

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2021	Jan 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	9	+44.4%	200	241	-17%
New Listing Volume	\$3,470,700	\$1,341,050	+158.8%	\$48,127,200	\$47,099,545	+2.2%
Active Listing Count	26	61	-57.4%	N/A	N/A	
Active Listing Volume	\$6,736,300	\$13,376,300	-49.6%	N/A	N/A	
Average Listing Price	\$259,088	\$219,284	+18.2%	\$261,369	\$212,633	+22.9%
Median Listing Price	\$189,950	\$189,500	+0.2%	\$229,606	\$181,697	+26.4%
Median Days in RPR	68.5	137	-50%	64.53	121.57	-46.9%
Months of Inventory	2.2	3.8	-43.2%	2.6	10.2	-74.4%
Absorption Rate	46.15%	26.23%	+19.9%	38.46%	9.84%	+28.6%
Sales Activity Charts Metrics						
New Pending Sales Count	12	12	+/-	230	231	-0.4%
New Pending Sales Volume	\$3,361,600	\$2,928,800	+14.8%	\$52,320,750	\$43,319,200	+20.8%
Pending Sales Count	19	17	+11.8%	N/A	N/A	
Pending Sales Volume	\$5,132,900	\$3,441,600	+49.1%	N/A	N/A	
Closed Sales Count	9	10	-10%	199	175	+13.7%
Closed Sales Volume	\$2,123,400	\$1,874,500	+13.3%	\$43,046,901	\$32,457,200	+32.6%
Average Sales Price	\$235,933	\$187,450	+25.9%	\$216,316	\$185,470	+16.6%
Median Sales Price	\$214,500	\$172,000	+24.7%	\$201,304	\$180,800	+11.3%

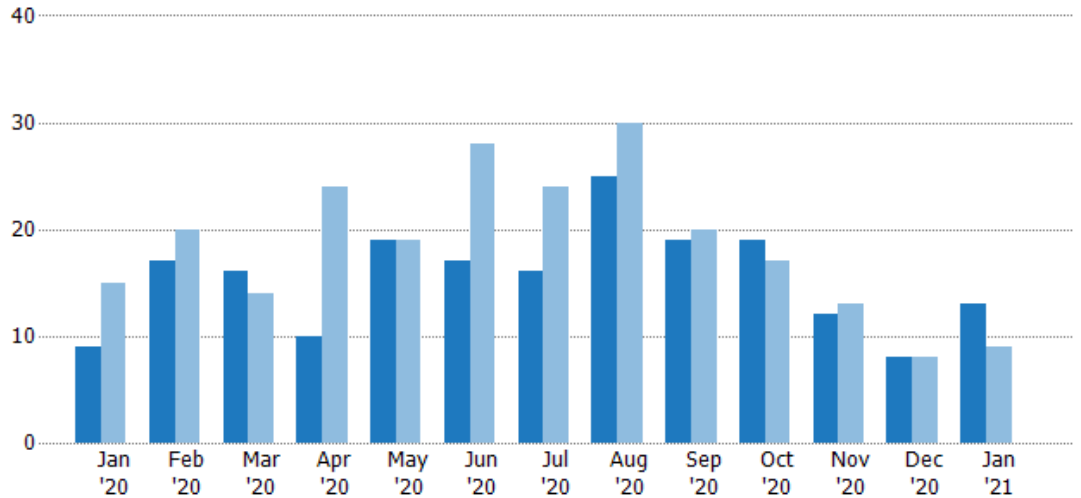
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	13	44.4%
Jan '20	9	-40%
Jan '19	15	-53.3%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	9	17	16	10	19	17	16	25	19	19	12	8	13
Prior Year	15	20	14	24	19	28	24	30	20	17	13	8	9
Percent Change from Prior Year	-40%	-15%	14%	-58%	0%	-39%	-33%	-17%	-5%	12%	-8%	0%	44%

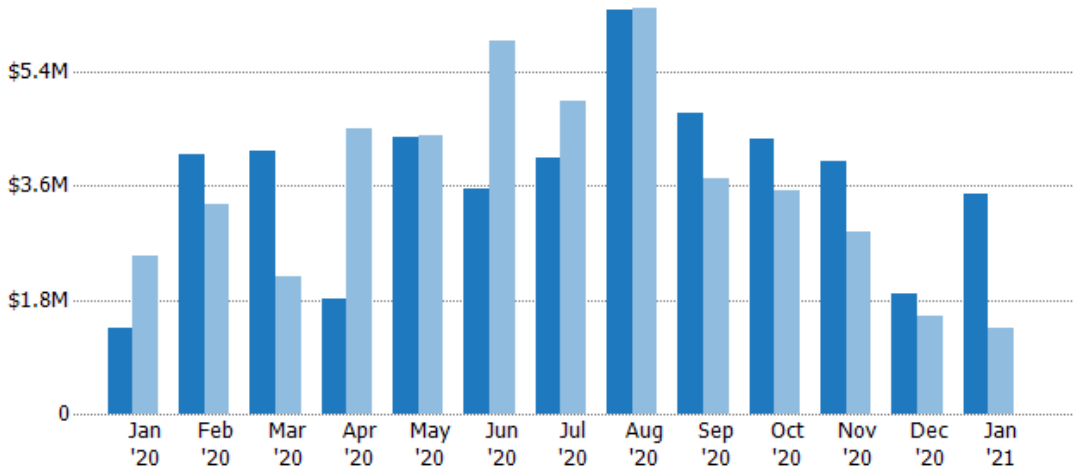
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$3.47M	158.8%
Jan '20	\$1.34M	-46.3%
Jan '19	\$2.5M	-52.6%



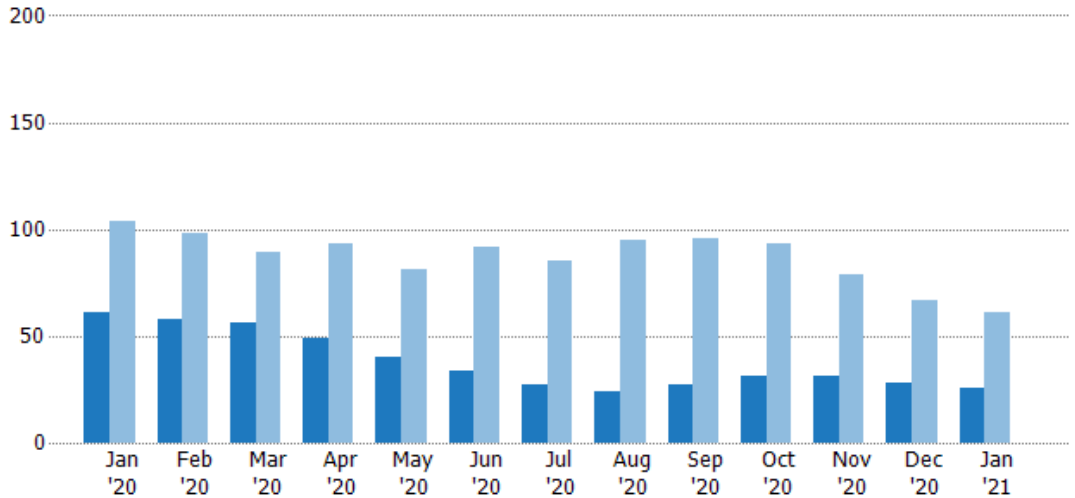
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$1.34M	\$4.09M	\$4.14M	\$1.8M	\$4.37M	\$3.56M	\$4.04M	\$6.36M	\$4.74M	\$4.33M	\$3.98M	\$1.9M	\$3.47M
Prior Year	\$2.5M	\$3.3M	\$2.17M	\$4.49M	\$4.4M	\$5.9M	\$4.95M	\$6.42M	\$3.73M	\$3.52M	\$2.86M	\$1.54M	\$1.34M
Percent Change from Prior Year	-46%	24%	91%	-60%	-1%	-40%	-18%	-1%	27%	23%	39%	24%	159%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



