

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2021	Jan 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	15	10	+50%	181	179	+1.1%
New Listing Volume	\$3,584,650	\$1,701,700	+110.7%	\$41,141,699	\$33,055,839	+24.5%
Active Listing Count	32	76	-57.9%	NA	NA	
Active Listing Volume	\$9,280,450	\$15,552,051	-40.3%	NA	NA	
Average Listing Price	\$290,014	\$204,632	+41.7%	\$239,134	\$212,796	+12.4%
Median Listing Price	\$190,450	\$144,950	+31.4%	\$167,992	\$161,657	+3.9%
Median Days in RPR	137.5	175.5	-21.7%	125.23	152.69	-18%
Months of Inventory	2	7.6	-73.7%	4.6	12.7	-63.9%
Absorption Rate	50%	13.16%	+36.8%	21.88%	7.89%	+14%
Sales Activity Charts Metrics	***************************************					
New Pending Sales Count	14	11	+27.3%	224	166	+34.9%
New Pending Sales Volume	\$3,110,300	\$1,911,100	+62.7%	\$47,543,500	\$28,902,900	+64.5%
Pending Sales Count	29	13	+123.1%	NA	N/A	
Pending Sales Volume	\$9,147,099	\$2,225,500	+311%	NA	N/A	
Closed Sales Count	14	7	+100%	162	135	+20%
Closed Sales Volume	\$2,688,300	\$1,462,800	+83.8%	\$31,918,552	\$23,222,609	+37.4%
Average Sales Price	\$192,021	\$208,971	-8.1%	\$197,028	\$172,019	+14.5%
Median Sales Price	\$148,250	\$161,000	-7.9%	\$168,911	\$157,773	+7.1%

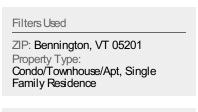




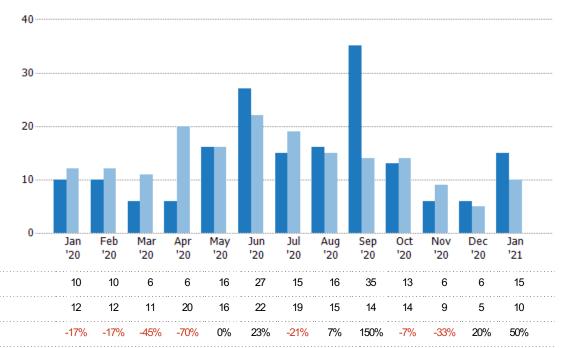


New Listings

The number of new residential listings that were added each month.



Count	% Chg.
15	50%
10	-16.7%
12	-8.3%
	15 10



New Listing Volume

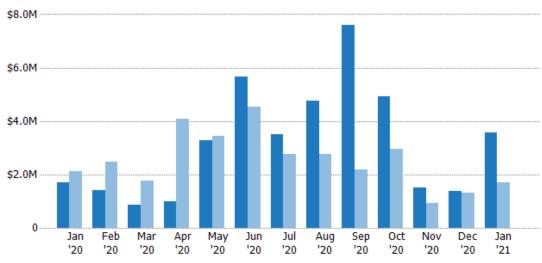
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Jan '21	\$3.58M	110.7%
Jan '20	\$1.7M	-19.8%
Jan '19	\$2.12M	-29.3%





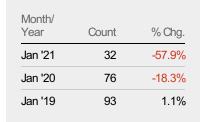


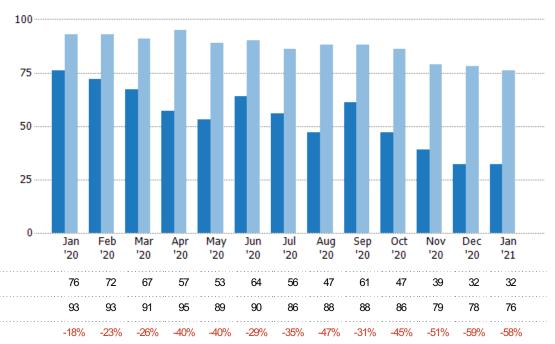


Active Listings

The number of active residential listings at the end of each month.







