

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

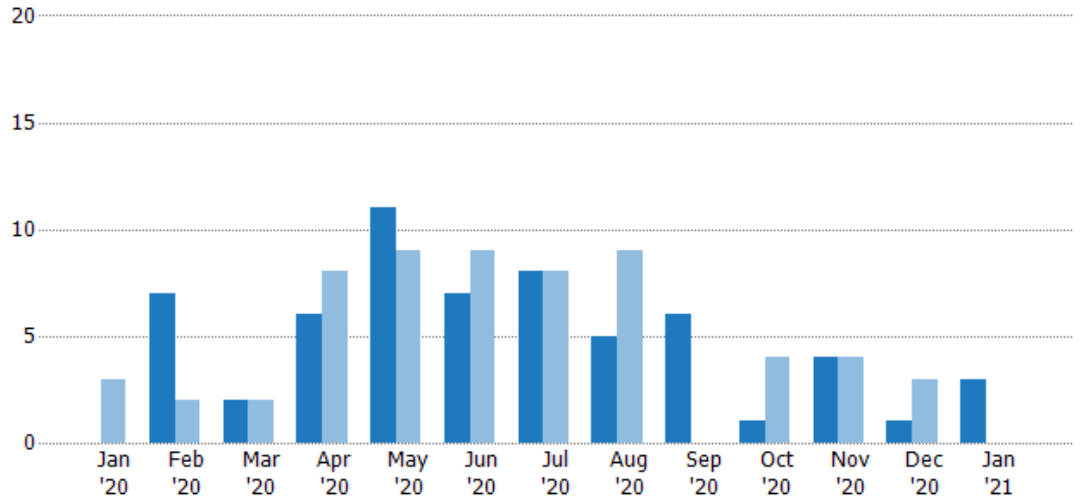
Key Metrics	Jan 2021	Jan 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	–	–	61	61	+–
New Listing Volume	\$975,000	–	–	\$22,222,400	\$20,809,100	+6.8%
Active Listing Count	6	16	-62.5%	N/A	N/A	
Active Listing Volume	\$2,448,800	\$9,499,200	-74.2%	N/A	N/A	
Average Listing Price	\$408,133	\$593,700	-31.3%	\$439,423	\$466,032	-5.7%
Median Listing Price	\$337,500	\$271,900	+24.1%	\$290,864	\$282,423	+3%
Median Days in RPR	94.5	242.5	-61%	105.24	143.98	-26.9%
Months of Inventory	2	5.3	-62.5%	2	16	-87.5%
Absorption Rate	50%	18.75%	+31.3%	50%	6.25%	+43.8%
Sales Activity Charts Metrics						
New Pending Sales Count	6	3	+100%	67	58	+15.5%
New Pending Sales Volume	\$2,298,000	\$892,600	+157.5%	\$19,368,200	\$14,867,900	+30.3%
Pending Sales Count	13	4	+225%	N/A	N/A	
Pending Sales Volume	\$4,577,600	\$1,107,600	+313.3%	N/A	N/A	
Closed Sales Count	2	3	-33.3%	48	50	-4%
Closed Sales Volume	\$500,750	\$777,000	-35.6%	\$13,005,960	\$12,355,138	+5.3%
Average Sales Price	\$250,375	\$259,000	-3.3%	\$270,957	\$247,103	+9.7%
Median Sales Price	\$250,375	\$305,000	-17.9%	\$267,791	\$245,986	+8.9%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



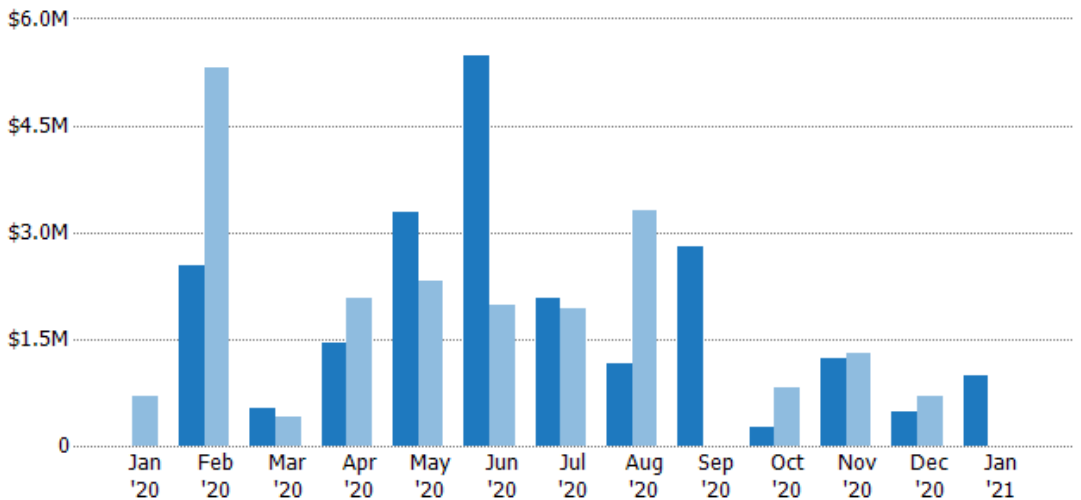
Current Year	-	7	2	6	11	7	8	5	6	1	4	1	3
Prior Year	3	2	2	8	9	9	8	9	-	4	4	3	-
Percent Change from Prior Year	-100%	250%	0%	-25%	22%	-22%	0%	-44%	100%	-75%	0%	-67%	100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



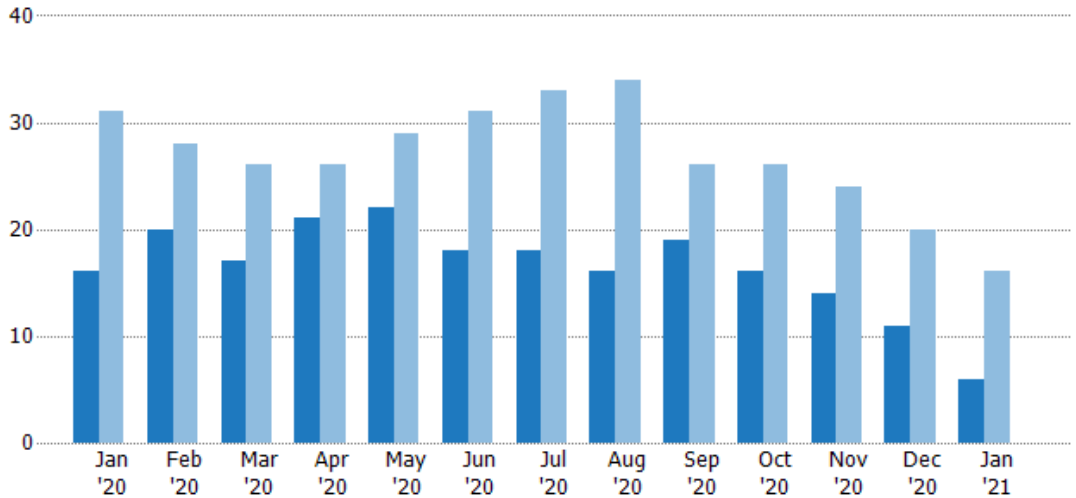
Current Year	-	\$2.52M	\$529K	\$1.44M	\$3.28M	\$5.48M	\$2.07M	\$1.17M	\$2.79M	\$260K	\$1.22M	\$485K	\$975K
Prior Year	\$696K	\$5.31M	\$410K	\$2.07M	\$2.32M	\$1.96M	\$1.92M	\$3.3M	-	\$824K	\$1.3M	\$693K	-
Percent Change from Prior Year	-100%	-53%	29%	-30%	41%	179%	8%	-65%	100%	-68%	-6%	-30%	100%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