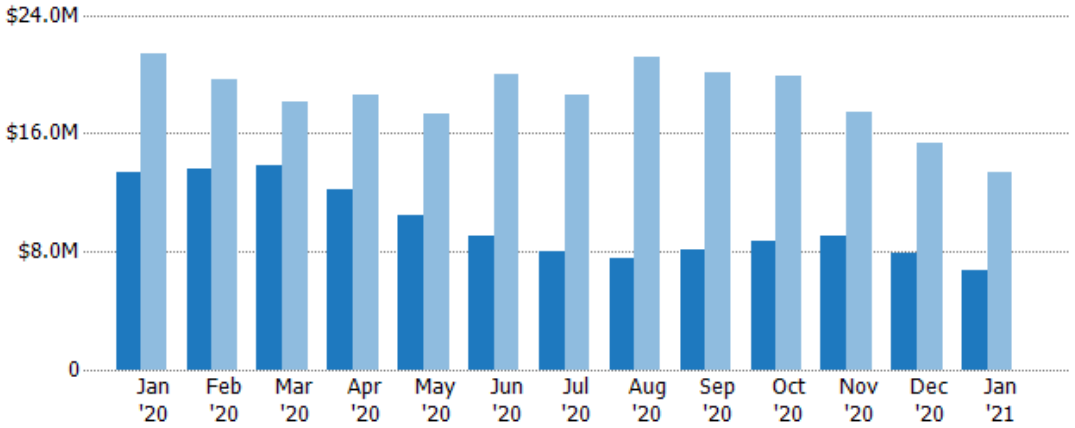
Month/Year	Count	% Chg.
Jan '21	26	-57.4%
Jan '20	61	-41.3%
Jan '19	104	-44.2%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jan '21	\$6.74M	-49.6%
Jan '20	\$13.4M	-37.4%
Jan '19	\$21.4M	-46.9%

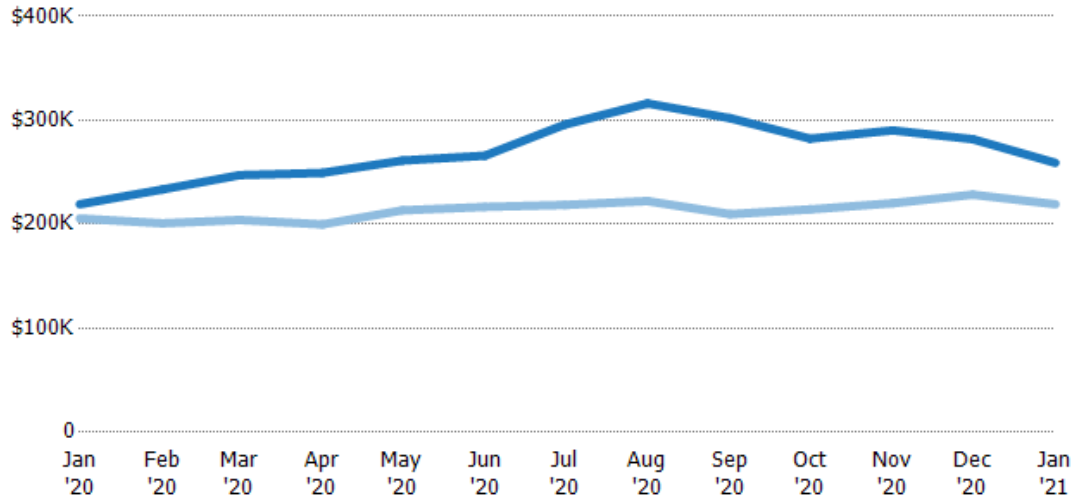
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jan '21	\$259K	18.2%
Jan '20	\$219K	6.7%
Jan '19	\$206K	-4.8%



Current Year	\$219K	\$233K	\$247K	\$249K	\$261K	\$266K	\$296K	\$316K	\$302K	\$282K	\$290K	\$282K	\$259K
Prior Year	\$206K	\$201K	\$204K	\$200K	\$213K	\$217K	\$219K	\$222K	\$210K	\$214K	\$220K	\$228K	\$219K
Percent Change from Prior Year	7%	16%	21%	25%	22%	23%	35%	42%	44%	32%	32%	23%	18%

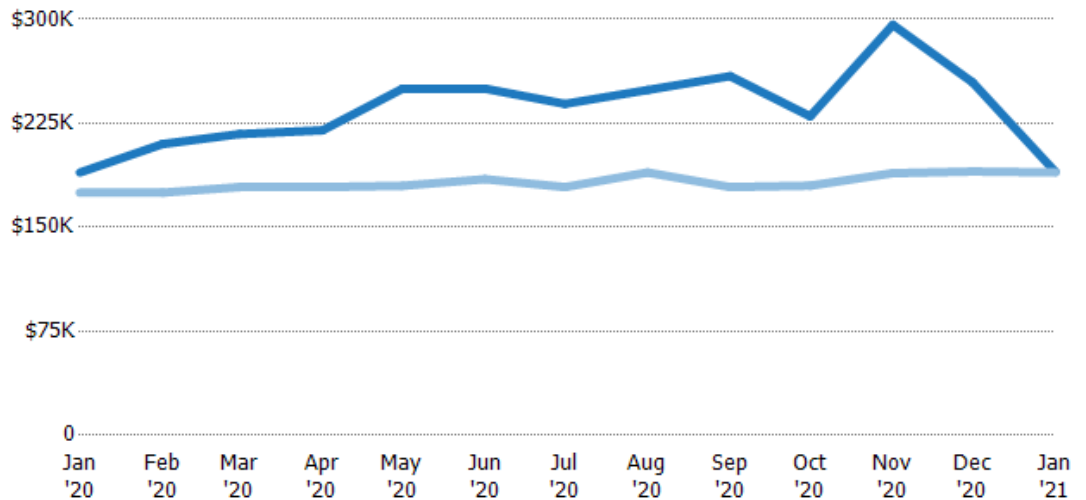
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jan '21	\$190K	0.2%
Jan '20	\$190K	8.3%
Jan '19	\$175K	0%