Active Listing Volume

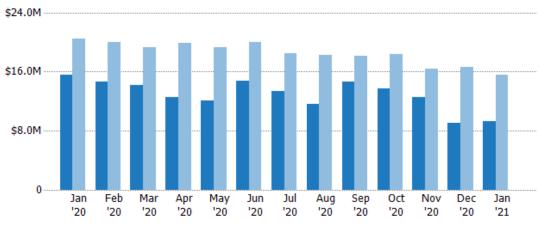
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Jan '21	\$9.28M	-40.3%
Jan '20	\$15.6M	-24%
Jan '19	\$20.4M	-6.9%







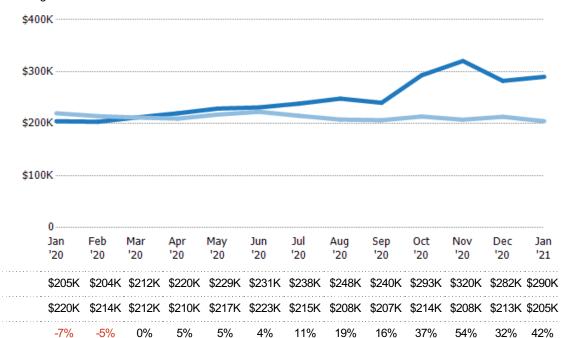


Average Listing Price

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
Jan '21	\$290K	41.7%
Jan '20	\$205K	-6.9%
Jan '19	\$220K	-7.8%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$190K	31.4%
Jan '20	\$145K	-14.5%
Jan '19	\$170K	-1.3%

Percent Change from Prior Year

25K												
0K												
75K												
_												
0 Jan '20			Apr		Jun		Aug		0ct	Nov '20	Dec '20	Jar
Jan '20	Feb '20	Mar	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Ja: '2:
Jan '20 \$145K	Feb '20 \$145K	Mar '20	Apr '20 \$160K	May '20 \$169K	Jun '20 \$168K	Jul '20 \$171K	Aug '20 \$180K	Sep '20 \$160K	Oct '20 \$186K	Nov '20 \$209K	Dec '20 \$202K	Jar '21 \$190



Current Year
Prior Year



Avg Est Value

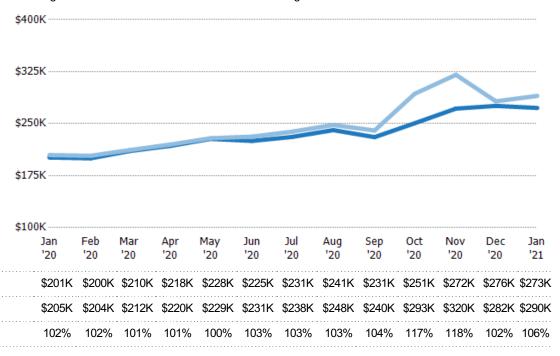
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



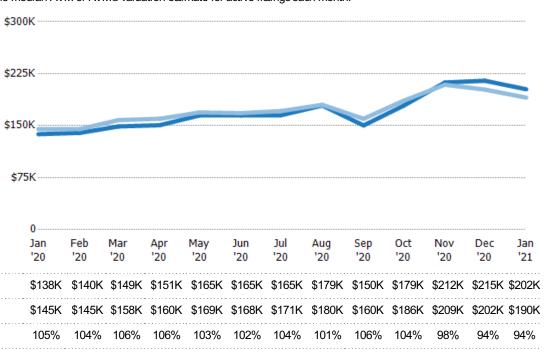


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR







Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Months	% Chg.
Jan '21	2	-73.7%
Jan '20	7.6	-18.3%
Jan '19	9.3	102.2%

