

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2021	Jan 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	21	33	-36.4%	319	331	-3.6%
New Listing Volume	\$4,626,100	\$6,268,399	-26.2%	\$77,141,698	\$60,405,453	+27.7%
Active Listing Count	41	114	-64%	N/A	N/A	
Active Listing Volume	\$15,833,500	\$23,576,765	-32.8%	N/A	N/A	
Average Listing Price	\$386,183	\$206,814	+86.7%	\$244,089	\$210,506	+16%
Median Listing Price	\$239,900	\$163,250	+47%	\$171,715	\$171,406	+0.2%
Median Days in RPR	76	125.5	-39.4%	93.39	119.24	-21.7%
Months of Inventory	1.5	7.1	-78.7%	2.3	16.3	-86%
Absorption Rate	65.85%	14.04%	+51.8%	43.9%	6.14%	+37.8%
Sales Activity Charts Metrics						
New Pending Sales Count	25	17	+47.1%	378	285	+32.6%
New Pending Sales Volume	\$4,660,500	\$3,126,199	+49.1%	\$76,395,069	\$54,407,888	+40.4%
Pending Sales Count	40	23	+73.9%	N/A	N/A	
Pending Sales Volume	\$8,536,700	\$5,587,599	+52.8%	N/A	N/A	
Closed Sales Count	23	18	+27.8%	293	229	+27.9%
Closed Sales Volume	\$5,236,400	\$2,734,250	+91.5%	\$57,868,986	\$39,167,307	+47.7%
Average Sales Price	\$227,670	\$151,903	+49.9%	\$197,505	\$171,036	+15.5%
Median Sales Price	\$170,000	\$134,450	+26.4%	\$176,680	\$154,866	+14.1%

New Listings

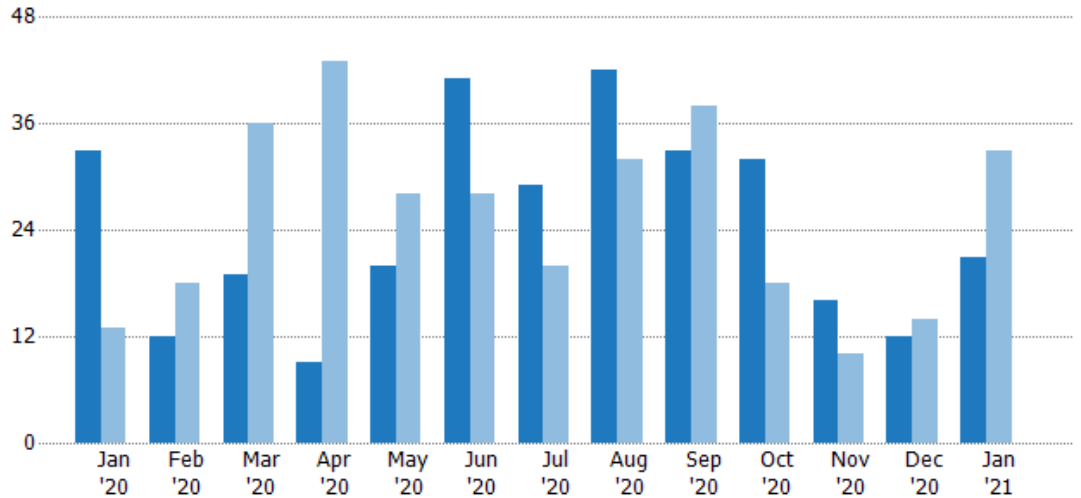
The number of new residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Jan '21	21	-36.4%
Jan '20	33	153.8%
Jan '19	13	30.8%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	33	12	19	9	20	41	29	42	33	32	16	12	21
Prior Year	13	18	36	43	28	28	20	32	38	18	10	14	33
Percent Change from Prior Year	154%	-33%	-47%	-79%	-29%	46%	45%	31%	-13%	78%	60%	-14%	-36%

New Listing Volume

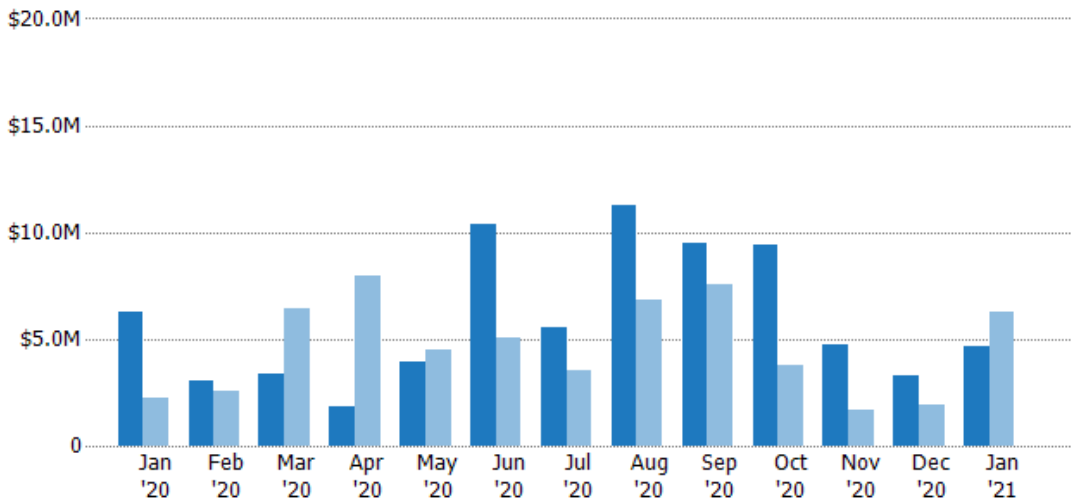
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Jan '21	\$4.63M	-26.2%
Jan '20	\$6.27M	175.7%
Jan '19	\$2.27M	18.5%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$6.27M	\$3.06M	\$3.33M	\$1.87M	\$3.93M	\$10.3M	\$5.54M	\$11.3M	\$9.48M	\$9.43M	\$4.71M	\$3.26M	\$4.63M
Prior Year	\$2.27M	\$2.57M	\$6.42M	\$7.95M	\$4.53M	\$5.07M	\$3.56M	\$6.85M	\$7.57M	\$3.74M	\$1.66M	\$1.95M	\$6.27M
Percent Change from Prior Year	176%	19%	-48%	-77%	-13%	104%	56%	65%	25%	152%	184%	68%	-26%