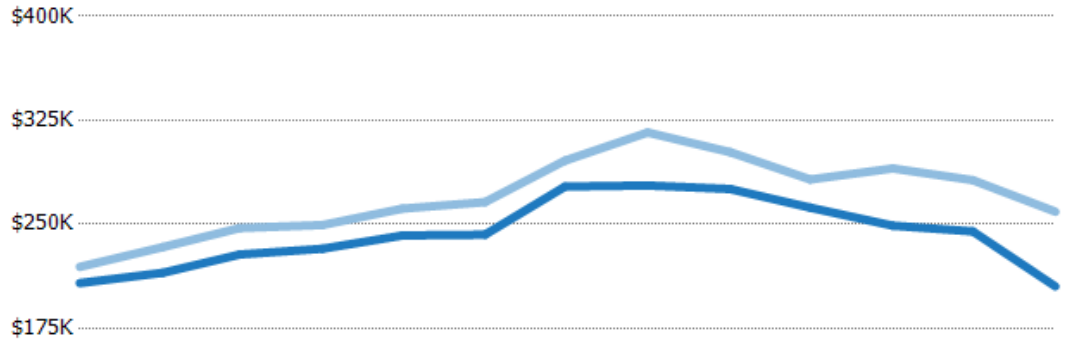
Current Year	\$190K	\$210K	\$217K	\$220K	\$250K	\$250K	\$239K	\$249K	\$259K	\$230K	\$296K	\$254K	\$190K
Prior Year	\$175K	\$175K	\$179K	\$179K	\$180K	\$185K	\$179K	\$190K	\$179K	\$180K	\$189K	\$190K	\$190K
Percent Change from Prior Year	8%	20%	21%	23%	39%	35%	34%	31%	45%	28%	57%	34%	0%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



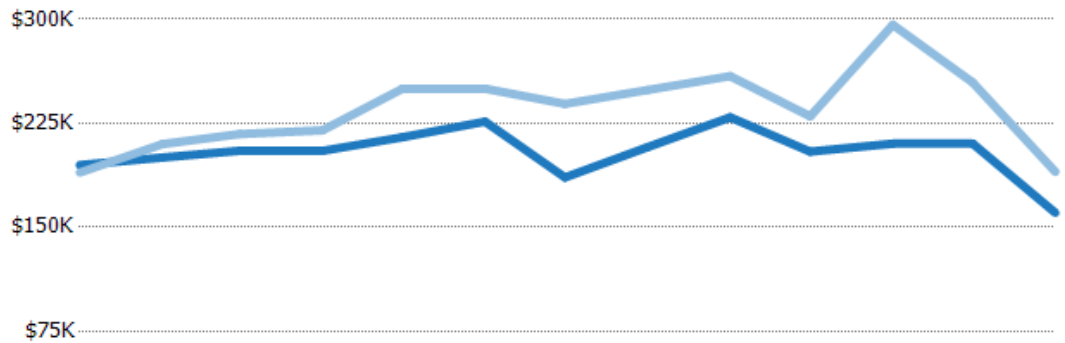
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Avg Est Value	\$208K	\$215K	\$228K	\$232K	\$242K	\$243K	\$277K	\$278K	\$275K	\$262K	\$249K	\$245K	\$205K
Avg Listing Price	\$219K	\$233K	\$247K	\$249K	\$261K	\$266K	\$296K	\$316K	\$302K	\$282K	\$290K	\$282K	\$259K
Avg Listing Price as a % of Avg Est Value	106%	109%	108%	107%	108%	110%	107%	114%	110%	108%	117%	115%	126%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



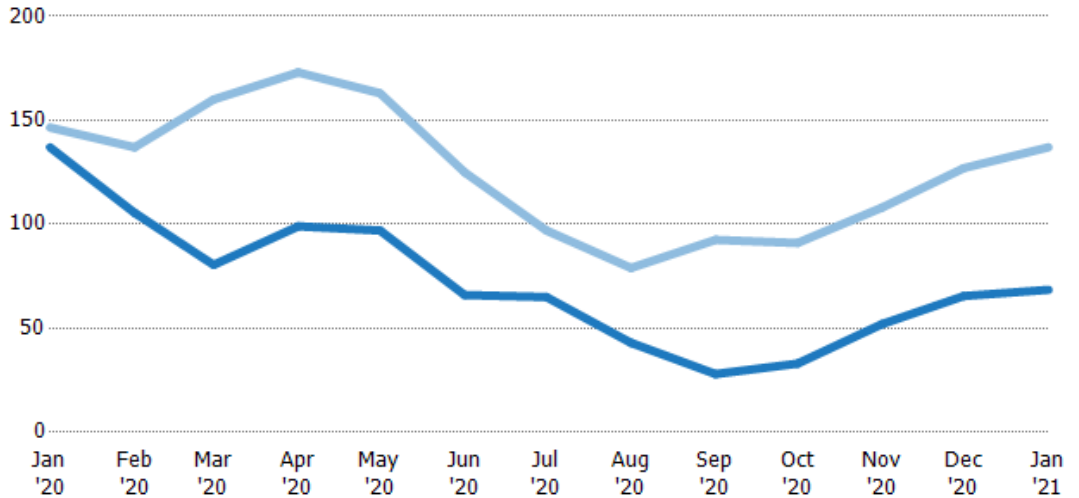
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$195K	\$200K	\$205K	\$205K	\$215K	\$226K	\$186K	\$208K	\$229K	\$205K	\$210K	\$210K	\$160K
Median Listing Price	\$190K	\$210K	\$217K	\$220K	\$250K	\$250K	\$239K	\$249K	\$259K	\$230K	\$296K	\$254K	\$190K
Med Listing Price as a % of Med Est Value	97%	105%	106%	107%	116%	110%	129%	120%	113%	112%	141%	121%	118%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Days	% Chg.
Jan '21	68.5	-50%
Jan '20	137	-6.5%
Jan '19	147	-2.7%