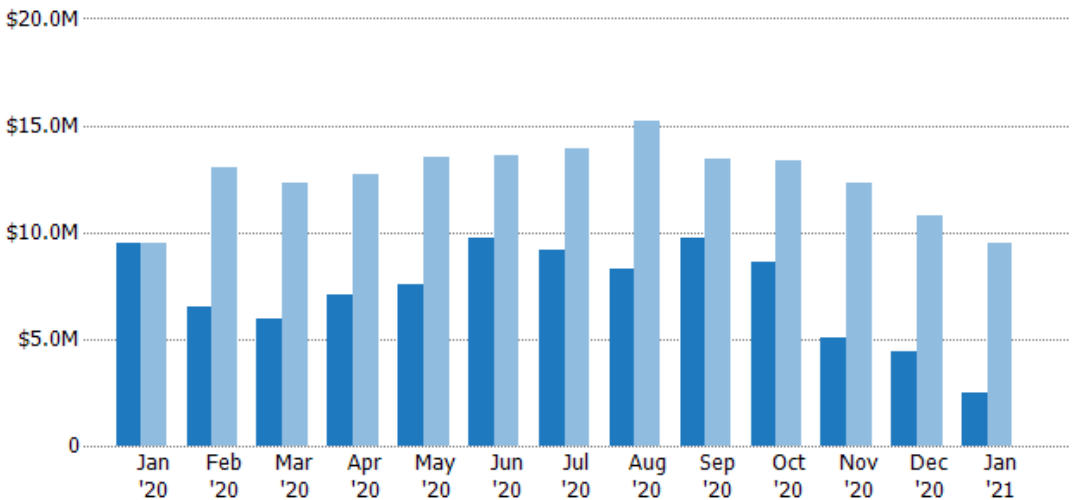
Month/Year	Count	% Chg.
Jan '21	6	-62.5%
Jan '20	16	-48.4%
Jan '19	31	-3.2%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jan '21	\$2.45M	-74.2%
Jan '20	\$9.5M	0%
Jan '19	\$9.5M	18.9%

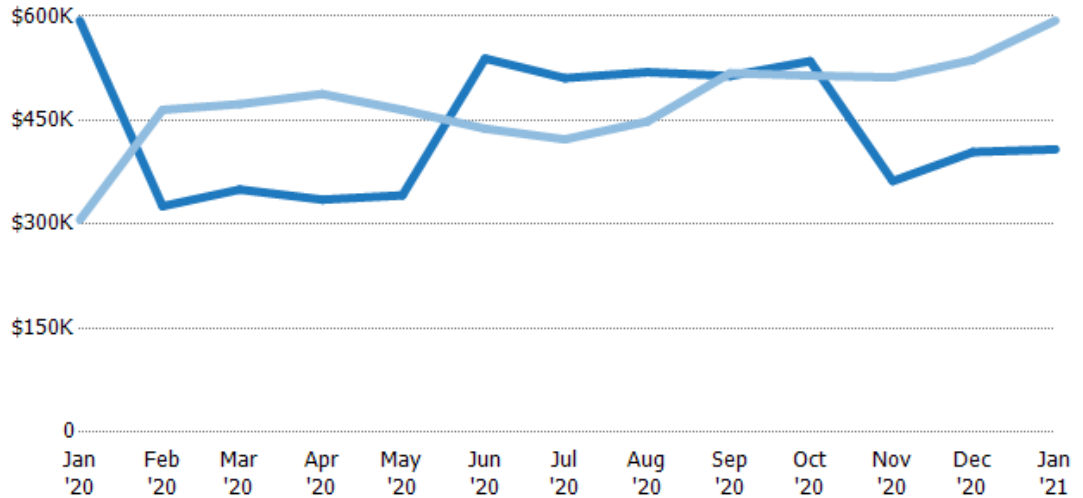
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$408K	-31.3%
Jan '20	\$594K	93.8%
Jan '19	\$306K	22.8%



Current Year	\$594K	\$326K	\$350K	\$335K	\$342K	\$539K	\$511K	\$519K	\$514K	\$535K	\$362K	\$404K	\$408K
Prior Year	\$306K	\$465K	\$473K	\$488K	\$465K	\$438K	\$422K	\$448K	\$518K	\$514K	\$512K	\$537K	\$594K
Percent Change from Prior Year	94%	-30%	-26%	-31%	-26%	23%	21%	16%	-1%	4%	-29%	-25%	-31%

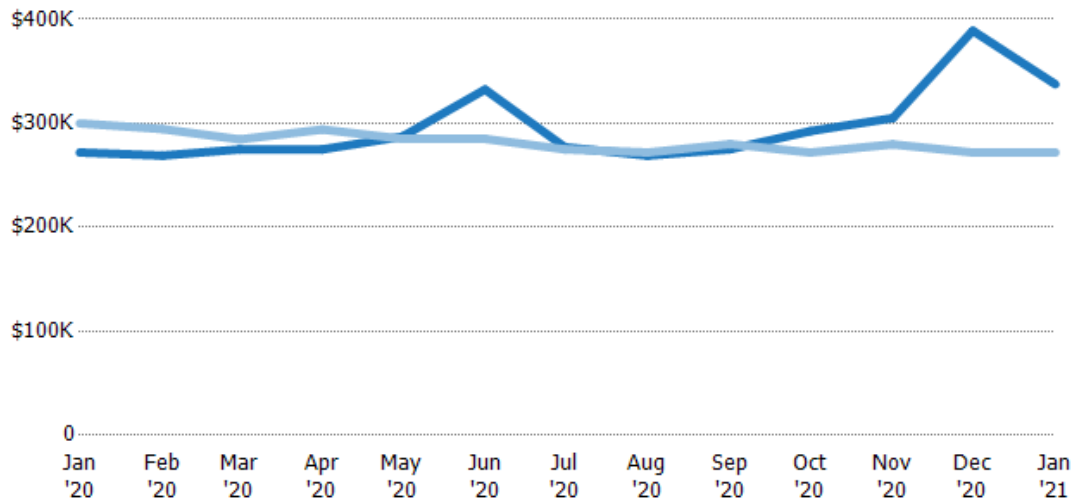
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$338K	24.1%
Jan '20	\$272K	-9.3%
Jan '19	\$300K	-30.6%



