

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics                            | Jan 2021     | Jan 2020      | + / -   | YTD 2021      | YTD 2020      | + / -   |
|--|--------------|---------------|---------|---------------|---------------|---------|
| <b>Listing Activity Charts Metrics</b> |              |               |         |               |               |         |
| New Listing Count                      | 18           | 10            | +80%    | 267           | 222           | +20.3%  |
| New Listing Volume                     | \$11,515,000 | \$6,012,500   | +91.5%  | \$229,585,238 | \$172,470,800 | +33.1%  |
| Active Listing Count                   | 50           | 94            | -46.8%  | N/A           | N/A           |         |
| Active Listing Volume                  | \$60,400,900 | \$102,223,200 | -40.9%  | N/A           | N/A           |         |
| Average Listing Price                  | \$1,208,018  | \$1,087,481   | +11.1%  | \$1,203,117   | \$903,354     | +33.2%  |
| Median Listing Price                   | \$350,000    | \$680,000     | -48.5%  | \$674,979     | \$579,849     | +16.4%  |
| Median Days in RPR                     | 91           | 209.5         | -56.6%  | 109.24        | 159.32        | -31.4%  |
| Months of Inventory                    | 1.7          | 8.5           | -80.5%  | 10            | 10.4          | -4.3%   |
| Absorption Rate                        | 60%          | 11.7%         | +48.3%  | 10%           | 9.57%         | +0.4%   |
| <b>Sales Activity Charts Metrics</b>   |              |               |         |               |               |         |
| New Pending Sales Count                | 14           | 10            | +40%    | 278           | 183           | +51.9%  |
| New Pending Sales Volume               | \$24,648,000 | \$8,022,500   | +207.2% | \$231,534,138 | \$108,279,400 | +113.8% |
| Pending Sales Count                    | 38           | 13            | +192.3% | N/A           | N/A           |         |
| Pending Sales Volume                   | \$41,946,500 | \$10,102,400  | +315.2% | N/A           | N/A           |         |
| Closed Sales Count                     | 11           | 5             | +120%   | 216           | 159           | +35.8%  |
| Closed Sales Volume                    | \$6,378,700  | \$2,389,000   | +167%   | \$163,668,420 | \$85,225,408  | +92%    |
| Average Sales Price                    | \$579,882    | \$477,800     | +21.4%  | \$757,724     | \$536,009     | +41.4%  |
| Median Sales Price                     | \$445,000    | \$555,000     | -19.8%  | \$606,743     | \$445,714     | +36.1%  |

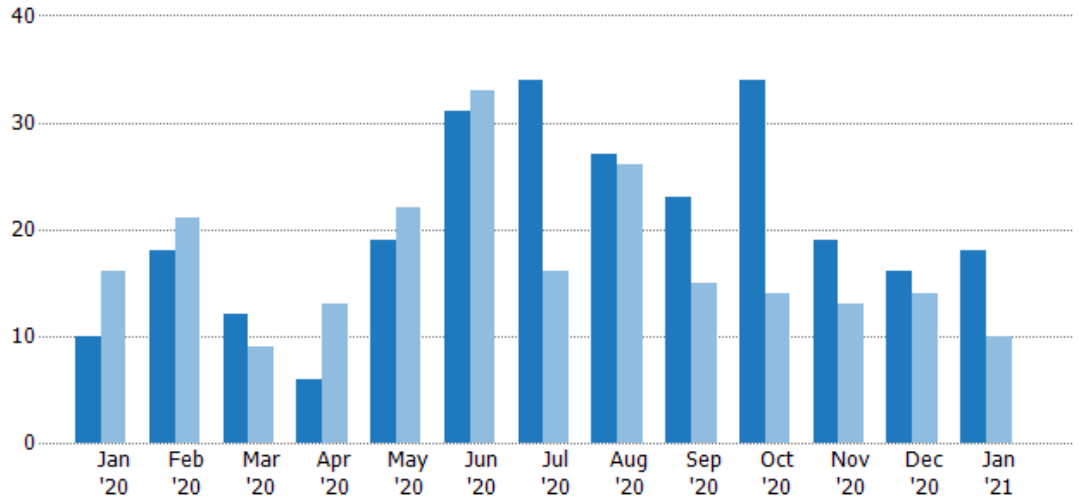
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Jan '21        | 18    | 80%    |
| Jan '20        | 10    | -37.5% |
| Jan '19        | 16    | -37.5% |



|                                | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 10      | 18      | 12      | 6       | 19      | 31      | 34      | 27      | 23      | 34      | 19      | 16      | 18      |
| Prior Year                     | 16      | 21      | 9       | 13      | 22      | 33      | 16      | 26      | 15      | 14      | 13      | 14      | 10      |
| Percent Change from Prior Year | -38%    | -14%    | 33%     | -54%    | -14%    | -6%     | 113%    | 4%      | 53%     | 143%    | 46%     | 14%     | 80%     |

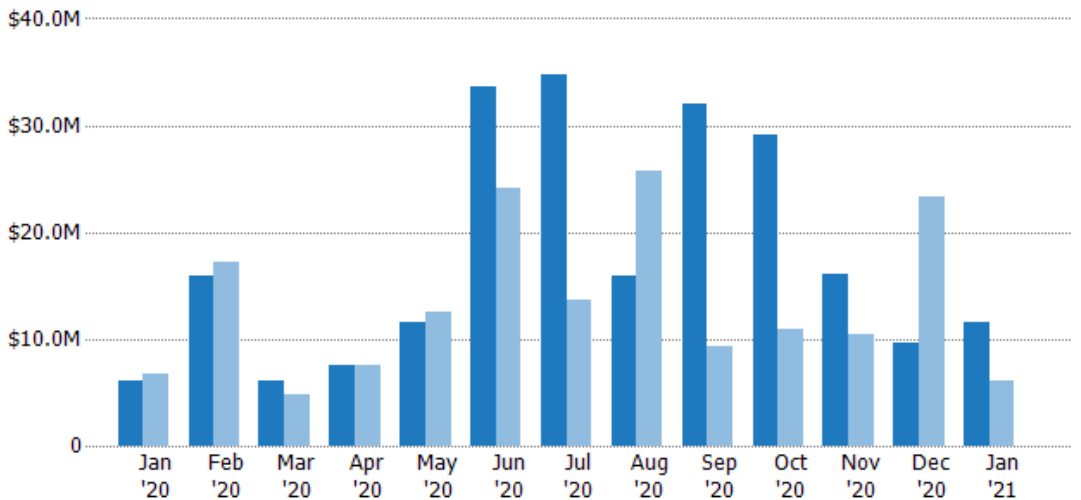
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Jan '21        | \$11.5M | 91.5%  |
| Jan '20        | \$6.01M | -9.7%  |
| Jan '19        | \$6.66M | -50%   |



