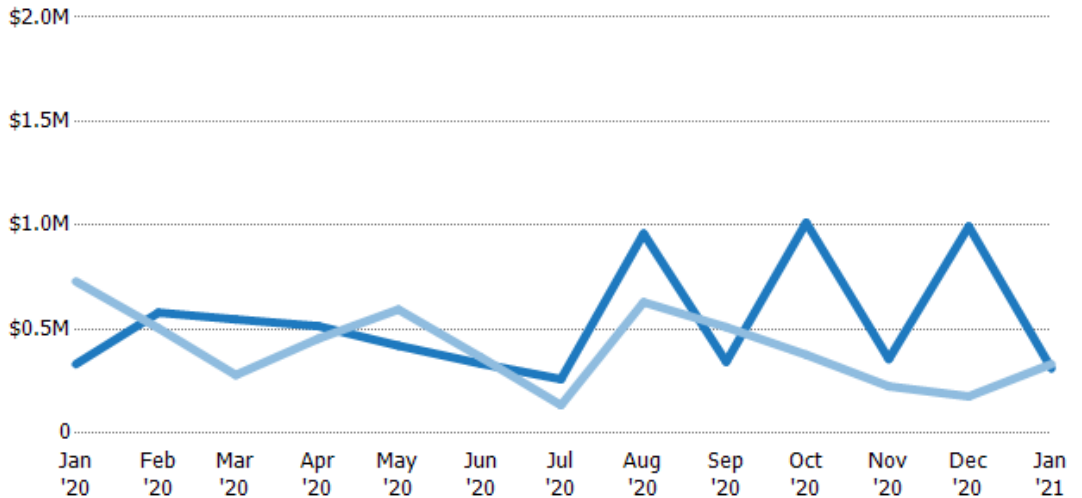
Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Condo/Townhouse	-	100%	-	-	-	33%	-	33%	-	-	33%	67%	50%
Single Family Residence	100%	-	-	100%	100%	67%	100%	67%	100%	100%	67%	33%	50%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



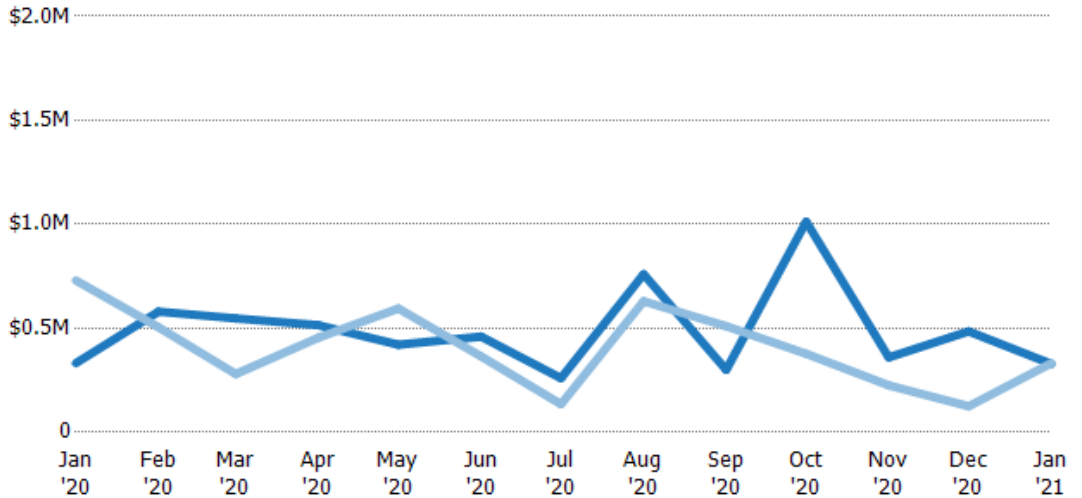
Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$333K	\$580K	\$548K	\$515K	\$421K	\$334K	\$260K	\$960K	\$343K	\$1.01M	\$357K	\$995K	\$312K
Prior Year	\$730K	\$505K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K	\$177K	\$333K
Percent Change from Prior Year	-54%	100%	-100%	13%	-29%	100%	93%	52%	-33%	168%	58%	461%	-6%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



