

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

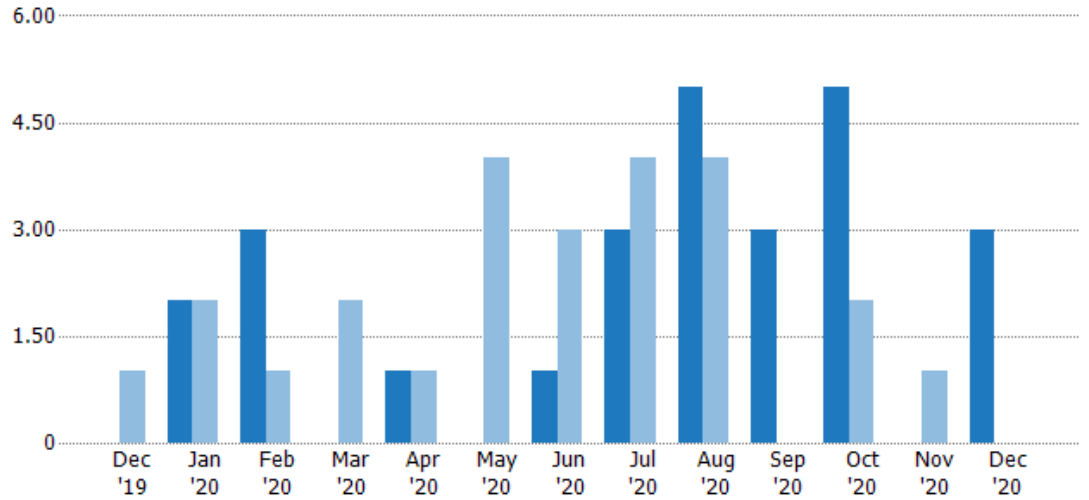
Key Metrics	Dec 2020	Dec 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	–	–	26	24	+8.3%
New Listing Volume	\$1,995,000	–	–	\$18,501,900	\$13,476,300	+37.3%
Active Listing Count	8	19	-57.9%	N/A	N/A	
Active Listing Volume	\$11,173,000	\$14,198,900	-21.3%	N/A	N/A	
Average Listing Price	\$1,396,625	\$747,311	+86.9%	\$911,893	\$613,267	+48.7%
Median Listing Price	\$687,500	\$599,000	+14.8%	\$531,772	\$480,789	+10.6%
Median Days in RPR	89	236	-62.3%	175.92	197.43	-10.9%
Months of Inventory	2.7	9.5	-71.9%	9.9	9.5	+5%
Absorption Rate	37.5%	10.53%	+27%	10.07%	10.57%	-0.5%
Sales Activity Charts Metrics						
New Pending Sales Count	3	1	+200%	37	17	+117.6%
New Pending Sales Volume	\$1,214,900	\$424,000	+186.5%	\$20,734,900	\$6,017,800	+244.6%
Pending Sales Count	5	2	+150%	N/A	N/A	
Pending Sales Volume	\$1,928,900	\$713,000	+170.5%	N/A	N/A	
Closed Sales Count	3	3	+–	25	15	+66.7%
Closed Sales Volume	\$2,984,000	\$531,500	+461.4%	\$14,115,799	\$5,527,500	+155.4%
Average Sales Price	\$994,667	\$177,167	+461.4%	\$564,632	\$368,500	+53.2%
Median Sales Price	\$485,000	\$125,000	+288%	\$489,700	\$358,067	+36.8%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



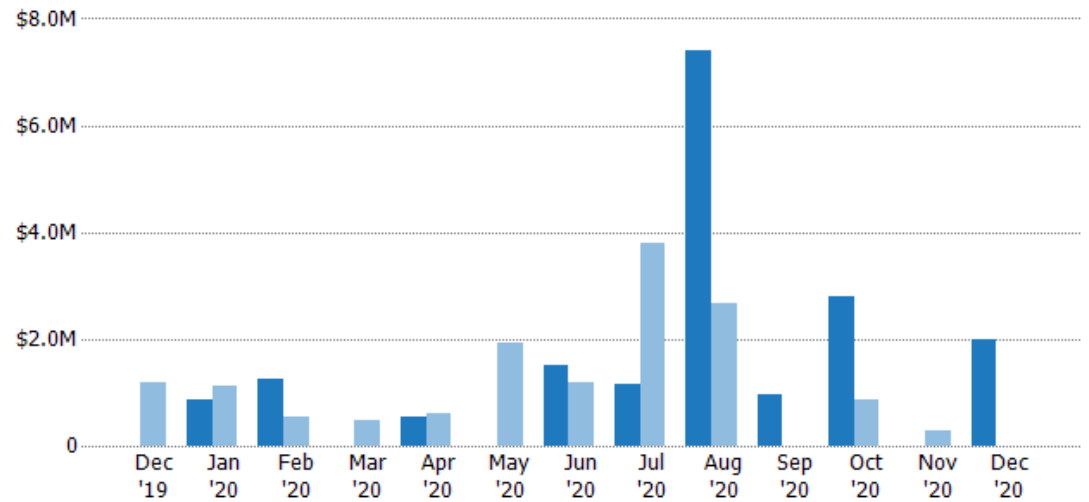
Current Year	-	2	3	-	1	-	1	3	5	3	5	-	3
Prior Year	1	2	1	2	1	4	3	4	4	-	2	1	-
Percent Change from Prior Year	-100%	0%	200%	-100%	0%	-100%	-67%	-25%	25%	100%	150%	-100%	100%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	-	\$880K	\$1.24M	-	\$545K	-	\$1.5M	\$1.17M	\$7.41M	\$973K	\$2.78M	-	\$2M
Prior Year	\$1.18M	\$1.13M	\$550K	\$493K	\$599K	\$1.91M	\$1.18M	\$3.78M	\$2.67M	-	\$873K	\$289K	-
Percent Change from Prior Year	-100%	-22%	126%	-100%	-9%	-100%	27%	-69%	178%	100%	219%	-100%	100%

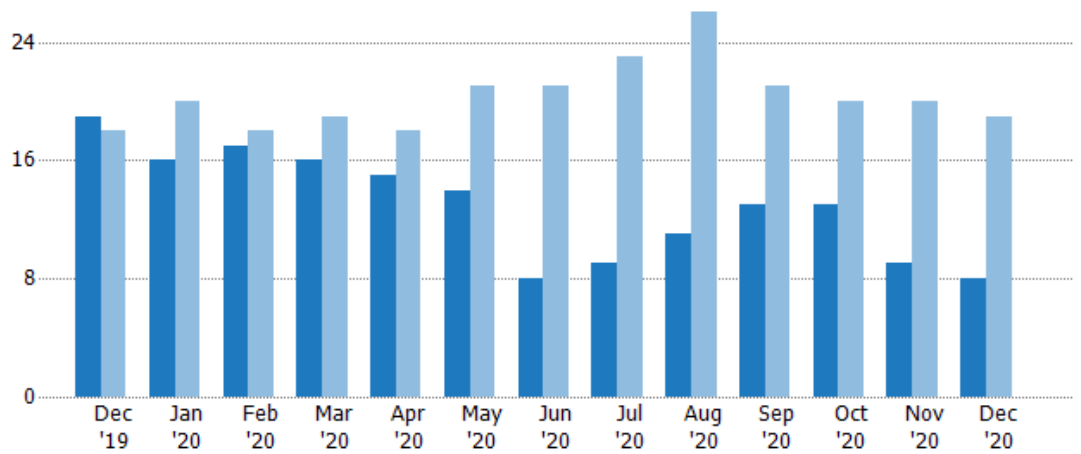
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	8	-57.9%
Dec '19	19	5.6%
Dec '18	18	27.8%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	19	16	17	16	15	14	8	9	11	13	13	9	8
Prior Year	18	20	18	19	18	21	21	23	26	21	20	20	19
Percent Change from Prior Year	6%	-20%	-6%	-16%	-17%	-33%	-62%	-61%	-58%	-38%	-35%	-55%	-58%