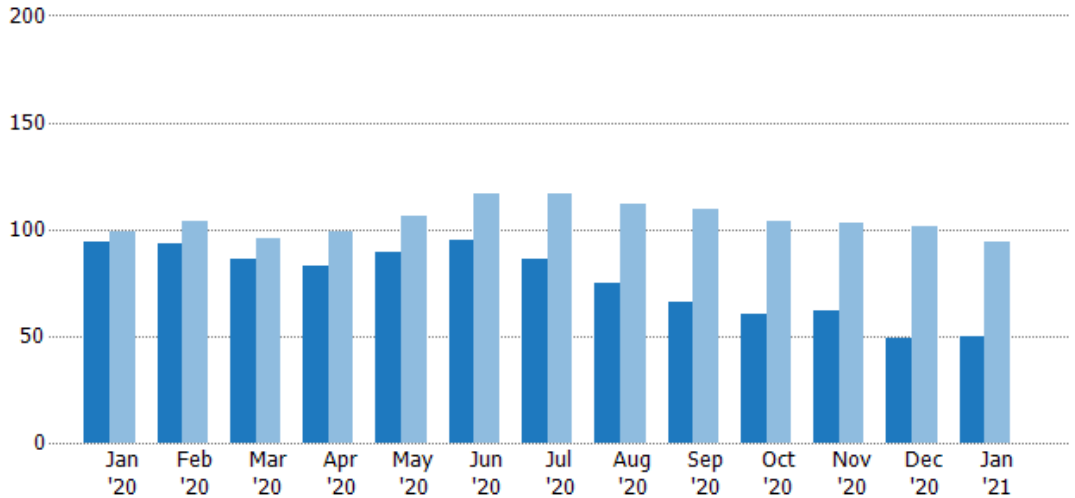
|                                | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$6.01M | \$15.9M | \$6.06M | \$7.54M | \$11.5M | \$33.6M | \$34.7M | \$16M   | \$32M   | \$29.1M | \$16.1M | \$9.58M | \$11.5M |
| Prior Year                     | \$6.66M | \$17.2M | \$4.77M | \$7.6M  | \$12.5M | \$24.1M | \$13.7M | \$25.8M | \$9.37M | \$10.9M | \$10.5M | \$23.3M | \$6.01M |
| Percent Change from Prior Year | -10%    | -8%     | 27%     | -1%     | -8%     | 39%     | 153%    | -38%    | 241%    | 166%    | 54%     | -59%    | 92%     |

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



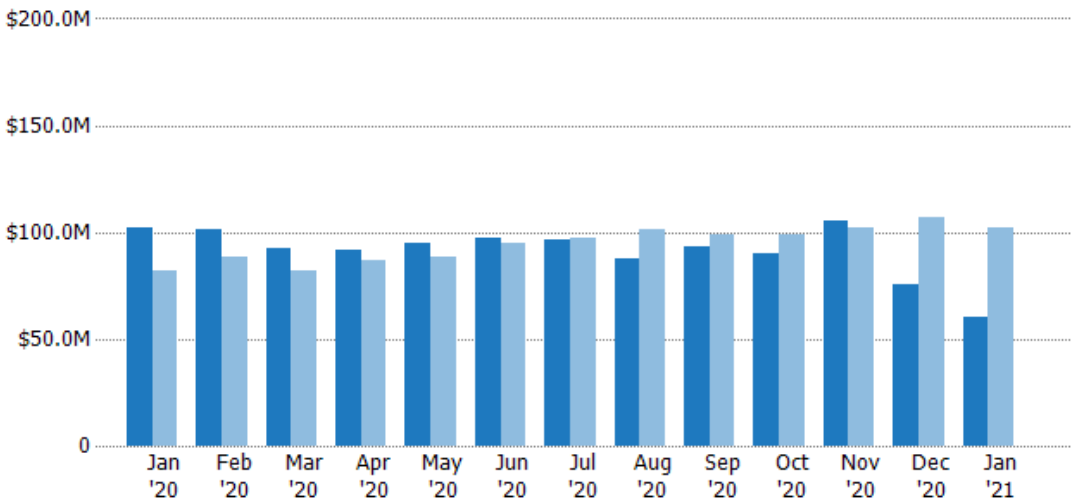
| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Jan '21    | 50    | -46.8% |
| Jan '20    | 94    | -5.1%  |
| Jan '19    | 99    | 1%     |

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Jan '21    | \$60.4M | -40.9% |
| Jan '20    | \$102M  | 24.8%  |
| Jan '19    | \$81.9M | -12.1% |

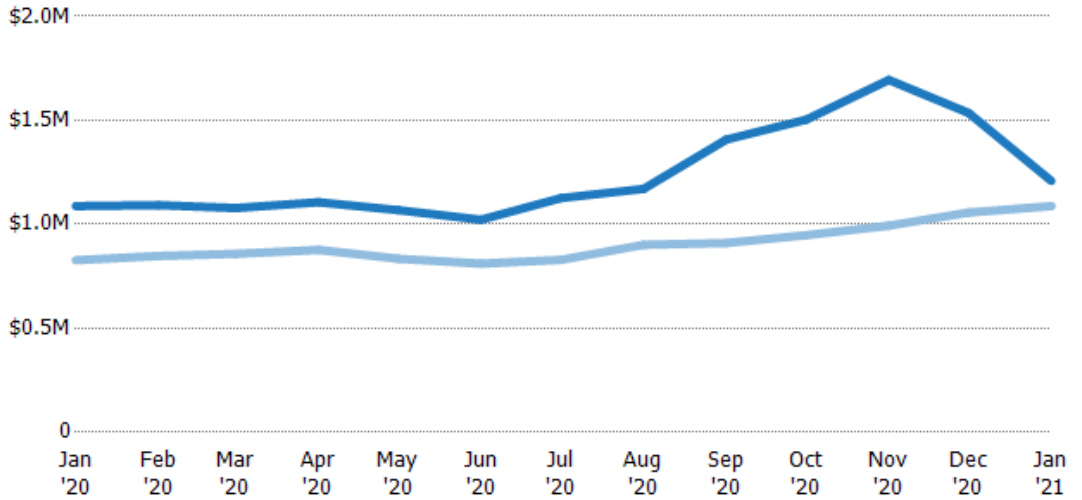
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price   | % Chg. |
|----------------|---------|--------|
| Jan '21        | \$1.21M | 11.1%  |
| Jan '20        | \$1.09M | 31.5%  |
| Jan '19        | \$827K  | -13%   |



|                                |         |         |         |         |         |         |         |         |         |        |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|---------|---------|---------|
| Current Year                   | \$1.09M | \$1.09M | \$1.08M | \$1.11M | \$1.07M | \$1.02M | \$1.13M | \$1.17M | \$1.41M | \$1.5M | \$1.69M | \$1.53M | \$1.21M |
| Prior Year                     | \$827K  | \$848K  | \$858K  | \$877K  | \$834K  | \$811K  | \$829K  | \$901K  | \$910K  | \$948K | \$993K  | \$1.06M | \$1.09M |
| Percent Change from Prior Year | 31%     | 29%     | 26%     | 26%     | 28%     | 26%     | 36%     | 30%     | 55%     | 59%    | 71%     | 45%     | 11%     |

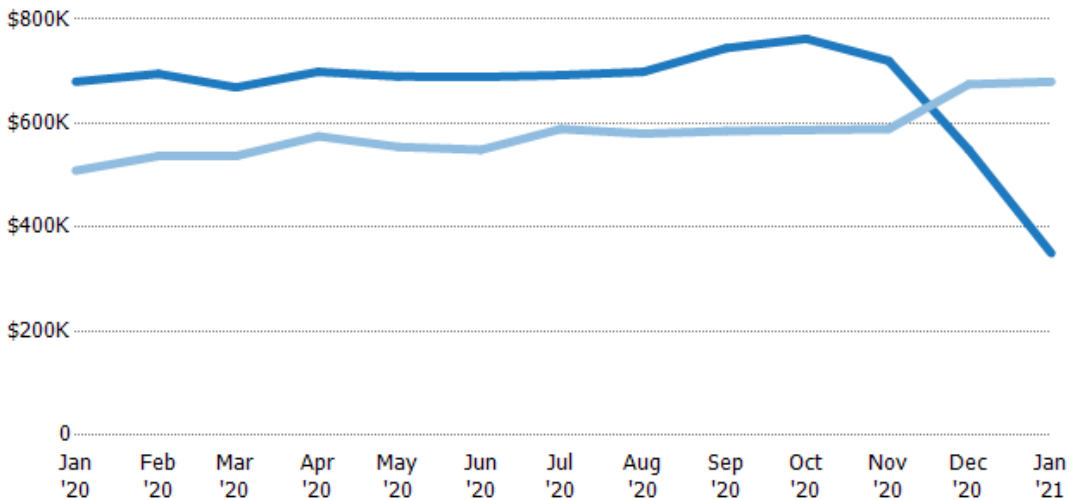
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Jan '21        | \$350K | -48.5% |
| Jan '20        | \$680K | 33.6%  |
| Jan '19        | \$509K | 16.9%  |



