

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Dec 2020	Dec 2019	+ / -	YTD 2020	YTD 2019	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	6	2	+200%	102	100	+2%
New Listing Volume	\$1,362,900	\$194,820	+599.6%	\$21,271,759	\$17,990,014	+18.2%
Active Listing Count	18	38	-52.6%	N/A	N/A	
Active Listing Volume	\$3,957,199	\$7,019,619	-43.6%	N/A	N/A	
Average Listing Price	\$219,844	\$184,727	+19%	\$224,333	\$212,318	+5.7%
Median Listing Price	\$158,750	\$158,700	+0%	\$175,430	\$185,869	-5.6%
Median Days in RPR	106	157.5	-32.7%	103.18	137.91	-25.2%
Months of Inventory	2.6	9.5	-72.9%	5.3	7.3	-28.2%
Absorption Rate	38.89%	10.53%	+28.4%	19.03%	13.66%	+5.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	4	6	-33.3%	115	80	+43.8%
New Pending Sales Volume	\$548,000	\$804,200	-31.9%	\$22,559,679	\$14,111,995	+59.9%
Pending Sales Count	13	9	+44.4%	N/A	N/A	
Pending Sales Volume	\$3,082,400	\$1,214,100	+153.9%	N/A	N/A	
Closed Sales Count	8	4	+100%	97	63	+54%
Closed Sales Volume	\$2,205,000	\$745,000	+196%	\$17,347,987	\$10,622,170	+63.3%
Average Sales Price	\$275,625	\$186,250	+48%	\$178,845	\$168,606	+6.1%
Median Sales Price	\$247,000	\$190,000	+30%	\$165,756	\$153,113	+8.3%

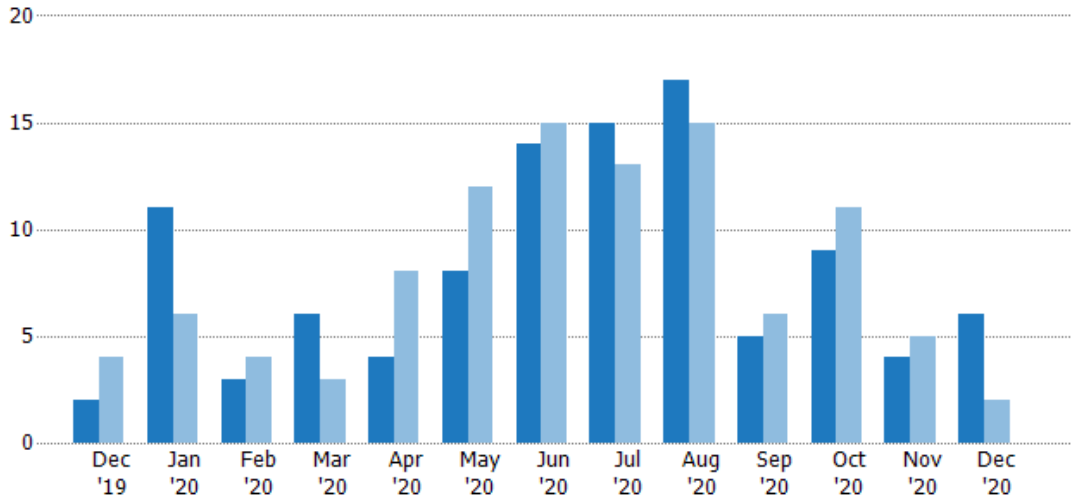
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Dec '20	6	200%
Dec '19	2	-50%
Dec '18	4	-50%



Current Year	2	11	3	6	4	8	14	15	17	5	9	4	6
Prior Year	4	6	4	3	8	12	15	13	15	6	11	5	2
Percent Change from Prior Year	-50%	83%	-25%	100%	-50%	-33%	-7%	15%	13%	-17%	-18%	-20%	200%

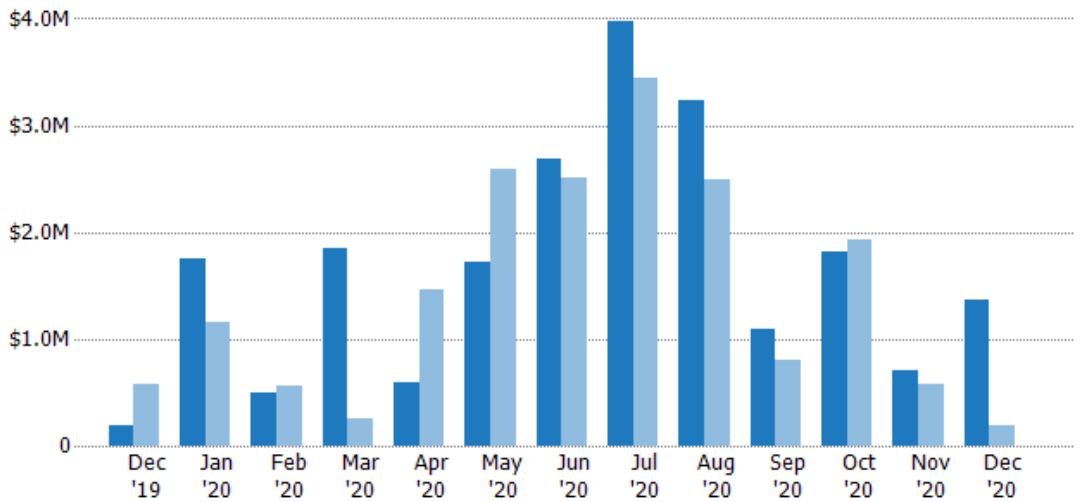
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Dec '20	\$1.36M	599.6%
Dec '19	\$195K	-66.6%
Dec '18	\$584K	-50.5%



Current Year	\$195K	\$1.76M	\$489K	\$1.84M	\$595K	\$1.71M	\$2.69M	\$3.97M	\$3.23M	\$1.09M	\$1.82M	\$699K	\$1.36M
Prior Year	\$584K	\$1.16M	\$560K	\$249K	\$1.47M	\$2.59M	\$2.51M	\$3.44M	\$2.5M	\$802K	\$1.93M	\$575K	\$195K
Percent Change from Prior Year	-67%	52%	-13%	642%	-59%	-34%	7%	15%	29%	36%	-6%	22%	600%