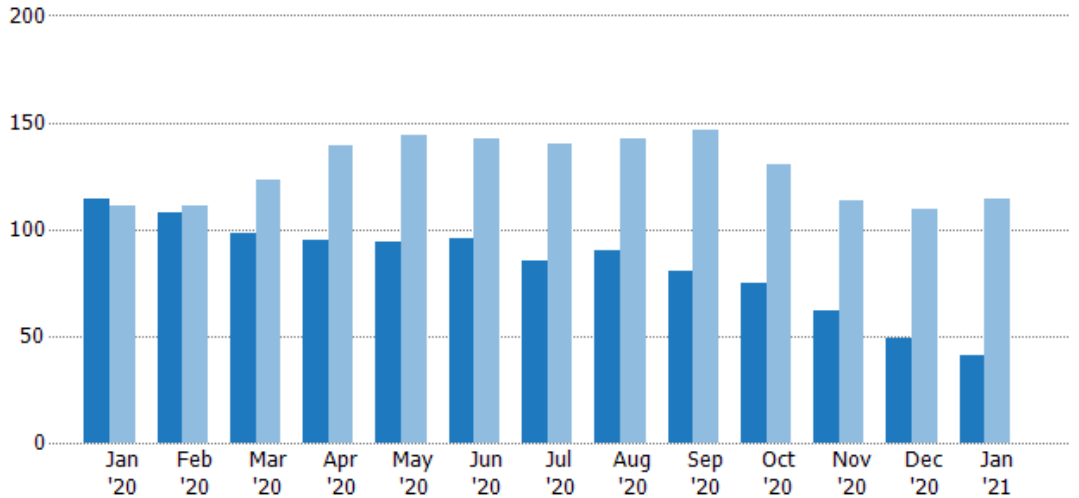
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	114	108	98	95	94	96	85	90	80	75	62	49	41
Prior Year	111	111	123	139	144	142	140	142	146	130	113	109	114
Percent Change from Prior Year	3%	-3%	-20%	-32%	-35%	-32%	-39%	-37%	-45%	-42%	-45%	-55%	-64%

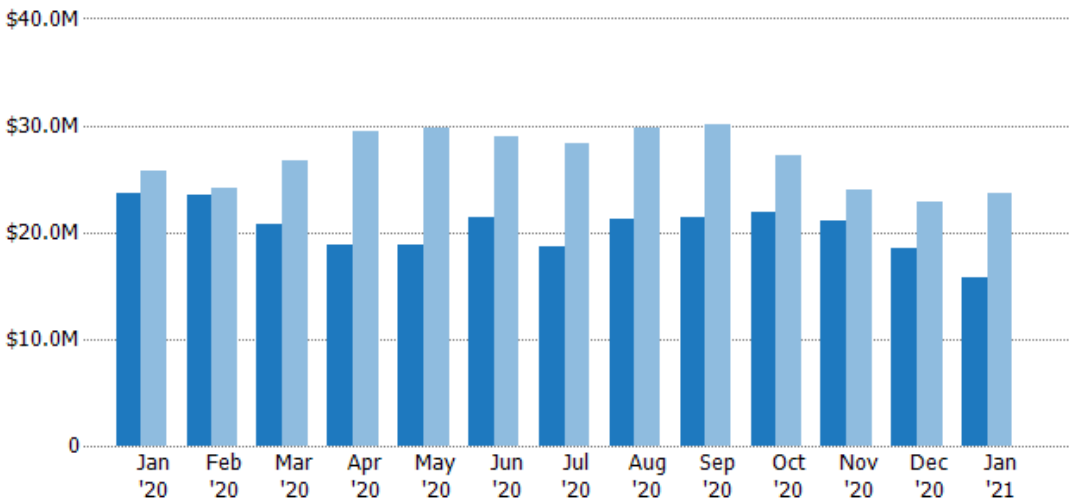
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$23.6M	\$23.4M	\$20.7M	\$18.7M	\$18.8M	\$21.4M	\$18.7M	\$21.2M	\$21.5M	\$21.9M	\$21.1M	\$18.5M	\$15.8M
Prior Year	\$25.7M	\$24M	\$26.7M	\$29.4M	\$29.7M	\$28.9M	\$28.3M	\$29.7M	\$30.1M	\$27.3M	\$23.9M	\$22.8M	\$23.6M
Percent Change from Prior Year	-8%	-3%	-22%	-36%	-37%	-26%	-34%	-29%	-29%	-20%	-12%	-19%	-33%

Average Listing Price

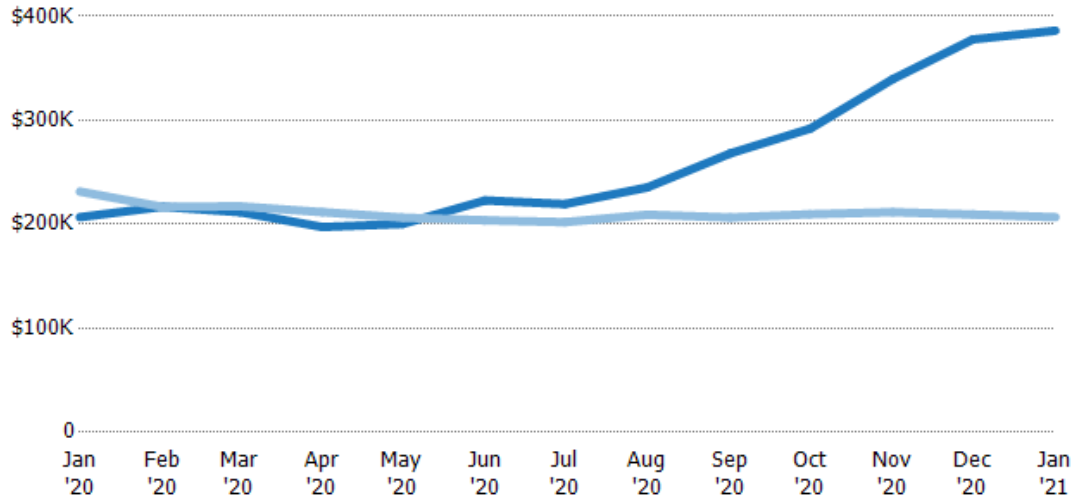
The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jan '21	\$386K	86.7%
Jan '20	\$207K	-10.7%
Jan '19	\$231K	-15.2%



Current Year	\$207K	\$217K	\$212K	\$197K	\$200K	\$223K	\$219K	\$236K	\$268K	\$292K	\$340K	\$378K	\$386K
Prior Year	\$231K	\$217K	\$217K	\$212K	\$206K	\$204K	\$202K	\$209K	\$206K	\$210K	\$212K	\$209K	\$207K
Percent Change from Prior Year	-11%	0%	-3%	-7%	-3%	9%	9%	13%	30%	39%	60%	80%	87%