Percent Change from Prior Year

15												
Jan '20	Feb		Apr	May	Jun	Jul		Sep	Oct	Nov	Dec '20	Jan '21
 7.6	10.3	9.57	7.13	7.57	7.11	3.5	3.36	3.59	3.62	2.79	1.6	2
 9.3	15.5	13	11.9	8.09	10	5.06	6.29	5.5	8.6	9.88	6.5	7.6
 -18%	-34%	-26%	-40%	-6%	-29%	-31%	-47%	-35%	-58%	-72%	-75%	-74%

Current Year Prior Year

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Current Year

Prior Year

Change from Prior Year

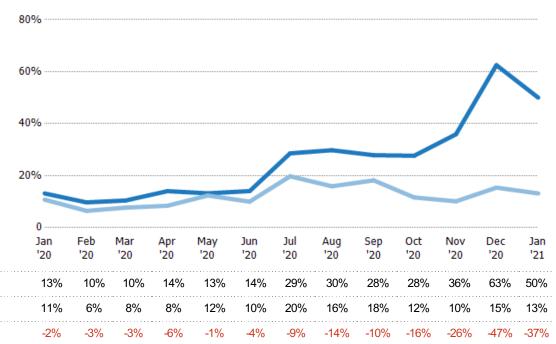
Market Data Report

Absorption Rate

The percentage of inventory sold per month.



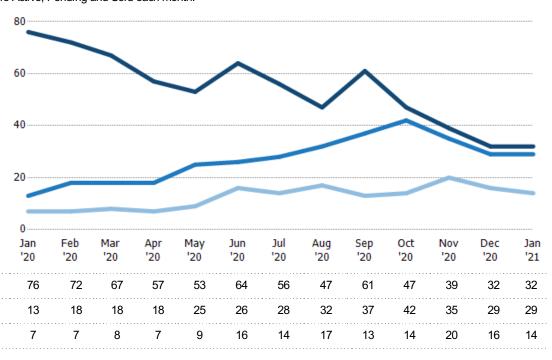
Month/ Year	Rate	Chg.
Jan '21	50%	-36.9%
Jan '20	13%	-2.4%
Jan '19	11%	-50.6%



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Active

Sold

Pending



Current Year

Prior Year

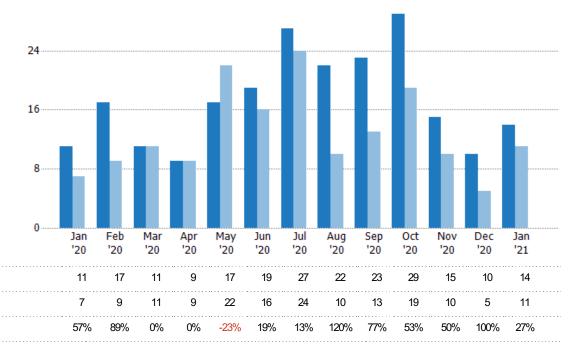
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Jan '21	14	27.3%
Jan '20	11	57.1%
Jan '19	7	-14.3%

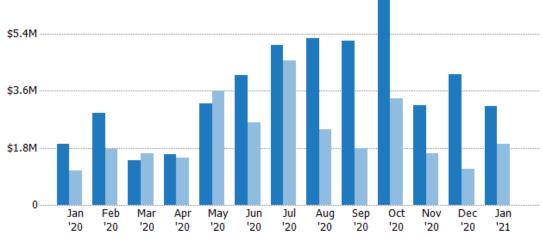


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Jan '21	\$3.11M	62.7%
Jan '20	\$1.91M	76.2%
Jan '19	\$1.08M	-29.4%