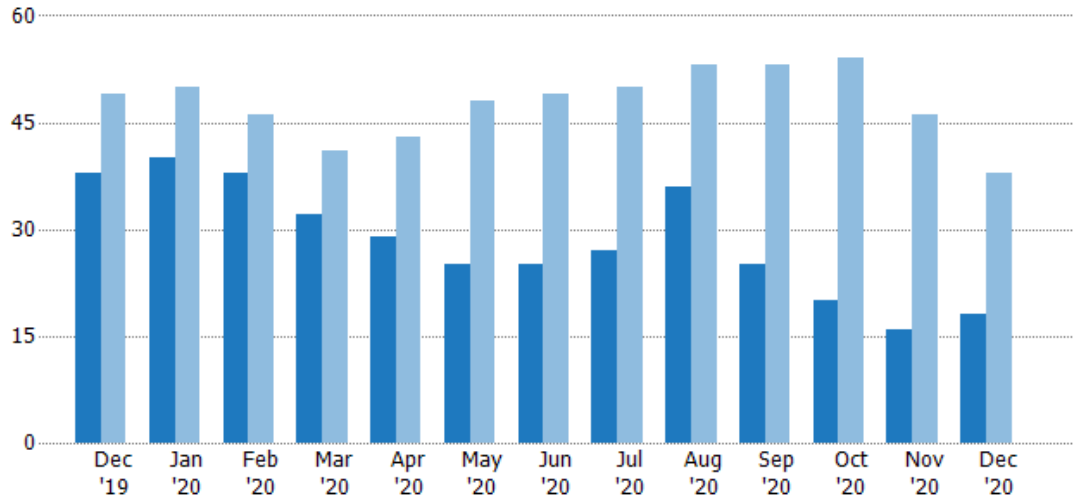
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	18	-52.6%
Dec '19	38	-22.4%
Dec '18	49	8.2%



Current Year	38	40	38	32	29	25	25	27	36	25	20	16	18
Prior Year	49	50	46	41	43	48	49	50	53	53	54	46	38
Percent Change from Prior Year	-22%	-20%	-17%	-22%	-33%	-48%	-49%	-46%	-32%	-53%	-63%	-65%	-53%

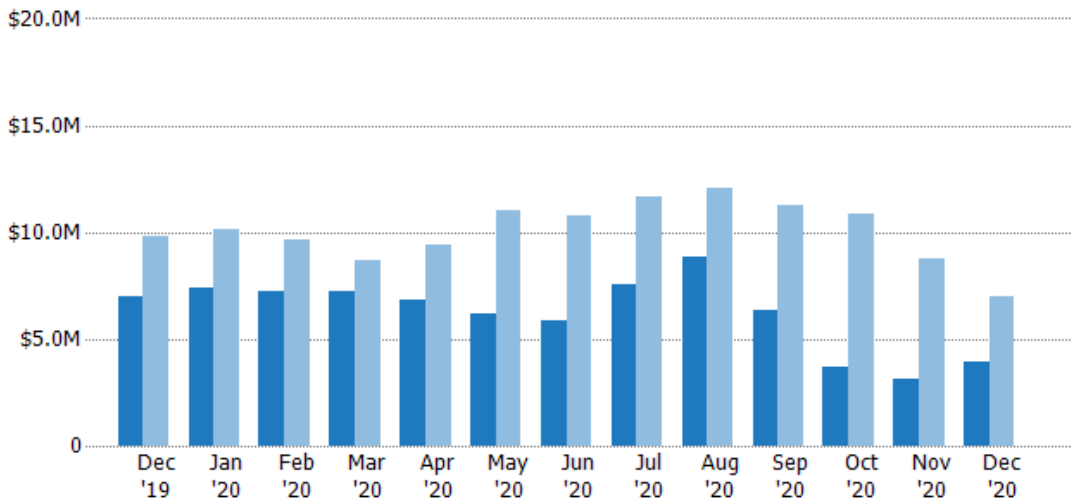
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$3.96M	-43.6%
Dec '19	\$7.02M	-28.2%
Dec '18	\$9.77M	6.8%



Current Year	\$7.02M	\$7.39M	\$7.21M	\$7.27M	\$6.84M	\$6.2M	\$5.87M	\$7.53M	\$8.83M	\$6.35M	\$3.66M	\$3.14M	\$3.96M
Prior Year	\$9.77M	\$10.1M	\$9.64M	\$8.66M	\$9.43M	\$11M	\$10.8M	\$11.6M	\$12.1M	\$11.3M	\$10.9M	\$8.73M	\$7.02M
Percent Change from Prior Year	-28%	-27%	-25%	-16%	-27%	-44%	-46%	-35%	-27%	-44%	-66%	-64%	-44%

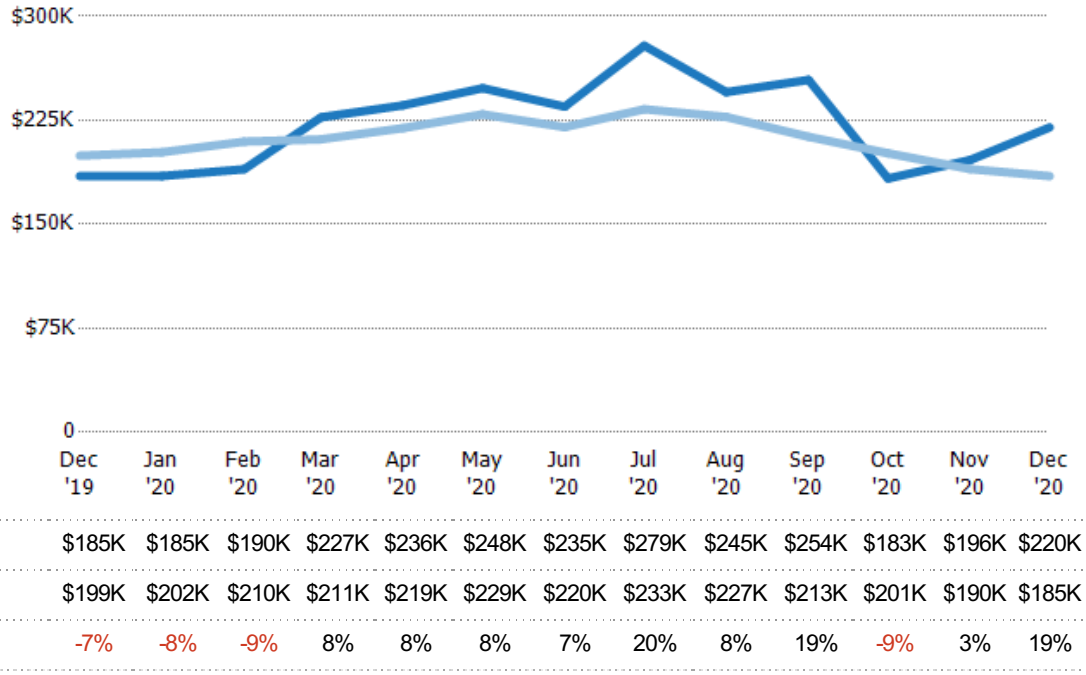
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Dec '20	\$220K	19%
Dec '19	\$185K	-7.4%
Dec '18	\$199K	-1.3%