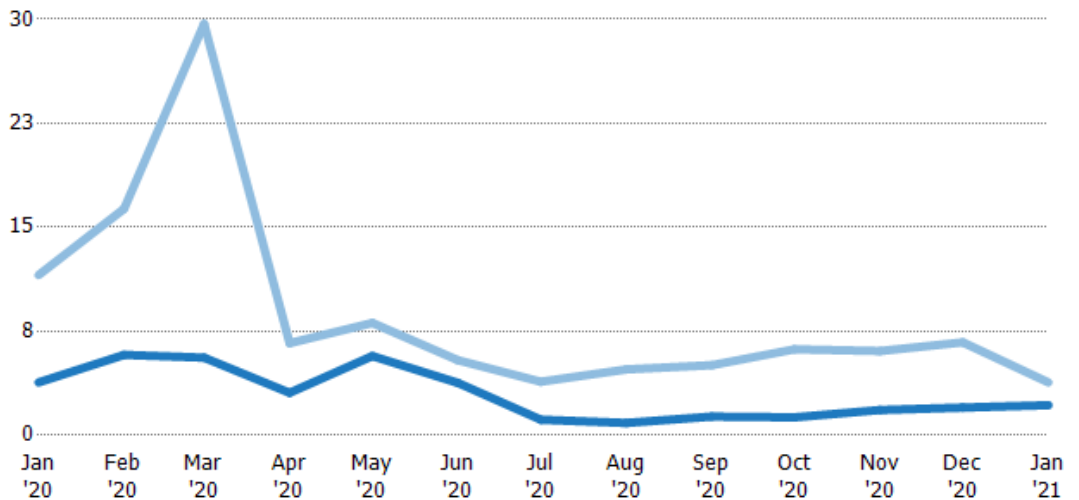
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	137	106	80.5	99	97	66	65	43	28	33	52	65.5	68.5
Prior Year	147	137	160	173	163	125	97	79	92.5	91	108	127	137
Percent Change from Prior Year	-6%	-23%	-50%	-43%	-40%	-47%	-33%	-46%	-70%	-64%	-52%	-48%	-50%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Months	% Chg.
Jan '21	2.17	-43.2%
Jan '20	3.81	-67%
Jan '19	11.6	-61.4%

	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	3.81	5.8	5.6	3.06	5.71	3.78	1.13	0.89	1.35	1.29	1.82	2	2.17
Prior Year	11.6	16.3	29.7	6.64	8.1	5.41	3.86	4.75	5.05	6.2	6.08	6.7	3.81
Percent Change from Prior Year	-67%	-64%	-81%	-54%	-29%	-30%	-71%	-81%	-73%	-79%	-70%	-70%	-43%

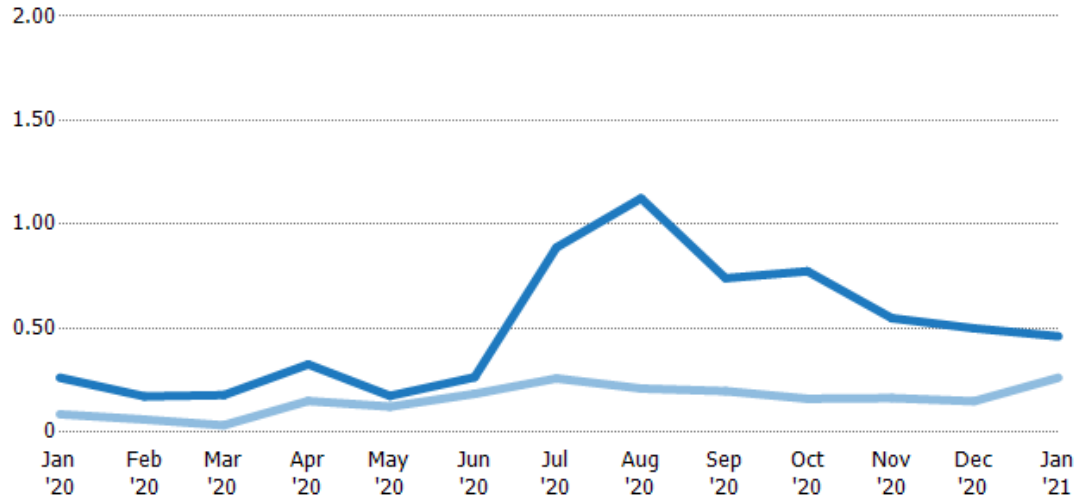
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jan '21	46%	-19.9%
Jan '20	26%	-17.6%
Jan '19	9%	159.1%



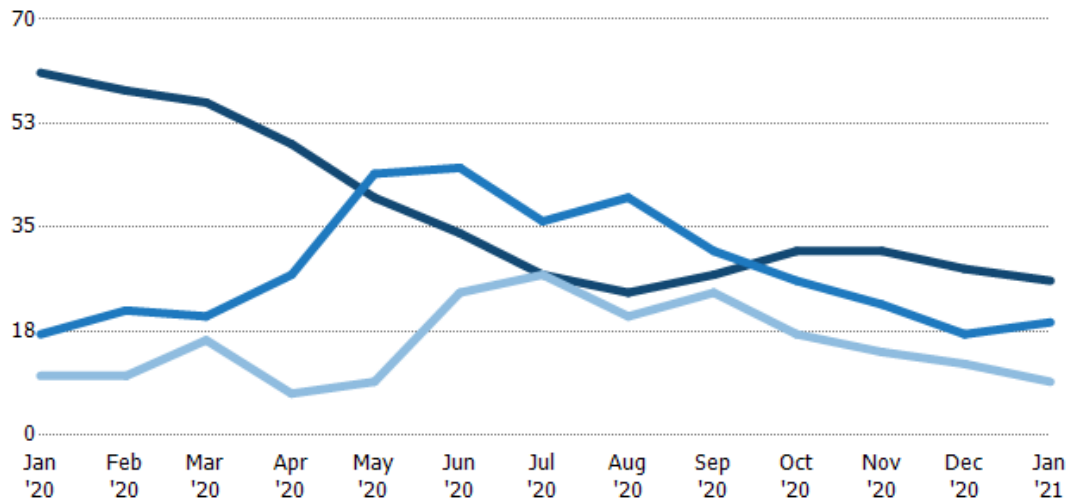
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	26%	17%	18%	33%	18%	26%	89%	113%	74%	77%	55%	50%	46%
Prior Year	9%	6%	3%	15%	12%	18%	26%	21%	20%	16%	16%	15%	26%
Change from Prior Year	-18%	-11%	-14%	-18%	-5%	-8%	-63%	-91%	-54%	-61%	-38%	-35%	-20%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Active	61	58	56	49	40	34	27	24	27	31	31	28	26
Pending	17	21	20	27	44	45	36	40	31	26	22	17	19
Sold	10	10	16	7	9	24	27	20	24	17	14	12	9