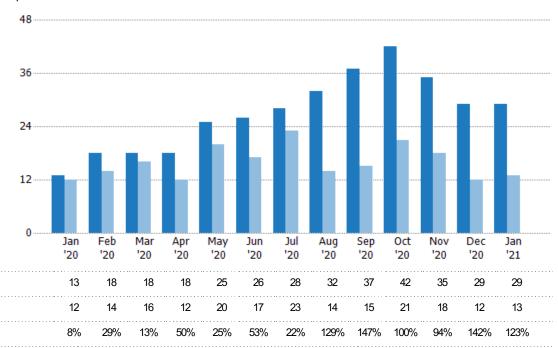


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Jan '21	29	123.1%
Jan '20	13	8.3%
Jan '19	12	-16.7%



Pending Sales Volume

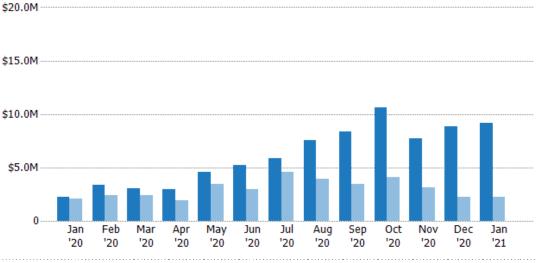
Percent Change from Prior Year

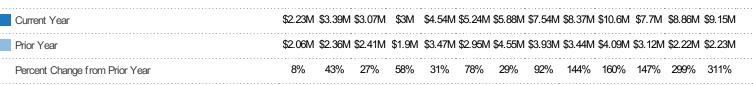
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.











Closed Sales

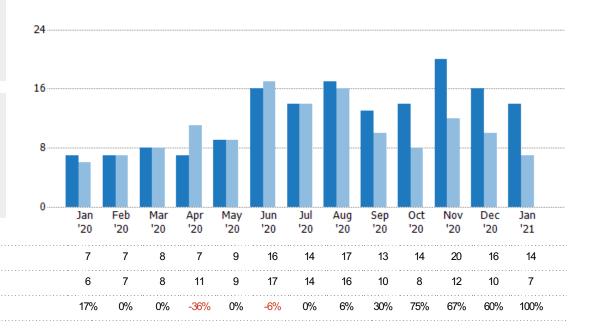
The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jan '21	14	100%
Jan '20	7	16.7%
Jan '19	6	50%



Closed Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

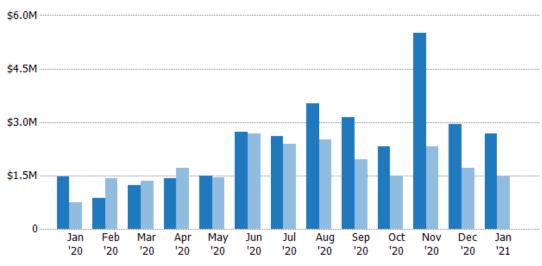
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$2.69M	83.8%
Jan '20	\$1.46M	95.2%
Jan '19	\$750K	77.5%



 Current Year
 \$1.46M
 \$865K
 \$1.22M
 \$1.42M
 \$1.5M
 \$2.73M
 \$2.59M
 \$3.52M
 \$3.14M
 \$2.32M
 \$5.51M
 \$2.95M
 \$2.69M

 Prior Year
 \$750K
 \$1.43M
 \$1.34M
 \$1.46M
 \$2.68M
 \$2.38M
 \$2.52M
 \$1.95M
 \$1.5M
 \$2.33M
 \$1.72M
 \$1.46M

 Percent Change from Prior Year
 95%
 -39%
 -9%
 -17%
 3%
 2%
 9%
 40%
 61%
 55%
 137%
 71%
 84%

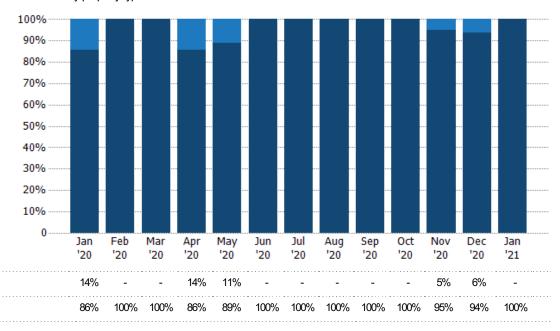




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.