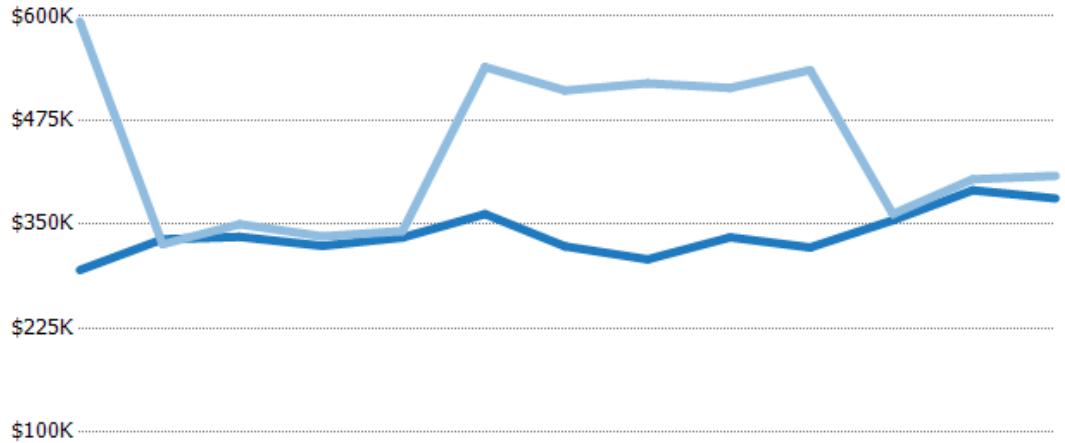
Current Year	\$272K	\$269K	\$275K	\$275K	\$287K	\$332K	\$277K	\$269K	\$275K	\$292K	\$305K	\$389K	\$338K
Prior Year	\$300K	\$294K	\$285K	\$294K	\$285K	\$285K	\$275K	\$272K	\$280K	\$272K	\$280K	\$272K	\$272K
Percent Change from Prior Year	-9%	-9%	-3%	-6%	1%	17%	1%	-1%	-2%	8%	9%	43%	24%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



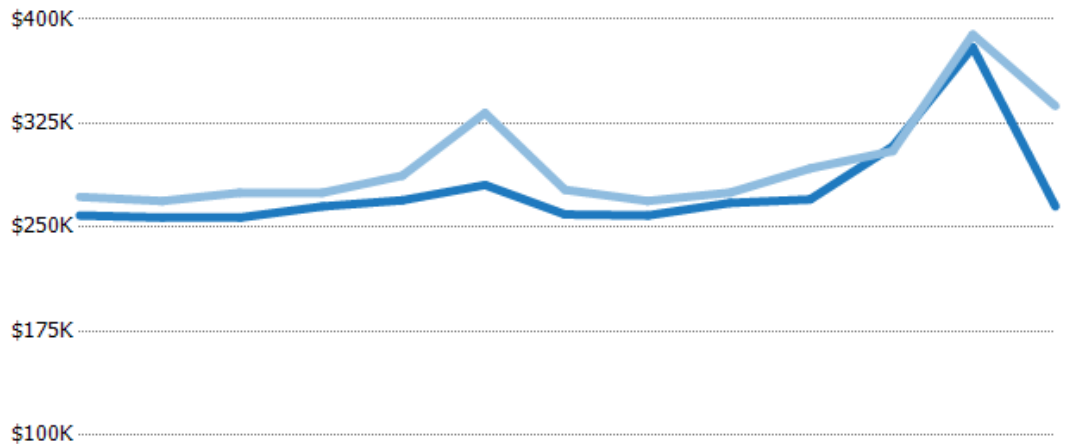
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg Est Value	\$295K	\$332K	\$335K	\$324K	\$334K	\$362K	\$323K	\$308K	\$334K	\$322K	\$355K	\$391K	\$381K
Avg Listing Price	\$594K	\$326K	\$350K	\$335K	\$342K	\$539K	\$511K	\$519K	\$514K	\$535K	\$362K	\$404K	\$408K
Avg Listing Price as a % of Avg Est Value	201%	98%	105%	104%	102%	149%	158%	169%	154%	166%	102%	103%	107%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$259K	\$257K	\$257K	\$265K	\$269K	\$280K	\$259K	\$259K	\$268K	\$270K	\$308K	\$380K	\$265K
Median Listing Price	\$272K	\$269K	\$275K	\$275K	\$287K	\$332K	\$277K	\$269K	\$275K	\$292K	\$305K	\$389K	\$338K
Med Listing Price as a % of Med Est Value	105%	105%	107%	104%	107%	119%	107%	104%	103%	108%	99%	102%	127%

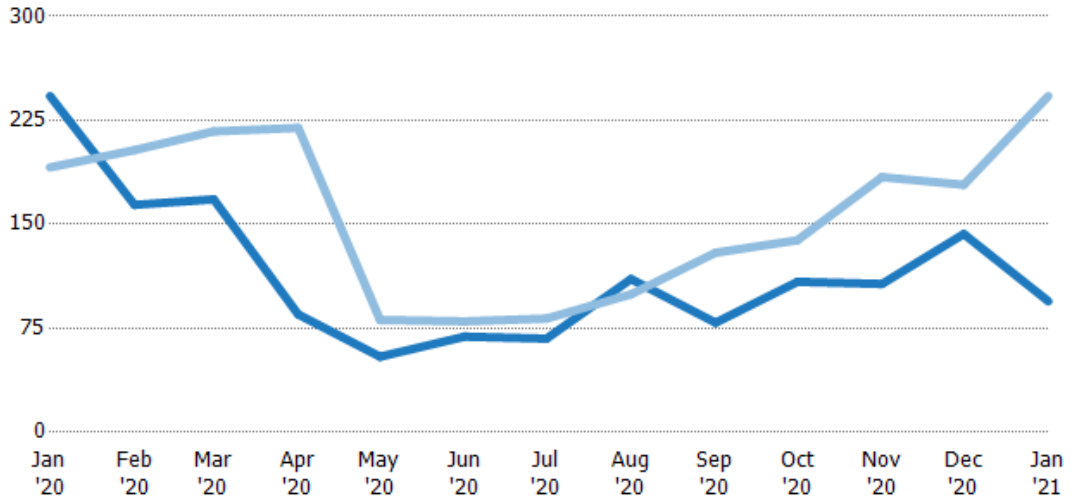
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jan '21	94.5	-61%
Jan '20	243	27%
Jan '19	191	-12.8%