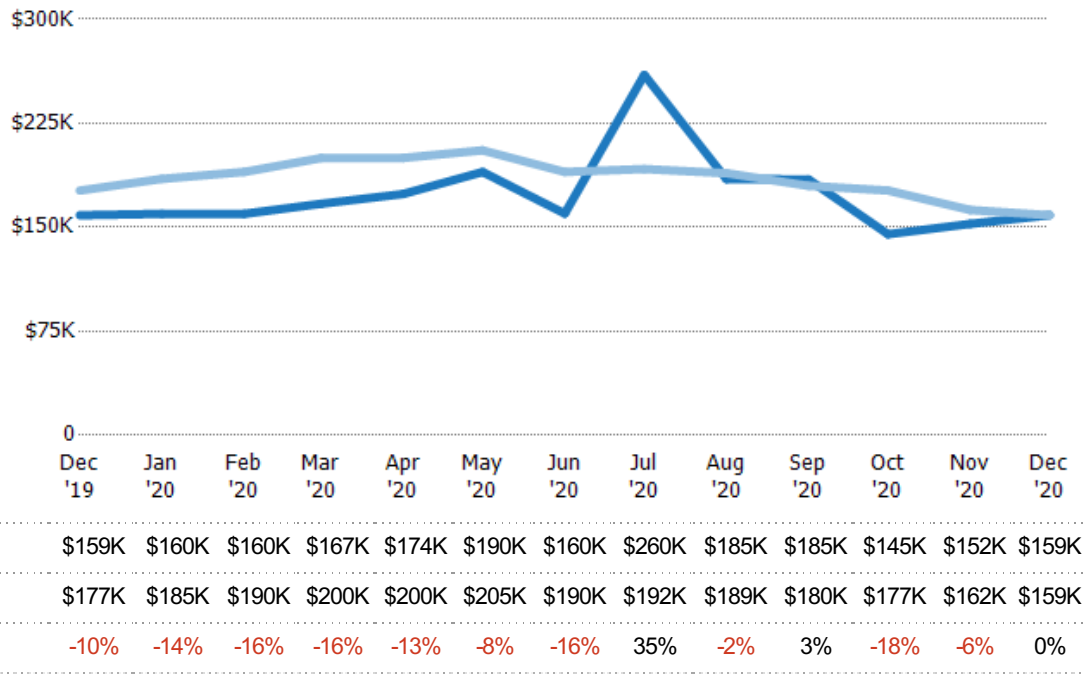
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Dec '20	\$159K	0%
Dec '19	\$159K	-10.1%
Dec '18	\$177K	-3.7%

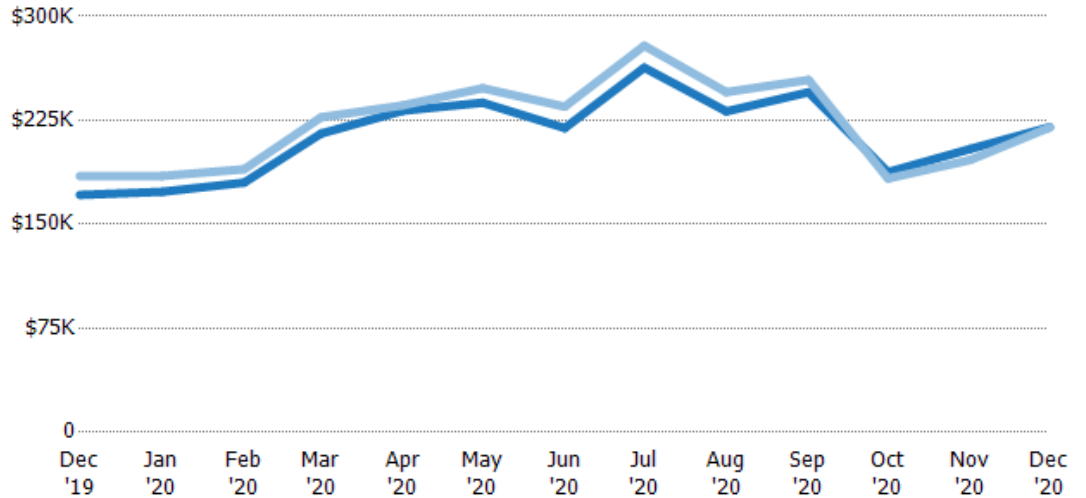


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



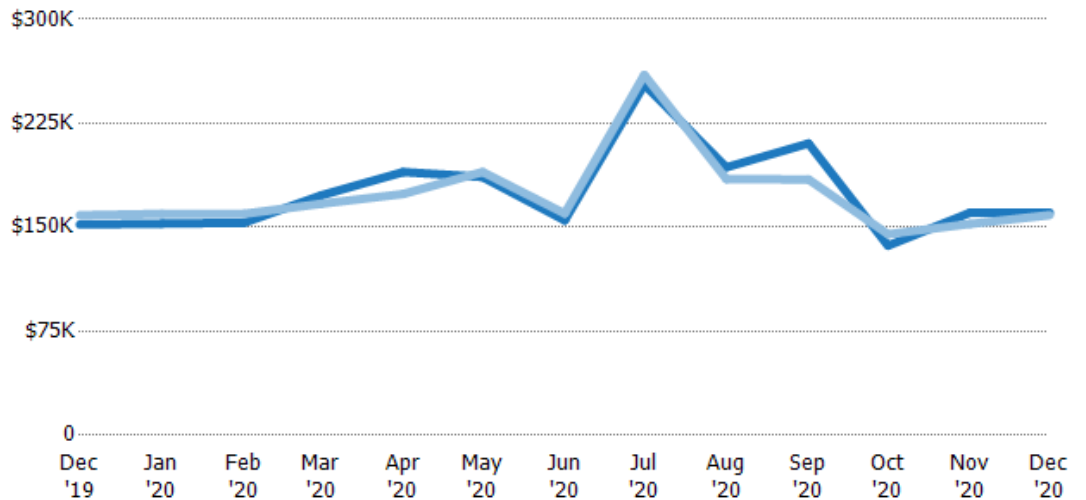
Avg Est Value	\$171K	\$173K	\$180K	\$215K	\$232K	\$238K	\$219K	\$263K	\$231K	\$245K	\$188K	\$204K	\$220K
Avg Listing Price	\$185K	\$185K	\$190K	\$227K	\$236K	\$248K	\$235K	\$279K	\$245K	\$254K	\$183K	\$196K	\$220K
Avg Listing Price as a % of Avg Est Value	108%	107%	105%	105%	102%	104%	107%	106%	106%	104%	98%	96%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$152K	\$153K	\$153K	\$173K	\$190K	\$186K	\$155K	\$253K	\$193K	\$210K	\$137K	\$161K	\$161K
Median Listing Price	\$159K	\$160K	\$160K	\$167K	\$174K	\$190K	\$160K	\$260K	\$185K	\$185K	\$145K	\$152K	\$159K
Med Listing Price as a % of Med Est Value	104%	105%	104%	97%	92%	102%	103%	103%	96%	88%	106%	95%	99%

