

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2021	Jan 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	1	11	-90.9%	103	111	-7.2%
New Listing Volume	\$149,000	\$1,756,699	-91.5%	\$21,118,759	\$19,746,713	+6.9%
Active Listing Count	19	40	-52.5%	N/A	N/A	
Active Listing Volume	\$3,999,899	\$7,392,818	-45.9%	N/A	N/A	
Average Listing Price	\$210,521	\$184,820	+13.9%	\$221,210	\$209,004	+5.8%
Median Listing Price	\$154,900	\$159,700	-3%	\$172,453	\$182,894	-5.7%
Median Days in RPR	115	168	-31.5%	102.65	138.46	-25.9%
Months of Inventory	2.4	10	-76.3%	3.8	20	-81%
Absorption Rate	42.11%	10%	+32.1%	26.32%	5%	+21.3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	2	4	-50%	117	84	+39.3%
New Pending Sales Volume	\$349,400	\$535,800	-34.8%	\$22,909,079	\$14,647,795	+56.4%
Pending Sales Count	6	8	-25%	N/A	N/A	
Pending Sales Volume	\$1,293,400	\$1,204,700	+7.4%	N/A	N/A	
Closed Sales Count	6	5	+20%	104	68	+52.9%
Closed Sales Volume	\$1,660,500	\$542,929	+205.8%	\$19,183,487	\$11,165,099	+71.8%
Average Sales Price	\$276,750	\$108,586	+154.9%	\$184,457	\$164,193	+12.3%
Median Sales Price	\$168,000	\$116,500	+44.2%	\$166,756	\$150,421	+10.9%

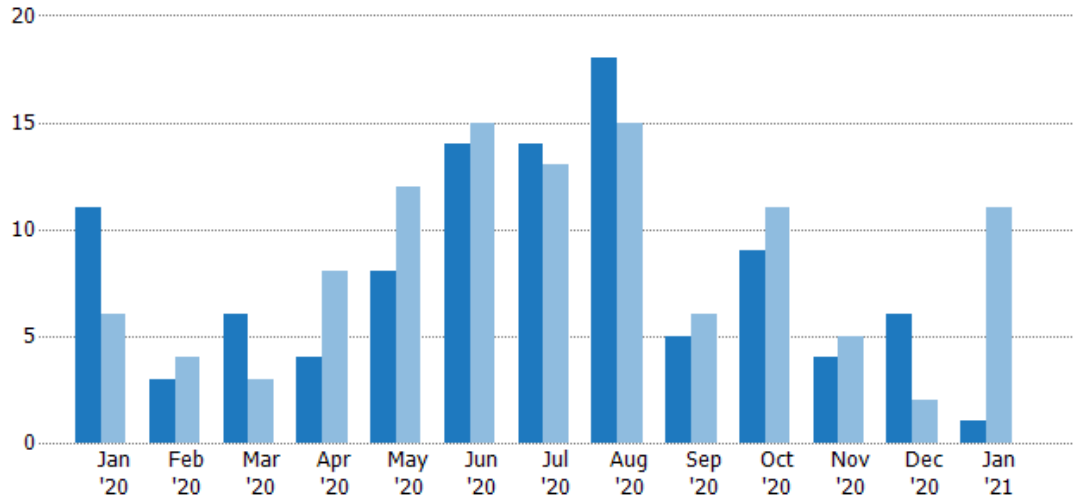
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	1	-90.9%
Jan '20	11	83.3%
Jan '19	6	-16.7%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	11	3	6	4	8	14	14	18	5	9	4	6	1
Prior Year	6	4	3	8	12	15	13	15	6	11	5	2	11
Percent Change from Prior Year	83%	-25%	100%	-50%	-33%	-7%	8%	20%	-17%	-18%	-20%	200%	-91%

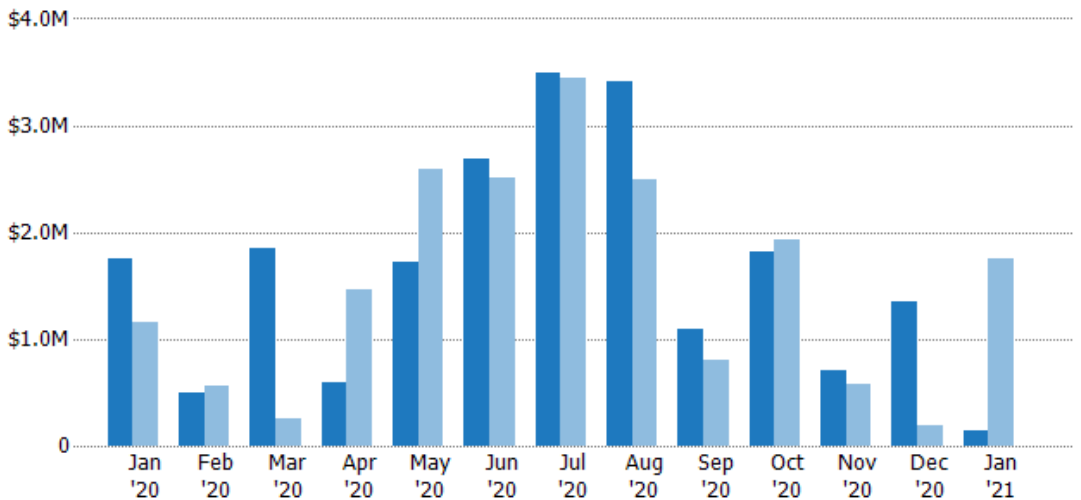
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$149K	-91.5%
Jan '20	\$1.76M	51.8%
Jan '19	\$1.16M	-49%



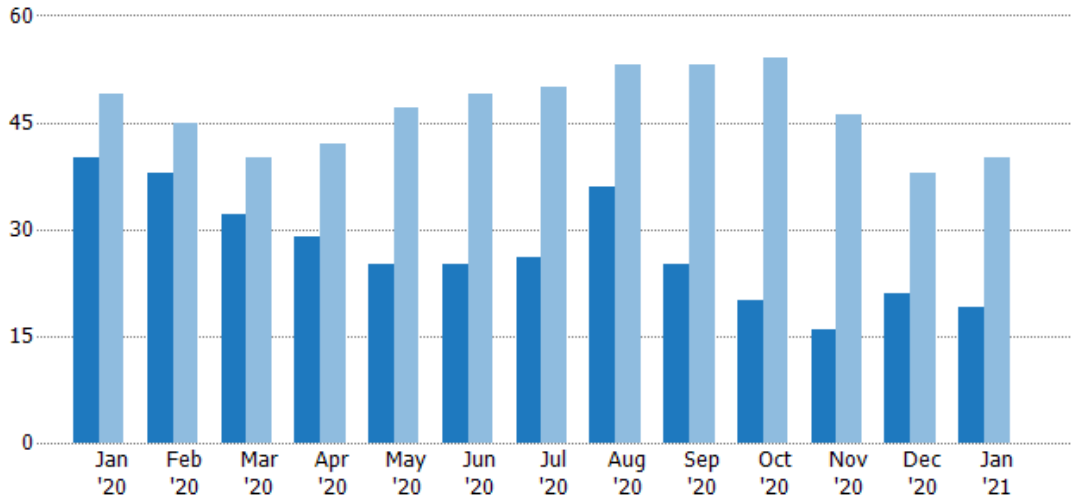
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$1.76M	\$489K	\$1.84M	\$595K	\$1.71M	\$2.69M	\$3.49M	\$3.41M	\$1.09M	\$1.82M	\$699K	\$1.36M	\$149K
Prior Year	\$1.16M	\$560K	\$249K	\$1.47M	\$2.59M	\$2.51M	\$3.44M	\$2.5M	\$802K	\$1.93M	\$575K	\$195K	\$1.76M
Percent Change from Prior Year	52%	-13%	642%	-59%	-34%	7%	2%	36%	36%	-6%	22%	596%	-92%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Count	% Chg.
Jan '21	19	-52.5%
Jan '20	40	-18.4%
Jan '19	49	6.1%