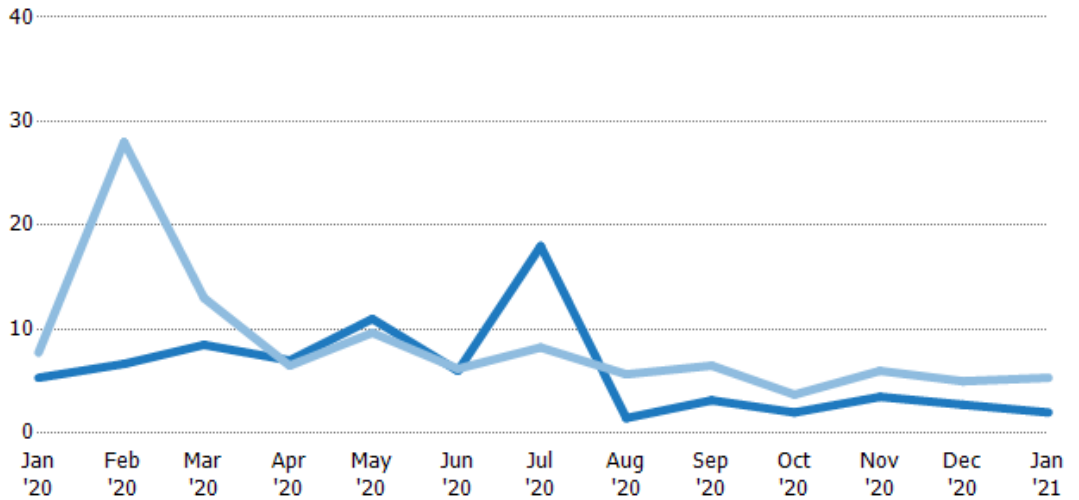
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	243	164	168	85	54.5	69	67.5	111	79	109	107	143	94.5
Prior Year	191	204	217	220	81	80	82	100	130	139	184	179	243
Percent Change from Prior Year	27%	-19%	-23%	-61%	-33%	-14%	-18%	11%	-39%	-22%	-42%	-20%	-61%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



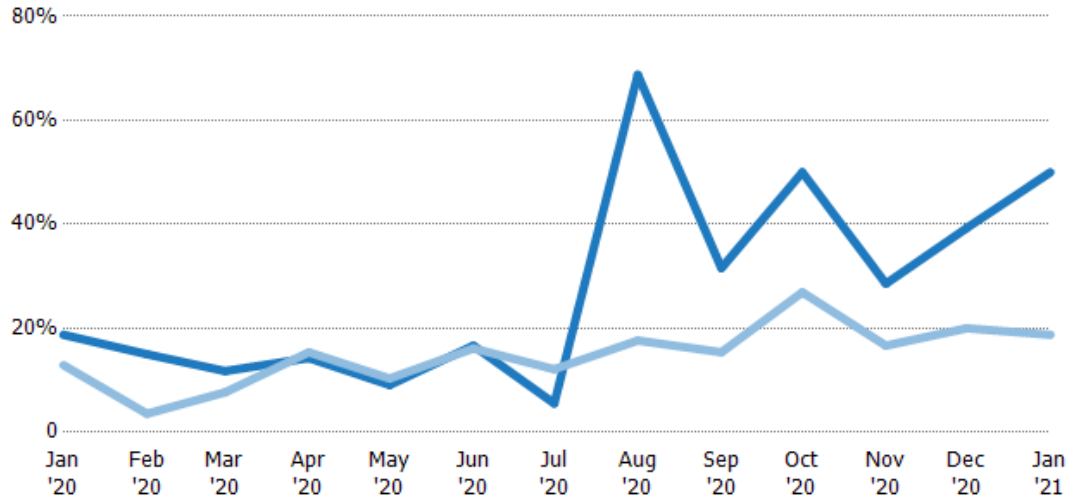
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	5.33	6.67	8.5	7	11	6	18	1.45	3.17	2	3.5	2.75	2
Prior Year	7.75	28	13	6.5	9.67	6.2	8.25	5.67	6.5	3.71	6	5	5.33
Percent Change from Prior Year	-31%	-76%	-35%	8%	14%	-3%	118%	-74%	-51%	-46%	-42%	-100%	-62%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



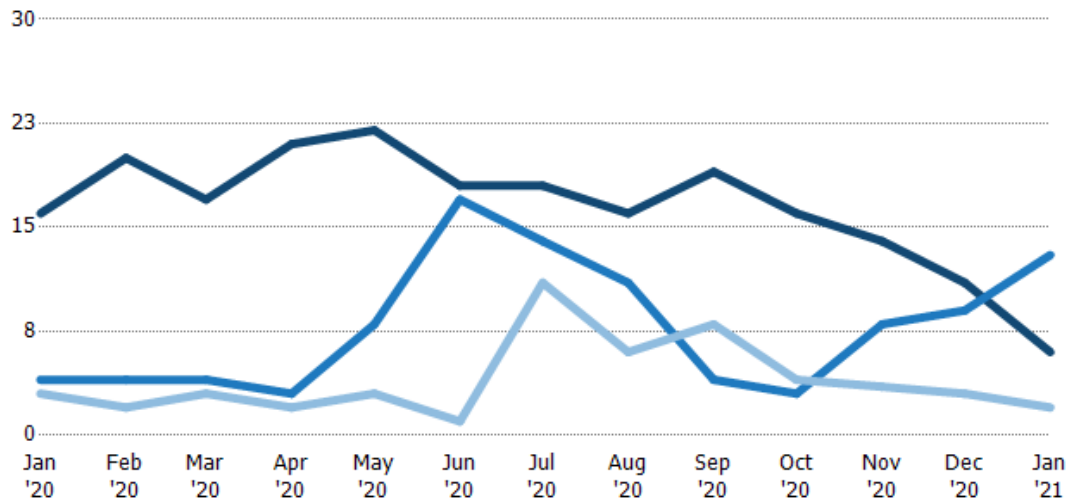
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	19%	15%	12%	14%	9%	17%	6%	69%	32%	50%	29%	39%	50%
Prior Year	13%	4%	8%	15%	10%	16%	12%	18%	15%	27%	17%	20%	19%
Change from Prior Year	-6%	-11%	-4%	1%	1%	-1%	7%	-51%	-16%	-23%	-12%	20%	-31%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Active	16	20	17	21	22	18	18	16	19	16	14	11	6
Pending	4	4	4	3	8	17	14	11	4	3	8	9	13
Sold	3	2	3	2	3	1	11	6	8	4	3.5	3	2