Median Listing Price

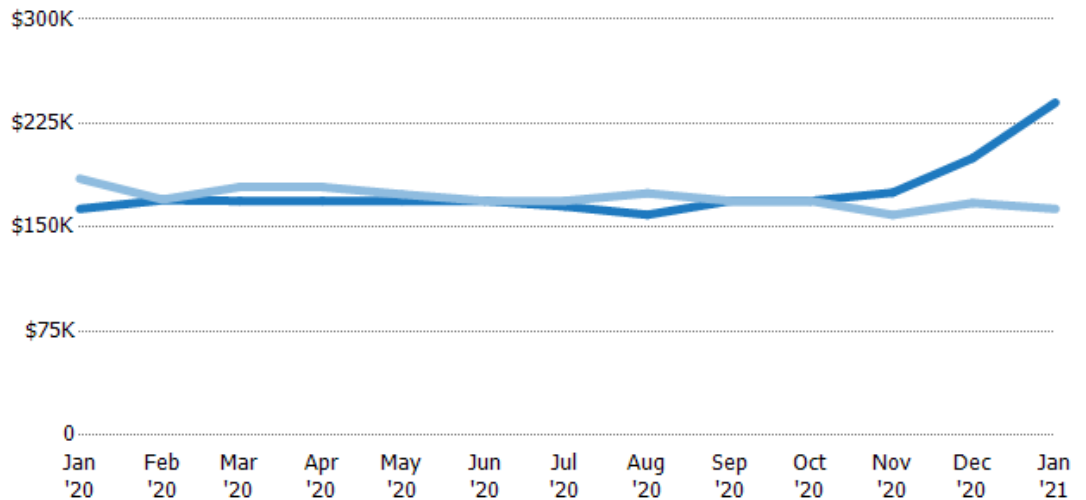
The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jan '21	\$240K	47%
Jan '20	\$163K	-11.8%
Jan '19	\$185K	-21.6%



Current Year	\$163K	\$170K	\$169K	\$169K	\$169K	\$169K	\$165K	\$159K	\$169K	\$169K	\$175K	\$200K	\$240K
Prior Year	\$185K	\$170K	\$179K	\$179K	\$174K	\$169K	\$169K	\$175K	\$169K	\$169K	\$159K	\$168K	\$163K
Percent Change from Prior Year	-12%	0%	-6%	-6%	-3%	0%	-2%	-9%	0%	0%	10%	19%	47%

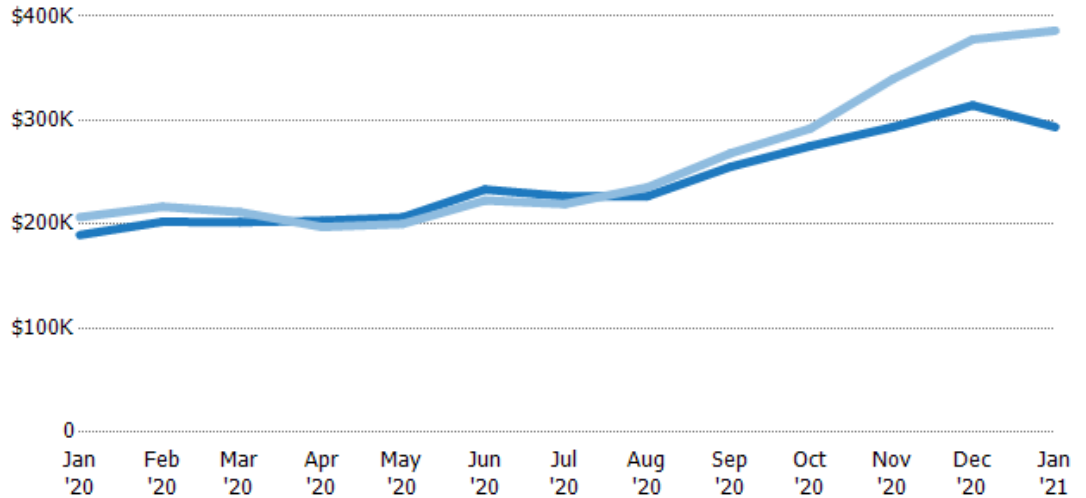
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg Est Value	\$190K	\$202K	\$202K	\$203K	\$206K	\$233K	\$227K	\$227K	\$255K	\$275K	\$293K	\$314K	\$293K
Avg Listing Price	\$207K	\$217K	\$212K	\$197K	\$200K	\$223K	\$219K	\$236K	\$268K	\$292K	\$340K	\$378K	\$386K
Avg Listing Price as a % of Avg Est Value	109%	107%	105%	97%	97%	95%	97%	104%	105%	106%	116%	120%	132%

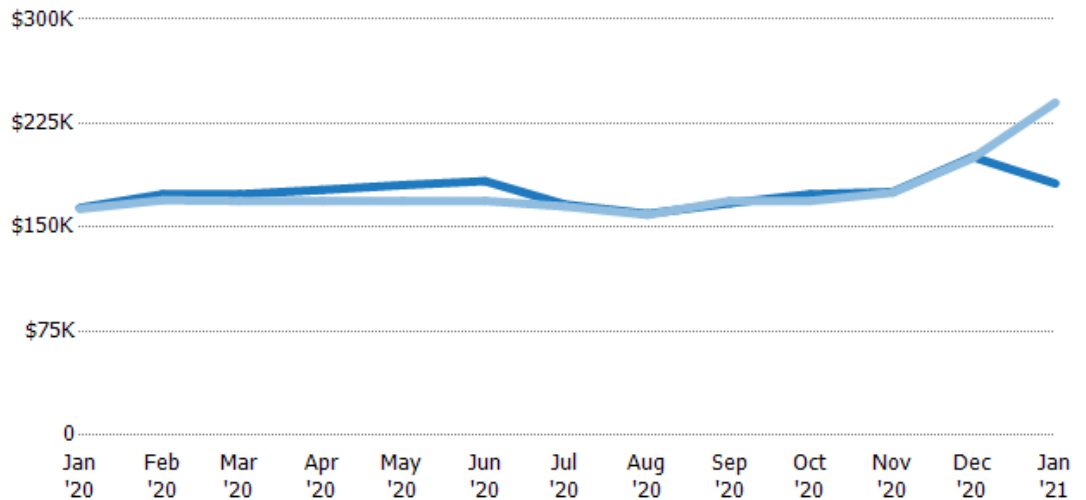
Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$164K	\$174K	\$174K	\$177K	\$180K	\$183K	\$166K	\$160K	\$167K	\$174K	\$175K	\$201K	\$182K
Median Listing Price	\$163K	\$170K	\$169K	\$169K	\$169K	\$169K	\$165K	\$159K	\$169K	\$169K	\$175K	\$200K	\$240K
Med Listing Price as a % of Med Est Value	100%	98%	97%	95%	94%	92%	99%	100%	101%	97%	100%	100%	132%