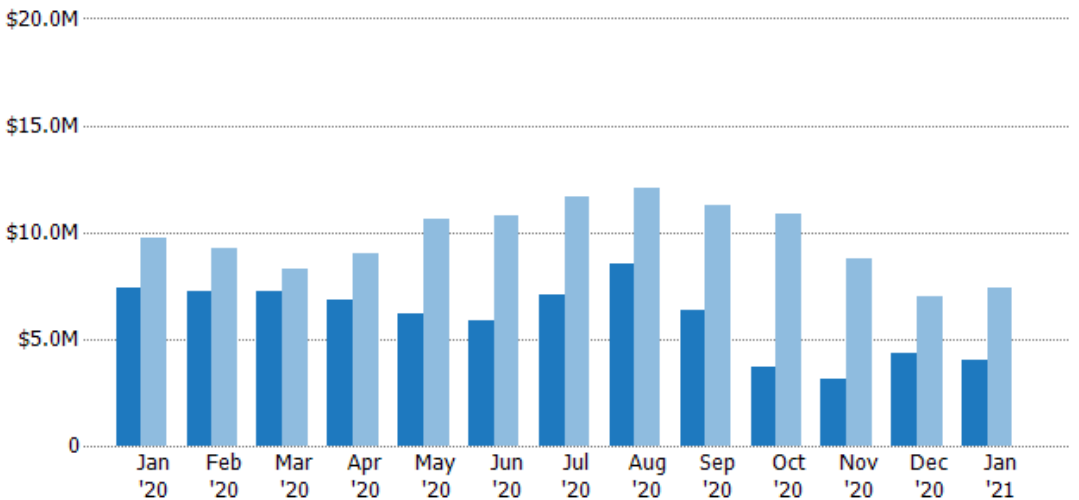
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	40	38	32	29	25	25	26	36	25	20	16	21	19
Prior Year	49	45	40	42	47	49	50	53	53	54	46	38	40
Percent Change from Prior Year	-18%	-16%	-20%	-31%	-47%	-49%	-48%	-32%	-53%	-63%	-65%	-45%	-53%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Volume	% Chg.
Jan '21	\$4M	-45.9%
Jan '20	\$7.39M	-23.8%
Jan '19	\$9.7M	-1.7%

	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$7.39M	\$7.21M	\$7.27M	\$6.84M	\$6.2M	\$5.87M	\$7.05M	\$8.53M	\$6.35M	\$3.66M	\$3.14M	\$4.34M	\$4M
Prior Year	\$9.7M	\$9.25M	\$8.27M	\$9.04M	\$10.6M	\$10.8M	\$11.6M	\$12.1M	\$11.3M	\$10.9M	\$8.73M	\$7.02M	\$7.39M
Percent Change from Prior Year	-24%	-22%	-12%	-24%	-42%	-46%	-39%	-29%	-44%	-66%	-64%	-38%	-46%

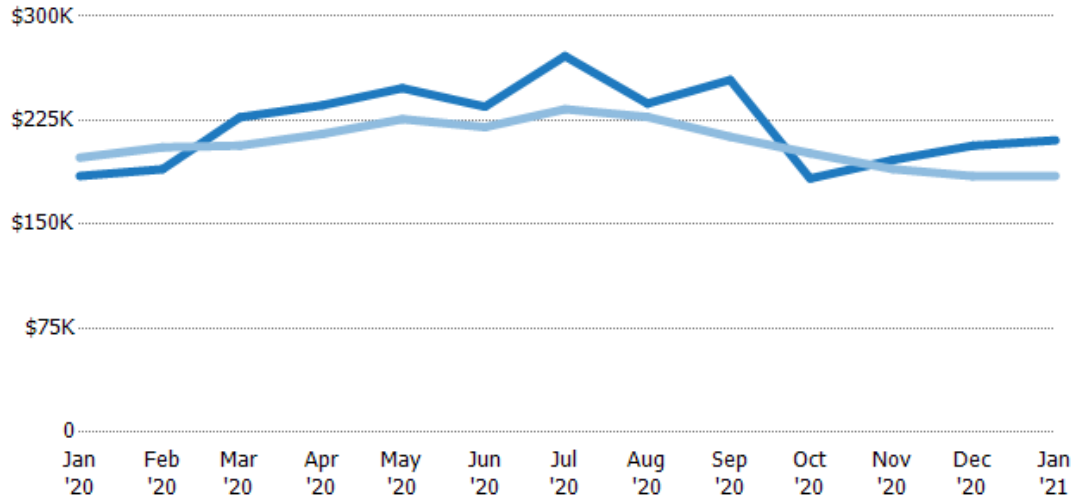
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$211K	13.9%
Jan '20	\$185K	-6.7%
Jan '19	\$198K	-7.4%



Current Year	\$185K	\$190K	\$227K	\$236K	\$248K	\$235K	\$271K	\$237K	\$254K	\$183K	\$196K	\$207K	\$211K
Prior Year	\$198K	\$205K	\$207K	\$215K	\$226K	\$220K	\$233K	\$227K	\$213K	\$201K	\$190K	\$185K	\$185K
Percent Change from Prior Year	-7%	-8%	10%	10%	10%	7%	16%	4%	19%	-9%	3%	12%	14%