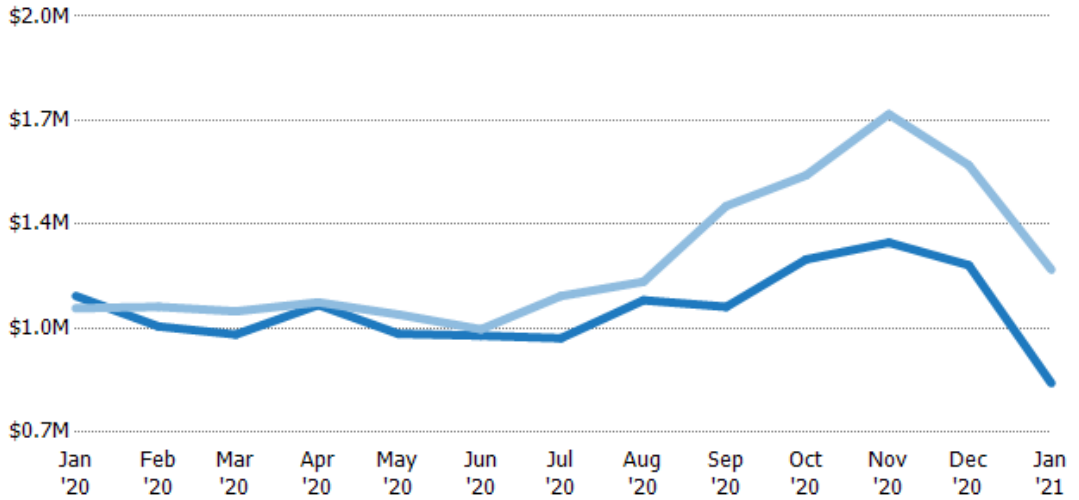
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$680K | \$695K | \$669K | \$699K | \$690K | \$689K | \$693K | \$699K | \$745K | \$763K | \$720K | \$549K | \$350K |
| Prior Year                     | \$509K | \$537K | \$537K | \$575K | \$555K | \$549K | \$589K | \$580K | \$585K | \$587K | \$589K | \$675K | \$680K |
| Percent Change from Prior Year | 34%    | 29%    | 25%    | 22%    | 24%    | 26%    | 18%    | 21%    | 27%    | 30%    | 22%    | -19%   | -49%   |

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



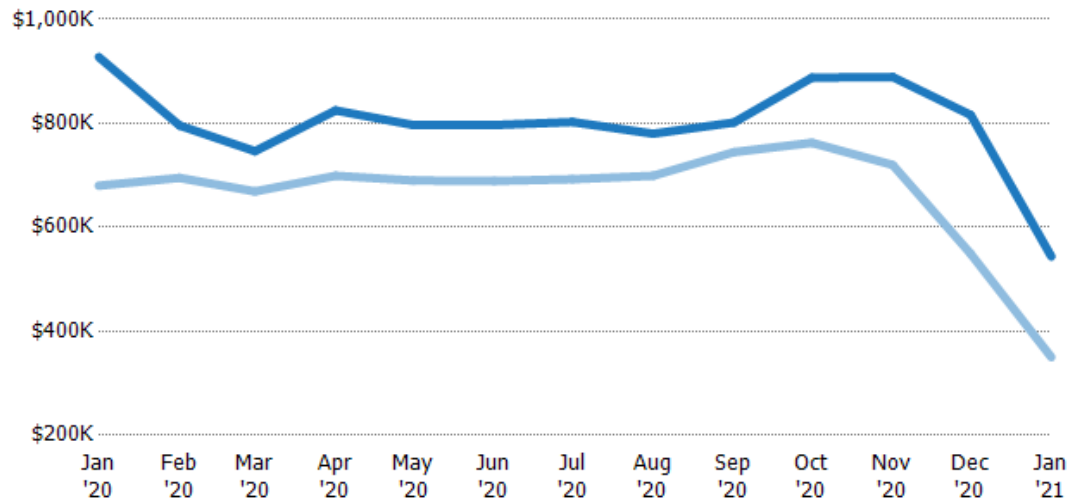
|   | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                             | \$1.13M | \$1.03M | \$1.01M | \$1.1M  | \$1.01M | \$1M    | \$994K  | \$1.11M | \$1.09M | \$1.24M | \$1.29M | \$1.22M | \$853K  |
| Avg Listing Price                         | \$1.09M | \$1.09M | \$1.08M | \$1.11M | \$1.07M | \$1.02M | \$1.13M | \$1.17M | \$1.41M | \$1.5M  | \$1.69M | \$1.53M | \$1.21M |
| Avg Listing Price as a % of Avg Est Value | 97%     | 106%    | 107%    | 101%    | 106%    | 102%    | 113%    | 105%    | 129%    | 121%    | 131%    | 126%    | 142%    |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



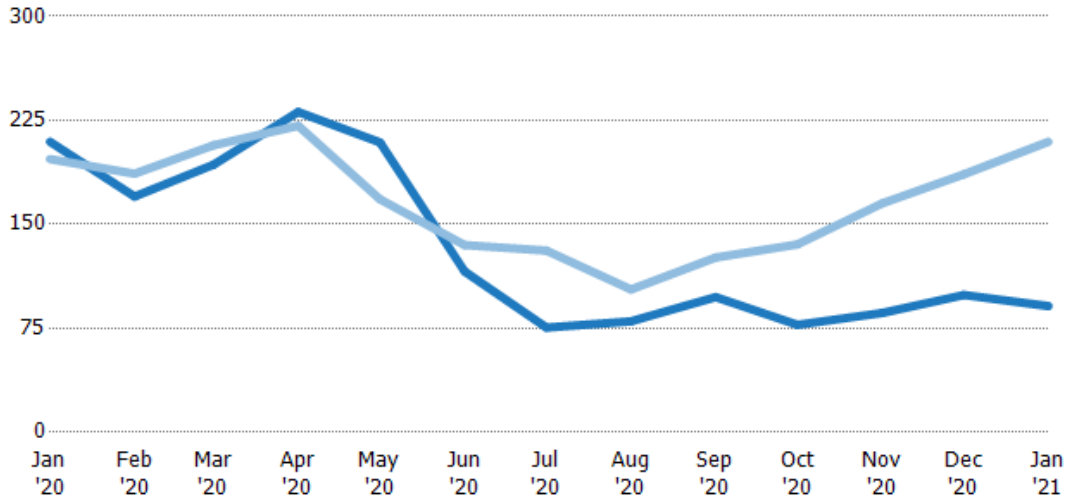
|   | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                          | \$927K  | \$796K  | \$746K  | \$825K  | \$797K  | \$797K  | \$802K  | \$780K  | \$801K  | \$888K  | \$889K  | \$816K  | \$544K  |
| Median Listing Price                      | \$680K  | \$695K  | \$669K  | \$699K  | \$690K  | \$689K  | \$693K  | \$699K  | \$745K  | \$763K  | \$720K  | \$549K  | \$350K  |
| Med Listing Price as a % of Med Est Value | 73%     | 87%     | 90%     | 85%     | 87%     | 86%     | 86%     | 90%     | 93%     | 86%     | 81%     | 67%     | 64%     |