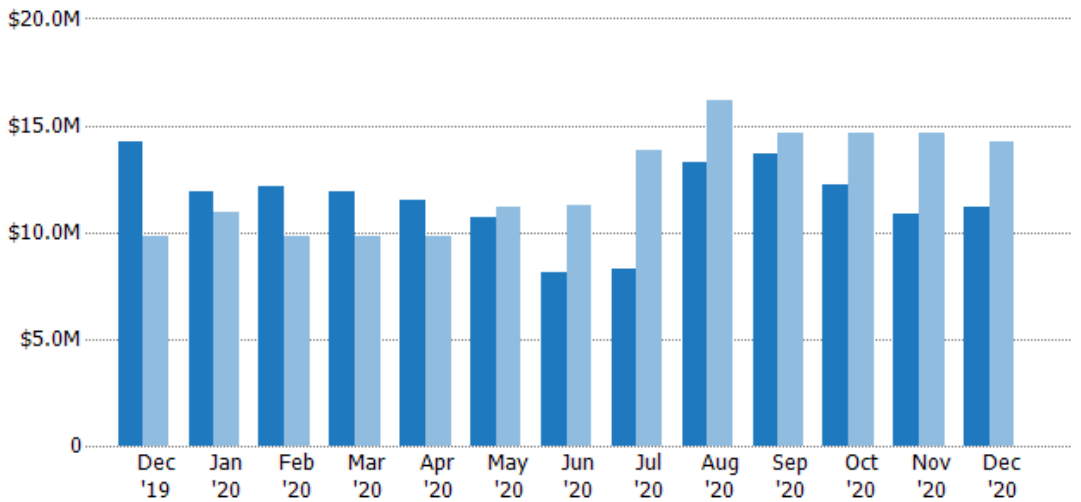
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$11.2M	-21.3%
Dec '19	\$14.2M	45.1%
Dec '18	\$9.79M	-1.3%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	\$14.2M	\$11.9M	\$12.1M	\$11.9M	\$11.5M	\$10.7M	\$8.14M	\$8.3M	\$13.3M	\$13.7M	\$12.3M	\$10.9M	\$11.2M
Prior Year	\$9.79M	\$10.9M	\$9.81M	\$9.84M	\$9.84M	\$11.2M	\$11.3M	\$13.8M	\$16.1M	\$14.6M	\$14.6M	\$14.6M	\$14.2M
Percent Change from Prior Year	45%	9%	23%	21%	17%	-4%	-28%	-40%	-18%	-7%	-16%	-26%	-21%

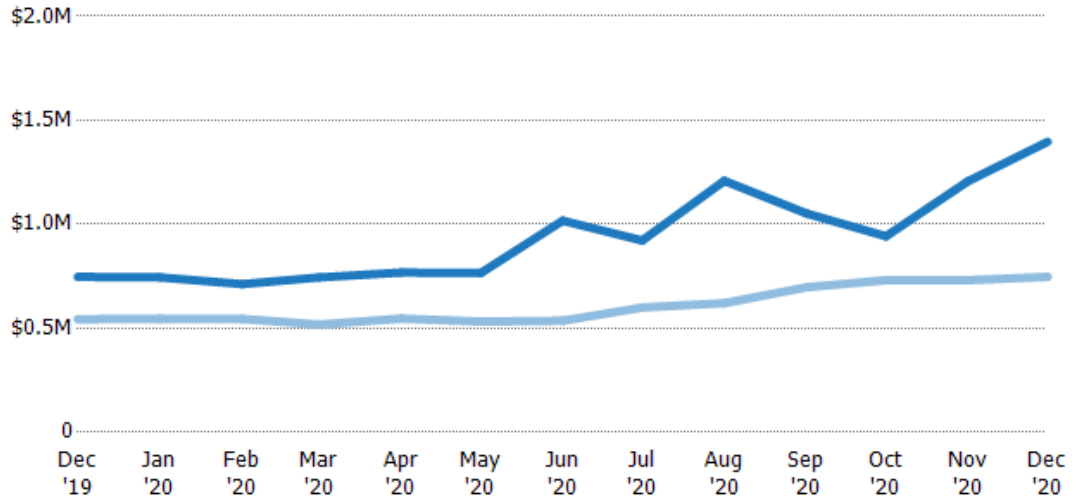
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Dec '20	\$1.4M	86.9%
Dec '19	\$747K	37.4%
Dec '18	\$544K	-22.8%



Current Year	\$747K	\$745K	\$712K	\$744K	\$768K	\$765K	\$1.02M	\$922K	\$1.21M	\$1.05M	\$942K	\$1.21M	\$1.4M
Prior Year	\$544K	\$546K	\$545K	\$518K	\$547K	\$532K	\$536K	\$600K	\$621K	\$697K	\$731K	\$731K	\$747K
Percent Change from Prior Year	37%	36%	31%	44%	40%	44%	90%	54%	95%	51%	29%	65%	87%

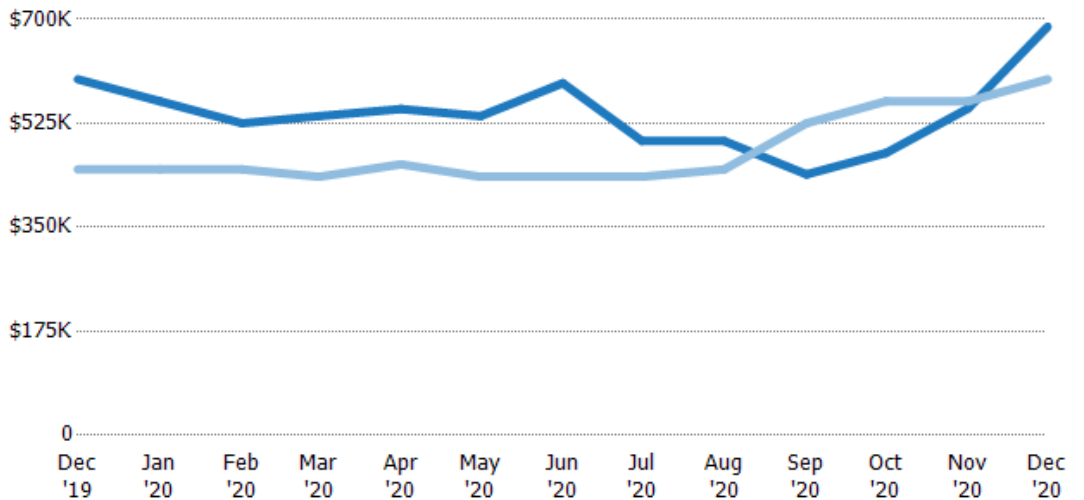
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Dec '20	\$688K	14.8%
Dec '19	\$599K	33.9%
Dec '18	\$448K	-24%