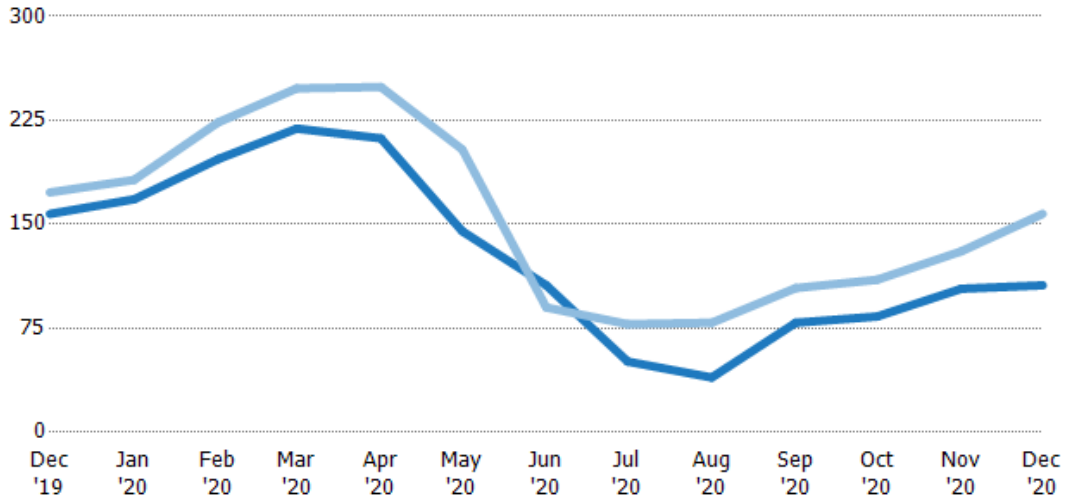
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Days	% Chg.
Dec '20	106	-32.7%
Dec '19	158	-9%
Dec '18	173	-8.1%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	158	168	197	219	212	145	106	51	39.5	79	83.5	104	106
Prior Year	173	182	224	248	249	204	90	78	79	104	110	131	158
Percent Change from Prior Year	-9%	-8%	-12%	-12%	-15%	-29%	18%	-35%	-50%	-24%	-24%	-21%	-33%

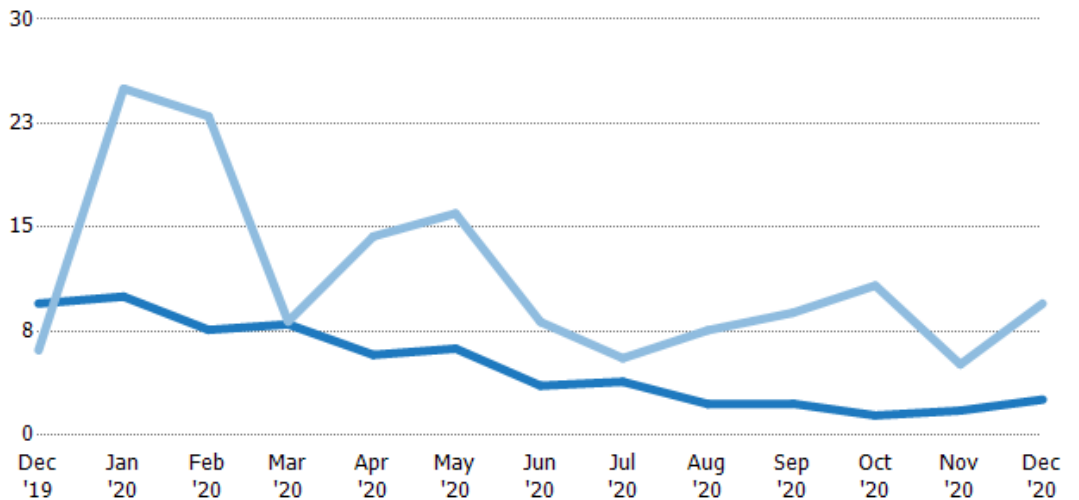
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Months	% Chg.
Dec '20	2.57	-72.9%
Dec '19	9.5	55.1%
Dec '18	6.13	44.2%



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Current Year	9.5	10	7.6	8	5.8	6.25	3.57	3.86	2.25	2.27	1.43	1.78	2.57
Prior Year	6.13	25	23	8.2	14.3	16	8.17	5.56	7.57	8.83	10.8	5.11	9.5
Percent Change from Prior Year	55%	-60%	-67%	-2%	-60%	-61%	-56%	-31%	-70%	-74%	-87%	-65%	-73%

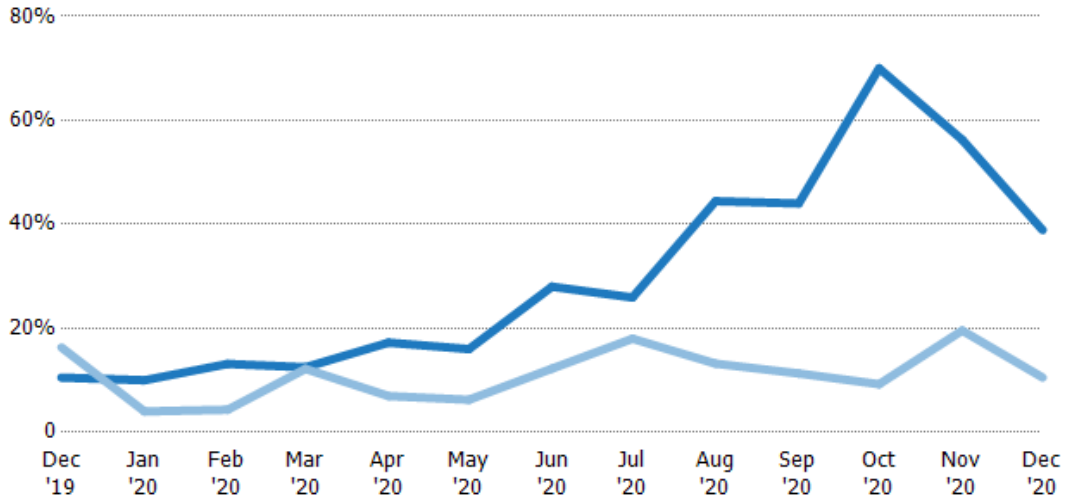
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Dec '20	39%	-28.4%
Dec '19	11%	5.8%
Dec '18	16%	-30.6%



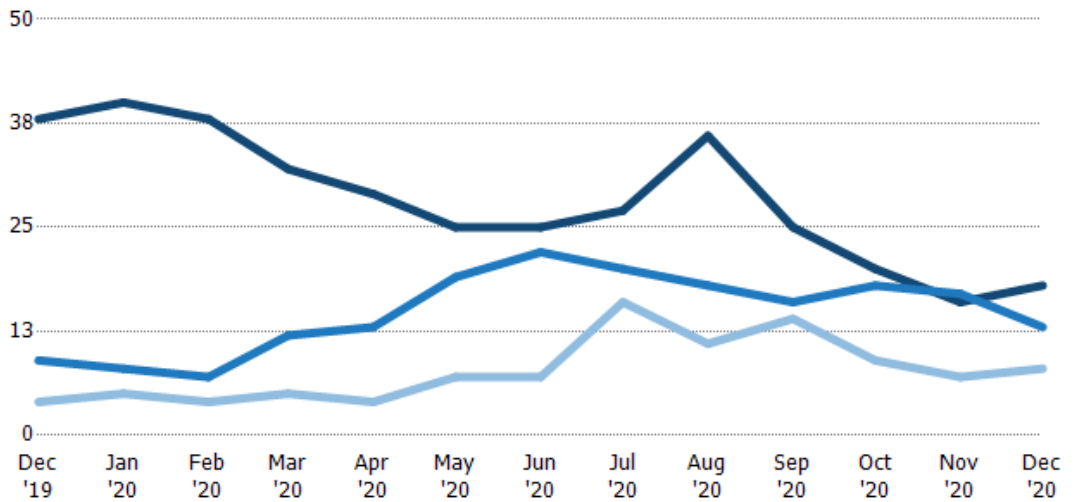
Current Year	11%	10%	13%	13%	17%	16%	28%	26%	44%	44%	70%	56%	39%
Prior Year	16%	4%	4%	12%	7%	6%	12%	18%	13%	11%	9%	20%	11%
Change from Prior Year	6%	-6%	-9%	0%	-10%	-10%	-16%	-8%	-31%	-33%	-61%	-37%	-28%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	38	40	38	32	29	25	25	27	36	25	20	16	18
Pending	9	8	7	12	13	19	22	20	18	16	18	17	13
Sold	4	5	4	5	4	7	7	16	11	14	9	7	8