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



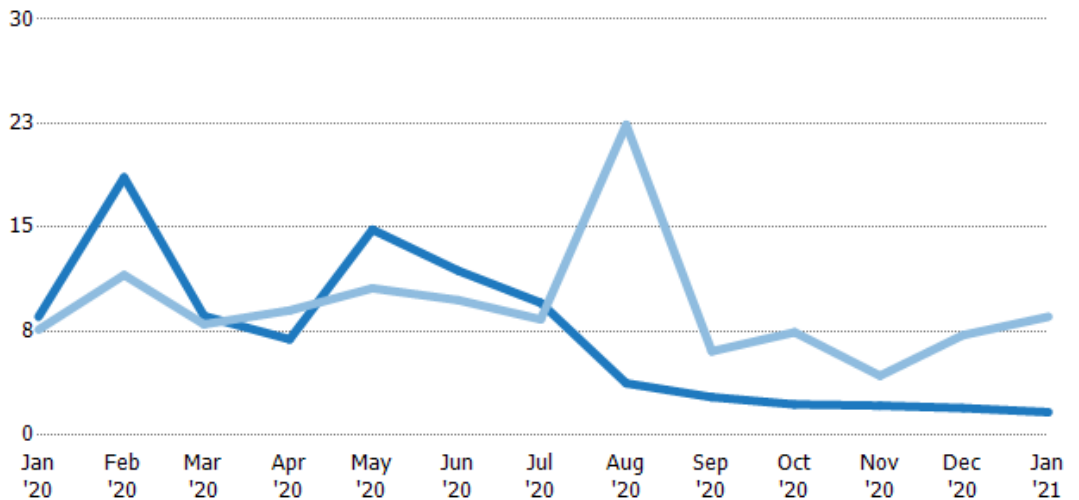
|                                | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 210     | 170     | 193     | 231     | 209     | 116     | 75.5    | 80      | 97.5    | 77.5    | 86      | 99      | 91      |
| Prior Year                     | 197     | 187     | 207     | 221     | 168     | 135     | 131     | 103     | 126     | 136     | 165     | 186     | 210     |
| Percent Change from Prior Year | 6%      | -9%     | -7%     | 5%      | 24%     | -14%    | -42%    | -22%    | -23%    | -43%    | -48%    | -47%    | -57%    |

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|                                | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 8.55    | 18.6    | 8.6     | 6.92    | 14.8    | 11.9    | 9.56    | 3.75    | 2.75    | 2.22    | 2.14    | 1.96    | 1.67    |
| Prior Year                     | 7.62    | 11.6    | 8       | 9       | 10.6    | 9.75    | 8.36    | 22.4    | 6.06    | 7.43    | 4.29    | 7.21    | 8.55    |
| Percent Change from Prior Year | 12%     | 61%     | 8%      | -23%    | 40%     | 22%     | 14%     | -83%    | -55%    | -70%    | -50%    | -73%    | -80%    |

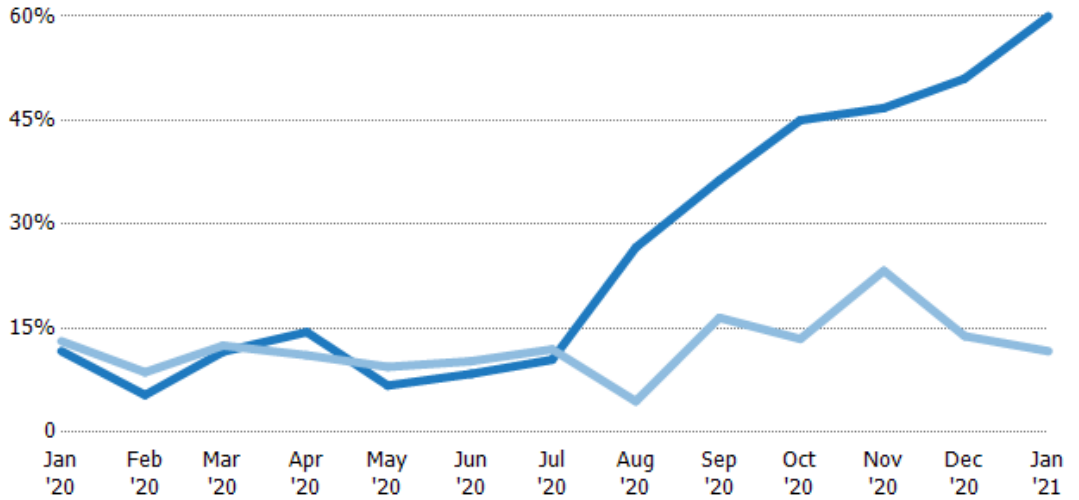
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Rate | Chg.   |
|----------------|------|--------|
| Jan '21        | 60%  | -48.3% |
| Jan '20        | 12%  | 1.4%   |
| Jan '19        | 13%  | -54.3% |



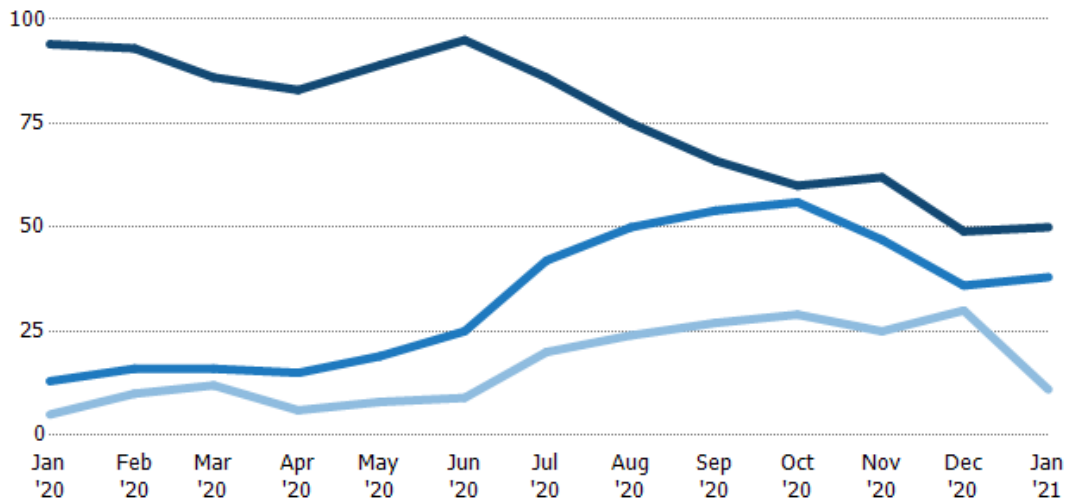
|                        |     |    |     |     |    |     |     |      |      |      |      |      |      |
|------------------------|-----|----|-----|-----|----|-----|-----|------|------|------|------|------|------|
| Current Year           | 12% | 5% | 12% | 14% | 7% | 8%  | 10% | 27%  | 36%  | 45%  | 47%  | 51%  | 60%  |
| Prior Year             | 13% | 9% | 13% | 11% | 9% | 10% | 12% | 4%   | 17%  | 13%  | 23%  | 14%  | 12%  |
| Change from Prior Year | 1%  | 3% | 1%  | -3% | 3% | 2%  | 2%  | -22% | -20% | -32% | -23% | -37% | -48% |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|         |    |    |    |    |    |    |    |    |    |    |    |    |    |
|---------|----|----|----|----|----|----|----|----|----|----|----|----|----|
| Active  | 94 | 93 | 86 | 83 | 89 | 95 | 86 | 75 | 66 | 60 | 62 | 49 | 50 |
| Pending | 13 | 16 | 16 | 15 | 19 | 25 | 42 | 50 | 54 | 56 | 47 | 36 | 38 |
| Sold    | 5  | 10 | 12 | 6  | 8  | 9  | 20 | 24 | 27 | 29 | 25 | 30 | 11 |