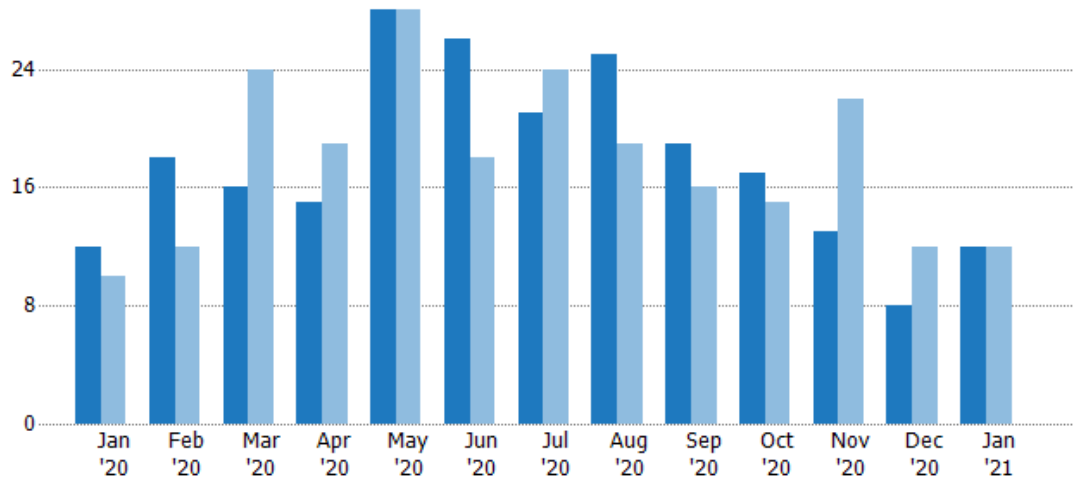
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	12	0%
Jan '20	12	20%
Jan '19	10	-30%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	12	18	16	15	28	26	21	25	19	17	13	8	12
Prior Year	10	12	24	19	28	18	24	19	16	15	22	12	12
Percent Change from Prior Year	20%	50%	-33%	-21%	0%	44%	-13%	32%	19%	13%	-41%	-33%	0%

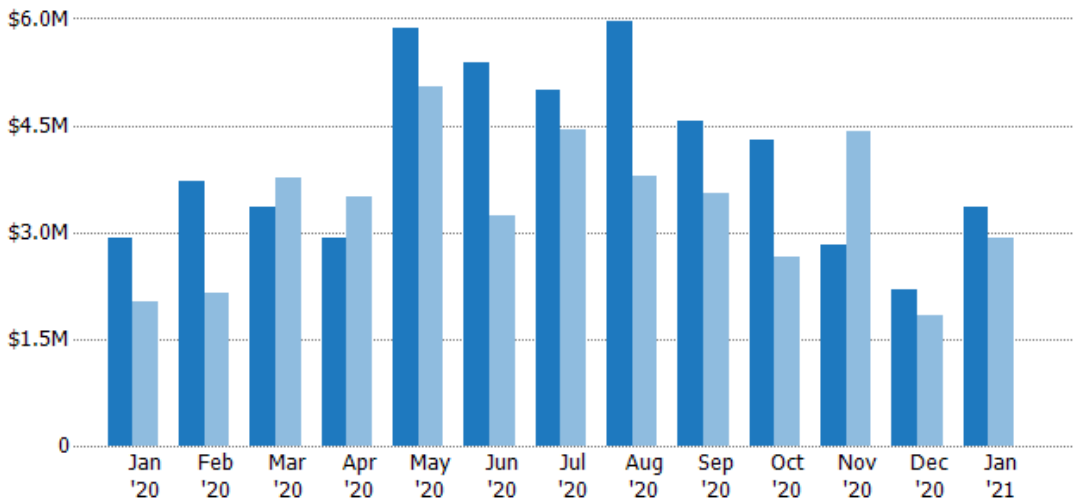
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$3.36M	14.8%
Jan '20	\$2.93M	44.1%
Jan '19	\$2.03M	-52%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$2.93M	\$3.71M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M	\$2.82M	\$2.2M	\$3.36M
Prior Year	\$2.03M	\$2.15M	\$3.77M	\$3.5M	\$5.04M	\$3.24M	\$4.43M	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M
Percent Change from Prior Year	44%	72%	-11%	-17%	16%	66%	13%	58%	28%	61%	-36%	21%	15%

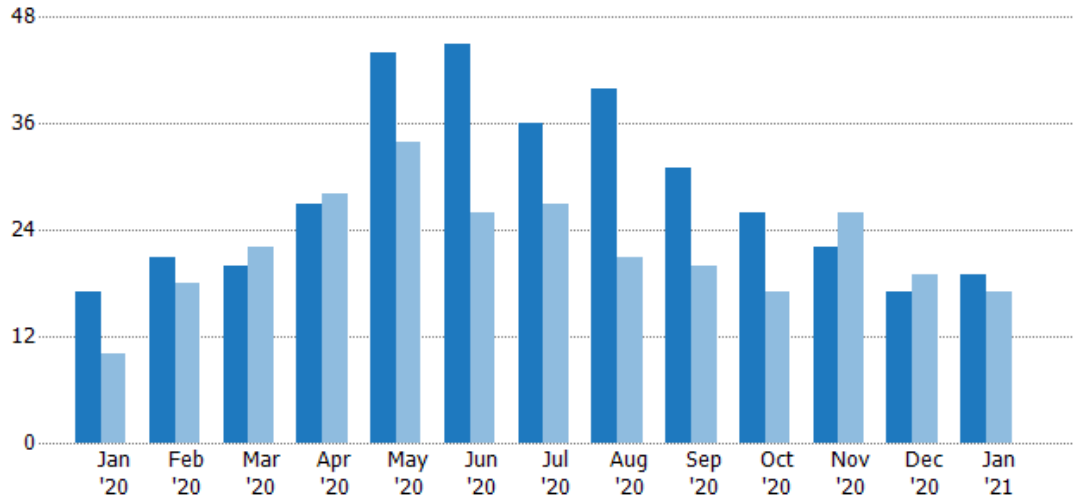
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '21	19	11.8%
Jan '20	17	70%
Jan '19	10	20%



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	17	21	20	27	44	45	36	40	31	26	22	17	19
Prior Year	10	18	22	28	34	26	27	21	20	17	26	19	17
Percent Change from Prior Year	70%	17%	-9%	-4%	29%	73%	33%	90%	55%	53%	-15%	-11%	12%

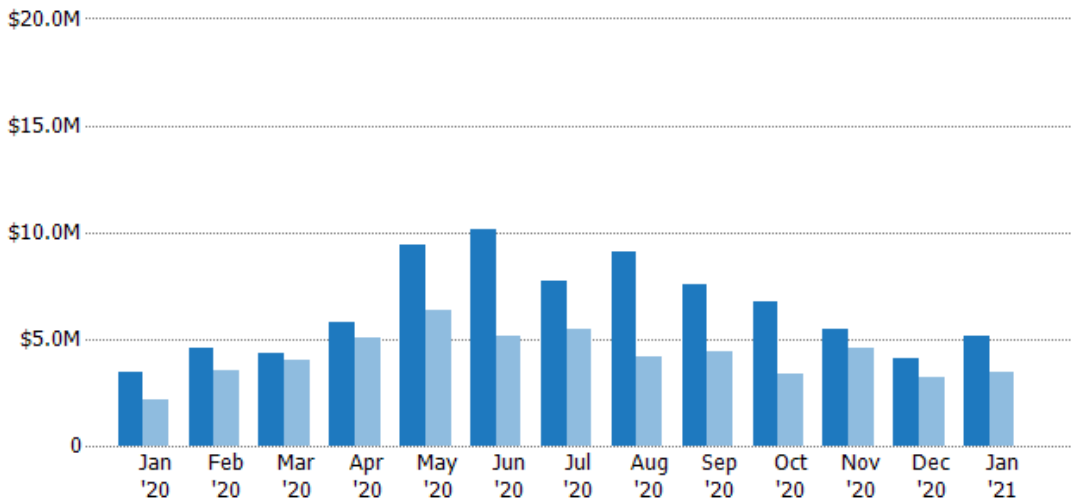
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '21	\$5.13M	49.1%
Jan '20	\$3.44M	61.7%
Jan '19	\$2.13M	-8.1%