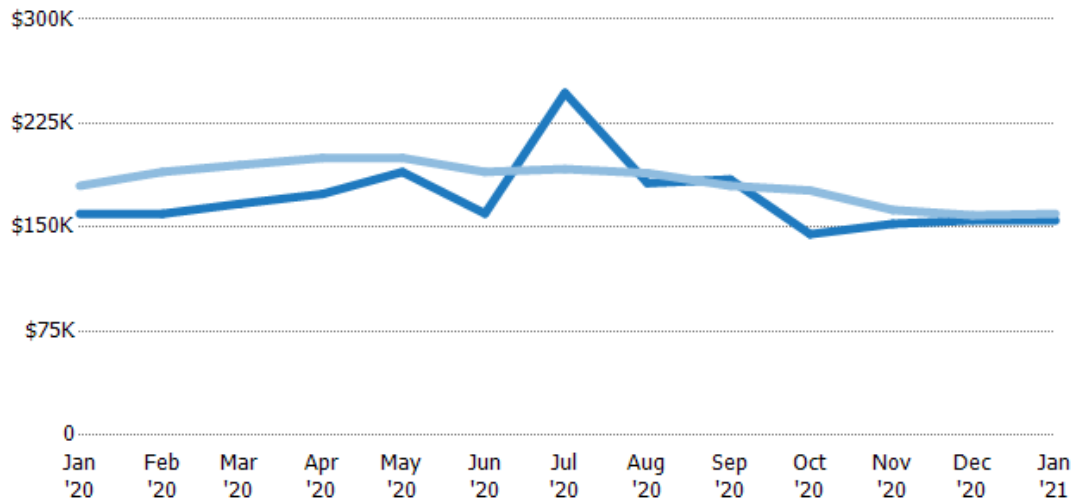
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$155K	-3%
Jan '20	\$160K	-11.2%
Jan '19	\$180K	-13.8%



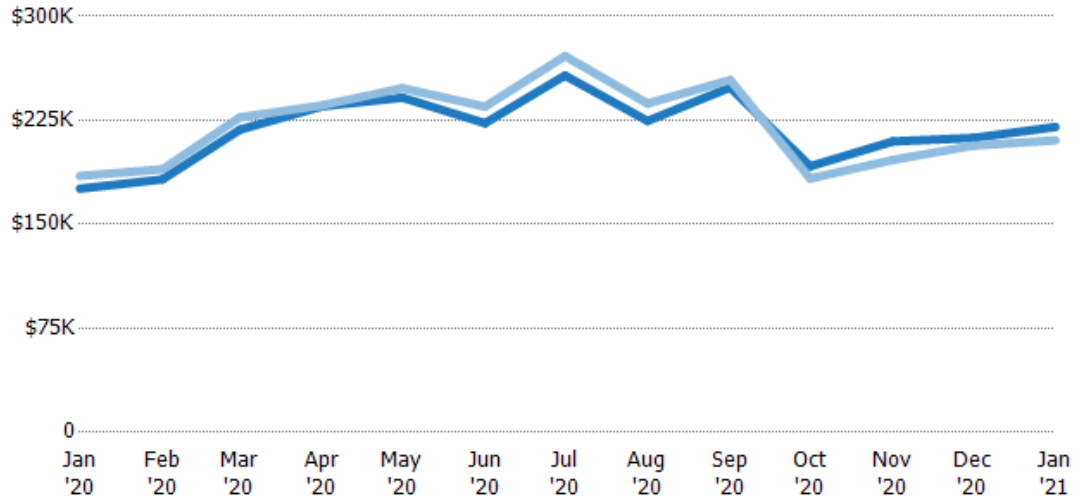
Current Year	\$160K	\$160K	\$167K	\$174K	\$190K	\$160K	\$247K	\$182K	\$185K	\$145K	\$152K	\$155K	\$155K
Prior Year	\$180K	\$190K	\$195K	\$200K	\$200K	\$190K	\$192K	\$189K	\$180K	\$177K	\$162K	\$159K	\$160K
Percent Change from Prior Year	-11%	-16%	-14%	-13%	-5%	-16%	29%	-4%	3%	-18%	-6%	-2%	-3%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



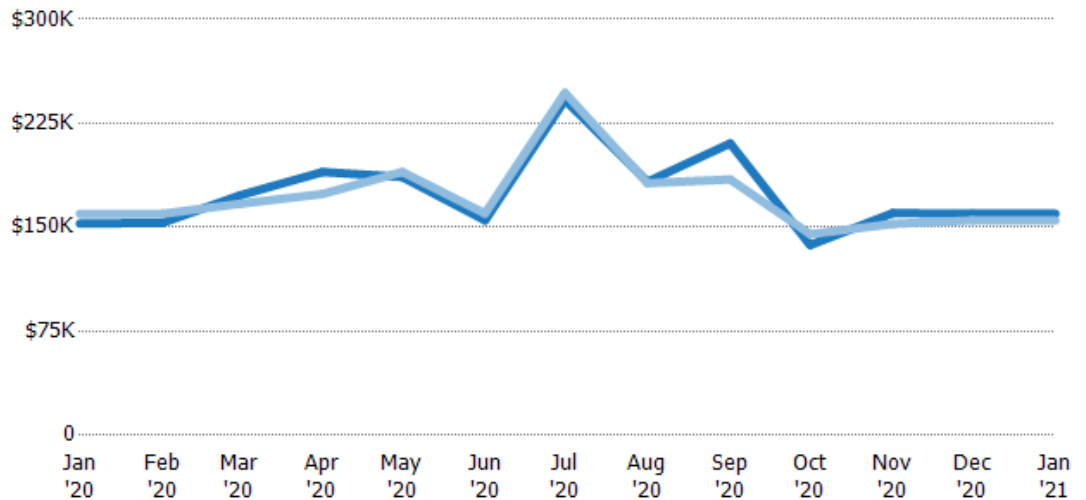
Avg Est Value	\$176K	\$182K	\$218K	\$235K	\$241K	\$223K	\$257K	\$225K	\$249K	\$192K	\$210K	\$212K	\$220K
Avg Listing Price	\$185K	\$190K	\$227K	\$236K	\$248K	\$235K	\$271K	\$237K	\$254K	\$183K	\$196K	\$207K	\$211K
Avg Listing Price as a % of Avg Est Value	105%	104%	104%	100%	103%	105%	105%	106%	102%	95%	94%	97%	96%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$153K	\$153K	\$173K	\$190K	\$186K	\$155K	\$242K	\$183K	\$210K	\$137K	\$160K	\$160K	\$160K
Median Listing Price	\$160K	\$160K	\$167K	\$174K	\$190K	\$160K	\$247K	\$182K	\$185K	\$145K	\$152K	\$155K	\$155K
Med Listing Price as a % of Med Est Value	105%	104%	97%	92%	102%	103%	102%	99%	88%	106%	95%	97%	97%