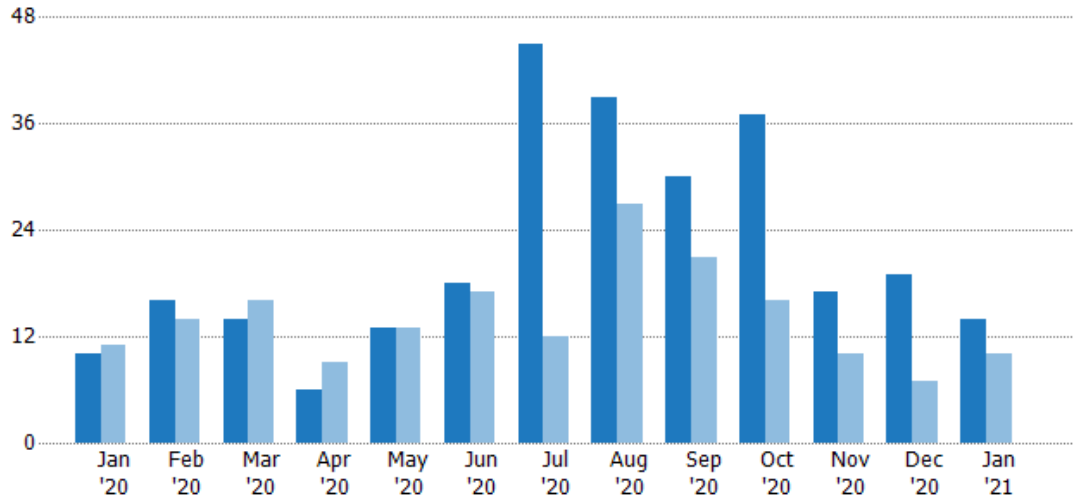
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Jan '21        | 14    | 40%    |
| Jan '20        | 10    | -9.1%  |
| Jan '19        | 11    | 0%     |



|                                | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 10      | 16      | 14      | 6       | 13      | 18      | 45      | 39      | 30      | 37      | 17      | 19      | 14      |
| Prior Year                     | 11      | 14      | 16      | 9       | 13      | 17      | 12      | 27      | 21      | 16      | 10      | 7       | 10      |
| Percent Change from Prior Year | -9%     | 14%     | -13%    | -33%    | 0%      | 6%      | 275%    | 44%     | 43%     | 131%    | 70%     | 171%    | 40%     |

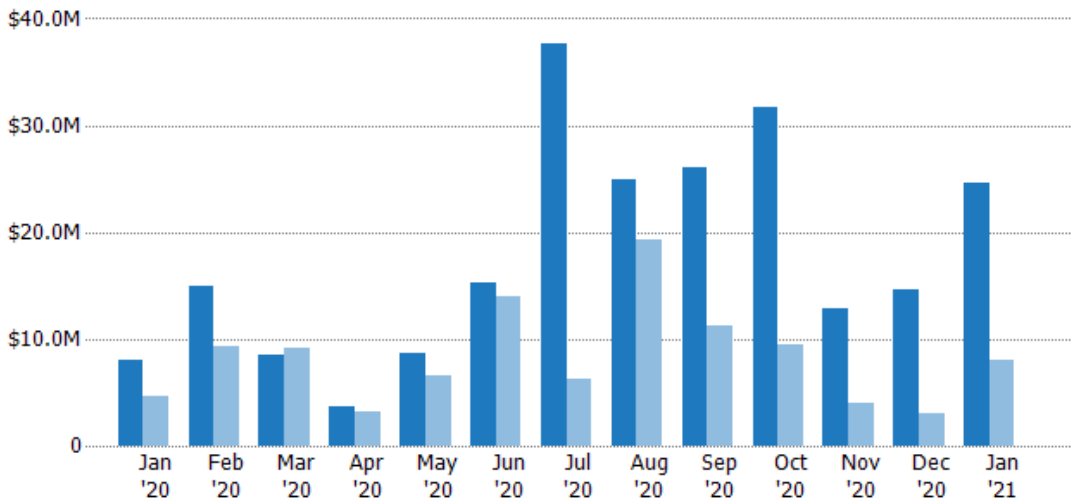
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Jan '21        | \$24.6M | 207.2% |
| Jan '20        | \$8.02M | 72%    |
| Jan '19        | \$4.66M | 61.6%  |



|                                | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$8.02M | \$15M   | \$8.52M | \$3.6M  | \$8.61M | \$15.3M | \$37.6M | \$25M   | \$26.1M | \$31.7M | \$12.9M | \$14.6M | \$24.6M |
| Prior Year                     | \$4.66M | \$9.39M | \$9.1M  | \$3.27M | \$6.61M | \$13.9M | \$6.21M | \$19.3M | \$11.3M | \$9.47M | \$3.97M | \$3.03M | \$8.02M |
| Percent Change from Prior Year | 72%     | 60%     | -6%     | 10%     | 30%     | 10%     | 505%    | 29%     | 131%    | 234%    | 224%    | 383%    | 207%    |



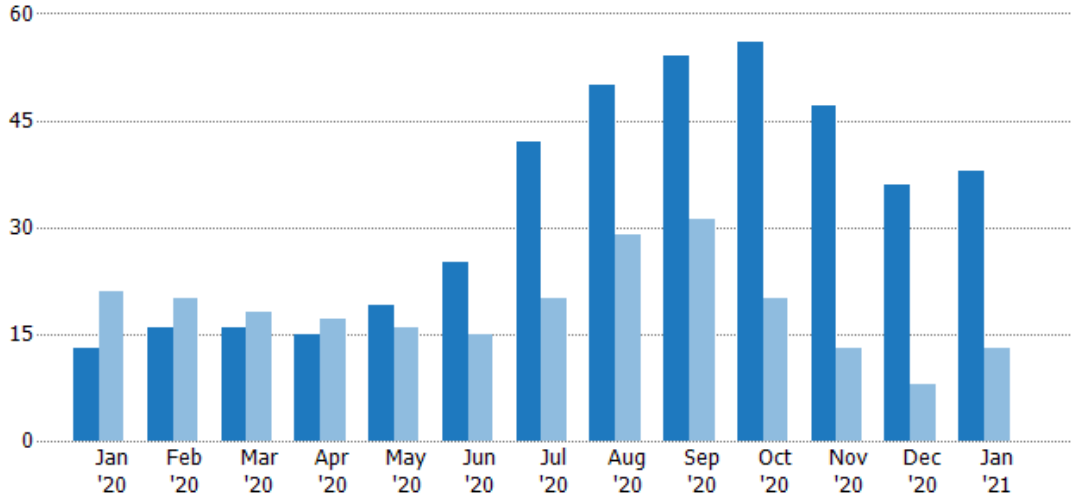
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Jan '21        | 38    | 192.3% |
| Jan '20        | 13    | -38.1% |
| Jan '19        | 21    | -23.8% |



|                                | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 13      | 16      | 16      | 15      | 19      | 25      | 42      | 50      | 54      | 56      | 47      | 36      | 38      |
| Prior Year                     | 21      | 20      | 18      | 17      | 16      | 15      | 20      | 29      | 31      | 20      | 13      | 8       | 13      |
| Percent Change from Prior Year | -38%    | -20%    | -11%    | -12%    | 19%     | 67%     | 110%    | 72%     | 74%     | 180%    | 262%    | 350%    | 192%    |

