MARKET DATA REPORT

## Vermont Indicators Report December 2020



## Report Characteristics

## Report Name:

Vermont Indicators Report Decenber 2020

Report Date Range:
12/2019-12/2020
Filters Used:
Property Type
Avg/Med: Both
Run Date: 01/25/2021
Scheduled: №

## Presented by

## Vermont Association of REALTORS®

```
Other: http://www.vermontrealtors.com/
148 State Street
Montpelier, VT 05602
```


## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics | Dec 2020 | Dec 2019 | + 1 - | YTD 2020 | YTD 2019 | + 1 - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Listing Activity Charts Metrics |  |  |  |  |  |  |
| New Listing Count | 1,397 | 1,113 | +25.5\% | 33,212 | 34,506 | -3.8\% |
| New Listing Volume | \$523,367,959 | \$374,590,475 | +39.7\% | \$12,874,533,655 | \$11,905,986,539 | +8.1\% |
| Active Listing Count | 3,076 | 8,330 | -63.1\% | NA | NA |  |
| Active Listing Volume | \$1,629,325,682 | \$3,477,248,109 | -53.1\% | NA | NA |  |
| Average Listing Price | \$529,690 | \$417,437 | +26.9\% | \$464,301 | \$405,353 | +14.5\% |
| Median Listing Price | \$349,900 | \$299,900 | +16.7\% | \$334,404 | \$298,616 | +12\% |
| Median Days in RPR | 87 | 139 | -37.4\% | 88.05 | 108.14 | -18.6\% |
| Months of Inventory | 1 | 3.5 | -70.7\% | 2.7 | 4.5 | -40.5\% |
| Absorption Rate | 98.24\% | 28.76\% | +69.5\% | 37.69\% | 22.42\% | +15.3\% |
| Sales Activity Charts Metrics |  |  |  |  |  |  |
| New Pending Sales Count | 1,907 | 1,575 | +21.1\% | 36,963 | 33,162 | +11.5\% |
| New Pending Sales Volume | \$699,638,862 | \$498,746,762 | +40.3\% | \$13,350,020,068 | \$10,531,126,902 | +26.8\% |
| Pending Sales Count | 3,466 | 2,187 | +58.5\% | NA | NA |  |
| Pending Sales Volume | \$1,335,186,977 | \$751,174,271 | +77.7\% | NA | NA |  |
| Closed Sales Count | 2,990 | 2,263 | +32.1\% | 30,258 | 27,986 | +8.1\% |
| Closed Sales Volume | \$1,154,741,510 | \$714,139,019 | +61.7\% | \$10,804,456,835 | \$8,696,531,639 | +24.2\% |
| Average Sales Price | \$386,201 | \$315,572 | +22.4\% | \$357,078 | \$310,746 | +14.9\% |
| Median Sales Price | \$320,750 | \$272,500 | +17.7\% | \$303,879 | \$269,772 | +12.6\% |

## New Listings

The number of new residential listings that were added each month.

| Filters Used |  |  |
| :---: | :---: | :---: |
| Property Type: <br> Condo/Townhouse/Apt, Single <br> Family Residence |  |  |
| Month/ Year | Count | \% Chg. |
| Dec '20 | 1.4K | 25.5\% |
| Dec '19 | 1.11K | -1.1\% |
| Dec '18 | 1.13K | 8.3\% |



## New Listing Volume

The sum of the listing price of residential listingsthat were added each month.

| Filters Used  <br> Property Type: <br> Condo/Townhouse/Apt, Single <br> Family Residence  |  |
| :--- | ---: |
| Month/ |  |
| Year | Volume |
| Dec '20 | \$523M |
| Dec '19 | $\$ 375 \mathrm{M}$ |
| Dec '18 | $\$ 343 \mathrm{M}$ |



## Current Year

## Prior Year

\$375M \$661M \$786M \$964M \$740M \$1.3B \$1.49B \$1.45B \$1.49B \$1.43B \$1.25B \$784M \$523M
\$343M \$621M \$677M \$941M \$1.18B \$1.59B \$1.47B \$1.33B \$1.19B \$1.02B \$949M \$574M \$375M
$\begin{array}{llllllllllllll}\text { Percent Change from Prior Year } & 9 \% & 7 \% & 16 \% & 2 \% & -37 \% & -18 \% & 2 \% & 9 \% & 25 \% & 41 \% & 32 \% & 37 \% & 40 \%\end{array}$

## Active Listings

The number of active residential listings at the end of each month.
Filters Used
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

| Month/ <br> Year | Count | \% Chg. |
| :--- | ---: | ---: |
| Dec '20 | 3.08 K | $-63.1 \%$ |
| Dec '19 | 8.33 K | $-18.6 \%$ |
| Dec '18 | 10.2 K | $2.9 \%$ |


| Current Year | 8.33K | 7.68K | 7.46K | 7.48K | 7.2K | 7.19K | 6.77K | 6.47K | 6.02K | 5.65K | 5.01K | 4.26K | 3.08K |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prior Year | 10.2K | 9.76K | 9.4K | 9.31K | 9.46K | 10.5K | 11.1K | 11.6K | 11.7K | 11.5K | 10.9K | 9.77K | 8.33K |
| Percent Change from Prior Year | -19\% | -21\% | -21\% | -20\% | -24\% | -32\% | -39\% | -4\% | -49\% | -51\% | -54\% | -56\% | -63\% |

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.


## Average Listing Price

The average listing price of active residential listings at the end of each month.


## Median Listing Price

The median listing price of active residential listings at the end of each month.

## Filters Used

Property Type:
Condo/Townhouse/Apt, Single Family Residence

| Month/ <br> Year | Price | \% Chg. |
| :--- | ---: | ---: |
| Dec '20 | $\$ 350 \mathrm{~K}$ | $16.7 \%$ |
| Dec '19 | $\$ 300 \mathrm{~K}$ | $3.6 \%$ |
| Dec '18 | $\$ 290 \mathrm{~K}$ | $-6.8 \%$ |


|  | $\begin{gathered} 0 \\ \text { Dec } \\ \text { '19 } \end{gathered}$ | $\begin{aligned} & \text { Jan } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Feb } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Mar } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Apr } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { May } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Jun } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Jul } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Aug } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Sep } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Oct } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Nov } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Dec } \\ & \text { '20 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Current Year | \$300K | \$300K | \$310K | \$325K | \$329K | \$344K | \$350K | \$349K | \$346K | \$340K | \$350K | \$350K | \$350K |
| Prior Year | \$290K | \$290K | \$295K | \$299K | \$299K | \$300K | \$300K | \$300K | \$300K | \$300K | \$300K | \$300K | \$300K |
| Percent Change from Prior Year | 4\% | 3\% | 5\% | 9\% | 10\% | 15\% | 17\% | 16\% | 15\% | 13\% | 17\% | 17\% | 17\% |

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average $A V M$ or $R V M R$ valuation estimate for active listings each month.

| Filters Used |
| :--- |
| Property Type: |
| Condo/Townhouse/Apt, Single |
| Family Residence |


$\$ 300 \mathrm{~K}$


Avg Est Value
Avg Listing Price
Avg Listing Price as a \% of Avg Est Value

## $\$ 600 \mathrm{~K}$

\$374K \$378K \$389K \$397K \$406K \$419K \$437K \$436K \$429K \$424K \$437K \$439K \$436K
\$417K \$419K \$430K \$435K \$443K \$456K \$476K \$481K \$482K \$489K \$500K \$516K \$530K
$112 \% \quad 111 \%$ 110\% 110\% 109\% $109 \%$ 109\% $110 \%$ 112\% $115 \% ~ 114 \% ~ 118 \% ~ 121 \%$

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

\$175K

| $\$ 100 \mathrm{~K}$ |  |  |  | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov |
| ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Dec | Jan | Dec |  |  |  |  |  |  |  |  |  |  |  |
| '19 | '20 | '20 | '20 | '20 | '20 | '20 | ' 20 | ' 20 | ' 20 | ' 20 | ' 20 | ' 20 |  | \$300K \$300K \$310K \$325K \$329K \$344K \$350K \$349K \$346K \$340K \$350K \$350K \$350K



## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.


## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

| Filters Used |
| :--- |
| Property Type: <br> Condo/Townhouse/Apt, Single <br> Family Residence | | Month/ | Months | \% Chg. |
| :--- | ---: | ---: |
| Year | 1.02 | $-70.7 \%$ |
| Dec '20 | 3.48 | $-17.4 \%$ |
| Dec '19 | 4.21 | $6.5 \%$ |
| Dec '18 |  |  |


|  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Absorption Rate

The percentage of inventory sold per month.


## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.



## $\theta$

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

| Filters Used |  |  |
| :---: | :---: | :---: |
| Property Type: <br> Condo/Townhouse/Apt, Single <br> Family Residence |  |  |
| Month/ Year | Count | \% Chg. |
| Dec '20 | 1.91K | 21.1\% |
| Dec '19 | 1.58K | 18.9\% |
| Dec '18 | 1.33K | 9.8\% |



## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

| Filters Used |  |
| :--- | ---: |
| Property Type: <br> Condo/Townhouse/Apt, Single <br> Family Residence |  |



| Current Year | \$499M | \$635M | \$744M | \$817M | \$657M | \$1.16B | \$1.51B | \$1.58B | \$1.65B | \$1.55B | \$1.37B | \$978M | \$700M |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prior Year | \$397M | \$529M | \$591M | \$829M | \$974M | \$1.1B | \$1.13B | \$1.11B | \$1.11B | \$972M | \$955M | \$737M | \$499M |
| Percent Change from Prior Year | 26\% | 20\% | 26\% | -1\% | -33\% | 6\% | $34 \%$ | 42\% | 49\% | 60\% | 43\% | 33\% | 40\% |

## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.


## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

| Filters Used |  |  |
| :---: | :---: | :---: |
| Property Type: <br> Condo/Townhouse/Apt, Single <br> Family Residence |  |  |
| Month/ Year | Volume | \% Chg. |
| Dec '20 | \$1.34B | 77.7\% |
| Dec '19 | \$751M | 21.7\% |
| Dec '18 | \$617M | 11.9\% |

Current Year

| Prior Year | \$617M | \$730M | \$912M | \$1.1B | \$1.31B | \$1.42B | \$1.4B | \$1.45B | \$1.36B | \$1.35B | \$1.23B | \$1.07B | \$751M |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percent Change from Prior Year | 22\% | 10\% | 11\% | 2\% | -14\% | 6\% | 37\% | 43\% | 65\% | 75\% | 72\% | 74\% | 78\% |

## Closed Sales

The total number of residential properties sold each month.


## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

| Filters Used |  |  |
| :---: | :---: | :---: |
| Property Type: <br> Condo/Townhouse/Apt, Single Family Residence |  |  |
| Month/ Year | Volume | \% Chg. |
| Dec '20 | \$1.15B | 61.7\% |
| Dec '19 | \$714M | 31.5\% |
| Dec '18 | \$543M | 14.3\% |



| Current Year | \$714M | \$466M | \$382M | \$562M | \$565M | \$614M | \$946M | \$1.19B | \$1.27B | \$1.25B | \$1.25B | \$1.15B | \$1.15B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prior Year | \$543M | \$379M | \$362M | \$515M | \$619M | \$830M | \$937M | \$887M | \$979M | \$837M | \$891M | \$747M | \$714M |
| Percent Change from Prior Year | 32\% | 23\% | 5\% | 9\% | -9\% | -26\% | 1\% | 35\% | 29\% | 50\% | 40\% | 54\% | 62\% |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.


## Average Sales Price

The average sales price of the residential properties sold each month.

| Filters Used |
| :--- |
| Property Type: |
| Condo/Townhouse/Apt, Single |
| Family Residence |



| Month/ <br> Year | Price | \% Chg. |
| :--- | ---: | ---: |
| Dec '20 | $\$ 386 \mathrm{~K}$ | $22.4 \%$ |
| Dec '19 | $\$ 316 \mathrm{~K}$ | $8.9 \%$ |
| Dec '18 | $\$ 290 \mathrm{~K}$ | $-0.5 \%$ |


| \$200K |
| :---: |
| \$100K |


| Current Year | \$316K | \$305K | \$299K | \$319K | \$340K | \$328K | \$345K | \$353K | \$369K | \$376K | \$386K | \$380K | \$386K |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Prior Year | \$290K | \$290K | \$283K | \$292K | \$307K | \$314K | \$324K | \$308K | \$317K | \$313K | \$319K | \$312K | \$316K |
| Percent Change from Prior Year | 9\% | 5\% | 6\% | 9\% | 11\% | 4\% | 6\% | 14\% | 16\% | 20\% | 21\% | 22\% | 22\% |

## Median Sales Price

The median sales price of the residential properties sold each month.

| Filters Used |  |  | \$400K |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Type: Condo/Townhouse/Apt, Single Family Residence |  |  | \$300K |  |  |  |  |  |  |  |  |  |  |  |  |
| Month/ <br> Year Price \% Chg. |  |  | \$200K |  |  |  |  |  |  |  |  |  |  |  |  |
| Dec '20 | \$321K | 17.7\% | \$100K. |  |  |  |  |  |  |  |  |  |  |  |  |
| Dec '19 | \$273K | 9\% | \$100K |  |  |  |  |  |  |  |  |  |  |  |  |
| Dec '18 | \$250K | -0.8\% |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | 0 |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | $\begin{gathered} \text { Dec } \\ \text { '19 } \end{gathered}$ | $\begin{aligned} & \text { Jan } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Feb } \\ & \text { '20 } \end{aligned}$ | $\begin{gathered} \text { Mar } \\ \text { '20 } \end{gathered}$ | $\begin{aligned} & \text { Apr } \\ & \text { '20 } \end{aligned}$ | May '20 | $\begin{aligned} & \text { Jun } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Jul } \\ & \text { '20 } \end{aligned}$ | $\begin{gathered} \text { Aug } \\ \text { '20 } \end{gathered}$ | Sep <br> '20 | $\begin{aligned} & \text { Oct } \\ & \text { '20 } \end{aligned}$ | $\begin{gathered} \text { Nov } \\ \text { '20 } \end{gathered}$ | $\begin{gathered} \text { Dec } \\ \text { '20 } \end{gathered}$ |
| Current Year |  |  | \$273K | \$260 | \$254 | \$283 | \$300K | \$295K | \$299 | \$302K | \$315K | \$315 | \$315 | \$320K | \$321K |
| Prior Year |  |  | \$250K | \$250 | \$239 | \$260 | \$260K | \$272K | \$285 | \$275 | \$275K | \$275 | \$270K | \$270K | \$273K |
| Percent Change from Prior Year |  |  | 9\% | 4\% | 6\% | 9\% | 15\% | 8\% | 5\% | 10\% | 15\% | 15\% | 17\% | 19\% | 18\% |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used<br>Property Type:<br>Condo/Townhouse/Apt, Single Family Residence


\$250K
\$175K


## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.
Filters Used

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average $A V M$ or $R V M ®$ valuation estimate for properties sold each month.

| Filters Used |
| :--- |
| Property Type: |
| Condo/Towhouse/Apt, Single |
| Family Residence |


\$250K
\$175K

|  | $\begin{aligned} & \text { Dec } \\ & \text { '19 } \end{aligned}$ | $\begin{aligned} & \text { Jan } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Feb } \\ & \text { '20 } \end{aligned}$ | $\begin{gathered} \text { Mar } \\ \text { '20 } \end{gathered}$ | $\begin{aligned} & \mathrm{Apr} \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { May } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Jun } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Jul } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Aug } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Sep } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Oct } \\ & \text { '20 } \end{aligned}$ | $\begin{gathered} \text { Nov } \\ \text { '20 } \end{gathered}$ | $\begin{aligned} & \text { Dec } \\ & \text { '20 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Avg Est Value | \$318K | \$304K | \$293K | \$312K | \$335K | \$322K | \$339K | \$350K | \$360K | \$366K | \$378K | \$366K | \$372K |
| Avg Sales Price | \$324K | \$312K | \$307K | \$324K | \$345K | \$333K | \$351K | \$357K | \$372K | \$379K | \$391K | \$381K | \$390K |
| Avg Sales Price as a \% of Avg Est Value | 102\% | 103\% | 105\% | 104\% | 103\% | 103\% | 104\% | 102\% | 104\% | 104\% | 103\% | 104\% | 105\% |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.