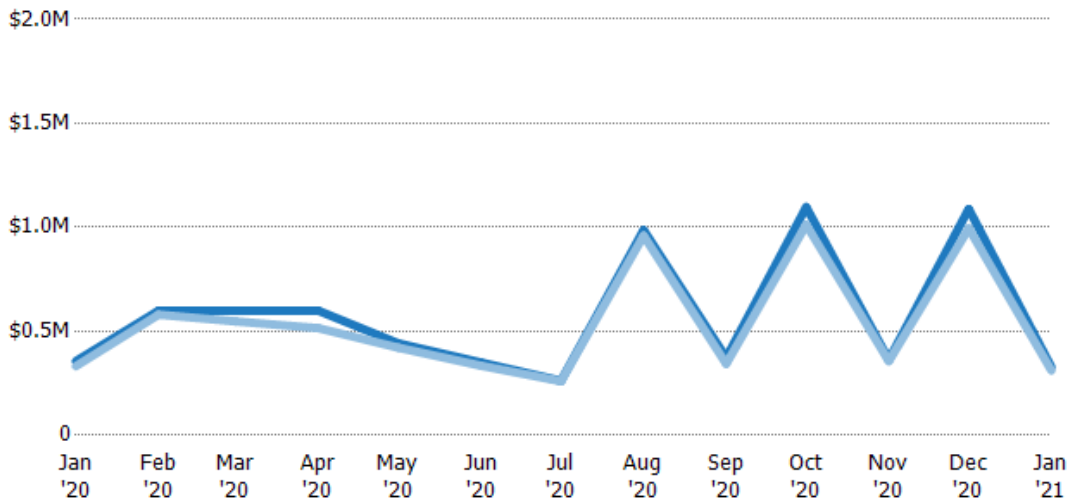
Current Year	\$333K	\$580K	\$548K	\$515K	\$421K	\$460K	\$260K	\$760K	\$300K	\$1.01M	\$360K	\$485K	\$329K
Prior Year	\$730K	\$505K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K	\$125K	\$333K
Percent Change from Prior Year	-54%	100%	-100%	13%	-29%	100%	93%	21%	-41%	168%	60%	288%	-1%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



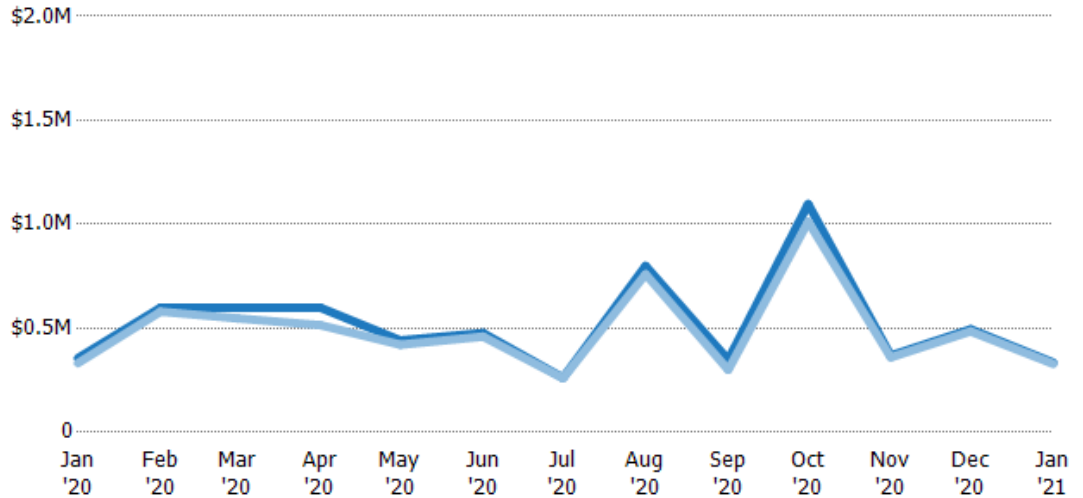
Avg List Price	\$357K	\$599K	\$599K	\$599K	\$442K	\$350K	\$262K	\$987K	\$373K	\$1.1M	\$363K	\$1.09M	\$327K
Avg Sales Price	\$333K	\$580K	\$548K	\$515K	\$421K	\$334K	\$260K	\$960K	\$343K	\$1.01M	\$357K	\$995K	\$312K
Avg Sales Price as a % of Avg List Price	93%	97%	91%	86%	95%	96%	99%	97%	92%	92%	98%	91%	95%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