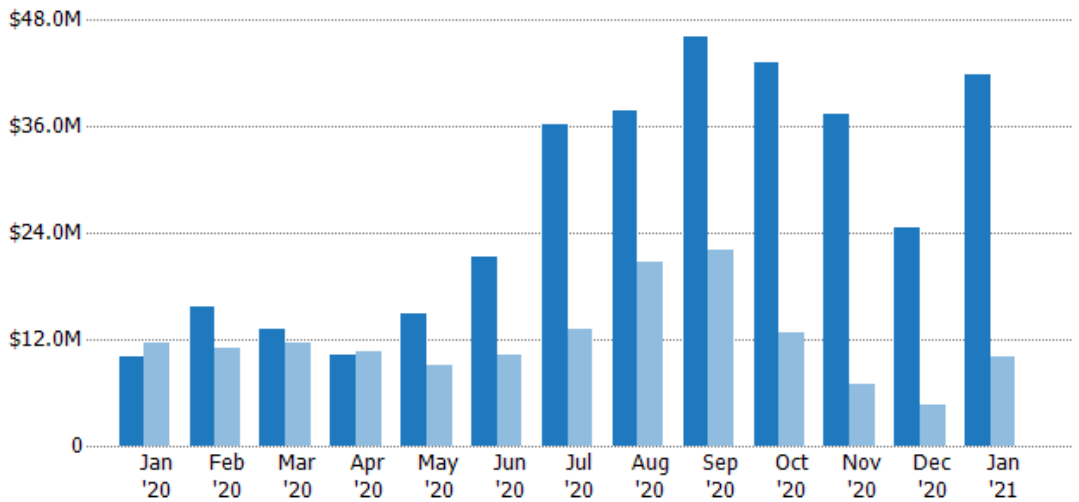
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Jan '21        | \$41.9M | 315.2% |
| Jan '20        | \$10.1M | -12.9% |
| Jan '19        | \$11.6M | -32.4% |



|                                | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$10.1M | \$15.6M | \$13.1M | \$10.3M | \$15M   | \$21.4M | \$36.1M | \$37.8M | \$46M   | \$43.2M | \$37.5M | \$24.6M | \$41.9M |
| Prior Year                     | \$11.6M | \$11.1M | \$11.7M | \$10.6M | \$9.06M | \$10.3M | \$13.2M | \$20.8M | \$22M   | \$12.8M | \$7.02M | \$4.54M | \$10.1M |
| Percent Change from Prior Year | -13%    | 41%     | 12%     | -3%     | 65%     | 108%    | 173%    | 82%     | 109%    | 237%    | 433%    | 443%    | 315%    |

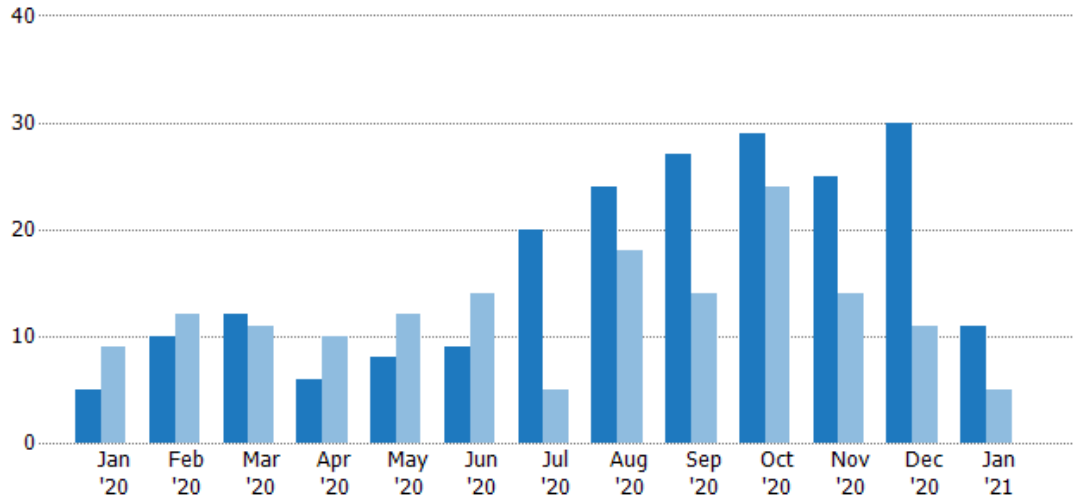
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Jan '21        | 11    | 120%   |
| Jan '20        | 5     | -44.4% |
| Jan '19        | 9     | 22.2%  |



|                                |      |      |    |      |      |      |      |     |     |     |     |      |      |
|--------------------------------|------|------|----|------|------|------|------|-----|-----|-----|-----|------|------|
| Current Year                   | 5    | 10   | 12 | 6    | 8    | 9    | 20   | 24  | 27  | 29  | 25  | 30   | 11   |
| Prior Year                     | 9    | 12   | 11 | 10   | 12   | 14   | 5    | 18  | 14  | 24  | 14  | 11   | 5    |
| Percent Change from Prior Year | -44% | -17% | 9% | -40% | -33% | -36% | 300% | 33% | 93% | 21% | 79% | 173% | 120% |

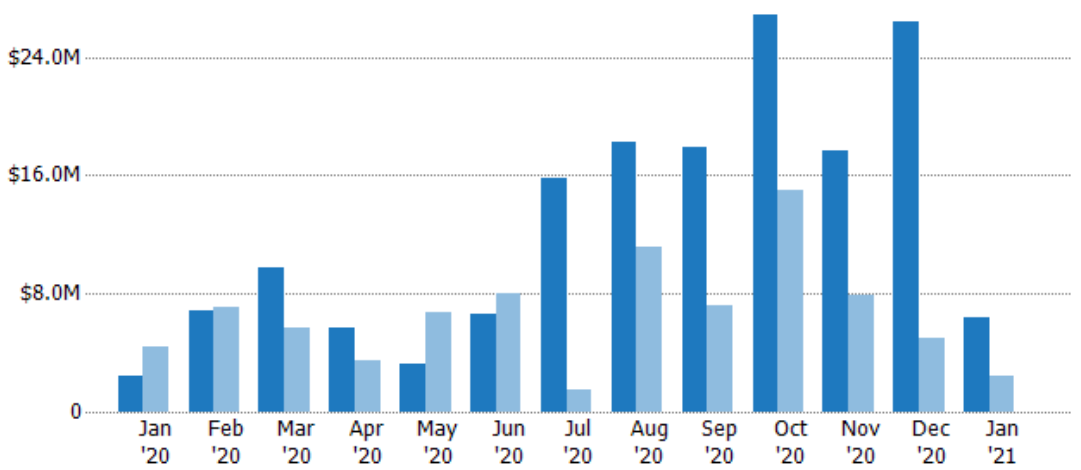
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Jan '21        | \$6.38M | 167%   |
| Jan '20        | \$2.39M | -45.3% |
| Jan '19        | \$4.37M | 46.7%  |



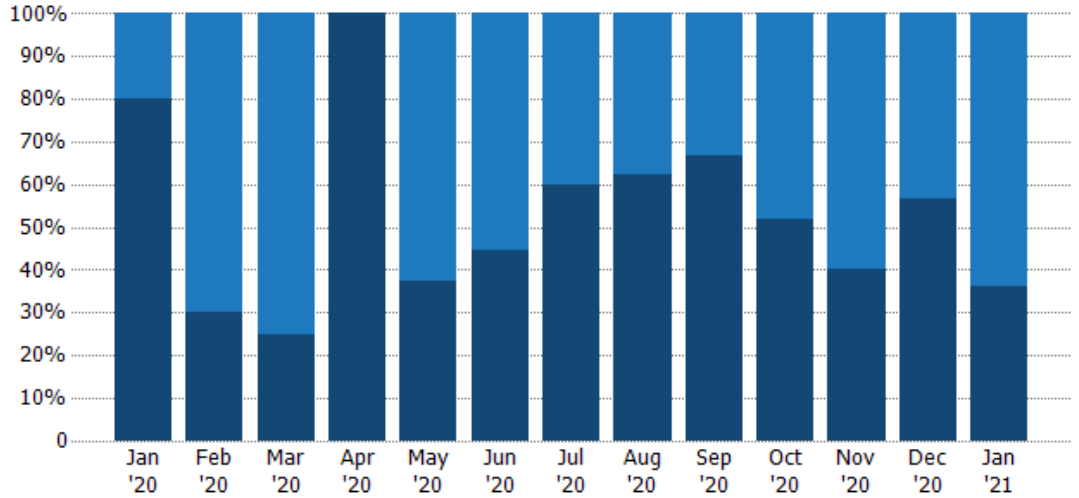
|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$2.39M | \$6.82M | \$9.7M  | \$5.71M | \$3.29M | \$6.63M | \$15.8M | \$18.2M | \$17.9M | \$26.8M | \$17.7M | \$26.4M | \$6.38M |
| Prior Year                     | \$4.37M | \$7.03M | \$5.64M | \$3.44M | \$6.68M | \$8.02M | \$1.51M | \$11.1M | \$7.15M | \$15M   | \$7.94M | \$4.97M | \$2.39M |
| Percent Change from Prior Year | -45%    | -3%     | 72%     | 66%     | -51%    | -17%    | 952%    | 64%     | 150%    | 79%     | 122%    | 430%    | 167%    |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