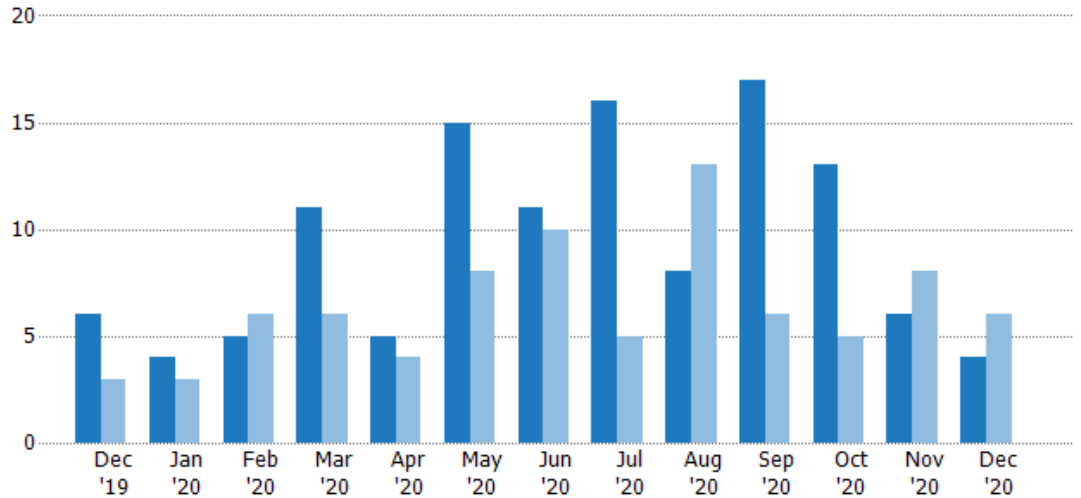
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	4	-33.3%
Dec '19	6	100%
Dec '18	3	66.7%



Current Year	6	4	5	11	5	15	11	16	8	17	13	6	4
Prior Year	3	3	6	6	4	8	10	5	13	6	5	8	6
Percent Change from Prior Year	100%	33%	-17%	83%	25%	88%	10%	220%	-38%	183%	160%	-25%	-33%

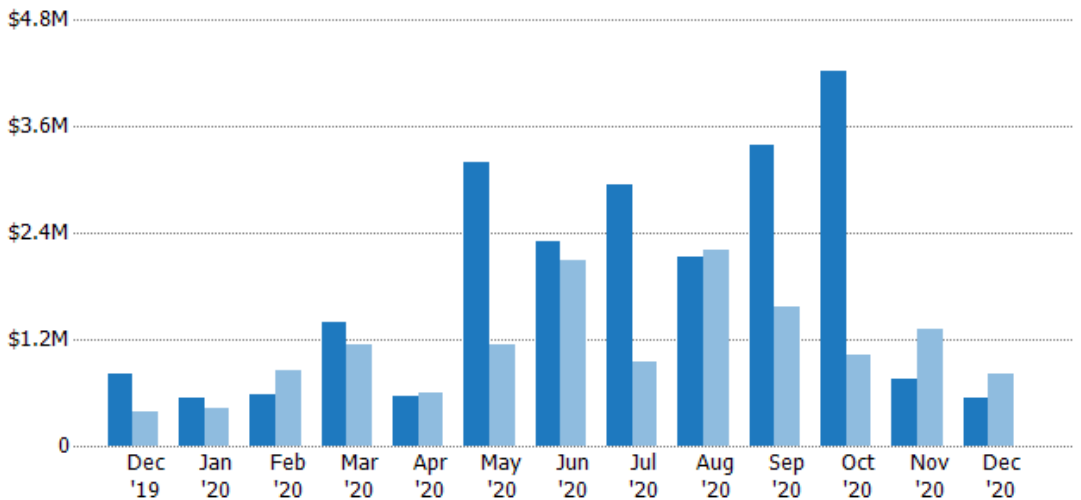
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$548K	-31.9%
Dec '19	\$804K	114.2%
Dec '18	\$375K	114.5%



Current Year	\$804K	\$536K	\$578K	\$1.4M	\$552K	\$3.2M	\$2.31M	\$2.95M	\$2.12M	\$3.39M	\$4.22M	\$762K	\$548K
Prior Year	\$375K	\$418K	\$859K	\$1.14M	\$605K	\$1.15M	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K
Percent Change from Prior Year	114%	28%	-33%	23%	-9%	178%	11%	212%	-4%	116%	313%	-42%	-32%



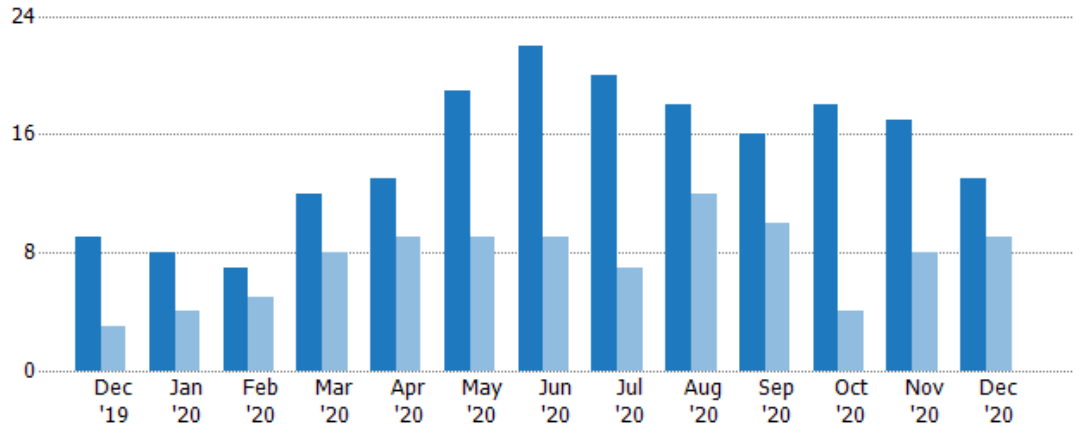
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	13	44.4%
Dec '19	9	200%
Dec '18	3	133.3%



Current Year	9	8	7	12	13	19	22	20	18	16	18	17	13
Prior Year	3	4	5	8	9	9	9	7	12	10	4	8	9
Percent Change from Prior Year	200%	100%	40%	50%	44%	111%	144%	186%	50%	60%	350%	113%	44%