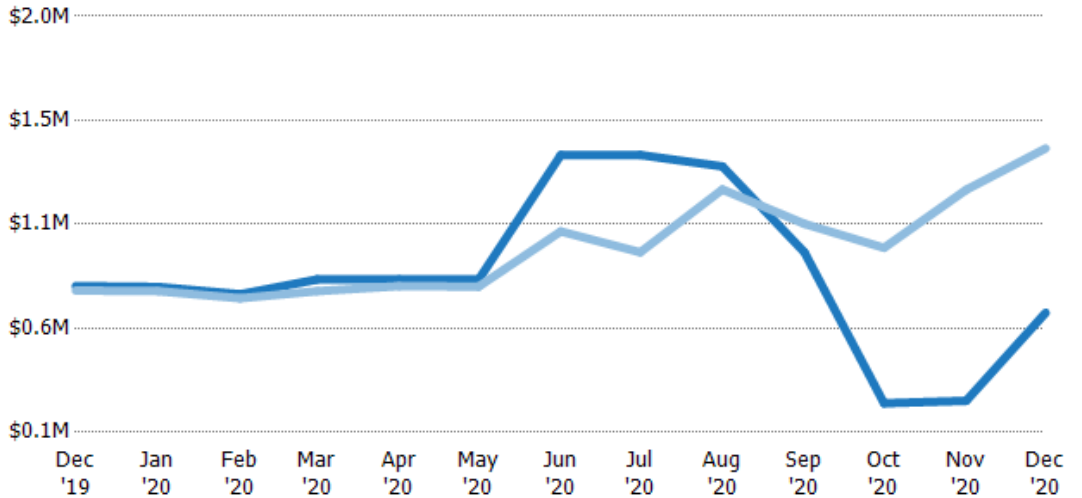
Current Year	\$599K	\$562K	\$525K	\$537K	\$549K	\$537K	\$593K	\$495K	\$495K	\$439K	\$475K	\$550K	\$688K
Prior Year	\$448K	\$448K	\$448K	\$435K	\$456K	\$435K	\$435K	\$435K	\$448K	\$525K	\$562K	\$562K	\$599K
Percent Change from Prior Year	34%	26%	17%	23%	20%	23%	36%	14%	11%	-16%	-15%	-2%	15%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



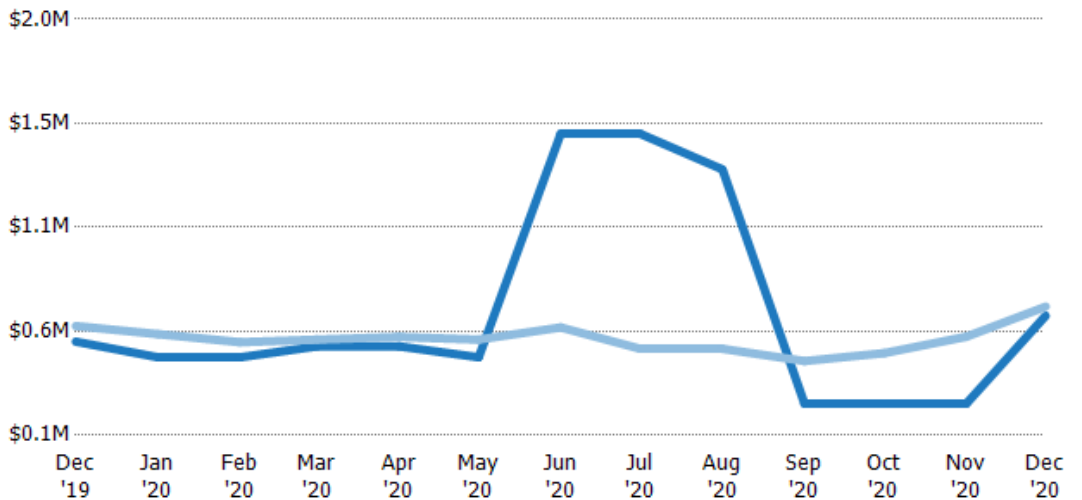
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Avg Est Value	\$768K	\$764K	\$730K	\$798K	\$798K	\$798K	\$1.37M	\$1.37M	\$1.31M	\$922K	\$233K	\$244K	\$646K
Avg Listing Price	\$747K	\$745K	\$712K	\$744K	\$768K	\$765K	\$1.02M	\$922K	\$1.21M	\$1.05M	\$942K	\$1.21M	\$1.4M
Avg Listing Price as a % of Avg Est Value	97%	97%	98%	93%	96%	96%	74%	67%	92%	114%	405%	495%	216%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median Est Value	\$528K	\$456K	\$456K	\$506K	\$506K	\$456K	\$1.48M	\$1.48M	\$1.31M	\$244K	\$244K	\$244K	\$646K
Median Listing Price	\$599K	\$562K	\$525K	\$537K	\$549K	\$537K	\$593K	\$495K	\$495K	\$439K	\$475K	\$550K	\$688K
Med Listing Price as a % of Med Est Value	114%	123%	115%	106%	108%	118%	40%	34%	38%	180%	195%	226%	106%

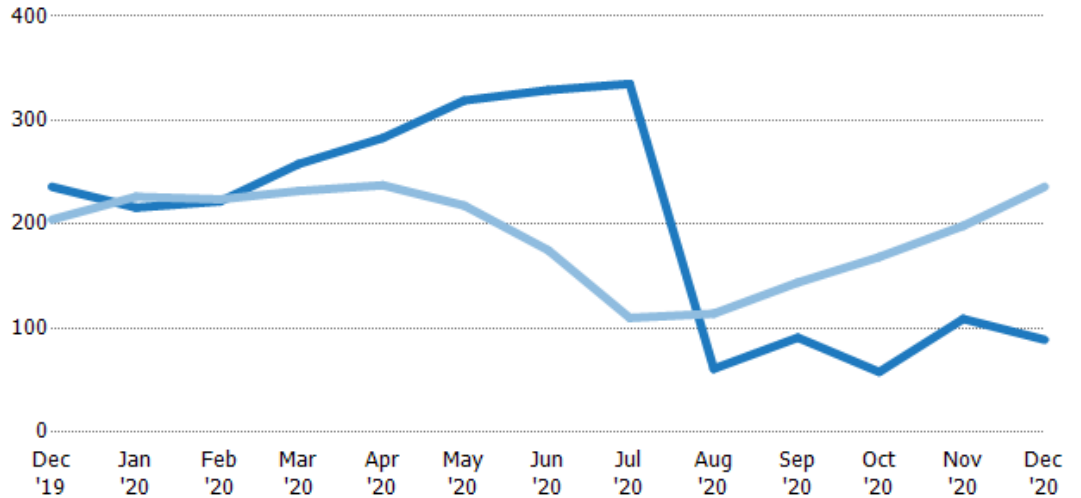
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Dec '20	89	-62.3%
Dec '19	236	15.4%
Dec '18	205	-4.6%