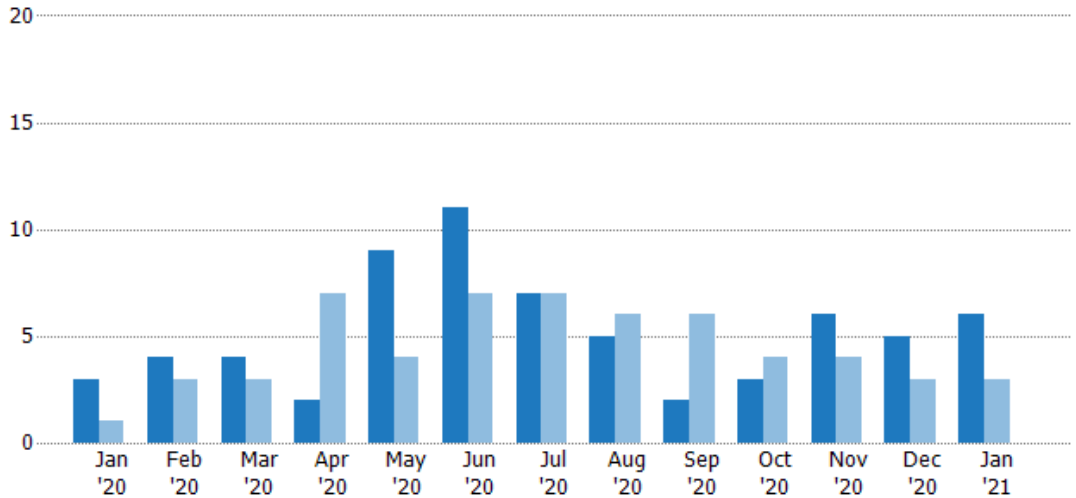
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	6	100%
Jan '20	3	200%
Jan '19	1	0%



Current Year	3	4	4	2	9	11	7	5	2	3	6	5	6
Prior Year	1	3	3	7	4	7	7	6	6	4	4	3	3
Percent Change from Prior Year	200%	33%	33%	-71%	125%	57%	0%	-17%	-67%	-25%	50%	67%	100%

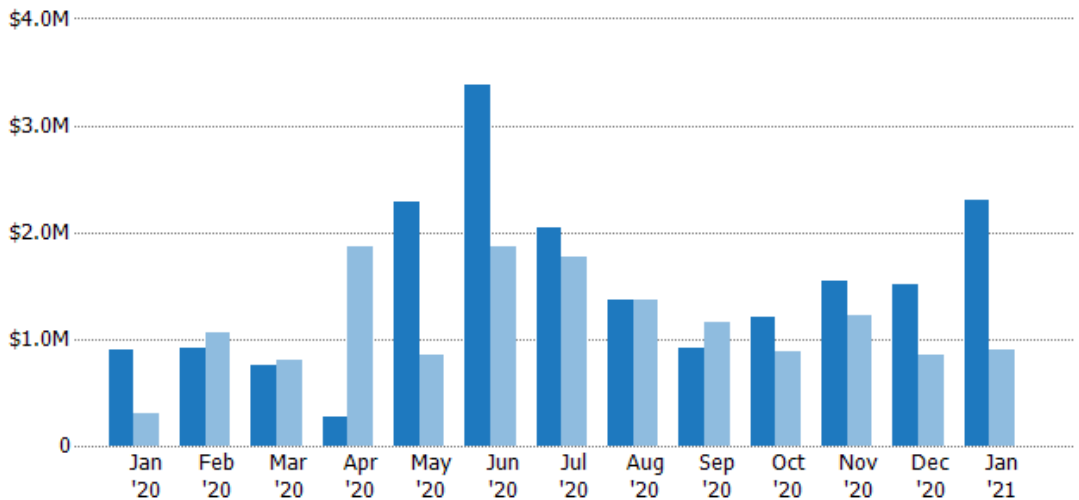
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$2.3M	157.5%
Jan '20	\$893K	197.6%
Jan '19	\$300K	13.3%



Current Year	\$893K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M	\$2.04M	\$1.37M	\$913K	\$1.2M	\$1.55M	\$1.52M	\$2.3M
Prior Year	\$300K	\$1.05M	\$798K	\$1.87M	\$845K	\$1.87M	\$1.77M	\$1.36M	\$1.16M	\$881K	\$1.21M	\$853K	\$893K
Percent Change from Prior Year	198%	-14%	-6%	-85%	171%	80%	15%	1%	-21%	36%	27%	78%	157%

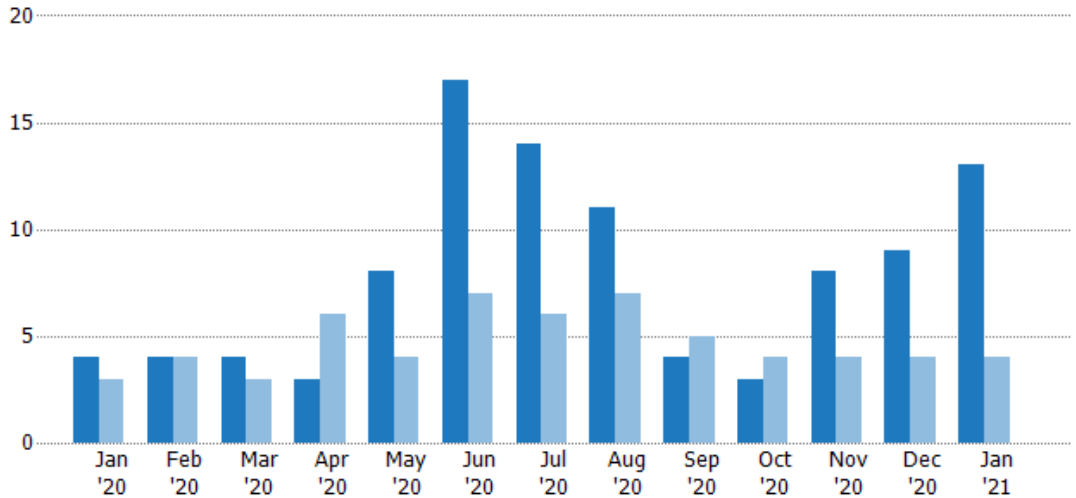
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jan '21	13	225%
Jan '20	4	33.3%
Jan '19	3	-33.3%



Current Year	4	4	4	3	8	17	14	11	4	3	8	9	13
Prior Year	3	4	3	6	4	7	6	7	5	4	4	4	4
Percent Change from Prior Year	33%	0%	33%	-50%	100%	143%	133%	57%	-20%	-25%	100%	125%	225%