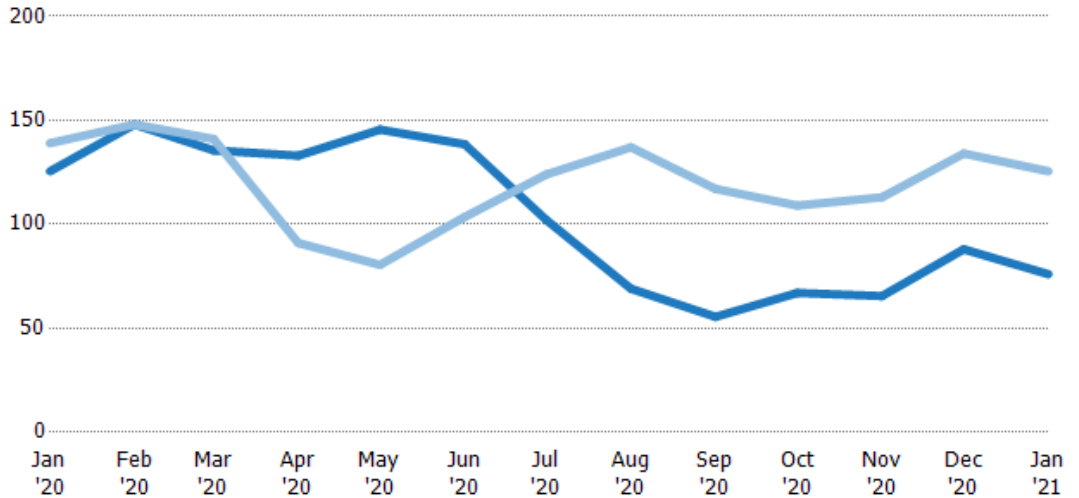
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Jan '21	76	-39.4%
Jan '20	126	-9.7%
Jan '19	139	20.9%

	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	126	148	136	133	146	139	102	69	55.5	67	65.5	88	76
Prior Year	139	148	141	91	80.5	104	124	137	117	109	113	134	126
Percent Change from Prior Year	-10%	0%	-4%	46%	81%	34%	-18%	-50%	-53%	-39%	-42%	-34%	-39%

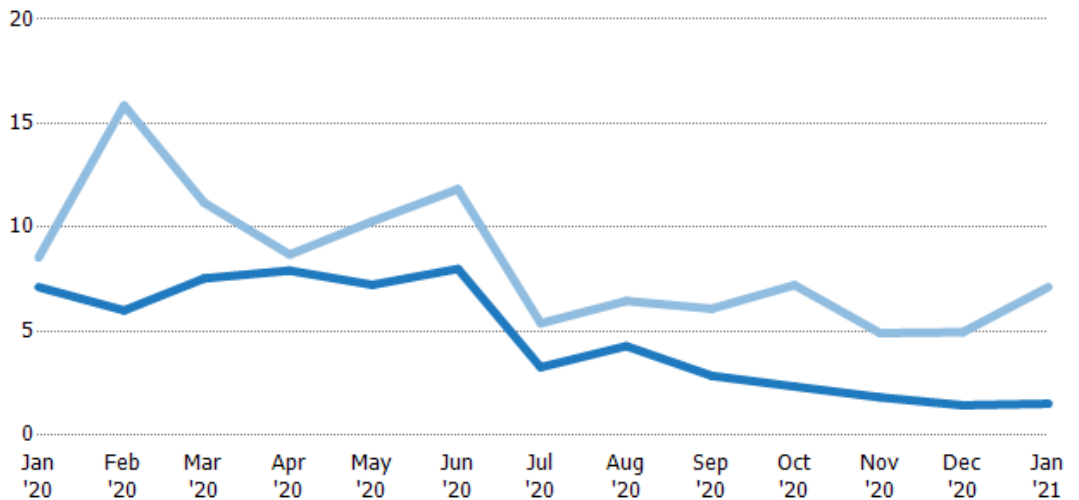
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Jan '21	1.52	-78.7%
Jan '20	7.13	-16.6%
Jan '19	8.54	-5.3%

	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	7.13	6	7.54	7.92	7.23	8	3.27	4.29	2.86	2.34	1.82	1.44	1.52
Prior Year	8.54	15.9	11.2	8.69	10.3	11.8	5.38	6.45	6.08	7.22	4.91	4.95	7.13
Percent Change from Prior Year	-17%	-62%	-33%	-9%	-30%	-32%	-39%	-34%	-53%	-68%	-63%	-71%	-79%

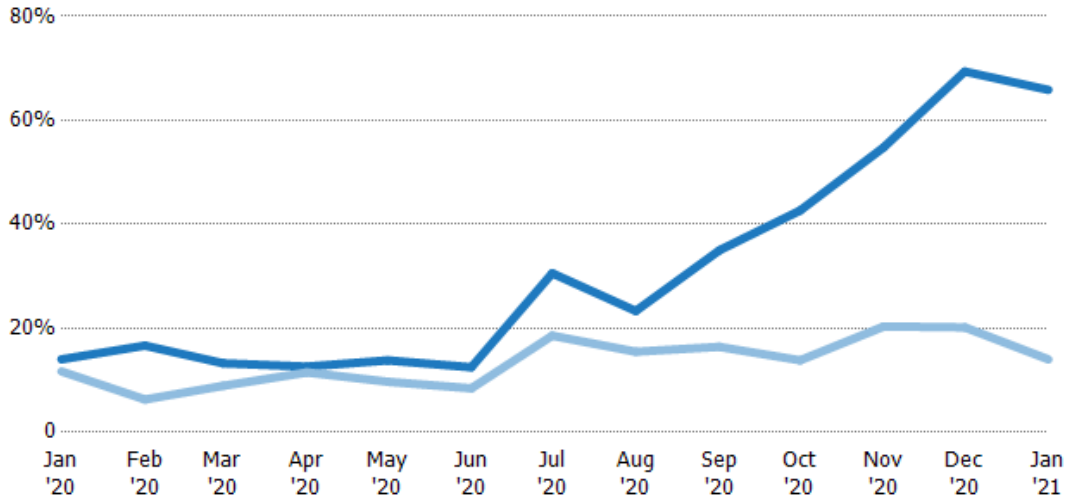
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	14%	17%	13%	13%	14%	13%	31%	23%	35%	43%	55%	69%	66%
Prior Year	12%	6%	9%	12%	10%	8%	19%	15%	16%	14%	20%	20%	14%
Change from Prior Year	-2%	-10%	-4%	-1%	-4%	-4%	-12%	-8%	-19%	-29%	-34%	-49%	-52%