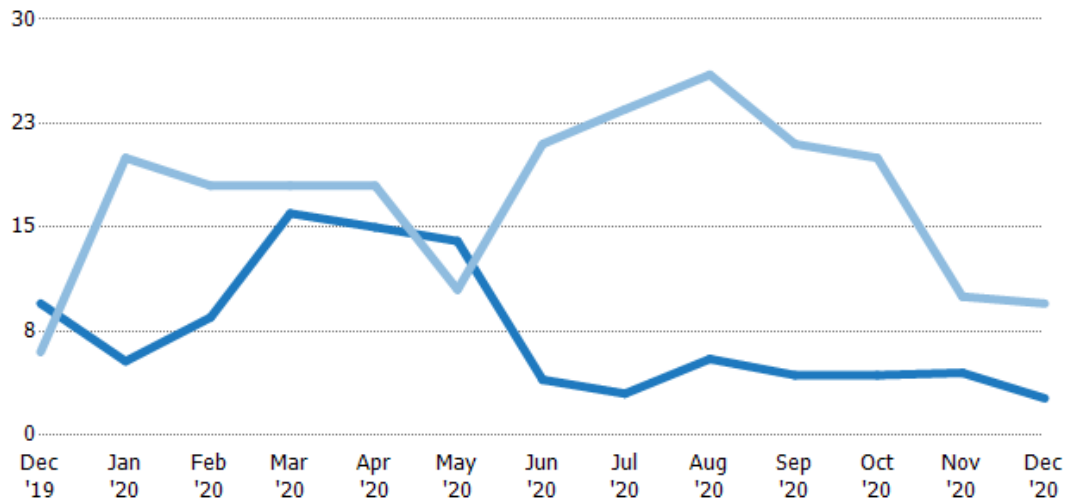
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	236	216	222	258	283	319	329	335	61	91	58	109	89
Prior Year	205	227	224	232	238	218	175	110	114	144	169	199	236
Percent Change from Prior Year	15%	-5%	-1%	11%	19%	46%	88%	205%	-46%	-37%	-66%	-45%	-62%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

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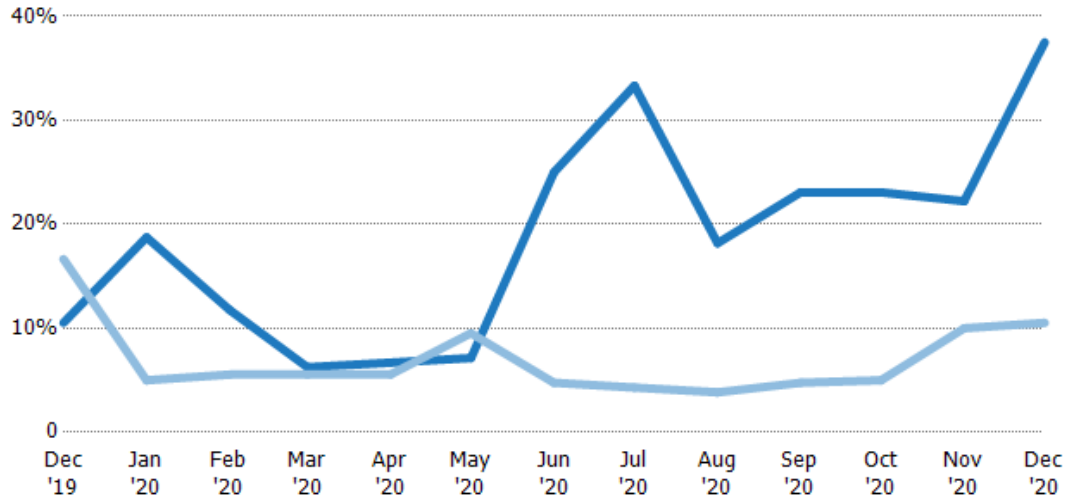
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	9.5	5.33	8.5	16	15	14	4	3	5.5	4.33	4.33	4.5	2.67
Prior Year	6	20	18	18	18	10.5	21	23.5	26	21	20	10	9.5
Percent Change from Prior Year	58%	-73%	-53%	100%	-100%	33%	-81%	100%	-79%	-79%	-78%	-55%	-72%

Absorption Rate

The percentage of inventory sold per month.

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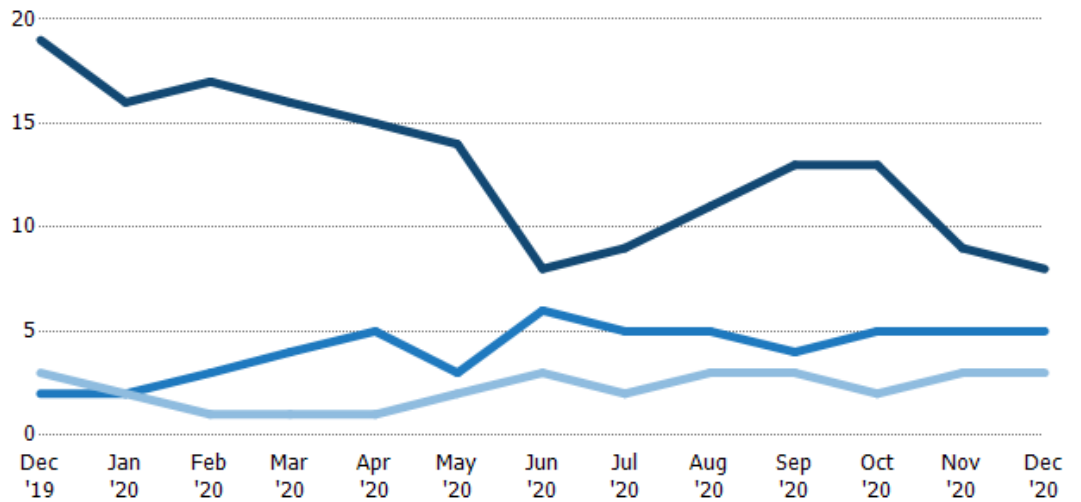
Current Year	11%	19%	12%	6%	7%	7%	25%	33%	18%	23%	23%	22%	38%
Prior Year	17%	5%	6%	6%	6%	10%	5%	4%	4%	5%	5%	10%	11%
Change from Prior Year	6%	-14%	-6%	-6%	6%	2%	-20%	-33%	-14%	-18%	-18%	-12%	-27%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

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 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