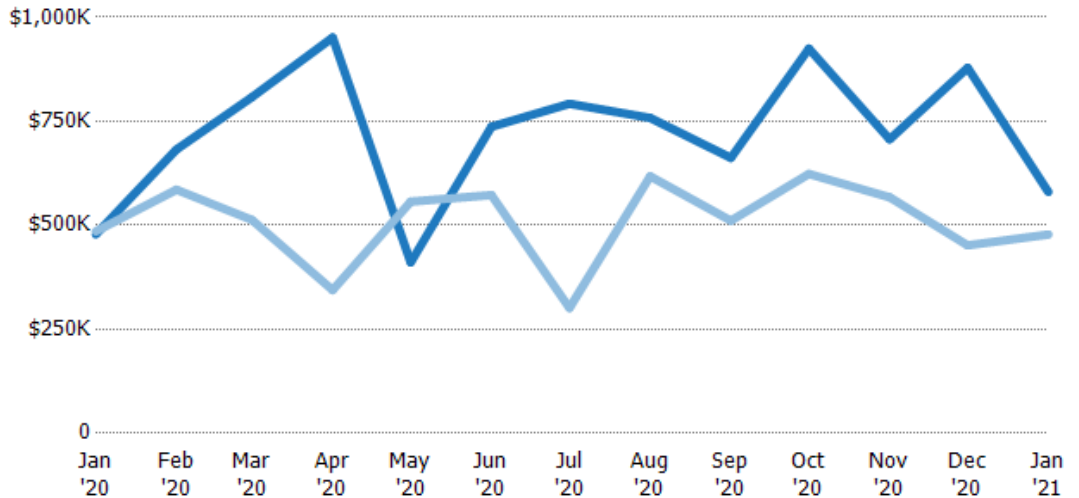
| Property Type           | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Condo/Townhouse         | 20%     | 70%     | 75%     | -       | 63%     | 56%     | 40%     | 38%     | 33%     | 48%     | 60%     | 43%     | 64%     |
| Single Family Residence | 80%     | 30%     | 25%     | 100%    | 38%     | 44%     | 60%     | 63%     | 67%     | 52%     | 40%     | 57%     | 36%     |

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Jan '21    | \$580K | 21.4%  |
| Jan '20    | \$478K | -1.6%  |
| Jan '19    | \$486K | 20%    |

| Property Type                  | Jan '20 | Feb '20 | Mar '20 | Apr '20 | May '20 | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$478K  | \$682K  | \$808K  | \$951K  | \$411K  | \$737K  | \$792K  | \$758K  | \$662K  | \$925K  | \$707K  | \$879K  | \$580K  |
| Prior Year                     | \$486K  | \$586K  | \$513K  | \$344K  | \$557K  | \$573K  | \$301K  | \$618K  | \$511K  | \$623K  | \$567K  | \$452K  | \$478K  |
| Percent Change from Prior Year | -2%     | 17%     | 58%     | 176%    | -26%    | 29%     | 163%    | 23%     | 30%     | 48%     | 25%     | 95%     | 21%     |

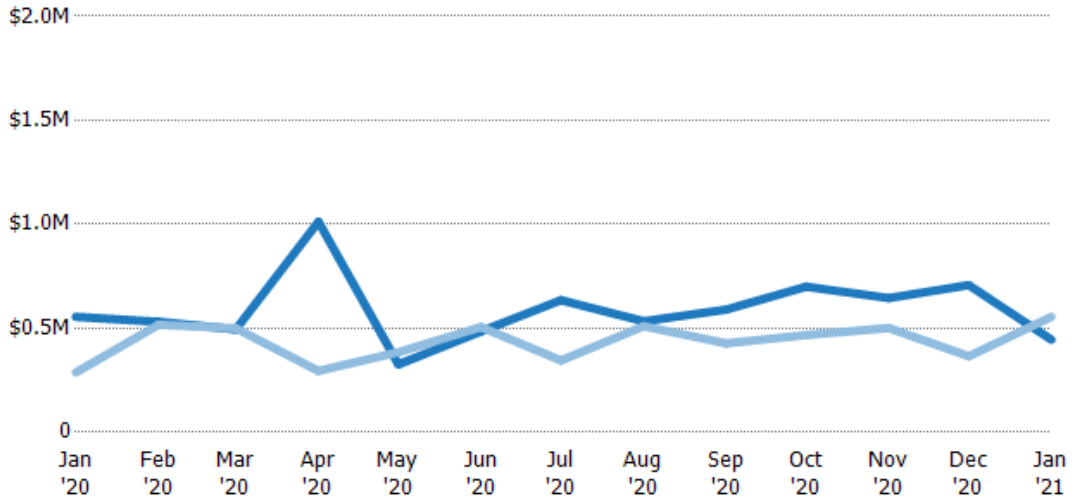
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Jan '21        | \$445K | -19.8% |
| Jan '20        | \$555K | 93%    |
| Jan '19        | \$288K | 42.6%  |



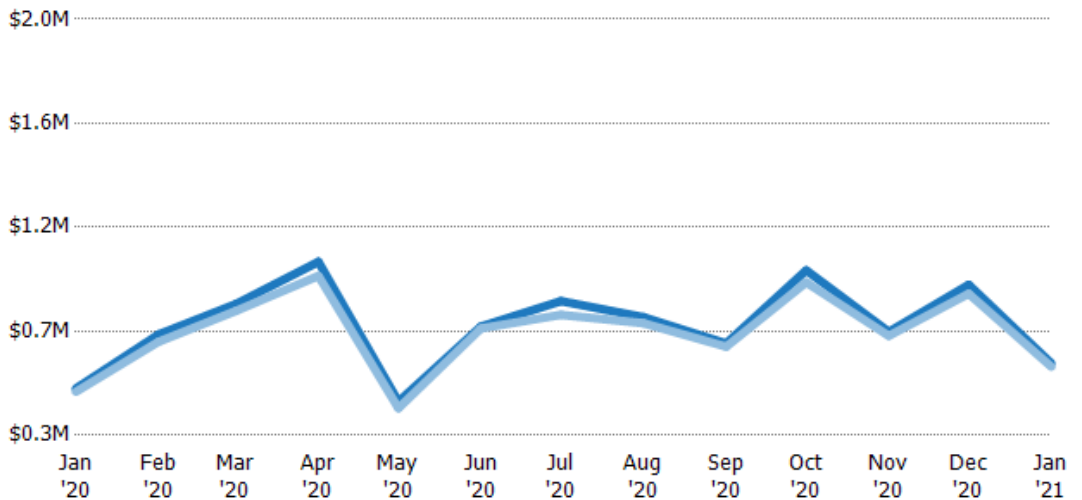
|                                |        |        |        |         |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$555K | \$531K | \$495K | \$1.01M | \$326K | \$485K | \$635K | \$534K | \$590K | \$700K | \$645K | \$708K | \$445K |
| Prior Year                     | \$288K | \$517K | \$500K | \$295K  | \$385K | \$506K | \$345K | \$510K | \$428K | \$468K | \$501K | \$366K | \$555K |
| Percent Change from Prior Year | 93%    | 3%     | -1%    | 243%    | -15%   | -4%    | 84%    | 5%     | 38%    | 50%    | 29%    | 94%    | -20%   |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