## Listing Activity by ZIP

Dec 2020

| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing <br> Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01832 | 2 | \$739,800 | \$369,900 | \$369,900 | \$220 | \$220 |  |  |
| 01835 | 1 | \$135,000 | \$135,000 | \$135,000 | \$167 | \$167 |  |  |
| 01843 | 1 | \$183,500 | \$183,500 | \$183,500 | \$222 | \$222 |  |  |
| 01952 | 1 | \$799,900 | \$799,900 | \$799,900 | \$316 | \$316 |  |  |
| 03031 | 16 | \$9,881,900 | \$617,619 | \$502,400 | \$197 | \$206 | 1 | 100.00\% |
| 03032 | 2 | \$1,314,800 | \$657,400 | \$657,400 | \$254 | \$254 | 0 | 100.00\% |
| 03034 | 11 | \$5,181,000 | \$471,000 | \$417,400 | \$238 | \$248 | 1 | 72.72\% |
| 03036 | 3 | \$1,559,800 | \$519,933 | \$510,000 | \$198 | \$198 | 0 | 100.00\% |
| 03037 | 3 | \$729,700 | \$243,233 | \$299,900 | \$151 | \$152 | 2 | 66.66\% |
| 03038 | 20 | \$6,450,650 | \$322,533 | \$284,500 | \$210 | \$213 | 0 | 100.00\% |
| 03042 | 12 | \$5,504,600 | \$458,717 | \$533,000 | \$216 | \$221 | 1 | 100.00\% |
| 03043 | 3 | \$1,964,000 | \$654,667 | \$419,000 | \$157 | \$151 | 3 | 33.33\% |
| 03044 | 5 | \$2,053,799 | \$410,760 | \$319,999 | \$213 | \$189 | 1 | 100.00\% |
| 03045 | 3 | \$1,099,000 | \$366,333 | \$225,000 | \$165 | \$151 | 0 | 100.00\% |
| 03046 | 1 | \$630,000 | \$630,000 | \$630,000 | \$228 | \$228 | 0 | 100.00\% |
| 03047 | 2 | \$646,000 | \$323,000 | \$323,000 | \$146 | \$146 | 1 | 100.00\% |
| 03048 | 4 | \$3,279,800 | \$819,950 | \$612,400 | \$268 | \$247 | 4 | 25.00\% |
| 03049 | 11 | \$8,390,700 | \$762,791 | \$795,900 | \$262 | \$262 | 1 | 100.00\% |
| 03051 | 12 | \$5,333,100 | \$444,425 | \$474,900 | \$218 | \$226 | 0 | 100.00\% |
| 03052 | 1 | \$349,900 | \$349,900 | \$349,900 | \$275 | \$275 | 0 | 100.00\% |
| 03053 | 23 | \$13,338,959 | \$579,955 | \$598,735 | \$263 | \$268 | 1 | 100.00\% |
| 03054 | 29 | \$13,067,831 | \$450,615 | \$485,000 | \$243 | \$225 | 1 | 100.00\% |
| 03055 | 7 | \$2,614,500 | \$373,500 | \$390,000 | \$203 | \$201 | 0 | 100.00\% |
| 03057 | 2 | \$1,014,800 | \$507,400 | \$507,400 | \$201 | \$201 | 0 | 100.00\% |
| 03060 | 8 | \$2,541,300 | \$317,663 | \$322,400 | \$210 | \$190 | 0 | 100.00\% |
| 03062 | 15 | \$5,541,800 | \$369,453 | \$319,900 | \$262 | \$264 | 0 | 100.00\% |
| 03063 | 6 | \$1,978,700 | \$329,783 | \$319,450 | \$187 | \$193 | 0 | 100.00\% |
| 03070 | 4 | \$2,893,000 | \$723,250 | \$639,500 | \$169 | \$183 | 0 | 100.00\% |
| 03071 | 6 | \$1,856,800 | \$309,467 | \$294,000 | \$132 | \$125 | 1 | 100.00\% |
| 03076 | 9 | \$5,465,731 | \$607,303 | \$653,974 | \$245 | \$268 | 1 | 100.00\% |
| 03077 | 10 | \$4,627,600 | \$462,760 | \$464,900 | \$242 | \$237 | 0 | 100.00\% |
| 03079 | 13 | \$6,601,300 | \$507,792 | \$459,900 | \$268 | \$255 | 1 | 100.00\% |
| 03082 | 3 | \$9,439,000 | \$3,146,333 | \$3,145,000 | \$397 | \$388 | 1 | 100.00\% |
| 03086 | 5 | \$2,812,700 | \$562,540 | \$549,000 | \$148 | \$138 | 1 | 80.00\% |
| 03087 | 18 | \$16,204,300 | \$900,239 | \$825,000 | \$280 | \$261 | 1 | 100.00\% |
| 03102 | 7 | \$1,998,700 | \$285,529 | \$262,000 | \$205 | \$195 | 0 | 100.00\% |
| 03103 | 8 | \$2,177,700 | \$272,213 | \$267,500 | \$216 | \$215 | 0 | 100.00\% |
| 03104 | 13 | \$4,530,980 | \$348,537 | \$338,880 | \$182 | \$174 | 0 | 100.00\% |

## Listing Activity by ZIP

Dec 2020
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| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03106 | 10 | \$3,824,099 | \$382,410 | \$412,400 | \$183 | \$168 | 1 | 100.00\% |
| 03109 | 4 | \$1,293,700 | \$323,425 | \$344,450 | \$219 | \$220 | 0 | 100.00\% |
| 03110 | 17 | \$15,880,809 | \$934,165 | \$629,900 | \$225 | \$206 | 1 | 100.00\% |
| 03215 | 2 | \$1,128,000 | \$564,000 | \$564,000 | \$232 | \$232 | 0 | 100.00\% |
| 03216 | 2 | \$613,900 | \$306,950 | \$306,950 | \$176 | \$176 | 2 | 50.00\% |
| 03217 | 2 | \$1,179,000 | \$589,500 | \$589,500 | \$226 | \$226 | 1 | 100.00\% |
| 03218 | 2 | \$618,900 | \$309,450 | \$309,450 | \$222 | \$222 | 2 | 50.00\% |
| 03220 | 7 | \$2,504,400 | \$357,771 | \$389,900 | \$206 | \$195 | 1 | 100.00\% |
| 03221 | 2 | \$2,535,000 | \$1,267,500 | \$1,267,500 | \$448 | \$448 | 1 | 100.00\% |
| 03222 | 12 | \$5,832,300 | \$486,025 | \$274,950 | \$174 | \$146 | 2 | 50.00\% |
| 03223 | 16 | \$10,337,900 | \$646,119 | \$349,450 | \$201 | \$189 | 1 | 100.00\% |
| 03224 | 2 | \$574,900 | \$287,450 | \$287,450 | \$149 | \$149 | 0 | 100.00\% |
| 03225 | 3 | \$663,900 | \$221,300 | \$269,000 | \$143 | \$143 | 0 | 100.00\% |
| 03227 | 2 | \$2,745,000 | \$1,372,500 | \$1,372,500 | \$315 | \$315 | 0 | 100.00\% |
| 03229 | 3 | \$704,800 | \$234,933 | \$129,900 | \$199 | \$240 | 0 | 100.00\% |
| 03230 | 4 | \$1,947,000 | \$486,750 | \$344,000 | \$223 | \$212 | 1 | 75.00\% |
| 03234 | 1 | \$115,000 | \$115,000 | \$115,000 | \$88 | \$88 | 0 | 100.00\% |
| 03235 | 13 | \$3,634,800 | \$279,600 | \$159,900 | \$144 | \$135 | 1 | 100.00\% |
| 03237 | 4 | \$740,900 | \$185,225 | \$157,950 | \$151 | \$133 | 4 | 25.00\% |
| 03240 | 4 | \$569,800 | \$142,450 | \$92,450 | \$102 | \$110 | 1 | 75.00\% |
| 03241 | 2 | \$1,285,000 | \$642,500 | \$642,500 | \$165 | \$165 | 1 | 100.00\% |
| 03242 | 6 | \$5,019,300 | \$836,550 | \$474,450 | \$294 | \$244 | 2 | 66.66\% |
| 03243 | 2 | \$359,900 | \$179,950 | \$179,950 | \$144 | \$144 | 1 | 100.00\% |
| 03244 | 12 | \$5,572,983 | \$464,415 | \$344,000 | \$178 | \$177 | 1 | 100.00\% |
| 03245 | 1 | \$165,000 | \$165,000 | \$165,000 | \$134 | \$134 | 0 | 100.00\% |
| 03246 | 48 | \$19,080,199 | \$397,504 | \$229,900 | \$274 | \$245 | 1 | 85.41\% |
| 03249 | 12 | \$6,268,087 | \$522,341 | \$275,000 | \$227 | \$149 | 1 | 100.00\% |
| 03251 | 21 | \$4,576,600 | \$217,933 | \$22,000 | \$127 | \$30 | 1 | 71.42\% |
| 03253 | 13 | \$7,373,600 | \$567,200 | \$501,900 | \$289 | \$226 | 1 | 84.61\% |
| 03254 | 14 | \$15,150,897 | \$1,082,207 | \$649,000 | \$433 | \$239 | 1 | 71.42\% |
| 03255 | 7 | \$3,968,000 | \$566,857 | \$385,000 | \$381 | \$305 | 1 | 100.00\% |
| 03256 | 4 | \$1,243,790 | \$310,948 | \$319,495 | \$271 | \$227 | 2 | 50.00\% |
| 03257 | 3 | \$2,123,000 | \$707,667 | \$699,000 | \$300 | \$296 | 0 | 100.00\% |
| 03258 | 5 | \$2,159,900 | \$431,980 | \$389,900 | \$213 | \$242 | 1 | 80.00\% |
| 03261 | 6 | \$6,104,800 | \$1,017,467 | \$385,000 | \$349 | \$152 | 2 | 66.66\% |
| 03262 | 7 | \$1,971,095 | \$281,585 | \$199,900 | \$108 | \$134 | 2 | 42.85\% |
| 03263 | 2 | \$724,900 | \$362,450 | \$362,450 | \$204 | \$204 | 1 | 100.00\% |

## Listing Activity by ZIP

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| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inv entory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03264 | 10 | \$2,861,200 | \$286,120 | \$219,200 | \$154 | \$159 | 1 | 90.00\% |
| 03266 | 3 | \$2,971,950 | \$990,650 | \$190,000 | \$286 | \$193 |  |  |
| 03268 | 1 | \$429,900 | \$429,900 | \$429,900 | \$145 | \$145 | 1 | 100.00\% |
| 03269 | 1 | \$3,895,000 | \$3,895,000 | \$3,895,000 | \$566 | \$566 | 0 | 100.00\% |
| 03273 | 1 | \$1,499,000 | \$1,499,000 | \$1,499,000 | \$233 | \$233 |  |  |
| 03275 | 3 | \$969,500 | \$323,167 | \$345,000 | \$149 | \$142 | 0 | 100.00\% |
| 03276 | 7 | \$2,152,180 | \$307,454 | \$329,900 | \$156 | \$163 | 0 | 100.00\% |
| 03278 | 2 | \$487,900 | \$243,950 | \$243,950 | \$173 | \$173 | 1 | 100.00\% |
| 03279 | 5 | \$1,239,900 | \$247,980 | \$285,000 | \$137 | \$121 | 5 | 20.00\% |
| 03280 | 1 | \$136,749 | \$136,749 | \$136,749 | \$117 | \$117 | 0 | 100.00\% |
| 03281 | 4 | \$2,104,700 | \$526,175 | \$464,900 | \$394 | \$413 | 0 | 100.00\% |
| 03284 | 5 | \$2,534,150 | \$506,830 | \$509,250 | \$307 | \$337 | 3 | 40.00\% |
| 03285 | 3 | \$1,113,900 | \$371,300 | \$429,900 | \$159 | \$162 | 0 | 100.00\% |
| 03287 | 1 | \$129,000 | \$129,000 | \$129,000 | \$121 | \$121 | 1 | 100.00\% |
| 03290 | 9 | \$4,003,656 | \$444,851 | \$449,900 | \$236 | \$228 | 1 | 100.00\% |
| 03301 | 8 | \$4,263,600 | \$532,950 | \$382,000 | \$184 | \$191 | 0 | 100.00\% |
| 03303 | 11 | \$3,437,898 | \$312,536 | \$334,900 | \$189 | \$193 | 1 | 100.00\% |
| 03304 | 10 | \$5,263,100 | \$526,310 | \$573,250 | \$213 | \$225 | 1 | 100.00\% |
| 03307 | 4 | \$1,399,700 | \$349,925 | \$379,950 | \$232 | \$217 | 0 | 100.00\% |
| 03431 | 14 | \$6,887,200 | \$491,943 | \$402,000 | \$158 | \$131 | 1 | 100.00\% |
| 03440 | 3 | \$1,154,900 | \$384,967 | \$365,900 | \$292 | \$228 | 1 | 100.00\% |
| 03441 | 1 | \$80,000 | \$80,000 | \$80,000 | \$78 | \$78 |  |  |
| 03444 | 1 | \$1,500,000 | \$1,500,000 | \$1,500,000 | \$327 | \$327 | 1 | 100.00\% |
| 03445 | 1 | \$650,000 | \$650,000 | \$650,000 | \$416 | \$416 | 1 | 100.00\% |
| 03446 | 7 | \$2,528,900 | \$361,271 | \$179,000 | \$253 | \$205 | 1 | 100.00\% |
| 03447 | 2 | \$764,000 | \$382,000 | \$382,000 | \$249 | \$249 | 1 | 100.00\% |
| 03448 | 1 | \$71,900 | \$71,900 | \$71,900 | \$99 | \$99 | 1 | 100.00\% |
| 03449 | 3 | \$2,074,400 | \$691,467 | \$799,000 | \$236 | \$226 | 3 | 33.33\% |
| 03450 | 4 | \$1,304,999 | \$326,250 | \$310,000 | \$224 | \$180 | 2 | 50.00\% |
| 03451 | 2 | \$295,000 | \$147,500 | \$147,500 | \$71 | \$71 | 0 | 100.00\% |
| 03452 | 2 | \$415,800 | \$207,900 | \$207,900 | \$115 | \$115 | 0 | 100.00\% |
| 03455 | 1 | \$239,900 | \$239,900 | \$239,900 | \$182 | \$182 | 0 | 100.00\% |
| 03458 | 16 | \$10,836,800 | \$677,300 | \$347,400 | \$256 | \$180 | 1 | 100.00\% |
| 03461 | 3 | \$1,139,800 | \$379,933 | \$414,900 | \$217 | \$223 | 0 | 100.00\% |
| 03462 | 6 | \$3,988,900 | \$664,817 | \$352,450 | \$290 | \$217 | 3 | 33.33\% |
| 03464 | 2 | \$718,900 | \$359,450 | \$359,450 | \$224 | \$224 | 2 | 50.00\% |
| 03466 | 1 | \$269,800 | \$269,800 | \$269,800 | \$126 | \$126 | 0 | 100.00\% |

## Listing Activity by ZIP

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| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03467 | 1 | \$399,900 | \$399,900 | \$399,900 | \$166 | \$166 | 1 | 100.00\% |
| 03470 | 5 | \$1,759,599 | \$351,920 | \$289,900 | \$107 | \$99 | 1 | 100.00\% |
| 03561 | 1 | \$350,000 | \$350,000 | \$350,000 | \$120 | \$120 | 0 | 100.00\% |
| 03570 | 16 | \$1,752,088 | \$109,506 | \$84,000 | \$68 | \$62 | 2 | 56.25\% |
| 03574 | 4 | \$1,454,000 | \$363,500 | \$320,000 | \$110 | \$108 | 1 | 100.00\% |
| 03576 | 23 | \$6,665,868 | \$289,820 | \$195,000 | \$128 | \$112 | 4 | 26.08\% |
| 03579 | 6 | \$1,597,800 | \$266,300 | \$249,000 | \$145 | \$132 | 3 | 33.33\% |
| 03580 | 3 | \$2,461,000 | \$820,333 | \$899,000 | \$209 | \$198 | 0 | 100.00\% |
| 03581 | 5 | \$953,700 | \$190,740 | \$149,900 | \$76 | \$66 | 1 | 100.00\% |
| 03582 | 6 | \$533,490 | \$88,915 | \$77,498 | \$68 | \$69 | 1 | 100.00\% |
| 03583 | 4 | \$2,118,000 | \$529,500 | \$457,000 | \$121 | \$101 |  |  |
| 03584 | 5 | \$1,177,300 | \$235,460 | \$254,900 | \$131 | \$109 | 1 | 100.00\% |
| 03585 | 12 | \$3,365,100 | \$280,425 | \$261,750 | \$109 | \$89 | 2 | 58.33\% |
| 03586 | 1 | \$285,000 | \$285,000 | \$285,000 | \$222 | \$222 |  |  |
| 03588 | 9 | \$1,359,877 | \$151,097 | \$133,500 | \$126 | \$126 | 2 | 55.55\% |
| 03590 | 4 | \$563,200 | \$140,800 | \$77,400 | \$140 | \$160 | 4 | 25.00\% |
| 03592 | 10 | \$2,437,299 | \$243,730 | \$252,000 | \$179 | \$143 | 3 | 30.00\% |
| 03593 | 2 | \$1,772,000 | \$886,000 | \$886,000 | \$180 | \$180 |  |  |
| 03595 | 2 | \$855,000 | \$427,500 | \$427,500 | \$195 | \$195 | 1 | 100.00\% |
| 03597 | 2 | \$219,300 | \$109,650 | \$109,650 | \$77 | \$77 |  |  |
| 03598 | 9 | \$1,883,899 | \$209,322 | \$179,000 | \$116 | \$95 | 2 | 44.44\% |
| 03601 | 2 | \$925,000 | \$462,500 | \$462,500 | \$184 | \$184 | 0 | 100.00\% |
| 03602 | 6 | \$2,150,300 | \$358,383 | \$262,450 | \$132 | \$112 | 2 | 50.00\% |
| 03603 | 7 | \$1,768,800 | \$252,686 | \$244,000 | \$129 | \$108 | 1 | 100.00\% |
| 03605 | 3 | \$551,500 | \$183,833 | \$210,000 | \$72 | \$53 | 1 | 100.00\% |
| 03608 | 10 | \$5,759,390 | \$575,939 | \$467,000 | \$157 | \$154 | 1 | 70.00\% |
| 03609 | 1 | \$214,900 | \$214,900 | \$214,900 | \$103 | \$103 |  |  |
| 03740 | 3 | \$846,500 | \$282,167 | \$339,000 | \$180 | \$180 | 2 | 66.66\% |
| 03741 | 9 | \$1,853,800 | \$205,978 | \$205,000 | \$156 | \$152 | 2 | 66.66\% |
| 03743 | 19 | \$4,344,700 | \$228,668 | \$165,000 | \$105 | \$98 | 1 | 78.94\% |
| 03745 | 2 | \$489,000 | \$244,500 | \$244,500 | \$215 | \$215 | 1 | 100.00\% |
| 03748 | 8 | \$3,016,700 | \$377,088 | \$327,250 | \$190 | \$192 | 1 | 100.00\% |
| 03752 | 2 | \$199,400 | \$99,700 | \$99,700 | \$84 | \$84 | 1 | 100.00\% |
| 03753 | 8 | \$3,802,847 | \$475,356 | \$221,524 | \$196 | \$172 | 1 | 100.00\% |
| 03755 | 8 | \$4,069,300 | \$508,663 | \$459,000 | \$291 | \$279 | 1 | 100.00\% |
| 03765 | 1 | \$279,000 | \$279,000 | \$279,000 | \$89 | \$89 | 1 | 100.00\% |
| 03766 | 26 | \$10,511,500 | \$404,288 | \$313,300 | \$328 | \$358 | 2 | 42.30\% |