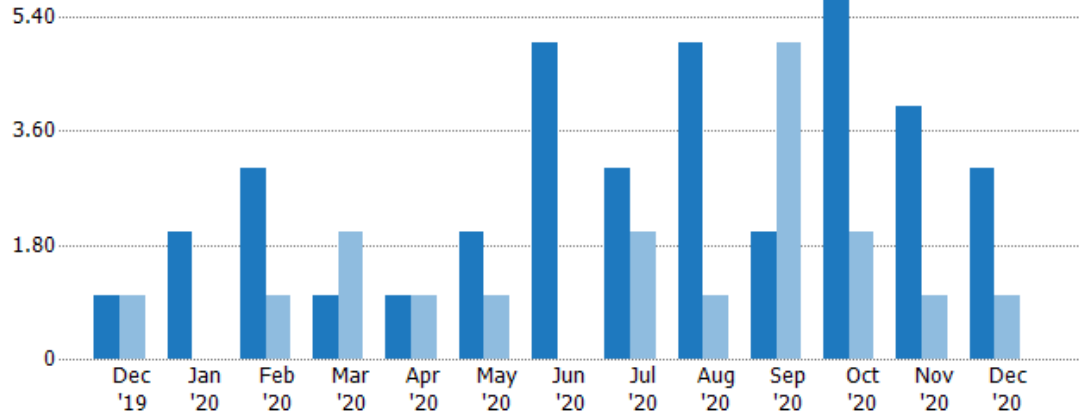
Active	19	16	17	16	15	14	8	9	11	13	13	9	8
Pending	2	2	3	4	5	3	6	5	5	4	5	5	5
Sold	3	2	1	1	1	2	3	2	3	3	2	3	3

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

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 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



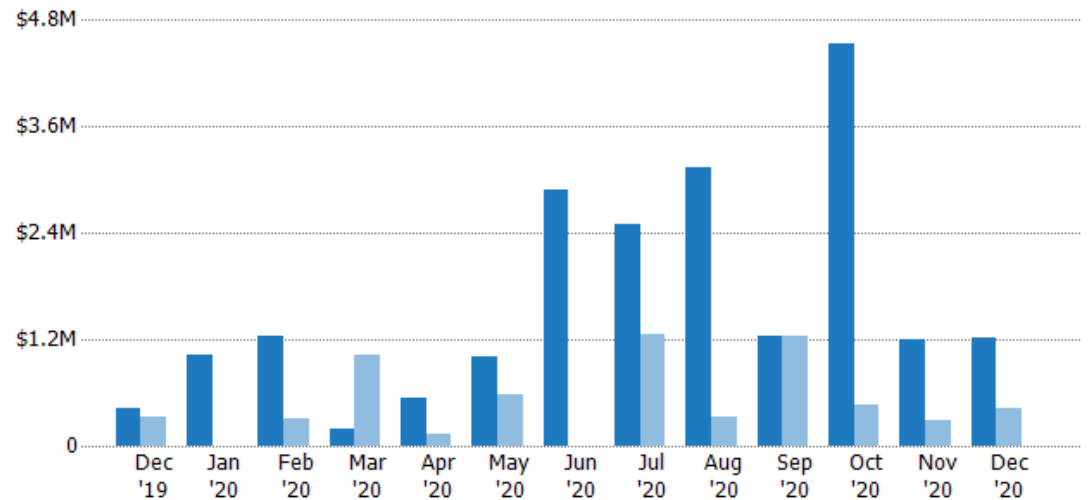
Current Year	1	2	3	1	1	2	5	3	5	2	6	4	3
Prior Year	1	-	1	2	1	1	-	2	1	5	2	1	1
Percent Change from Prior Year	0%	100%	200%	-50%	0%	100%	100%	50%	400%	-60%	200%	300%	200%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



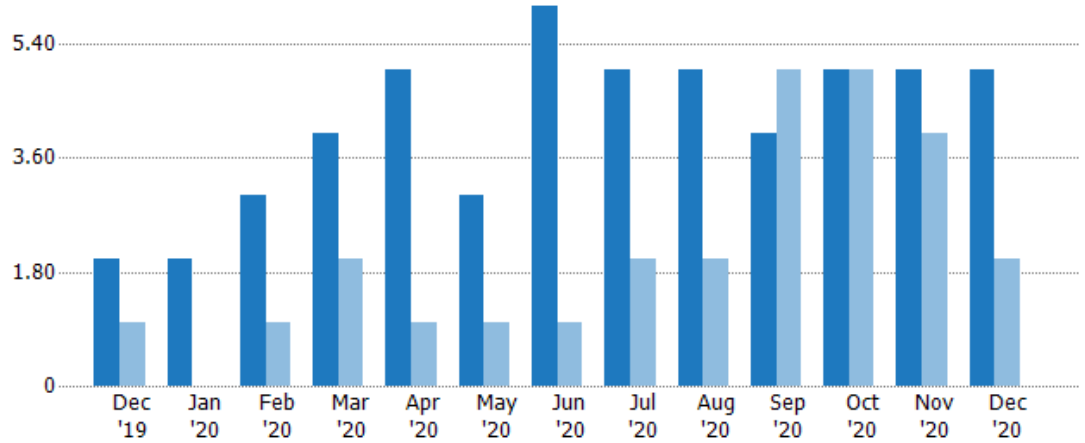
Current Year	\$424K	\$1.03M	\$1.25M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M	\$3.14M	\$1.24M	\$4.53M	\$1.2M	\$1.21M
Prior Year	\$330K	-	\$300K	\$1.02M	\$139K	\$580K	-	\$1.25M	\$325K	\$1.23M	\$468K	\$289K	\$424K
Percent Change from Prior Year	28%	100%	316%	-80%	292%	72%	100%	100%	866%	1%	869%	315%	187%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



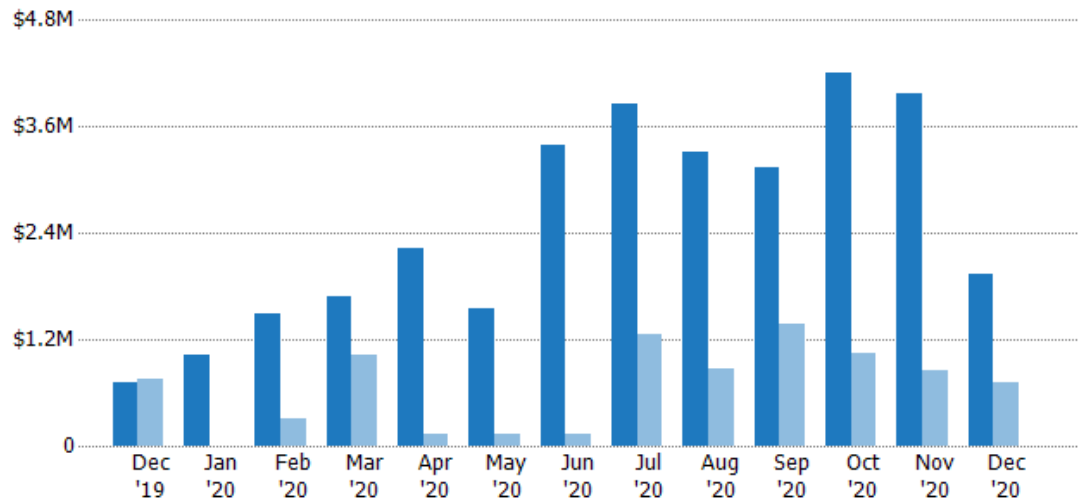
Current Year	2	2	3	4	5	3	6	5	5	4	5	5	5
Prior Year	1	-	1	2	1	1	1	2	2	5	5	4	2
Percent Change from Prior Year	100%	100%	200%	100%	400%	200%	500%	150%	150%	-20%	0%	25%	150%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