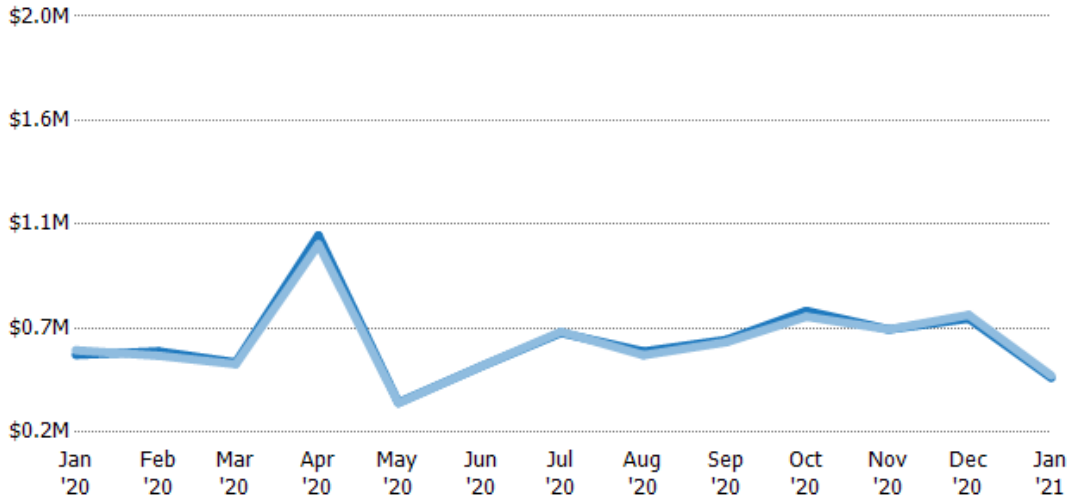
|  |        |        |        |         |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Avg List Price                           | \$491K | \$712K | \$836K | \$1.01M | \$437K | \$745K | \$848K | \$783K | \$675K | \$974K | \$723K | \$915K | \$594K |
| Avg Sales Price                          | \$478K | \$682K | \$808K | \$951K  | \$411K | \$737K | \$792K | \$758K | \$662K | \$925K | \$707K | \$879K | \$580K |
| Avg Sales Price as a % of Avg List Price | 97%    | 96%    | 97%    | 94%     | 94%    | 99%    | 93%    | 97%    | 98%    | 95%    | 98%    | 96%    | 98%    |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



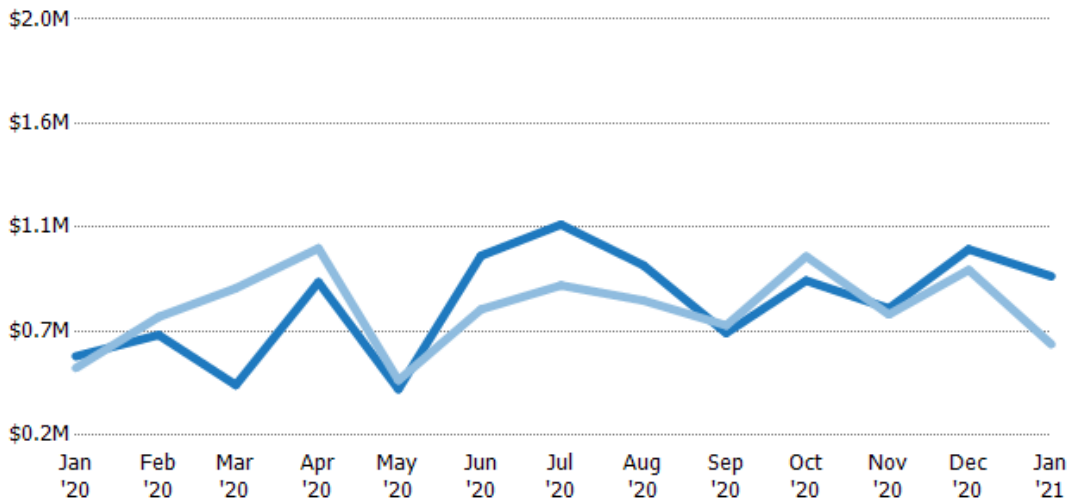
|  |        |        |        |         |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Median List Price                        | \$535K | \$550K | \$502K | \$1.05M | \$328K | \$485K | \$630K | \$550K | \$600K | \$725K | \$645K | \$692K | \$435K |
| Median Sales Price                       | \$555K | \$531K | \$495K | \$1.01M | \$326K | \$485K | \$635K | \$534K | \$590K | \$700K | \$645K | \$708K | \$445K |
| Med Sales Price as a % of Med List Price | 104%   | 97%    | 99%    | 96%     | 99%    | 100%   | 101%   | 97%    | 98%    | 97%    | 100%   | 102%   | 102%   |

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



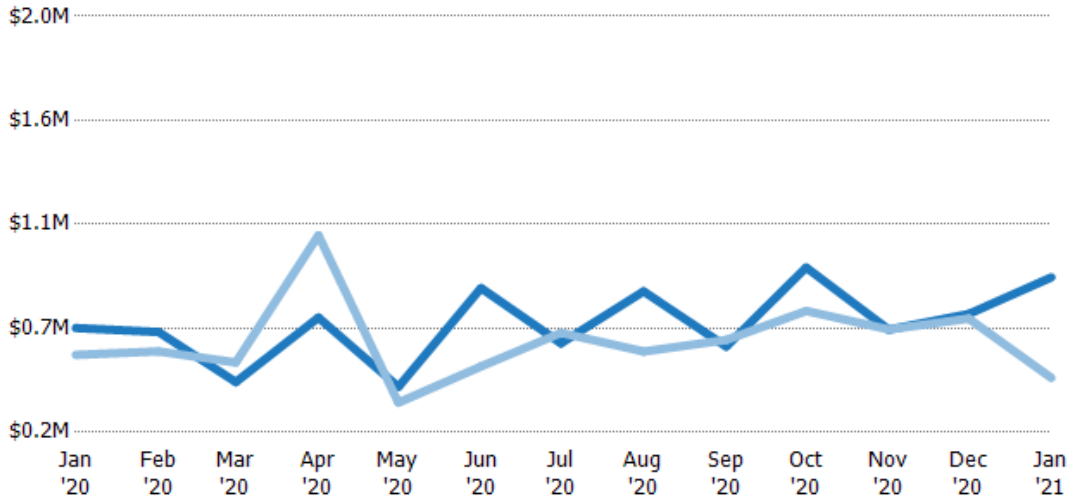
|   |        |        |        |         |        |        |         |        |        |        |        |        |        |
|---|--------|--------|--------|---------|--------|--------|---------|--------|--------|--------|--------|--------|--------|
| Avg Est Value                           | \$542K | \$634K | \$417K | \$862K  | \$399K | \$977K | \$1.11M | \$935K | \$642K | \$869K | \$749K | \$1M   | \$888K |
| Avg Sales Price                         | \$491K | \$712K | \$836K | \$1.01M | \$437K | \$745K | \$848K  | \$783K | \$675K | \$974K | \$723K | \$915K | \$594K |
| Avg Sales Price as a % of Avg Est Value | 91%    | 112%   | 200%   | 117%    | 110%   | 76%    | 76%     | 84%    | 105%   | 112%   | 97%    | 91%    | 67%    |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|   |        |        |        |         |        |        |        |        |        |        |        |        |        |
|---|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Median Est Value                        | \$651K | \$634K | \$417K | \$696K  | \$397K | \$824K | \$585K | \$810K | \$571K | \$913K | \$644K | \$712K | \$871K |
| Median Sales Price                      | \$535K | \$550K | \$502K | \$1.05M | \$328K | \$485K | \$630K | \$550K | \$600K | \$725K | \$645K | \$692K | \$435K |
| Med Sales Price as a % of Med Est Value | 82%    | 87%    | 120%   | 151%    | 83%    | 59%    | 108%   | 68%    | 105%   | 79%    | 100%   | 97%    | 50%    |