## Listing Activity by ZIP

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| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03768 | 2 | \$2,585,000 | \$1,292,500 | \$1,292,500 | \$315 | \$315 | 1 | 100.00\% |
| 03770 | 1 | \$269,000 | \$269,000 | \$269,000 | \$254 | \$254 | 1 | 100.00\% |
| 03771 | 4 | \$1,358,900 | \$339,725 | \$229,500 | \$185 | \$139 |  |  |
| 03773 | 8 | \$2,538,400 | \$317,300 | \$219,950 | \$160 | \$159 | 1 | 100.00\% |
| 03774 | 2 | \$202,900 | \$101,450 | \$101,450 | \$72 | \$72 | 1 | 100.00\% |
| 03777 | 1 | \$69,000 | \$69,000 | \$69,000 | \$42 | \$42 | 1 | 100.00\% |
| 03779 | 1 | \$99,000 | \$99,000 | \$99,000 | \$65 | \$65 | 1 | 100.00\% |
| 03781 | 3 | \$1,457,000 | \$485,667 | \$499,000 | \$171 | \$172 | 2 | 66.66\% |
| 03782 | 5 | \$6,168,900 | \$1,233,780 | \$350,000 | \$410 | \$425 | 1 | 100.00\% |
| 03784 | 1 | \$120,000 | \$120,000 | \$120,000 | \$140 | \$140 | 1 | 100.00\% |
| 03785 | 5 | \$838,500 | \$167,700 | \$167,500 | \$101 | \$86 |  |  |
| 03801 | 58 | \$52,938,400 | \$912,731 | \$834,950 | \$513 | \$490 | 1 | 67.24\% |
| 03809 | 4 | \$2,968,900 | \$742,225 | \$562,450 | \$270 | \$159 | 1 | 100.00\% |
| 03810 | 3 | \$4,722,000 | \$1,574,000 | \$1,290,000 | \$625 | \$770 | 1 | 100.00\% |
| 03811 | 4 | \$2,184,600 | \$546,150 | \$572,400 | \$203 | \$214 | 0 | 100.00\% |
| 03812 | 9 | \$6,863,800 | \$762,644 | \$549,000 | \$262 | \$278 | 1 | 100.00\% |
| 03813 | 8 | \$4,154,800 | \$519,350 | \$394,450 | \$217 | \$209 | 2 | 62.50\% |
| 03814 | 8 | \$2,209,100 | \$276,138 | \$248,200 | \$162 | \$175 | 4 | 25.00\% |
| 03816 | 6 | \$9,024,900 | \$1,504,150 | \$520,000 | \$397 | \$388 | 2 | 66.66\% |
| 03817 | 2 | \$1,229,900 | \$614,950 | \$614,950 | \$165 | \$165 |  |  |
| 03818 | 8 | \$2,583,100 | \$322,888 | \$274,250 | \$192 | \$201 | 1 | 100.00\% |
| 03819 | 1 | \$475,000 | \$475,000 | \$475,000 | \$157 | \$157 | 0 | 100.00\% |
| 03820 | 21 | \$21,260,300 | \$1,012,395 | \$375,000 | \$289 | \$218 | 0 | 100.00\% |
| 03824 | 2 | \$1,090,000 | \$545,000 | \$545,000 | \$260 | \$260 | 0 | 100.00\% |
| 03825 | 10 | \$9,363,500 | \$936,350 | \$224,900 | \$226 | \$228 | 1 | 100.00\% |
| 03826 | 1 | \$219,900 | \$219,900 | \$219,900 | \$191 | \$191 | 0 | 100.00\% |
| 03827 | 1 | \$630,000 | \$630,000 | \$630,000 | \$155 | \$155 | 0 | 100.00\% |
| 03830 | 5 | \$1,688,900 | \$337,780 | \$389,000 | \$299 | \$207 | 1 | 100.00\% |
| 03832 | 1 | \$2,790,000 | \$2,790,000 | \$2,790,000 | \$276 | \$276 |  |  |
| 03833 | 48 | \$26,815,250 | \$558,651 | \$454,850 | \$280 | \$262 | 1 | 77.08\% |
| 03835 | 10 | \$2,703,200 | \$270,320 | \$237,400 | \$186 | \$160 | 2 | 60.00\% |
| 03836 | 4 | \$2,258,000 | \$564,500 | \$542,500 | \$262 | \$247 | 2 | 50.00\% |
| 03838 | 2 | \$948,400 | \$474,200 | \$474,200 | \$225 | \$225 | 2 | 50.00\% |
| 03839 | 4 | \$1,563,700 | \$390,925 | \$442,500 | \$230 | \$248 | 0 | 100.00\% |
| 03840 | 3 | \$2,349,799 | \$783,266 | \$789,999 | \$255 | \$248 | 1 | 100.00\% |
| 03841 | 5 | \$3,386,800 | \$677,360 | \$609,000 | \$332 | \$317 | 0 | 100.00\% |
| 03842 | 37 | \$29,065,288 | \$785,548 | \$500,000 | \$433 | \$375 | 1 | 100.00\% |

## Listing Activity by ZIP

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| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03844 | 5 | \$7,382,999 | \$1,476,600 | \$1,495,000 | \$261 | \$272 | 1 | 80.00\% |
| 03845 | 1 | \$439,900 | \$439,900 | \$439,900 | \$182 | \$182 | 0 | 100.00\% |
| 03846 | 5 | \$4,966,500 | \$993,300 | \$795,000 | \$213 | \$198 | 2 | 60.00\% |
| 03848 | 6 | \$2,076,800 | \$346,133 | \$364,500 | \$209 | \$229 | 1 | 100.00\% |
| 03849 | 4 | \$3,109,700 | \$777,425 | \$479,900 | \$303 | \$215 | 1 | 100.00\% |
| 03851 | 6 | \$2,662,800 | \$443,800 | \$506,950 | \$238 | \$172 | 1 | 100.00\% |
| 03852 | 2 | \$299,899 | \$149,950 | \$149,950 | \$62 | \$62 | 2 | 50.00\% |
| 03853 | 1 | \$1,895,000 | \$1,895,000 | \$1,895,000 | \$634 | \$634 | 1 | 100.00\% |
| 03854 | 1 | \$1,249,000 | \$1,249,000 | \$1,249,000 | \$313 | \$313 | 0 | 100.00\% |
| 03855 | 5 | \$1,931,489 | \$386,298 | \$330,000 | \$181 | \$184 | 5 | 20.00\% |
| 03856 | 3 | \$1,359,900 | \$453,300 | \$400,000 | \$485 | \$243 | 2 | 66.66\% |
| 03857 | 6 | \$1,655,700 | \$275,950 | \$309,450 | \$164 | \$165 | 1 | 100.00\% |
| 03858 | 3 | \$1,047,900 | \$349,300 | \$349,900 | \$193 | \$196 | 1 | 100.00\% |
| 03860 | 5 | \$1,527,800 | \$305,560 | \$349,000 | \$237 | \$232 | 0 | 100.00\% |
| 03861 | 3 | \$1,289,900 | \$429,967 | \$385,000 | \$164 | \$157 | 1 | 100.00\% |
| 03862 | 7 | \$12,398,900 | \$1,771,271 | \$1,299,000 | \$507 | \$448 | 2 | 42.85\% |
| 03864 | 8 | \$1,844,090 | \$230,511 | \$241,395 | \$167 | \$187 | 4 | 25.00\% |
| 03865 | 3 | \$1,394,900 | \$464,967 | \$475,000 | \$214 | \$229 | 0 | 100.00\% |
| 03867 | 21 | \$5,221,500 | \$248,643 | \$234,900 | \$155 | \$167 | 1 | 100.00\% |
| 03868 | 11 | \$3,143,050 | \$285,732 | \$285,000 | \$186 | \$205 | 2 | 54.54\% |
| 03869 | 3 | \$907,900 | \$302,633 | \$279,000 | \$216 | \$229 |  |  |
| 03870 | 8 | \$11,804,900 | \$1,475,613 | \$889,450 | \$414 | \$327 | 2 | 62.50\% |
| 03872 | 6 | \$2,669,600 | \$444,933 | \$425,000 | \$288 | \$224 | 1 | 100.00\% |
| 03873 | 4 | \$1,459,800 | \$364,950 | \$374,950 | \$233 | \$247 | 1 | 75.00\% |
| 03874 | 3 | \$3,519,900 | \$1,173,300 | \$799,900 | \$384 | \$315 | 1 | 100.00\% |
| 03878 | 10 | \$3,487,600 | \$348,760 | \$389,250 | \$243 | \$268 | 1 | 100.00\% |
| 03882 | 2 | \$514,000 | \$257,000 | \$257,000 | \$144 | \$144 | 1 | 100.00\% |
| 03884 | 3 | \$2,381,899 | \$793,966 | \$797,000 | \$227 | \$240 | 0 | 100.00\% |
| 03885 | 9 | \$5,910,300 | \$656,700 | \$719,900 | \$260 | \$244 | 1 | 100.00\% |
| 03886 | 6 | \$2,585,000 | \$430,833 | \$424,800 | \$210 | \$226 | 2 | 66.66\% |
| 03887 | 3 | \$1,899,900 | \$633,300 | \$425,000 | \$238 | \$231 | 3 | 33.33\% |
| 03890 | 3 | \$603,900 | \$201,300 | \$189,900 | \$143 | \$143 | 2 | 66.66\% |
| 03894 | 10 | \$26,926,600 | \$2,692,660 | \$812,450 | \$403 | \$266 | 1 | 100.00\% |
| 03897 | 1 | \$650,000 | \$650,000 | \$650,000 | \$136 | \$136 |  |  |
| 03901 | 3 | \$598,400 | \$199,467 | \$64,900 | \$110 | \$69 | 1 | 100.00\% |
| 03902 | 1 | \$1,399,999 | \$1,399,999 | \$1,399,999 | \$177 | \$177 |  |  |
| 03903 | 2 | \$1,170,000 | \$585,000 | \$585,000 | \$207 | \$207 | 0 | 100.00\% |

## Listing Activity by ZIP

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| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03904 | 8 | \$4,886,700 | \$610,838 | \$449,900 | \$357 | \$290 | 2 | 50.00\% |
| 03906 | 2 | \$783,900 | \$391,950 | \$391,950 | \$257 | \$257 | 2 | 50.00\% |
| 03907 | 1 | \$599,000 | \$599,000 | \$599,000 | \$665 | \$665 |  |  |
| 03909 | 6 | \$4,626,400 | \$771,067 | \$537,000 | \$190 | \$218 | 1 | 83.33\% |
| 04001 | 1 | \$300,000 | \$300,000 | \$300,000 | \$585 | \$585 | 0 | 100.00\% |
| 04009 | 1 | \$155,000 | \$155,000 | \$155,000 | \$76 | \$76 |  |  |
| 04010 | 1 | \$199,000 | \$199,000 | \$199,000 | \$345 | \$345 | 1 | 100.00\% |
| 04022 | 1 | \$575,000 | \$575,000 | \$575,000 | \$209 | \$209 |  |  |
| 04027 | 3 | \$1,033,500 | \$344,500 | \$339,000 | \$171 | \$140 |  |  |
| 04037 | 3 | \$1,320,800 | \$440,267 | \$389,900 | \$164 | \$164 | 1 | 100.00\% |
| 04046 | 1 | \$569,000 | \$569,000 | \$569,000 | \$225 | \$225 |  |  |
| 04088 | 1 | \$749,000 | \$749,000 | \$749,000 | \$173 | \$173 |  |  |
| 04090 | 1 | \$799,000 | \$799,000 | \$799,000 | \$815 | \$815 | 1 | 100.00\% |
| 04095 | 2 | \$1,255,000 | \$627,500 | \$627,500 | \$252 | \$252 |  |  |
| 05001 | 7 | \$2,150,900 | \$307,271 | \$265,000 | \$174 | \$177 | 1 | 100.00\% |
| 05030 | 1 | \$49,900 | \$49,900 | \$49,900 | \$64 | \$64 |  |  |
| 05031 | 8 | \$5,956,000 | \$744,500 | \$504,500 | \$291 | \$226 | 3 | 37.50\% |
| 05032 | 4 | \$744,900 | \$186,225 | \$182,450 | \$121 | \$120 | 1 | 75.00\% |
| 05033 | 1 | \$54,900 | \$54,900 | \$54,900 | \$37 | \$37 | 1 | 100.00\% |
| 05034 | 1 | \$325,000 | \$325,000 | \$325,000 | \$117 | \$117 | 0 | 100.00\% |
| 05035 | 5 | \$4,187,000 | \$837,400 | \$835,000 | \$182 | \$134 | 5 | 20.00\% |
| 05036 | 4 | \$1,909,400 | \$477,350 | \$279,950 | \$192 | \$191 | 4 | 25.00\% |
| 05037 | 2 | \$518,000 | \$259,000 | \$259,000 | \$138 | \$138 | 1 | 100.00\% |
| 05038 | 4 | \$3,122,000 | \$780,500 | \$707,000 | \$300 | \$295 | 4 | 25.00\% |
| 05039 | 4 | \$746,899 | \$186,725 | \$108,500 | \$118 | \$121 | 4 | 25.00\% |
| 05040 | 2 | \$544,000 | \$272,000 | \$272,000 | \$106 | \$106 | 2 | 50.00\% |
| 05042 | 3 | \$453,500 | \$151,167 | \$125,000 | \$82 | \$91 |  |  |
| 05043 | 3 | \$498,900 | \$166,300 | \$99,000 | \$265 | \$307 | 3 | 33.33\% |
| 05045 | 1 | \$449,000 | \$449,000 | \$449,000 | \$320 | \$320 | 1 | 100.00\% |
| 05046 | 4 | \$1,154,400 | \$288,600 | \$249,750 | \$136 | \$108 | 2 | 50.00\% |
| 05048 | 5 | \$2,402,900 | \$480,580 | \$549,000 | \$212 | \$210 | 1 | 100.00\% |
| 05051 | 6 | \$7,592,000 | \$1,265,333 | \$337,000 | \$277 | \$143 | 3 | 33.33\% |
| 05052 | 1 | \$170,000 | \$170,000 | \$170,000 | \$79 | \$79 |  |  |
| 05053 | 1 | \$1,785,000 | \$1,785,000 | \$1,785,000 | \$313 | \$313 | 0 | 100.00\% |
| 05055 | 2 | \$2,144,000 | \$1,072,000 | \$1,072,000 | \$216 | \$216 | 0 | 100.00\% |
| 05056 | 8 | \$4,829,500 | \$603,688 | \$362,000 | \$138 | \$142 | 3 | 37.50\% |
| 05058 | 2 | \$416,000 | \$208,000 | \$208,000 | \$124 | \$124 | 2 | 50.00\% |

## Listing Activity by ZIP

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| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05059 | 9 | \$5,921,000 | \$657,889 | \$395,000 | \$174 | \$151 | 1 | 100.00\% |
| 05060 | 4 | \$2,609,900 | \$652,475 | \$290,000 | \$121 | \$89 | 2 | 50.00\% |
| 05061 | 1 | \$174,900 | \$174,900 | \$174,900 | \$96 | \$96 | 1 | 100.00\% |
| 05062 | 2 | \$1,649,000 | \$824,500 | \$824,500 | \$169 | \$169 | 2 | 50.00\% |
| 05065 | 4 | \$1,324,000 | \$331,000 | \$339,500 | \$176 | \$164 |  |  |
| 05068 | 5 | \$2,543,000 | \$508,600 | \$350,000 | \$195 | \$197 | 5 | 20.00\% |
| 05069 | 1 | \$59,000 | \$59,000 | \$59,000 | \$38 | \$38 | 1 | 100.00\% |
| 05071 | 1 | \$529,000 | \$529,000 | \$529,000 | \$242 | \$242 | 0 | 100.00\% |
| 05072 | 1 | \$399,000 | \$399,000 | \$399,000 | \$294 | \$294 |  |  |
| 05075 | 4 | \$1,849,900 | \$462,475 | \$224,950 | \$162 | \$162 |  |  |
| 05077 | 3 | \$1,638,000 | \$546,000 | \$649,000 | \$148 | \$133 | 3 | 33.33\% |
| 05079 | 2 | \$1,133,200 | \$566,600 | \$566,600 | \$296 | \$296 | 1 | 100.00\% |
| 05084 | 4 | \$5,937,000 | \$1,484,250 | \$1,571,500 | \$391 | \$352 | 4 | 25.00\% |
| 05086 | 2 | \$1,294,000 | \$647,000 | \$647,000 | \$224 | \$224 |  |  |
| 05089 | 8 | \$6,974,000 | \$871,750 | \$937,500 | \$170 | \$129 | 1 | 75.00\% |
| 05091 | 26 | \$18,541,768 | \$713,145 | \$498,700 | \$318 | \$284 | 2 | 46.15\% |
| 05101 | 10 | \$2,778,300 | \$277,830 | \$219,450 | \$132 | \$116 | 5 | 20.00\% |
| 05142 | 7 | \$4,253,800 | \$607,686 | \$325,000 | \$200 | \$177 | 4 | 28.57\% |
| 05143 | 16 | \$6,763,400 | \$422,713 | \$262,000 | \$157 | \$146 | 2 | 56.25\% |
| 05146 | 3 | \$3,935,000 | \$1,311,667 | \$835,000 | \$306 | \$265 | 1 | 100.00\% |
| 05148 | 10 | \$6,198,999 | \$619,900 | \$596,500 | \$199 | \$188 | 3 | 40.00\% |
| 05149 | 10 | \$3,944,500 | \$394,450 | \$335,750 | \$175 | \$157 | 1 | 100.00\% |
| 05150 | 2 | \$489,998 | \$244,999 | \$244,999 | \$220 | \$220 |  |  |
| 05151 | 2 | \$252,900 | \$126,450 | \$126,450 | \$70 | \$70 | 1 | 100.00\% |
| 05152 | 2 | \$755,000 | \$377,500 | \$377,500 | \$179 | \$179 | 0 | 100.00\% |
| 05153 | 5 | \$639,000 | \$127,800 | \$125,000 | \$166 | \$178 |  |  |
| 05154 | 3 | \$782,000 | \$260,667 | \$258,000 | \$114 | \$103 | 3 | 33.33\% |
| 05155 | 8 | \$11,173,000 | \$1,396,625 | \$687,500 | \$383 | \$415 | 3 | 37.50\% |
| 05156 | 12 | \$4,172,595 | \$347,716 | \$214,450 | \$123 | \$119 | 1 | 83.33\% |
| 05158 | 4 | \$958,000 | \$239,500 | \$219,000 | \$130 | \$132 | 1 | 100.00\% |
| 05161 | 4 | \$2,234,900 | \$558,725 | \$587,450 | \$140 | \$149 |  |  |
| 05201 | 30 | \$8,645,100 | \$288,170 | \$202,000 | \$130 | \$123 | 2 | 53.33\% |
| 05250 | 14 | \$7,038,299 | \$502,736 | \$347,450 | \$149 | \$139 | 2 | 57.14\% |
| 05251 | 15 | \$20,305,900 | \$1,353,727 | \$995,000 | \$295 | \$249 | 3 | 40.00\% |
| 05254 | 3 | \$5,345,000 | \$1,781,667 | \$695,000 | \$246 | \$261 |  |  |
| 05255 | 6 | \$9,211,400 | \$1,535,233 | \$1,097,000 | \$272 | \$269 | 1 | 100.00\% |
| 05257 | 5 | \$1,423,600 | \$284,720 | \$275,000 | \$156 | \$127 | 5 | 20.00\% |