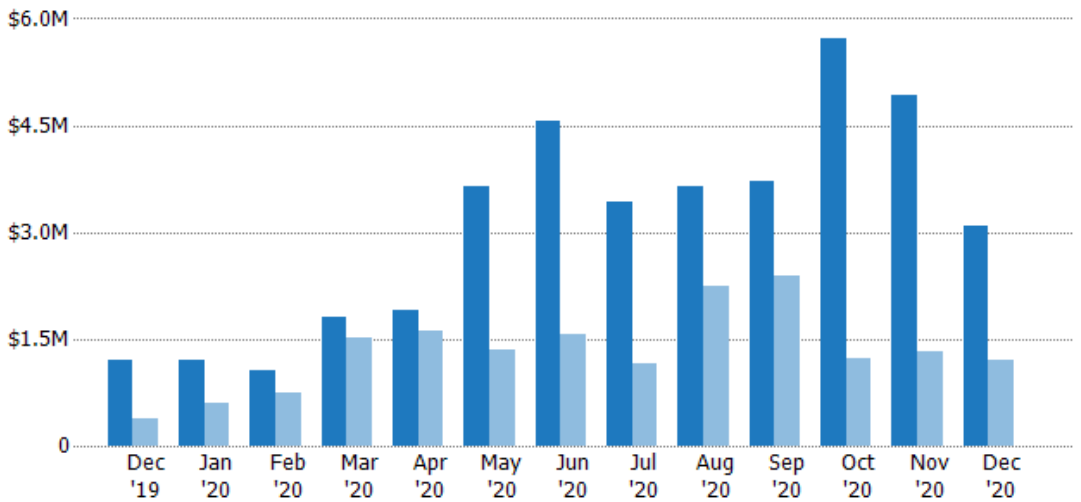
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$3.08M	153.9%
Dec '19	\$1.21M	223.4%
Dec '18	\$375K	239.9%



Current Year	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M	\$4.56M	\$3.42M	\$3.65M	\$3.72M	\$5.73M	\$4.92M	\$3.08M
Prior Year	\$375K	\$597K	\$754K	\$1.51M	\$1.61M	\$1.36M	\$1.56M	\$1.14M	\$2.24M	\$2.39M	\$1.22M	\$1.32M	\$1.21M
Percent Change from Prior Year	223%	102%	42%	19%	19%	169%	193%	199%	63%	56%	370%	273%	154%

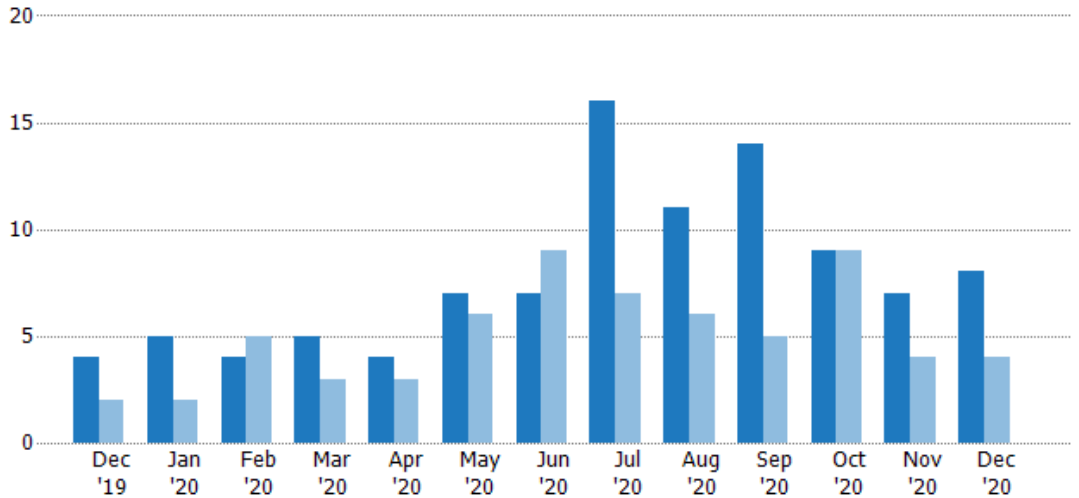
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Dec '20	8	100%
Dec '19	4	100%
Dec '18	2	100%



Current Year	4	5	4	5	4	7	7	16	11	14	9	7	8
Prior Year	2	2	5	3	3	6	9	7	6	5	9	4	4
Percent Change from Prior Year	100%	150%	-20%	67%	33%	17%	-22%	129%	83%	180%	0%	75%	100%

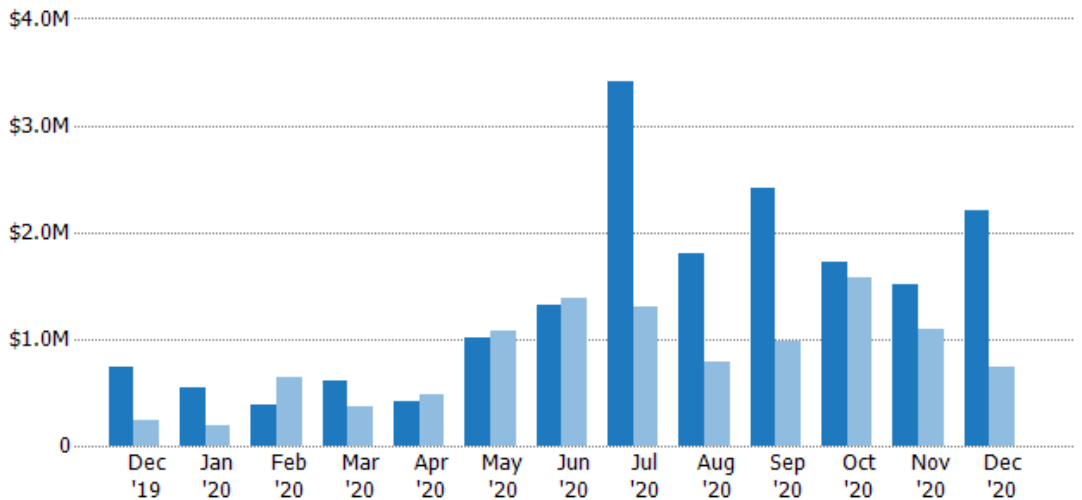
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Dec '20	\$2.21M	196%
Dec '19	\$745K	210.4%
Dec '18	\$240K	277.4%