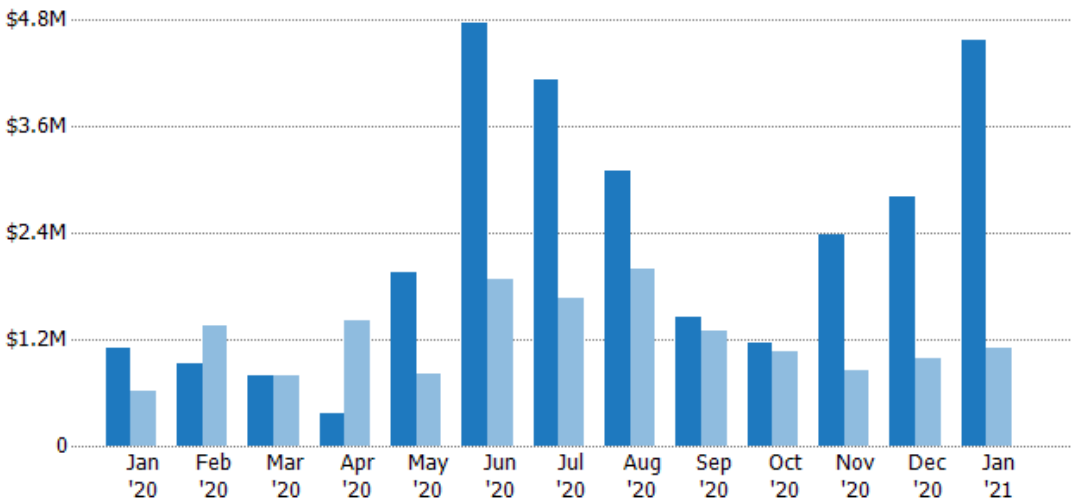
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jan '21	\$4.58M	313.3%
Jan '20	\$1.11M	80.4%
Jan '19	\$614K	-12.1%



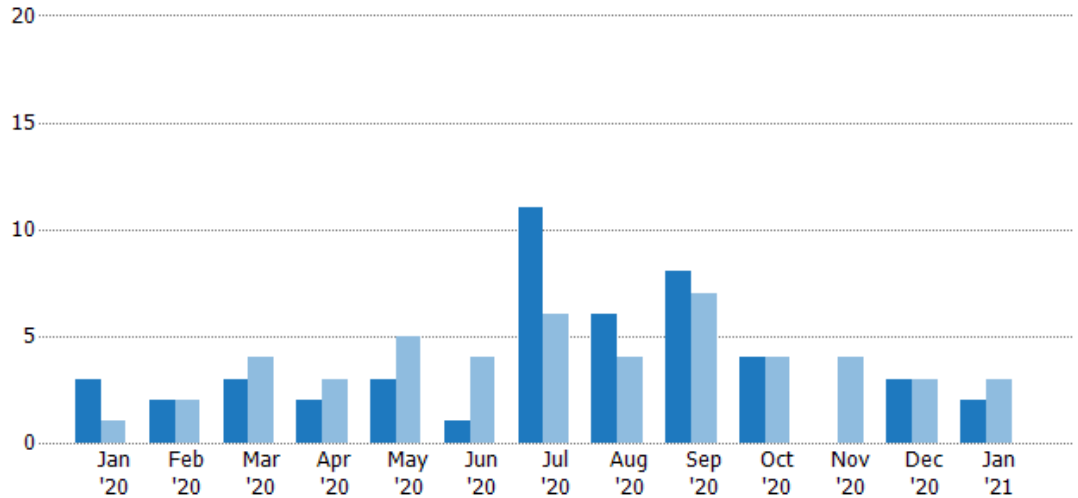
Current Year	\$1.11M	\$932K	\$794K	\$375K	\$1.95M	\$4.77M	\$4.13M	\$3.1M	\$1.45M	\$1.15M	\$2.37M	\$2.81M	\$4.58M
Prior Year	\$614K	\$1.35M	\$798K	\$1.42M	\$809K	\$1.87M	\$1.67M	\$2M	\$1.3M	\$1.06M	\$856K	\$983K	\$1.11M
Percent Change from Prior Year	80%	-31%	-1%	-74%	141%	155%	147%	55%	12%	9%	177%	186%	313%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



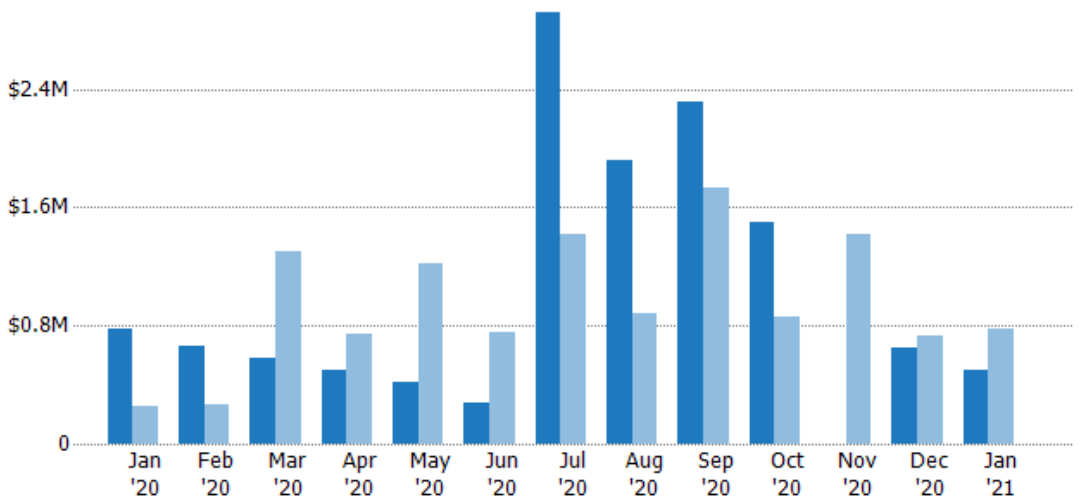
Current Year	3	2	3	2	3	1	11	6	8	4	-	3	2
Prior Year	1	2	4	3	5	4	6	4	7	4	4	3	3
Percent Change from Prior Year	200%	0%	-25%	-33%	-40%	-75%	83%	50%	14%	0%	-100%	0%	-33%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