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## Listing Activity by ZIP

Dec 2020
$\leftarrow$ Continued from previous page

| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05261 | 6 | \$2,248,700 | \$374,783 | \$162,450 | \$175 | \$116 | 2 | 50.00\% |
| 05262 | 6 | \$2,411,200 | \$401,867 | \$237,450 | \$154 | \$146 | 2 | 50.00\% |
| 05301 | 31 | \$8,839,999 | \$285,161 | \$229,800 | \$140 | \$137 | 2 | 58.06\% |
| 05340 | 23 | \$18,332,800 | \$797,078 | \$699,000 | \$227 | \$212 | 3 | 39.13\% |
| 05341 | 1 | \$699,000 | \$699,000 | \$699,000 | \$155 | \$155 | 1 | 100.00\% |
| 05342 | 3 | \$1,587,900 | \$529,300 | \$649,900 | \$114 | \$105 |  |  |
| 05343 | 6 | \$3,463,000 | \$577,167 | \$189,000 | \$202 | \$151 | 1 | 100.00\% |
| 05344 | 3 | \$4,619,000 | \$1,539,667 | \$1,699,000 | \$218 | \$229 | 3 | 33.33\% |
| 05345 | 9 | \$2,711,750 | \$301,306 | \$229,000 | \$152 | \$149 | 2 | 66.66\% |
| 05346 | 4 | \$840,000 | \$210,000 | \$217,500 | \$172 | \$188 | 2 | 50.00\% |
| 05350 | 4 | \$921,900 | \$230,475 | \$189,950 | \$101 | \$91 | 1 | 75.00\% |
| 05351 | 1 | \$315,000 | \$315,000 | \$315,000 | \$131 | \$131 |  |  |
| 05352 | 4 | \$2,984,000 | \$746,000 | \$799,500 | \$212 | \$202 | 4 | 25.00\% |
| 05353 | 3 | \$607,900 | \$202,633 | \$179,000 | \$144 | \$100 | 2 | 66.66\% |
| 05355 | 5 | \$1,081,900 | \$216,380 | \$165,000 | \$118 | \$138 | 1 | 80.00\% |
| 05356 | 42 | \$20,938,300 | \$498,531 | \$385,000 | \$162 | \$158 | 2 | 54.76\% |
| 05358 | 5 | \$4,163,899 | \$832,780 | \$675,999 | \$281 | \$224 | 5 | 20.00\% |
| 05359 | 4 | \$1,868,000 | \$467,000 | \$389,500 | \$171 | \$182 | 1 | 100.00\% |
| 05360 | 24 | \$27,191,500 | \$1,132,979 | \$835,000 | \$353 | \$341 | 3 | 33.33\% |
| 05361 | 7 | \$2,621,900 | \$374,557 | \$325,000 | \$129 | \$114 | 1 | 100.00\% |
| 05363 | 36 | \$21,789,100 | \$605,253 | \$324,450 | \$192 | \$145 | 2 | 47.22\% |
| 05401 | 12 | \$6,693,799 | \$557,817 | \$464,950 | \$400 | \$370 | 1 | 100.00\% |
| 05403 | 43 | \$22,602,183 | \$525,632 | \$471,000 | \$247 | \$235 | 2 | 62.79\% |
| 05404 | 5 | \$1,657,700 | \$331,540 | \$349,900 | \$164 | \$171 | 1 | 100.00\% |
| 05408 | 5 | \$2,400,000 | \$480,000 | \$350,000 | \$224 | \$208 | 0 | 100.00\% |
| 05440 | 15 | \$5,528,400 | \$368,560 | \$240,000 | \$204 | \$226 | 3 | 40.00\% |
| 05441 | 4 | \$1,574,800 | \$393,700 | \$387,500 | \$130 | \$114 | 2 | 50.00\% |
| 05442 | 1 | \$329,000 | \$329,000 | \$329,000 | \$279 | \$279 |  |  |
| 05443 | 10 | \$4,095,700 | \$409,570 | \$374,000 | \$184 | \$181 | 3 | 30.00\% |
| 05444 | 3 | \$894,000 | \$298,000 | \$280,000 | \$143 | \$163 | 3 | 33.33\% |
| 05445 | 5 | \$2,746,462 | \$549,292 | \$599,900 | \$193 | \$189 | 3 | 40.00\% |
| 05446 | 25 | \$16,341,165 | \$653,647 | \$409,500 | \$305 | \$181 | 1 | 68.00\% |
| 05447 | 1 | \$149,000 | \$149,000 | \$149,000 | \$148 | \$148 | 1 | 100.00\% |
| 05450 | 11 | \$3,808,200 | \$346,200 | \$229,000 | \$133 | \$111 | 2 | 45.45\% |
| 05452 | 15 | \$8,318,210 | \$554,547 | \$415,000 | \$254 | \$196 | 1 | 100.00\% |
| 05454 | 11 | \$3,299,100 | \$299,918 | \$308,900 | \$172 | \$180 | 2 | 63.63\% |
| 05455 | 3 | \$728,900 | \$242,967 | \$139,900 | \$211 | \$67 |  |  |

## Listing Activity by ZIP

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| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05456 | 3 | \$3,513,000 | \$1,171,000 | \$525,000 | \$337 | \$198 | 3 | 33.33\% |
| 05457 | 4 | \$784,400 | \$196,100 | \$130,200 | \$117 | \$132 | 4 | 25.00\% |
| 05458 | 2 | \$1,199,900 | \$599,950 | \$599,950 | \$311 | \$311 | 1 | 100.00\% |
| 05459 | 5 | \$1,128,900 | \$225,780 | \$259,900 | \$135 | \$150 | 5 | 20.00\% |
| 05461 | 3 | \$1,166,950 | \$388,983 | \$394,650 | \$245 | \$244 | 2 | 66.66\% |
| 05463 | 2 | \$838,000 | \$419,000 | \$419,000 | \$297 | \$297 | 2 | 50.00\% |
| 05464 | 8 | \$1,744,300 | \$218,038 | \$182,450 | \$151 | \$130 | 2 | 50.00\% |
| 05465 | 5 | \$2,813,600 | \$562,720 | \$549,900 | \$279 | \$249 | 1 | 80.00\% |
| 05468 | 7 | \$2,467,900 | \$352,557 | \$310,000 | \$172 | \$167 | 1 | 100.00\% |
| 05469 | 2 | \$899,895 | \$449,948 | \$449,948 | \$253 | \$253 |  |  |
| 05470 | 1 | \$449,000 | \$449,000 | \$449,000 | \$153 | \$153 |  |  |
| 05471 | 4 | \$1,228,800 | \$307,200 | \$289,950 | \$155 | \$151 | 4 | 25.00\% |
| 05472 | 4 | \$1,653,500 | \$413,375 | \$462,250 | \$188 | \$158 | 4 | 25.00\% |
| 05473 | 2 | \$1,099,000 | \$549,500 | \$549,500 | \$386 | \$386 |  |  |
| 05474 | 14 | \$7,912,600 | \$565,186 | \$503,900 | \$372 | \$326 | 7 | 14.28\% |
| 05476 | 9 | \$1,551,600 | \$172,400 | \$129,000 | \$97 | \$82 | 1 | 77.77\% |
| 05477 | 1 | \$544,000 | \$544,000 | \$544,000 | \$266 | \$266 | 0 | 100.00\% |
| 05478 | 18 | \$5,883,499 | \$326,861 | \$330,000 | \$167 | \$158 | 1 | 100.00\% |
| 05481 | 1 | \$532,000 | \$532,000 | \$532,000 | \$387 | \$387 |  |  |
| 05482 | 9 | \$4,802,740 | \$533,638 | \$459,000 | \$231 | \$211 | 2 | 66.66\% |
| 05483 | 3 | \$773,900 | \$257,967 | \$264,000 | \$168 | \$188 | 3 | 33.33\% |
| 05486 | 5 | \$3,180,000 | \$636,000 | \$500,000 | \$283 | \$296 | 3 | 40.00\% |
| 05487 | 1 | \$165,000 | \$165,000 | \$165,000 | \$104 | \$104 |  |  |
| 05488 | 13 | \$3,439,323 | \$264,563 | \$242,500 | \$164 | \$158 | 3 | 38.46\% |
| 05489 | 2 | \$735,000 | \$367,500 | \$367,500 | \$177 | \$177 | 1 | 100.00\% |
| 05491 | 13 | \$7,459,800 | \$573,831 | \$330,000 | \$266 | \$204 | 4 | 23.07\% |
| 05494 | 3 | \$1,361,900 | \$453,967 | \$412,000 | \$248 | \$236 | 1 | 100.00\% |
| 05495 | 4 | \$7,120,278 | \$1,780,070 | \$944,500 | \$392 | \$241 | 0 | 100.00\% |
| 05602 | 13 | \$6,604,700 | \$508,054 | \$274,900 | \$217 | \$171 | 1 | 100.00\% |
| 05641 | 28 | \$7,894,500 | \$281,946 | \$254,450 | \$159 | \$140 | 2 | 42.85\% |
| 05647 | 7 | \$1,876,400 | \$268,057 | \$219,000 | \$156 | \$140 | 4 | 28.57\% |
| 05648 | 2 | \$464,000 | \$232,000 | \$232,000 | \$149 | \$149 |  |  |
| 05650 | 2 | \$1,399,000 | \$699,500 | \$699,500 | \$116 | \$116 | 1 | 100.00\% |
| 05651 | 2 | \$1,035,000 | \$517,500 | \$517,500 | \$140 | \$140 | 2 | 50.00\% |
| 05652 | 2 | \$664,000 | \$332,000 | \$332,000 | \$211 | \$211 |  |  |
| 05653 | 4 | \$989,900 | \$247,475 | \$242,450 | \$194 | \$175 | 4 | 25.00\% |
| 05654 | 1 | \$169,000 | \$169,000 | \$169,000 | \$114 | \$114 | 1 | 100.00\% |

## Listing Activity by ZIP

Dec 2020
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| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05655 | 5 | \$2,311,800 | \$462,360 | \$285,000 | \$165 | \$144 | 3 | 40.00\% |
| 05656 | 7 | \$3,201,900 | \$457,414 | \$425,000 | \$169 | \$140 | 7 | 14.28\% |
| 05658 | 2 | \$677,000 | \$338,500 | \$338,500 | \$107 | \$107 |  |  |
| 05660 | 2 | \$935,000 | \$467,500 | \$467,500 | \$194 | \$194 | 1 | 100.00\% |
| 05661 | 17 | \$14,418,800 | \$848,165 | \$425,000 | \$298 | \$262 | 2 | 47.05\% |
| 05663 | 11 | \$4,035,700 | \$366,882 | \$359,000 | \$164 | \$162 | 6 | 18.18\% |
| 05667 | 4 | \$2,593,000 | \$648,250 | \$687,000 | \$157 | \$163 |  |  |
| 05669 | 2 | \$935,500 | \$467,750 | \$467,750 | \$113 | \$113 | 2 | 50.00\% |
| 05672 | 47 | \$74,958,900 | \$1,594,870 | \$715,000 | \$459 | \$458 | 2 | 63.82\% |
| 05673 | 17 | \$12,733,500 | \$749,029 | \$639,000 | \$272 | \$253 | 3 | 29.41\% |
| 05674 | 28 | \$12,821,800 | \$457,921 | \$197,000 | \$228 | \$168 | 2 | 46.42\% |
| 05675 | 2 | \$815,500 | \$407,750 | \$407,750 | \$206 | \$206 | 2 | 50.00\% |
| 05676 | 3 | \$2,250,000 | \$750,000 | \$725,000 | \$289 | \$230 | 1 | 100.00\% |
| 05677 | 1 | \$1,360,000 | \$1,360,000 | \$1,360,000 | \$323 | \$323 | 1 | 100.00\% |
| 05678 | 1 | \$169,000 | \$169,000 | \$169,000 | \$61 | \$61 |  |  |
| 05679 | 3 | \$884,000 | \$294,667 | \$325,000 | \$129 | \$130 | 1 | 100.00\% |
| 05680 | 4 | \$1,331,800 | \$332,950 | \$349,900 | \$173 | \$196 | 1 | 75.00\% |
| 05681 | 5 | \$2,014,900 | \$402,980 | \$250,000 | \$231 | \$243 |  |  |
| 05682 | 2 | \$165,000 | \$82,500 | \$82,500 | \$75 | \$75 |  |  |
| 05701 | 48 | \$18,144,300 | \$378,006 | \$194,900 | \$122 | \$112 | 2 | 56.25\% |
| 05730 | 1 | \$219,900 | \$219,900 | \$219,900 | \$85 | \$85 |  |  |
| 05732 | 3 | \$1,009,300 | \$336,433 | \$299,900 | \$201 | \$199 |  |  |
| 05733 | 18 | \$5,512,000 | \$306,222 | \$255,000 | \$144 | \$118 | 2 | 50.00\% |
| 05734 | 2 | \$985,000 | \$492,500 | \$492,500 | \$164 | \$164 | 1 | 100.00\% |
| 05735 | 8 | \$3,563,900 | \$445,488 | \$307,450 | \$251 | \$144 | 1 | 75.00\% |
| 05737 | 2 | \$869,900 | \$434,950 | \$434,950 | \$255 | \$255 |  |  |
| 05738 | 4 | \$1,989,900 | \$497,475 | \$270,000 | \$166 | \$180 | 4 | 25.00\% |
| 05739 | 3 | \$2,138,000 | \$712,667 | \$369,000 | \$150 | \$170 | 2 | 66.66\% |
| 05743 | 18 | \$8,314,414 | \$461,912 | \$280,000 | \$135 | \$114 | 4 | 27.77\% |
| 05747 | 2 | \$338,900 | \$169,450 | \$169,450 | \$183 | \$183 | 2 | 50.00\% |
| 05748 | 1 | \$172,500 | \$172,500 | \$172,500 | \$161 | \$161 |  |  |
| 05751 | 34 | \$19,398,400 | \$570,541 | \$469,500 | \$197 | \$184 | 2 | 52.94\% |
| 05753 | 15 | \$6,640,000 | \$442,667 | \$425,000 | \$191 | \$196 | 1 | 86.66\% |
| 05757 | 4 | \$1,274,500 | \$318,625 | \$330,000 | \$145 | \$123 | 2 | 50.00\% |
| 05758 | 5 | \$4,478,900 | \$895,780 | \$279,000 | \$232 | \$181 | 5 | 20.00\% |
| 05759 | 4 | \$1,939,900 | \$484,975 | \$472,450 | \$126 | \$115 | 2 | 50.00\% |
| 05760 | 5 | \$2,368,000 | \$473,600 | \$299,000 | \$276 | \$307 | 3 | 40.00\% |

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## Listing Activity by ZIP

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$\leftarrow$ Continued from previous page

| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05761 | 3 | \$2,664,000 | \$888,000 | \$465,000 | \$312 | \$166 | 1 | 100.00\% |
| 05763 | 8 | \$3,703,700 | \$462,963 | \$474,000 | \$144 | \$139 | 3 | 37.50\% |
| 05764 | 10 | \$2,381,300 | \$238,130 | \$178,750 | \$103 | \$80 | 3 | 40.00\% |
| 05765 | 3 | \$724,750 | \$241,583 | \$215,000 | \$112 | \$101 | 1 | 100.00\% |
| 05766 | 1 | \$249,000 | \$249,000 | \$249,000 | \$194 | \$194 | 1 | 100.00\% |
| 05767 | 7 | \$3,213,000 | \$459,000 | \$425,000 | \$163 | \$180 | 4 | 28.57\% |
| 05768 | 1 | \$199,900 | \$199,900 | \$199,900 | \$100 | \$100 |  |  |
| 05769 | 3 | \$627,200 | \$209,067 | \$124,900 | \$141 | \$175 |  |  |
| 05770 | 4 | \$1,960,000 | \$490,000 | \$485,000 | \$157 | \$162 | 1 | 75.00\% |
| 05772 | 5 | \$2,042,000 | \$408,400 | \$295,000 | \$290 | \$268 | 3 | 40.00\% |
| 05773 | 13 | \$4,094,200 | \$314,938 | \$240,000 | \$203 | \$167 | 7 | 15.38\% |
| 05774 | 7 | \$2,707,000 | \$386,714 | \$387,000 | \$150 | \$118 |  |  |
| 05775 | 1 | \$85,000 | \$85,000 | \$85,000 | \$33 | \$33 | 1 | 100.00\% |
| 05776 | 1 | \$1,300,000 | \$1,300,000 | \$1,300,000 | \$342 | \$342 |  |  |
| 05777 | 5 | \$1,534,800 | \$306,960 | \$230,000 | \$108 | \$112 | 2 | 60.00\% |
| 05778 | 2 | \$749,000 | \$374,500 | \$374,500 | \$180 | \$180 |  |  |
| 05819 | 17 | \$2,917,700 | \$171,629 | \$159,500 | \$90 | \$86 | 3 | 35.29\% |
| 05820 | 1 | \$995,000 | \$995,000 | \$995,000 | \$257 | \$257 |  |  |
| 05821 | 5 | \$2,104,600 | \$420,920 | \$269,900 | \$201 | \$124 | 3 | 40.00\% |
| 05822 | 6 | \$1,321,000 | \$220,167 | \$178,500 | \$118 | \$102 | 1 | 100.00\% |
| 05823 | 1 | \$79,900 | \$79,900 | \$79,900 | \$65 | \$65 |  |  |
| 05824 | 2 | \$174,000 | \$87,000 | \$87,000 | \$102 | \$102 | 2 | 50.00\% |
| 05825 | 5 | \$1,196,800 | \$239,360 | \$189,000 | \$109 | \$124 |  |  |
| 05826 | 3 | \$1,770,000 | \$590,000 | \$195,000 | \$292 | \$285 | 2 | 66.66\% |
| 05828 | 8 | \$3,389,300 | \$423,663 | \$242,450 | \$147 | \$117 | 2 | 50.00\% |
| 05829 | 13 | \$3,669,700 | \$282,285 | \$269,900 | \$132 | \$116 | 2 | 53.84\% |
| 05830 | 6 | \$1,213,600 | \$202,267 | \$169,900 | \$109 | \$101 | 2 | 66.66\% |
| 05832 | 8 | \$3,910,000 | \$488,750 | \$395,000 | \$198 | \$180 | 8 | 12.50\% |
| 05836 | 3 | \$560,400 | \$186,800 | \$114,900 | \$74 | \$86 | 3 | 33.33\% |
| 05837 | 1 | \$219,900 | \$219,900 | \$219,900 | \$156 | \$156 |  |  |
| 05839 | 4 | \$967,900 | \$241,975 | \$254,500 | \$196 | \$186 | 1 | 100.00\% |
| 05841 | 2 | \$874,000 | \$437,000 | \$437,000 | \$391 | \$391 | 2 | 50.00\% |
| 05842 | 4 | \$3,539,000 | \$884,750 | \$367,000 | \$211 | \$195 | 2 | 50.00\% |
| 05843 | 6 | \$853,900 | \$142,317 | \$139,950 | \$95 | \$93 | 3 | 33.33\% |
| 05845 | 4 | \$4,873,900 | \$1,218,475 | \$462,000 | \$88 | \$70 | 1 | 75.00\% |
| 05846 | 5 | \$1,100,900 | \$220,180 | \$95,000 | \$222 | \$82 | 2 | 60.00\% |
| 05847 | 5 | \$1,965,000 | \$393,000 | \$291,000 | \$208 | \$267 | 3 | 40.00\% |