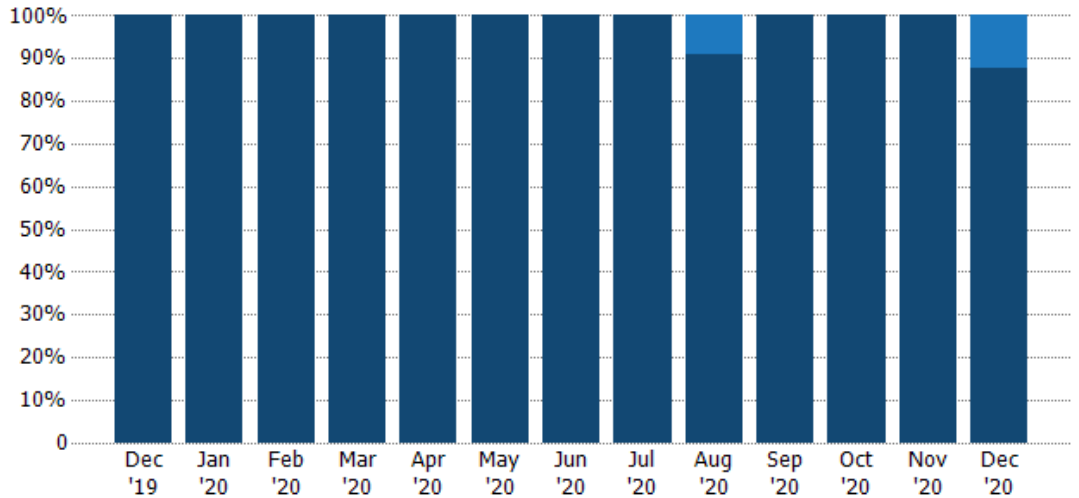
Current Year	\$745K	\$543K	\$390K	\$606K	\$412K	\$1.02M	\$1.31M	\$3.41M	\$1.81M	\$2.41M	\$1.72M	\$1.52M	\$2.21M
Prior Year	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M	\$1.38M	\$1.29M	\$794K	\$979K	\$1.57M	\$1.09M	\$745K
Percent Change from Prior Year	210%	184%	-40%	64%	-13%	-6%	-5%	163%	128%	146%	9%	39%	196%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



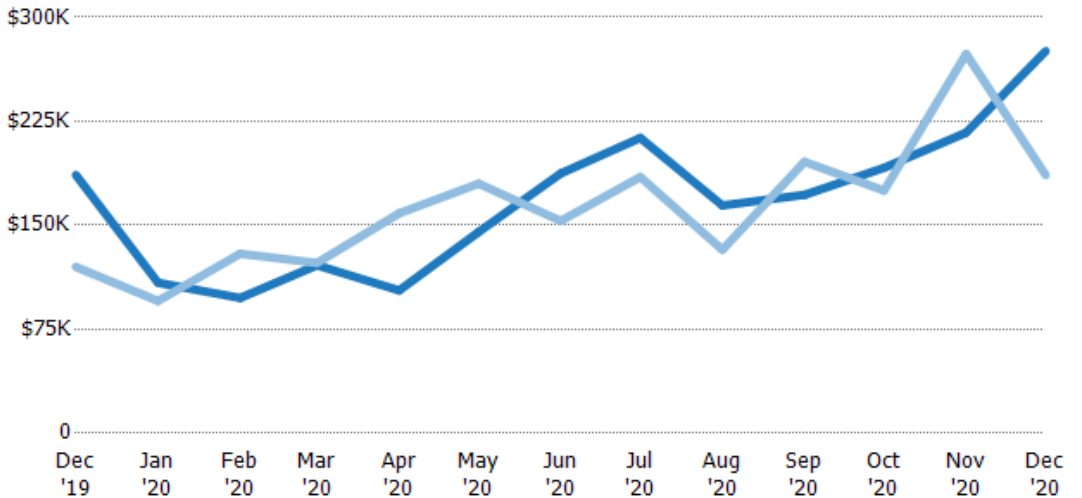
Condo/Townhouse	-	-	-	-	-	-	-	-	9%	-	-	-	13%
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	91%	100%	100%	100%	88%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$172K	\$191K	\$217K	\$276K
Prior Year	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K	\$153K	\$185K	\$132K	\$196K	\$175K	\$274K	\$186K
Percent Change from Prior Year	55%	14%	-25%	-1%	-35%	-19%	22%	15%	24%	-12%	9%	-21%	48%

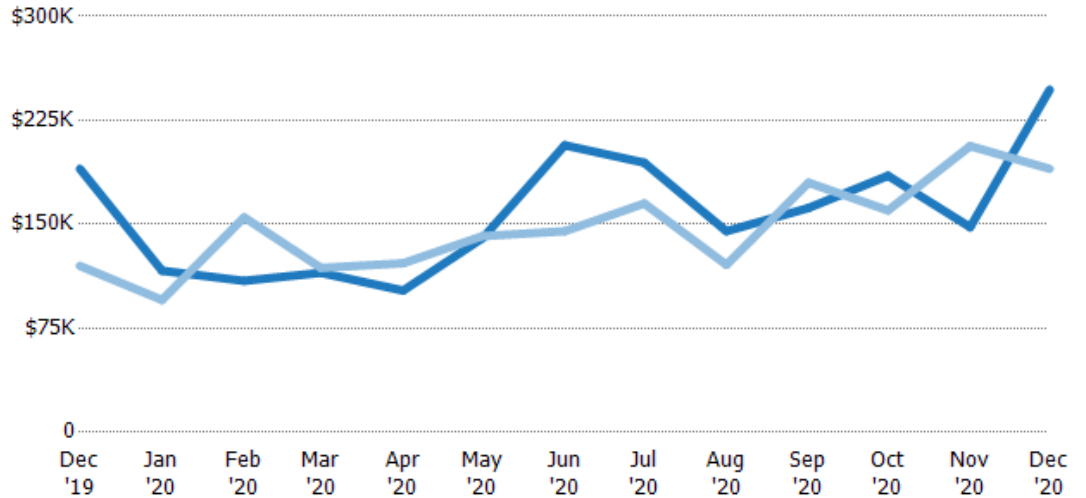
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Dec '20	\$247K	30%
Dec '19	\$190K	58.3%
Dec '18	\$120K	42%



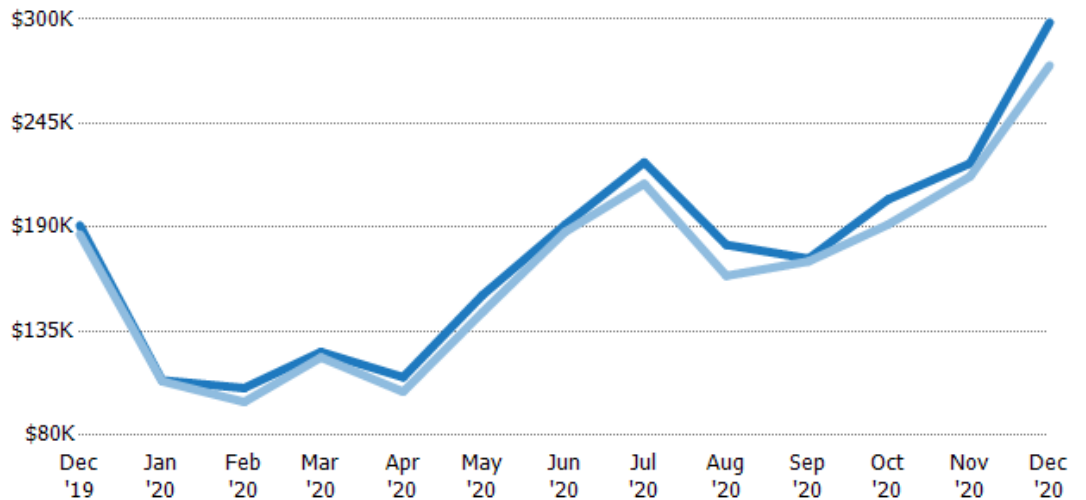
Current Year	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$162K	\$185K	\$148K	\$247K
Prior Year	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K	\$145K	\$165K	\$121K	\$180K	\$160K	\$206K	\$190K
Percent Change from Prior Year	58%	22%	-30%	-3%	-16%	-1%	43%	18%	20%	-10%	16%	-28%	30%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