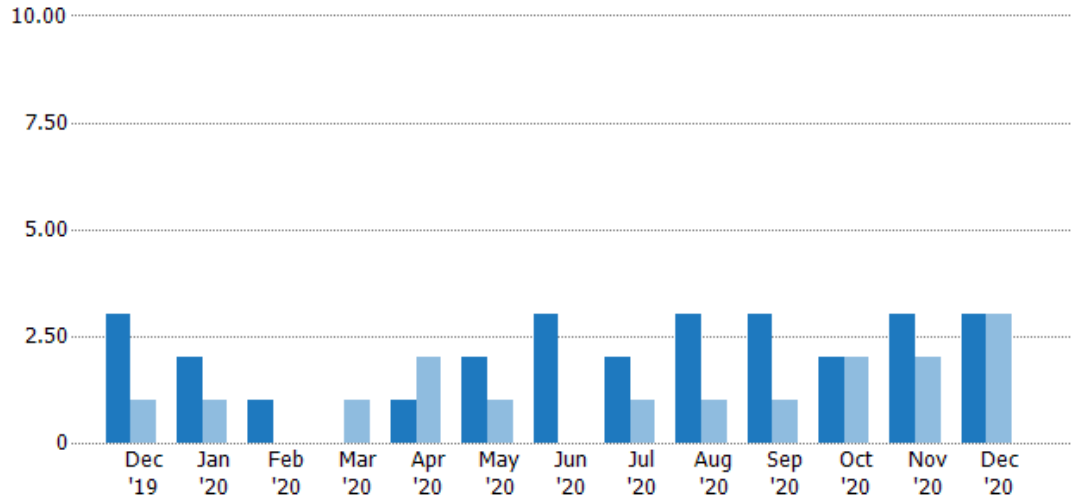
Current Year	\$713K	\$1.03M	\$1.48M	\$1.68M	\$2.23M	\$1.54M	\$3.4M	\$3.86M	\$3.31M	\$3.14M	\$4.21M	\$3.98M	\$1.93M
Prior Year	\$750K	-	\$300K	\$1.02M	\$139K	\$139K	\$139K	\$1.25M	\$875K	\$1.37M	\$1.05M	\$852K	\$713K
Percent Change from Prior Year	-5%	100%	394%	66%	1,502%	1,011%	2,346%	209%	279%	129%	302%	367%	171%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



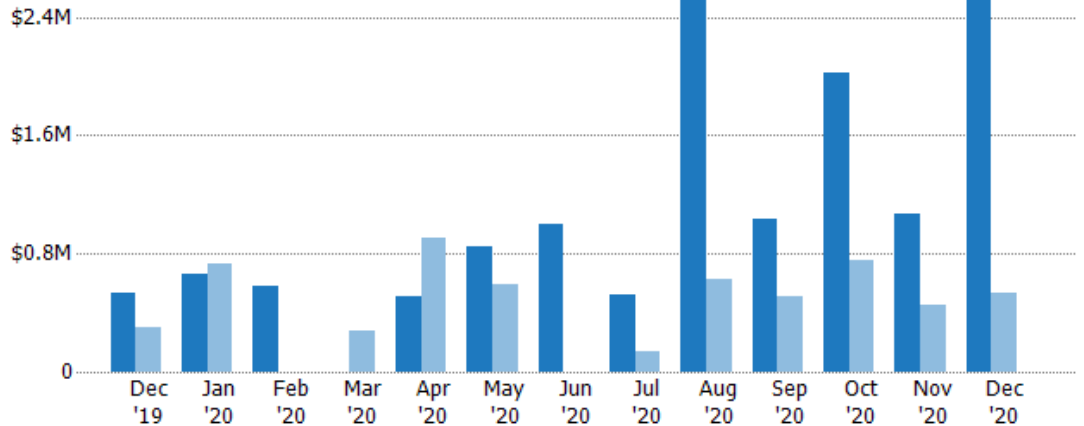
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	3	2	1	-	1	2	3	2	3	3	2	3	3
Prior Year	1	1	-	1	2	1	-	1	1	1	2	2	3
Percent Change from Prior Year	200%	100%	100%	-100%	-50%	100%	100%	100%	200%	200%	0%	50%	0%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



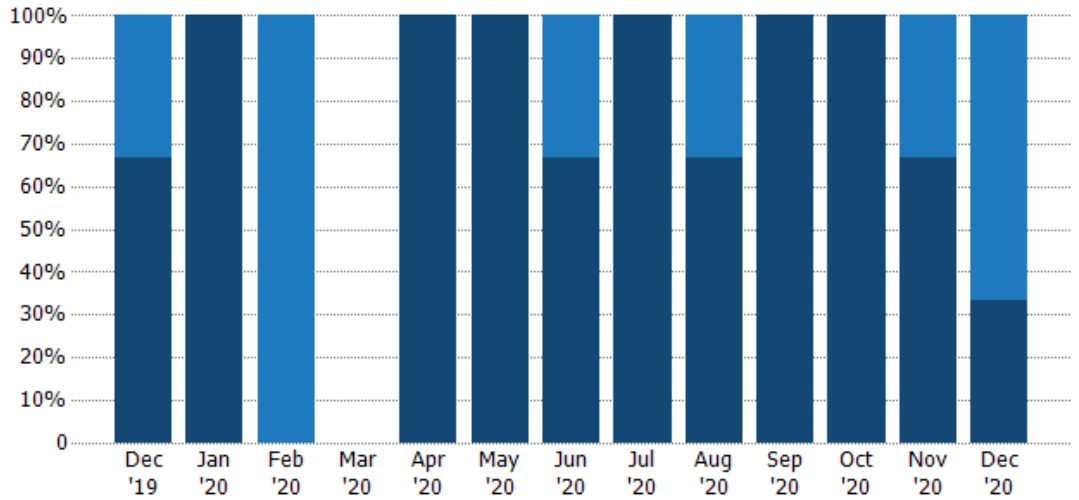
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	\$532K	\$665K	\$580K	-	\$515K	\$843K	\$1M	\$520K	\$2.88M	\$1.03M	\$2.03M	\$1.07M	\$2.98M
Prior Year	\$305K	\$730K	-	\$280K	\$910K	\$595K	-	\$135K	\$630K	\$510K	\$755K	\$451K	\$532K
Percent Change from Prior Year	74%	-9%	100%	-100%	-43%	42%	100%	285%	357%	102%	168%	138%	461%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