Continues on next page $\rightarrow$

## Listing Activity by ZIP

Dec 2020

| ZIP | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05851 | 7 | \$1,668,900 | \$238,414 | \$198,000 | \$116 | \$108 | 1 | 100.00\% |
| 05853 | 4 | \$1,383,899 | \$345,975 | \$197,500 | \$196 | \$211 | 4 | 25.00\% |
| 05855 | 18 | \$3,957,199 | \$219,844 | \$158,750 | \$104 | \$106 | 2 | 44.44\% |
| 05857 | 14 | \$7,421,000 | \$530,071 | \$599,500 | \$176 | \$179 | 3 | 35.71\% |
| 05859 | 13 | \$5,920,900 | \$455,454 | \$369,000 | \$168 | \$134 | 2 | 46.15\% |
| 05860 | 15 | \$4,595,000 | \$306,333 | \$134,900 | \$145 | \$86 | 3 | 33.33\% |
| 05862 | 3 | \$7,390,000 | \$2,463,333 | \$1,295,000 | \$451 | \$224 | 1 | 100.00\% |
| 05866 | 3 | \$733,000 | \$244,333 | \$235,000 | \$245 | \$165 |  |  |
| 05867 | 2 | \$257,000 | \$128,500 | \$128,500 | \$121 | \$121 | 1 | 100.00\% |
| 05871 | 7 | \$1,858,300 | \$265,471 | \$179,900 | \$133 | \$142 | 1 | 71.42\% |
| 05872 | 2 | \$670,000 | \$335,000 | \$335,000 | \$245 | \$245 | 1 | 100.00\% |
| 05873 | 4 | \$1,314,000 | \$328,500 | \$290,000 | \$136 | \$142 | 4 | 25.00\% |
| 05874 | 2 | \$1,722,000 | \$861,000 | \$861,000 | \$343 | \$343 | 1 | 100.00\% |
| 05875 | 1 | \$269,000 | \$269,000 | \$269,000 | \$246 | \$246 | 1 | 100.00\% |
| 05903 | 5 | \$1,372,900 | \$274,580 | \$150,000 | \$123 | \$156 | 3 | 40.00\% |
| 05905 | 5 | \$1,326,300 | \$265,260 | \$159,000 | \$233 | \$168 | 1 | 80.00\% |
| 05906 | 3 | \$575,500 | \$191,833 | \$198,500 | \$86 | \$77 | 2 | 66.66\% |
| 05907 | 2 | \$538,000 | \$269,000 | \$269,000 | \$169 | \$169 |  |  |
| 80223 | 1 | \$575,000 | \$575,000 | \$575,000 | \$135 | \$135 |  |  |
| Other | 16 | \$6,328,600 | \$395,538 | \$369,600 | \$228 | \$208 | 3 | 37.50\% |

## Listing Activity by Metro Area

Dec 2020

| Metro | Listings (Month End) | Listing Volume (Month End) | Avg Listing Price | Median Listing Price | Avg Listing Price per Sq Ft | Median Listing Price per Sq Ft | Months of Inventory | Absorption Rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Barre, VT | 126 | \$59,340,500 | \$470,956 | \$277,000 | \$205 | \$162 | 2 | 44.44\% |
| Bennington, VT | 123 | \$84,035,799 | \$683,218 | \$409,900 | \$198 | \$160 | 2 | 53.65\% |
| Berlin, NH-VT | 125 | \$29,057,420 | \$232,459 | \$154,900 | \$129 | \$106 | 2 | 54.40\% |
| Boston-Cambridge-Newton, MA-NH | 464 | \$301,749,537 | \$650,322 | \$458,625 | \$299 | \$251 | 1 | 100.00\% |
| Bridgeport-Stamford-Norwalk, CT | 3 | \$3,343,500 | \$1,114,500 | \$995,000 | \$177 | \$191 |  |  |
| Buffalo-Cheektowaga-Niagara Falls, NY | 1 | \$174,900 | \$174,900 | \$174,900 | \$96 | \$96 |  |  |
| Burington-South Burlington, VT | 270 | \$125,597,534 | \$465,176 | \$398,500 | \$231 | \$202 | 1 | 85.55\% |
| Chico, CA | 1 | \$1,875,000 | \$1,875,000 | \$1,875,000 | \$241 | \$241 |  |  |
| Claremont-Lebanon, NH-VT | 467 | \$208,646,951 | \$446,781 | \$296,200 | \$190 | \$165 | 1 | 85.43\% |
| Columbia, SC | 1 | \$299,900 | \$299,900 | \$299,900 | \$315 | \$315 |  |  |
| Concord, NH | 109 | \$48,103,797 | \$441,319 | \$339,000 | \$209 | \$196 | 1 | 100.00\% |
| Denver-Aurora-Lakewood, CO | 1 | \$575,000 | \$575,000 | \$575,000 | \$135 | \$135 |  |  |
| Fresno, CA | 1 | \$725,000 | \$725,000 | \$725,000 | \$244 | \$244 |  |  |
| Hartford-West Hartford-East Hartford, CT | 1 | \$1,395,000 | \$1,395,000 | \$1,395,000 | \$303 | \$303 |  |  |
| Keene, NH | 67 | \$29,607,388 | \$441,901 | \$320,000 | \$184 | \$146 | 1 | 100.00\% |
| Laconia, NH | 103 | \$50,942,156 | \$494,584 | \$325,000 | \$268 | \$223 | 1 | 100.00\% |
| Lynchburg, VA | 1 | \$599,900 | \$599,900 | \$599,900 | \$319 | \$319 |  |  |
| Manchester-Nashua, NH | 234 | \$128,781,134 | \$550,347 | \$429,450 | \$224 | \$214 | 0 | 100.00\% |
| Nashville-Davidson-MurfreesboroFranßin, TN | 1 | \$268,900 | \$268,900 | \$268,900 | \$250 | \$250 |  |  |
| Other | 742 | \$441,017,203 | \$594,363 | \$319,000 | \$214 | \$166 | 2 | 63.61\% |
| Portland-South Portland, ME | 32 | \$18,175,899 | \$567,997 | \$437,400 | \$275 | \$221 | 1 | 84.37\% |
| Reno, NV | 2 | \$1,689,000 | \$844,500 | \$844,500 | \$230 | \$230 |  |  |
| Rutland, VT | 195 | \$88,105,264 | \$451,822 | \$240,000 | \$153 | \$125 | 2 | 46.66\% |
| San Francisco-Oakand-Hayward, CA | 1 | \$299,000 | \$299,000 | \$299,000 | \$415 | \$415 |  |  |
| Santa Cruz-Watsonville, CA | 1 | \$125,000 | \$125,000 | \$125,000 | \$217 | \$217 |  |  |
| Seattle-Tacoma-Bellevue, WA | 2 | \$1,070,000 | \$535,000 | \$535,000 | \$336 | \$336 |  |  |
| Stockon-Lodi, CA | 2 | \$3,725,000 | \$1,862,500 | \$1,862,500 | \$298 | \$298 |  |  |

## Sales Activity by ZIP

Dec 2020

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | $\begin{array}{r} \text { Avg } \\ \text { Sales Price } \end{array}$ | Median Sales Price | Avg Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01469 |  |  | 1 | \$325,000 | \$325,000 | \$325,000 | \$221 | \$221 | 35 |
| 01523 | 1 | \$2,500,000 | 1 | \$615,000 | \$615,000 | \$615,000 | \$93 | \$93 | 776 |
| 01830 |  |  | 1 | \$222,499 | \$222,499 | \$222,499 | \$287 | \$287 | 20 |
| 01844 |  |  | 2 | \$760,000 | \$380,000 | \$380,000 | \$272 | \$272 | 35 |
| 01879 |  |  | 1 | \$450,000 | \$450,000 | \$450,000 | \$289 | \$289 | 2 |
| 01913 | 2 | \$1,274,800 | 1 | \$845,000 | \$845,000 | \$845,000 | \$254 | \$254 | 134 |
| 01960 | 1 | \$639,000 | 1 | \$366,000 | \$366,000 | \$366,000 | \$224 | \$224 | 15 |
| 03031 | 28 | \$16,784,900 | 27 | \$13,397,525 | \$496,205 | \$453,550 | \$204 | \$201 | 17 |
| 03032 | 12 | \$5,868,550 | 6 | \$3,266,800 | \$544,467 | \$531,000 | \$190 | \$196 | 9 |
| 03033 | 12 | \$6,914,900 | 5 | \$2,336,000 | \$467,200 | \$456,000 | \$198 | \$219 | 4 |
| 03034 | 16 | \$6,793,300 | 8 | \$2,800,150 | \$350,019 | \$377,000 | \$204 | \$218 | 6 |
| 03036 | 6 | \$3,098,700 | 8 | \$3,352,000 | \$419,000 | \$415,000 | \$197 | \$192 | 5 |
| 03037 | 3 | \$1,238,800 | 2 | \$750,000 | \$375,000 | \$375,000 | \$200 | \$200 | 4 |
| 03038 | 47 | \$15,657,014 | 58 | \$19,752,821 | \$340,566 | \$347,500 | \$194 | \$193 | 6 |
| 03042 | 21 | \$9,646,739 | 13 | \$5,213,600 | \$401,046 | \$423,000 | \$198 | \$197 | 18 |
| 03043 | 4 | \$919,900 | 1 | \$105,000 | \$105,000 | \$105,000 | \$104 | \$104 | 16 |
| 03044 | 5 | \$1,715,800 | 7 | \$2,515,700 | \$359,386 | \$350,000 | \$234 | \$227 | 30 |
| 03045 | 13 | \$3,973,200 | 18 | \$6,302,290 | \$350,127 | \$322,000 | \$179 | \$176 | 5 |
| 03046 | 3 | \$1,333,900 | 3 | \$1,254,000 | \$418,000 | \$389,000 | \$199 | \$216 | 5 |
| 03047 | 1 | \$649,000 | 3 | \$1,141,000 | \$380,333 | \$266,000 | \$134 | \$130 | 3 |
| 03048 | 5 | \$1,602,800 | 1 | \$360,000 | \$360,000 | \$360,000 | \$206 | \$206 | 13 |
| 03049 | 18 | \$12,501,069 | 17 | \$10,817,684 | \$636,334 | \$490,000 | \$202 | \$192 | 7 |
| 03051 | 34 | \$12,375,500 | 33 | \$13,007,485 | \$394,166 | \$359,900 | \$204 | \$203 | 6 |
| 03052 | 10 | \$5,490,112 | 9 | \$4,007,327 | \$445,259 | \$450,000 | \$228 | \$228 | 5 |
| 03053 | 38 | \$18,016,500 | 31 | \$14,578,354 | \$470,269 | \$485,000 | \$206 | \$195 | 6 |
| 03054 | 44 | \$15,911,965 | 49 | \$17,581,568 | \$358,808 | \$355,275 | \$197 | \$188 | 9 |
| 03055 | 31 | \$14,723,002 | 18 | \$6,437,445 | \$357,636 | \$352,500 | \$182 | \$170 | 7 |
| 03057 | 1 | \$519,900 | 7 | \$2,654,900 | \$379,271 | \$310,000 | \$171 | \$152 | 16 |
| 03060 | 22 | \$7,128,100 | 19 | \$6,228,900 | \$327,837 | \$325,000 | \$195 | \$173 | 7 |
| 03062 | 47 | \$19,908,824 | 36 | \$12,915,342 | \$358,760 | \$365,500 | \$200 | \$188 | 5 |
| 03063 | 17 | \$6,566,200 | 27 | \$8,978,950 | \$332,554 | \$312,000 | \$181 | \$182 | 6 |
| 03064 | 10 | \$3,407,599 | 17 | \$6,568,400 | \$386,376 | \$368,000 | \$205 | \$213 | 7 |
| 03070 | 3 | \$1,074,800 | 12 | \$5,470,600 | \$455,883 | \$460,500 | \$188 | \$186 | 19 |
| 03071 | 9 | \$3,248,600 | 9 | \$2,980,100 | \$331,122 | \$325,000 | \$168 | \$165 | 10 |
| 03076 | 26 | \$12,828,484 | 14 | \$6,621,176 | \$472,941 | \$468,750 | \$214 | \$231 | 9 |
| 03077 | 36 | \$13,646,000 | 23 | \$7,095,585 | \$308,504 | \$299,000 | \$197 | \$203 | 7 |
| 03079 | 32 | \$13,762,200 | 25 | \$11,348,600 | \$453,944 | \$440,000 | \$223 | \$213 | 6 |
| 03082 |  |  | 6 | \$2,492,000 | \$415,333 | \$369,750 | \$187 | \$180 | 22 |

## Sales Activity by ZIP

Dec 2020
$\leftarrow$ Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | $\begin{array}{r} \text { Avg } \\ \text { Sales Price } \end{array}$ | Median Sales Price | Avg Sales <br> Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03084 | 3 | \$974,900 | 2 | \$1,009,000 | \$504,500 | \$504,500 | \$154 | \$154 | 22 |
| 03086 | 9 | \$3,540,348 | 4 | \$1,219,400 | \$304,850 | \$302,250 | \$171 | \$160 | 45 |
| 03087 | 25 | \$16,983,600 | 25 | \$19,010,500 | \$760,420 | \$675,000 | \$224 | \$219 | 6 |
| 03101 | 1 | \$319,900 | 3 | \$653,500 | \$217,833 | \$177,500 | \$207 | \$187 | 9 |
| 03102 | 37 | \$9,265,597 | 33 | \$8,701,205 | \$263,673 | \$265,000 | \$186 | \$185 | 15 |
| 03103 | 37 | \$9,727,200 | 45 | \$11,183,000 | \$248,511 | \$264,000 | \$185 | \$186 | 7 |
| 03104 | 39 | \$11,764,799 | 43 | \$12,631,400 | \$293,753 | \$280,000 | \$181 | \$172 | 8 |
| 03106 | 40 | \$16,402,561 | 20 | \$7,232,838 | \$361,642 | \$337,500 | \$180 | \$178 | 4 |
| 03109 | 10 | \$2,932,300 | 16 | \$5,011,020 | \$313,189 | \$303,500 | \$216 | \$214 | 4 |
| 03110 | 29 | \$15,802,145 | 30 | \$15,733,835 | \$524,461 | \$508,750 | \$190 | \$193 | 5 |
| 03215 | 7 | \$1,930,900 | 6 | \$967,500 | \$161,250 | \$107,250 | \$155 | \$142 | 8 |
| 03216 | 5 | \$1,710,900 | 1 | \$235,000 | \$235,000 | \$235,000 | \$149 | \$149 | 6 |
| 03217 |  |  | 2 | \$262,000 | \$131,000 | \$131,000 | \$77 | \$77 | 10 |
| 03218 | 3 | \$857,400 | 1 | \$310,000 | \$310,000 | \$310,000 | \$151 | \$151 | 7 |
| 03220 | 10 | \$4,186,650 | 7 | \$2,883,600 | \$411,943 | \$345,500 | \$191 | \$178 | 7 |
| 03221 | 5 | \$1,887,800 | 3 | \$1,191,300 | \$397,100 | \$366,300 | \$188 | \$170 | 15 |
| 03222 | 10 | \$3,950,600 | 6 | \$1,585,900 | \$264,317 | \$260,500 | \$132 | \$137 | 14 |
| 03223 | 12 | \$3,500,900 | 16 | \$5,069,400 | \$316,838 | \$293,750 | \$176 | \$141 | 28 |
| 03224 | 4 | \$1,015,000 | 6 | \$2,148,000 | \$358,000 | \$292,500 | \$170 | \$167 | 23 |
| 03225 | 8 | \$2,024,300 | 10 | \$3,904,800 | \$390,480 | \$331,150 | \$231 | \$212 | 6 |
| 03226 | 1 | \$3,995,000 | 3 | \$4,825,000 | \$1,608,333 | \$625,000 | \$499 | \$295 | 12 |
| 03227 |  |  | 7 | \$3,435,650 | \$490,807 | \$295,000 | \$243 | \$183 | 21 |
| 03229 | 5 | \$1,844,800 | 8 | \$3,130,945 | \$391,368 | \$386,000 | \$161 | \$171 | 22 |
| 03230 | 2 | \$744,000 | 3 | \$649,000 | \$216,333 | \$260,000 | \$104 | \$104 | 17 |
| 03234 | 4 | \$1,204,700 | 5 | \$1,719,800 | \$343,960 | \$349,900 | \$180 | \$177 | 16 |
| 03235 | 11 | \$2,350,898 | 16 | \$3,674,600 | \$229,663 | \$240,000 | \$131 | \$130 | 16 |
| 03237 | 5 | \$1,402,400 | 1 | \$142,000 | \$142,000 | \$142,000 | \$166 | \$166 | 7 |
| 03240 | 6 | \$1,142,700 | 3 | \$839,000 | \$279,667 | \$249,000 | \$151 | \$154 | 27 |
| 03241 |  |  | 4 | \$5,078,000 | \$1,269,500 | \$1,375,000 | \$537 | \$531 | 15 |
| 03242 | 5 | \$1,967,900 | 4 | \$1,263,900 | \$315,975 | \$307,000 | \$168 | \$169 | 5 |
| 03243 | 1 | \$229,000 | 3 | \$748,000 | \$249,333 | \$240,000 | \$123 | \$119 | 10 |
| 03244 | 5 | \$891,200 | 17 | \$4,667,150 | \$274,538 | \$235,000 | \$131 | \$116 | 10 |
| 03245 | 7 | \$5,766,800 | 3 | \$3,930,000 | \$1,310,000 | \$310,000 | \$364 | \$256 | 24 |
| 03246 | 48 | \$17,933,099 | 41 | \$12,578,275 | \$306,787 | \$244,000 | \$206 | \$168 | 14 |
| 03249 | 18 | \$7,447,198 | 12 | \$5,325,900 | \$443,825 | \$385,000 | \$196 | \$191 | 12 |
| 03251 | 28 | \$12,994,700 | 15 | \$8,525,500 | \$568,367 | \$400,000 | \$223 | \$209 | 10 |
| 03253 | 12 | \$7,089,600 | 11 | \$10,816,900 | \$983,355 | \$340,000 | \$411 | \$215 | 12 |