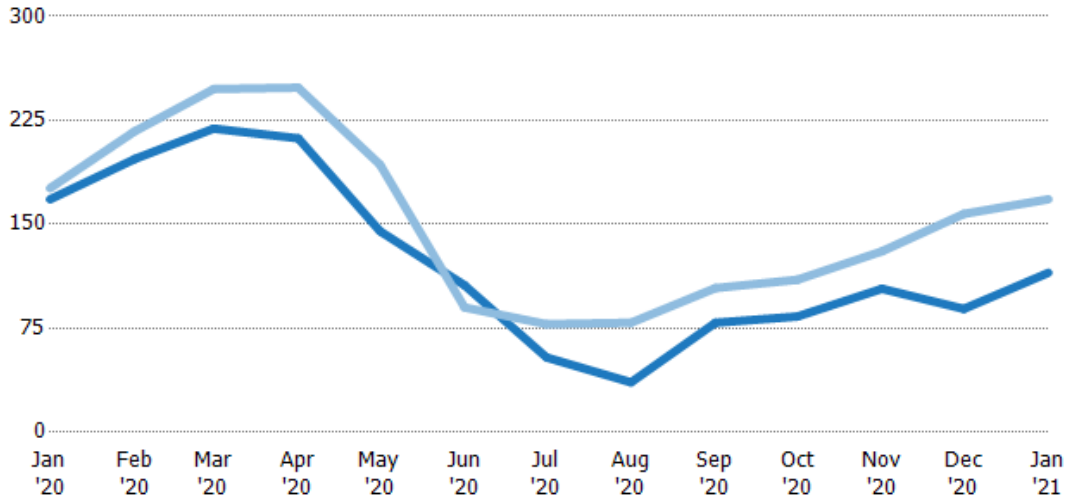
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Days	% Chg.
Jan '21	115	-31.5%
Jan '20	168	-4.5%
Jan '19	176	-0.9%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	168	197	219	212	145	106	54	36	79	83.5	104	89	115
Prior Year	176	217	248	249	193	90	78	79	104	110	131	158	168
Percent Change from Prior Year	-5%	-9%	-12%	-15%	-25%	18%	-31%	-54%	-24%	-24%	-21%	-43%	-32%

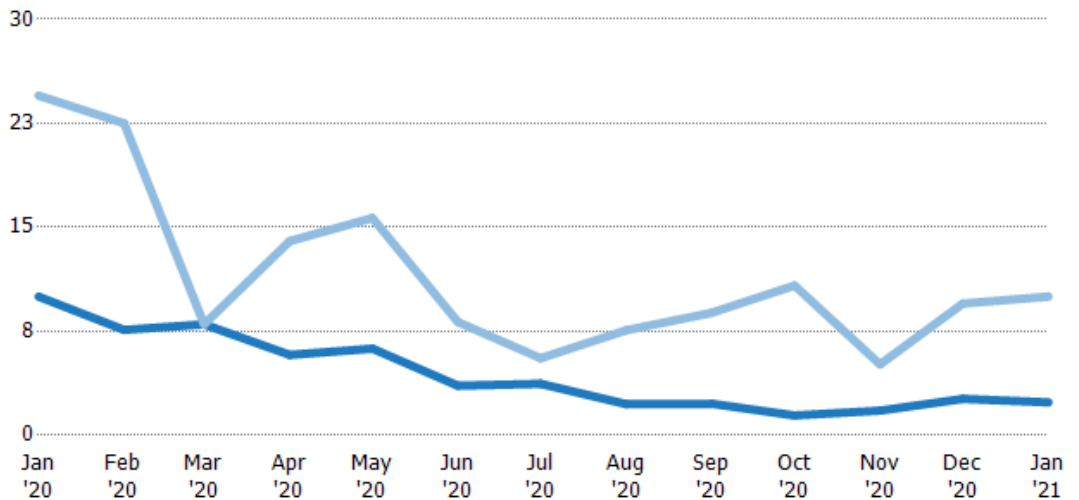
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Months	% Chg.
Jan '21	2.38	-76.3%
Jan '20	10	-59.2%
Jan '19	24.5	-46.9%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	10	7.6	8	5.8	6.25	3.57	3.71	2.25	2.27	1.43	1.78	2.63	2.38
Prior Year	24.5	22.5	8	14	15.7	8.17	5.56	7.57	8.83	10.8	5.11	9.5	10
Percent Change from Prior Year	-59%	-66%	0%	-59%	-60%	-56%	-33%	-70%	-74%	-87%	-65%	-72%	-76%

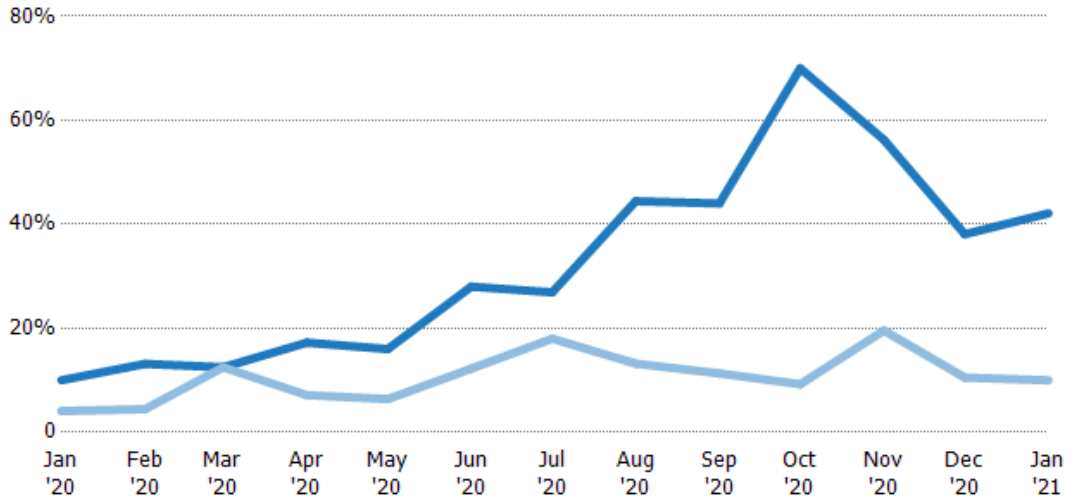
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Jan '21	42%	-32.1%
Jan '20	10%	-5.9%
Jan '19	4%	88.5%



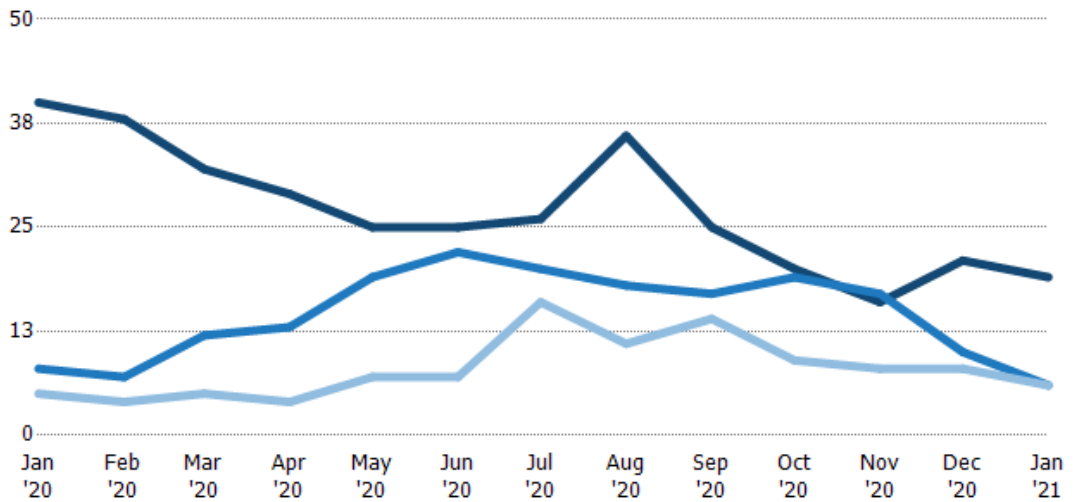
Current Year	10%	13%	13%	17%	16%	28%	27%	44%	44%	70%	56%	38%	42%
Prior Year	4%	4%	13%	7%	6%	12%	18%	13%	11%	9%	20%	11%	10%
Change from Prior Year	-6%	-9%	0%	-10%	-10%	-16%	-9%	-31%	-33%	-61%	-37%	-28%	-32%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	40	38	32	29	25	25	26	36	25	20	16	21	19
Pending	8	7	12	13	19	22	20	18	17	19	17	10	6
Sold	5	4	5	4	7	7	16	11	14	9	8	8	6