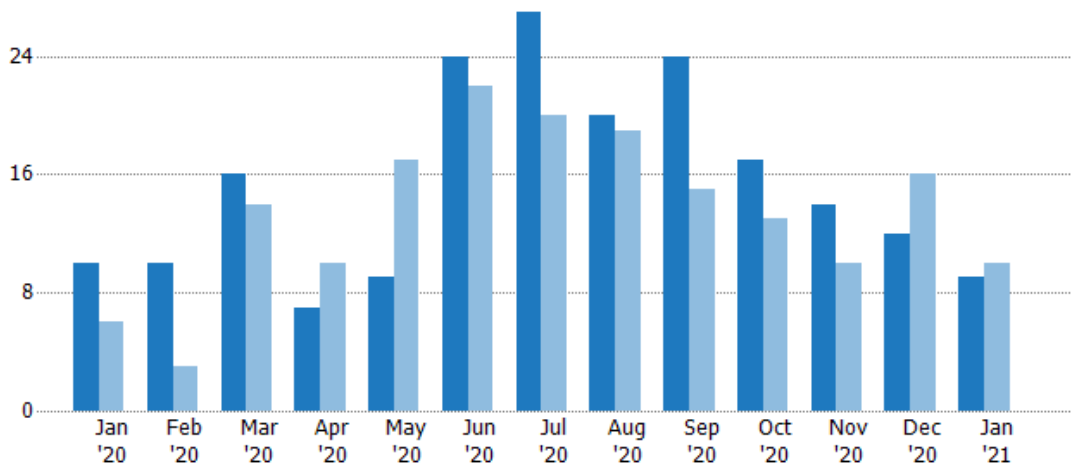
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$3.44M	\$4.59M	\$4.3M	\$5.81M	\$9.4M	\$10.1M	\$7.74M	\$9.12M	\$7.58M	\$6.79M	\$5.45M	\$4.1M	\$5.13M
Prior Year	\$2.13M	\$3.56M	\$4M	\$5.04M	\$6.38M	\$5.11M	\$5.47M	\$4.19M	\$4.42M	\$3.39M	\$4.56M	\$3.17M	\$3.44M
Percent Change from Prior Year	62%	29%	7%	15%	47%	98%	42%	117%	72%	100%	19%	30%	49%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Jan '21	9	-10%
Jan '20	10	66.7%
Jan '19	6	66.7%

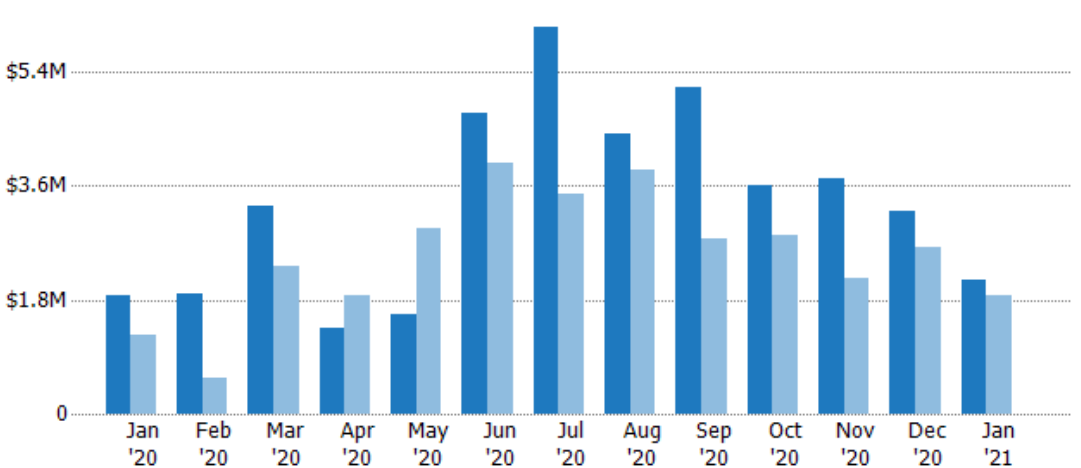
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	10	10	16	7	9	24	27	20	24	17	14	12	9
Prior Year	6	3	14	10	17	22	20	19	15	13	10	16	10
Percent Change from Prior Year	67%	233%	14%	-30%	-47%	9%	35%	5%	60%	31%	40%	-25%	-10%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jan '21	\$2.12M	13.3%
Jan '20	\$1.87M	50.5%
Jan '19	\$1.25M	65.4%

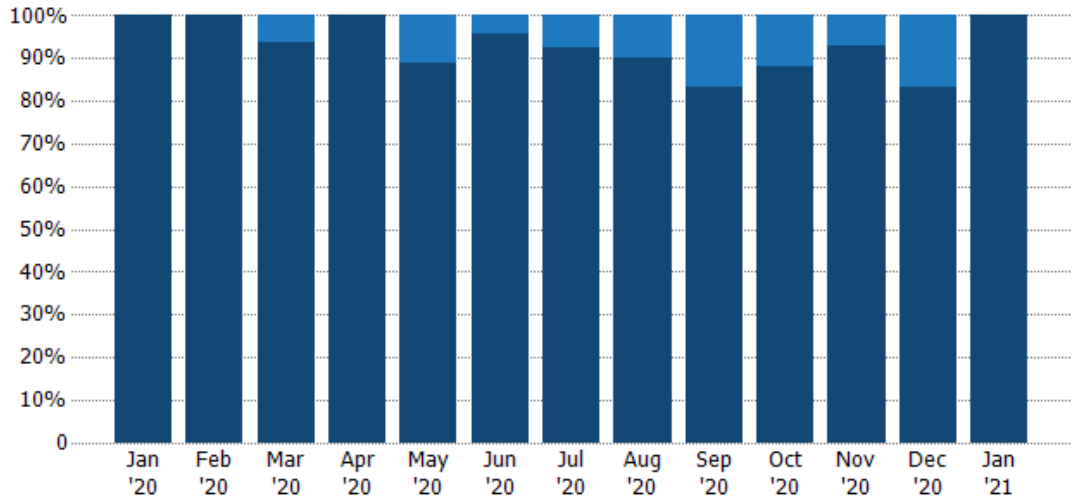
	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$1.87M	\$1.88M	\$3.29M	\$1.36M	\$1.57M	\$4.73M	\$6.1M	\$4.43M	\$5.16M	\$3.61M	\$3.71M	\$3.21M	\$2.12M
Prior Year	\$1.25M	\$563K	\$2.34M	\$1.87M	\$2.93M	\$3.95M	\$3.47M	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.64M	\$1.87M
Percent Change from Prior Year	51%	234%	41%	-28%	-46%	20%	76%	15%	87%	28%	74%	22%	13%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