## Sales Activity by ZIP

Dec 2020

+ Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | $\begin{array}{r} \text { Avg } \\ \text { Sales Price } \end{array}$ | Median Sales Price | Avg Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03254 | 14 | \$10,110,700 | 10 | \$3,432,400 | \$343,240 | \$387,000 | \$258 | \$195 | 40 |
| 03255 | 3 | \$754,650 | 9 | \$3,373,500 | \$374,833 | \$336,000 | \$186 | \$173 | 25 |
| 03256 | 2 | \$574,900 | 2 | \$775,000 | \$387,500 | \$387,500 | \$131 | \$131 | 37 |
| 03257 | 5 | \$2,182,800 | 8 | \$5,333,500 | \$666,688 | \$460,000 | \$215 | \$209 | 9 |
| 03258 | 3 | \$1,424,900 | 4 | \$1,509,900 | \$377,475 | \$384,450 | \$168 | \$158 | 7 |
| 03259 |  |  | 2 | \$1,095,000 | \$547,500 | \$547,500 | \$222 | \$222 | 42 |
| 03261 | 3 | \$1,194,800 | 4 | \$1,010,500 | \$252,625 | \$181,250 | \$145 | \$156 | 54 |
| 03262 | 9 | \$1,901,200 | 3 | \$722,900 | \$240,967 | \$223,900 | \$118 | \$148 | 50 |
| 03263 | 10 | \$3,649,400 | 4 | \$1,112,000 | \$278,000 | \$271,000 | \$174 | \$162 | 4 |
| 03264 | 5 | \$1,147,300 | 9 | \$1,776,800 | \$197,422 | \$212,000 | \$128 | \$144 | 23 |
| 03268 | 1 | \$175,000 | 2 | \$570,000 | \$285,000 | \$285,000 | \$143 | \$143 | 6 |
| 03269 | 5 | \$2,124,800 | 3 | \$1,471,000 | \$490,333 | \$315,000 | \$134 | \$144 | 21 |
| 03275 | 16 | \$4,396,500 | 9 | \$2,420,800 | \$268,978 | \$262,000 | \$158 | \$142 | 8 |
| 03276 | 15 | \$4,112,297 | 15 | \$4,958,594 | \$330,573 | \$320,000 | \$199 | \$189 | 11 |
| 03278 | 4 | \$1,248,500 | 4 | \$1,694,000 | \$423,500 | \$289,000 | \$168 | \$150 | 7 |
| 03279 | 3 | \$603,900 | 1 | \$145,000 | \$145,000 | \$145,000 |  |  | 96 |
| 03280 | 6 | \$1,947,800 | 5 | \$983,000 | \$196,600 | \$195,000 | \$126 | \$123 | 52 |
| 03281 | 6 | \$2,698,800 | 10 | \$4,185,350 | \$418,535 | \$391,000 | \$157 | \$141 | 32 |
| 03284 | 5 | \$1,582,900 | 2 | \$1,544,000 | \$772,000 | \$772,000 | \$223 | \$223 | 68 |
| 03285 | 11 | \$3,261,800 | 14 | \$3,530,600 | \$252,186 | \$247,000 | \$145 | \$137 | 10 |
| 03287 | 4 | \$2,132,000 | 2 | \$830,000 | \$415,000 | \$415,000 | \$164 | \$164 | 52 |
| 03290 | 7 | \$2,927,700 | 10 | \$4,184,000 | \$418,400 | \$413,000 | \$172 | \$183 | 8 |
| 03301 | 32 | \$10,704,800 | 29 | \$8,912,014 | \$307,311 | \$260,000 | \$173 | \$163 | 5 |
| 03303 | 36 | \$10,237,987 | 19 | \$4,945,450 | \$260,287 | \$253,000 | \$166 | \$158 | 4 |
| 03304 | 12 | \$4,829,599 | 17 | \$6,949,983 | \$408,823 | \$370,000 | \$191 | \$184 | 6 |
| 03307 | 12 | \$4,934,097 | 9 | \$3,522,240 | \$391,360 | \$346,000 | \$161 | \$169 | 5 |
| 03431 | 21 | \$4,806,205 | 28 | \$6,645,900 | \$237,354 | \$233,700 | \$146 | \$143 | 7 |
| 03440 | 4 | \$1,079,900 | 3 | \$1,450,000 | \$483,333 | \$215,000 | \$191 | \$166 | 6 |
| 03442 | 5 | \$498,600 | 5 | \$1,002,500 | \$200,500 | \$195,000 | \$129 | \$117 | 14 |
| 03443 | 1 | \$299,000 | 1 | \$450,000 | \$450,000 | \$450,000 | \$297 | \$297 | 113 |
| 03444 | 5 | \$2,614,300 | 1 | \$387,000 | \$387,000 | \$387,000 | \$134 | \$134 | 6 |
| 03445 | 1 | \$159,900 | 1 | \$305,000 | \$305,000 | \$305,000 | \$159 | \$159 | 3 |
| 03446 | 8 | \$1,893,699 | 7 | \$2,103,500 | \$300,500 | \$285,000 | \$131 | \$121 | 9 |
| 03447 | 4 | \$858,800 | 3 | \$1,120,800 | \$373,600 | \$220,900 | \$236 | \$166 | 17 |
| 03448 |  |  | 2 | \$312,000 | \$156,000 | \$156,000 | \$109 | \$109 | 38 |
| 03449 | 4 | \$2,352,400 | 1 | \$135,000 | \$135,000 | \$135,000 | \$69 | \$69 | 13 |
| 03450 | 1 | \$1,250,000 | 2 | \$929,900 | \$464,950 | \$464,950 | \$173 | \$173 | 22 |

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## Sales Activity by ZIP

Dec 2020
\& Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Avg Sales Price | Median Sales Price | Avg Sales <br> Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03451 | 5 | \$914,800 | 5 | \$1,102,900 | \$220,580 | \$212,000 | \$135 | \$152 | 11 |
| 03452 | 10 | \$3,806,917 | 8 | \$1,845,000 | \$230,625 | \$221,500 | \$141 | \$135 | 14 |
| 03455 | 5 | \$1,068,600 | 4 | \$1,590,000 | \$397,500 | \$415,000 | \$111 | \$115 | 85 |
| 03456 | 1 | \$132,000 | 1 | \$85,000 | \$85,000 | \$85,000 | \$49 | \$49 | 34 |
| 03457 |  |  | 2 | \$1,600,000 | \$800,000 | \$800,000 | \$431 | \$431 | 79 |
| 03458 | 16 | \$6,664,500 | 16 | \$5,571,400 | \$348,213 | \$310,000 | \$163 | \$162 | 10 |
| 03461 | 11 | \$4,751,800 | 9 | \$3,444,008 | \$382,668 | \$342,008 | \$172 | \$176 | 29 |
| 03462 | 3 | \$1,587,000 | 2 | \$1,344,000 | \$672,000 | \$672,000 | \$159 | \$159 | 82 |
| 03464 | 5 | \$1,459,700 | 1 | \$275,000 | \$275,000 | \$275,000 | \$174 | \$174 | 368 |
| 03465 | 1 | \$265,000 | 3 | \$527,000 | \$175,667 | \$137,000 | \$104 | \$106 | 11 |
| 03466 |  |  | 4 | \$1,383,900 | \$345,975 | \$342,000 | \$152 | \$154 | 18 |
| 03467 | 2 | \$574,900 | 1 | \$460,000 | \$460,000 | \$460,000 | \$153 | \$153 | 7 |
| 03470 | 3 | \$948,800 | 6 | \$1,340,000 | \$223,333 | \$219,000 | \$161 | \$114 | 40 |
| 03561 | 8 | \$1,896,800 | 8 | \$1,878,350 | \$234,794 | \$227,150 | \$126 | \$133 | 26 |
| 03570 | 18 | \$2,129,380 | 9 | \$886,954 | \$98,550 | \$88,205 | \$61 | \$67 | 43 |
| 03574 | 3 | \$1,214,000 | 5 | \$887,000 | \$177,400 | \$183,000 | \$127 | \$128 | 21 |
| 03576 | 14 | \$3,022,700 | 6 | \$799,900 | \$133,317 | \$105,000 | \$123 | \$85 | 111 |
| 03579 |  |  | 2 | \$304,400 | \$152,200 | \$152,200 | \$181 | \$181 | 8 |
| 03580 | 1 | \$482,500 | 7 | \$2,459,200 | \$351,314 | \$349,200 | \$206 | \$130 | 44 |
| 03581 |  |  | 7 | \$1,318,400 | \$188,343 | \$144,000 | \$87 | \$88 | 53 |
| 03582 | 2 | \$234,895 | 8 | \$1,124,995 | \$140,624 | \$143,500 | \$93 | \$80 | 8 |
| 03584 | 7 | \$2,089,199 | 5 | \$981,500 | \$196,300 | \$178,500 | \$107 | \$113 | 6 |
| 03585 | 9 | \$1,495,700 | 7 | \$963,400 | \$137,629 | \$170,000 | \$86 | \$97 | 24 |
| 03588 | 2 | \$447,900 | 5 | \$1,504,000 | \$300,800 | \$218,000 | \$106 | \$109 | 112 |
| 03590 | 3 | \$504,900 | 1 | \$275,000 | \$275,000 | \$275,000 | \$84 | \$84 | 655 |
| 03592 | 8 | \$1,855,300 | 3 | \$719,000 | \$239,667 | \$230,000 | \$256 | \$191 | 38 |
| 03595 |  |  | 2 | \$784,000 | \$392,000 | \$392,000 | \$180 | \$180 | 6 |
| 03598 | 4 | \$753,800 | 4 | \$1,130,000 | \$282,500 | \$215,000 | \$93 | \$93 | 48 |
| 03601 | 2 | \$589,000 | 5 | \$1,654,000 | \$330,800 | \$340,000 | \$186 | \$146 | 17 |
| 03602 | 5 | \$1,038,800 | 3 | \$838,535 | \$279,512 | \$268,000 | \$195 | \$171 | 41 |
| 03603 | 8 | \$1,907,599 | 7 | \$1,137,900 | \$162,557 | \$175,900 | \$112 | \$103 | 56 |
| 03605 | 1 | \$249,900 | 3 | \$657,900 | \$219,300 | \$238,000 | \$151 | \$168 | 30 |
| 03608 | 3 | \$858,900 | 7 | \$3,335,500 | \$476,500 | \$400,000 | \$168 | \$166 | 27 |
| 03740 | 3 | \$413,900 | 2 | \$344,585 | \$172,293 | \$172,293 | \$116 | \$116 | 14 |
| 03741 | 11 | \$2,739,300 | 6 | \$1,541,000 | \$256,833 | \$237,000 | \$129 | \$136 | 7 |
| 03743 | 23 | \$4,439,900 | 15 | \$3,180,100 | \$212,007 | \$164,000 | \$99 | \$99 | 49 |
| 03745 | 1 | \$799,000 | 4 | \$2,110,800 | \$527,700 | \$518,900 | \$173 | \$149 | 5 |

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## Sales Activity by ZIP

Dec 2020
\& Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Avg Sales Price | Median Sales Price | Avg Sales <br> Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03748 | 10 | \$3,414,800 | 13 | \$2,649,600 | \$203,815 | \$158,000 | \$153 | \$156 | 10 |
| 03750 | 1 | \$199,000 | 2 | \$1,258,100 | \$629,050 | \$629,050 | \$257 | \$257 | 45 |
| 03752 | 1 | \$275,000 | 2 | \$649,000 | \$324,500 | \$324,500 | \$158 | \$158 | 25 |
| 03753 | 12 | \$4,148,707 | 10 | \$3,458,122 | \$345,812 | \$340,000 | \$147 | \$139 | 14 |
| 03755 | 4 | \$2,756,900 | 8 | \$6,621,250 | \$827,656 | \$730,000 | \$289 | \$284 | 34 |
| 03765 | 2 | \$974,000 | 1 | \$415,000 | \$415,000 | \$415,000 | \$107 | \$107 | 9 |
| 03766 | 14 | \$4,467,300 | 11 | \$2,714,300 | \$246,755 | \$246,000 | \$153 | \$125 | 19 |
| 03768 | 5 | \$2,268,900 | 2 | \$404,400 | \$202,200 | \$202,200 | \$114 | \$114 | 63 |
| 03770 |  |  | 1 | \$206,000 | \$206,000 | \$206,000 | \$286 | \$286 | 15 |
| 03773 | 11 | \$2,775,800 | 15 | \$3,390,213 | \$226,014 | \$200,000 | \$126 | \$122 | 8 |
| 03774 | 5 | \$848,500 | 3 | \$408,000 | \$136,000 | \$135,000 | \$95 | \$88 | 9 |
| 03777 | 3 | \$837,000 | 2 | \$440,000 | \$220,000 | \$220,000 | \$122 | \$122 | 6 |
| 03779 | 4 | \$555,400 | 2 | \$605,000 | \$302,500 | \$302,500 | \$134 | \$134 | 114 |
| 03780 | 1 | \$149,900 | 2 | \$410,950 | \$205,475 | \$205,475 | \$111 | \$111 | 6 |
| 03781 |  |  | 2 | \$692,000 | \$346,000 | \$346,000 | \$152 | \$152 | 16 |
| 03782 | 6 | \$2,492,000 | 8 | \$2,666,500 | \$333,313 | \$363,000 | \$200 | \$192 | 9 |
| 03784 | 6 | \$1,897,500 | 2 | \$725,000 | \$362,500 | \$362,500 | \$171 | \$171 | 19 |
| 03801 | 30 | \$25,769,200 | 39 | \$27,466,479 | \$704,269 | \$615,000 | \$419 | \$345 | 17 |
| 03809 | 8 | \$8,451,600 | 6 | \$1,489,900 | \$248,317 | \$250,000 | \$151 | \$142 | 7 |
| 03810 | 5 | \$1,862,700 | 3 | \$1,171,400 | \$390,467 | \$386,400 | \$261 | \$173 | 30 |
| 03811 | 19 | \$10,913,699 | 9 | \$3,660,527 | \$406,725 | \$405,000 | \$221 | \$226 | 8 |
| 03812 | 12 | \$4,355,000 | 12 | \$5,512,000 | \$459,333 | \$280,500 | \$215 | \$202 | 3 |
| 03813 | 7 | \$1,737,600 | 5 | \$1,800,800 | \$360,160 | \$324,800 | \$159 | \$161 | 6 |
| 03814 | 7 | \$2,934,900 | 2 | \$1,280,825 | \$640,413 | \$640,413 | \$333 | \$333 | 34 |
| 03816 | 3 | \$781,900 | 4 | \$2,152,000 | \$538,000 | \$516,000 | \$186 | \$185 | 80 |
| 03818 | 9 | \$2,630,800 | 8 | \$1,898,600 | \$237,325 | \$240,000 | \$181 | \$187 | 7 |
| 03819 | 12 | \$5,663,900 | 7 | \$3,097,117 | \$442,445 | \$445,000 | \$248 | \$243 | 4 |
| 03820 | 47 | \$18,481,650 | 44 | \$18,031,031 | \$409,796 | \$365,000 | \$217 | \$208 | 6 |
| 03824 | 13 | \$8,990,000 | 10 | \$4,581,323 | \$458,132 | \$453,512 | \$203 | \$187 | 5 |
| 03825 | 16 | \$5,761,700 | 11 | \$4,086,500 | \$371,500 | \$353,000 | \$222 | \$201 | 8 |
| 03826 | 4 | \$2,523,000 | 5 | \$2,379,115 | \$475,823 | \$450,000 | \$193 | \$181 | 35 |
| 03827 | 5 | \$3,062,800 | 5 | \$2,908,400 | \$581,680 | \$600,000 | \$205 | \$198 | 60 |
| 03830 | 4 | \$996,700 | 6 | \$2,143,000 | \$357,167 | \$329,500 | \$210 | \$195 | 9 |
| 03833 | 63 | \$32,284,067 | 37 | \$15,630,189 | \$422,438 | \$409,900 | \$235 | \$229 | 11 |
| 03835 | 14 | \$3,694,200 | 6 | \$1,676,000 | \$279,333 | \$288,000 | \$183 | \$176 | 6 |
| 03836 | 3 | \$1,133,900 | 2 | \$575,900 | \$287,950 | \$287,950 | \$190 | \$190 | 24 |
| 03837 | 1 | \$259,900 | 3 | \$1,028,000 | \$342,667 | \$415,000 | \$216 | \$202 | 10 |

## Sales Activity by ZIP

Dec 2020
\& Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Avg Sales Price | Median Sales Price | Avg Sales <br> Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03838 | 1 | \$259,000 | 1 | \$575,000 | \$575,000 | \$575,000 | \$206 | \$206 | 2 |
| 03839 | 7 | \$1,914,400 | 9 | \$2,551,434 | \$283,493 | \$239,000 | \$146 | \$143 | 4 |
| 03840 | 9 | \$5,796,700 | 6 | \$5,061,900 | \$843,650 | \$759,950 | \$276 | \$265 | 42 |
| 03841 | 6 | \$3,565,800 | 11 | \$4,772,650 | \$433,877 | \$450,000 | \$197 | \$188 | 7 |
| 03842 | 55 | \$35,001,674 | 51 | \$22,458,173 | \$440,356 | \$439,900 | \$440 | \$525 | 10 |
| 03844 |  |  | 4 | \$2,936,000 | \$734,000 | \$638,000 | \$255 | \$259 | 6 |
| 03845 | 4 | \$2,097,900 | 4 | \$1,459,000 | \$364,750 | \$352,500 | \$183 | \$188 | 14 |
| 03846 | 2 | \$1,070,000 | 3 | \$1,765,000 | \$588,333 | \$495,000 | \$210 | \$178 | 38 |
| 03848 | 8 | \$3,937,700 | 12 | \$4,536,700 | \$378,058 | \$380,000 | \$170 | \$167 | 8 |
| 03849 | 9 | \$3,392,700 | 5 | \$1,278,000 | \$255,600 | \$219,500 | \$182 | \$183 | 20 |
| 03850 | 1 | \$1,299,000 | 1 | \$735,000 | \$735,000 | \$735,000 | \$163 | \$163 | 33 |
| 03851 | 3 | \$889,700 | 7 | \$2,243,042 | \$320,435 | \$332,000 | \$197 | \$175 | 7 |
| 03852 | 2 | \$399,700 | 1 | \$234,000 | \$234,000 | \$234,000 | \$104 | \$104 | 25 |
| 03853 | 1 | \$795,000 | 2 | \$1,288,000 | \$644,000 | \$644,000 | \$278 | \$278 | 13 |
| 03854 |  |  | 3 | \$8,732,000 | \$2,910,667 | \$2,169,500 | \$800 | \$674 | 3 |
| 03855 | 3 | \$1,003,000 | 1 | \$220,000 | \$220,000 | \$220,000 | \$134 | \$134 | 13 |
| 03856 | 3 | \$2,619,900 | 2 | \$1,446,000 | \$723,000 | \$723,000 | \$248 | \$248 | 11 |
| 03857 | 13 | \$4,313,100 | 11 | \$4,122,000 | \$374,727 | \$349,000 | \$231 | \$220 | 9 |
| 03858 | 9 | \$3,887,154 | 4 | \$1,810,900 | \$452,725 | \$475,450 | \$173 | \$180 | 33 |
| 03860 | 16 | \$6,452,500 | 25 | \$11,716,160 | \$468,646 | \$535,000 | \$309 | \$339 | 128 |
| 03861 | 1 | \$519,900 | 6 | \$2,491,600 | \$415,267 | \$434,450 | \$221 | \$227 | 38 |
| 03862 | 3 | \$1,907,900 | 3 | \$1,395,000 | \$465,000 | \$485,000 | \$253 | \$245 | 44 |
| 03864 | 12 | \$2,938,500 | 2 | \$450,000 | \$225,000 | \$225,000 | \$215 | \$215 | 3 |
| 03865 | 17 | \$5,981,100 | 11 | \$4,298,777 | \$390,798 | \$387,500 | \$236 | \$232 | 6 |
| 03867 | 42 | \$11,332,750 | 28 | \$8,024,899 | \$286,604 | \$287,500 | \$181 | \$190 | 6 |
| 03868 | 12 | \$3,865,800 | 6 | \$2,027,000 | \$337,833 | \$327,500 | \$173 | \$181 | 6 |
| 03870 | 7 | \$10,002,791 | 5 | \$3,673,000 | \$734,600 | \$675,000 | \$340 | \$322 | 51 |
| 03871 |  |  | 1 | \$1,690,000 | \$1,690,000 | \$1,690,000 | \$336 | \$336 | 100 |
| 03872 | 9 | \$2,157,800 | 10 | \$3,593,600 | \$359,360 | \$275,500 | \$213 | \$197 | 15 |
| 03873 | 7 | \$3,103,700 | 3 | \$1,360,000 | \$453,333 | \$435,000 | \$209 | \$217 | 19 |
| 03874 | 11 | \$4,441,100 | 3 | \$1,674,400 | \$558,133 | \$384,400 | \$214 | \$185 | 8 |
| 03878 | 21 | \$6,769,255 | 16 | \$4,931,400 | \$308,213 | \$290,000 | \$163 | \$171 | 6 |
| 03882 | 2 | \$778,900 | 2 | \$499,000 | \$249,500 | \$249,500 | \$167 | \$167 | 5 |
| 03884 | 2 | \$784,500 | 7 | \$2,262,229 | \$323,176 | \$304,729 | \$203 | \$209 | 36 |
| 03885 | 31 | \$23,291,210 | 10 | \$4,437,700 | \$443,770 | \$293,500 | \$204 | \$197 | 7 |
| 03886 | 4 | \$966,900 | 4 | \$1,193,650 | \$298,413 | \$290,125 | \$217 | \$216 | 48 |
| 03887 | 2 | \$420,000 | 1 | \$196,500 | \$196,500 | \$196,500 | \$152 | \$152 | 4 |