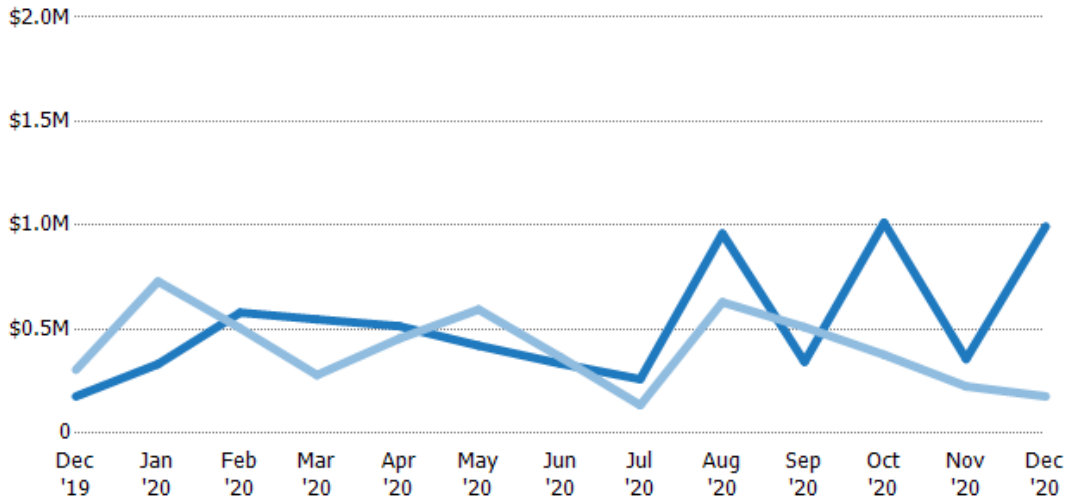
Property Type	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Condo/Townhouse	33%	-	100%	-	-	-	33%	-	33%	-	-	33%	67%
Single Family Residence	67%	100%	-	-	100%	100%	67%	100%	67%	100%	100%	67%	33%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



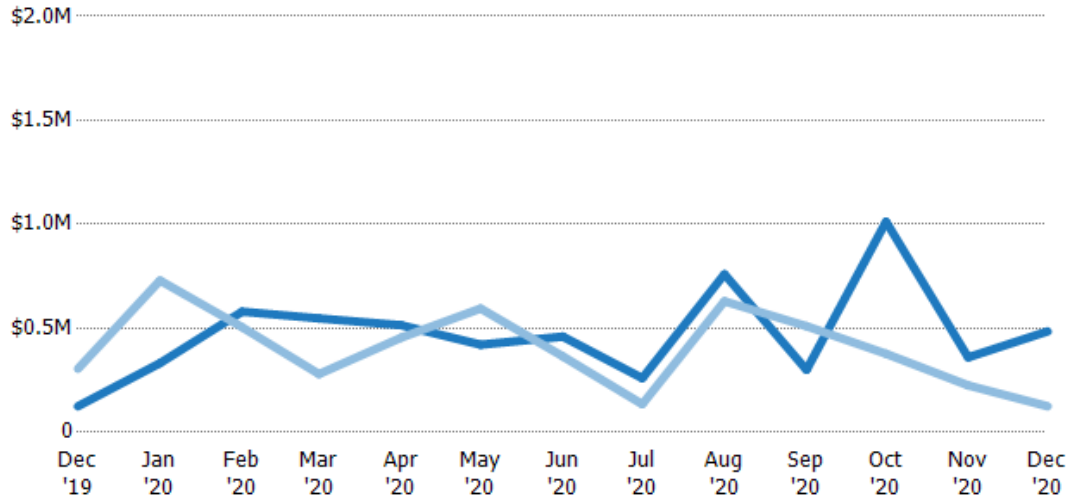
Property Type	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	\$177K	\$333K	\$580K	\$548K	\$515K	\$421K	\$334K	\$260K	\$960K	\$343K	\$1.01M	\$357K	\$995K
Prior Year	\$305K	\$730K	\$505K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K	\$177K
Percent Change from Prior Year	-42%	-54%	100%	-100%	13%	-29%	100%	93%	52%	-33%	168%	58%	461%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



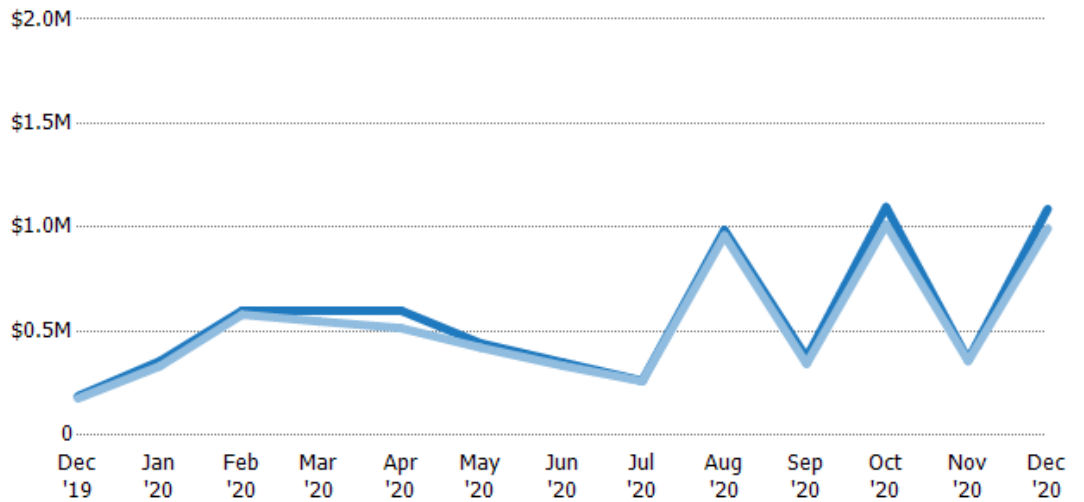
Current Year	\$125K	\$333K	\$580K	\$548K	\$515K	\$421K	\$460K	\$260K	\$760K	\$300K	\$1.01M	\$360K	\$485K
Prior Year	\$305K	\$730K	\$505K	\$280K	\$455K	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K	\$125K
Percent Change from Prior Year	-59%	-54%	100%	-100%	13%	-29%	100%	93%	21%	-41%	168%	60%	288%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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 Family Residence