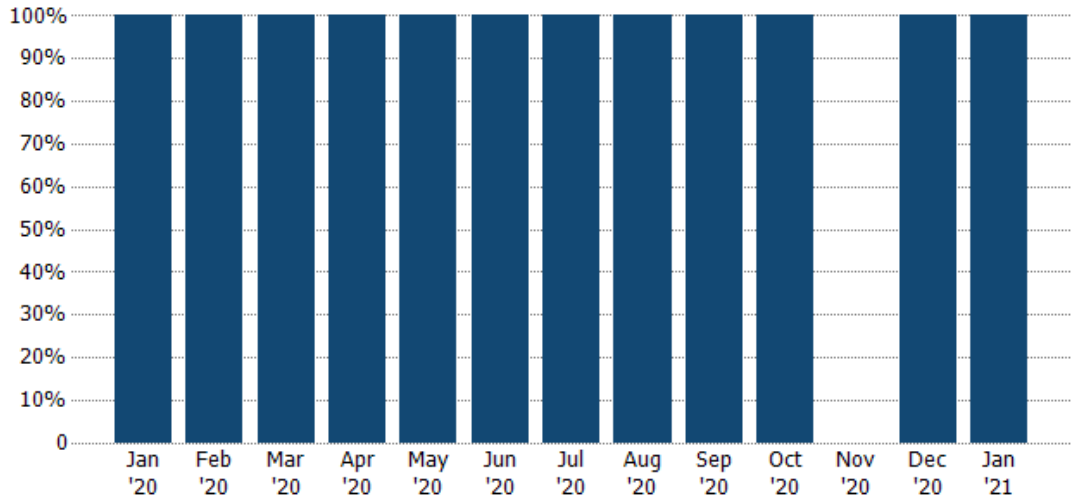
Current Year	\$777K	\$661K	\$577K	\$503K	\$416K	\$275K	\$2.92M	\$1.91M	\$2.32M	\$1.5M	-	\$652K	\$501K
Prior Year	\$255K	\$267K	\$1.3M	\$745K	\$1.22M	\$751K	\$1.41M	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K
Percent Change from Prior Year	205%	148%	-56%	-33%	-66%	-63%	107%	116%	33%	74%	-100%	-11%	-36%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

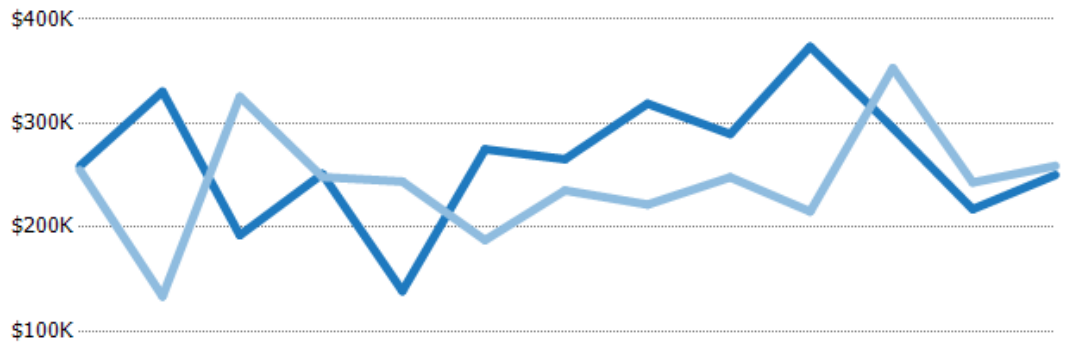
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% - 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

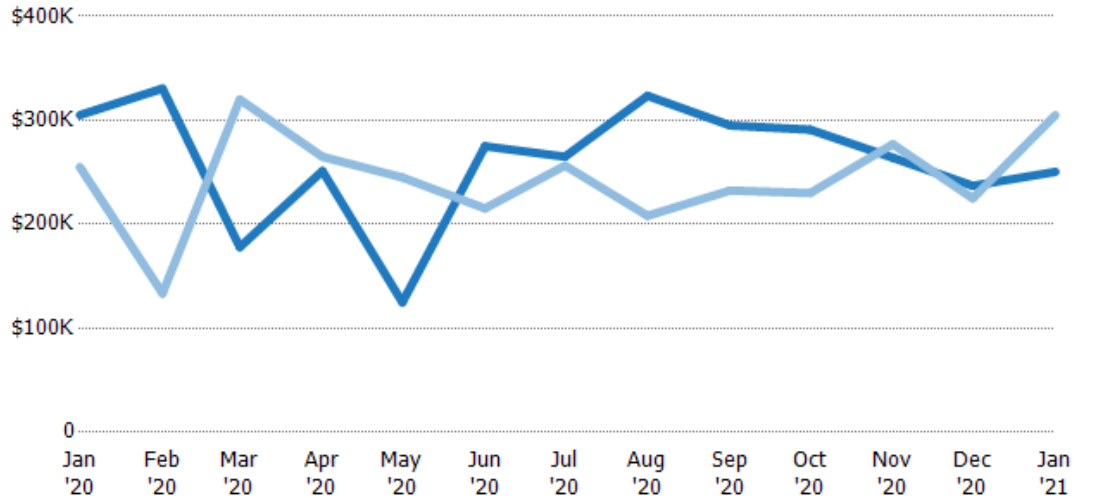
Current Year	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K	\$290K	\$374K	\$296K	\$217K	\$250K
Prior Year	\$255K	\$134K	\$326K	\$248K	\$244K	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K
Percent Change from Prior Year	2%	148%	-41%	1%	-43%	47%	13%	44%	17%	74%	-100%	-11%	-3%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



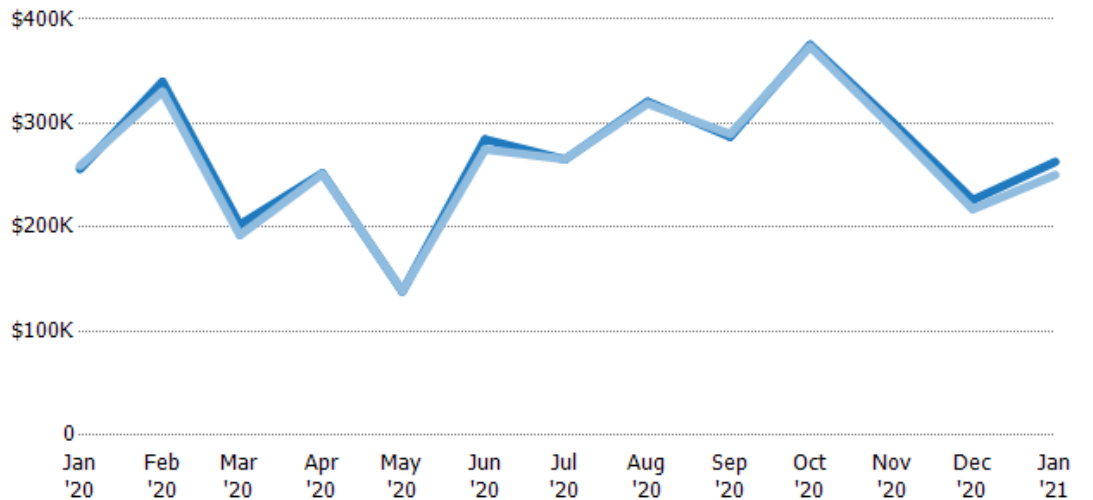
Current Year	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K	\$291K	\$264K	\$237K	\$250K
Prior Year	\$255K	\$134K	\$320K	\$265K	\$245K	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K
Percent Change from Prior Year	20%	148%	-44%	-5%	-49%	28%	3%	55%	27%	27%	-100%	5%	-18%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