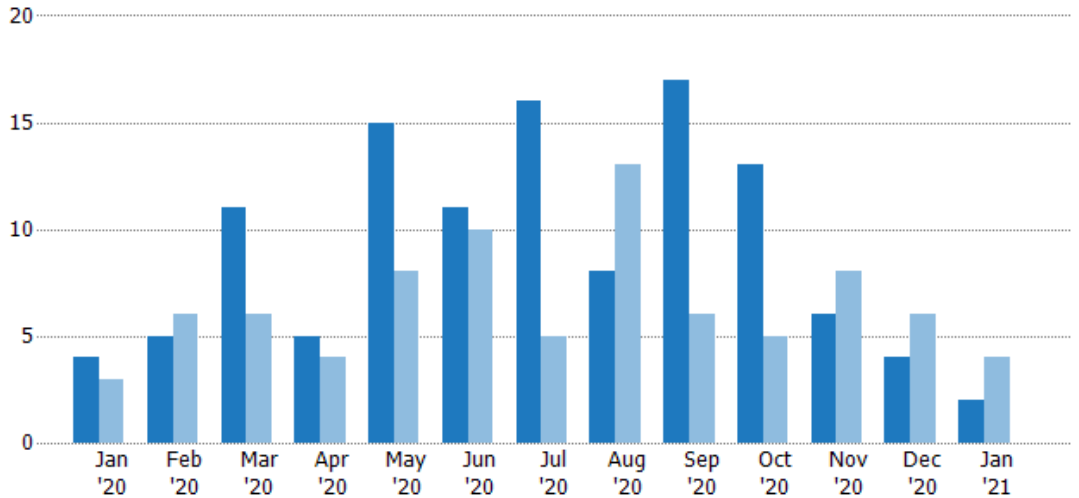
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jan '21	2	-50%
Jan '20	4	33.3%
Jan '19	3	0%



Current Year	4	5	11	5	15	11	16	8	17	13	6	4	2
Prior Year	3	6	6	4	8	10	5	13	6	5	8	6	4
Percent Change from Prior Year	33%	-17%	83%	25%	88%	10%	220%	-38%	183%	160%	-25%	-33%	-50%

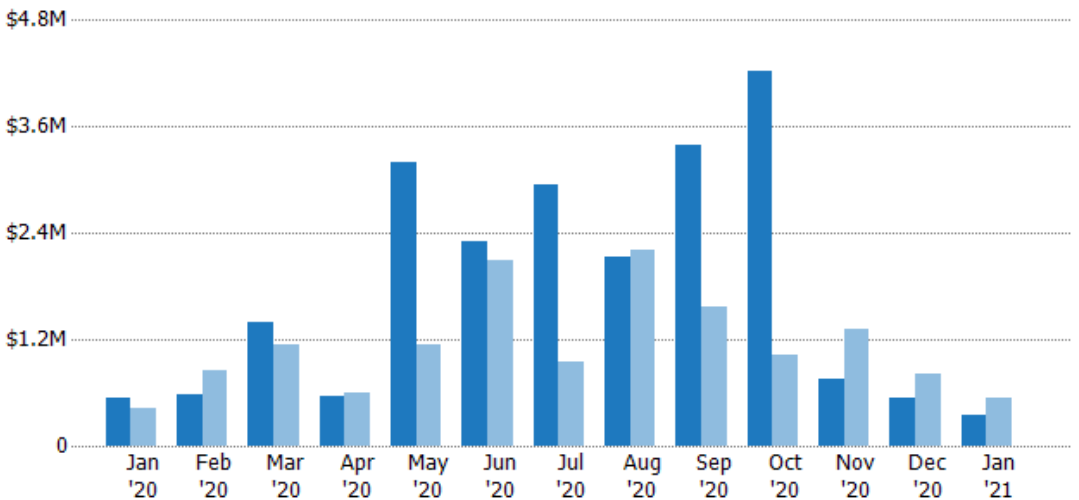
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jan '21	\$349K	-34.8%
Jan '20	\$536K	28.2%
Jan '19	\$418K	8.8%



Current Year	\$536K	\$578K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$2.95M	\$2.12M	\$3.39M	\$4.22M	\$762K	\$548K	\$349K
Prior Year	\$418K	\$859K	\$1.14M	\$605K	\$1.15M	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K
Percent Change from Prior Year	28%	-33%	23%	-9%	178%	11%	212%	-4%	116%	313%	-42%	-32%	-35%



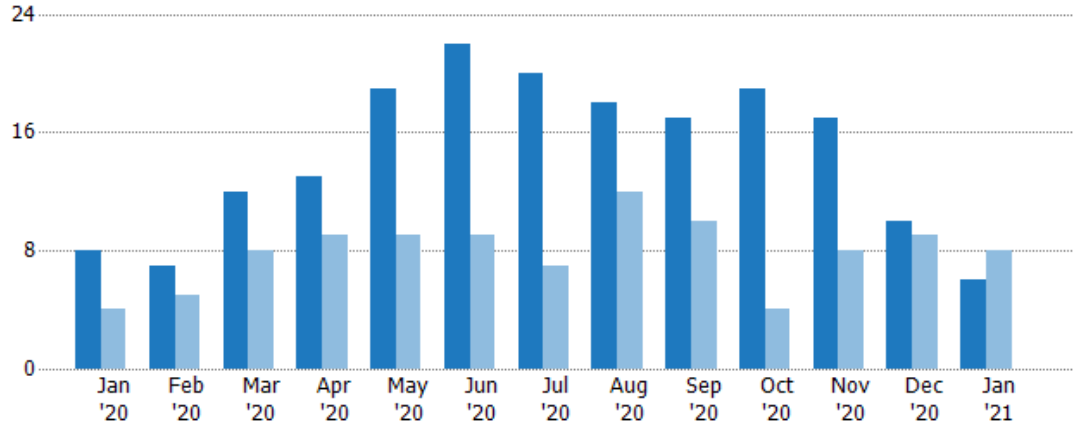
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jan '21	6	-25%
Jan '20	8	100%
Jan '19	4	50%



Current Year	8	7	12	13	19	22	20	18	17	19	17	10	6
Prior Year	4	5	8	9	9	9	7	12	10	4	8	9	8
Percent Change from Prior Year	100%	40%	50%	44%	111%	144%	186%	50%	70%	375%	113%	11%	-25%