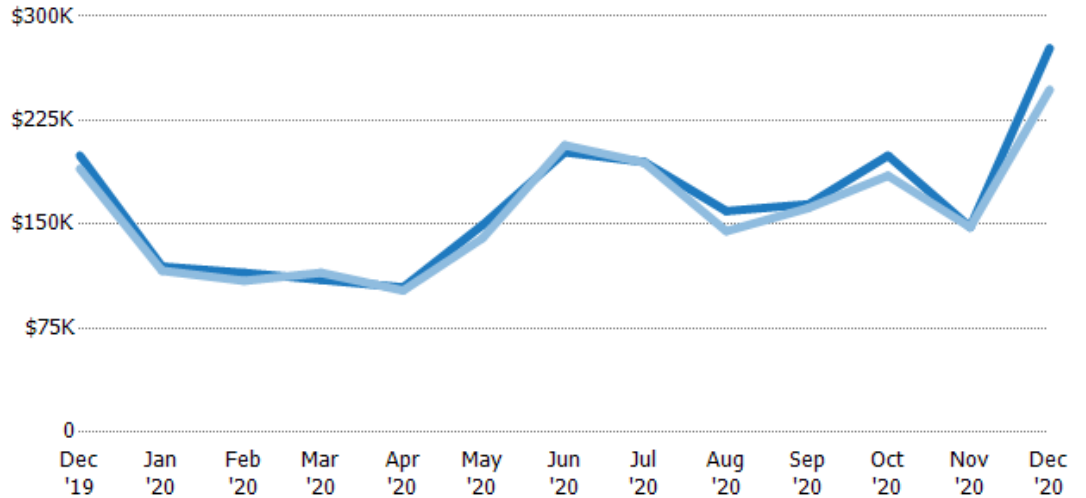
Avg List Price	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$173K	\$205K	\$224K	\$298K
Avg Sales Price	\$186K	\$109K	\$97.6K	\$121K	\$103K	\$145K	\$187K	\$213K	\$164K	\$172K	\$191K	\$217K	\$276K
Avg Sales Price as a % of Avg List Price	98%	100%	93%	98%	93%	94%	98%	95%	91%	99%	94%	97%	92%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



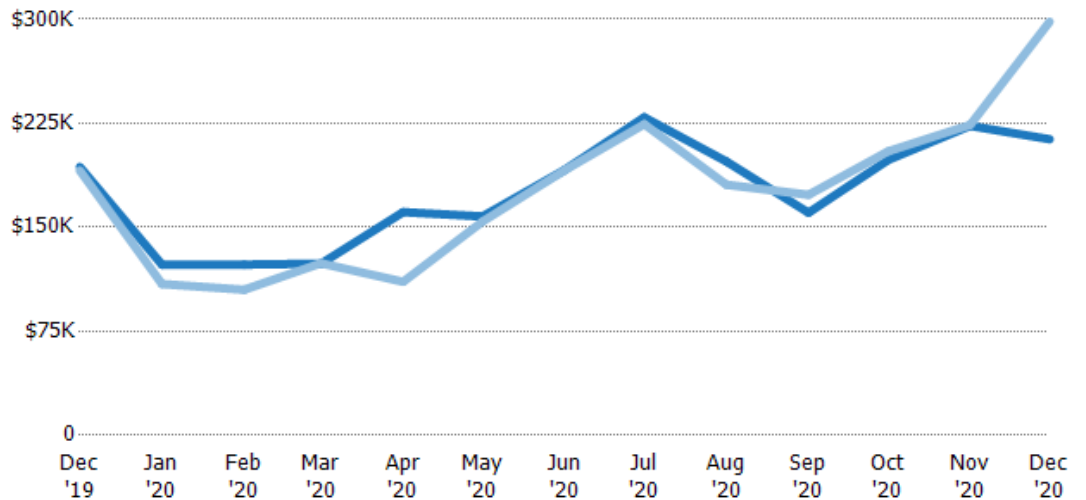
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median List Price	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$164K	\$200K	\$148K	\$277K
Median Sales Price	\$190K	\$117K	\$109K	\$115K	\$102K	\$140K	\$207K	\$194K	\$145K	\$162K	\$185K	\$148K	\$247K
Med Sales Price as a % of Med List Price	95%	97%	95%	105%	98%	94%	102%	100%	91%	98%	93%	100%	89%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



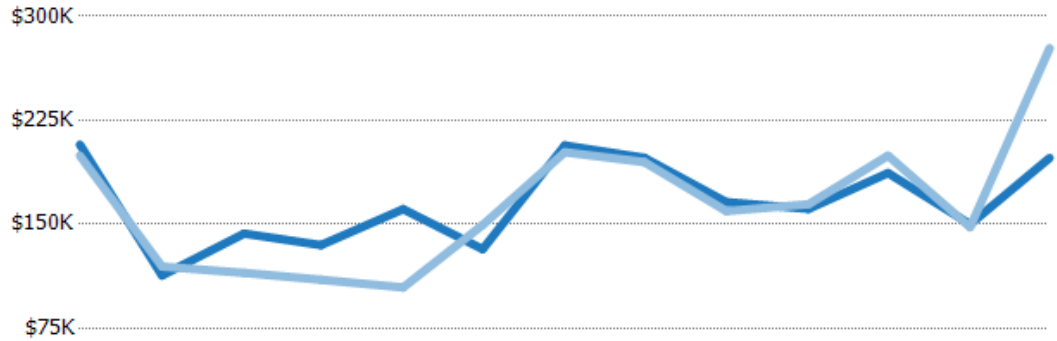
	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Avg Est Value	\$194K	\$123K	\$123K	\$124K	\$161K	\$158K	\$191K	\$229K	\$197K	\$161K	\$199K	\$223K	\$213K
Avg Sales Price	\$191K	\$109K	\$105K	\$124K	\$111K	\$154K	\$191K	\$224K	\$181K	\$173K	\$205K	\$224K	\$298K
Avg Sales Price as a % of Avg Est Value	99%	89%	85%	100%	69%	98%	100%	98%	92%	108%	103%	100%	140%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20
Median Est Value	\$207K	\$113K	\$143K	\$135K	\$161K	\$132K	\$207K	\$198K	\$166K	\$161K	\$187K	\$150K	\$198K
Median Sales Price	\$200K	\$120K	\$115K	\$110K	\$104K	\$150K	\$202K	\$195K	\$160K	\$164K	\$200K	\$148K	\$277K
Med Sales Price as a % of Med Est Value	96%	106%	80%	81%	65%	113%	98%	98%	96%	102%	107%	99%	140%

## Sales Activity by ZIP

Dec 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05855	13	\$3,082,400	8	\$2,205,000	\$275,625	\$247,000	\$140	\$125	55

## Sales Activity by Metro Area

Dec 2020

Metro	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
Other	13	\$3,082,400	8	\$2,205,000	\$275,625	\$247,000	\$140	\$125	55