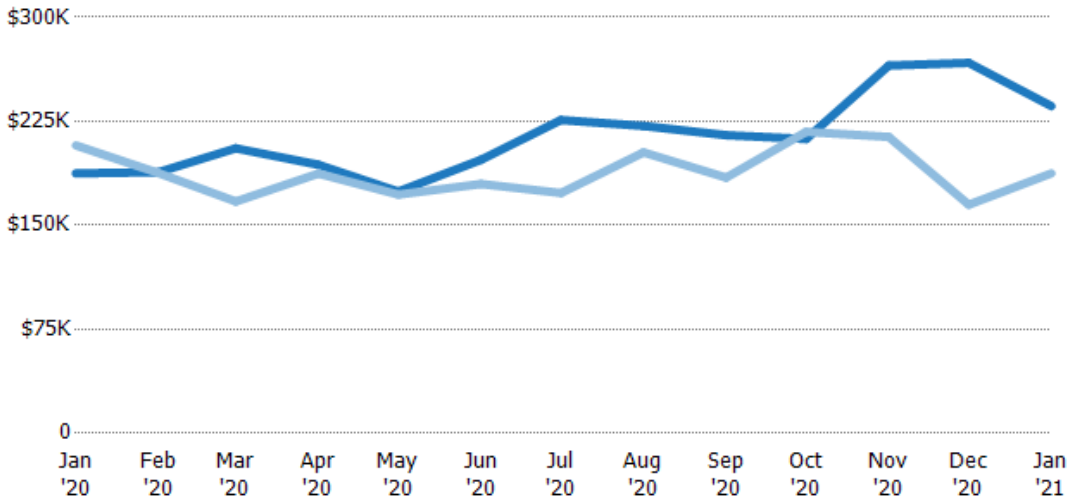
Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Condo/Townhouse	-	-	6%	-	11%	4%	7%	10%	17%	12%	7%	17%	-
Single Family Residence	100%	100%	94%	100%	89%	96%	93%	90%	83%	88%	93%	83%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Jan '21	\$236K	25.9%
Jan '20	\$187K	-9.7%
Jan '19	\$208K	-0.7%

Property Type	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Current Year	\$187K	\$188K	\$206K	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K	\$265K	\$267K	\$236K
Prior Year	\$208K	\$188K	\$167K	\$187K	\$172K	\$180K	\$173K	\$203K	\$184K	\$217K	\$214K	\$165K	\$187K
Percent Change from Prior Year	-10%	0%	23%	3%	1%	10%	30%	9%	17%	-2%	24%	62%	26%

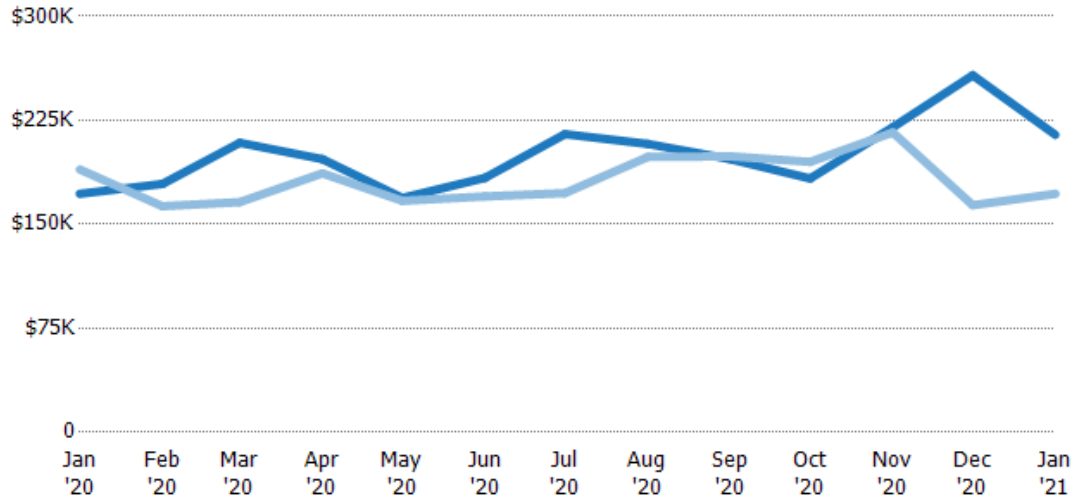
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jan '21	\$215K	24.7%
Jan '20	\$172K	-9.2%
Jan '19	\$190K	-2.6%