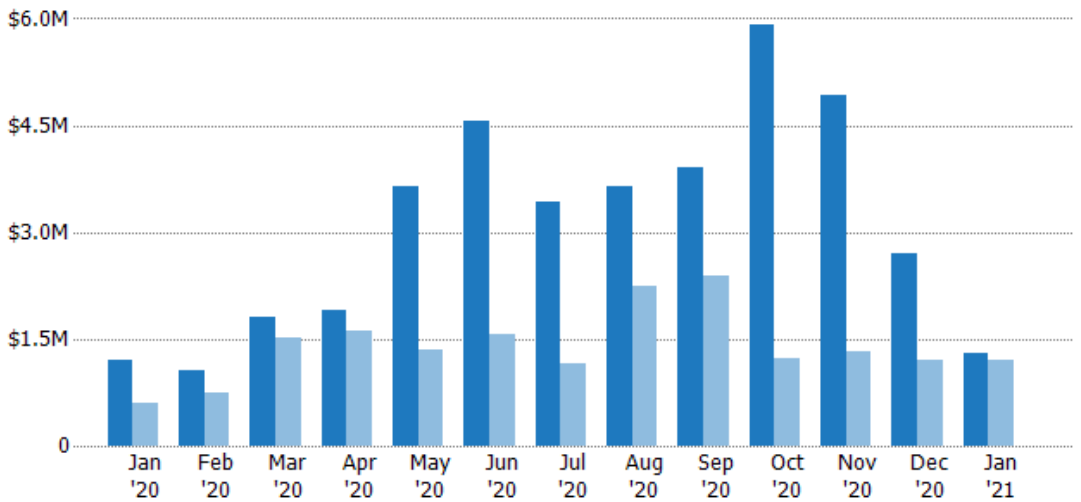
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jan '21	\$1.29M	7.4%
Jan '20	\$1.2M	101.7%
Jan '19	\$597K	52.8%



Current Year	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.42M	\$3.65M	\$3.9M	\$5.9M	\$4.92M	\$2.69M	\$1.29M
Prior Year	\$597K	\$754K	\$1.51M	\$1.61M	\$1.36M	\$1.56M	\$1.14M	\$2.24M	\$2.39M	\$1.22M	\$1.32M	\$1.21M	\$1.2M
Percent Change from Prior Year	102%	42%	19%	19%	169%	193%	199%	63%	63%	385%	273%	122%	7%

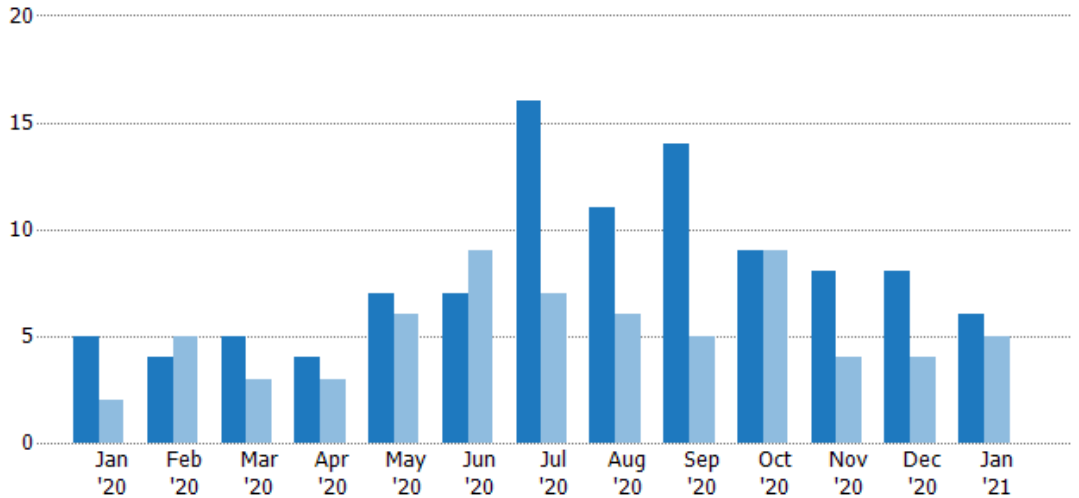
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	6	20%
Jan '20	5	150%
Jan '19	2	100%



Current Year	5	4	5	4	7	7	16	11	14	9	8	8	6
Prior Year	2	5	3	3	6	9	7	6	5	9	4	4	5
Percent Change from Prior Year	150%	-20%	67%	33%	17%	-22%	129%	83%	180%	0%	100%	100%	20%

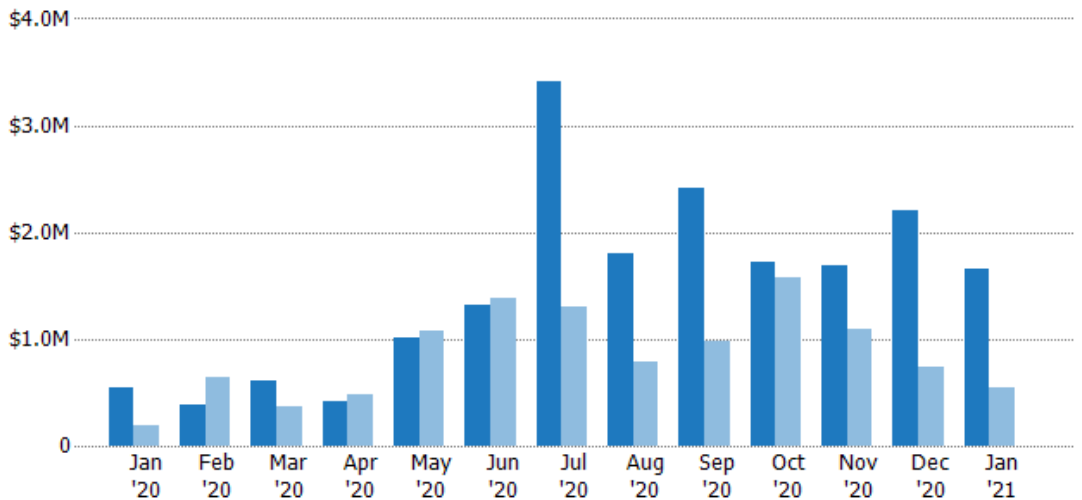
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$1.66M	205.8%
Jan '20	\$543K	184.4%
Jan '19	\$191K	307.3%