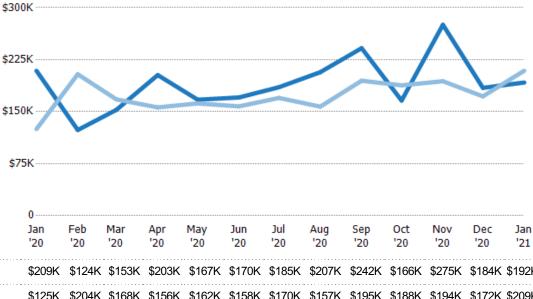
Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Month/ Year	Price	% Chg.
Jan '21	\$192K	-8.1%
Jan '20	\$209K	67.3%
Jan '19	\$125K	18.3%







Current Year

Prior Year

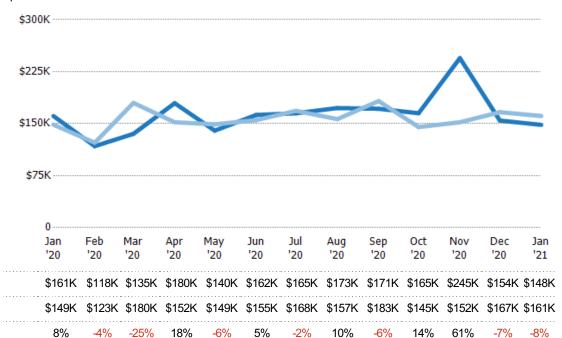
Market Data Report

Median Sales Price

The median sales price of the residential properties sold each month.



Price	% Chg.
\$148K	-7.9%
\$161K	8.4%
\$149K	-15.8%
	\$161K

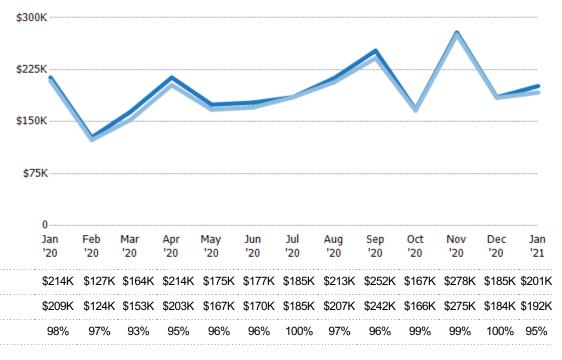


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year





Avg List Price

Avg Sales Price

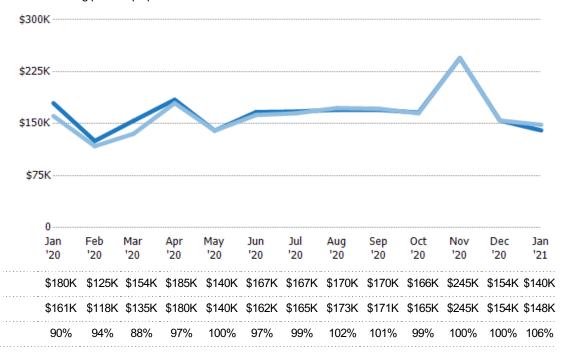
Avg Sales Price as a % of Avg List Price

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Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

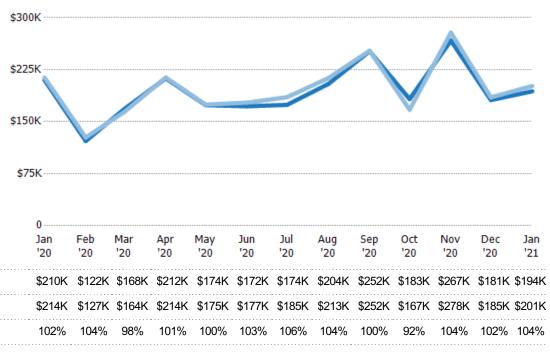
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