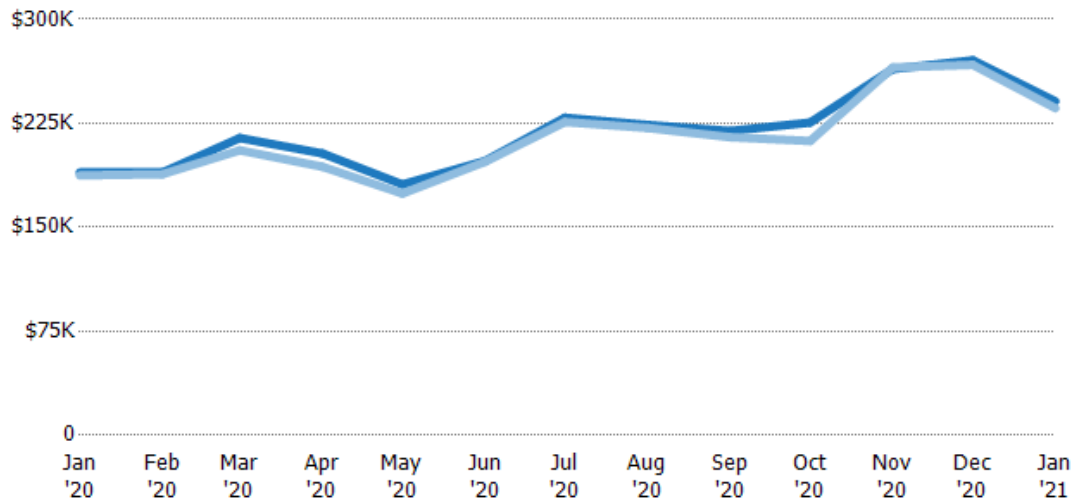
Current Year	\$172K	\$179K	\$209K	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K	\$220K	\$258K	\$215K
Prior Year	\$190K	\$163K	\$166K	\$187K	\$167K	\$170K	\$173K	\$199K	\$199K	\$195K	\$216K	\$164K	\$172K
Percent Change from Prior Year	-9%	10%	26%	5%	1%	8%	25%	5%	-1%	-6%	2%	57%	25%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
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 Condo/Townhouse/Apt, Single
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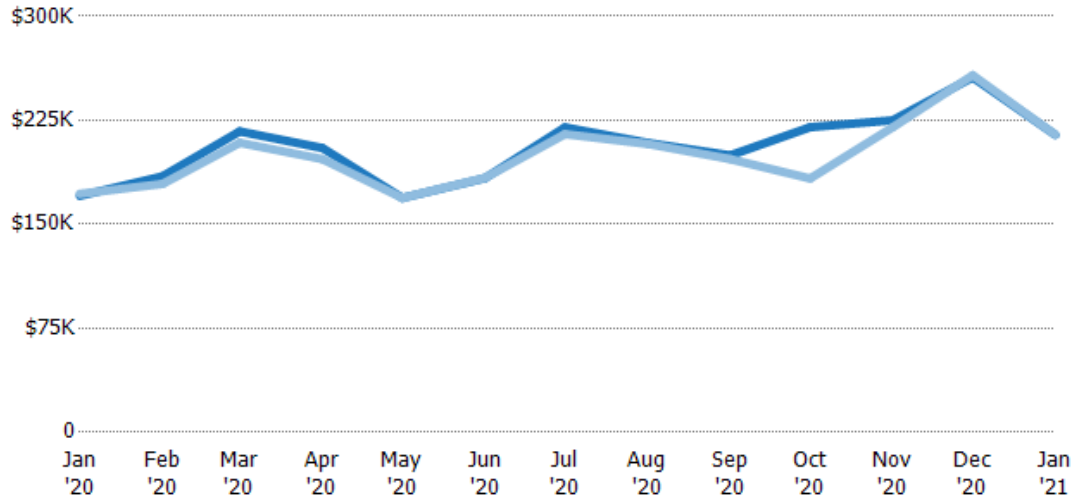
Avg List Price	\$190K	\$190K	\$214K	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K	\$264K	\$270K	\$241K
Avg Sales Price	\$187K	\$188K	\$206K	\$194K	\$174K	\$197K	\$226K	\$222K	\$215K	\$212K	\$265K	\$267K	\$236K
Avg Sales Price as a % of Avg List Price	99%	99%	96%	95%	96%	100%	99%	99%	98%	94%	100%	99%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



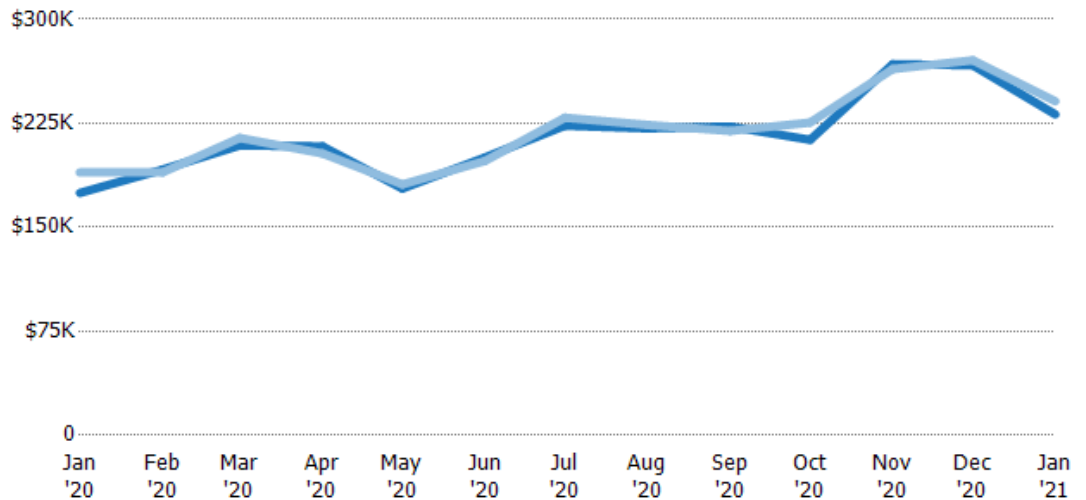
Median List Price	\$171K	\$185K	\$217K	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K	\$225K	\$256K	\$215K
Median Sales Price	\$172K	\$179K	\$209K	\$197K	\$169K	\$184K	\$215K	\$208K	\$197K	\$183K	\$220K	\$258K	\$215K
Med Sales Price as a % of Med List Price	101%	97%	96%	96%	100%	100%	98%	100%	99%	83%	98%	101%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



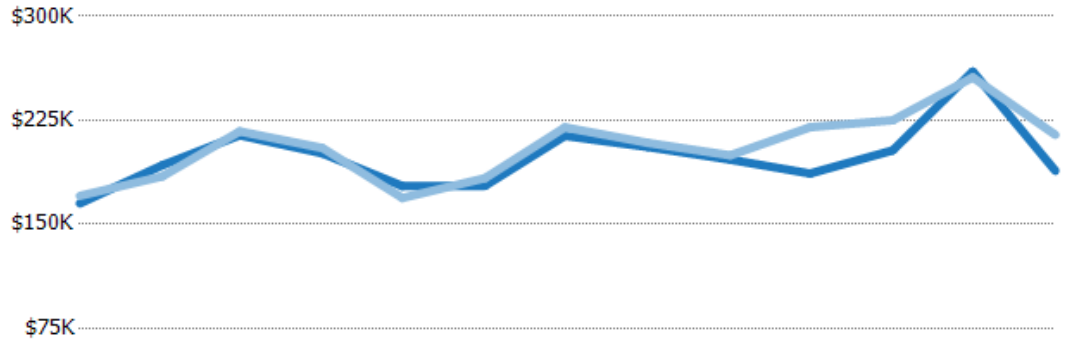
Avg Est Value	\$175K	\$192K	\$209K	\$208K	\$178K	\$200K	\$223K	\$221K	\$223K	\$213K	\$268K	\$267K	\$231K
Avg Sales Price	\$190K	\$190K	\$214K	\$203K	\$181K	\$198K	\$229K	\$224K	\$220K	\$226K	\$264K	\$270K	\$241K
Avg Sales Price as a % of Avg Est Value	108%	99%	103%	98%	102%	99%	103%	101%	99%	106%	99%	101%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21
Median Est Value	\$165K	\$193K	\$214K	\$201K	\$178K	\$178K	\$214K	\$206K	\$197K	\$187K	\$203K	\$260K	\$189K
Median Sales Price	\$171K	\$185K	\$217K	\$205K	\$169K	\$183K	\$220K	\$209K	\$200K	\$220K	\$225K	\$256K	\$215K
Med Sales Price as a % of Med Est Value	103%	96%	101%	102%	95%	103%	103%	101%	102%	118%	111%	98%	114%