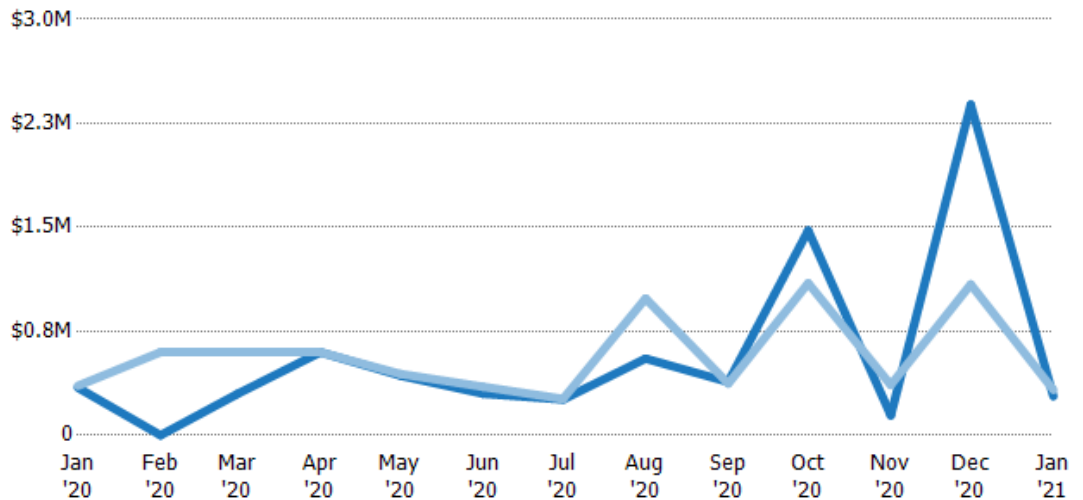
Median List Price	\$357K	\$599K	\$599K	\$599K	\$442K	\$477K	\$262K	\$800K	\$349K	\$1.1M	\$369K	\$495K	\$335K
Median Sales Price	\$333K	\$580K	\$548K	\$515K	\$421K	\$460K	\$260K	\$760K	\$300K	\$1.01M	\$360K	\$485K	\$329K
Med Sales Price as a % of Med List Price	93%	97%	91%	86%	95%	96%	99%	95%	86%	92%	98%	98%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



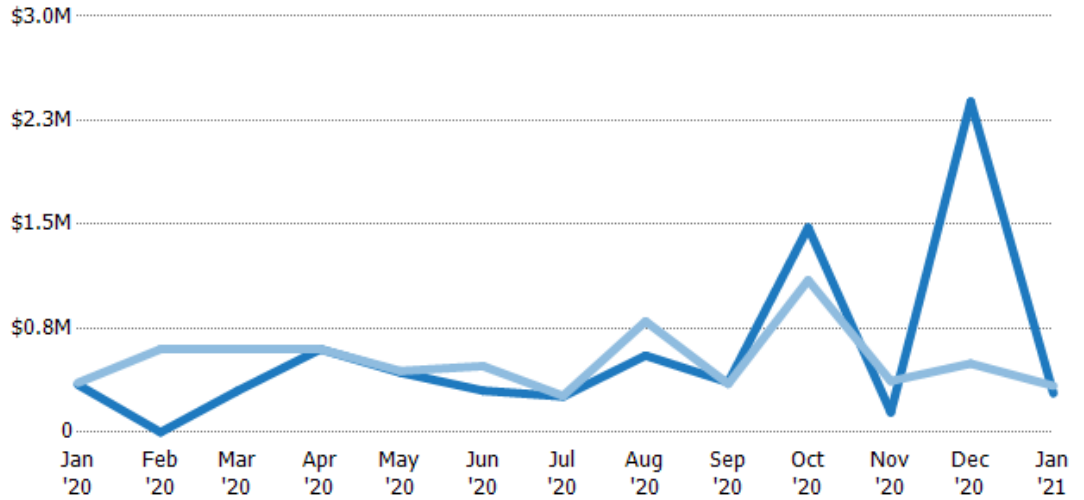
Avg Est Value	\$343K	\$0	\$299K	\$599K	\$430K	\$300K	\$258K	\$553K	\$385K	\$1.48M	\$144K	\$2.39M	\$281K
Avg Sales Price	\$357K	\$599K	\$599K	\$599K	\$442K	\$350K	\$262K	\$987K	\$373K	\$1.1M	\$363K	\$1.09M	\$327K
Avg Sales Price as a % of Avg Est Value	104%	100%	100%	100%	103%	117%	102%	178%	97%	74%	253%	46%	117%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$343K	\$0	\$299K	\$599K	\$430K	\$300K	\$258K	\$553K	\$361K	\$1.48M	\$144K	\$2.39M	\$281K
Median Sales Price	\$357K	\$599K	\$599K	\$599K	\$442K	\$477K	\$262K	\$800K	\$349K	\$1.1M	\$369K	\$495K	\$335K
Med Sales Price as a % of Med Est Value	104%	100%	100%	100%	103%	159%	102%	145%	97%	74%	257%	21%	119%