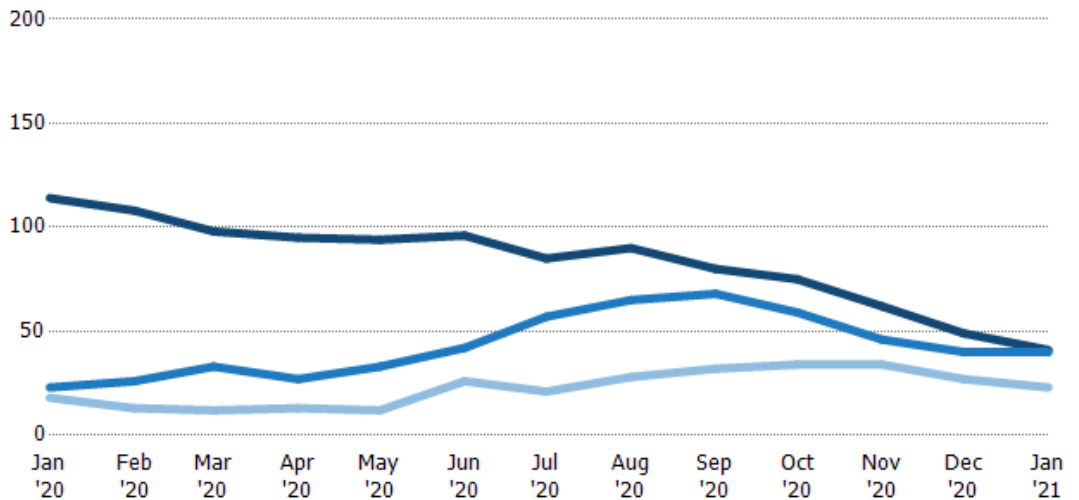
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Active	114	108	98	95	94	96	85	90	80	75	62	49	41
Pending	23	26	33	27	33	42	57	65	68	59	46	40	40
Sold	18	13	12	13	12	26	21	28	32	34	34	27	23

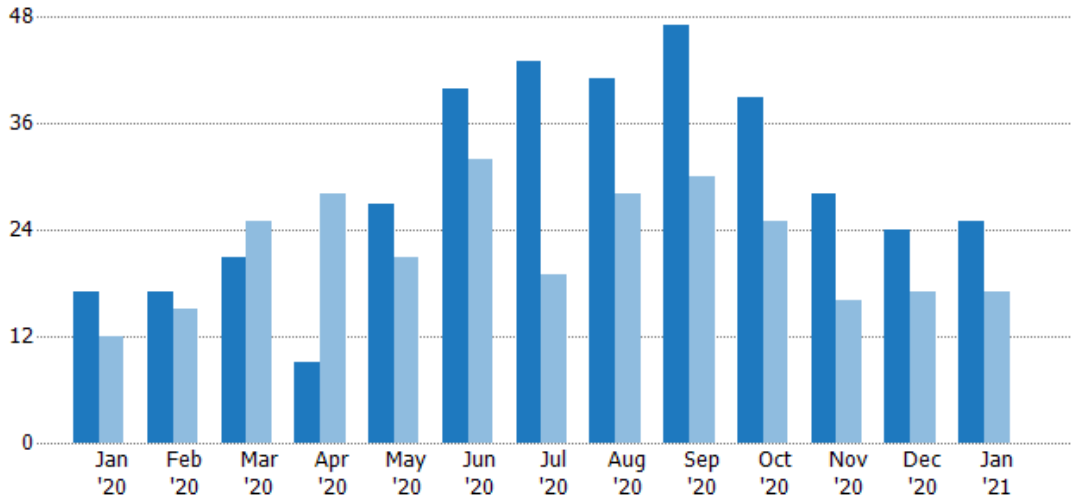
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Jan '21	25	47.1%
Jan '20	17	41.7%
Jan '19	12	-8.3%

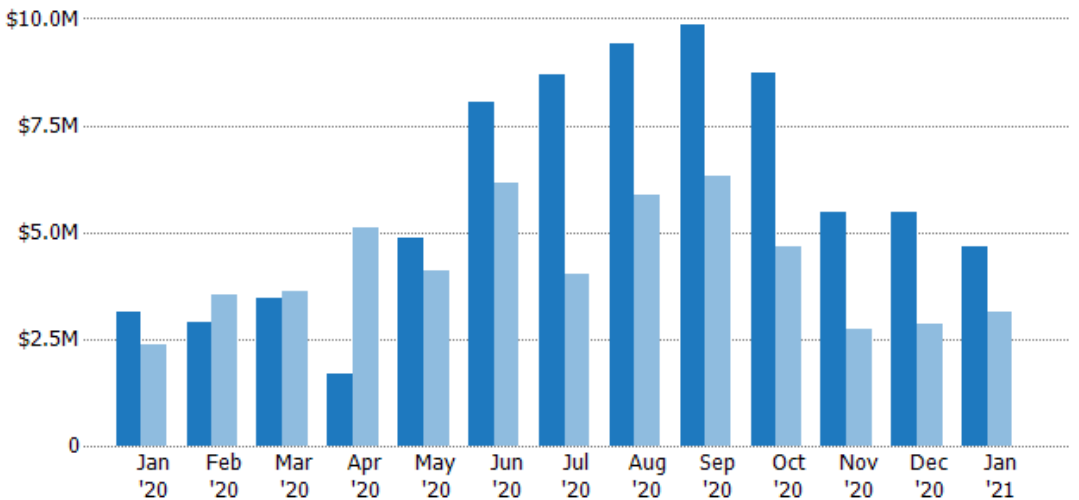
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Jan '21	\$4.66M	49.1%
Jan '20	\$3.13M	31.9%
Jan '19	\$2.37M	-39.4%

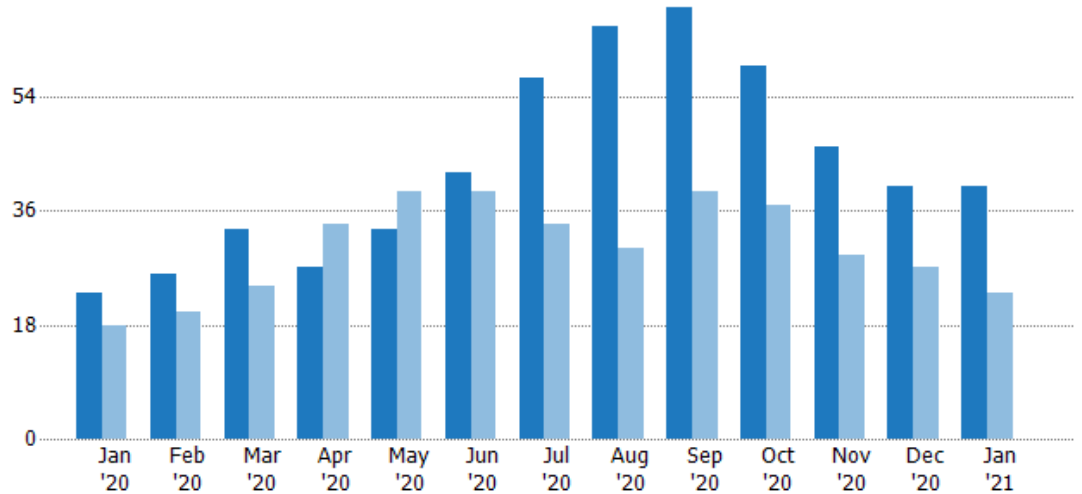
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Jan '21	40	73.9%
Jan '20	23	27.8%
Jan '19	18	-16.7%