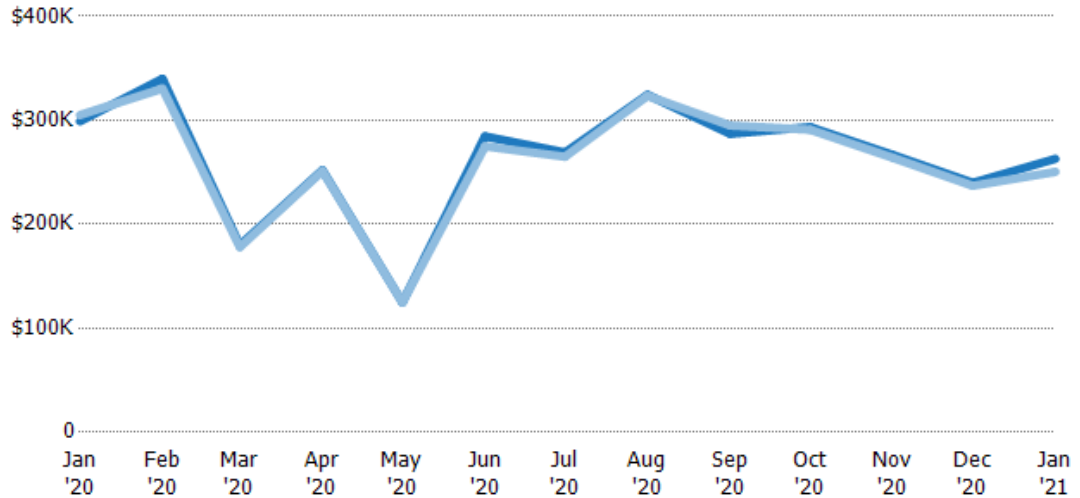
Avg List Price	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K	\$265K	\$321K	\$287K	\$375K	\$301K	\$226K	\$263K
Avg Sales Price	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K	\$265K	\$319K	\$290K	\$374K	\$296K	\$217K	\$250K
Avg Sales Price as a % of Avg List Price	101%	97%	95%	100%	100%	97%	100%	99%	101%	100%	98%	96%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



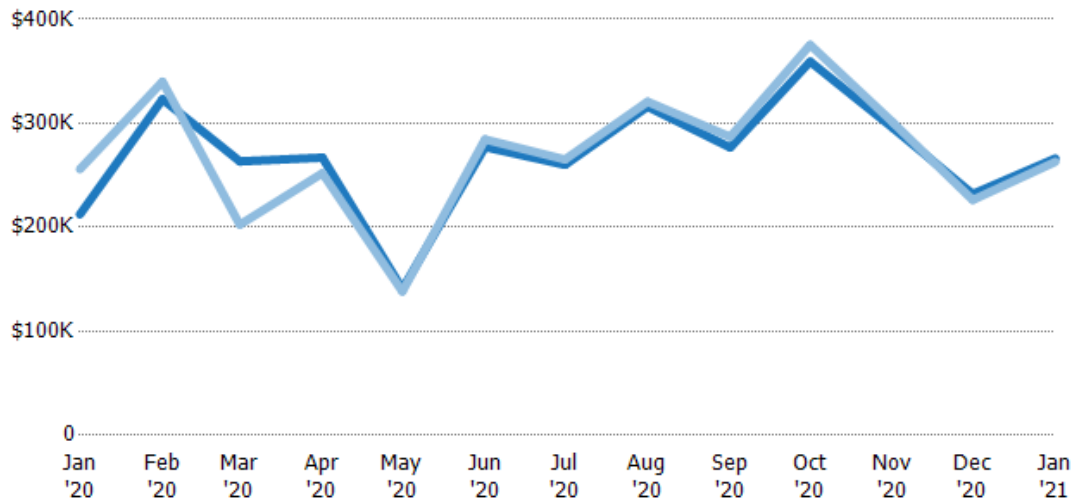
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median List Price	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K	\$287K	\$294K	\$267K	\$240K	\$263K
Median Sales Price	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K	\$265K	\$324K	\$295K	\$291K	\$264K	\$237K	\$250K
Med Sales Price as a % of Med List Price	102%	97%	99%	100%	100%	97%	99%	100%	103%	99%	99%	99%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



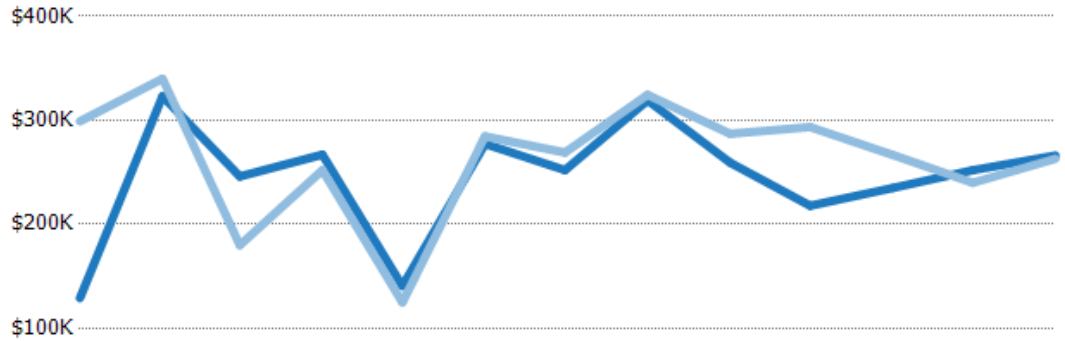
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg Est Value	\$212K	\$323K	\$263K	\$267K	\$141K	\$277K	\$260K	\$316K	\$277K	\$359K	\$296K	\$232K	\$266K
Avg Sales Price	\$256K	\$340K	\$203K	\$252K	\$138K	\$285K	\$265K	\$321K	\$287K	\$375K	\$301K	\$226K	\$263K
Avg Sales Price as a % of Avg Est Value	120%	105%	77%	94%	98%	103%	102%	101%	104%	104%	101%	98%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$129K	\$323K	\$246K	\$267K	\$141K	\$277K	\$252K	\$319K	\$259K	\$218K	\$235K	\$252K	\$266K
Median Sales Price	\$299K	\$340K	\$180K	\$252K	\$125K	\$285K	\$269K	\$324K	\$287K	\$294K	\$267K	\$240K	\$263K
Med Sales Price as a % of Med Est Value	232%	105%	73%	94%	89%	103%	107%	102%	111%	135%	115%	95%	99%