## Sales Activity by ZIP

Dec 2020

* Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Avg Sales Price | Median Sales Price | Avg Sales <br> Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 03890 | 2 | \$569,000 | 2 | \$664,000 | \$332,000 | \$332,000 | \$143 | \$143 | 23 |
| 03894 | 9 | \$5,760,900 | 17 | \$16,109,727 | \$947,631 | \$659,000 | \$366 | \$255 | 7 |
| 03901 | 2 | \$898,900 | 3 | \$784,500 | \$261,500 | \$275,000 | \$178 | \$168 | 21 |
| 03903 | 2 | \$805,000 | 5 | \$2,431,500 | \$486,300 | \$450,000 | \$215 | \$195 | 6 |
| 03904 | 7 | \$2,615,799 | 4 | \$2,029,851 | \$507,463 | \$559,926 | \$289 | \$318 | 23 |
| 03905 | 1 | \$299,000 | 1 | \$545,000 | \$545,000 | \$545,000 | \$263 | \$263 | 3 |
| 03906 | 1 | \$269,900 | 1 | \$505,000 | \$505,000 | \$505,000 | \$229 | \$229 | 76 |
| 03908 | 2 | \$634,900 | 1 | \$410,000 | \$410,000 | \$410,000 | \$184 | \$184 | 4 |
| 03909 | 4 | \$2,637,900 | 5 | \$3,015,000 | \$603,000 | \$630,000 | \$236 | \$251 | 17 |
| 04001 | 1 | \$1,390,000 | 3 | \$1,075,000 | \$358,333 | \$335,000 | \$256 | \$231 | 8 |
| 04010 | 1 | \$50,000 | 1 | \$235,000 | \$235,000 | \$235,000 | \$164 | \$164 | 34 |
| 04037 | 3 | \$820,900 | 5 | \$1,579,250 | \$315,850 | \$315,000 | \$174 | \$163 | 34 |
| 04040 |  |  | 1 | \$1,400,000 | \$1,400,000 | \$1,400,000 | \$270 | \$270 | 197 |
| 04047 | 1 | \$305,000 | 1 | \$222,000 | \$222,000 | \$222,000 | \$95 | \$95 | 121 |
| 04076 | 1 | \$1,795,000 | 1 | \$320,000 | \$320,000 | \$320,000 | \$81 | \$81 | 25 |
| 04090 | 4 | \$2,067,100 | 1 | \$109,500 | \$109,500 | \$109,500 | \$112 | \$112 | 4 |
| 04253 |  |  | 1 | \$370,000 | \$370,000 | \$370,000 | \$98 | \$98 | 2 |
| 04261 |  |  | 1 | \$119,000 | \$119,000 | \$119,000 | \$119 | \$119 | 14 |
| 05001 | 10 | \$2,446,200 | 12 | \$3,359,800 | \$279,983 | \$192,000 | \$160 | \$151 | 34 |
| 05031 | 1 | \$385,000 | 3 | \$4,014,000 | \$1,338,000 | \$1,210,000 | \$380 | \$382 | 176 |
| 05032 | 4 | \$769,400 | 3 | \$375,000 | \$125,000 | \$126,000 | \$97 | \$84 | 5 |
| 05033 | 6 | \$1,180,400 | 1 | \$280,000 | \$280,000 | \$280,000 | \$224 | \$224 | 68 |
| 05034 | 2 | \$473,000 | 4 | \$3,614,000 | \$903,500 | \$950,000 | \$271 | \$309 | 103 |
| 05035 | 1 | \$225,000 | 1 | \$459,000 | \$459,000 | \$459,000 | \$140 | \$140 | 4 |
| 05036 | 3 | \$834,900 | 1 | \$181,500 | \$181,500 | \$181,500 | \$165 | \$165 | 7 |
| 05037 | 3 | \$873,800 | 3 | \$819,900 | \$273,300 | \$150,000 | \$117 | \$94 | 92 |
| 05038 | 4 | \$1,008,900 | 1 | \$206,000 | \$206,000 | \$206,000 | \$119 | \$119 | 184 |
| 05039 | 2 | \$241,900 | 1 | \$395,000 | \$395,000 | \$395,000 | \$194 | \$194 | 26 |
| 05040 |  |  | 1 | \$99,500 | \$99,500 | \$99,500 | \$310 | \$310 | 385 |
| 05043 | 1 | \$195,000 | 1 | \$515,000 | \$515,000 | \$515,000 | \$360 | \$360 | 202 |
| 05045 |  |  | 1 | \$150,000 | \$150,000 | \$150,000 | \$53 | \$53 | 133 |
| 05046 | 3 | \$733,000 | 2 | \$829,000 | \$414,500 | \$414,500 | \$209 | \$209 | 4 |
| 05048 | 8 | \$4,356,700 | 8 | \$6,909,000 | \$863,625 | \$453,000 | \$315 | \$214 | 49 |
| 05050 |  |  | 1 | \$158,000 | \$158,000 | \$158,000 | \$69 | \$69 | 40 |
| 05051 | 4 | \$857,999 | 2 | \$355,282 | \$177,641 | \$177,641 | \$86 | \$86 | 15 |
| 05053 | 1 | \$482,000 | 4 | \$3,525,500 | \$881,375 | \$873,250 | \$233 | \$244 | 5 |
| 05055 | 5 | \$2,168,000 | 6 | \$7,757,500 | \$1,292,917 | \$790,000 | \$282 | \$257 | 17 |

## Sales Activity by ZIP

## Dec 2020

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| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Avg Sales Price | Median Sales Price | Avg Sales <br> Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05056 | 2 | \$1,018,000 | 3 | \$1,817,000 | \$605,667 | \$520,000 | \$188 | \$161 | 311 |
| 05058 |  |  | 1 | \$100,000 | \$100,000 | \$100,000 | \$44 | \$44 | 62 |
| 05059 | 7 | \$2,115,499 | 11 | \$3,223,000 | \$293,000 | \$250,000 | \$143 | \$130 | 5 |
| 05060 | 9 | \$1,520,900 | 2 | \$419,000 | \$209,500 | \$209,500 | \$123 | \$123 | 113 |
| 05061 |  |  | 1 | \$172,000 | \$172,000 | \$172,000 | \$119 | \$119 | 454 |
| 05062 | 7 | \$1,771,900 | 1 | \$219,000 | \$219,000 | \$219,000 | \$116 | \$116 | 11 |
| 05067 |  |  | 3 | \$1,935,145 | \$645,048 | \$630,000 | \$244 | \$226 | 107 |
| 05068 | 3 | \$763,500 | 1 | \$185,000 | \$185,000 | \$185,000 | \$185 | \$185 | 106 |
| 05069 | 1 | \$80,000 | 2 | \$354,000 | \$177,000 | \$177,000 | \$128 | \$128 | 38 |
| 05071 |  |  | 4 | \$4,300,000 | \$1,075,000 | \$687,500 | \$382 | \$290 | 296 |
| 05076 | 3 | \$714,000 | 1 | \$360,000 | \$360,000 | \$360,000 | \$109 | \$109 | 4 |
| 05077 | 4 | \$1,354,000 | 1 | \$250,000 | \$250,000 | \$250,000 | \$108 | \$108 | 19 |
| 05079 |  |  | 2 | \$423,000 | \$211,500 | \$211,500 | \$164 | \$164 | 15 |
| 05081 | 2 | \$498,500 | 4 | \$620,000 | \$155,000 | \$153,000 | \$120 | \$106 | 71 |
| 05084 | 2 | \$684,000 | 1 | \$170,000 | \$170,000 | \$170,000 | \$118 | \$118 | 26 |
| 05088 | 1 | \$209,000 | 1 | \$228,000 | \$228,000 | \$228,000 | \$146 | \$146 | 3 |
| 05089 | 11 | \$5,260,600 | 6 | \$1,405,500 | \$234,250 | \$233,750 | \$149 | \$155 | 18 |
| 05091 | 19 | \$16,384,300 | 12 | \$8,109,806 | \$675,817 | \$502,500 | \$247 | \$187 | 51 |
| 05101 | 3 | \$569,000 | 2 | \$202,900 | \$101,450 | \$101,450 | \$78 | \$78 | 43 |
| 05142 | 1 | \$118,000 | 2 | \$561,000 | \$280,500 | \$280,500 | \$197 | \$197 | 19 |
| 05143 | 13 | \$4,465,400 | 9 | \$3,544,950 | \$393,883 | \$315,000 | \$162 | \$159 | 24 |
| 05146 | 4 | \$1,626,500 | 4 | \$1,371,500 | \$342,875 | \$349,250 | \$165 | \$176 | 8 |
| 05148 | 4 | \$1,942,500 | 4 | \$1,405,000 | \$351,250 | \$272,500 | \$164 | \$170 | 8 |
| 05149 | 10 | \$3,818,900 | 15 | \$6,035,000 | \$402,333 | \$399,500 | \$199 | \$217 | 25 |
| 05151 | 2 | \$479,000 | 2 | \$463,319 | \$231,660 | \$231,660 | \$112 | \$112 | 23 |
| 05152 | 4 | \$1,343,900 | 5 | \$1,694,000 | \$338,800 | \$320,000 | \$201 | \$202 | 60 |
| 05154 | 1 | \$199,000 | 1 | \$165,000 | \$165,000 | \$165,000 | \$232 | \$232 | 74 |
| 05155 | 5 | \$1,928,900 | 3 | \$2,984,000 | \$994,667 | \$485,000 | \$334 | \$336 | 466 |
| 05156 | 8 | \$1,622,899 | 10 | \$3,775,900 | \$377,590 | \$213,500 | \$131 | \$114 | 30 |
| 05158 | 8 | \$1,409,800 | 5 | \$1,227,356 | \$245,471 | \$202,000 | \$120 | \$115 | 78 |
| 05201 | 31 | \$9,241,799 | 16 | \$2,948,800 | \$184,300 | \$154,450 | \$112 | \$122 | 29 |
| 05250 | 6 | \$1,112,900 | 8 | \$2,304,607 | \$288,076 | \$292,500 | \$157 | \$140 | 42 |
| 05251 | 2 | \$848,000 | 6 | \$2,936,000 | \$489,333 | \$387,000 | \$229 | \$229 | 40 |
| 05252 | 1 | \$64,900 | 1 | \$165,000 | \$165,000 | \$165,000 | \$128 | \$128 | 146 |
| 05255 | 7 | \$4,115,000 | 7 | \$3,975,500 | \$567,929 | \$485,000 | \$191 | \$205 | 18 |
| 05257 | 4 | \$1,122,700 | 1 | \$400,000 | \$400,000 | \$400,000 | \$242 | \$242 | 7 |
| 05261 | 4 | \$1,139,800 | 3 | \$1,105,000 | \$368,333 | \$350,000 | \$129 | \$123 | 89 |

## Sales Activity by ZIP

Dec 2020
\& Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | $\begin{array}{r} \text { Avg } \\ \text { Sales Price } \end{array}$ | Median Sales Price | Avg Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05262 | 9 | \$2,912,150 | 3 | \$1,235,000 | \$411,667 | \$275,000 | \$138 | \$116 | 69 |
| 05301 | 13 | \$4,308,800 | 18 | \$5,694,400 | \$316,356 | \$239,500 | \$154 | \$130 | 47 |
| 05340 | 10 | \$6,730,000 | 9 | \$4,151,500 | \$461,278 | \$285,000 | \$180 | \$156 | 22 |
| 05341 | 4 | \$1,672,728 | 2 | \$388,500 | \$194,250 | \$194,250 | \$151 | \$151 | 71 |
| 05343 | 4 | \$1,357,000 | 7 | \$3,980,500 | \$568,643 | \$485,000 | \$158 | \$156 | 24 |
| 05344 |  |  | 1 | \$675,000 | \$675,000 | \$675,000 | \$110 | \$110 | 40 |
| 05345 | 4 | \$788,800 | 6 | \$1,015,500 | \$169,250 | \$180,000 | \$120 | \$127 | 18 |
| 05346 | 5 | \$1,206,000 | 2 | \$1,370,000 | \$685,000 | \$685,000 | \$140 | \$140 | 149 |
| 05350 | 6 | \$1,399,700 | 3 | \$297,000 | \$99,000 | \$122,000 | \$76 | \$84 | 13 |
| 05352 | 1 | \$210,000 | 1 | \$170,000 | \$170,000 | \$170,000 | \$141 | \$141 | 30 |
| 05353 | 2 | \$363,900 | 2 | \$426,500 | \$213,250 | \$213,250 | \$138 | \$138 | 13 |
| 05354 | 5 | \$1,291,400 | 2 | \$425,000 | \$212,500 | \$212,500 | \$105 | \$105 | 8 |
| 05355 | 7 | \$1,387,800 | 4 | \$1,020,000 | \$255,000 | \$277,500 | \$160 | \$166 | 54 |
| 05356 | 16 | \$4,627,800 | 23 | \$10,899,675 | \$473,899 | \$325,000 | \$181 | \$163 | 13 |
| 05358 | 1 | \$499,000 | 1 | \$115,000 | \$115,000 | \$115,000 | \$110 | \$110 | 160 |
| 05359 | 2 | \$1,008,000 | 5 | \$1,618,500 | \$323,700 | \$315,000 | \$127 | \$123 | 81 |
| 05360 | 9 | \$3,866,000 | 8 | \$3,094,000 | \$386,750 | \$252,000 | \$228 | \$220 | 100 |
| 05361 | 4 | \$870,000 | 7 | \$1,693,000 | \$241,857 | \$220,000 | \$128 | \$141 | 61 |
| 05363 | 26 | \$10,361,798 | 17 | \$5,909,349 | \$347,609 | \$249,000 | \$146 | \$136 | 80 |
| 05401 | 13 | \$5,460,700 | 16 | \$9,499,400 | \$593,713 | \$544,500 | \$298 | \$292 | 8 |
| 05403 | 28 | \$12,042,875 | 27 | \$10,238,569 | \$379,206 | \$312,500 | \$202 | \$195 | 12 |
| 05404 | 2 | \$559,900 | 8 | \$2,671,500 | \$333,938 | \$319,750 | \$244 | \$242 | 5 |
| 05408 | 13 | \$4,263,400 | 13 | \$4,781,000 | \$367,769 | \$325,000 | \$239 | \$246 | 5 |
| 05440 | 7 | \$2,369,200 | 6 | \$1,688,500 | \$281,417 | \$225,500 | \$166 | \$118 | 27 |
| 05441 | 2 | \$538,900 | 2 | \$405,000 | \$202,500 | \$202,500 | \$139 | \$139 | 10 |
| 05443 | 10 | \$3,210,500 | 3 | \$652,000 | \$217,333 | \$237,000 | \$119 | \$109 | 198 |
| 05444 | 3 | \$1,202,800 | 1 | \$115,000 | \$115,000 | \$115,000 | \$124 | \$124 | 142 |
| 05445 | 6 | \$5,218,300 | 2 | \$1,699,000 | \$849,500 | \$849,500 | \$229 | \$229 | 311 |
| 05446 | 25 | \$9,678,892 | 17 | \$7,498,488 | \$441,088 | \$375,000 | \$182 | \$179 | 9 |
| 05447 | 1 | \$152,900 | 1 | \$198,000 | \$198,000 | \$198,000 | \$142 | \$142 | 23 |
| 05450 | 2 | \$840,000 | 5 | \$1,191,400 | \$238,280 | \$190,400 | \$132 | \$132 | 7 |
| 05452 | 35 | \$11,046,299 | 25 | \$8,761,508 | \$350,460 | \$366,509 | \$185 | \$180 | 5 |
| 05454 | 6 | \$1,921,900 | 7 | \$2,162,000 | \$308,857 | \$310,000 | \$150 | \$163 | 10 |
| 05456 | 3 | \$1,073,800 | 1 | \$185,000 | \$185,000 | \$185,000 | \$255 | \$255 | 22 |
| 05457 | 3 | \$1,223,900 | 1 | \$228,500 | \$228,500 | \$228,500 | \$185 | \$185 | 489 |
| 05458 | 3 | \$1,498,000 | 4 | \$3,809,000 | \$952,250 | \$882,500 | \$320 | \$337 | 5 |
| 05459 | 1 | \$87,550 | 1 | \$254,500 | \$254,500 | \$254,500 | \$111 | \$111 | 5 |