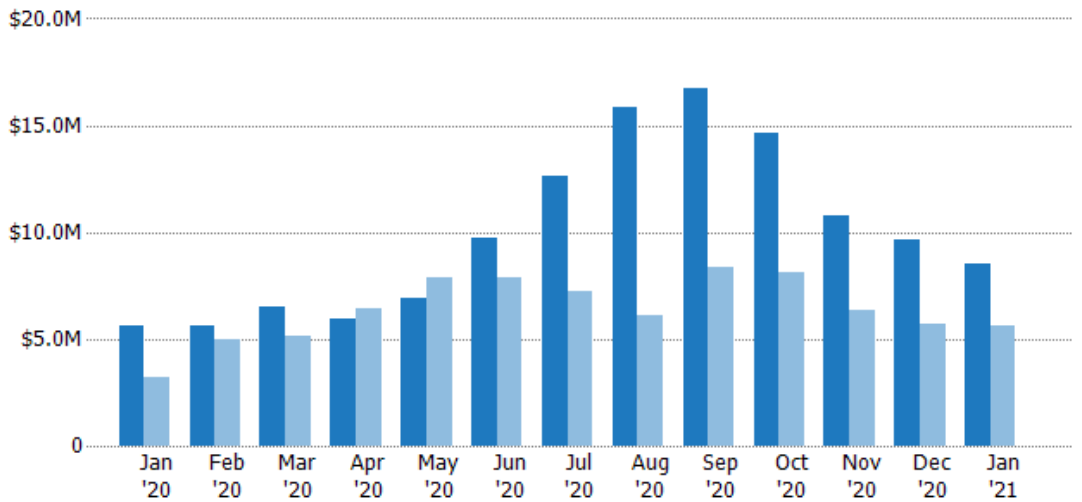
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Jan '21	\$8.54M	52.8%
Jan '20	\$5.59M	73.4%
Jan '19	\$3.22M	3.1%

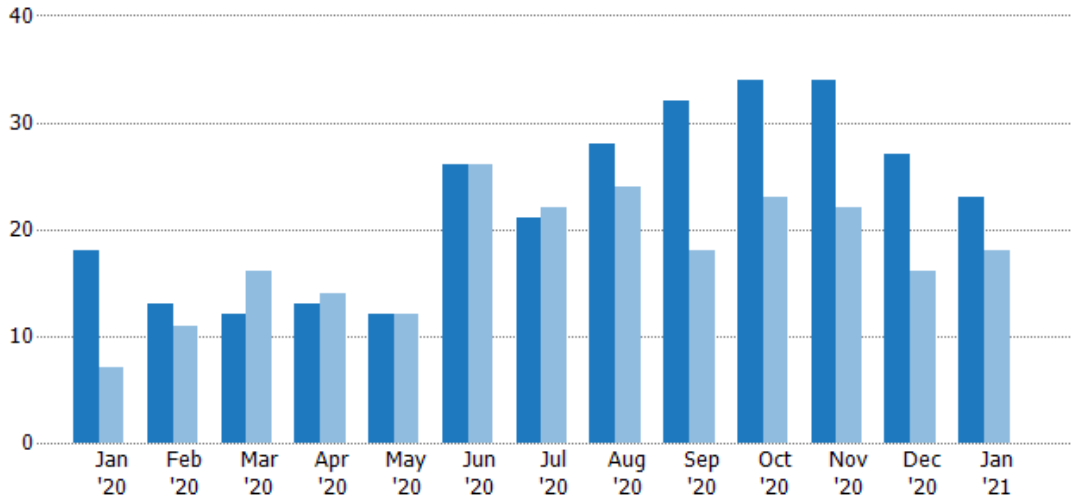
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Jan '21	23	27.8%
Jan '20	18	157.1%
Jan '19	7	28.6%

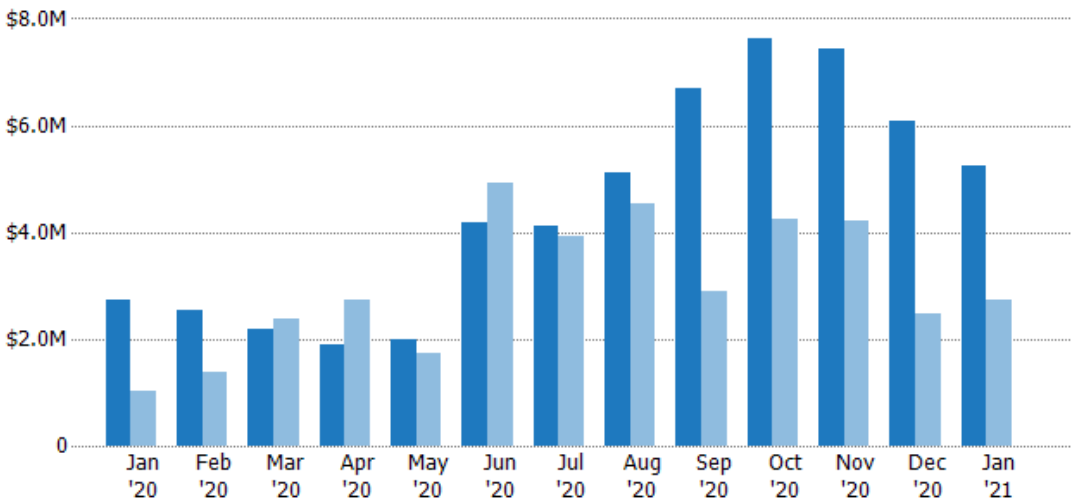
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Jan '21	\$5.24M	91.5%
Jan '20	\$2.73M	165.5%
Jan '19	\$1.03M	12.8%

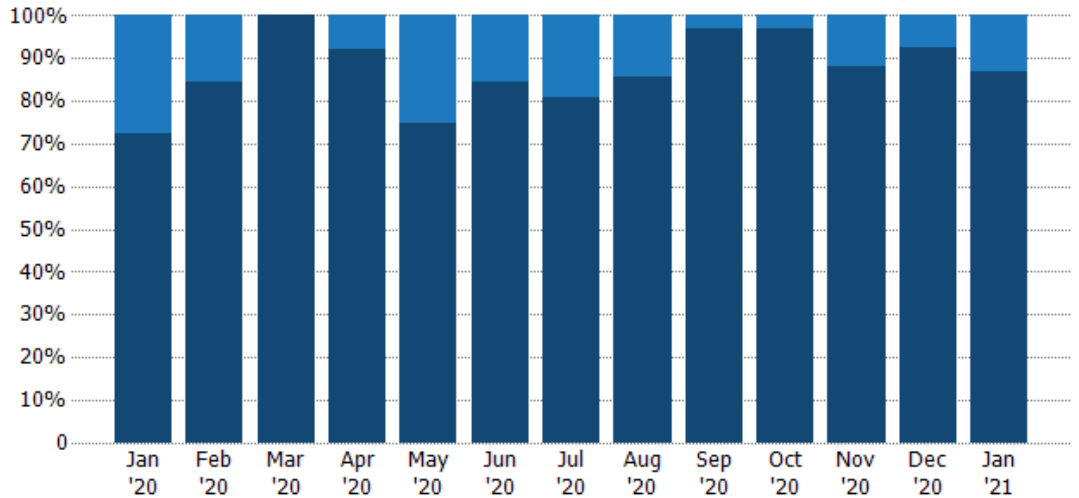
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt, Single Family Residence



Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Condo/Townhouse	28%	15%	-	8%	25%	15%	19%	14%	3%	3%	12%	7%	13%
Single Family Residence	72%	85%	100%	92%	75%	85%	81%	86%	97%	97%	88%	93%	87%

Average Sales Price

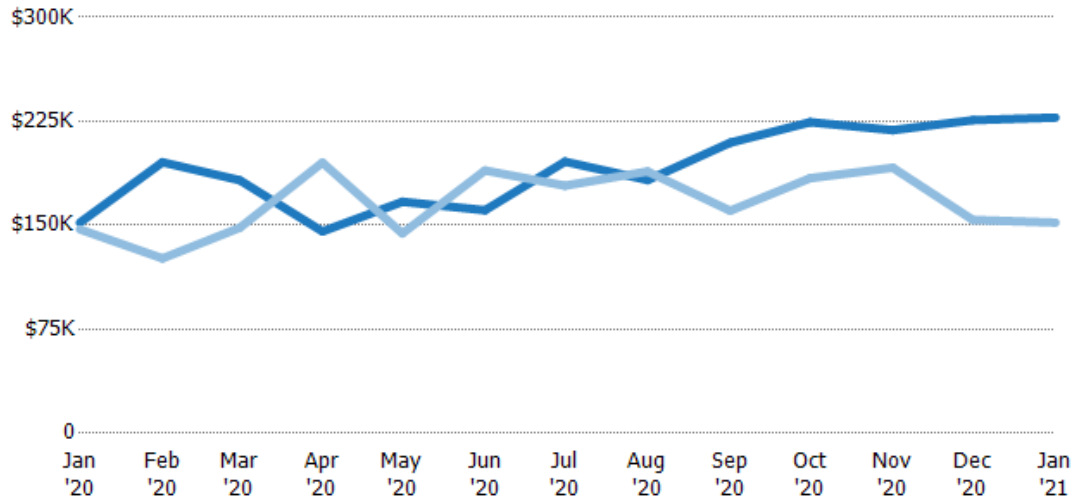
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jan '21	\$228K	49.9%
Jan '20	\$152K	3.3%
Jan '19	\$147K	-12.3%



Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$152K	\$195K	\$182K	\$146K	\$167K	\$161K	\$196K	\$183K	\$210K	\$224K	\$219K	\$226K	\$228K
Prior Year	\$147K	\$126K	\$148K	\$195K	\$144K	\$190K	\$179K	\$189K	\$160K	\$184K	\$191K	\$154K	\$152K
Percent Change from Prior Year	3%	55%	23%	-25%	16%	-15%	10%	-3%	31%	22%	14%	47%	50%

Median Sales Price

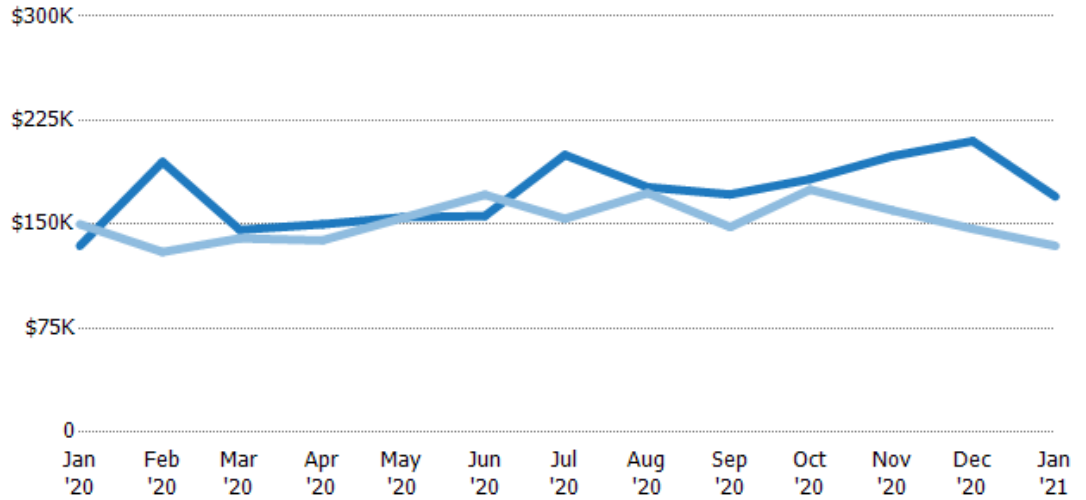
The median sales price of the residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Jan '21	\$170K	26.4%
Jan '20	\$134K	-10.4%
Jan '19	\$150K	-28.9%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$134K	\$195K	\$146K	\$150K	\$155K	\$156K	\$200K	\$177K	\$172K	\$183K	\$199K	\$210K	\$170K
Prior Year	\$150K	\$130K	\$140K	\$138K	\$155K	\$171K	\$154K	\$172K	\$148K	\$175K	\$160K	\$147K	\$134K
Percent Change from Prior Year	-10%	50%	4%	8%	0%	-9%	30%	2%	16%	4%	25%	43%	26%

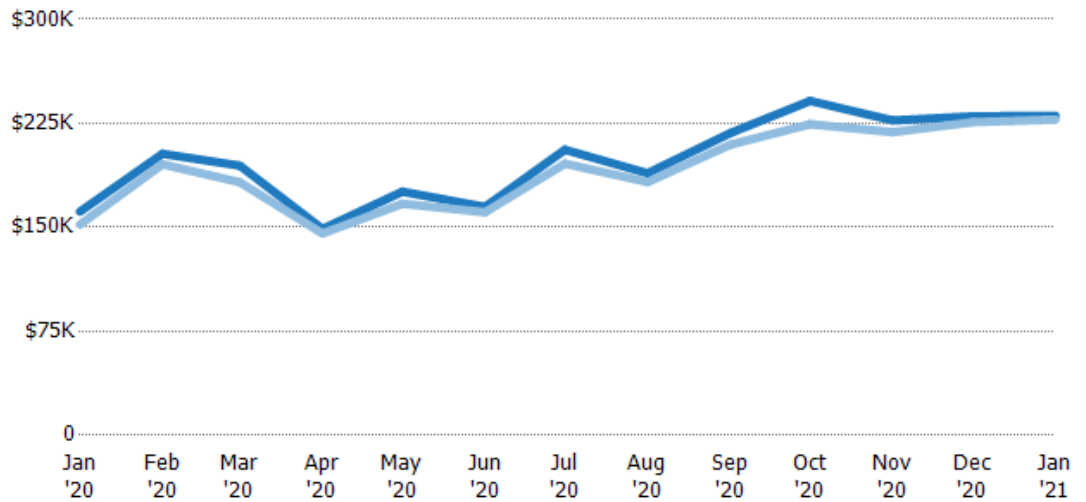
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