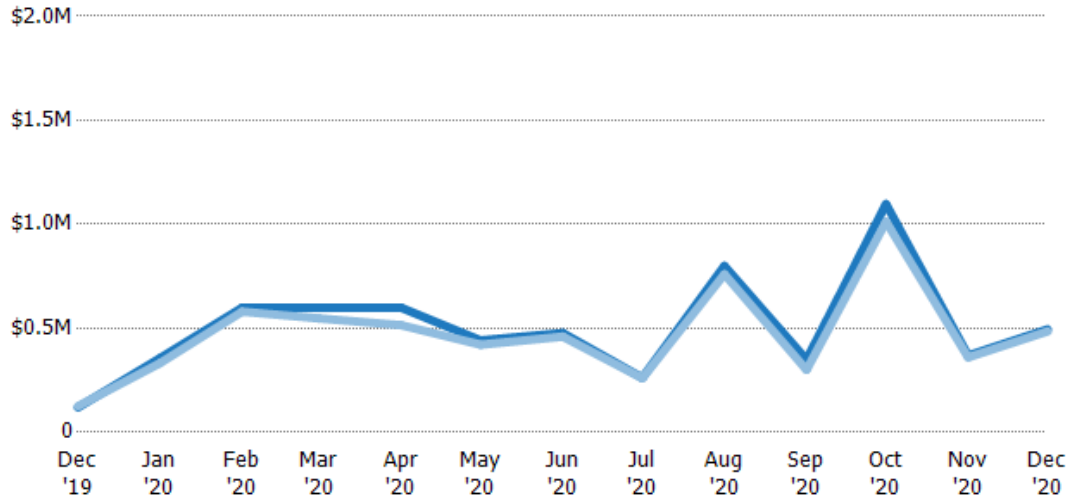
Avg List Price	\$188K	\$357K	\$599K	\$599K	\$599K	\$442K	\$350K	\$262K	\$987K	\$373K	\$1.1M	\$363K	\$1.09M
Avg Sales Price	\$177K	\$333K	\$580K	\$548K	\$515K	\$421K	\$334K	\$260K	\$960K	\$343K	\$1.01M	\$357K	\$995K
Avg Sales Price as a % of Avg List Price	94%	93%	97%	91%	86%	95%	96%	99%	97%	92%	92%	98%	91%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



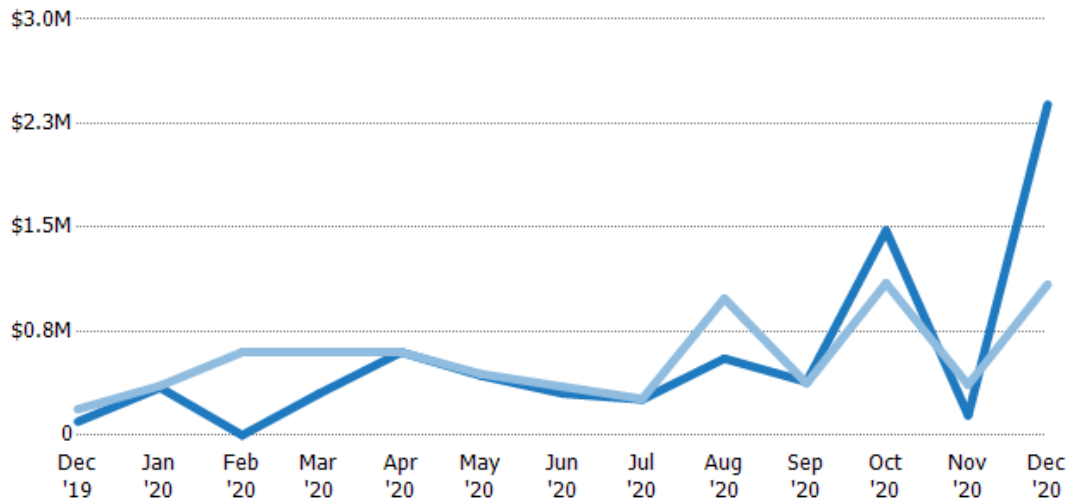
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median List Price	\$119K	\$357K	\$599K	\$599K	\$599K	\$442K	\$477K	\$262K	\$800K	\$349K	\$1.1M	\$369K	\$495K
Median Sales Price	\$125K	\$333K	\$580K	\$548K	\$515K	\$421K	\$460K	\$260K	\$760K	\$300K	\$1.01M	\$360K	\$485K
Med Sales Price as a % of Med List Price	105%	93%	97%	91%	86%	95%	96%	99%	95%	86%	92%	98%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



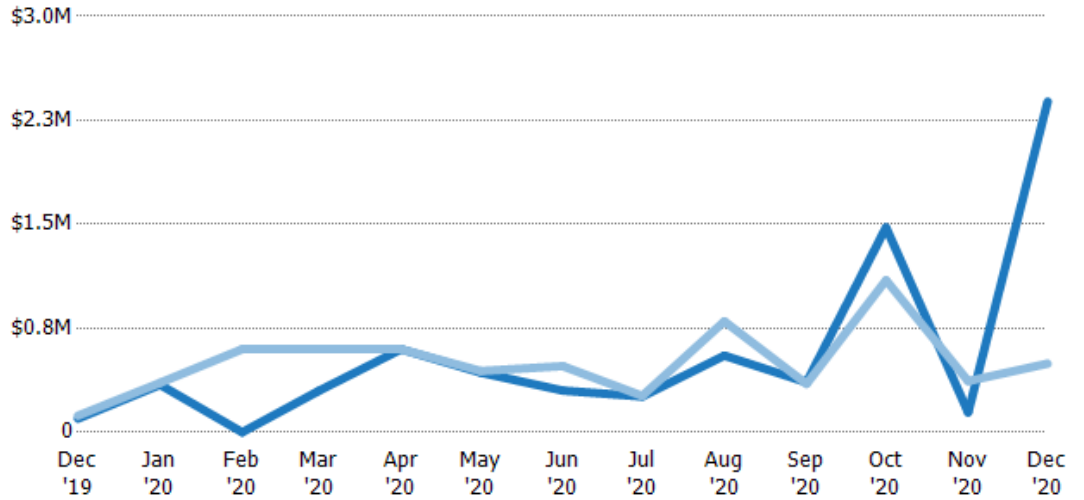
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Avg Est Value	\$98.4K	\$343K	\$0	\$299K	\$599K	\$430K	\$301K	\$258K	\$553K	\$385K	\$1.48M	\$144K	\$2.39M
Avg Sales Price	\$188K	\$357K	\$599K	\$599K	\$599K	\$442K	\$350K	\$262K	\$987K	\$373K	\$1.1M	\$363K	\$1.09M
Avg Sales Price as a % of Avg Est Value	191%	104%	100%	100%	100%	103%	116%	102%	178%	97%	74%	253%	46%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$98.4K	\$343K	\$0	\$299K	\$599K	\$430K	\$301K	\$258K	\$553K	\$361K	\$1.48M	\$144K	\$2.39M
Median Sales Price	\$119K	\$357K	\$599K	\$599K	\$599K	\$442K	\$477K	\$262K	\$800K	\$349K	\$1.1M	\$369K	\$495K
Med Sales Price as a % of Med Est Value	121%	104%	100%	100%	100%	103%	159%	102%	145%	97%	74%	257%	21%

Sales Activity by ZIP

Dec 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05155	5	\$1,928,900	3	\$2,984,000	\$994,667	\$485,000	\$334	\$336	466

Sales Activity by Metro Area

Dec 2020

Metro	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
Bennington, VT	1	\$389,000	1	\$349,000	\$349,000	\$349,000	\$336	\$336	526
Other	4	\$1,539,900	2	\$2,635,000	\$1,317,500	\$1,317,500	\$333	\$333	348