## Sales Activity by ZIP

Dec 2020
\& Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Avg Sales Price | Median Sales Price | Avg Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05460 |  |  | 1 | \$170,000 | \$170,000 | \$170,000 | \$117 | \$117 | 220 |
| 05461 | 8 | \$2,993,790 | 2 | \$1,335,000 | \$667,500 | \$667,500 | \$224 | \$224 | 16 |
| 05462 | 1 | \$295,000 | 1 | \$211,000 | \$211,000 | \$211,000 | \$211 | \$211 | 3 |
| 05463 | 2 | \$749,800 | 1 | \$625,000 | \$625,000 | \$625,000 | \$178 | \$178 | 28 |
| 05464 | 7 | \$1,735,900 | 4 | \$1,276,000 | \$319,000 | \$295,000 | \$162 | \$159 | 58 |
| 05465 | 9 | \$3,954,700 | 4 | \$1,300,000 | \$325,000 | \$257,000 | \$165 | \$165 | 11 |
| 05468 | 12 | \$3,469,500 | 13 | \$4,168,650 | \$320,665 | \$316,000 | \$174 | \$163 | 5 |
| 05471 | 6 | \$1,446,800 | 1 | \$209,600 | \$209,600 | \$209,600 | \$98 | \$98 | 24 |
| 05472 | 2 | \$910,000 | 1 | \$719,250 | \$719,250 | \$719,250 | \$186 | \$186 | 10 |
| 05474 | 2 | \$880,000 | 2 | \$676,500 | \$338,250 | \$338,250 | \$272 | \$272 | 25 |
| 05476 | 8 | \$1,103,910 | 7 | \$1,207,000 | \$172,429 | \$158,000 | \$99 | \$98 | 64 |
| 05477 | 5 | \$1,078,900 | 6 | \$1,606,900 | \$267,817 | \$279,950 | \$159 | \$143 | 15 |
| 05478 | 28 | \$7,847,730 | 24 | \$7,648,427 | \$318,684 | \$301,000 | \$170 | \$163 | 10 |
| 05482 | 12 | \$10,928,900 | 6 | \$3,771,005 | \$628,501 | \$549,283 | \$224 | \$225 | 4 |
| 05483 | 1 | \$199,900 | 1 | \$230,000 | \$230,000 | \$230,000 | \$109 | \$109 | 3 |
| 05486 | 2 | \$1,279,000 | 2 | \$1,400,000 | \$700,000 | \$700,000 | \$233 | \$233 | 29 |
| 05488 | 7 | \$2,362,400 | 5 | \$1,948,000 | \$389,600 | \$262,000 | \$156 | \$120 | 30 |
| 05489 | 1 | \$399,000 | 3 | \$1,682,000 | \$560,667 | \$577,000 | \$216 | \$239 | 9 |
| 05491 | 12 | \$4,253,900 | 3 | \$2,017,000 | \$672,333 | \$862,500 | \$447 | \$387 | 35 |
| 05494 |  |  | 3 | \$1,078,900 | \$359,633 | \$359,000 | \$292 | \$277 | 29 |
| 05495 | 15 | \$7,071,700 | 14 | \$6,940,400 | \$495,743 | \$482,500 | \$195 | \$197 | 27 |
| 05602 | 16 | \$4,592,100 | 13 | \$3,192,300 | \$245,562 | \$195,000 | \$174 | \$159 | 21 |
| 05641 | 17 | \$4,104,400 | 12 | \$3,205,714 | \$267,143 | \$257,500 | \$129 | \$127 | 13 |
| 05647 | 3 | \$955,500 | 2 | \$543,400 | \$271,700 | \$271,700 | \$195 | \$195 | 10 |
| 05650 | 3 | \$715,000 | 2 | \$487,000 | \$243,500 | \$243,500 | \$135 | \$135 | 20 |
| 05651 | 4 | \$973,890 | 1 | \$310,000 | \$310,000 | \$310,000 | \$155 | \$155 | 39 |
| 05653 |  |  | 1 | \$332,000 | \$332,000 | \$332,000 | \$290 | \$290 | 173 |
| 05654 |  |  | 1 | \$138,250 | \$138,250 | \$138,250 | \$41 | \$41 | 57 |
| 05655 | 4 | \$896,900 | 2 | \$931,500 | \$465,750 | \$465,750 | \$160 | \$160 | 238 |
| 05656 | 3 | \$745,900 | 1 | \$318,000 | \$318,000 | \$318,000 | \$135 | \$135 | 150 |
| 05657 | 2 | \$675,000 | 1 | \$425,000 | \$425,000 | \$425,000 | \$317 | \$317 | 5 |
| 05660 | 4 | \$1,239,000 | 2 | \$570,000 | \$285,000 | \$285,000 | \$166 | \$166 | 67 |
| 05661 | 8 | \$4,026,500 | 8 | \$2,795,500 | \$349,438 | \$331,125 | \$198 | \$214 | 11 |
| 05663 | 8 | \$2,017,400 | 2 | \$560,000 | \$280,000 | \$280,000 | \$133 | \$133 | 73 |
| 05669 |  |  | 1 | \$285,000 | \$285,000 | \$285,000 | \$84 | \$84 | 41 |
| 05672 | 36 | \$24,609,390 | 30 | \$26,360,402 | \$878,680 | \$707,500 | \$293 | \$267 | 27 |
| 05673 | 6 | \$3,429,000 | 5 | \$2,350,000 | \$470,000 | \$395,000 | \$210 | \$184 | 6 |

## Sales Activity by ZIP

Dec 2020

* Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Avg Sales Price | Median Sales Price | Avg Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05674 | 5 | \$1,178,300 | 13 | \$4,314,800 | \$331,908 | \$199,900 | \$234 | \$228 | 17 |
| 05675 |  |  | 1 | \$187,000 | \$187,000 | \$187,000 | \$71 | \$71 | 29 |
| 05676 | 6 | \$2,599,500 | 3 | \$1,209,000 | \$403,000 | \$425,000 | \$201 | \$199 | 28 |
| 05677 | 1 | \$240,000 | 1 | \$105,000 | \$105,000 | \$105,000 | \$36 | \$36 | 22 |
| 05679 | 5 | \$1,387,900 | 5 | \$861,900 | \$172,380 | \$178,000 | \$104 | \$96 | 57 |
| 05680 | 6 | \$1,415,800 | 3 | \$625,000 | \$208,333 | \$195,000 | \$147 | \$185 | 16 |
| 05701 | 42 | \$10,144,000 | 27 | \$6,096,400 | \$225,793 | \$210,000 | \$105 | \$103 | 49 |
| 05733 | 11 | \$2,374,800 | 9 | \$2,430,000 | \$270,000 | \$255,000 | \$132 | \$126 | 56 |
| 05734 | 3 | \$723,500 | 2 | \$445,000 | \$222,500 | \$222,500 | \$209 | \$209 | 10 |
| 05735 | 12 | \$3,479,699 | 6 | \$2,375,750 | \$395,958 | \$372,500 | \$173 | \$116 | 23 |
| 05738 | 1 | \$185,000 | 1 | \$815,000 | \$815,000 | \$815,000 | \$127 | \$127 | 105 |
| 05739 | 4 | \$1,033,500 | 2 | \$1,090,000 | \$545,000 | \$545,000 | \$221 | \$221 | 97 |
| 05743 | 4 | \$448,900 | 5 | \$996,000 | \$199,200 | \$135,000 | \$119 | \$84 | 86 |
| 05747 |  |  | 1 | \$140,000 | \$140,000 | \$140,000 | \$78 | \$78 | 438 |
| 05751 | 23 | \$9,083,250 | 18 | \$4,229,500 | \$234,972 | \$160,500 | \$167 | \$183 | 25 |
| 05753 | 13 | \$4,701,400 | 13 | \$5,385,000 | \$414,231 | \$309,000 | \$181 | \$173 | 39 |
| 05757 | 4 | \$987,000 | 2 | \$2,000,000 | \$1,000,000 | \$1,000,000 | \$170 | \$170 | 109 |
| 05758 |  |  | 1 | \$240,000 | \$240,000 | \$240,000 | \$177 | \$177 | 189 |
| 05759 | 1 | \$185,000 | 2 | \$606,050 | \$303,025 | \$303,025 | \$132 | \$132 | 235 |
| 05760 | 1 | \$749,000 | 2 | \$554,500 | \$277,250 | \$277,250 | \$151 | \$151 | 20 |
| 05761 | 1 | \$134,000 | 4 | \$1,564,000 | \$391,000 | \$384,500 | \$232 | \$215 | 71 |
| 05762 | 5 | \$1,386,800 | 1 | \$289,000 | \$289,000 | \$289,000 | \$161 | \$161 | 9 |
| 05763 | 7 | \$2,070,900 | 3 | \$801,500 | \$267,167 | \$140,000 | \$171 | \$154 | 161 |
| 05764 | 5 | \$813,000 | 4 | \$684,500 | \$171,125 | \$150,500 | \$88 | \$77 | 29 |
| 05765 | 1 | \$299,900 | 3 | \$578,900 | \$192,967 | \$165,000 | \$100 | \$98 | 51 |
| 05766 |  |  | 1 | \$84,000 | \$84,000 | \$84,000 | \$115 | \$115 | 32 |
| 05767 | 6 | \$1,546,800 | 2 | \$444,000 | \$222,000 | \$222,000 | \$135 | \$135 | 32 |
| 05770 |  |  | 3 | \$1,231,000 | \$410,333 | \$470,000 | \$192 | \$188 | 237 |
| 05772 | 3 | \$1,071,000 | 2 | \$337,500 | \$168,750 | \$168,750 | \$152 | \$152 | 41 |
| 05773 | 3 | \$674,900 | 2 | \$1,348,995 | \$674,498 | \$674,498 | \$185 | \$185 | 27 |
| 05775 | 1 | \$199,900 | 2 | \$368,500 | \$184,250 | \$184,250 | \$78 | \$78 | 79 |
| 05777 | 6 | \$1,071,400 | 3 | \$503,000 | \$167,667 | \$165,000 | \$114 | \$111 | 28 |
| 05819 | 10 | \$2,354,700 | 6 | \$1,150,500 | \$191,750 | \$183,750 | \$70 | \$72 | 31 |
| 05821 |  |  | 2 | \$635,000 | \$317,500 | \$317,500 | \$151 | \$151 | 143 |
| 05822 | 5 | \$1,381,000 | 6 | \$1,247,185 | \$207,864 | \$185,500 | \$113 | \$98 | 120 |
| 05824 | 3 | \$389,800 | 1 | \$105,000 | \$105,000 | \$105,000 | \$89 | \$89 | 11 |
| 05826 |  |  | 2 | \$1,075,000 | \$537,500 | \$537,500 | \$177 | \$177 | 41 |

Continues on next page $\rightarrow$

## Sales Activity by ZIP

Dec 2020
$\leftarrow$ Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Avg Sales Price | Median Sales Price | Avg Sales <br> Price per SqFt | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05828 | 3 | \$919,900 | 4 | \$762,500 | \$190,625 | \$216,000 | \$129 | \$136 | 17 |
| 05829 | 7 | \$1,452,900 | 7 | \$1,944,500 | \$277,786 | \$182,000 | \$116 | \$117 | 167 |
| 05830 | 4 | \$927,900 | 4 | \$1,037,000 | \$259,250 | \$147,500 | \$150 | \$95 | 24 |
| 05832 | 5 | \$2,103,000 | 1 | \$355,000 | \$355,000 | \$355,000 | \$180 | \$180 | 3 |
| 05836 |  |  | 1 | \$165,000 | \$165,000 | \$165,000 | \$138 | \$138 | 3 |
| 05839 | 3 | \$494,000 | 6 | \$1,280,900 | \$213,483 | \$204,500 | \$188 | \$185 | 59 |
| 05841 |  |  | 1 | \$690,000 | \$690,000 | \$690,000 | \$294 | \$294 | 87 |
| 05842 |  |  | 2 | \$319,000 | \$159,500 | \$159,500 | \$150 | \$150 | 112 |
| 05843 | 4 | \$1,009,000 | 2 | \$503,870 | \$251,935 | \$251,935 | \$114 | \$114 | 107 |
| 05845 | 3 | \$287,900 | 3 | \$353,500 | \$117,833 | \$129,500 | \$72 | \$69 | 3 |
| 05846 | 5 | \$1,144,500 | 3 | \$714,500 | \$238,167 | \$130,000 | \$154 | \$130 | 4 |
| 05847 | 2 | \$359,900 | 2 | \$370,000 | \$185,000 | \$185,000 | \$85 | \$85 | 146 |
| 05851 | 9 | \$2,341,499 | 10 | \$2,341,400 | \$234,140 | \$177,950 | \$124 | \$115 | 18 |
| 05853 | 3 | \$810,000 | 1 | \$165,000 | \$165,000 | \$165,000 | \$122 | \$122 | 6 |
| 05855 | 13 | \$3,082,400 | 8 | \$2,205,000 | \$275,625 | \$247,000 | \$140 | \$125 | 55 |
| 05857 | 6 | \$2,260,300 | 5 | \$1,140,000 | \$228,000 | \$200,000 | \$122 | \$106 | 55 |
| 05858 |  |  | 1 | \$226,500 | \$226,500 | \$226,500 | \$297 | \$297 | 7 |
| 05859 | 6 | \$1,296,800 | 6 | \$1,550,651 | \$258,442 | \$220,326 | \$150 | \$131 | 24 |
| 05860 | 8 | \$1,574,400 | 5 | \$633,000 | \$126,600 | \$123,000 | \$88 | \$102 | 32 |
| 05862 | 2 | \$735,000 | 3 | \$700,000 | \$233,333 | \$260,000 | \$92 | \$93 | 381 |
| 05867 | 1 | \$125,000 | 4 | \$1,074,900 | \$268,725 | \$240,750 | \$140 | \$120 | 31 |
| 05871 | 5 | \$1,548,000 | 5 | \$1,321,000 | \$264,200 | \$90,000 | \$107 | \$88 | 47 |
| 05872 | 2 | \$562,000 | 2 | \$935,000 | \$467,500 | \$467,500 | \$180 | \$180 | 16 |
| 05873 | 1 | \$115,000 | 1 | \$180,000 | \$180,000 | \$180,000 | \$153 | \$153 | 151 |
| 05874 | 1 | \$212,000 | 3 | \$810,000 | \$270,000 | \$225,000 | \$135 | \$143 | 334 |
| 05875 | 1 | \$359,000 | 1 | \$173,500 | \$173,500 | \$173,500 | \$240 | \$240 | 96 |
| 05901 | 1 | \$169,000 | 1 | \$130,000 | \$130,000 | \$130,000 | \$164 | \$164 | 485 |
| 05902 | 2 | \$173,900 | 1 | \$82,000 | \$82,000 | \$82,000 | \$154 | \$154 | 5 |
| 05903 | 5 | \$1,077,800 | 2 | \$356,000 | \$178,000 | \$178,000 | \$169 | \$169 | 174 |
| 05905 | 4 | \$1,264,000 | 4 | \$1,685,000 | \$421,250 | \$405,500 | \$225 | \$238 | 17 |
| 05906 | 2 | \$226,000 | 2 | \$448,000 | \$224,000 | \$224,000 | \$142 | \$142 | 64 |
| Other | 7 | \$3,431,500 | 6 | \$2,367,597 | \$394,600 | \$387,000 | \$168 | \$159 | 6 |

## Sales Activity by Metro Area

Dec 2020

| Metro | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Avg Sales Price | Median Sales Price | Avg Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Barre, VT | 73 | \$22,931,490 | 56 | \$16,403,934 | \$292,927 | \$219,500 | \$177 | \$165 | 18 |
| Bennington, VT | 93 | \$33,748,649 | 66 | \$22,446,407 | \$340,097 | \$287,500 | \$161 | \$156 | 33 |
| Berlin, NH-VT | 89 | \$18,119,874 | 68 | \$14,105,149 | \$207,429 | \$159,125 | \$126 | \$102 | 33 |
| Boston-CambridgeNewton, MA-NH | 759 | \$368,936,553 | 617 | \$280,055,891 | \$453,899 | \$405,000 | \$244 | \$216 | 8 |
| Burlington-South Burlington, VT | 273 | \$105,250,846 | 231 | \$91,484,347 | \$396,036 | \$340,000 | \$197 | \$185 | 10 |
| Claremont-Lebanon, $\mathrm{NH}-\mathrm{VT}$ | 452 | \$151,142,302 | 399 | \$152,592,990 | \$382,439 | \$250,000 | \$173 | \$148 | 20 |
| Concord, NH | 233 | \$80,581,092 | 193 | \$65,857,570 | \$341,231 | \$308,000 | \$170 | \$168 | 6 |
| Dallas-Fort WorthArlington, TX | 1 | \$239,900 | 1 | \$99,000 | \$99,000 | \$99,000 | \$93 | \$93 | 138 |
| Keene, NH | 95 | \$28,323,121 | 100 | \$31,156,943 | \$311,569 | \$269,950 | \$157 | \$147 | 16 |
| Laconia, NH | 134 | \$60,572,344 | 112 | \$49,672,569 | \$443,505 | \$310,000 | \$230 | \$177 | 12 |
| Lewiston-Aubum, ME |  |  | 1 | \$370,000 | \$370,000 | \$370,000 | \$98 | \$98 | 2 |
| Manchester-Nashua, NH | 541 | \$216,491,444 | 555 | \$203,332,452 | \$366,365 | \$337,500 | \$188 | \$183 | 7 |
| Other | 538 | \$189,589,114 | 472 | \$187,996,312 | \$398,297 | \$286,750 | \$190 | \$169 | 28 |
| Portland-South Portland, ME | 32 | \$15,328,199 | 27 | \$12,847,351 | \$475,828 | \$450,000 | \$220 | \$229 | 16 |
| Rutland, VT | 137 | \$36,632,749 | 91 | \$25,705,595 | \$282,479 | \$225,000 | \$136 | \$123 | 51 |
| Worcester, MA-CT | 5 | \$3,978,800 | 1 | \$615,000 | \$615,000 | \$615,000 | \$93 | \$93 | 776 |

## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

## Report Details

Report Name: Vermont Indicators Report December 2020
Run Date: 01/25/2021
Scheduled: No
Report Date Range: From 12/2019 To: 12/2020

## Information Included

| $\square$ Include Cover Sheet |  | $\nabla$ Averages |
| :--- | :--- | :--- |
| $\nabla$ Include Key Metric Summary* | $\nabla$ Include Appendix | $\nabla$ Medians |

$\square$ Include Metrics By

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.


## MLS Filter

MLS: All

## Listing Filters

| Property Types: | Condo/Townhouse/Apt | Single Family Residence |
| :--- | :--- | :--- |
| Sales Types: | All |  |
| Price Range: | None |  |

## Location Filters

| State: | All |
| :---: | :---: |
| County: | All |



New Listings

- Active Listings

『 Avg/Med Listing Price
Avg/Med Listing Price per Sq Ft
Avg/Med Listing Price vs Est Value
Median Days in RPR
Months of Inventory
Absorption Rate

## Sales Activity Charts

- Active/Pending/Sold

New Pending Sales
Pending Sales
Closed Sales
Avg/Med Sales Price
Avg/Med Sales Price per Sq Ft
Avg/Med Sales Price vs Listing Price
Avg/Med Sales Price vs Est Value

## Distressed Charts

Distressed Listingsata Tables Using 12/2020 data

- Listing Activity by ZIP
- Listing Activ ity by Metro Area
- Sales Activity by ZIP

Sales Activity by Metro Area