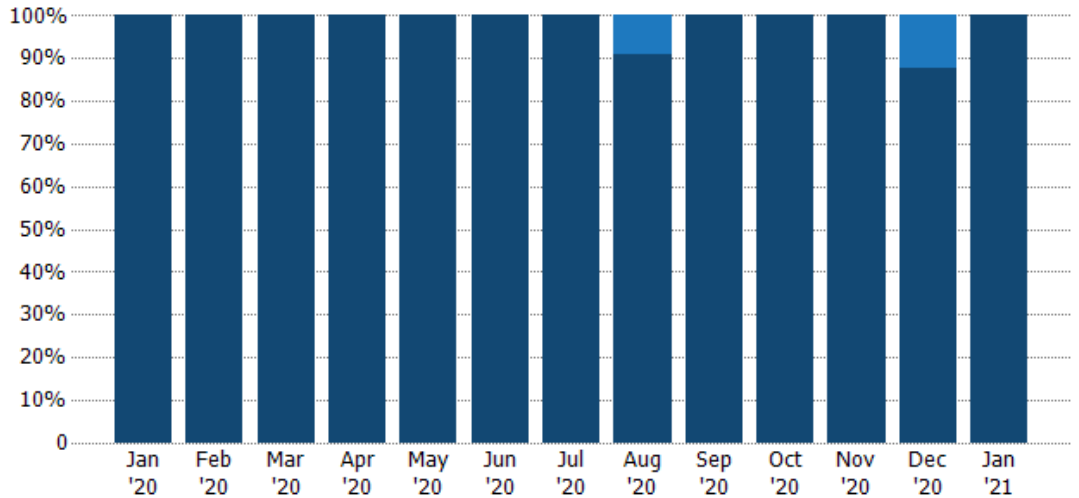
Current Year	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.41M	\$1.81M	\$2.41M	\$1.72M	\$1.69M	\$2.21M	\$1.66M
Prior Year	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K	\$979K	\$1.57M	\$1.09M	\$745K	\$543K
Percent Change from Prior Year	184%	-40%	64%	-13%	-6%	-5%	163%	128%	146%	9%	55%	196%	206%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



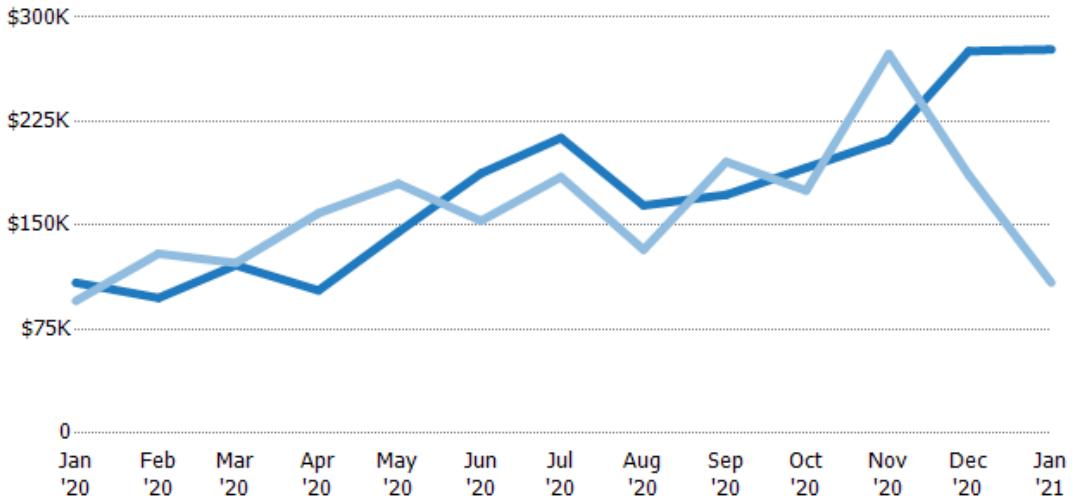
Condo/Townhouse	-	-	-	-	-	-	-	9%	-	-	-	13%	-
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	91%	100%	100%	100%	88%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$172K	\$191K	\$212K	\$276K	\$277K
Prior Year	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$196K	\$175K	\$274K	\$186K	\$109K
Percent Change from Prior Year	14%	-25%	-1%	-35%	-19%	22%	15%	24%	-12%	9%	-23%	48%	155%

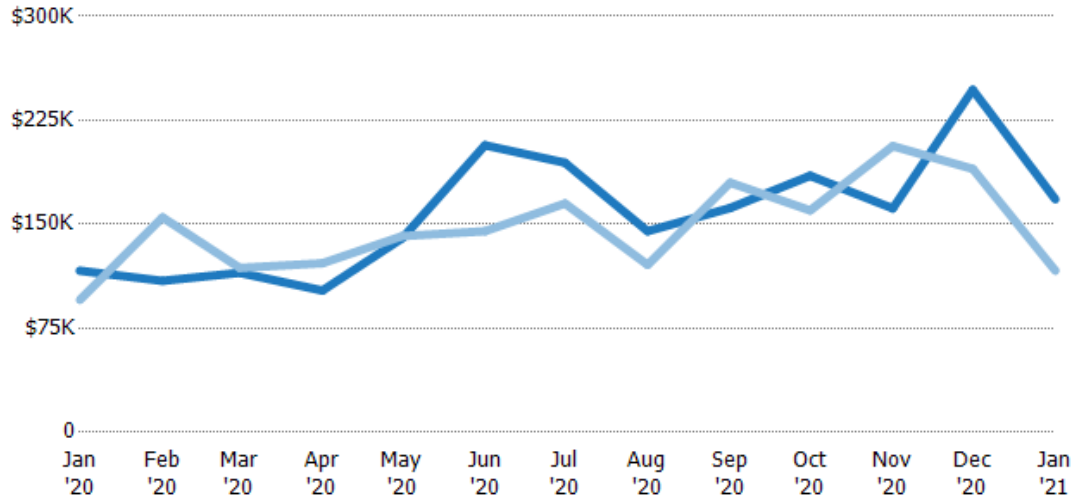
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$168K	44.2%
Jan '20	\$117K	22.1%
Jan '19	\$95.5K	114.8%



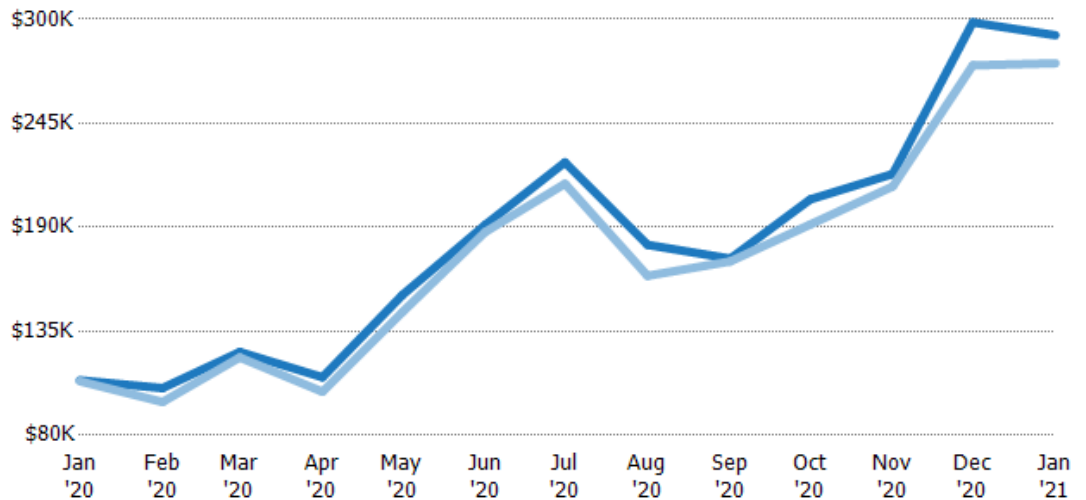
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$162K	\$185K	\$161K	\$247K	\$168K
Prior Year	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$180K	\$160K	\$206K	\$190K	\$117K
Percent Change from Prior Year	22%	-30%	-3%	-16%	-1%	43%	18%	20%	-10%	16%	-22%	30%	44%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