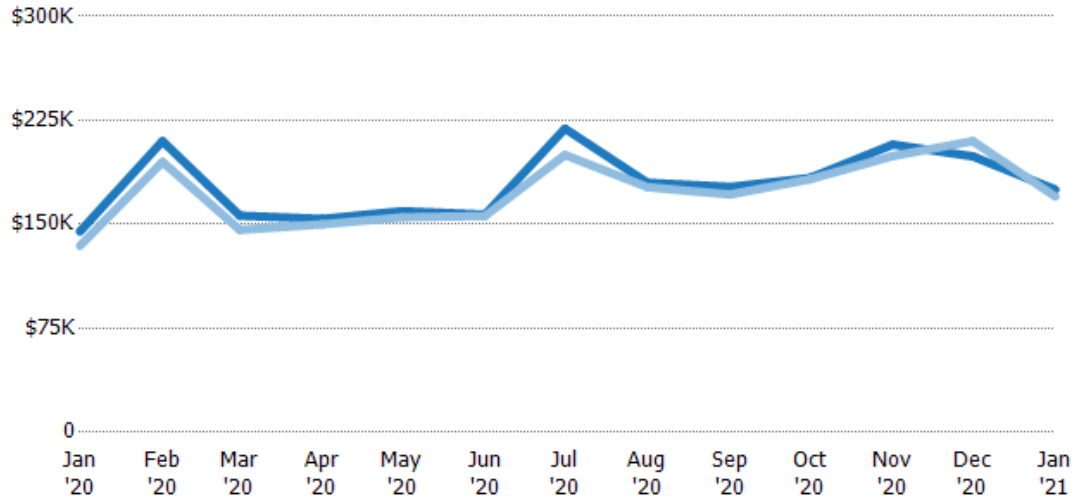
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg List Price	\$161K	\$203K	\$194K	\$149K	\$176K	\$165K	\$206K	\$189K	\$218K	\$241K	\$227K	\$230K	\$230K
Avg Sales Price	\$152K	\$195K	\$182K	\$146K	\$167K	\$161K	\$196K	\$183K	\$210K	\$224K	\$219K	\$226K	\$228K
Avg Sales Price as a % of Avg List Price	94%	96%	94%	98%	95%	98%	95%	97%	96%	93%	96%	98%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702
 Property Type: Condo/Townhouse/Apt, Single Family Residence



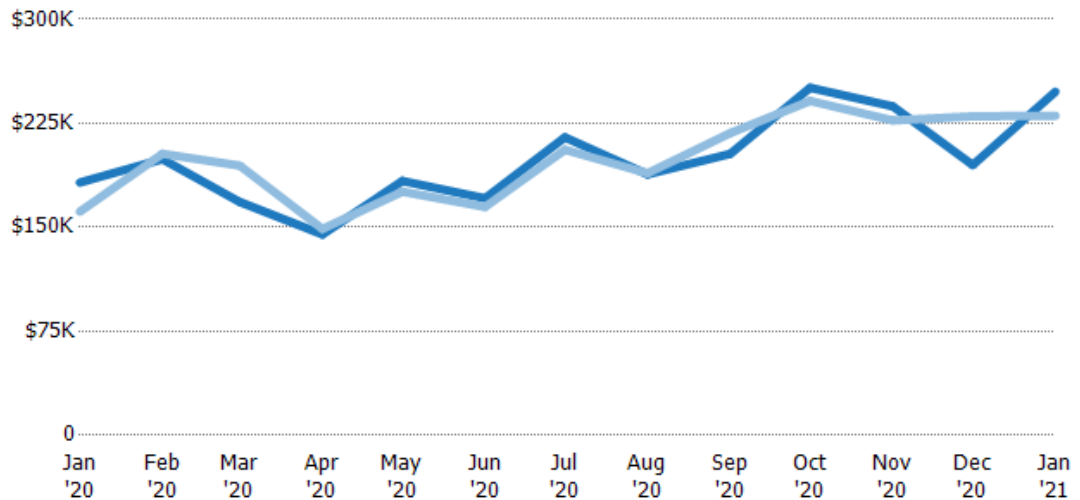
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median List Price	\$145K	\$210K	\$156K	\$154K	\$159K	\$157K	\$219K	\$180K	\$177K	\$183K	\$208K	\$199K	\$175K
Median Sales Price	\$134K	\$195K	\$146K	\$150K	\$155K	\$156K	\$200K	\$177K	\$172K	\$183K	\$199K	\$210K	\$170K
Med Sales Price as a % of Med List Price	93%	93%	93%	97%	97%	99%	91%	98%	97%	99%	96%	106%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702
 Property Type: Condo/Townhouse/Apt, Single Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg Est Value	\$182K	\$199K	\$168K	\$145K	\$183K	\$171K	\$215K	\$188K	\$203K	\$251K	\$237K	\$195K	\$248K
Avg Sales Price	\$161K	\$203K	\$194K	\$149K	\$176K	\$165K	\$206K	\$189K	\$218K	\$241K	\$227K	\$230K	\$230K
Avg Sales Price as a % of Avg Est Value	88%	102%	116%	103%	96%	96%	96%	100%	107%	96%	96%	118%	93%

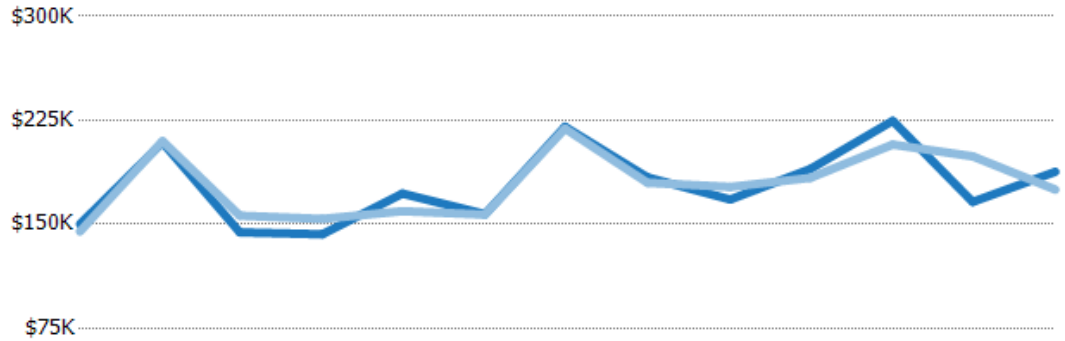
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$150K	\$209K	\$144K	\$143K	\$172K	\$157K	\$220K	\$184K	\$168K	\$190K	\$225K	\$166K	\$188K
Median Sales Price	\$145K	\$210K	\$156K	\$154K	\$159K	\$157K	\$219K	\$180K	\$177K	\$183K	\$208K	\$199K	\$175K
Med Sales Price as a % of Med Est Value	96%	100%	108%	108%	93%	100%	99%	98%	105%	97%	92%	120%	93%