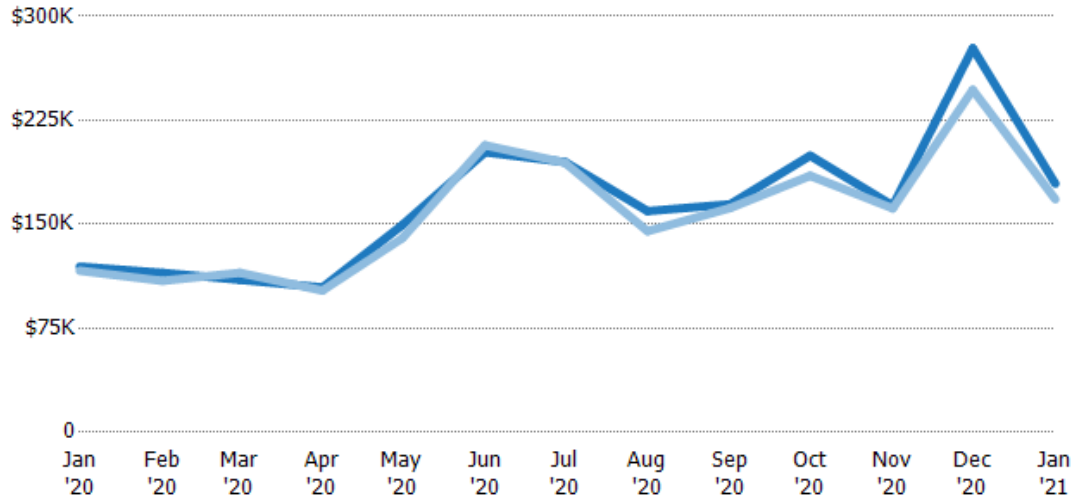
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg List Price	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$173K	\$205K	\$218K	\$298K	\$292K
Avg Sales Price	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$172K	\$191K	\$212K	\$276K	\$277K
Avg Sales Price as a % of Avg List Price	100%	93%	98%	93%	94%	98%	95%	91%	99%	94%	97%	92%	95%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



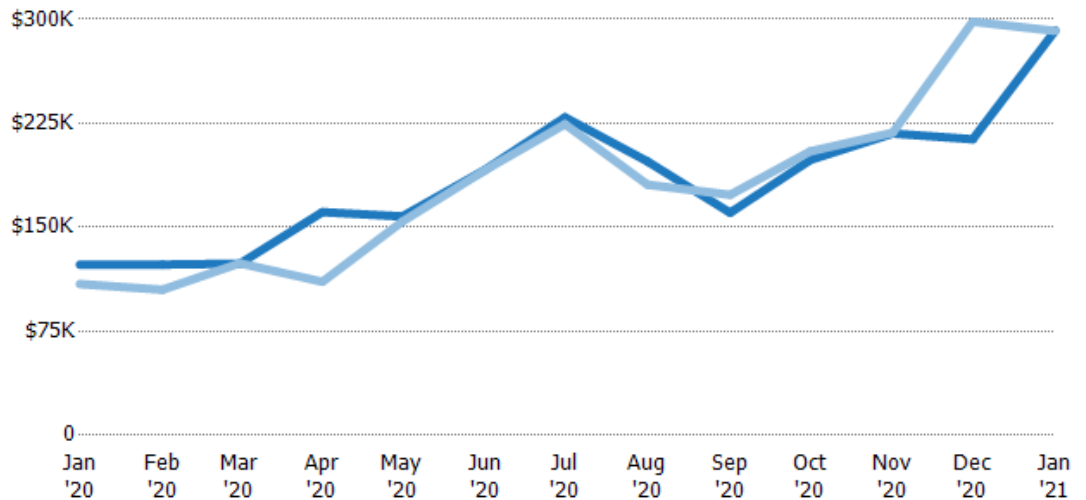
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median List Price	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$164K	\$200K	\$163K	\$277K	\$179K
Median Sales Price	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$162K	\$185K	\$161K	\$247K	\$168K
Med Sales Price as a % of Med List Price	97%	95%	105%	98%	94%	102%	100%	91%	98%	93%	99%	89%	94%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



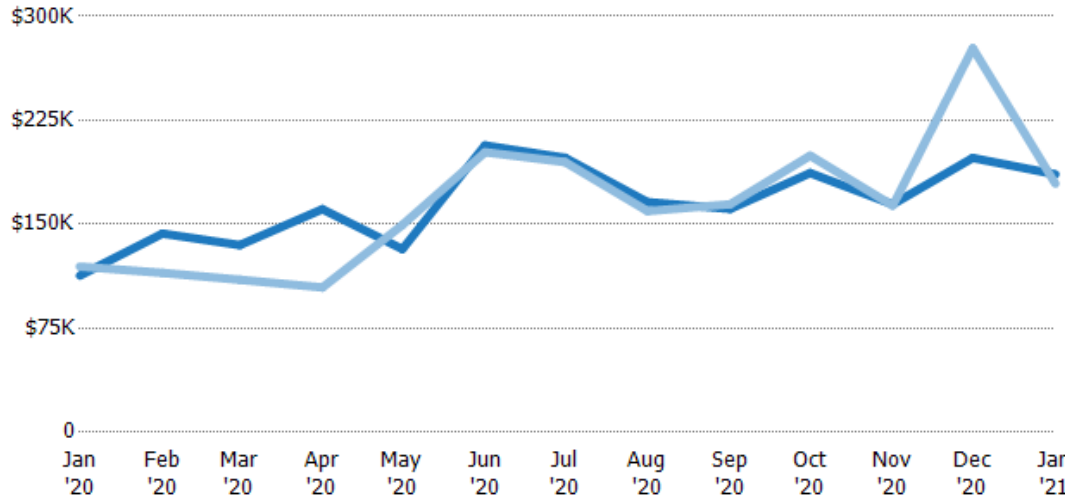
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg Est Value	\$123K	\$123K	\$124K	\$161K	\$158K	\$191K	\$229K	\$197K	\$161K	\$199K	\$218K	\$213K	\$292K
Avg Sales Price	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$173K	\$205K	\$218K	\$298K	\$292K
Avg Sales Price as a % of Avg Est Value	89%	85%	100%	69%	98%	100%	98%	92%	108%	103%	100%	140%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$113K	\$143K	\$135K	\$161K	\$132K	\$207K	\$198K	\$166K	\$161K	\$187K	\$164K	\$198K	\$186K
Median Sales Price	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$164K	\$200K	\$163K	\$277K	\$179K
Med Sales Price as a % of Med Est Value	106%	80%	81%	65%	113%	98%	98%	96%	102%	107%	99%	140%	96%